



ÅRSREGNSKAPET FOR REGNSKAPSÅRET 2022 - GENERELL INFORMASJON

Enheten

Organisasjonsnummer: 998 767 571
Organisasjonsform: Aksjeselskap
Foretaksnavn: ISBJØRN IS AS
Forretningsadresse: Vestre Lindhaugen 1
5303 FOLLESE

Regnskapsår

Årsregnskapets periode: 01.01.2022 - 31.12.2022

Konsern

Morselskap i konsern: Nei

Regnskapsregler

Regler for små foretak benyttet: Nei
Benyttet ved utarbeidelsen av årsregnskapet til selskapet: Regnskapslovens alminnelige regler

Årsregnskapet fastsatt av kompetent organ

Bekreftet av representant for selskapet: Arild christiansen
Dato for fastsettelse av årsregnskapet: 12.05.2023

Grunnlag for avgivelse

År 2022: Årsregnskapet er elektronisk innlevert
År 2021: Tall er hentet fra elektronisk innlevert årsregnskap fra 2022

Det er ikke krav til at årsregnskapet m.v. som sendes til Regnskapsregisteret er undertegnet. Kontrollen på at dette er utført ligger hos revisor/enhetens øverste organ. Sikkerheten ivaretas ved at innsender har rolle/rettighet for innsending av årsregnskapet via Altinn, og ved at det bekreftes at årsregnskapet er fastsatt av kompetent organ.

Brønnøysundregistrene, 04.08.2024



Resultatregnskap

Beløp i: NOK	Note	2022	2021
RESULTATREGNSKAP			
Inntekter			
Salgsinntekt	1	144 865 966	167 874 755
Kostnad solgte varer	2	132 040 657	143 936 936
Brutto resultat		12 825 309	23 937 819
Kostnader			
Distribusjonskostnader	2	14 272 432	16 086 187
Administrative kostnader	2	8 676 275	8 434 718
Driftsresultat		-10 123 398	-583 086
Finansposter			
Annen finanskostnad		2 236 365	1 011 455
Netto finans		-2 236 365	-1 011 455
Ordinært resultat før skattekostand		-12 359 763	-1 594 541
Skattekostand på ordinært resultat	4	-2 694 424	-342 207
Ordinært resultat etter skattekostnad		-9 665 339	-1 252 334
Årsresultat		-9 665 339	-1 252 334
Overføringer og disponeringer			
Overføringer til/fra annen egenkapital		9 665 339	1 252 334
Sum overføringer og disponeringer		9 665 339	1 252 334



Balanse

Beløp i: NOK	Note	2022	2021
BALANSE - EIENDELER			
Anleggsmidler			
Immaterielle eiendeler			
Konsesjoner, patenter, lisenser, varemerker og lignende rettigheter	5	1 103 818	1 396 042
Utsatt skattefordel	4	4 553 779	1 859 354
Sum immaterielle eiendeler		5 657 597	3 255 396
Varige driftsmidler			
Maskiner og anlegg	6	74 481 581	82 338 936
Sum varige driftsmidler		74 481 581	82 338 936
Sum anleggsmidler		80 139 178	85 594 332
Omløpsmidler			
Varer			
Varer	7	20 517 165	10 860 194
Sum varer		20 517 165	10 860 194
Fordringer			
Kundefordringer	8	9 787 589	30 870 196
Sum fordringer		9 787 589	30 870 196
Bankinnskudd, kontanter og lignende			
Bankinnskudd, kontanter og lignende	9	980 666	1 103 981
Sum Bankinnskudd, kontanter og lignende		980 666	1 103 981
Sum omløpsmidler		31 285 420	42 834 371
SUM EIENDELER		111 424 598	128 428 703

BALANSE - EGENKAPITAL OG GJELD

Egenkapital

Innskutt egenkapital



Balanse

Beløp i: NOK	Note	2022	2021
Selskapskapital	10	357 141	357 141
Overkurs		1 809 515	1 809 515
Sum innskutt egenkapital		2 166 656	2 166 656
Opptjent egenkapital			
Annen egenkapital		8 403 303	18 068 642
Sum opptjent egenkapital		8 403 303	18 068 642
Sum egenkapital		10 569 959	20 235 298
Gjeld			
Langsiktig gjeld			
Annen langsiktig gjeld			
Gjeld til kredittinstitusjoner	11	15 074 496	18 975 327
Sum annen langsiktig gjeld		15 074 496	18 975 327
Sum langsiktig gjeld		15 074 496	18 975 327
Kortsiktig gjeld			
Leverandørgjeld	12	12 811 864	14 160 227
Annen kortsiktig gjeld	11	72 968 279	75 057 851
Sum kortsiktig gjeld		85 780 143	89 218 078
Sum gjeld		100 854 639	108 193 405
SUM EGENKAPITAL OG GJELD		111 424 598	128 428 703



Statsautoriserte revisorer
Ernst & Young AS

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Medlemmer av Den norske Revisorforening

INDEPENDENT AUDITOR'S REPORT

To the Annual Shareholders' Meeting of Isbjørn Is AS

Opinion

We have audited the financial statements of Isbjørn Is AS (the Company), which comprise the balance sheet as at 31 December 2022, the income statement and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion the financial statements comply with applicable legal requirements and give a true and fair view of the financial position of the Company as at 31 December 2022 and its financial performance and cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Company in accordance with the requirements of the relevant laws and regulations in Norway and the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Other information consists of the information included in the annual report other than the financial statements and our auditor's report thereon. Management (the board of directors and the general manager) is responsible for the other information. Our opinion on the financial statements does not cover the other information, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information, and, in doing so, consider whether the board of directors' report contains the information required by legal requirements and whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information or that the information required by legal requirements is not included, we are required to report that fact.

We have nothing to report in this regard, and in our opinion, the board of directors' report is consistent with the financial statements and contains the information required by applicable legal requirements.

Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the



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going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Bergen, 30 Juni 2023
ERNST & YOUNG AS

The auditor's report is signed electronically

Truls Nesslin
State Authorised Public Accountant (Norway)

Independent auditor's report - Isbjørn Is AS 2022

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Truls Nesslin

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På vegne av: Ernst & Young AS

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Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Isbjørn Is AS
Vestre Lindhaugen 1, 5303 Follese, Norway

Financial statements
for the year ended
31 December 2022



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

CONTENTS

Information on the Company	3
Income statement.....	4
Statement of financial position	5
Statement of changes in equity	6
Cash flow statement	7
Notes to the financial statements.....	8
Board report on Isbjorn Is AS performance.....	17



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Information on the Company

The Company	Isbjørn Is AS 998 767 571
Address	Vestre Lindhaugen 1, 5303 Follese, Norway
General Manager	Morten Kolseth
Board of Directors	Asbjørn Reinkind (Chairmen of the Board) Andrei Beskhmelnitskii (Member of the Board) – from 16.05.2022 Arturs Cirjevskis (Member of the Board) – from 16.05.2022 Normunds Stanevics (Member of the Board) – till 16.05.2022 Anna Temerova-Allena (Member of the Board) – till 16.05.2022
Financial period	1 January 2022 – 31 December 2022
Name and address of the certified audit company and certified auditor in charge	Ernst & Young AS Thormohlens gate 53 D, 5006 Bergen Postbooks 6163, 5892 Bergen Truls Nesslin <i>(certified auditor in charge)</i>



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Income statement

	Note	2022 NOK	2021 NOK
Revenue	1	144 865 966	167 874 755
Cost of goods sold	2	(132 040 657)	(143 936 936)
Gross profit		12 825 309	23 937 819
Selling expenses	2	(14 272 432)	(16 086 187)
Administrative expenses	2	(18 796 727)	(20 266 172)
Other operating income		11 616 623	12 615 548
Other operating expenses		(1 496 171)	(784 094)
Operating loss		(10 123 398)	(583 086)
Finance costs		(2 236 365)	(1 011 455)
Profit loss before income tax		(12 359 763)	(1 594 541)
Income tax expense	4	2 694 424	342 207
Profit loss for the year		(9 665 339)	(1 252 334)

Notes on pages from 8 to 15 form an integral part of these financial statements.



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Statement of financial position

<u>Assets</u>	Note	31.12.2022. NOK	31.12.2021. NOK
Non-current assets			
Intangible assets	5	1 103 818	1 396 042
Property, plant and equipment	6	74 481 581	82 338 936
Deferred tax assets	4	4 553 779	1 859 354
Total non-current assets:		80 139 178	85 594 332
Current assets			
Inventories	7	20 517 165	10 860 194
Trade and other receivables	8	9 787 589	30 870 196
Cash and cash equivalents	9	980 666	1 103 981
Total current assets:		31 285 420	42 834 371
Total assets		111 424 598	128 428 703
Liabilities			
Share capital	10	357 141	357 141
Share premium		1 809 515	1 809 515
Retained earnings		8 403 303	18 068 642
Total equity:		10 569 959	20 235 298
Non-current liabilities:			
Borrowings	11	15 074 496	18 975 327
Total non-current liabilities:		15 074 496	18 975 327
Current liabilities:			
Borrowings	11	72 968 279	75 057 851
Trade and other payables	12	12 811 864	14 160 227
Total current liabilities:		85 780 143	89 218 078
Total liabilities:		100 854 639	108 193 405
Total equity and liabilities:		111 424 598	128 428 703

Notes on pages from 8 to 15 form an integral part of these financial statements.



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Statement of changes in equity

	Share capital	Share premium	Retained earnings	Total
	NOK	NOK	NOK	NOK
Balance as at 31.12.2020	357 141	1 809 515	18 805 729	20 972 385
Loss for the reporting year	-	-	(1 252 334)	(1 252 334)
Group contribution	-	-	515 247	515 247
Balance as at 31.12.2021	357 141	1 809 515	18 068 642	20 235 298
Loss for the reporting year	-	-	(9 665 339)	(9 665 339)
Balance as at 31.12.2022	357 141	1 809 515	8 403 303	10 569 959

Notes on pages from 8 to 15 form an integral part of these financial statements.

Asbjørn Reinkind
Chairmen of the Board

Morten Kolseth
General Manager

Andrei Beskhnelnitskii
Member of the Board

Arturs Cirjevskis
Member of the Board



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Cash flow statement

	Note	2022 NOK	2021 NOK
Cash flows from operating activities			
Loss before tax		(12 359 763)	(1 594 541)
<u>Adjustments for:</u>			
Depreciation of property, plant and equipment	5	9 496 192	12 503 389
Amortization of intangible assets	6	292 224	292 224
Interest expense		2 228 804	999 266
Change in accrued liabilities		(1 365 803)	(1 325 841)
Change in allowance for slow moving inventory		16 490	(386)
		(1 691 856)	10 874 110
Adjustments for:			
(Increase) / decrease in inventories		(9 673 462)	2 026 318
(Increase)/ decrease in trade and other receivables		21 082 608	(3 735 777)
Increase in trade and other payables		17 439	186 018
Cash used in operations		9 734 729	9 350 669
Corporate income tax paid		-	-
Net cash used in operating activities		9 734 729	9 350 669
Cash flows from investing activities			
Acquisition of tangible and intangible assets	5, 6, 11 (iv)	(1 638 837)	(16 096 298)
Net cash used in investing activities		(1 638 837)	(16 096 298)
Cash flows from financing activities			
Borrowings advanced/ (repaid) net change	11 (iii)	(2 043 806)	9 636 825
Interest paid	11 (iii)	(1 431 695)	(582 952)
Finance lease interest payments	11 (iii)	(797 110)	(573 451)
Finance lease principal payments	11 (iv)	(3 946 596)	(2 094 220)
Net cash used in/ (generated from) financing activities		(8 219 206)	6 386 202
Net (decrease) in cash and cash equivalents		(123 315)	(359 427)
Cash and cash equivalents at beginning of the year		1 103 981	1 463 408
Cash and cash equivalents at end of the year	9	980 666	1 103 981

Notes on pages from 8 to 15 form an integral part of these financial statements.



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Notes to the financial statements

The annual report is prepared according to the Norwegian Accounting Act 1998 and generally accepted accounting principles.

To align presentation within Food Union group, the income statement of the Company is prepared by function in accordance with the Norwegian Accounting Act §6-1a.

Principal activities

The principal activities of the Company, which are unchanged from the previous year, are sale and production of ice cream.

Revenues

Revenues from sale of goods are recognized at the time of delivery. Revenues from services are recognized at execution. The share of sales revenue associated with future services are recorded in the balance sheet as deferred sales revenue and are recognized at the time of execution.

Balance sheet classification

Net current assets comprise receivables due within one year, and balances related to goods circulation. Other balances are classified as fixed assets and/or non-current receivables. Current assets are valued at the lower of cost and net realizable value. Fixed assets are valued at historical acquisition cost less accumulated depreciation and impairment, if any. Current creditors are recognized at nominal value. Non-current creditors are recognized at net present value.

Trade and other receivables

Trade and other current receivables are recognized on the balance sheet at nominal value less provision for doubtful debts. Provision for doubtful debts is calculated on the basis of individual assessments. In addition, for the remainder of accounts receivables outstanding balances, a general provision is calculated based on expected loss.

Inventories

Inventories are valued at the lower of cost or net realizable value. Cost is estimated using FIFO method. Finished goods and work in progress are valued at full production cost. Write-downs are recognized for obsolescent and slow-moving goods.

Property, plant and equipment

Property, plant and equipment is capitalized and depreciated over the estimated useful economic life. Direct maintenance costs are expensed as incurred, whereas improvements and upgrading are assigned to the acquisition cost and depreciated along with the asset. If carrying value of a non-current asset exceeds the estimated recoverable amount, the asset is impaired to the recoverable amount. The recoverable amount is the greater of the net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value.

Leases

Depending on the content of the agreement, leases are classified as financial or operational. If the significant part of the economic rights and obligations related to the underlying asset is transferred to the Company, the lease is classified as a financial lease. Assets held under financial leases are capitalized and depreciated over the useful life of the asset. The repayment of the lease obligation is included in interest bearing debt. Other leases are classified as operating leases and the annual leasing fee is expensed directly.

Income tax

Tax expenses in the profit and loss account comprise both tax payable for the accounting period and changes in deferred tax. Deferred tax is calculated at 22 percent on the basis of existing temporary differences between accounting profit and taxable profit together with tax deductible deficits at the year end. Temporary differences both positive and negative, are balanced out within the same period. Deferred tax assets are recorded in the balance sheet to the extent it is more likely than not that the tax assets will be utilized. Tax effect of group contribution among "sister" companies is recognized in the profit and loss.

Cash flow statement

The cash flow statement is presented using the indirect method. Cash and cash equivalents include cash, bank deposits and other short term highly liquid placement with original maturities of three months or less.

Pensions

The company has established a defined contribution pension plan for all employees, and contributions to the plan are expensed as salary expenses in the income statement. The cost is expensed as incurred.



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Notes to the financial statements (continued)

1 Revenue

	2022	2021
	NOK	NOK
Revenue by operating activities		
Sales of goods, ice-cream, Norway	144 865 966	167 874 755
	<u>144 865 966</u>	<u>167 874 755</u>

2 Expenses by nature

Cost of materials and goods used	67 529 783	78 043 025
Salary expenses including social contributions (Note 3)	51 199 273	56 663 069
Depreciation and amortization (Note 5, 6)	9 788 416	12 795 613
Other production, selling and administrative costs	36 592 344	32 787 588
Total cost of sales, selling and administrative costs	<u>165 109 816</u>	<u>180 289 295</u>

The professional fees stated above include:

Assurance services	201 600	125 090
Tax consultancy & other services by statutory audit firm	-	-

3 Staff costs

Salary expenses	43 474 547	49 333 996
Social and pensions contributions	7 724 726	7 329 073
	<u>51 199 273</u>	<u>56 663 069</u>

Average number of employees	69	73
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The company has a collective pension scheme that covers all employees

4 Income tax

Current tax:

Income tax charge for the reporting year	-	-
Total current income tax for the reporting year:	<u>-</u>	<u>-</u>

Deferred tax:

Origination and reversal of temporary differences	(2 694 424)	(342 207)
Total deferred income tax for the reporting year	<u>(2 694 424)</u>	<u>(342 207)</u>
Total income tax credited for the year:	<u>(2 694 424)</u>	<u>(342 207)</u>

The Company's total income tax charge/(credit) for the reporting year differs from the theoretically calculated tax amount that would arise using the applicable tax rate as follows:

Loss before tax	<u>(12 359 763)</u>	<u>(1 594 541)</u>
Tax calculated at nominal tax rate of 22%	(2 719 148)	(350 799)
Non-taxable income/ non-deductible expense	24 724	8 592
Corporate income tax charge	<u>(2 694 424)</u>	<u>(342 207)</u>



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Notes to the financial statements (continued)

4 Income tax (continued)

In accordance with Norway tax legislation current corporate income tax is applied at the rate of 22% on taxable income generated by the Company during the taxation year.

	31.12.2022. NOK	31.12.2021. NOK
Deferred income tax (assets):		
- Tax losses	-	-
- Other temporary changes of assets	(14 592)	(10 964)
- Difference between depreciation wear and tear allowance:	(1 157 144)	(1 848 390)
- Tax losses carried forward	(3 382 043)	-
At the end of the reporting year, net	(4 553 779)	(1 859 354)

Deferred income tax (net) movement in the reporting year:

Deferred income tax liability/ (asset), net:

At the beginning of the reporting year	(1 859 354)	(1 662 474)
(Credited) to income statement	(2 694 425)	(342 207)
Reclassification	-	145 327
At the end of the reporting year	(4 553 779)	(1 859 354)

Deferred income tax (assets), gross:

Deferred tax assets to be received within 12 months	(3 396 635)	-
Deferred tax assets to be received after more than 12 months	(1 157 144)	(1 859 354)
	(4 553 779)	(1 859 354)

5 Intangible assets

	Other intangible assets NOK	Total NOK
Year 2022		
Opening net book amount	1 396 042	1 396 042
Amortization charge	(292 224)	(292 224)
Closing net book amount	1 103 818	1 103 818
As at 31 December 2022:		
Cost	2 133 383	2 133 383
Accumulated amortization	(1 029 565)	(1 029 565)
Net book amount	1 103 818	1 103 818

Amortisation expense has been charged in 'cost of sales' and 'selling and marketing expenses' (Note 2).

Amortization and depreciation on intangible and tangible assets are calculated using the straight-line method to allocate their cost to their residual values, over their estimated useful lives.

The annual amortization/ depreciation rates are as follows:

	Years
Buildings	15-25
Equipment and machinery	5-15
Other fixed assets	5-10
Intangible assets	5-10

During 2022 there have been a change in depreciation time for 4 items that was purchased in 2019, this has increased depreciation time for equipment and machinery. Total adjustment at 31.12.22 was 5.943.379



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Notes to the financial statements (continued)

6 Property, plant and equipment

	Land and buildings	Equipment and machinery	Other fixed assets	Fixed assets under construction and advances	Total NOK
	NOK	NOK	NOK	NOK	
Year 2022					
Opening net book amount	4 978 829	63 201 211	11 918 706	2 240 190	82 338 936
Additions	-	1 044 619	502 372	91 846	1 638 837
Reclassification	-	2 331 959	-	(2 331 959)	-
Depreciation charge	(438 010)	(6 891 614)	(2 166 568)	-	(9 496 192)
Closing net book amount	4 540 819	59 686 174	10 254 511	77	74 481 581
As at 31 December 2022:					
Cost	18 578 799	92 426 603	22 053 698	77	133 059 177
Accumulated depreciation	(14 037 980)	(32 740 429)	(11 799 187)	-	(58 577 596)
Net book amount	4 540 819	59 686 174	10 254 511	77	74 481 581

For information on pledged property, plant and equipment and capital commitments please refer to Note 11 (ii). Depreciation expense has been charged in 'cost of sales', 'selling and marketing expenses' and 'administrative expenses' (Note 2). During 2022 capitalized borrowings costs consist of NOK nil on qualifying assets (2021: NOK 157 137).

Net book amounts of finance lease included in the above total net book value of property, plant and equipment as at 31 December 2022 are as follows:

	Land and buildings	Equipment	Other fixed assets	Advances	Total
Under finance lease	-	18 702 723	143 067	-	18 845 790

7 Inventories

	31.12.2022.	31.12.2021.
	NOK	NOK
Raw materials	9 315 278	6 419 462
Goods for sale	11 201 887	4 440 732
	20 517 165	10 860 194

As at 31 December 2022 all inventory items are stated at cost except provision for raw materials in amount NOK 66 327 (31.12.2021: NOK 49 837).

8 Trade and other receivables

Trade receivables	2 345 306	4 148 124
Receivables from related parties (Note 13 (ii))	7 300 714	4 209 682
Total trade receivables	9 646 020	8 357 806
Other receivables from related parties (Note 13 (ii))	554	22 476 595
Deferred expenses	125 308	35 795
Other receivables	14 657	-
Prepayments and advance payments	1 050	-
Total trade and other receivables	9 787 589	30 870 196

The carrying value of trade and other receivables as at 31.12.2022. and 31.12.2021. approximates their fair value.

The maximum exposure to credit risk is the carrying value of each class of receivables mentioned above.

As at 31 December, the carrying amounts of the Company's trade and other receivables are mainly denominated in NOK.

Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.

For information on pledged assets refer to Note 16 (ii).



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Notes to the financial statements (continued)

9 Cash and bank

	31.12.2022.	31.12.2021.
	NOK	NOK
Cash at bank	980 666	1 103 981
	980 666	1 103 981

As at 31 December, the cash and cash equivalents are mainly denominated in NOK.

Restricted cash deposit in respect of taxes payable subsequent the reporting year end is NOK 975 169 (31.12.2021.: NOK 1 098 495).

10 Share capital

As at 31 December 2022 and 31 December 2021 total authorized and issued number of ordinary shares is 9 000 shares. The par value is NOK 39,68 per share. Total share capital is NOK 357 141.

Overview of shareholders in the company 31.12.22:

	Ordinary shares	Ownership:	Voting shares
Isbjørn Is Holding AS	9 000	100 %	100 %
Sum	9 000	100 %	100 %

As at 31 December 2022 and 31 December 2021, the sole shareholder of the Company is Isbjørn Is Holding AS (incorporated in Norway). Consolidated financial statements of Isbjørn Is Holding Group are available at the registered office of the parent company, at Slettebrekkdalen 11, 5303, Follese, Norway.

11 Borrowings

	31.12.2022.	31.12.2021.
	NOK	NOK
Non-current borrowings:		
Finance leases (Note 11 (iv))	15 074 496	18 975 327
Total non-current borrowings:	15 074 496	18 975 327
Current borrowings:		
Current cash pool overdraft (Note 13 (iii))	69 196 986	71 240 792
Finance leases (Note 11 (iv))	3 771 293	3 817 059
Total current borrowings:	72 968 279	75 057 851
TOTAL borrowings:	88 042 775	94 033 178

The carrying amounts of borrowings as at 31 December 2022 and 2021 approximate their fair value.

As at 31 December 2022 and 2021, the Company's borrowings are denominated in NOK.

(i) Interest rates and exposure to interest rate changes

The Company's borrowings from related parties and lease liabilities bear variable interest rate, which consist of 3M Euribor plus fixed margin. The Company's management monitors the interest rate fluctuations on a continuous basis and acts accordingly.

As at 31 December 2022 the effect of changes in interest rate was not significant since 3M Euribor rate remain to stay below zero and according to respective financing agreements were equalled zero. Since August 2022 Europe Central Bank has increased Euribor rates in the range between 1.704% - 2.047%.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates on that portion of borrowings affected. With all other variables held constant, the Company's profit before tax is affected through the impact on floating rate borrowings, as follows:

	31.12.2022.	2022	31.12.2021.	2021
	Change in currency rate	Effect on profit before tax	Change in currency rate	Effect on profit before tax



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

	%	NOK	%	NOK
Increase	+30%	668 641	+30%	346 921
Decrease	(30%)	(668 641)	(30%)	(346 921)

The assumed change of the interest rate sensitivity analysis is based on the currently observable market environment.

Notes to the financial statements (continued)

11 Borrowings (continued)

(ii) Pledges, collaterals and loan covenants

As at 31 December 2022 and 2021 the lease liabilities with purchase option are effectively secured as the rights to the leased asset revert to the lessor in the event of default. Please refer to Note 6.

The Company is part of Food Union Group. Virtually all non-current and current assets of Food Union Group are pledged under respective financial, commercial, mortgage etc. agreements to secure all present and future liabilities and obligations of Food Union Group arising in relation to Senior Facility Agreement ("SFA") and Revolving Facility Agreement, Subordinated and Security Agency agreement and / or any other Finance Document resulting from the mentioned agreements.

Under SFA, certain entities of Food Union Group are Obligors (including Isbjørn Is AS). As at 31 December 2022 the Group has made all payments under SFA in due time.

Senior Facility Agreement requires compliance to certain financial covenants, based on consolidated financial statements of the FU Group. Reporting on financial covenants compliance is required quarterly. Based on financial information presented in 31 December 2022 consolidated financial statements, as adjusted according to the requirements of the Senior Facility Agreement and additionally received banks waiver letters (agreed leverage ratio increase from initial 3.00 to 3.75 as at 31 December 2022), the FU Group complies with required financial covenants.

(iii) Borrowing movement (excl. lease liabilities)

	2022 NOK	2021 NOK
At the beginning of the year	71 240 792	61 603 967
Borrowings advanced / repaid net change	(2 043 806)	9 636 825
Interest charged	1 431 695	582 952
Interest paid	(1 431 695)	(582 952)
At the end of the year	69 196 986	71 240 792

(iv) Lease liabilities

Minimum discounted lease payments:

No later than 1 year	3 771 293	3 817 059
Later than 1 year and no later than 5 years	15 074 496	18 975 327
Present value of lease liabilities	18 845 789	22 792 386
Future finance charges on lease liabilities	3 336 656	3 923 792
Total minimum lease payments	22 182 445	26 716 178

Minimum lease payments:

No later than 1 year	4 654 393	4 450 967
Later than 1 year and no later than 5 years	17 528 052	22 265 211
	22 182 445	26 716 178

Lease liabilities movement:

At the beginning of the year	22 792 386	3 966 652
Received during the period	-	20 919 954
Repaid during the period	(3 946 596)	(2 094 220)
Interest charged	797 109	573 451
Interest paid	(797 110)	(573 451)
At the end of the year	18 845 789	22 792 386



Isbjørn Is AS
Financial statements for the year ended 31 December 2022



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Notes to the financial statements (continued)

12 Trade and other payables

	31.12.2022.	31.12.2021.
	NOK	NOK
Trade and other payables	4 306 086	3 027 426
Trade payables to related parties (Note 13 (ii))	686 632	1 791 227
Social insurance and similar contributions	1 125 509	1 138 317
Value added tax	988 753	1 016 628
Personal income tax	975 169	1 095 453
Other payables, including salary payables	6 100	1 760
Accrued liabilities	4 377 475	6 089 416
Accrued liabilities to related parties (Note 13 (ii))	346 140	-
	12 811 864	14 160 227

The fair value of trade and other payables which are due within one year approximates their carrying amount at the balance sheet date.

As at 31 December 2022 and 2021, the carrying amounts of the Company's trade and other payables are mainly denominated in NOK.

13 Related party transactions

The parties are considered related when one party has the possibility to control the other one or has significant influence over the other party in making financial and operating decisions. The Company is engaged in the following transactions with the related parties:

(i) Sales and other services and key management remuneration

	2022	2021
	NOK	NOK
(i.i) Revenue, ice-cream, Norway	43 349 277	55 129 027
(i.ii) Other operating income (management services)	10 290 000	11 708 334
(i.iii) Purchases of goods	17 621 022	22 885 792
(i.iv) Remuneration to the general manager		
Salary	1 558 000	1 556 500
Pension costs	150 000	150 000
Other costs	597 500	541 250
	2 305 500	2 247 250

Chairman of the Board received remuneration from the Group. Other Board members do not receive remuneration for their duties in the Board of the Company. General manager has a bonus agreement up to 6 months salary.

(ii) Year-end balance

	31.12.2022.	31.12.2021.
	NOK	NOK
Receivables from related parties (Note 8)		
Isbjørn Is Holding AS	555	555
Den Norske Isbilen AS	7 300 713	26 685 722
	7 301 268	26 686 277
Payables to related parties (Note 12)		
Mejerigaarden A/S	420 556	10 240
Rigas Piena Kombinats AS	266 076	54 271
Food Union Management SIA	346 140	1 726 716
	1 032 772	1 791 227

Receivables from related parties arise mainly from transfer of group contribution under tax regulations and receivables resulting from other operating income. The receivables are unsecured in nature and bear no interest. Nil provisions are held against receivables from related parties. Payables to related parties arise mainly from purchase of goods and services.



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

Notes to the financial statements (continued)

13 Related party transactions (continued)

(iii) Borrowings from the related parties

At the beginning of the year	71 240 792	61 603 967
Borrowings advanced/repaid net change	(2 043 806)	9 636 825
Interest charged	1 431 695	582 952
Interest paid	(1 431 695)	(582 952)
At the end of the year (Note 11)	69 196 986	71 240 792
Non-current part	-	-
Current part	69 196 986	71 240 792
At the end of the year (Note 11)	69 196 986	71 240 792

Borrowings from related parties are unsecured in nature. Borrowings bear interest at market rates.

14 Events after the reporting period

As of the last day of the reporting year until the date of signing these financial statements there have been no events requiring adjustment of or disclosure in the financial statement or notes thereto.



Isbjørn Is AS Financial statements for the year ended 31 December 2022

Board report on Isbjørn Is AS performance

The nature of the business

Isbjørn Is AS is one of the 3 biggest ice cream producers in Norway. The company is selling its products through Den Norske Isbilen AS that are a part of the same Group as Isbjørn Is AS, and directly to retailers in Norway.

The company's head office is at Follese in Askøy municipality.

The company's development, results and continued operations

2022 was a challenging year for ice cream producers with high price increase for both raw materials and energy due to the war in Ukraine. This combined with reduced purchasing power among the customers, limited days with good weather and increased travel out of Norway after Covid turnover ended at 144,9 MNOK compared to 167,9 MNOK in 2021. Loss for the year ended at 9,7 MNOK compared to 1,3 MNOK in 2021.

Going into 2023 the company have entered into a new national wide agreement with one of the big retailers and for the first time in the history the company will produce for 2 national wide retailers. In the end of 2022, there is also sign that low price products are taking market share from traditional high cost market leaders. The management is certain that these two elements this will ensure a positive result in 2023 for the company.

In the Board's opinion, the accounts provide a true and fair view of the development and results of the company's operations in 2022 and the company's position as at 31 December 2022. The board confirms that the assumption of going concern is appropriately used as a basis for preparing these accounts. No subsequent events have occurred after the end of the financial year that are of significance in assessing the company's position in addition to what is described in Note 14.

Work environment

In the Board's opinion, the working environment in the company has been good and there are ongoing measures to maintain the environment. In 2022, the company employed a total of 99 people (100 in 2021), which amounted to 69 man-years (73 in 2021). Total sickness absence last year amounted to approx. 6,5% of total working hours in 2022 compared to 8% in 2021. The reason for the decreased sickness absence is related to reduced Covid-19 related absence. Work is ongoing to reduce sickness absence through various forms of HSE measures. 1 minor accident have been reported in the workplace, the same as in 2021. Material damage to equipment and means of transport has been normal.

The company has a collective pension scheme that covers all employees. The scheme is a defined contribution scheme. This year's pension premium, adjusted for any contributions to or deductions from the defined contribution fund, is accounted for as a pension expense. The Group's pension scheme satisfies the requirements of the Act on Mandatory company pensions.

To ensure compliance with the company's guidelines, quarterly meetings are held between the company's management and safety representatives. Separate routines and procedures have also been created relating to any whistleblowing cases.

Equality

The company aims to be a workplace where there is full equality between women and men. The company has incorporated a policy that aims to ensure that there is no discrimination based on gender, ethnicity or reduced level of function. As at 31 December 2022, the company employed 36 men and 33 women.

Transparency Act

A review of risks linked to the Transparency Act has been completed and the results will be published on the company's website www.isbjornis.no no later than 30 June 2023.

Research and development

Throughout 2022, the company has launched several new products, including Double Orange and lemon curd cone ice.

External environment & quality policy

The company's activities do not pollute the external environment of a significant nature. During the last year the company have implemented solar panel and was the first ice cream producer to implement "best before - not bad after" on all products. The Norwegian Food Safety Authority and the Norwegian Labour Inspection Authority ensure that products, warehousing



Isbjørn Is AS
Financial statements for the year ended 31 December 2022

and distribution equipment satisfy current regulations. The procurement policy is characterized by a focus on environmentally friendly input factors, while other environmental qualities are ensured through the IK-Mat system that has **Board report on Isbjørn Is AS performance (continued)**

been introduced throughout the organization. The company has introduced quality systems in accordance with current requirements in laws and regulations, and the goal is to appear as an environmentally friendly and sustainable company.

Profit, investments, liquidity, financing and risk

Revenue in 2022 reached 144,9 MNOK versus 167,9 MNOK in 2021. The net result for the year was net loss of 9,7 MNOK against net loss of 1,3 MNOK in 2021.

The losses for the reporting year will be covered from profits generated in the subsequent reporting years.

As at 31 December 2022, the company's equity was 10,6 MNOK, compared with 20,2 MNOK at the end of 2021. The total assets as at 31 December 2022 was 111,4 MNOK against 128,4 MNOK at the end of 2021. According to the Board's assessment, the company's equity satisfies the Norwegian Companies Act requirements. The company has also access to capital through the parent company, Isbjørn Is Holding As.

The total cash flow of the Company in 2022 was minus 0,1 MNOK. Cash flow used in investing activities was 1,6 MNOK, while cash flow from operating activities was 9,7 MNOK.

Variation of financial market prices such as changes in commodity prices, interest rates, currency and credit can be defined as the company's market risk. Significant changes in commodity prices may represent a risk and we see with concern that prices in general have increased significantly after the breakout of war in Ukraine, this also includes energy, where the company is a large consumer.

As at 31 December 2022 the company's external debt is related to finance leases and amounts to 3,8 MNOK current portion and 15,1 MNOK non-current portion. Company also has current cash pool overdraft from related entities amounting to 69,2 MNOK (31.12.2021.: 71,2 MNOK). The company is exposed to changes in interest rates, but the Board does not consider this to be a significant risk to the company's continued operations due to the size of the debt and forecasts for 2023 and beyond. The company is not significantly exposed to changes in exchange rates as foreign trade accounts for a small share of costs. Credit risk is considered low.

Future development

The company's framework conditions will continue to be characterized by the competitive situation in the industry together with changing weather and temperature conditions. The company's key focus will be also on continuous improvements in efficiency, work with increased access in the grocery/retail sector and high marketing and sales activity through the distribution company. These factors, together with high delivery quality and precision, should create the conditions for better profitability.

Despite reduced purchasing power the Board believes in a continued positive development for low price ice-cream producers in 2023 and that a new national wide agreement will secure further growth.

Follese, 12 May 2023

Asbjørn Reinkind
Chairman of the Board

Morten Kolseth
General Manager

Andrei Beskhmel'nitskii
Member of the Board

Arturs Cirjevskis
Member of the Board



Isbjørn Is AS
Financial statements for the year ended 31 December 2022





Skatteetaten

Vår dato
04.05.2020

Din/Deres dato
24.04.2020

Saksbehandler
Vibeke Horne

800 80 000
Skatteetaten.no

Din/Deres referanse
AR370994141

Telefon
32212250

Org.nr
974761076

Vår referanse
2020/5411084

Postadresse
Postboks 9200 Grønland
0134 OSLO

ISBJØRN IS AS
Vestre Lindhaugen 1
5303 FOLLESE

Att. Arild Christiansen

Tillatelse til å utarbeide årsregnskap og årsberetning på engelsk

Vi viser til deres brev av 24. april 2020 der det søkes om dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk for følgende selskaper:

Isbjørn Is Holding AS	org.nr. 998 560 209
Isbjørn Is AS	org.nr. 998 767 571
Den Norske Isbilen AS	org.nr. 976 118 227

Søknaden ble sendt til Skattedirektoratet. Skattedirektoratets myndighet til å treffe enkeltvedtak etter regnskapsloven § 3-4 tredje ledd ble delegert til skattekontoret med virkning fra 1. juni 2019.

Skattekontoret gir på bakgrunn av en konkret helhetsvurdering de overnevnte selskaper dispensasjon fra kravet til å utarbeide årsregnskap og årsberetning på norsk, jf. regnskapsloven § 3-4 tredje ledd. Dispensasjonen gjelder så lenge opplysningene som danner grunnlaget for vedtaket ikke endres vesentlig.

Kopi av dette brevet må sendes til Regnskapsregisteret i Brønnøysund sammen med årsregnskapet. Den regnskapspliktige må selv dokumentere ved dette brev at tillatelse er gitt.

Bakgrunn

Isbjørn Is Holding AS er eid av et utenlandsk selskap. Isbjørn Is Holding AS eier samtlige aksjer i Isbjørn Is AS og Den Norske Isbilen AS. Selskapene driver virksomhet innen produksjon og salg av iskrem. Engelsk er selskapets arbeidsspråk. All kommunikasjon innen konsernet foregår på engelsk. Styremedlemmene er både norske og utenlandske.

Skattekontorets vurdering

Etter regnskapsloven § 3-4 tredje ledd skal "årsregnskapet og årsberetningen [...] være på norsk. Departementet kan ved [...] enkeltvedtak bestemme at årsregnskapet og/eller årsberetningen kan være på et annet språk."

I Ot. prp. nr. 42 (1997-1998) Om lov om årsregnskap mv., er det uttalt følgende om regnskapslovens formål, jf. pkt. 1.1:



"Regjeringen har som siktemål at regnskapsloven skal bidra til informative regnskaper for ulike grupper av regnskapsbrukere. Regnskapsbrukerne er dels investorer og kreditorer som tilfører kapital til foretakene, og dels andre grupper som har interesse av å vite hvordan foretaket drives, f.eks. de ansatte og lokalsamfunnet. Informasjonen til kapitalmarkedet skal gi grunnlag for riktig prising av finansielle objekter. Riktig prisdannelse på aksjer er en forutsetning for at ressursbruken i samfunnsøkonomien skal bli best mulig. Gode regnskaper vil også gjøre det vanskeligere for markedsdeltakere å ta ut spekulasjonsgevinster med basis i skjevt fordelt informasjon."

Det fremgår således at et av hovedformålene med regnskapsloven er å bidra til "informative regnskaper for ulike grupper av regnskapsbrukere". Regnskapsbrukere vil omfatte, jf. uttalelsen i proposisjonen, blant andre investorer, kreditorer, ansatte og lokalsamfunnet.

Det er etter skattekontorets vurdering derfor avgjørende ved vurdering av om dispensasjon fra kravet til å utarbeide årsregnskap og/eller årsberetning på norsk kan gis, at det ikke foreligger mulige brukere av regnskapsinformasjon som blir vesentlig berørt negativt ved en eventuell dispensasjon.

Det er særlig hensynet til brukerne av regnskapsinformasjon som skal vurderes ved en dispensasjonssøknad. I denne vurderingen har skattekontoret lagt vekt på at selskapenes ultimate eier er et utenlandsk selskap. Videre er det vektlagt at selskapet driver virksomhet i en bransje der alle sentrale aktører behersker og benytter engelsk.

Vennligst oppgi vår referanse ved henvendelse i saken.

Med hilsen

Vibeke Horne
rådgiver
Brukerdialog, brukerkontakt
Skatteetaten

Dokumentet er elektronisk godkjent og har derfor ikke håndskrevne signaturer.