



## ÅRSREGNSKAPET FOR REGNSKAPSÅRET 2019 - GENERELL INFORMASJON

### Enheten

Organisasjonsnummer:	994 917 285
Organisasjonsform:	Aksjeselskap
Foretaksnavn:	KINGSPAN MILJØ AS
Forretningsadresse:	Gåserødveien 11 3158 ANDEBU

### Regnskapsår

Årsregnskapets periode:	01.01.2019 - 31.12.2019
-------------------------	-------------------------

### Konsern

Mørselskap i konsern:	Ja
Konsernregnskap lagt ved:	Ja

### Regnskapsregler

Regler for små foretak benyttet:	Nei
Benyttet ved utarbeidelsen av årsregnskapet til selskapet:	Regnskapslovens alminnelige regler
Benyttet ved utarbeidelsen av årsregnskapet til konsernet:	-

### Årsregnskapet fastsatt av kompetent organ

Bekreftet av representant for selskapet:	Patrick Bernard Freeman
Dato for fastsettelse av årsregnskapet:	02.03.2021

### Grunnlag for avgivelse

År 2019: Årsregnskapet er elektronisk innlevert  
År 2018: Tall er hentet fra elektronisk innlevert årsregnskap fra 2019

*Det er ikke krav til at årsregnskapet m.v. som sendes til Regnskapsregisteret er undertegnet. Kontrollen på at dette er utført ligger hos revisor/enhetens øverste organ. Sikkerheten ivaretas ved at innsender har rolle/rettighet for innsending av årsregnskapet via Altinn, og ved at det bekreftes at årsregnskapet er fastsatt av kompetent organ.*

Brønnøysundregistrene, 07.12.2021



## Resultatregnskap

Beløp i: NOK	Note	2019	2018
<b>RESULTATREGNSKAP</b>			
<b>Inntekter</b>			
Salgsinntekter	2,8	26 077 450	22 472 062
<b>Sum inntekter</b>		<b>26 077 450</b>	<b>22 472 062</b>
<b>Kostnader</b>			
Varekostnad	8	11 920 917	11 166 899
Lønnskostnad	3	6 681 666	5 477 764
Annen driftskostnad	3,4	6 877 739	6 012 355
<b>Sum kostnader</b>		<b>25 480 322</b>	<b>22 657 018</b>
<b>Driftsresultat</b>		<b>597 128</b>	<b>-184 956</b>
<b>Finansinntekter og finanskostnader</b>			
Annen finansinntekt		5 050	9 709
<b>Sum finansinntekter</b>		<b>5 050</b>	<b>9 709</b>
Annen finanskostnad		2 181 899	1 408 588
<b>Sum finanskostnader</b>		<b>2 181 899</b>	<b>1 408 588</b>
<b>Netto finans</b>		<b>-2 176 849</b>	<b>-1 398 879</b>
<b>Ordinært resultat før skattekostnad</b>		<b>-1 579 721</b>	<b>-1 583 835</b>
Skattekostnad på ordinært resultat	10	-319 835	0
<b>Ordinært resultat etter skattekostnad</b>		<b>-1 259 886</b>	<b>-1 583 835</b>
<b>Årsresultat</b>		<b>-1 259 886</b>	<b>-1 583 835</b>
<b>Overføringer og disponeringer</b>			
Til (fra) annen egenkapital		-1 259 886	-1 583 833
<b>Sum overføringer og disponeringer</b>		<b>-1 259 886</b>	<b>-1 583 833</b>



## Balanse

Beløp i: NOK	Note	2019	2018
<b>BALANSE - EIENDELER</b>			
<b>Anleggsmidler</b>			
<b>Immaterielle eiendeler</b>			
Utsatt skattefordel	10	908 736	588 901
<b>Sum immaterielle eiendeler</b>		<b>908 736</b>	<b>588 901</b>
<b>Finansielle anleggsmidler</b>			
Investering i datterselskap	11	76 500 000	76 500 000
<b>Sum finansielle anleggsmidler</b>		<b>76 500 000</b>	<b>76 500 000</b>
<b>Sum anleggsmidler</b>		<b>77 408 736</b>	<b>77 088 901</b>
<b>Omløpsmidler</b>			
<b>Varer</b>			
Lager av varer og annen beholdning	9	1 833 579	1 687 354
<b>Sum varer</b>		<b>1 833 579</b>	<b>1 687 354</b>
<b>Fordringer</b>			
Kundefordringer		2 162 490	2 280 140
Andre kortsiktige fordringer	5	292 910	362 479
<b>Sum fordringer</b>		<b>2 455 400</b>	<b>2 642 619</b>
<b>Bankinnskudd, kontanter og lignende</b>			
Bankinnskudd, kontanter o.l	6	4 627 813	7 217 829
<b>Sum bankinnskudd, kontanter og lignende</b>		<b>4 627 813</b>	<b>7 217 829</b>
<b>Sum omløpsmidler</b>		<b>8 916 792</b>	<b>11 547 802</b>
<b>SUM EIENDELER</b>		<b>86 325 528</b>	<b>88 636 703</b>
<b>BALANSE - EGENKAPITAL OG GJELD</b>			
<b>Egenkapital</b>			
<b>Innskutt egenkapital</b>			
Aksjekapital	7	100 000	100 000



## Balanse

<b>Beløp i: NOK</b>	<b>Note</b>	<b>2019</b>	<b>2018</b>
Overkurs	7	15 000	15 000
<b>Sum innskutt egenkapital</b>		<b>115 000</b>	<b>115 000</b>
<b>Opptjent egenkapital</b>			
Annen egenkapital	7	11 960 390	13 544 223
Disponert resultat	7	-1 259 886	-1 583 833
<b>Sum opptjent egenkapital</b>		<b>10 700 504</b>	<b>11 960 390</b>
<b>Sum egenkapital</b>		<b>10 815 504</b>	<b>12 075 390</b>
<b>Gjeld</b>			
<b>Langsiktig gjeld</b>			
<b>Annen langsiktig gjeld</b>			
Langsiktig konserngjeld	5	70 500 000	72 500 000
<b>Sum annen langsiktig gjeld</b>		<b>70 500 000</b>	<b>72 500 000</b>
<b>Sum langsiktig gjeld</b>		<b>70 500 000</b>	<b>72 500 000</b>
<b>Kortsiktig gjeld</b>			
Gjeld til kredittinstitusjoner		449 842	483 345
Leverandørgjeld		599 571	485 616
Skyldige offentlige avgifter		1 799 071	1 547 820
Annen kortsiktig gjeld	5	2 161 538	1 544 531
<b>Sum kortsiktig gjeld</b>		<b>5 010 022</b>	<b>4 061 312</b>
<b>Sum gjeld</b>		<b>75 510 022</b>	<b>76 561 312</b>
<b>SUM EGENKAPITAL OG GJELD</b>		<b>86 325 526</b>	<b>88 636 702</b>



# Annual Report & Financial Statements 2019

**IKON**  
Global Innovation Centre  
Kingscourt, Ireland

We believe we have to challenge building industry traditions through innovating advanced materials and digital technologies to achieve a net zero emissions future.

IKON, our new Global Innovation Centre, empowers us to continue to thrive in a changing world, while asking the big questions that will lead us to a more sustainable, circular and healthy future.

Our Planet Passionate sustainability vision is driving everything that we do. IKON embodies this, being a high-performance, low-carbon building envelope.



Climate change is the single most important issue facing the world today and our most urgent priority. At Kingspan, we are committed to driving a more sustainable approach to our business in response to these issues. Energy conservation has always been at the core of our products, and how we run our business. Through Planet Passionate we will reduce carbon and energy in both our manufacturing processes and products, and continue our relentless pursuit of low-carbon buildings that deliver more performance and value, with clear targets to strive for by 2030.

**Gene M. Murtagh**  
CEO, Kingspan



**The value we create**  
 Within our 2019 Annual Report we highlight a number of case studies which demonstrate the many ways in which Kingspan creates superior value for building owners and building occupants, utilising innovative products that can meaningfully contribute to a more sustainable future.

**Reader note:**  
 Please see the case study pages which the case study pages throughout the report.

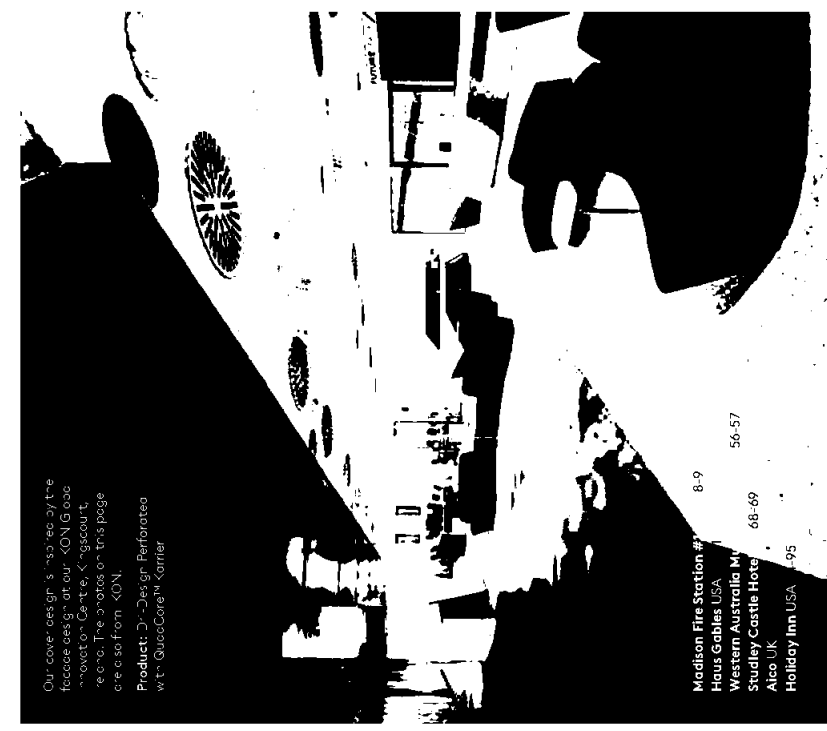
CASE STUDY
→
→
→
→

<b>Product</b>		<b>18 Kingspan products and systems</b> have been utilised on IKON, from across each of our five businesses.
<b>Energy/Carbon Saving</b>		IKON's high-performance building envelope and optimised lighting contribute to an expected <b>50% outperformance</b> versus the ASHRAE 90.1-2010 baseline.
<b>Space/Dimensions</b>		QuadCore™ panels enabled us to <b>reduce insulation thickness by over 50%</b> versus mineral wool, increasing usable space and ultimately the value of the asset.
<b>Health &amp; Wellbeing</b>		IKON uses sensors to measure light, noise, temperature, air quality and air pressure to <b>enhance indoor comfort</b> for occupants and as research for future innovation.
<b>Speed/Ease of build</b>		Kingspan's unitised systems delivered a <b>significantly faster build time</b> when compared with a built-up system.
<b>Aesthetics</b>		IKON is a <b>finalist for Project of the Year</b> in the British Construction Excellence (ICE) Awards 2020.
<b>Planet/Passionates/Sustainability</b>		The QuadCore™ panels used on IKON are made using renewable energy and contain <b>over 15% recycled content</b> .
<b>Awards/Certifications</b>		IKON is targeting <b>LEED V4 Gold Certification</b> .
<b>6</b>	→	✓
<b>9</b>	→	✓
<b>11</b>	→	✓
<b>12</b>	→	✓
<b>13</b>	→	✓

**Sustainable Development Goals (SDGs)**  
 At Kingspan we recognise that action, at scale, is urgently needed to avert a climate emergency. As a business leader we are committed to contributing toward the UN's Sustainable Development Goals through our products, our processes, our partnerships and our people.

**Find out more in our Sustainability Report**

IKON is our new Global Innovation Centre, dedicated to advanced material science and the digitalisation of construction. It has been built to the highest standards of sustainable design and is a showcase for high-performance building envelope and design using 18 Kingspan products and systems. The building itself is a living research project, providing a foundation for future value creating innovation.



Our cover design is a selection of the facade design of our IKON Global Innovation Centre, designed by the architects of the building. The photos on this page are also from IKON.  
 Product: QuadCore™ Design Partner: GussCore™ GmbH

- Madison Fire Station #1 8-9
- Haus Gables USA 56-57
- Western Australia Midland 68-69
- Studley Castle Hotel Alco UK 84-85
- Holiday Inn USA 89-95

## CONTENTS

**Business & Strategic Report**  
 Chairman's Statement 10  
 Business Model & Strategy 12  
 Chief Executive's Review 20  
 Financial Review 30  
 Risk & Risk Management 36  
 Sustainability Report 42

**Directors' Report**  
 The Board 58  
 Chairman's Introduction 60  
 Report of the Nomination & Governance Committee 62  
 Report of the Remuneration Committee 70  
 Report of the Audit Committee 82  
 Report of the Directors 88

**Financial Statements 96**  
 Independent Auditor's Report 98  
 Financial Statements 102  
 Notes to the Financial Statements 109

**Other Information**  
 Alternative Performance Measures 148  
 Shareholder Information 151  
 Principal Subsidiary Undertakings 153  
 Group Five Year Summary 156



Other Information

Financial Statements

Directors Report

Sustainability Report

Business & Strategic Report



**REACH**

**Kingspan Locations**

**Africa**  
Egypt  
Morocco

**Asia**  
India  
Indonesia  
Japan  
Korea  
Malaysia  
Philippines  
Singapore  
Taiwan  
Thailand  
Vietnam

**Europe**  
Austria  
Azerbaijan  
Belgium  
Bosnia  
Croatia  
Czech Republic  
Denmark  
Estonia  
Finland  
France  
Germany  
Greece  
Hungary  
Ireland  
Italy  
Lithuania  
Luxembourg  
Netherlands  
Northern Ireland  
Norway  
Poland  
Portugal  
Romania  
Russia  
Serbia  
Slovakia  
Slovenia  
Spain  
Sweden  
Switzerland  
Turkey  
Ukraine  
USA

● Sales

1bn 35,000 400

**Insulated Panels:**  
Kingspan's unique Storing Beam Roof System  
Kingspan Kermor Panel

...and ent... available

...structure, ...giding

...abi



Other Information

Financial Statements

Directors Report

Sustainability Report

Business & Strategic Report



## Lower Mill Estate Cotswolds, UK

The Lower Mill Estate, a development of sustainable holiday homes in the Cotswolds, offers holiday homeowners the best in energy efficient properties. The properties have enabled a high level of energy efficiency and exceptional

Insulation:  
Kingspan TEK Building System

	2020
ENERGY	100% 100% by 2050
CARBON	100% 100% by 2050
CIRCULARITY	100% 100% by 2025
WATER	100% 100%

Credit: Habitat First Group

The total projected energy savings of the Kingspan insulation system over the lifetime of the building in 2019, is equivalent to:

**259**  
Over four hundred and forty-one million barrels of oil

**79m**  
Up to 18.1 times the annual CO<sub>2</sub> consumption of Greater London

\*Figures are based on savings of insulation systems in use for 60 years.



Other Information

Financial Statements

Directors Report

Sustainability Report

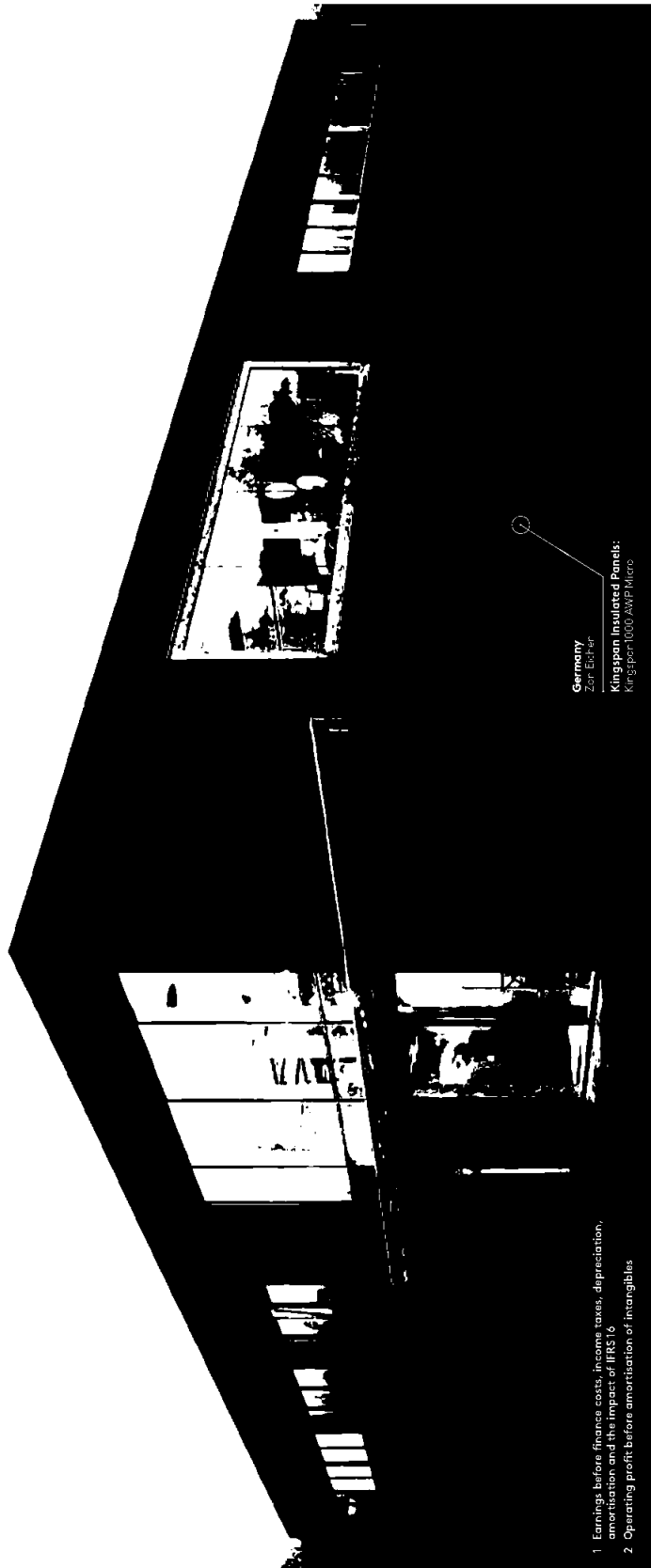
Business & Strategic Report



# SUMMARY FINANCIALS



Revenue	EBITDA <sup>1</sup>	Trading Profit <sup>2</sup>	Trading Margin	Profit After Tax	EPS
€4.7bn	€579.8m	€497.1m	10.7%	€377.8m	204.6c
+7%	+11%	+12%	+50bps	+13%	+11%
2018: €4.4bn	2018: €521.2m	2018: €445.2m	2018: 10.2%	2018: €335.8m	2018: 181.0c



Germany  
Zan Eicher  
Kingspan Insulated Panels:  
KINGSPAN1000 AWP Micro

1. Earnings before finance costs, income taxes, depreciation, amortisation and the impact of IFRS 16

2. Operating profit before amortisation of intangibles

## BUSINESS & STRATEGIC REPORT

### Madison Fire Station #14 Wisconsin, USA



**We wanted daylighting, but with a west orientation for the main facade of the building, we knew we'd have to work hard to control solar gain and glare. Instead of all glass, we looked for another material. How could we minimise solar gain and glare? The product really stood out for its qualities of daylighting and energy efficiency. The patterning, and the modularity of the system all worked out with our design.**

Mark Kruser, AIA, Project Manager, OPN Architects

[Click here to see more](#)



<b>Product</b>	UnGuard® Translucent Walls	→
<b>Energy/Carbon Saving</b>	The UnGuard® translucent daylighting system is used to the max. LEED Platinum rating and its <b>70% energy saving</b> versus comparable facilities.	→
<b>Space/Dimensions</b>	2,650 square feet of <b>natural daylighting</b> and its associated health benefits.	→
<b>Health &amp; Wellbeing</b>	Optimal light levels help to <b>reduce stress, improve concentration</b> and promote positive emotional functioning to the fire fighters on duty.	→
<b>Speed/ Ease of build</b>	Unitised design enabled fast, <b>efficient installation</b> and superior quality control.	→
<b>Aesthetics</b>	Soft, ambient light illuminates the station at night, giving it a <b>strong, visible presence</b> in the community.	→
<b>Planet/ Sustainability</b>	UnGuard® aluminium contains up to <b>40% recycled content</b> , with 10% recycled content in the product itself. <b>Continuously recyclable</b> .	→
<b>Awards/ Certifications</b>	LEED Platinum	→
<b>6 STAR RATING</b>		→
<b>9 ENERGY STAR CERTIFICATION</b>		→
<b>11 GREEN STAR</b>		→
<b>12 ENERGY STAR PARTNER</b>		→
<b>13 GREEN STAR</b>		→

**CHAIRMAN'S STATEMENT**

In 2019 Kingspan continued its evolution as the global leader in high-performance insulation and building envelope solutions. It marked another year of record financial performance with total sales of €4.7bn and a trading profit of over €497m.

**Hungary**  
AFZ Test, Trade, Zalaegerszeg

**Insulated Panels:**  
Dri-Design Rainscreen Facade  
IPN Komier Panel



By focusing on our four key strategic pillars: increased penetration of our existing product suite; the continued evolution of Kingspan's geographic footprint; differentiation from our competitors driven by innovation; and our new Planet Passionate goals; Kingspan has delivered a ninth straight year of trading profit growth.

Deeper penetration into our existing markets remains a core focus, and the successful integration of our Synthestia and Balex acquisitions throughout 2019 bolstered our position in Europe, whilst the acquisition of Bobaciar during the year also gives us a market leading position in France.

At the same time we built on our entry into new geographies, such as Latin America and Southeast Asia, which are converting from traditional building methods to more advanced building solutions. We continued our organic expansion with the successful commissioning of a new insulated panel facility in the south of Brazil. The first full year of our partnership with Indal Mexico has performed well whilst our office in Singapore continues to grow and provides a bridgehead to explore further opportunities in Southeast Asia.

2019 was also a landmark year for Kingspan's commitment to innovation, with the completion of IKON, our new Global Innovation Centre in Kingscourt. IKON has been built to the highest standards of sustainable design and is a showcase for Kingspan products and systems. Significant research activities going on in this state-of-the-art facility include the development of a new fibre-free Al AlphaCare® insulation board, the next generation of our market-leading GuardCore™ insulated panels and Koobtherm® insulation boards, and a revolutionary new integrated

solar PV panel, all designed to help our customers efficiently reduce energy costs and the environmental footprint of their businesses.

This year Kingspan also unveiled the next phase in its programme to be a leader in tackling climate change. As part of our 10-year Planet Passionate strategy, Kingspan has committed to hitting 12 ambitious targets by 2030, including increasing on-site generation of renewable energy to 20%, achieving a net zero carbon impact from our manufacturing processes, and committing to a target of upcycling one billion PET plastic bottles per annum from 2025.

**Management and employees**  
During the year the Board visited our Joris IJde site in Germany, and the recently acquired Balex facility in Poland. We were pleased to have the opportunity to meet with local staff and management, to see the great work they are doing and to hear from them, their plans for the future.

On behalf of the Board, I want to thank all Kingspan's management and employees across the globe for their hard work and contribution to Kingspan's success in 2019, and we look forward to visiting and meeting with more of the local teams in 2020.

**Dividend**  
The Board is recommending a final dividend of 3.53 cent per share, which if approved at the Annual General Meeting, will give a total dividend for the year of 46.5 cent, an increase of 11% on prior year. This continues the Board's policy of growing the shareholder dividend in line with the Company's continued progression.

If approved, the final dividend will be paid (subject to Irish withholding tax rules) on 7 May 2020 to shareholders on the register at close of business on 27 March 2020.

Business & Strategic Report

**Board governance and composition**  
The Board is committed to high standards of corporate governance and has refined its approach to align with the principles of the new UK Corporate Governance Code (2018). Further details of the best practice governance policies and procedures we have adopted are set out in the Directors' Report of this annual report. The Board, through the Audit Committee, carefully monitors and manages risk across the business, and throughout the year the Board engaged in dialogue with our major shareholders on the Company's strategic and financial performance as detailed in the Financial Review in this Annual Report. We set out our remuneration policy/strategy in the Remuneration Report. We look forward to continuing this open dialogue with our stakeholders in the years ahead.

As part of the process of continually refreshing the board, we were pleased to announce the appointment of Anne Harty as a non-executive director to the Board last August. Anne has more than two decades of experience as an entrepreneur and CEO of an international plc, and we are delighted to welcome her to our Board.

Earlier during 2019, Helen Kirkpatrick retired as a non-executive director having served for almost 12 years on the Board and various committees. On behalf of the Board, I would like to thank Helen for her wise counsel and contribution to Kingspan during these years.

**Looking ahead**  
Whilst 2019 presented challenges which the business has successfully navigated, I am confident that the diverse and globalised business we have built is well placed to address whatever new challenges and opportunities 2020 may present. Our focus remains on continued growth both organically and through a disciplined acquisition strategy. This is supported by investment in research and development to ensure we have a product suite that outperforms the competition, and a sustainable business model through our Planet Passionate goals, which leads our customers to choose Kingspan.

Eugene Murtagh  
Chairman  
21 February 2020



## BUSINESS MODEL & STRATEGY

Kingspan is the global leader in high-performance insulation and building envelopes. Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water.

Through our relentless development of innovative and proprietary technology we have created a portfolio of products which create value across a number of key metrics. Critically, through the differentiated thermal performance of our innovative solutions, we help design teams, architects and ultimately our customers to play their part in tackling climate change. Today, the construction and operation of buildings together account for 36% of global energy use and 39% of energy-related CO<sub>2</sub> emissions when upstream power generation is included. Action, at scale, is urgently needed.

Founded in Kingscourt, Co. Cavan, Kingspan has expanded into a truly global business operating in over 70 countries and employing more than 15,000 people. We execute our strategy across four strategic pillars and five businesses.

### Our businesses:

- 1. Insulated Panels**  
Kingspan Insulated Panels is the world's largest and leading manufacturer of high-performance insulated panel building envelopes. Powered by Kingspan's proprietary and differentiated insulation core technologies, a Kingspan panelised envelope provides building owners with consistently superior build quality and lifetime thermal performance compared with built-up constructions using traditional insulation.
- 2. Insulation Boards**  
Kingspan is a world leader in Insulation Boards, pipework and ducting. Our advanced insulation technologies deliver superior thermal performance and air-tightness when compared with traditional insulation, resulting in thinner solutions that offer multiple advantages including more internal floor space and daylighting.
- 3. Light & Air**  
Kingspan Light & Air is established as a global leader providing a full suite of daylighting solutions, as well as natural ventilation and smoke management solutions, which complement our existing building envelope technologies.

Thermal comfort, indoor air quality and natural daylighting are widely recognised as the most important factors affecting occupant wellbeing in buildings.

### 4. Ducts & Flooring

Kingspan is the world's largest supplier of raised access flooring. Raised access flooring is the most cost effective way of creating a flexible working environment by utilising the floor void to manage the distribution of HVAC services and HVAC systems. Our systems have many benefits including optimising overall building height, achieving faster construction with greater design flexibility, enabling easier reconfiguration of a workspace, and improving indoor air quality.

### 5. Water & Energy

Sustainable water management is rapidly becoming one of the greatest challenges of our time. We manufacture and support pioneering new technologies to preserve and protect water. Kingspan is also a market leading manufacturer of innovative energy management solutions.



## THE VALUE WE CREATE



**Planet Passions/Sustainability**  
At Kingspan we understand the importance of the resources that we rely on to deliver our best-in-class products – the people that drive a culture of innovation, strong financial performance and the planet that sustains us. We are committed to Net Zero Energy operations from 2025. We have committed to a 50% reduction in product CO<sub>2</sub> intensity by 2030 and a 50% reduction in product CO<sub>2</sub> intensity by 2050. Read more about our Planet Passions commitments in our Sustainability Report.



**Awards/Certification**  
Environmental certification can help enhance asset value. Kingspan has achieved green building rating systems, including energy, materials and water.

## STRATEGIC GOALS & PILLARS

- To be the leader in high-performance insulation globally with proprietary and differentiating technologies.
- To be the world's leading provider of low energy building envelopes – Insulate and Generate.
- To expand globally, bringing high-performance building envelope solutions to markets which are at an earlier stage in the evolution of sustainable and efficient building methods.
- To deliver 20% Return on Investment.
- To progress our Net Zero Energy goal by delivering on our ambitious 10-year Planet Passionate commitments which aim to make significant advances in the sustainability of both our business operations and our products.
- To advance materials, building systems and digital technologies to address issues such as climate change, circularity and the protection of our natural world.

## Strategic Pillars

### INNOVATION

**Differentiation from competitors driven by superior innovation:**

- Kingspan's IKON, our new Global Innovation Centre, opened its doors in 2019. Built to the highest standards of performance, IKON is a showcase for high-performance building materials, incorporating 18 Kingspan products and systems. Combining state-of-the-art research equipment and prototyping capabilities, IKON is home to a team of people dedicated to research and development in advanced material science and will further our commitment to a more sustainable, circular and healthy future.
- Development of a pioneering integrated insulated panel with solar technology, and the fibre-free, A-Class insulation material.
- The digitalisation of Kingspan, transforming how we do business and how our specifiers and customers interact with us now and in the future.
- Co-innovating with the industry, Kingspan sponsored the 2019 Barrow Design Challenge, tasking students with the topic of disruption in the construction industry and sought innovative solutions to the question of where disruption will come from in the industry and in what form.

### GLOBAL

**The continued evolution of Kingspan's geographic footprint as we build market leading positions globally:**

- Kingspan has evolved into a truly global business. Ten years ago 52% of our end-market exposure was in the UK and Ireland. In 2019 it was less than 25. Over the past two years we have entered markets which are only beginning to embark on the conversion to high-performance building envelopes such as Brazil, Colombia and India.
- In 2019 we opened a new facility in Cambui, Brazil, to support the ongoing development of Kingspan loose and conversion in the Brazilian market.
- Kingspan Light & Air opened a new facility in Saint-Priest in 2019. The 30,000m<sup>2</sup> campus will be central to expanding our capabilities and presence in France and Southern Europe and exemplifies what can be achieved with Kingspan systems, achieving BREEAM "Very Good" certification.
- We acquired Boardier, an integrated metal profiling and insulated panel distributor with an extensive network across France. We look forward to working with the Boardier team to further develop the region.

### PENETRATION

**Increased penetration of Kingspan's product sure. Underpinned by efficiency gains from high-performance building envelopes, regulatory changes and an increasing awareness of the long-term environmental impact of inefficient building design:**

- Continued penetration growth and conversion from traditional insulation and building methods has been, and will continue to be, a core driver of our success.
- Ongoing revisions to key EU legislation including the Energy Performance of Buildings Directive (EPBD) continue to drive industry to take action.
- QuietCore™ now represents 9% of Kingspan's global insulated panel sales and Koalberm® represents 39% of Kingspan's insulation board sales. Kingspan's best-in-class proprietary products continue to drive penetration as architects and design teams seek out advanced solutions for energy efficient building envelopes.
- The rising tide of climate awareness and compulsion to take action is an underlying positive trend for structural penetration gains over the long-term.

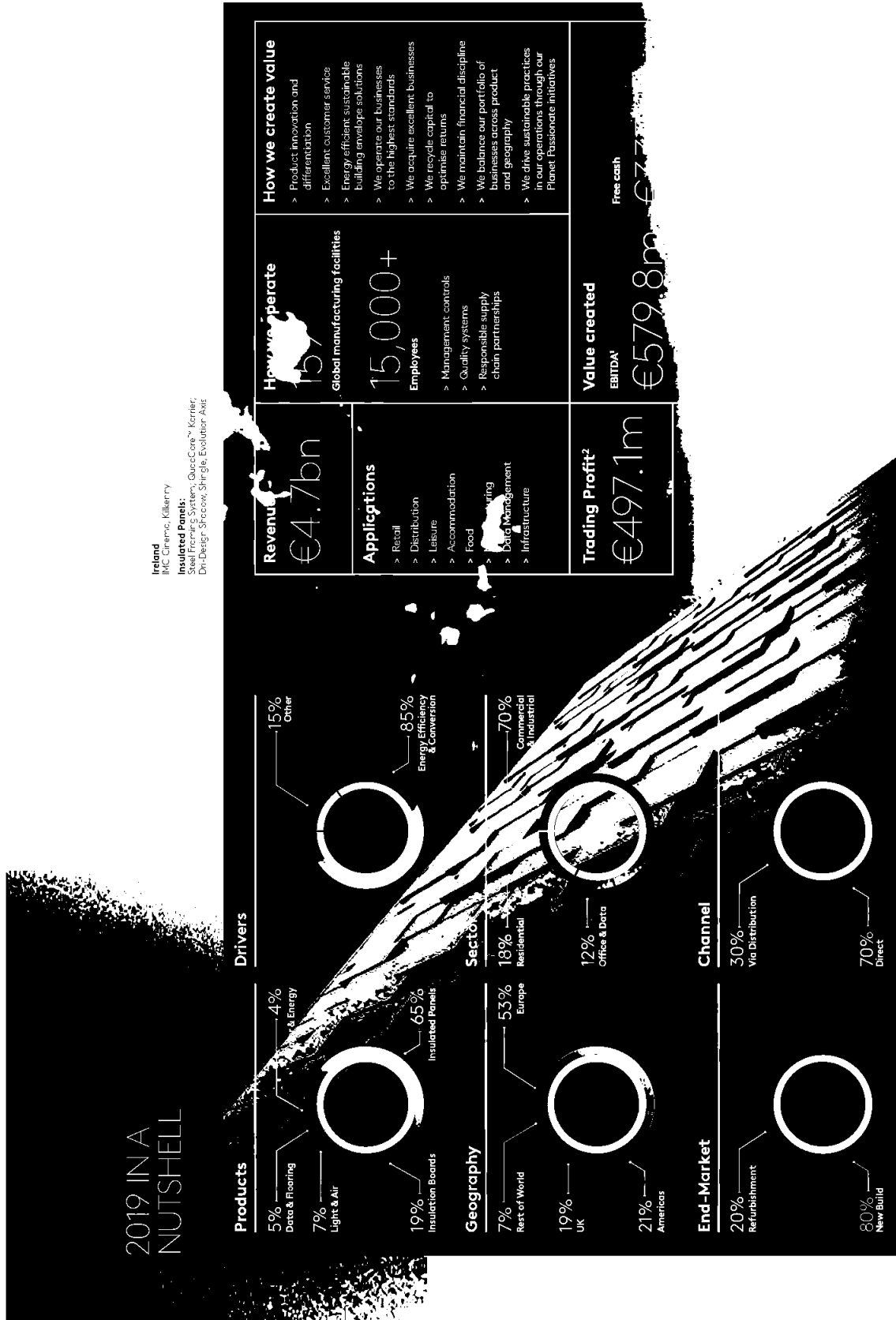
### PLANET PASSIONATE

**In 2019, we launched our new Planet Passionate programme across Kingspan and to the industry. This is a critical first step in the next phase of our journey to proactively address the key sustainability challenges that face our planet. Through our Net Zero Energy programme, we have already made great strides in powering our business on renewable energy, and with Planet Passionate we are setting ourselves even more challenging goals for the next 10 years. We are committing to hard targets in the areas of energy, carbon, circularity and water.**

- **Energy:** Increase our direct use of renewable energy to 60% of total energy use, increase on-site generation to 20% and deploy rooftop Solar PV on all wholly owned sites by 2030.
- **Carbon:** Net zero carbon manufacturing, 100% zero emission company funded cars, and a 50% reduction in product carbon intensity from primary supply partners by 2030.
- **Circularity:** Zero company waste to landfill by 2030 and recycling 1 billion PET bottles into our manufacturing processes per annum from 2025.
- **Water:** Harvest 100 million litres of rainwater by 2030 and support 5 ocean clean up projects by 2025.



- Business & Strategic Report
- Sustainability Report
- Directors' Report
- Financial Statements
- Other Information
- Chairman's Statement
- Business Model & Strategy
- Chief Executive's Review
- Financial Review
- Risk & Risk Management





## The RAD Building Nottingham University, UK



Home to various research groups of the Energy Research Accelerator (ERA), the collaboration provides world class laboratory and office space for industry leading academics and post graduate students. It is the first truly embedded cross-disciplinary energy research hub in the UK and it required a building fit for accelerating research into sustainability.

[Constructingexcellence.org.uk](http://Constructingexcellence.org.uk)

[Click here to see more](#)



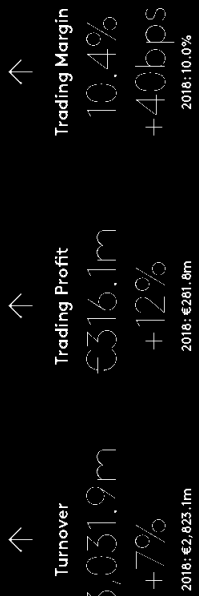
<b>Product</b>	Kingspan TEK™ Cladding Panel	
<b>Energy/Carbon Saving</b>	Kingspan's TEK™ Cladding Panels supported construction of a <b>high-performance building envelope</b> , helping to reduce estimated energy demand to below 15 kWh/m <sup>2</sup> /yr.	→
<b>Space/Dimensions</b>	Changing the specification to a thinner build using Kingspan TEK™ Cladding Panels <b>saved up to 250mm wall depth</b> versus the original specification, maximising the useable floor space.	→
<b>Health &amp; Wellbeing</b>	The RAD Building prioritises user wellbeing by <b>maintaining thermal comfort levels</b> through carefully regulated internal environments.	→
<b>Speed/ Ease of build</b>	The offsite production and dry, panelised construction of the Kingspan TEK™ Panels supported a <b>fast and predictable build</b> , making the building weathertight at an early stage.	→
<b>Aesthetics</b>	The factory-engineered SIPs afforded considerable design freedom, allowing the architects to create a striking <b>appearance with a unique and dynamic appearance</b> .	→
<b>Planet/Passionate/Sustainability</b>	The facility at which Kingspan TEK™ Cladding Panels are produced, carries FSC® C092304 and PEFC Chain of Custody certification.	→
<b>Awards/Certifications</b>	The RAD Building has been designed to achieve <b>BREEAM 'Excellent'</b> East Midlands Constructing <b>Excellence Sustainability Award</b> .	→
<b>6 STAR RATED</b>		→
<b>9 HEALTHY WORKING ENVIRONMENT</b>		→
<b>11 WELLSTAR 100</b>		→
<b>12 WELLSTAR 100</b>		→
<b>13 GREEN STAR</b>		→



**CHIEF EXECUTIVE'S REVIEW**

If a decade of great Kingspan with revenue lift ahead of prior year respectively.

Business & Strategic Report		Kingspan Group plc — Annual Report & Financial Statements 2019		20 — 21	
<p><b>Financial Highlights:</b></p> <ul style="list-style-type: none"> <li>Revenue growth of 12% in 2019</li> <li>Profit before tax of 12% in 2019</li> <li>Operating profit of 12% in 2019</li> <li>Net profit of 12% in 2019</li> </ul>	<p><b>Operational Highlights:</b></p> <ul style="list-style-type: none"> <li>Revenue growth of 12% in 2019</li> <li>Profit before tax of 12% in 2019</li> <li>Operating profit of 12% in 2019</li> <li>Net profit of 12% in 2019</li> </ul>	<p><b>ENERGY</b></p> <ul style="list-style-type: none"> <li>Net zero carbon manufacturing by 2030</li> <li>50% reduction in absolute CO<sub>2</sub> intensity from our primary supply chain by 2030</li> <li>100% zero emissions electricity for our operations by 2025</li> </ul>	<p><b>CARBON</b></p> <ul style="list-style-type: none"> <li>Net zero carbon manufacturing by 2030</li> <li>50% reduction in absolute CO<sub>2</sub> intensity from our primary supply chain by 2030</li> <li>100% zero emissions electricity for our operations by 2025</li> </ul>	<p><b>CIRCULARITY</b></p> <ul style="list-style-type: none"> <li>10% on PET bottles usage etc. by 2025</li> <li>100% on PET bottles usage etc. by 2025</li> </ul>	<p><b>WATER</b></p> <ul style="list-style-type: none"> <li>50% on PET bottles usage etc. by 2025</li> <li>100% on PET bottles usage etc. by 2025</li> </ul>
<p><b>Business Review</b></p> <p>2019 capped off a decade of great progress for Kingspan with revenue and trading profit ahead of prior year by 7% and 12% respectively. Over the past decade sales and trading profit grew in excess of fourfold and sevenfold respectively. Group sales reached almost €4.7bn, and trading profit €697m. Despite the significant macro instability in a number of our key markets the Group performed well in the first half, but was weaker towards year end. Predictably, the UK was the most notable illustration of this.</p> <p>Underlying volume growth at the largest Insulated Panels and Insulation Boards divisions was 4% and 8% respectively. Underlying revenue was 1% ahead in Insulation Panels and 1% lower in Insulation Boards reflecting the impact of lower pricing due to raw material deflation over prior year.</p>	<p><b>Business Review</b></p> <p>During the year we invested a total of €308m continuing on our path of both organic and new acquisition expansion worldwide. New facilities were either completed or commenced in Sweden, UAE, USA, the Netherlands and Brazil. Acquisition investment was €144m, comprising most notably Bacobar in France for €122m.</p> <p>2019 marked the launch of our global Planet Passionate initiative, building upon the last decade of progress on our Net Zero Energy agenda. We have now embarked on our next ambitious 10 year journey to radically advance Kingspan across the four key themes of Energy, Carbon, Circularity and Water. This agenda is central to our purpose and entails the following targets and timelines:</p>	<p><b>Business Review</b></p> <p>2019 capped off a decade of great progress for Kingspan with revenue and trading profit ahead of prior year by 7% and 12% respectively. Over the past decade sales and trading profit grew in excess of fourfold and sevenfold respectively. Group sales reached almost €4.7bn, and trading profit €697m. Despite the significant macro instability in a number of our key markets the Group performed well in the first half, but was weaker towards year end. Predictably, the UK was the most notable illustration of this.</p> <p>Underlying volume growth at the largest Insulated Panels and Insulation Boards divisions was 4% and 8% respectively. Underlying revenue was 1% ahead in Insulation Panels and 1% lower in Insulation Boards reflecting the impact of lower pricing due to raw material deflation over prior year.</p>	<p><b>Business Review</b></p> <p>During the year we invested a total of €308m continuing on our path of both organic and new acquisition expansion worldwide. New facilities were either completed or commenced in Sweden, UAE, USA, the Netherlands and Brazil. Acquisition investment was €144m, comprising most notably Bacobar in France for €122m.</p> <p>2019 marked the launch of our global Planet Passionate initiative, building upon the last decade of progress on our Net Zero Energy agenda. We have now embarked on our next ambitious 10 year journey to radically advance Kingspan across the four key themes of Energy, Carbon, Circularity and Water. This agenda is central to our purpose and entails the following targets and timelines:</p>	<p><b>Business Review</b></p> <p>2019 capped off a decade of great progress for Kingspan with revenue and trading profit ahead of prior year by 7% and 12% respectively. Over the past decade sales and trading profit grew in excess of fourfold and sevenfold respectively. Group sales reached almost €4.7bn, and trading profit €697m. Despite the significant macro instability in a number of our key markets the Group performed well in the first half, but was weaker towards year end. Predictably, the UK was the most notable illustration of this.</p> <p>Underlying volume growth at the largest Insulated Panels and Insulation Boards divisions was 4% and 8% respectively. Underlying revenue was 1% ahead in Insulation Panels and 1% lower in Insulation Boards reflecting the impact of lower pricing due to raw material deflation over prior year.</p>	<p><b>Business Review</b></p> <p>During the year we invested a total of €308m continuing on our path of both organic and new acquisition expansion worldwide. New facilities were either completed or commenced in Sweden, UAE, USA, the Netherlands and Brazil. Acquisition investment was €144m, comprising most notably Bacobar in France for €122m.</p> <p>2019 marked the launch of our global Planet Passionate initiative, building upon the last decade of progress on our Net Zero Energy agenda. We have now embarked on our next ambitious 10 year journey to radically advance Kingspan across the four key themes of Energy, Carbon, Circularity and Water. This agenda is central to our purpose and entails the following targets and timelines:</p>
<p><b>Chairman's Statement</b></p>	<p><b>Business Model &amp; Strategy</b></p>	<p><b>Chief Executive's Review</b></p>	<p><b>Financial Review</b></p>	<p><b>Risk &amp; Risk Management</b></p>	<p><b>Other Information</b></p>



(1) Comparing underlying +1%, currency +1% and acquisitions +5%. Like-for-like volume +4%.

## INSULATED PANELS

QuadCore™ penetration reached 9% globally, with sales up 36% over prior year. In Mainland Europe, the trading picture was quite mixed overall although most regions started the year ahead of 2018. France and Spain performed particularly well throughout the year as the Kingspan model has become more embedded in these markets in recent years. In the Benelux, revenue was marginally ahead although the Netherlands weakened in the last quarter owing to environmental legislation that affected progress on many building sites. This headwind is expected to ease somewhat in 2020. The German market has been key for us in recent years, although it stagnated during 2019. We have taken steps to ensure our competitiveness is enhanced, including significant focus on QuadCore™, Poland and the broader Central European markets were steady as was our activity in the Nordics.

Significant progress was achieved across all markets in the Americas over the year. Repetition in the USA and Canada has continued to

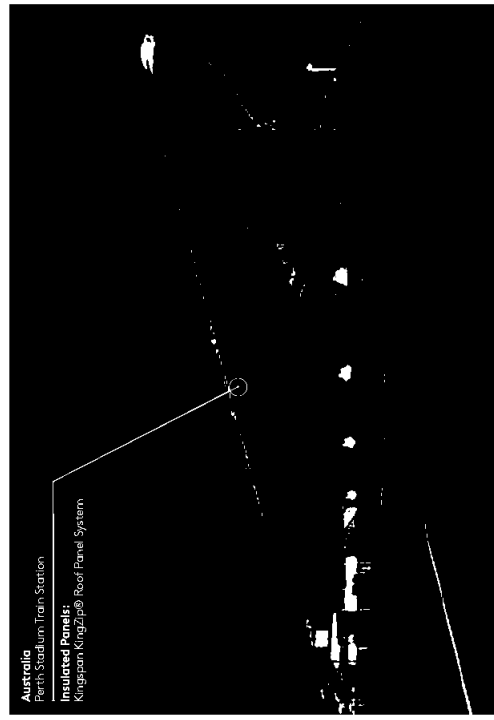
grow as modern and more efficient methods of construction become increasingly adopted and Kingspan's solutions became the basis of specification in many applications which historically would have used more traditional materials. The roll-out of QuadCore™ is also gaining momentum and this will be further enabled with the new production line in Modesto, California that is nearing completion. In Latin America, progress has also been encouraging with a gradual gain in position in Mexico and continuing our momentum in Brazil where we opened a new facility in Curitiba late last year. We have also broken ground on a fifth plant in the region which will be in southern Brazil. Other regions in Latin America are now also under developmental review.

At the outset of 2019 the UK backlog and general activity was healthy, showing no signs of the weakness that set in the second half of the year. As the political uncertainty grew through the year more building projects were postponed which, when combined with accelerating

deflation in the latter part of the year, resulted in a disappointing outturn overall. QuadCore™, however, continued to grow in share. With the momentum in QuadCore™ continuing through early 2020, together with a more stable political backdrop, we should see activity improve from the evident weakness of the first quarter.

Activity for Insulated Panels in Australia was solid over the year while in New Zealand the business advanced significantly over 2018. Although relatively embryonic in Southeast Asia, revenue has grown year-on-year and we continue to build a base level of demand in the region which should necessitate local manufacturing in the not too distant future. Our Indian business delivered its plan for the year, while the Middle East remains a challenge for the Panels business.

Volume growth in Ireland was healthy for most of the year but weakened towards year-end, pointing towards a slow start to 2020.



Australia Perth Stadium Train Station  
 Insulated Panels: Kingspan King2ip® Roof Panel System



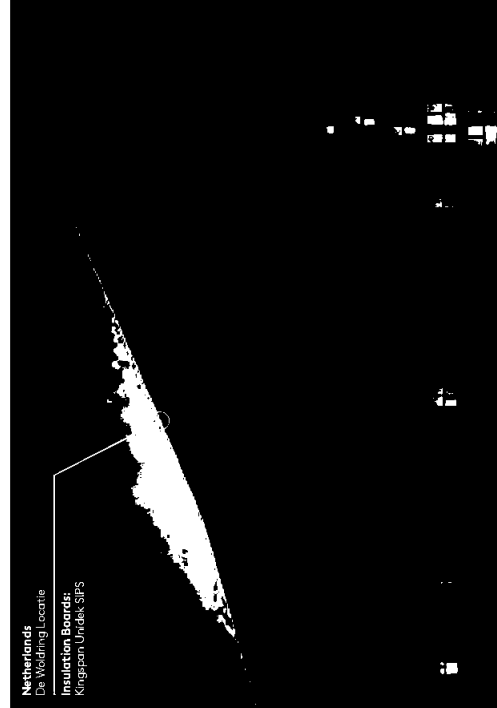
## INSULATION BOARDS

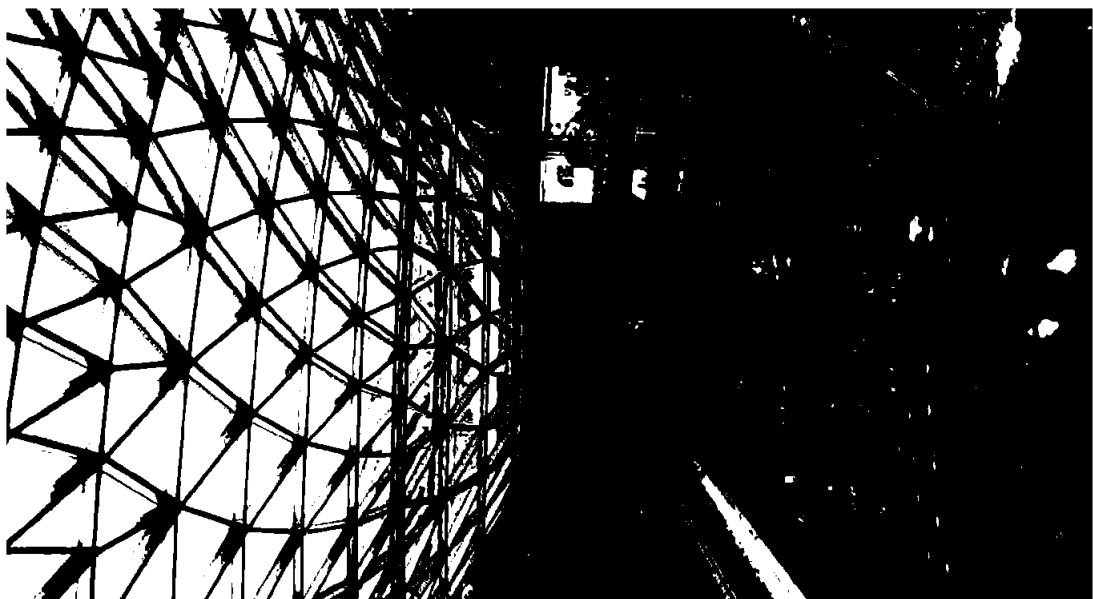
On the whole, the Insulation Boards business performed well across Continental Europe. 2019 was marked by heavy raw material inflation followed by rapid deflation through maintaining price, and of course margins. Despite this, volumes grew substantially in the Benelux and Southern Europe and improved in Germany and the Nordics. A new Kooltherm® plant will come on stream later this year in Sweden to support continued conversion from legacy mineral fibre insulation. Kooltherm® volumes grew by 15% in the year.

In the UK, volumes were strong in the early part of the period followed by weakness in the latter half of the year, largely owing to the uncertain political backdrop which was very pronounced at that point.

Progress continued in North America where our presence to date has been limited to a single XPS facility in the North East. We expect to build and commission a new PIR/QuadCore™ board facility during 2021/2022 which will be the first plant of our kind alongside a new Insulated Panel facility currently under development in Pennsylvania.

Our business in the Middle East delivered another year of solid growth largely in the Industrial Insulation sphere. Strong recovery was evident in the Australasia market as Kooltherm® grew its presence against local legacy mineral fibre and other insulation materials. In Ireland, the business had a solid outcome for the year across both the Insulation Board and structural residential Timberframe business units.





## LIGHT & AIR

Revenue grew by 12% in 2019 and trading profit by 17% aided by improving synergies and efficiencies as this relatively embryonic business segment evolves. The story was somewhat mixed however with activity in Germany weakening notably through the second half and the Benelux performing similarly. In contrast to this, France and Southern Europe generally experienced attractive growth supported by the recently commissioned new facility in Lyon from which we anticipate continued momentum through the current year.

↑  
**Turnover**  
€327.7m  
+12%  
2018: €291.8m

↑  
**Trading Profit**  
€25.2m  
+17%  
2018: €21.5m

## WATER & ENERGY

2019 was a year of stability for the Water & Energy business segment with profit in line with prior year. The UK and Ireland were both broadly flat on prior year, Mainland Europe grew and in Australia sales weakened as housing starts in New South Wales came under pressure. This pattern can be expected to continue into the current year and longer term we would expect to grow large scale water storage applications in more rural and afforested parts of Australia. The focus of this wider unit will increasingly revolve around water applications with a plan to establish a more global footprint beyond the European and Australian presence we currently have.

↑  
**Trading Margin**  
7.7%  
+30bps  
2018: 7.4%

(1) Comprising underlying +9%, currency +1% and acquisitions +2%.

North America delivered a standard out performance across both the standard and architecturally bespoke offerings. The Unibond® wall-light, produced near Chicago, has also been launched across Europe where we anticipate penetration growth in the coming years.

Work has commenced on a significant plant expansion in Ireland to extrude polycarbonate daylighting for both roof and wall applications and we anticipate production to commence mid-2021.

↑  
**Turnover**  
€208.1m  
+3%  
2018: €202.8m

—  
**Trading Profit**  
€14.2m  
—  
2018: €14.2m

↓  
**Trading Margin**  
6.8%  
-20bps  
2018: 7.0%

(1) Comprising underlying -3% and acquisitions +6%

Left:  
**Singapore**  
Jewel Chang Airport  
**Light & Air:**  
Kingspan Lumic  
ventilator windows

Right:  
**Ireland**  
Salsburgh Lurgane Forest  
Subsidiary Salsburgh Pottery  
**Water & Energy:**  
water storage tank for surface water pre-waste drainage  
Kingspan Fuelene Oil separator for treating surface water drainage



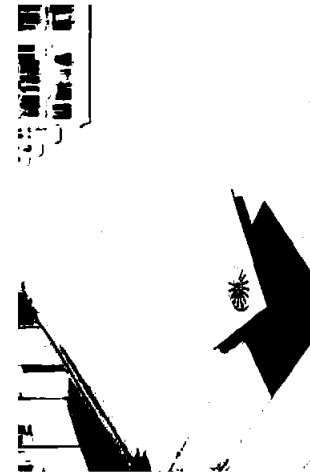
## DATA & FLOORING

2019 was a positive year for our global Data & Flooring business segment largely driven by an increased product offering into the data sector and our growing geographic presence in Europe.

The UK was predictably weak however as office construction faltered particularly in the greater London area. We anticipate this trend to remain a drag through 2020, compensated somewhat by growth in Germany and the Benelux. Whilst the data opportunity remains front and central to the division's future, the projects can be large and lumpy with respect to the timing, resulting in an inconsistent pattern of revenue. 2020 is expected to be no different in that regard.

↑	<b>Turnover</b>	€214.5m
	+13%	2018: €190.6m
↑	<b>Trading Profit</b>	€24.5m
	+8%	2018: €22.6m
↓	<b>Trading Margin</b>	11.4%
	-50bps	2018: 11.9%

(1) Comparing underlying +4% currency +3% and acquisitions +6%



### Innovation

During the year we completed and opened our Global Innovation Centre, ICEN, which sits alongside our headquarters in Kingscourt, Ireland.

The primary near-term focus is to soft launch PowerPanel® 2.0, and the fibre-free AI AlphaCore™ before the end of 2020. Both will offer Kingspan a significantly broadened specification opportunity and will no doubt be followed by more advanced iterations over the coming years. GuardCore™ 2.0 and the next generation of Kooltherm® are also at the early

stages of development as part of our ongoing innovation agenda.

### Looking Ahead

As flagged in our most recent trading update underlying sales in the early part of 2020 are behind prior year. Despite the poor start we have experienced some element of recovery in order placement in recent weeks and our backlog globally is in reasonable shape. This could point towards an improved second quarter.

Our acquisitions pipeline is healthy with a number of projects currently

under consideration. Furthermore, the understandable ratcheting in recent months of the climate debate claims fully with the advanced energy efficiency solutions provided by Kingspan and our Future Passionate agenda. This, combined with the global footprint of our business and the strength of the Group's balance sheet, positions Kingspan well for the years ahead.

**Gene M. Murtagh**  
Chief Executive Officer

21 February 2020



## FINANCIAL REVIEW

The Financial Review provides an overview of the Group's financial performance for the year ended 31 December 2019 and of the Group's financial position at that date.

**UK**  
 The Box Museum, Plymouth  
**Insulated Panels:**  
 Glascore / Kamber / IsoK-Sp / Cassette

**Overview of results**  
 Group revenue increased by 7% to €4.7bn (2018: €4.4bn) and trading profit increased by 12% to €197.1m (2018: €145.2m), with an increase of 50 basis points in the Group's trading profit margin to 10.7% (2018: 10.2%). Basic EPS for the year was 204.6 cent (2018: 184.0 cent), representing an increase of 11%.

The Group's underlying sales and trading profit growth by division are set out to the right:

Sales	Underlying	Currency	Acquisition	Total
Insulated Panels	+1%	+1%	+6%	+7%
Insulation Boards	-1%	+1%	+2%	+2%
Light & Air	+9%	+1%	+2%	+12%
Water & Energy	-3%	-	+6%	+3%
Data & Flooring	+4%	+3%	+6%	+13%
Group	+1%	+1%	+5%	+7%

The Group's trading profit measure is earnings before interest, tax and amortisation of intangibles:

Trading Profit	Underlying	Currency	Acquisition	Total
Insulated Panels	+7%	+1%	+4%	+12%
Insulation Boards	+8%	+2%	+3%	+11%
Light & Air	+11%	+2%	+4%	+17%
Water & Energy	-2%	-	+2%	-
Data & Flooring	-	+5%	+5%	+8%
Group	+6%	+2%	+4%	+12%

The key drivers of sales and trading profit performance in each division are set out in the Business Review.

**Capital structure and Group financing**

The Group funds itself through a combination of equity and debt. Debt is funded through syndicated and bilateral bank facilities and private placement loan notes. The primary bank debt facility is a €451m revolving credit facility, which was undrawn at year end and which matures in June 2022. In June 2019 an additional 5 year bank facility of €300m was arranged, which was undrawn at year end. As at 31 December 2019 the Group also had private placement loan notes funding net of related derivatives totalling €914m. The weighted average maturity of the notes is 4.5 years. Subsequent to the year end the Group arranged a bilateral Green Loan of €50m to fund the Group's Planet Passionate initiatives.

The Group had significant available undrawn facilities and cash balances which, in aggregate, were €942m at 31 December 2019. This, together with the Green Loan of €50m provides appropriate headroom for ongoing operational requirements and development funding.

**Net debt**  
Net debt decreased by €95.1m during 2019 to €633.2m (2018: €728.3m).

This is analysed in the table below:

	2019	2018
	€m	€m
<b>Movement in net debt</b>		
Free cashflow	337.1	308.4
Acquisitions	(142.2)	(469.2)
Deferred consideration paid	(59.7)	(3.1)
Share issues	0.1	0.1
Repurchase of treasury shares	(0.6)	-
Dividends paid	(77.6)	(68.3)
Dividends paid to non-controlling interests	(0.4)	(0.1)
Cashflow movement	56.7	(232.2)
Deferred consideration	8.4	(2.2)
Deferred consideration	30.0	(30.0)
Movement in net debt	95.1	(264.4)
Net debt at start of year	(728.3)	(653.2)
Net debt at end of year	(633.2)	(728.3)

(f) **Net debt to EBITDA** measures the ratio of net debt to earnings and at 1.1x (2018: 1.4x) is comfortably less than the Group's banking covenant of 3.5x in both 2019 and 2018. The calculation is pre-IFRS 16 which is consistent with the Group's banking covenant.

**Acquisitions and capital expenditure**

During the period the Group made the following acquisitions for a total upfront cash consideration of €142.2m.

On 6 November 2019, the purchase of 95% of Group Bacarder SAS for an initial cash amount of €122.0m.

The Group also made a number of smaller acquisitions during the year for a combined cash consideration of €22.2m:

→ the purchase of 100% of the share capital of WeGo Flooring GmbH, a German manufacturer of access floors;

→ the purchase of 100% of the share capital of Epur SA, a French water treatment business; and

→ the purchase of the assets of SkyCo, a US Light & Air business.

The deferred consideration paid during the period of €59.7m (2018: €3.1m) represents €3.0m relating to the Synthesis business which was acquired in 2018 and €29.7m relating to the Iobests business which was acquired in 2017.

(d) **Free cashflow** is an important indicator and it reflects the amount of internally generated capital available for re-investment in the business or for distribution to shareholders.

	2019	2018
	€m	€m
<b>Free cashflow</b>	579.8	521.2
EBITDA	5.6	2.3
Movement in working capital <sup>1</sup>	1.7	(5.8)
Provisions	(154.3)	(131.3)
Net capital expenditure	(16.7)	(15.6)
Net interest paid	(87.2)	(75.0)
Income taxes paid	8.2	12.6
Other including non-cash items	337.1	308.4
Free cashflow	337.1	308.4

1 Earnings before finance costs, income taxes, depreciation, amortisation and the impact of IFRS 16

2 Excludes working capital on acquisition movements as well as their point

Working capital at year-end was €592.9m (2018: €543.9m) and represents 11.9% (2018: 11.5%) of annualised turnover based on fourth quarter sales. This metric is closely managed and monitored throughout the year and is subject to a certain amount of seasonal variability associated with trading patterns and the timing of significant purchases of steel and chemicals. The movement year on year reflects a 40 basis points increase in underlying working capital levels primarily due to higher inventory levels in recently acquired businesses.

(e) **Return on capital employed**, calculated as operating profit divided by total equity plus net debt, was 17.3% in 2019 (2018: 16.3%) or 17.7% including the annualised impact of acquisitions. The creation of shareholder value through the delivery of long term returns well in excess of the Group's cost of capital is a core principle of Kingspan's financial strategy. The increase in profitability together with the deployment of further capital has enhanced returns on capital during the year.

(a) **Basic EPS growth**. The growth in EPS is accounted for primarily by a 1% increase in trading profit. The minority interest amount increased year on year due to a strong performance at the Group's operations which have minority stakeholders, leading to a basic EPS increase of 11%.

(b) **Sales growth** of 7% (2018: 19%) was driven by a 5% contribution from acquisitions, a 1% increase in underlying sales and a 1% increase due to the effect of currency translation. Whilst underlying sales growth overall was a modest 1%, volume growth exceeded this in many markets although was partially offset by price deflation due to raw material price reductions.

(c) **Trading margin** by division is set out below:

	2019	2018
Insulated Panels	10.4%	10.0%
Insulation Boards	13.4%	12.2%
Light & Air	7.7%	7.4%
Water & Energy	6.8%	7.0%
Data & Flooring	11.4%	11.9%

The Insulated Panels division trading margin advanced year on year reflecting ongoing progress in sales of QuadCore™ and the market mix of sales. The trading margin improvement in the Insulation Boards division reflects a positive Koaltherm® mix, operating leverage as a consequence of volume growth and a positive lag effect on raw material price reductions. The increased trading margin in Light & Air reflects improved efficiencies overall and the market mix of sales. The Water & Energy trading margin was broadly stable year on year.

The decrease in trading margin in Data & Flooring reflects the geographic market and product mix of sales year on year.

**Dividends**

The Board has proposed a final dividend of 33.5 cent per ordinary share payable on 7 May 2020 to shareholders registered on the record date of 27 March 2020. When combined with the interim dividend of 12.0 cent per share, the total dividend for the year increased to 45.5 cent (2018: 42.0 cent), an increase of 10.7%.

**Retirement benefits**

The primary method of pension provision for current employees is by way of defined contribution arrangements. The Group has two legal defined benefit schemes in the UK which are closed to new members and to future accrual. In addition, the Group has a number of smaller defined benefit pension liabilities in mainland Europe. The net pension liability in respect of all defined benefit schemes was €15.1m (2018: €13.1m) as at 31 December 2019.

Intangible assets and goodwill increased during the year by €98.0m to €1,600.1m (2018: €1,502.1m). Intangible assets and goodwill of €95.2m were recorded in the year relating to acquisitions completed by the Group. An increase of €24.7m arose due to year end exchange rates used to translate intangible assets and goodwill other than those denominated in euro, offset by annual amortisation of €21.9m (2018: €22.2m).

**Financial key performance indicators**

The Group has a set of financial key performance indicators (KPIs) which are presented in the table below. These KPIs are used to measure the financial and operational performance of the Group and are used to track ongoing progress and also in achieving medium and long term targets to maximise shareholder return.

	2019	2018
Basic EPS growth	11%	16%
Sales growth	7%	19%
Trading margin	10.7%	10.2%
Free cashflow (€m)	337.1	308.4
Return on capital employed	17.3%	16.8%
Net debt/EBITDA	1.1x	1.4x

**IFRS 16 Leases**

A new accounting standard, IFRS 16 Leases, was adopted with effect from 1 January 2019. The standard requires leases which were previously treated as operating leases to be recognised as a lease liability with the associated asset capitalised and treated as a right of use asset. On 1 January 2019, €127.9m of leases were recognised as liabilities on adoption of the standard and €128.9m capitalised as right of use assets. During 2019 depreciation on the right of use assets was €30.0m and the associated lease rental charge decreased by €31.9m leading to an increase in operating profit of €1.9m. The interest charge on the associated leases was €3.9m and the aggregate impact of IFRS 16 on profit before tax was a decrease of €2.0m.

**Finance costs (net)**

Finance costs for the year increased by €2.7m to €20.9m (2018: €18.1m). A net non-cash charge of €0.1m (2018: credit of €0.6m) was recorded in respect of swaps on the Group's USD private placement notes. The Group's net interest expense on borrowings (bank and loan notes) was €16.7m (2018: €18.0m). This decrease reflects lower average gross and net debt levels in 2019. The interest expense is driven extensively by gross debt balances with low cash yields in the current environment. An amount of €3.8m (2018: €nil) was recorded as interest on leases capitalised in accordance with IFRS 16 which was adopted with effect from 1 January 2019.

**Taxation**

The tax charge for the year was €76.0m (2018: €59.1m) which represents an effective tax rate of 16.9% (2018: 17.1%). The decrease in the effective rate reflects, primarily, the change in the geographical mix of earnings year on year and reductions in certain territorial tax rates.

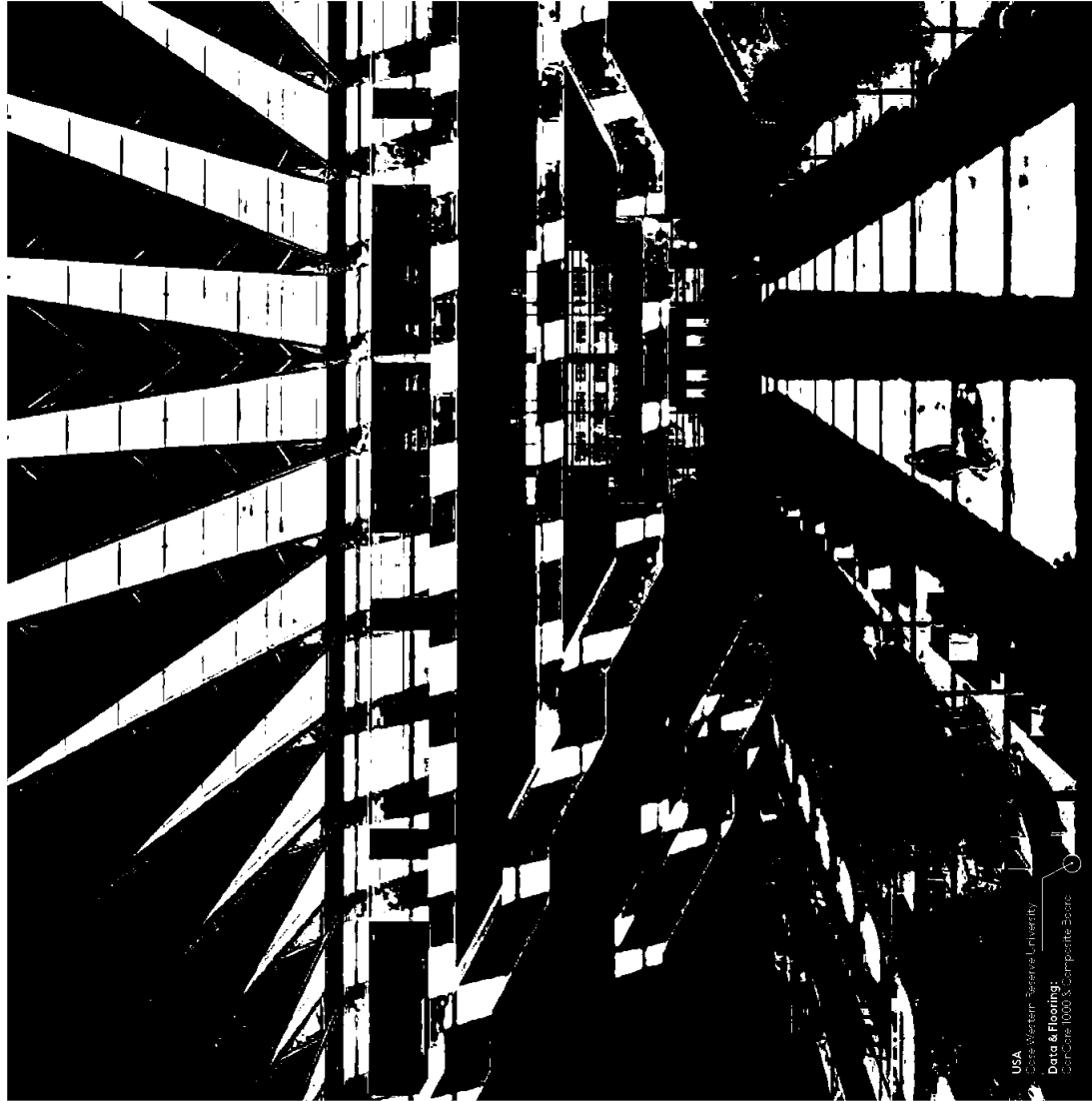
**Key performance indicators**

	2019	2018
Basic EPS growth	11%	16%
Sales growth	7%	19%
Trading margin	10.7%	10.2%
Free cashflow (€m)	337.1	308.4
Return on capital employed	17.3%	16.8%
Net debt/EBITDA	1.1x	1.4x



[Business & Strategic Report](#) | 
 [Chairman's Statement](#) | 
 [Business Model & Strategy](#) | 
 [Sustainability Report](#) | 
 [Directors' Report](#) | 
 [Financial Statements](#) | 
 [Other Information](#)

[Risk & Risk Management](#) | 
 [Financial Review](#)



USA  
Case Western Reserve University  
Data & Flooring  
© Concrete 1000 & Composite 3-Base

**Chairman's Statement**

**Share price and market capitalisation**  
 The Company's shares traded in the range of €35.70 to €55.25 during the year. The share price at 31 December 2019 was €54.45 (31 December 2018: €37.38), giving a market capitalisation, at that date of €9.9bn (2018: €6.7bn). Total shareholder return for 2019 was 47.2%.

**Financial risk management**  
 The Group operates a centralised treasury function, governed by a treasury policy approved by the Group Board. This policy primarily covers foreign exchange risk, credit risk, liquidity risk and interest rate risk. The principal objective of the policy is to minimise financial risk at reasonable cost. Adherence to the policy is monitored by the CFO and the Internal Audit function. The Group does not engage in speculative trading of derivatives or related financial instruments.

**Geoff Doherty**  
 Chief Financial Officer  
 21 February 2020

**Key financial covenants**  
 The majority of Group borrowings are subject to primary financial covenants calculated in accordance with lenders' facility agreements which exclude the impact of IFRS 16:

- A maximum net debt to EBITDA ratio of 3.5 times; and
- A minimum EBITDA to net interest coverages of 4 times.

The performance against these covenants in the current and comparative year is set out below:

Covenant	2019	2018	Times
Net debt/ EBITDA	1.1	1.4	
EBITDA/ Net interest	34.1	28.8	
Minimum			4.0

**Investor relations**  
 Kingspan is committed to interacting with the international financial community to ensure a full understanding of the Group's strategic plans and its performance against these plans. During the year, the executive management and investor team presented at nine capital market conferences and conducted 351 institutional one-on-one and group meetings.



As a leading building supplies manufacturer in a highly competitive international environment, Kingspan is exposed to a variety of risks and uncertainties which are monitored and controlled by the Group's internal risk management framework.

Overall responsibility for risk management lies with the Board who ensures that risk awareness is set at an appropriate level. To ensure that risk awareness is set at an appropriate level, the Audit Committee assist the Board by taking delegated responsibility for the risk identification and assessment, in addition to reviewing the Group's risk management and internal control systems and making recommendations to the Board thereon.

The chairman of the Audit Committee reports to the Board at each Board meeting on its activities, both in regard to audit matters and risk management. The activities of the Audit Committee are set out in detail in the Report of the Audit Committee contained in this Annual Report.

The Board monitors the Group's risk management systems through its consultation with the Audit Committee but also through the Group's divisional monthly management meetings, where at least two executive directors are

Kingspan's strategic pillars that may be impacted by these risks and uncertainties are:

- 1 Innovation;
- 2 Global;
- 3 Penetration;
- 4 Planet. Passionate.

The focus of each division's monthly management meeting, where their performance is also assessed against budget, forecast and prior year. Key performance indicators are used to benchmark operational performance for all manufacturing sites.

In addition to this ongoing assessment of risk within the divisions, the Audit Committee oversees an annual risk assessment for the Group whereby each divisional management team is formally asked to prepare a risk assessment for their business. This assessment involves evaluating group-wide risks, as put forward by the Board, and also presenting additional risks that are specific to their business.

While it is acknowledged that the Board, through the processes set out above, has identified the principal risks and uncertainties that could potentially impact upon the Group's short to medium term strategic goals and these are as set out in the following table.

**Risk and impact**

**Volatility in the macro environment**

Kingspan products are targeted at both the residential and non-residential (including retail, commercial, public sector and high-rise offices) construction on activity levels which may vary by geographic market and is subject to the usual drivers of construction activity. A number of economic conditions and volatility factors, such as uncertainty in some regions, interest rates, business/consumer confidence levels, unemployment, population growth). While construction markets are inherently cyclical, changing building and environmental regulations continue to create a challenging positive structural trend for demand for many of the Group's products.

**Actions to mitigate**

The exposure to the cyclicality of any one construction market is partially mitigated by the Group's diversification, both geographically and by product. As set out in the Business Model & Strategy, the Group has mitigated this risk through diversification as follows:

- Significant globalisation strategy with a presence in over 70 markets;
- Launch of new/innovative products and an approach of continuous improvement to existing product lines; and
- Acquisitions made during the year extend the geographic reach of the Group.

The full details of these diversifications are set out in the Business Model & Strategy report contained in this Annual Report.

**Failure to innovate**

Failure to successfully manage and compete with new product innovations, changing market trends and consumer tastes could have an adverse effect on Kingspan's market share, the future growth of the business and the margins achieved on the existing product line.

**Product failure**

A key risk to Kingspan's business is the potential for functional failure of our product which could lead to health, safety and security issues for both our people and our customers. The Kingspan brand is well established and the reputation of the Group's overall marketing and positioning strategy. In the event of a product failure, the Kingspan brand and/or reputation could be damaged and if so, this could lead to a loss of market share.

Innovation is one of Kingspan's four pillars to increasing shareholder value and therefore plays a key role within the Group. There is a continual review of each division's product portfolio at both the executive and local management level to ensure that they target current and future opportunities for profitable growth. This risk is further mitigated by continuing innovation and compelling marketing programmes. The launch of IKON in 2019 has served to enhance the capabilities of the Group to innovate. Kingspan also has a deep understanding of changing consumer and industry dynamics in its key markets and continues to refine its omnichannel customer centric approach, enabling management to respond appropriately to issues which may impact business performance.

Dedicated structures and processes are in place to manage and monitor product quality controls throughout the business:

- The majority of new products go through a certification process which is undertaken by a recognised and reputable authority (for example, in the UK it is the Building Research Establishment, BRE) before it is brought to market.
- Our businesses employ quality control specialists and standardised product policies to ensure consistently high standards are maintained in relation to the sourcing and handling of raw materials.
- The construction of a dedicated Kingspan fire engineering research centre, using Kingspan products, allows for more expedient and in-depth testing to take place.
- Quality audits are undertaken at our manufacturing sites. Over 70 of our facilities are ISO 9001 certified.
- Effective training is delivered to our staff.
- We proactively monitor the regulatory and legislative environment.

Risk and impact	Actions to mitigate	Risk and impact	Actions to mitigate
<p><b>Business interruption (including IT continuity and climate change)</b></p> <p><b>1</b> Kingspan's performance is dependent on the availability and quality of its physical infrastructure, its proprietary technology, its raw material supply chain and its information technology. The safe and continued operation of such systems and assets is threatened by natural and man-made perils and is affected by the level of investment available to improve them.</p> <p>The building industry as a whole is going through some significant change with respect to building regulations and codes. The risks associated with misunderstanding some of the potential changes and the nature of our product set is one that is more prevalent today.</p> <p>Embedded within Climate Change risks are energy regulations, change in customer preferences and global supply.</p> <p>Any significant or prolonged restriction to its physical infrastructure, the necessary raw materials or its IT systems and infrastructure could have an adverse effect on Kingspan's business performance.</p>	<p>Kingspan insists on industry leading operational processes and procedures to ensure effective management of each facility. The Group invests significantly in a rigorous programme of preventative maintenance on all key manufacturing lines to mitigate the risk of production line stoppages.</p> <p>The impact of production line stoppages is also mitigated by having business continuity plans in place to allow for the transfer of significant volume from any one of our 95 plants in the Insulated Panels division or 27 plants in the Insulation Boards division to another in the event of a shutdown.</p> <p>In addition, and as part of our consequential loss insurance, Kingspan is subject to regular reviews of all manufacturing sites by external risk management experts, with these reviews being aimed at enhancing Kingspan's risk profile.</p> <p>Climate related risks are managed through significant investment in product development which help mitigate climate change along with our ambitious commitments to reduce our own environmental footprint.</p> <p>Kingspan is focused on developing, enhancing and protecting its IP portfolio. As a global leader in building envelope solutions, Kingspan considers its IP security to be paramount. In addition to trade secret policies and procedures, Kingspan has developed appropriate IP strategies to protect and defend against infringements.</p> <p>In an effort to reduce Kingspan's exposure to raw material supply chain issues, Kingspan seeks to establish relationships with a wide range of raw material suppliers to limit the reliance on any one supplier or even a small number of suppliers.</p> <p>Kingspan continues to inform all stakeholders of the characteristics of our product offerings; their appropriate application and benefits to limit the risk of misunderstanding within the building industry.</p> <p>Kingspan's IT infrastructure is constantly reviewed and updated to meet the needs of the Group. Procedures have been established for the protection of this infrastructure and all other IT related assets. These include the development of IT specific business continuity plans, IT disaster recovery plans and back-up delivery systems, to reduce business disruption in the event of a major technology failure.</p>	<p><b>2</b> Kingspan is committed to ensuring that the necessary procedures are in place to attract, develop, and retain the skill levels needed to achieve the Group's strategic goals. These procedures include strong recruitment processes, succession planning, remuneration reviews, including both long and short term incentive plans, and targeted career development programmes.</p>	<p><b>2</b> Kingspan is potentially exposed to fraudulent activity, with particular focus on the Group's online banking systems, online payment procedures and unauthorised access to internal systems.</p>
<p><b>Acquisition and integration of new businesses</b></p> <p><b>3</b> Acquisitive growth is an important element of Kingspan's development strategy. A failure to execute and properly integrate significant acquisitions and capitalise on the potential synergies they bring may adversely affect the Group.</p>	<p>All potential acquisitions are rigorously assessed and evaluated, both internally and by external advisors, to ensure any potential acquisition meets Kingspan's strategic and financial criteria.</p> <p>This process is underpinned by extensive integration procedures and the close monitoring of performance post acquisition by both divisional and Group management.</p> <p>Kingspan also has a strong track record of successfully integrating acquisitions and therefore management have extensive knowledge in this area which it utilises for each acquisition.</p>	<p>The security and processes around the Group's IT and banking systems are subject to review by divisional management and internal audit. These systems are continually reviewed with updates and improvements implemented as required. Robust IT and security policy documents and related alerts are articulated by Group management to all divisions to ensure a consistent and effective approach is taken across the Group.</p>	<p><b>4</b> Kingspan is subject to a broad range of existing and evolving governance requirements, environmental, health and safety standards which affect the way the Group operates. Non-compliance can lead to potential liabilities and affect the development of the Group.</p>
<p><b>Health and safety</b></p> <p><b>1</b> The nature of Kingspan's operations can expose its contractors, customers, suppliers and other individuals to potential health and safety risks.</p> <p>Health and safety incidents can lead to loss of life or severe injuries.</p>	<p>A robust health and safety framework is in place throughout the Group's operations requiring all employees to complete formal health and safety training on a regular basis.</p> <p>The Group monitors the performance of its health and safety framework, and takes immediate and decisive action where non-adherence is identified.</p> <p>The development of a strong safety culture is driven by management and employees at every level and is a core part of doing business with integrity.</p>	<p>Kingspan has a strong track record of successfully integrating acquisitions and therefore management have extensive knowledge in this area which it utilises for each acquisition.</p>	<p><b>5</b> Kingspan is subject to a broad range of existing and evolving governance requirements, environmental, health and safety standards which affect the way the Group operates. Non-compliance can lead to potential liabilities and affect the development of the Group.</p>
<p><b>Laws and regulations</b></p> <p><b>2</b> Kingspan is subject to a broad range of existing and evolving governance requirements, environmental, health and safety standards which affect the way the Group operates. Non-compliance can lead to potential liabilities and affect the development of the Group.</p>	<p>Kingspan's in-house legal team is responsible for monitoring changes to laws and regulations that affect the business and is supported by external advisors.</p> <p>A comprehensive framework of policies are in place that set out the way employees and suppliers are expected to conduct themselves.</p> <p>Training is provided through a variety of mediums in key areas of legal and regulatory compliance, including a suite of mandatory training for those that join Kingspan.</p> <p>A robust whistleblowing process is in place that allows the anonymous reporting through an independent hotline of any suspected wrongdoing or unethical behaviour, including reporting instances of non-compliance with laws and regulations. All reported cases are investigated.</p>	<p>The Group monitors the performance of its health and safety framework, and takes immediate and decisive action where non-adherence is identified.</p> <p>The development of a strong safety culture is driven by management and employees at every level and is a core part of doing business with integrity.</p>	<p><b>6</b> Kingspan is committed to ensuring that the necessary procedures are in place to attract, develop, and retain the skill levels needed to achieve the Group's strategic goals. These procedures include strong recruitment processes, succession planning, remuneration reviews, including both long and short term incentive plans, and targeted career development programmes.</p>



- [Business & Strategic Report](#)
- [Chairman's Statement](#)
- [Sustainability Report](#)
- [Directors' Report](#)
- [Financial Statements](#)
- [Other Information](#)
- [Business Model & Strategy](#)
- [Chief Executive's Review](#)
- [Financial Review](#)
- [Risk & Risk Management](#)



**Haus Gables**  
Atlanta, USA



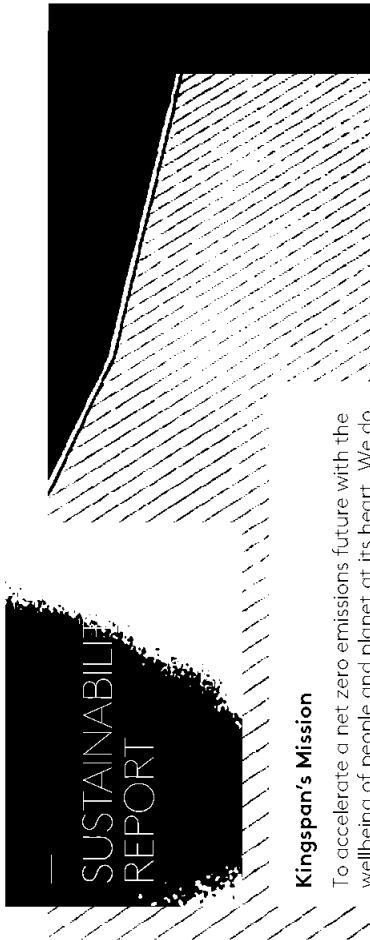
The whole thing looked like an architectural model being assembled in place. If you squint your eyes, watching the panels being installed at that scale, one could imagine, 'This is the way we cut up materials—chipboard, foam core, and whatever else is on our desks—and make models'.

Jennifer Bonner, Director M.A.L.L. and Assistant Professor at Harvard University Graduate School of Design

[Click here to see more](#)



<b>Product</b>	→	KeeTherm® K20 Concrete Sandwichboard
<b>Energy/Carbon Saving</b>	→	Using a combination of Cross Laminated Timber (CLT) and KeeTherm®, Haus Gables achieved an <b>R-Value of 20.5</b> with only <b>2 inches of insulation</b> .
<b>Space/Dimensions</b>	→	KeeTherm® halved the insulation thickness required versus traditional materials. This was a key consideration for Haus Gables with a breath of just 18ft, equivalent to a mobile home.
<b>Health &amp; Wellbeing</b>	→	The KeeTherm® used on Haus Gables was manufactured with a blowing agent that has <b>zero Ozone Depletion Potential, Low Global Warming Potential, HFC and GWP-free</b> .
<b>Speed/ Ease of build</b>	→	Through the innovative use of CLT and KeeTherm®, Haus Gables was erected in <b>just over two weeks</b> , drastically reducing labour time on site and therefore labour costs.
<b>Aesthetics</b>	→	Haus Gables has been featured in multiple influential architecture and design magazines globally for its <b>innovative use of materials and its striking design</b> .
<b>Planet/Passionate/ Sustainability</b>	→	The KeeTherm® used on Haus Gables was <b>manufactured using renewable energy</b> .
<b>Awards/ Certifications</b>	→	<b>Architectural League Prize for Young Architects in Designers</b> , Jennifer Bonner, Winner.
<b>6</b>	→	—
<b>9</b>	→	✓
<b>11</b>	→	✓
<b>12</b>	→	✓
<b>13</b>	→	✓



## SUSTAINABILITY REPORT

### Kingspan's Mission

To accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water.

We recognise the vital importance of achieving this while enhancing the safety and wellbeing of people in buildings; enabling the circular economy; and always delivering more performance and value. We believe the answers lie in challenging building industry traditions with innovation in advanced materials and digital technologies. What defines us is our relentless pursuit for better building performance whilst being Planet Passionate in everything we do.

Our commitment to sustainability is instilled at every level of Kingspan and at every step in the manufacturing process. In developing our approach to sustainability we have built on materiality assessments conducted at a divisional level as well as incorporating guidelines from recognised associations such as the Sustainable Accounting Standards Board (SASB) and the Task Force on Climate-related Financial Disclosures (TCFD), of which Kingspan is a signatory. Kingspan recognises that it has a responsibility as a business leader to contribute towards the achievement of the United Nation's Sustainable Development Goals (SDGs). With the case studies in this report we demonstrate how we are making a difference through our solutions and through our operations.

### PRODUCT PASSIONATE

Today, the construction and operation of buildings together account for 36% of global energy use and 39% of energy-related CO<sub>2</sub> emissions when upstream power generation is included. The energy efficiency of buildings is therefore fundamental to combating climate change.

### PLANET PASSIONATE

Through Planet Passionate we are playing our part to tackle climate change by increasing our use of renewable energy, reducing carbon in our business operations and value chain, increasing our recycling of rainwater and waste and by accelerating our participation in the circular economy.

### PEOPLE PASSIONATE

Despite our size, we retain our heritage and culture as a family business, with very high value placed on people, relationships and communities which are at the very heart of how we do business.

→ The largest influence Kingspan has on the SDGs is through our solutions in use. As demonstrated throughout this report our advanced building envelope solutions help building owners to reduce energy emissions. The total energy saved over the lifetime of the Kingspan insulation systems, sold worldwide in 2019, is an estimated 751 million MWh of energy or 172 million tonnes of CO<sub>2</sub>e.

→ Our solutions also help to enhance occupant health and wellbeing through improved thermal comfort, natural daylighting, ventilation, and increased space. Our advanced insulation is also free from health concerns associated with airborne fibres.

→ Our Water & Energy business helps building owners to sustainably manage water as a resource and can help to protect local communities through reducing flood risk and the risk of polluted run-off to waterways.

— **Energy:** In 2019 we achieved 90% of our Net Zero Energy goal throughout our operations and are firmly on track to achieve 100% by 2020. We generated 5.3% of our energy on Kingspan sites and 22% of wholly owned sites have deployed rooftop Solar PV systems.

— **Carbon:** We achieved a 92% reduction in energy carbon intensity in 8 years and began to implement our zero-emissions car strategy. In November 2019 we held our annual supplier day forum with specific focus given to our new sustainability programme. Productive discussions and workshops were held throughout the day with a range of suppliers resulting in some collaborative projects that will support the delivery of our supply chain targets.

— **Circularity:** We upcycled 365 million PET bottles into our manufacturing processes and through our new Planet Passionate program we are aiming to achieve zero waste to landfill throughout our business by 2030.

— **Water:** We harvested 21.5 million litres of rainwater across our manufacturing operations and entered into a partnership with The Ecoalf Foundation, a venture which collects waste in the Mediterranean Sea for recycling or repurposing where possible.

• Kingspan takes the welfare of our employees very seriously. We are deeply saddened to report that there was a workplace fatality in the business in 2019. We will do our utmost to learn from this tragedy and to continually improve processes and training to achieve our target of zero fatalities across our business in the future.

• In 2019, Kingspan has invested over €2m on projects to enhance health and safety processes and culture across our business. Our Lost Time Incident rate fell by almost 7% in 2019, or by more than 12% over the past 2 years.

• We continue to champion diversity across the business. The percentage of females in Kingspan increased again in 2019 to almost 19%. Additionally, the percentage of females on the executive management team grew to 27%.

• Over 90 additional high-potential candidates had the opportunity to broaden their business and leadership skills on development programmes in 2019.

• Kingspan supports local community projects at a global level. For 2019, we highlight a number of projects we supported which championed the development and protection of children. See more on pages 54 - 55.





Kingspan is driven by a belief that advanced materials and methods of construction hold the answer to some of the great challenges that our planet and society face. From products that insulate better while creating more internal space, to those that harness more natural daylight, we are dedicated to pushing the boundaries of high-performance envelope design with a core focus on energy efficiency.

Since the beginning, Kingspan has been committed to innovation so we can make building better. It's something we demonstrate daily across our business. We believe we must challenge building industry traditions through innovating in advanced materials and digital technologies to achieve a net zero carbon emissions future. Kingspan's products and systems therefore enable higher lifetime energy and carbon savings, and enhance and protect the value of assets.

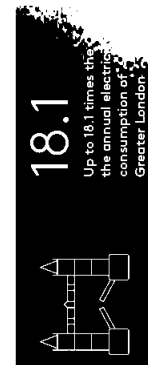
This culture of innovation is why Kingspan has created IKCN, our Global Innovation Centre.

The building itself is a showcase for high-performance envelope design using 18 Kingspan products and systems. Both a place of research and a living research project, IKCN asks the big questions that will lead us to a more sustainable and healthy future while delivering enhanced value, convenience and efficiencies to our customers.

Our aim is to continue to deliver breakthrough products such as QuadCore™ and Kooltherm® and to do this while progressing sustainability practices within our operations. In 2019, 90% of our operational energy use was matched by renewable energy, on target to be 100% by 2020. We also upcycled the equivalent of

Kingspan's insulation systems, sold in 2019, will save an estimated 751 million MWh of energy or 172 million tonnes of CO<sub>2</sub>e over their lifetimes. Over 62% of our products contribute directly towards delivering the UN SDGs.

The total projected energy savings\* over the lifetime of the Kingspan insulation systems, sold worldwide in 2019, is equivalent to:



\*figures are based on savings of insulation systems in use for 60 years.

**Fire Testing and Research**  
Kingspan is committed to delivering high-performance, innovative building solutions that are undiminished by extensive fire testing, including large-scale system testing. We have carried out over 2,000 fire tests to national, international and insurance industry standards, across our full range of insulated panel, rainscreen facade and insulation board products and systems. As part of our ongoing commitment to fire safety and product development, we are investing £5m in a global state-of-the-art facility dedicated to fire engineering research. Offering a comprehensive resource of fire science, comprehensive fire science resources, its mission to advance knowledge and understanding of how building materials, products and complete systems perform when subjected to fire. Based in North Wales, the centre will be open to visitors from April 2020 and will welcome research partnerships and collaboration from across industry and academia.

In addition, our new IKCN Global Innovation Centre is focused on the digitalisation of construction and is developing new technologies and tools to enable end-to-end digital traceability from test to site and beyond to the full life cycle of a building.

**Extensive Reaction to Fire and Fire Resistance Testing**  
Reaction to fire relates to the combustibility and ignitability of building materials and can be used to determine how much energy they contribute to the growth of a fire. These tests can range from small scale product tests, sometimes involving just a few grams of product, to large scale system tests involving products incorporated into structures up to 9 metres high and enclosures up to 10 metres in length. Large scale system testing is the most reliable way of assessing the performance of products and systems irrespective of material classifications. Large scale reaction to fire system tests performed on our products and systems include BS 8414, AS 5113, LPS 1181 and 1208; FM 4470, 4471, 4880, 4881, 4892 and 4924; ISO 13784; LEPIR II; NFPA 285 and 286; and SP Fire 105.

Fire resistance is the measure of how building elements can effectively withstand and contain fire whilst continuing to perform their given function.

These tests are typically performed by testing with large scale furnaces with minimum dimensions of 3 metres by 3 metres. Test results can include integrity, insulation, heat radiation and load bearing capacity. Test methods employed to assess the fire resistance capabilities of our products and systems include EN 1364, EN 1365, EN 1366 and ASTM E119.

**Compliance with regulatory and insurance industry requirements.**  
QuadCore™ Technology is an advanced high-performance closed-cell rigid insulation solution offering a unique combination of fire performance certification when used as a core in our insulated panel systems.

Panel systems incorporating QuadCore™ Technology achieve excellent performance in a range of fire tests for regulatory compliance, are approved to insurance industry standards and achieve high levels of fire resistance.

The Kooltherm® range of insulation Boards and KoolDuct® pre-insulated ductwork are manufactured with a phenolic insulation core, which has been proven through a rigorous programme of testing to offer superior fire and smoke performance to other commonly used rigid thermoset insulants.

Kingspan has a comprehensive range of building facade systems incorporating QuadCore™ technology and Kooltherm® boards that have successfully passed large scale facade tests around the globe including, but not limited to, NFPA 285 (North America), LEPIR II (France), SP Fire 105 (Nordics), AS 5113 (Australia), ISO 13785-2 (Czech Republic), MSZ 14900-6 (Hungary) and meet the requirements of BRE135 when tested to BS 8414 (UK).

Please refer to product literature and datasheets for details of configurations and requirements to meet specific performance levels.

**Performance in real fire situations**  
Testing and certification to regulatory and insurance industry requirements, with particular emphasis on large scale system testing, is the cornerstone of Kingspan's strategy to demonstrate the fire safety of our products and systems. However, we believe that it's important to know how our products and systems perform in real fire situations.

Across the world, we have examples of independently researched real fire case studies which have proven the performance of insurer approved insulated panel systems and a Thermo roof board system. Over the years we have built up a library of real fire case studies. Case studies include building occupancies such as retail, healthcare, education, food processing and storage, manufacturing, logistics and distribution, car showrooms and car parks.





## PRODUCT PASSIONATE CASE STUDIES

### SUSTAINABLE BUILDINGS

#### Alaska Airlines Hangar USA

##### Kingspan Insulated Panels: Kingspan KS Micro-Rib Wall Panels

Energy efficiency was a key challenge with this project because of the harsh Alaskan conditions and the large opening created by the hangar doors. Insulated panels enabled the architect to meet Anchorage's code for continuous insulation, despite these challenges.

The construction season is incredibly short in Alaska so speed of build was another key factor in

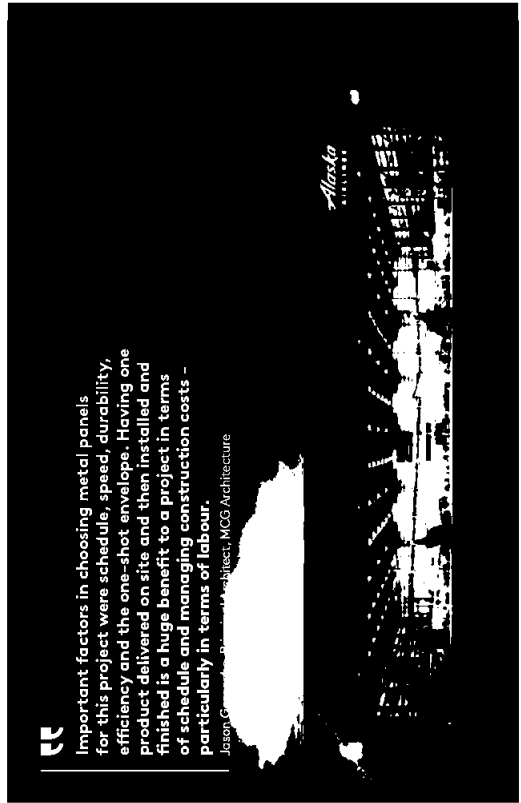
the design stage. Insulated panels reduced the time on site and negated the need for temporary enclosure, which would have needed to be heated.

Kingspan's single product solution contributed to the sustainability goals of the project by significantly reducing the waste versus what would have been generated with a built-up system.



Important factors in choosing metal panels for this project were schedule, speed, durability, efficiency and the one-shot envelope. Having one product delivered on site, and then installed and finished is a huge benefit to a project in terms of schedule and managing construction costs - particularly in terms of labour.

Joseph G... Architect, MCG Architecture



### SUSTAINABLE CITIES

#### Marrickville Library Australia

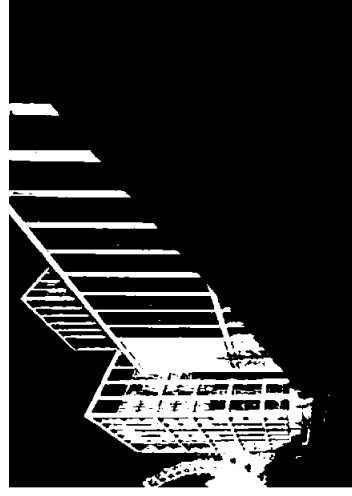
##### Kingspan Water & Energy: Kingspan Made to Measure Rainwater Harvesting and Stormwater Tanks

The rainwater and stormwater tanks installed at Marrickville library have a capacity of 57,000 litres. These will supply over 100,000 waste flushes annually and provide irrigation for the trees and green spaces.

A very important role of rainwater harvesting is to reduce peak flows and total volume of stormwater. This can improve the water quality and waterway health by reducing polluted run-off to local waterways.

The tanks have been installed in the children's garden and will be used as an environmental education tool.

Inner West Council (Marrickville Council) is part of The Strategy for a Water Sensitive Community which aims to move current urban water management in Marrickville to a more sustainable and flexible approach that promotes liveable, productive, resilient and sustainable communities. At Kingspan, we have set ourselves the ambitious goal to harvest 100 million litres of our own water needs by 2030.



### SUSTAINABLE BUILDINGS

#### Two Southbank Place UK

##### Kingspan Data & Flooring: Kingspan RMG 400 Simplec

Southbank Place is a hive of activity, featuring world-class arts venues, globally recognised landmarks, and attractions ranging from ferry tours of the River Thames, to boutique shops and fine dining. To cater for the growing interest in the location, a £1.5 billion mixed-use site has been developed. Southbank Place comprises seven new buildings, including luxury apartments, retail units, restaurants and commercial spaces, all clustered around the iconic

Shell Tower. Two Southbank Place provides 15 floors of premium office space and a winter garden.

The build programme had to work around design challenges such as a London Underground line running beneath the building's footprint and the creation of a new ticket hall. So, with a tight deadline to meet, the specified products and materials needed to be quick and straightforward to install. The

construction team also made use of available Kingspan BIM objects to aid project planning and clash detection.

Kingspan's flooring solution helped to futureproof the building as a suitable environment for co-working.

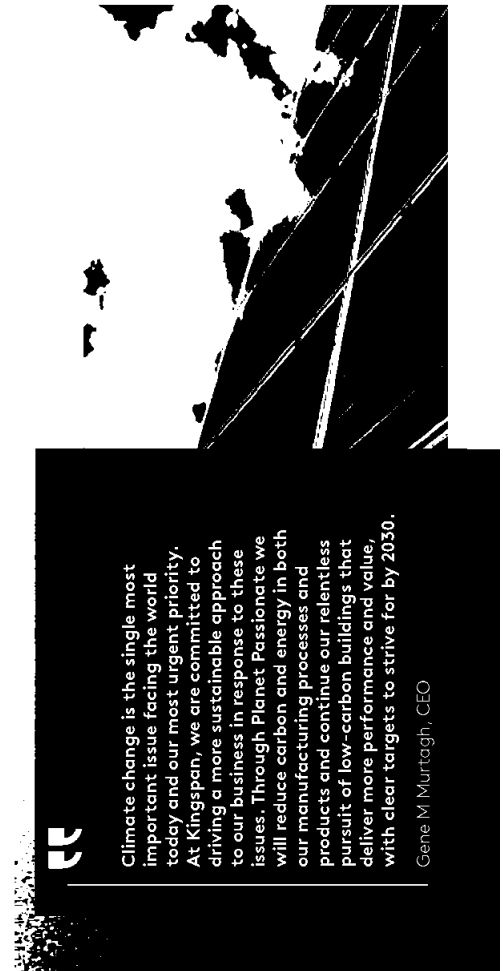
Our access floor's chain of custody certification and environmental certification contributed to Two Southbank Place achieving BRE Green 'Excellent' certification.



Kingspan is at the forefront of driving the agenda toward a more sustainable future. We launched our Net Zero Energy agenda in 2011 and are on target to match 100% of our operational energy use with renewable energy in 2020. Building upon the last decade of progress, we have now embarked on our next ambitious 10-year journey to radically advance Kingspan across the four key themes of Energy, Carbon, Circularity and Water.

Through Planet Passionate we aim to make a significant reduction in our environmental footprint, enhance the environmental performance of our products and make a meaningful contribution towards the achievement of the UN Sustainable Development Goals.

Our Planet Passionate committee is a global team consisting of 17 dedicated and passionate people representing all business units and all geographies. This team collaborates and shares best practice in order to deliver our ambitious 2030 targets. Our Global Head of Sustainability reports Planet Passionate developments directly to the CEO, Gene Murtagh.



PP

**Climate change is the single most important issue facing the world today and our most urgent priority. At Kingspan, we are committed to driving a more sustainable approach to our business in response to these issues. Through Planet Passionate we will reduce carbon and energy in both our manufacturing processes and products and continue our relentless pursuit of low-carbon buildings that deliver more performance and value, with clear targets to strive for by 2030.**

Gene M Murtagh, CEO

## Business & Strategic Report

	2025	2030
<b>ENERGY</b>	<ul style="list-style-type: none"> <li>Match our Net Zero Energy status</li> <li>Increase our direct use of renewable energy to 60% by 2020</li> <li>Increase our on-site generation of renewable energy to 20% by 2020</li> <li>Install solar PV systems on all newly owned facilities by 2020</li> </ul>	<ul style="list-style-type: none"> <li>Match our Net Zero Energy status</li> <li>Match our Net Zero Energy status</li> </ul>
<b>CARBON</b>	<ul style="list-style-type: none"> <li>Net zero carbon manufacturing by 2020</li> <li>50% reduction in product CO<sub>2</sub> intensity from our primary supply partners by 2020</li> <li>Zero net carbon company cars by 2025</li> </ul>	<ul style="list-style-type: none"> <li>Net zero carbon manufacturing by 2025</li> <li>A "Guard of Honour" on our net zero cycle by 2025</li> <li>Zero net carbon waste to landfill by 2020</li> </ul>
<b>CIRCULARITY</b>	<ul style="list-style-type: none"> <li>100% of 25+ pallets recycled into our manufacturing processes by 2025</li> <li>A "Guard of Honour" on our net zero cycle by 2025</li> <li>Zero net carbon waste to landfill by 2020</li> </ul>	<ul style="list-style-type: none"> <li>100% of 25+ pallets recycled into our manufacturing processes by 2025</li> <li>A "Guard of Honour" on our net zero cycle by 2025</li> <li>Zero net carbon waste to landfill by 2020</li> </ul>
<b>WATER</b>	<ul style="list-style-type: none"> <li>5 active ocean clean-up projects by 2025</li> <li>100% of "kitchen" water harvested by 2020</li> </ul>	<ul style="list-style-type: none"> <li>5 active ocean clean-up projects by 2025</li> <li>100% of "kitchen" water harvested by 2020</li> </ul>
<b>PARTNERSHIPS</b>	<ul style="list-style-type: none"> <li>100% of 25+ pallets recycled into our manufacturing processes by 2025</li> <li>A "Guard of Honour" on our net zero cycle by 2025</li> <li>Zero net carbon waste to landfill by 2020</li> </ul>	<ul style="list-style-type: none"> <li>100% of 25+ pallets recycled into our manufacturing processes by 2025</li> <li>A "Guard of Honour" on our net zero cycle by 2025</li> <li>Zero net carbon waste to landfill by 2020</li> </ul>



## Kingspan Group plc — Annual Report & Financial Statements 2019

### ENERGY

- 6
- 11
- 12
- 13
- 14
- 15
- 16
- 17
- 18
- 19
- 20
- 21
- 22
- 23
- 24
- 25
- 26
- 27
- 28
- 29
- 30
- 31
- 32
- 33
- 34
- 35
- 36
- 37
- 38
- 39
- 40
- 41
- 42
- 43
- 44
- 45
- 46
- 47
- 48
- 49
- 50
- 51
- 52
- 53
- 54
- 55
- 56
- 57
- 58
- 59
- 60
- 61
- 62
- 63
- 64
- 65
- 66
- 67
- 68
- 69
- 70
- 71
- 72
- 73
- 74
- 75
- 76
- 77
- 78
- 79
- 80
- 81
- 82
- 83
- 84
- 85
- 86
- 87
- 88
- 89
- 90
- 91
- 92
- 93
- 94
- 95
- 96
- 97
- 98
- 99
- 100

**Net Zero Energy\***  
 In 2019 we made significant progress towards our Net Zero Energy goal of matching 100% of our operational energy use with renewable energy – achieving 90% NZE up from 75% in 2018. This was achieved through the implementation of our three step strategy: Save More, Generate More and Buy More.

**Save More**  
 Improving the energy efficiency of our operations remains the highest priority across Kingspan. A wide range of projects were implemented on many sites during 2019 including the following:

- Insulation to reduce heat loss;
- LED lighting installations including daylight dimming and occupancy sensing;
- Optimised daylighting solutions including roof and wall lights;
- Heat recovery systems;
- Compressed air system improvements;
- De-stratification fans to improve heat distribution;
- Low energy process equipment installation;
- Transitional forklifts from LPG to renewable energy;
- Optimised the use of lower gauge steel in access floor panels, saving welding energy;
- Power factor correction systems.

A key part of the "Save More" strategy has been employee awareness and training. Implementation of Energy Management Standard ISO 50001 in several of our manufacturing sites has also been effective in driving energy efficiency improvements and increased use of sub-metering has facilitated accurate targeting of energy saving opportunities. Our efforts to make further improvements will continue in 2020 and beyond. In 2019 we implemented multiple energy efficiency projects across the Group which will deliver approximately 7710 tCO<sub>2</sub>e of carbon savings per annum.

**Generate More**  
 A key foundation of our "Generate More" strategy has been investing in on-site generation. In 2019 5.3% of our total energy use was generated from renewable sources on our own manufacturing sites, we have ambitious targets to grow this. The technologies presently in use include:

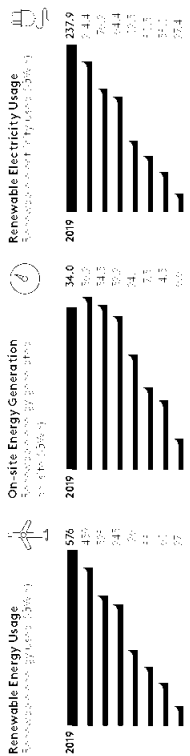
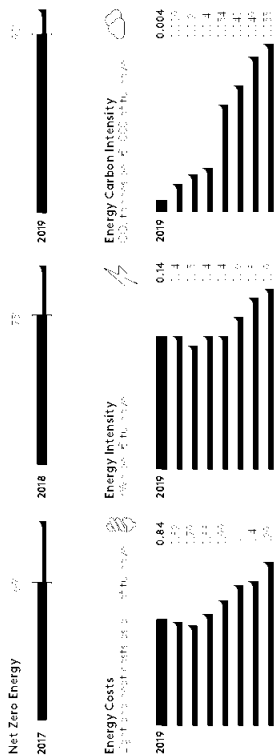
- Solar PV;
- Solar thermal;
- Biomass heat;
- Biomass CHP (electricity);
- Wind;
- Anaerobic digestion.

**Buy More**  
 Our goal is to match our operational energy use with renewable energy. In 2019 we made significant progress towards our Net Zero Energy goal of matching 100% of our operational energy use with renewable energy – achieving 90% NZE up from 75% in 2018. This was achieved through the implementation of our three step strategy: Save More, Generate More and Buy More.

\* Net Zero Energy: We aim to achieve net zero energy by the end of 2020. We have defined net zero energy as meaning the non-renewable energy use associated with our manufacturing sites will be minimised through a combination of energy efficiency measures, on-site renewable energy generation and the purchase of renewable energy from the grid. Our remaining non-renewable energy use will be offset by the purchase of renewable energy certificates.



## ENERGY: OUR JOURNEY TO DATE



**Buy More**  
The purchase of renewable energy from the grid is an important part of our strategy. Our preferred option is to purchase certified renewable energy (both electricity and gas) direct from our suppliers but where this is not possible, we have made purchases of Guarantees of Origin (GOs) in Europe, Renewable Energy Certificates (RECs) in North America and International Renewable Energy Certificates (IRECs) in other regions as necessary.

Further to our Net Zero Energy target, through Planet Passionate we aim to increase our direct use of renewable energy to 60% of total energy use, increase on-site generated energy to a minimum of 20% and deploy rooftop solar PV systems on all wholly owned Kingspan sites by 2030.

**Through Planet Passionate we aim to increase our direct use of renewable energy to 60% of total energy use.**

Kingspan continues to respond to the CDP Climate Change questionnaire. Out of the thousands of companies which responded, Kingspan was recognised among the top 2% that earned a spot on the prestigious CDP Climate A list.

Through Planet Passionate we aim to achieve Net Zero Carbon manufacturing and a 50% reduction in product CO<sub>2</sub> intensity from primary supply partners by 2030. We are also targeting 100% zero emission company funded cars by 2025. In November 2019 we held our annual Supplier Forum with specific focus given to our new sustainability programmes. Productive discussions and workshops were held throughout the day with a range of suppliers resulting in some collaborative projects that will support the delivery of our supply chain targets. We will continue to build our supplier relationships and engagement strategy moving forward.

**CARBON**  
Our progress towards our Net Zero Energy goal to date has enabled us to reduce our energy related carbon intensity per €'000 turnover by 92% in just 8 years.

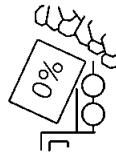
## CIRCULARITY

**Waste**  
In 2019 Kingspan recycled 65% of its waste, down from 66% in 2018. The decrease is primarily as a result of the impact of acquired businesses. We aim to bring those businesses on our waste reduction journey and through our new Planet Passionate program, implement our zero waste to landfill throughout the Group by 2030. We aim to share learnings from our more mature facilities, for example: our UK Data & Flooring Technology achieved zero waste to landfill in 2019.

## WATER

Although water is a small proportion of inputs into our operations, we aim to manage this precious resource in the most responsible manner possible. In general, water is mainly used for sanitation purposes and Kingspan continues to aim to maximise water conservation through the use of rainwater harvesting and other water saving initiatives such as sensoring systems and water flow regulators. Through Planet Passionate we aim to increase our harvested rainwater use to 100 million litres by 2030 (2019: 21.5 million litres).

Our Data & Flooring Technology manufacturing site in Red Lion, US is one of the largest consumers of water in the Group and in 2019 the conservation of water amounted to 8.9 million litres (which is 63.8 % of total usage), through water recycling.



**Kingspan has committed to send zero waste to landfill by 2030.**

## PARTNERSHIPS

→ **World Green Building Council:** Kingspan has signed on to be the primary sponsor of this programme for the next two years. We have also signed up to the Net Zero Carbon Buildings Commitment, aiming for our entire building portfolio to achieve net zero operational carbon by 2030.

→ **Science-Based Target Initiative:** Kingspan has committed to and verified its science-based targets.

→ **RE100:** Kingspan is a gold member of the RE100. RE100 is a collaborative, global initiative of influential businesses committed to 100% renewable electricity, working to increase demand for, and delivery of, renewable electricity.

→ **EP100:** Kingspan is a member of the EP100. EP100 brings together a growing group of energy-smart companies committed to improving their energy productivity and doing more with less.

→ **CE100:** Kingspan is a member of the CE100 network and the Built Environment working group which aims to accelerate the circular economy across the global construction sector.

→ **ECOALF Foundation:** 3-year partnership with the ECOALF Foundation aiming to support their Upcycling the Oceans projects.

→ **Born Free:** 3-year partnership to support the conservation and education work to help protect the lion population in Mieru, Kenya.

→ **PET upcycling**  
Kingspan up-cycled 385 million PET bottles into its manufacturing processes in 2019 and committed to a target of upcycling one billion PET plastic bottles per annum by 2025. In addition, Kingspan entered into a three-year partnership with the ECOALF Foundation to support and expand their project which removes 150 tonnes of plastic waste from the Mediterranean Sea each year, about 10% of which is PET. Ocean PET recovered from the ECOALF project is added to the upcycled PET bottles and used to make Kingspan's insulation. Through Planet Passionate, Kingspan now plans to support four further ocean clean-up projects by 2025.



What has been achieved at Kingspan would not be possible without the people that work hard every day to drive the company forward. A dynamic and motivated workforce is key to delivering against the future growth strategy of the business. For this reason, talent is at the heart of future planning at Kingspan.

Kingspan's leadership team holds an annual talent forum in September to review succession plans, metrics on key positions hired throughout the year and to forecast future talent gaps as part of our human capital risk assessment.

**Attract**  
We have a number of initiatives at Kingspan to attract top talent. One of the key group wide initiatives is the graduate programmes which saw graduates in 2019 up over 26% on prior year. One third of the participants were female, significantly above the company average. The Graduate Projects Showcase which was hosted for the first time in ICIN, our new Global Innovation Centre, where five teams presented strategic projects to senior executives from across Kingspan.

Kingspan became a corporate partner of UNITECH from January 2020. This is an international body that represents the most prestigious engineering schools in the top nine universities in Ireland, the UK and Europe. This will give Kingspan an extensive platform to attract talent from all engineering disciplines who can go on to build their careers in our global business.

**Retain**  
At Kingspan we use multiple tools to drive talent retention. These include traditional motivational tools such as reviews and objective

setting, but there is also the opportunity to join a network of people across the company to drive real change throughout the year and through engagement with our Planet Passionate initiatives.

Our employees are already reaching out to play a role in our Planet Passionate initiatives – such as car-pooling, organising local beach clean-ups and increasing recycling in our offices. We are building a network of Planet Passionate Champions to help scale local action at our sites across the globe.

The network will convene once a quarter to share ideas and to progress initiatives identified across the business which will contribute to achieving our Planet Passionate goals.

**Develop**  
PEAK was launched in 2018 and is targeted at developing high-potential managers for future senior leadership roles. The core objective of the programme is to deepen Kingspan's leadership bench-strength to match the increasing scale and global nature of the business. Since its launch in April 2018, 56 managers have participated in this six-month programme which has strengthened cross divisional relationships as well as furthering integration of executive talent from recent acquisitions. Another aim is to increase leadership diversity by deepening and widening the pool of future senior leaders.

International participants on the 2019 programme represented 14 diverse locations, including Brazil, USA and Europe, with female participants representing 24% (up from 11% in the first cohort).

A new Enterprise Leadership Programme is being launched in 2020 along the lines of the previous global development programme in 2017–2018. To-date, over 60% of our executives who attended this programme have been promoted to the next level or have taken on increased responsibilities.

We are also launching a coaching skills programme in 2020 for managers and business leaders, initially in Ireland and the UK, with a view to a wider global roll-out. This is part of a long-term strategy to build an internal cadre of coaches who are skilled in developing not only their own teams but can also contribute to the development of global talent.

**Protect**

Kingspan takes the safety of our employees incredibly seriously. All accidents, as well as near misses, are recorded and reviewed. Health and Safety (H&S) is under on-going review at a facility and divisional level and a Group H&S Committee sits at least twice a year. It is an opportunity for all divisions and geographies to share best practices and discuss operational experiences that will improve the welfare of all our employees.

We are deeply saddened to report that during the year, an accident at

one of our Belgian facilities tragically resulted in a workplace fatality. Together with the local authorities and independent specialists retained by the company, we are fully examining the circumstances of this incident. We will use the learnings from this tragedy to continually improve processes and training to achieve our target of zero fatalities across all of our businesses in the future.

In 2019 we invested over €4m on improving processes and H&S culture. Over 60 of our manufacturing facilities are certified to ISO 18001 or equivalent standard. Over the past three years, all of our sites have been audited by internal H&S teams. Sites which are certified to ISO 18001 standards are externally audited annually.

**Equal opportunities, employee rights and diversity**

Kingspan is committed to providing equal opportunities from recruitment and appointment, training and development to appraisal and promotion opportunities for a wide range of people, free from discrimination or harassment and which all decisions are based on work criteria and individual performance. We see diversity and inclusiveness as an essential part of our productivity, creativity and innovation. Diversity is widely promoted within Kingspan, over one third of recruits on our graduate programme are female, and 24% of the participants on our PEAK programme are female, both well above the Kingspan average (19%).

**Hazard Identification Processes include (but are not limited to):**

- All new processes & activities
- All processes & activities
- Employee encouragement to make suggestions for process improvements
- Safety walk by "regions" & "departments"
- Peer-to-peer "safety" observations
- Risk assessment on "new" machines at "start-up"

**Health and Safety Investments in 2019 include:**

- Roof replacements in two of our factories to improve working conditions & reduce a "safety" risk factor.
- Employment of external consultants to update and improve existing engineering processes & procedures, where necessary.
- Improvements in mechanisms for assisting employees when lifting boxes, such as cranes with vacuum lifts etc. It was necessary.
- General safety audits to factories where observations for improvement have been identified.
- General emergency lighting upgrades.



Right: IKON, Kingscourt, Ireland.

## OUR COMMUNITIES

Kingspan grew out of a family business and those family values continue to shape how we engage with our communities today. Decades on, Kingspan remains deeply rooted in the community of Kingscourt, Ireland, where the business was founded. Being engaged in our local communities is a core element of the culture of Kingspan.

It is important that our businesses have the flexibility to support initiatives which are relevant to the local workforce and to the communities in which they operate. In 2019 we are proud to have supported a wide range of initiatives, including: runs against cancer, stimulating the local environment through beekeeping, community tidy-towns initiatives, festive family box donations and multiple sponsorship and fundraising events.

### World Water Day

In 2019 Kingspan went blue for World Water Day. Our Water & Energy division launched a campaign to raise awareness about water as a resource, and to raise funds for the "Just a drop" foundation.

**The children are our future**  
Children led a climate revolution in 2019, urging those in power to take action. Nearly 8 million people reportedly took part in protests across the globe in March and September. In this year's report we want to highlight a number of projects in which Kingspan supported the development and protection of children across the globe in 2019:

→ In Ireland we have supported Junior Achievement Ireland (JAI) for over 16 years. JAI encourages young people to stay in education and helps them to develop the skills they need to succeed in a changing world. Kingspan volunteers have presented to students on the value of STEM subjects and we have been inspiring students through tours of our newly opened Global Innovation Centre, IKON.

→ In Poland, Kingspan supported a local children's home in Siemno which provides shelter to 40 children between the ages of 4 and 16. Our employees donated toys and sports equipment for Children's Day and donated funds to support the summer camp.

→ For the past 5 years, Kingspan has supported Gena Heraty's project in Haiti which provides shelter and care for over 70 orphans, 30 of which have special needs. Gena was named the Irish Red Cross Humanitarian of the Year in 2019.

## Supply chain engagement

Kingspan has developed an ethical and procurement strategy for procuring materials and services in a sustainable way, and we seek to build and maintain long term relationships with key suppliers and contractors to ensure that they are aligned to the same standards. Many of our suppliers are accredited to ISO 9001, ISO 14001 and OHSAS 18001, which cover quality, environmental and health and safety management systems. In November 2019 we held our annual Supplier Forum with specific focus given to our new sustainability programmes. Productive discussions and workshops were held throughout the day with a range of suppliers resulting in some collaborative projects that will support the delivery of our goal for a 50% reduction in product CO<sub>2</sub> intensity from our primary supply partners by 2030.

## Customer experience programme

Everything that our customers experience with Kingspan matters to us. Whether it's the performance of our product solutions, the responsiveness of our service teams or the efficiency of our deliveries, we strive to provide a positive experience to all our customers.

To help us achieve our strategic goals we have introduced four key commitment areas into our businesses on which we are focusing as part of our customer excellence programme:

- Deliver a memorable customer experience.
- Develop the employee experience, so our teams never want to work for anyone else.
- Measure what our customers actually experience. Kingspan is currently in its first phase of a Group wide customer experience programme. We have had over 10,000 responses and have very ambitious targets for this programme in the short to medium term. We look forward to updating you as we go through the process.
- Continue to innovate.



## Kingspan Water & Energy launch World Water Day campaign.



### Photo captions:

- 1 Children participating in JAI's nationwide programme
- 2 First Day at School, NPH, Haiti
- 3 Kingspan Water & Energy employees enjoying World Water Day
- 4 Children from the Siemno Children's Home at summer camp



## DIRECTORS' REPORT

### Western Australia Museum Perth, Australia



**Kingspan's BENCHMARK Hook-On Cassette's were chosen for the project due to their efficiency in speed of construction, airtightness, thermal performance, and aesthetic potential, all encompassed by a through wall 25 year performance warranty as an added benefit.**

Alex Dennis, National Business Development Manager  
Kingspan Insulated Panels, Australia

<b>Product</b>	Kingspan Insulated Panels BENCHMARK Hook-on Cassettes	→
<b>Energy/Carbon Saving</b>	The Kingspan panels provided over double the thermal values specified for the project, directly reducing the HVAC systems' output, operating costs and maintenance requirements.	→
<b>Space/Dimensions</b>	With such a large cantilever over the existing heritage building, weight was a crucial consideration and a key reason in switching from pre-cast concrete to a light-weight panel solution.	→
<b>Health &amp; Wellbeing</b>	Air leakage rates achieved on the project are excellent, critical for protecting the museum's important artefacts and very difficult to achieve using traditional methods of construction.	→
<b>Speed/ Ease of build</b>	The pre-modularisation of the panels and the roof liner panel enabled a fast enclosure of the building envelope and an earlier start on internal works versus traditional methods of construction.	→
<b>Aesthetics</b>	The panel's metallic finishes echo the vast landscapes of Western Australia and reflect the State's mineral heritage and the origins of the WA Museum.	→
<b>Planet/Passionate/Sustainability</b>	Local material sourcing was a key focus for this project. Given Kingspan's global manufacturing capacity, 60% of the required materials being locally sourced.	→
<b>Awards/Certifications</b>	The new Museum for Western Australia is among six national finalists for the 2020 Green Construction Achievement Award.	→
<b>6</b>	SUSTAINABILITY	→
<b>9</b>	SUSTAINABILITY	→
<b>11</b>	SUSTAINABILITY	→
<b>12</b>	SUSTAINABILITY	→
<b>13</b>	SUSTAINABILITY	→



## The Board

Chairman's Introduction Report of the Nomination & Governance Committee

Business & Strategic Report

Sustainability Report

Directors' Report

Financial Statements

Other Information

Report of the Directors

Report of the Audit Committee

Report of the Remuneration Committee



The Board provides entrepreneurial leadership and sets the governance framework for the Group.

### Chairman

**Eugene Murtagh**  
(Age 77)  
Ireland

**Key skills & experience:** Eugene founded the Kingspan business in 1965 and, as CEO until 2005, he led its growth and development to become an international market leader. As Chairman, he sets the tone at the top, developing and embedding values. He has an unrivalled understanding of the Group, its business and its ethos, and demonstrates outstanding leadership and governance skills.

### Chief Executive Officer

**Gene M. Murtagh**  
(Age 48)  
Ireland

**Key skills & experience:** Gene joined the Group in 1993 and was appointed CEO in 2005. He was previously the Chief Operating Officer from 2005 to 2005, and prior to that he was managing director of the Group's Insulated Panel business and of the Water & Energy business. He leads the development of the Group's strategy and has a deep knowledge of all of the Group's businesses and the wider construction materials industry.

### Executive directors

**Geoff Doherty**  
(Age 46)  
Ireland

**Key skills & experience:** Geoff Doherty is the Group Chief Financial Officer. He joined the Group, and was appointed to the Board, in January 2011.

**Key skills & experience:** Prior to joining Kingspan Geoff was the Chief Financial Officer of Greencore Group plc and Chief Executive of its property and agribusiness activities. He is a qualified chartered accountant, with extensive experience of capital markets and financial management in an international manufacturing environment.

**Russell Shiels**  
(Age 58)  
United States  
of America

**Key skills & experience:** Russell Shiels is President of Kingspan's Insulated Panels business in the Americas as well as Kingspan's global Data & Flooring business. He joined the Board in December 1999.

**Key skills & experience:** Russell has experience in many of the Group's key businesses, and was previously Managing Director of the Group's Building Components and Data & Flooring businesses in the UK. He brings to the Board his particular knowledge of the building envelope market globally, Americas, as well as his understanding of the office and datacentre market globally.

**Peter Wilson**  
(Age 63)  
United Kingdom

**Key skills & experience:** Peter Wilson is Managing Director of the Group's global Insulation Boards business. He was appointed to the Board in February 2003.

**Key skills & experience:** Peter has been with the Group since 1981, and has led the Insulation Boards division since 2001. He has unrivalled knowledge and experience of the global insulation industry, gained over almost 40 years' in the business.

**Gilbert McCarthy**  
(Age 48)  
Ireland

**Key skills & experience:** Gilbert McCarthy is Managing Director of the Group's Insulated Panels businesses in the UK, Ireland, Western Europe, Middle East and Australasia. He was appointed to the Board in September 2011.

**Key skills & experience:** Gilbert joined the Group in 1998, and has held a number of senior management positions including managing director of the Off-site division and general manager of the Insulation Boards business. He brings to the Board his extensive knowledge of the building envelope industry, in particular in Western Europe and Australasia.

## Directors' Report

### Non-executive directors

**Linda Hickey**  
(Age 56)  
Ireland  
Independent

**Key skills & experience:** Linda Hickey was appointed to the Board in June 2013, and is appointed as the Senior Independent Director. Linda is a registered stockbroker and was formerly the Head of Corporate Broking at Goodbody Capital Markets where she worked closely with multi-national corporates and the investor community. Previous experience includes working at NCB Stockbrokers and Merrill Lynch. Her considerable knowledge and experience of capital markets and corporate governance provide important insights to the Board.

**Qualifications:** B.B.S.

**External appointments:** Chair of the Board of the Irish Blood Transfusion Service, and non-executive director of Caim Homes plc.

**Michael Cowley**  
(Age 65)  
Ireland

**Key skills & experience:** Michael is a chartered accountant, and was formerly Chief Operating Officer & Deputy Chief Executive of Ryanair. His extensive international financial and business experience as well as his role on other audit committees are an asset to the Board and to the Audit Committee.

**Qualifications:** B. Comm., F.C.A.

**External appointments:** Chairman of Hostelworld Group plc, and non-executive director of Flutter Entertainment plc and Ryanair Holdings plc.

**John Cronin**  
(Age 60)  
Ireland

**Key skills & experience:** John is a qualified solicitor, and partner and former chairman of McCann FitzGerald. He has more than 30 years' experience in corporate, banking, structured finance and capital markets matters. He is a member of the International Bar Association, and is a past President of the British Irish Chamber of Commerce. His valuable legal, corporate governance and capital markets experience brings a unique perspective to the Board.

**Qualifications:** B.A. (Mod), Legal Science, Solicitor in Ireland and England & Wales.

**External appointments:** Non-executive director of The Dublin Theatre Festival.

**Bruce McLennan**  
(Age 55)  
Australia

**Key skills & experience:** Bruce McLennan was appointed to the Board in June 2015.

**Key skills & experience:** Bruce is Managing Director and Co-Head of Advisory at Gresham Advisory Partners Limited. He is also a Member of the Australian Institute of Company Directors, Australian Society of Certified Practising Accountants, and a Fellow of the Financial Services Institute of Australia. He brings to the Board over 30 years' experience in investment banking, and a broad knowledge of international capital markets and strategic and corporate planning.

**Qualifications:** B.Bus, M. Comm.

**External appointments:** Member of the Australian Government Takeovers Panel.

**Dr Jost Massenber**  
(Age 63)  
Germany

**Key skills & experience:** Dr Jost Massenber was appointed to the Board in February 2018.

**Key skills & experience:** Jost was Chief Executive Officer of Benzeler Distribution International GmbH, and was formerly the Chief Sales Officer and a member of the executive board of ThyssenKrupp Steel Europe AG. He has more than 30 years' industry experience in European steel and major manufacturing businesses of enormous benefit to the Board.

**Qualifications:** PhD Business Admin.

**External appointments:** Chairman of VTS Aktiengesellschaft, and a non-executive director in a number of large private companies.

**Anne Heraty**  
(Age 59)  
Ireland

**Key skills & experience:** Anne Heraty was appointed to the Board in August 2019.

**Key skills & experience:** Anne is the founder and Chief Executive Officer of Cpl Resources plc. She has over 20 years' experience running an international recruitment and outsourcing business and is currently on the Board of IBC, having previously held a number of other non-executive directorships, and brings this broad business and entrepreneurial experience to the Board.

**Qualifications:** B.A. in Mathematics & Economics.

**External appointments:** Chief Executive Officer of Cpl Resources plc.

### Company Secretary

**Lorcan Dowd**  
(Age 51)  
Ireland

**Key skills & experience:** Lorcan Dowd was appointed Head of Legal and Group Company Secretary in July 2005. He is a qualified solicitor in Ireland and a member of the Institute of Chartered Accountants in Ireland. Before joining Kingspan he was Director of Corporate Legal Services in PwC in Belfast, having previously worked as a solicitor in private practice.

**Board Committees:** **A** Audit, **B** Nomination & Governance, **C** Remuneration



**CHAIRMAN'S INTRODUCTION**

Some of the ways we are learning to create value as an employer, as unlocked in a more effective and inclusive society.

**Directors' Report**

**Kingspan Group plc** — Annual Report & Financial Statements 2019

60 — 61

As a Board, we hope you find our reporting to be meaningful in detailing how we have applied the revised principles under the New Code. In areas where we have deviated from any provisions of the New Code, we aim to provide clarity as to how we continue to meet the Principles of the Code and demonstrate why our approach represents less governance risk based on our strategy, business and outlook.

During the past year, the Board was pleased to engage with major shareholders on a number of occasions. In addition to the many investor and executive management meetings held throughout the year, the Chair of the Remuneration Committee has engaged with a host of our major shareholders to discuss the outcome of the 2019 AGM, as well as changes to our remuneration policy in light of updates to the UK Code. Further details of these discussions are detailed in the Report of the Remuneration Committee contained in this Annual Report.

On behalf of the Board, I would like to thank those shareholders who provided their views on governance and strategy during the past year.

**Eugene Murtagh**  
Chairman

The Financial Reporting Council's (FRC) 2018 U.K. Corporate Governance Code (the 'New Code') came into effect for Kingspan from 1 January 2019. In publishing the Code, the FRC has aimed to emphasise the importance of good corporate governance to long-term sustainable success.

Throughout 2019, the Board took a number of steps to refine its approach to reflect the altered focus of the New Code, relating to:

- Board Leadership and Company Purpose
- Division of Responsibilities
- Composition, Succession and Evaluation
- Audit, Risk and Internal Control
- Remuneration

The New Code aims to return to a principle based approach to governance, as opposed to risking an overly prescriptive regime. A cornerstone of safeguarding our long-term ambitions has been a commitment to high standards of corporate governance, as well as a Board with a depth of experience and expertise. In making and implementing actions, the Board aims to maintain a balance between short-term pressures for change and the long-term impacts of decisions.

## REPORT OF THE NOMINATION & GOVERNANCE COMMITTEE

This statement outlines how Kingspan has applied the principles and complied with the provisions set out in the UK Corporate Governance Code (July 2018) ('the Code').

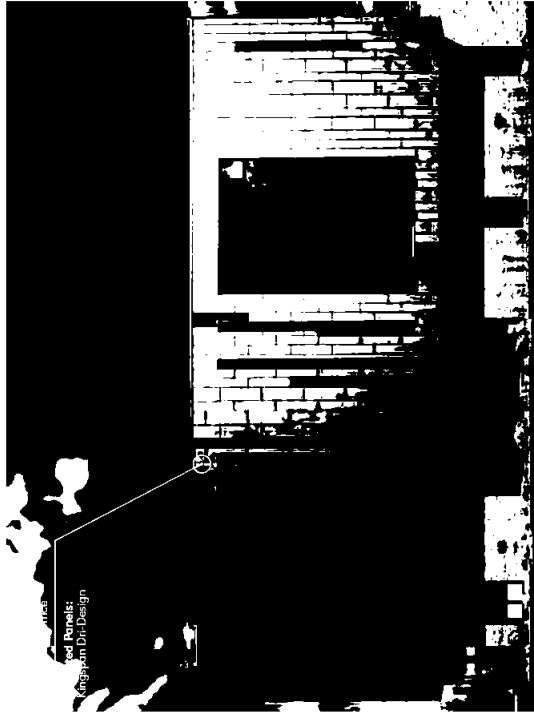
**Stakeholder views**  
The Board is cognisant of the principle underlying Provision 5 of the New Code, which asks Boards to have regard for engagement mechanisms with stakeholders. The Board is fully aware of its responsibilities in this regard and other sections in the Annual Report set out clearly the long-lasting partnerships we have developed with customers, suppliers and communities. We are also aware of the importance of engagement with the workforce to the development of strategy as well as uncovering of risk and promoting new opportunities.

**Board committees**  
The Board has established the following committees: Audit, Nomination & Governance, and Remuneration committees. All committees of the Board have written terms of reference setting out their authorities and duties and these terms are available on the Group's website [www.kingspan.com](http://www.kingspan.com).

**Remuneration Committee**  
The Board is pleased to confirm that Linda Hickey has been appointed as the director responsible for workforce engagement to facilitate the channelling of employees views to Board discussions. This process of engagement will also allow the Board to consistently assess and monitor the evolution of the company's corporate culture, while promoting the ability of the workforce to raise concerns.

**Audit Committee**  
The Members of each committee as at the date hereof, and the date of their first appointment to the committee, are set out below. The details of each committee's activities during the year are detailed in their respective reports as set out in this Annual Report.

Audit Committee	
Michael Cawley (Chair)	Appointed 2014
Anne Heraty	Appointed 2019
Bruce McLennan	Appointed 2020
<b>Nomination &amp; Governance Committee</b>	
Eugene Murrugh (Chair)	Appointed 1998
Gene M. Murrugh	Appointed 2007
John Cronin	Appointed 2014
Bruce McLennan	Appointed 2017
Just Massenbergl	Appointed 2019
<b>Remuneration Committee</b>	
Linda Hickey (Chair)	Appointed 2015
Michael Cawley	Appointed 2014
Bruce McLennan	Appointed 2017



	Board		Audit		Nominations		Remuneration	
	A	B	A	B	A	B	A	B
Eugene Murrugh	7	7						
Gene M. Murrugh	7	7			1	1		
Geoff Doherty	7	7			1	1		
Russell Shiels	7	7						
Peter Wilson	7	7						
Gilbert McCarthy	7	7						
Helen Kirkpatrick	1	1			1	1	1	1
Linda Hickey	7	7	1	1			4	4
Michael Cawley	7	7	5	5			4	4
John Cronin	7	7	5	5	1	1		
Bruce McLennan	7	7			1	1	4	4
Just Massenbergl	7	7						
Anne Heraty	3	3	3	3				

Column A - indicates the number of meetings held during the period the director was a member of the Board and/or Committee  
Column B - indicates the number of meetings attended during the period the director was a member of the Board and/or Committee

## Board composition and responsibilities

There is a clear division of responsibilities within the Group between the Board and executive management, with the Board retaining control of strategic and other major decisions. The Chairman leads the Board and is responsible for its overall effectiveness in directing the Company. One of the key roles for the Chairman in doing so is promoting a culture of objectivity, openness and debate. In addition, the Chairman facilitates constructive board relations and the effective contribution of all non-executive directors, and ensures that directors receive accurate, timely and clear information.

The balances of skills, background and diversity of the Board contributes to the effective leadership of the business and the development of strategy. The Board's composition is central to ensuring all directors contribute to discussions.

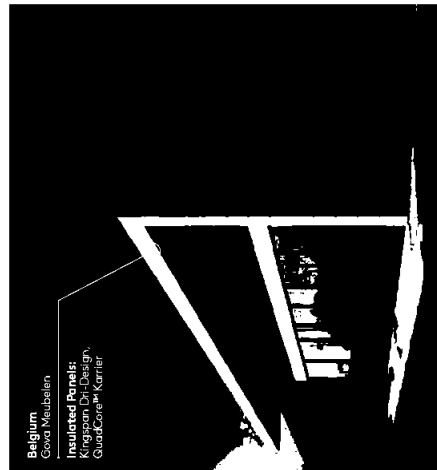
As a means to foster challenge and director engagement, led by the senior independent director, the non-executive directors meet without the Chairman present at least annually. Likewise, the Chairman holds meetings with the non-executive directors without the executives present. In each of these settings, there is a collegiate atmosphere that also lends itself to a level of scrutiny, discussion and challenge.

All directors have access to the advice and services of the Company Secretary. The Company has procedures whereby directors (including non-executive directors) receive formal induction and familiarisation with Kingspan's business operations and systems on appointment, including trips to manufacturing sites with in-depth explanations of the processes involved at the site.

## Shareholders' meetings and rights

The Company operates under the Irish Companies Act 2014 (the 'Act'). This Act provides for two types of shareholder meetings: the Annual General Meeting ('AGM') with all other meetings being called Extraordinary General Meetings ('EGM').

The Company must hold an AGM each year in addition to any other shareholder meeting in that year.



The main features of the Group's internal control and risk management systems that relate specifically to the Group's financial reporting processes are:

- Budgets and Strategic Plans are approved annually by the Board and compared to actual performances and forecasts on a monthly basis;
- Sufficiently sized finance teams with appropriate level of experience and qualifications throughout the Group;
- Formal Group Accounting Manual in place which clearly sets out the Group financial policies in addition to the formal controls;
- Formal IT and Treasury policies and controls in place;
- Centralised Tax and Treasury functions;
- Sales are submitted and reviewed on a weekly basis whilst full reporting packs are submitted and reviewed on a monthly basis;
- Internal audit function review financial controls and report results/findings on a quarterly basis to the Audit Committee.

In addition, the main features of the Group's internal control and risk management systems that relate specifically to the Group's consolidation process are:

- The review of reporting packages for each entity as part of the year-end audit process;
- The reconciliation of reporting packages to monthly management packs as part of the audit process and as part of management review;

→ The validation of consolidation journals as part of the management review process and as an integral component of the year-end audit process;

→ The review and analysis of results by the Chief Financial Officer and the auditors with the management of each division;

→ Consideration by the Audit Committee of the outcomes from the annual risk assessment of the business;

→ The review of internal and external audit management letters by the Chief Financial Officer, Head of Internal Audit, and the Audit Committee; and the follow up of any critical management letter points to ensure issues highlighted are addressed.

Further information on the risks faced by the Group and how they are managed are set out in the Risks & Risk Management section of this Annual Report.

## Leadership

The Nomination and Governance Committee (the Committee) leads the process for appointments while ensuring plans are in place for orderly succession to both the Board and senior management positions. A fundamental aspect of overseeing appointments to senior management remains the development of a diverse pipeline. In terms of non-executive directors, the committee remains guided by the principle that all appointments will be made on merit, but having regard, where possible to diversity of gender, age and nationality.

The non-executive directors on the Board currently have the following mix of skills and experience as set out in the table below:

Name	Nationality	International	Financial	Governance	Leadership	Industry	Legal
Eugene Murtagh	Irish	•	•	•	•	•	•
Linda Hickey	Irish	•	•	•	•	•	•
Michael Cawley	Irish	•	•	•	•	•	•
John Cronin	Irish	•	•	•	•	•	•
Bruce McLennan	Australian	•	•	•	•	•	•
Jost Massenber	German	•	•	•	•	•	•
Anne Heraty	Irish	•	•	•	•	•	•

**Effectiveness and independence**  
The committee has reviewed the size and performance of the Board during the year and this process occurs annually. The Board continues to ensure that each of the non-executive directors, excluding the Chairman, remain impartial and independent in order to meet the challenges of the role.

Throughout the year, more than half of the Board, excluding the Chairman, comprised independent non-executive directors. Linda Hickey is the senior independent director on the Board. The senior independent director provides a sounding board for the Chairman and serves as an intermediary for the other directors and shareholders when necessary. The directors consider that there is strong independent representation on the Board.

The Board has had due regard to various matters which might affect, or appear to affect, the independence of certain of the directors. The Board considers that each of the non-executive directors (excluding the Chairman of the Board) are independent.

In determining the independence of John Cronin, both at the time of his appointment and subsequently as part of annual reviews of the Board's composition, the committee had particular regard for his position as a partner of McCann FitzGerald, one of the Company's legal advisers. The committee concluded that Mr Cronin was fully independent, taking into account the following material factors:

→ He has no role in the selection or retention of legal advisors to the Company;



In these circumstances the Board concluded that there was no material relationship, financial or otherwise, which might either directly or indirectly influence his judgement.

In addition to these considerations, given the potential for a perceived conflict of interests, at the time Mr Cronin's appointment, we engaged with ISS to discuss the steps we had taken to avoid any conflicts developing during his tenure in order to alleviate any potential shareholder concerns. Both parties were satisfied at the time that the relationship was not likely to impact Mr Cronin's independence as a director, and the Company agreed to disclose annually the fees paid to McCann FitzGerald as a related party transaction.

→ All work undertaken by McCann FitzGerald for the Company is managed by other employees within the firm, and there are no formal arrangements in place, both at McCann FitzGerald and Kingspan, to ensure there are no conflicts of interests.

→ Mr Cronin is an experienced and accomplished corporate lawyer who adds important legal and regulatory experience to the Board.

→ Since his appointment to the Board, Mr Cronin has not had any involvement in advising the Company on any legal matters; FitzGerald during the year were €125,947 (2018: €114,533) and account for substantially less than 1% of McCann FitzGerald's annual revenues.

In assessing the independence of Linda Hickey, the Board had due regard to her previous position as a senior executive at Goodbody Stockbrokers, one of the Company's corporate brokers. Ms Hickey retired from her role at Goodbody Stockbrokers in 2019. Moreover, the annual level of fees and expenses paid to Goodbody Stockbrokers were normally in the region of €50,000 for corporate trading services during her tenure there. In assessing Ms Hickey's independence annually, the Committee also took into account her invaluable experience in working for two of the largest Irish stockbroking firms. In Ireland, she has unrivalled experience in capital markets and particularly Irish public companies, which is hugely valuable to the Company and our shareholders.

The Board concluded that neither Ms Hickey's nor Mr Cronin's independence was affected and considers that between them they bring valuable financial, capital markets, governance and legal risk experience to the Board.

**Conflict of interests**  
Acknowledging the importance of independent representation to the effective functioning of the Board as well as the challenging nature of our governance framework, the Committee developed and approved a conflicts of interest policy which will guide all decisions of the Board when actual or potential conflicts of interest arise.

The policy stipulates that directors are required to avoid situations where they have, or could have, a direct or indirect interest that conflicts, or may conflict, with the Company's interests. Directors are required to give notice of any potential situational and/or transactional conflicts, which are considered at the following Board meeting and, if appropriate, situational conflicts are authorised. Directors are not allowed to participate in such considerations or to vote regarding their own conflicts.

**External commitments**  
Non-executive directors, including the Chairman, may serve on other boards provided they continue to demonstrate the requisite commitment to discharge their duties effectively. The Committee reviews the extent of the directors' other interests on an ongoing basis throughout the year. The Committee is satisfied that each of the directors commits sufficient time to their duties in relation to the Company. The Chairman and each of the Directors have also confirmed they have sufficient time to fulfil their obligations to the Company.

In assessing the time commitments of Board members, the Committee had particular regard for the external commitments of Michael Flitner, Director of Ryanair Holdings plc, and as Chairman of Hoeschtworld Group plc. The Committee recognises the views expressed by shareholders in this area, as the demands of being

a director have grown considerably in the past decade. The committee reviewed Mr Cowley's attendance and contribution as a non-executive director, as well as his other mandates. It was noted that since his appointment as a non-executive director, Mr Cowley has attended 100% of the Audit Committee meetings and has only missed one out of a total of 32 Board and committee meetings. The committee has engaged with Mr Cowley and noted his assurances that he will continue to devote sufficient time to the Board. The committee will continue to keep under review the external commitments of all Directors.

**Performance evaluation**  
Kingspan has in place formal procedures for the evaluation of its Board, committees and individual directors. The purpose of the formal evaluation is to ensure that the Board of Directors (on a collective and individual basis) is performing effectively and to ensure stakeholder confidence in the Board. The Chairman reviews annually the performance of the Board of Directors, the conduct of Board meetings and committee meetings, and the general corporate governance of the Group.

An externally facilitated review of the Board's performance was carried out during 2018 by Better Boards. We will conduct another external evaluation within three years in line with best practices.

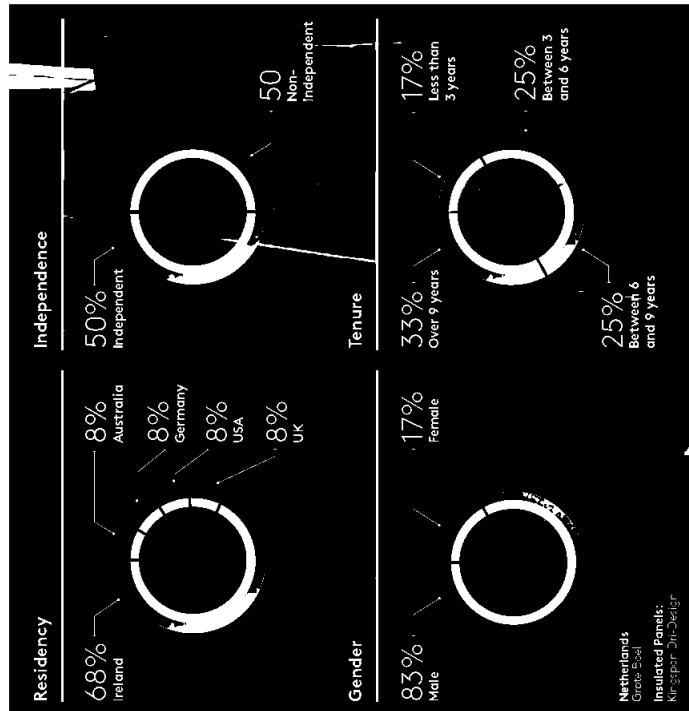
**Board changes**  
During the past year, we continued to deliberately refresh the Board. As a Board, we are fully aware of the benefits of balancing longer serving and newly appointed Directors, which is central to the generation of new business strategies.

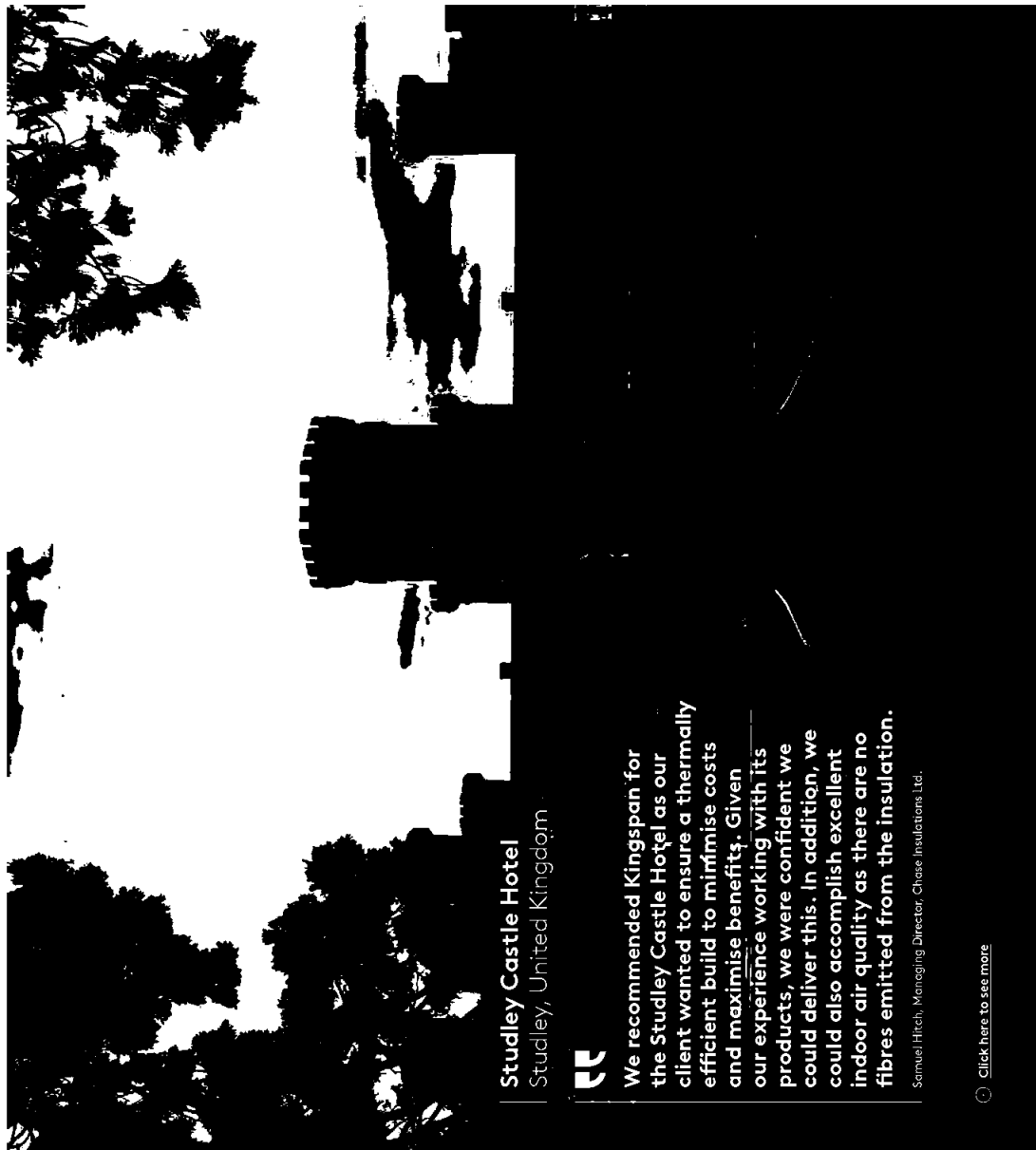
In May 2019, having served for almost 12 years, Helen Kirkpatrick stepped down from the Board. Ms Kirkpatrick's input was hugely valuable to the Board, as well as to all the key committees she sat on. Later in the year, Anne Heraty was appointed as a non-executive Director. With over two decades experience as the CEO of a public company, Ms Heraty deepened the diversity of background and expertise to our Board significantly. In considering the appointment of a

new non-executive to the Board, the committee considered whether or not to engage a firm of consultants to assist in the process, but decided that in order to ensure best fit with the Company, it would use its internal knowledge and existing pool of candidates, before selecting and recommending Ms Heraty's appointment to the Board.

**Succession Planning**  
One of the primary remits of the committee is to ensure that robust succession plans are in place for the directors and senior management, taking into consideration planned and unplanned departures, as well as the strategic evolution of the business. Aligning succession planning to our strategy is a cornerstone of strong committee and Board governance, and will continue to be a focus of the committee in the coming period. One specific update to the New Code is that, generally, chairs should not remain in place for over nine years, although there is an exception to this rule to facilitate succession planning, and the committee, much like the New Code, recognises that governance is not always best served by rigid guidance, particularly for a position as important as that of the Chairman.

As the founder of the business in 1965, Eugene Murtagh has led its growth and development as both Chairman and CEO until his retirement as CEO in 2005. As Chairman, Mr Murtagh has been instrumental in setting the tone at the top, developing and embedding values as well as encouraging performance and ensuring that management have the necessary support and controls in place to deliver on its strategy. Mr Murtagh has now indicated to the Board that it is his intention to retire as Chairman and non-executive director within the next 18 months. The committee believes that this is an appropriate timeline which balances the need for stability and continuity whilst ensuring an orderly transition takes place between him and his successor during what will be a significant change in the leadership of the Board. In line with best practice, Mr Murtagh will not Chair the committee when his successor is being selected.





## Studley Castle Hotel Studley, United Kingdom

**We recommended Kingspan for the Studley Castle Hotel as our client wanted to ensure a thermally efficient build to minimise costs and maximise benefits. Given our experience working with its products, we were confident we could deliver this. In addition, we could also accomplish excellent indoor air quality as there are no fibres emitted from the insulation.**

Samuel Hitch, Managing Director, Chase Insulations Ltd.

[Click here to see more](#)

<b>Product</b>	Kingspan® Pipe Insulation	
<b>Energy/Carbon Saving</b>	Studley Castle's refreshment was designed to <b>exceed current energy performance requirements.</b>	→
<b>Space/Dimensions</b>	Kingspan® Pipe Insulation enabled a <b>reduction in the insulation thickness by 25-30%</b> , a significant benefit in a space constrained application.	→
<b>Health &amp; Wellbeing</b>	Over 15,000 linear metres of pipework supply the hotel's 200 guest rooms. With <b>low VOC emissions</b> , Kingspan® Pipe Insulation helped to achieve <b>excellent indoor air quality.</b>	→
<b>Speed/ Ease of build</b>	Thinner insulation helped to increase clearances, making the <b>installation easier and more efficient.</b>	→
<b>Aesthetics</b>		→
<b>Planet/Passionate/Sustainability</b>	Kingspan® Pipe Insulation holds a <b>highest possible BRE Green Guide rating of A+ (0.01)</b> and is manufactured to ISO 14001 and ISO 45001 for the Responsible Sourcing credit.	→
<b>Awards/Certifications</b>	Kingspan® Pipe Insulation qualifies for the <b>highest possible BRE Green Guide rating of A+ (0.01)</b> and is manufactured to a BS EN 14001 Environmental Management System.	→
<b>6</b> <b>BREEAM</b>		→
<b>9</b> <b>ISO 14001</b>		→
<b>11</b> <b>ISO 45001</b>		→
<b>12</b> <b>ISO 9001</b>		→
<b>13</b> <b>GREEN STAR</b>		→

## REPORT OF THE REMUNERATION COMMITTEE

On behalf of the Remuneration Committee (the "committee") and the Board, I am pleased to present my first Report on Directors' Remuneration, having been appointed as Chair of the committee in May 2019.

**Prior to my appointment as Chair,** I had served on the committee for four years and have developed a fundamental understanding of the company's incentive framework, its link to the Group's strategy, and the strong alignment between Kingspan's performance and our executive directors' remuneration.

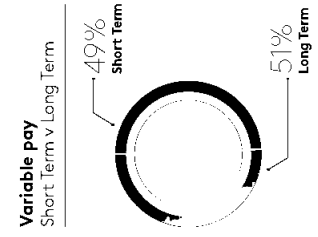
**Our remuneration philosophy** Central to our approach to remuneration are the principles of simplicity, pay for performance and transparency. Variable remuneration is only paid for strong performance and maximum payouts will only be realised for truly exceptional performance. A significant portion of remuneration is delivered through equity, ensuring strong levels of alignment between the interests of management and shareholders. In contrast to many of our peers in the UK & Ireland, our incentive framework is based on straightforward metrics. The EPS measure we employ under both the annual bonus and Performance Share Plan (PSP) is identical to that which we report in the income statement and is not subject to any adjustments. This approach cascades through the organisation and promotes transparency and simplicity for participants and our shareholders. Our relentless focus on simplicity and a high performance culture has been instrumental in driving the growth of the business and significant value creation for stakeholders.

**Business performance and pay outcomes** 2019 was another year of strong performance for the Group across a number of measures. In the face of some mixed markets and a relatively weaker second half, Group revenue increased 7% to €4.7bn, and Trading Profit was up 12% to €497.1m, reflecting both volume growth and a healthy focus on margin management.

Earnings Per Share (EPS) rose 11% to 204.6 cent and Total Shareholder Return (TSR) for the year was 47.2%, which are two of the key performance measures used to determine the executives' performance-related pay. This has resulted in varying levels of bonus being achieved, with 71% of the Group EPS targets achieved, and between 82% - 100% of the divisional profit targets having been met.

The strength of the Group's performance has also been reflected in the achievement of top quartile TSR performance among the peer group for the ninth cycle in a row which, together with strong long-term EPS growth, resulted in the 2017 PSP Awards vesting at 100% of maximum. Further details on outcomes under our incentive plans are set out later in this report.

**Linda Hickey**  
Chair of the Remuneration Committee



### Corporate governance

As an Irish listed company, Kingspan reports against the provisions of the UK Corporate Governance Code (July 2018). This latest iteration of the Code has broadened the role of the committee, as well as introducing additional practices concerning director pay, all of which have been carefully considered by the committee during the year and extensively discussed with shareholders.

As noted in last year's Remuneration Report, the EU Shareholders' Rights Directive, which includes a focus on director remuneration disclosures and shareholder approval of the directors' remuneration policy, has yet to be transposed into Irish law and it is not yet clear how this will be finally implemented in Ireland. Nevertheless, in advance of that transposition taking place, Kingspan proposed an advisory vote on its remuneration policy at its 2019 Annual General Meeting, and we were pleased that this was supported by more than three quarters of shareholders.

### Shareholder consultation

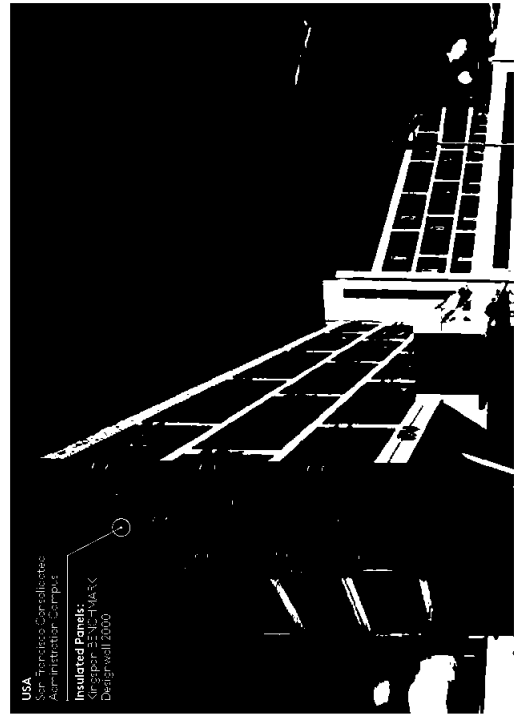
At the 2019 AGM, 23% of shareholders opposed the resolution relating to our remuneration policy. When engaging with shareholders around the AGM, we developed a clear understanding of the concerns of those who voted against the remuneration policy, as well as those who supported the resolution while noting minor concerns. During engagement with shareholders, the most common areas of discussion related to pension contribution levels; post-cessation shareholding guidelines; and the adoption of post-vesting holding for PSP Awards. In the period since the 2019 AGM, we wrote to shareholder representatives more than half of our issued share capital and again engaged with a number of our major shareholders.

While it is not always possible to reach a consensus of views, particularly when discussing remuneration, we believe we have addressed the common themes emerging from the programme of shareholder engagement.

Consequently, the committee has implemented the following changes to our incentive framework:

- The inclusion of a two-year post-vesting holding period under the PSP;
- A reduction in pension contributions for all future executive directors, which will be aligned with the rate applicable to the workforce in the relevant local market; and
- The introduction of a post-cessation shareholding guideline for all new executive directors, with the current shareholding guidelines applying for two years after an executive's departure.

Following confirmation of the proposed changes, we again engaged with shareholders to detail the background to the changes and to foster mutual understanding of the steps we have taken to meet the evolution of market best-practice in the UK & Ireland. On behalf of the committee, I want to thank all those shareholders who took the time to engage with us. We are pleased that shareholders were supportive of the changes we have made. The input of our shareholders is key to our aim of consistently improving transparency and we have used certain aspects of the feedback to enhance our disclosure.



## Directors' Report

Kingspan Group plc — Annual Report & Financial Statements 2019

**Performance Share Plan (PSP)**  
The Performance Share Plan (PSP) awards vesting in May 2020, relate to awards granted in 2017.

These awards were subject to EPS growth and relative TSR performance from the start of 2017 to the end of 2019. Target and actual outcomes are set out in the table below. 100% of awards granted will vest in May 2020, over-arching principles:

→ Simplicity  
→ Transparency  
→ High-performance

Summary of Remuneration Policy	Performance	Payout (% of max.)
Set out below is a summary of the remuneration policy approved by shareholders at the 2019 AGM (as updated following shareholder consultation).	CPI + 12.2%	100%
Weighting	Targets	
50% CPI + 5%-10% compound p.a.	87th percentile	
50% TSR	Median-Upper Quartile	100%

**How it Operates**  
Base salaries are reviewed annually by the Remuneration Committee in the last quarter of each year. Increases will generally be in line with increases across the Group, but may be higher or lower in certain circumstances to reflect performance, changes in remit, roles and responsibilities, or to allow newly appointed executives to move progressively towards market norms.

**Pensions**  
The Group operates a defined contribution pension scheme for executive directors. Pension contributions are calculated on base salary only. Contributions are determined on an individual basis and take into account a number of factors including age, length of service, and number of years to retirement. The committee may alternatively pay a cash amount subject to all applicable employee and employer payroll taxes and social security.

**Benefits**  
Executive directors' benefits include but are not limited to life and health insurance, the use by the executive directors of company cars (or a taxable car allowance), and relocation or similar allowances on recruitment, each in line with typical market practice.

**Annual bonus**  
Executive directors receive annual performance related bonus based on the attainment of financial targets set prior to the start of each year by the committee. Bonuses are paid on a sliding scale if the targets are met. Maximum bonus is only achieved if ambitious incremental growth targets are achieved. No more than 100% of salary may be delivered in cash through the bonus plan. Any performance related bonus achieved in excess of the amount payable in cash is satisfied by the grant of share awards, which are deferred for two years.

**PSP**  
Executive directors are entitled to participate in the Group's Performance Share Plan (PSP). Under the terms of the PSP, performance shares are awarded to the executive directors and the senior management team. The performance shares will vest after three years only if the Company's underlying performance has improved during the 3-year performance period, and if certain performance criteria are achieved over the performance period. The awards are subject to a two-year post-vesting holding period.

**2019 Remuneration at a glance**  
This section provides a snapshot of remuneration received by executive directors during 2019.

**Salary**  
As flagged in last year's Annual Report, the CEO received a base salary increase of 5% in 2019. Peter Wilson, managing director of the Group's global Insulation Board received an increase of 10% in 2019, with other executives receiving an increase of 3% in line with those awarded to the general workforce. Further details of the directors' salaries and total remuneration are set out in the Remuneration Table on page 74.

**Annual bonus**  
The maximum annual bonus potential of 150% of basic salary for the CEO and CFO was based on achievement of Group EPS performance targets. For Divisional MDs, bonuses were based on a combination of stretching profit targets for their respective divisions, plus an element of Group EPS. The final outcome of the annual performance bonuses are detailed in full below:

The CEO and CFO achieved 71% of maximum target, which is the equivalent of 105% of salary for each executive. Payouts for the divisional MDs ranged from 95% to 105% of salary, with Russell Shiel and Peter Wilson each having exceeded 100% of their divisional profit target and Gilbert McCarthy having achieved 82% of his target.

→ For both the CEO and CFO, contributions are determined by reference to their salary, being c. 18% and 24% respectively in relation to the Divisional MDs. Gilbert McCarthy's contributions are at 20% of base salary, whereas in the case of both Peter Wilson and Russell Shiel, there are specific legacy contractual arrangements in place.

→ Peter Wilson, who has been employed with Kingspan for almost 40 years, receives a base pension contribution of 21%. In 2010 the committee negotiated a revised contract with him which included an increase in his pension contribution by £75,000 per annum until retirement, and in 2016, as part of its strategic planning, the Company agreed to extend his retirement age by five years to 65.

→ Similarly, the contract of Russell Shiel, who joined the Group in 1992, was renegotiated in 2013, and his pension contributions were increased by \$100,000 per annum until retirement. In 2018, as part of its strategic planning, the Company agreed with Mr Shiel to extend his retirement age by five years to 65.

In line with good practice, the Committee will keep under review pension contributions for the current executives, noting however that these are legacy contractual arrangements that were put in place many years ago. The committee has taken appropriate measures to ensure contributions for future executives are fully aligned with those of the relevant local workforces. We consider the steps we have taken have ensured our alignment with evolving best-practice without causing disruption at a critical juncture in the Group's strategic development.

**Pensions**  
Over the past 12 months, the issue of pensions, and specifically any disparity between contribution levels for executives and the wider workforce, has become an area of focus for a number of investors. We have reflected on the range of viewpoints expressed to the committee on this, resulting in the amendments to our policy to limit all pensions for future executives to those available to the workforce in the relevant local market. While there are a number of investors that expect pensions to be similarly reduced for incumbent directors, there was also a clear recognition in our discussions with shareholders that addressing this issue for new hires is more achievable than seeking to change the contracts for incumbent executive directors. By reducing pensions for all future executives to those levels available to the general workforce, the committee has taken steps to align the current remuneration policy with the revised provisions of the UK Code.

To provide greater clarity, and in response to the feedback received from shareholders, we set out in more detail below how the pension contributions for the incumbent executive directors are calculated. As outlined in our Remuneration Policy, the Group operates a defined contribution pension scheme for executive directors, and contributions are determined on an individual basis and take into account a number of factors including age, length of service, and number of years to retirement.

Measure	Targets	Performance achieved	% salary payout
CEO & CFO	95% - 120% of prior year	111%	71%
Divisional MDs	10% divisional profit growth	107% to 127% of prior year	95% to 105%
	95% - 120% of prior year	111%	

## Directors' Report

The committee recognises that there could potentially be circumstances in which annual performance related bonuses and/or PSP Awards are paid out and where certain circumstances later arise which bring the committee to conclude that the payment should not have been made in full or in part. The breakdown of performance related pay and bonus provisions (where awards are reduced to nil before they have vested) would apply in certain circumstances including:

- a material misstatement of the Company's financial results;
- Company's financial results; a material breach of an executive's contract of employment;
- error in calculation;
- failure of risk management;
- corporate failure;
- any willful misconduct, recklessness, and/or fraud resulting in serious damage to the financial condition or business reputation of the Company.

maximum bonus being payable on the achievement of 10% divisional profit growth. A further 60% of the Divisional MDs' total bonus opportunity was payable on the achievement of the same Group EPS targets as for the CEO and CFO, ensuring a healthy balance between incentivising divisional and Group growth.

While the Group delivered another year of record results, with trading profit up 12% and EPS up 11%, no Participant received maximum Payouts. The top-and Group EPS target was not achieved, and the varying divisional performances resulted in different levels of Bonus payouts being earned. This underpins the committee's philosophy that truly stretching performance is needed for executives to receive maximum payouts. A proportion of the payouts have been deferred into shares for two years.

The table below sets out the performance against targets for each of the executive directors in respect of the year ended 31 December 2019.

	Max. opportunity as % salary	Performance measures and % weighting	Threshold target	Target for maximum	Performance achieved	Bonus outcome as % salary
Chief Executive	150%	EPS	174.8c	220.8c	204.6c	106%
Chief Financial Officer	150%	EPS	174.8c	220.8c	204.6c	106%
Russell Shields	150%	Divisional profit (40%)	10% profit growth	27% profit growth	27% profit growth	106%
Peter Wilson	150%	EPS (60%)	174.8c	220.8c	204.6c	106%
		Divisional profit (40%)	10% profit growth	13% profit growth	13% profit growth	106%
Gilbert McCarthy	150%	EPS (60%)	174.8c	220.8c	204.6c	106%
		Divisional profit (40%)	10% profit growth	7% profit growth	7% profit growth	95%
		EPS (60%)	174.8c	220.8c	204.6c	106%

We do not disclose the specific targets for the Divisional MDs, and performance against them, as these are commercially sensitive figures. While the committee is fully aware of the expectation that all bonus targets are disclosed in the year of payment, the specific targets for the Divisional MDs would provide information that would not otherwise be available to competitors.

executive directors will also be subject to a post-employment shareholding policy equal to 200% of salary. The committee concluded that it was not necessary to implement post-employment guidelines for the current executive directors, having regard to their long-standing high levels of shareholdings and their existing contractual arrangements.

**Directors' Remuneration for year ended 31 December 2019**

Executive Directors	Gene Murtogh	Geoff Delaherty	Russell Shields <sup>(1)</sup>	Peter Wilson <sup>(2)</sup>	Gilbert McCarthy	Total
	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000
<b>Fixed Pay</b>						
- Salary and Fees	870	828	562	546	522	481
- Pension Contributions <sup>(3)</sup>	158	150	137	133	174	163
- Benefits <sup>(4)</sup>	36	34	34	35	55	20
	1,064	1,012	733	714	751	664
<b>Performance Pay<sup>(5)</sup></b>						
- Cash element	870	828	562	546	522	481
- Deferred share awards	52	158	34	104	31	92
	922	986	630	650	553	573
<b>Total executive pay</b>	<b>1,986</b>	<b>1,998</b>	<b>1,365</b>	<b>1,364</b>	<b>1,272</b>	<b>1,239</b>
Charge to Consolidated Income Statement for share options and awards <sup>(6)</sup>						<b>3,241</b>
<b>Non-Executive Directors<sup>(7)</sup></b>						<b>191</b>
Eugene Murtogh						<b>35</b>
Linda Hickey						<b>82</b>
Michael Cawley						<b>85</b>
John Cronin						<b>75</b>
Bruce McLennan						<b>75</b>
Jost Mosserberg						<b>75</b>
Anne Hierarchy <sup>(8)</sup>						<b>31</b>
<b>Total non-executive pay</b>						<b>649</b>
<b>Total Directors' remuneration</b>						<b>10,854</b>

(1) Russell Shields' remuneration is denominated in USD, and has been converted to Euro at the following average rate: USD 1,120 (2018: 1,181).

(2) Peter Wilson's remuneration was denominated in GBP in 2018, and has been converted to Euro at the following average rate: GBP 0.885.

(3) The Group operates a defined contribution pension scheme for executive directors. Certain executives have elected to receive part of their prospective pension entitlement as a non-pensionable cash allowance in lieu of the pension benefit foregone, subject to all applicable insurance and permanent health benefit is also included.

(4) Benefits principally relate to health insurance premiums and company car/cash allowances. In the case of Russell Shields the cost of life insurance and permanent health benefit is also included.

(5) Performance pay is earned for meeting clearly defined EPS growth and divisional profit targets. Details of the bonus plan and targets are set out on page 76 of the Remuneration Report.

(6) The charge to the Consolidated Income Statement represents the current year cost of the unvested PSP Awards granted to the Executive Directors. The charge to the Consolidated Income Statement for share options and awards is also included in this table.

(7) Non-executive directors receive a base fee of €75,000 per annum, plus an additional fee of between €7,500 and €10,000 for chairmanship of Board committees. They do not receive any pension benefit, or any performance or share based remuneration.

(8) Helen Kirkpatrick retired as a non-executive director on 03/05/2019.

(9) Anne Hierarchy was appointed as a non-executive director on 01/08/2019.

## The Board    Chairman's Introduction    Report of the Nomination & Governance Committee    Report of the Remuneration Committee    Report of the Audit Committee    Report of the Directors

### Performance Share Plan

The committees reviewed the extent to which the vesting targets in respect of the PSP Awards granted in 2017 had been met by reference to EPS and TSR targets over the three-year performance period to 31 December 2019. In 2017, the committee granted PSP Awards that were 50% based on EPS growth targets and 50% based on TSR targets:

Weighting	Measure	Threshold	Maximum	Performance	% Vesting
50%	EPS	CPI + 5%	CPI + 10%	CFI + 12.2%	100%
50%	TSR	Median	Upper quartile	97th percentile	100%

The peer group against which TSR performance was measured was as follows:

Armstrong World Industries Inc.	Owens Corning
Baral Ltd.	Rockwood Int./A/S
CRH plc	SIG plc
Gabreit AG	Sika
Grafon Group plc	Travis Perkins plc
Lafarge Holcim	USG Corporation
NCI Building Systems Inc.	Wienerberger AG

### Performance Share Plan

Director	At 31 Dec 2018	Granted during year	Exercised during year	Vested during year	Exercised or lapsed during year	At 31 Dec 2019	Option price €	Earliest exercise date	Latest expiry date
<b>Gene M. Murrugh</b>	Unvested 129,498	38,642	(40,882)	(40,882)	(4,908) <sup>1</sup>	122,350	0.13	05/05/20	25/02/26
	Vested 97,490	40,882	(55,121) <sup>2</sup>	-	(60,029) <sup>3</sup>	205,601	0.13	24/02/18	23/02/23
		<b>38,642</b>							
<b>Geoff Doherty</b>	Unvested 75,563	21,396	(24,090)	(24,090)	(2,892) <sup>1</sup>	69,777	0.13	05/05/20	25/02/26
	Vested -	-	24,090	(24,089) <sup>2</sup>	-	69,778	0.13	23/02/19	23/02/23
		<b>21,396</b>							
<b>Russell Shields</b>	Unvested 68,698	19,797	(22,524)	(2,705) <sup>1</sup>	(22,524) <sup>2</sup>	63,266	0.13	05/05/20	25/02/26
	Vested -	-	22,524	-	-	63,266	0.13	-	-
		<b>19,797</b>							
<b>Peter Wilson</b>	Unvested 64,626	19,797	(20,912)	(2,511) <sup>1</sup>	(20,912) <sup>2</sup>	61,000	0.13	05/05/20	25/02/26
	Vested -	-	20,912	-	-	61,000	0.13	-	-
		<b>19,797</b>							
<b>Gilbert McCarthy</b>	Unvested 68,697	19,797	(21,819)	(2,620) <sup>1</sup>	(21,819) <sup>2</sup>	64,655	0.13	05/05/20	25/02/26
	Vested 95,854	21,819	(45,000) <sup>3</sup>	-	72,673	0.13	25/02/17	23/02/23	
		<b>19,797</b>							
<b>Company Secretary</b>									
<b>Lorcan Dowd</b>	Unvested 13,332	4,378	(3,958)	-	(3,958)	13,752	0.13	05/05/20	25/02/26
	Vested 21,780	3,958	(10,300) <sup>4</sup>	-	15,438	0.13	25/02/17	23/02/23	
		<b>4,378</b>							

1 Lapsed on 23/02/2019 because TSR performance targets were not fully met.  
 2 Exercised on 02/05/2019. Market value on day of exercise €46.04.  
 3 Exercised on 08/05/2019. Market value on day of exercise €45.80.  
 4 Exercised on 04/06/2019. Market value on day of exercise €47.00.  
 5 Exercised on 17/06/2019. Market value on day of exercise €46.54.  
 6 Exercised on 11/12/2019. Market value on day of exercise €50.50.  
 7 Exercised on 12/12/2019. Market value on day of exercise €51.05.

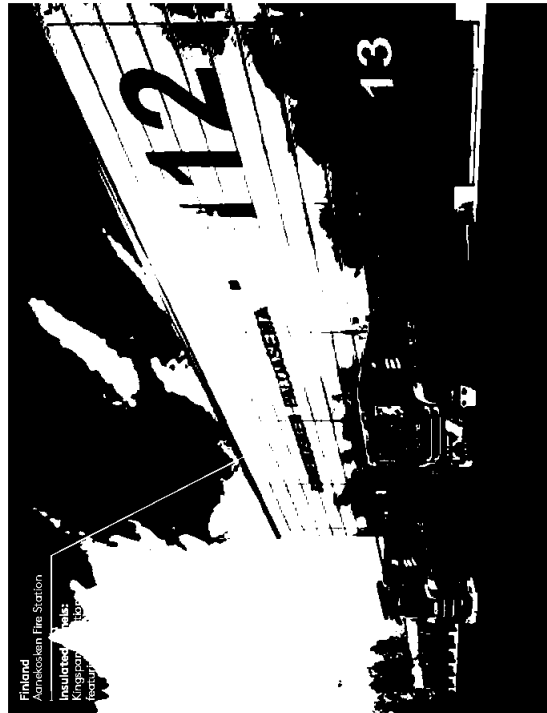
### Directors' Report

Director	Unvested	At 31 Dec 2018	Granted during year	Vested & transferred during year	At 31 Dec 2019	Earliest vesting/transfer date
<b>Gene M. Murrugh</b>	Unvested 11,899	4,009	4,009	(11,899)	4,009	31/03/21
<b>Geoff Doherty</b>	Unvested 8,765	2,644	2,644	(8,765)	2,644	31/03/21
<b>Russell Shields</b>	Unvested 8,349	2,424	2,424	(8,349)	2,424	31/03/21
<b>Peter Wilson</b>	Unvested 6,839	2,090	2,090	(6,839)	2,090	31/03/21
<b>Gilbert McCarthy</b>	Unvested 7,939	2,445	2,445	(7,939)	2,445	31/03/21

In addition, the committee reviewed the vesting outcomes to ensure they reflected overall group performance, individual contribution as well as shareholder and the wider workforce experience throughout the performance period. In light of the strong performance, including three-year revenue growth of 50%, three-year trading profit growth of 46% and absolute TSR growth of 111% over the performance period, the committee concluded that the PSP vesting conditions had been satisfied in full and were an accurate reflection of the Group's performance.

**Non-executive directors**  
 The non-executive directors each receive fees which are approved by the Board as a whole. The

Chairman's fee is €19,000. The basic non-executive director fee is €75,000. An additional fee of €7,500 is paid for chairing the Remuneration Committee, and a fee of €10,000 for chairmanship of the Audit Committee and for the Senior Independent Director, to reflect the additional role and responsibilities (only one additional fee is paid if a director has dual roles).



## Directors' Report

**Committee Governance**  
The Remuneration Committee comprises three independent non-executive directors, Linda Hickey (Chair), Michael Cowley and Bruce McLennan. The Company Secretary acts as the secretary to the committee. The Chief Executive does not normally attend meetings but provides input where relevant to the committee. Chair prior to the meeting. No individual is present at a meeting when the terms of his own remuneration are discussed. The terms of reference are available on the Company's website: [www.kingspan.com](http://www.kingspan.com)

**External advisors**  
The Remuneration Committee obtained advice during the year from independent remuneration consultants Korn Ferry. Korn Ferry is a member of the Remuneration Consultants Group and a signatory to its Code of Conduct, and all advice is provided in accordance with this code. Korn Ferry did not provide any other services to Kingspan Group during the year. Accordingly, the committee is satisfied that the advice obtained was objective and independent.

The Remuneration Committee met four times during the year. Each meeting was attended by all the members of the committee, and an overview of the workings of the committee is set out below.

**Implementation of Remuneration Policy for 2020**  
The core principles of our remuneration philosophy as outlined earlier, frame our approach to 2020, namely simplicity reward for high performance, and transparency.

**Base salary and pension**  
As detailed in our 2019 Annual Report, the committee carried out a review of each of the divisional directors' roles. While recognising stakeholder concerns about any increase in pay, it was clear from the review that Peter Wilson's role as Managing Director of the global insulation business had increased over several years in terms of size and complexity, but at the same time his salary was misaligned to levels in the rest of the business. While this discrepancy was reduced somewhat in 2019, Mr Wilson will receive a salary increase of 7.5% in 2020. Following this increase, the committee is satisfied that it has largely addressed the findings of the review and is comfortable that Mr Wilson's salary is now set at an appropriate level. Salaries for the other executive directors for 2020 have been increased by 2% in line with increases in the rest of the workforce.

As outlined previously, the committee has made a significant change to the company's policy on pensions, with the pension contributions of new executive directors limited to the levels applicable to the wider workforce in the market in which they work. While there are no changes to previously agreed contractual entitlements for incumbent executive directors, the Committee is aware of rapidly evolving expectations in this area and will continue to keep this aspect of executive remuneration under review.

**Annual Bonus**  
The maximum bonus opportunity for all the executive directors is 150% of salary (unchanged from 2019) with up to 100% of salary earned through the bonus plan delivered in cash and into shares in the Company for two years. For 2020, the committee has determined that the performance measures will remain unchanged from 2019, for the CEO and CFO. Bonuses will continue to be based on Group EPS growth targets. For Divisional MDs, 40% of their total bonus opportunity is based on the achievement of divisional profit growth targets, and 60% of their total bonus opportunity is based on the achievement of Group EPS growth targets over prior year.

The committee has carefully considered alternative financial measures for the annual bonus and remains of the view that EPS provides the strongest alignment to the business strategy, as well as being a critical key performance indicator. Targets are set using unadjusted audited EPS, as reported in our annual accounts, which creates a strong alignment with shareholders' experience and provides simplicity and transparency. EPS targets will be disclosed in the 2020 Remuneration Report. The committee is also keenly monitoring the Net Promoter Score (NPS) programme launched by Kingspan across the Group in 2019. NPS measures the customer experience across a range of aspects in the business, and as such it closely aligns our strategy with the experience of one of our most important stakeholders, our customers. The committee is reviewing the implementation of the NPS programme and is considering bringing it in as an additional performance measure in the annual bonus plan in the period ahead.

**Remuneration Committee activities**

	FEB	JUN	OCT	DEC
<b>Salary and fees</b>				
Engage independent consultants		•		
Review of overall remuneration policy		•		
Review executives' salary, rate and responsibilities for 2020			•	
Review non-executives' fees for 2020				•
Approve Executive's pension arrangements				•
<b>Performance pay</b>				
Assess Group and individual performance against targets for 2018				•
Confirm percentage of performance bonus achieved for 2018				•
Confirm vesting of 2017 Deferred Share Awards				•
<b>PSP Awards</b>				
Agree Group and individual performance targets for 2020				•
Assess performance of 2016/2018 PSP Awards against targets				•
Determine percentage of 2016/2018 PSP Awards which vest				•
Review performance measures for PSP Awards for 2019				•
Agree targets and level for grants of PSPs Awards for 2019				•
<b>Governance</b>				
Review and approve Remuneration Report for Annual Report 2018				•
Update on governance and remuneration trends generally				•
Consult with shareholders and consider feedback on new Remuneration Policy				•
Consider shareholder votes and feedback from AGM 2019				•
Review of consultants' performance and independence				•

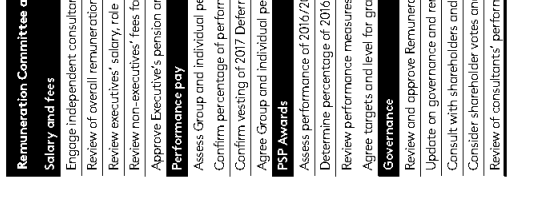
**Performance share awards**  
For 2020, the CEO will receive an award over shares with a market value of 175% of base salary. The other executive directors will receive awards over shares with a market value of approximately 150% of base salary (subject to adjustment to ensure internal parity and to manage exchange rate fluctuations between the divisional directors). The committee will keep this approach under review and ensure that it does not breach the overall limits contained in the PSP rules.

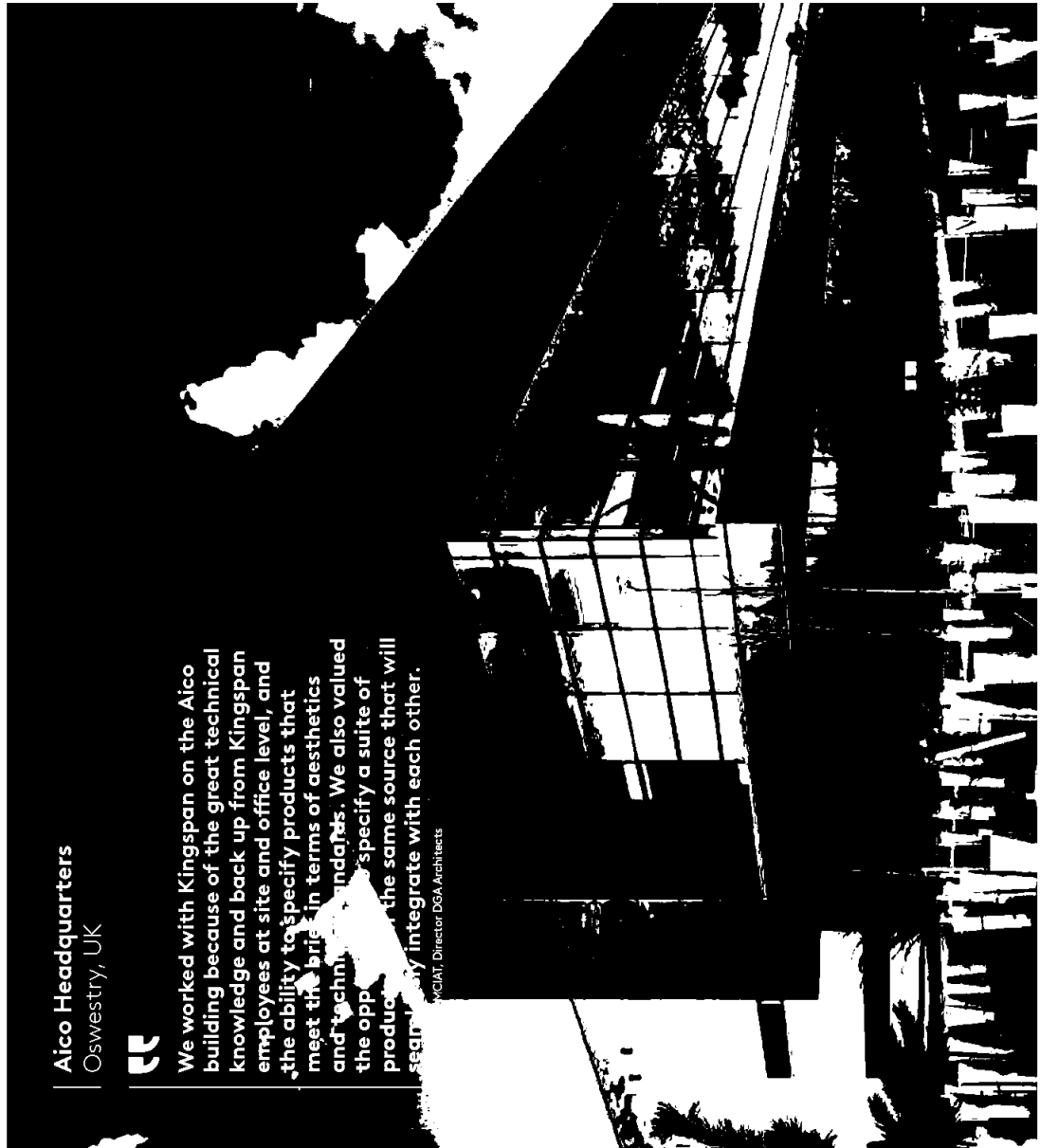
Following a review of the performance framework, the committee has selected the same performance measures as employed for the 2019 PSP Awards: half of the award will be based on EPS growth targets and the other half on relative TSR against the same peer group as the 2019 awards.

**Performance graph**  
The graph below shows the Company's TSR performance against the performance of the ISEQ and FTSE 250 indices over the 10 year period to 31 December 2019.

Performance Measures	Weighting	Percentage vesting at threshold	Maximum vesting target
EPS	50%	25%	12%
TSR	50%	25%	12%

\* Straight line vesting between threshold and maximum vesting





## Aico Headquarters Oswestry, UK

**We worked with Kingspan on the Aico building because of the great technical knowledge and back up from Kingspan employees at site and office level, and the ability to specify products that meet the brief in terms of aesthetics and technical standards. We also valued the opportunity to specify a suite of products from the same source that will seamlessly integrate with each other.**

— ICIAT, Director, DGA Architects

Credits: ©Richie Stonehouse

<b>Product</b>	Kingspan Tapdek KS1000ID Kingspan KS1000 Microb-Architectural Wall Panels Kingspan KS1000 Optimo	→
<b>Energy/Carbon Saving</b>	Kingspan specified enabled the <b>carbonable envelope</b> in thermal performance to offset the large glass content in the building envelope.	→
<b>Space/Dimensions</b>	Utilising insulated panels enabled a <b>thinner insulation</b> versus traditional materials thereby increasing useable space.	→
<b>Health &amp; Wellbeing</b>	Employee health and wellbeing was a key consideration for the project. The building was designed to provide a <b>comfortable, yet stimulating, environment</b> to work in.	→
<b>Speed/ Ease of build</b>	Insulated panels helped to <b>reduce labour time and number of trades</b> and the option to specify a complete range of roof, gutter and wall panels simplified the project coordination.	→
<b>Aesthetics</b>	Longspan wall panels reduce vertical joints, <b>maximising the aesthetic properties</b> of the panels. The vast majority of panels and finishes enabled the architect to deliver their brief.	→
<b>Planet/Passionate/Sustainability</b>	The <b>QualiCore™</b> used on the Aico building was made using <b>renewable energy and contains 20-25% recycled steel</b> .	→
<b>Awards/Certifications</b>	It is intended that the Aico building will be entered for multiple awards, including sustainability as a key consideration.	→
<b>6</b>	<b>BREEAM</b>	→
<b>9</b>	<b>Green Building Council</b>	→
<b>11</b>	<b>LEED</b>	→
<b>12</b>	<b>WELL</b>	→
<b>13</b>	<b>Green Star</b>	→

## REPORT OF THE AUDIT COMMITTEE

As chairman of the Audit Committee I am pleased to present the report of the committee for the year ended 31 December 2019.

This report details how the Audit Committee has met its responsibilities under its terms of Reference, the Irish Companies Act 2014 and under the UK Corporate Governance Code (July 2018) in the last twelve months.

The Audit Committee focused particularly on the appropriateness of the Group's financial statements. The committee has satisfied itself, and has advised the Board accordingly, that the 2019 Annual Report and financial statements are fair, balanced and understandable, and provides the information necessary for shareholders to assess the Company's performance, business model and strategy. The significant issues that the committee considered in relation to the financial statements and how these issues were addressed are set out in this report.

The Audit Committee note the requirements under section 225 of the Irish Companies Act 2014 to present a Directors' Compliance Statement, and has ensured that the directors are aware of their responsibilities and comply fully with this provision.

One of the Audit Committee's key responsibilities is to review the Group's risk management and internal controls systems, including in particular internal financial controls. During the year, the committee carried out a robust

assessment of the principal risks facing the company and monitored the risk management and internal control system on an on-going basis. Further details in regard to these matters are also set out in the Risk & R&M Management section of this Annual Report

The committee also reviewed the effectiveness of both the external audit process and the internal audit function as part of the continuous improvement of financial reporting and risk management across the Group.

**Michael Cowley**  
Chairman, Audit Committee

**Role and Responsibilities**  
The Board has established an Audit Committee to monitor the integrity of the Company's financial statements and the effectiveness of the Group's internal financial controls. The committee's role and responsibilities are set out in the committee's Terms of Reference which are available on the Company and are displayed on the Group's website ([www.kingspan.com](http://www.kingspan.com)). The Terms of Reference are reviewed annually and amended where appropriate. During the year the committee worked with the external auditors, internal audit and members of the senior management team in fulfilling these responsibilities.

The Audit Committee report deals with the key areas in which the Audit Committee plays an active role and has responsibility. These areas are as follows:

1. Financial reporting and related primary areas of judgement;
2. The external audit process;
3. The Group's internal audit function;
4. Risk management and internal controls; and
5. Whistleblowing procedures.

**Committee membership**  
As at 31 December 2019, the Audit Committee comprised of three independent non-executive directors who are Michael Cowley (Chairman), Anne Harty and John Cronin.

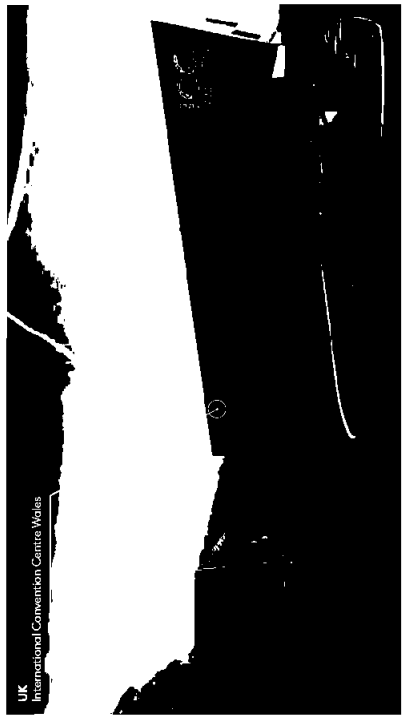
Anne Harty joined the committee on 1 August 2019. Linda Hickey and John Cronin retired from the committee in May 2019 and February 2020 respectively, and Bruce McLellan was also appointed to the committee in February 2020.

The biographies of each can be found in the Board section of this annual report.  
The Board considers that the committee as a whole has an appropriate and experienced blend of commercial, financial and industry expertise to enable it to fulfil its duties, and that the committee chairman, Michael Cowley B.COMM., F.C.A., has appropriate recent and relevant financial experiences.

**Meetings**  
The committee met four times during the year ended 31 December 2019 and attendance at the meetings is noted below. Activities of the Audit Committee in each meeting is noted below.

Committee Member	Attended	Eligible	Appointment Date
Michael Cowley (Chairman)	5	5	2014
Anne Harty	3	3	2019
Linda Hickey (retired)	1	1	2015
John Cronin (retired)	5	5	2015
Bruce McLellan	-	-	2020

Audit Committee activities	FEB	JUN	AUG	OCT	NOV
Review and approve preliminary & half-year results	•	•	•	•	•
Consider key audit and accounting issues and judgements	•	•	•	•	•
Approve going concern and viability statements	•	•	•	•	•
Consider accounting policies and the impact of new accounting standards	•	•	•	•	•
Review management letter from auditors	•	•	•	•	•
Review of any related party matters and intended disclosures	•	•	•	•	•
Review Annual Report, and confirm if fair, balanced and understandable	•	•	•	•	•
<b>External auditors</b>					
Plan for year-end audit & half-year review	•	•	•	•	•
Approval of audit engagement letter and audit fees	•	•	•	•	•
Confirm auditor independence, materiality of fees and non-audit services	•	•	•	•	•
Assessment and selection of external auditor for 2020	•	•	•	•	•
<b>Internal audit and risk management controls</b>					
Review of internal audit reports and monitor progress on open actions	•	•	•	•	•
Approve internal audit plan and resources, taking account of risk management	•	•	•	•	•
Review of financial, IT and general controls	•	•	•	•	•
Monitor Group whistleblowing procedures	•	•	•	•	•
Assessment of the principal risks and effectiveness of internal control systems	•	•	•	•	•
<b>Governance</b>					
Accounting standards update	•	•	•	•	•
Corporate governance update	•	•	•	•	•
Evaluation of external and internal audit function	•	•	•	•	•
Directors' Compliance Statement policy and procedures	•	•	•	•	•
IT governance and risk management	•	•	•	•	•
General Data Protection Regulation legislation	•	•	•	•	•



Each committee meeting was attended by the Group Chief Financial Officer and the Head of Internal Audit. The external auditors also attended these meetings as required. The Company Secretary is the secretary of the Audit Committee. Other directors can attend the meetings as required.

The chairman of the Audit Committee also met with both the Head of Internal Audit and the external audit lead partner outside of committee meetings as required throughout the year.

#### Committee Evaluation

As outlined in the Report of the Nomination and Governance Committee contained in the Annual Report, the performance of the Board also includes a review of the committees. Any recommendations raised in relation to the Audit Committee are acted upon in a formal and structured manner. No issues were identified for the year ending 31 December 2019.

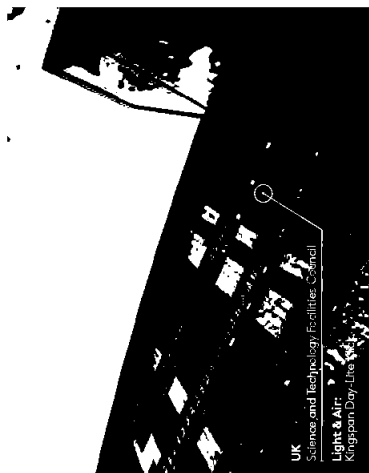
#### Financial Reporting

The committee is responsible for monitoring the integrity of the Group's financial statements and reviewing the financial reporting judgements contained therein. The financial statements are prepared by a finance team with the appropriate qualifications and expertise.

The Committee confirmed to the Board that the Annual Report, taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business model and strategy.

In respect of the year to 31 December 2019, the committee reviewed:

- the Group's Trading Updates issued in May and November 2019;
- the Group's Interim Report for the six months to 30 June 2019; and
- the Preliminary Announcement and Annual Report to 31 December 2019.



→ considered key areas in which estimates and judgement had been applied in preparation of the financial statements including, but not limited to, a review of fair values on acquisition, the carrying amount of goodwill, intangible assets and property, plant and equipment, litigation and warranty provisions, recoverability of trade receivables, valuation of inventory, hedge accounting treatments, and treasury and tax matters.

The primary areas of judgement considered by the committee in relation to the Group's 2019 financial statements, and how they were addressed by the committee are set out overleaf.

Each of these areas received particular focus from the external auditor, who provided detailed analysis and assessment of the matter in their report to the committee.

In addition, the Internal Audit team review the businesses covered in their annual Internal Audit Plan, as agreed by the committee, and report their findings to the Audit Committee throughout the year. These internal audit reviews are focused on areas of judgement such as warranty provisions, trade receivables and inventory and provide the committee information on the adequacy and appropriateness of provisions in these areas.

Primary areas of judgement	Committee activity
Consideration of impairment of goodwill	The committee considered the annual impairment assessment of goodwill prepared by management for each Cash Generating Unit ("CGU") using a discounted cash flow analysis based on the strategic plans approved by the Board, including a sensitivity analysis on key assumptions. The primary judgement areas were the achievability of the long term business plans and the key macroeconomic and business specific assumptions. In considering the matter, the committee discussed with management the judgements made and the sensitivities performed. Further detail of the methodology is set out in Note 9 to the financial statements.

KPMG also provided the committee with their evaluation of the impairment review process. Kingspan completed 4 acquisitions during the financial year. The allocation of goodwill to CGUs is not yet complete for all acquisitions but the methodology of the assessments of such items of goodwill was presented to the committee and the results were deemed appropriate.

The committee reviewed the judgements applied by management in assessing both specific and risk based warranty provisions at 31 December 2019. The committee reviewed and discussed with management the monthly reports presented to the Board which set out, for each of the Group's divisions, warranty provisions and warranty costs and analyse these costs as a percentage of divisional sales. A retrospective review of warranty provisions at 31 December 2018 was also carried out in order to note any indication of management bias within the provisions and none was noted. The committee was satisfied that such judgements were appropriate and the risk had been adequately addressed.

The committee reviewed the judgements applied by management in determining the bad debts provision at 31 December 2019. The committee reviewed and discussed with management the monthly board report which sets out aged analysis of gross debtor balances and associated bad debt provisions and reviewed security (including credit insurances) that is in place. A retrospective review of bad debt provisions at 31 December 2018 was also carried out in order to note any indication of management bias within the provisions and none was noted. The committee was satisfied that such judgements were appropriate and the risk had been adequately addressed.

The committee reviewed the valuation and provisioning for inventory at 31 December 2019. The main area of judgement was the level of provisioning required for slow moving and obsolete inventory. The committee reviewed and discussed with management the monthly board report which sets out, for each of the Group's divisions, gross inventory balances and associated obsolescence provision including an analysis by inventory, category and ageing. A retrospective review of inventory provisions at 31 December 2018 was also carried out in order to note any indication of management bias within the provisions and none was noted. The committee was satisfied that such judgements were appropriate and the risk had been adequately addressed.

Provisioning for potential current tax liabilities and the level of deferred tax asset recognition in relation to accumulated tax losses are underpinned by a range of judgements. The committee addresses these issues through a range of reporting from senior management and a process of challenging the appropriateness of management's views including the degree to which these are supported by professional advice from external legal and other advisory firms. This assessment was conducted in line with the provisions of IFRIC 23.

The Group's accounting manual sets out detailed policies that prescribe the methodology to be used by management in calculating the above provisions. Each division formally confirms compliance with these policies on an annual basis.

The committee was satisfied that such judgements were appropriate and the risk had been adequately addressed.

Total acquisition consideration in 2019 amounted to €144m. The committee discussed with management and the external auditors the accounting treatment for newly acquired businesses, and the related judgements made by management, and were satisfied that the treatment in the Group's financial statements was appropriate.

## Directors' Report

& Risk Management section of this Annual Report.

These processes, which are used by the Audit Committee to monitor the effectiveness of the Group's system of risk management and internal control, are in place throughout the accounting period and remain in place up to the date of approval of this Annual Report.

The main features of the Group's internal control and risk management systems that specifically relate to the Group's financial reporting and accounts consolidation process are set out in the Report of the Nomination and Governance Committee contained in the Annual Report.

**Whistleblowing procedures**  
The Group has a Code of Conduct, full details of which are available on the Group's website ([www.kingspan.com](http://www.kingspan.com)).

Based on the standards set out in this Code of Conduct, the Group employs a comprehensive, confidential and independent whistleblowing phone service to allow all employees to raise their concerns about their working environment and business practices. This service then allows management and employees to work together to address any instances of fraud, abuse and other misconduct in the workplace.

Any instances of fraud, abuse or misconduct reported on the whistleblowing phone service are reported to the Head of Internal Audit and the Company Secretary, who then evaluate each incident for onward communication to the committee. This onward communication consists of the full details of the incident, key control failures, any financial loss and actions for improvement.

During the year, the committee reviewed the Group's whistleblowing process and were satisfied with the design and operating effectiveness of the process.



internal audit is working effectively, improves risk management throughout the Group and that the internal audit team is sufficiently resourced in addition to having the adequate level of experience and expertise.

**Risk Management and internal controls**  
The Audit Committee has been delegated, from the Board, the responsibility for monitoring the effectiveness of the Group's system of risk management and internal control.

The Audit Committee monitors the Group's risk management and internal control processes through detailed discussions with management and executive directors, the review and approval of the internal audit reports, which focus on the areas of greatest risk to the Group, and the external audit reports, as part of both the year-end audit and the half year review process, all of which highlight the key areas of control weakness in the Group. All weaknesses identified by either internal or external audit are discussed by the committee with Group management and an implementation plan for the targeted improvements to these systems is put in place. The implementation plan is being overseen by the Group Chief Financial Officer and the committee is satisfied that this plan is being properly executed.

As part of its standing schedule of business, the committee carried out an annual risk assessment of the business to formally identify the key risks facing the Group. Full details of this risk assessment and the key risks identified are set out in the Risk

the predefined criteria set as part of the selection process.

As a result of this process, the Company's auditors, KPMG Chartered Accountants, will continue in office and will retire following the conclusion of the audit for the 2019 financial year, with the Board then appointing EY as Group external auditor with effect from financial year commencing 1 January 2020.

On behalf of the committee, I would like to thank each of the firms who participated in the tender process, along with KPMG who provided the highest level of audit and assurance services during their tenure.

**Internal audit**  
The committee reviewed and agreed the annual internal audit plan, which the committee believes is appropriate to the scope and nature of the Group. The internal audit plan is risk based, with all divisions audited every year, and all new businesses audited within 12 months of acquisition.

The committee reviewed reports from the Head of Internal Audit at its quarterly meetings. These reports enable the committee to monitor the progress of the internal audit plan, to discuss key findings and the plan to address them in addition to status updates of previous key findings.

The committee is responsible for reviewing the effectiveness of the internal audit function and does so based upon discussion with Group management, the Group's external auditor and feedback provided by divisional management. The committee was satisfied that the

conflict with auditor independence. By obtaining an account of all relationships between the external auditors and the Group, and by reviewing the economic importance of the Group to the external auditors by monitoring the audit fees as a percentage of total income generated from the relationship with the Group, the committee ensured that the independence of the external audit was not compromised. An analysis of fees paid to the external auditor, including the non-audit fees, is set out in Note 5 and below.

**Audit tender & rotation of auditors**  
A competitive audit tender process was launched in 2019. The committee was responsible for the design and operation of the tender process. The objectives were for the process to be efficient, fair and transparent and to submit two firms to the Board for appointment, with a reasoned preference for a single firm.

Following the issuance of a Request for Proposal, a number of measures took place including visits to key manufacturing sites, numerous meetings with senior management and assurance that each of the firms would be suitably independent should they be appointed. The principal assessment criteria included:

- Audit quality;
- Experience; and
- Cultural fit.

Subsequent to an evaluation of proposals and interactions, it was decided to take two firms to make final presentations to the committee and Group Chief Financial Officer.

Following these final presentations, the committee recommended to the Board that EY be appointed to succeed KPMG as the Group's external auditor. The committee believes that the strength and experience of the EY team best met

ten years (following rotation, the statutory audit firm cannot be reappointed for four years);  
→ a requirement that certain procedures are followed for the selection of the new statutory auditor, and  
→ restrictions on the entitlement of the statutory auditing firm to provide certain non-audit services.

Kingspan Group plc has fully complied with such EU Audit reform from the period commencing 1 January 2017. With regards to audit firm rotation, EY has been selected as the external auditor for the financial year commencing 1 January 2020. The selection process is outlined in more detail below.

**Independence and objectivity**  
The committee is responsible for ensuring that the external auditor is objective and independent. KPMG has been the Group's auditor since 2011, following a formal tender process in which a number of leading global firms submitted written tenders and presentations. The lead audit partner is rotated every five years.

The committee received confirmation from the auditors that they are independent of the Group under the requirements of the Financial Reporting Council's Ethical Standards for auditors. The auditors also confirmed that they were not aware of any relationships between the Group and the firm or between the firm and any persons in financial reporting oversight roles in the Group that may affect its independence.

**Non-audit services**  
In order to further ensure independence, the committee has a policy on the provision of non-audit services by the external auditors that seeks to ensure that the services provided by the external auditors are not, or are not perceived to be, in

Audit v Non Audit Services Remuneration



**External auditor**  
The Audit Committee has responsibility for overseeing the Group's relationship with the external auditor including reviewing the quality and effectiveness of their performance, their independence from the Group, their appointment and their audit fee proposals.

**Performance and audit plan**  
Following the completion of the 2019 year-end audit, the committee carried out a review of the effectiveness of the external auditor and the audit process. This review involved discussions with both group management and internal audit and feedback provided by divisional management. The committee continues to monitor the performance and objectivity of the external auditors and takes this into consideration when making its recommendations to the board on the remuneration, the terms of engagement and the re-appointment, or otherwise, of the external auditors.

Prior to commencement of the 2019 year-end audit and half-year review, the committee approved the external auditors' work plan and resources and agreed with the auditor's various key areas of focus, including accounting for acquisitions, impairments, warranty provisions, as well as a particular focus on certain higher risk jurisdictions.

During the year, the committee met with the external auditors without management being present. This meeting provided the opportunity for direct dialogue and feedback between the committee and the auditor, where they discussed inter alia some of the key audit management letter points.

**EU Audit Reform**  
The regulatory framework for the Group's statutory audit is governed by EU legislation under Directive 2014/56/EU and Regulation EU No. 537/2014. EU Audit reform legislation is applicable in the Member States of the European Union, including Ireland. Under the legislation, Kingspan Group plc is considered a Public Interest Entity (PIE). Key developments falling from the implementation of this legislation are:

- a requirement that the PIE changes its statutory auditor every

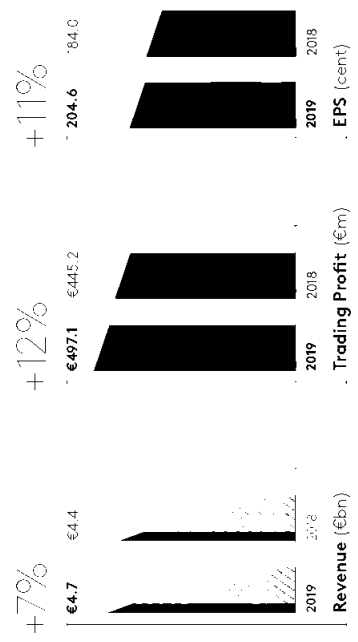


The directors of Kingspan Group plc ("Kingspan") have pleasure in presenting their report with the audited financial statements for the year ended 31 December 2019.

Principal Activities
Kingspan is the global leader in high-performance insulation and building envelope solutions. Kingspan Group plc is a holding company for the Group's subsidiaries and other entities. The Group's principal activities comprise the manufacture and distribution of the following product suites as part of the complete "Building Envelope":
Insulated panels
Structural framing
Architectural facades
Rigid insulation boards
Building services insulation
Engineered timber systems
Natural daylighting
Ventilation and smoke management solutions
Raised access floors
Daracentre storage solutions
Energy storage solutions
Rainwater and wastewater solutions
Renewable energy systems

Kingspan comprises five key business divisions which are Insulated Panels, Insulation Boards, Light & Air, Water & Energy and Data & Flooring. These divisions offer a suite of complementary building envelope solutions for both the new build and refurbishment markets.

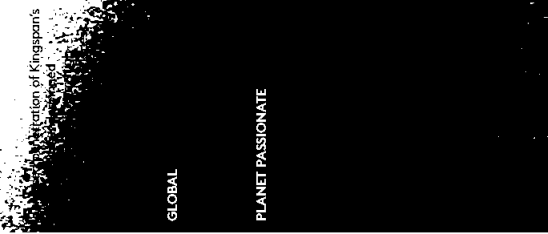
**Results and Dividends**  
Group turnover for the year ended 31 December 2019 was €4.7bn (2018: €4.4bn), trading profit was €497.1m (2018: €445.2m), and earnings per share were 204.6 cent (2018: 184.0 cent). The Consolidated Income Statement is set out later in this Annual Report and a detailed review of the Group's performance from a financial and operational perspective is contained within the Business & Strategic Report.



Directors' Report

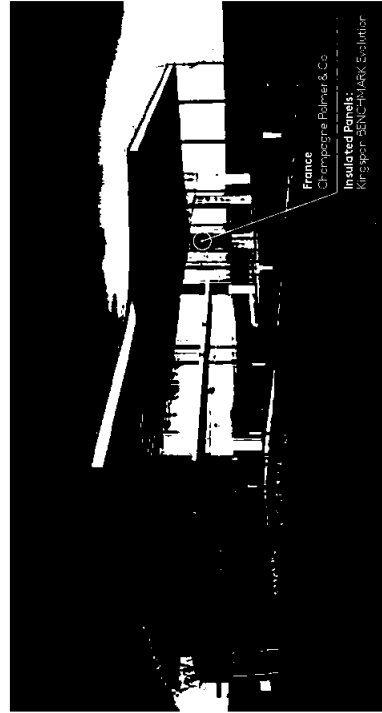
The Business and Strategic Report contained in this Annual Report sets out the "four pillars" of Kingspan's strategy, which are:

Differentiation from competitors driven by superior innovation.



- Insulated Panels sales growth of 7%. Strong performance in the Americas, Mainland Europe performed well overall with the notable exception of Germany. Difficult UK market particularly in the second half. Further headway in key markets on QuadCare™.
  - Insulation Boards sales growth of 2%. Continuing progress on Koatherm® and share gain from traditional materials.
  - Strong underlying volume growth of 4% and 8% in Insulated Panels and Insulation Boards partially offset by the pricing impact of raw material deflation.
  - Light & Air sales growth of 12% buoyed by a strong performance in the US.
  - Solid activity in Mainland Europe. Daylighting centre of excellence under construction in Ireland.
  - Water & Energy sales growth of 3% with progress in the Nordics, a difficult UK environment and more subdued rainwater harvesting activity in Australia.
  - Data & Flooring sales growth of 13% reflecting strong daracentre activity and geographic expansion in Europe.
- An interim dividend of 13.0 cent per share was paid to shareholders on 4 October 2019 (2018: 12.0 cent). The directors are recommending a final dividend of 33.5 cent per share for the year ended 31 December 2019 (2018: 30.0 cent), giving a total dividend for the year of 46.5 cent (2018: 42.0 cent). The final dividend if approved at the Annual General Meeting will be paid on 7 May 2020 to shareholders on the register at close of business on 27 March 2020.
- Business Review**  
The Business & Strategic Report contained in this Annual Report, including the Chief Executive's Review and the Financial Review, sets out management's review of the Group's business during 2019. The key points include:
- Revenue up 7% to €4.7bn.
  - Trading profit up 12% to €497.1m.
  - Free cashflow up 9% to €337.1m.
  - Group trading margin of 10.7%.
  - Basic EPS up 11% to 204.6 cent.
  - Year-end net debt of €633.2m (2018: €728.3m). Net debt to EBITDA<sup>1</sup> of 1.1x (2018: 1.4x).
  - ROCE of 17.5% (2018: 16.8%).

1 Net Debt and EBITDA both pre-IFRS 16  
2 Earnings before finance costs, income taxes, depreciation, amortisation and the impact of IFRS 16.





## Directors' Report

Shareholding analysis as at 31 December 2019:

Shareholding Range	Number of accounts	% of total	Number of shares held	% of total
1 - 1000	2,916	57.28	1,182,818	0.65
1,001 - 10,000	1,598	28.44	4,557,657	2.49
10,001 - 100,000	501	10.19	16,543,632	9.05
100,001 - 1,000,000	169	3.44	49,465,099	27.06
Over 1,000,000	32	0.65	111,047,825	60.75
	4,916	100	182,785,222	100

Details of persons with a significant holding of securities in the Company are disclosed below:

Notification Date	Shareholder	Shares held	%
23/01/20	Eugene Murtagh	27,018,000	14.93%
24/09/19	Blackrock, Inc.	12,090,723	6.69%
11/07/19	Allianz Global Investors GmbH	8,956,284	4.96%
16/11/18	Baillie Gifford & Co.	9,010,740	5.00%
07/08/19	Ameriprise Financial Inc	7,228,355	4.00%
16/01/20	PVR.LLC	7,244,493	4.00%

Further information required following conclusion of the AGM on 31 May 2019, and Ms Anne Heraty was appointed as a non-executive director with effect from 1 August 2019.

**Directors' & Secretary's interests in Shares**  
The beneficial interests of the directors and secretary and their spouses and minor children in the shares of the Company at the end of the financial year are as follows:

	31-Dec-19	31-Dec-18
Eugene Murtagh	27,018,000	28,018,000
Geoff Doherty	1,079,207	1,129,207
Russell Shields	251,495	238,326
Peter Wilson	200,000	300,000
Gilbert McCarthy	389,376	389,376
Linda Hickey	255,576	247,637
Michael Crowley	5,000	5,000
John Cronin	30,600	30,600
Bruce McLennan	8,000	8,000
Just Massenberg	10,000	10,000
Anne Heraty*	-	-
Lorcan Dowd	2,919	2,603
	29,250,173	30,378,749

\* Appointed as a Director on 1 August 2019.

In 2011 we set ourselves an almost impossible challenge: by 2020, on an aggregated basis, we committed to matching 100% of our operational energy with renewable energy. Through this programme we have reduced our energy carbon intensity 6-fold, introduced solar PV to 22% of our wholly owned sites, and instigated significant on-site generation projects. As we reach the successful conclusion of our 10 year Net Zero Energy Programme in 2020, we are launching a new 10 year Planet Positive Programme, setting ourselves challenging targets in the areas of energy, carbon, circularity and water. Learn more at [www.kingspan.com/underourcommitments](http://www.kingspan.com/underourcommitments) and in the Sustainability Report contained in this Annual Report.

**Accounting Records**  
The directors are responsible for ensuring that accounting records, as outlined in Sections 281 to 285 of the Irish Companies Act 2014, are kept by the Group. The directors have provided appropriate systems and resources, including the appointment of suitably qualified accounting personnel, to maintain adequate accounting records throughout the Group, in order to ensure that the requirements of Sections 281 to 285 are complied with. The accounting records of the Company are maintained at the principal executive offices located at Dublin Road, Kingscourt, Co. Cavan, A82 X31, Ireland.

**The European Communities (Takeover Bids (Directive 2004/25/EC)) Regulations 2006**  
**Structure of the Company's share capital**  
At 31 December 2019, the Company had an authorised share capital comprised of 250,000,000 ordinary shares of €0.15 each and the Company's total issued share capital comprised 192,785,222 (2018: 192,711,120) Ordinary Shares, of which the Company held 1,907,824 (2018: 1,969,143) Ordinary Shares in treasury.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

**Corporate Governance**  
The directors are committed to achieving the highest standards of corporate governance. A statement detailing how Kingspan has applied the principles of good governance set out in the UK Corporate Governance Code (July 2018) is included in the Report of the Nomination and Governance Committee contained in this Annual Report. The Corporate Governance Statement is treated as forming part of this Annual Report.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

The key performance indicators for Kingspan upon which particular emphasis is placed are listed below.

**Innovation**  
The directors are committed to achieving the highest standards of corporate governance. A statement detailing how Kingspan has applied the principles of good governance set out in the UK Corporate Governance Code (July 2018) is included in the Report of the Nomination and Governance Committee contained in this Annual Report. The Corporate Governance Statement is treated as forming part of this Annual Report.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

**Sustainability**  
Our mission is to accelerate a net zero emissions future with the wellbeing of people and planet at its heart. We do this through enabling high-performance buildings that can save more energy, carbon and water. Aligned with our mission, we aim to make significant advances in the sustainability of both our business operations and our products.

**Code Of Conduct**  
Kingspan is committed to acting responsibly in its business and maintaining high standards of ethics and integrity in all of its dealings with its stakeholders, be they investors, customers, suppliers, its people or the community it operates in. Kingspan has a Code of Conduct which sets the standard by which all employees across the Group are expected to conduct themselves. The Code sets out the fundamental principles which all directors, officers and employees of Kingspan are required to adhere to in meeting those standards.

KPIs	Financial	Non-Financial
Basic EPS growth	204.6 cent (up 11%)	See page 32
Sales growth	64.7bn (up 7%)	See page 32
Trading margin	10.7% (up 50 bps)	See page 32
Free cash flow	€337.1m (up €28.7m)	See page 33
Return on capital employed	17.3% (up 50 bps)	See page 33
Net debt/EBITDA	1.1x (2018: 1.4x)	See page 33
Net Zero Energy	90% (up 15%)	See page 49
Health & Safety	1.4 per 100k hours (down 7%)	See page 52
Gender balance	19% female (up 1%)	See page 52
Waste recycling	65% (down 3%)	See page 51



## Directors' Report

3. during the financial year to which this report relates, conducted a review of the arrangements or structures that the directors have put in place to ensure material compliance with the Company's Relevant Obligations.

### Audit information

Each of the directors have taken all the steps that they should or ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the Group's statutory auditors are aware of that information. So far as the directors are aware, there is no relevant information of which the Group's statutory auditors are unaware.

### Auditor

During 2019, the Board carried out an audit tender process, details of which are more particularly set out in the Report of the Audit Committee contained in this Annual Report. As a result of this process, the Company's auditors, KPMG Chartered Accountants, will, in accordance with Section 385(2) of the Companies Act 2014, continue in office and will retire following the conclusion of the audit for the 2019 financial year, with the Board then appointing EY as Group external auditor with effect for the financial year ending 31 December 2020.

### On Behalf Of The Board

Gene M. Murtagh,

Chief Executive Officer

Geoff Doherty,

Chief Financial Officer

21 February 2020

the company financial statements in accordance with IFRSs as adopted by the EU and as applied by the Irish Companies Act 2014. The financial statements are required by law to give a true and fair view of the assets, liabilities and financial position of the Group and company and of the profit or loss of the Group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; state whether applicable IFRSs have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company, and the Group as a whole, will continue in business.

They are also satisfied in compliance with Provision 27 of the 2018 UK Corporate Governance Code:

→ that the Annual Report and financial statements, taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position, business model and strategy.

### Directors' Compliance Statement

The directors acknowledge that they are responsible for ensuring the Company's compliance with its relevant obligations in accordance with Section 225(2)(a) of the Irish Companies Act 2014 (the "Act") (described below as the "Relevant Obligations").

In accordance with Section 225 (2) (b) of the Act, the directors confirm that they have:

- drawn up a Compliance Policy Statement setting out the Company's policies (that are in the opinion of the directors appropriate to the Company) in respect of the compliance by the Company with its Relevant Obligations;
- put in place appropriate arrangements or structures that, in the opinion of the directors, provide a reasonable assurance of compliance in all material respects with the Company's Relevant Obligations; and

the company financial statements in accordance with IFRSs as adopted by the EU and as applied by the Irish Companies Act 2014. The financial statements are required by law to give a true and fair view of the assets, liabilities and financial position of the Group and company and of the profit or loss of the Group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; state whether applicable IFRSs have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company, and the Group as a whole, will continue in business.

The directors are responsible for keeping accounting records which disclose with reasonable accuracy at any time the financial position of the Group and the Company and which enable them to ensure that the financial statements comply with the Irish Companies Act 2014 and Article 4 of the IAS Regulation.

They are responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information on the Company's website. Legislation in the Republic of Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

In accordance with Transparency (Directive 2004/109/EC) Regulations 2007 and the Transparency Rules of the Financial Regulator, the directors confirm that to the best of their knowledge:

as well as the Group's strategic goals. It is based on a number of cautious assumptions concerning macro growth and stability in our key markets, and continued access to capital to support the Group's ongoing investments. The strategic plan is subject to stress testing which involves fixing a number of the main assumptions underlying the forecast in severe but reasonable scenarios. Such assumptions are rigorously tested by management and the directors. It is reviewed and updated annually and was considered and approved by the Board at its meeting in October 2019.

In making this assessment, the directors have considered the resilience of the Group, taking account of its current position and the principal risks facing the business as outlined in the Risk & Risk Management Report contained in this Annual Report, and the Group's ability to manage those risks. The risks have been identified using a top-down and bottom-up approach, and their potential impact was assessed having regard to the effectiveness of controls in place to manage each risk. In assessing the prospects of the Group over this three-year period, have been considered as have the mitigating factors in place.

Based on this assessment, the directors have a reasonable expectation that the Group will be able to continue in operation and meet its liabilities as they fall due over the three-year period of their assessment.

### Directors' Responsibility Statement

Each of the directors whose names and functions are set out in the Board section of this Annual Report confirm their responsibility for preparing the Annual Report and the consolidated and company financial statements in accordance with applicable Irish law and regulations.

Company law in Ireland requires the directors to prepare financial statements for each financial year. Under that law, the directors have to prepare the consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs), as adopted by the European Union (EU). The directors have elected to prepare

from the date of this Annual Report, and considered the Group's net debt position and capital commitments, available committed banking facilities and other relevant information, including the economic conditions currently affecting the building environment generally and the Group's Strategic Plan. On the basis of this review, the directors have concluded that there are no material uncertainties that would cast significant doubt over the Company's and the Group's ability to continue as a going concern. For this reason, the directors consider it appropriate to adopt the going concern basis in preparing the financial statements.

### Viability Statement

In accordance with Provision 31 of the 2018 UK Corporate Governance Code, the directors are required to assess the prospects of the Company, explain the period over which we have done so and state whether we have a reasonable expectation that the Company will be able to continue in operation and meet liabilities as they fall due over this period of assessment.

The directors have assessed the prospects of the Group over the three-year period to February 2023. The directors concluded that three years was an appropriate period for the assessment, having had regard to:

- the Group's rolling Strategic Plan which extends to 2025;
- the Group's long-term funding commitments, some of which fall to be repaid during the period;
- the inherent short-cycle nature of the construction market including the Group's order book and project pipeline; and
- the potential impact of macro-economic events and political uncertainty in some regions such as the UK and Middle East.

It is recognised that such future assessments are subject to a level of uncertainty that increases with time, and therefore future outcomes cannot be guaranteed or predicted with certainty.

The Group Strategic Plan is approved by the Board, building upon the divisional management plans

Details of the directors' and secretary's share options at the end of the financial year are set out in the report of the Remuneration Committee contained in the Annual Report. As at 21 February 2020, there have been no changes in the directors' and secretary's interests in shares since 31 December 2019.

### Conflicts Of Interest

None of the directors have any direct or indirect interest in any contract or arrangement subsisting at the date hereof which is significant in relation to the business of the Company or any of its subsidiaries nor in the share capital of the Company or any of its subsidiaries.

### Financial Instruments

In the normal course of business, the Group has exposure to a variety of financial risks, including foreign currency risk, interest rate risk, liquidity risk and credit risk. The Company's financial risk objectives and policies are set out in Note 19 of the financial statements.

### Political Donations

Neither the Company nor any of its subsidiaries have made any political donations in the year which would be required to be disclosed under the Electoral Act 1997.

### Subsidiary Companies

The Group operates from 159 manufacturing sites, and has operations in over 70 countries worldwide.

The Company's principal subsidiary undertakings at 31 December 2019, country of incorporation and nature of business are listed in the Principle Subsidiary Undertakings section of this Annual Report.

The Company does not have any branches outside of Ireland.

### Outlook

The Board fully endorses the outlook "Looking Ahead" expressed in the Chief Executive's Review in this Annual Report.

### Significant Events Since Year-end

There have been no significant events since the year-end.

### Going Concern

The directors have reviewed budgets and projected cash flows for a period of not less than 12 months



	BENCHMARK Designwall 2000 and Designwall 4000 featuring QuadCore™ technology.
	The Holiday Inn Panama City goes <b>beyond code</b> using a 2 inch QuadCore™ Panel.
	QuadCore™(m) reduced insulation thickness by approximately 50% versus traditional materials, <b>adding over 3,000 sq ft</b> of indoor space.
	QuadCore™ Panels are <b>GREENGUARD Gold certified</b> and zero Material Health Silver certification.
	The Holiday Inn was the first major hotel in Panama City, Panama, to be finished in Granite Construction after the devastation of Hurricane Michael, having been <b>completely rebuilt in just nine months</b> .
	The BENCHMARK Designwall panels are finished in Granite Construction's <b>Signature Finish</b> that has the look of stone masonry.
	Kingspan BENCHMARK insulated panels contain <b>up to 90% recycled steel content</b> .
	IHG Hotels and Resorts have an internal "Green Engage" system for <b>driving sustainability</b> .
	→
	→
	→
	→
	→

## Holiday Inn Panama City, USA



**Using QuadCore™ allowed us to use a two-inch panel and go beyond code, without adding any additional insulation.**

**We've used insulated panels before and we were confident that this would be fastest and most economical way to rebuild the hotel.**

Joseph Sorci, Principal Architect and President, Florida Architects

[Click here to see more](#)





Other Information

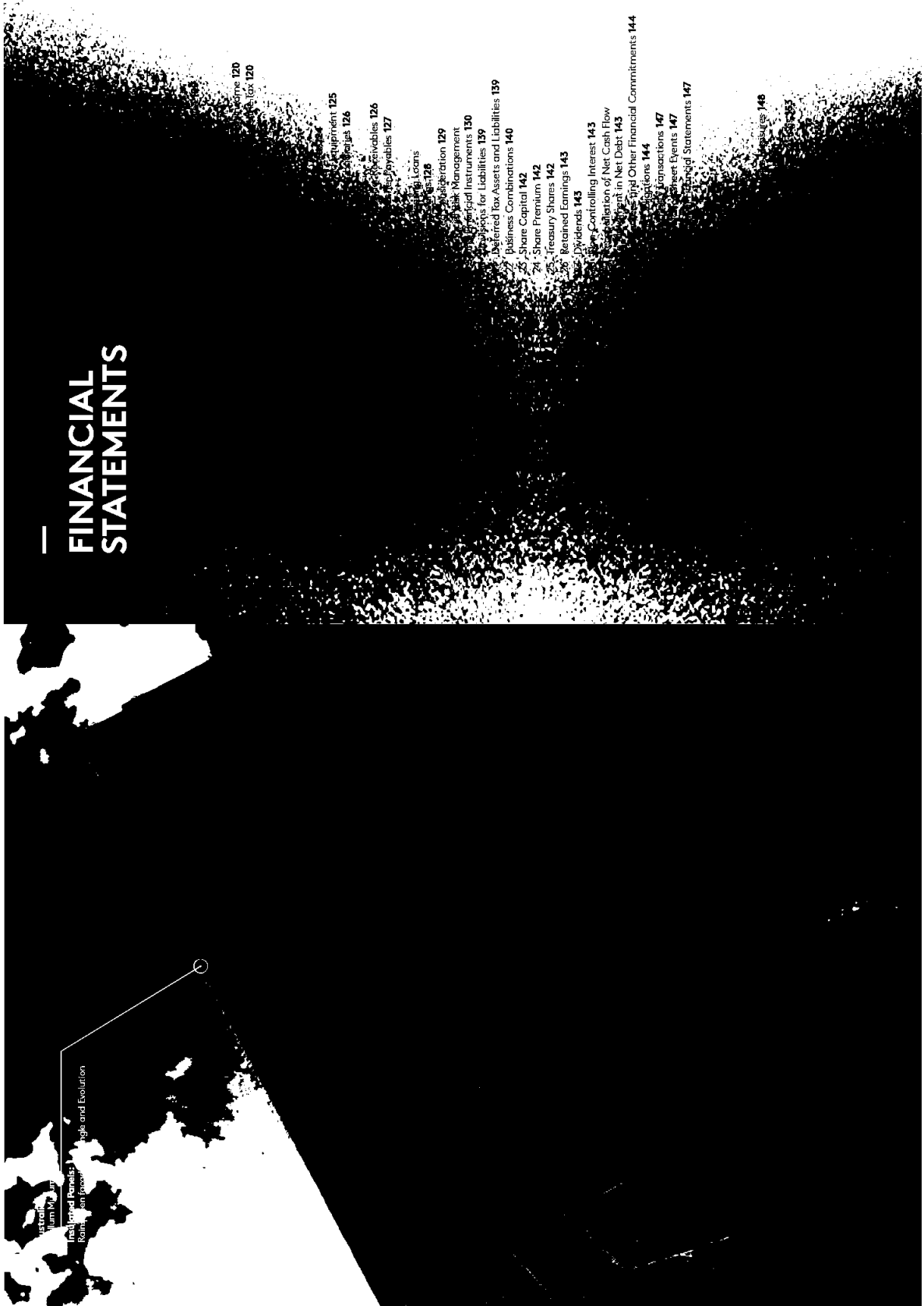
Directors' Report

Sustainability Report

Business & Strategic Report

**Financial Statements**

Independent Auditor's Report    Financial Statements    Notes to the Financial Statements



# FINANCIAL STATEMENTS

Income tax 120

Equipment 125

Leases 126

Receivables 126

Payables 127

Leases 128

Capitalization 129

Share Management

Financial Instruments 130

Provisions for Liabilities 139

Deferred Tax Assets and Liabilities 139

Business Combinations 140

Share Capital 142

Share Premium 142

Treasury Shares 142

Retained Earnings 143

Dividends 145

Controlling Interest 143

Calculation of Net Cash Flow

Change in Net Debt 143

Other Financial Commitments 144

Transactions 144

Share Events 147

Financial Statements 147

Reserves 148

Strategic  
Summary  
Key  
Performance  
Indicators  
and  
Evolution



Financial Statements

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KINGSPAN GROUP PLC

OPINION AND CONCLUSIONS AS SET FORTH FROM OUR AUDIT

Goodwill €1,506.9 million (2018: €1,391.0 million) Refer to page 85 (Accounting policy) and Note 9 to the financial statements.

Group audit matters: Warranty provisions €109.7 million (2018: €104.3 million) Refer to page 85 (Accounting policy) and Note 20 to the financial statements.

The key audit matter: There is a risk in respect of the recoverability of Group's significant goodwill balance if future cash flows are not sufficient to recover the carrying value of the Group's goodwill...

The key audit matter: The Group's business involves the sale of significant warranty provisions which are inherently judgemental in nature. These provisions are required in order for the Group to record an appropriate estimate of the ultimate costs of repairing and replacing product that is determined to be faulty.

How the matter was addressed in our audit: In this area our audit procedures included, among other things, assessing the carrying value of subsidiaries for any objective indicators of impairment.

How the matter was addressed in our audit: Our audit procedures included, among other things, assessing management's approach to identifying, recording and monitoring potential claims; consideration of the nature and basis of the provision and the range of potential outcomes;

Kingspan Group plc — Annual Report & Financial Statements 2019

3 Our application of materiality and an overview of the scope of our audit: Materiality for the Group financial statements as a whole was set at €22.3 million (2018: €19.5 million).

2 Key audit matters: our assessment of risks of material misstatement: Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the financial statements and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by us...

The coverage we obtained was as follows:

Table with 3 columns: Component, Full scope components %, Specific scope components %, Other components %. Rows include Profit before tax (76%), Revenue (70%), Total assets (82%), and Other components (1.0%, 1.4%, 1.4%, 5%).

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KINGSPAN GROUP PLC

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KINGSPAN GROUP PLC

The audits undertaken for Group reporting purposes at the key reporting components were all performed to component materiality levels. These component materiality levels were set individually for each of the 20 reporting components of €10,000 to €7,500,000. Detailed audit instructions were sent to the component auditors in all of these identified locations. These instructions covered the significant audit areas to be covered by these audits (which included the relevant key audit matters detailed above) and set out the information required to be reported to the Group audit team.

Senior members of the Group audit team were directly responsible for the audit of 21 full scope components and 6 specific scope components. In respect of the other 30 full scope components and 9 specific component auditors (all KPMG member firms), senior members of the Group audit team:

- > participated in planning calls to ensure that the audit instructions were understood;
  - > inspected the audit workpapers in respect of significant audit risk areas; and
  - > participated in closing conference calls, along with the audit team, management, the local audit team, Group management and the Group audit team.
- Based on the above procedures, the Group audit team was satisfied with the coverage obtained and the audit work performed in respect of each component.

### 4 We have nothing to report on going concern

We are required to report to you if we have anything to report to add or draw attention to in relation to the directors' statement in note 1, to the financial statements on the use of the going concern basis of accounting with no material uncertainties that may cast significant doubt over the Group and Company's use of that basis for a period of at least twelve months from the date of approval of the financial statements, or the related statement under the Listing Rules (Euronext Dublin and the London Stock Exchange) set out on page 92 is materially inconsistent with our audit knowledge.

We have nothing to report in these respects.

> the directors' explanation in the directors' report of how they have assessed the prospects of the Group, over what period they have done so and why they considered that period to be appropriate, and whether they are able to continue in operation and meet their liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

Other disclosures

We are required to address the following items and report to you in the following circumstances:

> Fair, balanced and understandable (set out on pages 92 to 93); if we have identified material inconsistencies between the knowledge we acquired during our financial statements audit and consideration of the overall Report and financial statements taken as a whole is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business model and strategy;

> Report of the Audit Committee (set out on pages 82 to 87); if the section of the Annual Report describing the work of the Audit Committee does not appropriately address matters communicated by us to the Audit Committee;

> Statement of compliance with UK Corporate Governance Code (set out on page 90); if the directors' statement does not properly disclose a departure from provisions of the UK Corporate Governance Code specified by the Listing Rules of Euronext Dublin and the London Stock Exchange for our review.

We have nothing to report in these respects.

In addition, as required by the Companies Act 2006, we report, in relation to the performance of the Group and the Governance Statement, on pages 62 to 67 that:

> based on the work undertaken for our audit, in our opinion, the Company has not provided the information required by section 52(2) of the European Disclosure of Financial Information Regulations (UK) and by certain large undertakings and groups) Regulations 2017 for the year ended 31 December 2018 as required by the European Union (Disclosure of Non-Financial and Diversity Information by certain large undertakings and groups) (amendments) Regulations 2018.

> based on our knowledge and understanding of the Company and its environment obtained in the course of our audit, we have not identified any material misstatements in that information;

> the Corporate Governance statement contains the information required by the European Union (Disclosure of Non-Financial and Diversity Information by certain large undertakings and groups) Regulations 2017.

We also report that, based on work undertaken for our audit, all of the other information required by the Act is contained in the Corporate Governance Statement.

### 6 Our opinions on other matters prescribed the Companies Act 2014 are unmodified

We have obtained all the information and explanations which we consider necessary for the purpose of our audit.

In our opinion, the accounting records of the Company were sufficient to permit the preparation of the financial statements and properly audited and the Company's statement of financial position is in agreement with the accounting records.

### 7 We have nothing to report on which we are required to report by exception

The Companies Act 2014 requires us to report to you if, in our opinion, the directors' statement in relation to transactions required by sections 305 to 312 of the Act are not made.

The Companies Act 2014 also requires us to report to you if, in our opinion, the Company has not provided the information required by section 52(2) of the European Disclosure of Financial Information Regulations (UK) and by certain large undertakings and groups) Regulations 2017 for the year ended 31 December 2018 as required by the European Union (Disclosure of Non-Financial and Diversity Information by certain large undertakings and groups) (amendments) Regulations 2018.

The Listing Rules of the Euronext Dublin and the London Stock Exchange require us to review:

- > the directors' statement, set out on page 92, in relation to going concern and longer-term viability;
- > the part of the Corporate Governance Statement on page 90 relating to the Company's compliance with the provisions of the UK Corporate Governance Code and the risk Capital and Governance Award specified for our review; and
- > certain elements of disclosures in the report to shareholders by the Board of Directors' remuneration committee.

### 8 Respective responsibilities

As explained more fully in their statement set out on pages 92 to 93, the directors of the Company are responsible for preparing the financial statements, including fair views, such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing whether due to fraud or error; assessing to the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work for our report, or for the opinions we have formed.

The Companies Act 2014 requires us to report to you if, in our opinion, the directors' statement in relation to transactions required by sections 305 to 312 of the Act are not made.

Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that our audit will detect all misstatements. Misstatements may arise from fraud, other irregularities or error and, if aggregated, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements. The risk of not detecting a material misstatement resulting from fraud or other irregularities is higher than for one resulting from error, as they may involve collusion, forgery, intentional misstatements, misrepresentations, or the deliberate omission of information that may involve any area of law and regulation specified for our review.

A fuller description of our responsibilities is provided on pages 93 to 94 of our report at 4988-9686-6980/24-6-30/Description of auditors' responsibilities, for, audit.pdf

### 9 The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the Company's members, as a body, in accordance with section 391 of the Companies Act 2014. Our work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work for our report, or for the opinions we have formed.

The Companies Act 2014 requires us to report to you if, in our opinion, the directors' statement in relation to transactions required by sections 305 to 312 of the Act are not made.

The Companies Act 2014 requires us to report to you if, in our opinion, the directors' statement in relation to transactions required by sections 305 to 312 of the Act are not made.

Conal O'Halloran  
for and on behalf of KPMG Chartered Accountants, Statutory Audit Firm  
15 Stokes Place  
St. Stephen's Green  
Dublin 2  
Ireland  
21 February 2020

**CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019**

	Note	2019 €m	2018 €m
<b>REVENUE</b>			
Cost of sales	2	4,659.1 (3,304.3)	4,372.5 (3,158.0)
<b>GROSS PROFIT</b>		<b>1,354.8</b>	<b>1,214.5</b>
Operating costs, including intangible amortisation		(857.7)	(785.3)
<b>TRADING PROFIT</b>		<b>497.1</b>	<b>445.2</b>
Intangible amortisation	2	(21.9)	(22.2)
<b>OPERATING PROFIT</b>		<b>475.2</b>	<b>423.0</b>
Finance expense	4	(23.7)	(19.5)
Finance income	4	2.9	1.4
<b>PROFIT FOR THE YEAR BEFORE INCOME TAX</b>		<b>454.4</b>	<b>404.9</b>
Income tax expense	7	(76.6)	(69.1)
<b>PROFIT FOR THE YEAR FROM CONTINUING OPERATIONS</b>		<b>377.8</b>	<b>335.8</b>
Attributable to owners of Kingspan Group plc		369.4	330.9
Attributable to non-controlling interests	28	37.8	35.8
<b>EARNINGS PER SHARE FOR THE YEAR</b>			
Basic	8	204.6c	184.0c
Diluted	8	202.9c	182.3c

Gene M. Murtagh  
Chief Executive Officer

Geoff Doherty  
Chief Financial Officer

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019**

	Note	2019 €m	2018 €m
<b>Profit for the year</b>		<b>377.8</b>	<b>335.8</b>
<b>Other comprehensive income:</b>			
Items that may be reclassified subsequently to profit or loss			
Exchange differences on translating foreign operations		61.0	4.0
Effective portion of changes in fair value of cash flow hedges		(0.2)	0.3
<b>Items that will not be reclassified subsequently to profit or loss</b>		<b>(0.2)</b>	<b>0.9</b>
Actuarial (losses)/gains on defined benefit pension schemes	31	-	(0.2)
Income taxes relating to actuarial (losses)/gains on defined benefit pension schemes	21	-	(0.2)
<b>Total other comprehensive income</b>		<b>60.6</b>	<b>5.0</b>
<b>Total comprehensive income for the year</b>		<b>438.4</b>	<b>340.8</b>
Attributable to owners of Kingspan Group plc		430.2	337.1
Attributable to non-controlling interests	28	8.2	3.7
		<b>438.4</b>	<b>340.8</b>

**Financial Statements**
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019**

	Note	2019 €m	2018 €m
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>		<b>1,506.9</b>	<b>1,391.0</b>
Goodwill	9	93.2	111.1
Financial asset	10	8.2	8.2
Property, plant and equipment	11	96.2	850.5
Right-of-use assets	12	321.6	277.4
Derivative financial instruments	19	27.3	27.4
Retirement benefit assets	31	9.2	7.4
Deferred tax assets	21	14.1	15.6
<b>CURRENT ASSETS</b>		<b>2,745.7</b>	<b>2,411.2</b>
Inventories	13	557.6	524.9
Trade and other receivables	14	794.2	798.6
Derivative financial instruments	19	-	0.2
Cash and cash equivalents	19	100.9	294.5
		1,542.7	1,618.2
<b>TOTAL ASSETS</b>		<b>4,288.4</b>	<b>4,029.4</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>		<b>768.9</b>	<b>779.8</b>
Trade and other payables	15	58.0	47.5
Provisions for liabilities	20	25.6	-
Lease liabilities	16	0.1	-
Derivative financial instruments	19	-	59.5
Deferred consideration (including contingent consideration)	18	-	53.2
Interest bearing loans and borrowings	17	72.9	78.8
Current income tax liabilities		928.6	1,018.8
<b>NON-CURRENT LIABILITIES</b>		<b>24.3</b>	<b>20.5</b>
Retirement benefit obligations	31	24.3	20.5
Provisions for liabilities	20	51.7	56.8
Interest bearing loans and borrowings	17	686.5	967.0
Lease liabilities	16	6.7	7.4
Derivative liabilities	21	31.9	40.8
Deferred contingent consideration	18	186.5	136.6
		1,239.4	1,221.7
<b>TOTAL LIABILITIES</b>		<b>2,168.0</b>	<b>2,240.5</b>
<b>NET ASSETS</b>		<b>2,120.4</b>	<b>1,788.9</b>
<b>EQUITY</b>			
Share capital	23	23.8	23.7
Share premium	24	95.6	95.6
Capital redemption reserve		0.7	0.7
Treasury shares	25	(11.6)	(12.7)
Other reserves		2,291.6	(275.2)
Retirement benefit obligations		2,221.6	1,750.6
<b>EQUITY ATTRIBUTABLE TO OWNERS OF KINGSPAN GROUP PLC</b>		<b>2,960.3</b>	<b>2,252.2</b>
<b>NON-CONTROLLING INTEREST</b>	28	<b>50.1</b>	<b>36.6</b>
<b>TOTAL EQUITY</b>		<b>2,120.4</b>	<b>1,788.9</b>

Gene M. Murtagh  
Chief Executive Officer

Geoff Doherty  
Chief Financial Officer

21 February 2020



**CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019**

	Note	2019 €m	2018 €m
<b>OPERATING ACTIVITIES</b>		<b>377.8</b>	<b>355.8</b>
Profit for the year			
Add back non-operating expenses:			
Income tax expense	7	76.6	69.1
Depreciation of property, plant and equipment	5	11.9	76.0
Impairment of non-current assets	10	21.9	22.2
Impairment of non-current intangible assets	11	0.2	5.2
Employee equity-settled share options		13.1	12.3
Finance income	4	(2.9)	(1.4)
Finance expense	4	23.7	19.5
Profit on sale of property, plant and equipment	5	(3.3)	(4.9)
Movement of deferred consideration		(0.6)	0.8
Changes in working capital:			
Inventories		5.8	4.7
Trade and other receivables		57.3	(35.0)
Trade and other payables		(57.5)	30.6
Others:			
Change in provisions		1.7	(5.8)
Pension contributions	31	(1.2)	(0.8)
Cash generated from operations		627.1	530.3
Income tax paid		(67.2)	(75.0)
Interest paid		(19.5)	(17.0)
<b>Net cash flow from operating activities</b>		<b>520.4</b>	<b>438.3</b>
<b>INVESTING ACTIVITIES</b>		<b>(161.0)</b>	<b>(442.2)</b>
Additions to property, plant and equipment		6.7	12.9
Proceeds from disposal of property, plant and equipment		(42.2)	(461.0)
Purchase of subsidiary undertakings	22	(142.2)	(6.2)
Purchase of financial asset		(59.7)	1.1
Payment of deferred contingent consideration in respect of acquisitions	18	2.8	1.4
<b>Net cash flow from investing activities</b>		<b>(353.4)</b>	<b>(602.2)</b>
<b>FINANCING ACTIVITIES</b>		<b>7.8</b>	<b>445.0</b>
Drawdown of loans	29	(161.6)	(92.7)
Repayment of loans and borrowings	29	(31.6)	-
Payment of lease liability	16	0.1	0.1
Proceeds from share issues		(0.6)	-
Repurchase of shares	25	(0.4)	(0.1)
Dividends paid to non-controlling interest	28	(77.6)	(65.3)
Dividends paid	27	(284.1)	284.0
<b>Net cash flow from financing activities</b>		<b>(117.1)</b>	<b>120.1</b>
<b>(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>	29	<b>(13.5)</b>	<b>(42.2)</b>
Effect of exchange rate changes on cash held		294.5	176.6
Cash and cash equivalents at the beginning of the year			
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>		<b>190.9</b>	<b>294.5</b>

**COMPANY STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019**

	Note	2019 €m	2018 €m
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Investments in subsidiaries	12	1,201.4	1,191.0
<b>CURRENT ASSETS</b>			
Amounts owed by group undertakings	14	128.7	112.7
Cash and cash equivalents		0.1	0.1
<b>TOTAL ASSETS</b>		<b>1,330.2</b>	<b>1,303.8</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Amounts owed to group undertakings	15	61.3	-
Payables	15	0.2	0.2
<b>TOTAL LIABILITIES</b>		<b>61.5</b>	<b>0.2</b>
<b>NET ASSETS</b>		<b>1,268.7</b>	<b>1,303.6</b>
<b>EQUITY</b>			
<b>Equity attributable to owners of Kingspan Group plc</b>			
Share capital	23	23.8	23.7
Share premium	24	95.6	95.6
Capital redemption reserve		0.7	0.7
Treasury shares	25	(11.8)	(12.7)
Retained earnings	26	1,160.4	1,196.3
<b>TOTAL EQUITY</b>		<b>1,268.7</b>	<b>1,303.6</b>

 Gene M. Murtogh  
 Chief Executive Officer

 Geoff Delaney  
 Chief Financial Officer

21 February 2020

**Financial Statements**

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1 STATEMENT OF ACCOUNTING POLICIES

General information

Kingspan Group plc is a public limited company registered and domiciled in Ireland. Its registered number is 70576 and the address of its registered office is at Dublin Road, Kingscourt, Co. Cavan. The Group's principal activities comprise the manufacture of insulated panels, rigid insulation boards, architectural facades, data and flooring technology, daylighting and ventilation systems and water and energy solutions. The Groups Principal Subsidiaries and their shareholdings are set out on page 153 to 155.

Statement of compliance

The consolidated and Company financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) and their Interpretations issued by the International Accounting Standards Board (IASB) as adopted by the EU and those parts of the Companies Act 2014, applicable to companies reporting under IFRS and Article 4 of the IAS Regulation.

The Company has availed of the exemption in Section 304 of the Companies Act 2014 and has not presented the Company Income Statement, which forms part of the Company's financial statements, to its members and the Registrar of Companies.

Basis of preparation

The financial statements have been prepared on a going concern basis, under the historical cost convention, as modified by:

- > measurement at fair value of share based payments at the date of award;
- > recognition of deferred contingent consideration recognised and measured at fair value; and
- > recognition of the defined benefit liability as plan assets less the present value of the defined benefit obligation.

The accounting policies set out below have been applied consistently to all years presented in these financial statements, unless otherwise stated.

These consolidated financial statements have been prepared in Euros (€) and the presentation currency of the Group and the functional and presentation currency of the Company.

The Group uses a number of Alternative Performance Measures (APMs) throughout these financial statements to give assistance in understanding the performance of the underlying business and to give a better understanding of how management review and monitor the business on an ongoing basis. These APMs have been defined and explained in more detail on page 148 to 150.

Comparative information has been presented where necessary, to present the financial statements on a consistent basis.

Changes in Accounting Policies and Disclosures

New and amended standards and interpretations effective during 2019

IFRS 16 Leases

IFRS 16 is effective for accounting periods beginning on or after 1 January 2019, and the Group adopted IFRS 16 with effect from 1 January 2019. IFRS 16 sets out the principle for the recognition, measurement, presentation and disclosure of lease transactions. For leases, IFRS 16 eliminates the classification of leases as either operating lease or finance leases and introduces a single lease accounting model whereby all leases are accounted for as finance leases, with some exemptions for short-term and low-value leases. It also includes an election which permits a lessee not to separate non-lease components (e.g. maintenance) from lease components and instead capitalise both the lease cost and associated non-lease cost. The standard primarily affects the recognition of additional assets and liabilities in the Consolidated Statement of Financial Position and in the Consolidated Income Statement. It replaces the recognition of a right-of-use asset with a right-of-use asset and an interest expense on the lease liabilities.

The incremental borrowing rate is the rate that the lessee would expect to incur on funds borrowed over a similar term to the right of use asset in the relevant economic environment. The Group's weighted average incremental borrowing rate pertaining to these leases is 3%.

Definition of a lease

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under IFRIC 4 Determining Whether an Arrangement Contains a Lease. The Group now assesses whether a contract is or contains a lease under IFRS 16. A contract is, or contains a lease if the contract conveys a right to control the use of an identified asset, for a period of time in exchange for consideration.

On transition to IFRS 16, the Group has applied the practical expedient to grandfather the assets and liabilities which transactions are leases. It applied IFRS 16 only to contracts that were previously

identified as leases. Contracts that were not identified as leases under IAS 17 and that were not reassessed under IFRS 16, have the deferred portion of contracts entered into or changed on or after 1 January 2019.

Transition

The Group adopted the new standard by applying the modified retrospective approach.

At transition, for leases classified as operating leases under IAS 17, lease liabilities were measured at the present value of the remaining lease payments, discounted at the applicable incremental borrowing rate as at 1 January 2019. All right of use assets were measured at the amount of the lease liability on adoption, adjusted by the amount of any prepaid or accrued interest payments.

Previously under IAS 17 operating lease rentals were charged to the Income Statement on a straight-line basis over the term of the lease.

The Group opted for the recognition exemption for short-term and low-value leases and used hindsight when determining the lease term if the contract contains options to extend or terminate the lease. The Group also elected not to separate non-lease components from lease components and instead capitalise both the lease cost and associated non-lease cost.

The Group has also availed of the practical expedient which allows for a single discount rate to be applied to a portfolio of leases with reasonably similar characteristics.

The Group had a small number of finance leases under IAS 17. For these leases, the carrying amount of the asset and liability at 1 January 2019 were recognised at the equivalent carrying amount under IAS 17 immediately before that date.

On 1 January 2019 €127.9m of leases were recognised as liabilities on adoption of the standard and €78.8m capitalised as right of use assets. During 2019, depreciation on the right of use assets was €30.0m and associated lease rentals decreased by €3.8m leading to an increase in operating profit of €1.8m. The interest charge on the associated leases was €3.8m and the aggregate impact of IFRS 16 on profit before tax was a decrease of €2.0m. The Group has also reassessed its new contracts on 1 January 2019. This reassessment has resulted in an impact on cash and cash equivalents at the end of 2019. It had an impact on the cashflow statement in respect of profit, depreciation and finance expense by amounts outlined above, offset by payment of lease liabilities of €31.8m. Further details outlining the impact on the financial statements on transition to IFRS 16 is outlined in note 16.

COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

	Share Capital	Share Premium	Capital Redemption Reserves	Treasury Shares	Retained Earnings	Shareholders' Equity
	€m	€m	€m	€m	€m	€m
<b>Balance at 1 January 2019</b>	23.7	95.6	0.7	(12.7)	1,196.3	1,303.6
Shares issued	0.1	-	-	-	0.1	0.1
Repurchase of shares	-	-	-	(0.6)	(0.6)	(0.6)
Employee share based compensation	-	-	-	1.5	13.1	14.6
Dividends paid	-	-	-	-	(77.6)	(77.6)
<b>Transactions with owners</b>	0.1	-	-	0.9	(64.5)	(63.5)
Profit for the year	-	-	-	-	28.6	28.6
<b>Balance at 31 December 2019</b>	23.8	95.6	0.7	(11.8)	1,160.4	1,268.7

COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

	Share Capital	Share Premium	Capital Redemption Reserves	Treasury Shares	Retained Earnings	Shareholders' Equity
	€m	€m	€m	€m	€m	€m
<b>Balance at 1 January 2018</b>	23.6	95.6	0.7	(14.0)	1,242.6	1,348.5
Shares issued	0.1	-	-	-	-	0.1
Repurchase of shares	-	-	-	-	12.3	13.6
Employee share based compensation	-	-	-	1.3	(68.3)	(68.3)
Dividends paid	-	-	-	-	(56.0)	(56.6)
<b>Transactions with owners</b>	0.1	-	-	1.3	(56.0)	(54.6)
Profit for the year	-	-	-	-	9.7	9.7
<b>Balance at 31 December 2018</b>	23.7	95.6	0.7	(12.7)	1,196.3	1,303.6

COMPANY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	€m	€m
<b>OPERATING ACTIVITIES</b>		
Profit for the year after tax	28.6	9.7
<b>Net cash flow from operating activities</b>	28.6	9.7
<b>FINANCING ACTIVITIES</b>		
Change in receivables	(13.3)	57.2
Change in payables	61.3	-
Expurchase of shares	(1.9)	-
Proceeds from share issues	0.1	1.3
Dividends paid	(77.6)	(68.3)
<b>Net cash flow from financing activities</b>	(28.6)	(9.7)
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	0.1	0.1
Net increase in cash and cash equivalents	-	-
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	0.1	0.1

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. - usec)

1. STATEMENT OF ACCOUNTING POLICIES (continued)

The gain of recognition arises when the Group satisfies an obligation by transferring control of a promised good or service to the customer, which could occur over time or at a point in time. Invoicing occurs at the date of final delivery of the product or service to the customer, at which point performance obligation is satisfied. A right is established for unconditional consideration as control passes to the customer. Typically payment terms are 30 days from the end of the month in which the invoice is raised.

**Research and Development**  
Expenditure on research and development is recognised as an expense in the period in which it is incurred. An asset is recognised only when all the conditions set out in IAS 38 Intangible Assets are met.

**Business Combinations**  
Business combinations are accounted for using the acquisition method as at the date of acquisition.

In accordance with IFRS 3 Business Combinations, the fair value of consideration paid for a business combination is measured as the aggregate of the fair values at the date of acquisition of assets given and liabilities incurred or assumed in exchange for the assets, liabilities and contingent liabilities of the acquired entity are measured at fair value as at the acquisition date. Where a business combination is measured on a provisional basis with any adjustments to these provisional values made within 12 months of the acquisition date and are effective as at the acquisition date.

To the extent that deferred consideration is payable as part of the acquisition and is payable after one year from the acquisition date, the deferred consideration is discounted at an appropriate interest rate and, accordingly, carried at net present value (amortised cost) in the Group Statement of Financial Position. The discount component is then unwound as an income charge in the Consolidated Income Statement over the life of the obligation.

Where a business combination agreement provides for an adjustment to the cost of a business acquired contingent on future events, other than put options held by non-controlling interests, the Group accrues the fair value of the additional consideration payable as a liability at acquisition date. This amount is reassessed at each subsequent reporting date with any adjustments recognised in the Income Statement.

If the business combination is achieved in stages, the fair value of the acquirer's previously held equity interest in the acquiree is re-measured at the acquisition date through the Income Statement.

**IFRIC 23 Uncertainty over income tax treatment**

IFRIC 23 is effective for accounting periods beginning on or after 1 January 2019, and the Group adopted IFRIC 23 with effect from 1 January 2019. IFRIC 23 sets out how to account for uncertain tax positions based on tax losses, unused tax credits and tax rates when there is uncertainty over income tax treatments under IAS 12 Income Taxes. Where the Group considers it probable that an uncertain tax treatment will not be accepted by a tax authority it is measured using either the most likely amount method or the expected value method, as appropriate. The adoption and application of IFRIC 23 did not have a material impact on the Group.

1. STATEMENT OF ACCOUNTING POLICIES (continued)

are re-measured when there are changes in the assessment of whether an extension option is reasonably certain to be exercised or not. The Group's policy is to reasonably estimate not to be exercised or where there is a change in future lease payments as a result of a change in an index or rate.

The Group has applied judgement to determine the appropriate classification that includes terminated contracts to exercise such options, the relevant amount of right of use assets and lease liabilities are recognised. The Group has also applied judgement in determining the incremental borrowing rate, the basis of which is set out above.

The new standards, amendments to standards and interpretations are as follows:

	Effective Date - periods beginning on or after
IFRS 16: Leases (12 January 2016)	1 January 2019
IFRIC 23: Uncertainty over income tax treatment (7 June 2017)	1 January 2019
	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

The following amended standards and interpretations do not have a significant impact on the Group's consolidated financial statements:

Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

**IFRS 16: Leases (12 January 2016)**

The Group recognises right of use assets representing its right to use the underlying assets, and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Lease liabilities are measured at the present value of the future lease payments, discounted using the Group's incremental borrowing rate. Substantive lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities

**IFRS 16: Leases (12 January 2016)**

The new standards, amendments to standards and interpretations are as follows:

	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

**IFRS 16: Leases (12 January 2016)**

The Group recognises right of use assets representing its right to use the underlying assets, and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Lease liabilities are measured at the present value of the future lease payments, discounted using the Group's incremental borrowing rate. Substantive lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities

**IFRS 16: Leases (12 January 2016)**

The new standards, amendments to standards and interpretations are as follows:

	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

**IFRS 16: Leases (12 January 2016)**

The Group recognises right of use assets representing its right to use the underlying assets, and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Lease liabilities are measured at the present value of the future lease payments, discounted using the Group's incremental borrowing rate. Substantive lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities

	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

**IFRS 16: Leases (12 January 2016)**

**IFRS 16: Leases (12 January 2016)**

**IFRS 16: Leases (12 January 2016)**

The Group recognises right of use assets representing its right to use the underlying assets, and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Lease liabilities are measured at the present value of the future lease payments, discounted using the Group's incremental borrowing rate. Substantive lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities

The new standards, amendments to standards and interpretations are as follows:

	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

The Group recognises right of use assets representing its right to use the underlying assets, and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Lease liabilities are measured at the present value of the future lease payments, discounted using the Group's incremental borrowing rate. Substantive lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities

The new standards, amendments to standards and interpretations are as follows:

	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

The Group recognises right of use assets representing its right to use the underlying assets, and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Lease liabilities are measured at the present value of the future lease payments, discounted using the Group's incremental borrowing rate. Substantive lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities

The new standards, amendments to standards and interpretations are as follows:

	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

The Group recognises right of use assets representing its right to use the underlying assets, and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Lease liabilities are measured at the present value of the future lease payments, discounted using the Group's incremental borrowing rate. Substantive lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities

The new standards, amendments to standards and interpretations are as follows:

	Effective Date - periods beginning on or after
Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards Amendments to IAS 19: Plan amendment, curtailment or settlement (1 January 2016)	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures (1 January 2019)	1 January 2019
Amendments to IFRS 9: Financial Instruments with Negative Correlation (1 January 2020)	1 January 2020
Definition of Material (Amendments to IAS 1 and IAS 8) (1 January 2020)	1 January 2020
Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (1 January 2020)	1 January 2020

Goodwill is subject to impairment testing on an annual basis and at any time during the year if an indicator of impairment is considered to exist. The goodwill impairment tests are undertaken at a consistent time each year. Impairment is determined by assessing the recoverable amount of the cash generating unit to which the goodwill relates. Where the recoverable amount of the cash generating unit is less than the carrying amount, an impairment loss is recognised in the Income Statement. Impairment losses arising in respect of goodwill are not reversed following recognition.

On disposal of a subsidiary, the attributable amount of goodwill, not previously written off, is included in the calculation of the profit or loss on disposal.

**Intangible Assets (other than goodwill)**  
Intangible assets separately acquired are capitalised as part of a business combination are capitalised at fair value as at the date of acquisition.

Following initial recognition, intangible assets, which have finite useful lives, are carried at cost or initial fair value less accumulated amortisation and accumulated impairment losses.

The amortisation of intangible assets is calculated on the straight-line basis over the useful life of the intangible assets over the useful lives on a straight-line basis on the assumption of zero residual value. Amortisation charged on these assets is recognised in the Income Statement.

The carrying amount of intangible assets is reviewed at each reporting date and is subject to impairment testing when events or changes of circumstances indicate that the carrying values may not be recoverable.

The estimated useful lives are as follows:

Customer relationships	2 - 6 years
Trademarks & Brands	2 - 12 years
Patents	8 years
Technological know how and order backlog	5 - 10 years

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted as necessary.

Goodwill arises on business combinations and represents the difference between the fair value of the consideration and the identifiable net assets of a subsidiary at the date of acquisition.

The Group measures goodwill at the acquisition date as:

- > the fair value of the consideration transferred; plus
- > the recognised amount of any non-controlling interests in the acquiree; plus
- > the fair value of any identifiable intangible assets acquired; less
- > the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

Following initial recognition, goodwill is carried at cost less any accumulated impairment losses.

As at the acquisition date, any goodwill acquired is allocated to each of the cash generating units expected to benefit from the combinations synergies. The cash generating units are the smallest identifiable cash flows which generate largely independent cash inflows and these units are not larger than the operating segments (before aggregation) determined in accordance with IFRS 8 Operating Segments.

Goodwill is tested for impairment at the level of the cash generating unit. Goodwill is not tested for impairment by management for internal reporting purposes, which is at the individual cash generating unit level.

Transaction costs are expensed to the Income Statement as incurred.

**Put options held by non-controlling interest shares**  
Any contingent consideration is measured at fair value at the date of acquisition. Where a put option is held by a non-controlling interest ("NCI") in a subsidiary undertaking, whereby that party can require the Group to acquire the NCI's shareholding in the subsidiary at a future date, but the NCI retains practical control over the subsidiary, the parent identifies the Group as the acquirer and uses the method of accounting to this arrangement. The Group recognises a contingent consideration liability at fair value, being the Group's estimate of the amount required to settle that liability and a corresponding reserve in equity. Any subsequent remeasurements required due to changes in fair value of the put liability estimation are recognised in the Put Option Reserve in equity.

**Goodwill**  
Goodwill arises on business combinations and represents the difference between the fair value of the consideration and the identifiable net assets of a subsidiary at the date of acquisition.

The Group measures goodwill at the acquisition date as:

- > the fair value of the consideration transferred; plus
- > the recognised amount of any non-controlling interests in the acquiree; plus
- > the fair value of any identifiable intangible assets acquired; less
- > the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

Following initial recognition, goodwill is carried at cost less any accumulated impairment losses.

As at the acquisition date, any goodwill acquired is allocated to each of the cash generating units expected to benefit from the combinations synergies. The cash generating units are the smallest identifiable cash flows which generate largely independent cash inflows and these units are not larger than the operating segments (before aggregation) determined in accordance with IFRS 8 Operating Segments.

Goodwill is tested for impairment at the level of the cash generating unit. Goodwill is not tested for impairment by management for internal reporting purposes, which is at the individual cash generating unit level.

Goodwill is tested for impairment at the level of the cash generating unit. Goodwill is not tested for impairment by management for internal reporting purposes, which is at the individual cash generating unit level.

## Notes to the Financial Statements

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

#### 1. STATEMENT OF ACCOUNTING POLICIES (continued)

**Changes in deferred tax assets or liabilities** are recognised as an expense or tax income or expense in profit or loss, except where they relate to items that are recognised in other comprehensive income or directly in equity, in which case the related deferred tax is also recognised in other comprehensive income or equity, respectively.

**Grants** are initially recognised as deferred income at their fair value when there is a reasonable assurance that the grant will be received and all relevant conditions have been complied with.

Capital grants received and receivable in respect of property, plant and equipment are treated as a reduction in the cost of that asset and thereby amortised to the underlying asset.

Revenue grants are recognised in the Income Statement to offset the related expenditure.

**Property, plant and equipment** Property, plant and equipment is measured at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is provided on a straight-line basis at the rates stated below, which are applied to the net book value of property, plant and equipment to its residual value by the end of its useful life:

Freehold buildings	2% to 2.5% on cost
Plant and machinery	5% to 20% on cost
Fixtures and fittings	10% to 20% on cost
Computer equipment	12.5% to 33% on cost
Motor vehicles	10% to 25% on cost
Freehold land is started at cost and is not depreciated.	

The estimated useful lives and residual values of property, plant and equipment are determined by management at the time the assets are acquired and reported data. These lives are based on historical experience with similar assets across the Group.

In accordance with IAS 36 Impairment of Assets, the carrying values of property, plant and equipment are reviewed at each reporting date and reviewed at other times if there is an indication of impairment. An impairment loss is recognised whenever the carrying value of an asset or its cash generating unit exceeds its recoverable amount.

#### 1. STATEMENT OF ACCOUNTING POLICIES (continued)

**Foreign currency** Transactions in foreign currencies are translated into the functional currency at the exchange rates at the date of the transaction. Monetary assets and liabilities are initially translated at the exchange rate at the date of acquisition and then subsequently these assets and liabilities are treated as part of a foreign entity and are translated at the closing rate.

Exchange rates of material currencies used were as follows:

	Average rate 2019	2018	Closing rate 2018
Euro 1	0.877	0.885	0.898
US Dollar	1.120	1.121	1.144
Canadian Dollar	1.485	1.530	1.557
Australian Dollar	1.610	1.580	1.620
Czech Koruna	25.669	25.648	25.711
Polish Zloty	4.297	4.260	4.299
Hungarian Forint	325.31	318.78	321.02
Brazilian Real	4.415	4.307	4.435

**Deferred tax** Deferred tax is recognised on all temporary differences at the reporting date. Temporary differences are defined as the differences between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred tax assets and liabilities are not subject to discounting and are measured at the tax rates that are expected to apply in the period in which the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences (i.e. differences that will result in taxable amounts in future periods when the carrying amount of the asset or liability is recovered or settled).

Deferred tax assets are recognised in respect of all deductible temporary differences (i.e. differences that give rise to amounts which are deductible in determining taxable profits in future periods when the carrying amount of the asset or liability is recovered or settled) and carry-forward unused tax credits and unused tax losses to the extent that it is probable that sufficient taxable profits will be available against which to offset these items.

The carrying amounts of deferred tax assets are subject to review at each reporting date and reduced to the extent that future taxable profits are considered to be inadequate to allow all or part of any deferred tax asset to be utilised.

#### Foreign currency

Transactions in foreign currencies are translated into the functional currency at the exchange rates at the date of the transaction. Monetary assets and liabilities are initially translated at the exchange rate at the date of acquisition and then subsequently these assets and liabilities are treated as part of a foreign entity and are translated at the closing rate.

Exchange rates of material currencies used were as follows:

	Average rate 2019	2018	Closing rate 2018
Euro 1	0.877	0.885	0.898
US Dollar	1.120	1.121	1.144
Canadian Dollar	1.485	1.530	1.557
Australian Dollar	1.610	1.580	1.620
Czech Koruna	25.669	25.648	25.711
Polish Zloty	4.297	4.260	4.299
Hungarian Forint	325.31	318.78	321.02
Brazilian Real	4.415	4.307	4.435

#### Foreign operations

The Income Statement, Statement of Financial Position and Cash Flow Statement of foreign operations are prepared in a functional currency different from that of the Company and are translated as follows:

- Assets and liabilities at each reporting date are translated at the closing rate at that reporting date.
- Results and cash flows are translated at the average rate for the year, or an average rate where this is a reasonable approximation.

All resulting exchange differences are recognised in the Statement of Comprehensive Income and accumulated as a separate component of equity, the Translation Reserve.

On disposal of a foreign operation, any such cumulative retranslation differences, previously recognised in equity, are reclassified to the Income Statement as part of gain or loss on disposal.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is based on the first-in, first-out principle and includes all expenditure incurred in acquiring the inventories and bringing them to their present location and condition.

- Raw materials are valued at the purchase price including transport, handling costs and net of trade discounts.

#### Retirement benefit obligations

The Group operates defined contribution and defined benefit pension schemes.

**Defined contribution pension schemes** The costs arising on the Group's defined contribution schemes are recognised in the Income Statement in the period in which the related service is provided.

The Group has no legal or constructive obligation to pay further contributions in the event that these plans do not hold sufficient assets to provide retirement benefits.

#### Defined benefit pension schemes

The Group's net obligation in respect of defined benefit pension schemes is determined separately for each plan by restricting the amount of future benefit that employees have earned in return for their service in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the total of any unrecognised past service costs and the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan.

Remeasurements of the net defined benefit liability or asset, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling, are recognised immediately in other comprehensive income.

The Group determines the net interest expense on the net defined benefit liability or asset by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability or asset, taking into account any changes in the net defined benefit liability during the period as a result of or arising from the plan's operations. Net interest expense and payments related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit or reduction in payments is recognised immediately in profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

#### Leases (Note 16)

Upon adoption of IFRS 16 the accounting policy for the year ended 31 December 2019 is as follows:

The Group recognises right of use assets representing its right to use the underlying assets and lease liabilities representing its obligation to make lease payments at the lease commencement date. The right of use assets are initially measured at cost, and subsequently measured at cost less accumulated depreciation and impairment losses.

Depreciation is provided on a straight-line basis over the period of the lease, or useful life if shorter.

Lease liabilities are measured at the present value of the future lease payments, discounted at the applicable incremental borrowing rate. Subsequent to the initial measurement, the lease liabilities are increased by the interest cost and reduced by lease payments made.

The right of use assets and lease liabilities are remeasured when there are changes in the assessment of whether an extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised or where there is a change in future lease payments as a result of a change in an index or rate. The Group also remeasures lease liabilities when the lease term where revised and termination options are contained in the lease contract.

Prior to 1 January 2019, the policy was as follows:

Leases are classified as finance leases whenever substantially all of the risk and rewards of ownership of the asset have been transferred to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are capitalised at the inception of the lease at the lower of its fair value and the present value of the minimum lease payments, and are depreciated over their useful lives with any impairment being recognised in the Income Statement.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. use)

## 1. STATEMENT OF ACCOUNTING POLICIES (continued)

<p><b>Provisions</b></p> <p>A provision is recognised in the Statement of Financial Position when the Group has a present constructive or legal obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.</p> <p>A specific provision is created when a claim has actually been made against the Group or where there is a known liability at the reporting date. Provisions are also created where a liability is probable in the past. In addition, a risk-based provision is created where future claims are warranted but not reported. The warranty provision is based on historical warranty data and a weighting of all possible outcomes against their associated probabilities.</p> <p>Specific provisions will generally be aged as a current liability, reflecting the assessment that a current liability exists to replace or repair product sold on foot of an accepted valid warranty issue. Only where the liability is reasonably certain not to be settled within the next 12 months, will a specific provision be categorised as a long-term obligation. Risk-based provisions will generally be aged as a non-current liability, reflecting the fact that no warranty claim has yet been made by the customer.</p> <p>Provisions which are not expected to give rise to a cash outflow within 12 months of the reporting date are, where material, determined by discounting the expected future cash flows. The unwinding of the discount is recognised as a finance cost.</p> <p><b>Dividends</b></p> <p>Final dividends on ordinary shares are recognised as a liability in the financial statements only after they have been approved at the Annual General Meeting of the Company. Interim dividends on ordinary shares are recognised when they are paid.</p> <p><b>Cash and cash equivalents</b></p> <p>Cash and cash equivalents principally comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less.</p> <p><b>Derivative financial instruments</b></p> <p>Derivative financial instruments principally interest rate and currency swaps, are used to hedge the Group's foreign exchange and interest rate risk exposures.</p>	<p><b>Derivative financial instruments</b></p> <p>Derivative financial instruments are recognised initially at fair value and thereafter are subsequently measured at fair value. For contracts that are not designated as hedges, the fair value of the instrument is recognised in the Income Statement with the objective of achieving full amortisation by maturity of the hedged item.</p> <p><b>Cash flow hedge</b></p> <p>The effective part of any gain or loss on the derivative financial instrument is recognised in other comprehensive income and presented in the Cash Flow Hedge Reserve in equity with the ineffective portion being recognised within Finance Income or Finance Expense in the Income Statement. If a hedge of a net investment in a financial asset or liability results in the recognition of a financial asset or a financial liability, the associated recognised assets or liabilities that are directly in other comprehensive income are reclassified into profit or loss in the same period or periods during which the asset acquired or liability assumed affects profit or loss. For cash flow hedges, other than those covered by the preceding statements, the associated cumulative gain or loss is removed from other comprehensive income and recognised in the Income Statement in the same period or periods during which the hedged forecast transaction affects profit or loss. The ineffective part of any gain or loss is recognised immediately in the Income Statement.</p> <p>Hedge accounting is discontinued when the hedging instrument is no longer sold, transferred or exercised, or when the instrument no longer qualifies for hedge accounting. The cumulative gain or loss at that point remains in other comprehensive income and is recognised when the transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in other comprehensive income is transferred to the Income Statement in the period.</p> <p><b>Net investment hedge</b></p> <p>Any gain or loss on the hedging instrument is recognised in the cumulative gain or loss reserve in equity. The gain or loss relating to the ineffective portion is recognised immediately in either Finance Income or Finance Expense in the Income Statement. Cumulative gains or losses remain in equity until disposal of the net investment in the foreign operation at which point the related differences are reclassified to the Income Statement as part of the overall gain or loss on sale.</p>
<p><b>Financial Assets</b></p> <p>On initial recognition, a financial asset is classified as measured at amortised cost or fair value with any movement being reflected through other comprehensive income or the income statement.</p> <p>On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis.</p> <p>The Group applies the simplified approach for expected credit losses (ECL) under IFRS 9 Financial Instruments, which requires expected lifetime losses to be recognised from initial recognition of receivables. Trade receivables are measured at gross value less any expected credit losses, when their fair value or objective evidence is reviewed that a specific counterparty may default. Trade receivables are written off when there is no reasonable expectation of recovery. In the event recoveries are made, these are recognised in the Consolidated Income Statement.</p> <p><b>Financial Liabilities</b></p> <p>Financial liabilities held for trading are measured at fair value through the profit and loss, and all other financial liabilities are measured at amortised cost unless the fair value option is applied.</p> <p><b>Finance Income</b></p> <p>Finance income comprises interest income on funds invested and any gains on hedging instruments that are recognised in the Income Statement. Interest income is recognised as it accrues using the effective interest rate method.</p> <p><b>Finance Expense</b></p> <p>Finance expense comprises interest payable on borrowings calculated using the effective interest rate method, the fair value gains and losses on hedging instruments that are recognised in the Income Statement, the net finance cost of the Group's defined benefit pension scheme, lease interest and the discount component of the deferred consideration which is unwound as an interest charge in the Income Statement over the life of the obligation.</p>	<p><b>Financial Assets</b></p> <p>On initial recognition, a financial asset is classified as measured at amortised cost or fair value with any movement being reflected through other comprehensive income or the income statement.</p> <p>On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis.</p> <p>The Group applies the simplified approach for expected credit losses (ECL) under IFRS 9 Financial Instruments, which requires expected lifetime losses to be recognised from initial recognition of receivables. Trade receivables are measured at gross value less any expected credit losses, when their fair value or objective evidence is reviewed that a specific counterparty may default. Trade receivables are written off when there is no reasonable expectation of recovery. In the event recoveries are made, these are recognised in the Consolidated Income Statement.</p> <p><b>Financial Liabilities</b></p> <p>Financial liabilities held for trading are measured at fair value through the profit and loss, and all other financial liabilities are measured at amortised cost unless the fair value option is applied.</p> <p><b>Finance Income</b></p> <p>Finance income comprises interest income on funds invested and any gains on hedging instruments that are recognised in the Income Statement. Interest income is recognised as it accrues using the effective interest rate method.</p> <p><b>Finance Expense</b></p> <p>Finance expense comprises interest payable on borrowings calculated using the effective interest rate method, the fair value gains and losses on hedging instruments that are recognised in the Income Statement, the net finance cost of the Group's defined benefit pension scheme, lease interest and the discount component of the deferred consideration which is unwound as an interest charge in the Income Statement over the life of the obligation.</p>
<p><b>Borrowing costs</b></p> <p>Borrowing costs directly attributable to qualifying assets, as defined in IAS 23 Borrowing costs, are capitalised during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Borrowing costs are expensed to the Income Statement in the period in which they are incurred.</p> <p><b>Share Based Payment Transactions</b></p> <p>The Group grants equity settled share based payments to employees through the Performance Share Plan and the Deferred Bonus Plan.</p> <p>The fair value of these equity settled transactions is determined at grant date and is recognised as an employee expense in the Income Statement, with the corresponding increase in equity, on a straight line basis over the vesting period. The fair value at the grant date is determined using a combination of the Monte Carlo simulation technique and a Black Scholes model, excluding the impact of any non-market conditions. Non-market vesting conditions are included in the fair value of the award. The number of options that are expected to vest. At each reporting date, the Group revises its estimates of the number of options that are likely to vest as a result of non-market conditions. Any adjustment from this revision is recognised in the Income Statement with a corresponding adjustment to equity.</p> <p>Where the share based payments give rise to the issue of new share capital, the proceeds received by the Company are credited to share capital (nominal value) and share premium (where applicable) when the share entitlements are exercised. Where the share based payments give rise to the re-issue of shares from treasury shares, the proceeds of issue are credited to share premium.</p> <p>The Group does not operate any cash-settled share based payment schemes or share based payment transactions with cash alternatives as defined in IFRS 2.</p> <p><b>Treasury Shares</b></p> <p>Where the Company purchases its own equity to cancel, the cancelled shares are equity and classified as treasury shares until such shares are cancelled or resold or reassigned. Any consideration received or reassigned, any consideration received is included in share premium account. No gains or losses are recognised on the purchase, sale, cancellation or issue of treasury shares.</p>	<p><b>Borrowing costs</b></p> <p>Borrowing costs directly attributable to qualifying assets, as defined in IAS 23 Borrowing costs, are capitalised during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Borrowing costs are expensed to the Income Statement in the period in which they are incurred.</p> <p><b>Share Based Payment Transactions</b></p> <p>The Group grants equity settled share based payments to employees through the Performance Share Plan and the Deferred Bonus Plan.</p> <p>The fair value of these equity settled transactions is determined at grant date and is recognised as an employee expense in the Income Statement, with the corresponding increase in equity, on a straight line basis over the vesting period. The fair value at the grant date is determined using a combination of the Monte Carlo simulation technique and a Black Scholes model, excluding the impact of any non-market conditions. Non-market vesting conditions are included in the fair value of the award. The number of options that are expected to vest. At each reporting date, the Group revises its estimates of the number of options that are likely to vest as a result of non-market conditions. Any adjustment from this revision is recognised in the Income Statement with a corresponding adjustment to equity.</p> <p>Where the share based payments give rise to the issue of new share capital, the proceeds received by the Company are credited to share capital (nominal value) and share premium (where applicable) when the share entitlements are exercised. Where the share based payments give rise to the re-issue of shares from treasury shares, the proceeds of issue are credited to share premium.</p> <p>The Group does not operate any cash-settled share based payment schemes or share based payment transactions with cash alternatives as defined in IFRS 2.</p> <p><b>Treasury Shares</b></p> <p>Where the Company purchases its own equity to cancel, the cancelled shares are equity and classified as treasury shares until such shares are cancelled or resold or reassigned. Any consideration received or reassigned, any consideration received is included in share premium account. No gains or losses are recognised on the purchase, sale, cancellation or issue of treasury shares.</p>
<p><b>Non-controlling interest</b></p> <p>Non-controlling interests represent the portion of the equity of a subsidiary not attributable either directly or indirectly to the parent company and are presented separately in the Income Statement and Statement of Financial Position, distinguished from shareholders' equity attributable to owners of the parent company.</p> <p><b>Accounting Estimates and Judgements</b></p> <p>In the process of applying the Group's accounting policies, as set out on pages 108 to 116, management are required to make estimates and judgements that could materially affect the Group's reported results or net asset position. Notwithstanding that the areas below represent estimation and judgement, at the end of the reporting period, the directors are satisfied that none of these areas have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities within the next financial year.</p> <p>The areas where key estimates and judgements were made by management and are material to the Group's reported results or net asset position, are as following:</p> <p><b>Impairment (Note 9)</b></p> <p>The Group is required to review assets for objective evidence of impairment. It does this on the basis of a review of the budget and rolling 5 year forecasts (4 year strategic plan, as approved by the Board, plus year 5 forecast by management), which by their nature are based on a series of assumptions and estimates. The Group has performed impairment tests on these cash generating units where there are indicators of impairment. The key assumptions described in Note 9. This is an area of estimation and judgement.</p> <p><b>Guarantees &amp; warranties (Note 20)</b></p> <p>Certain products carry formal guarantees of satisfactory functional and aesthetic performance of varying periods following their purchase. Local management evaluate the constructive or legal obligation arising from customer feedback and assess the requirement to provide for any probable outflow of economic benefit arising from a settlement. This is an area of estimation and judgement.</p>	<p><b>Non-controlling interest</b></p> <p>Non-controlling interests represent the portion of the equity of a subsidiary not attributable either directly or indirectly to the parent company and are presented separately in the Income Statement and Statement of Financial Position, distinguished from shareholders' equity attributable to owners of the parent company.</p> <p><b>Accounting Estimates and Judgements</b></p> <p>In the process of applying the Group's accounting policies, as set out on pages 108 to 116, management are required to make estimates and judgements that could materially affect the Group's reported results or net asset position. Notwithstanding that the areas below represent estimation and judgement, at the end of the reporting period, the directors are satisfied that none of these areas have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities within the next financial year.</p> <p>The areas where key estimates and judgements were made by management and are material to the Group's reported results or net asset position, are as following:</p> <p><b>Impairment (Note 9)</b></p> <p>The Group is required to review assets for objective evidence of impairment. It does this on the basis of a review of the budget and rolling 5 year forecasts (4 year strategic plan, as approved by the Board, plus year 5 forecast by management), which by their nature are based on a series of assumptions and estimates. The Group has performed impairment tests on these cash generating units where there are indicators of impairment. The key assumptions described in Note 9. This is an area of estimation and judgement.</p> <p><b>Guarantees &amp; warranties (Note 20)</b></p> <p>Certain products carry formal guarantees of satisfactory functional and aesthetic performance of varying periods following their purchase. Local management evaluate the constructive or legal obligation arising from customer feedback and assess the requirement to provide for any probable outflow of economic benefit arising from a settlement. This is an area of estimation and judgement.</p>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. - usec)

2 SEGMENT REPORTING

In identifying the Group's operating segments, management based its decision on the product supplied by each segment and the fact that each segment is managed and reported separately to the Chief Operating Decision Maker. These operating segments are monitored and strategic decisions are made on the basis of segment operating results.

Operating segments

The Group has the following five operating segments:

- Insulated Panels Manufacture of insulated panels, structural framing and metal facades.
- Insulation Boards Manufacture of rigid insulation boards, building services insulation and engineered timber systems.
- Light & Air Manufacture of daylighting, smoke management, building services insulation and ventilation systems.
- Energy Efficient Buildings Manufacture of energy and water solutions and air related service activities.
- Data & Flooring Manufacture of data centre storage solutions and raised access floors.

Analysis by class of business

Segment revenue and disaggregation of revenue

	Insulated Panels €m	Insulation Boards €m	Light & Air €m	Water & Energy €m	Data & Flooring €m	Total €m
Total revenue - 2019	3,031.9	876.9	327.7	208.1	214.5	4,659.1
Total revenue - 2018	2,823.1	864.1	291.8	202.9	190.6	4,372.5
Disaggregation of revenue 2019						
Point of Time	3,025.2	834.4	202.3	207.4	186.1	4,455.4
Over Time & Contract	6.7	42.5	125.4	0.7	28.4	203.7
Disaggregation of revenue 2018						
Point of Time	2,816.8	831.8	190.4	201.6	166.2	4,206.8
Over Time & Contract	6.3	32.3	101.4	1.3	24.4	165.7
	2,823.1	864.1	291.8	202.9	190.6	4,372.5

The disaggregation of revenue by geography is set out in more detail on page 118. The segments specified above capture the major product lines relevant to the Group.

The combination of the disaggregation of revenue by product group, geography and the timing of revenue recognition capture the key categories of disclosure with respect to revenue. Typically, individual performance obligations are specifically called out in the contract which allow for accurate recognition of revenue as and when performance is fulfilled. Given the nature of the Group's product set, customer revenue is not a significant feature of our value proposition. No further disclosures are required with respect to disaggregation of revenue other than what has been presented in this note.

Inter-segment transfers are carried out at arm's length prices and using an appropriate transfer pricing methodology. As inter-segment revenue is not material, it is not subject to separate disclosure in the above analysis. For the purposes of the segmental analysis, corporate overheads have been allocated to each division based on their respective revenue for the year.

Segment result (profit before net finance expense)

	Insulated Panels €m	Insulation Boards €m	Light & Air €m	Water & Energy €m	Data & Flooring €m	Total €m
Trading profit - 2019	316.1	117.1	25.2	14.2	24.5	497.1
Intangible amortisation	(13.1)	(4.9)	(2.9)	(0.9)	(0.1)	(21.9)
Operating profit - 2019	303.0	112.2	22.3	13.3	24.4	475.2
Trading profit - 2018	281.8	105.1	21.5	14.2	22.6	445.2
Intangible amortisation	(12.2)	(4.4)	(4.4)	(1.2)	-	(22.2)
Operating profit - 2018	269.6	100.7	17.1	13.0	22.6	423.0
Net finance expense						(18.1)
Profit for the year before tax						404.9
Income tax expense						(69.1)
Net profit for the year						335.8

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. - usec)

1 STATEMENT OF ACCOUNTING POLICIES (continued)

Recoverability of trade receivables (Note 14)

The Group provides credit to customers and as a result there is an associated risk that the customer may not be able to pay outstanding amounts. Trade receivables are assessed for impairment on a case by case basis when there are past due or at the reporting date or when objective evidence is received that a specific counterparty may default.

Business Combinations (Note 22)

Business combinations are accounted for using the acquisition method which requires that the assets and liabilities assumed are recorded at their respective fair values at the date of acquisition. The application of this method requires certain estimates and assumptions relating, in particular, to the determination of the fair values of the identifiable intangible assets assumed at the date of acquisition.

For intangible assets acquired, the Group bases valuations on expected future cash flows. This method employs a discounted cash flow analysis using the present value of the estimated cash flows expected to be generated by the intangible assets using appropriate discount rates and revenue forecasts. The period of expected cash flows is based on the expected useful life of the intangible asset acquired.

Measurement of deferred contingent liabilities is based on the probability of the related business combinations require assumptions to be made regarding profit forecasts and discount rates used to arrive at the net present value of the potential obligations. The Group has considered all available information in arriving at the estimate of liabilities associated with deferred contingent consideration obligations. This is an area of estimation and judgement.

Income taxes (Note 7)

The Group is subject to income tax in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions to which the Group is exposed for which the tax treatment is uncertain. The Group's estimates of whether additional taxes will be due. Once it has been concluded that a liability needs to be recognised, the liability is measured based on the tax laws that have been enacted or substantially enacted at the end of the reporting period.

The amount shown for current taxation includes an estimate for uncertain tax treatments where the group considers it probable that uncertain tax treatments will not be accepted by tax authorities, and the estimate is measured using either the expected value method or appropriate expected value method as appropriate prescribed by IFRIC 23. Where the final tax outcomes of these matters is different from the amounts that were initially estimated, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the unused tax losses and unused tax credits can be utilised. The Group estimates the most probable amount of future taxable profits, using assumptions consistent with those employed in impairment calculations, and taking into consideration applicable tax legislation in the relevant jurisdiction. These calculations also require the use of estimates.

Deferred Contingent Consideration (Note 18)

Measurement of put option liabilities require assumptions to be made regarding profit forecasts and discount rates used to arrive at the net present value of the potential obligations. The Group has considered all available information in arriving at the estimate of liabilities associated with put option obligations. This is an area of estimation.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

2 SEGMENT REPORTING (continued)

Segment assets	Insulated Panels €m	Insulation Boards €m	Light & Air €m	Water & Energy €m	Data & Flooring €m	Total 2019 €m	Total 2018 €m
Assets - 2019	2,495.9	832.2	348.0	194.8	188.2	4,056.1	3,691.7
Assets - 2018	2,231.7	782.2	331.2	180.3	166.3		
Derivative financial instruments						27.3	27.6
Cash and cash equivalents						190.9	294.5
Deferred tax asset						14.1	15.6
Total assets as reported in the Consolidated Statement of Financial Position						4,288.4	4,029.4

2 SEGMENT REPORTING (continued)

The Group has a presence in over 90 countries worldwide. The revenues from external customers and non-current assets (as defined in IFRS 8) attributable to the country of domicile and all foreign countries or regions of operation are as set out above and specific regions are highlighted separately on the basis of materiality.

There are no material dependencies or concentrations on individual customers which would warrant disclosure under IFRS 8. The individual entities within the Group each have a large number of customers spread across various activities, end-use and geographies.

3 EMPLOYEES

a) Employee numbers  
The average number of persons employed by the Group in the financial year was:

	2019 Number	2018 Number
Production	9,046	8,235
Sales and distribution	2,895	2,623
Management and administration	2,588	2,611
	<b>14,529</b>	<b>13,469</b>

b) Employee costs, including executive directors

	2019 €m	2018 €m
Wages and salaries	461.2	579.5
Social security contributions	78.0	48.9
Pensions - defined contribution (note 3)	20.1	15.5
Share based payments and awards	13.1	12.3
Actuarial losses/(gains) recognised in other comprehensive income	762.4	676.2
	0.2	(0.9)
	<b>762.6</b>	<b>675.3</b>

c) Employee share based compensation

The Group currently operates a number of equity settled share based payment schemes; two Performance Share Plans (PSP) and a Deferred Bonus Plan, which was introduced in 2015. The details of these schemes are provided in the Report of the Remuneration Committee.

Performance Share Plan (PSP)

	2019 Number of PSP Options	2018 Number of PSP Options
Outstanding at 1 January	2,149,827	2,498,209
Granted	570,988	552,325
Forfeited	(74,363)	(45,246)
Lapsed	(10,781)	(6,636)
Exercised	(649,562)	(828,805)
Outstanding at 31 December	<b>1,953,111</b>	<b>2,149,827</b>
Of which, exercisable	<b>399,257</b>	<b>478,945</b>

The Group recognised a PSP expense of €12.9m (2018: €11.7m) in the Income Statement during the year. All PSP options are exercisable at €0.13 per share. For PSP options that were exercised during the year the average share price at the date of exercise was €44.99 (2018: €38.96). The weighted average contractual life of share options outstanding at 31 December 2019 is 2.6 years (2018: 3.5 years). The weighted average exercise price during the period was €0.13 (2018: €0.13).

The fair values of options granted under the PSP scheme during the current and prior year were determined using the Black-Scholes Model or the Monte Carlo Pricing Model as appropriate. The key assumptions used in the model were as follows:

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

2 SEGMENT REPORTING (continued)

	Insulated Panels €m	Insulation Boards €m	Light & Air €m	Water & Energy €m	Data & Flooring €m	Total 2019 €m	Total 2018 €m
Liabilities - 2019	(631.4)	(104.4)	(80.2)	(64.2)	(41.5)	(1,221.7)	(1,100.7)
Liabilities - 2018	(733.0)	(179.2)	(73.2)	(38.2)	(35.1)		
Interest bearing loans and borrowings (current and non-current)						(851.4)	(1,020.2)
Derivative financial instruments (current and non-current)						(0.1)	-
Income tax liabilities (current and deferred)						(104.8)	(119.6)
Total liabilities as reported in the Consolidated Statement of Financial Position						<b>(2,168.0)</b>	<b>(2,240.5)</b>

Other segment information

	Insulated Panels €m	Insulation Boards €m	Light & Air €m	Water & Energy €m	Data & Flooring €m	Total €m
Capital investment - 2019 *	135.7	36.8	11.8	4.5	4.0	192.8
Capital investment - 2018 *	160.8	87.9	22.7	7.1	2.8	281.3
Depreciation included in segment result - 2019	(70.9)	(24.2)	(8.3)	(6.1)	(5.0)	(114.5)
Depreciation included in segment result - 2018	(49.8)	(15.9)	(4.8)	(2.4)	(3.1)	(76.0)
Non-cash items included in segment result - 2019	(7.6)	(2.7)	(0.7)	(0.8)	(1.3)	(13.1)
Non-cash items included in segment result - 2018	(7.4)	(2.5)	(0.5)	(0.8)	(1.1)	(12.3)

\* Capital investment also includes fair value of property, plant and equipment and intangible assets acquired in business combinations.

Analysis of segmental data by geography

	Republic of Ireland €m	United Kingdom €m	Rest of Europe €m	Americas €m	Others €m	Total €m
Income Statement Items						
Revenue - 2019	176.0	891.8	2,286.7	890.9	313.7	4,659.1
Revenue - 2018	136.0	938.2	2,092.3	887.6	298.4	4,352.5
Statement of Financial Position Items						
Non-current assets - 2019 *	64.0	411.4	1,415.8	605.4	207.7	2,704.3
Non-current assets - 2018 *	52.7	375.2	1,227.0	524.5	188.8	2,368.2
Other segmental information						
Capital investment - 2019	15.2	18.2	106.3	49.1	4.0	192.8
Capital investment - 2018	6.0	23.9	204.8	27.8	18.8	281.3

\* Total non-current assets excluding derivative financial instruments and deferred tax assets.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

3 EMPLOYEES (continued)

	2019 Awards	2018 Awards
Share price at grant date	€35.80	€35.55
Exercise price per share	€0.13	€0.13
Expected volatility	30%	26%
Expected dividend yield	1.3%	1.2%
Risk-free rate	(0.07%)	0.06%
Expected life	3 years	3 years

The resulting weighted average fair value of options granted in the year was €29.67 (2018: €26.21).

As set out in the Report of the Remuneration Committee, the number of options that will ultimately vest is contingent on market conditions such as Total Shareholder Return and non market conditions such as the Earnings Per Share of the Group. Market conditions were taken into account in determining the above fair value, and non market conditions were considered when estimating the number of shares that will eventually vest. Expected volatility was determined by calculating the historical volatility of the Group and peer company share prices over the previous 3 years. The Report of the Remuneration Committee sets out the current companies within the peer group.

Deferred Bonus Plan

As set out in the Report of the Remuneration Committee, the Deferred Bonus Plan (DBP) is intended to reward incremental performance over and above the growth supported by the overall performance related bonus. Any DBP bonus earned for such incremental performance is satisfied by the payment of deferred share awards. These shares are held for the benefit of the individual participant for two years without any additional performance conditions. These shares vest after two years but are forfeited if the participant leaves the Group within that period.

During the year, 15,718 (2018: Nil) were granted under the DBP and 49,924 (2018: 50,607) awards were exercised. 15,718 awards remain outstanding at 31 December 2019. A charge of €0.2m was recognised in the Income Statement for 2019 (2018: €0.6m).

4 FINANCE EXPENSE AND FINANCE INCOME

	2019	2018
	€m	€m
Finance expense	3.6	-
Lease interest	0.1	0.3
Deferred contingent consideration fair value movement	2.4	2.7
Bank loans	17.2	16.7
Private placement loan notes	2.6	(3.1)
Fair value movement on derivative financial instrument	(2.5)	2.5
Fair value movement on private placement debt	0.1	0.4
Other interest	23.7	19.5
Finance income	(2.9)	(1.4)
Interest earned	20.8	18.1
Net finance cost	20.8	18.1

No costs were reclassified from other comprehensive income to profit during the year. (2018: €n!).

5 PROFIT FOR THE YEAR BEFORE INCOME TAX

	2019	2018
	€m	€m
The profit before tax for the year is stated after charging/(crediting):		
Distribution expenses	224.6	202.1
Product development costs (total, including payroll)	31.9	30.5
Depreciation	11.9	11.6
Amortisation of intangible assets	21.9	22.2
Foreign exchange net gains	0.7	(1.7)
Profit on sale of property, plant and equipment	(3.3)	(4.9)

Financial Statements

Kingspan Group plc Annual Report & Financial Statements 2019

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

5 PROFIT FOR THE YEAR BEFORE INCOME TAX (continued)

	2019	2018
	€m	€m
Analysis of total auditor's remuneration for audit services		
Audit of Group (KPMG Ireland)	0.8	0.8
Audit of other subsidiaries (other KPMG offices)	1.8	1.8
	2.6	2.6

Analysis of amounts paid to the auditor in respect of non-audit services

	2019	2018
	€m	€m
Tax compliance and advisory services (KPMG Ireland)	0.1	0.3
Tax compliance and advisory services (other KPMG offices)	0.8	0.6
	0.9	0.9

6 DIRECTORS' REMUNERATION

	2019	2018
	€m	€m
Fees	0.6	0.7
Other emoluments	0.3	0.7
Pension costs	7.7	7.4
Performance Share Plan expense	3.2	2.8
	10.9	10.2

A detailed analysis of directors' remuneration is contained in the Report of the Remuneration Committee. Aggregate gains of €8.0m (2018: €7.8m) were realised with respect to share options exercised by directors during the financial year.

7 INCOME TAX EXPENSE

	2019	2018
	€m	€m
Tax recognised in the Consolidated Income Statement		
Current tax expense	83.2	72.2
Adjustment in respect of prior years	(0.2)	(5.4)
	83.0	66.8
Deferred taxation:		
Origination and reversal of temporary differences	(0.4)	1.5
Effect of rate change	(0.4)	2.3
Income tax expense	76.6	69.1

## Notes to the Financial Statements

## Notes to the Financial Statements

### Financial Statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

#### 9 GOODWILL

	2019	2018
	€m	€m
At 1 January	1,391.0	1,095.7
Additions relating to acquisitions (Note 22)	92.5	296.8
Net exchange movement	23.4	(1.5)
Carrying amount 31 December	<b>1,506.9</b>	<b>1,391.0</b>
At 31 December		
Cost	1,574.6	1,458.7
Accumulated impairment losses	(67.7)	(67.7)
Carrying amount	<b>1,506.9</b>	<b>1,391.0</b>

#### Cash generating units

Goodwill acquired through business combinations is allocated, at acquisition, to CGUs that are expected to benefit from synergies in that combination. The CGUs are the lowest level within the Group at which the associated goodwill is monitored for internal management reporting purposes and are not larger than the operating segments determined in accordance with IFRS 8 Operating Segments.

A total of 11 (2018: 11) CGUs have been identified and these are analysed between the five business segments in the Group as set out below. Assets and liabilities have been assigned to the CGUs on a reasonable and consistent basis.

	Cash generating units		Goodwill (€m)
	2019	2018	
Insulated Panels	6	6	218.5
Insulation Boards	1	1	977.2
Light & Air	1	1	178.0
Walls & Energy	1	1	174.2
Data & Flooring	2	2	63.8
			78.4
Total	<b>11</b>	<b>11</b>	<b>1,506.9</b>

#### Significant goodwill amounts

Management has assessed that, in line with IAS 36 Impairment of Assets, there are 5 CGUs that are individually significant (greater than 10% of total goodwill) that require additional disclosure and are as follows:

	Panels North America		Panels Western Europe		Panels Joris Ide		Insulation Boards		Light & Air	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
Goodwill (€m)	181.1	173.4	225.5	146.0	415.6	410.8	235.7	232.5	178.0	174.2
Discount rate (%)	8.2	10.0	6.7	8.1	6.7	8.1	6.7	8.1	6.5	8.0
Excess*	722.0	335.7	1,976.4	1,655.1	576.2	489.5	1,812.1	854.0	279.1	132.8

\* Excess of value-in-use over carrying amount (€m)

The goodwill allocated to these 5 CGUs accounts for 82% of the total carrying amount of €1,506.9m. The remaining goodwill balance of €271.0m (2018: €400.1m) is allocated across the other 6 CGUs (2018: 7 CGUs), none of which are individually significant.

None of the individually significant CGUs are included in the "Sensitivity analysis" section as it is not considered reasonably possible that there would be a change in the key assumptions such that the carrying amount would exceed value-in-use. Consequently, no further disclosures have been provided for these CGUs.

#### 7 INCOME TAX EXPENSE (continued)

The following table reconciles the applicable Republic of Ireland statutory tax rates to the effective tax rates (current and deferred) of the Group:

	2019	2018
	€m	€m
Profit for the year	454.4	404.9
Applicable notional tax charge (12.5%)	56.8	50.6
Expenses not deductible for tax purposes	9.0	5.1
Net effect of differing tax rates	15.3	16.3
Utilisation of unprovided deferred tax assets	(1.5)	(0.8)
Other items	(3.0)	(2.1)
Total income tax expense	<b>76.6</b>	<b>69.1</b>

The total tax charge in future periods will be affected by any changes to the corporation tax rates in force in the countries in which the Group operates. No significant change is expected to the standard rate of corporation tax in the Republic of Ireland which is currently 12.5%.

The methodology used to determine the recognition and measurement of uncertain tax positions is set out in Note 1 'Statement of Accounting Policies'.

The total value of deductible temporary differences which have not been recognised is €29.7m (2018: €31.4m), consisting mainly of tax losses forward of €1.5m of the losses expire within 10 years while all other losses may be carried forward indefinitely.

No provision has been made for tax in respect of temporary differences arising from unremitted earnings of foreign operations as there is no commitment to remit such earnings and no current plans to do so. Deferred tax liabilities of €10.9m (2018: €68.9m) have not been recognised for withholding tax that would be payable on unremitted earnings of €219.6m (2018: €177.5m) in certain subsidiaries.

#### 8 EARNINGS PER SHARE

	2019	2018
	€m	€m
Profit attributable to ordinary shareholders	369.4	330.9
Number of shares ('000)		
2019	180,566	179,840
2018	1,489	1,696
Weighted average number of ordinary shares for the calculation of diluted earnings per share	<b>182,075</b>	<b>181,536</b>

The calculations of earnings per share are based on the following:

	2019	2018
	€ cent	€ cent
Profit attributable to ordinary shareholders after eliminating the impact of the Group's intangible amortisation charge, net of tax	204.6	184.0
Adjusted diluted earnings reflects the profit attributable to ordinary shareholders after eliminating the impact of the Group's intangible amortisation charge, net of tax and the dilutive effect of share options. Dilution is attributable to the weighted average number of share options outstanding at the end of the reporting period.	202.9	182.3
Adjusted basic earnings per share	215.0	193.5
Adjusted diluted earnings per share	<b>213.2</b>	<b>191.7</b>

Adjusted basic earnings reflects the profit attributable to ordinary shareholders after eliminating the impact of the Group's intangible amortisation charge, net of tax.

Adjusted diluted earnings reflects the profit attributable to ordinary shareholders after eliminating the impact of the Group's intangible amortisation charge, net of tax and the dilutive effect of share options. Dilution is attributable to the weighted average number of share options outstanding at the end of the reporting period.

The number of options which are anti-dilutive and have therefore not been included in the above calculations is nil (2018: nil).

Independent Auditor's Report | Financial Statements | Notes to the Financial Statements

Financial Statements

Financial Statements

Kingspan Group plc — Annual Report & Financial Statements 2019

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

11. PROPERTY, PLANT AND EQUIPMENT

	Land and buildings	Plant machinery and other equipment	Motor vehicles	Total
	€m	€m	€m	€m
<b>As at 31 December 2019</b>				
Cost	684.1	1,586.2	42.8	2,053.1
Accumulated depreciation and impairment charges	(200.9)	(871.7)	(25.3)	(1,097.9)
<b>Net carrying amount</b>	<b>483.2</b>	<b>514.5</b>	<b>17.5</b>	<b>965.2</b>
At 1 January 2019, net carrying amount	401.0	436.2	13.3	850.5
Acquisitions through business combinations (Note 22)	12.4	13.1	-	25.5
Additions	29.9	125.2	9.5	164.6
Disposals	(1.1)	(1.9)	(0.4)	(3.4)
Reclassification	(0.1)	(0.1)	0.2	-
Depreciation charge for year	(1.4)	(64.8)	(5.3)	(70.5)
Impairment charge for year	(0.1)	(0.1)	-	(0.2)
Effect of movement in exchange rates	5.6	6.9	0.2	12.7
<b>At 31 December 2019, net carrying amount</b>	<b>483.2</b>	<b>514.5</b>	<b>17.5</b>	<b>965.2</b>

	Land and buildings	Plant machinery and other equipment	Motor vehicles	Total
	€m	€m	€m	€m
<b>As at 31 December 2018</b>				
Cost	583.7	1,245.4	36.3	1,865.4
Accumulated depreciation and impairment charges	(182.7)	(609.2)	(23.0)	(1,014.9)
<b>Net carrying amount</b>	<b>401.0</b>	<b>436.2</b>	<b>13.3</b>	<b>850.5</b>
At 1 January 2018, net carrying amount	337.5	355.3	10.5	703.3
Acquisitions through business combinations (Note 22)	47.8	44.9	1.0	93.7
Additions	34.9	102.8	6.6	144.3
Disposals	(4.6)	(7.8)	(0.6)	(13.0)
Reclassification	(0.7)	-	0.7	-
Depreciation charge for year	(12.7)	(58.5)	(4.6)	(75.8)
Impairment charge for year	(0.1)	(9.1)	-	(9.2)
Effect of movement in exchange rates	(1.1)	(6.9)	(0.1)	(8.1)
<b>At 31 December 2018, net carrying amount</b>	<b>401.0</b>	<b>436.2</b>	<b>13.3</b>	<b>850.5</b>

Included within the cost of land and buildings and plant, machinery and other equipment are assets in the course of construction to the value of €2.3m and €66.2m respectively (2018: €21.6m and €66.7m). These assets have not yet been depreciated.

The Group has no material investment properties and hence no property assets are held at fair value.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

9. GOODWILL (continued)

**Impairment testing**  
Goodwill acquired through business combinations has been allocated to the above CGUs for the purpose of impairment testing. Impairment of goodwill occurs when the carrying value of the CGU is greater than the present value of the cash that it is expected to generate (i.e. the recoverable amount). The Group reviews the carrying value of each CGU at least annually or more frequently if there is an indication that a CGU may be impaired.

The recoverable amount of each CGU is determined from value-in-use calculations. The forecasts used in these calculations are based on a 4 year financial plan approved by the Board of Directors, plus year 5 as forecasted by management, and specifically excludes any future acquisition activity. They include assumptions regarding future organic growth with cash flows after year 5 assuming to continue in perpetuity at a general growth rate of 2% (Parels LATAM 4%), reflecting the relevant CGU inflation, but no other growth. The use of cash flows in perpetuity is considered appropriate in light of the Group's established history of earnings growth and cash flow generation, its strong financial position and the nature of the industry in which the Group operates.

The value in use calculation represents the present value of the future cash flows, including the terminal value, discounted at a rate appropriate to each CGU. The real pre-tax discount rates used range from 6.5% to 10.2% (2018: 8.0% to 12.5%). These rates are based on the Group's estimated weighted average cost of capital, adjusted for risk, and are consistent with external sources of information.

The cash flows and the key assumptions used in the value in use calculations are determined based on the historical performance of the Group. Its strong current financial position as well as management's knowledge and expectation of the future trends in the industry. Expected future cash flows are, however, inherently uncertain and are therefore liable to material change over time. The key assumptions used in the value in use calculations are subjective and include projected EBITDA margins, net cash flows, discount rates used and the duration of the discounted cash flow model.

**Sensitivity analysis**

Sensitivity analysis was performed by adjusting cash flows, the discount rate and the average operating margin of each division by over 25% and by reducing the long-term growth rate to zero. Each test resulted in a positive recoverable amount for each CGU under each approach. Management believes, therefore, that any reasonable change in any of the key assumptions would not cause the carrying value of goodwill to exceed the recoverable amount, thereby giving rise to an impairment.

10. OTHER INTANGIBLE ASSETS

	Customer Relationships	Patents & Brands	Other Intangibles	Total
	€m	€m	€m	€m
<b>Cost</b>				
At 1 January 2019	48.7	127.8	33.9	210.4
Acquisitions (Note 22)	1.4	0.1	1.2	2.7
Net exchange difference	0.2	2.1	0.5	2.8
<b>At 31 December 2019</b>	<b>50.3</b>	<b>130.0</b>	<b>35.6</b>	<b>215.9</b>
<b>Accumulated amortisation</b>				
At 1 January 2019	23.4	54.0	21.9	99.3
Charge for the year	6.1	11.7	4.1	21.9
Net exchange difference	0.1	1.1	0.3	1.5
<b>At 31 December 2019</b>	<b>29.6</b>	<b>66.8</b>	<b>26.3</b>	<b>122.7</b>
<b>Net Book Value as at 31 December 2019</b>	<b>20.7</b>	<b>63.2</b>	<b>9.3</b>	<b>93.2</b>

	Customer Relationships	Patents & Brands	Other Intangibles	Total
	€m	€m	€m	€m
<b>Cost</b>				
At 1 January 2018	27.7	109.2	30.0	166.9
Acquisitions (Note 22)	21.2	18.8	3.3	43.3
Net exchange difference	(0.2)	(0.2)	0.6	0.2
<b>At 31 December 2018</b>	<b>48.7</b>	<b>127.8</b>	<b>33.9</b>	<b>210.4</b>
<b>Accumulated amortisation</b>				
At 1 January 2018	17.9	45.4	15.3	78.6
Charge for the year	5.4	10.5	6.3	22.2
Net exchange difference	0.1	0.1	0.3	0.5
<b>At 31 December 2018</b>	<b>23.4</b>	<b>54.0</b>	<b>21.9</b>	<b>99.3</b>
<b>Net Book Value as at 31 December 2018</b>	<b>25.3</b>	<b>73.8</b>	<b>12.0</b>	<b>111.1</b>

Other intangibles relate primarily to technological know how and order backlogs.

## Financial Statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

### 12 INVESTMENTS IN SUBSIDIARIES

Company	2019 €m	2018 €m
At 1 January	1,191.0	1,180.7
Share options and awards	10.4	10.3
<b>At 31 December</b>	<b>1,201.4</b>	<b>1,191.0</b>

The share options and awards addition reflects the cost of share based payments attributable to employees of subsidiary undertakings, which are treated as capital contributions by the Company. The carrying value of investments is reviewed at each reporting date and there were no indicators of impairment.

### 13 INVENTORIES

Company	2019 €m	2018 €m
Raw materials and consumables	433.2	415.1
Work in progress	20.5	19.6
Finished goods	149.6	149.2
Inventory impairment allowance	(65.5)	(59.0)
<b>At 31 December</b>	<b>537.8</b>	<b>524.9</b>

A total of €2.7bn (2018: €2.6bn) of inventories was included in the Income Statement as an expense. This includes a net income statement charge of €4.4m (2018: €2.6m) arising on the inventory/impairment allowance. Inventory/impairment allowance levels are continuously reviewed by management and revised where appropriate, taking account of the latest available information on the recoverability of carrying amounts.

No inventories have been pledged as security for liabilities entered into by the Group.

### 14 TRADE AND OTHER RECEIVABLES

Company	2019 €m	2018 €m
<b>Amounts falling due within one year:</b>		
Trade receivables, gross	770.3	791.5
Expected credit loss allowance	(54.0)	(56.4)
Trade receivables, net	716.3	735.1
Other receivables	45.1	32.1
Prepayments	32.6	31.4
	<b>794.2</b>	<b>798.6</b>

The maximum exposure to credit risk for trade and other receivables at the reporting date is their carrying amount.

The Group uses an allowance matrix to measure Expected Credit Loss (ECL) of trade receivables from customers. The simplified approach has been adopted and this gives rise to an ECL of €54.0m in 2019 (2018: €56.4m). This is presented in more detail in Note 19.

Company	2019 €m	2018 €m
<b>Amounts falling due within one year:</b>		
Amounts owed by group undertakings	128.7	112.7
	<b>128.7</b>	<b>112.7</b>

The amounts due from group undertakings are unsecured, interest free and are repayable on demand.

### 1.5 TRADE AND OTHER PAYABLES

Company	2019 €m	2018 €m
<b>Current</b>		
Trade payables	404.9	397.5
Accruals	316.3	341.1
Deferred income	8.4	7.0
Income tax & social welfare	29.6	1.9
Value added tax	11.7	14.3
	<b>768.9</b>	<b>779.8</b>

The directors consider that the carrying amount of trade and other payables approximates to their fair value.

Company	2019 €m	2018 €m
<b>Current</b>		
Amounts owed to group undertakings	61.3	-
Payables	0.2	0.2
	<b>61.5</b>	<b>0.2</b>

The amounts due to group undertakings are unsecured, interest free and are repayable on demand.

### 1.6 LEASES

A new accounting standard, IFRS 16 Leases, was adopted with effect from 1 January 2019. The standard requires leases which were previously treated as operating leases to be recognised as a lease liability with the associated asset capitalised and treated as a right of use asset. On 1 January 2019 €277.9m of leases were recognised as liabilities on adoption of the standard and €128.8m capitalised as right of use assets. During 2019 depreciation on the right of use assets was €30.0m and associated lease rental charge decreased by €31.8m leading to an increase in operating profit of €1.8m. The interest charge on the associated leases was €3.8m and the aggregate impact of IFRS 16 on profit before tax was a decrease of €2.0m.

#### Right of use asset

	Land and buildings €m	Plant, machinery and equipment €m	Motor vehicles €m	Total 2019 €m
At 1 January 2019	102.1	12.7	14.0	128.8
Additions	4.8	1.1	8.2	14.1
Arising on acquisitions	6.0	0.2	0.1	6.3
Renewals	2.6	-	-	2.6
Terminations	(1.6)	(0.1)	(0.8)	(2.5)
Depreciation charge for the year	(17.4)	(4.8)	(7.8)	(30.0)
Effect of movement in exchange rates	2.0	0.1	0.2	2.3
<b>At 31 December 2019</b>	<b>98.5</b>	<b>9.2</b>	<b>13.9</b>	<b>121.6</b>



Independent Auditor's Report    Financial Statements    **Notes to the Financial Statements**

Financial Statements

Kingspan Group plc — Annual Report & Financial Statements 2019

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

17 INTEREST BEARING LOANS AND BORROWINGS (continued)

	2019 €m	2018 €m
Cash and cash equivalents	190.9	294.5
Derivative financial instruments	27.3	27.4
Current borrowings	(3.1)	(53.2)
Non-current borrowings	(848.3)	(967.0)
Deferred consideration	-	(30.0)
Total Net Debt	(653.2)	(728.3)

The Group's core funding is provided by five private placement loan notes, one USD private placement totalling \$2.0bn matures in August 2021, and four EUR private placements totalling €662.5m which will mature in tranches between March 2021 and January 2028. The notes have a weighted average maturity of 4.5 years.

The Group also has two revolving credit facilities. The €500m facility matures in June 2022 and the €450m facility also matures in June 2022. No amount was drawn on either of the facilities as at 31 December 2019. The Group had no committed bilateral bank facilities at year end, however, a green loan of €50m had been agreed but was undrawn.

More details of the Group's loans and borrowings are set out in Note 19.

Net debt, which is an Alternative Performance Measure, is stated net of interest rate and currency hedges which relate to hedges of debt. Foreign currency derivative assets of €m (2018: €0.2m) and foreign currency derivative liabilities of €0.1m (2018: €m) which are used for transactional hedging are not included in the definition of net debt. Lease liabilities recognised due to the implementation of IFRS 16 and deferred contingent consideration have also been excluded from the calculation of net debt.

18 DEFERRED CONSIDERATION

	2019 €m	2018 €m
At 1 January	196.1	117.5
Deferred consideration arising on acquisitions (note 22)	2.0	30.0
Deferred consideration arising on disposals (note 22)	(0.5)	31.4
Movement in deferred contingent consideration arising from fair value adjustment	26.7	1.1
Put liability arising on current year acquisitions (note 22)	22.7	24.5
Movement in put liability arising from fair value adjustment	(59.7)	35.4
Amounts paid	(0.8)	(3.1)
Effect of movement in exchange rates	-	(10.7)
At 31 December	186.5	196.1

At 31 December

Split as follows:  
Current liabilities

186.5

Non-current liabilities

186.5

At 31 December

Split as follows:  
Deferred consideration

11.3

Deferred contingent consideration

175.2

Put liability

186.5

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

16 LEASES (continued)

	2019 €m	2018 €m
At 1 January 2019	127.9	127.9
Additions	14.0	14.0
Arising on acquisitions	6.2	6.2
Renewal/extension	2.5	2.5
Terminations	(2.5)	(2.5)
Payments	(31.8)	(31.8)
Interest	3.8	3.8
Effect of movement in exchange rates	2.2	2.2
At 31 December 2019	122.3	122.3

Split as follows:

Current liability

25.6

Non-current liability

96.7

At 31 December 2019

122.3

Reconciliation of IAS 17 operating lease commitments and IFRS 16 lease liability

	2019 €m	2018 €m
Operating lease commitment at 31 December 2018 as disclosed in the Group's Annual Report	151.5	151.5
Impact of discounting	(14.9)	(14.9)
Recognition exemption for short term and low value assets	(1.9)	(1.9)
Adjustments as a result of alignment of extension and termination options with accounting policies	(2.7)	(2.7)
Lease liabilities recognised at 1 January 2019	127.9	127.9

The €0.9m difference between the opening right of use asset and lease liability relates to lease prepayments.

17 INTEREST BEARING LOANS AND BORROWINGS

	2019 €m	2018 €m
Current financial liabilities		
Bank loans	2.8	52.8
Lease obligations per banking covenants	0.3	0.4
	3.1	53.2
Non-current financial liabilities		
Private placements	840.9	835.9
Bank loans (unsecured)	5.1	127.3
Lease obligations per banking covenants	2.3	3.8
	848.3	967.0

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)

The following are the carrying amounts and contractual maturities of financial liabilities (including estimated interest payments):

	Carrying amount 2019	Contractual cash flow	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	Greater than 5 years
	€m	€m	€m	€m	€m	€m
<b>Non derivative financial instruments</b>						
Bank loans	7.9	7.9	2.8	2.5	2.5	0.1
Private placement loan notes	840.9	919.0	20.4	237.3	329.7	333.6
Lease obligations per banking covenants	2.6	2.6	0.3	0.1	-	2.2
Lease liabilities	123.3	148.0	30.2	24.6	43.3	49.9
Trade and other payables	762.5	762.5	-	-	-	-
Deferred contingent consideration	186.5	193.4	-	28.4	155.9	9.1
<b>Derivative financial liabilities/ (assets)</b>						
Interest rate swaps used for hedging:						
Carrying values	(0.7)	0.8	0.4	0.4	-	-
Net inflows	-	-	-	-	-	-
Cross currency interest rate swaps used for hedging:						
Carrying value	(26.6)	93.4	(0.2)	93.6	-	-
- outflow	-	127.1	6.0	121.1	-	-
- inflow	-	-	-	-	-	-
Foreign exchange forwards used for hedging:						
Carrying value assets	0.1	-	-	-	-	-
Carrying value liabilities	-	7.2	7.2	-	-	-
- outflow	-	7.0	7.0	-	-	-
- inflow	-	-	-	-	-	-

	Carrying amount 2018	Contractual cash flow	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	Greater than 5 years
	€m	€m	€m	€m	€m	€m
<b>Non derivative financial instruments</b>						
Bank loans	180.1	180.1	52.8	3.3	123.4	0.6
Private placement loan notes	835.9	930.5	20.0	20.0	357.1	533.4
Lease obligations per banking covenants	4.2	4.2	0.4	1.7	-	2.1
Lease liabilities	-	-	-	-	-	-
Trade and other payables	772.8	772.8	-	-	-	-
Deferred consideration	30.0	30.0	-	-	-	-
Deferred contingent consideration	166.1	173.1	29.6	-	133.5	12.2
<b>Derivative financial liabilities/ (assets)</b>						
Interest rate swaps used for hedging:						
Carrying values	(0.3)	0.4	0.1	0.1	0.2	-
Net inflows	-	-	-	-	-	-
Cross currency interest rate swaps used for hedging:						
Carrying value	(27.1)	104.1	3.1	3.4	97.6	-
- outflow	-	136.0	6.2	6.2	123.6	-
- inflow	-	-	-	-	-	-
Foreign exchange forwards used for hedging:						
Carrying value assets	(0.2)	-	-	-	-	-
Carrying value liabilities	-	4.7	4.7	-	-	-
- outflow	-	4.8	4.8	-	-	-
- inflow	-	-	-	-	-	-

For provisions, the carrying amount represents the Group's best estimate of the expected future outflows. As it does not represent a contractual liability at the year end, no amount has been included as a contractual cash flow.

18 DEFERRED CONSIDERATION (continued)

For each acquisition for which deferred contingent consideration has been provided, an annual review takes place to evaluate if the payment conditions are likely to be met.

During the year the Group paid €30m of deferred consideration relating to the Synthestia business which was acquired in 2018 (2018: €nil). In addition, the Group paid €29.7m of deferred contingent consideration relating to the Isoeste business which was acquired in 2017 (2018: €nil).

During the prior year the Group paid €3.1m of deferred contingent consideration relating to the PAL business which was acquired in 2014.

The deferred contingent consideration arising on current year acquisitions relates to Group Baccalar SAS. The put liability arising on current year acquisitions is recognised with respect to the potential amounts payable to the 15% shareholders of Group Baccalar SAS.

The amount of the deferred contingent consideration and put liability that have been recognised are arrived at by the application of a range of outcomes and associated probabilities in order to determine the carrying amounts.

Liabilities in the range of €nil to €11.3m could arise with respect to potential deferred contingent consideration obligations and €nil to €182.1m with respect to potential put option obligations.

The put option in the shareholders' agreement with non-controlling shareholders of Isoeste is exercisable from 2023. The undiscounted expected cash outflow is estimated to be €116.6m (2018: €196m).

The put option in the shareholders' agreement with non-controlling shareholders of PanelMET is exercisable from 2022. The undiscounted expected cash outflow is estimated to be €9.1m (2018: €12.2m).

The put option in the shareholders' agreement with non-controlling shareholders of Kingspan Jindal is exercisable from 2022. The undiscounted expected cash outflow is estimated to be €26.8m (2018: €25.8m).

There are two put options in the shareholders' agreement with non-controlling shareholders of Group Baccalar SAS. The first option relating to 10% of shares is exercisable from 2021 and the related undiscounted expected cash flow is estimated to be €17.1m. The second option for the remaining 5% of shares is exercisable from 2022 and the related undiscounted expected cash outflow is estimated to be €10.3m.

For the purposes of the fair value assessments all of the put option liabilities are valued using the option price formula in the shareholders' agreement and the most recent financial projections. These are classified as unobservable inputs.

In the case of Isoeste, PanelMET, Kingspan Jindal and Group Baccalar SAS call options rest over the remaining shareholding held by non-controlling interests, which are exercisable by the Group in a very limited range of circumstances. No value has been attributed to these call options.

19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

Financial Risk Management

In the normal course of business, the Group has exposure to a variety of financial risks, including foreign currency risk, interest rate risk, liquidity risk and credit risk. The Group's focus is to understand these risks and to put in place policies that minimise the economic impact of an adverse event on the Group's performance. Meetings are held on a regular basis to review the result of the risk assessment, approve recommended risk management strategies and monitor the effectiveness of such policies.

The Group's risk management strategies include the usage of derivatives (other than for speculative transactions), principally forward exchange contracts, interest rate swaps, and cross currency interest rate swaps.

Liquidity risk

In addition to the high level of free cash flow, the Group operates a prudent approach to liquidity management using a mixture of long-term and short-term debt, cash and cash equivalents, to enable it to meet its liabilities when due.

The Group's core funding is provided by a number of private placement loan notes totalling €840.9m. The notes have a weighted average maturity of 4.5 years.

The primary bank debt facility is a €457m revolving credit facility, which was undrawn at year end and which matures in June 2022. In June 2019 an additional 3 year bank facility of €300m was arranged, which was undrawn at year end. Subsequent to the year end the Group arranged a bilateral 'Green Loan' of €20m to fund the Group's Planet Passionate initiatives.

Both the private placements and the revolving credit facility have an interest cover test (Net Interest EBITDA must exceed 4 times) and a net debt test (Net Debt/EBITDA must be less than 3.5 times). These covenant tests have been met for the covenant test period to 31 December 2019.

The Group also has in place a number of uncommitted bilateral working capital facilities to serve its working capital requirements. These facilities total €44m (2018: €44m) and are supported by a Group guarantee. Core funding arrangements arise from a wide and varied number of institutions and, as such, there is no significant concentration of liquidity risk.

## Notes to the Financial Statements

Financial Statements

Kingspan Group plc — Annual Report & Financial Statements 2019

132 — 133

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

### 19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)

Before the impact of hedging transactions

	At 31 December 2019	Weighted average effective interest rate	Total	At fixed interest rate	At floating interest rate	Under 5 years	Over 5 years
			€m	€m	€m	€m	€m
Bank loans		2.0%	7.9	7.9	-	7.8	0.1
Loan notes		2.4%	840.9	840.9	-	522.4	318.5
			<b>848.8</b>	<b>848.8</b>	-	<b>530.2</b>	<b>318.6</b>

	Total	At fixed interest rate	At floating interest rate
	€m	€m	€m
EUR	666.3	666.3	-
USD	178.3	178.3	-
Other	4.2	4.2	-
	<b>848.8</b>	<b>848.8</b>	-

After the impact of hedging transactions

	At 31 December 2019	Weighted average effective interest rate	Total	At fixed interest rate	At floating interest rate	Under 5 years	Over 5 years
			€m	€m	€m	€m	€m
Bank loans		2.0%	7.9	7.9	-	7.8	0.1
Loan notes		2.1%	840.9	697.4	143.5	522.4	318.5
			<b>848.8</b>	<b>707.3</b>	<b>141.5</b>	<b>530.2</b>	<b>318.6</b>

	Total	At fixed interest rate	At floating interest rate
	€m	€m	€m
EUR	691.3	691.3	-
GBP	105.1	-	105.1
USD	48.2	11.8	36.4
Other	4.2	4.2	-
	<b>848.8</b>	<b>707.3</b>	<b>141.5</b>

The weighted average maturity of debt is 4.5 years as at 31 December 2019 (2018: 5.0 years).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

### 19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)

Deferred contingent consideration, which includes pay-out option liabilities, is valued using the relevant agreed multiple of the expected future EBITDA in each acquired business which is appropriately discounted using a risk-adjusted discount rate. The estimated fair value of contingent consideration would decrease if EBITDA was lower or if the risk adjusted discount rate was higher. The range of outcomes are set out in Note 18.

The actual future cash flows could be different from the amounts included in the tables above. If the associated obligations were to become repayable on demand as a result of non-compliance with covenants or other contractual terms, no such non-compliance is envisaged.

#### Market Risks

##### Foreign exchange risk

There are two types of foreign currency risk to which the Group is exposed, namely transaction risk and translation risk. The objective of the Group's foreign currency risk management strategy is to manage and control market risk exposures within acceptable parameters. As set out below, the Group uses derivatives to manage foreign exchange risk. Transactions involving derivatives are entered into in accordance with the Treasury Policy. The Group seeks to apply hedge accounting, where practicable, to manage volatility in profit or loss.

##### Transaction risk

Apart from transaction risk on debt, this arises where operating units have input costs or sales in currencies other than their functional currencies. These exposures are internally hedged as far as possible. Group policy is to hedge up to a maximum of 75% of a forecast exposure. Material exposures are hedged on a rolling 12 months basis. The Group's principal exposure relates to GBP and USD, with less significant exposures to certain central European currencies.

In addition, where operating entities carry monetary assets and liabilities at year end denominated other than in their functional currency, their translation at the year-end rates of exchange into their functional currency will give rise to foreign currency gains and losses. The Group seeks to manage these gains and losses to net to nil.

Based on current cash flow projections for the businesses to 31 December 2020, it is estimated that the Group is long GBP€61m (2018: long GBP€10m) and short US\$29m (2018: short US\$35m). At 31 December 2019 these amounts were unhedged.

##### Translation risk

This exists due to the fact that the Group has operations whose functional currency is not the Euro, the Group's presentational currency. Changes in the exchange rate between the reporting currencies of these operations and the Euro, have an impact on the Group's consolidated reported result. For 2019, the impact of changing currency rates versus Euro compared to the average 2018 rates was positive €4.0m (2018: positive €4.0m). The key drivers of the change year on year are the movements in GBP and USD. In common with many other international groups, the Group does not currently seek to externally hedge its translation exposure.

##### Sensitivity analysis for primary currency risk

A 10% volatility of the EUR against GBP and USD in respect of transaction risk in the reporting entities' functional currency would impact reported after tax profit by €4.9m (2018: €14.5m) and equity by €4.9m (2018: €14.3m).

#### US Dollar Loan Notes

##### 2011 Private Placement

In 2011, the Group issued a private placement of US\$200m fixed interest 10 year bullet repayment loan notes maturing in August 2021. In order to align the Group's debt profile with its risk management strategy, the Group entered into a number of hedging transactions in order to mitigate the associated foreign exchange and interest rate exposures. The Group entered into US dollar fixed/GBP-floating cross currency interest rate swaps for US\$119.6m of the private placement. The benchmark interest rate and credit spread have been separately identified and designated for hedge accounting purposes. The Group also entered into US dollar interest rate swaps for US\$40m of the private placement. The fixed rate and maturity date on the swaps match the fixed rate on the private placement. The swaps were designated as hedging instruments at inception and continued to qualify as effective hedges under IAS 39 at 31 December 2019.

##### Interest rate risk

The Group has an exposure to movements in interest rates on its debt portfolio, and on its cash and cash equivalent balances and derivatives. The Group policy is to ensure that at least 40% of its debt is fixed rate.

In respect of interest bearing loans and borrowings, the following table indicates the effective average interest rates at the year-end and 4 half periods over which they arose. Interest bearing loans and borrowings classified as floating rate are reclassified at intervals of less than one year. The table further analyses interest bearing loans and borrowings by currency and fixed/floating risk and has been prepared both before and after the impact of derivatives.

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. - uec)**
**19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)**

Before the impact of hedging transactions

As at 31 December 2018	Weighted average effective interest rate	Total	At fixed interest rate	At floating interest rate	Under 5 years	Over 5 years
		€m	€m	€m	€m	€m
Bank loans	0.9%	180.1	180.1	-	179.5	0.6
Loan notes	2.4%	837.3	837.3	-	325.8	511.5
		<b>1,017.4</b>	<b>1,017.4</b>	-	<b>505.3</b>	<b>512.1</b>
		<b>Total</b>	<b>At fixed interest rate</b>	<b>At floating interest rate</b>		
		€m	€m	€m		
EUR		838.8	838.8	-		
USD		174.8	174.8	-		
Other		3.8	3.8	-		
		<b>1,017.4</b>	<b>1,017.4</b>	-		

After the impact of hedging transactions

As at 31 December 2018	Weighted average effective interest rate	Total	At fixed interest rate	At floating interest rate	Under 5 years	Over 5 years
		€m	€m	€m	€m	€m
Bank loans	0.9%	180.1	180.1	-	179.5	0.6
Loan notes	2.1%	835.9	698.7	137.2	324.4	511.5
		<b>1,016.0</b>	<b>878.8</b>	<b>137.2</b>	<b>503.9</b>	<b>512.1</b>
		<b>Total</b>	<b>At fixed interest rate</b>	<b>At floating interest rate</b>		
		€m	€m	€m		
EUR		863.3	863.3	-		
GBP		102.0	102.0	-		
USD		46.9	11.7	35.2		
Other		3.8	3.8	-		
		<b>1,016.0</b>	<b>878.8</b>	<b>137.2</b>		

An increase or decrease of 100 basis points in each of the applicable rates and interest rate curves would impact reported after tax profit by €1.4m (2018: €1.4m) and equity by €1.4m (2018: €1.4m).

**Credit risk**

Credit risk encompasses the risk of financial loss to the Group of counterparty default in relation to any of its financial assets. The Group's maximum exposure to credit risk is represented by the carrying value of each financial asset:

	2019	2018
	€m	€m
Cash & cash equivalents	100.9	294.5
Trade receivables	770.3	791.3
Derivative financial assets	27.5	26.5
Financial asset	6.2	6.2

Trade receivables arise from a wide and varied customer base spread across various activities, and users and geographies, and as a result of the Group's policy of spreading risk. The Group's credit risk management policy involves periodic assessment of the financial reliability of customers taking into account their financial position, past experiences and other factors. The utilisation of credit limits is regularly monitored and a significant element of credit risk is covered by credit insurance or other forms of collateral such as letters of credit or bank guarantees.

**Financial Statements**
**Kingspan Group plc** — Annual Report & Financial Statements 2019

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. - uec)**
**19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)**

At 31 December, the exposure to credit risk for trade receivables by geographic region was as follows:

	2019	2018
	€m	€m
Rest of Europe	322.9	340.8
RO & UK	236.9	244.8
Americas	149.8	159.7
Others	60.7	53.2
	<b>770.3</b>	<b>791.5</b>

At 31 December, the exposure to credit risk for trade receivables by customer type was as follows:

	2019	2018
	€m	€m
Insulated Panels customers	493.6	496.4
Insulation Boards customers	151.8	155.2
Other	124.9	141.9
	<b>770.3</b>	<b>791.5</b>

The Group uses an allowance matrix to measure Expected Credit Loss (ECL) of trade receivables from customers. The ECL simplified approach has been adopted.

Loss rates are calculated using a roll rate method based on the probability of a receivable progressing through successive chains of non-payment to write-off. The rates are calculated at a business unit level which reflects the risks associated with geographic region, age, mix of customer relationship and type of product purchased. The identifiable loss pertaining to cash positions is immaterial.

The following table provides the information about the exposure to credit risk and ECL's for trade receivables as at 31 December 2019.

	Weighted average loss rate	Gross carrying amount	Loss allowance
	%	€m	€m
Current (not past due)	1%	512.4	5.7
1-30 days past due	2%	146.4	3.4
31-60 days past due	6%	41.0	2.6
61-90 days past due	16%	12.2	1.9
More than 90 days past due	69%	58.3	40.4
		<b>770.3</b>	<b>54.0</b>

The following table provides the information about the exposure to credit risk and ECL's for trade receivables as at 31 December 2018.

	Weighted average loss rate	Gross carrying amount	Loss allowance
	%	€m	€m
Current (not past due)	1%	558.7	6.1
1-30 days past due	2%	148.2	3.3
31-60 days past due	7%	39.0	2.8
61-90 days past due	15%	13.0	2.0
More than 90 days past due	80%	52.6	42.2
		<b>791.5</b>	<b>56.4</b>

Loss rates are based on actual credit loss experience over an appropriate diverse sample of trading periods. Trade receivables are written off when there is no reasonable expectation of recovery.

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)**

**19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)**

The carrying amounts of financial liabilities presented in the Statement of Financial Position relate to the following measurement categories as defined in IFRS 9:

	Financial liabilities measured at fair value	Financial liabilities measured at amortised cost	Derivatives designated as hedging instruments	Total
	€m	€m	€m	€m
<b>2019</b>				
Current:				
Borrowings	-	-	3.1	3.1
Leases liabilities	-	-	25.6	25.6
Trade payables	-	-	404.9	404.9
Accruals	-	-	316.3	316.3
Derivative financial instruments	-	-	0.1	0.1
Deferred contingent consideration	-	-	-	-
	-	-	749.9	750.0
Non-current:				
Borrowings	36.3	-	812.0	848.3
Lease liabilities	-	-	96.7	96.7
Deferred contingent consideration	-	186.5	-	186.5
	36.3	186.5	908.7	1,131.5

	Financial liabilities measured at fair value	Financial liabilities measured at amortised cost	Derivatives designated as hedging instruments	Total
	€m	€m	€m	€m
<b>2018</b>				
Current:				
Borrowings	-	-	53.2	53.2
Lease liabilities	-	-	397.5	397.5
Trade payables	-	-	341.1	341.1
Accruals	-	-	-	-
Deferred consideration	30.0	-	-	30.0
Deferred contingent consideration	29.5	-	-	29.5
	59.5	791.8	-	851.3
Non-current:				
Borrowings	35.2	-	931.8	967.0
Lease liabilities	-	136.6	-	136.6
Deferred contingent consideration	-	136.6	-	136.6
	35.2	136.6	931.8	1,103.6

**Fair value hierarchy**

Financial assets and liabilities recognised at fair value are analysed between those based on quoted prices in active markets for identical assets or liabilities (Level 1), those involving inputs other than quoted prices that are observable for the assets or liabilities, either directly or indirectly (Level 2), and those involving inputs for the assets or liabilities that are not based on observable market data (Level 3) as set out in note 1b.

Normally, the derivatives entered into by the Group are not traded in active markets. The fair values of these contracts are estimated using a valuation technique that maximises the use of observable market inputs, e.g. market exchange and interest rates (Level 2). All derivatives entered into by the Group are included in Level 2 and consist of foreign currency forward contracts, interest rate swaps and cross currency interest rate swaps.

	As at 31 December 2019			As at 31 December 2018		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
	€m	€m	€m	€m	€m	€m
<b>Financial Assets</b>						
Interest rate swaps	-	27.3	-	-	27.4	-
Foreign exchange contracts for hedging	-	-	-	-	0.2	-
	-	27.3	-	-	27.6	-
<b>Financial Liabilities</b>						
Deferred contingent consideration	-	-	11.3	-	-	38.9
Deferred consideration	-	-	-	-	-	30.0
Put option	-	-	175.2	-	-	127.2
Foreign exchange contracts for hedging	-	0.1	-	-	-	-

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)**

**19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)**

**Movements in the allowance for impairment in respect of trade receivables**  
The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	2019	2018
	€m	€m
Balance at 1 January	56.4	51.1
Arising on acquisition	1.1	10.5
Written off during the year	(0.5)	(0.5)
Net impairment of allowances	2.7	4.3
Effect of movement in exchange rates	0.9	(0.3)
<b>At 31 December</b>	<b>59.2</b>	<b>56.4</b>

There are no material trade receivables written off during 2019 (2018: €nil) which are still subject to enforcement activity.

The decrease in the expected credit loss allowance during 2019 reflects the reduction in the gross carrying amount of trade receivables.

**Cash & cash equivalents**

On the Group's cash and cash equivalents and derivatives, counterparty risk is managed by dealing with banks that have a minimum credit rating and by spreading business across a portfolio of relationship banks.

**Financial instruments by category**

The carrying amount of financial assets presented in the Statement of Financial Position relate to the following measurement categories as defined in IAS 39:

	Financial asset	Loans and receivables	Derivatives designated as hedging instruments	Total
	€m	€m	€m	€m
<b>2019</b>				
Current:				
Trade receivables	-	716.3	-	716.3
Other receivables	-	45.1	-	45.1
Cash and cash equivalents	-	170.9	-	170.9
Derivative financial instruments	-	952.3	-	952.3
Non-current:				
Derivative financial instruments	8.2	-	27.3	27.3
Financial asset	8.2	-	-	8.2
	8.2	-	27.3	35.5

	Financial asset	Loans and receivables	Derivatives designated as hedging instruments	Total
	€m	€m	€m	€m
<b>2018</b>				
Current:				
Trade receivables	-	735.1	-	735.1
Other receivables	-	32.1	-	32.1
Cash and cash equivalents	-	294.5	-	294.5
Derivative financial instruments	-	0.2	-	0.2
	-	1,061.7	0.2	1,061.9
Non-current:				
Derivative financial instruments	8.2	-	27.4	27.4
Financial asset	8.2	-	-	8.2
	8.2	-	27.4	35.6

It is considered that the carrying amounts of the above financial assets approximate their fair values.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -nuec)

19 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (continued)  
The principal movements in Level 3 liabilities in 2019 are set out in the table below:

	Balance 01 Jan 2019 €m	Settlement €m	Fair value movement €m	Arising on acquisition €m	Translation adjustment €m	Balance 31 Dec 2019 €m
Deferred contingent consideration	38.9	(29.7)	(0.5)	2.0	0.6	11.3
Put option liabilities	177.2	-	22.7	26.7	(1.4)	175.2
	166.1	(29.7)	22.2	28.7	(0.8)	166.5

The principal movements in Level 3 liabilities in 2018 are set out in the table below:

	Balance 1 Jan 2018 €m	Settlement €m	Fair value movement €m	Arising on acquisition €m	Translation adjustment €m	Balance 31 Dec 2018 €m
Deferred contingent consideration	45.0	(3.1)	1.1	1.4	(3.5)	38.9
Put option liabilities	177.2	(3.3)	35.4	24.5	(7.2)	177.2
	117.3	(3.3)	36.5	25.9	(10.7)	166.1

During the year ended 31 December 2019, the put liabilities were reassessed based on the most recently available financial information. There were no significant changes in the business or economic circumstances that affect the fair value of financial assets and liabilities, nor reclassifications and no transfers between levels of the fair value hierarchy used in measuring the fair value of the financial instruments.

Except as detailed below, it is considered that the carrying amounts of financial assets and financial liabilities recognised at amortised cost approximate their fair values.

	As at 31 December Carrying amount €m	Fair Value €m	Level
Private placement loan notes	840.9	902.3	2

### Capital Management Policies and Procedures

The Group employs a combination of debt and equity to fund its operations. As at 31 December the total capital employed in the Group was as follows:

	2019 €m	2018 €m
Net Debt	633.2	738.3
Equity	2,120.4	1,788.9
Total Capital Employed	2,753.6	2,527.2

The Board's objective when managing capital is to maintain a strong capital base so as to maintain the confidence of investors, creditors and the market. The Board monitors the return on capital (defined as total shareholder's equity plus net debt) and targets a return in excess of 20% together with a dividend level that is compatible with industry norms, but which also reflects any exceptional market conditions.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the adverse and security afforded by a sound capital position. The Group actively manages foreign currency and interest rate exposure as well as actively managing the net asset position, in order to create a strong net value. This requires the development of a methodology to optimise the allocation of financial resources on the one hand and the return on capital on the other.

The Board closely monitors externally imposed capital restrictions which are present due to covenants within the Group's core banking facilities.

There were no changes to the Group's approach to capital management during the year.

## Financial Statements

## Kingspan Group plc — Annual Report & Financial Statements 2019

### 20 PROVISIONS FOR LIABILITIES

	2019 €m	2018 €m
<b>Guarantees and warranties</b>	<b>104.3</b>	<b>101.0</b>
At 1 January	1.8	9.4
Arising on acquisitions (Note 22)	54.4	38.2
Provided during year	(29.5)	(21.4)
Claims paid	(4.0)	(1.0)
Provisions released	2.1	(0.2)
Effect of movement in exchange rates	2.2	(0.2)
At 31 December	109.7	104.3
Current liability	58.0	47.5
Non-current liability	51.7	56.8
	109.7	104.3

The Group manufactures a wide range of insulation and related products for use primarily in the construction sector. Some products carry formal guarantees of satisfactory performance of varying periods following their purchase by customers and a provision is carried in respect of the expected costs of settling warranty and guarantee claims which arise. Both the number of claims and the cost of settling the claim are sensitive to but not to such an extent as would cause a material change in the provision. Provisions are reviewed by management on a regular basis, and adjusted to reflect the current best estimate of the economic outflow. If it is no longer probable that an outflow of economic benefits will be required, the related provision is reversed.

For the non-current element of the provision, the Group anticipates that these will be utilised within three years of the reporting date. Discounting of the non-current element has not been applied because the discount would be immaterial.

The Group is not engaged in any material litigation.

### 21 DEFERRED TAX ASSETS AND LIABILITIES

Deferred tax assets and liabilities arising from temporary differences and unused tax losses after offset are as follows:

	2019 €m	2018 €m
Deferred tax assets	14.1	15.6
Deferred tax liabilities	(31.9)	(40.8)
Net Position	(17.8)	(25.2)

Deferred tax arises from differences in the carrying value of items such as property, plant and equipment, intangibles, pension obligations, and other temporary differences in the financial statements and the tax base established by the tax authorities.

The movement in the net deferred tax position for 2019 is as follows:

	Balance 2019 €m	Recognised in profit or loss 2019 €m	Recognised in equity 2019 €m	Recognised in other comprehensive income 2019 €m	Translation adjustment 2019 €m	Arising on acquisitions 2019 €m	Balance 31 Dec 2019 €m
Property, plant and equipment	(45.8)	5.0	-	-	(0.6)	-	(41.4)
Intangibles	(29.4)	3.0	-	-	(0.2)	(0.2)	(26.8)
Other temporary differences	40.8	(0.2)	1.7	-	0.1	0.1	42.5
Pension obligations	0.8	0.3	-	-	(0.1)	(0.1)	0.9
Unused tax losses	8.4	(1.7)	-	-	0.3	-	7.0
	(25.2)	6.4	1.7	-	(0.5)	(0.2)	(17.8)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -nuec)

### 21. DEFERRED TAX ASSETS AND LIABILITIES (continued)

The movement in the net deferred tax position for 2018 is as follows:

	Balance 1 Jan 2018	Recognised in profit or loss	Recognised in equity	Recognised in other comprehensive income	Transition adjustment	Arising on acquisitions	Balance 31 Dec 2018
	€m	€m	€m	€m	€m	€m	€m
Property, plant and equipment	(40.6)	(4.2)	-	-	-	(1.0)	(45.8)
Intangibles	(24.9)	6.1	-	-	(0.1)	(10.5)	(29.4)
Other temporary differences	35.8	(5.9)	0.9	-	0.5	9.5	40.8
Pension obligations	0.9	1.8	-	(0.2)	0.1	-	0.8
Unsettled tax losses	6.6	-	-	-	-	-	6.4
	(22.2)	(2.2)	0.9	(0.2)	0.5	(2.0)	(25.2)

### 22. BUSINESS COMBINATIONS

A key strategy of the Group is to create and sustain market leading positions through acquisitions in markets it currently operates in, together with extending the Group's footprint in new geographic markets. In line with this strategy, the principal acquisitions completed during the year were as follows:

In November 2019, the Group acquired 85% of the share capital of Group Bacacier SAS a French integrated profiling and insulated panel distributor. The total consideration, including debt acquired amounted to €122.0m, representing the maximum amount of identifiable consideration, comprising €120.0m paid in cash on completion and €2.0m in deferred contingent consideration.

Put options are also in place over the remaining 15% of the business, the details of which are set out in note 18.

The Group also made a number of smaller acquisitions during the year for a combined cash consideration of €22.2m:

- > the purchase of 100% of the share capital of W&G Floortec GmbH, a German manufacturer of access floors;
- > the purchase of 100% of the share capital of Epar SA, a French water treatment business; and
- > the purchase of the assets of Skyco, a US Light & Air business.

The table below reflects the fair value of the identifiable net assets acquired in respect of the acquisitions completed during the year. Any amendments to fair values will be made within the twelve month period from the date of acquisition, as permitted by IFRS 3, Business Combinations.

	Bacacier €m	Other* €m	Total €m
<b>Non-current assets</b>			
Intangible assets	1.9	0.8	2.7
Property, plant and equipment (including Right of Use assets)	25.2	6.0	31.2
Deferred tax asset	-	-	-
<b>Current assets</b>			
Inventories	29.2	2.1	31.3
Trade and other receivables	33.7	5.8	39.5
<b>Current liabilities</b>			
Trade and other payables	(36.6)	(6.3)	(42.9)
Provisions for liabilities	(0.3)	(1.5)	(1.8)
<b>Non-current liabilities</b>			
Trade and other payables	(3.6)	(1.4)	(5.0)
Deferred tax liabilities	(49.5)	5.9	(43.6)
<b>Total identifiable assets</b>			
Non-controlling interest arising on acquisition (Note 28)	(3.7)	-	(3.7)
Goodwill	76.2	16.3	92.5
Total consideration	122.0	22.2	144.2
Satisfied by:			
Cash (net of cash acquired)	120.0	22.2	142.2
Deferred contingent consideration	2.0	-	2.0
	122.0	22.2	144.2

\*Included in Other are certain immaterial remeasurements of prior year accounting estimates.

## Financial Statements

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -nuec)

### 22. BUSINESS COMBINATIONS (continued)

The acquired goodwill is attributable principally to the profit generating potential of the businesses, together with cross-selling opportunities and other synergies expected to be achieved from integrating the acquired businesses into the Group's existing business.

In the post-acquisition period to 31 December 2019, the businesses acquired during the current year contributed revenue of €56.7m and trading profit of €2.0m to the Group's results.

The full year revenue and trading profit had the acquisitions taken place at the start of the year, would have been €4,834.9m and €509.5m respectively.

The gross contractual value of trade and other receivables as at the respective dates of acquisition amounted to €40.6m. The fair value of these receivables is €39.5m, all of which is recoverable, and is inclusive of an aggregate impairment provision of €1.1m.

There is €2.7m of goodwill (2018: €m) which is expected to be deductible for tax purposes.

The Group incurred acquisition related costs of €2.4m (2018: €3.3m) relating to external legal fees and due diligence costs. These costs have been included in operating costs in the Consolidated Income Statement.

The initial assignment of fair values to identifiable net assets acquired has been performed on a provisional basis in respect of Group Bacacier SAS due to the relative size of the acquisition and the timing of the transaction. Any amendments to these fair values within the twelve-month timeframe from the date of acquisition will be disclosed in the 2020 Annual Report, as stipulated by IFRS 3.

#### Prior year acquisitions

In the prior year, the Group acquired 100% of the share capital of Synthesia Group ("Synthesia"), 100% of the share capital of Balex Metal sp. z o.o. ("Balex"), 100% of the share capital of Vestfold Plastindustri AS and Vestfold Plastindustri Etlemos AS, 51% of the share capital of Jindal Mectec Private Limited, the assets of H2Environ, an Australian water tanks business and two smaller bolt-on European businesses.

The fair values as recognised at 31 December 2018 of the acquired assets and liabilities at acquisition are set out below:

	Synthesia €m	Balex €m	Other €m	Total €m
<b>Non-current assets</b>				
Intangible assets	31.5	7.9	3.9	43.3
Property, plant and equipment	42.8	42.3	8.6	93.7
Deferred tax asset	3.3	0.7	2.8	6.8
<b>Current assets</b>				
Inventories	49.1	30.0	4.8	83.9
Trade and other receivables	70.4	18.1	4.2	92.7
<b>Current liabilities</b>				
Trade and other payables	(59.6)	(23.4)	(28.5)	(111.5)
Provisions for liabilities	(5.6)	(0.9)	(2.9)	(9.4)
<b>Non-current liabilities</b>				
Retirement benefit obligation	(7.9)	(1.8)	-	(9.7)
Deferred tax liabilities	124.0	72.9	(6.2)	190.7
<b>Total identifiable assets</b>				
Non-controlling interest arising on acquisition (Note 28)	-	-	4.9	4.9
Goodwill	119.4	124.7	62.7	296.8
Total consideration	243.4	197.6	31.4	492.4
Satisfied by:				
Cash (net of cash acquired)	213.4	197.6	50.0	461.0
Deferred contingent consideration	30.0	-	1.4	31.4
	243.4	197.6	51.4	492.4

In the post-acquisition period to 31 December 2018, the acquired businesses contributed revenue of €416.3m and trading profit of €35.0m to the Group's results.

The full year revenue and trading profit had the acquisitions taken place at the start of the year, would have been €4,522.7m and €449.5m.

The Group incurred acquisition related costs of €3.3m (2018: €3.6m) relating to external legal fees and due diligence costs. These costs have been included in operating costs in the Income Statement.

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019** (cont. -nnee)

**23 SHARE CAPITAL**

	2019 €m	2018 €m
<b>Authorised</b>		
250,000,000 Ordinary shares of €0.13 each (2018: 250,000,000 Ordinary shares of €0.13 each)	32.5	32.5
<b>Issued and fully paid</b>		
Ordinary shares of €0.13 each (2018: 182,171,900 (2018: 181,340,315) shares)	23.7	23.6
Shares allotted - 614,102 (2018: 828,805) shares	0.1	0.1
Closing balance - 182,785,222 (2018: 182,171,202) shares	23.8	23.7

There were no adjustments to the authorised share capital during the year (2018: nil).  
Details of share options exercised are set out in Note 3 to the financial statements.

**24 SHARE PREMIUM**

	2019 €m	2018 €m
At 1 January	95.6	95.6
At 31 December	95.6	95.6

**25 TREASURY SHARES**

	2019	2018	Total	Total
	No. of shares	No. of shares	€m	€
At 1 January	1,969,143	2,019,750	12.7	14.0
Repurchase of shares	15,718	-	0.6	-
Shares issued	(77,035)	(50,607)	(1.5)	(1.3)
At 31 December	1,907,826	1,969,143	11.8	12.7

**Nominal value**

	2019	2018	Total	Total
	No. of shares	No. of shares	€	€
At 1 January	1,969,143	2,019,750	0.13	267,567
Repurchase of shares	15,718	-	0.13	-
Shares issued	(77,035)	(50,607)	(0.13)	(6,579)
At 31 December	1,907,826	1,969,143	0.13	255,988

During the year, the Company issued 77,035 treasury shares in satisfaction of obligations falling under share schemes.  
The Company holds 1.0% (2018: 1.1%) of the issued ordinary share capital as treasury shares.

**26 RETAINED EARNINGS**

In accordance with Section 304 of the Companies Act 2014, the Company is availing of the exemption from presenting its individual Income Statement to the Annual General Meeting and from filing it with the Registrar of Companies. The Company's profit for the financial year was €28.6m (2018: €9.7m).

**27 DIVIDENDS**

	2019 €m	2018 €m
<b>Equity dividends on ordinary shares:</b>		
2019 Interim dividend 13.0 cent (2018: 12.0 cent) per share	23.6	21.7
2018 Final dividend 30.0 cent (2017: 26.0 cent) per share	54.0	46.6
<b>Proposed for approval at AGM</b>		
Final dividend of 33.5 cent (2018: 30.0 cent) per share	77.6	68.3
	60.6	54.1

This proposed dividend for 2019 is subject to approval by the shareholders at the Annual General Meeting and has not been included as a liability in the Statement of Financial Position of the Group as at 31 December 2019 in accordance with IAS10 Events after the Reporting Period. The proposed final dividend for the year ended 31 December 2019 will be payable on 7 May 2020 to shareholders on the Register of Members at close of business on 27 March 2020.

**28 NON-CONTROLLING INTEREST**

	2019 €m	2018 €m
At 1 January	38.6	39.9
Profit for the year attributable to non-controlling interest	3.4	4.9
Dividends (Note 27)	(0.4)	(0.1)
Share of foreign operations' translation movement	(0.2)	(1.2)
At 31 December	50.1	38.6

During the current year, the Group acquired 85% of the ordinary share capital of Group Baccalar SAS, a French Insulated Panels business. As part of the acquisition, the Group recognised the 15% non-controlling interest of €3.7m.  
Further details are provided in Note 22.

**29 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT**

	2019 €m	2018 €m
Movement in cash and bank overdrafts	(137.3)	170.1
Dividends received	71.7	(44.0)
Repurchase of loans and borrowings	181.6	99.7
Decrease/(increase) in deferred consideration	30.0	(30.0)
Change in net debt resulting from cash flows	86.7	(262.2)
Translation movement - relating to US dollar loan	(5.0)	(5.5)
Translation movement - other	13.5	(1.9)
Derivative financial instruments movement	(0.1)	5.2
Net movement	95.1	(264.4)
Net debt at start of the year	(728.3)	(463.9)
Net debt at end of the year	(633.2)	(728.3)

Lease liabilities of €122.3m are excluded from net debt.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -nuec)

### 29 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT (continued)

A reconciliation of liabilities arising from financing activities is set out below.

	Balance 1 Jan 2019	Repayments	Deferred Consideration	Drawdowns/ Receipts	Non cash movements	Balance 31 Dec 2019
	€m	€m	€m	€m	€m	€m
Bank loans and borrowings	184.3	(181.6)	-	7.8	-	10.5
Loan notes	835.9	-	-	-	5.0	840.9
Derivatives	(27.4)	-	(30.0)	-	0.1	(27.3)
Deferred Consideration	30.0	-	-	-	-	-
	1,022.8	(181.6)	(30.0)	7.8	5.1	824.1

A reconciliation of liabilities arising from financing activities in 2018 is set out below.

	Balance 1 Jan 2018	Repayments	Deferred Consideration	Drawdowns/ Receipts	Non cash movements	Balance 31 Dec 2018
	€m	€m	€m	€m	€m	€m
Bank loans and borrowings	7.3	(92.7)	-	270.0	(0.3)	184.3
Loan notes	655.4	-	-	175.0	5.5	835.9
Derivatives	(22.2)	-	-	-	(5.2)	(27.4)
Deferred Consideration	-	-	30.0	-	-	30.0
	640.5	(92.7)	30.0	445.0	-	1,022.8

### 30 GUARANTEES AND OTHER FINANCIAL COMMITMENTS

#### (i) Guarantees and contingencies

The Group's principal debt facilities are secured by means of cross guarantees provided by Kingspan Group plc. These include drawn private placement notes of US\$200m and €662.5m and undrawn banking facilities of €750m.

#### (ii) Future capital expenditure

Capital expenditure in subsidiary entities, approved by the directors but not provided in the financial statements, is as follows:

	2019	2018
	€m	€m
Contracted for	24.7	49.7
Not contracted for	48.2	20.9
	72.9	70.6

### 31. PENSION OBLIGATIONS

The Group operates defined contribution schemes in each of its main operating locations. The Group also has a number of defined benefit schemes in the UK and mainland Europe.

#### Defined contribution schemes

The total cost charged to profit or loss of €20.1m (2018: €15.5m) represents employer contributions payable to these schemes in accordance with the rules of each plan. An amount of €3.1m (2018: €4.3m) was included at year end in accruals in respect of defined contribution pension accruals.

#### Defined benefit schemes/ obligations

The Group has two legacy defined benefit schemes in the UK, both of which are closed to new members and to future accrual. The total pension contributions to these schemes for the year amounted to €nil (2018: €0.1m) and the expected contributions for 2020 are €nil.

The Group also has pension obligations in mainland Europe which are accounted for as defined benefit obligations. These obligations have been accounted for in line with the Group's existing pension obligations whereby companies are not required to fund independent schemes for post employment benefit obligations. Instead, commencing from the date the employee becomes eligible to receive the income stream, this obligation is satisfied from available cash resources of the relevant employing company. A provision has been made for the unfunded liability, €0.9m of pension entitlements have been paid to retired former employees during the year (2018: €0.8m).

## Financial Statements

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -nuec)

### 31. PENSION OBLIGATIONS (continued)

The pension costs relating to all of the above defined benefit obligations are assessed in accordance with the advice of qualified actuaries. In the case of the two UK legacy schemes, the most recent actuarial valuations were performed as at 31 December 2019. In general, actuarial valuations are not available for public inspection; however, the results of valuations are disclosed to members of the various schemes.

The extent of the Group's obligation under these schemes is sensitive to judgemental actuarial assumptions, of which the principal ones are set out below. It is not considered that any reasonable sensitivity analysis on these assumptions would materially alter the scheme obligations.

	2019	2018
Life expectancies		
Life expectancy for someone aged 65 - Males	21.6	21.9
Life expectancy for someone aged 65 - Females	23.3	23.8
Life expectancy at age 65 for someone aged 45 - Males	22.9	23.3
Life expectancy at age 65 for someone aged 45 - Females	24.8	25.4
Rate of increase in salaries	0% - 2.75%	0% - 2.75%
Rate of increase of pensions in payment	0% - 1.9%	0% - 2.1%
Rate of increase for deferred pensioners	1.9%	2% - 2.2%
Discount rate	0.7% - 2.0%	1.2% - 2.8%
Inflation rate	1.5% - 2.65%	1.5% - 3.2%

### Movements in net liability recognised in the Statement of Financial Position

	2019	2018
	€m	€m
Net liability in schemes at 1 January	(13.1)	(13.6)
Employer contributions	(4.7)	0.8
Recognised in income statement	(0.7)	(1.1)
Recognised in statement of comprehensive income	(0.2)	0.9
Foreign exchange movement	0.4	(0.1)
Net liability in schemes at 31 December	(15.1)	(13.1)

### Defined benefit pension income/expense recognised in the Income Statement

	2019	2018
	€m	€m
Current service cost	(0.4)	(1.3)
Settlements of scheme obligations	(0.3)	(0.1)
Transfer	-	0.3
Total included in operating costs	(0.7)	(1.1)
Movement on scheme obligations	(2.0)	(1.8)
Interest on scheme assets	2.0	1.9
Net interest expense, included in finance expense (Note 4)	-	-

Financial Statements

Kingspan Group plc — Annual Report & Financial Statements 2019

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 (cont. -uec)

31. PENSION OBLIGATIONS (continued)

	2019 €m	2018 €m
<b>Changes in present value of scheme assets during year</b>	<b>71.1</b>	<b>76.9</b>
At 1 January	-	1.8
Acquired through business combination	2.0	-
Interest on scheme assets	0.1	1.6
Employer contributions	0.1	1.7
Benefits paid	(0.3)	(1.7)
Settlements	(0.3)	(0.2)
Actual return less interest	6.1	(4.2)
Effect of movement in exchange rates	4.0	(0.8)
Transfer	-	(0.8)
<b>At 31 December</b>	<b>81.0</b>	<b>71.1</b>

31. PENSION OBLIGATIONS (continued)

	2019 €m	2018 €m
<b>Analysis of amount included in other comprehensive income</b>		
Actual return less interest on scheme assets	6.1	(4.2)
Experience gain arising on scheme liabilities	0.1	-
Actuarial gain arising from changes in demographic assumptions	1.6	0.4
Actuarial (loss)/gain arising from changes in financial assumptions	(8.0)	4.7
(Loss)/gain recognised in other comprehensive income	(0.2)	0.9

The cumulative actuarial loss recognised in other comprehensive income to date is €18.5m (2018: €18.3m). In 2019, the actual return on plan assets was a gain of €8.1m (2018: loss of €2.4m).

**Asset Classes and Expected Rate of Return**  
The assets in the scheme at each year end were as follows:

	2019	2018
<b>Asset Classes as % of Total Scheme Assets</b>		
Equities	41.2%	53.0%
Bonds (Corporates)	0.4%	0.3%
Cash	0.4%	0.2%
Liability Driven Investment (LDI)	58.0%	46.5%
	100%	100%

32 RELATED PARTY TRANSACTIONS

The principal related party relationships requiring disclosure under IAS 24 Related Party Disclosures relate to (i) transactions between group companies, (ii) compensation of key management personnel and (iii) goods and services purchased from directors.

(i) Transactions between subsidiaries and associates are carried out on an arm's length basis. The Company received dividends of €20.0m from subsidiaries (2018: €m), and there was a net decrease in the intercompany balance of €45.3m (2018: €55.2m decrease). Transactions with the Group's non-wholly owned subsidiaries primarily comprise trading sales and capital funding, carried out on an arm's length basis. These transactions are not considered to be material.

(ii) For the purposes of the disclosure requirements of IAS 24 Related Party Disclosures, the term "key management personnel" (i.e. those persons having the authority and responsibility for planning, directing and controlling the activities of the Company), comprises the board of directors who manage the business and affairs of the Company. As identified in the Report of the Remuneration Committee, the directors, other than the non-executive directors, serve as executive officers of the Group. Key management personnel compensation is set out in Note 6.

Mr Eugene Murrugh received dividends of €11.9m during the year from the Group (2018: €10.9m). Dividends of €0.98m were paid to other key management personnel (2018: €0.92m).

(iii) The Group purchased legal services in the sum of €125,947 (2018: €114,553) from McCann Fitzgerald Solicitors, a firm in which Mr John Cronin is a partner.

33 POST BALANCE SHEET EVENTS

There have been no material events subsequent to 31 December 2019 which would require adjustment to or disclosure in this report.

34 APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the directors on 21 February 2020.

The net pension liability is analysed as follows:

	2019 €m	2018 €m
Equities	33.4	37.5
Bonds (Corporates)	0.5	0.2
Property	7.4	0.2
Liability Driven Investment (LDI)	39.8	33.2
Fair market value of plan assets	81.0	71.1
Present value of obligation	(96.1)	(84.2)
Deficit	(15.1)	(13.1)
Analyzed between:		
Funded schemes' surplus	9.2	7.4
Unfunded obligations	(24.5)	(20.5)
	(15.1)	(13.1)
Related deferred tax (asset)	(0.9)	(0.8)

**Changes in present value of defined benefit obligations**

	2019 €m	2018 €m
At 1 January	84.2	90.5
Acquired through business combination	2.7	-
Current service cost	0.4	1.3
Interest cost	2.0	1.8
Benefits paid	(3.2)	(2.4)
Settlement	0.1	(0.1)
Actuarial losses/(gains)	6.3	(5.1)
Effect of movement in exchange rates	3.6	(0.7)
Transfer	-	(1.1)
<b>At 31 December</b>	<b>96.1</b>	<b>84.2</b>



## ALTERNATIVE PERFORMANCE MEASURES

The Group uses a number of metrics, which are non-IFRS measures, to monitor the performance of its operations.

The Group believes that these metrics assist investors in evaluating the performance of the underlying business. Given that these metrics are regularly used by management, they also give the investor an insight into how Group management review and monitor the business on an ongoing basis.

The principal APMs used by the Group are defined as follows:

### Trading profit

This comprises the operating profit as reported in the Income Statement before intangible asset amortisation and non-trading items. This equates to the Earnings Before Interest, Tax and Amortisation ("EBITAX") of the Group. Trading profit is used by management as it excludes items which may hinder year on year comparisons.

	2019	2018
	€m	€m
<b>Trading profit</b>	<b>497.1</b>	<b>445.2</b>

### Trading margin

Measures the trading profit as a percentage of revenue.

	2019	2018
	€m	€m
<b>Trading Profit</b>	<b>497.1</b>	<b>445.2</b>
<b>Total Group Revenue</b>	<b>4,659.1</b>	<b>4,372.5</b>
<b>Trading margin</b>	<b>10.7%</b>	<b>10.2%</b>

### Net interest

The Group defines net interest as the net total of finance expense and finance income as presented in the Income Statement. The interest of IFRS 16 is included from the calculation which is consistent with the terms and conditions of the covenants as set out in the Group's external borrowing arrangements.

	2019	2018
	€m	€m
<b>Finance Expense</b>	<b>23.7</b>	<b>19.5</b>
<b>Finance Income</b>	<b>(2.9)</b>	<b>(1.4)</b>
<b>Less lease interest (IFRS 16)</b>	<b>(3.6)</b>	<b>-</b>
<b>Net interest</b>	<b>17.0</b>	<b>18.1</b>

## Financial Statements

**Adjusted earnings per share**  
The Group defines adjusted diluted earnings per share as basic earnings per share adjusted for the impact, net of tax, of intangible amortisation, intangible amortisation and the dilutive effect of share options. Dilution is attributable to the weighted average number of share options outstanding at the end of the reporting period.

	2019	2018
	€m	€m
<b>Profit attributable to ordinary shareholders</b>	<b>369.4</b>	<b>330.9</b>
<b>Intangible amortisation</b>	<b>21.9</b>	<b>22.2</b>
<b>Intangible amortisation tax impact</b>	<b>(3.0)</b>	<b>(5.1)</b>
	<b>388.3</b>	<b>348.0</b>
<b>Weighted average number of shares ('000)</b>	<b>180,566</b>	<b>179,840</b>
<b>Adjusted earnings per share</b>	<b>215.0 cent</b>	<b>193.5 cent</b>
<b>Weighted average number of shares, for dilutive calculation ('000)</b>	<b>182,075</b>	<b>181,536</b>
<b>Adjusted diluted earnings per share</b>	<b>213.2 cent</b>	<b>191.7 cent</b>

### Free cash flow

Free cash flow is the cash generated from operations after net capital expenditure, interest paid, income taxes paid and lease payments and reflects the amount of internally generated capital available for re-investment in the business or for distribution to shareholders.

	2019	2018
	€m	€m
<b>Net cash flow from operating activities</b>	<b>520.4</b>	<b>438.3</b>
<b>Additions to property, plant, equipment and intangibles</b>	<b>(161.0)</b>	<b>(144.2)</b>
<b>Proceeds from disposals of property, plant and equipment</b>	<b>6.7</b>	<b>12.9</b>
<b>Interest received</b>	<b>2.6</b>	<b>1.4</b>
<b>Lease payments</b>	<b>(31.6)</b>	<b>-</b>
<b>Free cash flow</b>	<b>337.1</b>	<b>308.4</b>

### Return on capital employed (ROCE)

ROCE is the operating profit before interest and tax expressed as a percentage of the net assets employed. The net assets employed reflect the net assets, excluding net debt, at the end of each reporting period.

	2019	2018
	€m	€m
<b>Net Assets</b>	<b>2,120.4</b>	<b>1,788.9</b>
<b>Net Debt</b>	<b>953.2</b>	<b>775.2</b>
	<b>2,793.6</b>	<b>2,317.2</b>
<b>Operating profit before interest and tax</b>	<b>475.2</b>	<b>423.0</b>
<b>Return on capital employed</b>	<b>17.3%</b>	<b>16.6%</b>



**Net debt** represents the net total of current and non-current borrowings, current and non-current derivative financial instruments, (excluding foreign currency derivatives which are used for transactional hedging), and cash and cash equivalents as presented in the Statement of Financial Position. Lease liabilities recognised due to the implementation of IFRS 16 and deferred contingent consideration have also been excluded from the calculation of net debt. Consistent with the 2018 APMs, this definition is in accordance with the terms and conditions of the covenants as set out in the Group's external borrowing arrangements.

Financial Statements Reference	2019	2018
Net Debt	€m	€m
Note 17	633.2	728.3

**EBITDA**  
The Group defines EBITDA as earnings before finance costs, income taxes, depreciation, amortisation and the impact of IFRS 16.

Financial Statements Reference	2019	2018
Trading profit	€m	€m
Depreciation	497.1	445.2
Lease liability payments	114.5	76.0
EBITDA	(31.8)	-
	579.8	521.2

**Net debt: EBITDA**  
Net debt as a ratio to 12 month EBITDA. EBITDA is solely adjusted for the impact of IFRS 16. Leases which is in accordance with the terms and conditions of the covenants as set out in the Group's external borrowing arrangements.

Financial Statements Reference	2019	2018
Net Debt	€m	€m
EBITDA	633.2	728.3
Net Debt: EBITDA times	579.8	521.2
	1.09	1.40

**Working capital**  
Working capital represents the net total of inventories, trade and other receivables and trade and other payables, net of transactional foreign currency derivative excluded from net debt.

Financial Statements Reference	2019	2018
Trade and other receivables	€m	€m
Inventories	794.2	798.6
Trade and other payables	557.6	524.9
Foreign currency derivatives excluded from net debt	(748.9)	(779.8)
Working capital	(0.1)	0.2
	582.8	543.9

**Working capital ratio**  
Measures working capital as a percentage of October to December turnover annualised. The annualisations on turnover reflects the current profile of the Group rather than a partial reflection of any acquisitions completed during the period.

Financial Statements Reference	2019	2018
Working capital	€m	€m
October - December turnover annualised	582.8	543.9
Working Capital ratio	4,877.0	4,711.6
	11.9%	11.5%

## Financial Statements

## Kingspan Group plc — Annual Report & Financial Statements 2019

**Company Information**  
Kingspan Group plc was incorporated on 14 August 1979. It is an Irish domiciled company and the registered office is Kingspan Group plc, Dublin Road, Kingscourt, Co. Cavan, A82 X531, Ireland. The registered company number of Kingspan Group plc is 20576.

**Share Registrar**  
Administrative enquiries about the holding of Kingspan Group plc shares should be directed to:

The Company Registrar:  
Comptel Finance Investor Services (Ireland) Limited,  
3100 Lakeside,  
Claywest Business Campus,  
Dublin 24,  
D24 AK82.

**Financial Calendar**  
Preliminary results announced: 21 February 2020  
Annual General Meeting: 1 May 2020  
Payment date for 2019 final dividend: 7 May 2020  
Ex-dividend date: 26 March 2020  
Record date: 27 March 2020  
Half-yearly financial report: 21 August 2020  
Trading update: 16 November 2020

**Bankers**  
Bank of America Merrill Lynch  
ING Bank NV  
Commerzbank AG  
BOC Bank NV  
Bank of Ireland  
HSBC Bank plc  
BNP Paribas  
Danske Bank AS  
Ulster Bank Ireland DAC

**Solicitors**  
Allen & Overy LLP  
Riverside One,  
One Bishop's Square,  
London,  
EC1A 1HQ,  
England.  
McCann FitzGerald,  
Riverside One,  
Sir John Rogerson's Quay,  
Dublin 2,  
Ireland.

**Stockbrokers**  
Goodbody,  
Ballinacorney Park,  
Ballinacorney,  
Dublin 4,  
Ireland.  
Bank of America Merrill Lynch,  
2, King Edward St.,  
London,  
EC1A 1HQ,  
England.

**Auditor**  
KPMG,  
Chartered Accountants & Statutory Auditor,  
1 Stokes Place,  
St. Stephen's Green,  
Dublin 2,  
Ireland.

**The Annual General Meeting**  
The Annual General Meeting of the Company will be held at the InterContinental Hotel, Ballsbridge, Dublin 4 on Friday 1 May 2020 at 10.00 a.m.

Notice of the 2020 AGM will be made available to view online at [www.kingspan.com/agm2020](http://www.kingspan.com/agm2020)

You may submit your votes electronically by accessing Comptel's website: <http://www.e-proxyappointment.com/>. You will be asked for your Shareholder Reference Number (SRN), Control Number, and PIN, all of which will have been sent to shareholders in advance of the meeting. To be valid, your proxy vote must be received by Comptel no later than 10.00 am on Wednesday 29 April 2020 (48 hours before the meeting).

**Amalgamation of Shareholding Accounts**  
Shareholders who receive duplicate sets of Company mailings due to multiple accounts in their name should write to the Company's Registrar to have their accounts amalgamated.

**Warning to Shareholders**  
Many companies have become aware that their shareholders have received unsolicited phone calls or correspondence concerning investment opportunities, are commonly known as "cold calls" or "teals" who target shareholders offering to sell them what often turn out to be worthless or high-risk shares in US or UK investments. They can be very persistent and extremely persuasive. Shareholders are therefore advised to be very wary of any unsolicited advice, offers to buy shares at a discount or offers of free company reports.  
Please note that it is very unlikely that either the Company or the Company's Registrar, Computershare, would make unsolicited telephone calls to shareholders and that any such calls would relate only to official documentation already circulated to shareholders and never in respect of investment "advice".  
If you are in any doubt about the veracity of an unsolicited phone call, please call either the Company Secretary or the Registrar.



List of principal subsidiary and joint venture companies and the percentage shareholding held by Kingspan Group plc, either directly or indirectly, pursuant to Section 314 of the Companies Act 2014:

% Shareholding		Nature of Business	
<b>IRELAND</b>			
Aenebar Limited	100	Manufacturing	
Ariscourt Trustee Company Limited	100	Trustee Company	
Kingspan Century Limited	100	Manufacturing	
Kingspan ESB Designated Activity Company	50	Sales & Marketing	
Kingspan Holdings (Ir) Limited	100	Management & Procurement	
Kingspan Holdings (North America) Limited	100	Holding Company	
Kingspan Holdings (Overseas) Limited	100	Holding Company	
Kingspan Holdings Limited	100	Holding Company	
Kingspan Insurance Limited	100	Finance Company	
Kingspan International Finance Unlimited Company	100	Sales & Marketing	
Kingspan Light & Air Limited	100	Manufacturing	
Kingspan RE Limited	100	Property Company	
Kingspan Securities 2016 Designated Activity Company	100	Finance Company	
Kingspan Securities 2017 Designated Activity Company	100	Finance Company	
Kingspan Securities Limited	100	Finance Company	
Kingspan Securities No. 2 Limited	100	Finance Company	
Kingspan Tare Limited	100	Sales & Marketing	
KSP Property Limited	100	Property Company	
<b>UNITED KINGDOM</b>			
Ecotherm Insulation (UK) Limited	100	Sales & Marketing	
Eurocell Group Limited	100	Manufacturing	
Fuel Tank Shop Limited	100	Sales & Marketing	
Joris de Limited	100	Manufacturing	
Kingspan Access Floors Limited	100	Manufacturing	
Kingspan Group Limited	100	Holding Company	
Kingspan Industrial Insulation Limited	100	Manufacturing	
Kingspan Insulation Limited	100	Manufacturing	
Kingspan Light & Air Limited	100	Sales & Marketing	
Kingspan Limited	100	Manufacturing	
Kingspan Services (UK) Limited	100	Management & Procurement	
Kingspan Timber Solutions Limited	100	Manufacturing	
Kingspan Trustee Company Limited	100	Trustee Company	
Kingspan Water & Energy Limited	100	Manufacturing	
KSP Europe Limited	100	Finance Company	
Tanks Direct Limited	100	Sales & Marketing	
<b>AUSTRALIA</b>			
Panelis Pty Limited	100	Manufacturing	
Kingspan Insulation Pty Limited	100	Manufacturing	
Kingspan Water & Energy Pty Limited	85	Manufacturing	
Tare Asia-Pacific Pty Limited	100	Sales & Marketing	

any transfer of a certificated share unless accompanied by the share certificate and such other evidence of title as may reasonably be required. The registration of transfers of shares may be suspended at such times and for such periods (not exceeding 30 days in each year) as the Directors may determine.

Transfer instruments for certificated shares are executed by or on behalf of the transferor and, in cases where the share is not fully paid, by or on behalf of the transferee. Transfers of uncertificated shares may be effected by means of a relevant system in the manner provided for in the Companies Act, 1990 (the "Companies Act"), Regulations, 1996 (the "CREST Regulations") and the rules of the relevant system. The Directors may refuse to register a transfer of uncertificated shares only in such circumstances as may be permitted or required by the CREST Regulations.

**Rules concerning the appointment and replacement of the directors and amendment of the Company's Articles**  
Unless otherwise determined by ordinary resolution of the Company, the number of Directors shall not be less than two or more than 15.  
Subject to that limit, the shareholders in general meeting may appoint any person to be a director either to fill a vacancy or as an additional director. The directors also have the power to co-opt additional persons as directors, in any circumstances, provided that such persons are to be submitted to shareholders for re-election at the first annual general meeting following his or her co-optation.

The Articles require that at each annual general meeting of the Company one-third of the directors retire by rotation. However, if there are less than three directors, all the directors of the Company shall retire and submit themselves for re-election by the shareholders at the Annual General Meeting to be held on 1 May 2020.  
The Company's Articles may be amended by special resolution (75% majority of votes cast) passed at general meeting.

**Powers of directors including powers in relation to issuing or buying back by the Company of its shares**  
Under its Articles, the business of the Company shall be managed by the directors, who exercise all powers of the Company as are not by the Companies Act or the Articles, required to be exercised by the Company in general meeting.  
The directors are currently authorised to issue a number of shares equal to the authorised but as yet unissued share capital of the Company on such terms (which may include to be in the best interests of the Company), under an

**Information Required By The European Communities (Takeover Bids (Directives 2004/25/EC) Regulations 2006**  
The information required by Regulation 21 of the above Regulations as at 31 December 2019 is set out below.

**Rights and obligations attaching to the Ordinary Shares**  
The Company has no securities in issue conferring special rights with regards to control of the Company.  
All Ordinary Shares rank *pari passu*, and the rights attaching to the Ordinary Shares (including as to voting and transfer) are as set out in the Company's Articles of Association ("Articles"). The Articles of Association also contain the rules relating to the appointment and removal of the Directors according to the power of the Company's directors and in relation to issuing or buying back by the Company of its shares. A copy of the Articles may be found on [www.kingspan.com](http://www.kingspan.com) or may be obtained on request to the Company Secretary.

Holders of Ordinary Shares are entitled to receive duly declared dividends in cash or when offered, additional Ordinary Shares. In the event of any surplus arising on the occasion of the liquidation of the Company, shareholders would be entitled to a share in that surplus *pro rata* to their holdings of Ordinary Shares.  
Holders of Ordinary Shares are entitled to receive notice of and to attend, speak and vote in person or by proxy, at general meetings having, on a show of hands, one vote, and, on a poll, one vote for each Ordinary Share held. Procedures and deadlines for entitlement to exercise, and exercise of, voting rights are specified in the notice convening the general meeting in question. There are no restrictions on voting rights except in the circumstances specified in the Articles (as set out in the Articles) shall have occurred and the Directors have served a Restriction Notice of such Restriction Notice, no holder of the shares specified in the notice shall, for so long as such notice shall remain in force, be entitled to attend or vote at any general meeting, either personally or by proxy.

**Holding and transfer of ordinary shares**  
The Ordinary Shares may be held in either certificated or uncertificated form (through CREST).  
Save as set out below, there is no requirement to obtain the approval of the Company, or of other shareholders, for the transfer of Ordinary Shares. The Directors may decline to register (a) any transfer of a partly-paid share to a person who is not a shareholder, (b) the transfer of a share to more than four joint holders, (c) any transfer of a share on which the Company has a lien, and (d)

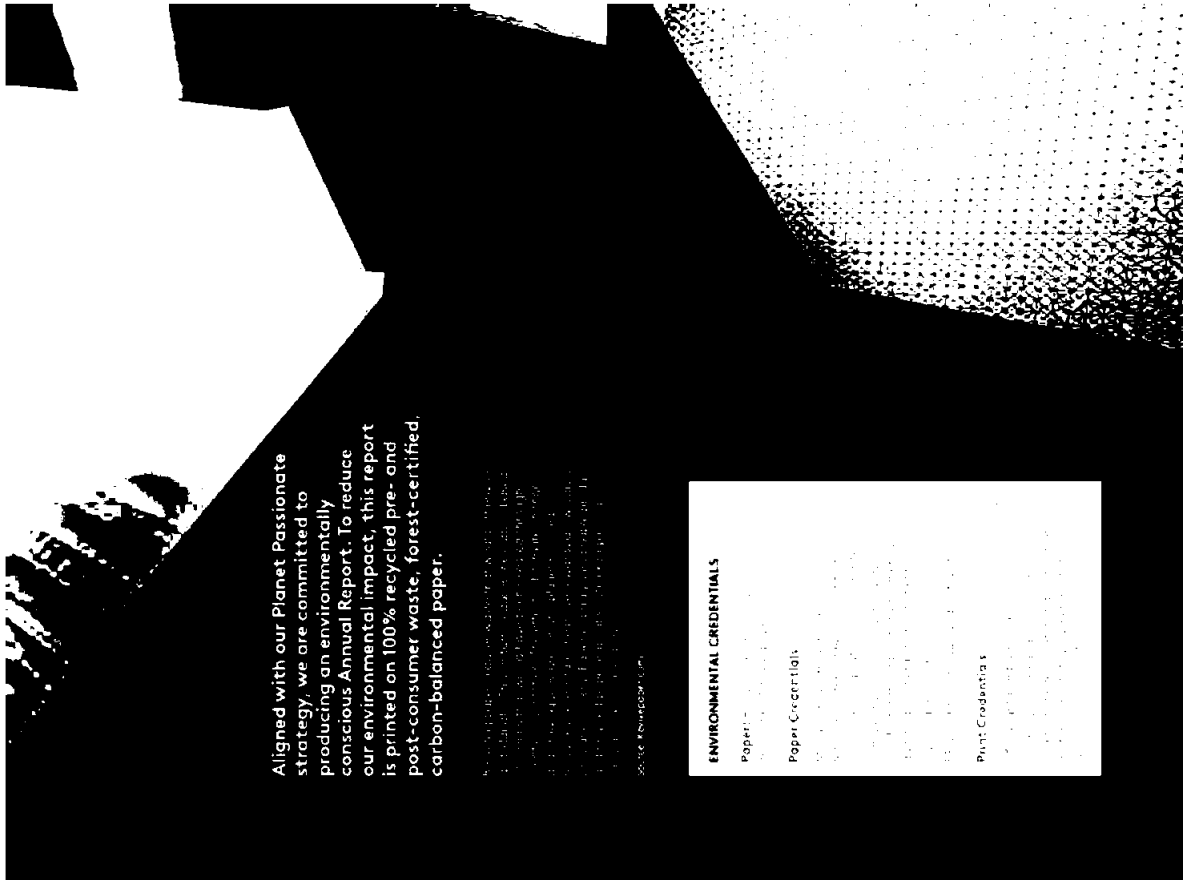


Financial Statements

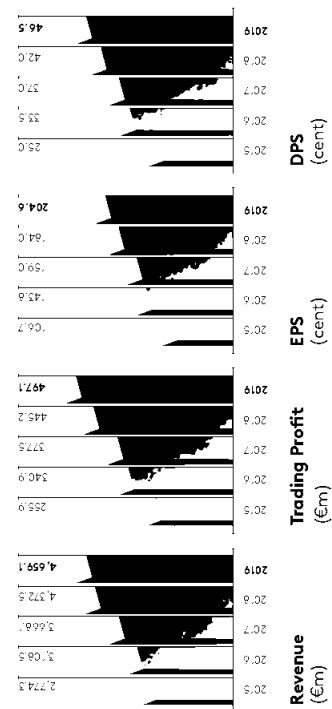
Kingspan Group plc — Annual Report & Financial Statements 2019

	% Shareholding	Nature of business	% Shareholding	Nature of business	% Shareholding	Nature of business
<b>AUSTRIA</b>						
Kingspan GmbH	100	Sales & Marketing				
<b>BELGIUM</b>						
Argina Technics NV	100	Manufacturing				
Brakel Aero NV	100	Manufacturing				
Isomasters NV	62.5	Manufacturing				
Joris Ide NV	100	Manufacturing				
Kingspan Access	100	Manufacturing				
Floors Europe NV	100	Manufacturing				
Kingspan Door	100	Manufacturing				
Components SA	100	Manufacturing				
Kingspan Insulation NV	100	Manufacturing				
Kingspan NV	100	Sales & Marketing				
Epur SA	100	Manufacturing				
<b>BRAZIL</b>						
Kingspan-Isoste	51	Manufacturing				
Construivos						
Isotermicos S/A.						
<b>CANADA</b>						
Kingspan Insulated	100	Manufacturing				
Panels Limited						
Viewest Inc.	100	Manufacturing				
<b>CHILE</b>						
Synthesia Technology S.p.A.	100	Sales & Marketing				
<b>COLOMBIA</b>						
PanelMET S.A.S.	51	Manufacturing				
<b>CROATIA</b>						
Kingspan D.O.O.	100	Sales & Marketing				
<b>CZECH REPUBLIC</b>						
Balex Metal S.R.O.	100	Sales & Marketing				
Kingspan A.S.	100	Manufacturing				
<b>DENMARK</b>						
Kingspan A/S	100	Sales & Marketing				
Kingspan Insulation Aps	100	Sales & Marketing				
<b>ESTONIA</b>						
Kingspan Insulation OÜ	100	Sales & Marketing				
<b>FINLAND</b>						
Kingspan Insulation Oy	100	Manufacturing				
Kingspan Oy	100	Sales & Marketing				
<b>FRANCE</b>						
Compair du Bâtiment	100	Manufacturing				
et de L'Industrie SAS						
ECODIS SAS	100	Manufacturing				
Groupe Batacier SAS	85	Manufacturing				
Isocab France SAS	100	Manufacturing				
Joris Ide Auvergne SAS	100	Manufacturing				
Joris Ide Sud Ouest SAS	100	Manufacturing				
Kingspan S.a.r.l.	100	Sales & Marketing				
Profirond S.a.r.l.	100	Manufacturing				
Societe Bretonne	100	Manufacturing				
de Profilage SAS						
<b>GERMANY</b>						
Esermann Gebäudetechnik	100	Manufacturing				
GmbH						
Joris Ide Deutschland	100	Manufacturing				
GmbH						
Kingspan Access	100	Manufacturing				
Floors GmbH						
Kingspan GmbH	100	Property Company				
Kingspan Insulation	100	Manufacturing				
GmbH & Co. KG						
Kingspan Services	100	Sales & Marketing				
Deutschland GmbH						
STG Balktech GmbH	100	Manufacturing				
Kingspan Holding GmbH	100	Holding				
<b>HUNGARY</b>						
Kingspan Kereskedelmi Kft.	100	Manufacturing				
<b>INDIA</b>						
Kingspan Jindal	51	Manufacturing				
Private Limited						
<b>LATVIA</b>						
Balex Metal SIA	100	Manufacturing				
Kingspan SIA	100	Sales & Marketing				
<b>LITHUANIA</b>						
Balex Metal UAB	100	Sales & Marketing				
Kingspan UAB	100	Sales & Marketing				
<b>MEXICO</b>						
Kingspan Insulated	100	Manufacturing				
Panels S.A. DE C.V.						
<b>NETHERLANDS</b>						
Hoesch Bouwsystemen B.V.	100	Sales & Marketing				
Kingspan (MEAT) B.V.	85	Holding Company				
Kingspan B.V.	100	Sales & Marketing				
Kingspan Holding	100	Holding Company				
Netherlands B.V.						
Kingspan Insulation B.V.	100	Manufacturing				
Kingspan Light + Air NL B.V.	100	Manufacturing				
Kingspan Light + Air	100	Manufacturing				
Production NL B.V.						
Kingspan Unidek B.V.	100	Manufacturing				
<b>NEW ZEALAND</b>						
Kingspan Limited	100	Manufacturing				
<b>NORWAY</b>						
Kingspan AS	100	Sales & Marketing				
Vestfield Plastindustri AS	100	Manufacturing				
<b>PANAMA</b>						
Huurre Panama S.A.	50	Manufacturing				
Synthesia Technology S.A.	100	Manufacturing				
<b>PERU</b>						
Synthesia Technology S.A.C.	100	Sales & Marketing				
<b>POLAND</b>						
Balex Metal Sp. Z o.o.	100	Manufacturing				
Esermann Polska Sp. Z o.o.	100	Sales & Marketing				
Kingspan Environmental	100	Manufacturing				
Sp. Z o.o.						
Kingspan Sp. Z o.o.	100	Manufacturing				
<b>ROMANIA</b>						
Joris Ide S.R.L.	100	Manufacturing				
Kingspan S.R.L.	100	Sales & Marketing				
<b>RUSSIA</b>						
Kingspan LLC	100	Manufacturing				
<b>SERBIA</b>						
Kingspan D.O.O.	100	Sales & Marketing				
<b>SPAIN</b>						
Huurre Iberica S.A.	100	Manufacturing				
Kingspan Insulation S.A.	100	Manufacturing				
Kingspan Shaped	100	Manufacturing				
Solutions SL						
Kingspan Suelo	50	Sales & Marketing				
Technics S.L.						
Synthesia Technology	100	Manufacturing				
Europe SLU						
Tezzone Española S.A.	100	Manufacturing				
<b>SWEDEN</b>						
Kingspan AB	100	Sales & Marketing				
Kingspan Insulation AB	100	Sales & Marketing				
<b>TURKEY</b>						
Kingspan Yapı	85	Manufacturing				
Elemanları A.Ş.						
<b>UKRAINE</b>						
Balex Metal LLC	100	Sales & Marketing				
<b>UNITED ARAB EMIRATES</b>						
Kingspan Insulated Panels	85	Manufacturing				
Manufacturing LLC						
Kingspan Insulation LLC	90	Manufacturing				
<b>UNITED STATES</b>						
ASM Modular Systems Inc.	100	Manufacturing				
CPI Daylighting Inc.	100	Manufacturing				
Dri-Design Inc.	94.67	Manufacturing				
Kingspan Insulated	100	Manufacturing				
Panels Inc.						
Kingspan Insulation LLC	100	Manufacturing				
Kingspan Light & Air LLC	100	Manufacturing				
Main Corporation	100	Manufacturing				
Pre-insulated Metal	100	Manufacturing				
Technologies Inc.						
Tare Access Floors Inc.	100	Manufacturing				

Pursuant to section 316 of the Companies Act 2014, a full list of subsidiaries will be annexed to the Company's Annual Return to be filed in the Companies Registration Office in Ireland.



	2019	2018	2017	2016	2015
<b>Results (amounts in €m)</b>					
Revenue	4,659.1	4,372.5	3,668.1	3,108.5	2,774.3
Trading profit	497.1	445.2	377.5	340.9	255.9
Profit before tax	454.4	404.9	346.5	314.0	232.0
Operating cashflow	627.1	530.3	562.5	577.1	362.5
<b>Equity (amounts in €m)</b>					
Gross assets	4,288.4	4,029.4	3,235.6	3,004.6	2,549.1
Working capital	582.8	543.9	477.8	382.7	301.8
Total shareholder equity	2,120.4	1,788.9	1,565.0	1,471.5	1,293.8
Net debt	633.2	728.3	463.9	427.9	328.0
<b>Ratios</b>					
Net debt as % of total shareholders' equity	29.9%	40.7%	29.6%	29.1%	25.4%
Current assets/current liabilities	1.60	1.59	1.65	1.56	1.43
Net debt/EBITDA	1.09	1.40	1.05	1.06	1.04
<b>Per Ordinary Share (amounts in €cent)</b>					
Earnings	204.6	184.0	159.0	143.8	106.7
Operating cashflows	347.3	294.9	202.1	212.3	217.1
Net assets	1,174.2	994.7	876.7	828.4	754.2
Dividends	46.5	42.0	37.0	33.5	25.0
Average number of employees	14,520	13,469	11,133	10,396	8,595





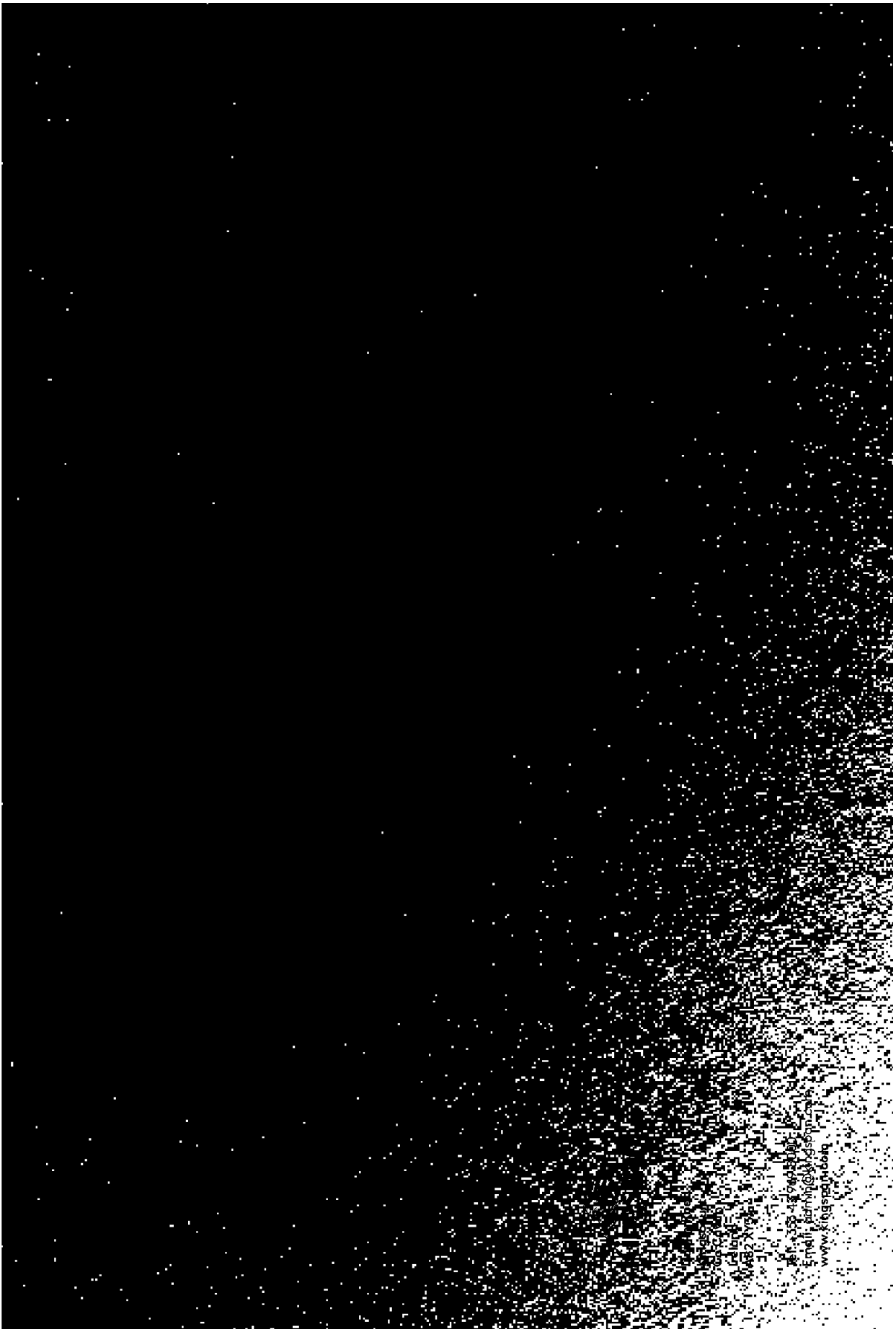
Other Information

Financial Statements

Directors Report

Sustainability Report

Business & Strategic Report



Brønnøysundregistrene  
E-mail: [berny@brnnoysund.no](mailto:berny@brnnoysund.no)  
[www.kingspan.no](http://www.kingspan.no)



# Årsregnskap 2019 Kingspan Miljø AS

**Resultatregnskap  
Balanse  
Noter til regnskapet**

**Org.nr.: 994 917 285**

**1**

## Årsberetning 2019

### Virksomhetens art og hvor den drives

Kingspan Miljø AS selger tank og systemer i GRP innenfor lagring og behandling av alle typer vesker til privat, kommunal og industriell sektor. Selskapet produserer og selger tanker, slamavskillere, miljøtoalett etc. i glassfiberarmert plast. Selskapets virksomhet er i hovedsak rettet mot det norske marked, men har også eksport hovedsakelig til det svenske og finske markedet. Selskapets forretningsvirksomhet foregår med utgangspunkt i selskapets lokaler i Andebu.

### Selskapsstruktur

Selskapet er 100 % eid av Kingspan Holdings Ltd og selskapet inngår dermed i ett konsern som består av morselskapet Kingspan Holdings Ltd og det 100 % eide datterselskapene Kingspan Water & Energy AS.

### Salg og marked

I løpet av 2019 har totalmarkedet for selskapets produkter vært stabilt, selskapet har beholdt sin markedsandel i Norge og mot utlandet.

### Fortsatt drift

I samsvar med regnskapsloven § 3-3a bekreftes det at forutsetningene om fortsatt drift er tilstede. Til grunn for antagelsen ligger resultatprognoser for år 2020 og selskapets langsiktige strategiske prognoser for årene fremover.

### Arbeidsmiljø og personale

Sykefraværet i selskapet var 2,4 % av total arbeidstid i selskapet. Selskapet har ikke igangsatt spesielle tiltak for å få redusert sykefraværet i 2020, men selskapet er en inkluderende arbeidslivsbedrift og vil følge opp sykefraværet like tett i 2020 som i 2019.

Det er ikke rapportert om uhell av mer alvorlige art i løpet av året, som har resultert i store materielle skader eller personskader. Det arbeides kontinuerlig for å redusere arbeidsuhell løpende. Arbeidsmiljøet betraktes som godt, og det iverksettes løpende tiltak for forbedringer.

### Likestilling

Selskapet har som mål å være en arbeidsplass der det råder full likestilling mellom kvinner og menn. Selskapet har i sin policy innarbeidet forholdet rundt likestilling som tar sikte på at det ikke forekommer forskjellsbehandling grunnet kjønn i saker som lønn, avansement og rekruttering. Det er tradisjonelt rekruttert menn innen service, mens det er mer likt representert mellom menn og kvinner i administrative stillinger.

Av selskapets 10 ansatte er 2 kvinner. Selskapet har totalt 3 styremedlemmer, hvorav 1 kvinne.

### Miljørapportering

Utslipp fra produksjonsanleggene, inkludert stoffer som kan innebære miljøskader er innenfor de krav myndighetene stiller. Selskapets virksomhet er ikke regulert av konsesjoner eller pålegg. En betydelig del av miljøarbeidet konsentrerer seg om tilpassing og holdningsskapende arbeid for bruk av sikkerhetsutstyr, friskluftsmasker og lignende i produksjonen. Selskapet har i de senere tid investert i moderne produksjonslokaler med god utlufting samt personlige verneutstyr for de ansatte.

### Fremtidig utvikling

Selskapet har de siste årene ferdigstilt ett nytt konsept innen renseanlegg og renseteknologi. Dette har gitt positive utslag i både resultat- og markedsgevinst. Selskapets virksomhet preges i stadig høyere grad av sterk konkurranse. Det utvikles stadig nye allianser og partnerskap i bransjen.



Selskapets salg har hittil vært rettet mot det norske markedet og det forventes ingen vesentlige endringer i 2020.

Selskapet har etablert en strategi som skal sikre grunnlag for fortsatt vekst og positiv resultatutvikling. I 2020 vil fokus bli satt på å styrke selskapets varemerker gjennom sterkere markedsføring og aktiv satsing på produktutvikling. Med bakgrunn i nye markedsmuligheter, mener styret at utsiktene for 2020 er gode.

#### **Resultat, kontantstrøm, investeringer, finansiering og likviditet**

Omsetningen i selskapet økte fra kr 22,5 mill i 2018 til kr 26,1 mill i 2019. Årsresultatet ble negativt i 2019 med kr -1,3 mill. mot kr -1,6 mill i 2018.

Samlet kontantstrøm fra operasjonelle aktiviteter i selskapet var på kr -0,6 mill mot kr -0,2 mill i 2018. Endringen skyldes i hovedsak økning i leverandørgjeld og varelager. Selskapet investerte i 2018 i datterselskapet Kingspan Water & Energy AS, og kjøpte 100 % av aksjene i selskapet. Det er ikke gjort ytterligere investeringer i 2019.

Likviditeten har vært tilfredsstillende i hele 2019. Driftsresultatet for selskapet pr 31.12.2019 var positivt med kr 0,6 mill. Selskapets likviditetsbeholdning var kr 4,6 mill pr. 31.12.19.

Selskapets kortsiktige gjeld utgjorde pr. 31.12.2019 totalt 6,6 % av samlet gjeld i selskapet, sammenlignet med 5,3% pr. 31.12.2018. Selskapets finansielle stilling er relativt god, og pr. 31.12.2019 er selskapets omløpsmidler kr 3,9 mill høyere enn kortsiktig gjeld.

Totalkapitalen var ved utgangen av året kr 86,3 mill, sammenlignet med kr 88,6 mill året før. Egenkapitalandelen pr. 31.12.2019 var 12,5 %, sammenlignet med 13,6 % pr. 31.12.2018.

#### **Finansiell risiko**

##### *Markedsrisiko*

Selskapet eksponering for endringer i valutakurser er begrenset, da den vesentlige delen av selskapets inntekter er i norske kroner.

Selskapet er eksponert mot endringer i rentenivået, da selskapets gjeld har flytende rente. Videre kan endringer i rentenivået påvirke investeringsmulighetene i fremtidige perioder.

##### *Kreditrisiko*

Risiko for at motparter ikke har økonomisk evne til å oppfylle sine forpliktelser anses lav, da det historisk sett har vært lite tap på fordringer. Brutto kreditrisiko på balansedagen utgjør totalt kr 2,2 mill for 2019 og 2,3 mill for selskapet i 2018. Dette innebærer en reduksjon fra 2018 med kr 0,1 mill. De opplistede tallene for selskapet er eksklusiv fordringer på konsernselskaper.

Det er ikke inngått avtaler om motregning eller andre finansielle instrumenter som minimerer kredittrisikoen i Kingspan Miljø AS.



*Likviditetsrisiko*

Selskapet vurderer likviditeten i selskapet som tilfredsstillende. Selskapet ønsker imidlertid å iverksette tiltak for å forbedre likviditeten til ytterligere.

**Årsresultat og disponeringer**

Styret foreslår følgende disponering av underskuddet på kr – 1 259 886 i Kingspan Miljø AS

- Overført fra annen egenkapital kr -1 259 886
- Totalt disponert** **kr – 1 259 886**

*Andebu, 2. mars 2021.*

Bernadette Theresa Mc Adam  
styremedlem

Barry John Keeley  
styremedlem

Patrick Bernard Freeman  
styrets leder



**Resultatregnskap**

**Kingspan Miljø AS**

<b>Driftsinntekter og driftskostnader</b>	Note	<b>2019</b>	<b>2018</b>
Salgsinntekt	2,8	26 077 450	22 472 062
<b>Sum driftsinntekter</b>		<b>26 077 450</b>	<b>22 472 062</b>
Varekostnad	8	11 920 917	11 166 899
Lønnskostnad	3	6 681 666	5 477 764
Annen driftskostnad	3,4	6 877 739	6 012 355
<b>Sum driftskostnader</b>		<b>25 480 322</b>	<b>22 657 018</b>
<b>Driftsresultat</b>		<b>597 128</b>	<b>-184 957</b>
<b>Finansinntekter og finanskostnader</b>			
Annen finansinntekt		5 050	9 709
Annen finanskostnad		2 181 899	1 408 588
<b>Resultat av finansposter</b>		<b>-2 176 849</b>	<b>-1 398 878</b>
Ordinært resultat før skattekostnad		-1 579 721	-1 583 833
Skattekostnad på ordinært resultat	10	-319 835	0
<b>Ordinært resultat</b>		<b>-1 259 886</b>	<b>-1 583 833</b>
<b>Årsresultat</b>		<b>-1 259 886</b>	<b>-1 583 833</b>
<b>Disponering av årsresultatet</b>			
Til (fra) annen egenkapital		-1 259 886	-1 583 833
<b>Sum disponeringer</b>		<b>-1 259 886</b>	<b>-1 583 833</b>



Balanse

Kingspan Miljø AS

Eiendeler	Note	2019	2018
<b>Anleggsmidler</b>			
<b>Immaterielle eiendeler</b>			
Utsatt skattefordel	10	908 736	588 901
<b>Sum immaterielle eiendeler</b>		<b>908 736</b>	<b>588 901</b>
<b>Vårige driftsmidler</b>			
<b>Finansielle anleggsmidler</b>			
Investeringer i datterselskap	11	76 500 000	76 500 000
<b>Sum finansielle anleggsmidler</b>		<b>76 500 000</b>	<b>76 500 000</b>
<b>Sum anleggsmidler</b>		<b>77 408 736</b>	<b>77 088 901</b>
<b>Omløpsmidler</b>			
Lager av varer og annen beholdning	9	1 833 579	1 687 354
<b>Fordringer</b>			
Kundefordringer		2 162 490	2 280 140
Andre kortsiktige fordringer	5	292 910	362 479
<b>Sum fordringer</b>		<b>2 455 400</b>	<b>2 642 619</b>
<b>Investeringer</b>			
Bankinnskudd, kontanter o.l.	6	4 627 813	7 217 829
<b>Sum omløpsmidler</b>		<b>8 916 791</b>	<b>11 547 802</b>
<b>Sum eiendeler</b>		<b>86 325 527</b>	<b>88 636 703</b>

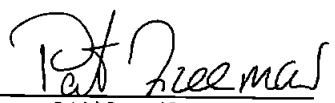


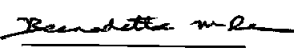
Balanse

Kingspan Miljø AS

Eiendeler	Note	2019	2018
<b>Innskutt egenkapital</b>			
Aksjekapital	7	100 000	100 000
Overkurs	7	15 000	15 000
<b>Sum innskutt egenkapital</b>		<b>115 000</b>	<b>115 000</b>
<b>Opptjent egenkapital</b>			
Annen egenkapital	7	11 960 390	13 544 223
Disponert resultat	7	-1 259 886	-1 583 833
<b>Sum opptjent egenkapital</b>		<b>10 700 504</b>	<b>11 960 390</b>
<b>Sum egenkapital</b>		<b>10 815 504</b>	<b>12 075 390</b>
<b>Gjeld</b>			
<b>Avsetning for forpliktelser</b>			
<b>Annen langsiktig gjeld</b>			
Langsiktig gjeld til selskap i samme konsern	5	70 500 000	72 500 000
<b>Sum annen langsiktig gjeld</b>		<b>70 500 000</b>	<b>72 500 000</b>
<b>Kortsiktig gjeld</b>			
Gjeld til kredittinstitusjoner		449 842	483 345
Leverandørgjeld		599 571	485 616
Betalbar skatt	10	0	0
Skyldig offentlige avgifter		1 799 071	1 547 820
Annen kortsiktig gjeld	5	2 161 538	1 544 531
<b>Sum kortsiktig gjeld</b>		<b>5 010 024</b>	<b>4 061 313</b>
<b>Sum gjeld</b>		<b>75 510 024</b>	<b>76 561 313</b>
<b>Sum egenkapital og gjeld</b>		<b>86 325 527</b>	<b>88 636 703</b>

31. desember 2021  
Andebu, 2. Mars 2021

  
Patrick Bernard Freeman  
Styreleder

  
Bernadette Theresa Mc Adam  
Styremedlem

  
Barry John Keeley  
Styremedlem



<b>Kontantstrømoppstilling</b>	2019	2018
<b>Kontantstrøm fra operasjonelle aktiviteter</b>		
Resultat før skattekostnad	-1 579 721	-1 583 833
Periodens betalte skatt	0	-517 749
Ordinære avskrivninger	0	0
Nedskrivning anleggsmidler	0	0
Endring i varelager, kundefordringer og leverandørgjeld	85 380	948 425
Endring i andre tidsavgrensningsposter	937 828	941 100
Netto kontantstrøm fra operasjonelle aktiviteter	<u>-556 513</u>	<u>-212 057</u>
<b>Kontantstrøm fra investeringsaktiviteter</b>		
Utbetalinger ved kjøp av varige driftsmidler	0	-76 500 000
Innbetalinger ved salg av aksjer og andeler i andre foretak	0	0
Nedskrivning på aksjer	0	0
Netto kontantstrøm fra investeringsaktiviteter	<u>0</u>	<u>-76 500 000</u>
<b>Kontantstrøm fra finansieringsaktiviteter</b>		
Innbetaling ved opptak av ny langsiktig gjeld	0	72 500 000
Innbetaling ved opptak av ny kortsiktig gjeld	0	0
Utbetalinger ved nedbetaling av langsiktig gjeld	-2 000 000	0
Netto endring i kassekreditt	-33 503	206 345
Netto kontantstrøm fra finansieringsaktiviteter	<u>-2 033 503</u>	<u>72 706 345</u>
Netto endring i likvider i året	-2 590 016	-4 005 712
Konter og bankinnskudd per 01.01.	7 217 829	11 223 541
Konter og bankinnskudd per 31.12	<u>4 627 813</u>	<u>7 217 829</u>



## Note 1 Regnskapsprinsipper

Årsregnskapet består av resultatregnskap, balanse og noteopplysninger og er avlagt i samsvar med aksjelov, regnskapslov og god regnskapsskikk i Norge.

Årsregnskapet til Kingspan Miljø AS inngår i konsernregnskapet til Kingspan Holdings Ltd. Selskapet inngår i konsernet sammen med det 100 % eide datterselskapet Kingspan Water & Energy AS.

### Inntektsførings- og kostnadsføringstidpunkt

Inntektsføring skjer etter opptjeningsprinsippet som normalt vil være leveringstidspunktet for varer og tjenester. Kostnader medtas etter sammenstillingsprinsippet, dvs. at kostnader medtas i samme periode som tilhørende inntekter inntektsføres.

### Klassifisering og vurdering av balanseposter

Anleggsmidler omfatter eiendeler bestemt til varig eie og bruk. Anleggsmidler er vurdert til anskaffelseskost. Varige driftsmidler balanseføres og avskrives over driftsmidlets økonomiske levetid. Varige driftsmidler nedskrives til gjenvinnbart beløp ved verdifall som forventes ikke å være forbigående. Gjenvinnbart beløp er det høyeste av netto salgsverdi og verdi i bruk. Verdi i bruk er nåverdi av fremtidige kontantstrømmer knyttet til eiendelen. Nedskrivningen reverseres når grunnlaget for nedskrivningen ikke lenger er til stede.

Omløpsmidler og kortsiktig gjeld omfatter normalt poster som forfaller til betaling innen ett år etter balansedagen, samt poster som knytter seg til varekretsløpet. Omløpsmidler vurderes til laveste verdi av anskaffelseskost og virkelig verdi.

### Aksjer i datterselskap

Investering i datterselskap er vurdert til anskaffelseskost for aksjene med mindre nedskrivning har vært nødvendig. Det er foretatt nedskrivning til virkelig verdi når verdifall skyldes årsaker som ikke kan forventes å være forbigående og det må anses nødvendig etter god regnskapsskikk. Nedskrivninger er reversert når grunnlaget for nedskrivning ikke lenger er til stede.

Utbytte, konsernbidrag og andre utdelinger fra datterselskap er inntektsført samme år som det er avsatt i givers regnskap. Overstiger utbytte / konsernbidraget andelen av opptjent resultat etter anskaffelsestidspunktet, representerer den overskytende del tilbakebetaling av investert kapital, og utdelingene er fratrukket investeringens verdi i balansen til morselskapet.

### Varer

Lager av innkjøpte varer er verdsatt til lavest av anskaffelseskost og virkelig verdi. Anskaffelseskost vurderes etter FIFO-prinsippet. Egentilvirkede ferdigvarer og varer under tilvirkning er vurdert til full tilvirkningskost.

### Fordringer

Kundefordringer og andre fordringer oppføres til pålydende etter fradrag for avsetning til forventet tap. Avsetning til tap gjøres på grunnlag av en individuell vurdering av de enkelte fordringene.

### Leasing/leieavtaler

Leieavtaler vurderes som finansiell eller operasjonell leasing etter en konkret vurdering av den enkelte avtale. Dersom det vesentligste av risiko og avkastning på leieobjektet er overført selskapet, klassifiseres leieavtalen som finansiell. Andre leieavtaler er klassifisert som operasjonelle. Driftsmidler i leieavtaler vurderes som finansiell leasing balanseføres og avskrives som ordinære driftsmidler. Avdragsdelen av leieforpliktelsen vises som annen langsiktig gjeld. Forpliktelsen reduseres med betalt leie etter fradrag for beregnet rentekostnad.

### Valuta

Pengeposter i utenlandsk valuta vurderes iht. kursen ved regnskapsårets slutt.

### Skatt

Skattekostnaden i resultatregnskapet omfatter både periodens betalbare skatt og endring i utsatt skatt. Utsatt skatt er beregnet med 22% på grunnlag av de midlertidige forskjeller som eksisterer mellom regnskapsmessige og skattemessige verdier, samt ligningsmessig underskudd til fremføring ved utgangen av regnskapsåret. Skatteøkende og skattereduserende midlertidige forskjeller som reverserer eller kan reverseres i samme periode er utlignet og nettoført. Utsatt skatt på merverdier i forbindelse med oppkjøp av datterselskap blir ikke utlignet.

### Kontantstrømpstilling

Kontantstrømpstilling er utarbeidet etter den indirekte metode. Kontanter og kontatekvivalenter omfatter kontanter, bankinnskudd og andre kortsiktige, likvide plasseringer.



## Note 2 Salgsinntekter

	2019	2018
<i>Salg pr. virksomhetsområde</i>		
Salg av tanker	15 718 278	13 226 398
Service	10 359 172	9 245 665
	<u>26 077 450</u>	<u>22 472 063</u>
<i>Geografisk fordeling</i>		
I Norge	25 967 916	22 253 982
Til utlandet	109 534	218 080
	<u>26 077 450</u>	<u>22 472 063</u>

## Note 3 Lønnskostnader

Beløp i NOK

Lønnskostnader	2019	2018
Lønn	5 793 000	4 760 660
Arbeidsgiveravgift	796 063	643 361
Pensjonskostnader	92 603	73 653
Sum	<u>6 681 666</u>	<u>5 477 674</u>

Selskapet har i 2019 sysselsatt gjennomsnittlig 10 årsverk.

Selskapet har ikke registrert daglig leder og det utbetales ikke honorar til styret.

Godtgjørelse til revisor

For regnskapsåret 2019 utgjør revisjonshonorar kr 125 520 (eks. mva).

Selskapet er pliktig til å ha tjenestepensjonsordning etter lov om obligatorisk tjenestepensjon.

Selskapets pensjonsordninger tilfredsstiller kravene i denne lov.

125 520

## Note 4 Operasjonelle leieavtaler

Leiekostnader	2019	2018
Personbiler	839 028	738 821
Husleie	579 161	620 549
	<u>1 418 189</u>	<u>1 359 370</u>

Selskapet husleieavtale utløp 31.12.2019

Selskapet leier 8 personbiler, hvor samtlige avtaler i perioden 08.07.2020-31.08.2023

## Note 5 Fordringer og gjeld i konsern

<b>Kortsiktig gjeld</b>	<b>2019</b>	<b>2018</b>
Annen kortsiktig gjeld til konsernet	-449 842	-483 345
Fordringer med forfall > 1 år	0	28 375
<b>Langsiktig gjeld</b>	<b>2019</b>	<b>2018</b>
Kingspan International Finance Unlimited	-76 500 000	-76 500 000
Rentekostnader på lån fra Kingspan International Unlimited	2 156 238	1 405 985
<b>Langsiktig fordring</b>		
Lån til Vestfold Plastic Industri AS	6 000 000	4 000 000

## Note 6 Bankinnskudd

	<b>2019</b>	<b>2018</b>
Bundne skattetrekkmidler	327 728	283 782

## Note 7 Antall aksjer, aksjeeiere m.v

	<b>2019</b>	<b>2018</b>
--	-------------	-------------



	Aksjekapital	Overkurs	Annen EK	Sum
<b>Egenkapital per 31.12.2018</b>	<b>100 000</b>	<b>15 000</b>	<b>11 960 391</b>	<b>12 075 391</b>
Årets resultat (inkl. skatt)			-1 259 886	-1 259 886
<b>Egenkapital pr. 31.12.2019</b>	<b>100 000</b>	<b>15 000</b>	<b>10 700 505</b>	<b>10 815 504</b>

Aksjekapital	Pålydende	Antall	Aksjekapital
A-aksjer	1 000	100	100 000

Samtlige aksjer eies av Kingsplan Holdings Limited.  
Konsernregnskapet kan fås ved henvendelse til Kingsplan Holdings Ltd. Med foretningsadresse i Irland.

#### Note 8 Transaksjoner med nærstående parter

Kunde	Navn	Aktivitet	2019
	Kingspan Water & Energy AS	Salg av varer	314 713

Leverandør	Navn	Aktivitet	2019
	Kingspan Environmental Ltd.	Kjøp av varer	8 815 235
	Kingspan Water & Energy AS	Kjøp av tjenester og annet	931 865
	Kingspan Environmental Sp. z.oo.	Kjøp av tjenester	291 000

#### Note 9 Varer

	2019	2018
Handelsvarer	2 389 275	2 205 539
Reservedeiler	0	120
Avsetning til ukurans	-555 696	-518 305
<b>Sum</b>	<b>1 833 579</b>	<b>1 687 354</b>

#### Note 10 Skatt

Årets skattekostnad	2019	2018
---------------------	------	------

Resultatført skatt på ordinært resultat:

Betalbar skatt	0	0
Endring i utsatt skattefordel	319 835	337 514
<b>Skattekostnad ordinært resultat</b>	<b>319 835</b>	<b>337 514</b>

Skattepliktig inntekt:	2019	2018
Ordinært resultat før skatt	-1 579 721	-1 583 833
Permanente forskjeller	125 927	0
Endring i midlertidige forskjeller	2 380 748	92 179
<b>Skattepliktig inntekt</b>	<b>926 954</b>	<b>-1 491 654</b>
Fremføring av tap - utnyttelse	-926 954	0
<b>Skattepliktig inntekt</b>	<b>0</b>	<b>-1 491 654</b>

Betalbar skatt i balansen:

Betalbar skatt på årets resultat	0	0
<b>Sum betalbar skatt i balansen</b>	<b>0</b>	<b>0</b>

Beregning av effektiv skattesats

Resultat før skatt	-1 579 721	-1 583 833
Beregnet skatt av resultat før skatt	-319 835	-337 513
Effekt av endring av skattesats	0	26 768
<b>Sum</b>	<b>-319 835</b>	<b>-310 745</b>
Effektiv skattesats	20,2%	19,6%

Skatteeffekten av midlertidige forskjeller og underskudd til fremføring som har gitt opphav til utsatt skatt og utsatte skattefordeler, spesifisert på typer av midlertidige forskjeller:

	2019	2018	Endring
--	------	------	---------



Varige driftsmidler	-163 102	-218 772	-55 670
Varebeholdning	-555 696	-518 305	37 391
Fordringer	-642 606	-448 091	194 515
Periodisering og avsetning	-2 204 510	0	2 204 510
Underskudd til fremføring	-564 708	-1 491 662	-926 954
<b>Sum</b>	<b>-4 130 622</b>	<b>-2 676 830</b>	<b>1 453 792</b>

<b>Utsatt skattefordel (22 %)</b>	<b>-908 737</b>	<b>-589 901</b>	<b>319 835</b>
Effekt av endring av skattesats	0	26 768	

#### Note 11 Investering i datterselskaper

Selskap	Andel	Antall aksjer	Resultat 2019	Egenkapital pr 31. Kostpris
Kingspan water & Energy	100 %	927 274	-16 264 856	2 937 457
<b>Sum</b>			<b>-16 264 856</b>	<b>2 937 457</b>

Datterselskapet er lokalisert i Andebu kommune.

Investering i datterselskapet er finansiert med langsiktig lån fra Kingspan Insulation Finance Unlimited med 76.500.000. Rentekostnadene beregnes med 2,78 prosent og har påløpt med 2.156.237 per 31.12.2019.

#### Note 12 COVID

11. mars 2020 erklærte Verdens helseorganisasjon koronavirusutbruddet som en pandemi. For å redusere den potensielt betydningsfulle trusselen COVID-19 utgjør folkehelsen, har myndigheter i Norge og i de fleste land rundt om i verden iverksatt tiltak for å begrense epidemien, inkludert begrensninger i bevegelse av mennesker, et midlertidig forbud mot innreise for utlendinger og et forbud mot å operere i noen bransjer som venter på videre utvikling.

De bredere økonomiske effektene av disse hendelsene inkluderer spesielt:

- Forstyrrelser i virksomheten, med kaskadepåvirkning på forsyningskjeder;
- Betydelige begrensninger for selskaper i visse sektorer, både i Norge og i markeder med stor avhengighet av den utenlandske forsyningskjeden, samt for eksportorienterte selskaper som er sterkt avhengige av utenlandske markeder. Berørte sektorer inkluderer primært handel og transport, reise og turisme, underholdning, produksjon, bygg, detaljhandel, forsikring, utdanning og finanssektoren;
- Et betydelig fall i etterspørselen etter ikke-essensielle varer og tjenester;
- Økt økonomisk usikkerhet reflektert av svingninger i aktive priser og valutakurser.

Selskapet hadde en nedgang i salget i perioden januar til august 2020 sammenlignet med forrige periode fra 15,5 millioner kroner til 13,1 millioner kroner. Likevel forbedret nettoresultatet fra -1,6 millioner kroner til -0,5 millioner kroner i perioden. Ved utgangen av august 2020 var kontantbeholdningen 3,6 millioner kroner mot 4,6 millioner kroner per 31. desember 2020.

Styret overvåker kontinuerlig det økonomiske miljøet og tar tilstrekkelige tiltak som svar på den nåværende økonomiske situasjonen, og på tidspunktet for undertegnelsen av regnskapet er det ingen risiko som gjør det umulig å operere i påfølgende perioder. I tillegg gir tilhørighet til Kingspan kapitalgruppe muligheten for ekstra støtte i tilfelle uforutsette omstendigheter.

Regnskapet er utarbeidet under forutsetning om at virksomheten vil fortsette i overskuelig fremtid.



**KPMG AS**  
Sørkedalsveien 6  
Postboks 7000 Majorstuen  
0306 Oslo

Telephone +47 45 40 40 63  
Fax  
Internet [www.kpmg.no](http://www.kpmg.no)  
Enterprise 935 174 627 MVA

Til generalforsamlingen i Kingspan Miljø AS

## Uavhengig revisors beretning

Uttalelse om revisjonen av årsregnskapet

### Konklusjon

Vi har revidert Kingspan Miljø AS' årsregnskap som viser et underskudd på kr 1 259 886. Årsregnskapet består av balanse per 31. desember 2019, resultatregnskap og kontantstrømoppstilling for regnskapsåret avsluttet per denne datoen og noteopplysninger til årsregnskapet, herunder et sammendrag av viktige regnskapsprinsipper.

Etter vår mening er det medfølgende årsregnskapet avgitt i samsvar med lov og forskrifter og gir et rettviseende bilde av selskapets finansielle stilling per 31. desember 2019, og av dets resultater og kontantstrømmer for regnskapsåret avsluttet per denne datoen i samsvar med regnskapslovens regler og god regnskapsskikk i Norge.

### Grunnlag for konklusjonen

Vi har gjennomført revisjonen i samsvar med lov, forskrift og god revisjonsskikk i Norge, herunder de internasjonale revisjonsstandardene International Standards on Auditing (ISA-ene). Våre oppgaver og plikter i henhold til disse standardene er beskrevet i Revisors oppgaver og plikter ved revisjon av årsregnskapet. Vi er uavhengige av selskapet slik det kreves i lov og forskrift, og har overholdt våre øvrige etiske forpliktelser i samsvar med disse kravene. Etter vår oppfatning er innhentet revisjonsbevis tilstrekkelig og hensiktsmessig som grunnlag for vår konklusjon.

### Øvrig informasjon

Ledelsen er ansvarlig for øvrig informasjon. Øvrig informasjon omfatter informasjon i årsrapporten bortsett fra årsregnskapet og den tilhørende revisjonsberetningen.

Vår uttalelse om revisjonen av årsregnskapet dekker ikke øvrig informasjon, og vi attesterer ikke den øvrige informasjonen.

I forbindelse med revisjonen av årsregnskapet er det vår oppgave å lese øvrig informasjon med det formål å vurdere hvorvidt det foreligger vesentlig inkonsistens mellom øvrig informasjon og årsregnskapet, kunnskap vi har opparbeidet oss under revisjonen, eller hvorvidt den tilsynelatende inneholder vesentlig feilinformasjon.

Dersom vi konkluderer med at den øvrige informasjonen inneholder vesentlig feilinformasjon er vi pålagt å rapportere det. Vi har ingenting å rapportere i så henseende.

### Styrets ansvar for årsregnskapet

Styret (ledelsen) er ansvarlig for å utarbeide årsregnskapet i samsvar med lov og forskrifter, herunder for at det gir et rettviseende bilde i samsvar med regnskapslovens regler og god regnskapsskikk i Norge. Ledelsen er også ansvarlig for slik internkontroll som den finner nødvendig for å kunne

#### Offices in:

KPMG AS, a Norwegian limited liability company and member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Statsautoriserte revisorer - medlemmer av Den norske Revisorforening

Oslo	Elverum	Mo i Rana	Stord
Ållå	Finnsnes	Mokle	Straume
Arendal	Hamar	Skien	Tromsø
Bergen	Haugesund	Sandefjord	Trondheim
Bodo	Knarvik	Sandnessjøen	Tynset
Drammen	Kristiansand	Stavanger	Ålesund

Pennco Dokumentnøkkel: 5MBEY-FQ66J-3LD8Z-PDD01-XXX4V-EXLNP



utarbeide et årsregnskap som ikke inneholder vesentlig feilinformasjon, verken som følge av misligheter eller utilsiktede feil.

Ved utarbeidelsen av årsregnskapet må ledelsen ta standpunkt til selskapets evne til fortsatt drift og opplyse om forhold av betydning for fortsatt drift. Forutsetningen om fortsatt drift skal legges til grunn for årsregnskapet så lenge det ikke er sannsynlig at virksomheten vil bli avviklet.

Revisors oppgaver og plikter ved revisjonen av årsregnskapet

Vårt mål med revisjonen er å oppnå betryggende sikkerhet for at årsregnskapet som helhet ikke inneholder vesentlig feilinformasjon, verken som følge av misligheter eller utilsiktede feil, og å avgi en revisjonsberetning som inneholder vår konklusjon. Betryggende sikkerhet er en høy grad av sikkerhet, men ingen garanti for at en revisjon utført i samsvar med lov, forskrift og god revisjonsskikk i Norge, herunder ISA-ene, alltid vil avdekke vesentlig feilinformasjon som eksisterer. Feilinformasjon kan oppstå som følge av misligheter eller utilsiktede feil. Feilinformasjon blir vurdert som vesentlig dersom den enkeltvis eller samlet med rimelighet kan forventes å påvirke økonomiske beslutninger som brukerne foretar basert på årsregnskapet.

Som del av en revisjon i samsvar med lov, forskrift og god revisjonsskikk i Norge, herunder ISA-ene, utøver vi profesjonelt skjønn og utviser profesjonell skepsis gjennom hele revisjonen. I tillegg:

- identifiserer og anslår vi risikoen for vesentlig feilinformasjon i regnskapet, enten det skyldes misligheter eller utilsiktede feil. Vi utformer og gjennomfører revisjonshandlinger for å håndtere slike risikoer, og innhenter revisjonsbevis som er tilstrekkelig og hensiktsmessig som grunnlag for vår konklusjon. Risikoen for at vesentlig feilinformasjon som følge av misligheter ikke blir avdekket, er høyere enn for feilinformasjon som skyldes utilsiktede feil, siden misligheter kan innebære samarbeid, forfalskning, bevisste utelatelser, uriktige fremstillinger eller overstyring av internkontroll.
- opparbeider vi oss en forståelse av den interne kontroll som er relevant for revisjonen, for å utforme revisjonshandlinger som er hensiktsmessige etter omstendighetene, men ikke for å gi uttrykk for en mening om effektiviteten av selskapets interne kontroll.
- evaluerer vi om de anvendte regnskapsprinsippene er hensiktsmessige og om regnskapsestimatene og tilhørende noteopplysninger utarbeidet av ledelsen er rimelige.
- konkluderer vi på hensiktsmessigheten av ledelsens bruk av fortsatt drift-forutsetningen ved avleggelsen av regnskapet, basert på innhentede revisjonsbevis, og hvorvidt det foreligger vesentlig usikkerhet knyttet til hendelser eller forhold som kan skape tvil av betydning om selskapets evne til fortsatt drift. Dersom vi konkluderer med at det eksisterer vesentlig usikkerhet, kreves det at vi i revisjonsberetningen henleder oppmerksomheten på tilleggsopplysningene i regnskapet, eller, dersom slike tilleggsopplysninger ikke er tilstrekkelige, at vi modifierer vår konklusjon om årsregnskapet og årsberetningen. Våre konklusjoner er basert på revisjonsbevis innhentet inntil datoen for revisjonsberetningen. Etterfølgende hendelser eller forhold kan imidlertid medføre at selskapet ikke fortsetter driften.
- evaluerer vi den samlede presentasjonen, strukturen og innholdet, inkludert tilleggsopplysningene, og hvorvidt årsregnskapet representerer de underliggende transaksjonene og hendelsene på en måte som gir et rettviseende bilde.

Vi kommuniserer med styret blant annet om det planlagte omfanget av revisjonen og til hvilken tid revisjonsarbeidet skal utføres. Vi utveksler også informasjon om forhold av betydning som vi har avdekket i løpet av revisjonen, herunder om eventuelle svakheter av betydning i den interne kontrollen.



Revisors beretning - 2019  
Kingspan Miljø AS

## Uttalelse om andre lovmessige krav

### Konklusjon om årsberetningen

Basert på vår revisjon av årsregnskapet som beskrevet ovenfor, mener vi at opplysningene i årsberetningen om årsregnskapet, forutsetningen om fortsatt drift og forslaget til resultatdisponering er konsistente med årsregnskapet og i samsvar med lov og forskrifter.

### Konklusjon om registrering og dokumentasjon

Basert på vår revisjon av årsregnskapet som beskrevet ovenfor, og kontrollhandlinger vi har funnet nødvendig i henhold til internasjonal standard for attestasjonsoppdrag (ISAE) 3000 «Attestasjonsoppdrag som ikke er revisjon eller forenklet revisorkontroll av historisk finansiell informasjon», mener vi at ledelsen har oppfylt sin plikt til å sørge for ordentlig og oversiktlig registrering og dokumentasjon av selskapets regnskapsopplysninger i samsvar med lov og god bokføringsskikk i Norge.

### Andre forhold

Denne beretning erstatter tidligere avgitt beretning, datert 7.september 2020, som ble avgitt ved utløpet av lovens frist for avholdelse av generalforsamling. Fullstendig årsregnskap og årsberetning var på dette tidspunkt ikke avgitt av styret.

Oslo, 9. mars 2021  
KPMG AS

Øivind Karlsen  
Statsautorisert revisor  
(elektronisk signert)

Pennco Dokumentnøkkel: 5MBEY-FQ661-3LDBZ-PDD01-XXX4V-EXLNP



# PENNEO

Signaturene i dette dokumentet er juridisk bindende. Dokument signert med "Penneo™ - sikker digital signatur".  
De signerende parter sin identitet er registrert, og er listet nedenfor.

"Med min signatur bekrefter jeg alle datoer og innholdet i dette dokument."

## Øivind Karlsen

Statsautorisert revisor

På vegne av: KPMG AS

Serienummer: 9578-5997-4-377389

IP: 80.232.xxx.xxx

2021-03-09 07:49:42Z



Penneo Dokumentnøkkel: 5MBEY-FQ66J-3LD8Z-PDD0I-YXX4V-EXLNP

Dokumentet er signert digitalt, med **Penneo.com**. Alle digitale signatur-data i dokumentet er sikret og validert av den datamaskin-utregnede hash-verdien av det opprinnelige dokument. Dokumentet er låst og tids-stemplet med et sertifikat fra en betrodd tredjepart. All kryptografisk bevis er integrert i denne PDF, for fremtidig validering (hvis nødvendig).

### Hvordan bekrefter at dette dokumentet er originalen?

Dokumentet er beskyttet av ett Adobe CDS sertifikat. Når du åpner dokumentet i

Adobe Reader, skal du kunne se at dokumentet er sertifisert av **Penneo e-signature service <penneo@penneo.com>**. Dette garanterer at innholdet i dokumentet ikke har blitt endret.

Det er lett å kontrollere de kryptografiske beviser som er lokalisert inne i dokumentet, med Penneo validator - <https://penneo.com/validate>