



ÅRSREGNSKAPET FOR REGNSKAPSÅRET 2020 - GENERELL INFORMASJON

Enheten

Organisasjonsnummer: 976 118 227
Organisasjonsform: Aksjeselskap
Foretaksnavn: DEN NORSKE ISBILEN AS
Forretningsadresse: Slettebrekkdalen 11
5303 FOLLESE

Regnskapsår

Årsregnskapets periode: 01.01.2020 - 31.12.2020

Konsern

Morselskap i konsern: Nei

Regnskapsregler

Regler for små foretak benyttet: Nei
Benyttet ved utarbeidelsen av årsregnskapet til selskapet: Forenklet IFRS

Årsregnskapet fastsatt av kompetent organ

Bekreftet av representant for selskapet: Arild Christiansen
Dato for fastsettelse av årsregnskapet: 09.04.2021

Grunnlag for avgivelse

År 2020: Årsregnskapet er elektronisk innlevert
År 2019: Tall er hentet fra elektronisk innlevert årsregnskap fra 2020

Det er ikke krav til at årsregnskapet m.v. som sendes til Regnskapsregisteret er undertegnet. Kontrollen på at dette er utført ligger hos revisor/enhetens øverste organ. Sikkerheten ivaretas ved at innsender har rolle/rettighet for innsending av årsregnskapet via Altinn, og ved at det bekreftes at årsregnskapet er fastsatt av kompetent organ.

Brønnøysundregistrene, 24.07.2022



Resultatregnskap

Beløp i: NOK	Note	2020	2019
RESULTATREGNSKAP			
Inntekter			
Salgsinntekt	1	228 684 293	150 557 737
Kostnad solgte varer	2	65 282 441	42 827 886
Brutto resultat		163 401 852	107 729 851
Kostnader			
Distribusjonskostnader	2	126 026 253	99 396 956
Administrative kostnader	2	9 776 179	7 677 333
Driftsresultat		27 599 420	655 562
Finansposter			
Annen finanskostnad		947 189	440 637
Netto finans		-947 189	-440 637
Ordinært resultat før skattekostand		26 652 231	214 925
Skattekostand på ordinært resultat	4	5 863 459	52 919
Ordinært resultat etter skattekostnad		20 788 772	162 006
Årsresultat		20 788 772	162 006
Overføringer og disponeringer			
Overføringer til/fra annen egenkapital		20 788 772	162 006
Sum overføringer og disponeringer		20 788 772	162 006



Balanse

Beløp i: NOK	Note	2020	2019
BALANSE - EIENDELER			
Anleggsmidler			
Immaterielle eiendeler			
Konsesjoner, patenter, lisenser, varemerker og lignende rettigheter	5	1 615 463	2 103 823
Utsatt skattefordel	4	149 595	236 268
Sum immaterielle eiendeler		1 765 058	2 340 091
Varige driftsmidler			
Maskiner og anlegg	5	21 899 610	14 594 868
Sum varige driftsmidler		21 899 610	14 594 868
Sum anleggsmidler		23 664 668	16 934 959
Omløpsmidler			
Varer			
Varer	7	10 604 286	12 701 502
Sum varer		10 604 286	12 701 502
Fordringer			
Kundefordringer	9	1 419 297	1 836 147
Konsernfordringer	8	41 169 925	12 926 812
Sum fordringer		42 589 222	14 762 959
Bankinnskudd, kontanter og lignende			
Bankinnskudd, kontanter og lignende	10	1 591 363	2 096 327
Sum Bankinnskudd, kontanter og lignende		1 591 363	2 096 327
Sum omløpsmidler		54 784 871	29 560 788
SUM EIENDELER		78 449 539	46 495 747

BALANSE - EGENKAPITAL OG GJELD

Egenkapital



Balanse

Beløp i: NOK	Note	2020	2019
Innskutt egenkapital			
Selskapskapital	11	8 700 000	8 700 000
Overkurs		1 020 000	1 020 000
Annen innskutt egenkapital		17 697	17 697
Sum innskutt egenkapital		9 737 697	9 737 697
Opptjent egenkapital			
Annen egenkapital		10 051 589	6 831 516
Sum opptjent egenkapital		10 051 589	6 831 516
Sum egenkapital		19 789 286	16 569 213
Gjeld			
Langsiktig gjeld			
Annen langsiktig gjeld			
Gjeld til kredittinstitusjoner	12	12 980 844	9 205 345
Sum annen langsiktig gjeld		12 980 844	9 205 345
Sum langsiktig gjeld		12 980 844	9 205 345
Kortsiktig gjeld			
Gjeld til kredittinstitusjoner	12	6 412 459	2 161 287
Skyldige offentlige avgifter		821 511	
Annen kortsiktig gjeld	13	38 445 439	18 559 902
Sum kortsiktig gjeld		45 679 409	20 721 189
Sum gjeld		58 660 253	29 926 534
SUM EGENKAPITAL OG GJELD		78 449 539	46 495 747



Skatteetaten

Vår dato 04.05.2020	Din/Deres dato 24.04.2020	Saksbehandler Vibeke Horne
800 80 000 Skatteetaten.no	Din/Deres referanse AR370994141	Telefon 32212250
Org.nr 974761076	Vår referanse 2020/5411084	Postadresse Postboks 9200 Grønland 0134 OSLO

ISBJØRN IS AS
Vestre Lindhaugen 1
5303 FOLLESE

Att. Arild Christiansen

Tillatelse til å utarbeide årsregnskap og årsberetning på engelsk

Vi viser til deres brev av 24. april 2020 der det søkes om dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk for følgende selskaper:

Isbjørn Is Holding AS	org.nr. 998 560 209
Isbjørn Is AS	org.nr. 998 767 571
Den Norske Isbilen AS	org.nr. 976 118 227

Søknaden ble sendt til Skattedirektoratet. Skattedirektoratets myndighet til å treffe enkeltvedtak etter regnskapsloven § 3-4 tredje ledd ble delegert til skattekontoret med virkning fra 1. juni 2019.

Skattekontoret gir på bakgrunn av en konkret helhetsvurdering de overnevnte selskaper dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk, jf. regnskapsloven § 3-4 tredje ledd. Dispensasjonen gjelder så lenge opplysningene som danner grunnlaget for vedtaket ikke endres vesentlig.

Kopi av dette brevet må sendes til Regnskapsregisteret i Brønnøysund sammen med årsregnskapet. Den regnskapspliktige må selv dokumentere ved dette brev at tillatelse er gitt.

Bakgrunn

Isbjørn Is Holding AS er eid av et utenlandsk selskap. Isbjørn Is Holding AS eier samtlige aksjer i Isbjørn Is AS og Den Norske Isbilen AS. Selskapene driver virksomhet innen produksjon og salg av iskrem. Engelsk er selskapets arbeidsspråk. All kommunikasjon innen konsernet foregår på engelsk. Styremedlemmene er både norske og utenlandske.

Skattekontorets vurdering

Etter regnskapsloven § 3-4 tredje ledd skal "årsregnskapet og årsberetningen [...] være på norsk. Departementet kan ved [...] enkeltvedtak bestemme at årsregnskapet og/eller årsberetningen kan være på et annet språk."

I Ot. prp. nr. 42 (1997-1998) Om lov om årsregnskap mv., er det uttalt følgende om regnskapslovens formål, jf. pkt. 1.1:



"Regjeringen har som siktemål at regnskapsloven skal bidra til informative regnskaper for ulike grupper av regnskapsbrukere. Regnskapsbrukerne er dels investorer og kreditorer som tilfører kapital til foretakene, og dels andre grupper som har interesse av å vite hvordan foretaket drives, f.eks. de ansatte og lokalsamfunnet. Informasjonen til kapitalmarkedet skal gi grunnlag for riktig prising av finansielle objekter. Riktig prisdannelse på aksjer er en forutsetning for at ressursbruken i samfunnsøkonomien skal bli best mulig. Gode regnskaper vil også gjøre det vanskeligere for markedsdeltakere å ta ut spekulasjonsgevinster med basis i skjevt fordelt informasjon."

Det fremgår således at et av hovedformålene med regnskapsloven er å bidra til "informative regnskaper for ulike grupper av regnskapsbrukere". Regnskapsbrukere vil omfatte, jf. uttalelsen i proposisjonen, blant andre investorer, kreditorer, ansatte og lokalsamfunnet.

Det er etter skattekontorets vurdering derfor avgjørende ved vurdering av om dispensasjon fra kravet til å utarbeide årsregnskap og/eller årsberetning på norsk kan gis, at det ikke foreligger mulige brukere av regnskapsinformasjon som blir vesentlig berørt negativt ved en eventuell dispensasjon.

Det er særlig hensynet til brukerne av regnskapsinformasjon som skal vurderes ved en dispensasjonssøknad. I denne vurderingen har skattekontoret lagt vekt på at selskapenes ultimate eier er et utenlandsk selskap. Videre er det vektlagt at selskapet driver virksomhet i en bransje der alle sentrale aktører behersker og benytter engelsk.

Vennligst oppgi vår referanse ved henvendelse i saken.

Med hilsen

Vibeke Horne
rådgiver
Brukerdialog, brukerkontakt
Skatteetaten

Dokumentet er elektronisk godkjent og har derfor ikke håndskrevne signaturer.



Statsautoriserte revisorer
Ernst & Young AS

Thormøhlens gate 53 D, NO-5006 Bergen
Postboks 6163, NO-5892 Bergen

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Medlemmer av Den norske revisorforening

INDEPENDENT AUDITOR'S REPORT

To the Annual Shareholders' Meeting of Den Norske Isbilen AS

Report on the audit of the financial statements

Opinion

We have audited the financial statements of Den Norske Isbilen AS, which comprise the balance sheet as at 31 December 2020, the income statement, statements of cash flows and changes in equity for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements have been prepared in accordance with laws and regulations and present fairly, in all material respects, the financial position of the Company as at 31 December 2020 and its financial performance and cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

Basis for opinion

We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Norway, and we have fulfilled our ethical responsibilities as required by law and regulations. We have also complied with our other ethical obligations in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Other information consists of the information included in the Company's annual report other than the financial statements and our auditor's report thereon. The Board of Directors and Chief Executive Officer (management) are responsible for the other information. Our opinion on the audit of the financial statements does not cover the other information, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information, and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.



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Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing (ISAs) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with law, regulations and generally accepted auditing principles in Norway, including ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also

- ▶ identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- ▶ obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;
- ▶ evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- ▶ conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern;
- ▶ evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on other legal and regulatory requirements

Opinion on the Board of Directors' report

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors' report concerning the financial statements, the going concern assumption and proposal for the allocation of the result is consistent with the financial statements and complies with the law and regulations.

Independent auditor's report – Den Norske Isbilen AS

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Opinion on registration and documentation

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements (ISAE) 3000, *Assurance Engagements Other than Audits or Reviews of Historical Financial Information*, it is our opinion that management has fulfilled its duty to ensure that the Company's accounting information is properly recorded and documented as required by law and bookkeeping standards and practices accepted in Norway.

Bergen, 9 April 2021
ERNST & YOUNG AS

The auditor's report is signed electronically

Truls Nesslin
State Authorised Public Accountant (Norway)

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Independent auditor's report – Den Norske Isbilen AS

A member firm of Ernst & Young Global Limited



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"By my signature I confirm all dates and content in this document."

Truls Nesslin

Statsautorisert revisor

On behalf of: Ernst & Young AS

Serial number: 9578-5993-4-2263660

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Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Den Norske Isbilen AS
Slettebrekkdalen 11, 5303 Follese, Norway

Financial statements
for the year ended
31 December 2020



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

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Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Income statement

		2020	2019
	Note	NOK	NOK
Revenue	1	228 684 293	150 557 737
Cost of goods sold	2	<u>(65 282 441)</u>	<u>(42 827 886)</u>
Gross profit		163 401 852	107 729 851
Selling expenses	2	(126 026 253)	(99 396 956)
Administrative expenses	2	(10 182 392)	(9 969 261)
Other operating income		<u>406 213</u>	<u>2 291 928</u>
Operating profit		27 599 420	655 562
Finance costs		(945 018)	(433 612)
Loss on foreign exchange		<u>(2 171)</u>	<u>(7 025)</u>
Profit before income tax		26 652 231	214 925
Income tax expense	4	<u>(5 863 459)</u>	<u>(52 919)</u>
Profit for the year		<u>20 788 772</u>	<u>162 006</u>

Notes on pages from 8 to 15 form an integral part of these financial statements.



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Information on the Company

The Company	Den Norske Isbilen AS 976 118 227
Address	Slettebrekkdalen 11, 5303 Follese, Norway
General manager	Morten Kolseth
Board of Directors	Asbjørn Reinkind (Chairmen of the Board) Normunds Stanevics (Member of the Board) Anna Temcrova-Allena (Member of the Board)
Financial period	1 January 2020 – 31 December 2020
Name and address of the certified audit company and certified auditor in charge	Ernst & Young



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Statement of financial position

<u>Assets</u>	Note	31.12.2020. NOK	31.12.2019. NOK
Non-current assets			
Intangible assets	5	1 615 463	2 103 823
Property, plant and equipment	6	21 899 610	14 594 868
Deferred tax assets	4	149 595	236 268
Total non-current assets:		23 664 668	16 934 959
Current assets			
Inventories	7	10 604 286	12 701 502
Loans receivable	8	41 169 925	12 926 812
Trade and other receivables	9	1 419 297	1 836 147
Cash and cash equivalents	10	1 591 363	2 096 327
Total current assets:		54 784 871	29 560 788
Total assets		78 449 539	46 495 747
Liabilities			
Share capital	11	8 700 000	8 700 000
Share premium		1 020 000	1 020 000
Other reserves		17 697	17 697
Retained earnings		10 051 589	6 831 516
Total equity:		19 789 286	16 569 213
Non-current liabilities:			
Borrowings	12	12 980 844	9 205 345
Total non-current liabilities:		12 980 844	9 205 345
Current liabilities:			
Borrowings	12	6 412 459	2 161 287
Current income tax liability		821 511	-
Trade and other payables	13	38 445 439	18 559 902
Total current liabilities:		45 679 409	20 721 189
Total liabilities:		58 660 253	29 926 534
Total equity and liabilities:		78 449 539	46 495 747

Notes on pages from 8 to 15 form an integral part of these financial statements.



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Statement of changes in equity

	Share capital	Share premium	Other reserves	Retained earnings	Total
	NOK	NOK	NOK	NOK	NOK
Balance as at 31.12.2018	8 700 000	1 020 000	17 697	6 669 510	16 407 207
Profit for the reporting year	-	-	-	162 006	162 006
Balance as at 31.12.2019	8 700 000	1 020 000	17 697	6 831 516	16 569 213
Profit for the reporting year	-	-	-	20 788 772	20 788 772
Group contribution	-	-	-	(17 568 699)	(17 568 699)
Balance as at 31.12.2020	8 700 000	1 020 000	17 697	10 051 589	19 789 286

Notes on pages from 8 to 15 form an integral part of these financial statements.

Asbjørn Reinkind
Chairman of the
Board

Morten Kolseth
General Manager

Normunds Stanevics
Member of the Board

Anna Temerova-Allena
Member of the Board



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Cash flow statement

	Note	2020 NOK	2019 NOK
Cash flows from operating activities			
Profit before tax		26 652 231	214 925
<u>Adjustments for:</u>			
Depreciation of property, plant and equipment	6	5 958 879	4 178 799
Amortization of intangible assets	5	710 361	625 783
Interest expense		925 465	419 922
Interest income		-	(50)
Change in accrued liabilities		2 969 475	129 042
		37 216 411	5 568 421
<u>Adjustments for:</u>			
(Increase) / decrease in inventories		2 097 216	(5 386 896)
(Increase) / decrease in trade and other receivables		416 847	181 289
Increase / (decrease) in trade and other payables		(5 607 910)	5 885 053
Cash (used in) / generated from operations		34 122 564	6 247 867
Corporate income tax paid		-	(878 473)
Net cash (used in) / generated from operating activities		34 122 564	5 369 394
Cash flows from investing activities			
Acquisition of tangible and intangible assets	5, 6, 12 (iii)	(424 257)	(2 524 223)
Proceeds from sales of property, plants and equipment		473 008	-
Net change of loans (issued)/received during the year	14 (iii)	(28 243 113)	1 187 224
Received interest payments		-	50
Net cash used in investing activities		(28 194 362)	(1 336 949)
Cash flows from financing activities			
Interest paid on bank balances		(2 846)	(1 131)
Finance lease interest payments	12 (iii)	(922 619)	(418 793)
Finance lease principal payments	12 (iii)	(5 507 701)	(3 273 527)
Net cash used in financing activities		(6 433 166)	(3 693 451)
Net increase / (decrease) in cash and cash equivalents			
		(504 964)	338 994
Cash and cash equivalents at beginning of the year		2 096 327	1 757 333
Cash and cash equivalents at end of the year	10	1 591 363	2 096 327

Notes on pages from 8 to 15 form an integral part of these financial statements.



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements

The annual report is prepared according to the Norwegian Accounting Act 1998 and generally accepted accounting principles.

To align presentation within Food Union group, the income statement of the Company for the year 2020 is prepared by function in accordance with the Norwegian Accounting Act §6-1a. Prior year income statement was prepared by nature.

Principal activities

The principal activities of the Company, which are unchanged from the previous year, are ice cream and frozen food distribution and wholesale.

Revenues

Revenues from sale of goods are recognized at the time of delivery. Revenues from services are recognized at execution. The share of sales revenue associated with future services are recorded in the balance sheet as deferred sales revenue and are recognized at the time of execution.

Balance sheet classification

Current assets comprise receivables due within one year, and balances related to goods circulation. Other balances are classified as fixed assets and/or non-current receivables. Current assets are valued at the lower of cost and net realizable value. Fixed assets are valued at historical acquisition cost less accumulated depreciation and impairment, if any. Current creditors are recognized at nominal value. Non-current creditors are recognized at net present value.

Trade and other receivables

Trade and other current receivables are recognized on the balance sheet at nominal value less provision for doubtful debts. Provision for doubtful debts is calculated on the basis of individual assessments. In addition, for the remainder of accounts receivables outstanding balances, a general provision is calculated based on expected loss.

Inventories

Inventories are valued at the lower of cost or net realizable value. Cost is estimated using FIFO method. Finished goods and work in progress are valued at full production cost. Write-downs are recognized for obsolescent and slow-moving goods.

Property, plant and equipment

Property, plant and equipment is capitalized and depreciated over the estimated useful economic life. Direct maintenance costs are expensed as incurred, whereas improvements and upgrading are assigned to the acquisition cost and depreciated along with the asset. If carrying value of a non-current asset exceeds the estimated recoverable amount, the asset is impaired to the recoverable amount. The recoverable amount is the greater of the net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value.

Leases

Depending on the content of the agreement, leases are classified as financial or operational. If the significant part of the economic rights and obligations related to the underlying asset is transferred to the Company, the lease is classified as a financial lease. Assets held under financial leases are capitalized and depreciated over the useful life of the asset. The repayment of the lease obligation is included in interest bearing debt. Other leases are classified as operating leases and the annual leasing fee is expensed directly.

Income tax

Tax expenses in the profit and loss account comprise both tax payable for the accounting period and changes in deferred tax. Deferred tax is calculated at 22 percent on the basis of existing temporary differences between accounting profit and taxable profit together with tax deductible deficits at the year end. Temporary differences both positive and negative, are balanced out within the same period. Deferred tax assets are recorded in the balance sheet to the extent it is more likely than not that the tax assets will be utilized. Tax effect of group contribution among "sister" companies is recognized in the profit and loss.

Cash flow statement

The cash flow statement is presented using the indirect method. Cash and cash equivalents include cash, bank deposits and other short term highly liquid placement with original maturities of three months or less.

Pensions

The company has established a defined contribution pension plan for all employees, and contributions to the plan are expensed as salary expenses in the income statement. The cost is expensed as incurred.



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements (continued)

1 Revenue

	2020 NOK	2019 NOK
Revenue by operating activities		
Sales of goods, Norway	228 684 293	150 557 737
	228 684 293	150 557 737
Sales of goods by product type		
Ice - cream	220 683 057	145 133 264
Frozen food	8 001 236	5 424 473
	228 684 293	150 557 737

2 Expenses by nature

Cost of materials and goods used	62 837 436	40 911 657
Salary expenses (Note 3)	78 480 972	58 094 799
Depreciation, amortization and impairment (Note 5, 6)	6 669 240	4 804 584
Other production, selling and administrative costs	53 503 438	48 383 064
Total cost of sales, selling and administrative costs	201 491 086	152 194 104

The professional fees stated above include:

Assurance services	279 250	209 689
Tax consultancy & other services by statutory audit firm	-	-

3 Staff costs

Salary expenses	71 072 429	51 549 256
Social and pensions contributions	7 408 543	6 545 543
	78 480 972	58 094 799

Average number of employees	145	137
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The general manager is employed and remunerated by the sister company Isbjorn Is AS. Chairman of the Board received remuneration from the Group. Other Board members do not receive remuneration for their duties in the Board of the Company.

4 Income tax

Current income tax charge for the reporting year	5 776 785	-
Total current income tax for the reporting year	5 776 785	-
Origination and reversal of temporary differences	86 674	52 919
Total deferred income tax for the reporting year	86 674	52 919
Total income tax charged/(credited) for the year:	5 863 459	52 919

The Company's total income tax charge/(credit) for the reporting year differs from the theoretically calculated tax amount that would arise using the applicable tax rate as follows:

Profit before tax	26 652 231	214 925
Tax calculated at nominal tax rate of 22%	5 864 611	47 283
Income exempted from tax purposes	-	(122 750)
Non-taxable income/ non-deductible expense	-	128 386
Other	(1 152)	-
Corporate income tax (charge)/ credit	5 863 459	52 919



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements (continued)

4 Income tax (continued)

In accordance with Norway tax legislation current corporate income tax is applied at the rate of 22% on taxable income generated by the Company during the taxation period ending 31 December 2020.

	31.12.2020. NOK	31.12.2019. NOK
Deferred income tax (assets):		
- Tax losses	-	(60 834)
- Difference between depreciation wear and tear allowance:	(173 959)	(207 330)
	<u>(173 959)</u>	<u>(268 164)</u>
Deferred income tax liabilities:		
- Other temporary changes	24 364	31 896
At the end of the reporting year, net	<u>(149 595)</u>	<u>(236 268)</u>
Deferred income tax (assets), gross:		
Deferred tax assets to be received within 12 months	-	(60 834)
Deferred tax assets to be received after more than 12 months	(173 959)	(207 330)
	<u>(173 959)</u>	<u>(268 164)</u>
Deferred income tax liabilities, gross:		
Deferred tax liabilities to be settled within 12 months	-	7 974
Deferred tax liabilities to be settled after more than 12 months	24 364	23 922
	<u>24 364</u>	<u>31 896</u>
At the end of the reporting year, net	<u>(149 595)</u>	<u>(236 268)</u>

Deferred income tax (net) movement in the reporting year:

	2020 NOK	2019 NOK
Deferred income tax liability/ (asset), net:		
At the beginning of the reporting year	(236 268)	(289 188)
(Credited) to income statement	86 673	52 920
At the end of the reporting year	<u>(149 595)</u>	<u>(236 268)</u>

5 Intangible assets

	Customer list NOK	Other intangible assets NOK	Total NOK
Year 2020			
Opening net book amount	147 040	1 956 783	2 103 823
Additions	-	222 001	222 001
Amortization charge	(73 520)	(636 841)	(710 361)
Closing net book amount	<u>73 520</u>	<u>1 541 943</u>	<u>1 615 463</u>
As at 31 December 2020:			
Cost	367 599	3 595 290	3 962 889
Accumulated amortization	(294 079)	(2 053 347)	(2 347 426)
Net book amount	<u>73 520</u>	<u>1 541 943</u>	<u>1 615 463</u>

Amortisation has been charged in 'selling and marketing expenses' and 'administrative expenses' (Note 2).



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements (continued)

6 Property, plant and equipment

	Land and buildings NOK	Equipment and machinery NOK	Other fixed assets NOK	Total NOK
Year 2020				
Opening net book amount	2 011 856	-	12 583 012	14 594 868
Additions	-	-	13 521 021	13 521 021
Remeasurement of lease	-	215 607	-	215 607
Disposals	-	-	(692 206)	(692 206)
Accumulated depreciation on disposals	-	-	219 199	219 199
Depreciation charge	(217 498)	(149 281)	(5 592 100)	(5 958 879)
Closing net book amount	1 794 358	66 326	20 038 926	21 899 610
As at 31 December 2020:				
Cost	2 174 893	746 406	42 784 728	45 706 027
Accumulated depreciation	(380 535)	(680 080)	(22 745 802)	(23 806 417)
Net book amount	1 794 358	66 326	20 038 926	21 899 610

For information on pledged property, plant and equipment and capital commitments please refer to Note 12 (ii).

In 2020 and 2019 the Company has no capitalized borrowing costs on qualifying assets.

Net book amounts of finance lease included in the above total net book value of property, plant and equipment as at 31 December 2020 are as follows:

	Buildings	Equipment	Other fixed assets	Total
Under finance lease	-	66 326	19 326 977	19 393 303

Depreciation expense has been charged in 'selling and marketing expenses' (Notes 2).

Amortization and depreciation on intangible and tangible assets are calculated using the straight-line method to allocate their cost to their residual values, over their estimated useful lives. The annual amortization/ depreciation rates are as follows:

	Years
Buildings	10
Equipment and machinery	3-5
Other fixed assets	3-5
Customer list and other intangible assets	5-10

7 Inventories

	31.12.2020. NOK	31.12.2019. NOK
Goods for sale	10 604 286	12 701 502
	10 604 286	12 701 502

As at 31 December 2020 all inventory items are stated at cost.

8 Loans receivable

Cash pool deposit to related parties (Note 14 (iii))	41 169 925	12 926 812
	41 169 925	12 926 812



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements (continued)

9 Trade and other receivables

	31.12.2020.	31.12.2019.
	NOK	NOK
Trade receivables	179 330	289 237
Total trade receivables	179 330	289 237
Value added tax	1 168 862	1 500 531
Other receivables	52 000	20 000
Deferred expenses	19 105	19 105
Prepayments and advance payments	-	7 274
Total trade and other receivables	1 419 297	1 836 147

The carrying value of trade and other receivables as at 31.12.2020. and 31.12.2019. approximates their fair value.

The maximum exposure to credit risk is the carrying value of each class of receivables mentioned above.

For information on pledged assets refer to Note 12 (ii).

As at 31 December, the carrying amounts of the Company's trade and other receivables are mainly denominated in NOK.

Amounts charged to the allowance account are generally written off, when there is no expectation of recovering additional cash.

10 Cash and bank

Cash	1 591 363	2 096 327
	1 591 363	2 096 327

As at 31 December, the cash and cash equivalents are mainly denominated in NOK.

Restricted cash deposit in respect of taxes payable subsequent the reporting year end is NOK 1 288 599 (31.12.2019.: NOK 1 051 864).

11 Share capital

As at 31 December 2020 and 31 December 2019 total authorized and issued number of ordinary shares is 87 000 shares. The par value is NOK 100 per share.

As at 31 December 2020 and 31 December 2019, the sole shareholder of the Company is Isbjorn Is Holding AS (incorporated in Norway). Consolidated financial statements of Isbjorn Is Holding Group are available at the registered office of the parent company, at Slettebrekkdalen 11, 5303, Follese, Norway.

12 Borrowings

Non-current borrowings:

Finance leases (Note 12 (iii))	12 980 844	9 205 345
Total non-current borrowings:	12 980 844	9 205 345

Current borrowings:

Finance leases (Note 12 (iii))	6 412 459	2 161 287
Total current borrowings:	6 412 459	2 161 287
TOTAL borrowings:	19 393 303	11 366 632

The carrying amounts of borrowings as at 31 December 2020 and 2019 approximate their fair value.

As at 31 December 2020 and 2019, the carrying amounts of the Company's borrowings are denominated in NOK.



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements (continued)

12 Borrowings (continued)

(i) Interest rates and exposure to interest rate changes

The Company's borrowings (finance lease) mainly bear variable interest rate. The Company's management monitors the interest rate fluctuations on a continuous basis and acts accordingly.

(ii) Pledges, collaterals and loan covenants

As at 31 December 2020 and 2019 finance lease liabilities are effectively secured as the rights to the leased asset revert to the lessor in the event of default. Please see also Note 6.

The Company is part of Food Union Group. Virtually all non-current and current assets of Food Union Group are pledged under respective financial, commercial, mortgage etc. agreements to secure all present and future liabilities and obligations of Food Union Group arising in relation to Senior Facilities Agreement ("SFA") and Revolving Facility Agreement, Subordination and Security Agency agreement and / or any other Finance Document resulting from the mentioned agreements.

Under SFA, certain entities of Food Union Group are Obligors (including Den Norske Isbilen AS). As at 31 December 2020 the Group has made all payments under SFA in due time.

SFA requires compliance to certain financial covenants, based on consolidated financial statements of Food Union Group. Reporting on financial covenants compliance is required quarterly. Based on financial information presented in 31 December 2020 financial statements, as adjusted according to the requirements of SFA, Food Union Group complies with required financial covenants.

(iii) Lease liabilities

	31.12.2020.	31.12.2019.
	NOK	NOK
<i>Minimum principal lease payments:</i>		
No later than 1 year	6 412 459	2 161 287
Later than 1 year and no later than 5 years	12 980 844	9 205 345
Present value of lease liabilities	19 393 303	11 366 632
Future finance charges on lease liabilities	3 508 047	1 556 329
Total minimum lease payments	22 901 350	12 922 961
<i>Minimum lease payments:</i>		
No later than 1 year	7 619 303	2 610 964
Later than 1 year and no later than 5 years	15 282 047	10 311 997
	22 901 350	12 922 961
Lease liabilities movement:		
At the beginning of the year	11 366 632	9 479 436
Received during the period	13 318 765	5 525 611
Repaid during the period	(5 507 701)	(3 273 527)
Reclassification / Remeasurement of lease	215 607	(364 888)
Interest charged	922 619	418 793
Interest paid	(922 619)	(418 793)
At the end of the year	19 393 303	11 366 632



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements (continued)

13 Trade and other payables

	31.12.2020.	31.12.2019.
	NOK	NOK
Trade and other payables	1 970 160	3 019 853
Trade payables to related parties (Note 14 (ii))	1 407 549	6 566 809
Social insurance and similar contributions	1 809 075	1 470 024
Other payables to related parties (Note 14 (ii))	21 815 834	-
Personal income tax	1 264 377	994 636
Other payables to related parties (Note 14 (ii))	1 530 788	822 282
Other payables, including salary payables	20 256	28 374
Accrued liabilities	8 627 400	5 657 924
	38 445 439	18 559 902

The fair value of trade and other payables which are due within one year approximates their carrying amount at the balance sheet date.

As at 31 December 2020 and 2019, the carrying amounts of the Company's trade and other payables are mainly denominated in NOK.

14 Related party transactions

The parties are considered related when one party has the possibility to control the other one or has significant influence over the other party in making financial and operating decisions. The Company is engaged in the following transactions with the related parties:

(i) Sales and purchases of goods and services

	2020	2019
	NOK	NOK
(i.i) Revenue	-	-
(i.ii) Purchases of goods and services	68 970 000	52 542 000

(ii) Year-end balances

	31.12.2020.	31.12.2019.
	NOK	NOK
Payables to related parties (Note 13)		
Isbjorn Is Holding AS – trade payables	367	-
Isbjorn Is Holding AS – other payables	1 530 788	822 282
Isbjorn Is AS – trade payables	1 407 182	6 566 809
Isbjorn Is AS – other payables	21 815 834	-
	24 754 171	7 389 091

Trade payables to related parties arise mainly from sales of goods and services, while other payables – from group contribution under taxation rules. The payables are unsecured in nature and bear no interest.

(iii) Loans to the related parties

At the beginning of the year	12 926 812	14 114 036
Net change of loans issued/received during the year	28 243 113	(1 187 224)
Interest charged during the year	-	50
Interest paid during the year	-	(50)
At the end of the year (Note 8)	41 169 925	12 926 812

Loans to related parties represent cash pool deposits, which are denominated in NOK, unsecured, repayable on demand and bear variable interest rate.



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Notes to the financial statements *(continued)*

15 Events after the reporting period

Subsequent the reporting year end, Covid-19 pandemic continue to create uncertainties in Norway and global markets. The management of the Company is monitoring the situation and taking necessary measures to minimize any disruption and negative impacts on the operations of the Company.

As of the last day of the reporting year until the date of signing these financial statements there have been no events requiring adjustment of or disclosure in the financial statement or notes thereto.



Den Norske Isbilen AS Financial statements for the year ended 31 December 2020

Board report on Den Norske Isbilen AS performance

The nature of the business

Den Norske Isbilen AS distributes ice cream and other frozen food through doorstep deliveries. Sales are done from trucks that drives around in all regions of Norway. Ice cream sales from trucks are still a small part of total ice cream sales in Norway but have increased over the last years.

The company's head office is at Follese in Askøy municipality.

The company's development, results and continued operations

The company delivered a record-breaking year in 2020. With almost 22.000 trips the company generated a revenue of 228,7 MNOK. The company have over the last years invested heavily in new cars, product development and improving the customer journey through digitalization. This combined with the Covid-19, where people had to stay at home, secured a profit of 20,8 MNOK in 2020 compared to 0,2 MNOK in 2019.

In the Board's opinion, the accounts provide a true and fair view of the development and results of the company's operations in 2020 and the company's position as at 31 December 2020. The board confirms that the assumption of going concern is appropriately used as a basis for preparing these accounts. No subsequent events have occurred after the end of the financial year that are of significance in assessing the company's position in addition to what is described in Note 15.

Work environment

In the Board's opinion, the working environment in the company has been good and there are ongoing measures to maintain the environment. In 2020, the company employed a total of 244 people (273 in 2019), which amounted to 145 man-years (137 in 2019). Total sickness absence last year amounted to approx. 11,0% of total working hours in 2020 compared to 8,2% in 2019. The reason for the increased sickness absence was a "stay at home" policy during the Covid-19 if someone felt symptoms. Work is ongoing to reduce sickness absence through various forms of HSE measures.

The company has a collective pension scheme that covers all employees. The scheme is a defined contribution scheme. This year's pension premium, adjusted for any contributions to or deductions from the defined contribution fund, is accounted for as a pension expense. The company's pension scheme satisfies the requirements of the Act on Mandatory company pensions.

Equality

The company aims to be a workplace where there is full equality between women and men. The company has incorporated a policy that aims to ensure that there is no discrimination based on gender, ethnicity or reduced level of function. As at 31 December 2020, the company employed 219 men and 25 women.

Research and development

Throughout 2020, the company has continued to improve and digitize the customer journey and to maximize the sales and driving opportunities. This work will continue in 2021.

External environment & quality policy

The company has a strong focus on reducing emissions from the company's car fleet as much as possible so that it does not pollute the external environment more than what is natural in accordance with the company's activities. The Norwegian Food Safety Authority and the Norwegian Labour Inspection Authority ensure that products, warehousing and distribution equipment satisfy current regulations. The procurement policy is characterized by a focus on environmentally friendly input factors, while other environmental qualities are ensured through the IK-Mat system that has been introduced throughout the organization. The company has introduced quality systems in accordance with current requirements in laws and regulations, and the goal is to appear as an environmentally friendly and sustainable company.

Profit, investments, liquidity, financing and risk

The result for the year shows a net profit of 20,8 MNOK against a net profit of 0,2 MNOK in 2019.

The management propose to transfer all reporting year's result of 20,8 MNOK into Retained earnings.

As at 31 December 2020, the company's equity was 19,8 MNOK, compared with 16,6 MNOK at the end of 2019. The total assets as at 31 December 2020 was 78,4 MNOK against 46,5 MNOK at the end of 2019. According to the Board's assessment, the company's equity satisfies the Norwegian Companies Act requirements.



Den Norske Isbilen AS
Financial statements for the year ended 31 December 2020

Board report on Den Norske Isbilen AS performance (continued)

The Company's cash flow in 2020 was minus 0,5 MNOK against plus 0,3 MNOK in 2019. Cash flow from operating activities in 2020 was 34,1 MNOK against 5,4 MNOK in 2019.

Variation of financial market prices such as changes in commodity prices, interest rates, currency and credit can be defined as the company's market risk. Significant changes in commodity prices may represent a risk, but this is considered limited as the company's ability to compensate for such changes through price changes has proved satisfactory.

As at 31 December 2020 the company's external debt is related to finance leases and amounts to 6,4 MNOK current portion and 13,0 MNOK non-current portion. The company will be exposed to changes in interest rates, but the Board does not consider this to be a significant risk to the company's continued operations due to the size of the debt and forecasts for 2021 and beyond. The company is not significantly exposed to changes in exchange rates as foreign trade accounts for a small share of costs. Credit risk is considered low.

Future development

The company's framework conditions will continue to be characterized by the competitive situation in the industry together with changing weather and temperature conditions. The company's key focus will be also on continuous improvements in efficiency, combined with continuous work regarding digitization of the customer journey to ensure increased profitability per stop and to increase the lifetime of the trucks.

The Board believes in a continued positive development in the home delivery market in 2021.

Follese, 09 April 2021

Asbjørn Reinkind
Chairman of the
Board

Morten Kolseth
General Manager

Normunds Stanevics
Member of the Board

Anna Temerova-Allena
Member of the Board

