

NTG Nielsen & Sørensen A/S

Vestermarksvej 20
6200 Aabenraa

Årsrapport
1. januar 2020 - 31. december 2020

**Årsrapporten er fremlagt og godkendt på
selskabets ordinære generalforsamling den**

16/04/2021

Johan Lønberg
Dirigent

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NTG Nielsen & Sørensen A/S
Vestermarksvej 20
6200 Aabenraa

CVR-nr: 25618076
Regnskabsår: 01/01/2020 - 31/12/2020

Revisor

PRICEWATERHOUSECOOPERS STATS-AUTORISERET REVISIONSPARTNERSELSKAB
Strandvejen 44
2900 Hellerup
DK Denmark
CVR-nr: 33771231
P-enhed: 1016959517

Ledespåtegning

Management has today considered and approved the annual report for the financial year 01. January 2020 - 31. December 2020 for NTG Nielsen & Sørensen A/S.

The annual report is presented in accordance with the Danish Financial Statements Act.

Management believes that the financial statements give a true and fair view of the company's assets, liabilities and financial position and of the result.

Furthermore, it is our opinion that the Management's Review contains a true and fair view of the matters to which the review relates.

The annual report is submitted for approval by the General Assembly.

Aabenraa, den 16/04/2021

Direktion

Kim Kierstein Sørensen

Bestyrelse

Jesper Ellegaard Petersen
Chairman

Christian Paul Dyander Jakobsen

Michael Larsen

Kim Kierstein Sørensen

Den uafhængige revisors revisionspåtegning

To the Shareholders of NTG Nielsen & Sørensen A/S

Konklusion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020, and of the results of the Company's operations for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of NTG Nielsen & Sørensen A/S for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies (‘‘financial statements’’).

Grundlag for konklusion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Ledelsens ansvar for regnskabet

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Revisors ansvar for revisionen af regnskabet

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the over-ride of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial

statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Udtalelse om ledelsesberetningen

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Hellerup, 16/04/2021

Flemming Vang Eghoff , mne30221
State Authorized Public Accountant
PRICEWATERHOUSECOOPERS
STATSAUTORISERET
REVISIONSPARTNERSELSKAB
CVR: 33771231

Morten Jørgensen , mne32806
State Authorized Public Accountant
PRICEWATERHOUSECOOPERS
STATSAUTORISERET
REVISIONSPARTNERSELSKAB
CVR: 33771231

Ledelsesberetning

Key activities

The company's purpose is to operate international freight forwarding and transportation.

Development in the year

The income statement of the company for 2020 shows a profit of DKK 9,758,072 and at 31 December 2020 the balance sheet of the Company shows equity of DKK 22,964,885.

Subsequent events

The situation surrounding COVID-19 has caused a high degree of uncertainty in the macroeconomic environment. Although a negative impact on the Company's results in 2021 is to be expected, it is not possible to precisely quantify the effects.

Anvendt regnskabspraksis

Årsrapporten er aflagt i overensstemmelse med årsregnskabslovens bestemmelser for Regnskabsklasse B. Der er foretaget tilvalg af enkelte regler i regnskabsklasse C.

The accounting policies applied remain unchanged from last year.

The Company's Financial Statements for 2020 are presented in DKK.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Leases

Leases relating to assets in which the company has all the significant risks and rewards of ownership (financial leases) are initially recognized in the balance sheet at the lower of fair value and the present value of future lease payments. When calculating the present value, the lease contract's internal interest rate or the alternative borrowing rate is used as the discount factor.

The capitalized residual lease liability is recognized in the balance sheet as a liability, and the interest portion of the lease payment is recognized over the term of the contract in the income statement.

Leases where the company does not have all the significant benefits and risks associated with ownership are operational leases. Services in connection with operational leasing and other leases are recognized in the income statement over the term of the contract. The company's total liabilities regarding operational leasing and leases is disclosed under contingent liabilities.

Translation policies

On Initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

Income statement

Revenue

Revenue comprises sale of services and is recognised in the income statement provided that delivery and transfer of risk

have been made to the purchaser by year end, and provided that the revenue can be measured reliably, and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

Direct expenses

Direct expenses comprise expenses incurred to achieve revenue for the year.

Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, direct expenses and other external expenses.

Staff costs

Staff expenses include wages and salaries, including compensated absence and pensions, as well as other social security contributions etc. Made to the entity's employees. The item is net of refunds made by public authorities.

Other operating Income and Expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company.

Depreciation and impairment losses

Depreciation and impairment losses comprise depreciation and impairment of property, plant and equipment.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Other fixtures and fittings, tools and equipment: 3-5 years

Depreciation period and residual value are reassessed annually.

Financial income and costs

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with NTG Nordic Transport Group A/S. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

Balance sheet

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

Impairment of fixed assets

Property, plant and equipment are tested for impairment whenever there are indications that an asset might be impaired. The impairment test is performed for each individual asset or group of assets, respectively. The assets are written down to the

higher of the value in use and the net selling price of the asset or group of assets (recoverable amount) if it is lower than the carrying amount.

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists.

Fixed asset investments

Fixed asset investments consist of other investments and are recognized at cost.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

Equity - dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Liabilities

Other liabilities are measured at net realisable value.

Resultatopgørelse 1. jan. 2020 - 31. dec. 2020

	Note	2020 kr.	2019 kr.
Bruttofortjeneste/Bruttotab		22.448.959	17.168.944
Personaleomkostninger	1	-9.654.556	-6.630.140
Af- og nedskrivninger af materielle og immaterielle anlægsaktiver		-315.869	-461.387
Resultat af ordinær primær drift		12.478.534	10.077.417
Andre finansielle indtægter	2	312.602	326.329
Øvrige finansielle omkostninger	3	-93.545	-97.992
Ordinært resultat før skat		12.697.591	10.305.754
Skat af årets resultat		-2.939.519	-2.227.063
Årets resultat		9.758.072	8.078.691
Forslag til resultatdisponering			
Foreslået udbytte indregnet under egenkapitalen		7.500.000	6.000.000
Overført resultat		2.258.072	2.078.691
I alt		9.758.072	8.078.691

Balance 31. december 2020

Aktiver

	Note	2020	2019
		kr.	kr.
Andre anlæg, driftsmateriel og inventar		822.762	887.319
Materielle anlægsaktiver i alt		822.762	887.319
Andre værdipapirer og kapitalandele		152.400	152.400
Andre tilgodehavender		1.385.712	621.635
Finansielle anlægsaktiver i alt		1.538.112	774.035
Anlægsaktiver i alt		2.360.874	1.661.354
Tilgodehavender fra salg og tjenesteydelser		34.963.484	26.243.537
Tilgodehavender hos tilknyttede virksomheder		20.705.887	14.853.461
Udskudte skatteaktiver		550.000	0
Andre tilgodehavender		4.840.294	4.306.773
Tilgodehavender i alt		61.059.665	45.403.771
Likvide beholdninger		104.770	74.677
Omsætningsaktiver i alt		61.164.435	45.478.448
AKTIVER I ALT		63.525.309	47.139.802

Balance 31. december 2020

Passiver

	Note	2020	2019
		kr.	kr.
Registreret kapital mv.		4.000.000	4.000.000
Overført resultat		11.464.885	9.206.813
Forslag til udbytte		7.500.000	6.000.000
Egenkapital i alt		22.964.885	19.206.813
Hensættelse til udskudt skat		64.602	48.331
Hensatte forpligtelser i alt		64.602	48.331
Leverandører af varer og tjenesteydelser		34.426.661	24.971.759
Gældsforpligtelser til tilknyttede virksomheder		1.027.740	642.772
Skyldig selskabsskat		282.496	62.734
Anden gæld, herunder skyldige skatter og skyldige bidrag til social sikring		4.758.925	1.950.499
Leasingforpligtelser		0	256.894
Kortfristede gældsforpligtelser i alt		40.495.822	27.884.658
Gældsforpligtelser i alt		40.495.822	27.884.658
PASSIVER I ALT		63.525.309	47.139.802

Egenkapitalopgørelse 1. jan. 2020 - 31. dec. 2020

	Registreret kapital mv.	Overført resultat	Foreslået udbytte indregnet under egenkapitalen	I alt
	kr.	kr.	kr.	kr.
Egenkapital, primo	4.000.000	9.206.813	6.000.000	19.206.813
Betalt udbytte	0	0	-6.000.000	-6.000.000
Årets resultat	0	2.258.072	7.500.000	9.758.072
Egenkapital, ultimo	4.000.000	11.464.885	7.500.000	22.964.885

Noter

1. Personalemkostninger

	2020 DKK	2019 DKK
Wages and salaries	9,066,256	5,787,026
Pensions	260,051	376,555
Other social security costs and other staff costs	328,249	466,559
	<u>9,654,556</u>	<u>6,630,140</u>

2. Andre finansielle indtægter

	2020 DKK	2019 DKK
Interest received from Group Companies	204,893	243,154
Other financial income	107,332	82,060
Exchange adjustments	377	1,115
	<u>312,602</u>	<u>326,329</u>

3. Øvrige finansielle omkostninger

	2020 DKK	2019 DKK
Interest paid to Group Companies	575	40,846
Other financial costs	23,934	36,173
Exchange adjustments	69,036	20,973
	<u>93,545</u>	<u>97,992</u>

4. Oplysning om eventualforpligtelser

	2020 DKK	2019 DKK
Future lease payments on operating leases:		
Within 1 year	11,173,671	9,179,386
Between 1 and 5 years	25,585,344	20,923,663
After 5 years	0	0
Total	<u>36,759,015</u>	<u>30,103,049</u>

Other contingent liabilities

The Danish group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. Moreover, the Danish group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

5. Oplysning om ejerskab

Consolidated financial statements

The Company is included in the Group Annual report of the Parent company:

Name: NTG Nordic Transport Group A/S
Place of registered office: Hvidovre, Denmark

All transactions with related parties during the period were carried out at market terms.

6. Information om gennemsnitligt antal ansatte

	2020
Gennemsnitligt antal ansatte	16