

Boston Nordic Group A/S

Lucernemarken 9, 3520 Farum

Company reg. no. 13 90 72 77

Annual report

1 July 2023 - 30 June 2024

The annual report was submitted and approved by the general meeting on the 31 October 2024.

Christian Banzhaf
Chairman of the meeting

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Notes to users of the English version of this document:

- This document is a translation of a Danish version of the document. In the event of any dispute regarding the interpretation of any part of the document, the Danish version of the document shall prevail.
- To ensure the greatest possible applicability of this document, IAS/IFRS English terminology has been used.
- Please note that decimal points remain unchanged from Danish version of the document. This means that DKK 146.940 corresponds to the English amount of DKK 146,940, and that 23,5 % corresponds to 23.5 %.

Management's statement

Today, the Board of Directors and the Managing Director have approved the annual report of Boston Nordic Group A/S for the financial year 1 July 2023 - 30 June 2024.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

We consider the chosen accounting policy to be appropriate, and in our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 30 June 2024, and of the results of the Group and the Company's operations as well as the consolidated cash flows for the financial year 1 July 2023 – 30 June 2024.

Further, in our opinion, the Management's review gives a true and fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the Annual General Meeting.

Farum, 31 October 2024

Managing Director

Christian Banzhaf

Board of directors

Casper Lykke Pedersen
Chairman of the board

Christian Banzhaf

Jesper Hilarius Kalko

Independent auditor's report

To the Shareholders of Boston Nordic Group A/S

Opinion

We have audited the consolidated financial statements and the parent company financial statements of Boston Nordic Group A/S for the financial year 1 July 2023 to 30 June 2024, which comprise income statement, balance sheet, statement of changes in equity, notes and a summary of significant accounting policies for both the Group the Parent Company, as well as consolidated statement of cash flows. The consolidated financial statements and the parent company financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 30 June 2024, and of the results of the Group and the Company's operations as well as the consolidated cash flows for the financial year 1 July 2023 - 30 June 2024 in accordance with the Danish Financial Statements Act.

Basis for conclusion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements and the Parent Company Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Consolidated Financial Statements and the Parent Company Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent company financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

Independent auditor's report

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements and the Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent company financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the consolidated financial statements and the parent company financial statements, including the disclosures, and whether the consolidated financial statements and the parent company financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

Independent auditor's report

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the consolidated financial statements and the parent company financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent company financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the consolidated financial statements and the parent company financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of Management's Review.

Copenhagen, 31 October 2024

Grant Thornton

Certified Public Accountants
Company reg. no. 34 20 99 36

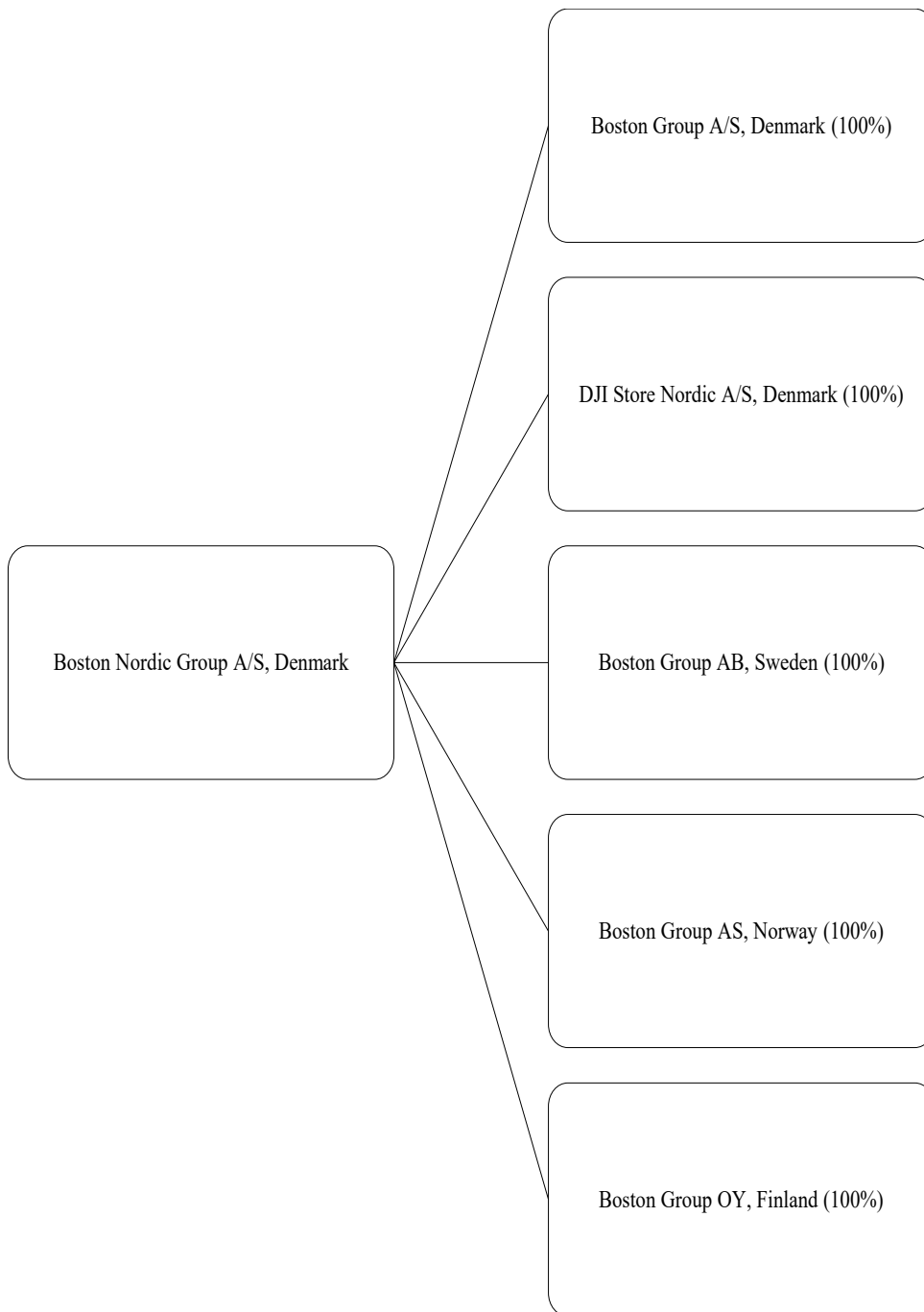
Michael Beuchert

State Authorised Public Accountant
mne32794

Company information

The company	Boston Nordic Group A/S Lucernemarken 9 3520 Farum Company reg. no. 13 90 72 77 Established: 1 February 1990 Domicile: Farum Financial year: 1 July - 30 June
Board of directors	Casper Lykke Pedersen, Chairman of the board Christian Banzhaf Jesper Hilarius Kalko
Managing Director	Christian Banzhaf
Auditors	Grant Thornton, Godkendt Revisionspartnerselskab Stockholmsgade 45 2100 København Ø
Parent company	UAV Holding ApS
Subsidiaries	Boston Group A/S, Farum, Denmark Boston Group AB, Göteborg, Sweden Boston Group AS, Kristiansand, Norway Boston Group OY, Kaarina, Finland DJI Store Nordic A/S, Farum, Denmark

Group overview



Consolidated financial highlights

DKK in thousands.	<u>2023/24</u>	<u>2022/23</u>	<u>2021/22</u>	<u>2020/21</u>	<u>2019/20</u>
Income statement:					
Revenue	1.124.852	931.262	598.440	525.562	382.780
Gross profit	139.652	124.756	85.136	73.100	37.994
Profit from operating activities	110.082	101.481	67.536	59.687	27.651
Net financials	585	421	-629	-1.465	-205
Net profit or loss for the year	84.888	79.955	52.513	45.564	21.446
Statement of financial position:					
Balance sheet total	300.273	276.431	229.496	173.355	138.897
Investments in property, plant and equipment	1.148	15	72	-232	0
Equity	83.812	144.856	102.617	80.291	56.809
Cash flows:					
Operating activities	51.939	103.957	9.313	34.217	14.252
Investing activities	-3.350	44	96	-232	-104
Financing activities	-87.077	-54.187	-22.158	-22.000	-16.000
Total cash flows	-38.488	49.813	-12.748	11.984	-1.644
Employees:					
Average number of full-time employees	38	30	25	22	19
Key figures in %:					
Gross margin ratio	12,4	13,4	14,2	13,9	9,9
Profit margin (EBIT-margin)	9,8	10,9	11,3	11,4	7,2
Solvency ratio	27,9	52,4	44,7	46,1	40,9

Calculations of key figures and ratios do, in all material respects, follow the recommendations of the Danish Association of Finance Analysts, only in a few respects deviating from the recommendations.

The key figures and ratios shown in the statement of financial highlights have been calculated as follows:

$$\text{Gross margin ratio} = \frac{\text{Gross profit} \times 100}{\text{Revenue}}$$

$$\text{Profit margin (EBIT margin)} = \frac{\text{Operating profit or loss (EBIT)} \times 100}{\text{Revenue}}$$

$$\text{Solvency ratio} = \frac{\text{Equity less non-controlling interests, closing balance} \times 100}{\text{Total assets, closing balance}}$$

Management's review

Description of key activities of the company

Like previous years, the activities of the group of Boston Nordic Group A/S are trading in consumer electronic, drones and robots etc. Boston Nordic Group A/S' activities comprise holding company activities.

Development in activities and financial matters

The revenue for the parent company for the year totals DKK 29.565.885 against DKK 24.994.880 last year. Income or loss from ordinary activities after tax totals DKK 85.887.975 against DKK 79.954.867 last year. Management considers the net profit or loss for the year satisfactory.

The revenue for the group for the year totals DKK 1.124.851.949 against DKK 931.261.633 last year. Income or loss from ordinary activities after tax totals DKK 84.887.975 against DKK 79.954.867 last year. The consolidated net profit or loss for the year has lived up to the expectations that was. The Nordic subsidiaries have reached the expectations for the financial year. During the financial year, there was a continued focus on optimizing both costs and product range. Management considers the net profit or loss for the year satisfactory.

New products

Several interesting new products have been added. The development of and focus on the business within professional and commercial drones has, as expected, grown a lot and is expected to contribute to a further growth in the result for the coming year.

Investments

Group management does not expect any major investments in the coming financial year.

Financial resources

Group management expects that this year's credit facilities for the group will not be expanded. The budgeted cash flow for 2024/25 can be met on the basis of the current agreements in place.

Expected developments

In the coming year, net revenue for the group is expected to be in the range of DKK 1,100 - 1,200 million, while profit after tax for the group is expected to be in the range of DKK 75 - 85 million, while profit after tax for the parent company is expected to be in the range of DKK 75 - 85 million.

Knowledge resources

It is essential that the group is capable of attracting and retaining competent and motivated employees. The company has in depth knowledge of its products and sales and marketing resources in the Nordics.

Events occurring after the end of the financial year

No events have occurred after the balance sheet date which could significantly affect the the group's financial position.

Corporate social responsibility report pursuant to section 99 a of the Danish Financial Statements Act

Business model and engagement

Management's review

Boston Nordic Group A/S is the largest distributor of drones for commercial and private use in the Nordics. Drones from DJI and Parrot are a key part of our product range, which also include a range of international Consumer electronics brands and products in the categories Gaming, Headsets, Robot Vacuum Cleaners, Massage guns, Cameras, Power Stations and Gimbals.

We cooperate with our partners and resellers in the Nordics to distribute the products, and with our logistical expertise deliver the products on a day-to-day basis.

On the commercial side, we offer with our partners, drone solutions to Government institutions and companies, large and small. In addition to the drones this includes accessories and software covering specific needs to functionality and related advice and service as a full service.

As a company we are a value creating partner, who are experts within our field, We contribute with great industry specific knowledge and experience, as well as an impressive local market knowledge and network. Boston Nordic Group deliver both products, experience, network and know-how.

Environmental issues – including climate change

Policies

Boston Nordic Group does not have a written policy on Environmental and climate conditions due to its limited size and generally little impact on these matters, However, Boston Nordic Group considers it important to be able to contribute to an environmentally friendly society by ensuring that production etc. pollutes the environment as little as possible. As the company does not manufacture their products, they strive to commit their suppliers in these matters. The group have risks on negative impact on Environmental and Climate conditions in relation to transport and waste management.

Human rights

Policies

Boston Nordic Group does not have a written policy on human rights since the group only operates in the Nordics where these are generally universally accepted and promoted by legislation. Boston Nordic Group follows at all times the applicable local rules and employee conventions in the countries where the company is operating, which is primarily in the Nordics.

Boston Group supports the protection of internationally declared human rights.

The group does not have any special risks of negative impact in relation to Human rights.

Fighting corruption and bribery

Policies

Management's review

Boston Nordic Group does not have a written policy, since the group only works in the Nordics, however works against all forms of corruption, including extortion and bribery.

The group support existing legislation in the area that the employees are located.

The group does not have any special risks of negative impact in relation to Anti-corruption.

Target figures and policies for the underrepresented gender

Overview of the status of target figures for the underrepresented gender

	2023/24	2022/23
Board of Directors		
Total number of members of board of Directors, excluding employee-elected members	3	3
Underrepresented gender in board of Directors	0 %	0 %
Target figure of underrepresented gender in board of Directors	33 %	33 %
Year of expected fulfillment	2027	2027
Other management levels		
Total number of other management levels	0	0
Underrepresented gender at other management levels	0 %	0 %
Target figure of underrepresented gender at other management levels	0 %	0 %
Year of expected fulfillment		

The Company currently does not fulfil the gender balanced representation as described in section 99 b of the Danish Financial Statements Act.

The overall policy is to hire or promote the candidates with the most suitable skills and competencies as most important appointing criteria for the company and its operations. New board members have been appointed and skills and competencies of the available candidates led to an inequality in the gender composition of the current board as all three members of the board are male. As there have been no changes to the Board of Directors during the year, the target for the representation of the underrepresented gender has not been met.

Boston Nordic Group A/S has less than 50 employees and therefore they have not stated a gender composition for Management level, cf. the Danish Companies Act § 139c, section 7.

Report on the company's policy on data ethics according to section 99 d of the Danish Financial Statements Act

Boston Nordic Group A/S does not process data or use algorithms for data analysis, or that this is not an integral part of the company's business strategy and business activities. Therefore the company has not drawn up a formal policy on data ethics.

Income statement 1 July - 30 June

All amounts in DKK.

Note	Group		Parent		
	2023/24	2022/23	2023/24	2022/23	
1	Revenue	1.124.851.949	931.261.633	29.565.885	24.994.880
	Other operating income	1.747.162	0	0	0
	Costs of raw materials and consumables	-961.674.698	-791.252.935	0	0
	Other external expenses	-25.272.423	-15.253.128	-316.264	-246.183
	Gross profit	139.651.990	124.755.570	29.249.621	24.748.697
3	Staff costs	-28.457.428	-22.501.372	0	0
	Depreciation, amortisation, and impairment	-1.112.156	-773.066	0	0
	Operating profit	110.082.406	101.481.132	29.249.621	24.748.697
	Income from investments in group enterprises	0	0	60.759.565	58.188.779
	Other financial income from group enterprises	0	0	2.975.108	3.036.404
	Other financial income	2.792.317	1.079.986	2.033.131	1.054.983
4	Other financial expenses	-2.206.997	-659.420	-2.087.699	-939.734
	Pre-tax net profit or loss	110.667.726	101.901.698	92.929.726	86.089.129
5	Tax on net profit or loss for the year	-25.779.751	-21.946.831	-7.041.751	-6.134.262
6	Net profit or loss for the year	84.887.975	79.954.867	85.887.975	79.954.867
	Break-down of the consolidated profit or loss:				
	Shareholders in Boston Nordic Group A/S	84.887.975	79.954.867		
		84.887.975	79.954.867		

Balance sheet at 30 June

All amounts in DKK.

Note	Group		Parent		
	2024	2023	2024	2023	
Assets					
Non-current assets					
7	Licenses and software	1.180.542	0	0	0
8	Goodwill	0	633.059	0	0
	Total intangible assets	1.180.542	633.059	0	0
9	Other fixtures, fittings, tools and equipment	971.120	119.372	0	0
	Total property, plant, and equipment	971.120	119.372	0	0
10	Investments in group enterprises	0	0	87.449.341	95.522.092
11	Deposits	1.296.347	456.858	0	0
	Total investments	1.296.347	456.858	87.449.341	95.522.092
	Total non-current assets	3.448.009	1.209.289	87.449.341	95.522.092
Current assets					
	Manufactured goods and goods for resale	162.316.753	150.544.121	0	0
	Prepayments for goods	5.692.871	2.947.436	0	0
	Total inventories	168.009.624	153.491.557	0	0
	Trade receivables	89.087.291	52.111.122	0	0
	Receivables from group enterprises	0	0	65.661.461	27.650.806
12	Deferred tax assets	0	0	10.901	14.535
	Income tax receivables	438.236	337	438.236	337
	Tax receivables from group enterprises	0	2.733.458	9.667.935	9.960.288
	Other receivables	15.504.241	5.204.307	2.465.707	3
13	Prepayments	693.056	100.423	16.653	0
	Total receivables	105.722.824	60.149.647	78.260.893	37.625.969

Balance sheet at 30 June

All amounts in DKK.

<u>Note</u>	Group		Parent	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	<u>23.092.163</u>	<u>61.580.042</u>	<u>10.516</u>	<u>28.582.233</u>
Total current assets	<u>296.824.611</u>	<u>275.221.246</u>	<u>78.271.409</u>	<u>66.208.202</u>
Total assets	<u>300.272.620</u>	<u>276.430.535</u>	<u>165.720.750</u>	<u>161.730.294</u>

Balance sheet at 30 June

All amounts in DKK.

Note	Group		Parent	
	2024	2023	2024	2023
Equity and liabilities				
Equity				
Contributed capital	475.000	500.000	475.000	500.000
Reserve for net revaluation according to the equity method	0	0	64.825.152	76.415.771
Retained earnings	64.836.505	144.355.535	11.353	67.939.763
Proposed dividend for the financial year	18.500.000	0	18.500.000	0
Equity before non-controlling interest.	83.811.505	144.855.535	83.811.505	144.855.534
Total equity	83.811.505	144.855.535	83.811.505	144.855.534
Provisions				
14 Provisions for deferred tax	53.298	111.697	0	0
15 Other provisions	0	1.400.000	0	0
16 Provisions for investments in group enterprises	0	0	3.350.663	0
Total provisions	53.298	1.511.697	3.350.663	0
Liabilities other than provisions				
17 Bank loans	60.000.000	0	60.000.000	0
Total long term liabilities other than provisions	60.000.000	0	60.000.000	0

Balance sheet at 30 June

All amounts in DKK.

Note	Group		Parent	
	2024	2023	2024	2023
Equity and liabilities				
Bank loans	0	52.149	0	0
Trade payables	104.941.007	79.201.908	327.500	160.899
Payables to group enterprises	1.548.867	267.751	1.170	269.776
Income tax payable	18.066.724	17.758.376	15.067.052	14.805.010
Income tax payable to group enterprises	0	0	0	1.904
Other payables	31.335.607	32.441.855	3.162.860	1.637.171
18 Deferred income	515.612	341.264	0	0
Total short term liabilities other than provisions	156.407.817	130.063.303	18.558.582	16.874.760
Total liabilities other than provisions	216.407.817	130.063.303	78.558.582	16.874.760
Total equity and liabilities	300.272.620	276.430.535	165.720.750	161.730.294

2 Fees for auditor**19 Charges and security****20 Contingencies****21 Related parties**

Consolidated statement of changes in equity

All amounts in DKK.

	Contributed capital	Reserve for net revaluation according to the equity method	Retained earnings	Proposed dividend for the financial year	Total
Equity 1 2023	500.000	0	144.355.534	0	144.855.534
Share of profit or loss	0	0	-52.228.775	18.500.000	-33.728.775
Extraordinary dividend adopted during the financial year	0	0	119.641.750	0	119.641.750
Distributed extraordinary dividend adopted during the financial year	0	0	-119.641.750	0	-119.641.750
Treasury shares	0	0	-27.358.250	0	-27.358.250
Cash capital reduction	-25.000	0	0	0	-25.000
Foreign currency traslation adjustments	0	0	67.996	0	67.996
	475.000	0	64.836.505	18.500.000	83.811.505

Statement of changes in equity of the parent

All amounts in DKK.

	Contributed capital	Reserve for net revaluation according to the equity method	Retained earnings	Proposed dividend for the financial year	Total
Equity 1 July 2023	500.000	76.415.771	67.939.763	0	144.855.534
Share of profit or loss	0	60.759.565	-112.988.340	18.500.000	-33.728.775
Extraordinary dividend adopted during the financial year	0	0	119.641.750	0	119.641.750
Distributed extraordinary dividend adopted during the financial year	0	0	-119.641.750	0	-119.641.750
Treasury shares	0	0	-27.358.250	0	-27.358.250
Cash capital reduction	-25.000	0	0	0	-25.000
Foreign currency translation adjustments	0	67.996	0	0	67.996
Distributed dividend	0	-72.418.180	72.418.180	0	0
	475.000	64.825.152	11.353	18.500.000	83.811.505

Statement of cash flows 1 July - 30 June

All amounts in DKK.

Note	Group	
	2023/24	2022/23
Net profit or loss for the year	85.887.975	79.954.867
22 Adjustments	24.053.376	16.322.124
23 Change in working capital	-36.298.494	26.061.383
Cash flows from operating activities before net financials	73.642.857	122.338.374
Interest received, etc.	2.792.313	1.079.986
Interest paid, etc.	-2.206.997	-659.420
Cash flows from ordinary activities	74.228.173	122.758.940
Income tax paid	-22.288.698	-18.802.051
Cash flows from operating activities	51.939.475	103.956.889
Purchase of intangible assets	-1.362.655	0
Purchase of property, plant, and equipment	-1.148.061	-14.900
Sale of property, plant, and equipment	0	99.363
Purchase of fixed asset investments	-839.489	-40.785
Cash flows from investment activities	-3.350.205	43.678
Long-term payables incurred	60.000.000	0
Purchase of treasury shares	-27.358.250	0
Cash capital reduction	-25.000	0
Dividend paid	-119.641.750	-35.000.000
Changes in short-term bank loans	-52.149	-19.187.379
Cash flows from financing activities	-87.077.149	-54.187.379
Change in cash and cash equivalents	-38.487.879	49.813.188
Cash and cash equivalents at 1 July 2023	61.580.042	11.766.854
Cash and cash equivalents at 30 June 2024	23.092.163	61.580.042
Cash and cash equivalents		
Cash and cash equivalents	23.092.163	61.580.042
Cash and cash equivalents at 30 June 2024	23.092.163	61.580.042

Notes

All amounts in DKK.

1. Revenue

Segmental statement

Geographical

	<u>Finland</u>	<u>Sweden</u>	<u>Norway</u>	<u>Denmark</u>	<u></u>
Group	228.433.720	225.839.747	251.000.931	419.577.551	1.124.851
Parent				29.565.885	29.565

	Group		Parent	
	<u>2023/24</u>	<u>2022/23</u>	<u>2023/24</u>	<u>2022/23</u>
2. Fees for auditor				
Total remuneration for Grant Thornton, Certified Public Accountants	<u>448.750</u>	<u>376.000</u>	<u>189.500</u>	<u>95.000</u>
Remuneration related to statutory audit	282.500	246.000	111.500	64.000
Tax-related consulting	68.250	31.000	29.000	0
Other services	<u>98.000</u>	<u>99.000</u>	<u>49.000</u>	<u>31.000</u>
	<u>448.750</u>	<u>376.000</u>	<u>189.500</u>	<u>95.000</u>
Total remuneration for Other State Authorised Public Accountants	<u>204.053</u>	<u>167.226</u>	<u>0</u>	<u>0</u>
Remuneration related to statutory audit	134.271	108.278	0	0
Tax-related consulting	14.825	4.749	0	0
Other services	<u>54.957</u>	<u>54.199</u>	<u>0</u>	<u>0</u>
	<u>204.053</u>	<u>167.226</u>	<u>0</u>	<u>0</u>

Notes

All amounts in DKK.

	Group		Parent	
	2023/24	2022/23	2023/24	2022/23
3. Staff costs				
Salaries and wages	23.797.583	19.010.163	0	0
Pension costs	3.377.328	2.481.143	0	0
Other costs for social security	1.282.517	1.010.066	0	0
	28.457.428	22.501.372	0	0
Average number of employees	38	30	0	0
Remuneration to the Executive Board and Board of Directors has not been disclosed in accordance with section 98B(3) of the Danish Financial Statements Act.				
4. Other financial expenses				
Financial costs, group enterprises	0	0	122.398	925.432
Other financial costs	2.206.997	659.420	1.965.301	14.302
	2.206.997	659.420	2.087.699	939.734
5. Tax on net profit or loss for the year				
Tax on net profit or loss for the year	25.845.505	21.945.331	7.038.117	6.129.416
Adjustment of deferred tax for the year	-65.754	1.500	3.634	4.846
	25.779.751	21.946.831	7.041.751	6.134.262
6. Proposed distribution of net profit				
Extraordinary dividend distributed during the financial year			119.641.750	35.000.000
Reserves for net revaluation according to the equity method			60.759.565	58.188.779
Dividend for the financial year			18.500.000	0
Allocated from retained earnings			-113.013.340	-13.233.912
Total allocations and transfers			85.887.975	79.954.867

Notes

All amounts in DKK.

	Group		Parent	
	30/6 2024	30/6 2023	30/6 2024	30/6 2023
7. Licenses and software				
Additions during the year	1.362.655	0	0	0
Cost 30 June 2024	1.362.655	0	0	0
Amortisation and depreciation for the year	-182.113	0	0	0
Amortisation and write-down 30 June 2024	-182.113	0	0	0
Carrying amount, 30 June 2024	1.180.542	0	0	0
8. Goodwill				
Cost 1 July 2023	3.197.682	3.171.181	0	0
Translation at the exchange rate at the balance sheet date 30 June 2024	5.219	26.501	0	0
Cost 30 June 2024	3.202.901	3.197.682	0	0
Amortisation and write-down 1 July 2023	-2.564.623	-1.899.351	0	0
Translation at the exchange rate at the balance sheet date 30 June 2024	-4.420	-32.644	0	0
Amortisation and depreciation for the year	-633.858	-632.628	0	0
Amortisation and write-down 30 June 2024	-3.202.901	-2.564.623	0	0
Carrying amount, 30 June 2024	0	633.059	0	0

Notes

All amounts in DKK.

	Group		Parent	
	30/6 2024	30/6 2023	30/6 2024	30/6 2023
9. Other fixtures, fittings, tools and equipment				
Cost 1 July 2023	2.953.027	4.269.448	1.184.633	1.184.633
Correction to primo	0	-861.373	0	0
Translation at the exchange rate at the balance sheet date 30 June 2024	1.083	-3.390	0	0
Additions during the year	1.148.061	14.900	0	0
Disposals during the year	0	-466.558	0	0
Cost 30 June 2024	4.102.171	2.953.027	1.184.633	1.184.633
Depreciation and write-down 1 July 2023	-2.833.655	-3.924.685	-1.184.633	-1.184.633
Correction to primo	0	860.763	0	0
Translation at the exchange rate at the balance sheet date 30 June 2024	-1.210	3.510	0	0
Amortisation and depreciation for the year	-296.186	-140.438	0	0
Depreciation, amortisation and impairment loss for the year, assets disposed of	0	367.195	0	0
Depreciation and write-down 30 June 2024	-3.131.051	-2.833.655	-1.184.633	-1.184.633
Carrying amount, 30 June 2024	971.120	119.372	0	0

Notes

All amounts in DKK.

	Parent	
	30/6 2024	30/6 2023
10. Investments in group enterprises		
Cost 1 July 2023	19.106.320	11.070.863
Translation at the exchange rate at the balance sheet date	167.205	0
Correction of previous cost	0	8.035.457
Cost 30 June 2024	19.273.525	19.106.320
Revaluations, opening balance 1 July 2023	76.415.772	49.523.068
Correction of previous revaluations	0	-8.035.457
Translation at the exchange rate at the balance sheet date	67.996	-2.716.601
Net profit or loss for the year before amortisation of goodwill	60.759.565	58.188.779
Dividend	-72.418.180	-20.544.017
Revaluations 30 June 2024	64.825.153	76.415.772
Transferred to provisions	3.350.663	0
Set off against debtors and provisions for liabilities	3.350.663	0
Carrying amount, 30 June 2024	87.449.341	95.522.092
Group enterprises:		
	Domicile	Equity interest
Boston Group A/S	Farum, Denmark	100 %
Boston Group AB	Göteborg, Sweden	100 %
Boston Group AS	Kristiansand, Norway	100 %
Boston Group OY	Kaarina, Finland	100 %
DJI Store Nordic A/S	Farum, Denmark	100 %

Notes

All amounts in DKK.

	Group		Parent	
	30/6 2024	30/6 2023	30/6 2024	30/6 2023
11. Deposits				
Cost 1 July 2023	456.858	416.073	0	0
Additions during the year	839.489	40.785	0	0
Cost 30 June 2024	1.296.347	456.858	0	0
Carrying amount, 30 June 2024	1.296.347	456.858	0	0
12. Deferred tax assets				
Deferred tax assets 1 July 2023	0	0	14.535	19.381
Deferred tax of the net profit or loss for the year	0	0	-3.634	-4.846
	0	0	10.901	14.535
13. Prepayments				
Prepayments consists of prepayments for insurance and other subscriptions.				
14. Provisions for deferred tax				
Provisions for deferred tax 1 July 2023	111.697	144.936	0	0
Deferred tax relating to the net profit or loss for the year	-68.607	1.500	0	0
Translation at the exchange rate at the balance sheet date	10.208	-34.739	0	0
	53.298	111.697	0	0

Notes

All amounts in DKK.

	Group		Parent	
	30/6 2024	30/6 2023	30/6 2024	30/6 2023
15. Other provisions				
Other provisions 1 July 2023	1.400.000	4.667.234	0	0
Change in other provisions for the year	<u>-1.400.000</u>	<u>-3.267.234</u>	<u>0</u>	<u>0</u>
	0	1.400.000	0	0
16. Provisions for investments in group enterprises				
DJI Store Nordic A/S	<u>0</u>	<u>0</u>	<u>3.350.663</u>	<u>0</u>
	0	0	3.350.663	0
17. Bank loans				
Total bank loans	<u>60.000.000</u>	<u>0</u>	<u>60.000.000</u>	<u>0</u>
18. Deferred income				
Accruals and deferred income	<u>515.612</u>	<u>341.264</u>	<u>0</u>	<u>0</u>
	515.612	341.264	0	0

19. Charges and security

Boston Group A/S has provided a floating charge of DKK 15,000 thousand over the company's simple claims and DKK 5,000 thousand over the company's simple claims and inventory as security for company's bank facility. The following assets have been placed as security with bankers:

	DKK in thousands
Inventories	<u>162.316</u>
Trade receivables	91.956

Boston Group A/S has issued a guarantee of payment, suretyship against the group enterprises bank facility.

Notes

All amounts in DKK.

20. Contingencies

Contingent liabilities

Lease liabilities

In addition to finance leases, Boston Group A/S has entered into operational leases. The leases have 28 months to maturity and total outstanding lease payments total DKK 212.440.

Boston Group A/S has a rent obligation, which is irrevocable up to 31 December 2021 after which the notice period is 12 month.

Joint taxation

The company acts as administration company for the group of companies subject to the Danish scheme of joint taxation and is unlimitedly, jointly, and severally liable, along with the other jointly taxed companies, to pay the total corporation tax.

The company is unlimitedly, jointly, and severally liable, along with the other jointly taxed companies, for any obligations to withhold tax on interest, royalties, and dividends.

Any subsequent adjustments of corporate taxes or withholding taxes, etc., may result in changes in the company's liabilities.

21. Related parties

Controlling interest

Treville UAV Invest 2 ApS Majority shareholder

Transactions

The company has the following related party transactions:

	Parent	
	2023/24	2022/23
The sale of goods to group companies	29.565.885	24.994.880
Financial income, group companies	2.975.108	3.036.404
Financial expenses, group companies	122.398	925.432
Receivable from group companies	68.122.617	27.650.806
Payables to group companies	1.170	269.776

Consolidated financial statements

The company is included in the consolidated financial statements of Treville UAV Invest 2 ApS, company reg. no 44 60 44 26, is the smallest and largest group in which the company is included as a subsidiary.

Notes

All amounts in DKK.

	Group	
	<u>2023/24</u>	<u>2022/23</u>
22. Adjustments		
Depreciation, amortisation, and impairment	1.112.156	773.066
Other financial income	-2.792.313	-1.079.986
Other financial expenses	2.206.997	659.420
Tax on net profit or loss for the year	24.779.751	21.946.831
Other provisions	-1.400.000	-3.267.234
Other adjustments	146.785	-2.709.973
	<u>24.053.376</u>	<u>16.322.124</u>
23. Change in working capital		
Change in inventories	-8.825.196	-30.969.583
Change in receivables	-48.441.952	33.025.260
Change in trade payables and other payables	23.572.561	27.183.725
Other changes in working capital	-2.603.907	-3.178.019
	<u>-36.298.494</u>	<u>26.061.383</u>

Accounting policies

The annual report for Boston Nordic Group A/S has been presented in accordance with the Danish Financial Statements Act regulations concerning reporting class C enterprises (medium sized enterprises).

The accounting policies are unchanged from last year, and the annual report is presented in DKK.

Recognition and measurement in general

Income is recognised in the income statement concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs are recognised in the income statement, including depreciations amortisations, write-downs for impairment, provisions, and reversals due to changes in estimated amounts previously recognised in the income statement.

Assets are recognised in the statement of financial position when it seems probable that future economic benefits will flow to the group and the value of the asset can be reliably measured.

Liabilities are recognised in the statement of financial position when it is seems probable that future economic benefits will flow out of the group and the value of the liability can be reliably measured.

Assets and liabilities are measured at cost at the initial recognition. Hereafter, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost, allowing a constant effective interest rate to be recognised during the useful life of the asset or liability. Amortised cost is recognised as the original cost less any payments, plus/less accrued amortisations of the difference between cost and nominal amount. In this way, capital losses and gains are allocated over the useful life of the liability.

Upon recognition and measurement, allowances are made for such predictable losses and risks which may arise prior to the presentation of the annual report and concern matters that exist on the reporting date.

Foreign currency translation

Transactions in foreign currency are translated by using the exchange rate prevailing at the date of the transaction. Differences in the rate of exchange arising between the rate at the date of transaction and the rate at the date of payment are recognised in the profit and loss account as an item under net financials. If currency positions are considered to hedge future cash flows, the value adjustments are recognised directly in equity in a fair value reserve.

Receivables, payables, and other foreign currency monetary items are translated using the closing rate. The difference between the closing rate and the rate at the time of the occurrence or initial recognition in the latest financial statements of the receivable or payable is recognised in the income statement under financial income and expenses.

Fixed assets acquired and paid for in foreign currency are measured at the exchange rate prevailing at the date of the transaction.

Accounting policies

The consolidated financial statements

The consolidated income statements comprise the parent company Boston Nordic Group A/S and those group enterprises of which Boston Nordic Group A/S directly or indirectly owns more than 50 % of the voting rights or in other ways exercise control.

Consolidation policies

The consolidated financial statements have been prepared as a summary of the parent company's and the group enterprises' financial statements by adding together uniform accounting records calculated in accordance with the group's accounting policies.

Investments in group enterprises are eliminated by the proportionate share of the group enterprises' fair value of net assets and liabilities at the acquisition date.

In the consolidated financial statements, the accounting records of the group enterprises are recognised by 100%. The minority interests' share of the profit for the year and of the equity in the group enterprises, which are not 100% owned, is included in the group's profit and equity, but presented separately.

Income statement

Revenue

The enterprise will be applying IAS 11 and IAS 18 as its basis of interpretation for the recognition of revenue.

Revenue is recognised in the income statement if delivery and passing of risk to the buyer have taken place before the end of the year and if the income can be determined reliably and inflow is anticipated. Revenue is measured at the fair value of the consideration promised exclusive of VAT and taxes and less any discounts relating directly to sales.

Cost of sales

Cost of sales comprises costs concerning purchase of raw materials and consumables less discounts and changes in inventories.

Other operating income

Other operating income comprises items of a secondary nature as regards the principal activities of the enterprise, including profit from the disposal of intangible and tangible assets.

Other external expenses

Other external expenses comprise expenses incurred for distribution, sales, advertising, administration, premises, loss on receivables, and operational leasing costs.

Accounting policies

Staff costs

Staff costs include salaries and wages, including holiday allowances, pensions, and other social security costs, etc., for staff members.

Depreciation, amortisation, and write-down for impairment

Depreciation, amortisation, and write-down for impairment comprise depreciation on, amortisation of, and write-down for impairment of intangible and tangible assets, respectively.

Results from investments in group enterprises

After full elimination of intercompany profit or loss less amortised consolidated goodwill, the equity investment in the individual entities are recognised in the income statement of the parent as a proportional share of the entities' post-tax profit or loss.

Financial income and expenses

Financial income and expenses are recognised in the income statement with the amounts concerning the financial year. Financial income and expenses comprise interest income and expenses, realised and unrealised capital gains and losses relating to securities, debt and transactions in foreign currency, amortisation of financial assets and liabilities as well as surcharges and reimbursements under the advance tax scheme, etc.

Tax on net profit or loss for the year

Tax for the year comprises the current income tax for the year and changes in deferred tax and is recognised in the income statement with the share attributable to the net profit or loss for the year and directly in equity with the share attributable to entries directly in equity.

The parent and the Danish group enterprises are subject to Danish rules on compulsory joint taxation of Danish group enterprises. The parent acts as an administration company in relation to the joint taxation. This means that the total Danish income tax payable by the Danish group companies is paid to the tax authorities by the company.

The current Danish income tax is allocated among the jointly taxed companies proportional to their respective taxable income (full allocation with reimbursement of tax losses).

Statement of financial position

Intangible assets

Licences and software

Licenses and software are measured at cost less accrued amortisation. Software are amortised on a straightline basis over the remaining period. Software acquired is recognised at cost which includes the costs incurred for using the software. Licenses and software acquired is amortised on a straight-line basis over a period of three years.

Goodwill

Acquired goodwill is measured at cost less accumulated amortisation. Given that it is impossible to make a reliable estimate of the useful life, the amortisation period is set at 10 years.

Accounting policies

Property, plant, and equipment

Property, plant, and equipment are measured at cost less accrued depreciation and write-down for impairment. Land is not subject to depreciation.

The depreciable amount is cost less any expected residual value after the end of the useful life of the asset. The amortisation period and the residual value are determined at the acquisition date and reassessed annually. If the residual value exceeds the carrying amount, the depreciation is discontinued.

If the amortisation period or the residual value is changed, the effect on amortisation will, in future, be recognised as a change in the accounting estimates.

The cost comprises acquisition cost and costs directly associated with the acquisition until the time when the asset is ready for use.

The cost of a total asset is divided into separate components. These components are depreciated separately, the useful lives of each individual components differing, and the individual component representing a material part of the total cost.

Depreciation is done on a straight-line basis according to an assessment of the expected useful life and the residual value of the individual assets:

	Useful life	Residual value
Other fixtures and fittings, tools and equipment	3-5 years	0-20 %

Minor assets with an expected useful life of less than 1 year are recognised as costs in the income statement in the year of acquisition.

Profit or loss derived from the disposal of property, land, and equipment is measured as the difference between the sales price less selling costs and the carrying amount at the date of disposal. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

Investments

Investments in group enterprises

Investments in group enterprises are recognised and measured by applying the equity method. The equity method is used as a method of consolidation.

Investments in group enterprises are recognised in the statement of financial position at the proportionate share of the enterprise's equity value. This value is calculated in accordance with the parent's accounting policies with deductions or additions of unrealised intercompany gains and losses as well as with additions or deductions of the remaining value of positive or negative goodwill calculated in accordance with the acquisition method. Negative goodwill is recognised in the income statement at the time of acquisition of the equity investment. If the negative goodwill relates to contingent liabilities acquired, negative goodwill is not recognised until the contingent liabilities have been settled or lapsed.

Accounting policies

Consolidated goodwill is amortised over its estimated useful life, which is determined on the basis of the management's experience with the individual business areas. Consolidated goodwill is amortised on a straight-line basis over the amortisation period, which represent 5-20 years. The depreciation period is determined on the basis of an assessment that these are strategically acquired enterprises with a strong market position and a long-term earnings profile.

Investments in group enterprises with a negative equity value are measured at DKK 0, and any accounts receivable from these enterprises are written down to the extent that the account receivable is uncollectible. To the extent that the parent has a legal or constructive obligation to cover a negative balance that exceeds the account receivable, the remaining amount is recognised under provisions.

To the extent the equity exceeds the cost, the net revaluation of equity investments in group enterprises transferred to the reserve under equity for net revaluation according to the equity method. Dividends from group enterprises expected to be adopted before the approval of this annual report are not subject to a limitation of the revaluation reserve. The reserve is adjusted by other equity movements in group enterprises.

Newly acquired or newly established companies are recognised in the financial statement as of the time of acquisition. Sold or liquidated companies are recognised until the date of disposal.

On the acquisition of enterprises, the acquisition method, the uniting-of-interests method or the book value method is applied, cf. the above description under Business combinations.

Deposits

Deposits are measured at amortised cost and represent lease deposits, etc.

Impairment loss relating to non-current assets

The carrying amount of both intangible and tangible fixed assets as well as equity investments in group enterprises are subject to annual impairment tests in order to disclose any indications of impairment beyond those expressed by amortisation and depreciation respectively.

If indications of impairment are disclosed, impairment tests are carried out for each individual asset or group of assets, respectively. write-down for impairment is done to the recoverable amount if this value is lower than the carrying amount.

The recoverable amount is the higher value of value in use and selling price less expected selling cost. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the asset group and expected net cash flows from the sale of the asset or the asset group after the end of their useful life.

Previously recognised impairment losses are reversed when conditions for impairment no longer exist. Impairment relating to goodwill is not reversed.

Accounting policies

Inventories

Inventories are measured at cost according to the FIFO method. In cases when the net realisable value of the inventories is lower than the cost, the latter is written down for impairment to this lower value.

Costs of goods for resale, raw materials, and consumables comprise acquisition costs plus delivery costs.

The net realisable value for inventories is recognised as the estimated selling price less costs of completion and selling costs. The net realisable value is determined with due consideration of negotiability, obsolescence, and the development of expected market prices.

Receivables

Receivables are measured at amortised cost, which usually corresponds to nominal value.

Accounts receivable for which there is no objective indication of impairment at the individual level are evaluated at portfolio level for objective indication of impairment. The portfolios are primarily based on the debtors' domicile and credit rating in accordance with the company's and the group's credit risk management policy. Determination of the objective indicators applied for portfolios are based on experience with historical losses.

Impairment losses are calculated as the difference between the carrying amount of accounts receivable and the present value of the expected cash flows, including the realisable value of any securities received. The effective interest rate for the individual account receivable or portfolio is used as the discount rate.

Prepayments

Prepayments recognised under assets comprise incurred costs concerning the following financial year.

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand.

Equity

Treasury shares

Purchase prices and sales prices of own shares are recognised directly in equity. The capital reduction arising from the cancellation of own shares will reduce the share capital by an amount corresponding to the nominal value of the shares and increase the results brought forward, respectively.

The dividend of own shares is recognised directly in equity under retained earnings.

Reserve for net revaluation according to the equity method

The reserve for net revaluation according to the equity method comprises net revaluation of equity investments in subsidiaries, associates and equity interests proportional to cost.

The reserve may be eliminated in the event of losses, realisation of equity investments, or changes in the accounting estimates.

Accounting policies

The reserve cannot be recognised by a negative amount.

Dividend

Dividend expected to be distributed for the year is recognised as a separate item under equity.

Income tax and deferred tax

As administration company, Boston Nordic Group A/S is liable to the tax authorities for the subsidiaries' corporate income taxes.

Current tax liabilities and current tax receivable are recognised in the statement of financial position as calculated tax on the taxable income for the year, adjusted for tax of previous years' taxable income and for tax paid on account.

The company is jointly taxed with consolidated Danish companies. The current corporate income tax is distributed between the jointly taxed companies in proportion to their taxable income and with full distribution with reimbursement as to tax losses. The jointly taxed companies are comprised by the Danish tax prepayment scheme.

Joint taxation contributions payable and receivable are recognised in the statement of financial position as "Tax receivables from group enterprises" or "Income tax payable to group enterprises"

Deferred tax is measured on the basis of temporary differences in assets and liabilities with a focus on the statement of financial position. Deferred tax is measured at net realisable value.

Adjustments take place in relation to deferred tax concerning elimination of unrealised intercompany gains and losses.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation prevailing in the respective countries on the reporting date when the deferred tax is expected to be released as current tax. Changes in deferred tax due to changed tax rates are recognised in the income statement, except for items included directly in the equity.

Deferred tax assets, including the tax value of tax losses allowed for carryforward, are recognised at the value at which they are expected to be realisable, either by settlement against tax of future earnings or by set-off in deferred tax liabilities within the same legal tax unit. Any deferred net tax assets are measured at net realisable value.

Provisions

Provisions comprise expected costs of warranty commitments, loss on work in progress, restructuring, etc. Provisions are recognised when the group has a legal or actual commitment resulting from a previously occurred event and when it is probable that the settlement of the liability will result in consumption of the financial resources of the group.

Provisions are measured at net realisable value or at fair value. If the fulfilment of a liability is expected to take place far in the future, the liability is measured at fair value.

Accounting policies

Guarantee liabilities comprise liabilities for repairs within the guarantee period of 1-5 years. Provisions for warranty commitments are measured on basis of the obtained experience with guarantee work. Provisions with an expected due date later than 1 year from the reporting date are discounted at a rate reflecting risk and maturity of the liability.

Liabilities other than provisions

Other liabilities concerning payables to suppliers, group enterprises, and other payables are measured at amortised cost which usually corresponds to the nominal value.

Deferred income

Payments received concerning future income are recognised under deferred income.

Statement of cash flows

The cash flow statement shows the cash flows of the group for the year, divided in cash flows deriving from operating activities, investment activities and financing activities, respectively, the changes in the liabilities, and group' cash and cash equivalents at the beginning and the end of the year, respectively.

Cash flows from operating activities

Cash flows from operating activities are calculated as the group's share of the profit adjusted for non-cash operating items, changes in the working capital, and corporate income tax paid. Dividend income from equity investments are recognised under "Interest income and dividend received".

Cash flows from investment activities

Cash flows from investment activities comprise payments in connection with the acquisition and sale of enterprises and activities as well as the acquisition and sale of intangible assets, property, plant, and equipment, and investments, respectively.

Cash flows from financing activities

Cash flows from financing activities include changes in the size or the composition of the group's share capital and costs attached to it, as well as raising loans, repayments of interest-bearing payables and payment of dividend to shareholders.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits and short-term financial instruments with a term of less than 3 months, which can easily be converted into cash and cash equivalents and are associated with an insignificant risk of value change.