



## ÅRSREGNSKAPET FOR REGNSKAPSÅRET 2023 - GENERELL INFORMASJON

### Enheten

Organisasjonsnummer:	866 243 522
Organisasjonsform:	Aksjeselskap
Foretaksnavn:	SULZER SERVICES NORWAY AS
Forretningsadresse:	Orstadvegen 124 4353 KLEPP STASJON

### Regnskapsår

Årsregnskapets periode:	01.01.2023 - 31.12.2023
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### Konsern

Morselskap i konsern:	Nei
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### Regnskapsregler

Regler for små foretak benyttet:	Nei
Benyttet ved utarbeidelsen av årsregnskapet til selskapet:	Regnskapslovens alminnelige regler

### Årsregnskapet fastsatt av kompetent organ

Bekreftet av representant for selskapet:	Mark Robert Sim
Dato for fastsettelse av årsregnskapet:	27.06.2024

### Grunnlag for avgivelse

År 2023: Årsregnskapet er elektronisk innlevert
År 2022: Tall er hentet fra elektronisk innlevert årsregnskap fra 2023

*Det er ikke krav til at årsregnskapet m.v. som sendes til Regnskapsregisteret er undertegnet. Kontrollen på at dette er utført ligger hos revisor/enhetens øverste organ. Sikkerheten ivaretas ved at innsender har rolle/rettighet for innsending av årsregnskapet via Altinn, og ved at det bekreftes at årsregnskapet er fastsatt av kompetent organ.*

Brønnøysundregistrene, 06.07.2025



## Resultatregnskap

Beløp i: NOK	Note	2023	2022
<b>RESULTATREGNSKAP</b>			
<b>Inntekter</b>			
Salgsinntekt	7, 13	141 758 657	103 338 624
<b>Sum inntekter</b>		<b>141 758 657</b>	<b>103 338 624</b>
<b>Kostnader</b>			
Varekostnad	7	92 353 717	66 460 889
Lønnskostnad	5, 12	21 899 549	23 580 181
Avskrivning på varige driftsmidler og immaterielle eiendeler	3	255 457	254 243
Annen driftskostnad	4, 5, 7	16 186 997	14 764 808
<b>Sum kostnader</b>		<b>130 695 720</b>	<b>105 060 121</b>
<b>Driftsresultat</b>		<b>11 062 937</b>	<b>-1 721 497</b>
<b>Finansinntekter og finanskostnader</b>			
Annen finansinntekt		30 229 719	1 295 246
<b>Sum finansinntekter</b>		<b>30 229 719</b>	<b>1 295 246</b>
Annen rentekostnad		84 313	21 692
Annen finanskostnad		29 544 826	1 454 759
<b>Sum finanskostnader</b>		<b>29 629 139</b>	<b>1 476 451</b>
<b>Netto finans</b>		<b>600 580</b>	<b>-181 205</b>
<b>Ordinært resultat før skattekostnad</b>		<b>11 663 517</b>	<b>-1 902 702</b>
Skattekostnad på ordinært resultat	8	2 156 718	-607 108
<b>Ordinært resultat etter skattekostnad</b>		<b>9 506 799</b>	<b>-1 295 594</b>
<b>Årsresultat</b>		<b>9 506 799</b>	<b>-1 295 594</b>
<b>Overføringer og disponeringer</b>			
Ordinært utbytte	2	5 000 000	
Overført til/fra annen egenkapital	2	4 506 798	-1 295 594
<b>Sum overføringer og disponeringer</b>	2	<b>9 506 798</b>	<b>-1 295 594</b>



### Balanse

Beløp i: NOK	Note	2023	2022
<b>BALANSE - EIENDELER</b>			
<b>Anleggsmidler</b>			
<b>Immaterielle eiendeler</b>			
Utsatt skattefordel	8	321 319	2 735 670
<b>Sum immaterielle eiendeler</b>		<b>321 319</b>	<b>2 735 670</b>
<b>Varige driftsmidler</b>			
Maskiner og anlegg	3	892 728	1 148 185
<b>Sum varige driftsmidler</b>		<b>892 728</b>	<b>1 148 185</b>
<b>Sum anleggsmidler</b>		<b>1 214 047</b>	<b>3 883 855</b>
<b>Omløpsmidler</b>			
<b>Varer</b>			
Projects in progress	11	19 344 343	24 428 180
<b>Sum varer</b>		<b>19 344 343</b>	<b>24 428 180</b>
<b>Fordringer</b>			
Kundefordringer	6	14 051 798	10 764 653
Andre fordringer		9 411 968	2 180 430
Advanced Stage Payments	6, 11	11 025 265	14 156 471
<b>Sum fordringer</b>		<b>34 489 031</b>	<b>27 101 554</b>
<b>Bankinnskudd, kontanter og lignende</b>			
Bankinnskudd, kontanter og lignende	9	1 374 832	920 569
<b>Sum bankinnskudd, kontanter og lignende</b>		<b>1 374 832</b>	<b>920 569</b>
<b>Sum omløpsmidler</b>		<b>55 208 206</b>	<b>52 450 303</b>
<b>SUM EIENDELER</b>		<b>56 422 253</b>	<b>56 334 158</b>

### BALANSE - EGENKAPITAL OG GJELD

#### Egenkapital

#### Innskutt egenkapital



## Balanse

<b>Beløp i: NOK</b>	<b>Note</b>	<b>2023</b>	<b>2022</b>
Aksjekapital	1, 2	500 000	500 000
<b>Sum innskutt egenkapital</b>		<b>500 000</b>	<b>500 000</b>
<b>Opptjent egenkapital</b>			
Annen egenkapital	2	8 562 509	4 055 711
<b>Sum opptjent egenkapital</b>		<b>8 562 509</b>	<b>4 055 711</b>
<b>Sum egenkapital</b>		<b>9 062 509</b>	<b>4 555 711</b>
<b>Gjeld</b>			
<b>Langsiktig gjeld</b>			
Pensjonsforpliktelser	10, 12	2 259 892	2 407 936
Andre avsetninger for forpliktelser	10	471 240	1 473 362
<b>Sum avsetninger for forpliktelser</b>		<b>2 731 132</b>	<b>3 881 298</b>
<b>Annen langsiktig gjeld</b>			
<b>Sum langsiktig gjeld</b>		<b>2 731 132</b>	<b>3 881 298</b>
<b>Kortsiktig gjeld</b>			
Leverandørgjeld	6	7 076 445	13 260 891
Skyldige offentlige avgifter		157 399	1 652 504
Utbytte	2	5 000 000	0
Kortsiktig konserngjeld	6	5 825 717	5 873 515
Annen kortsiktig gjeld		1 033 625	6 954 878
Advanced billings	11	25 535 426	20 155 362
<b>Sum kortsiktig gjeld</b>		<b>44 628 612</b>	<b>47 897 150</b>
<b>Sum gjeld</b>		<b>47 359 744</b>	<b>51 778 448</b>
<b>SUM EGENKAPITAL OG GJELD</b>		<b>56 422 253</b>	<b>56 334 159</b>



Skatteetaten

Vår dato 25.06.2024	Din/Deres dato 13.06.2024	Saksbehandler Lars Waalorp
800 80 000 Skatteetaten.no	Din/Deres referanse	Telefon 90833418
Org.nr 974761076	Vår referanse 2024/5297254	Postadresse Postboks 9200 Grønland 0134 OSLO

SULZER PUMPS NORWAY AS  
Att.Monica Rosnes, KPMG AS  
Orstadvegen 124  
4353 KLEPP STASJON  
Norge

## Tillatelse til å utarbeide årsregnskap og årsberetning på engelsk for Sulzer Pumps Norway AS, org.nr. 866 243 522

Vi viser til deres brev av 13. juni 2024 der det søkes om dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk for Sulzer Pumps Norway AS.

Skattekontoret gir på bakgrunn av en konkret helhetsvurdering Sulzer Pumps Norway AS dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk, jf. regnskapsloven § 3-4 tredje ledd. Dispensasjonen gjelder så lenge opplysningene som danner grunnlaget for vedtaket ikke endres vesentlig.

Kopi av dette brevet må sendes til Regnskapsregisteret i Brønnøysund sammen med årsregnskapet. Den regnskapspliktige må selv dokumentere ved dette brev at tillatelse er gitt.

### Bakgrunn

Sulzer Pumps Norway AS er eid av et utenlandsk selskap og er en del av et internasjonalt konsern. Selskapet driver virksomhet innen oljeservicebransjen. Styrelederen og styremedlemmet i selskapet er utenlandske.

### Skattekontorets vurdering

Etter regnskapsloven § 3-4 tredje ledd skal "årsregnskapet og årsberetningen [...] være på norsk. Departementet kan ved [...] enkeltvedtak bestemme at årsregnskapet og/eller årsberetningen kan være på et annet språk."

I Ot. prp. nr. 42 (1997-1998) Om lov om årsregnskap mv., er det uttalt følgende om regnskapslovens formål, jf. pkt. 1.1:

"Regjeringen har som siktemål at regnskapsloven skal bidra til informative regnskaper for ulike grupper av regnskapsbrukere. Regnskapsbrukerne er dels investorer og kreditorer som tilfører kapital til foretakene, og dels andre grupper som har interesse av å vite hvordan foretaket drives, f.eks. de ansatte og lokalsamfunnet. Informasjonen til kapitalmarkedet skal gi grunnlag for riktig prising



av finansielle objekter. Riktig prisdannelse på aksjer er en forutsetning for at ressursbruken i samfunnsøkonomien skal bli best mulig. Gode regnskaper vil også gjøre det vanskeligere for markedsdeltakere å ta ut spekulasjonsgevinster med basis i skjevt fordelt informasjon.”

Det fremgår således at et av hovedformålene med regnskapsloven er å bidra til “informative regnskaper for ulike grupper av regnskapsbrukere”. Regnskapsbrukere vil omfatte, jf. uttalelsen i proposisjonen, blant andre investorer, kreditorer, ansatte og lokalsamfunnet.

Det er etter skattekontorets vurdering derfor avgjørende ved vurdering av om dispensasjon fra kravet til å utarbeide årsregnskap og/eller årsberetning på norsk kan gis, at det ikke foreligger mulige brukere av regnskapsinformasjon som blir vesentlig berørt negativt ved en eventuell dispensasjon.

Det er særlig hensynet til brukerne av regnskapsinformasjon som skal vurderes ved en dispensasjonssøknad. I denne vurderingen har skattekontoret lagt særlig vekt på at selskapet er direkte eid av et utenlandsk selskap og er en del av et internasjonalt konsern. Videre er det vektlagt at selskapet driver virksomhet i en internasjonal bransje der alle sentrale aktører behersker og benytter engelsk.

Vennligst oppgi vår referanse ved henvendelse i saken.

Med hilsen

Lars Waalorp  
Skatteetaten

*Dokumentet er elektronisk godkjent og har derfor ikke håndskrevne signaturer.*



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Enterprise 935 174 627 MVA

To the General Meeting of Sulzer Pumps Norway AS

## Independent Auditor's Report

### Opinion

We have audited the financial statements of Sulzer Pumps Norway AS (the Company), which comprise the balance sheet as at 31 December 2023, the income statement and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

### In our opinion

- the financial statements comply with applicable statutory requirements, and
- the financial statements give a true and fair view of the financial position of the Company as at 31 December 2023, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company as required by relevant laws and regulations in Norway and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other Information

The Board of Directors and the Managing Director (management) are responsible for the information in the Board of Directors' report. The other information comprises information in the annual report, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the information in the Board of Directors' report.

In connection with our audit of the financial statements, our responsibility is to read the Board of Directors' report. The purpose is to consider if there is material inconsistency between the Board of Directors' report and the financial statements or our knowledge obtained in the audit, or whether the Board of Directors' report otherwise appears to be materially misstated. We are required to report if there is a material misstatement in the Board of Directors' report. We have nothing to report in this regard.

Based on our knowledge obtained in the audit, it is our opinion that the Board of Directors' report

- is consistent with the financial statements and
- contains the information required by applicable statutory requirements.

#### Offices in:

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Statsautoriserte revisorer - medlemmer av Den norske Revisorforening

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Alta	Finnsnes	Molde	Trondheim
Arendal	Hamar	Sandefjord	Tynset
Bergen	Haugesund	Stavanger	Ulsteinvik
Bode	Knarvik	Stord	Ålesund
Drammen	Kristiansand	Strøme	

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## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error. We design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Stavanger, 1 July 2024  
KPMG AS

Monica Rosnes  
*State Authorised Public Accountant*  
(This document is signed electronically)



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"Med min signatur bekrefter jeg alle datoer og innholdet i dette dokument."

## Rosnes, Monica Roth

State Authorised Public Accountant

På vegne av: KPMG AS

Serienummer: no\_bankid:9578-5997-4-231508

IP: 80.232.xxx.xxx

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**Sulzer Pumps Norway AS**

**Annual Records for  
2023**



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## Sulzer Pumps Norway AS

### Annual Records for 2023

#### Income statement

	Note	2023	2022
Revenue	7, 13	141 758 657	103 338 624
<b>Income</b>		<b>141 758 657</b>	<b>103 338 624</b>
Raw materials and consumables used	7	92 353 717	66 460 889
Employee benefits expense	5, 12	21 899 549	23 580 181
Depreciation	3	255 457	254 243
Other expenses	4, 5, 7	16 186 997	14 764 808
<b>Total expenses</b>		<b>130 695 721</b>	<b>105 060 122</b>
<b>Operating profit</b>		<b>11 062 935</b>	<b>-1 721 499</b>
Other financial income		30 229 719	1 295 246
Other interest expenses		-84 313	-21 692
Other financial expenses		29 544 826	1 454 759
		<b>600 580</b>	<b>-181 204</b>
<b>Net result before tax</b>		<b>11 663 516</b>	<b>-1 902 702</b>
Income tax expense	8	2 156 718	-607 108
<b>Net result</b>		<b>9 506 798</b>	<b>-1 295 594</b>
<b>Allocation</b>			
Ordinary dividend	2	5 000 000	
Transferred to other equity	2	4 506 798	
Transferred from other equity	2		-1 295 594
<b>Total allocated</b>	2	<b>9 506 798</b>	<b>-1 295 594</b>



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## Sulzer Pumps Norway AS

Annual Records for 2023

### Balance sheet

	Note	2023	2022
<b>Assets</b>			
<b>Non-current assets</b>			
<b>Intangible assets</b>			
Deferred tax assets	8	321 319	2 735 670
<b>Total intangible assets</b>		<b>321 319</b>	<b>2 735 670</b>
<b>Property, plant and equipment</b>			
Machinery and equipment		892 728	1 148 185
<b>Total property, plant and equipment</b>	3	<b>892 729</b>	<b>1 148 186</b>
<b>Total non-current assets</b>		<b>1 214 047</b>	<b>3 883 856</b>
<b>Current assets</b>			
Projects in progress	11	19 344 343	24 428 180
<b>Debtors</b>			
Accounts receivables	6	14 051 798	10 764 653
Other short-term receivables		9 411 968	2 180 430
Advanced Stage Payments	6, 11	11 025 265	14 156 471
<b>Total receivables</b>		<b>34 489 031</b>	<b>27 101 553</b>
<b>Cash and cash equivalents</b>	9	<b>1 374 832</b>	<b>920 569</b>
<b>Total current assets</b>		<b>55 208 206</b>	<b>52 450 303</b>
<b>Total assets</b>		<b>56 422 253</b>	<b>56 334 159</b>



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## Sulzer Pumps Norway AS

Annual Records for 2023

### Balance sheet

	Note	2023	2022
<b>Equity and Liabilities</b>			
<b>Equity</b>			
<b>Paid-in capital</b>			
Share capital	1,2	500 000	500 000
		<b>500 000</b>	<b>500 000</b>
<b>Retained earnings</b>			
<b>Other equity</b>			
Result brought forward (aut)	2	8 562 509	4 055 711
<b>Total retained earnings</b>		<b>8 562 509</b>	<b>4 055 711</b>
<b>Total equity</b>		<b>9 062 509</b>	<b>4 555 711</b>
<b>Liabilities</b>			
<b>Provisions</b>			
Other Provisions	10	471 240	1 473 362
Employee benefit obligations	10, 12	2 259 892	2 407 936
<b>Total provisions</b>		<b>2 731 132</b>	<b>3 881 298</b>
<b>Current liabilities</b>			
Trade payables	6	7 076 445	13 260 891
Intercompany liabilities	6	5 825 717	5 873 515
Duties payable		157 399	1 652 504
Ordinary dividend	2	5 000 000	0
Advanced billings	11	25 535 426	20 155 362
Other current liabilities		1 033 625	6 954 878
<b>Total current liabilities</b>		<b>44 628 612</b>	<b>47 897 150</b>
<b>Total liabilities</b>		<b>47 359 744</b>	<b>51 778 448</b>
<b>Total equity and liabilities</b>		<b>56 422 253</b>	<b>56 334 159</b>

**Klepp, 27.06.2024**

DocuSigned by:

Mark Sim

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Mark Robert Sim

**Managing director**

DocuSigned by:

John Davenport

2F2D1A7AFD7E4EF  
John Rowland Davenport

**Board member**

DocuSigned by:

Patrick Brogje

397EB907BE5F4DD  
Patrick Brogje

**Chairman of the board**



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## Sulzer Pumps Norway AS

Annual Records for 2023

### Cash flow analysis

	2023	2022
<b>Cash flow from operating activities</b>		
Profit before tax	11 663 516	-1 902 702
- Current period's paid taxes	0	0
+ Regular depreciation	255 457	254 243
+/- Change in projects in progress	5 083 837	-11 501 109
+/- Change in accounts receivable	-3 287 146	-1 343 641
+/- Change in accounts payable	-6 184 445	2 024 735
+/- Diff. between pension cost recognized and pension payments made/received.	-148 044	-1 530 781
+/- Change in other accrued liabilities.	42 261	6 422 695
+/- Effect of change in pension principles	0	1 695 741
= <b>Net cash flow from operating activities</b>	<b>7 425 436</b>	<b>-5 880 819</b>
<b>Cash flow from investing activities</b>		
- Payments for the purchase of fixed assets	0	0
= <b>Net cash flow from investing activities</b>	<b>0</b>	<b>0</b>
<b>Cash flow from financing activities</b>		
Proceeds from the issuance of new long-term debt	-1 002 122	-167 602
Payments for the issuance of new short-term debt	-5 969 052	5 919 381
= <b>Net cash flow from financing activities</b>	<b>-6 971 173</b>	<b>5 751 779</b>
= <b>Net change in cash and cash equivalents</b>	<b>454 262</b>	<b>-129 040</b>
+ <b>Cash and cash equivalents held at the beginning of the period</b>	<b>920 569</b>	<b>1 049 609</b>
= <b>Cash and cash equivalents held at the end of the period</b>	<b>1 374 832</b>	<b>920 569</b>



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## Sulzer Pumps Norway AS

### Annual Records for 2023

#### Notes

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#### Accounting principles

The annual accounts have been prepared in accordance with the Accounting Act and good accounting practice, including Norwegian accounting standards.

#### Sales Revenue

Revenue from the sale of goods and services is measured at the fair value of the consideration received, net of value-added tax, returns, discounts, and other allowances. Revenue recognition for the sale of goods occurs at the time of delivery. Services are recognized as revenue as they are provided.

#### Construction Contracts

Construction contracts are assessed using the percentage of completion method. In 2019, the company changed its revenue recognition principle to the percentage of completion from the completed contract method. The degree of completion is calculated based on the costs incurred over the total expected costs of the contract. Provisions are made for the entire loss in the period the loss is identified for contracts expected to incur losses.

Revenue from construction contracts is recognized in line with the degree of completion. The income for the period is the total contract value multiplied by the completion percentage, less the income recognized in previous periods.

Construction contracts are assessed and accounted for individually. Prepaid contract income is presented as advances from customers. Prepaid goods costs are presented as prepaid expenses. Net earned income and accrued costs are presented as work in progress.

#### Classification and Assessment of Balance Sheet Items

Assets intended for permanent ownership or use are classified as fixed assets. Assets associated with the goods cycle are classified as current assets. Receivables are classified as current assets if they are to be repaid within one year of the payment date. Similar criteria are applied to liabilities.

Current assets are valued at the lower of cost and fair value. Short-term liabilities are recorded at their nominal amount at the time of establishment.

#### Receivables

Trade receivables and other receivables are recorded in the balance sheet at face value after deduction for provision for expected losses. Provisions for losses are based on individual assessments of each receivable. In addition, an unspecified provision is made for other trade receivables to cover assumed losses.

#### Goods

Goods are valued at the lower of average cost and net realizable value.



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## Sulzer Pumps Norway AS

### Annual Records for 2023

#### Notes

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#### Currency

Monetary items in foreign currency are valued at the exchange rate at the end of the fiscal year.

#### Tax

The tax expense in the income statement includes both the tax payable for the period and the change in deferred tax. Deferred tax is calculated at 22% based on the temporary differences that exist between accounting and tax values, as well as any tax losses carried forward at the end of the fiscal year. Tax-increasing and tax-reducing temporary differences that reverse or can be reversed in the same period are offset. The recognition of deferred tax assets on net tax-reducing differences that are not offset and losses carried forward is justified by the anticipated future earnings. Deferred tax and tax benefits that can be recognized are presented net in the balance sheet.

#### Pensions

Pension costs and obligations are calculated based on a straight-line accrual method using assumptions about the discount rate, future adjustments of wages, pensions, and benefits from the social security, future returns on pension funds, and actuarial assumptions about mortality, voluntary departure, etc. Pension funds are valued at fair value and deducted from net pension liabilities in the balance sheet. Changes in the obligation due to changes in pension plans are spread over the estimated remaining accrual period.

The company has utilized the option in NRS 6 to apply international accounting standards for pension accounting. The company uses IAS 19 where the net of the calculated obligation and the fair value of the assets are presented as a pension liability in the balance sheet. The annual change in estimate variances is therefore directly recognized against other equity.

#### Employer Contribution

Employer contributions are expensed based on the pension premium paid for secured (collective) pension schemes, while it is accrued in accordance with changes in pension obligations for unsecured pensions.



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## Sulzer Pumps Norway AS

Annual Records for 2023

### Notes

#### Note 1 Share Capital and Shareholder Information

The share capital amounts to NOK 500,000 and consists of 500 shares valued at NOK 1,000 each. All shares have equal voting rights.

#### Overview of Shareholders as of 31.12

	Shares	Stake
Sulzer Ltd.	500	100 %
<b>Total</b>	<b>500</b>	<b>100 %</b>

The company is part of a group that prepares consolidated financial statements where Sulzer Pumps Norway AS is included in the consolidation. The parent company is Sulzer Ltd., with its business office in Winterthur, Switzerland. Consolidated financial statements are available upon request from the parent company.

#### Note 2 Equity

Change in equity	Share capital	Other equity	Total
<b>Egenkapital 31.12.2022</b>	<b>500 000</b>	<b>4 055 711</b>	<b>4 555 711</b>
This year's result		9 506 798	9 506 798
Ordinary dividend		-5 000 000	-5 000 000
<b>Equity as of 31.12.2023</b>	<b>500 000</b>	<b>8 562 509</b>	<b>9 062 509</b>

#### Note 3 Property, plant and equipment

	Machinery and equipment	Equipment, tools etc.	Sum
Aquisition cost as of 01.01	5 322 983	805 104	6 128 087
Additions	0	0	0
Disposals	-116 549	0	-116 549
<b>Aquisition cost as of 31.12</b>	<b>5 206 434</b>	<b>805 104</b>	<b>6 011 538</b>
Accumulated depreciation as of 01.01	4 058 248	805 104	4 863 352
Depreciations of the year	251 091	0	251 091
Accumulated depreciation of sold fixed assets	4 366	0	4 366
<b>Accumulated depreciation as of 31.12</b>	<b>4 313 705</b>	<b>805 104</b>	<b>5 118 809</b>
<b>Book value as of 31.12</b>	<b>892 728</b>	<b>0</b>	<b>892 729</b>

Economic lifetime	5 - 10 years	3 - 5 years
Depreciation plan	Linear	Linear



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## Sulzer Pumps Norway AS

Annual Records for 2023

### Notes

#### Note 4 Lease agreements

	Lease period	Annual lease
Other operational assets	1-5 år	298 176
Rent	5 år	2 730 000

#### Note 5 Salary expenses, number of employees, remunerations, loans to employees, etc.

Salary expenses	2023	2022
Wages	16 755 602	17 851 147
Employer's social security contributions	2 847 324	2 330 469
Pension costs	3 179 069	3 548 386
Other benefits	-882 447	-149 821
<b>Total</b>	<b>21 899 549</b>	<b>23 580 181</b>

Average number of full time employees 21 21

Benefits to key management personnel	Managing	
	Director	Board of directors
Salary	1 293 346	-
Other compensation	265 567	-
<b>Total</b>	<b>1 558 913</b>	<b>-</b>

The Managing Director has a bonus agreement that depends on achieving goals according to specific criteria set by the group management.

The company has not incurred expenses and has no obligation to provide special compensation upon termination or a change in employment conditions.

#### Auditor

The audited audit fee for 2023 is distributed as follows:

Mandatory audit	288 500
Technical preparation of tax documents and accounts	101 200
Other assistance	40 024
<b>Total</b>	<b>429 724</b>

The amounts are excl. VAT.



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## Sulzer Pumps Norway AS

### Annual Records for 2023

#### Notes

#### Note 6 Receivables and Liabilities

	2023	2022
Trade receivables from enterprises within the same group	936 013	1 898 619
Trade payables to enterprises within the same group	-2 139 059	-7 855 781
Short-term receivables from enterprises within the same group	975 657	11 349 127
Other short-term liabilities to enterprises within the same group	2 230 580	-9 942 923
Group account	5 479 044	-5 873 515

The intercompany account have the following credit limits:

The NOK account has a limit of 3 000 000 NOK

The EUR account has a limit of 60 000 EUR

The GBP account has a limit of 60 000 GBP

#### Note 7 Intercompany transactions

Company name	Company relation	Transaction type	2023
Sulzer Pumps UK	Sister	Costs of purchasing goods - finished goo	50 682 006
Sulzer Pumps UK	Sister	Revenues from joint projects	-1 226 647
Sulzer AG	Sister	Costs for IT-related services	2 065 000
Sulzer AG	Sister	Provided market support	-69 642
Sulzer Finland	Sister	Costs of purchasing goods - finished goo	59 439
Sulzer US	Sister	Costs of purchasing goods - finished goo	1 464 663
Sulzer Birmingham	Sister	Costs of purchasing goods - finished goo	81 677
Sulzer GmbH	Sister	Costs of purchasing goods - finished goo	4 308 767
Sulzer Wood	Sister	Costs of purchasing goods - finished goo	8 851
Sulzer India	Sister	Costs of purchasing goods - finished goo	22 106
Sulzer Aberdeen	Sister	Costs of purchasing goods - finished goo	1 229 757
Sulzer Pumps Wastewater AS	Sister	Costs for centralized service provision	527 756
Sulzer Pumps Wastewater AS	Sister	Revenues from centralized service provi:	-188 813
Sulzer Denmark	Sister	Revenues from combined goods and ser	-694 539



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## Sulzer Pumps Norway AS

### Annual Records for 2023

#### Notes

#### Note 8 Tax

<b>This year's tax expense consists of:</b>	<b>2023</b>	<b>2022</b>
Calculated payable tax on this year's result	0	0
Change in deferred tax over the result	2 156 718	-607 108
Settlement of payable tax from previous years		0
<b>Net tax expense</b>	<b>2 156 718</b>	<b>-607 108</b>

#### Payable tax in this year's tax expense is calculated as follows:

Ordinary result before tax expense	11 663 516	-1 902 702
Permanent differences	313 770	-1 497 287
Change in temporary differences	-5 413 880	-3 960 146
Use of carryforward loss	-6 563 406	0
<b>Basis for payable tax</b>	<b>0</b>	<b>-7 360 135</b>
Tax rate	22 %	22 %
<b>Calculated payable tax on this year's result</b>	<b>0</b>	<b>0</b>

<b>Deferred Tax</b>	<b>2023</b>	<b>2022</b>	<b>Ending</b>
Fixed assets	250 551	329 842	-79 291
Construction contracts	9 407 458	5 064 452	4 343 006
Pension obligations	-2 259 892	-2 407 936	148 044
Other provisions for liabilities	-471 240	-1 473 362	1 002 122
Losses carried forward	-9 558 476	-16 121 882	6 563 406
<b>Basis for deferred tax/tax benefit</b>	<b>-2 631 599</b>	<b>-14 608 885</b>	<b>11 977 287</b>

Deferred tax / (tax benefit) 22%	-578 952	-3 213 955	2 635 003
<b>Deferred tax / (tax benefit) in the accounts</b>	<b>-578 952</b>	<b>-3 213 955</b>	<b>2 635 003</b>

<b>Reconciliation of this year's tax expense against the nominal tax rate</b>	<b>2023</b>	<b>2022</b>
Expected tax after nominal tax rate	2 565 974	-418 594
Payable tax on this year's result	0	0
Effect of permanent differences	69 029	-329 403
Effect of temporary differences		
Effect of estimate changes in pensions against equity	-67 646	478 286
<b>This year's tax expense</b>	<b>2 567 356</b>	<b>-269 712</b>



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## Sulzer Pumps Norway AS

Annual Records for 2023

### Notes

#### Note 9 Restricted assets

Of the bank deposits, NOK 861,101 is tied to due tax deductions.

#### Note 10 Provision for liabilities

	2023	2022
Provision for warranty obligations	471 240	1 473 362
Pension obligation	2 259 892	2 407 936
<b>Sum</b>	<b>2 731 132</b>	<b>3 881 298</b>

#### Note 11 Projects in progress

	31.12.2023	31.12.2022
<b>Work in progress</b>		
Earned income	66 532 847	55 032 125
Capitalized costs	-47 188 503	-30 603 945
<b>Completed production/value creation on ongoing projects</b>	<b>19 344 343</b>	<b>24 428 180</b>

Of the earned income 13 167 318 is related to received deliveries from subcontractors

Of the capitalized cost 9 065 478 is related to received deliveries from subcontractors

<b>Advances from customers related to projects in progress</b>	<b>25 535 426</b>	<b>2 328 429</b>
<b>Prepaid expenses related to projects in progress</b>	<b>11 025 265</b>	<b>1 878 906</b>



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## Sulzer Pumps Norway AS

Annual Records for 2023

### Notes

#### Note 12 Pensions

The company is obligated to enter into a mandatory occupational pension scheme for all employees. The company has established a collective secured pension scheme covering a total of 22 people. The schemes provide for defined future benefits, which are mainly dependent on the number of years accrued, salary level at the attained pension age, and the size of benefits from the social security system. The obligations are covered through an insurance company. Starting from the year 2006, the employer's social security contributions are included in the pension obligation.

<b>Net Pension Cost</b>	<b>2023</b>	<b>2022</b>
Present value of this year's pension earnings	1 488 757	1 904 679
Interest cost of pension obligation	77 054	59 081
Administrative costs	-37 832	42 040
<b>Net pension cost</b>	<b>1 527 979</b>	<b>2 005 800</b>

  

<b>Net Pension Obligation</b>	<b>2023</b>	<b>2022</b>
Accrued pension obligations as of 12/31	15 009 892	14 057 936
<b>Calculated pension obligations as of 12/31</b>	<b>15 009 892</b>	<b>14 057 936</b>
Pension assets (at market value) as of 12/31	12 750 000	11 650 000
<b>Net pension obligation/deposit</b>	<b>2 259 892</b>	<b>2 407 936</b>
Including employer's social security contribution	297 563	297 563
Discount rate	3,70 %	3,20 %
Expected return on fund assets	3,70 %	3,20 %
Expected wage adjustment/G-regulation	3,75 %	3,75 %
Expected pension adjustment	2,40 %	1,70 %
Expected wage growth	3,50 %	3,50 %

The actuarial assumptions are based on commonly used assumptions in insurance regarding demographic factors.

This year's actuarial gain(loss) recognized directly in other equity	307 482	-2 174 027
Accumulated actuarial gains(losses) recognized directly in other equity	5 612 443	5 304 961



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**Sulzer Pumps Norway AS**

Annual Records for 2023

**Notes**

**Note 13 Segment information**

**Per Business Segment**

Manufacturing Contracts	99 358 416
Other Income	42 400 242
<b>Total</b>	<b>141 758 657</b>

**Geographic Distribution**

Norway	141 064 118
Denmark	694 539
<b>Total</b>	<b>141 758 657</b>



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Sulzer Pumps Norway AS

**SULZER**

## ANNUAL REPORT 2023

### **Nature of the business**

*Sulzer Pumps Norway AS performs mechanical maintenance of rotating machines in the oil sector. The company has been in Klepp since 1 June 2015.*

*Sulzer Ltd in Winterthur Switzerland is our parent company.*

*Our largest in-house partner is Sulzer Pumps Ltd, in Leeds, which is the market leader in major pump installations and service within the Oil & Gas industry.*

### **True overview of development and results.**

*Turnover for 2023 was NOK 141 758 657, -, 2022 was 103 338 624, -.*

*Revenue for fiscal year 2023 increased with ca 37% compared to fiscal year 2022,*

*NOK 103 338 624, -*

*As of 31.12.2023, total assets amounted to NOK 56 422 253, compared to NOK 56 334 159 as of 31.12.2022.*

**2023 result: NOK 9 506 798, -, 2022 NOK – 1 295 594**

*Dividend of NOK 5,000,000,- will be paid for 2023.*

*Total cash flow for the operation of the company in 2023 was NOK 1 374 832 and NOK 920 569 in 2022. Cash flow for investments in 2023 was NOK 0 and NOK 0 in 2022.*

*The business expects to see growth during 2024. Investing in people will be necessary if demand exceeds current resources, so our customers have full confidence that their needs can be met.*

*The company has invested in new machines to support internal work and has ensured that machines follow Sulzer's safety standards when it comes to machine protection and to protect our employees from any risk. The company will expand to new product lines with capex approved for new equipment and personnel to support this expansion.*

*Sulzer Pumps AS continuously monitors and reviews its cost base to ensure that it remains competitive in a market where there is a strong focus on savings.*

### **Liquidity**

*Sulzer Pumps Norway AS had liquidity at the end of 2023 of NOK 1 374 832, - with positive liquidity throughout the year.*

*The business managed to secure important milestone receipts by the end of the year so that the liquidity position remained positive.*

*The Board is of the opinion that the annual accounts provide a true and fair picture of Sulzer Pumps Norway AS's assets, liabilities, results, and financial situation.*

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## Sulzer Pumps Norway AS

### **Outlook and continued operations**

*With the current political global turmoil (ref war Russia/Ukraine), there are many important macro events that the business must plan and be aware of, such as high oil prices and increased costs. There are high labor costs associated with oil extraction, which means that the operating companies and other service companies are forced to be more cost efficient and profitable. This pushes the prices of the work performed for the oil companies. Sulzer Pumps Norway AS is well equipped to handle this challenge with operational savings.*

*Strategically, Sulzer Pumps Norway AS is very important for Sulzer to meet customer requirements.*

*Norway is a difficult market for others to enter as it requires large investments. This reduces some of the risk that other competitors may experience when entering the market. By having Sulzer Pumps Norway as a representative of Sulzer globally, we cover larger parts of our customers' needs.*

### **Liquidity risk**

*The company's goal is to ensure liquidity risk by having sufficient liquidity available to meet predictable needs and to invest cash safely and profitably. Forecasts are prepared at group level and arranged through Sulzer AG. Continuity of financing is ensured through an ongoing dialogue with Sulzer AG to ensure that the necessary financing is available.*

### **Currency risk**

*Currency risk is hedged by issuing both sales and purchases in the same currency. Sulzer Pumps Norway's currency risk is further minimized by conducting internal transactions between group companies in NOK.*

### **Credit risk**

*The company's main financial assets are cash, work in progress (VIA) and accounts receivable. The greatest credit risk is related to VIA and accounts receivable.*

*To reduce credit risk, orders are obtained from customers before work starts. Third-party credit checks are performed and reviewed regularly on customers.*

### **Further operation**

*The assumption of continued operations is used as a basis for the preparation of the annual accounts.*

### **Financial statements**

*To the board's knowledge, no circumstances have occurred after the end of the financial year that have an impact on the company's position and results.*

### **Research and development**

*The company does not engage in research and development as this is carried out by other companies within the Group.*

### **Liability insurance**

*No liability insurance has been taken out for 2023. This is being considered for 2024.*

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## Sulzer Pumps Norway AS

### **Working Environment**

*The board and the general manager consider the working environment to be good. Sickness absence in the company was 102,5 days in 2023. This corresponds to approximately 2,4% of the total working hours per year. This is lower than 2022, that was 5,82%.*

*No injuries have been reported in 2023.*

*The company continuously assesses employee welfare with one-on-one follow-up in Success Factors, open forum debates and daily conversations. With employee welfare, remuneration plays an important role, and this is assessed against the market and competitors, if the business does not meet an adequate salary structure, this is discussed with Sulzer Corporate and the Board of Directors.*

*Employees' personal data will not be disclosed to anyone in the company who does not have authorized permission to do so. The company follows GDPR rules as regularly reviewed to ensure that the company is compliant with the rules.*

*All sensitive data, such as salary information, is anonymized so that employees cannot be identified. This also falls in line with the company's ethics of protecting and preserving the interests of its employees.*

### **Equality**

*The company has incorporated a policy that aims to ensure that there is no discrimination based on gender.*

*The company allows any ethical background to work at Sulzer Pumps Norway AS and does not distinguish between what men and women can achieve. Each role is adapted to meet both the employee's wishes and expected results for the business. The pay gap between both women and men is of equal status.*

*Of the company's 20 employees, 4 are women. The board consists of 2 men, the general manager also participates in the board meetings.*

### **External environment**

*The company's industry does not cause pollution or emissions that can be harmful to the external environment.*

### **The Transparency Act**

*The purpose of the Transparency Act is to promote respect for fundamental human rights and decent working conditions, as well as to ensure public access to information. The company has met the statutory requirements and continually update according to requirements. Information about the work on the Transparency Act will be updated on the company's website.*

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Sulzer Pumps Norway AS

**SULZER**

Klepp, 27.06.2024

DocuSigned by:  
*Patrick Brogle*  
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**Chairman of the Board**

DocuSigned by:  
*John Davenport*  
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**Board Member**

DocuSigned by:  
*Mark Sim*  
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**Managing Director**

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