



## ÅRSREGNSKAPET FOR REGNSKAPSÅRET 2020 - GENERELL INFORMASJON

### Enheten

Organisasjonsnummer: 988 731 781  
Organisasjonsform: Aksjeselskap  
Foretaksnavn: PHILIP MORRIS NORWAY AS  
Forretningsadresse: Dronningens gate 8A  
0152 OSLO

### Regnskapsår

Årsregnskapets periode: 01.01.2020 - 31.12.2020

### Konsern

Morselskap i konsern: Nei

### Regnskapsregler

Regler for små foretak benyttet: Nei  
Benyttet ved utarbeidelsen av årsregnskapet til selskapet: Regnskapslovens alminnelige regler

### Årsregnskapet fastsatt av kompetent organ

Bekreftet av representant for selskapet: Gerjan Hilhorst  
Dato for fastsettelse av årsregnskapet: 30.06.2021

### Grunnlag for avgivelse

År 2020: Årsregnskapet er elektronisk innlevert  
År 2019: Tall er hentet fra elektronisk innlevert årsregnskap fra 2020

*Det er ikke krav til at årsregnskapet m.v. som sendes til Regnskapsregisteret er undertegnet. Kontrollen på at dette er utført ligger hos revisor/enhetens øverste organ. Sikkerheten ivaretas ved at innsender har rolle/rettighet for innsending av årsregnskapet via Altinn, og ved at det bekreftes at årsregnskapet er fastsatt av kompetent organ.*

Brønnøysundregistrene, 07.08.2022



### Resultatregnskap

Beløp i: NOK	Note	2020	2019
<b>RESULTATREGNSKAP</b>			
<b>Inntekter</b>			
Total Operating Revenues	9	3 555 002 000	2 730 701 000
<b>Sum inntekter</b>		<b>3 555 002 000</b>	<b>2 730 701 000</b>
<b>Kostnader</b>			
Cost Of Sales		3 511 205 000	2 678 499 000
Salaries	6	15 312 000	18 539 000
Depreciation	1	315 000	223 000
Nedskrivning av varige driftsmidler og immaterielle eiendeler	1	36 000	0
Other Operating Cost	8	21 172 000	23 862 000
<b>Sum kostnader</b>		<b>3 548 040 000</b>	<b>2 721 123 000</b>
<b>Driftsresultat</b>		<b>6 962 000</b>	<b>9 578 000</b>
<b>Finansinntekter og finanskostnader</b>			
Renteinntekt fra foretak i samme konsern		15 000	1 376 000
Other Financial Income		495 000	151 000
<b>Sum finansinntekter</b>		<b>510 000</b>	<b>1 527 000</b>
Rentekostnad til foretak i samme konsern		970 000	539 000
Other Financial Cost		685 000	272 000
<b>Sum finanskostnader</b>		<b>1 655 000</b>	<b>811 000</b>
<b>Netto finans</b>		<b>-1 145 000</b>	<b>716 000</b>
<b>Ordinært resultat før skattekostnad</b>		<b>5 817 000</b>	<b>10 294 000</b>
Tax Cost	7	1 306 000	2 319 000
<b>Ordinært resultat etter skattekostnad</b>		<b>4 511 000</b>	<b>7 975 000</b>
<b>Årsresultat</b>		<b>4 511 000</b>	<b>7 975 000</b>



## Balanse

Beløp i: NOK	Note	2020	2019
<b>BALANSE - EIENDELER</b>			
<b>Anleggsmidler</b>			
<b>Immaterielle eiendeler</b>			
Utsatt skattefordel	7	66 000	88 000
<b>Sum immaterielle eiendeler</b>		<b>66 000</b>	<b>88 000</b>
<b>Varige driftsmidler</b>			
Furniture And Fixtures, Equipment, etc	1	1 209 000	1 278 000
<b>Sum varige driftsmidler</b>		<b>1 209 000</b>	<b>1 278 000</b>
<b>Sum anleggsmidler</b>		<b>1 275 000</b>	<b>1 366 000</b>
<b>Omløpsmidler</b>			
<b>Varer</b>			
Finished Goods	2	643 228 000	515 512 000
<b>Sum varer</b>		<b>643 228 000</b>	<b>515 512 000</b>
<b>Fordringer</b>			
Receivables From Customers		172 370 000	211 800 000
Other Receivables		422 385 000	291 476 000
Konsernfordringer		0	40 000
<b>Sum fordringer</b>	3	<b>594 755 000</b>	<b>503 316 000</b>
<b>Bankinnskudd, kontanter og lignende</b>			
Cash And Bank Account	10	5 561 000	4 910 000
<b>Sum bankinnskudd, kontanter og lignende</b>		<b>5 561 000</b>	<b>4 910 000</b>
<b>Sum omløpsmidler</b>		<b>1 243 544 000</b>	<b>1 023 738 000</b>
<b>SUM EIENDELER</b>		<b>1 244 819 000</b>	<b>1 025 104 000</b>

## BALANSE - EGENKAPITAL OG GJELD

### Egenkapital

#### Innskutt egenkapital



## Balanse

<b>Beløp i: NOK</b>	<b>Note</b>	<b>2020</b>	<b>2019</b>
Share Capital	5	100 000	100 000
<b>Sum innskutt egenkapital</b>		<b>100 000</b>	<b>100 000</b>
<b>Opptjent egenkapital</b>			
Other Equity	4	777 000	1 266 000
<b>Sum opptjent egenkapital</b>		<b>777 000</b>	<b>1 266 000</b>
<b>Sum egenkapital</b>		<b>877 000</b>	<b>1 366 000</b>
<b>Sum langsiktig gjeld</b>		<b>0</b>	<b>0</b>
<b>Kortsiktig gjeld</b>			
Leverandørgjeld		3 199 000	680 000
Income Tax Payable	7	1 284 000	2 266 000
Other Taxes		1 043 000	1 205 000
Utbytte		5 000 000	8 000 000
Kortsiktig konserngjeld	3	1 214 373 000	994 329 000
Other Current Liabilities		19 043 000	17 258 000
<b>Sum kortsiktig gjeld</b>		<b>1 243 942 000</b>	<b>1 023 738 000</b>
<b>Sum gjeld</b>		<b>1 243 942 000</b>	<b>1 023 738 000</b>
<b>SUM EGENKAPITAL OG GJELD</b>		<b>1 244 819 000</b>	<b>1 025 104 000</b>



To the General Meeting of Philip Morris Norway AS

## *Independent Auditor's Report*

### *Report on the Audit of the Financial Statements*

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#### *Opinion*

We have audited the financial statements of Philip Morris Norway AS, which comprise the balance sheet as at 31 December 2020, the income statement and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements are prepared in accordance with law and regulations and give a true and fair view of the financial position of the Company as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

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#### *Basis for Opinion*

We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company as required by laws and regulations, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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#### *Other information*

Management is responsible for the other information. The other information comprises information in the annual report, except the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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T: 02316, org. no.: 987 009 713 VAT, www.pwc.no  
State authorised public accountants, members of The Norwegian Institute of Public Accountants, and  
authorised accounting firm*



Independent Auditor's Report - Philip Morris Norway AS



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### *Responsibilities of the Board of Directors and the Managing Director for the Financial Statements*

The Board of Directors and the Managing Director (management) are responsible for the preparation in accordance with law and regulations, including a true and fair view of the financial statements in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations.

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### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

For further description of Auditor's Responsibilities for the Audit of the Financial Statements reference is made to <https://revisorforeningen.no/revisjonsberetninger>

### *Report on Other Legal and Regulatory Requirements*

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#### *Opinion on the Board of Directors' report*

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors' report concerning the financial statements, the going concern assumption and the proposed allocation of the result is consistent with the financial statements and complies with the law and regulations.

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#### *Opinion on Registration and Documentation*

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements (ISAE) 3000, *Assurance Engagements Other than Audits or Reviews of Historical Financial Information*, it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the Company's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

(2)



Independent Auditor's Report - Philip Morris Norway AS



Oslo, 30 June 2021  
**PricewaterhouseCoopers AS**

Gøril Hyni  
State Authorised Public Accountant

(This document is signed electronically)



 Securely signed with Brevio

Revisjonsberetning

**Signers:**

<b>Name</b>	<b>Method</b>	<b>Date</b>
Hyni, Gøril	BANKID_MOBILE	2021-06-30 17:42

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- The original document(s)
- The electronic signatures. These are not visible in the document, but are electronically integrated.



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of the document.



## **Philip Morris Norway AS**

Org number 988 731 781

## **Annual Report 2020**



Annual Report 2020

Philip Morris Norway AS

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## Company Information

### Board Statement

Philip Morris Norway AS was founded in August 18, 2005. The company's business is the sale of tobacco products on the Norwegian market. From January 2008, the company has its own distribution of their products. From December 1, 2010, the company continued as a pure distributor, while Philip Morris Tobakk Norge AS took the role of an importer. The company's registered address is in Oslo. The company is a subsidiary of Philip Morris SA, Switzerland.

### Disclosure of Financial Statement

The company's revenue in 2020 was 3 555 002k NOK against 2 730 701k NOK in 2019. The tax cost reached 1 306k NOK in 2020 against 2 319k NOK in 2019. Profit after tax was 4 511k NOK in 2020 against 7 975k NOK in 2019.

We observed increased demand on the Norwegian domestic consumption due to Covid-19.

### Cash Flow

Cash flow analysis shows a positive cash flow from operating activities in the amount of 8 896k NOK in 2020.

### Going Concern Basis

The Financial Statements have been prepared on a going concern basis.

### Balance Sheet

Inventories are valued at 643 228k NOK as of 31.12.2020 against a value of 515 512k NOK as of 31.12.2019. Accounts receivables amount is 172 370k NOK as of 31.12.2020, compared to 211 840k NOK as of 31.12.2019. Accounts payable amount is 1 217 572k NOK as of 31.12.2020 against 995 009k NOK as of 31.12.2019, and mainly consist of intercompany trade purchases. Equity as of 31.12.2020 amounts to 877k NOK compared to 1 366k NOK as of 31.12.2019. The equity ratio for 2020 is 0.07%, compared to 0.13% in 2019.

### Financial Risk

The company is not exposed to significant currency or liquidity risk.

### Injuries and Sickness Leave

By the end of 2020, the company had 17 employees, with 10 female and 7 male employees. In 2020 the total sickness absence was 12.14% compared to 5.40 % in 2019. There have been no accidents at work in 2020.

### Equality

The company is committed to continue working towards and maintaining equal opportunities for women and men at all levels of the company. Similarly, salaries reflect job content and qualifications, regardless of gender.



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Philip Morris Norway AS

## Environmental Impact

The company has no emissions that pollute the environment.

## Future Developments

The company is expected to continue good performance in the coming year. The Board believes that presented Income Statement and Balance Sheet give a correct picture of the company's financial position and results of operations.

After 2020 year-end there were no other transactions which are not reflected in the Financial Statements and which would have the impact on evaluating the results and the company's financial position.

## Profit Allocation

Profit for the year is proposed to be allocated in the following way:

Profit for the year	4 511k NOK
Accumulated retained earnings	1 266k NOK
Dividend	5 000k NOK

Oslo, 30.06.2021

  
**Anette Carina Rosengren**  
Chairman

  
**Gerjan Bernhard Hilhorst**  
Country Manager

  
**Stefan Bauer**  
Board Member



Annual Report 2020

Philip Morris Norway AS

**The Company**

Philip Morris Norway AS  
Dronningens Gate 8A  
0152 Oslo

Telephone +47 (23) 10 03 60

CVR no.: 988 731 781

Financial year: January 1 - December 31, 2020

The municipality of reg. office: Oslo

**Executive Board**

Gerjan Bernhard Hilhorst

**Board of Directors**

Anette Carina Rosengren, Chairman  
Gerjan Bernhard Hilhorst  
Stefan Bauer

**Auditors**

PricewaterhouseCoopers AS  
Dronning Eufemias gate 71  
0194 Oslo  
Norway



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Philip Morris Norway AS

## Income Statement

(Amounts in thousands NOK)

	<u>Note</u>	<u>2020</u>	<u>2019</u>
Revenues	9	3,555,002	2,730,701
<b>Total operating revenues</b>		<b>3,555,002</b>	<b>2,730,701</b>
Cost of sales		3,511,205	2,678,499
Salaries	6	15,312	18,539
Depreciation	1	315	223
Asset write off	1	36	0
Other operating cost	8	21,172	23,862
<b>Total operating cost</b>		<b>3,548,040</b>	<b>2,721,123</b>
<b>Operating profit</b>		<b>6,962</b>	<b>9,578</b>
Interest income from group companies		15	1,376
Interest expense from group companies		970	539
Other financial income		495	151
Other financial cost		685	272
<b>Total financial profit</b>		<b>-1,145</b>	<b>716</b>
<b>Profit before taxes</b>		<b>5,817</b>	<b>10,294</b>
Tax cost	7	1,306	2,319
<b>Profit</b>		<b>4,511</b>	<b>7,975</b>
<b>Profit for the year</b>		<b>4,511</b>	<b>7,975</b>



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Philip Morris Norway AS

## Assets

Balance as at 31.12.2020

(Amounts in thousands NOK)

	<u>Note</u>	<u>2020</u>	<u>2019</u>
<b>FIXED ASSETS</b>			
<b>Intangible assets</b>			
Deferred tax assets	7	<u>66</u>	<u>88</u>
<b>Total intangible assets</b>		<u>66</u>	<u>88</u>
<b>Tangible assets</b>			
Furniture and fixtures, equipment, etc.	1	<u>1,209</u>	<u>1,278</u>
<b>Total tangible Assets</b>		<u>1,209</u>	<u>1,278</u>
<b>Total fixed assets</b>		<u>1,275</u>	<u>1,366</u>
<b>CURRENT ASSETS</b>			
<b>Finished Goods</b>	2	<u>643,228</u>	<u>515,512</u>
<b>Receivables</b>			
Receivables from Customers		172,370	211,840
Other Receivables		<u>422,385</u>	<u>291,476</u>
<b>Total receivables</b>	3	<u>594,755</u>	<u>503,316</u>
<b>Cash and bank account</b>	10	<u>5,561</u>	<u>4,910</u>
<b>Total current assets</b>		<u>1,243,544</u>	<u>1,023,738</u>
<b>TOTAL ASSETS</b>		<u>1,244,819</u>	<u>1,025,104</u>



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Philip Morris Norway AS

## Equity and Liabilities

Balance as at 31.12.2020

(Amounts in thousands NOK)

	<u>Note</u>	<u>2020</u>	<u>2019</u>
<b>EQUITY</b>			
<b>Paid-in capital</b>			
Share capital (100 shares at NOK 1,000)	4, 5	<u>100</u>	<u>100</u>
<b>Total paid-in capital</b>		<b><u>100</u></b>	<b><u>100</u></b>
<b>Retained earnings</b>			
Other equity	4	<u>777</u>	<u>1,266</u>
<b>Total retained earnings</b>		<b><u>777</u></b>	<b><u>1,266</u></b>
<b>Total equity</b>		<b><u>877</u></b>	<b><u>1,366</u></b>
<b>LIABILITIES</b>			
Accounts payable	3	1,217,572	995,009
Income tax payable	7	1,284	2,266
Other taxes		1,043	1,205
Dividend		5,000	8,000
Other current liabilities		<u>19,043</u>	<u>17,258</u>
<b>Total current liabilities</b>		<b><u>1,243,942</u></b>	<b><u>1,023,738</u></b>
<b>Total liabilities</b>		<b><u>1,243,942</u></b>	<b><u>1,023,738</u></b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b><u>1,244,819</u></b>	<b><u>1,025,104</u></b>

Oslo, 30.06.2021

  
Anette Garina Rosengren  
Chairman

  
Gerjan Bernhard Hilhorst  
Country Manager

  
Stefan Bauer  
Board Member



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Philip Morris Norway AS

## Cash Flow Statement

(Amounts in thousands NOK)

	<u>2020</u>	<u>2019</u>
<b>Cash Flow from operating activities</b>		
Profit before tax	5,817	10,294
Net tax paid	-2,266	-2,409
Depreciation	315	223
Change in inventories	-127,716	-45,568
Change in accounts receivable	39,470	-162,481
Change in accounts payable	222,563	91,245
Change in other BS position	-129,287	121,238
<b>Net cash from operating activities</b>	<u><b>8,896</b></u>	<u><b>12,542</b></u>
<b>Cash flow from investment activities</b>		
Purchase of tangible fixed assets	-245	-1,204
<b>Net cash from investment activities</b>	<u><b>-245</b></u>	<u><b>-1,204</b></u>
<b>Cash flow from financial activities</b>		
Payment of dividends	-8,000	-7,000
<b>Net cash from financial activities</b>	<u><b>-8,000</b></u>	<u><b>-7,000</b></u>
<b>Net cash for the period</b>	<u><b>651</b></u>	<u><b>4,338</b></u>
Cash and equivalents at the beginning of year	4,910	572
Cash and equivalents at the end of year	<u><u>5,561</u></u>	<u><u>4,910</u></u>
This consists of:		
Bank deposit:	5,561	4,910



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## Note 1 – Property, plant and equipment

(Amounts in thousands NOK)

### Equipment and fixtures

	<u>2020</u>	<u>2019</u>
<b>Opening balance</b>	4,256	3,171
Acquisitions	282	1,152
Assets under construction	0	52
Retirement	-36	-119
<b>Ending balance</b>	<b>4,502</b>	<b>4,256</b>
<b>Accumulated depreciation</b>	<u>2,978</u>	<u>2,874</u>
Yearly depreciation	315	223
Retirement	0	-119
<b>Accumulated depreciation</b>	<b>3,293</b>	<b>2,978</b>
<b>Ending balance</b>	<b>1,209</b>	<b>1,278</b>

Assets are depreciated on a straight line basis over 3-10 years.

## Note 2 – Finished Goods

(Amounts in thousands NOK)

	<u>2020</u>	<u>2019</u>
Finished Goods	643,228	515,512



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## Note 3 - Transactions with group companies

(Amounts in thousands NOK)

### Receivables

	<u>2020</u>	<u>2019</u>
Closing balance at 31.12.2020	262,360	155,742

### Payables

	<u>2020</u>	<u>2019</u>
Closing balance at 31.12.2020	1,214,373	994,329

The company is part of a cash pool group account where the sister company Philip Morris Finance SA manages the scheme and is liable to the bank. The amount of the consolidated account is classified as current asset or liability. The amount as of 31.12.2020 represents a receivable in the amount of 262 360k NOK against the amount of 155 702k NOK receivable as of 31.12.2019.

### Purchases from related parties

	<u>2020</u>	<u>2019</u>
Finished goods (PM Tobakk)	4,489,596	2,704,718
Administration fees	5,150	4,465
Net Interest from Cash Pool	955	-837

## Note 4 - Retained Earnings

(Amounts in thousands NOK)

	<u>Shared capital</u>	<u>Statutory reserve</u>	<u>Other free equity</u>	<u>Total equity</u>
<b>Equity 01.01.2019</b>	<b>100</b>	-	<b>1,291</b>	<b>1,391</b>
Profit for the year	-	-	7,975	7,975
Dividend to owners	-	-	-8,000	-8,000
<b>Equity 31.12.2019</b>	<b>100</b>	-	<b>1,266</b>	<b>1,366</b>
Profit for the year	-	-	4,511	4,511
Dividend to owners	-	-	-5,000	-5,000
<b>Total equity 31.12.2020</b>	<b>100</b>	-	<b>777</b>	<b>877</b>



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Philip Morris Norway AS

## Note 5 - Shared Capital and Ownership

The share capital of 100k NOK consists of 100 shares per 1k NOK. All shares have equal rights.

### Overview of shareholders as at 31.12.2020.

Name	Amount of shares	Ownership
Philip Morris SA	100	100%
<b>Total</b>	<b>100</b>	<b>100%</b>

Philip Morris SA is the only parent company which prepares consolidated financial statements in which Philip Morris Norway AS is included as a subsidiary.

**Philip Morris SA, Chemin de Brillancourt 4, 1001 Lausanne, Switzerland**

## Note 6 - Salaries, number of employees, remuneration, loans to employees

(Amounts in thousands NOK)

### Salary costs

	2020	2019
Salary	11,718	14,419
Social fees	1,242	1,539
Pension cost	75	878
Other salary related items	2,277	1,703
<b>Total salary costs</b>	<b>15,312</b>	<b>18,539</b>

The average number of employees during the fiscal year was 17 employees. All employees are covered by defined contribution pension plan that is considered to meet the requirements under the Act on OTP.

### Remuneration of Senior Executives

CEO Philip Morris Norway AS and PM Tobakk Norge AS

	2020	2019
Salary	1,912	1,635
Other benefits	480	254
<b>Sum</b>	<b>2,392</b>	<b>1,889</b>

There was no loan/security style reading of the CEO, chairman or other related parties. There are no single loan/security totals exceeding more than 5% of the company's equity.



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## Note 7 - Tax calculation

(Amounts in thousands NOK)

	<u>2020</u>	<u>2019</u>
<b>Temporary differences for deferred tax calculation</b>		
Fixed Assets	-300	-399
<b>Base for deferred tax asset / liability</b>	<u>-300</u>	<u>-399</u>
<b>Deferred tax asset / liability</b>	22% <u>-66</u>	<u>-88</u>
<b>Base for income tax</b>		
Profit before tax	5,817	10,294
Permanent differences	117	249
<b>Basis for current year's tax</b>	<u>5,934</u>	<u>10,543</u>
Change in differences in the basis for deferred tax / tax	-99	-242
<b>Taxable income (basis for the current tax liability)</b>	<u>5,835</u>	<u>10,301</u>
Tax payable	22% 1,284	2,266
<b>Tax cost</b>	<u>1,284</u>	<u>2,266</u>
Change in deferred tax / tax with historic tax rate	22	53
Change in deferred tax / tax with due to changes in tax rate	0	0
Previous year provision adjustment	0	0
<b>Tax cost in Income Statement</b>	<u>1,306</u>	<u>2,319</u>
<b>Tax payable</b>		
Current income tax liabilities	1,284	2,266
Previous year provision adjustment	0	0
<b>Tax liability in Balance Sheet</b>	<u>1,284</u>	<u>2,266</u>



Annual Report 2020

Philip Morris Norway AS

## Note 8 - Audit fees

(Amounts in thousands NOK)

Cost Audit remuneration is broken down as follows:

	<u>2020</u>	<u>2019</u>
Audit	168	168
Other services	<u>50</u>	<u>0</u>
<b>Total audit fee</b>	<b><u>218</u></b>	<b><u>168</u></b>

The amount is exclusive VAT

## Note 9 - Revenues

Sales of tobacco products (cigarettes and roll your own) to Norwegian market.

## Note 10 - Cash and Equivalents

The Cash and Equivalents includes tax withholdings of 2 464k NOK as of 31.12.2020

## Note 11 - Events after the Balance Sheet Date

There are no significant legal matters to report for Philip Morris Norway AS for the financial year of 2020.

## Note 12 - Covid-19 impact

We observed increased demand on the Norwegian domestic consumption due to Covid-19.



## Note 13 – Accounting Principles

The financial statements have been prepared in accordance with Accounting Act and generally accepted accounting principles in Norway. The accounting principles are unchanged compared to prior year.

### Revenue from sales

Revenues are recognized in the income statement as earned based on the following criteria:

- A binding agreement on sale or service income has been made.
- Delivery has taken place before the end of the financial year.
- The sales price has been determined.
- Payment has been received at the time of the sale or may with reasonable certainty be expected to be received.
- Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report, which confirms or invalidates affairs and conditions existing at the balance sheet date.

Norwegian Krone (NOK) is used as the measurement currency. All other currencies are regarded as foreign currencies.

### Translation policies

Transactions in foreign currencies are translated during the year at the exchange rates at the dates of the transaction. Receivables, payables and other monetary items in foreign currency are in the balance sheet translated at the exchange rate as at the balance sheet date. Gains and losses are arising due to differences between the transaction date rates and the rates at the dates of payment are recognized in financial income and expenses in the income statement.

### Corporation tax and deferred tax

Tax for the year consists of current tax for the year and deferred tax for the year. The tax attributable to the profit for the year is recognized in the income statement, whereas the tax attributable to equity entries is recognized directly in equity. Any share of the tax reported in the income statement arising from profit/loss on extraordinary activities for the year is attributed to such activities, whereas the remaining share is attributed to profit/loss on ordinary activities for the year. Current tax liabilities and current tax receivable are recognized in debt, or in the event of an overpayment of tax on the account, in receivables. Deferred tax is measured under the balance sheet liability method in respect of all temporary differences between the carrying amount and the tax base of assets and liabilities. Deferred tax assets are measured at the value at which the asset is expected to be realized, either by elimination in tax on future earnings or by set-off against deferred tax liabilities.

### Other taxes

Amounts accrued for payroll related expenses other than accrued salaries and wages. Includes both the employer's and the employee's contribution toward payroll taxes, insurance schemes, saving plans, free cigarettes, and other employee benefit programs.



## **Classification and valuation of balance sheet items**

Assets intended for permanent ownership or use are classified as fixed assets. Assets relating to the business cycle are classified as current assets. Receivables are classified as current if they are repayable within one year after the date of payment. For debt similar criteria have been applied. Current assets are valued at the lower of cost and net realizable value. Current liabilities are recorded at their nominal value at the time. Fixed assets are valued at cost. Fixed assets are depreciated on a straight-line basis over the expected useful life. Fixed assets are written down to fair value if the impairment is not expected to be temporary. Long-term liabilities in Norwegian kroner excluding other provisions recognized at their nominal value at the time.

### **Fixed assets**

Tangible assets are capitalized and amortized over the expected lifetime of assets if these are estimated lifeplan of three years and a production cost exceeding 15 000 NOK. Maintenance costs are expensed as incurred. Additions or improvements are capitalized and depreciated with the asset. The distinction between maintenance and additions/improvement is calculated in relation to the asset capable of purchasing the asset. Leasing of fixed assets is expensed. Prepayments are recognized as prepaid expense distributed over the leasing period. Items in foreign currency converted into Norwegian kroner at the exchange rate at the balance sheet date.

### **Inventories**

Inventories of materials are valued at the lower of cost according to the FIFO principle and fair value. Manufactured finished goods and work in progress are valued at variable production cost. An allowance for obsolescence is calculated and registered.

### **Receivables**

Accounts receivable and other receivables are stated at nominal value less provision for expected losses. Provisions for doubtful accounts based on an individual assessment of each receivable. In addition, for the other receivables, a general provision to cover expected losses.

### **Equity**

The dividend is recognized as a liability at the time of adoption at the Annual General Meeting. Dividend expected to be distributed for the year is disclosed as a separate liability item.

### **Cash flow statement**

The cash flow statement is prepared using the indirect methodology. The reported cash flow comprises only transactions involving cash receipts and cash disbursements. Cash and bank balances are considered liquid funds.



## Skattedirektoratet

Saksbehandler  
Rune Tystad

Deres dato  
27.08.2015

Vår dato  
03.11.2015

Telefon  
977 59 464

Deres referanse  
Peter Grafström

Vår referanse  
2015/855631

PHILIP MORRIS NORWAY AS  
Stenersgata 2  
0184 OSLO

## Tillatelse til å utarbeide årsregnskap og årsberetning på engelsk språk for Philip Morris Norway AS, org.nr. 988 731 781

Vi viser til brev av 27. august 2015 og utfyllende opplysninger i e-post av 28. oktober 2015 der dere søker om dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk språk for Philip Morris Norway AS.

Skattedirektoratet gir på bakgrunn av en konkret helhetsvurdering Philip Morris Norway AS dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk språk, jf. regnskapsloven § 3-4 tredje ledd. Dispensasjonen forutsetter at opplysningene som vedtaket baserer seg på ikke endres vesentlig.

Kopi av dette brevet må sendes Regnskapsregisteret i Brønnøysund sammen med årsregnskapet. Det påligger de regnskapspliktige å dokumentere ved dette brev at tillatelsen er gitt.

### Bakgrunn

Fra søknaden gjengis:

*Philip Morris Norway A/S är en del av den internationella Philip Morris koncernen. De flesta befattningshavare i Philip Morris Norway A/S är också utlänningar som inte behärskar norska. Det skulle underlätta vårt arbete i Norge avsevärt om vi kunde lämna in vår årsredovisning på engelska istället för på norska.*

Fra e-posten av 28. oktober 2015 gjengis:

*Philip Morris Norway A/S är ett bolag i Philip Morris koncernen och bedriver grossistförsäljning av Tobaksprodukter i Norge. Våra kunder är andra grossister och butiker som säljer dessa produkter på den Norska marknaden.*

### Skattedirektoratets vurdering

Etter regnskapsloven § 3-4 tredje ledd skal "årsregnskapet og årsberetningen ... være på norsk. Departementet kan ved ... enkeltvedtak bestemme at årsregnskapet og/eller årsberetningen kan være på et annet språk."

Postadresse  
Postboks 9200 Grønland  
0134 Oslo

Besøksadresse:  
Se [www.skatteetaten.no](http://www.skatteetaten.no)  
Org.nr: 996250318  
E-post: [skatteetaten.no/sendepost](mailto:skatteetaten.no/sendepost)

Sentralbord  
800 80 000  
Telefaks  
22 17 08 60



I Ot. prp. nr. 42 (1997-1998) Om lov om årsregnskap m.v., er det uttalt følgende om regnskapslovens formål, jf. pkt. 1.1:

*”Regjeringen har som siktemål at regnskapsloven skal bidra til informative regnskaper for ulike grupper av regnskapsbrukere. Regnskapsbrukerne er dels investorer og kreditorer som tilfører kapital til foretakene, og dels andre grupper som har interesse av å vite hvordan foretaket drives, f.eks. de ansatte og lokalsamfunnet. Informasjonen til kapitalmarkedet skal gi grunnlag for riktig prising av finansielle objekter. Riktig prisdannelse på aksjer er en forutsetning for at ressursbruken i samfunnsøkonomien skal bli best mulig. Gode regnskaper vil også gjøre det vanskeligere for markedsdeltakere å ta ut spekulasjonsgevinster med basis i skjevt fordelt informasjon.”*

Det fremgår således at et av hovedformålene med regnskapsloven er å bidra til *“informative regnskaper for ulike grupper av regnskapsbrukere”*. Regnskapsbrukere vil omfatte, jf. uttalelsen i proposisjonen, blant andre investorer, kreditorer, ansatte og lokalsamfunnet.

Det er etter Skattedirektoratets vurdering derfor avgjørende ved vurdering av om dispensasjon fra kravet til å utarbeide årsregnskap og/eller årsberetning på norsk kan gis, at det ikke foreligger mulige brukere av regnskapsinformasjon som blir vesentlig berørt negativt ved en eventuell dispensasjon.

Det er særlig hensynet til brukerne av regnskapsinformasjon som skal vurderes ved en dispensasjonssøknad. I denne vurderingen har Skattedirektoratet lagt særlig vekt på at selskapet eies av et utenlandsk selskap og at de fleste lederne i selskapet er utlendinger som ikke behersker norsk. Det er videre vektlagt at selskapet henvender seg til grossistmarkedet.

Vennligst oppgi vår referanse ved henvendelser i saken.

Med hilsen

Torstein Kinden Helleland  
seniorrådgiver  
Rettsavdelingen, foretaksskatt  
Skattedirektoratet

Rune Tystad

*Dokumentet er elektronisk godkjent og har derfor ikke håndskrevne signaturer*