

Company Registration No. 11365624 (England and Wales)

**DMT SOLUTIONS U.K. LIMITED**  
**REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED**  
**31 DECEMBER 2021**

# DMT SOLUTIONS U.K. LIMITED

## COMPANY INFORMATION

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<b>Directors</b>	D P LeStrange K Anderson
<b>Secretary</b>	K Anderson
<b>Company number</b>	11365624
<b>Registered office</b>	Ground Floor Rear Suite Derwent House Cranfield University Technology Park University Way Cranfield Bedfordshire MK43 0AZ United Kingdom
<b>Auditor</b>	Ernst & Young LLP 400 Capability Green Luton Bedfordshire LU1 3LU United Kingdom

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# DMT SOLUTIONS U.K. LIMITED

## STRATEGIC REPORT

### FOR THE YEAR ENDED 31 DECEMBER 2021

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The directors present the strategic report for the year ended 31 December 2021.

#### Fair review of the Business

Results for the business have remained consistent over equipment, service and parts. We continue to see a consolidation of the market with customers moving from in house operations to outsourced service bureaus which is contributing to a static market. The business remains sustainable for the foreseeable future.

#### Principal risks and uncertainties

The company faces certain risks which are considered in evaluating the business. The risks are managed to mitigate these risks on a proactive basis.

##### Competition

The business competes with a number of companies, competitors range from large multinationals to smaller more narrowly focused regional and local firms. The company must continue to invest in its technologies, products and solutions, and in the development of new technologies, products and solutions in order to maintain and improve its competitive position.

##### Postal regulations and processes

A significant portion of revenue and profitability is directly or indirectly subject to regulation and oversight by postal authorities. The company depends on a healthy postal sector which could be influenced, positively or negatively, by legislative or regulatory changes.

##### Volume of physical mail

The historical decline in mail volume represents a challenge which is expected to continue to influence revenue and profitability in the future. The company has been employing strategies to stabilise the mailing business by providing clients with access to a broader range of products and services through online, direct and inside sales channels.

##### Third-party suppliers and outsource providers

The company depends on third-party suppliers and outsourced providers for a variety of services, components and supplies. If outsourcing services were interrupted or if performance declined, the ability to process, record and report transactions with clients and other parties could be impacted. Such interruptions to the provision of supplies and/or services could impact the company's ability to meet client demand and damage reputation and client relationships, adversely affecting revenue and profitability.

##### Impact of COVID-19

COVID-19 has not had an adverse impact on the company to date, and the directors do not currently believe it presents any imminent threat to the company's activities. See Directors' Report for further detail.

#### Key Performance Indicators

The company's financial key performance indicators ('KPIs') are turnover and profit earned.

KPI	2021	2020
Turnover (£)	20,398,391	25,968,760
Result after tax (£)	(638,129)	24,531

The company completed its third full year of trading, having established its operations as a newly formed company in 2018. The directors have considered the company's performance against its KPIs, as set out in the table above, and consider it to be satisfactory.

In 2020, our inserter sales amounted to £6.0m, of which £5.2m (86%) came from sale of equipment to Paragon. We had no sale of similar size in 2021. Our inserter sales in that year amounted to £3.2m (drop of £2.9m), with single client buying no more than £650k worth of product. Paragon related service revenue dropped between 2020 and 2021 by £1m and their one time parts stock amounted to £250k of additional 2020 purchase.

# DMT SOLUTIONS U.K. LIMITED

## STRATEGIC REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2021

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### Section 172(1) statement

The Directors are fully appraised of their responsibilities under section 172 of the Companies Act 2006. The following disclosure describes how the Directors have had regard to the matters set out in section 172 of the Companies Act and have taken decisions for the long-term benefit of DMT Solutions U.K. Limited and its stakeholders;

#### Business

The COVID-19 pandemic has not significantly led to a material impact on the budgeted sales of the business as the company is not in a high-risk industry. However, the Directors have taken measures to protect the business during the period of uncertainty. They have reduced employee costs for a period by enrolling in the government job retention scheme and by arranging a temporary and voluntary gross salary reduction scheme.

#### Customers

The company is a high performing organisation with customer focus as the core driver. They aim to provide customers with the expertise, solutions and experience in the high-volume print, mail and parcel insertion and sortation space.

The company is committed to exceeding their customer's expectations in everything they do and manage and drive the business to be environmentally conscious, socially responsible and governed in a way that fosters trust across all business relationships.

#### Workforce

The company has approximately 140 employees and are invested in ensuring that they comply with all employment and health and safety laws. The Directors believe appropriate standards and processes to monitor and to ensure the welfare of those employees. These include the regular health and safety checks performed across the facility to ensure the safety of the employees. All employees undergo regular training programs covering, modern slavery, anti-harassment and discrimination, and ethics and corporate conduct.

#### Governance

Each quarter the Board members meet to review the status of the business in terms of financial performance, risks & key decisions and actions. Decisions taken are aligned with the long-term strategy of the company. The Board of Directors is responsible for ensuring adherence to the ethical standards as per the company's code of conduct and that all employees act with integrity.

#### Stakeholder Engagement

The Directors of the company actively work to strengthen relationships with the key stakeholders of the company both internal and external to DMT Solutions U.K. Limited. Internal stakeholder communication is managed by head office with weekly business updates. Customer engagement is predominantly driven by the Service and Operations team using dedicated Account Managers and is either by telephone, email or when acceptable face to face meetings. The Procurement function of the company manage relationships and communications with suppliers

On behalf of the board



D P LeStrange  
Director

Date: *December 22, 2022*

# DMT SOLUTIONS U.K. LIMITED

## DIRECTORS' REPORT

### FOR THE YEAR ENDED 31 DECEMBER 2021

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The directors present their annual report and financial statements for the year ended 31 December 2021.

#### Principal activities

The principal activity of the company is the supply and servicing of mailing machines, office equipment and consumable goods.

#### Branches

The company has foreign branches in Switzerland, Denmark and the Republic of Ireland.

#### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

E M Kalawski (resigned November 3, 2021)

I M S Downie (resigned November 3, 2021)

M A Sigler (resigned November 3, 2021)

K Anderson (appointed November 3, 2021)

D P LeStrange (appointed November 3, 2021)

#### Results and dividends

The results for the year are set out on page 11.

No ordinary dividends were declared or paid in the year.

#### Qualifying third party indemnity provisions

The company has made qualifying third party indemnity provisions for the benefit of its directors during the year. These provisions remain in force at the reporting date.

#### Financial risk management objectives and policies

The business' principal financial instruments comprise bank balances, trade debtors, group loans and trade creditors. The main purpose of these instruments is to finance the business' operations.

In respect of bank balances, all of the business' cash balances are held in such a way that achieves a competitive rate of interest.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding.

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

#### Future developments

The company expects to trade profitably in the future.

#### Auditor

In accordance with the company's articles, a resolution proposing that Ernst & Young LLP be reappointed as auditor of the company will be put at a General Meeting.

#### Matters of strategic importance

The Company has chosen in accordance with Companies Act 2006, s. 414C(11) to set out in the Company's Strategic Report information required by Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, Sch. 7 to be contained in the Directors' Report. It has done so in respect of stakeholder engagement reporting.

# DMT SOLUTIONS U.K. LIMITED

## DIRECTORS' REPORT (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### **Statement of disclosure to auditor**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, each director has taken all the necessary steps that they ought to have taken as a director in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

#### **Going concern**

At the time of approving the financial statements, having reviewed the company's forecasts and considering the resources available to the company, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future.

In early 2020, the existence of COVID-19 was confirmed which spread across a significant number of countries leading to disruption to economic activity and global markets mainly during 2020 and 2021. To date there have been no material adverse impacts due to COVID-19 to the company other than short term period of uncertainty and disruption between March – May 2020.

The company has received a letter of support from its ultimate parent company, DMT Solutions Global Corporation, indicating that the ultimate parent company will provide the financial and other support necessary for the company to trade and meet its liabilities as and when they become due for a period of 12 months from the date of signing of these financial statements.

After making enquiries and considering the impact of COVID-19, the company's forecasts and the support available from the ultimate parent company described above, the directors have a reasonable expectation that the company has sufficient resources to continue in operation for 12 months from the date of signing of these financial statements. Accordingly, the financial statements have been prepared on the going concern basis.

**DMT SOLUTIONS U.K. LIMITED**  
**DIRECTORS' REPORT (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2021**

**Streamlined Energy Carbon Reporting**

<b>Energy use type</b>	<b>2021 energy consumption (kWh)</b>	<b>2021 emissions (tonnes CO2 equivalent)</b>	<b>2020 energy consumption (kWh)</b>	<b>2020 emissions (tonnes CO2 equivalent)</b>
Combustion of gas in buildings	0	0.00	2,129	0.39
Fuel in company operated vehicles	126,473	29.95	62,941	15.14
<b>Total Scope 1</b>	<b>126,473</b>	<b>29.95</b>	<b>65,070</b>	<b>15.53</b>
Purchased electricity	20,989	4.46	12,486	2.91
<b>Total Scope 2</b>	<b>20,989</b>	<b>4.46</b>	<b>12,486</b>	<b>2.91</b>
Business travel in rental or employee owned vehicles	357,539	88.94	293,741	73.78
<b>Total Scope 3</b>	<b>357,539</b>	<b>88.94</b>	<b>293,741</b>	<b>73.78</b>
<b>Total</b>	<b>505,001</b>	<b>123.35</b>	<b>371,297</b>	<b>92.22</b>

In order to facilitate year on year comparison of emissions taking into account fluctuations in activity Level, DMT Solutions U.K. Limited has calculated the intensity ratio of emissions per UK £M sales revenue. This is based on £20.398391 million revenue for the year to 31 December 2021:

	<b>Emissions per turnover 2021 (tonnes CO2 equivalent per £million sales revenue)</b>	<b>Emissions per turnover 2020 (tonnes CO2 equivalent per £million sales revenue)</b>
Scope 1 and Scope 2	1.69	0.71
Total emissions	5.99	3.55
£m Sales Revenue	20.3984	25.9688

**Energy efficiency action taken**

On-going review of the company vehicle fleet in order to lower emission options, including review of hybrid options for those high mileage employees. No major changes to fleet to date.

**DMT SOLUTIONS U.K. LIMITED**

**DIRECTORS' REPORT (CONTINUED)**

**FOR THE YEAR ENDED 31 DECEMBER 2021**

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**Quantification and Reporting Methodology used**

Calculations have been carried out using a methodology closely aligned with the principles of the Greenhouse Gas Protocol (GHG) Standard for Corporate Accounting and Reporting produced by the World Business Council for Sustainable Development (WBCSD) and the World Resources Institute (WRI) - a globally recognised standard. The GHG Protocol Standard is one of the recommended methodologies under SECR guidelines. Calculations utilised UK Government Conversion Factors for Company Reporting for the year of reporting. Methodology is also aligned with the 2013 UK Government Environmental Reporting Guidelines (updated March 2019).

The financial control approach has been used in defining the organisational boundary.

On behalf of the board



D P LeStrange  
Director

Date: *December 22, 2022*

**DMT SOLUTIONS U.K. LIMITED**  
**DIRECTORS' RESPONSIBILITES STATEMENT**  
**FOR THE YEAR ENDED 31 DECEMBER 2021**

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The directors are responsible for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102"). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss for that period.

In preparing these financial statements the directors are required to:

- select suitable accounting policies in accordance with Section 10 of FRS 102 and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in FRS 102 is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the company's financial position and financial performance;
- state whether applicable UK Accounting Standards, including FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is appropriate to presume that the company will not continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the company financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Under applicable law and regulations, the directors are also responsible for preparing a directors' report, that complies with that law and those regulations. The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DMT SOLUTIONS U.K. LIMITED

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## Opinion

We have audited the financial statements of DMT Solutions U.K. Limited for the year ended 31 December 2021 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and the related notes 1 to 22, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2021 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of 12 months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

## Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DMT SOLUTIONS U.K. LIMITED (CONTINUED)

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## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect irregularities, including fraud. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the entity and management.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DMT SOLUTIONS U.K. LIMITED (CONTINUED)

Our approach was as follows:

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the company and determined that the most significant are relating to FRS102, the Companies Act 2006, and United Kingdom direct and indirect tax regulations. In addition, the company must comply with operational and employment laws and regulations including health and safety regulations, environmental regulations and GDPR.
- We understood how the company is complying with those frameworks by making enquiries of management and senior finance personnel and gaining an understanding of the entity level controls of the company in respect of these areas and the controls in place to reduce opportunity for fraudulent transactions.
- We assessed the susceptibility of the company's financial statements to material misstatement, including how fraud might occur by obtaining and reading internal policies, making enquiries of management and senior finance personnel.
- Based on this understanding we designed our audit procedures to identify noncompliance with such laws and regulations. Our procedures involved:
  - We assessed the susceptibility of the company's financial statements to material misstatement, including how fraud might occur by meeting with management and senior finance personnel to understand where they considered there was susceptibility to fraud. We considered the procedures and controls that the company has established to address risks identified, or that otherwise prevent, deter and detect fraud and gained an understanding as to how those procedures and controls are implemented and monitored.
  - We read minutes of meetings of those charged with governance where available.
  - We read financial statements disclosures and tested to supporting documentation to assess compliance with applicable laws and regulations.
  - We audited the risk of management override of controls, including through testing journal entries and other adjustments for appropriateness. We also audited the risk of improper revenue recognition through performing audit procedures on manual top side journals to revenue and audit of revenue cut off.
  - We evaluated the business rationale of significant transactions outside the normal course of business; and
  - We challenged judgements made by management. This included corroborating the inputs and considering contradictory evidence.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:

Ernst & Young LLP

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Farzin Radfar (Senior Statutory Auditor)

For and on behalf of Ernst & Young LLP, Statutory Auditor

Luton

Date: .....

**DMT SOLUTIONS U.K. LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31 DECEMBER 2021**

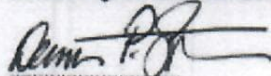
	Notes	2021 £	2020 £
<b>Turnover</b>			
	<b>3</b>	20,398,391	25,968,760
Cost of sales		(12,393,844)	(13,895,513)
<b>Gross profit</b>		8,004,547	12,073,247
Administrative expenses		(7,733,208)	(10,887,996)
<b>Operating profit</b>	<b>5</b>	271,339	1,185,251
Interest receivable and similar income	<b>7</b>	1,943,090	2,077,888
Interest payable and similar expenses	<b>8</b>	(2,753,837)	(2,949,927)
<b>Profit/(loss) before taxation</b>		(539,408)	313,212
Tax on profit/(loss)	<b>9</b>	(98,721)	(288,681)
<b>Profit/(loss) for the financial year</b>		(638,129)	24,531
<b>Other comprehensive income</b>			
Currency translation differences		(224,970)	64,102
<b>Total comprehensive income for the year</b>		(863,099)	88,633

**DMT SOLUTIONS U.K. LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2021**

Company Registration No. 11365624

	Notes	2021		2020	
		£	£	£	£
<b>Fixed assets</b>					
Goodwill	10		9,836,662		11,312,645
Tangible assets	11		71,901		56,330
Investments	12		13,106,427		13,106,427
			<u>23,014,990</u>		<u>24,475,402</u>
<b>Current assets</b>					
Stocks	14	3,643,789		3,739,053	
Debtors falling due after more than one year	15	27,738,226		25,520,451	
Debtors falling due within one year	15	42,888,053		27,055,237	
Cash at bank and in hand		1,688,733		1,248,475	
		<u>75,958,801</u>		<u>57,563,226</u>	
Creditors: amounts falling due within one year	16	(41,009,262)		(26,382,963)	
<b>Net current assets</b>			<u>34,949,539</u>		<u>31,180,263</u>
<b>Total assets less current liabilities</b>			<u>57,964,529</u>		<u>55,655,665</u>
Creditors: amounts falling due after more than one year	17		(41,389,438)		(38,217,475)
<b>Net assets</b>			<u>16,575,091</u>		<u>17,438,190</u>
<b>Capital and reserves</b>					
Called up share capital	19		17,617,006		17,617,006
Profit and loss reserves	20		(1,041,915)		(178,816)
<b>Total equity</b>			<u>16,575,091</u>		<u>17,438,190</u>

The financial statements were approved by the board of directors and authorised for issue on 22 December 2022 and are signed on its behalf by:



D P LeStrange  
 Director

December 22, 2022

**DMT SOLUTIONS U.K. LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 31 DECEMBER 2021**

	Notes	Share capital £	Profit and loss reserves £	Total £
<b>Balance at 1 January 2020</b>		17,617,006	(267,449)	17,349,557
<b>Year ended 31 December 2020:</b>				
Profit for the year		-	24,531	24,531
Other comprehensive income:				
Currency translation differences		-	64,102	64,102
Total comprehensive income for the year		-	88,633	88,633
<b>Balance at 31 December 2020</b>		17,617,006	(178,816)	17,438,190
<b>Year ended 31 December 2021:</b>				
Loss for the year		-	(638,129)	(638,129)
Other comprehensive income:				
Currency translation differences		-	(224,970)	(224,970)
Total comprehensive income for the year		-	(863,099)	(863,099)
<b>Balance at 31 December 2021</b>		17,617,006	(1,041,915)	16,575,091

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### 1 Accounting policies

##### Company information

DMT Solutions U.K. Limited is a private company limited by shares and is registered and incorporated in England and Wales. The registered office is Ground Floor Rear Suite, Derwent House Cranfield University Technology Park, University Way, Cranfield, Bedfordshire, United Kingdom, MK43 0AZ.

The company's principal activities and nature of its operations are disclosed in the Strategic and Directors' Reports.

##### Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006, including the provisions of the Large and Medium sized Companies and Groups (Accounts and Reports) Regulations 2008, under the historical cost convention and on a going concern basis. Accounting policies have been consistently applied to all the years presented unless otherwise stated.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £1

The principal accounting policies adopted are set out below.

The company is a qualifying entity for the purposes of FRS 102, being a member of a group where the parent of that group prepares publicly available consolidated financial statements, including this company, which are intended to give a true and fair view of the assets, liabilities, financial position and profit or loss of the group. The company has therefore taken advantage of exemptions from the following disclosure requirements:

- Section 7 'Statement of Cash Flows' – Presentation of a statement of cash flow and related notes and disclosures;
- Section 11 'Basic Financial Instruments' – Interest income/expense and net gains/losses for each category of financial instrument;
- Section 33 'Related Party Disclosures' – Compensation for key management personnel.

The financial statements of the company are consolidated in the financial statements of DMT Solutions Global Corporation, whose registered office is 37 Executive Drive, Danbury, Connecticut, 06810-4147, United States of America. These consolidated financial statements can be obtained from the registered office.

##### Consolidated accounts

The company has taken advantage of the exemption under section 401 of the Companies Act 2006 not to prepare consolidated accounts. Consequently, these financial statements present the financial position and financial performance of the company as a single entity.

##### Business combinations

The cost of a business combination is the fair value at the acquisition date, of the assets given, equity instruments issued and liabilities incurred or assumed, plus costs directly attributable to the business combination. The excess of the cost of a business combination over the fair value of the identifiable assets, liabilities and contingent liabilities acquired is recognised as goodwill.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### 1 Accounting policies (Continued)

##### Going concern

At the time of approving the financial statements, having reviewed the company's forecasts and considering the resources available to the company, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future.

In early 2020, the existence of COVID-19 was confirmed which spread across a significant number of countries leading to disruption to economic activity and global markets mainly during 2020 and 2021. To date there have been no material adverse impacts due to COVID-19 to the company other than short term period of uncertainty and disruption between March – May 2020.

The company has received a letter of support from its ultimate parent company, DMT Solutions Global Corporation, indicating that the ultimate parent company will provide the financial and other support necessary for the company to trade and meet its liabilities as and when they become due for a period of 12 months from the date of signing of these financial statements.

After making enquiries and considering the impact of COVID-19, the company's forecasts and the support available from the ultimate parent company described above, the directors have a reasonable expectation that the company has sufficient resources to continue in operation for 12 months from the date of signing of these financial statements. Accordingly, the financial statements have been prepared on the going concern basis.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### **Turnover**

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably and, it is probable that the economic benefits associated with the transaction will flow to the entity.

Revenue for the provision of professional services is recognised over the period the services are provided.

#### **Other operating income**

Government grants are recognised as income when the associated performance conditions are met.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### 1 Accounting policies (Continued)

##### Investment income

Interest income is accrued on a time-apportioned basis, by reference to the principal outstanding at the effective interest rate. Dividend income is accrued when dividends have been declared in subsidiary companies.

##### Intangible fixed assets - goodwill

Goodwill represents the excess of the cost of acquisition of unincorporated businesses over the fair value of the identifiable assets and liabilities acquired. It is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is considered to have a finite useful life and is amortised on a systematic basis over its expected life, which is 10 years, which represents the period over which the goodwill is expected to give rise to economic benefits. Amortisation is charged to the administrative expenses line on the statement of comprehensive income.

For the purposes of impairment testing, goodwill is allocated to the cash-generating units expected to benefit from the acquisition. Cash-generating units to which goodwill has been allocated are tested for impairment when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit.

##### Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives on the following bases:

Fixtures and fittings	3-10 years straight line
Computers	3 years straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

##### Fixed asset investments

Interests in subsidiaries are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investment is tested for impairment when there is an indication that the unit may be impaired and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

##### Impairment of fixed assets

The company reviews the carrying amounts of its fixed assets to determine whether there is any indication that those assets have suffered an impairment loss when there is an indication of an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### 1 Accounting policies (Continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

#### **Stocks**

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition. Cost is determined using the first-in, first-out (FIFO) method.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### **Financial instruments**

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### **Basic financial assets**

Basic financial assets, which include trade and other debtors and amounts owed by group undertakings, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost, being the amount initially recognised less amounts settled and any impairment losses.

#### **Impairment of financial assets**

Financial assets are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### 1 Accounting policies (Continued)

##### ***Derecognition of financial assets***

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

##### ***Classification of financial liabilities***

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

##### ***Basic financial liabilities***

Basic financial liabilities, including trade creditors, other creditors, accruals and amounts due to fellow group undertakings, are initially recognised at transaction price and are subsequently carried at amortised cost. For debt instruments amortised costs is calculated using the effective interest rate method. Under the effective interest method the interest expense is recognised at the effective interest rate which is the rate that exactly discounts future discounted payments through the expected life of the loan. For all other financial liabilities amortised, cost is transaction price less amounts settled.

##### ***Derecognition of financial liabilities***

Financial liabilities are derecognised when, and only when, the company's contractual obligations are discharged, cancelled, or they expire.

##### ***Equity instruments***

Equity instruments issued by the company are recorded at the fair value of proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

##### ***Taxation***

The tax expense represents the sum of the current tax expense and deferred tax expense. Current tax assets are recognised when tax paid exceeds the tax payable.

Current and deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited to other comprehensive income or equity, when the tax follows the transaction or event it relates to and is also charged or credited to other comprehensive income, or equity.

Current tax assets and current tax liabilities and deferred tax assets and deferred tax liabilities are offset, if and only if, there is a legally enforceable right to set off the amounts and the entity intends either to settle on the net basis or to realise the asset and settle the liability simultaneously.

Current tax is based on taxable profit for the year. Current tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the reporting date.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### 1 Accounting policies (Continued)

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax liabilities are recognised in respect of all timing differences that exist at the reporting date. Timing differences are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in different periods from their recognition in the financial statements. Deferred tax assets are recognised only to the extent that it is probable that they will be recovered by the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is recognised on income and expenses from branches when such income and expenses will be assessed or allowed for tax in a future period except where the company is able to control the reversal of the timing difference and it is probable that the timing difference will not reverse in the foreseeable future.

Deferred tax is recognised on differences between the value of assets (other than goodwill) and liabilities recognised in a business combination and the amounts that can be deducted or assessed for tax. The deferred tax recognised is adjusted against goodwill.

#### **Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense as incurred.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### **Retirement benefits**

For defined contribution schemes the amount charged to profit or loss is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments.

#### **Leases**

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leases asset are consumed.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 1 Accounting policies (Continued)

##### Foreign exchange

Transactions in currencies other than the functional currency (foreign currency) are initially recorded at the exchange rate prevailing on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are re-translated at the rate of exchange ruling at the reporting date. Non-monetary assets and liabilities denominated in foreign currencies are translated at the rate ruling at the date of the transaction and not subsequently re-translated.

All such translation differences are taken to profit or loss within administrative expenses.

The assets and liabilities of the company's overseas operations, the functional currency of which is not sterling, are translated into the company's presentational currency of sterling at the rate ruling at the reporting date.

Income and expenses of foreign operations are translated at the average rate for the year as the directors consider this to be a reasonable approximation to the rate at the date of the transaction. Exchange differences are recognised in other comprehensive income and accumulated in equity.

##### Related party transactions

The company discloses transactions with related parties which are not wholly owned within the same group. It does not disclose transactions with members of the same group that are wholly owned.

#### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

There are no judgements, estimates or assumptions that are material for the financial statements.

#### 3 Turnover and other revenue

	2021	2020
	£	£
<b>Turnover analysed by class of business</b>		
Equipment sales	9,052,370	13,362,906
License sales	7,916,198	8,862,230
Service and maintenance sales	3,429,823	3,743,624
	<u>20,398,391</u>	<u>25,968,760</u>

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 3 Turnover and other revenue (Continued)

	2021 £	2020 £
<b>Turnover analysed by geographical market</b>		
United Kingdom	14,144,106	16,879,034
Rest of Europe	4,813,176	8,792,700
Rest of World	1,441,109	297,026
	<u>20,398,391</u>	<u>25,968,760</u>

#### 4 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

	2021 Number	2020 Number
Service	107	116
Sales and administration	32	29
Total	<u>139</u>	<u>145</u>

Their aggregate remuneration comprised:

	2021 £	2020 £
Wages and salaries	4,040,640	5,239,618
Social security costs	851,367	852,031
Pension costs	403,868	483,852
	<u>5,295,875</u>	<u>6,575,501</u>

The directors received no remuneration from the company (2020: £nil) in the financial year. During the year, all directors were either directors or employees of other DMT group companies. No part of any remuneration they received from other DMT group companies was in respect of their qualifying services to the company.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

<b>5 Operating profit</b>		
Operating profit for the year is stated after charging/(crediting):	<b>2021</b>	<b>2020</b>
	£	£
Exchange (gains)/losses	118,412	(627,750)
Depreciation of owned tangible fixed assets	20,384	7,478
Amortisation of intangible assets	1,475,983	1,463,059
Operating lease charges	237,814	346,878
	<u>                    </u>	<u>                    </u>
<b>6 Auditor's remuneration</b>		
Fees payable to the company's auditor and its associates:	<b>2021</b>	<b>2020</b>
	£	£
<b>For audit services</b>		
Audit of the financial statements of the company	45,000	50,000
	<u>                    </u>	<u>                    </u>
<b>7 Interest receivable and similar income</b>		
	<b>2021</b>	<b>2020</b>
	£	£
Interest receivable from group companies	1,931,346	2,077,888
Other interest	11,744	-
	<u>                    </u>	<u>                    </u>
	1,943,090	2,077,888
	<u>                    </u>	<u>                    </u>
<b>8 Interest payable and similar expenses</b>		
	<b>2021</b>	<b>2020</b>
	£	£
Interest payable to group undertakings	2,746,802	2,940,573
Other interest	7,035	9,354
	<u>                    </u>	<u>                    </u>
	2,753,837	2,949,927
	<u>                    </u>	<u>                    </u>

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 9 Taxation

	2021 £	2020 £
<b>Current tax</b>		
UK corporation tax on losses for the year	177,726	352,340
Adjustments in respect of prior years	(79,005)	(63,659)
Total current tax	<u>98,721</u>	<u>288,681</u>
Deferred tax	-	-
Total tax charge	<u>98,721</u>	<u>288,681</u>

The total tax charge for the year included in the income statement can be reconciled to the profit/(loss) before tax multiplied by the standard rate of tax as follows:

	2021 £	2020 £
Profit/(loss) before taxation	<u>(539,408)</u>	<u>313,212</u>
Expected tax charge/(credit) based on the standard rate of corporation tax in the UK of 19.00% (2020: 19.00%)	(102,487)	59,510
Tax effect of expenses that are not deductible in determining taxable profit	-	14,849
Adjustments in respect of prior years	(79,005)	(63,659)
Amortisation on assets not qualifying for tax allowances	<u>280,213</u>	<u>277,981</u>
Total taxation charge for the year	<u>98,721</u>	<u>288,681</u>

#### Factors that may affect future tax charges

The Finance (No.2) Act 2015 reduced the main rate of UK corporation tax to 19%, effective from 1 April 2017. A further reduction in the UK corporation tax rate to 17% was expected to come into effect from 1 April 2021 (as enacted by the Finance Act 2016 on 15 September 2016). However, legislation introduced in the Finance Act 2021 (enacted on 22 July 2021) repealed the reduction of the corporation tax rate, thereby maintaining the current rate of 19%.

The UK Budget 2021 announcements on 3 March 2021 included measures to support economic recovery as a result of the ongoing COVID-19 pandemic. These included an increase to the UK's main corporation tax rate to 25%, which is due to be effected from 1 April 2023. It is not anticipated that these changes will have a material impact on the company's deferred tax balances.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 10 Goodwill

	Goodwill £
<b>Cost</b>	
At 1 January 2021 and 31 December 2021	14,759,833
<b>Amortisation and impairment</b>	
At 1 January 2021	3,447,188
Amortisation charged for the year	1,475,983
At 31 December 2021	4,923,171
<b>Carrying amount</b>	
At 31 December 2021	9,836,662
At 31 December 2020	11,312,645

#### 11 Tangible assets

	Fixtures and fittings £	Computers £	Total £
<b>Cost</b>			
At 1 January 2021	58,590	16,133	74,723
Additions	-	35,955	35,955
At 31 December 2021	58,590	52,088	110,678
<b>Depreciation and impairment</b>			
At 1 January 2021	16,875	1,518	18,393
Depreciation charged in the year	7,945	12,439	20,384
At 31 December 2021	24,820	13,957	38,777
<b>Carrying amount</b>			
At 31 December 2021	33,770	38,131	71,901
At 31 December 2020	41,715	14,615	56,330

Fixtures and fittings at 1 January 2021 above were acquired during the trade and asset acquisition of Document Messaging Technologies of Pitney Bowes Limited and Pitney Bowes Software Europe Limited on 1 September 2018. These assets have been depreciated over their remaining useful lives from the acquisition date.

#### 12 Investments

	Notes	2021 £	2020 £
Investments in subsidiaries	13	13,106,427	13,106,427

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 12 Investments (Continued)

##### Movements in investments

	Shares in subsidiary undertakings £
<b>Cost</b>	
At 1 January 2021	13,106,427
Additions	-
At 31 December 2021	<u>13,106,427</u>
<b>Carrying amount</b>	
At 31 December 2021	<u>13,106,427</u>
At 31 December 2020	<u>13,106,427</u>

#### 13 Subsidiaries

Details of the company's principal subsidiaries at 31 December 2021 are as follows:

Name of undertaking	Registered office key	Nature of business	Class of shares held	% Held
DMT Solutions France SAS	1	Supply and servicing of mailing machines, office equipment and consumable goods	Ordinary	100
DMT Solutions Australia Pty Ltd	2	As above	Ordinary	100
DMT Solutions Japan KK	3	As above	Ordinary	100
DMT Solutions Germany GmbH	4	As above	Ordinary	100
DMT Solutions Poland SP. Z o.o.	5	As above	Ordinary	100
DMT Solutions Sweden AB	6	As above	Ordinary	100
DMT Solutions Norway AS	7	As above	Ordinary	100
DMT Solutions Finland Oy	8	As above	Ordinary	100
DMT Solutions Italy Srl	9	As above	Ordinary	100

Registered Office addresses:

- 1 Immeuble le Cap-Bat. B, 3 Rue Brennus, 93200 Saint Denis, France
- 2 Baker & McKenzie, Tower One - International Towers Sydney, Level 46, 100 Barangaroo Avenue, Sydney NSW 2000, Australia
- 3 Kadoya No. 10 Building 6F, 6-24-10 Manami-Ooi, Shinagawa-ku, Toyko, Japan

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 13 Subsidiaries (Continued)

- 4 Steubenplatz 17, 64293 Darmstadt, Germany
- 5 Powstancow Slaskich 3, 43-300 Bielsko-Biala, Poland
- 6 Turebergs alle 2, 191 62 Sollentuna, Sweden
- 7 Karihaugveien 89, 1086 Oslo, Norway
- 8 Teknbulevardi 3-5, 01530 Vantaa, Finland
- 9 Palazzo Cassiopea 3 - Centro Direzionale Colleoni, Via Paracelso 26, First Floor, Room 111, 20864 Agrate Brianza MB, Italy

#### 14 Stocks

	2021	2020
	£	£
Raw materials and consumables	3,587,073	3,725,643
Finished goods and goods for resale	56,716	13,420
	<u>3,643,789</u>	<u>3,739,063</u>

The difference between the carrying value of stock and its replacement cost is not material.

#### 15 Debtors

	2021	2020
	£	£
<b>Amounts falling due within one year:</b>		
Trade debtors	2,812,793	4,729,967
Amounts owed by fellow group undertakings	27,756,334	14,963,852
Amounts owed by subsidiary undertakings	12,035,329	6,786,425
Other debtors	-	150,126
Corporation tax	28,549	-
Prepayments and accrued income	255,048	424,867
	<u>42,888,053</u>	<u>27,055,237</u>

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 15 Debtors (Continued)

	2021 £	2020 £
<b>Amounts falling due after more than one year:</b>		
Amounts owed by subsidiary undertakings	27,733,178	25,515,403
Other debtors	5,048	5,048
	<u>27,738,226</u>	<u>25,520,451</u>
<b>Total debtors</b>	<u>70,597,730</u>	<u>52,575,688</u>

Amounts owed by fellow group undertakings, shown within debtors falling due within one year, and amounts owed by subsidiary undertakings, shown within debtors falling due after more than one year, comprise of loans to various group companies. The loans accrue interest at rates of 6% or 9% per annum depending on the agreement and are un-secured.

#### 16 Creditors: amounts falling due within one year

	2021 £	2020 £
Trade creditors	400,385	596,243
Amounts owed to fellow group undertakings	33,270,677	18,521,736
Amounts owed to subsidiary undertakings	3,834,111	3,073,879
Corporation tax	-	509,044
Other taxation and social security	767,550	-
Accruals and deferred income	2,736,539	3,682,061
	<u>41,009,262</u>	<u>26,382,963</u>

#### 17 Creditors: amounts falling due after more than one year

	2021 £	2020 £
Amounts owed to parent undertakings	<u>41,389,438</u>	<u>38,217,475</u>

Amounts owed to parent undertakings, shown within creditors due after more than one year, and amounts owed to subsidiary undertakings, shown within creditors due within one year, comprise of loans from various group companies. The loans accrue interest at 8.5% per annum and are un-secured.

The loans included in creditors due after more than one year are all repayable in full on 30 November 2023.

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

#### 18 Retirement benefit schemes

	2021	2020
	£	£
Defined contribution schemes		
Charge to profit or loss in respect of defined contribution schemes	403,868	483,852

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

Contributions totalling £152,219 (2020: £107,212) were payable to the fund at the year end and are included in creditors.

#### 19 Share capital

	2021	2020
	£	£
Ordinary share capital issued and fully paid		
17,617,006 Ordinary shares of £1 each	17,617,006	17,617,006
	17,617,006	17,617,006

The company has one class of ordinary shares which carry no rights to fixed income. Each share carries the right to one vote at general meetings of the company.

#### 20 Reserves

##### Profit and loss reserve

Profit and loss reserves include cumulative profit and loss net of distributions to owners.

#### 21 Operating lease commitments

##### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2021	2020
	£	£
Within one year	83,071	97,213
Between one and five years	184,492	192,486
In over five years	-	7,083
	267,563	296,782

# DMT SOLUTIONS U.K. LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2021

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#### **22 Ultimate controlling party**

DMT Solutions Global Corporation, which is incorporated in the United States of America, is the parent of the only group for which consolidated accounts including the company are prepared and publicly available. Copies of the consolidated accounts of DMT Solutions Global Corporation can be obtained from its registered office at 37 Executive Drive, Danbury, Connecticut, 06810-4147, United States of America.

The ultimate parent undertaking and controlling party of the company are Funds managed by Platinum Equity, LLC, which is incorporated in the United States of America.

DMT Solutions International Holding, LLC which is incorporated in the United States of America, is the immediate parent by virtue of the ownership of 100% of the share capital.