



ÅRSREGNSKAPET FOR REGNSKAPSÅRET 2019 - GENERELL INFORMASJON

Enheten

Organisasjonsnummer:	993 463 876
Organisasjonsform:	Aksjeselskap
Foretaksnavn:	CUT-E NORDIC AS
Forretningsadresse:	Stortingsgata 6 0161 OSLO

Regnskapsår

Årsregnskapets periode:	01.01.2019 - 31.12.2019
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Konsern

Mørselskap i konsern:	Ja
Konsernregnskap lagt ved:	Ja

Regnskapsregler

Regler for små foretak benyttet:	Nei
Benyttet ved utarbeidelsen av årsregnskapet til selskapet:	Regnskapslovens alminnelige regler
Benyttet ved utarbeidelsen av årsregnskapet til konsernet:	-

Årsregnskapet fastsatt av kompetent organ

Bekreftet av representant for selskapet:	Andreas Lohff
Dato for fastsettelse av årsregnskapet:	24.06.2020

Grunnlag for avgivelse

År 2019: Årsregnskapet er elektronisk innlevert
År 2018: Tall er hentet fra elektronisk innlevert årsregnskap fra 2019

Det er ikke krav til at årsregnskapet m.v. som sendes til Regnskapsregisteret er undertegnet. Kontrollen på at dette er utført ligger hos revisor/enhetens øverste organ. Sikkerheten ivaretas ved at innsender har rolle/rettighet for innsending av årsregnskapet via Altinn, og ved at det bekreftes at årsregnskapet er fastsatt av kompetent organ.

Brønnøysundregistrene, 04.08.2021



Resultatregnskap

Beløp i: NOK	Note	2019	2018
RESULTATREGNSKAP			
Inntekter			
Salgsinntekt		3 664 873	1 693 812
Sum inntekter		3 664 873	1 693 812
Kostnader			
Varekostnad		3 573 974	1 650 910
Lønnskostnad	4		
Annen driftskostnad	4	586 108	155 386
Sum kostnader		4 160 082	1 806 295
Driftsresultat		-495 208	-112 483
Finansinntekter og finanskostnader			
Inntekt på investering i datterselskap	7	1 105 440	8 546 859
Renteinntekt fra foretak i samme konsern			7 465
Annen renteinntekt		146	6 230
Annen finansinntekt		28 427	-94 233
Sum finansinntekter		1 134 013	8 466 321
Nedskrivning av andre finansielle anleggsmidler	7, 8		
Annen rentekostnad		61 611	21 154
Annen finanskostnad		391 178	241 459
Sum finanskostnader		452 789	262 614
Netto finans		681 224	8 203 708
Ordinært resultat før skattekostnad		186 016	8 091 225
Skattekostnad på ordinært resultat	9	-57 090	102 688
Ordinært resultat etter skattekostnad		243 106	7 988 537
Årsresultat		243 106	7 988 537
Årsresultat etter minoritetsinteresser		243 106	7 988 537
Totalresultat		243 106	7 988 537



Resultatregnskap

Beløp i: NOK	Note	2019	2018
Overføringer og disponeringer			
Utbytte		243 000	7 988 536
Avsatt til annen egenkapital		106	1
Sum overføringer og disponeringer	3	243 106	7 988 537



Balanse

Beløp i: NOK	Note	2019	2018
BALANSE - EIENDELER			
Anleggsmidler			
Immaterielle eiendeler			
Utsatt skattefordel	9	57 090	
Sum immaterielle eiendeler		57 090	
Finansielle anleggsmidler			
Investering i datterselskap	7, 8	29 959 799	22 332 034
Lån til foretak i samme konsern	5		
Sum finansielle anleggsmidler		29 959 799	22 332 034
Sum anleggsmidler		30 016 889	22 332 034
Omløpsmidler			
Varer			
Fordringer			
Kundefordringer	10	992 941	167 999
Konsernfordringer	5	1 105 440	8 555 198
Sum fordringer		2 098 381	8 723 197
Bankinnskudd, kontanter og lignende			
Bankinnskudd, kontanter o.l.	6	321 967	118 264
Sum bankinnskudd, kontanter og lignende		321 967	118 264
Sum omløpsmidler		2 420 348	8 841 461
SUM EIENDELER		32 437 237	31 173 495
BALANSE - EGENKAPITAL OG GJELD			
Egenkapital			
Innskutt egenkapital			
Aksjekapital	2	141 799	141 799
Overkurs		18 577 611	18 577 611



Balanse

Beløp i: NOK	Note	2019	2018
Sum innskutt egenkapital		18 719 410	18 719 410
Opptjent egenkapital			
Annen egenkapital		350	244
Sum opptjent egenkapital		350	244
Sum egenkapital	3	18 719 760	18 719 654
Gjeld			
Langsiktig gjeld			
Utsatt skatt	9		
Annen langsiktig gjeld			
Øvrig langsiktig gjeld	5		
Sum langsiktig gjeld		0	0
Kortsiktig gjeld			
Gjeld til kredittinstitusjoner		13 381 939	4 294 116
Leverandørgjeld	10	42 688	
Betalbar skatt	9		102 688
Utbytte	3, 5	243 000	7 988 536
Kortsiktig konserngjeld	5		
Annen kortsiktig gjeld		49 850	68 500
Sum kortsiktig gjeld		13 717 477	12 453 841
Sum gjeld		13 717 477	12 453 841
SUM EGENKAPITAL OG GJELD		32 437 237	31 173 495

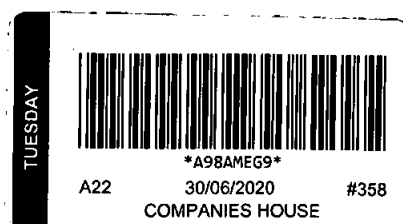


COMPANY REGISTRATION NUMBER 07876075

Aon plc

Annual Report and Accounts

For the year ended December 31, 2019





CONTENTS	PAGES
Strategic Report	<u>3</u>
Report of the Directors	<u>37</u>
Directors' Remuneration Report	<u>47</u>
Statement of Directors' Responsibilities	<u>60</u>
Independent Auditor's Report to the Members	<u>61</u>
Consolidated Financial Statements:	
Consolidated Statements of Income	<u>69</u>
Consolidated Statements of Comprehensive Income	<u>70</u>
Consolidated Statements of Financial Position	<u>71</u>
Consolidated Statements of Shareholders' Equity	<u>72</u>
Consolidated Statements of Cash Flows	<u>73</u>
Notes to Consolidated Financial Statements	<u>74</u>
Parent Company Financial Statements:	
Parent Company Statements of Financial Position	<u>138</u>
Parent Company Statements of Shareholders' Equity	<u>139</u>
Parent Company Statements of Cash Flows	<u>140</u>
Notes to Parent Company Financial Statements	<u>141</u>



STRATEGIC REPORT

STRATEGY AND BUSINESS MODEL

Aon plc and its controlled subsidiaries (which may be referred to as “Aon,” the “Company,” “Group,” “we,” “us,” or “our”) is a leading global professional services firm that provides advice and solutions to clients focused on risk, retirement, and health, delivering distinctive client value via innovative and effective risk management and workforce productivity solutions that are under-pinned by industry-leading data and analytics. Our strategy is to be the preeminent professional services firm in the world, focused on risk and people.

Our clients are globally diversified and include all market segments (individuals through personal lines, mid-market companies, and large global companies) and almost every industry in over 120 countries and sovereignties. This diversification of our customer base helps provide us stability in different economic scenarios that could affect specific industries, customer segments, or geographies. The Company’s registered office is located at the Aon Centre, 122 Leadenhall Street, London, England.

We have continued to focus our portfolio on higher-margin, capital-light professional services businesses that have high recurring revenue streams and strong cash flow generation. We endeavor to make capital allocation decisions based upon return on invested capital (“ROIC”).

IRELAND REORGANIZATION

On October 29, 2019, we filed with the Securities and Exchange (the “SEC”) a preliminary proxy statement and announced our intention to move the jurisdiction of incorporation for our parent company from the United Kingdom (“U.K.”) to Ireland (the “Reorganization”), as described in our definitive proxy statement filed with the SEC on December 20, 2019. The move is expected to drive ongoing shareholder value creation through effective capital management that maximizes ROIC. The Reorganization received shareholder approval on February 4, 2020. We are required to make an application to the High Court of Justice of England and Wales to seek approval. This application was heard and the Reorganization was completed on April 1, 2020. We believe that remaining within the European Union (“E.U.”) single market will help the firm maintain a stable corporate structure and capital flexibility. Moving the jurisdiction of incorporation for our parent company will not result in any material change to our current business operations, reporting requirements, or listings. We will maintain our operating company headquarters in London, and our commitment to the U.K. and the London insurance market remain unchanged and unrivaled. The Aon Ireland registered office is located at Metropolitan Building, James Joyce Street, Dublin 1, Ireland. For further discussion of the Reorganization, see “Business Review - Ireland Reorganization” in this report.

BUSINESS SEGMENT

The Company operates as one segment that includes all of Aon’s continuing operations, which, as a global professional services firm, provides advice and solutions to clients focused on risk, retirement, and health through five principal products and services: Commercial Risk Solutions, Reinsurance Solutions, Retirement Solutions, Health Solutions, and Data & Analytic Services. Collectively, these products and service revenue lines make up our one segment: Aon United. In addition, the Company is continuing to expand on Aon United growth initiatives through its New Ventures Group.

In 2019, our consolidated total revenue was \$11,013 million. This includes \$4,673 million in Commercial Risk Solutions, \$1,686 million in Reinsurance Solutions, \$1,817 million in Retirement Solutions, \$1,667 million in Health Solutions, and \$1,184 million in Data & Analytic Services, before intercompany eliminations.

Principal Products and Services

Commercial Risk Solutions includes retail brokerage, cyber solutions, global risk consulting, and captives. In retail brokerage, our team of expert risk advisors applies a client-focused approach to commercial risk products and services that leverage Aon’s global network of resources, industry-leading data and analytics, and specialized expertise. Cyber solutions is one of the industry’s premier resources in cyber risk management. Our strategic focus extends to identify and protect critical digital assets supported by best-in-class transactional capabilities, enhanced coverage expertise, deep carrier relationships, and incident response expertise. Global risk consulting is a world-leading provider of risk consulting services supporting clients to better understand and manage their risk profile through identifying and quantifying the risks they face. We assist clients with the selection and implementation of the appropriate risk transfer, risk retention, and risk mitigation solutions, and ensure the continuity of their operations through claims consulting. Captives is a leading global captive insurance solutions provider that manages over 1,100 insurance entities worldwide including captives, protected segregated and incorporated cell facilities, as well as entities that support insurance-linked securities and specialist insurance and reinsurance companies.

Reinsurance Solutions includes treaty and facultative reinsurance and capital markets. Treaty reinsurance addresses underwriting and capital objectives on a portfolio level, allowing our clients to more effectively manage the combination of premium



growth, return on capital, and rating agency interests. This includes the development of more competitive, innovative, and efficient risk transfer options. Facultative reinsurance empowers clients to better understand, manage, and transfer risk through innovative facultative solutions and provides the most efficient access to the global facultative reinsurance markets. Capital markets is a global investment bank with expertise in mergers and acquisitions, capital raising, strategic advice, restructuring, recapitalization services, and insurance-linked securities. We partner with insurers, reinsurers, investment firms, banks, and corporations in the management of complex commercial issues through the provision of corporate finance advisory services, capital markets solutions, and innovative risk management products.

Retirement Solutions includes core retirement, investment consulting, and human capital. Retirement consulting specializes in providing organizations across the globe with strategic design consulting on their retirement programs, actuarial services, and risk management, including pension de-risking, governance, integrated pension administration, and legal and compliance consulting. Investment consulting provides public and private companies and other institutions with advice on developing and maintaining investment programs across a broad range of plan types, including defined benefit plans, defined contribution plans, endowments, and foundations. Our delegated investment solutions offer ongoing management of investment programs and fiduciary responsibilities either in a partial or full discretionary model for multiple asset owners. It partners with clients to deliver our scale and experience to help them effectively manage their investments, risk, and governance and potentially lower costs. Human capital delivers advice and solutions that help clients accelerate business outcomes by improving the performance of their people including, assessment, optimized deployment, and the design, alignment, and benchmarking of compensation to business strategy and performance outcomes.

Health Solutions includes health and benefits brokerage and health care exchanges. Health and benefits brokerage partners with employers to develop innovative, customized benefits strategies that help manage risk, drive engagement, and promote accountability. Our private health exchange solutions help employers transform how they sponsor, structure, and deliver health benefits by building and operating a cost effective alternative to traditional employee and retiree health care. We seek outcomes of reduced employer costs, risk, and volatility, alongside greater coverage and plan choices for individual participants.

Data & Analytic Services includes Affinity, Aon InPoint, and ReView. Affinity specializes in developing, marketing and administering customized insurance programs and specialty market solutions for Affinity organizations and their members or affiliates. Aon InPoint draws on the Global Risk Insight Platform, one of Aon's proprietary databases, and is dedicated to making insurers more competitive by providing data, analytics, engagement, and consulting services. ReView draws on another Aon proprietary database and broker market knowledge to provide advisory services, analysis, and benchmarking to help reinsurers more effectively meet the needs of cedents through the development of more competitive, innovative, and efficient risk transfer options.

Revenue and Compensation

Our business generates revenues primarily through commissions, compensation from insurance and reinsurance companies for services we provide to them, and fees from customers. Commissions and fees for brokerage services vary depending upon several factors, which may include the amount of premium, the type of insurance or reinsurance coverage provided, the particular services provided to a client, insurer, or reinsurer, and the capacity in which we act. Compensation from insurance and reinsurance companies includes: (1) fees for consulting and analytics services, and (2) fees and commissions for administrative and other services provided to or on behalf of insurers. Fees from clients for advice and consulting services are dependent on the extent and value of the services we provide. Payment terms are consistent with current industry practices.

Fiduciary Funds

We typically hold funds on behalf of clients, including premiums received from clients and claims due to clients that are in transit to and from insurers. Certain funds held on behalf of clients are invested in interest-bearing premium trust accounts and can fluctuate significantly depending on when we collect and remit cash. The principal is segregated and not available for general operating purposes, though we earn interest on these accounts.

Competition

Our business operates in a highly competitive and fragmented environment. We compete with other global insurance brokers and consulting companies, including Marsh & McLennan Companies, Inc., Willis Towers Watson Public Limited Company, and Arthur J Gallagher & Company, as well as numerous specialist, regional, and local firms in almost every area of our business. We also compete with insurance and reinsurance companies that market and service their insurance products without the assistance of brokers or agents. Additionally, we compete with other businesses that do not fall into the categories above, including large financial institutions and independent consulting firms and consulting organizations affiliated with accounting, information systems, technology, and financial services firms.



Seasonality

Due to buying patterns and delivery of certain products in the markets we serve, revenues recognized tend to be higher in the first three months and last three months of each fiscal year.

Licensing and Regulation

Our business activities are subject to licensing requirements and extensive regulation under the laws of countries in which we operate, including United States ("U.S.") federal and state laws. See the "Principal Risks and Uncertainties" section of this report for information regarding how actions by regulatory authorities or changes in legislation and regulation in the jurisdictions in which we operate may have an adverse effect on our business.

Regulatory authorities in the countries and states in the U.S. in which our operating subsidiaries conduct business may require individual or company licenses to act as producers, brokers, agents, third-party administrators, managing general agents, reinsurance intermediaries, or adjusters. Under the laws of most countries and states, regulatory authorities have relatively broad discretion with respect to granting, renewing, and revoking producers', brokers', and agents' licenses to transact business in the country or state. The operating terms may vary according to the licensing requirements of the particular country or state, which may require, among other things, that a firm operates in the country or state through a local corporation. In a few countries and states, licenses may be issued only to individual residents or locally owned business entities. In such cases, our subsidiaries either have such licenses or have arrangements with residents or business entities licensed to act in the country or state.

Our subsidiaries must comply with laws and regulations of the jurisdictions in which they do business. These laws and regulations are enforced by the Financial Conduct Authority ("FCA") in the United Kingdom ("U.K."), by federal and state agencies in the U.S., and by various regulatory agencies and other supervisory authorities in other countries through the granting and revoking of licenses to do business, the licensing of agents, the monitoring of trade practices, policy form approval, limits on commission rates, and mandatory remuneration disclosure requirements.

Insurance authorities in the U.K., U.S., and certain other jurisdictions in which our subsidiaries operate have enacted laws and regulations governing the investment of funds, such as premiums and claims proceeds, held in a fiduciary capacity for others. These laws and regulations generally require the segregation of these fiduciary funds and limit the types of investments that may be made with them.

Investment, securities, and futures licensing authorities also govern certain of our business activities. For example, in the U.S., we use Aon Securities, LLC, a U.S.-registered broker-dealer and investment advisor, member of the Financial Industry Regulatory Authority ("FINRA") and Securities Investor Protection Corporation, and an indirect, wholly owned subsidiary of Aon, for capital management transaction and advisory services and other broker-dealer activities. Similar operations exist in other jurisdictions outside of the U.S.

Further, pension and financial laws and regulations, including oversight and supervision by the FCA in the U.K., the Securities and Exchange Commission ("SEC") in the U.S., and regulators in other countries govern certain of the retirement-related consulting services provided by Aon and its subsidiaries and affiliates. This includes Aon subsidiaries that provide investment advisory services regulated by various U.S. federal authorities including the SEC and FINRA, as well as authorities on the state level. In addition, other services provided by Aon and its subsidiaries and affiliates, such as trustee services and retirement and employee benefit program administrative services, are subject in various jurisdictions to pension, investment, securities, and insurance laws and regulations, and supervision.

Clientele

Our clients operate in many businesses and industries throughout the world. No one client accounted for more than 1% of our consolidated total revenues in 2019. Additionally, we place insurance with many insurance carriers, none of which individually accounted for more than 10% of the total premiums we placed on behalf of our clients in 2019.

Employees

At December 31, 2019, we employed approximately 50,000 employees and conducted our operations in more than 120 countries and sovereignties. Throughout the Strategic Report and Report of the Directors within this report, we have expanded our disclosures, where appropriate, in consideration of the reporting requirements outlined in Companies Act Section S172(1).

Information Concerning Forward-Looking Statements

This report and in reports we subsequently file or furnish and have previously filed or furnished with Companies House contains certain statements related to future results, or states our intentions, beliefs, and expectations or predictions for the future which are forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-



looking statements represent management's expectations or forecasts of future events. Forward-looking statements are typically identified by words such as "anticipate," "believe," "estimate," "expect," "forecast," "project," "intend," "plan," "probably," "potential," "looking forward," "continue," and other similar terms, and future or conditional tense verbs like "could," "may," "might," "should," "will," and "would." You can also identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. For example, we may use forward-looking statements when addressing topics such as: market and industry conditions, including competitive and pricing trends; changes in our business strategies and methods of generating revenue; the development and performance of our services and products; changes in the composition or level of our revenues; our cost structure and the outcome of cost-saving or restructuring initiatives; the outcome of contingencies; dividend policy; the expected impact of acquisitions and dispositions; pension obligations; cash flow and liquidity; expected effective tax rate; future actions by regulators; and the impact of changes in accounting rules. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from either historical or anticipated results depending on a variety of factors. Potential factors, which may be revised or supplemented in subsequent reports filed or furnished with Companies House, that could impact results include:

- general economic and political conditions in the countries in which we do business around the world, including the U.K.'s expected withdrawal from the E.U.;
- changes in the competitive environment or damage to our reputation;
- fluctuations in exchange and interest rates that could influence revenues and expenses;
- changes in global equity and fixed income markets that could affect the return on invested assets;
- changes in the funding status of our various defined benefit pension plans and the impact of any increased pension funding resulting from those changes;
- the level of our debt limiting financial flexibility or increasing borrowing costs;
- rating agency actions that could affect our ability to borrow funds;
- volatility in our tax rate due to a variety of different factors including U.S. federal income tax reform;
- changes in estimates or assumptions on our financial statements;
- limits on our subsidiaries to make dividend and other payments to us;
- the impact of lawsuits and other contingent liabilities and loss contingencies arising from errors and omissions ("E&O") and other claims against us;
- the impact of, and potential challenges in complying with, legislation and regulation in the jurisdictions in which we operate, particularly given the global scope of our businesses and the possibility of conflicting regulatory requirements across jurisdictions in which we do business;
- the impact of any investigations brought by regulatory authorities in the U.S., U.K., and other countries;
- the impact of any inquiries relating to compliance with the U.S. Foreign Corrupt Practices Act and non-U.S. anti-corruption laws and with U.S. and non-U.S. trade sanctions regimes;
- failure to protect intellectual property rights or allegations that we infringe on the intellectual property rights of others;
- the effects of English law on our operating flexibility and the enforcement of judgments against us;
- the failure to retain and attract qualified personnel;
- international risks associated with our global operations;
- the effect of natural or man-made disasters, including the effects of COVID-19 and other health pandemics;
- the potential of a system or network breach or disruption resulting in operational interruption or improper disclosure of personal data;
- our ability to develop and implement new technology;
- damage to our reputation among clients, markets or third parties;
- the actions taken by third parties that perform aspects of our business operations and client services;



- the extent to which we manage certain risks created in connection with the various services, including fiduciary and investment consulting and other advisory services, among others, that we currently provide, or will provide in the future, to clients;
- our ability to continue, and the costs and risks associated with, growing, developing and integrating companies that we acquire or new lines of business;
- changes in commercial property and casualty markets, commercial premium rates or methods of compensation;
- changes in the health care system or our relationships with insurance carriers;
- our ability to implement initiatives intended to yield cost savings and the ability to achieve those cost savings;
- our risks and uncertainties in connection with the sale of the Divested Business; and
- our ability to realize the expected benefits from our restructuring plan.

Any or all of our forward-looking statements may turn out to be inaccurate, and there are no guarantees about our performance. The factors identified above are not exhaustive. Aon and its subsidiaries operate in a dynamic business environment in which new risks may emerge frequently. Accordingly, readers should not place undue reliance on forward-looking statements, which speak only as of the dates on which they are made. We are under no obligation (and expressly disclaim any obligation) to update or alter any forward-looking statement that we may make from time to time, whether as a result of new information, future events or otherwise. Further information about factors that could materially affect Aon, including our results of operations and financial condition, is contained in the "Principal Risks and Uncertainties" section of this report.

PRINCIPAL RISKS AND UNCERTAINTIES

The risk factors set forth below reflect risks associated with existing and potential business and the industries in which we operate generally and contain "forward-looking statements" as discussed in the "Business Segment" section of this report. Readers should consider these risks in addition to the other information contained in this report as our business, financial condition, or results of operations could be materially adversely affected if any of these risks were to actually occur and the occurrence of such risks could cause our actual results to differ materially from those stated in the forward-looking statements in this document and elsewhere:

In addition, readers should consider the risks relating to the proposed Reorganization, which would result in an Irish public limited company serving as the new publicly traded parent company of Aon by means of a scheme of arrangement under English law. We cannot assure readers that the Reorganization will be completed or, if it is, that we will realize the benefits we anticipate from the Reorganization. The risk factors relating to the Reorganization are described under "Risk Factors" in our definitive proxy statement filed with the SEC on December 20, 2019, which section is incorporated herein by reference.

Business Risks

An overall decline in economic and business activity could have a material adverse effect on the financial condition and results of operations of our business.

The results of our operations are generally affected by the level of business activity of our clients, which in turn is affected by the economy of the industries and markets these clients serve. Economic downturns, volatility, or uncertainty in the broader economy or in specific markets may cause reductions in technology and discretionary spending by our clients, which may result in reductions in the growth of new business or reductions in existing business. If our clients become financially less stable, enter bankruptcy, liquidate their operations or consolidate, our revenues and collectability of receivables could be adversely affected.

The demand for property and casualty insurance generally rises as the overall level of economic activity increases and generally falls as such activity decreases, affecting both the commissions and fees generated by our Commercial Risk Solutions, Reinsurance Solutions, and Data and Analytic Service lines. The economic activity that impacts property and casualty insurance is most closely correlated with employment levels, corporate revenues, and asset values. Downward fluctuations in the year-over-year insurance premiums charged by insurers to protect against the same risk, referred to in the industry as softening of the insurance market, could adversely affect these businesses as a significant portion of the earnings are determined as a percentage of premiums charged to our clients. Insolvencies and consolidations associated with an economic downturn, especially insolvencies in the insurance industry, could adversely affect our brokerage business through the loss of clients by hampering our ability to place insurance and reinsurance business. Also, error and omission claims against us, which we refer to as E&O claims, may increase in economic downturns, also adversely affecting our business.



We face significant competitive pressures from traditional and non-traditional competitors that could affect our market share.

As a global professional services firm, we compete with global, national, regional, and local insurance companies that market and service their own products, other financial services providers, brokers, and investment managers, independent firms, and consulting organizations affiliated with accounting, information systems, technology, and financial services firms. We compete with respect to service, product features, price, commission structure, technology, financial strength, ability to access certain insurance markets, and name recognition. Our competitors may have greater financial, technical and marketing resources, larger customer bases, greater name recognition, more comprehensive products, stronger presence in certain geographies, or more established relationships with their customers and suppliers than we have.

In addition, alliances among competitors or mergers of competitors could affect our market share, and some of our competitors may have or may develop a lower cost structure, adopt more aggressive pricing policies, or provide services that gain greater market acceptance than the services that we offer or develop. Competitors may be able to respond to the need for technological changes, innovate faster, respond better to evolving client demand and industry conditions, or price their services more aggressively than we do. They may also compete for skilled professionals, finance acquisitions, fund internal growth, and compete for market share more effectively than we do. Further, new and non-traditional competitors, clients' increasing ability and determination to self-insure, and capital market alternatives to traditional insurance and reinsurance markets cause additional forms of competition and innovation that could affect our market share. This competition is further intensified by an industry trend where clients engage multiple brokers to service different portions of their accounts. If we fail to respond successfully to the to the evolving competition we face, our financial condition or results of operations might be adversely affected.

If our clients are not satisfied with our services, we may face additional cost, loss of profit opportunities, damage to our reputation, or legal liability.

We depend, to a large extent, on our relationships with our clients and our reputation for high-quality advice and solutions focused on risk, retirement, and health. If a client is not satisfied with our services, it could cause us to incur additional costs and impair profitability. Many of our clients are businesses that band together in industry groups or trade associations and actively share information among themselves about the quality of service they receive from their vendors. Accordingly, poor service to one client may negatively impact our relationships with multiple other clients. Moreover, if we fail to meet our contractual obligations, we could be subject to legal liability or loss of client relationships.

The nature of much of our work involves assumptions and estimates concerning future events, the actual outcome of which we cannot know with certainty in advance. In our investment consulting business, we may be measured based on our track record regarding judgments and advice on investments that are susceptible to influences unknown at the time the advice was given. In addition, we could make computational, software programming, or data entry or management errors. A client may claim it suffered losses due to reliance on our consulting advice, which poses risks of liability exposure and costs of defense and increased insurance premiums. In addition, claims arising from our professional services may produce publicity that could hurt our reputation and business and adversely affect our ability to retain business or secure new business.

Damage to our reputation could have a material adverse effect on our business.

Our reputation is a key asset of the Company. We advise our clients on and provide services related to a wide range of subjects and our ability to attract and retain clients is highly dependent upon the external perceptions of our level of service, trustworthiness, business practices, financial condition, and other subjective qualities. Negative perceptions or publicity regarding these matters or others could erode trust and confidence and damage our reputation among existing and potential clients, which could make it difficult for us to attract new clients and retain existing ones. Negative public opinion could also result from actual or alleged conduct by us or those currently or formerly associated with us in any number of activities or circumstances, including third parties, the use and protection of data and systems, satisfaction of client expectations, and regulatory compliance. Damage to our reputation could affect the confidence of our clients, rating agencies, regulators, stockholders, and third parties in transactions that are important to our business adversely affecting our business, financial condition, and operating results.

Revenues from commission arrangements may fluctuate due to many factors, including cyclical or permanent changes in the insurance and reinsurance markets outside of our control.

Revenues from commission arrangements have historically been affected by significant fluctuations arising from uncertainties and changes in the industries in which we operate. A significant portion of our revenue consists of commissions paid to us out of the premiums that insurers and reinsurers charge our clients for coverage. We have no control over premium rates, and our revenues and profitability are subject to change to the extent that premium rates fluctuate or trend in a particular direction. The potential for changes in premium rates is significant, due to pricing cyclical in the commercial insurance and reinsurance markets.



In addition to movements in premium rates, our ability to generate premium-based commission revenue may be challenged by:

- the growing availability of alternative methods for clients to meet their risk-protection needs, including a greater willingness on the part of corporations to “self-insure,” the use of so-called “captive” insurers, and the development of capital markets-based solutions and other alternative capital sources for traditional insurance and reinsurance needs that increase market capacity, increase competition, and put pressure on pricing;
- fluctuation in the need for insurance;
- the level of compensation, as a percentage of premium, that insurance carriers are willing to compensate brokers for placement activity;
- the growing desire of clients to move away from variable commission rates and instead compensate brokers based upon flat fees, which can negatively impact us as fees are not generally indexed for inflation and do not automatically increase with premium as does commission-based compensation; and
- competition from insurers seeking to sell their products directly to consumers, including online sales, without the involvement of an insurance broker.

The profitability of our consulting engagements with clients may not meet our expectations due to unexpected costs, cost overruns, early contract terminations, unrealized assumptions used in our contract bidding process or the inability to maintain our prices.

Our profitability with respect to consulting engagements is highly dependent upon our ability to control our costs and improve our efficiency. As we adapt to changes in our business and the market, adapt to the regulatory environment, enter into new engagements, acquire additional businesses, and take on new employees in new locations, we may not be able to manage our large, diverse and changing workforce, control our costs, or improve our efficiency.

Our profit margin, and therefore our profitability, is largely a function of the rates we are able to charge for our services and the staffing costs for our personnel. Accordingly, if we are not able to maintain the rates we charge for our services or appropriately manage the staffing costs of our personnel, we may not be able to sustain our profit margin and our profitability will suffer. The prices we are able to charge for our services are affected by a number of factors, including competitive factors, the extent of ongoing clients’ perception of our ability to add value through our services, and general economic conditions. If we cannot drive suitable cost efficiencies, our profit margins will suffer. Our cost efficiencies may also be impacted by factors such as our ability to transition consultants from completed projects to new assignments, our ability to secure new consulting engagements, our ability to forecast demand for consulting services (and, consequently, appropriately manage the size and location of our workforce), employee attrition, and the need to devote time and resources to training and professional and business development.

In our investment consulting business, we advise or act on behalf of clients regarding their investments. The results of these investments are uncertain and subject to numerous factors, some of which are within our control and some which are not. Clients that experience losses or lower than expected investment returns may leave us for competitors and/or assert claims against us.

Our investment consulting business provides advice to clients on: investment strategy, which can include advice on setting investment objectives, asset allocation, and hedging strategies; selection (or removal) of investment managers; the investment in different investment instruments and products; and the selection of other investment service providers such as custodians and transition managers. For some clients, we are responsible for making decisions on these matters and we may implement such decisions in a fiduciary or agency capacity without assuming title over the underlying funds or assets invested. Asset classes may experience poor absolute performance and third parties we recommend or select, such as investment managers, may underperform their benchmarks due to poor market performance, negligence, or other reasons, resulting in poor investment returns or losses. These losses may be attributable in whole or in part to failures on our part or to events entirely outside of our control, including but not limited to uncertainty in financial markets due to economic, political, and regulatory conditions. Regardless of the cause, clients, including client employees, participants or other third-party intended beneficiaries, who experience losses or allege that we overcharge for such fiduciary services have in the past asserted claims against us, and we anticipate future similar claims, which could be for significant amounts. Defending against these claims can involve potentially significant costs, including legal defense costs, as well as cause substantial distraction and diversion of other resources. Furthermore, our ability to limit our potential liability is restricted in certain jurisdictions and in connection with claims involving breaches of fiduciary or agency duties or other alleged errors or omissions. Additionally, clients experiencing losses or lower than expected investment returns may leave us for our competitors.

Our results of operations have been adversely affected and could be materially adversely affected in the future by the recent COVID-19 global pandemic.

In December 2019, a novel strain of coronavirus, COVID-19, was reported to have surfaced in Wuhan, China. Since then, COVID-19 has spread to multiple countries, including the United States, and has been declared a pandemic by the World Health



Organization. The global spread and unprecedented impact of COVID-19 has created significant volatility, uncertainty, and economic disruption around the world.

The extent to which the COVID-19 pandemic impacts our business, operations, and financial results will depend on numerous evolving factors that we may not be able to accurately predict, including: the ultimate geographic scope, severity, and duration of the pandemic; the impact of the pandemic on worldwide macroeconomic conditions, including interest rates, employment rates, consumer confidence and spending, Gross Domestic Product ("GDP"), property values, and foreign exchange rates in each of the markets in which we operate; governmental, business, and individual actions that have been, and continue to be, taken in response to the pandemic, including business closures, travel restrictions, quarantines, changes in laws, and social distancing (which have caused us to modify our business practices as described below); a decline in business and the ability of counterparties to pay for our services on time or at all; an increased number of E&O claims from those areas affected by the pandemic, as well as an increase in the incidence or severity of E&O claims against us; our ability to sell and provide our services, including due to the impact of travel restrictions, quarantines, social distancing, and alternative work arrangements; our ability to access capital markets or other sources of liquidity; the health of, and the effect of the pandemic on, our professionals; and potential effects on our internal controls, including those over financial reporting, as a result of changes in working environments for our employees and business partners.

The global spread of COVID-19 has caused us to modify our business practices (including restricting employee travel and meetings in person with clients or prospective clients, employee work-from-home arrangements, and the cancellation of physical participation in meetings, events, and conferences), and we may take further actions in the future as may be required by government authorities or that we determine are in the best interests of our employees, clients, and business partners.

The COVID-19 pandemic and measures taken by governmental authorities in response thereto have already had an adverse impact on certain areas of our business and results of operations, including demand for our services, revenue, and the trading price of our securities. In the last two weeks of March 2020, we experienced revenue declines in certain business lines, primarily more discretionary areas of our business, a trend which we expect to continue, and potentially worsen, into the second quarter of 2020 and beyond. In addition, if the COVID-19 pandemic continues to create significant disruptions in the credit or financial markets, or impacts our credit ratings, it could adversely affect our ability to access capital on favorable terms or at all. Finally, the impact of the COVID-19 pandemic may heighten other risks discussed in this report, which could adversely affect our business, financial condition, results of operations, cash flows, and stock price.

Financial Risks

We are exposed to fluctuations in currency exchange rates that could negatively impact our financial results and cash flows.

We face exposure to adverse movements in exchange rates of currencies other than our reporting currency, the U.S. dollar, as a significant portion of our business is located outside of the U.S. These exposures may change over time, and they could have a material adverse impact on our financial results and cash flows. Approximately 54% of our consolidated revenue is non-U.S., attributed on the basis of where the services are performed, and the exposures created can have significant currency volatility. These currency exchange fluctuations create risk in both the translation of the financial results of our global subsidiaries into U.S. dollars for our consolidated financial statements, as well as in those of our operations that receive revenue and incur expenses other than in their respective local currencies, which can reduce the profitability of our operations based on the direction the respective currencies' exchange rates move. A decrease in the value of certain currencies relative to other currencies could place us at a competitive disadvantage compared to our competitors that benefit to a greater degree from a specific exchange rate move and can, as a result, deliver services at a lower cost or receive greater revenues from such a transaction. Although we use various derivative financial instruments to help protect against adverse foreign exchange rate fluctuations, we cannot eliminate such risks, and, as a result, changes in exchange rates may adversely affect our results. For example, the strengthening of the value of the U.S. dollar versus other currencies might adversely affect the value of our products and services when translated to U.S. dollar, even if the value of such products and services has not changed in their original currency.

Changes in interest rates and deterioration of credit quality could reduce the value of our cash balances and investment portfolios and adversely affect our financial condition or results.

Operating funds available for corporate use were \$928 million at December 31, 2019 and are reported in Cash and cash equivalents and Short-term investments. Funds held on behalf of clients and insurers were \$5.2 billion at December 31, 2019 and are reported in Fiduciary assets. We also carry an investment portfolio of other long-term investments. As of December 31, 2019, these long-term investments had a carrying value of \$53 million. Adverse changes in interest rates, performance, and counterparty credit quality, including default, could reduce the value of these funds and investments, thereby adversely affecting our financial condition or results. We may experience reduced investment earnings on our cash and short-term investments of fiduciary and operating funds if the yields on investments deemed to be low risk remain at or near their current low levels or fall below their



current levels, or if negative yields on deposits or investments are experienced, as we have experienced in Japan and certain jurisdictions in the E.U. On the other hand, higher interest rates could result in a higher discount rate used by investors to value our future cash flows thereby resulting in a lower valuation of the Company. In addition, during times of stress in the banking industry, counterparty risk can quickly escalate, potentially resulting in substantial losses for us as a result of our cash or other investments with such counterparties, as well as substantial losses for our clients and the insurance companies with which we work.

Our pension obligations and value of our pension assets could adversely affect our shareholders' equity, net income, cash flow, and liquidity.

To the extent that the pension obligations associated with our pension plans continue to exceed the fair value of the assets supporting those obligations, our financial position and results of operations may be adversely affected. In particular, lower interest rates and investment returns could result in the present value of plan liabilities increasing at a greater rate than the value of plan assets, resulting in higher unfunded positions in our pension plans. In addition, the periodic revision of pension assumptions or variances of actual results from our assumptions can materially change the present value of expected future benefits, and therefore the funded status of the plans and resulting net periodic pension expense. As a result, we may experience future changes in the funded status of our plans that could require us to make additional cash contributions beyond those that have been estimated and which could adversely affect shareholders' equity, net income, cash flow and liquidity.

Our worldwide pension plans are significant, and therefore our pension contributions and expense are sensitive to various market, demographic, and other factors. These factors include equity and bond market returns, fair value of pension assets, the assumed interest rates we use to discount our pension liabilities, foreign exchange rates, rates of inflation, mortality assumptions, potential regulatory and legal changes or developments, and counterparty exposure from various investments and derivative contracts, including annuities. Variations or developments in connection with any of these factors could cause significant changes to our financial position and results of operations from year to year. In addition, contributions are generally based on statutory requirements and local funding practices, which may differ from measurements under International Financial Reporting Standards ("IFRS"), as endorsed by the E.U.

We have debt outstanding that could adversely affect our financial flexibility.

As of December 31, 2019, we had total consolidated debt outstanding of approximately \$7.3 billion. The level of debt outstanding could adversely affect our financial flexibility by reducing our ability to use cash from operations for other purposes, including working capital, dividends to shareholders, share repurchases, acquisitions, capital expenditures and general corporate purposes. We also are subject to risks that, at the time any of our outstanding debt matures, we will not be able to retire or refinance the debt on terms that are acceptable to us, or at all.

As of December 31, 2019, we had two committed credit facilities outstanding. Each of these facilities is intended to support our commercial paper obligations and our general working capital needs. In addition, each of these facilities included customary representations, warranties, and covenants, including financial covenants that require us to maintain specified ratios of adjusted consolidated EBITDA to consolidated interest expense and consolidated debt to adjusted consolidated EBITDA, tested quarterly.

A substantial portion of our outstanding debt, including certain intercompany debt obligations, contains financial and other covenants. The terms of these covenants may limit our ability to obtain, or increase the costs of obtaining, additional financing to fund working capital, capital expenditures, acquisitions, or general corporate requirements. This in turn may have the impact of reducing our flexibility to respond to changing business and economic conditions, thereby placing us at a relative disadvantage compared to competitors that have less indebtedness, or fewer or less onerous covenants associated with such indebtedness, and making us more vulnerable to general adverse economic and industry conditions.

If we cannot service our indebtedness, we may have to take actions such as selling assets, seeking additional equity, or reducing or delaying capital expenditures, strategic acquisitions, investments, and alliances, any of which could impede the implementation of our business strategy or prevent us from entering into transactions that would otherwise benefit our business. Additionally, we may not be able to take such actions or refinance any of our debt, if necessary, on commercially reasonable terms, or at all.

A decline in the credit ratings of our senior debt and commercial paper may adversely affect our borrowing costs, access to capital, and financial flexibility.

A downgrade in the credit ratings of our senior debt and commercial paper could increase our borrowing costs, reduce or eliminate our access to capital, reduce our financial flexibility, and limit our ability to implement our corporate strategy. Our senior debt ratings at December 31, 2019 were A- with a stable outlook (Standard & Poor's, or "S&P"), BBB+ with a stable outlook (Fitch, Inc., or "Fitch"), and Baa2 with a stable outlook (Moody's Investor Services, or "Moody's"). Our commercial paper ratings were A-2 (S&P), F-2 (Fitch) and P-2 (Moody's).



Real or anticipated changes in our credit ratings will generally affect any trading market for, or trading value of, our securities. Such changes could result from any number of factors, including the modification by a credit rating agency of the criteria or methodology it applies to particular issuers, a change in the agency's view of us or our industry, or as a consequence of actions we take to implement our corporate strategies. A change in our credit rating could adversely limit our access to capital and our competitive position.

U.S. federal income tax reform could create uncertainty and adversely affect our business and financial condition.

On December 22, 2017, U.S. federal tax legislation, commonly referred to as the Tax Cuts and Jobs Act (the "Tax Reform Act"), was signed into law, significantly changing the U.S. Internal Revenue Code. These changes include, among other things, lowering the corporate income tax rate, subjecting certain future foreign subsidiary earnings, whether or not distributed, to U.S. tax under a Global Intangible Low-Taxed Income provision, imposing a new alternative "Base Erosion and Anti-Abuse Tax" on U.S. corporations that limits deductions for certain deductible amounts payable to foreign affiliates, imposing significant additional limitations on the deductibility of interest payable to related and unrelated lenders, and further limiting deductible executive compensation. The new provisions have been the subject of final regulations as well as proposed regulations and other guidance that, if and when issued in final form, could materially affect the application of the new statutory provisions. In many cases, the final and proposed regulations and other guidance will apply or are proposed to apply retroactively to the date of enactment of the Tax Reform Act. The government could also further modify the proposed rules when they are issued in final form. We continue to analyze how the Tax Reform Act, and any regulations or other governmental action with respect thereto, may impact our business and results of operations. The changes effected pursuant to the Tax Reform Act, and the regulations or other governmental action thereunder, may have an adverse or volatile effect on our tax rate in fiscal years 2020 and beyond, thereby affecting our results of operations. Additionally, the resulting uncertainty with respect to the interpretation and application of the new provisions, and the risk that regulations or other governmental guidance, including revisions to any such regulations or other governmental action that may change the application of the new statutory provisions, may affect our assessment of the effect of the Tax Reform Act on our business and operations as we continue to analyze it.

Our global effective tax rate is subject to a variety of different factors, which could create volatility in that tax rate, expose us to greater than anticipated tax liabilities or cause us to adjust previously recognized tax assets and liabilities.

We are, and anticipate we will be, subject to income taxes in the U.K., U.S., Ireland and many other jurisdictions. As a result, our global effective tax rate from period to period can be affected by many factors, including changes in tax legislation or regulations, such as the enactment of the U.S. Tax Reform Act detailed above, the continuing development of regulations and other governmental action that affect the application of such legislation, our global mix of earnings, the use of global funding structures, the tax characteristics of our income, the effect of complying with transfer pricing requirements under laws of many different countries on our revenues and costs, the consequences of acquisitions and dispositions of businesses and business segments, and the portion of the income of non-U.S. subsidiaries that may be subject to U.S. tax, the portion of the income of non-U.K. subsidiaries that may be subject to U.K. tax, or the portion of the income of non-Irish subsidiaries that may be subject to Irish tax whether or not distributed to the respective U.S., U.K. or Irish shareholders. In addition, we could be subject to increased taxation as a result of changes in eligibility for the benefits of current income tax treaties between and among the U.K., the U.S., Ireland and other countries, including any future amendments to the current income tax treaties between the U.K. and Ireland and other jurisdictions (including the U.S.), or any new statutory or regulatory provisions that might limit our ability to take advantage of any such treaties. Significant judgment is required in determining our worldwide provision for income taxes, and our determination of the amount of our tax liability is always subject to review by applicable tax authorities. Our actual global tax rate may vary from our expectation and that variance may be material.

We are, and anticipate we will be, subject to tax audits conducted by U.S., U.K., Ireland and other tax authorities, and the resolution of such audits could impact our tax rate in future periods, as would any reclassification or other changes (such as those in applicable accounting rules) that increases the amounts we have provided for income taxes in our consolidated financial statements. There can be no assurance that we would be successful in attempting to mitigate the adverse impacts resulting from any changes in law, audits and other matters. Our inability to mitigate the negative consequences of any changes in the law, audits and other matters could cause our global tax rate to increase, our use of cash to increase and our financial condition and results of operations to suffer.

Changes in our accounting estimates and assumptions could negatively affect our financial position and results of operations.

We prepare our consolidated financial statements in accordance with IFRS. These accounting principles require us to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of our consolidated financial statements. We are also required to make certain judgments that affect the reported amounts of revenues and expenses during each reporting period. We periodically evaluate our estimates and assumptions including, but not limited to, those relating to revenue recognition, pensions, recoverability of assets including customer receivables, valuation of goodwill and intangibles, contingencies, share-based payments, and income taxes. We base our estimates on historical experience



and various assumptions that we believe to be reasonable based on specific circumstances. These assumptions and estimates involve the exercise of judgment and discretion, which may evolve over time in light of operational experience, regulatory direction, developments or changes in accounting principles or standards, and other factors. Actual results could differ from these estimates, or changes in assumptions, estimates, policies, or developments in the business may change our initial estimates, which could materially affect the Consolidated Statements of Income, Comprehensive Income, Financial Position, Shareholders' Equity, and Cash Flows.

We may be required to record goodwill or other long-lived asset impairment charges, which could result in a significant charge to earnings.

Under IFRS, we review our long-lived assets for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. Goodwill is assessed for impairment at least annually. Factors that may be considered in assessing whether goodwill or other long-lived assets may not be recoverable include a decline in our share price or market capitalization, reduced estimates of future cash flows and slower growth rates in our industry. We may experience unforeseen circumstances that adversely affect the value of our goodwill or other long-lived assets and trigger an evaluation of the recoverability of the recorded goodwill and other long-lived assets. Future goodwill or other long-lived asset impairment charges could materially impact our consolidated financial statements.

We are a holding company and, therefore, may not be able to receive dividends or other payments in needed amounts from our subsidiaries.

The Company is organized as a holding company, a legal entity separate and distinct from our operating entities. As a holding company without significant operations of its own, our principal assets are the shares of capital stock of our subsidiaries. We rely on dividends, interest, and other payments from these subsidiaries to meet our obligations for paying principal and interest on outstanding debt, paying dividends to shareholders, repurchasing ordinary shares, and corporate expenses. Certain of our subsidiaries are subject to regulatory requirements of the jurisdictions in which they operate or other restrictions that may limit the amounts that subsidiaries can pay in dividends or other payments to us. No assurance can be given that there will not be further changes in law, regulatory actions, or other circumstances that could restrict the ability of our subsidiaries to pay dividends or otherwise make payments to us. Furthermore, no assurance can be given that our subsidiaries may be able to make timely payments to us in order for us to meet our obligations.

Legal and Regulatory Risks

We are subject to E&O claims against us as well as other contingencies and legal proceedings, some of which, if determined unfavorably to us, could have a material adverse effect on our financial condition or results of operations.

We assist our clients with various matters, including advising on and placing insurance and reinsurance coverage and handling related claims, consulting on various human resources matters, and providing actuarial, investment consulting, and asset management services. E&O claims against us may allege our potential liability for damages arising from these services. E&O claims could include, for example, the failure of our employees or sub-agents, whether negligently or intentionally, to place coverage correctly or notify carriers of claims on behalf of clients, to provide insurance carriers with complete and accurate information relating to the risks being insured, or the failure to give error-free consulting or investment advice. It is not always possible to prevent and detect E&O, and the precautions we take may not be effective in all cases. In addition, we are subject to other types of claims, litigation, and proceedings in the ordinary course of business, which along with E&O claims, may seek damages, including punitive damages, in amounts that could, if awarded, have a material adverse impact on the Company's financial position, earnings, and cash flows. In addition to potential liability for monetary damages, such claims or outcomes could harm our reputation or divert management resources away from operating our business.

We have historically purchased, and intend to continue to purchase, insurance to cover E&O claims and other insurance to provide protection against certain losses that arise in such matters. However, we have exhausted or materially depleted our coverage under some of the policies that protect us for certain years and, consequently, are self-insured or materially self-insured for some historical claims. Additionally, parts or all of an E&O claim could fall within insurance deductibles, self-insured retentions, or policy exclusions. Accruals for these exposures, and related insurance receivables, when applicable, have been provided to the extent that losses are deemed probable and are reasonably estimable. These accruals and receivables are adjusted from time to time as developments warrant and may also be adversely affected by disputes we may have with our insurers over coverage. Amounts related to settlement provisions are recorded in Other general expenses in the Consolidated Statements of Income. Discussion of some of these claims, lawsuits, and proceedings are contained in the Notes to Consolidated Financial Statements.

In addition, we provide a variety of guarantees and indemnifications to our customers and others. In the event of a default, Aon's potential exposure is equal to the amount of the guarantee or indemnification.



The ultimate outcome of claims, lawsuits, proceedings, guarantees and indemnifications cannot be ascertained, and liabilities in indeterminate amounts may be imposed on us. It is possible that future results of operations or cash flows for any particular quarterly or annual period could be materially affected by an unfavorable resolution of these matters.

Our businesses are subject to extensive governmental regulation, which could reduce our profitability, limit our growth, or subject us to legal and regulatory actions.

Our businesses are subject to extensive legal and regulatory oversight throughout the world, including the U.K. Companies Act and the rules and regulations promulgated by the FCA, the U.S. securities laws, rules, and regulations, and a variety of other laws, rules, and regulations addressing, among other things, licensing, data privacy and protection, trade sanctions laws, restrictions and export controls, anti-money laundering, wage-and-hour standards, employment and labor relations, anti-competition, anti-corruption, currency, reserves, government contracting, and the amount of local investment with respect to our operations in certain countries. This legal and regulatory oversight could reduce our profitability or limit our growth by: increasing the costs of legal and regulatory compliance; limiting or restricting the products or services we sell, the markets we serve or enter, the methods by which we sell our products and services, the prices we can charge for our services, or the form of compensation we can accept from our clients, carriers, and third parties; or by subjecting our businesses to the possibility of legal and regulatory actions, proceedings, or fines.

The global nature of our operations increases the complexity and cost of compliance with laws and regulations adding to our cost of doing business. In addition, many of these laws and regulations may have differing or conflicting legal standards across jurisdictions, increasing the complexity and cost of compliance. In emerging markets and other jurisdictions with less developed legal systems, local laws and regulations may not be established with sufficiently clear and reliable guidance to provide us adequate assurance that we are operating our business in a compliant manner with all required licenses or that our rights are otherwise protected. In addition, certain laws and regulations, such as the Foreign Corrupt Practices Act and the Foreign Account Tax Compliance provisions of the Hiring Incentives to Restore Employment Act in the U.S., and the Bribery Act of 2010 in the U.K., impact our operations outside of the legislating country by imposing requirements for the conduct of overseas operations, and in several cases, requiring compliance by foreign subsidiaries.

In addition to the complexity of the laws and regulations themselves, the development of new laws and regulations or changes in application or interpretation of current laws and regulations also increases our legal and regulatory compliance complexity. Additionally, our acquisitions of new businesses and our continued operational changes and entry into new jurisdictions and new service offerings increases our legal and regulatory compliance complexity, as well as the type of governmental oversight to which we may be subject. Changes in laws and regulations could mandate significant and costly changes to the way we implement our services and solutions, impose additional licensure requirements or costs to our operations and services, or cause us to cease offering certain services or solutions. Furthermore, as we enter new jurisdictions or businesses and further develop and expand our services, including through acquisitions, we may become subject to additional types of laws and governmental oversight and supervision, such as those applicable to the financial lending or other service institutions. Regulatory developments that could result in changes that adversely affect us or cause us to change our business or operations include: additional requirements respecting data privacy, data security, and data usage in jurisdictions in which we operate that may increase our costs of compliance and potentially reduce the manner in which we can use data; changes in tax regulations in the jurisdictions in which we operate; regulatory actions or changes that require us to change our compensation model; or additional regulations promulgated by the FCA in the U.K., or other regulatory bodies in jurisdictions in which we operate.

In all jurisdictions, the applicable laws and regulations are subject to amendment or interpretation by regulatory authorities. Generally, such authorities are vested with relatively broad discretion to grant, renew, and revoke licenses and approvals and to implement regulations. Accordingly, we may have a license revoked or be unable to obtain new licenses and therefore be precluded or suspended from carrying on or developing some or all of our activities or otherwise fined or penalized in a given jurisdiction. No assurances can be given that our business can further develop or continue to be conducted in any given jurisdiction in the future as it has been conducted in the past.

Changes in the regulatory scheme, or even changes in how existing regulations are interpreted, could have an adverse impact on our results of operations by limiting revenue streams or increasing costs of compliance. For instance, The General Data Protection Regulation ("GDPR"), which became effective in 2018, created a range of new compliance obligations, increased financial penalties for non-compliance, and extended the scope of the E.U. data protection law to all companies processing data of E.U. residents, wherever the company's location. We have incurred substantial operational costs to bring our practices into compliance with GDPR and as other jurisdictions enact their own privacy and data protection regulations, we will incur further expenses to bring our practices in compliance with those regulations, which may differ from GDPR.

Our business' regulatory oversight also includes licensing of insurance brokers and agents, managing general agency or general underwriting operations, and the regulation of the handling and investment of client funds held in a fiduciary capacity. Our continuing ability to provide insurance broking in the jurisdictions in which we operate depends on our compliance with the rules and regulations



promulgated by the regulatory authorities in each of these jurisdictions. Also, we can be affected indirectly by the governmental regulation and supervision of insurance companies. For instance, if we are providing or managing general underwriting services for an insurer, we may have to contend with regulations affecting our client.

Services provided in our Health Solutions and Retirement Solutions service lines are also the subject of ever-evolving government regulation, either because the services provided to our clients are regulated directly or because third parties upon whom we rely to provide services to clients are regulated, thereby indirectly affecting the manner in which we provide services to those clients. In particular, our health care exchange business depends upon the private sector of the U.S. insurance system and its role in financing health care delivery, and insurance carriers' use and payment of commissions to agents, brokers, and other organizations to market and sell individual and family health insurance products and plans. Uncertainty regarding, or any changes to, state or federal law, or the interpretation of such law by applicable regulatory agencies could delay client adoption of our health care exchanges, impair our ability to retain clients who have adopted our health care exchanges, or cause insurance carriers to alter or eliminate the products and plans that they offer or attempt to move members into new products or plans for which we receive lower commissions. In addition, changes in laws, government regulations, or the way those regulations are interpreted in the jurisdictions in which we operate could affect the viability, value, use, or delivery of benefits and human resources programs, including changes in regulations relating to health and welfare plans (such as medical), defined contribution plans (such as 401(k)), or defined benefit plans (such as pension), may adversely affect the demand for, or profitability of, our services.

If we violate the laws and regulations to which we are subject, we could be subject to fines, penalties, or criminal sanctions and could be prohibited from conducting business in one or more countries. There can be no assurance that our employees, contractors, or agents will not violate these laws and regulations, causing an adverse effect on our operations and financial condition.

Heightened regulatory oversight and scrutiny may lead to additional regulatory investigations, increased government involvement, or enforcement actions, which could consume significant management time and resources and could have adverse effects on our business and operations. For instance, increased scrutiny by competition authorities may increase our costs of doing business or force us to change the way we conduct business or refrain from or otherwise alter the way we engage in certain activities. Additionally, we operate in many different business lines, which may occasionally intersect with each other, such as placing both insurance and reinsurance or providing both investment consultancy and fiduciary management services. If we fail to control possible resulting conflicts of interest, we could be subject to civil litigation, fines, penalties, and criminal sanctions and could be prohibited from participating in one or more lines of business. As regulators and other government agencies continue to examine our operations, there is no assurance that consent orders or other enforcement actions will not be issued by them in the future. These and other initiatives from national, state, and local officials may subject us to judgments, settlements, fines, or penalties, or cause us to be required to restructure or divest operations and activities, all of which could lead to reputational issues, higher operational costs, business disruption or loss, thereby adversely affecting our business, financial condition, or operating results.

Failure to protect our intellectual property rights, or allegations that we have infringed on the intellectual property rights of others, could harm our reputation, ability to compete effectively, and financial condition.

To protect our intellectual property rights, we rely on a combination of trademark laws, copyright laws, patent laws, trade secret protection, confidentiality agreements, and other contractual arrangements with our affiliates, employees, clients, strategic partners, and others, as well as internal policies and procedures regarding our management of intellectual property. However, the protective steps that we take may be inadequate to deter misappropriation of our proprietary information. In addition, we may be unable to detect the unauthorized use of, or take appropriate steps to enforce, our intellectual property rights. Further, we operate in many foreign jurisdictions and effective trademark, copyright, patent, and trade secret protection may not be available in every country or jurisdiction in which we offer our services. Additionally, our competitors may develop products similar to our products that do not conflict with our related intellectual property rights. Failure to protect our intellectual property adequately could harm our reputation and affect our ability to compete effectively.

In addition, to protect or enforce our intellectual property rights, we may initiate litigation against third parties, such as infringement suits or interference proceedings. Third parties may assert intellectual property rights claims against us, which may be costly to defend, could require the payment of damages, and could limit our ability to use or offer certain technologies, products, or other intellectual property. Any intellectual property claims, with or without merit, could be expensive, take significant time and divert management's attention from other business concerns. Successful challenges against us could require us to modify or discontinue our use of technology or business processes where such use is found to infringe or violate the rights of others, or require us to purchase licenses from third parties, any of which could adversely affect our business, financial condition, and operating results.

We have less flexibility as a public limited company incorporated under the laws of England and Wales with respect to certain aspects of capital management.



English law imposes additional restrictions on certain corporate actions. For example, English law provides that a board of directors may only allot securities with the prior authorization of shareholders, with such authorization specifying a maximum amount of shares that may be allotted under it, and lasting for a maximum period of five years, each as specified in the articles of association or relevant shareholder resolution. The current authorization is effective until the earlier of our next annual general meeting or August 31, 2020. This authorization will need to be renewed by our shareholders periodically and we intend to renew this authorization at each annual general meeting held while we remain a U.K. company.

English law also generally provides shareholders with preemptive rights when new shares are issued for cash; however, it is possible for the articles of association, or shareholders in general meeting, to exclude preemptive rights. Such an exclusion of preemptive rights may be for a maximum period of up to five years as specified in the articles of association or relevant shareholder resolution. The current exclusion is effective until the earlier of our next annual general meeting or August 31, 2020. This exclusion would need to be renewed by our shareholders periodically and we intend to renew this exclusion at each annual general meeting held while we remain a U.K. company.

English law also requires us to have available "distributable reserves" to make share repurchases or pay dividends to shareholders. Distributable reserves may be created through the earnings of the U.K. parent company or other actions. As of December 31, 2019, we had distributable reserves in excess of \$33.1 billion. While it is our intention to maintain a sufficient level of distributable reserves in order to pay dividends on our ordinary shares and make share repurchases, there is no assurance that the parent company level will maintain the necessary level of distributable reserves to do so.

English law also generally prohibits a company from repurchasing its own shares by way of "off-market purchases" without the prior approval of our shareholders. Such approval lasts for a maximum period of up to five years. Our shares are traded on the NYSE, which is not a recognized investment exchange in the U.K. Consequently, any repurchase of our shares is currently considered an "off-market purchase." The current authorization expires on June 22, 2023. Renewal of this authorization will be sought periodically.

The enforcement of civil liabilities against us may be more difficult.

Because we are a public limited company incorporated under the laws of England and Wales, investors could experience more difficulty enforcing judgments obtained against us in U.S. courts than would have been the case for a U.S. company. In addition, it may be more difficult (or impossible) to bring some types of claims against us in courts in England than it would be to bring similar claims against a U.S. company in a U.S. court.

It may be difficult to enforce judgments against us obtained in the U.S. courts.

We are a public limited company incorporated under the laws of England and Wales. Therefore, it may not be possible to effect service of process upon us within the U.S. in order to enforce judgments of U.S. courts against us based on the civil liability provisions of the U.S. federal securities laws.

There is doubt as to the enforceability in England and Wales, in original actions or in actions for enforcement of judgments of U.S. courts, of civil liabilities solely based on the U.S. federal securities laws. The English courts will, however, treat any amount payable by us under U.S. judgment as a debt and new proceedings can be commenced in the English courts to enforce this debt against us. The following criteria must be satisfied in order for the English court to enforce the debt created by the U.S. judgment:

- the U.S. court having had jurisdiction over the original proceedings according to English conflicts of laws principles and rules of English private international law at the time when proceedings were initiated;
- the U.S. proceedings not having been brought in breach of a jurisdiction or arbitration clause except with the agreement of the defendant or the defendant's subsequent submission to the jurisdiction of the court;
- the U.S. judgment being final and conclusive on the merits in the sense of being final and unalterable in the court which pronounced it and being for a definite sum of money;
- the recognition or enforcement, as the case may be, of the U.S. judgment not contravening English public policy in a sufficiently significant way or contravening the Human Rights Act 1998 (or any subordinate legislation made thereunder, to the extent applicable);
- the U.S. judgment not being for a sum payable in respect of taxes, or other charges of a like nature, or in respect of a penalty or fine, or otherwise based on a U.S. law that an English court considers to be a penal or revenue law;
- the U.S. judgment not having been arrived at by doubling, trebling or otherwise multiplying a sum assessed as compensation for the loss or damages sustained, and not otherwise being a judgment contrary to section 5 of the Protection of Trading Interests Act 1980 or is a judgment based on measures designated by the Secretary of State under Section 1 of that Act;
- the U.S. judgment not having been obtained by fraud or in breach of English principles of natural justice;



- the U.S. judgment not being a judgment on a matter previously determined by an English court, or another court whose judgment is entitled to recognition (or enforcement as the case may be) in England, in proceedings involving the same parties which conflicts with an earlier judgment of such court;
- the party seeking enforcement (being a party who is not ordinarily resident in some part of the U.K. or resident in an EU Member State) providing security for costs, if ordered to do so by the English courts; and
- the English enforcement proceedings being commenced within the relevant limitation period.

If an English court gives judgment for the sum payable under a U.S. judgment, the English judgment will be enforceable by methods generally available for this purpose. These methods generally permit the English court discretion to prescribe the manner of enforcement. Also note that, in any enforcement proceedings, the judgment debtor may raise any counterclaim that could have been brought if the action had been originally brought in England unless the subject of the counterclaim was in issue and denied in the U.S. proceedings.

Operational Risks

The economic and political conditions of the countries and regions in which we operate, including the U.K.'s withdrawal from the E.U., could have an adverse impact on our business, financial condition, operating results, liquidity, and prospects for growth.

Our operations in countries undergoing political change or experiencing economic instability are subject to uncertainty and risks that could materially adversely affect our business. These risks include, particularly in emerging markets, the possibility we would be subject to undeveloped or evolving legal systems, unstable governments and economies, and potential governmental actions affecting the flow of goods, services, and currency.

Furthermore, the U.K.'s withdrawal from the E.U., which took place on January 31, 2020 ("Brexit"), has created uncertainty about the future relationship between the U.K. and the E.U. The U.K. entered an 11-month transition period until December 31, 2020, giving the U.K. and the E.U. 11 months in which to negotiate and ratify the terms of what is often referred to as a "free trade deal". With formal trade deal negotiations expected to begin in late February, there remains inevitable uncertainty about the scope of any such arrangement, particularly in key areas such as the regulation of financial services, tax, immigration and employment laws. Our publicly traded parent is incorporated in the U.K., and we have significant operations and a substantial workforce within the country. Aon enjoys certain benefits based on the U.K.'s membership in the E.U., and the lack of clarity around the future relationship between the U.K. and the E.U. creates uncertainty that may have a material impact on our business and operations. We may also be required to incur additional expense as we adapt to the new political and regulatory environment. We have taken steps and enacted plans, including the proposed Reorganization, to ensure that we are able to operate our business in the normal course following Brexit. However, if one or more of such actions or plans is unsuccessful or ineffective, or if we become non-compliant with any conditions attached to such plans or actions, it may affect our business operations and financial condition. Additionally, Brexit has the potential to adversely affect global economic conditions and the stability of global financial markets, which in turn could have a material adverse effect on our business, financial condition, and results of operations.

Additionally, any development that has the effect of devaluing the euro or British pound could meaningfully reduce the value of our assets and reduce the usefulness of liquidity alternatives denominated in that currency such as our multicurrency U.S. credit facility. We also deposit some of our cash, including cash held in a fiduciary capacity, with certain European financial institutions. While we continuously monitor and manage exposures associated with those deposits, to the extent the uncertainty surrounding economic stability in Europe and the future viability of the euro suddenly and adversely impacts those financial institutions, some or all of those cash deposits could be at risk.

We may not realize all of the expected benefits from our restructuring plan and other operational improvement initiatives.

In 2017, we initiated a global restructuring plan (the "Restructuring Plan") in connection with the sale of the Divested Business. The Restructuring Plan was intended to streamline operations across the organization and deliver greater efficiency, insight, and connectivity. The Restructuring Plan was completed on December 31, 2019 and resulted in cumulative costs of approximately \$1,428 million over the three-year period, consisting of approximately \$616 million in workforce reduction, \$119 million in technology rationalization costs, \$66 million in lease consolidation costs, \$54 million in non-cash asset impairments and \$573 million in other costs, including certain separation costs associated with the sale of the Divested Business.

We estimate that our annualized savings from the Restructuring Plan and other operational improvement initiatives will be approximately \$580 million in 2020. Actual total savings and timing may differ from our estimates and we cannot assure that we will achieve the targeted savings. Unrealized savings in connection with the Restructuring Plan could adversely affect our consolidated financial statements.



Our success depends on our ability to retain and attract experienced and qualified personnel, including our senior management team and other professional personnel.

We depend, in material part, upon the members of our senior management team who possess extensive knowledge and a deep understanding of our business and our strategy, as well as the colleagues who are critical to developing and retaining client relationships. The unexpected loss of services of any of these senior leaders could have a disruptive effect adversely impacting our ability to manage our business effectively and execute our business strategy. Competition for experienced professional personnel is intense, and we are constantly working to retain and attract these professionals. If we cannot successfully do so, our business, operating results, and financial condition could be adversely affected. While we have plans for key management succession and long-term compensation plans designed to retain our senior management team and critical colleagues, if our succession plans and retention programs do not operate effectively, our business could be adversely affected. We also are committed to diversity and inclusion and strive to maintain an equitable work environment that unlocks the full potential of all of our personnel. If we are unsuccessful in maintaining such a work environment, we could experience difficulty attracting and retaining personnel, which could have a negative impact on our business.

Our global operations expose us to various international risks that could adversely affect our business.

Our operations are conducted globally. Accordingly, we are subject to regulatory, legal, economic, and market risks associated with operating in, and sourcing from, foreign countries, including:

- difficulties in staffing and managing our foreign offices, including due to unexpected wage inflation or job turnover, and the increased travel, infrastructure, and legal and compliance costs and risks associated with multiple international locations;
- hyperinflation in certain foreign countries;
- conflicting regulations in the countries in which we do business;
- imposition of investment requirements or other restrictions by foreign governments;
- longer payment cycles;
- greater difficulties in collecting accounts receivable;
- insufficient demand for our services in foreign jurisdictions;
- our ability to execute effective and efficient cross-border sourcing of services on behalf of our clients;
- the reliance on or use of third parties to perform services on behalf of the Company;
- disparate tax regimes;
- restrictions on the import and export of technologies; and
- trade barriers.

The occurrence of natural or man-made disasters could result in declines in business and increases in claims that could adversely affect our financial condition and results of operations.

We are exposed to various risks arising out of natural disasters, including earthquakes, hurricanes, fires, floods, tornadoes, extreme weather, or other climate events; pandemic health events, and man-made disasters, including acts of terrorism, civil unrest, violence, military actions, and cyber-terrorism. The continued threat of terrorism and other events or disasters may cause significant volatility in global financial markets, and a natural or man-made disaster could trigger energy shortages, public health issues, or an economic downturn or instability in the areas directly or indirectly affected by the disaster. These consequences could, among other things, result in a decline in business and increased claims from those areas. They could also result in reduced underwriting capacity, making it more difficult for our professionals to place business. Disasters also could disrupt public and private infrastructure, including communications and financial services, which could disrupt our normal business operations.

A natural or man-made disaster also could disrupt the operations of our counterparties or result in increased prices for the products and services they provide to us. In addition, a disaster could adversely affect the value of the assets in our investment portfolio. Finally, a natural or man-made disaster could increase the incidence or severity of E&O claims against us.

Our inability to successfully recover should we experience a disaster or other business continuity problem could cause material financial loss, loss of human capital, regulatory actions, reputational harm, or legal liability.

Our operations are dependent upon our ability to protect our personnel, offices, and technology infrastructure against damage from business continuity events that could have a significant disruptive effect on our operations. Should we experience a local or regional disaster or other business continuity problem, such as a security incident or attack, a natural disaster, climate event, terrorist attack, pandemic, power loss, telecommunications failure, or other natural or man-made disaster, our continued success will depend, in part, on the availability of our personnel and office facilities, and the proper functioning of computer systems, telecommunications, and other related systems and operations. In events like these, while our operational size, the multiple locations from which we operate, and our existing back-up systems provide us with some degree of flexibility, we still can experience near-term operational



challenges in particular areas of our operations. We could potentially lose access to key executives, personnel, or client data or experience material adverse interruptions to our operations or delivery of services to our clients in a disaster recovery scenario. A disaster on a significant scale or affecting certain of our key operating areas within or across regions, or our inability to successfully recover should we experience a disaster or other business continuity problem, could materially interrupt our business operations and cause material financial loss, loss of human capital, regulatory actions, reputational harm, damaged client relationships, or legal liability.

We rely on complex information technology systems and networks to operate our business. Any significant system or network disruption due to a breach in the security of our information technology systems could have a negative impact on our reputation, operations, sales, and operating results.

We rely on the efficient, uninterrupted, and secure operation of complex information technology systems and networks, some of which are within the Company and some of which are outsourced to third parties. All information technology systems are potentially vulnerable to damage or interruption from a variety of sources, including but not limited to cyber-attacks, computer viruses, security breaches, and unauthorized access or improper actions by insiders or employees. We are at risk of attack by a growing list of adversaries through new and increasingly sophisticated methods of attack. Because the techniques used to obtain unauthorized access or sabotage systems change frequently, we may be unable to anticipate these techniques, implement adequate preventive measures, or detect and respond quickly enough in the event of an incident or attack. We regularly experience attacks on our systems and networks and have from time to time experienced cybersecurity incidents, such as computer viruses, unauthorized parties gaining access to our information technology systems, data loss via malicious and non-malicious methods, and similar incidents, which to date have not had a material impact on our business. If we are unable to efficiently and effectively maintain and upgrade safeguards, we may incur unexpected costs and certain of our systems may become more vulnerable to unauthorized access. Problems with the information technology systems of vendors, including breakdowns or other disruptions in communication services provided by a vendor, failure of a vendor to handle current or higher volumes, difficulties in the migration of services or data to third parties or the cloud hosted by third parties, cyber-attacks, and security breaches could adversely affect our ability to deliver products and services to customers and other businesses. Additionally, we are a global and acquiritive organization and we therefore might not adequately identify weaknesses in certain of our information systems, including those of targets we acquire, which could expose us to unexpected liabilities and fines or make our own systems more vulnerable to attack. These types of incidents affecting us or our third-party vendors could result in intellectual property or other confidential information being lost or stolen, including client or employee personal information or company data.

We have implemented various measures to manage our risks related to system and network security and disruptions, but a security breach or a significant or extended disruption in the functioning of our information technology systems could damage our reputation, cause us to lose clients, adversely impact our operations, sales, and operating results, and require us to incur significant expense and divert resources to address and remediate or otherwise resolve such issues. Additionally, in order to maintain the level of security, service, and reliability that our clients require, we may be required to make significant additional investments in our information technology system.

Improper disclosure of confidential, personal, or proprietary data could result in regulatory scrutiny, legal liability, or harm to our reputation.

One of our significant responsibilities is to maintain the security and privacy of our employees' and clients' confidential and proprietary information, including confidential information about our clients' and employees' compensation, medical information, and other personally identifiable information. We maintain policies, procedures, and technological safeguards designed to protect the security and privacy of this information. Nonetheless, we cannot eliminate the risk of human error, employee or vendor malfeasance, or cyber-attacks that could result in improper access to or disclosure of confidential, personal, or proprietary information. Such access or disclosure could harm our reputation and subject us to liability under our contracts and laws and regulations that protect personal data, resulting in increased costs, fines, loss of revenue, and loss of clients. The release of confidential information as a result of a security breach could also lead to litigation or other proceedings against us by affected individuals or business partners, or by regulators, and the outcome of such proceedings, which could include penalties or fines, could have a significant negative impact on our business.

In many jurisdictions, including in the U.S. and the U.K., we are subject to laws and regulations relating to the collection, use, security, and transfer of this information. These laws and regulations are frequently changing and are becoming increasingly complex and sometimes conflict among the various jurisdictions and countries in which we provide services both in terms of substance and in terms of enforceability. This makes compliance challenging and expensive. Additionally, certain jurisdictions' regulations include provisions that may require us to inform affected clients or employees in the event of a breach of confidential information before we fully understand or appreciate the extent of the breach. These notice provisions present operational challenges and related risk. In particular, the E.U.'s GDPR, which went into effect in May 2018, caused us to incur significant expenses in an effort to implement the applicable GDPR provisions within our business before the effective date



causing distraction from other aspects of our business. In addition, non-compliance with GDPR could result in proceedings against us by governmental entities or others and additional costs in connection therewith. Other jurisdictions in which we operate have adopted their own regulations governing personal data and information, and we expect additional jurisdictions to continue to adopt regulations. We have and will continue to incur expenses and devote resources to bring our practices into compliance with these regulations and future regulations. Our failure to comply with or successfully implement processes in response to changing regulatory requirements in this area could result in legal liability, result in proceedings or fines against us by governmental entities or others, or impair our reputation in the marketplace. Further, regulatory initiatives in the area of data protection are more frequently including provisions allowing authorities to impose substantial fines and penalties, and therefore, failure to comply could also have a significant financial impact.

Our business performance and growth plans could be negatively affected if we are not able to gain internal efficiencies through the application of technology or effectively apply technology in driving value for our clients through innovation and technology-based solutions. Conversely, investments in internal systems or innovative product offerings may fail to yield sufficient return to cover their investments.

Our success depends, in part, on our ability to develop and implement technology-based solutions that anticipate or keep pace with rapid and continuing changes in technology, industry standards, and client preferences. We may not be successful in anticipating or responding to these developments on a timely and cost-effective basis. The effort to gain technological expertise, develop new technologies in our business, and achieve internal efficiencies through technology require us to incur significant expenses and attract talent with the necessary skills. There is no assurance that our technological investments in internal systems will achieve the intended efficiencies and such unrealized savings or benefits could affect our results of operations. Additionally, if we cannot offer new technologies as quickly as our competitors, if our competitors develop more cost-effective technologies, or if our ideas are not accepted in the marketplace, it could have a material adverse effect on our ability to obtain and complete client engagements. For example, we have invested significantly in the development of our proprietary databases, repositories of global insurance and reinsurance placement information, which we use to drive results for our clients in the insurance and reinsurance placement process. Our competitors are developing competing databases, and their success in this space may impact our ability to differentiate our services to our clients through the use of unique technological solutions. Innovations in software, cloud computing, or other technologies that alter how our services are delivered could significantly undermine our investment in this business if we are slow to innovate or unable to take advantage of these developments.

We are continually developing and investing in innovative and novel service offerings that we believe will address needs that we identify in the markets. Nevertheless, for those efforts to produce meaningful value, we are reliant on a number of other factors, some of which are outside of our control. For example, our Health Solutions revenue line has invested substantial time and resources in launching health care exchanges under the belief that these exchanges will serve a useful role in helping corporations and individuals in the U.S. manage their growing health care expenses. In order for these exchanges to be successful, health care insurers and corporate and individual participants have to deem them suitable, and whether those parties will find them suitable will be subject to their own particular circumstances.

We rely on third parties to perform key functions of our business operations enabling our provision of services to our clients. These third parties may act in ways that could harm our business.

We rely on third parties, and in some cases subcontractors, to provide services, data, and information such as technology, information security, funds transfers, data processing, support functions, and administration that are critical to the operations of our business. These third parties include correspondents, agents and other brokerage and intermediaries, insurance markets, data providers, plan trustees, payroll service providers, benefits administrators, software and system vendors, health plan providers, investment managers, and providers of human resources, among others. As we do not fully control the actions of these third parties, we are subject to the risk that their decisions, actions, or inactions may adversely impact us and replacing these service providers could create significant delay and expense. A failure by third parties to comply with service level agreements or regulatory or legal requirements in a high quality and timely manner, particularly during periods of our peak demand for their services, could result in economic and reputational harm to us. In addition, we face risks as we transition from in-house functions to third-party support functions and providers that there may be disruptions in service or other unintended results that may adversely affect our business operations. These third parties face their own technology, operating, business, and economic risks, and any significant failures by them, including the improper use or disclosure of our confidential client, employee, or company information, could cause harm to our business and reputation. An interruption in or the cessation of service by any service provider as a result of systems failures, cybersecurity incidents, capacity constraints, financial difficulties, or for any other reason could disrupt our operations, impact our ability to offer certain products and services, and result in contractual or regulatory penalties, liability claims from clients, or employees, damage to our reputation, and harm to our business.



Our business is exposed to risks associated with the handling of client funds.

Certain of our businesses collect premiums from insureds and remits the premiums to the respective insurers. We also collect claims or refunds from insurers on behalf of insureds, which are then remitted to the insureds. Consequently, at any given time, we may be holding and managing funds of our clients. This function creates a risk of loss arising from, among other things, fraud by employees or third parties, execution of unauthorized transactions, errors relating to transaction processing, or other cybersecurity events or security breaches. We are also potentially at risk in the event the financial institution in which we hold these funds suffers any kind of insolvency or liquidity event. The occurrence of any of these types of events in connection with this function could cause us financial loss and reputational harm.

In connection with the implementation of our corporate strategies and initiatives, we face risks associated with, among others, the acquisition or disposition of businesses, the integration and development of acquired businesses, and the entry into new lines of business or products.

In pursuing our corporate strategy, we often acquire other businesses or dispose of or exit businesses we currently own and we routinely are actively engaged in the process of identifying, analyzing, and negotiating possible transactions. The success of this strategy is dependent upon our ability to identify appropriate acquisition and disposition targets, negotiate transactions on favorable terms, complete transactions and, in the case of acquisitions, successfully integrate them into our existing businesses and culture. If a proposed transaction is not consummated, the time and resources spent pursuing it could adversely result in missed opportunities to locate and acquire other businesses. If acquisitions are made, there can be no assurance that we will realize the anticipated benefits of such acquisitions, including, but not limited to, revenue growth, operational efficiencies, or expected synergies, and we could incur unexpected costs in connection with integration. If we dispose of or otherwise exit certain businesses, there can be no assurance that we will not incur certain disposition related charges, we will be able to reduce overhead related to the divested assets, or will realize the intended benefits of the disposition.

We may enter new lines of business or offer new products and services within existing lines of business either through acquisitions or through initiatives to generate organic revenue growth. These new lines of business, products, and services present the Company with additional risks, particularly in instances where the markets are new or not fully developed. Such risks include the investment of significant time and resources; the possibility that these efforts will be not be successful; the possibility that the marketplace does not accept our products or services or that we are unable to retain clients that adopt our new products or services; and the risk of new or additional liabilities associated with these efforts. In addition, many of the businesses that we acquire and develop will likely have significantly smaller scales of operations prior to the implementation of our growth strategy. If we are not able to manage the growing complexity of these businesses, including improving, refining, or revising our systems and operational practices, and enlarging the scale and scope of the businesses, our business may be adversely affected. Other risks include developing knowledge of and experience in the new business, product or service, integrating the acquired business into our systems and culture, recruiting and retaining experienced professionals, and developing and capitalizing on new relationships with experienced market participants. External factors, such as compliance with new or revised regulations, competitive alternatives, and shifting market preferences may also impact the successful implementation of a new line of business, products, or services. Failure to manage these risks in the acquisition or development of new businesses could materially and adversely affect our business, results of operations, and financial condition.

We are subject to various risks and uncertainties in connection with the sale of the Divested Business.

On May 1, 2017, we sold the Divested Business to an entity controlled by affiliates of The Blackstone Group L.P. (the "Buyer"). This transaction carries inherent risks, including the risk that we will not earn the \$500 million of additional consideration or otherwise realize the intended value of the transaction. Furthermore, we have entered into ongoing commercial arrangements with the Buyer. If we do not realize the intended benefits of these arrangements, it could affect our results of operations or adversely affect our relationship with clients, partners, colleagues, and other third parties. Additionally, if the Divested Business does not deliver the level of service to which our clients and partners are accustomed, it could adversely affect our relationships with such third parties.

Risks Related to Our Ordinary Shares

Transfers of the Class A Ordinary Shares may be subject to stamp duty or SDRT in the U.K., which would increase the cost of dealing in the Class A Ordinary Shares.

Stamp duty reserve taxes ("SDRT") are imposed in the U.K. on certain transfers of chargeable securities (which include shares in companies incorporated in the U.K.) at a rate of 0.5 percent of the consideration paid for the transfer. Certain transfers of shares to depositories or into clearance systems are charged at a higher rate of 1.5 percent.

Our Class A Ordinary Shares are eligible to be held in book entry form through the facilities of Depository Trust Company ("DTC"). Transfers of shares held in book entry form through DTC will not attract a charge to stamp duty or SDRT in the U.K. A



transfer of the shares from within the DTC system out of DTC and any subsequent transfers that occur entirely outside the DTC system will attract a charge to stamp duty at a rate of 0.5 percent of any consideration, which is payable by the transferee of the shares. Any such duty must be paid (and the relevant transfer document stamped by Her Majesty's Revenues and Customs ("HMRC")) before the transfer can be registered in the share registers of Aon. If those shares are redeposited into DTC, the redeposit will attract stamp duty or SDRT at a rate of 1.5 percent of the value of the shares.

We have put in place arrangements to require that shares held in certificated form cannot be transferred into the DTC system until the transferor of the shares has first delivered the shares to a depository specified by us so that SDRT may be collected in connection with the initial delivery to the depository. Any such shares will be evidenced by a receipt issued by the depository. Before the transfer can be registered in our share registers, the transferor will also be required to put in the depository funds to settle the resultant liability to SDRT, which will be charged at a rate of 1.5 percent of the value of the shares.

Quantitative and Qualitative Disclosures About Market Risk

We are exposed to potential fluctuations in earnings, cash flows, and the fair values of certain of our assets and liabilities due to changes in interest rates and foreign exchange rates. To manage the risk from these exposures, we enter into a variety of derivative instruments. We do not enter into derivatives or financial instruments for trading or speculative purposes.

The following discussion describes our specific exposures and the strategies we use to manage these risks. Refer to Note 2 "Summary of Significant Accounting Principles and Practices" of the Notes to Consolidated Financial Statements for a discussion of our accounting policies for financial instruments and derivatives.

Foreign Exchange Risk

We are subject to foreign exchange rate risk. Our primary exposures include exchange rates between the U.S. dollar and the euro, the British pound, the Canadian dollar, the Australian dollar, the Indian rupee, and the Japanese yen. We use over-the-counter options and forward contracts to reduce the impact of foreign currency risk to our financial statements.

Additionally, some of our non-U.S. brokerage subsidiaries receive revenue in currencies that differ from their functional currencies. Our U.K. subsidiaries earn a portion of their revenue in U.S. dollars, euro, and Japanese yen, but most of their expenses are incurred in British pounds. At December 31, 2019, we have hedged approximately 45% of our U.K. subsidiaries' expected exposures to the U.S. dollar, euro, and Japanese yen transactions for the years ending December 31, 2020 and 2021. We generally do not hedge exposures beyond three years.

We also use forward and option contracts to economically hedge foreign exchange risk associated with monetary balance sheet exposures, such as intercompany notes and current assets and liabilities that are denominated in a non-functional currency and are subject to remeasurement.

The potential loss in future earnings from foreign exchange derivative instruments resulting from a hypothetical 10% adverse change in year-end exchange rates would be \$0.4 million and \$3.8 million at December 31, 2020 and 2021, respectively.

Interest Rate Risk

Our fiduciary investment income is affected by changes in short-term interest rates. We monitor our net exposure to short-term interest rates, and as appropriate, hedge our exposure with various derivative financial instruments. This activity primarily relates to brokerage funds held on behalf of clients in North America, continental Europe, and the Asia Pacific region. A hypothetical, instantaneous parallel decrease in the year-end yield curve of 100 basis points would cause a decrease, net of derivative positions, of \$50 million to each of 2020 and 2021 pretax income. A corresponding increase in the year-end yield curve of 100 basis points would cause an increase, net of derivative positions, of \$50 million to each of 2020 and 2021 pre-tax income.

We have long-term debt outstanding, excluding the current portion, with a fair market value of \$7.4 billion and \$6.2 billion as of December 31, 2019 and December 31, 2018, respectively. The fair value was greater than the carrying value by \$815 million at December 31, 2019, and \$166 million greater than the carrying value at December 31, 2018. A hypothetical 1% increase or decrease in interest rates would change the fair value by a decrease of 7% or an increase of 8%, respectively, at December 31, 2019.

We have selected hypothetical changes in foreign currency exchange rates, interest rates, and equity market prices to illustrate the possible impact of these changes; we are not predicting market events.



BUSINESS REVIEW

EXECUTIVE SUMMARY OF 2019 FINANCIAL RESULTS

Aon is a leading global professional services firm providing a broad range of risk, retirement, and health solutions underpinned by proprietary data and analytics. Management continues to lead its set of initiatives designed to strengthen Aon and unite the firm with one portfolio of capability enabled by proprietary data and analytics and one operating model to deliver additional insight, connectivity, and efficiency.

Financial Results

On January 1, 2019, Aon adopted new accounting guidance related to the treatment of leases (“IFRS 16”) that was applied using the modified retrospective approach. Under this approach, prior periods were not restated. Refer to Note 2 “Summary of Significant Accounting Principles and Practices” for further information surrounding the quantitative and qualitative impacts of adopting the new accounting guidance.

The following is a summary of our 2019 financial results from continuing operations:

- Revenue increased \$243 million, or 2%, to \$11,013 million in 2019 compared to 2018, reflecting 6% organic revenue growth, partially offset by a 3% unfavorable impact if we were to translate prior year period results using current period foreign exchange rates (“foreign currency translation”) and a 1% unfavorable impact from divestitures, net of acquisitions. Organic revenue growth for the year was highlighted by each of the five solution lines contributing similar or improved growth compared to the prior year.
- Operating expenses decreased \$464 million, or 5%, to \$8,850 million in 2019 compared to 2018 due primarily to a \$241 million favorable impact from foreign currency translation, a \$176 million decrease from a non-cash impairment charge related to certain assets and liabilities that were classified as held for sale in the prior year period, \$169 million of incremental savings from restructuring and other operational improvement initiatives, an \$81 million decrease in expenses related to divestitures, net of acquisitions, a \$62 million net decrease in expense related to legacy litigation, and a \$59 million decrease in restructuring charges, partially offset by an increase in expense associated with 6% organic revenue growth and investments supporting long-term growth initiatives.
- Operating margin increased to 19.6% in 2019 from 13.5% in 2018. The increase in operating margin from the prior year is primarily driven by organic revenue growth of 6% and strong operational improvement.
- Due to the factors set forth above, net income from continuing operations was \$1,490 million in 2019, an increase of \$460 million, or 45%, from 2018.
- Diluted earnings per share from continuing operations increased to \$6.01 per share during the twelve months of 2019 from \$3.99 per share in 2018.
- Cash flow provided by operating activities from continuing operations was \$2,002 million in 2019, an increase of \$369 million, or 23%, from \$1,633 million in 2018. The current year period includes approximately \$130 million of net cash payments related to certain litigation settlements. The prior year comparable period included an \$80 million accelerated pension contribution. The prior year also included operating lease payments, a significant portion of which, after the adoption of IFRS 16, are classified as financing activities.

IRELAND REORGANIZATION

In October 2019, we announced the proposed Reorganization, which would result in an Irish public limited company serving as our new publicly traded parent company by means of a scheme of arrangement under English law. The Reorganization would effectively change the jurisdiction of incorporation of the publicly traded parent company of Aon from the U.K. to Ireland.

The Reorganization requires shareholder approval, which was obtained on February 4, 2020. We are also required to make an application to the High Court of Justice of England and Wales to seek approval of the Reorganization. This application was heard and the Reorganization was completed, on April 1, 2020.

Upon completion of the Reorganization, each shareholder will own the same number of Class A Ordinary Shares of the new Irish parent company that such shareholder owned immediately prior to completion of the Reorganization, and each shareholder’s proportionate ownership and relative voting rights will remain unchanged. We will continue to report earnings and other financial statements in accordance with SEC regulations, including U.S. dollar denominated financial statements. The shares of the new Irish parent company are listed on the NYSE under the symbol “AON,” the same symbol under which our Class A Ordinary Shares are currently listed.



We believe the Reorganization will have no material impact on the day-to-day conduct of the various operating companies within Aon, the strategy of Aon, or the dividend policy of the new Irish parent company. The location of our future operations will depend on the needs of our business, independent of legal domicile, as per our practice prior to the Reorganization.

BUSINESS COMBINATION AGREEMENT

On March 9, 2020, Aon and Willis Towers Watson Public Limited Company, an Irish public limited company (“WTW”), entered into a business combination agreement (the “BCA”) with respect to a combination of the parties. At the effective date of the combination, WTW shareholders will be entitled to receive 1.08 newly issued Class A ordinary shares, nominal value \$0.01 per share, of Aon Ireland in exchange for each ordinary share of WTW held by such holders. The combination is expected to be completed in the first half of 2021 and is subject to Irish Takeover Rules. The BCA contains certain operating covenants relating to the conduct of business of both parties in the interim period until the transaction is completed. These covenants require both parties to operate their respective businesses in all material respects in the ordinary course of business consistent with past practice. In addition, these covenants restrict each party from engaging in certain actions unless a party obtains the prior written consent of the other party. These actions relate to, among other things, authorizing or paying dividends above a specified rate; issuing or authorizing for issuance additional securities; salary, benefits or other compensation and employment-related matters; capital management, debt and liquidity matters; engaging in mergers, acquisitions and dispositions of assets or businesses; entering into or materially modifying material agreements; entering into material litigation-related settlements; and making other corporate, tax and accounting changes.

RECENT DEVELOPMENTS

The recent outbreak of the coronavirus, COVID-19, which has been declared by the World Health Organization to be a pandemic, has spread across the globe, resulting in restrictions on travel and quarantine policies being put in place by businesses and governments and is impacting worldwide economic activity. COVID-19 and its resulting impact may adversely affect our business and we are closely monitoring the situation and our business, liquidity, and capital planning initiatives, in compliance with local government guidelines. At this time, the Company is fully operational and has deployed business continuity protocols to facilitate remote working capabilities to ensure the health and safety of our colleagues and to comply with public health and travel guidelines and restrictions. We have deployed enhanced information technology (IT) security protocols, including an upgraded virtual private network (VPN), and required IT equipment to our outsourcing vendors in order to limit operational disruption. Our Global Emergency Operations Center is actively tracking the situation and providing communications and resources to our global colleagues. Eventual reoccupation of our offices is expected to happen in phases as local mandates are lifted and once Company protocols are in place to ensure a safe work environment.

As the situation is rapidly evolving, and the scale and duration of disruption cannot be predicted, it is not possible to quantify or estimate the full impact that COVID-19 will have on our business. We are focused on navigating these challenges and potential future impacts to our business presented by COVID-19 through preserving our liquidity and managing our cash flow through taking proactive action to enhance our ability to meet our short-term liquidity needs. Such actions include, but may not be limited to, reducing our discretionary spending, revisiting our investment strategies, suspending our share buyback program until further notice, and reducing payroll costs, including through delayed hiring of new colleagues, as well as reduced salaries for existing colleagues. However, management has committed to no layoffs of our colleagues due to COVID-19.

While the ultimate health and economic impact of the COVID-19 pandemic is highly uncertain, we expect that our business operations and results of operations, including our net revenues, earnings and cash flows, will be adversely impacted, depending on the duration and severity of the downturn. Our revenue can be generalized into two categories, including core and discretionary arrangements. Core revenues tend to be highly recurring and non-discretionary, where the services are typically regulated, required, or necessary costs of managing the risks of doing business. Discretionary revenues tend to include project-related services, where in an economic downturn, we expect to see more immediate impacts from decreases in revenue for discretionary arrangements, and have already started to see a modest impact in the first quarter of 2020. In a severe downturn, we expect that pieces of our core are likely to be negatively impacted as well. Refer to Principal Risk and Uncertainties and Note 23, *Subsequent Events*, within this report for additional information on COVID-19.



REVIEW OF CONSOLIDATED RESULTS

Summary of Results

In the first quarter of 2019, Aon adopted new accounting guidance related to the treatment of leases that was applied using the modified retrospective approach. Under this approach, prior periods were not restated. Refer to Note 2 "Summary of Significant Accounting Principles and Practices" of the Notes to Consolidated Financial Statements for further information surrounding the quantitative and qualitative impacts of adopting the new accounting guidance

Our consolidated results are as follow:

<i>(millions)</i>	Years ended December 31	
	2019	2018
Revenue		
Total revenue	\$ 11,013	\$ 10,770
Expenses		
Compensation and benefits	6,090	6,193
Information technology	493	484
Premises	306	372
Depreciation of fixed assets	88	101
Amortization and impairment of intangible assets	471	681
Other general expenses	1,402	1,483
Total operating expenses	8,850	9,314
Operating income	2,163	1,456
Interest income	8	5
Interest expense	(342)	(276)
Other income (expense)	(8)	(25)
Income from continuing operations before income taxes	1,821	1,160
Income taxes	331	130
Net income from continuing operations	1,490	1,030
Net income (loss) from discontinued operations	(2)	14
Net income	\$ 1,488	\$ 1,044
Net income attributable to:		
Aon shareholders	\$ 1,447	\$ 1,004
Noncontrolling interests	41	40
Net income	\$ 1,488	\$ 1,044



Consolidated Results for 2019 Compared to 2018

Organic Revenue Growth

We use supplemental information related to organic revenue growth to evaluate business growth from existing operations. Organic revenue growth includes the impact of intercompany activity and excludes the impact of changes in foreign exchange rate, acquisitions, divestitures, transfers between subsidiaries, fiduciary investment income, and reimbursable expenses. A reconciliation of organic revenue to the reported Total revenue is as follows (in millions, except percentages):

	Twelve Months Ended			Less: Currency Impact ⁽¹⁾	Less: Fiduciary Investment Income ⁽²⁾	Less: Acquisitions, Divestitures & Other	Organic Revenue Growth ⁽³⁾
	Dec 31, 2019	Dec 31, 2018	% Change				
Commercial Risk Solutions	\$ 4,673	\$ 4,652	—%	(3)%	—%	(4)%	7%
Reinsurance Solutions	1,686	1,563	8	(2)	1	(1)	10
Retirement Solutions	1,817	1,865	(3)	(2)	—	(3)	2
Health Solutions	1,667	1,596	4	(3)	—	2	5
Data & Analytic Services	1,184	1,105	7	(3)	—	6	4
Elimination	(14)	(11)	N/A	N/A	N/A	N/A	N/A
Total revenue	\$ 11,013	\$ 10,770	2%	(3)%	—%	(1)%	6%

(1) Currency impact is determined by translating prior period's revenue at this period's foreign exchange rates.

(2) Fiduciary investment income for the years ended December 31, 2019 and 2018, respectively, was \$74 million and \$53 million.

(3) Organic revenue growth includes the impact of intercompany activity and excludes the impact of the adoption of the new revenue recognition standard, changes in foreign exchange rates, acquisitions, divestitures, transfers between business units, and fiduciary investment income.

Total Revenue

Total revenue increased \$243 million, or 2%, to \$11,013 million in 2019, compared to \$10,770 million in 2018. The increase was driven by 6% organic revenue growth, partially offset by a 3% unfavorable impact from foreign currency translation and a 1% unfavorable impact from divestitures, net of acquisitions. Organic revenue growth for the year was highlighted by each of the five solution lines contributing similar or improved growth compared to the prior year.

Commercial Risk Solutions revenue increased \$21 million, or less than 1%, to \$4,673 million in 2019, compared to \$4,652 million in 2018. Organic revenue growth was 7% in 2019, reflecting growth across every major geography, highlighted by double-digit growth across the U.S. and Latin America, driven by strong retention and management of the renewal book portfolio. On average globally, exposures and pricing were both modestly positive, resulting in a modestly positive market impact overall.

Reinsurance Solutions revenue increased \$123 million, or 8%, to \$1,686 million in 2019, compared to \$1,563 million in 2018. Organic revenue growth was 10% in 2019 driven by strong net new business generation globally in treaty, as well as double-digit growth globally in facultative placements and in capital markets transactions. In addition, market impact was modestly positive on results.

Retirement Solutions revenue decreased \$48 million, or 3%, to \$1,817 million in 2019, compared to \$1,865 million in 2018. Organic revenue growth was 2% in 2019 driven by solid growth in delegated investment management and in the Human Capital practice, offset by an unfavorable impact from certain businesses that were divested in the second quarter.

Health Solutions revenue increased \$71 million, or 4%, to \$1,667 million in 2019, compared to \$1,596 million in 2018. Organic revenue growth was 5% in 2019 driven primarily by solid growth globally in health and benefits brokerage, highlighted by particular strength internationally.

Data & Analytic Services revenue increased \$79 million, or 7%, to \$1,184 million in 2019, compared to \$1,105 million in 2018. Organic revenue growth was 4% in 2019 driven by growth globally across our Affinity business, with particular strength across both business and consumer solutions in the U.S.

Compensation and Benefits

Compensation and benefits decreased \$103 million, or 2%, in 2019 compared to 2018. The decrease was primarily driven by a \$173 million favorable impact from foreign currency translation, \$144 million of incremental savings from restructuring and other operational improvement initiatives, and a \$47 million decrease in expenses related to divestitures, net of acquisitions, partially offset by a \$87 million increase in restructuring charges and an increase in expense associated with 6% organic revenue growth.



Information Technology

Information technology, which represents costs associated with supporting and maintaining our infrastructure, increased \$9 million, or 2%, in 2019 compared to 2018. The increase was primarily driven by an increase in expense associated with 6% organic revenue growth and an increase in investments to support growth initiatives across the portfolio and enhance capabilities of our Aon Business Services organization, partially offset by a \$8 million favorable impact from foreign currency translation, a \$8 million decrease in restructuring charges, a \$5 million decrease in expenses related to divestitures, net of acquisitions, and \$4 million of incremental savings from restructuring and other operational improvement initiatives.

Premises

Premises, which represents the cost of occupying offices in various locations throughout the world, decreased \$66 million, or 18%, in 2019 compared to 2018. The decrease was primarily driven by an \$12 million favorable impact from foreign currency translation, \$11 million of incremental savings from restructuring and other operational improvement initiatives, and a reduction of costs as we continue to optimize our global real estate footprint, partially offset by a \$14 million decrease in restructuring charges.

Depreciation of Fixed Assets

Depreciation of fixed assets primarily relates to leasehold improvements, furniture, fixtures and equipment, computer equipment, buildings, and automobiles. Depreciation of fixed assets decreased \$13 million, or 13%, in 2019 compared to 2018. The decrease was primarily driven by a \$4 million favorable impact from foreign currency translation.

Amortization and Impairment of Intangible Assets

Amortization and impairment of intangibles primarily relates to software, finite-lived tradenames and customer-related, contract-based, and technology assets. Amortization and impairment of intangibles decreased \$210 million, or 31%, in 2019 compared to 2018. Included in 2018 was a \$176 million non-cash impairment charge related to certain assets and liabilities that were classified as held for sale.

Other General Expenses

Other general expenses decreased \$81 million, or 5%, in 2019 compared to 2018. The decrease was primarily driven by a \$122 million decrease in restructuring charges, a \$62 million net decrease in expense related to legacy litigation, a \$37 million favorable impact from foreign currency translation, a \$12 million decrease in expenses related to divestitures, net of acquisitions, and \$11 million of incremental savings from restructuring and other operational improvement initiatives, partially offset by an increase in expense associated with 6% organic revenue growth and investments supporting long-term growth initiatives.

Interest Income

Interest income represents income earned on operating cash balances and other income-producing investments. It does not include interest earned on funds held on behalf of clients. Interest income was \$8 million in 2019, an increase of \$3 million, or 60%, from 2018, reflecting the currency composition of operating cash.

Interest Expense

Interest expense, which represents the cost of our debt obligations, was \$342 million in 2019, an increase of \$66 million, or 24%, from 2018. The increase was driven primarily by higher outstanding debt balances.

Other Income (Expense)

Other expense decreased \$17 million, or 68%, to \$8 million in 2019 compared to 2018. Other expense in 2019 includes, among other things, \$20 million of losses on derivatives and hedging, \$16 million of losses on investments, partially offset by \$13 million in net gains on the disposition of businesses, a \$9 million favorable impact of exchange rates on the remeasurement of assets and liabilities in non-functional currencies, and \$4 million of equity earnings.

Other expense in 2018 includes \$32 million of losses on derivatives and hedging, \$12 million of losses on investments, and \$6 million in net losses on the disposition of businesses, partially offset by \$24 million favorable impact of exchange rates on the remeasurement of assets and liabilities in non-functional currencies and \$2 million in equity earnings.



Income From Continuing Operations before Income Taxes

Due to factors discussed above, income from continuing operations before income taxes was \$1,821 million in 2019, a 57% increase from \$1,160 million in 2018.

Income Taxes From Continuing Operations

The effective tax rate on net income from continuing operations was 18.2% in 2019 and 11.2% in 2018. The primary driver of the 2019 tax rate is the geographical distribution of income, including restructuring charges, as well as net unfavorable discrete items.

The 2018 tax rate was primarily driven by the geographical distribution of income including restructuring charges, legacy litigation, and the impairment of certain assets and liabilities. The tax rate was also impacted by certain discrete items including the net tax benefit associated with the sale of the disposal group offset by the net tax expense from adjustments to the enactment date impact of the Tax Reform Act.

Income from Discontinued Operations, Net of Tax

Net loss from discontinued operations was \$2 million in 2019 compared to net income from discontinued operations of \$14 million in 2018.

Net Income Attributable to Aon Shareholders

Net income attributable to Aon shareholders increased to \$1,447 million, or \$6.00 per diluted share, in 2019, compared to \$1,004 million, or \$4.05 per diluted share, in 2018.

LIQUIDITY AND FINANCIAL CONDITION

Liquidity

Executive Summary

We believe that our balance sheet and strong cash flow provide us with adequate liquidity. Our primary sources of liquidity are cash flows provided by operations, available cash reserves, and debt capacity available under our credit facilities. Our primary uses of liquidity are operating expenses and investments, restructuring activities, capital expenditures, acquisitions, share repurchases, pension obligations, and shareholder dividends. We believe that cash flows from operations, available credit facilities, and the capital markets will be sufficient to meet our liquidity needs, including principal and interest payments on debt obligations, capital expenditures, pension contributions, and anticipated working capital requirements, for the foreseeable future.

As a result of the COVID-19 pandemic, we have taken various proactive steps and continue to evaluate opportunities that will increase our liquidity and strengthen our financial position. Such actions include, but may not be limited to, reducing our discretionary spending, revisiting our investment strategies, suspending our share buyback program until further notice, and reducing payroll costs, including through delayed hiring of new colleagues, as well as reduced salaries for existing colleagues. However, management has committed to no layoffs of our colleagues at this time.

We expect to have the ability to meet our cash needs for the next twelve months through the use of cash and cash equivalents, Short-term investments, funds available under our Credit Facilities and commercial paper programs, and cash flows from operations. Additionally, Short-term investments included in our liquidity portfolio are expected to be highly liquid, giving us the ability to readily convert them to cash, as deemed appropriate. We believe our liquidity position at March 31, 2020 remains strong and as we move into a period of uncertain economic conditions related to COVID-19, we will continue to closely monitor and protectively manage our liquidity as economic conditions change.

Cash on our balance sheet includes funds available for general corporate purposes, as well as amounts restricted as to their use. Funds held on behalf of clients in a fiduciary capacity are segregated and shown together with uncollected insurance premiums and claims in Fiduciary assets in the Consolidated Statements of Financial Position, with a corresponding amount in Fiduciary liabilities.

In our capacity as an insurance broker or agent, we collect premiums from insureds and, after deducting our commission, remit the premiums to the respective insurance underwriters. We also collect claims or refunds from underwriters on behalf of insureds, which are then returned to the insureds. Unremitted insurance premiums and claims are held by us in a fiduciary capacity. The levels of fiduciary assets and liabilities can fluctuate significantly depending on when we collect the premiums, claims, and refunds, make payments to underwriters and insureds, and collect funds from clients and make payments on their behalf, and upon the impact of foreign currency movements. Fiduciary assets, because of their nature, are generally invested in very liquid securities with highly rated, credit-worthy financial institutions. Our Fiduciary assets included cash and short-term investments of \$5.2



billion and \$3.9 billion at December 31, 2019 and 2018, respectively, and fiduciary receivables of \$6.7 billion and \$6.3 billion at December 31, 2019 and 2018, respectively. While we earn investment income on the fiduciary assets held in cash and investments, the cash and investments cannot be used for general corporate purposes.

We maintain multi-currency cash pools with third-party banks in which various Aon entities participate. Individual Aon entities are permitted to overdraw on their individual accounts provided the overall global balance does not fall below zero. At December 31, 2019, non-U.S. cash balances of one or more entities were negative; however, the overall balance was positive.

The following table summarizes our Cash and cash equivalents, Short-term investments, and Fiduciary assets as of December 31, 2019 (in millions):

Asset Type	Statement of Financial Position Classification			
	Cash and Cash Equivalents	Short-Term Investments	Fiduciary Assets	Total
Certificates of deposit, bank deposits or time deposits	\$ 790	\$ —	\$ 3,285	\$ 4,075
Money market funds	—	138	1,869	2,007
Cash and short-term investments	790	138	5,154	6,082
Fiduciary receivables	—	—	6,680	6,680
Total	\$ 790	\$ 138	\$ 11,834	\$ 12,762

Cash and cash equivalents increased \$134 million in 2019 compared to 2018. A summary of our cash flows provided by and used for continuing operations from operating, investing, and financing activities is as follows (in millions):

	Years Ended December 31	
	2019	2018
Cash provided by operating activities	\$ 2,002	\$ 1,633
Cash provided by (used for) investing activities	\$ (223)	\$ 39
Cash used for financing activities	\$ (1,666)	\$ (1,654)
Effect of exchange rates changes on cash and cash equivalents	\$ 21	\$ (118)

Operating Activities

Net cash provided by operating activities during the twelve months ended December 31, 2019 increased \$369 million, or 23%, from the prior year to \$2,002 million. This amount represents net income reported, as adjusted for gains or losses on sales of businesses, share-based compensation expense, depreciation expense, amortization and impairments, and other non-cash income and expenses, as well as changes in working capital that relate primarily to the timing of payments of accounts payable and accrued liabilities and the collection of receivables.

Pension Contributions

Pension contributions were \$135 million for the twelve months ended December 31, 2019, as compared to \$252 million for the twelve months ended December 31, 2018. In 2020, we expect to contribute approximately \$123 million in cash to our pension plans, including contributions to non-U.S. pension plans, which are subject to changes in foreign exchange rates.

Restructuring Plan

In 2017, Aon initiated the Restructuring Plan in connection with the sale of the Divested Business. The Restructuring Plan was intended to streamline operations across the organization and deliver greater efficiency, insight, and connectivity. The Company has incurred all remaining costs for the Restructuring Plan and the plan was closed in the fourth quarter of 2019.

The Restructuring Plan resulted in cumulative charges of \$1,428 million, consisting of \$616 million in workforce reduction, \$119 million in technology rationalization costs, \$66 million in lease consolidation costs, \$54 million in non-cash asset impairments, and \$573 million in other costs, including certain separation costs associated with the sale of the Divested Business. These charges are included in Compensation and benefits, Information technology, Premises, Depreciation of fixed assets, and Other general expense in the accompanying Consolidated Statements of Income. Before any potential reinvestment of savings, the Restructuring Plan delivered annual cumulative expense savings of \$529 million in 2019 and is expected to deliver run-rate savings of \$580 million annually in 2020. The Company eliminated 5,832 positions under the Restructuring Plan.



The following table summarizes restructuring and related expenses by type that were incurred through the end of the Restructuring Plan (in millions):

	2019	2018	2017	Completed Plan Total
Workforce reduction	\$ 202	\$ 115	\$ 299	\$ 616
Technology rationalization ⁽¹⁾	39	47	33	119
Lease consolidation ⁽¹⁾	16	30	20	66
Asset impairments	12	14	28	54
Other costs associated with restructuring and separation ⁽¹⁾⁽²⁾	160	282	131	573
Total restructuring and related expenses	\$ 429	\$ 488	\$ 511	\$ 1,428

(1) Total contract termination costs incurred under the Restructuring Plan associated with technology rationalizations, lease consolidations, and other costs associated with restructuring and separation for the twelve months ended December 31, 2019 were \$0 million, \$33 million, and \$13 million, respectively; for the twelve months ended December 31, 2018 were \$5 million, \$25 million, and \$85 million, respectively; and for the twelve months ended December 31, 2017 were \$1 million, \$8 million, and \$3 million, respectively.

(2) Other costs associated with the Restructuring Plan include those to separate the Divested Business, as well as moving costs, and consulting and legal fees. These costs are typically recognized when incurred.

Investing Activities

Cash flow used for investing activities was \$223 million during the twelve months ended December 31, 2019, an increase of \$262 million compared to prior year. Generally, the primary drivers of cash flows used for investing activities are acquisition of businesses, purchases of short-term investments, capital expenditures, and payments for investments. Generally, the primary drivers of cash flows provided by investing activities are sales of businesses, sales of short-term investments, and proceeds from investments. The gains and losses corresponding to cash flows provided by proceeds from investments and used for payments for investments are primarily recognized in Other income (expense) in the Consolidated Statements of Income.

Short-term Investments

Short-term investments decreased \$34 million at December 31, 2019 as compared to December 31, 2018. As disclosed in Note 16 "Fair Value Measurements and Financial Instruments", the majority of our investments carried at fair value are money market funds. These money market funds are held throughout the world with various financial institutions. We are not aware of any market liquidity issues that would materially impact the fair value of these investments.

Acquisitions and Dispositions of Businesses

During 2019, the Company completed the acquisition of three businesses for consideration of \$39 million, net of cash acquired, and the disposition of eight businesses for a \$52 million cash inflow, net of cash sold.

During 2018, the Company completed the acquisition of eight businesses for consideration of \$58 million, net of cash acquired, and the disposition of four businesses for a \$10 million cash outflow, net of cash sold.

Capital Expenditures

The Company's additions to fixed assets, including capitalized software, which amounted to \$226 million in 2019 and \$240 million in 2018, primarily related to computer equipment purchases, the refurbishing and modernizing of office facilities, and software development costs.

Financing Activities

Cash flow used for financing activities during the twelve months ended December 31, 2019 was \$1,666 million, an increase of \$12 million compared to prior year. Generally, the primary drivers of cash flows used for financing activities are share repurchases, issuances of debt, net of repayments, dividends paid to shareholders, issuances of shares for employee benefit plans, transactions with noncontrolling interests, and other financing activities, such as collection of or payments for deferred consideration in connection with prior-year business acquisitions and divestitures.

Share Repurchase Program

Aon has a share repurchase program authorized by the Company's Board of Directors. The Repurchase Program was established in April 2012 with \$5.0 billion in authorized repurchases, and was increased by \$5.0 billion in authorized repurchases in each of November 2014 and June 2017, for a total of \$15.0 billion in repurchase authorizations.



The following table summarizes the Company's Share Repurchase activity (in millions, except per share data):

	Twelve months ended December 31	
	2019	2018
Shares repurchased	10.5	10.0
Average price per share	\$ 186.33	\$ 143.94
Costs recorded to retained earnings		
Total repurchase cost	\$ 1,950	\$ 1,447
Additional associated costs	10	7
Total costs recorded to retained earnings	\$ 1,960	\$ 1,454

At December 31, 2019, the remaining authorized amount for share repurchase under the Repurchase Program was approximately \$2.0 billion. Under the Repurchase Program, we have repurchased a total of 128.7 million shares for an aggregate cost of approximately \$13.0 billion.

Borrowings

Total debt at December 31, 2019 was \$7.3 billion, an increase of \$1.1 billion compared to December 31, 2018. Commercial paper activity during the years ended December 31, 2019 and 2018 is as follows (in millions):

	Twelve months ended December 31	
	2019	2018
Total issuances ⁽¹⁾	\$ 4,812	\$ 5,400
Total repayments	(4,941)	(5,118)
Net issuances	\$ (129)	\$ 282

(1) The proceeds of the commercial paper issuances were used primarily for short-term working capital needs.

On November 15, 2019, Aon Corporation issued \$500 million 2.20% Senior Notes due November 2022. The Company used the net proceeds of the offering to pay down a portion of outstanding commercial paper and for general corporate purposes.

In September 2019, the Company's \$600 million 5.00% Senior Notes due September 2020 were classified as Short-term debt and current portion of long-term debt in the Consolidated Statement of Financial Position as the date of maturity is in less than one year.

On May 2, 2019, Aon Corporation issued \$750 million 3.75% Senior Notes due May 2029. The Company used the net proceeds of the offering to pay down a portion of outstanding commercial paper and for general corporate purposes.

On December 3, 2018, Aon Corporation issued \$350 million 4.50% Senior Notes due December 2028. The Company used the net proceeds of the offering to pay down a portion of outstanding commercial paper and for general corporate purposes.

Other Liquidity Matters

Distributable Reserves

As a company incorporated in England and Wales, we are required under U.K. law to have available "Distributable Reserves" to make share repurchases or pay dividends to shareholders. Distributable Reserves are created through the earnings of the U.K. parent company and, among other methods, through a reduction in share capital approved by the High Court of Justice in England. Distributable Reserves are not linked to an IFRS reported amount (e.g., retained earnings). As of December 31, 2019 and 2018, we had Distributable Reserves in excess of \$33.1 billion and \$2.2 billion, respectively. On July 16, 2019, we completed a reduction in share capital to create additional Distributable Reserves of \$31 billion to support the payment of possible future dividends or future share repurchases, if and to the extent declared by the directors in compliance with their duties under U.K. law. We believe that we will have sufficient Distributable Reserves to fund shareholder dividends and make share repurchases for the foreseeable future. Additionally, following the Reorganization, we would be required under Irish law to have available "Distributable Profits" (the equivalent to Distributable Reserves under U.K. law) to make share repurchases or pay dividends to shareholders.

Credit Facilities

We expect cash generated by operations for 2019 to be sufficient to service our debt and contractual obligations, finance capital expenditures, continue purchases of shares under the Repurchase Program, and continue to pay dividends to our shareholders.



Although cash from operations is expected to be sufficient to service these activities, we have the ability to access the commercial paper markets or borrow under our credit facilities to accommodate any timing differences in cash flows. Additionally, under current market conditions, we believe that we could access capital markets to obtain debt financing for longer-term funding, if needed.

As of December 31, 2019, we had two primary committed credit facilities outstanding: our \$900 million multi-currency U.S. credit facility expiring in February 2022 and our \$400 million multi-currency U.S. credit facility expiring in October 2023. On February 27, 2020, the Company entered into an agreement to increase the borrowing limit of the \$400 million credit facility to \$750 million. Refer to Note 23 "Subsequent Events" for additional details.

Each of these facilities includes customary representations, warranties, and covenants, including financial covenants that require us to maintain specified ratios of adjusted consolidated EBITDA to consolidated interest expense and consolidated debt to adjusted consolidated EBITDA, in each case, tested quarterly. At December 31, 2019, we did not have borrowings under either facility, and we were in compliance with the financial covenants and all other covenants contained therein during the twelve months ended December 31, 2019.

Shelf Registration Statement

On September 25, 2018, we filed a shelf registration statement with the SEC, registering the offer and sale from time to time of an indeterminate amount of, among other securities, debt securities, preference shares, Class A Ordinary Shares, and convertible securities. Our ability to access the market as a source of liquidity is dependent on investor demand, market conditions, and other factors.

Rating Agency Ratings

The major rating agencies' ratings of our debt at April 30, 2020 appear in the table below.

	Senior Long-term Debt	Commercial Paper	Outlook
Standard & Poor's	A-	A-2	Stable
Moody's Investor Services	Baa2	P-2	Stable
Fitch, Inc.	BBB+	F-2	Negative

On March 11, 2020, Fitch Inc. ("Fitch") placed our 'BBB+' rating on Rating Watch Negative (versus a prior Stable Outlook) following the announcement of a planned business combination with WTW. Negative Watch indicates that our Fitch rating could stay at its present level or potentially be downgraded. Any downgrade in the credit ratings of our senior debt or commercial paper could increase our borrowing costs, reduce or eliminate our access to capital, reduce our financial flexibility, restrict our access to the commercial paper market altogether, or impact future pension contribution requirements.

Guarantees in Connection with the Sale of the Divested Business

In connection with the sale of the Divested Business, we guaranteed future operating lease commitments related to certain facilities assumed by the Buyer. We are obligated to perform under the guarantees if the Divested Business defaults on the leases at any time during the remainder of the lease agreements, which expire on various dates through 2025. As of December 31, 2019, the undiscounted maximum potential future payments under the lease guarantee were \$70 million, with an estimated fair value of \$12 million. No cash payments were made in connection to the lease commitments during the year ended December 31, 2019.

Additionally, we are subject to performance guarantee requirements under certain client arrangements that were assumed by the Buyer. Should the Divested Business fail to perform as required by the terms of the arrangements, we would be required to fulfill the remaining contract terms, which expire on various dates through 2023. As of December 31, 2019, the undiscounted maximum potential future payments under the performance guarantees were \$151 million, with an estimated fair value of \$1 million. No cash payments were made in connection to the performance guarantees during the year ended December 31, 2019.

Letters of Credit and Other Guarantees

We have entered into a number of arrangements whereby our performance on certain obligations is guaranteed by a third party through the issuance of a letter of credit ("LOC"). We had total LOCs outstanding of approximately \$73 million at December 31, 2019, compared to \$83 million at December 31, 2018. These LOCs cover the beneficiaries related to certain of our U.S. and Canadian non-qualified pension plan schemes and secure deductible retentions for our own workers' compensation program. We also have obtained LOCs to cover contingent payments for taxes and other business obligations to third parties, and other guarantees for miscellaneous purposes at our international subsidiaries.



We have certain contractual contingent guarantees for premium payments owed by clients to certain insurance companies. The maximum exposure with respect to such contractual contingent guarantees was approximately \$110 million at December 31, 2019, compared to \$103 million at December 31, 2018.

Off-Balance Sheet Arrangements

Apart from commitments, guarantees, and contingencies, as disclosed herein and Note 17 "Provisions and Other Contingencies" of the Notes to Consolidated Financial Statements of this report, the Company had no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on the Company's financial condition, results of operations, or liquidity. Our cash flows from operations, borrowing availability, and overall liquidity are subject to risks and uncertainties. See "Information Concerning Forward-Looking Statements" for further information.

Contractual Obligations

Summarized in the table below are our contractual obligations and commitments as of December 31, 2019. Payments by year due are estimated as follows (in millions):

	Payments due by					Total
	2020	2021-2022	2023-2024	After 2024		
Principal payments on debt	\$ 712	\$ 900	\$ 950	\$ 4,882	\$ 7,444	
Interest payments on debt	302	528	498	2,137	3,465	
Leases	208	379	254	432	1,273	
Pension and other postretirement benefit plans	128	288	246	265	927	
Purchase obligations	156	129	63	48	396	
Total	\$ 1,506	\$ 2,224	\$ 2,011	\$ 7,764	\$ 13,505	

Pension and other postretirement benefit plan obligations include estimates of our minimum funding requirements pursuant to the Employee Retirement Income Security Act and other regulations, as well as minimum funding requirements agreed with the trustees of our U.K. pension plans. Additional amounts may be agreed to with, or required by, the U.K. pension plan trustees. Nonqualified pension and other postretirement benefit obligations are based on estimated future benefit payments. We may make additional discretionary contributions.

In 2019, our principal U.K. subsidiary agreed with the trustees of one of the U.K. plans to contribute £1.2 million (\$2 million at December 31, 2019 exchange rates) per annum to facilitate de-risking. The trustees of the plan have certain rights to request that our U.K. subsidiary advance an amount equal to an actuarially determined winding-up deficit. As of December 31, 2019, the estimated winding-up deficit was £64 million (\$83 million at December 31, 2019 exchange rates). The trustees of the plan have accepted in practice the agreed-upon schedule of contributions detailed above and have not requested the winding-up deficit be paid.

Purchase obligations are defined as agreements to purchase goods and services that are enforceable and legally binding on us, and that specifies all significant terms, including the goods to be purchased or services to be rendered, the price at which the goods or services are to be rendered, and the timing of the transactions. Most of our purchase obligations are related to purchases of information technology services or other service contracts. Purchase obligations exclude \$299 million of liabilities for uncertain tax positions due to our inability to reasonably estimate the periods when potential cash settlements will be made.

Environment

The Company recognizes the importance of its environmental responsibilities, generally monitors its impact on the environment, and designs and implements policies to reduce any damage that might be caused by its activities. The Company's commitment to environmental issues is explained on its website at www.aon.com/about-aon/global-citizenship.

Employees

Disabled Employees

The Company endeavors to provide full and fair consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person. Where existing employees become disabled, it is the Company's policy where practicable to provide continuing employment under normal terms and conditions and to provide training and career development, as well as promotion as appropriate.



Employee Involvement

We are committed to making Aon an engaging place to work. We consider people to be a key component of our business and we aim to attract, develop and retain talent through our colleague proposition. We strive to be the employer of choice and are committed to fostering an inclusive culture that supports and inspires a talented and diverse workforce. We believe sustained business performance is linked to successful colleague engagement.

The Company's policies and practices are designed to keep colleagues informed on matters relevant to them through regular updates to our intranet and through a wide range of other activities including presentations, townhalls, and internal communications. The Company provides a wide range of engagement activities such as Aon Onboard, Aon University, Aon United Days for Colleagues, Communities, and Clients, Aon Impact Model initiatives, annual engagement surveys, and management training programs.

Aon Onboard

Learning at Aon begins with Aon Onboard, our best-in-class approach to onboarding new colleagues. The year-long curriculum positions new colleagues for success with focus on Aon United mindset, a speed-of-job proficiency, and increasing engagement and retention.

Aon University

Learning never ends at Aon and to make sure colleagues are on the right track for their career path, every colleague completes curriculum via the self-guided Aon University. The curriculum is aligned to the four expectations of the Aon Impact Model and allows colleagues to learn the skills and behaviors they need to expand their career.

Aon United Days for Colleagues, Communities, and Clients

Aon United is the Company's way of working together, within and across business lines and geographies, to deliver the best of the company to customers. This concept creates significant opportunities for colleagues, offers differentiated value to our customers, expands the positive social impact to the world and, thus, promotes the growth of Aon. Every year, three important events are held worldwide: Aon United Day for Colleagues, where Aon employees take the time to invest in their own growth through training programs. Aon United Day for Communities, where the Company coordinates a volunteer day organizing solidarity actions such as blood donation, food collection, and visits to needy institutions, among other activities with the aim of training people and strengthening communities at risk. Aon United Day for Clients, where on this day, the Company takes the time to listen and learn from the experiences and real needs of our customers. To learn more about these actions and the stories of our clients visit: www.aon.com/empowerresults.

Aon Impact Model

The Aon Impact Model (AIM) framework articulates the impact each colleague can achieve by fulfilling expectations and living Aon's values – and helps colleagues use this information to work and live Aon United. By using the AIM colleagues can leverage client and industry knowledge to bring all of Aon to clients to create measurable value and deliver distinctive solutions, develop high-performing teams through continuous learning, honest feedback collaboration, inclusivity and disciplined talent management, enable differentiated capabilities and enhanced service delivery through content expertise, creation of new product and service solutions, and organization innovation, and deliver consistent, positive operational business results with a balance of investment and efficiency.

Annual Engagement Surveys

The Company completes an annual Global Colleague Survey in order for colleagues to reflect on their experiences, share ideas and thoughts, and give feedback. These surveys help management continue to build engagement, create action plans tailored to their teams, and try to find opportunities to improve across the entire organization, such as learning from our engaging leaders and sharing their best practices across all teams. The survey results are used to guide conversations and decisions from the top of the organization to front-line teams. The survey and follow-up action planning activities demonstrate the belief that colleagues opinions matter.

Management Training Programs

The Company continues to consider the needs of its colleagues when agreeing to policies which affect them. During the year the Company continued its training and development scheme covering technical, personal and management development programs. Aon's Signature Training Programs are the firm's marquee development experiences available to high potential colleagues around



the globe and across solution lines. Participants are selected on a nomination basis through the annual Talent Review process. Additionally, colleagues are encouraged to gain professional qualifications with the active support of the Company.

Diversity

We're committed to creating a workplace environment that fosters mutual dignity, respect, and equal employment opportunity. We have formal initiatives and policies that address discrimination and harassment, equal pay monitoring, and integration of employees with disabilities. Along with policies and initiatives, we encourage employee input and action to make sure we create the diverse and inclusive workplace to which we aspire.

Leadership Support

All of our top leaders are accountable for taking actions in support of diversity, equity and inclusion goals and initiatives. Many of our leaders provide mentorship and sponsorship to women and diverse colleagues to help advance the careers of high potential individuals. Progress is reviewed in our Quarterly Business Review reports, as well as with the Board of Directors.

Training

We believe we can always increase our understanding of and appreciation for diversity, equity and inclusion. We make trainings available for colleagues at every level with topics such as "The Power of Inclusion," "Recognizing and Managing Unconscious Bias" and "Unconscious Bias in Recruiting." More than 23,000 colleagues have completed training concerning unconscious bias.

Pledges

Our support for diversity, equity and inclusion comes from the top. Our CEO, Greg Case, has signed several pledges to reinforce Aon's commitment and accountability to diversity, equity and inclusion, including the CEO Action for Diversity and Inclusion Pledge, the United Nations LGBTI Standards of Business, and the Chicago Network Equity Pledge.

Business Resource Groups

We believe true action comes from all levels of our firm. All colleagues are encouraged to participate in Business Resource Groups—independent, voluntary, non-profit associations with a common interest in working together to enhance our culture. These groups provide input, take action, and help identify opportunities for our firm to further its diversity, equity and inclusion commitments.

Employee Gender

As of December 31	2019		2018	
	Male	Female	Male	Female
Directors	8	3	8	3
Senior Managers	6	2	14	4
Employees of the Company	22,000	25,000	22,000	26,000

Social and Community Issues

The Company is committed to the health and safety and the human rights of its employees and communities in which it operates. The Aon Foundation is the principal vehicle for Aon's charitable donations. The Foundation's charitable giving is focused primarily on promoting access to and excellence in education. The Company believes that education sets the foundation for future success, for individuals as well as the business community. Therefore, the Company invests in programs that make a marked difference in the academic achievement of young people and help to develop our future workforce.

The Foundation also supports the enrichment of our society through arts and cultural programs and community and human service projects that serve diverse communities, with emphasis on organizations that foster the development of at-risk youth.

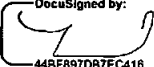
In 2002, the Company established The Aon Memorial Education Fund to provide post-secondary educational financial assistance to the dependent children of the Aon employees who were killed in the World Trade Center attacks.

Details of the Company's charitable work and service in local communities can be found at www.aon.com/about-aon/global-citizenship.



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For and on behalf of the Board

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Company Secretary

Date: April 30, 2020

Registered Number 07876075



REPORT OF THE DIRECTORS

The directors present their annual report together with the audited consolidated financial statements for the year ended December 31, 2019, as well as the audited Parent Company financial statements for the year ended December 31, 2019.

Basis of Presentation

The directors have elected to prepare the Consolidated Financial Statements and the Parent Company Financial Statements in accordance with IFRS and International Financial Reporting Interpretations Committee ("IFRIC") interpretations and the Companies Act 2006 applicable to Companies reporting under IFRS.

The accompanying Consolidated Financial Statements include the accounts of Aon plc.

The Consolidated Financial Statements include the Consolidated Statement of Financial Position and Shareholders' Equity of Aon plc and its subsidiaries as of December 31, 2019 and December 31, 2018, and the related Consolidated Statements of Income, Comprehensive Income, and Cash Flows for the period ended December 31, 2019 and December 31, 2018. The Parent Company Financial Statements include the Statement of Financial Position and Shareholders' Equity of Aon plc as of December 31, 2019 and December 31, 2018, and the related Cash Flows for the periods ended December 31, 2019 and December 31, 2018.

Directors

Gregory C. Case	(appointed January 9, 2012)
Lester B. Knight	(appointed April 2, 2012)
Jin-Yong Cai	(appointed August 10, 2016)
Jeffrey C. Campbell	(appointed March 23, 2018)
Fulvio Conti	(appointed April 2, 2012)
Cheryl A. Francis	(appointed April 2, 2012)
J. Michael Losh	(appointed April 2, 2012)
Richard B. Myers	(appointed April 2, 2012)
Richard C. Notebaert	(appointed April 2, 2012)
Gloria Santana	(appointed April 2, 2012)
Carolyn Y. Woo	(appointed April 2, 2012)

Acquisition of Own Shares

Aon's Class A Ordinary Shares, \$0.01 nominal value per share, are traded on the New York Stock Exchange. We hereby incorporate by reference Note 12, "Shareholders' Equity" of the Notes to Consolidated Financial Statements.

Aon has a share repurchase program authorized by the Company's Board of Directors. The Repurchase Program was established in April 2012 with \$5.0 billion in authorized repurchases, and was increased by \$5.0 billion in authorized repurchases in each of November 2014 and June 2017 for a total of \$15.0 billion in repurchase authorizations.

During 2019, we repurchased 10.5 million shares at an average price per share of \$186.33 for a total cost of \$2.0 billion. The remaining authorized amount for share repurchase under our Repurchase Program is \$2.0 billion.

Information relating to the compensation plans under which equity securities of Aon are authorized for issuance is set forth under the Directors' Remuneration section of this report and is incorporated herein by reference.

Greenhouse Gas Emissions

The Company is committed to reducing its impact on the environment. Since 2007, Aon has had a network of Eco-Champions to drive internal change. Since 2009, Aon has had a sustainability strategy led by Aon's Head of Sustainability. This strategy is supported by both operational and product strategies, including an energy management strategy and a membership in the ClimateWise initiative for the insurance industry.

Reporting Period - January 1, 2019 to December 31, 2019.

Operational Control Methodology - The Company has adopted the operational control method of reporting which includes those entities over which the Company has operational control. The emissions reported below are for the 291 Aon plc offices around the world where the Company exercises direct operational control.



Emissions Scopes - Mandatory greenhouse gas ("GHG") reporting requires emissions associated with Scope 1 (direct emissions) and Scope 2 (indirect emissions from purchased electricity, heating and cooling) to be reported¹. It is not obligatory to report Scope 3 (indirect emissions from the inputs and outputs to the main business activity - i.e. supply chain and consumer/end-user related emissions). While the Company has not collected and presented Scope 3 data in this year's report, there is potential to do this in future years.

Exclusions - The Company has collected as much data as possible from its 291 office portfolio. In cases where electricity or gas consumption data was not available, it has been estimated using one of the following techniques:

- Extrapolating data where offices were not able to provide usage figures for the full 12 month period (January 1, 2019 to December 31, 2019).
- Where extrapolation was not possible as no data was provided by the office, a "medium-high reliability" benchmark by country was selected as a basis for estimating electricity and gas consumption.
- Where no data was provided for a site and this was located within the same property address as a part of the same building where there is another area where energy data was provided, an estimation was carried out based on it.

Where travel data (in terms of mileage and/or fuel use) was not reasonably available, this data has been excluded from the emissions reported as it was not determined to make accurate estimates.

Refrigerant data has been provided for 2019; however this does not represent the full usage across Aon's global sites. Where only refrigerant stock data was available, and it was not accompanied by associated recharges that would indicate leakage, these were excluded from the total emissions. Aon will make further efforts to collect this data from its global office portfolio in future reporting periods.

Methodology - All data has been collected and analyzed in a manner consistent with the GHG Protocol Corporate Accounting and Reporting Standard. The Defra U.K. and international 2019 emission factors have been used to calculate GHG emissions for the Company's 2019 operations. Due to limitations of international emissions factors for natural gas, all natural gas is calculated utilizing the U.K. emissions factor provided by Defra. The data inputs and outputs have been reviewed by Coldwell Banker Richard Ellis ("CBRE") on behalf of the Company.

The Company's Emissions - Purchased electricity accounts for the greatest amount of overall emissions (2019: 43,761 CO₂e, 85%; 2018: 38,194 CO₂e, 77%). Diesel usage (for non-travel related) accounts for the lowest level of emissions.

Comparison to the 2018 reporting period - The Company's recorded emissions have increased by approximately 4% from 2018, which can be mainly attributed to restructuring initiatives and portfolio rationalization, the sale of the Divested Business, improved data collection processes carried out in 2018 that the Company believes are more accurate and better reflect the emissions produced by Aon's offices and through its operations, changes in methodology, and improved efficiencies across the portfolio.

The emissions have also been calculated using an intensity metric, which will enable Aon to monitor how well it is controlling emissions on an annual basis, independent of fluctuations in the levels of its activity. For Aon, the most suitable metric is emissions per dollar of revenue. Aon's emissions per dollar of revenue for the 2019 and 2018 reporting periods are shown in the table below.

¹ Scope 1 emissions relate to gas combustion and refrigerant usage.
Scope 2 emissions relate to purchased electricity.
Scope 3 emissions relate to water usage, commercial air travel and office waste.



Aon plc's Emissions by Scope for the Year Ended December 31 (in CO2e):

Scope	For the Year Ended December 31	
	2019	2018
Scope 1	7,822	11,554
Scope 2	43,907	38,335
Total	51,729	49,889

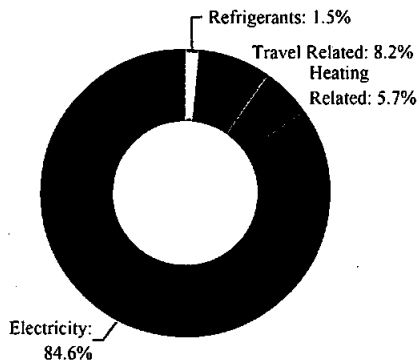
Aon plc's Emissions

For the Year Ended December 31			2019		2018	
Emission Sources	Scope	Unit	Entered Value	CO2e	Entered Value	CO2e
Travel Related Emissions						
Car - Average (All fuel types - miles)	1	km	—	—	34,648	7
Car - Average (diesel - miles)	1	km	—	—	—	—
Car - Average (petrol - miles)	1	km	—	—	—	—
Diesel (litres)	1	litres	141,183	2,057	291,996	785
Petrol (litres)	1	litres	1,262,369	2,198	119,850	264
LPG car usage	1	kWh	—	—	—	—
Electricity Related Emissions						
Purchased electricity	2	kWh	104,884,556	43,761	93,056,779	38,194
Electricity generated on site	1	kWh	6,446	2	304,823	80
Heating Related Emissions						
Natural Gas	1	kWh	3,721,644	2,776	44,586,997	9,112
Heat and steam (from district provider)	2	GJ	—	—	860	141
Heat and steam (from district provider)	2	kWh	828,667	146	—	—
Oil	1	kWh	—	—	1,037,556	296
Other Fuels (Non-Travel)						
Diesel	1	litres	—	—	—	—
Refrigerants / Other Fuels						
HCFC-22/R22 = chlorodifluoromethane	1	kg	100	181	109	722
HFC-134a	1	kg	20	29	—	—
R404A	1	kg	39	154	—	—
R407C	1	kg	61	108	—	—
R410A	1	kg	152	317	138	288
Total CO2e (tons)				51,729		49,889

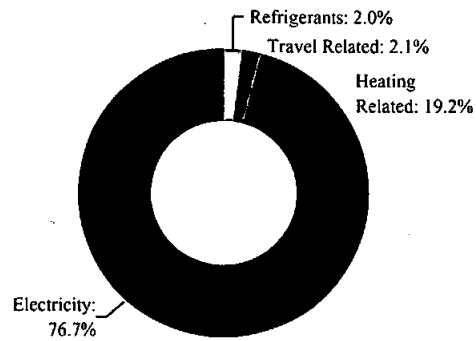


Aon plc's Emissions by Source

2019 Absolute Emissions (tons CO2e)



2018 Absolute Emissions (tons CO2e)



Emissions Intensity - Emissions have also been calculated using an “intensity metric,” which will assist the Company in monitoring how well it is controlling emissions on an annual basis, independent of fluctuations in the levels of its activity. For the Company the most suitable metric is “emissions per million dollars of revenue” and “emissions per employee.”

The Company’s emissions per million dollars of revenue are shown in the table below.

Scope	Tons CO2e/\$M Turnover	
	2019	2018
Scope 1	0.71	1.07
Scope 2	3.99	3.56
Total	4.70	4.63

The Company’s emissions per employee are shown in the table below.

Scope	Tons CO2e/Employee	
	2019	2018
Scope 1	0.16	0.23
Scope 2	0.90	0.77
Total	1.06	1.00

Political Donations

No political donations were made by the Company during 2019 or 2018.

Employees

Information relating to employees is incorporated herein by reference to the Employees section of the Strategic Report contained in this report.

Corporate Governance

Principle 1 - Purpose and Leadership

Risk is inherent in every business, and how well a business manages risk can ultimately determine its success. We face a number of risks, including economic risks, competitive risks, financial risks, legal and regulatory risks, cybersecurity risks, and others. Management is responsible for the day-to-day management of risks that we face, while the Board, as a whole and through its committees, has responsibility for the oversight of risk management. In its risk oversight role, the Board has the responsibility to ensure that the risk management processes designed and implemented by management are adequate and functioning as designed.



The Board believes that establishing the right “tone at the top” and full and open communication between management and the Board are essential for effective risk management and oversight. The Board receives presentations from senior management on strategic and risk enterprise matters involving the Company. In addition, senior management attends Board meetings and is available to address any questions or concerns raised by the Board related to risk management and any other matters.

While the Board is ultimately responsible for our risk oversight, the committees of the Board assist the Board in fulfilling its oversight responsibilities in certain areas of risk.

The Board believes that its oversight of risks, primarily through delegation of primary responsibility to committees to oversee specific risks within their areas of responsibility and expertise, and the sharing of information with the full Board, is appropriate for a company like Aon. The chair of each committee that oversees risk provides a summary of the matters discussed with the committee to the full Board following each committee meeting. The minutes of each committee meeting are also provided to all Board members.

The core values at the heart of the strategy of the Company is our Aon United strategy. Aon United is our way of working together within and across solution lines and geographies to bring the best of the firm to clients. We believe that an Aon United mindset and behaviors drive better client outcomes, accelerate the growth of our firm and create more opportunity for our colleagues; and our Aon United Blueprint is how we bring the best of Aon to clients and drive sustainable growth for our firm.

The Aon United Blueprint is focused around four key pillars:

- Client value creation: delivering Aon United to better understand the unique needs of our clients, deliver on our Client Promise commitment and help colleagues better articulate the value Aon creates.
- Colleague mission: the Aon Impact Model sets the behavior expectations leverages Aon’s diverse capabilities and shared values to ensure colleagues are shaping a distinctive and high-performing Aon United culture.
- Innovation at scale: our New Ventures Group accelerates net-new innovation on behalf of clients and expands Aon’s addressable market.
- Client Service Delivery: Aon Business Services capitalizes on the benefits of scale to drive further operational excellence and provide client-facing colleagues more capability and opportunity to address client need.

As a Company, we develop solutions and strategies for clients, working with markets and finding ways to be creative whilst driving simplicity, leveraging scale, removing duplication and automating our processes. At the heart of our strategy is a focus on our people: we aim to improve colleagues “Aon IQ” to ensure more solutions are brought to clients, we enable talent through development strategies across the business including secondments, joint initiatives and building Aon United leaders for the future, and we invest in a diverse workforce and create an agile and inclusive environment.

To help colleagues to understand how to live and work as Aon United, the Aon Impact Model has been developed which provides tangible, clear guidance on how colleagues can enhance their impact, develop and perform in alignment with the firm’s expectations, and live the shared values every day. The model helps colleagues to live the firm’s values by encouraging them to act with integrity, to trust and support one another, and work together as one.

We focus colleague communications on the issues that matter and reduce noise, create time for strategic planning, client engagement and colleague development. Leaders promote these values through a range of activities including town halls and other internal communications. During 2019 Aon held three Aon United Days, one for each of our colleagues, our communities and our clients. These days bring colleagues together to enhance their Aon colleague experience, contribute to communities we are part of, and learn how we can bring more value to our clients via Aon United. Alignment of the Aon culture with its purpose and values is critical to the Company’s competitive advantage, and vital to the creation and protection of long-term value.

Principle 2 - Board Composition

The Board comprises an independent Non-Executive Chairman, nine other independent Non-Executive Directors (each a NED), and one executive director (the Chief Executive Officer (CEO)). The size and composition of the Board and its Committees are deemed appropriate given the scale and complexity of the Company.

Aon’s Corporate Governance Guidelines require that it have a majority of directors who meet the categorical independence standards adopted by the Board, which must meet or exceed the independence requirements of the NYSE corporate governance standards. The Governance Guidelines further provide that each of the Audit Committee, Governance/Nominating Committee, and Compensation Committee be composed entirely of independent directors.



The Board believes the separation of the positions of Chief Executive Officer and Chairman is the appropriate structure at this time as it allows the Chief Executive Officer to focus on the management of the Company and the Chairman to ensure that the Board is focused on its oversight responsibilities, including independent oversight of management.

Principle 3 - Director Responsibilities

The Board has established a number of committees to assist with its oversight and which report back to the Board regularly. These include the Audit Committee, the Organization and Compensation Committee, the Governance/Nominating Committee, the Finance Committee, and the Compliance Sub-Committee, which is a sub-committee of the Audit Committee. Each committee's responsibilities are set forth in its committee charter. The Board of Directors is governed by its Corporate Governance Procedures.

The Board met seven times in 2019 and acted by unanimous written consent on one occasion. All nominees for director who served as a director in 2019 attended at least 75% (seventy-five percent) of the total meetings of the Board and committees of the Board on which they served.

In accordance with NYSE rules and the Governance Guidelines, non-management directors meet regularly in executive session without management. Mr. Knight chairs these executive sessions.

The Board has established five standing committees: the Executive Committee, the Audit Committee, the Finance Committee, the Governance/Nominating Committee and the Organization and Compensation Committee. The Board has also established the Compliance Sub-Committee as a standing sub-committee of the Audit Committee.

Executive Committee

When the Board is not in session, the Executive Committee is empowered to exercise the power and authority in the management of the business and affairs of Aon as would be exercised by the Board, subject to certain exceptions. The Executive Committee acted by unanimous written consent on four occasions in 2019.

Audit Committee

The primary purposes of the Audit Committee are to assist the Board with the oversight of: (i) the integrity of Aon's financial statements and financial reporting process; (ii) Aon's compliance with legal and regulatory requirements and ethics programs established by management and the Board; (iii) the engagement of Aon's independent auditor, and its qualifications, independence and performance; (iv) subject to the provisions of the Act, the appointment and performance of Aon's U.K. statutory auditor as required under the Act; and (v) the performance of Aon's internal audit function. In discharging this role, the Audit Committee is authorized to retain outside counsel or other experts as it deems appropriate to carry out its duties and responsibilities.

The Board has also delegated to the Audit Committee the primary responsibility for the oversight of the Company's risk management. The charter of the Audit Committee provides that the Audit Committee will discuss guidelines and policies with respect to the Company's risk assessment and risk management, including the major financial risk exposures facing the Company and the steps management has taken to monitor and control such exposures. The Audit Committee also has primary responsibility for oversight of cybersecurity risk and engages in regular discussion with management regarding cybersecurity risk mitigation and incident management. The Audit Committee also has general oversight responsibility for the Company's legal, regulatory, and ethics policies and programs and annually reviews the adequacy of those policies and programs, including Aon's Code of Business Conduct. In addition, the Audit Committee periodically reviews with management any material correspondence with, or other action by, regulators or governmental agencies.

In 2019, the Audit Committee met nine times. The Board has determined that each of the members of the Audit Committee is independent as defined by the rules of the NYSE and under the Company's categorical independence standards, as well as Rule 10A-3 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). In addition, as required by the rules of the NYSE, the Board has determined that all of the Audit Committee members are financially literate, and that Mr. Losh, Mr. Campbell, and Mr. Conti are "audit committee financial experts" within the meaning of rules promulgated by the SEC.

Compliance Sub-Committee

In light of the breadth and number of responsibilities that the Audit Committee must oversee, and the importance of the evaluation and management of risk related to our compliance programs and policies, the Board formed the Compliance Sub-Committee, a standing sub-committee of the Audit Committee. The primary responsibilities of the Compliance Sub-Committee are to: (i) oversee matters of non-financial compliance, including Aon's implementation of compliance programs, policies, and procedures that are designed to be responsive to the compliance and regulatory risks facing Aon; (ii) assist the Audit Committee in fulfilling its oversight responsibilities for our compliance and ethics programs, policies, and procedures; and (iii) perform any



other duties as directed by the Audit Committee or the Board. The Compliance Sub-Committee reports regularly to the Audit Committee and the Board regarding its activities.

Each member of the Compliance Sub-Committee is independent as defined in the independence standards of the NYSE. The Compliance Sub-Committee met four times during 2019.

Finance Committee

The Finance Committee is responsible for assisting the Board with monitoring and overseeing Aon's balance sheet, including Aon's capital management strategy, capital structure, investments, returns, and related policies. The Finance Committee also reviews certain proposed mergers, acquisitions, divestitures, and strategic and passive investments in accordance with policies established by the Board. In addition, the Finance Committee oversees the financial, investment, and actuarial policies and objectives of Aon's U.S. tax-qualified defined benefit plans, reviews the investment performance of non-U.S. benefit and retirement plans, and reviews Aon's major insurance programs.

Each member of the Finance Committee is independent as defined in the independence standards of the NYSE. The Finance Committee met seven times during 2019.

Governance/Nominating Committee

The Governance/Nominating Committee oversees the risks associated with Aon's overall governance and: (i) identifies and recommends to the Board candidates for service on the Board; (ii) reviews and recommends the re-nomination of incumbent directors for each annual general meeting; (iii) reviews and recommends Board committee appointments; and (iv) leads the annual performance evaluation of the Board and its committees. In addition, the Governance/Nominating Committee develops and recommends the Governance Guidelines to the Board, reviews related party transactions, and annually reviews compliance with share ownership guidelines.

Each member of the Governance/Nominating Committee is independent as defined in the independence standards of the NYSE. The Governance/Nominating Committee met four times during 2019.

Organization and Compensation Committee

The Organization and Compensation Committee assists the Board in carrying out its overall responsibilities with regard to executive compensation, including oversight of the determination and administration of our compensation philosophy, policies, programs, and plans for executive officers and non-management directors. The Compensation Committee annually reviews and determines the compensation of Aon's executive officers, including the Chief Executive Officer, subject to the input of the independent members of the Board. The Compensation Committee consults with the Chief Executive Officer on, and directly approves, the compensation of other executive officers, including special hiring and severance arrangements.

The Compensation Committee administers the Amended and Restated Aon plc 2011 Incentive Plan (and its predecessor plans) (the "Shareholder-Approved Plan"), including granting equity (other than awards to the Chief Executive Officer, which awards are approved by the independent members of the Board) and interpreting the Shareholder-Approved Plan, and has certain settlor responsibilities with respect to our other U.S. employee benefit programs. In addition, the Compensation Committee reviews and makes recommendations to the Board concerning non-management director compensation and amendments to U.S. employee benefit plans or equity plans. The Compensation Committee reviews and discusses the compensation disclosures contained in the proxy statement and the U.K. directors' remuneration report, including the directors' remuneration policy. As part of these duties, the Compensation Committee reviews the risks associated with Aon's compensation practices, including an annual review of Aon's risk assessment of its compensation policies and practices for its employees. The Compensation Committee also reviews and monitors the Company's policies and practices with respect to diversity, inclusion, and equal employment opportunity.

Board and Committee meetings are carefully minuted to capture the challenge brought to bear in Board meetings, including the independent challenge of the NEDs. The NEDs also meet without management present from time to time.

Day-to-day management of the business is delegated to the Chief Executive Officer.

Principle 4 - Opportunity and Risk

Information related to the opportunities for the Company and its business is incorporated herein by reference to the Likely Future Developments section of the Strategic Report contained in this report.



Information related to the risks faced by the Company and its business is incorporated herein by reference to the Principal Risks and Uncertainties section of the Strategic Report contained in this report.

Principle 5 - Remuneration

Information related to the Directors' remuneration is incorporated herein by reference to the Directors' Remuneration Report contained in this report.

Principle 6 - Stakeholders

The Board seeks to align the Company's strategic direction with its overall purpose and our stakeholders' views are a key component of the Board's decision making. Stakeholder matters are regularly reported to the Board through the CEO Report (for example in respect of Clients, Colleagues, Community, Diversity & Inclusion). The CEO reporting template that is used for Board reporting purposes was expanded and enhanced during 2019. In addition, the Directors escalate stakeholder matters directly to the Board where appropriate.

Our clients and markets - we seek to ensure that we conduct business in a manner which engages with clients in a clear, fair, and transparent way whilst maintaining market integrity and fair competition. We focus on achieving good client outcomes and manage operational resilience to a standard that aims to avoid detrimental impact to clients. Our Company's strategy is executed around core values which are focused on delivering excellence across our client base. The Aon Client Promise defines the way we work together with our clients, what they can expect from us and the value we deliver. Our colleagues act as trusted advisors to clients, focusing on their needs and priorities. We offer industry-leading experience and provide comprehensive and tailored solutions to our clients, resulting in distinctive service that delivers superior client value. Our Aon United Day for Clients helps us focus on the way we engage with clients through events that are organized across the business which all colleagues are invited to participate in.

Our regulators - as a financial services Company, we operate in a highly regulated environment and do so in a way which observes local law and regulation. We have an open and transparent working relationship with all regulators and we proactively engage with them on key initiatives and seek to ensure these are embedded within our business.

Our colleagues - feedback from colleagues is encouraged through a number of different processes and forums. Colleague satisfaction is measured through an annual engagement survey, the results of which are reviewed by the Nominations Committee. Colleagues' interests are also considered regularly at Board meetings, within the standing CEO report to the Board, and are also raised by the other Directors, including through the designated colleague focused NED, placing a particular focus on colleague engagement. For more on how we engage with our colleagues, see the Employees section of the Strategic Report contained in this report.

Our suppliers - establishing trusted relationships with our suppliers is critical to Aon's ability to deliver on the needs of clients, colleagues, and communities. The products and services our suppliers provide enable us to effectively meet those requirements. We seek to work with suppliers who provide the best combination of capability, capacity, quality, and price to meet the Company's needs. Building trusted partnerships starts with integrity. Aon colleagues and suppliers alike are bound to Aon's Code of Business Conduct. Any breach of the policy has immediate consequences.

The rigor applied to our supplier selection and ongoing supplier management process ensures that all involved parties' interests are maintained. Aon is committed to developing partnerships with a diverse range of suppliers who value relationships and strive to do their best each day. The Company has a Supplier Risk & Governance Framework which sets out minimum expectations around the selection, on-boarding and management of suppliers and which seeks to ensure consistency in process and protection. We remain committed to maintaining a culture of integrity, transparency and accountability and seek to ensure compliance with all applicable laws in relation to our business and supply chain. We expect the same commitment from our suppliers, agents and joint ventures in relation to their businesses and supply chains. The Company's statement pursuant to section 54 of the Modern Slavery Act 2015 (available on the Company's website) describes our present and ongoing commitment towards the prevention of modern slavery and human trafficking in Aon's supply chains and business.

Social responsibility and the Community - Information related to the social responsibilities and the community is incorporated herein by reference to the Social and Community Issues section of the Strategic Report contained in this report.

Diversity & Inclusion (D&I) - Information related to Diversity and Inclusion within the Company is incorporated herein by reference to the Employees section of the Strategic Report contained in this report.

The environment - Information related to the environment is incorporated herein by reference to the Environment section of the Strategic Report contained in this report.



Dividends

In January 2020, the Board of Directors approved the declaration of a dividend to shareholders of \$0.44 per ordinary share. In February 2020, we paid those dividends in the amount of \$102 million.

Future dividends on Aon plc ordinary shares, if any, and the timing of declaration of any such dividends, will be at the discretion of the Board of Directors of Aon plc and will depend on, among other things, our results of operations, cash requirements and surplus, financial condition, contractual restrictions and other factors that the Board of Directors of Aon plc may deem relevant, as well as our ability to pay dividends in compliance with the Companies Act 2006.

Future Developments

The directors do not anticipate that any other of the Company's primary activities will change in the foreseeable future.

Directors - Indemnity

The Company has entered into deeds of indemnity with each of its directors effective upon the director's appointment to the Board of Directors (other than with respect to Mr. Case, who entered into a deed of indemnity with the Company on March 29, 2012). The Company has also entered into deeds of indemnity with certain executive officers. The deeds of indemnity provide that the Company will indemnify such persons to the maximum extent permitted by applicable law against all losses suffered or incurred by them, among other things, that arise out of or in connection with his or her appointment as a director or officer, an act done, concurred in or omitted to be done by such person in connection with such person's performance of his or her functions as a director or officer, or an official investigation, examination or other proceedings ordered or commissioned in connection with the affairs of the company of which he or she is serving as a director or officer at the request of the indemnifying company.

Use of Financial Instruments

Information on the Company's risk management process and the policies for mitigating certain types of risk are set out on pages 7 to 22. Details of the financial instruments used for these purposes are set out in Note 15 "Derivatives and Hedging" and Note 16 "Fair Value Measurements and Financial Instruments" of the Notes to Consolidated Financial Statements.

Disclosure of Information to the Auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made inquiries of fellow directors and the Group's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

Statement of Going Concern

The Directors have undertaken a going concern assessment in accordance with "Guidance on the Going Concern Basis of Accounting and Reporting on Solvency and Liquidity Risks," published by the Financial Reporting Council in 2016. As a result of this assessment, and after making inquiries, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they have adopted the going concern basis in preparing the financial statements.

Auditor

Ernst & Young LLP were re-appointed as auditors of the Company on June 23, 2017. In accordance with s.485 of the Companies Act 2006, a resolution is to be proposed at the Annual General Meeting for reappointment of Ernst & Young LLP as auditor of the Company.

Significant Events Since Year End

This report was issued on April 30, 2020. The Company has evaluated events and transactions subsequent to the balance sheet date.

During the period from January 1, 2020 to March 17, 2020, the Company repurchased 2.2 million shares at an average price per share of \$209.55 for a total cost of \$461 million. At March 17, 2020, the remaining authorized amount for share repurchase under the Share Repurchase Programs is \$1.6 billion. The amount of shares repurchased after this date and prior to authorization of the financial statements on April 30, 2020 was insignificant to the Consolidated Financial Statements.



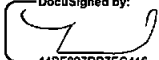
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As of April 28, 2020, the Company had €330 million (\$357 million at April 28, 2020 exchange rates) of commercial paper borrowings outstanding on the European commercial paper program and \$883 million outstanding on the US commercial paper program. The proceeds from the issuance of commercial paper will be used to fund short-term working capital needs. The amount of commercial paper borrowed after this date and prior to authorization of the financial statements on April 29, 2020 was insignificant to the Consolidated Financial Statements.

On March 9, 2020, the Company and Willis Towers Watson Public Limited Company, an Irish public limited company, entered into a business combination agreement with respect to a combination of the parties. Refer to Note 23 "Subsequent Events" for further information.

The Company is not aware of any events or transactions, other than those disclosed above and in Future Developments, that occurred subsequent to the balance sheet date but prior to April 29, 2020 that would require recognition or disclosure in its Consolidated Financial Statements or Parent Company Financial Statements.

For and on behalf of the Board

DocuSigned by:

/S/ 44BF897DB7EC416...
Company Secretary
Date: April 30, 2020
Registered Number 07876075



DIRECTORS' REMUNERATION REPORT

This report sets out the relevant disclosures in relation to directors' remuneration for the financial year ended December 31, 2019. The report has been prepared in accordance with the requirements of the U.K. Large and Medium-sized Companies & Groups (Accounts & Reports) (Amendment) Regulations 2013 (the "Regulations") which apply to the Company. The relevant sections of the report have been audited by Ernst & Young LLP.

STATEMENT OF THE CHAIRMAN OF THE ORGANIZATION & COMPENSATION COMMITTEE

We continue our journey to be the leading professional services firm focused on risk, retirement, and health. To achieve our objectives, we must be the destination of choice for the best talent. Our remuneration programs support this vision and business strategy and are designed to align the financial interests of our executives with those of our shareholders in both the short- and long-term.

The core principle of our executive compensation program continues to be pay for performance. That core principle dictates that performance-based pay elements (which constitute the bulk of our executive officers' total direct compensation) will not be earned or paid unless our shareholders benefit first.

As discussed elsewhere in this annual report, in respect of 2019, we again delivered a strong performance. Results reflect solid earnings per share ("EPS") growth and operating cash flow generation. We continue to execute on our goals of strategically investing in client-serving capabilities and long-term growth opportunities across our portfolio, managing expenses, and effectively allocating capital to the highest return. Further, we returned \$2.4 billion of capital to shareholders in 2019 through share repurchases and dividends, with an additional \$39 million spent on attractive acquisitions, highlighting our strong cash flow generation and effective allocation of capital. We believe we are strongly positioned for continued long-term value creation through further improvements in operating performance and strong free cash flow generation coupled with significant financial flexibility.

During 2019, we again made no adjustments to target bonus percentages. In the first quarter of 2019, we determined that the Company's 2019 incentive compensation pool for members of the Company's executive committee would equal the budgeted accruals for aggregate target annual incentive payments for those members, multiplied by the percentage increase in operating income from 2018 to 2019 (reduced by 200 basis points). We set the minimum achievement threshold at 70% of a 2018 baseline adjusted operating income number of \$2,697 million, or \$1,888 million. We selected operating income, as adjusted, as the measure to emphasize performance of the Company as a whole and directly link executives' awards to our key business initiatives of delivering distinctive client value and achieving operational excellence. For 2019, adjusted operating income in 2019 was \$2,856 million (after permitted adjustments by the Organization and Compensation Committee to exclude the impact of restructuring savings) which exceeded the minimum achievement threshold. After application of the operating income funding guidelines approved in March 2019, the total incentive pool for executive committee members, including Mr. Case, was determined to be funded at \$16.4 million. While our "named executive officers" (NEOs) (as set forth in the Compensation Disclosure & Analysis of the proxy statement) were eligible for annual incentive awards for 2019, with a view toward total compensation and maintaining alignment with our pay-for-performance executive compensation philosophy, Mr. Case and the other NEOs requested prior to any individual determinations by the Board of the Compensation Committee that they receive no annual incentive awards for fiscal 2019. The Board (for Mr. Case) and the Committee (for the other NEOs) accepted this request. The annual incentive funding that would have been allocated to our CEO and other NEOs was instead reserved and allocated for the Company's broad-based annual incentive bonus pool.

In early 2020, we determined the actual achievement under the twelfth cycle of our Leadership Performance Program, covering the performance period from January 1, 2017 through December 31, 2019, and the performance share units granted under this program vested. The Company's cumulative adjusted EPS from continuing operations targets for this program ranged from \$17.16, below which no payout was due to occur, to \$19.76 or higher, which would have yielded shares equal to 200% of the target number. A result of \$17.95 in cumulative adjusted EPS from continuing operations would have yielded shares equal to 100% of the target number. This target represented a 5.6% decrease over the EPS target for the eleventh cycle of our LPP established for the performance period from 2016 through 2018 ("LPP 11"). The reason for the decrease in EPS target for LPP 11 is primarily due to the Company's divestiture of our benefits administration and business process outsourcing platform in 2017. Our actual cumulative adjusted EPS from continuing operations for the three-year period (after permitted adjustments) was \$21.41, resulting in a payout at 200% of target. For each year of the twelfth performance cycle under the Leadership Performance Program, adjustments to EPS from continuing operations were approved by the Organization and Compensation Committee to address the impact of the divestiture of National Flood Services and restructuring savings.

In the first quarter of 2019, we granted performance share units under our Leadership Performance Program to our executive officers, including Mr. Case, our Chief Executive Officer and our sole executive director. This program began on January 1, 2019 and ends on December 31, 2021, and is intended to further strengthen the relationship between capital accumulation for our executives and long-term financial performance of the Company and the generation of shareholder value. The target levels for this



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program have been omitted from this directors' remuneration report as such targets are considered commercially sensitive. The target levels are expected to be disclosed in the directors' remuneration report after the completion of the applicable performance period.

We believe that the performance metrics established under our annual incentive program and each of our Leadership Performance Programs cycles reflect our core operating performance and balance our executives' short and long-term perspective appropriately.

The annual retainer for each non-executive Board member was increased from \$130,000 to \$136,000 annually. In addition, the annual equity award to each of our non-executive directors was increased from \$170,000 to \$176,000 to each of our non-executive directors and from \$395,000 to \$401,000 in the aggregate to our non-executive chairman.

The Committee believes that the Company is well positioned for long-term value creation through improvements in operating performance and strong free cash flow generation and that the Company's remuneration programs achieved their purposes of linking pay to performance in 2019.

DocuSigned by:
Richard Notabaert
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/S/

Chairman

Organization and Compensation Committee

Date: April 30, 2020



GOVERNANCE

Operation of the Organization & Compensation Committee

The Organization & Compensation Committee (the “Committee”) assists the Company’s Board of Directors (the “Board”) in carrying out its overall responsibilities with regard to executive compensation, including oversight of the determination and administration of the Company’s compensation philosophy, policies, and schemes for the Company’s executive officers and non-executive directors. The Committee annually reviews and determines the compensation of the Company’s executive officers, including Mr. Case, the Company’s Chief Executive Officer and sole executive director, subject to the input of the other independent members of the Board. The Committee consults with Mr. Case on, and directly approves, the compensation of other executive officers, including special hiring, compensation, and severance arrangements. The Committee administers the Aon plc 2011 Incentive Plan (and its predecessor plans), including granting equity (other than awards to Mr. Case, which awards are approved by the independent members of the Company’s Board in accordance with applicable law) and interpreting the plan, and has general settlor responsibility with respect to the Company’s other U.S. employee benefit programs. In addition, the Committee reviews and makes recommendations to the Board concerning the non-executive directors’ compensation and certain amendments to the Company’s incentive plans and equity plans. The Committee also reviews and discusses the compensation disclosures contained in the Company’s Annual Report on Form 10-K, proxy statement and this directors’ remuneration report. The Committee may delegate its authority to sub-committees when appropriate.

During 2019, the members of the Committee were:

- Richard C. Notebaert (chair)
- Jin-Yong Cai
- Jeffrey C. Campbell
- Cheryl A. Francis
- Richard B. Myers
- Carolyn Y. Woo

None of the members of the Committee is an executive officer of Aon and each member is independent as such term is defined under the rules of the New York Stock Exchange (“NYSE”) and the Company’s own independence standards. The remuneration of the Company’s non-executive directors is considered by the Board as a whole with recommendations made by the Committee. In 2019, the Committee met ten times.

Committee Advisors

The Committee has retained Frederic W. Cook & Co., Inc. (“FW Cook”) as its independent remuneration consultant. The consultant is engaged by, and reports directly to, the Chairman of the Committee. The consultant does not advise Company management or receive other remuneration from the Company. The Committee annually reviews the independence of FW Cook pursuant to U.S. Securities & Exchange Commission (“SEC”) and NYSE rules. The Committee has determined that no conflict of interest exists that would prevent FW Cook from serving as an independent consultant to the Committee. George Paulin, the Chairman of FW Cook, typically participates in all meetings of the Committee where remuneration matters for Mr. Case, other executive officers, or non-executive directors are discussed and communicates between meetings with the Chairman of the Committee. During 2019, the consultant assisted the Committee by:

- providing insights and advice regarding our compensation philosophy, objectives and strategy;
- developing criteria for identification of our peer group for executive and Board compensation and Company performance review purposes;
- reviewing management’s design proposals for short-term cash and long-term equity incentive compensation programs;
- assessing risks arising from our compensation policies and practices;
- providing change in control severance calculations for our senior executive officers in the Company’s 2019 annual proxy disclosure;
- providing compensation data from the Company’s peer group proxy and other disclosures; and
- advising on and providing comments on management’s recommendations regarding executive officers’ annual incentives for 2019 and equity based awards granted in 2019.

FW Cook charges the Company on an hourly rate plus expenses basis. During the year ended December 31, 2019, the Company paid FW Cook \$200,615 for its services.

The Committee has delegated certain governance responsibilities related to the Company’s retirement plans globally to the Retirement Plan Governance and Investment Committee (“RPGIC”), and the Committee delegated certain administrative responsibilities under the Company’s U.S. employee benefit plans to the Administrative Committee. Each of the members of the



RPGIC and the Administrative Committee are employees of the Company or its subsidiary undertakings. In addition, the following officers and employees of the Company and its subsidiary undertakings provide assistance to the Committee as required:

- Mr. Anthony Goland, Executive Vice President and Chief Innovative Officer;
- Ms. Siobhan Cifelli, Interim Chief Human Resources Officer (through October 31, 2019);
- Ms. Christa Davies, Executive Vice President and Chief Financial Officer;
- Mr. Peter Lieb, Executive Vice President, General Counsel and Company Secretary (through June 24, 2019);
- Mr. Darren Zeidel, Executive Vice President, General Counsel and Company Secretary (as of July 12, 2019; former Vice President, Global Chief Counsel); and
- Ms. Jennifer Kobayashi, Assistant General Counsel.

The Committee is also supported by the Company Secretary and Compensation functions. No individuals provide input to the Committee with regard to their own remuneration.

THE COMPANY'S REMUNERATION REPORT FOR 2019

Directors' Remuneration (in thousands):

(audited)	Salary and Fees		Benefits ⁽¹⁾		Annual Bonus ⁽²⁾		LPP Vesting ⁽³⁾		Pension		Total	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
Executive												
Gregory C. Case ⁽⁴⁾	\$ 1,500	\$ 1,500	\$ 799	\$ 679	\$ 18	\$ 2,025	\$ 41,109	\$ 30,907	\$ 29	\$ 29	\$ 43,455	\$ 35,140
Non-Executive												
Lester B. Knight	557	545	103	256	—	—	—	—	—	—	660	801
Jin-Yong Cai	312	300	15	103	—	—	—	—	—	—	327	403
Jeffrey C. Campbell	312	311	16	78	—	—	—	—	—	—	328	389
Fulvio Conti	312	320	19	87	—	—	—	—	—	—	331	407
Cheryl A. Francis ⁽⁵⁾	312	300	—	37	—	—	—	—	—	—	312	337
J. Michael Losh ⁽⁵⁾	337	325	—	45	—	—	—	—	—	—	337	370
Richard B. Myers	312	300	16	34	—	—	—	—	—	—	328	334
Richard C. Notebaert ⁽⁵⁾	332	320	—	68	—	—	—	—	—	—	332	388
Gloria Santona	332	320	21	57	—	—	—	—	—	—	353	377
Carolyn Y. Woo ⁽⁵⁾	312	300	—	24	—	—	—	—	—	—	312	324
Total	\$ 4,930	\$ 4,841	\$ 989	\$ 1,468	\$ 18	\$ 2,025	\$ 41,109	\$ 30,907	\$ 29	\$ 29	\$ 47,075	\$ 39,270

- (1) For Mr. Case, "Benefits" consists of accompanied travel, tax preparation services, health and welfare benefits, and certain allowances in connection with his relocation to London. See the description of "Executive and Relocation Benefits" below. For accompanied travel, the amount included is the amount charged to income tax for Mr. Case in accordance with United States Internal Revenue Service regulations. Allowances related to Mr. Case's relocation totaled \$614,513 in 2018 and 2019. For each non-executive director, "Benefits" consists of tax equalization for incremental individual income taxes paid in the U.K. as a result of the Company's 2012 redomestication and certain other travel-related benefits.
- (2) For the bonus paid in 2018, approximately 35% of the bonus award (\$700,000) was paid in restricted share units under the Incentive Stock Program ("ISP"). This amount also includes dividend equivalents granted under the ISP.
- (3) Performance share units under the Leadership Performance Plan ("LPP") vest upon certification of the achievement of performance criteria following the completion of the performance period. The amount shown is determined by multiplying the actual number of shares delivered (175,246 for 2019 and 182,211 for 2018) by the closing share price on the date of vesting (\$234.58 for 2019 and \$169.62 for 2018).
- (4) Mr. Case serves as the Company's Chief Executive Officer, and receives his remuneration for serving in that role.
- (5) Due to tax reconciliation payments made to Aon in 2018, Ms. Francis, Mr. Losh, Mr. Notebaert, and Ms. Woo had a negative reportable benefits value, which are shown as zero. Since 2017, we have implemented individual limits on annual non-employee director compensation. The maximum value of total cash and equity compensation that may be paid annually is \$600,000 for non-employee directors other than the non-executive chairman, and \$900,000 for the non-executive chairman. In addition, the maximum tax equalization payment that may be paid annually is \$150,000 for non-employee directors other than the non-executive chairman, and \$250,000 for the non-executive chairman. Finally, the maximum value of other benefits (excluding charitable contributions under the Aon Corporation Outside Director Corporate Bequest Plan) that may be provided annually is \$25,000 for all non-employee directors, including the non-executive chairman.

Remuneration Decisions in 2019

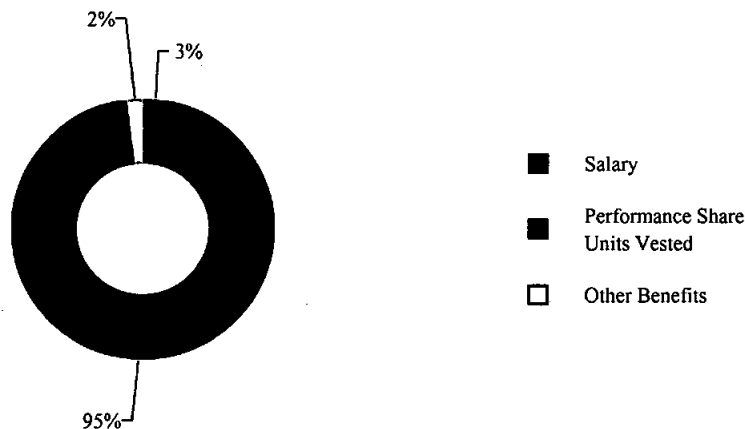
The Committee sets executive compensation at levels that it believes to be appropriate and competitive for global professional services firms within the Company's market sector and the general industry marketplace. The Committee also strives to link a significant portion of Mr. Case's remuneration and the remuneration of the Company's other senior executives to performance. Overall, the Committee's intent is to manage the various elements of total remuneration together so that the emphasis of the Company's remuneration program is on the Company's variable components of pay, including long-term share-based awards and annual cash incentives that fluctuate based on the Company's performance.

For 2019, the Committee did not have a specific market target to set total remuneration or particular components of it for Mr. Case or other executive officers. The Committee does not use a specific formula to set total remuneration either in relation to market data, the relative mix of pay components, or otherwise. Rather, the Committee uses its judgement and business experience. A decision regarding one component of remuneration has only an indirect link to decisions regarding other pay components.

In setting remuneration for 2019, the Committee took into account the pay and employment conditions of other employees within the Group, as follows:

- the Committee oversees the general funding of the annual cash incentive scheme for other eligible employees within the Group, and the funding of that scheme is similarly linked to the Company's performance; and
- the Committee oversees the long-term share-based schemes available to other employees within the Group and, where applicable, the Committee links those awards to the performance of the Company's business.

The chart below summarizes the actual total remuneration for Mr. Case received for 2019 as reported in the single figure table above.



Determination of 2019 Annual Bonus

Annual bonus payments were determined with reference to performance for the year ended December 31, 2019. In the first quarter of 2019, the Committee determined that 2019 Aon-wide performance would be measured by growth in adjusted operating income ("OI") for 2019 as compared to adjusted OI in 2018. OI excludes the impact of certain items calculated in accordance with U.S. GAAP, such as amortization and impairment of intangible assets, restructuring charges, and other specific legal or regulatory matter. The 2018 baseline was determined based on 2018 adjusted OI of \$2,697 million. The Compensation Committee set the minimum achievement threshold at 70% of the 2018 adjusted OI, or \$1,888 million. The Committee selected adjusted OI as the measure to emphasize performance of Aon as a whole and directly link executives' awards to Aon's key business initiatives of delivering distinctive client value and achieving operational excellence. The Committee believed that the 2019 target was achievable but challenging. The Committee set the minimum threshold at 70% because we believed performance below that level would not create enough value for the Company's shareholders and, therefore, should not result in annual incentive payments.

If the minimum achievement threshold is satisfied, the annual incentive pool is funded. If not achieved, no annual incentive bonuses to the management executive committee members are paid. During the first quarter of 2020, the Committee determined that Aon's 2019 adjusted OI was \$2,856 million (after permitted adjustments to exclude restructuring savings), or 105.9% of the 2018 baseline. This resulted in an annual incentive pool being funded under a framework approved by the Committee in early 2019; under that framework, the size of the incentive pool generally equals the budgeted accruals for aggregate target annual incentive payments for management executive committee members, multiplied by the percentage increase in OI from 2018 to 2019 (reduced by 200 basis points), although the CEO retains the discretion to approve certain increases and decreases in the size of the incentive pool. In other words, the incentive pool is only funded at target if there is a 2% increase in adjusted OI over the previous year. However, no individual could receive an award in excess of the maximum amount established by the Committee (the lesser of \$10 million or three times their target annual incentive).



After application of the formula guidelines described above, the total incentive pool reserved for members of the Company's executive team was determined to be \$16.4 million. While our NEOs were eligible for annual incentive awards for 2019, with a view toward total compensation and maintaining alignment with our pay-for-performance executive compensation philosophy, Mr. Case and the other NEOs requested-prior to any individual determinations by the Board of the Compensation Committee-that they receive no annual incentive awards for fiscal 2019. The Board (for Mr. Case) and the Committee (for the other NEOs) accepted this request. The annual incentive funding that would have been allocated to our CEO and other NEOs was instead reserved and allocated for the Company's broad-based annual incentive bonus pool.

Determination of Vesting of Leadership Performance Program Award

Performance Criteria	Performance Target			Actual Performance	PSUs Vested
	Threshold (50%)	Target (100%)	Maximum (200%)		
Adjusted cumulative earnings per share	\$17.16	\$17.95	\$19.76	\$21.41	200%

In February 2020, we determined the actual achievement under the twelfth cycle of the LPP, covering the performance period January 1, 2017 through December 31, 2019 ("LPP 12") and settled the performance share units in Aon plc ordinary shares. The target number of shares granted to Mr. Case under LPP 12 was 87,623. The actual number of shares ultimately vesting could range from 50% of the target number of shares if the threshold amount was met, to 200% of the target number of shares if the maximum amount was met or exceeded. The adjusted EPS from continuing operations results for LPP 12 include adjustments detailed by the plan governing LPP 12 and approved by the Committee. For each year of the performance period associated with LPP 12, adjustments to EPS from continuing operations were approved by the Committee. Such adjustments addressed the divestiture of National Flood Services and restructuring savings.

Director Pension Scheme

No director who served during the year ended December 31, 2019 has any prospective entitlement to a defined benefit pension or a cash balance benefit arrangement (as defined in s152, Finance Act 2004).

The Company operates the Aon Savings Plan and the Aon Supplemental Savings Plan, which are U.S. defined contribution-type plans. During the year ended December 31, 2019, for Mr. Case, the Company made matching contributions of \$17,900 to the Aon Savings Plan and \$11,300 to the Aon Supplemental Savings Plan on behalf of Mr. Case. No other director participates in the Aon Savings Plan or the Aon Supplemental Savings Plan.

Scheme Interests Awarded During the Year

In line with the Company's Remuneration Policy, Mr. Case was granted awards under the ISP in February 2019 and under the LPP in March 2019. The resulting number of restricted share units and performance share units ("PSUs") and the associated performance conditions are set forth below.

Leadership Performance Plan

	Target Number of PSUs ⁽¹⁾	Nominal Value	Threshold Vesting	End of Performance Period	Performance condition
Gregory C. Case	78,500	\$13,400,000	50%	December 31, 2021	Cumulative adjusted EPS ⁽²⁾

- (1) The target number of PSUs is determined by dividing the nominal value of \$13,400,000 by the closing share price at the date of grant (March 29, 2019) of \$170.70, rounded to the nearest whole share.
- (2) Vesting occurs based upon the achievement of EPS targets for the performance periods. The performance targets have been omitted from this directors' remuneration report as such targets are considered commercially sensitive. The target levels will be disclosed in the directors' remuneration report after the completion of the applicable performance period.

Incentive Stock Program

	Number of RSUs ⁽¹⁾	Nominal Value	Threshold Vesting	End of Vesting Period	Performance condition
Gregory C. Case	4,070	\$ 700,000	100%	February 15, 2022	Continued employment

- (1) Valued with a nominal value of \$700,000 and the closing share price at the date of grant (February 15, 2019) of \$171.97, rounded to the nearest whole share.



Vesting occurs per the schedule below:

Date	Number of Shares
February 15, 2020	1,356
February 15, 2021	1,357
February 15, 2022	1,357

Long-Term Share-Based Awards

The Company awarded two forms of long-term share-based awards to Mr. Case and other executive officers-performance share unit awards and restricted share units granted in settlement of a proportion of the annual incentive scheme award. The Committee believes that performance share units should be the exclusive form of award under the LPP because performance share units utilize fewer shares and are, therefore, a more efficient form of award than share options, while allowing the Committee to maintain a strong performance focus.

Performance Share Units

In the first quarter of 2019, we granted performance share units to our executive officers, including Mr. Case, pursuant to the fourteenth cycle of the LPP ("LPP 14"). LPP 14 is the fourteenth layer of consecutive three-year performance cycles for certain of our executive officers. It is intended to further strengthen the relationship between capital accumulation for our executives and long-term Aon financial performance and shareholder value.

The performance share units awarded under LPP 14 are payable in Aon plc ordinary shares. The nominal value of the awards was determined and approved by the Committee. The number of target performance share units granted was calculated on the date of grant based on that day's closing price of the Company's ordinary shares on the NYSE.

The performance share units under LPP 14 will be earned and settled in a range of 0% to 200% of the target value based on performance results over a three-year performance period. The performance period began January 1, 2019, and will end on December 31, 2021. As was the case under the thirteenth cycle of our LPP established for the performance period from 2018 through 2020 ("LPP 13"), the performance results for LPP 14 will be measured against three-year publicly reported adjusted cumulative EPS growth rate, subject to limited adjustments set forth in the program documentation. The adjustments are intended to exclude the impact of items of a discrete or non-operating nature, such as amortization of intangibles, so as to provide a target that while challenging, does not factor in events outside of the control of the relevant executive officers. The target levels for LPP 14 have been omitted from this directors' remuneration report as such targets are considered commercially sensitive. The target levels will be disclosed in the directors' remuneration report after the completion of the applicable performance period.

In determining the individual awards under LPP 14, the Committee considered internal pay fairness factors, the award recipient's compensation mix, and total direct compensation. In addition, the market data relevant to Mr. Case supported a larger award to him than the awards granted to the other executive officers generally. The Committee does not use a specific formula to set total remuneration either in relation to market data, the relative mix of pay components or otherwise.

The Committee's selection under LPP 14 of the three-year performance period and cumulative adjusted EPS financial performance metric provides the award recipients a reasonable period of time within which to achieve and sustain challenging long-term growth objectives. The Committee believes adjusted EPS more effectively aligns executives to improve Aon performance, rather than EPS calculated in accordance with U.S. GAAP, as the adjusted measure provides a target that is within their control and area of accountability. Further, the Committee believes that as adjusted, the EPS measure provides a perspective on the Company's core operating performance that is more consistent with that of its shareholders and creates transparency and clarity for participants.

Restricted Share Units

In early 2019, the Company granted 4,070 time-vested restricted share units to Mr. Case and smaller awards to the Company's other executive officers in connection with the Company's ISP. These time-vested restricted share units are awarded based upon the achievement of performance goals related solely to the Company's past financial performance measured under the annual incentive plan for the year 2018 (under the Company's Remuneration Policy, 65% of the annual performance bonus is paid in cash and 35% is paid in restricted share units); however, the time-based vesting of the restricted share units is intended to further focus the attention of Mr. Case and other executive officers on the Company's longer-term performance as a whole, and to further promote employee retention and equity ownership. The Committee believes this strikes a fair balance between reward for past performance and incentive for future improvements.

Each of the time-vested restricted share units granted in connection with the program will vest ratably over a three-year period subject to continued employment. Awards are subject to forfeiture if an employee voluntarily terminates employment but in the



event of termination by the Company without cause vesting continues over the same three-year period. Vesting is not subject to personal or corporate performance conditions. The restricted share units are settled in Aon plc ordinary shares.

Implementation of Policy in 2020

In 2020, the Committee intends to continue to provide remuneration in accordance with the Remuneration Policy approved at the Company's 2017 annual general meeting. The Remuneration Policy can be found in the Company's 2017 proxy statement, available at http://s2.q4cdn.com/545627090/files/doc_financials/2017/Aon-Proxy-Statement.pdf.

For 2020, the Committee determined that adjusted EPS should continue to be the sole performance criteria for the fifteenth cycle of the LPP ("LPP 15"). The performance stock units awarded under LPP 15 are payable in Aon plc ordinary shares. Mr. Case was granted an award under LPP 15 with a target value of \$16.4 million. The nominal value of the annual award for Mr. Case was based upon internal pay fairness factors, Mr. Case's compensation mix, and his total direct compensation. The number of target PSUs was calculated on the date of grant based on that day's closing price of Aon plc ordinary shares on the NYSE.

The performance period applying to LPP 15 began January 1, 2020 and will end on December 31, 2022. The performance results will be measured against the specified cumulative adjusted EPS target for the years 2020 through 2022. The target levels for LPP 15 have been omitted from this directors' remuneration report as such targets are considered commercially sensitive. The target levels will be disclosed in the directors' remuneration report after the completion of the applicable performance period.

In addition, the Committee determined that the adjusted operating income should be the sole performance criteria for our annual bonus scheme. The Committee selected adjusted operating income because it is a broad-based metric that aligns the annual incentive scheme with the key metrics the Company measures against externally to deliver value to its shareholders. Year-over-year adjusted operating income growth will be used to determine the 2020 funding level. An increase in funding from the prior year will only occur when adjusted operating income increases by more than 2%. The Committee set the minimum achievement threshold at 70% of 2019 adjusted operating income, or \$2,118 million, as adjusted for extraordinary, unusual or infrequently occurring items. Mr. Case's target bonus in 2020 remained at \$3 million in accordance with the terms of his employment agreement.

Base Salary

Base salary is a fixed component of remuneration and is initially set at a level based primarily upon the executive's job scope or level of responsibility. No base salary adjustment was made for Mr. Case during 2019 or is otherwise proposed.

Incentive Repayment Policy and Forfeiture Provisions

Under the Company's Incentive Repayment Policy, the Board is permitted to cancel or require reimbursement of any incentive payment or equity-based award received by the Company's executive officers if the payment or award is based on the achievement of financial results that are subsequently restated.

If the Board determines that an executive officer engaged in fraud that caused or partially caused the need for financial restatement, the incentive payment or equity-based award is required to be forfeited in full.

If the restatement is not the result of fraud by the executive officer, the Board may, to the extent allowable under applicable law, require forfeiture or reimbursement of the amount by which the incentive payment or equity-based award exceeded the lower amount that would have been paid based on the restated financial results.

In addition, beginning with equity-based awards granted in 2019, unvested equity-based awards are subject to forfeiture in the event of a material violation of the Company's policies or procedures or a breach of applicable restrictive covenants.

Executive and Relocation Benefits

During 2019, the Company provided few personal benefits to Mr. Case as a component of his total compensation. Over the years, the Committee has taken significant steps to de-emphasize personal benefits in the Company's executive remuneration schemes.

Retirement Benefits

Mr. Case is eligible to participate in broad-based employee benefit programs that are available to the Company's employees generally (such as health coverage and 401(k) salary deferrals for the Company's U.S.-based employees). Mr. Case does not participate in the defined benefit pension plan or the supplemental pension program of the Company's predecessor, Aon Corporation. Mr. Case was hired by Aon Corporation after participation in the plans was frozen in 2004.

The Company also maintains a Supplemental Savings Plan, in which Mr. Case participates. It is a non-qualified deferred compensation plan that provides eligible employees, including Mr. Case, with the opportunity to receive contributions that could not be credited under the base U.S. tax-qualified plan because of tax limitations and the specific provisions of such plan.



If an executive officer contributes on a match-eligible basis to the Aon Savings Plan an amount equal to the annual contribution limit imposed by the United States Internal Revenue Code (IRC) (\$19,000 in 2019), the Supplemental Savings Plan provides for a company allocation as a percentage of: eligible compensation deferred under the Aon Deferred Compensation Plan, and of eligible compensation in excess of the United States Internal Revenue Service limit (\$280,000 in 2019). The combined total annual eligible compensation for the Aon Savings and Aon Supplemental Savings Plans is capped at \$500,000. The percentage allocation varies by length of service but in the first four years of employment the allocation percentage is 3% and increases to 6% after 15 years of service.

Relocation Benefits

In connection with the Company's relocation of its headquarters to London in 2012, the Committee approved relocation benefits for the executive officers who relocated to the new corporate headquarters and entered into assignment letters with such executive officers. In consideration of the executive officers' renewals of their commitments to their international assignments, the Committee approved the subsequent renewals of these letters with modest changes to each executive officer's relocation benefits. In each case, the Committee approved the relocation benefits after consulting with its independent remuneration consultant, FW Cook, and each relocating executive officer signed an international assignment letter with the Company's predecessor, Aon Corporation (the "Letter") dated 12 January 2012, a renewal letters dated 1 July 2014, 1 July 2016, and 25 June 2018, and a current renewal letter dated 25 June 2019 which describe the relocation benefits available to them.

The terms of the Letter for Mr. Case provide for the following benefits:

- relocation and housing benefits;
- cost of living differential benefits;
- a monthly foreign service allowance; and
- tax preparation benefits.

Relocation benefits are customary for expatriate assignments for the Company and other employers in its industry. The relocation packages approved are intended to keep the executive "whole" on a total rewards basis, to be transparent and equitable, and to reflect best practices and benchmarks of industry counterparts. The Committee will periodically review the relocation packages of all relocated executive officers.

All of the relocation benefits are subject to recoupment if an executive officer resigns employment with the Company within two years of commencing the international assignment, or 12 months after the end thereof, and becomes employed by a direct competitor of the Company.

In addition to the retirement and relocation benefits, the Company provides an executive health screening program to Mr. Case and other executive officers.

Non-Executive Director Remuneration

Fees

Non-executive director fees are set by the Board as a whole. In 2019, the Company provided its non-executive directors with the following cash compensation:

- an annual retainer of \$136,000, payable periodically in arrears;
- an additional annual retainer of \$20,000 to the chairperson of each Board committee other than the Audit Committee; and
- an additional annual retainer of \$25,000 to the chairperson of the Audit Committee.

The annual cash retainer will remain at \$136,000 for 2020 Board service.

Equity Awards

Each non-executive director is entitled to receive an annual grant of fully-vested Aon plc ordinary shares on the date of the Company's annual general meeting of shareholders. In 2019, the annual grant of Aon plc ordinary shares had an initial value of \$176,000 and the non-executive chairman of the Board received an additional grant with a \$225,000 initial value. The number of Aon plc ordinary shares to be granted was determined by dividing \$176,000 (or in the case of the non-executive chairman of the Board, \$401,000) by the fair market value of an Aon plc ordinary share on the date of grant.



The annual stock retainer will remain at \$176,000 for 2020 Board service.

Payments to Past Directors and Payments for Loss of Office

There have been no payments made to directors for loss of office or to past directors during the year ended December 31, 2019 with respect to service as a director of the Company.

Director Shareholdings and Share Ownership Guidelines

The Board has adopted share ownership guidelines. The guidelines are designed to increase the Company's executives' equity stakes and to align the Company's executives' interests more closely with those of its shareholders. The guidelines provide that Mr. Case should attain an investment position in the Aon plc ordinary shares equal to six times his annual base salary and each other executive officer should attain an investment position in the Aon plc ordinary shares equal to three times his or her annual base salary. While there is no specific period of time for an executive officer to reach these levels, each executive officer is expected to make consistent progress toward these levels. Mr. Case has agreed in his amended and restated employment agreement that he will attain an investment position in the Aon plc ordinary shares equal to 20 times his annual base salary. Mr. Case's shareholdings in the Company exceed the amount required under the guidelines and his employment agreement.

The guidelines also set out equity retention rules generally requiring that net profit shares received upon the exercise of options to purchase Aon plc ordinary shares, the vesting of restricted stock units and the vesting of performance share units be retained until the required investment position is achieved. Aon plc ordinary shares counted toward these guidelines include:

- any shares owned outright;
- shares owned through an Aon-sponsored savings or retirement plan;
- shares purchased through an Aon-sponsored employee stock purchase plan;
- shares obtained through the exercise of share options;
- shares issued upon the vesting of restricted share units or performance share units; and
- "phantom stock" held in the Aon Supplemental Savings Plan.

The Board also has adopted share ownership guidelines for the Company's non-executive directors. These guidelines require each non-executive director to hold an investment position in Aon plc ordinary shares equal to five times the annual director retainer. The guidelines provide a transition period of seven years for non-executive directors to achieve the ownership guidelines level; provided, however that each new non-executive director is expected to hold 1,000 Aon plc ordinary shares within the first year of joining the Board or transitioning from an executive director to a non-executive director. Each non-executive director is in compliance with the guidelines.

Share Options

As of December 31, 2019, no non-executive director has received any share option granted in respect of their service as a director of the Company or otherwise in respect of any "qualifying services" in respect of the Company.

Mr. Case held no options at December 31, 2019.

Long-Term Incentive Schemes

As of December 31, 2019, Mr. Case had the awards set forth below outstanding under the Company's LPP and ISP. The awards set forth below vest in future years and the Aon plc ordinary shares will become receivable under the plans in respect of qualifying service. None of the Company's non-executive directors has any scheme interest in respect of qualifying service.



Award Date	At Jan 1, 2019 Maximum number of shares under	At Dec 31, 2019 Maximum number of shares under Award	End of Performance Period/Latest Vesting Date	Vesting Date	Number of Shares Vested in 2019/2020	Market Price on Award Date (\$)	Market Price on Vesting Date (\$)	
LPP Awards⁽¹⁾								
Gregory C. Case	Mar 31, 2016	199,138	—	Dec 31, 2018	Feb 14, 2019	182,211 ⁽²⁾	104.45	169.62
	Mar 31, 2017	175,246	175,246	Dec 31, 2019	Feb 13, 2020	175,246 ⁽³⁾	118.69	234.58
	Mar 23, 2018	180,798	180,798	Dec 31, 2020	Feb 2021	—	137.17	n/a
	Mar 29, 2019	—	157,000	Dec 31, 2021	Feb 2022	—	170.70	n/a
ISP Awards⁽⁴⁾								
	Feb 19, 2016	3,740	—	Feb 19, 2019	Feb 19, 2019	3,740	93.58	172.66
	Feb 17, 2017	5,956	2,978	Feb 17, 2020	Feb 17, 2019	2,978	117.53	171.97
					Feb 17, 2020	2,978		235.73
	Feb 16, 2018	4,969	3,313	Feb 16, 2021	Feb 16, 2019	1,656	140.86	171.97
					Feb 16, 2020	1,656		235.73
	Feb 15, 2019	—	4,070	Feb 15, 2022	Feb 15, 2020	1,356	171.97	235.73

- (1) For performance share units awarded under the LPP, the actual number of shares issued to Mr. Case is determined based upon the adjusted EPS of the Company during the performance period. For all awards, the maximum potential number of shares that may vest is shown. See "The Company's Remuneration Policy".
- (2) Represents the actual number of shares awarded to Mr. Case on February 14, 2019.
- (3) Represents the actual number of shares awarded to Mr. Case on February 13, 2020.
- (4) For restricted share units awarded under our ISP, the shares awarded are the restricted share portion of awards approved by the independent members of the Board based upon the achievement of certain performance measures by Mr. Case during the year prior to the award date under the annual incentive plan. The restricted share units vest in equal amounts on the first through the third anniversary date of the award date subject to continued employment. No other performance conditions apply to the vesting of the restricted share units.

Directors' Interests in Aon plc Ordinary Shares

The table below provides details on the directors' interests in shares of the Company at December 31, 2018, including interests of connected persons:

	Beneficially Owned Shares	LPP	ISP	Options	Total
Executive Director					
Gregory C. Case	1,106,933	256,522	10,361	—	1,373,816
Non-Executive Directors					
Lester B. Knight	217,482	—	—	—	217,482
Jin-Yong Cai	4,220	—	—	—	4,220
Jeffrey C. Campbell	8,001	—	—	—	8,001
Fulvio Conti	27,822	—	—	—	27,822
Cheryl A. Francis	24,674	—	—	—	24,674
J. Michael Losh	34,569	—	—	—	34,569
Richard B. Myers	25,878	—	—	—	25,878
Richard C. Notebaert	47,409	—	—	—	47,409
Gloria Santona	35,578	—	—	—	35,578
Carolyn Y. Woo	26,287	—	—	—	26,287

Performance Graph

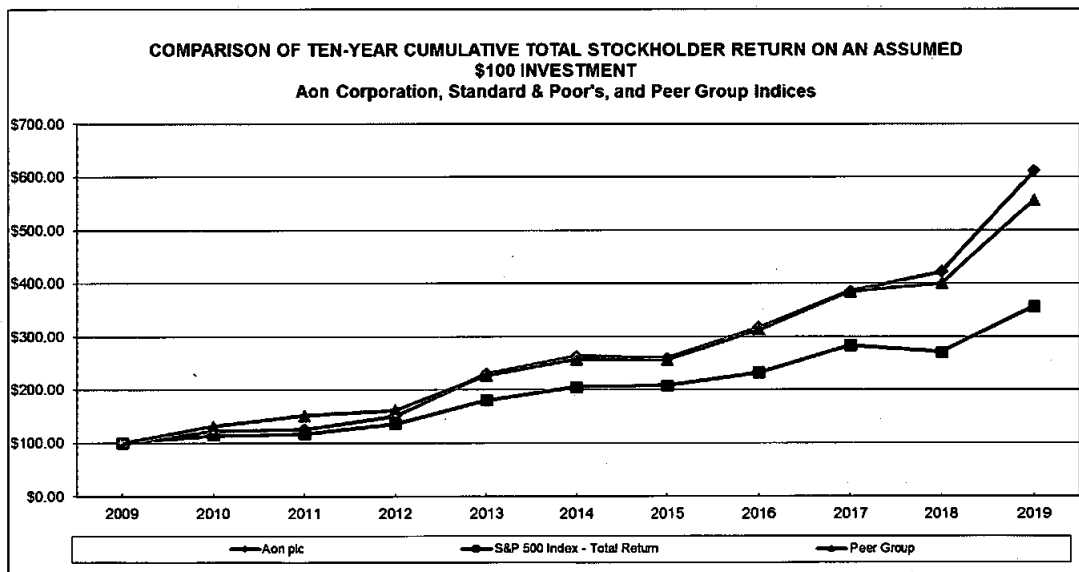
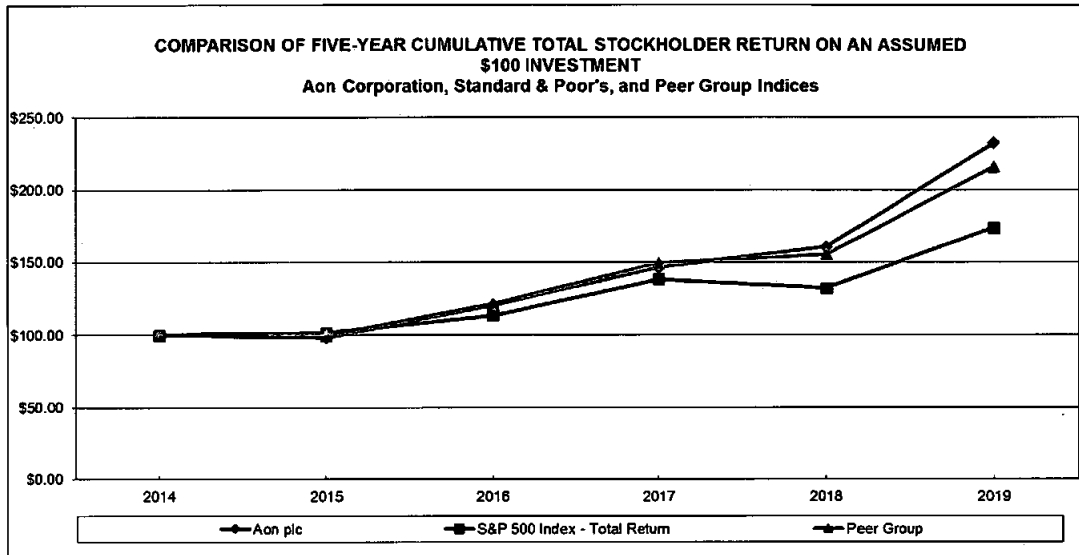
The graphs below show the total shareholder return of the Company for the five and ten years ended December 31, 2019 on an assumed investment of \$100 on December 31, 2014 and 2009, respectively, in Aon plc, the Standard & Poor's S&P 500 Stock Index and an index of peer group companies.

The Standard & Poor's S&P 500 Stock Index has been chosen because the Company is a part of this index, and as a result the Company is required to use this index in its performance graph under SEC rules.

The peer group index reflects the performance of the following peer group companies which are, taken as a whole, in the same industry or which have similar lines of business as Aon: Arthur J. Gallagher & Co.; Marsh & McLennan Companies, Inc.; Brown &



Brown, Inc. and Willis Towers Watson. The peer group returns are weighted by market capitalization at the beginning of each year. The performance graph assumes that the value of the investment of Aon plc ordinary shares and the peer group index was allocated pro rata among the peer group companies according to their respective market capitalizations, and that all dividends were reinvested.





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Chief Executive Officer Remuneration

(thousands except percentages)	2011	2012	2013	2014	2015	2016	2017	2018	2019
Total Remuneration ⁽¹⁾	\$11,959	\$25,323	\$22,322	\$40,423	\$32,471	\$30,594	\$67,337	\$35,140	\$43,455
Annual bonus as a percentage of maximum ⁽²⁾	22%	33%	35%	33%	33%	33%	22%	22%	—%
Shares vesting as a percentage of maximum	62%	44%	63%	100%	100%	100%	88%	92%	100%

- (1) For all periods prior to April 2, 2012, the remuneration shown includes remuneration paid to Mr. Case for serving as an executive officer of Aon Corporation.
 (2) In 2011, the maximum bonus under the Shareholder Approved Plan was increased from the lesser of \$5 million or three times target bonus to the lesser of \$10 million or three times target bonus.

Relative Importance of Spend on Pay

During the years ended December 31, 2018 and 2019, the Company's remuneration paid to its employees and distributions to shareholders were as follows:

(\$ millions)	Year ended 31 December,		Percentage Change
	2018	2019	
Employee remuneration	\$ 6,078	\$ 5,888	(3.1)%
Dividends	\$ 382	\$ 410	7.3 %
Share buyback	\$ 1,447	\$ 1,950	34.8 %

Votes on Remuneration in 2018 and 2019

At the Company's annual general meeting held on June 21, 2018, the Company's Remuneration Policy received the following votes from shareholders:

	Votes	%
For	170,509,976	76.8%
Against	34,496,906	15.5%
Withheld	260,121	0.1%
Broker Non-Votes	16,813,100	7.6%

At the Company's annual general meeting held on June 21, 2019, the director's remuneration report received the following votes from shareholders:

	Votes	%
For	182,995,224	85.6%
Against	15,068,399	7.0%
Withheld	356,448	0.2%
Broker Non-Votes	15,501,590	7.2%

For and on behalf of the Board

/s/ 
 44BF897DB7EC418...

Company Secretary

Date: April 30, 2020

Registered Number 07876075



STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the Group and Parent Company financial statements in accordance with applicable United Kingdom law and regulations.

Company law requires the directors to prepare Group and Parent Company financial statements for each financial year. Under that law, the directors have elected to prepare both financial statements in accordance with IFRS and IFRIC interpretations effective for the 2019 year end.

Under Company law the directors must not approve the Group or Parent Company financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Parent Company and of the profit or loss of the Group and Parent Company for that period.

In preparing the Group and Parent Company financial statements, the directors are required to:

- for the financial statements, present fairly the financial position, financial performance and cash flows;
- select suitable accounting policies and then apply them consistently;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether the Group and Parent Company financial statements have been prepared in accordance with IFRS subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's and Parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Parent Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and Parent Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are also responsible for preparing the Report of the Directors and Strategic Report in accordance with the Companies Act 2006.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the U.K. governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AON PLC

Opinion

In our opinion:

- Aon plc's Group financial statements and Parent Company financial statements (the "financial statements") give a true and fair view of the state of the Group's and of the Parent Company's affairs as at December 31, 2019 and of the Group's profit for the year then ended;
- The Group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- The Parent Company financial statements have been prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of Companies Act; and
- The financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Aon plc which comprise:

Group	Parent Company
<ul style="list-style-type: none">• Consolidated balance sheet as at December 31, 2019• Consolidated income statement for the year then ended• Consolidated statement of comprehensive income for the year then ended• Consolidated statement of changes in equity for the year then ended• Consolidated statement of cash flows for the year then ended• Related notes 1 to 24 to the consolidated financial statements, including a summary of significant accounting policies	<ul style="list-style-type: none">• Balance sheet as at December 31, 2019• Statement of changes in equity for the year then ended• Statement of cash flows for the year then ended• Related notes 1 to 16 to the financial statements including a summary of significant accounting policies

The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union and, as regards to the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the group and parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to listed entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group's or the Parent Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.



Overview of our audit approach

Key audit matters	<ul style="list-style-type: none"> • Revenue recognition - Group • Recoverability of Deferred Tax Assets - Group • Adoption of IFRS 16 - Group • COVID-19 Impact - Group • Investments in subsidiaries - Parent Company
Audit scope	<ul style="list-style-type: none"> • We performed an audit of the complete financial information of 2 components and audit procedures on specific balances for a further 7 components. • The components where we performed full or specific audit procedures accounted for 74% of income from continuing operations before income tax and 75% of revenue
Materiality	<ul style="list-style-type: none"> • Overall materiality for the Group is \$127m (2018: \$100m) which represents 5% (2018: 5%) of income from continuing operations before income taxes adjusted for nonrecurring items described in the Materiality section below and for the Company represents 0.3% (2018: 0.3%) of Company's equity.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) that we identified. These matters included those which had the greatest effect on: the overall audit strategy, the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in our opinion thereon, and we do not provide a separate opinion on these matters.

Risk	Our response to the risk	Key observations communicated to the Audit Committee
<p>Revenue recognition - Group</p> <p>Revenue is the most significant income statement account for the Group. The majority of the Group's revenue is routine, however the remaining revenue is recorded manually either due to timing or the complexity of the transaction. The complexity and manual nature of these transactions leads to a greater risk of misstatement.</p> <p>Refer to the critical accounting estimates, accounting policies and accounting policies in Note 2 and Note 3 of the consolidated financial statements.</p>	<p>To obtain sufficient audit evidence to conclude on the appropriate recognition of revenue, we:</p> <ul style="list-style-type: none"> • Performed walkthroughs of key processes and tested the design and operating effectiveness of revenue recognition controls, including transaction-level controls, cut-off controls; • Tested the Group's costs incurred to obtain and fulfil a contract by reviewing assumptions and clerically testing the Group's model, recalculating the amortization recognized and performing data input testing; • Performed revenue transaction testing, including inspecting contractual terms and service obligations to customers, including manual adjustments, to confirm that revenue recognized is in line with the contractual terms; • Tested significant and unusual manual journal entries to revenue to confirm that revenue was recognized accurately; • Tested significant new or modified contracts to confirm the contracts were setup and any revenue was recorded accurately; and • Tested cut-off of revenue, including determination of adequate support for any unbilled commissions or fees to confirm that revenue was recognised in the correct period. 	<p>Based on the results of our controls and substantive testing, we are satisfied that revenue has been appropriately recorded.</p>



Risk	Our response to the risk	Key observations communicated to the Audit Committee
<p>Recoverability of Deferred Tax Assets</p> <p>The Group had net deferred tax assets of \$589m at December 31, 2019. Deferred tax assets are only recognised to the extent where, based on the weight of all available evidence, in management's judgment it is more likely than not that the deferred tax assets will be realised.</p> <p>Conclusions on the recoverability of the net deferred tax assets involve significant management judgement including assumptions and estimates related to the amount and timing of future taxable income.</p> <p>The deferred tax asset calculation and the related forecast of future taxable income involves a high degree of judgement around assumptions and estimates.</p> <p>Refer to the Critical accounting estimates and accounting policies in Note 2 and Note 11 of the consolidated financial statements.</p>	<p>To obtain sufficient audit evidence to conclude on the recoverability of the net deferred tax assets, we:</p> <ul style="list-style-type: none"> • Obtained an understanding, evaluated the design and operating effectiveness of internal controls that address the risks of material misstatement relating to the recoverability of deferred tax assets, including controls over management's projections of future taxable income and the related assumptions; • Evaluated the assumptions used by the Group to develop projections of future taxable income by income tax jurisdiction and tested the completeness and accuracy of the underlying data used in the projections. We compared the projections of future taxable income with the actual results of prior periods, as well as management's considerations of current industry and economic trends; and • Involved tax subject matter professionals in the review of the information identified. 	<p>Based on the results of our controls and substantive testing, we are satisfied the Group has appropriately recorded the net deferred tax assets.</p>
<p>Adoption of IFRS 16 - Group</p> <p>In the current year, the Group has adopted IFRS 16 to account for its leases using a modified retrospective approach. In the year of adoption, the Group has to evaluate its contracts and identify if these contain a lease as well as separate lease and non-lease components. The Group also needs to have policies, processes and controls in place to identify, measure and record new and modified leases.</p> <p>On adoption, the Group has recognized lease liabilities of \$1,305m, corresponding right-of-use assets of \$1,019m. This has resulted in an impact of \$11m on the Retained Earnings in the Statement of Financial Position.</p> <p>Refer to the Critical accounting estimates and accounting policies in Note 2 and Note 10 of the consolidated financial statements.</p>	<p>To obtain sufficient audit evidence to conclude on the adoption of IFRS 16, we:</p> <ul style="list-style-type: none"> • Performed walkthroughs of the lease recording process and tested the design and operating effectiveness of corresponding controls; • Tested the IT and application controls that ensure the lease IT application has complete and accurate lease data; • Performed substantive procedures to test the application of IFRS 16 to new contracts entered into or contracts modified after the effective date; and • Evaluated the completeness and accuracy of the disclosures and ensured these comply with IFRS. 	<p>Based on the results of our controls and substantive testing, we are satisfied that the right-of-use asset and lease liability balances have been appropriately recorded.</p>



Risk	Our response to the risk	Key observations communicated to the Audit Committee
<p>COVID-19 Impact</p> <p>The global outbreak of COVID-19 presents operational and financial risks to the Group.</p> <p>COVID-19 is considered to be a non-adjusting post balance sheet event and as such no adjustments have been made to the results and the financial position of the Group for the year ended 31 December 2019.</p> <p>The Directors have performed an assessment of the impact of COVID-19 on the profitability, liquidity and capital position of the Group. Based on these analyses the Directors do not consider that COVID-19 gives rise to a material uncertainty over the going concern of the Group.</p> <p>Due to the judgements involved in this assessment, we have given additional focus to the modelling and assumptions supporting the Director's assessment.</p> <p>Refer to the basis of preparation in Note 1 and Note 16 post balance sheet events of the consolidated financial statements</p>	<p>To obtain sufficient audit evidence to conclude on the appropriateness of the Director's going concern statement, we:</p> <ul style="list-style-type: none">• Read, assessed and challenged the Director's going concern assessment, including their expectation of the impact of COVID-19 on the operations, results and liquidity of the Group; and• Considered management's assessment of the operational impact of COVID-19 on the business by reference to observed current operational activity and the measures they have currently implemented or plan to put in place; <p>In particular, we obtained management's updated cash-flow forecasts and stress scenarios and performed the following:</p> <p>For management's cash-flow forecast, we:</p> <ul style="list-style-type: none">• Obtained the analysis of available cash resources, including facilities and other debt, and challenged the assumptions made about availability or restrictions to these resources;• Considered whether material financial obligations of the Group had been appropriately considered;• Reconciled the cash-flow forecasts to profitability forecasts prepared by the Group; and• Challenged whether the base forecasts were realistic based on our understanding of the business and the available information on the COVID-19 impact on the business to date; <p>For management's stress scenarios, we:</p> <ul style="list-style-type: none">• Considered the appropriateness of the scenarios chosen;• Assessed the appropriateness of assumptions applied in the modelled stress scenarios had been accurately applied in the forecasts; and• Tested that the modelled stress scenarios had been accurately applied in the forecasts; and• Considered whether management actions identified by the Group were realistically achievable, based on our knowledge of the business; <p>We read the financial statement disclosures in respect of going concern in Note 1 and the post balance sheet impact of COVID-19 in note 16, to determine whether they were consistent with the results of management's forecasts and in accordance with the requirements of the applicable reporting framework.</p>	<p>Based on the results of our procedures, we concluded that the Directors had an appropriate basis on which to make the assessment that COVID-19 does not give rise to material uncertainty over the going concern of the Group.</p> <p>We consider that the financial statement disclosures in respect of the impact of COVID-19 are appropriate and consistent with the requirements of IFRS.</p>



Risk	Our response to the risk	Key observations communicated to the Audit Committee
<p>Investments in subsidiaries - Company</p> <p>The investment in subsidiaries balance of \$53,640m is the most significant on the Company's balance sheet. In the prior year, the Company made a voluntary policy election to change the measurement basis of its investment in subsidiaries from cost to fair value. Under IFRS 9, the financial instruments standard, the Company elected to measure its investments in subsidiaries at fair value through other comprehensive income (OCI).</p> <p>Determining the fair value of its investment in subsidiaries balance requires judgment, including assumptions made regarding the discount rate and long-term growth rates of its subsidiaries.</p> <p>Refer to the critical accounting estimates and accounting policies in Note 2 and Note 6 of the Company financial statements.</p>	<p>To obtain sufficient audit evidence to conclude on the appropriate valuation of investment in subsidiaries, we:</p> <ul style="list-style-type: none"> • Performed a walkthrough of the investment in subsidiaries process; • Engaged valuation specialists to assist in testing the Company's investment in subsidiary valuation; and • Tested and challenged the assumptions used by management in the investment in subsidiary valuation 	<p>Based on the results of our substantive testing, we are satisfied that the Company's investments in subsidiaries balance has been appropriately recorded.</p>

In the prior year, our auditor's report included a key audit matter on uncertain tax positions (UTP's) related to US tax reform and the intercompany debt arrangements. In the current year, our assessment is that in light of recent correspondence between the IRS and management, these risks have reduced.

Overview of the scope of our audit

Tailoring the scope

Our assessment of audit risk, our evaluation of materiality and our allocation of performance materiality determine our audit scope for each entity within the Group. Taken together, this enables us to form an opinion on the consolidated financial statements. We take into account size, risk, the organisation of the group and effectiveness of group-wide controls, changes in the business environment and other factors such as recent Internal audit results when assessing the level of work to be performed at each entity.

In assessing the risk of material misstatement to the Group financial statements, and to ensure we had adequate quantitative coverage of significant accounts in the financial statements, of the 120 reporting components of the Group, we selected 9 components as full and specific scope components, including Australia, Brazil, Canada, Germany, Italy, Netherlands, Singapore, the United Kingdom and the United States, which represent key locations within the Group

Of the 9 components selected, we performed an audit of the complete financial information of 2 components ("full scope components") which were selected based on their size or risk characteristics. (the United Kingdom and the United States). For the remaining 7 components ("specific scope components"), we performed audit procedures on specific accounts within that component that we considered had the potential for the greatest impact on the significant accounts in the financial statements either because of the size of these accounts or their risk profile. The audit scope of these specific scope components may not have included testing of all significant accounts of the component but will have contributed to the coverage of significant accounts tested for the Group.

Full scope and specific scope audit procedures were performed on 74% (2018: 76%) of the Group's Income from continuing operations before income taxes and 75% (2018: 77%) of the Group's Revenue.

Of the remaining 111 components we performed analytical reviews, inquiries of operating and financial personnel, control procedures to determine whether management has implemented group policies, procedures and appropriate controls over reporting financial information and operating results, and the policies, procedures and controls are being followed by component management and other personnel.



Group audit team and approach

The Group is required to prepare consolidated financial statements in both the UK and the US as they are a UK domiciled company and are traded on the New York Stock Exchange.

Due to the reporting requirements in the UK and the US, we have determined the most effective audit approach is to have an integrated audit team led by the UK with both UK and US team members. The UK and US team members work together throughout the audit including in the determination of risks, scoping of the audit and oversight of component teams.

Involvement with component teams

In establishing our overall approach to the Group audit, we determined the type of work that needed to be undertaken at each of the components by us, as the primary audit engagement team, or by component auditors from other EY global network firms operating under our instruction

The Group audit team provided detailed audit instructions to the component teams that included guidance on areas of focus, including the relevant risks of material misstatement detailed above, and set out the information required to be reported to the Group team.

The Group audit team is responsible for the audit of the Group function. The Group team visited 9 of the component teams, reviewed key work papers and participated in the planning and execution of the component teams' audit of the identified risks. For the component the Group audit team did not visit, the Group audit team held regular updates with the component team, reviewed key work papers and participated in the planning and execution of the component team's audit of the identified risks. The Group audit team attended the closing meetings with management for all full scope locations.

For the specific scope components, the Group team held regular updates with the component teams, reviewed key work papers and participated in the planning and execution of the component teams' audit of the identified risks. The Group audit team also attended the closing meetings with management for all specific scope components.

The work performed on the components, together with the additional procedures performed at Group level, gave us appropriate evidence for our opinion on the consolidated financial statements as a whole.

Our application of materiality

We apply the concept of materiality in planning and performing the audit, in evaluating the effect of identified misstatements on the audit and in forming our audit opinion.

Materiality

The magnitude of an omission or misstatement that, individually or in the aggregate, could reasonably be expected to influence the economic decisions of the users of the financial statements. Materiality provides a basis for determining the nature and extent of our audit procedures.

We determined materiality for the Group to be \$127m (2018: \$100m), which is 5% (2018: 5%) of income from continuing operations before income taxes adjusted for restructuring charges (\$429m) and tradename amortization (\$215m) included in Notes 6 and 8, respectively. We believe that income before income taxes adjusted for these items is a reasonable basis to form our materiality as it reflects the Group's underlying business performance.

We determined materiality for the Parent Company to be \$127m (2018: \$100m), which is 0.3% (2018: 0.3%) of Company Equity.

Performance materiality

The application of materiality at the individual account or balance level. It is set at an amount to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements exceeds materiality.

On the basis of our risk assessments, together with our assessment of the Group and Company's overall control environment, our judgement was that performance materiality was 75% (2018: 75%) of our planning materiality, namely \$95m (2018: \$75m). We have set performance materiality at this percentage due to our past experience as auditors of the Group and Company, which indicates a lower risk of material misstatements, both corrected and uncorrected. Our objective in adopting this approach is to confirm that total detected and undetected audit differences do not exceed our materiality for the financial statements as a whole.

Audit work at component locations for the purpose of obtaining audit coverage over significant financial statement accounts is undertaken based on a percentage of total performance materiality. The performance materiality set for each component is based on the relative scale and risk of the component to the Group as a whole and our assessment of the risk of misstatement at that



component. In the current year, the range of performance materiality allocated to components was \$18m to \$68m (2018: \$15m to \$45m).

Reporting threshold

An amount below which identified misstatements are considered as being clearly trivial.

We agreed with the Audit Committee that we would report to them all uncorrected audit differences in excess of \$6m (2018: \$5m), which is set at 5% of planning materiality, as well as differences below that threshold that, in our view, warranted reporting on qualitative grounds

We evaluate any uncorrected misstatements against both the quantitative measures of materiality discussed above and in light of other relevant qualitative considerations in forming our opinion.

Other information

The other information comprises the information included in the annual report set out on pages 1 to 59, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, the part of the directors' remuneration report to be audited has been properly prepared in accordance with the Companies Act 2006.

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the Parent Company and their environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report for the Group or the Parent Company in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 60, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors



determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Ernst & Young LLP

/S/

for and on behalf of Ernst & Young LLP, Statutory Auditor

London

April 30, 2020

Notes:

1. The maintenance and integrity of the Aon plc web site is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the web site.
2. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



CONSOLIDATED STATEMENTS OF INCOME

<i>(millions, except per share data)</i>	Notes	Years ended December 31	
		2019	2018
Revenue			
Total revenue	3	\$ 11,013	\$ 10,770
Expenses			
Compensation and benefits	21	6,090	6,193
Information technology		493	484
Premises		306	372
Depreciation of fixed assets		88	101
Amortization and impairment of intangible assets		471	681
Other general expenses		1,402	1,483
Total operating expenses		8,850	9,314
Operating income		2,163	1,456
Interest income		8	5
Interest expense		(342)	(276)
Other income (expense)	4	(8)	(25)
Income from continuing operations before income taxes		1,821	1,160
Income taxes	11	331	130
Net income from continuing operations		1,490	1,030
Net income (loss) from discontinued operations	5	(2)	14
Net income		\$ 1,488	\$ 1,044
Net income attributable to continuing operations:			
Aon shareholders		\$ 1,449	\$ 990
Noncontrolling interests		41	40
Net income from continuing operations		\$ 1,490	\$ 1,030
Net income attributable to discontinued operations:			
Aon shareholders		\$ (2)	\$ 14
Noncontrolling interests		—	—
Net income from discontinued operations		\$ (2)	\$ 14
Basic net income per share attributable to Aon shareholders			
Continuing operations		\$ 6.07	\$ 4.03
Discontinued operations		(0.01)	0.06
Net income		\$ 6.06	\$ 4.09
Diluted net income per share attributable to Aon shareholders			
Continuing operations		\$ 6.01	\$ 3.99
Discontinued operations		(0.01)	0.06
Net income		\$ 6.00	\$ 4.05
Weighted average ordinary shares outstanding — basic	12	238.7	245.4
Weighted average ordinary shares outstanding — diluted	12	241.1	247.9

The notes on pages 75 to 138 are an integral part of these financial statements.



CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(millions)	Notes	Years ended December 31	
		2019	2018
Net income		\$ 1,488	\$ 1,044
Other comprehensive income (loss), net of tax:			
Items that will not be reclassified subsequently to profit or loss:			
Postretirement benefit obligation		(116)	106
Items that will be reclassified subsequently to profit or loss:			
Foreign currency translation adjustments ⁽¹⁾	12	18	(434)
Change in fair value of financial instruments	12	4	1
Total items that will be reclassified subsequently to profit and loss		22	(433)
Total other comprehensive income (loss), net of tax		(94)	(327)
Total comprehensive income		\$ 1,394	\$ 717
Total comprehensive income attributable to:			
Aon shareholders		\$ 1,353	\$ 681
Noncontrolling interests		41	36
Total comprehensive income		\$ 1,394	\$ 717

(1) Foreign currency translation adjustments includes \$0 million and \$(4) million, respectively, related to noncontrolling interests during 2019 and 2018.

The notes on pages 75 to 138 are an integral part of these financial statements.

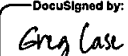


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CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(millions, except nominal value)	Notes	As of December 31	
		2019	2018
Assets			
Current Assets			
Cash and cash equivalents		\$ 790	\$ 656
Short-term investments	16	138	172
Receivables, net	16	3,110	2,759
Fiduciary assets	16	11,834	10,166
Other current assets	4	626	626
Total current assets		16,498	14,379
Non-current assets			
Goodwill	8	8,165	8,171
Intangible assets, net	8	997	1,352
Fixed assets, net	22	398	371
Lease right-of-use assets	10	923	—
Deferred tax assets	11	742	623
Prepaid pension	13	1,208	1,128
Other non-current assets	4	547	438
Total non-current assets		12,980	12,083
Total assets		\$ 29,478	\$ 26,462
Liabilities and equity			
Liabilities			
Current liabilities			
Accounts payable and accrued liabilities	16	\$ 1,746	\$ 1,767
Short-term debt and current portion of long-term debt	9	712	251
Fiduciary liabilities	16	11,834	10,166
Current provisions	17	331	470
Other current liabilities	4	1,259	943
Total current liabilities		15,882	13,597
Non-current liabilities			
Long-term debt	9	6,627	5,993
Non-current lease liabilities	10	1,022	—
Deferred tax liabilities	11	153	152
Pension, other postretirement, and postemployment liabilities	13	1,841	1,711
Non-current provisions	17	44	72
Other non-current liabilities	4	384	677
Total non-current liabilities		10,071	8,605
Total liabilities		25,953	22,202
Equity			
Ordinary shares - \$0.01 nominal value			
Authorized: 750 shares (issued: 2019 - 232.1; 2018 - 240.1)		2	2
Share premium account		525	472
Retained earnings		4,363	5,179
Other reserves	12	(1,439)	(1,461)
Total non-shareholders equity		3,451	4,192
Noncontrolling interests		74	68
Total equity		3,525	4,260
Total liabilities and equity		\$ 29,478	\$ 26,462

The financial statements were approved by the Board of Directors on April 30, 2020.

DocuSigned by:
/s/  Director
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The notes on pages 71 to 133 are an integral part of these financial statements.



CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(millions)	Notes	Shares	Ordinary Shares	Share Premium Account	Retained Earnings	Other Reserves	Shareholders' Equity	Noncontrolling Interest	Total
Balance at January 1, 2018		247.6	\$ 2	\$ 430	\$ 5,716	\$ (1,032)	\$ 5,116	\$ 65	\$ 5,181
Profit for the year		—	—	—	1,004	—	1,004	40	1,044
Other comprehensive income (loss) for the year	12	—	—	—	106	(429)	(323)	(4)	(327)
Total comprehensive income (loss) for the year		—	—	—	1,110	(429)	681	36	717
Shares issued — employee stock compensation plans		2.5	—	42	(190)	—	(148)	—	(148)
Shares purchased	12	(10)	—	—	(1,454)	—	(1,454)	—	(1,454)
Tax benefit — employee benefit plans		—	—	—	36	—	36	—	36
Share-based compensation expense	14	—	—	—	343	—	343	—	343
Dividends to shareholders (\$1.56 per share)	12	—	—	—	(382)	—	(382)	—	(382)
Net purchases of shares from noncontrolling interests		—	—	—	—	—	—	(1)	(1)
Dividends paid to noncontrolling interests on subsidiary common stock		—	—	—	—	—	—	(32)	(32)
Balance at December 31, 2018		240.1	2	472	5,179	(1,461)	4,192	68	4,260
Adoption of new accounting guidance	2	—	—	—	11	—	11	—	11
Balance at January 1, 2019		240.1	2	472	5,190	(1,461)	4,203	68	4,271
Profit for the year		—	—	—	1,447	—	1,447	41	1,488
Other comprehensive income (loss) for the year	12	—	—	—	(116)	22	(94)	—	(94)
Total comprehensive income (loss) for the year		—	—	—	1,331	22	1,353	41	1,394
Shares issued — employee stock compensation plans		2.5	—	53	(184)	—	(131)	—	(131)
Shares purchased	12	(10.5)	—	—	(1,960)	—	(1,960)	—	(1,960)
Tax benefit — employee benefit plans		—	—	—	85	—	85	—	85
Share-based compensation expense	14	—	—	—	311	—	311	—	311
Dividends to shareholders (\$1.72 per share)	12	—	—	—	(410)	—	(410)	—	(410)
Net purchases of shares from noncontrolling interests		—	—	—	—	—	—	—	—
Dividends paid to noncontrolling interests on subsidiary common stock		—	—	—	—	—	—	(35)	(35)
Balance at December 31, 2019		232.1	\$ 2	\$ 525	\$ 4,363	\$ (1,439)	\$ 3,451	\$ 74	\$ 3,525

The notes on pages 75 to 138 are an integral part of these financial statements.



CONSOLIDATED STATEMENTS OF CASH FLOWS

(millions)	Notes	Years ended December 31	
		2019	2018
Cash flows from operating activities			
Net income		\$ 1,488	\$ 1,044
Less: Income from discontinued operations, net of income taxes		(2)	14
Adjustments to reconcile net income to cash provided by operating activities:			
Loss from sales of businesses and investments, net	4	(13)	6
Depreciation of fixed assets	22	88	101
Amortization and impairment of intangible assets	8	471	681
Share-based compensation expense	14	311	342
Deferred income taxes		(73)	(315)
Change in assets and liabilities:			
Fiduciary receivables		(409)	(679)
Short-term investments — funds held on behalf of clients		(1,246)	(320)
Fiduciary liabilities		1,655	999
Receivables, net		(370)	(127)
Accounts payable and accrued liabilities		(28)	25
Restructuring reserves		(11)	37
Current income taxes		—	63
Pension, other postretirement and other postemployment liabilities		(84)	(174)
Other assets and liabilities		221	(36)
Cash provided by operating activities		2,002	1,633
Cash flows from investing activities			
Proceeds from investments		59	65
Payments for investments		(104)	(66)
Net sales (purchases) of short-term investments — non-fiduciary		35	348
Acquisition of businesses, net of cash acquired		(39)	(58)
Sale of businesses, net of cash sold		52	(10)
Capital expenditures		(226)	(240)
Cash provided by (used for) investing activities		(223)	39
Cash flows from financing activities			
Share repurchase	12	(1,960)	(1,470)
Issuance of shares for employee benefit plans		(78)	(104)
Issuance of debt		6,052	5,754
Repayment of debt		(4,941)	(5,417)
Cash dividends to shareholders	12	(410)	(382)
Noncontrolling interests and other financing activities		(329)	(35)
Cash used for financing activities		(1,666)	(1,654)
Effect of exchange rates on cash and cash equivalents		21	(118)
Net increase (decrease) in cash and cash equivalents		134	(100)
Cash and cash equivalents at beginning of period		656	756
Cash and cash equivalents at end of period		\$ 790	\$ 656
Supplemental disclosure:			
Interest paid		\$ 289	\$ 266
Income taxes paid, net of refunds		\$ 353	\$ 337

The notes on pages 75 to 138 are an integral part of these financial statements.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of Presentation

The accompanying Consolidated Financial Statements and Notes thereto have been prepared in accordance with IFRS and the Companies Act 2006 applicable to Companies reporting under IFRS. The Consolidated Financial Statements include the accounts of Aon and its controlled subsidiaries. Intercompany accounts and transactions have been eliminated. The Consolidated Financial Statements include, in the opinion of management, all adjustments (consisting of normal recurring adjustments and reclassifications) necessary to present fairly the Company's consolidated financial position, results of operations and cash flows for all periods presented.

The Consolidated Financial Statement have been prepared on a going concern basis and the Directors have considered the appropriateness of the going concern basis in the Report of the Directors. In preparing the going concern assessment, the Directors have considered the impact of the COVID-19 pandemic on the worldwide economic activity and the negative financial impact this may have on the financial position of the Company.

At this time, the Company is fully operational and has deployed business continuity protocols to facilitate remote working capabilities. Additionally, the Company is taking proactive actions to enhance our ability to meet our short-term liquidity needs in order to preserve our liquidity and manage our cash flow. These actions include, but may not be limited to, reducing our discretionary spending, revisiting our investment strategies, suspending our share buyback program until further notice, and reducing payroll costs, including through delayed hiring of new colleagues, as well as reduced salaries for existing colleagues. Additionally, management has reviewed updated cashflows and profits forecasts, considered availability of resources, analyzed various scenarios, as well as the management actions available, and concluded that the going concern assumptions remain appropriate. As such, the Directors consider it appropriate to continue to prepare the accounts on a going concern basis.

The Consolidated Financial Statements have been prepared on a historical cost basis unless otherwise noted. A summary of the IFRS accounting policies adopted by the Company in preparing the Consolidated Financial Statements have been included in Note 2 "Summary of Significant Accounting Principles and Practices".

Aon plc is a public limited company incorporated and domiciled in the United Kingdom under the Companies Act 2006 (registration number 07876075). The Company is registered in England and its registered office is located at the Aon Centre, 122 Leadenhall Street, London, England.

Use of Estimates, Judgments and Assumptions

The preparation of the accompanying Consolidated Financial Statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of provisions and expenses. These estimates and assumptions are based on management's best estimates and judgments. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Management believes its estimates to be reasonable given the current facts available. Aon adjusts such estimates and assumptions when facts and circumstances dictate. Illiquid credit markets, volatile equity markets, and foreign currency exchange rate movements increase the uncertainty inherent in such estimates and assumptions. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in estimates resulting from continuing changes in the economic environment would, if applicable, be reflected in the financial statements in future periods.

A summary of key estimates, judgments, and assumptions that affect what the Company reports as assets and liabilities and what is disclosed as contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the periods presented have been included in Note 2 "Summary of Significant Accounting Principles and Practices."

2. Summary of Significant Accounting Principles and Practices

Revenue Recognition

The Company generates revenues primarily through commissions, compensation from insurance and reinsurance companies for services provided to them, and fees from customers. Commissions and fees for brokerage services vary depending upon several factors, which may include the amount of premium, the type of insurance or reinsurance coverage provided, the particular services provided to a client, insurer, or reinsurer, and the capacity in which the Company acts. Compensation from insurance and reinsurance companies includes: (1) fees for consulting and analytics services and (2) fees and commissions for administrative and other services provided to or on behalf of insurers. In Aon's capacity as an insurance and reinsurance broker, the service promised to the customer is placement of an effective insurance or reinsurance policy, respectively. At the completion of the insurance or reinsurance policy placement process once coverage is effective, the customer has obtained control over the services promised by



the Company. Judgment is not typically required when assessing whether the coverage is effective. Fees from clients for advice and consulting services are dependent on the extent and value of the services provided. Payment terms for the Company's principal service lines are discussed below; the Company believes these terms are consistent with current industry practices. Significant financing components are typically not present in Aon's arrangements.

The Company recognizes revenue when control of the promised services is transferred to the customer in the amount that best reflects the consideration to which the Company expects to be entitled in exchange for those services. For arrangements where control is transferred over time, an input or output method is applied that represents a faithful depiction of the progress towards completion of the performance obligation. For arrangements that include variable consideration, the Company assesses whether any amounts should be constrained. For arrangements that include multiple performance obligations, the Company allocates consideration based on their relative fair values.

Costs incurred by the Company in obtaining a contract are capitalized and amortized on a systematic basis that is consistent with the transfer of control of the services to which the asset relates, considering anticipated renewals when applicable. Certain contract related costs, including pre-placement brokerage costs, are capitalized as a cost to fulfill and are amortized on a systematic basis consistent with the transfer of control of the services to which the asset relates, which is generally less than one year.

The Company has elected to apply practical expedients to not disclose the revenue related to unsatisfied performance obligations if (1) the contract has an original duration of 1 year or less, (2) the Company has recognized revenue for the amount in which it has the right to bill, and (3) the variable consideration is allocated entirely to an unsatisfied performance obligation which is recognized as a series of distinct goods or services that form a single performance obligation.

Disaggregation of Revenue

The following is a description of principal service lines from which the Company generates its revenue:

Commercial Risk Solutions includes retail brokerage, cyber solutions, global risk consulting, and captives. Revenue primarily includes insurance commissions and fees for services rendered. Revenue is predominantly recognized at a point in time upon the effective date of the underlying policy (or policies), or for a limited number of arrangements, over the term of the arrangement using output measures to depict the transfer of control of the services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services. For arrangements recognized over time, various output measures, including units transferred and time elapsed, are utilized to provide a faithful depiction of the progress towards completion of the performance obligation. Revenue is recorded net of allowances for estimated policy cancellations, which are determined based on an evaluation of historical and current cancellation data. Commissions and fees for brokerage services may be invoiced near the effective date of the underlying policy or over the term of the arrangement in installments during the policy period.

Reinsurance Solutions includes treaty and facultative reinsurance brokerage and capital markets. Revenue primarily includes reinsurance commissions and fees for services rendered. Revenue is predominantly recognized at a point in time upon the effective date of the underlying policy (or policies), or for a limited number of arrangements, over the term of the arrangement using output measures to depict the transfer of control of the services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services. For arrangements recognized over time, various output measures, including units delivered and time elapsed, are utilized to provide a faithful depiction of the progress towards completion of the performance obligation. Commissions and fees for brokerage services may be invoiced at the inception of the reinsurance period for certain reinsurance brokerage, or more commonly, over the term of the arrangement in installments based on deposit or minimum premiums for most treaty reinsurance arrangements.

Retirement Solutions includes core retirement, investment consulting, and human capital. Revenue consists primarily of fees paid by customers for consulting services, such as risk management strategies, health and benefits, and human capital consulting services. Revenue recognized for these arrangements is predominantly recognized over the term of the arrangement using input or output measures to depict the transfer of control of the services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services, or for certain arrangements, at a point in time upon completion of the services. For consulting arrangements recognized over time, revenue will be recognized based on a measure of progress that depicts the transfer of control of the services to the customer, utilizing an appropriate input or output measure to provide a reasonable assessment of the progress towards completion of the performance obligation including units delivered or time elapsed. Fees paid by customers for consulting services are typically charged on an hourly, project or fixed-fee basis, and revenue for these arrangements is typically recognized based on time incurred, days elapsed, or reports delivered. Revenue from time-and-materials or cost-plus arrangements are recognized as services are performed using input or output measures to provide a reasonable assessment of the progress towards completion of the performance obligation including hours worked, and revenue for these arrangements is typically recognized based on time and materials incurred. Reimbursements received for out-of-pocket expenses are recorded as a component of revenue. Payment terms vary but are typically over the contract term in installments.



Health Solutions includes health and benefits brokerage and health care exchanges. Revenue primarily includes insurance commissions and fees for services rendered. For brokerage commissions, revenue is predominantly recognized at the effective date of the underlying policy (or policies), or for a limited number of arrangements, over the term of the arrangement to depict the transfer of control of the services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services using input or output measures, including units delivered or time elapsed, to provide a faithful depiction of the progress towards completion of the performance obligation. Revenue from health care exchange arrangements are typically recognized upon successful enrollment of participants, net of a reserve for estimated cancellations. Commissions and fees for brokerage services may be invoiced at the effective date of the underlying policy or over the term of the arrangement in installments during the policy period. Payment terms for other services vary but are typically over the contract term in installments.

Data & Analytic Services includes Affinity, Aon InPoint, and ReView. Revenue consists primarily of fees for services rendered and is generally recognized over the term of the arrangement to depict the transfer of control of the services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services. Payment terms vary but are typically over the contract term in installments. For Data & Analytic Services arrangements recognized over time, revenue will be recognized based on a measure of progress that depicts the transfer of control of the services to the customer, utilizing an appropriate input or output measure to provide a faithful depiction of the progress towards completion of the performance obligation, including units delivered or time elapsed. Input and output measures utilized vary based on the arrangement but typically include reports provided or days elapsed.

Share-Based Compensation Expense

Share-based payments to employees, including grants of restricted share units and performance share awards, are measured based on grant date fair value. The Company recognizes compensation expense over the requisite service period for awards expected to ultimately vest. Forfeitures are estimated on the date of grant and revised if actual or expected forfeiture activity differs materially from original estimates.

Restricted Share Units

Restricted share units ("RSUs") are service-based awards for which the Company recognizes the associated compensation cost over the requisite service period. The Company estimates the fair value of the awards based on the market price of the underlying share on the date of grant, reduced by the present value of estimated dividends foregone during the vesting period where applicable.

Performance Share Awards

Performance share awards ("PSAs") are performance-based awards for which vesting is dependent on the achievement of certain objectives. Such objectives may be made on a personal, group or company level. The Company estimates the fair value of the awards based on the market price of the underlying share on the date of grant, reduced by the present value of estimated dividends foregone during the vesting period.

Compensation expense is recognized over the performance period. The number of shares issued on the vesting date will vary depending on the actual performance objectives achieved. The Company makes assessments of future performance using subjective estimates, such as long-term plans. As a result, changes in the underlying assumptions could have a material impact on the compensation expense recognized.

The largest plan is the Leadership Performance Plan ("LPP"), which has a three-year performance period. As the percent of expected performance increases or decreases, the potential change in expense can go from 0% to 200% of the targeted total expense. The 2017 to 2019 performance period ended on December 31, 2019 and the 2016 to 2018 performance period ended on December 31, 2018. The LPP currently has two open performance periods: 2018 to 2020 and 2019 to 2021. A 10% upward adjustment in the estimated performance achievement percentage for both LPP plans would have increased Aon's 2019 expense by approximately \$8.3 million, while a 10% downward adjustment would have decreased Aon's expense by approximately \$8.3 million.

Pension and Other Postretirement Benefits

The Company sponsors defined benefit pension plans throughout the world. The most significant plans are located in the U.S., the U.K., the Netherlands, and Canada, which are closed to new entrants. The Company has ceased crediting future benefits relating to salary and service for its U.S., U.K., Netherlands, and Canada plans to the extent statutorily permitted.

The Company records net periodic cost relating to its pension and other postretirement benefit plans based on calculations that include various actuarial assumptions, including discount rates, inflation rates, mortality rates, compensation increases, and turnover rates. The Company reviews its actuarial assumptions on an annual basis and modifies these assumptions based on current rates and trends.



The Company utilizes a full yield curve approach in the estimation of the service and interest cost components of net periodic pension and postretirement benefit cost for our major pension and other postretirement benefit plans by applying the specific spot rates along the yield curve used in the determination of the benefit obligation to the relevant projected cash flows.

Actuarial gains and losses are recognized in Other comprehensive income in the period in which they occur in and are not reclassified to net income in subsequent periods. Service costs, administrative expenses, and net interest on the defined benefit liability (asset) is included within Compensation and benefits and the return on assets (excluding amounts included in net interest) is recognized in Other comprehensive income.

The defined benefit surplus or deficit is calculated as the present value of defined benefit obligations less the fair value of the plan assets and is included within Prepaid pension or Pension, other postretirement, and postemployment liabilities on the Statement of Financial Position. The Company recognizes a pension surplus on the basis that it is entitled to the surplus of each plan in the event of a gradual settlement of the liabilities, due to its ability to order a winding-up of the Trust. Additionally under IFRIC 14 pension funding contributions are considered to be a minimum funding requirement and, to the extent that the contributions payable will not be available to the Company after they are paid into the scheme, a liability is recognized when the obligation arises.

Net Income per Share

Basic net income per share is computed by dividing net income available to ordinary shareholders by the weighted-average number of ordinary shares outstanding, including participating securities, which consist of unvested share awards with non-forfeitable rights to dividends. Diluted net income per share is computed by dividing net income available to ordinary shareholders by the weighted-average number of ordinary shares outstanding, which have been adjusted for the dilutive effect of potentially issuable ordinary shares, including certain contingently issuable shares. The diluted earnings per share calculation reflects the more dilutive effect of either (1) the two-class method that assumes that the participating securities have not been exercised, or (2) the treasury stock method.

Potentially issuable shares are not included in the computation of diluted income per share if their inclusion would be antidilutive.

Cash and Cash Equivalents and Short-term Investments

Cash and cash equivalents include cash balances and all highly liquid investments with initial maturities of three months or less. Short-term investments consist of money market funds. The estimated fair value of Cash and cash equivalents and Short-term investments approximates their carrying values.

At December 31, 2019, Cash and cash equivalents and Short-term investments totaled \$928 million compared to \$828 million at December 31, 2018. Of the total balance, \$110 million and \$91 million was restricted as to its use at December 31, 2019 and 2018, respectively. Included within the December 31, 2019 and 2018 balances, respectively, were £42.7 million (\$55.5 million at December 31, 2019 exchange rates) and £42.7 million (\$53.9 million at December 31, 2018 exchange rates) of operating funds required to be held by the Company in the U.K. by the FCA, which were included in Short-term investments.

Fiduciary Assets and Liabilities

In its capacity as an insurance agent and broker, Aon collects premiums from insureds and, after deducting its commission, remits the premiums to the respective insurers. Aon also collects claims or refunds from insurers on behalf of insureds. Uncollected premiums from insureds and uncollected claims or refunds from insurers are recorded as Fiduciary assets in the Company's Consolidated Statements of Financial Position. Unremitted insurance premiums and claims are held in a fiduciary capacity and the obligation to remit these funds is recorded as Fiduciary liabilities in the Consolidated Statements of Financial Position.

Aon held fiduciary assets for premiums collected from insureds but not yet remitted to insurance companies and claims collected from insurance companies but not yet remitted to insureds of \$5.2 billion and \$3.9 billion at December 31, 2019 and 2018, respectively. These funds and a corresponding liability are included in Fiduciary assets and Fiduciary liabilities, respectively, in the accompanying Consolidated Statements of Financial Position.

Allowance for Doubtful Accounts

The Company's allowance for doubtful accounts with respect to receivables is based on a combination of factors, including the aging of balances, current and forward-looking information including macroeconomic factors, financial health of large customers, significant delinquent payments, and other qualitative and quantitative information, which are used to assess default. The Company measures the allowance for doubtful accounts at the amount equal to the lifetime expected credit loss including assessment of whether risk of collectability on receivables has increased significantly since initial recognition. Receivables, net included allowance for doubtful accounts of \$70 million and \$62 million at December 31, 2019 and 2018, respectively.



Fixed Assets

Fixed assets are stated at cost, less accumulated depreciation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets, which are generally as follows:

Asset Description	Expected Life
Leasehold improvements	Lesser of estimated useful life or lease term, not to exceed 10 years
Furniture, fixtures and equipment	4 to 10 years
Computer equipment	4 to 6 years
Buildings	35 years
Automobiles	6 years

Estimated useful lives are reviewed on an annual basis.

Derivatives

Derivative instruments are recognized in the Consolidated Statements of Financial Position at fair value. Where the Company has entered into master netting agreements with counterparties, the derivative positions are netted by counterparty and are reported accordingly in other assets or other liabilities. Changes in the fair value of derivative instruments are recognized in earnings each period, unless the derivative is designated and qualifies as a cash flow or net investment hedge.

The Company has historically designated the following hedging relationships for certain transactions: (1) a hedge of the change in fair value of a recognized asset or liability or firm commitment ("fair value hedge"), (2) a hedge of the variability in cash flows from a recognized variable-rate asset or liability or forecasted transaction ("cash flow hedge"), and (3) a hedge of the net investment in a foreign operation ("net investment hedge").

In order for a derivative to qualify for hedge accounting, the derivative must be formally designated as a fair value, cash flow, or a net investment hedge by documenting the relationship between the derivative and the hedged item. The documentation must include a description of the hedging instrument, the hedged item, the risk being hedged, Aon's risk management objective and strategy for undertaking the hedge, and the method for assessing the effectiveness of the hedge. Additionally, the hedge relationship must be expected to be highly effective at offsetting changes in either the fair value or cash flows of the hedged item at both the inception of the hedge and on an ongoing basis. Aon assesses the ongoing effectiveness of its hedges quarterly or more frequently if facts and circumstances require.

For a derivative designated as a fair value hedging instrument, the gain or loss is recognized in earnings in the period of change together with the offsetting loss or gain on the hedged item attributable to the risk being hedged. The effect is to reflect in earnings the extent to which the hedge is not effective in achieving offsetting changes in fair value. For a cash flow hedge that qualifies for hedge accounting, the change in fair value of a hedging instrument is recognized in Other reserves and subsequently reclassified to earnings in the same period the hedged item impacts earnings. The ineffective portion of the change in fair value is recognized immediately in earnings. For a net investment hedge, the effective portion of the change in fair value of the hedging instrument is recognized in Other reserves as part of the cumulative translation adjustment, while the ineffective portion is recognized immediately in earnings.

Changes in the fair value of a derivative that is not designated as part of a hedging relationship (commonly referred to as an "economic hedge") are recorded in Other income (expense) in the Consolidated Statements of Income in the period of change.

The Company discontinues hedge accounting prospectively when (1) the derivative expires or is sold, terminated, or exercised, (2) the qualifying criteria are no longer met, or (3) management removes the designation of the hedging relationship.

Goodwill and Other Intangible Assets

Goodwill represents the excess of acquisition cost over the fair value of the net assets in the acquisition of a business. Goodwill is not amortized, but instead is tested for impairment at least annually in the fourth quarter. The Company tests more frequently if there are indicators of impairment or whenever business circumstances suggest that the carrying value of goodwill may not be recoverable. These indicators may include a sustained significant decline in the Company's share price and market capitalization, a decline in expected future cash flows, or a significant adverse change in legal factors or in the business climate, among others. No events occurred during 2019 that indicate the existence of an impairment with respect to the Company's reported goodwill.

For goodwill impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash generating units ("CGU"). An impairment loss is recognized in net income if the carrying amount of a CGU exceeds its recoverable amount. The recoverable amount is the



higher of a CGU's fair value less costs to sell and value-in-use. The recoverable amount is determined based on calculations prepared on the basis of management's assumptions and estimates. In determining the recoverable amount of CGUs, the Company uses a discounted cash flow ("DCF") model based on current forecasts. The related cash flow forecasts are discounted using a pre-tax rate at the date of evaluation. Preparation of forecasts and selection of the discount rate for use in the DCF model involve significant judgments, and changes in these estimates could affect the estimated fair value of one or more of the Company's CGUs and could result in a goodwill impairment charge in a future period. Market multiples are also used which are obtained from quoted prices of comparable companies to corroborate the Company's DCF model results. The combined estimated fair value of our reporting units from our DCF model often results in a premium over our market capitalization, commonly referred to as a control premium. The Company believes that the implied control premium determined by our impairment analysis is reasonable based upon historic data of premiums paid on actual transactions within our industry.

Intangible assets are comprised primarily of customer-related and contract-based, software, tradenames and technology assets. Amortization is recognized as Amortization and impairment of intangible assets on the Consolidated Statements of Income. Amortization basis and estimated useful lives by intangible asset type are generally as follows:

Intangible Asset Description	Amortization Basis	Expected Life
Customer-related and contract-based	In line with underlying cash flows	7 to 20 years
Software	Straight-line	4 to 7 years
Tradenames	Straight-line	1 to 3 years
Technology	Straight-line	5 to 7 years

The Company reviews intangible assets that are being amortized for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable.

Foreign Currency

The Company's Consolidated Financial Statements are presented in U.S. dollars, which is also the Parent Company's functional currency. Certain of the Company's non-U.S. operations use their respective local currency as their functional currency. These operations that do not have the U.S. dollar as their functional currency translate their financial statements at the current rates of exchange in effect at the balance sheet date and revenues and expenses using rates that approximate those in effect during the period. The resulting translation adjustments are included in net foreign currency translation adjustments within the Consolidated Statements of Shareholders' Equity. Gains and losses from the remeasurement of monetary assets and liabilities that are denominated in a non-functional currency are included in Other income (expense) within the Company's Consolidated Statements of Income.

Income Taxes

Current income tax

Current income tax is measured at the amount expected to be recovered from or paid to the taxation authorities, using the tax rates and laws enacted or substantively enacted at the reporting date in the countries where the Group operates and generates taxable income or loss. Current income tax relating to items recognized directly in equity is recognized in equity and not the income statement.

Management evaluates positions taken in its tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate. A tax position is recognized if it is considered probable that the tax position will be sustained. Current tax liabilities or assets for the current and prior periods are measured at the amounts expected to be paid to or recovered from the taxing authorities. A change in the recognition and measurement of a tax position is needed when circumstances change or where new facts clarify the probability of estimates previously made. Significant judgment is required in assessing tax positions, particularly with respect to transfer pricing requirements under the laws of many different countries on our revenues and costs. Estimates are determined by management based on the technical merits of each position taking into account prior audit experience of similar transactions and in some cases reports from independent experts. To the extent that the Company considers interest and penalties to be an income tax, the Company records penalties and interest within Income Tax in the Company's Consolidated Statements of Income.

Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements.



Deferred tax is not recognized for:

- (1) taxable temporary differences arising from the initial recognition of goodwill,
- (2) temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss, or
- (3) temporary differences related to investments in subsidiaries, associates and joint ventures, to the extent the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. Additional income taxes could be recorded (or incurred) if we change our investment strategy relating to these subsidiaries, which could materially affect our future effective tax rate.

Deferred tax assets are recognized for deductible temporary differences and the carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profit will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefit will be realized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax is measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, using tax rates and laws enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

The Company is required to assess the likelihood of material adverse judgments or outcomes as well as potential ranges or probability of losses. The Company determines the amount of provisions required, if any, after carefully analyzing each individual item. The required provisions may change due to new developments in each issue. The Company does not recognize gain contingencies until the contingency is resolved and amounts due are virtually certain of collection.

Leases

The Company leases office facilities, equipment, and automobiles under non-cancelable leases. The Company's lease obligations are primarily for the use of office space. The Company evaluates if a leasing arrangement exists upon inception of a contract. A contract contains a lease if the contract conveys the right to control the use of identified property, plant, or equipment for a period of time in exchange for consideration. Identified property, plant, or equipment may include a physically distinct portion of a larger asset, or a portion of an asset that represents substantially all of the capacity of the asset but is not physically distinct. The Company assesses whether a contract implicitly contains the right to control the use of a tangible asset that is not already owned. In addition, the Company subleases certain real estate properties to third parties.

The Company's leases expire at various dates and may contain renewal and expansion options. The exercise of lease renewal and expansion options are at the Company's sole discretion and are only included in the determination of the lease term if the Company is reasonably certain to exercise the option. The Company's leases do not typically contain termination options. In addition, the Company's lease agreements typically do not contain any material residual value guarantees or restrictive covenants.

Lease liabilities are recognized at the present value of the unpaid lease payments, discounted using the lessee's incremental borrowing rate at the date of initial application. A corresponding ROU is recognized based on the present value of the unpaid lease payments, adjusted for initial direct costs incurred, plus prepaid lease payments made prior to the lease commencement date, less any lease incentives. As stated in Note 2 "Summary of Significant Accounting Principles and Practices", the Company has elected the practical expedient related to lease and non-lease components, as an accounting policy election for all asset classes, which allows a lessee to not separate non-lease from lease components and instead account for consideration received in a contract as a single lease component.

A portion of the Company's lease agreements include variable lease payments that are not recorded in the initial measurement of the lease liability and ROU asset balances. For real estate arrangements, base rental payments may be escalated according to annual changes in the Consumer Price Index ("CPI") or other indices. The escalated rental payments based on the estimated CPI at the lease commencement date are included within minimum rental payments; however, changes in CPI are considered variable in nature and are recognized as variable lease costs in the period in which the obligation is incurred. Additionally, real estate lease



agreements may include other variable payments related to operating expenses charged by the landlord based on actual expenditures. Information technology equipment agreements may include variable payments based on usage of the equipment.

The Company utilizes discount rates to determine the present value of the lease payments based on information available at the commencement date of the lease. The Company uses an incremental borrowing rate based on factors such as the lease term and the economic environment where the lease exists to determine the appropriate present value of future lease payments as the rate implicit in the lease is not always readily available. When determining the incremental borrowing rate, the Company considers the rate of interest it would pay on a secured borrowing in an amount equal to the lease payments for the underlying asset under similar terms.

Policies Applicable Only to the Comparative Period

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date. The arrangement is assessed for whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Expense associated with payments made under operating leases is recognized in Premises in the Consolidated Statements of Income on a straight-line basis over the period of the lease.

Principles of Consolidation

Aon consolidates any entity in which it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In determining whether Aon holds control over an investee it considers the design and purpose of the investee, its substantive rights over the investee in relation to other investors, and Aon's ability to direct relevant activities to affect our return on the investment.

Critical Accounting Estimates and Judgments

In accordance with our policies, the Company regularly evaluates its estimates, assumptions, and judgments, including, but not limited to, those concerning revenue recognition, pensions, goodwill and other intangible assets, provisions, share-based payments, and income taxes, and bases estimates, assumptions, and judgments on historical experience and on factors the Company believes reasonable under the circumstances. The results involve judgments about the carrying values of assets and liabilities not readily apparent from other sources. If assumptions or conditions change, the actual results reported may differ from these estimates. The areas where judgment, estimates, and assumptions have the most significant effect on the amounts recognized in the consolidated financial statements are as follows:



Financial Statement Area	Critical Judgment in Applying Accounting Policies	Note
Revenue recognition	Assessment of when it is probable that economic benefits will flow to the Company and amounts can be reliably measured.	See Revenue Recognition discussion above and Note 3
Pensions	Assessment of the appropriate discount rate to be applied in actuarial valuations	See Pension and Other Postretirement Benefits discussion above and Note 13
Goodwill and other intangible assets	Assessment of CGUs and related cash flow projections, including discount rates and long-term growth rates.	See Goodwill and Other Intangible Assets discussion above and Note 8
Provisions	Assessment of whether the Company has a present obligation as a result of a past event, the probability of an outflow of economic benefits related to that obligation, and whether a reliable estimate of the outflow can be made.	See Provisions discussion above and Note 17
Share-based payments	Assessment of future performance for awards that are dependent on the achievement of certain objectives.	See Share-based Compensation Costs discussion above and Note 14
Income taxes	Assessment of global tax asset and liabilities balances.	See Income Taxes discussion above and Note 11

New Accounting Pronouncements

Adoption of New Accounting Standards

Leases

In January 2016, the IASB issued a new accounting standard on leases, which requires lessees to recognize assets and liabilities for most leases. Under the new standard, a lessee is required to recognize in the Consolidated Statements of Financial Position, liabilities to make future lease payments and right-of-use ("ROU") assets representing its right to use the underlying assets for the lease term.

The Company adopted the new standard as of January 1, 2019, using the modified retrospective approach for all leases existing at, or entered into after, the date of adoption. Under this approach, prior periods were not restated. Rather, lease balances and other disclosures for prior periods were provided in the notes to the financial statements as previously reported, and the cumulative effect of initially applying the guidance was recognized in the Consolidated Statement of Financial Position as of January 1, 2019.

The modified retrospective approach includes several optional practical expedients available that entities may elect to apply upon transition. The Company elected the practical expedient which allows a lessee to carryforward their population of existing leases. The Company also elected the practical expedient related to lease and non-lease components, as an accounting policy election for all asset classes, which allows a lessee to not separate non-lease from lease components and instead account for consideration paid in a contract as a single lease component. Additionally, the Company elected the practical expedient which allows lessees to apply a single discount rate to a portfolio of leases with reasonably similar characteristics on a lease by lease basis. Lastly, the Company elected the practical expedient which allows lessees to rely on their assessment of whether leases are onerous immediately before the date of initial application as an alternative to performing an impairment review.

Furthermore, the Company has made two accounting policy elections related to short-term leases and leases of low-value assets which applies to all classes of underlying assets. The short-term election allows entities to not recognize right-of-use assets and lease liabilities that arise from leases with a remaining term of twelve months or less, and do not contain a purchase option, on the Consolidated Statements of Financial Position on the date of initial application. The low-value asset election allows entities to exclude right-of-use assets and lease liabilities arising from leases of low-value from the Consolidated Statements of Financial Position. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Beginning January 1, 2019, lease liabilities are recognized at the present value of the unpaid lease payments, discounted using the incremental borrowing rate at the date of initial application. A corresponding ROU is recognized based on the present value of the unpaid lease payments, adjusted for initial direct costs incurred, plus prepaid lease payments made prior to the lease commencement date, less any lease incentives. Leases in effect prior to January 1, 2019 were recognized at the present value of the remaining payments on the remaining lease term as of January 1, 2019. Upon adoption, the Company recognized ROU assets and lease liabilities of \$1.0 billion and \$1.3 billion, respectively. The gross rental commitments under the legacy accounting standard, IAS 17, as of December 31, 2018 was \$1.6 billion, which includes fixed payments for certain executory costs such as insurance,



maintenance, and taxes paid by the lessor and excludes the impact from discounting. The new standard had an insignificant impact on the Condensed Consolidated Statements of Income and no impact on the Condensed Consolidated Statements of Cash Flows. Refer to Note 2 “Summary of Significant Accounting Principles and Practices” for further information including significant assumptions and judgments made.

As a result of applying the modified retrospective approach to adopt the new leasing standard, the following adjustments were made to the Consolidated Statement of Financial Position as of January 1, 2019 (in millions):

	December 31, 2018		January 1, 2019	
	As Reported	Adjustments	As Adjusted	
Assets				
Other current assets	\$ 626	\$ 17	\$ 643	
Lease right-of-use assets	\$ —	\$ 1,019	\$ 1,019	
Other non-current assets	\$ 438	\$ 92	\$ 530	
Liabilities				
Other current liabilities	\$ 943	\$ 244	\$ 1,187	
Non-current lease liabilities	\$ —	\$ 1,061	\$ 1,061	
Other non-current liabilities	\$ 677	\$ (188)	\$ 489	
Equity				
Retained earnings	\$ 5,179	\$ 11	\$ 5,190	

Uncertainty over Income Tax Treatments

In the first quarter of 2019, the Company adopted International Financial Reporting Interpretations Committee (“IFRIC”) Interpretation 23, *Uncertainty over Income Tax Treatments*, which addresses the accounting for income taxes when treatments involve uncertainty that affects the application of IAS 12, *Income Taxes*. The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately,
- The assumptions an entity makes about the examination of tax treatments by taxation authorities,
- The determination of tax positions, and,
- How an entity considers changes in facts and circumstances,

Management applies significant judgment in identifying uncertainties over income tax treatments. The application of this interpretation has an immaterial impact on the financial statements.

Revenue Recognition

In May 2014, the IASB issued a new accounting standard on revenue from contracts with customers (the “Standard” or “IFRS 15”), which supersedes nearly all existing revenue recognition guidance under IFRS (“IAS 18”). The core principal of the Standard is that an entity should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Company elected to apply the modified retrospective adoption approach to all contracts. Under this approach, prior periods were not restated. Rather, revenues and other disclosures for prior periods were provided in the notes to the Consolidated Financial Statements as previously reported under ASC 605, and the cumulative effect of initially applying the standard was recognized as an adjustment to Retained earnings for approximately \$507 million.

The following summarizes the significant changes to the Company as a result of the adoption of IFRS 15 on January 1, 2018.

- The Company previously recognized revenue either at a point in time or over a period of time based on the transfer of value to customers or as the remuneration became determinable. Under IFRS 15, the revenue related to certain brokerage services recognized over a period of time is recognized on the effective date of the associated policies when control of the policy transfers to the customer. This change resulted in a significant shift in timing of interim revenue for the Reinsurance Solutions revenue line and, to a lesser extent, certain other brokerage services.



- The Standard provides guidance on accounting for certain revenue-related costs including when to capitalize costs associated with obtaining and fulfilling a contract. The majority of these costs were previously expensed as incurred under IAS 18. Assets recognized for the costs to obtain a contract, which includes certain sales commissions, are amortized on a systematic basis that is consistent with the transfer of the services to which the asset relates, considering anticipated renewals when applicable. Assets recognized as costs to fulfill a contract, which includes internal costs related to pre-placement broking activities, as well as other costs, are amortized on a systematic basis that is consistent with the transfer of the services to which the asset relates, which is generally less than one year.

3. Revenue from Contracts with Customers

Disaggregation of Revenue

The following table summarizes revenue from contracts with customers by principal service line (in millions):

	Years ended December 31	
	2019	2018
Commercial Risk Solutions	\$ 4,673	\$ 4,652
Reinsurance Solutions	1,686	1,563
Retirement Solutions	1,817	1,865
Health Solutions	1,667	1,596
Data & Analytic Services	1,184	1,105
Elimination	(14)	(11)
Total revenue	\$ 11,013	\$ 10,770

Consolidated revenue from contracts with customers by geographic area, which is attributed on the basis of where the services are performed, is as follows (in millions):

	Years ended December 31	
	2019	2018
United States	\$ 5,016	\$ 4,677
Americas other than United States	919	940
United Kingdom	1,502	1,555
Europe, Middle East, & Africa other than United Kingdom	2,338	2,413
Asia Pacific	1,238	1,185
Total revenue	\$ 11,013	\$ 10,770

Contract Costs

Changes in the net carrying amount of costs to fulfill contracts with customers are as follows (in millions):

	2019	2018
Balance at beginning of period	\$ 329	\$ 298
Additions	1,453	1,504
Amortization	(1,447)	(1,465)
Impairment	—	—
Foreign currency translation and other	—	(8)
Balance at end of period	\$ 335	\$ 329



Changes in the net carrying amount of costs to obtain contracts with customers are as follows (in millions):

	2019		2018	
Balance at beginning of period	\$	156	\$	145
Additions		58		53
Amortization		(44)		(41)
Impairment		—		—
Foreign currency translation and other		1		(1)
Balance at end of period	\$	171	\$	156

4. Other Financial Data

Consolidated Statements of Income Information

Other Income (Expense)

The components of Other income (expense) are as follows (in millions):

	Years ended December 31	
	2019	2018
Derivatives and hedging	\$ (20)	\$ (32)
Investments	(16)	(12)
Disposal of businesses	13	(6)
Foreign currency remeasurement	9	24
Equity earnings	4	2
Other	2	(1)
Total	\$ (8)	\$ (25)

Consolidated Statements of Financial Position Information

Allowance for Doubtful Accounts

Changes in the net carrying amount of allowance for doubtful accounts are as follows (in millions):

	2019		2018	
Balance at beginning of period	\$	62	\$	59
Impairment loss charged to Other general expenses		27		24
Accounts written off, net of recoveries		(19)		(25)
Foreign currency translation		—		4
Balance at December 31	\$	70	\$	62

As of December 31, 2019, the Company had exposures to individual trade counterparties within trade receivables. In accordance with Company policy, Aon operating entities continually monitor exposures against credit limits and concentration of risk. No individual trade counterparty credit exposure is considered significant in the ordinary course of trading activity. Management does not expect any significant losses from non-performance by trade counterparties that have not been provided for.

**Other Current Assets**

The components of Other current assets are as follows (in millions):

As of December 31	2019	2018
Costs to fulfill contracts with customers	\$ 335	\$ 329
Prepaid expense	93	97
Taxes receivable	88	113
Other	110	87
Total	\$ 626	\$ 626

Other Non-current Assets

The components of Other non-current assets are as follows (in millions):

As of December 31	2019	2018
Costs to obtain contracts with customers	\$ 171	\$ 156
Taxes receivable	102	100
Investments	53	54
Other	221	128
Total	\$ 547	\$ 438

Other Current Liabilities

The components of Other current liabilities are as follows (in millions):

As of December 31	2019	2018
Taxes payable	\$ 473	\$ 427
Deferred revenue ⁽¹⁾	270	251
Leases ⁽²⁾	207	—
Other	309	265
Total	\$ 1,259	\$ 943

(1) \$532 million and \$487 million was recognized in the Consolidated Statements of Income during the twelve months ended December 31, 2019 and December 31, 2018, respectively.

(2) In the first quarter of 2019, Aon adopted new accounting guidance related to the treatment of leases which was applied under the modified retrospective approach. The Other current liability balances related to leasing under the legacy accounting standard are reflected in Other as reported in December 31, 2018. Refer to Note 2 "Summary of Significant Accounting Principles and Practices" for further information.

Other Non-current Liabilities

The components of Other non-current liabilities are as follows (in millions):

As of December 31	2019	2018
Taxes payable ⁽¹⁾	\$ 145	\$ 240
Deferred revenue	62	65
Compensation and benefits	49	56
Leases ⁽²⁾	—	159
Other	128	157
Total	\$ 384	\$ 677

(1) Represents the non-current portion of the Transition Tax as of December 31, 2019 and 2018, respectively. Refer to Note 11 "Income Taxes" for further information on the Transition Tax.

(2) In the first quarter of 2019, Aon adopted new accounting guidance related to the treatment of leases which was applied under the modified retrospective approach. As of December 31, 2019, the non-current portion of the lease liability is presented as a separate financial statement line item, Non-current lease liability. The amount reported in Other non-current liability balances related to leasing under the legacy accounting standard as reported December 31, 2018. Refer to Note 2 "Summary of Significant Accounting Principles and Practices" for further information.



5. Discontinued Operations

On February 9, 2017, the Company entered into a Purchase Agreement with Tempo Acquisition, LLC (the "Purchase Agreement") to sell the Divested Business to an entity formed and controlled by affiliates of the Buyer and certain designated purchasers that are direct or indirect subsidiaries of the Buyer.

On May 1, 2017, the Buyer purchased all of the outstanding equity interests of the Divested Business, plus certain related assets and liabilities, for a purchase price of \$4.3 billion in cash paid at closing, subject to customary adjustments set forth in the Purchase Agreement, and deferred consideration of up to \$500 million. Cash proceeds after customary adjustments and before taxes due were \$4.2 billion.

Aon and the Buyer entered into certain transaction related agreements at the closing, including two commercial agreements, a transition services agreement, certain intellectual property license agreements, subleases, and other customary agreements. Aon expects to continue to be a significant client of the Divested Business and the Divested Business has agreed to use Aon for its broking and other services for a specified period of time.

The financial results of the Divested Business for the years ended December 31, 2019 and 2018 are presented as Income from discontinued operations, net of tax, on the Company's Consolidated Statements of Income. The following table presents the financial results of the Divested Business (in millions):

	Years ended December 31	
	2019	2018
Revenue		
Total revenue	\$ —	\$ —
Expenses		
Total operating expenses	2	12
Operating income from discontinued operations	(2)	(12)
Other income	—	—
Income (loss) from discontinued operations before income taxes	(2)	(12)
Income tax expense (benefit)	—	(3)
Net income (loss) from discontinued operations, excluding gain	(2)	(9)
Gain on sale of discontinued operations, net of tax ⁽¹⁾	—	23
Net income (loss) from discontinued operations	\$ (2)	\$ 14

(1) Tax benefit on the sale of the Divested Business was \$11 million in 2018.

Upon triggering held for sale criteria in February 2017, Aon ceased depreciating and amortizing all long-lived assets included in discontinued operations. The Company's Consolidated Statements of Cash Flows present the operating, investing, and financing cash flows of the Divested Business as discontinued operations. Aon uses a centralized approach to cash management and financing of its operations. Prior to the closing of the transaction, portions of the Divested Business's cash were transferred to Aon daily, and Aon would fund the Divested Business as needed. There were no Cash and cash equivalents of discontinued operations at December 31, 2019 or December 31, 2018.

6. Restructuring

In 2017, Aon initiated the Restructuring Plan in connection with the sale of the Divested Business. The Restructuring Plan was intended to streamline operations across the organization and deliver greater efficiency, insight, and connectivity. The Company has incurred all remaining costs for the Restructuring Plan and the plan was closed in the fourth quarter of 2019.

The Restructuring Plan resulted in cumulative charges of \$1,428 million, consisting of \$616 million in workforce reduction, \$119 million in technology rationalization costs, \$66 million in lease consolidation costs, \$54 million in non-cash asset impairments, and \$573 million in other costs, including certain separation costs associated with the sale of the Divested Business. These charges are included in Compensation and benefits, Information technology, Premises, Depreciation of fixed assets, and Other general expense in the accompanying Consolidated Statements of Income. The Company eliminated 5,832 positions under the Restructuring Program.



The following table summarizes restructuring and related expenses by type that were incurred through the end of the Restructuring Plan (in millions):

	2019	2018	2017	Completed Plan Total
Workforce reduction	\$ 202	\$ 115	\$ 299	\$ 616
Technology rationalization ⁽¹⁾	39	47	33	119
Lease consolidation ⁽¹⁾	16	30	20	66
Asset impairments	12	14	28	54
Other costs associated with restructuring and separation ⁽¹⁾⁽²⁾	160	282	131	573
Total restructuring and related expenses	\$ 429	\$ 488	\$ 511	\$ 1,428

- (1) Total contract termination costs incurred under the Restructuring Plan associated with technology rationalizations, lease consolidations, and other costs associated with restructuring and separation for the twelve months ended December 31, 2019 were \$0 million, \$33 million, and \$13 million, respectively; for the twelve months ended December 31, 2018 were \$5 million, \$25 million, and \$85 million, respectively; and for the twelve months ended December 31, 2017 were \$1 million, \$8 million, and \$3 million, respectively.
- (2) Other costs associated with the Restructuring Plan include those to separate the Divested Business, as well as moving costs, and consulting and legal fees. These costs are typically recognized when incurred.

7. Acquisitions and Dispositions of Businesses

Completed Acquisitions

The Company completed three acquisitions during the year ended December 31, 2019 and eight acquisitions during the year ended December 31, 2018. The following table includes the preliminary fair values of consideration transferred, assets acquired, and liabilities assumed as a result of the Company's acquisitions (in millions):

	For the year ended December 31, 2019
Consideration transferred	
Cash	\$ 42
Deferred and contingent consideration	8
Aggregate consideration transferred	\$ 50
Assets acquired	
Cash and cash equivalents	\$ 4
Receivables, net	—
Goodwill	34
Intangible assets, net	22
Fixed assets, net	1
Other assets	13
Total assets acquired	74
Liabilities assumed	
Current liabilities	18
Other non-current liabilities	6
Total liabilities assumed	24
Net assets acquired	\$ 50

Intangible assets are primarily customer-related and contract-based assets. Those intangible assets acquired as part of a business acquisition in 2019 had a weighted average useful economic life of 7 years. Acquisition related costs incurred and recognized within Other general expense for the year ended December 31, 2019 were \$1 million. Total revenue for these acquisitions included in the Company's Consolidated Statement of Income for the year ended December 31, 2019 was approximately \$7 million.



The results of operations of these acquisitions are included in the Consolidated Financial Statements as of the respective acquisition dates. The Company's results of operations would not have been materially different if these acquisitions had been reported from the beginning of the period in which they were acquired.

2019 Acquisitions

On July 31, 2019, the Company completed the transaction to acquire 100% share capital of Ovatio Courtage SAS, an insurance broker based in France.

On July 31, 2019, the Company completed the transaction to acquire 100% share capital of Zalba-Caldu Correduria de Seguros, S.A., a Spanish insurance broker.

On January 1, 2019, the Company completed the transaction to acquire 100% share capital of Chapka Assurances SAS based in France.

2018 Acquisitions

On December 31, 2018, the Company completed the transaction to acquire certain assets of Bill Beatty Insurance Agency, Inc. based in the United States.

On November 15, 2018, the Company completed the transaction to acquire certain business and assets of North Harbour Insurance Services (1985) Limited, a New Zealand-based firm.

On October 25, 2018, the Company completed the transaction to acquire 100% share capital of GEFASS S.R.L and GE.F.IT S.R.L., Italy-based firms specialized in Bancassurance schemes.

On May 9, 2018, the Company completed the transaction to acquire certain assets of 601 West, a division of Lee & Hayes, P.L.L.C. based in the United States.

On April 24, 2018, the Company completed the transaction to acquire Inspiring Benefits, S.L., a Spain-based firm specialized in employee loyalty, wellbeing, and rewards programs.

On March 1, 2018, the Company completed the transaction to acquire the business and assets of the trade credit business of Niche International Business Proprietary Limited, a trade credit brokerage based in Johannesburg, South Africa.

On March 1, 2018, the Company completed the transaction to acquire 100% share capital of Affinity Risk Partners (Brokers) Pty. Ltd., an insurance broker in Victoria, Australia.

On January 19, 2018, the Company completed the transaction to acquire substantially all of the assets of The Burchfield Group, a provider in pharmacy benefit consulting, auditing, and health plan compliance services based in the United States.

Completed Dispositions

The Company completed eight dispositions during the year ended December 31, 2019. The Company completed four dispositions during the year ended December 31, 2018.

Total pretax gains, net of losses, for the year ended December 31, 2019 was \$13 million. Total pretax losses, net of gains, for the years ended December 31, 2018, were \$6 million. Gains and losses recognized as a result of a disposition are included in Other income (expense) in the Consolidated Statements of Income.

During 2018, the Company recorded a non-cash impairment charge of \$176 million related to certain assets and liabilities held for sale. The impairment charge was recognized in Amortization and impairment of intangible assets on the Consolidated Statement of Income.

Subsequent Events

On March 9, 2020, the Company and Willis Towers Watson Public Limited Company, an Irish public limited company ("WTW"), entered into a business combination agreement with respect to a combination of the parties. Refer to Note 23, "Subsequent Events", for additional information.



8. Goodwill and Other Intangible Assets

The changes in the net carrying amount of goodwill for the years ended December 31, 2019 and 2018, respectively, are as follows (in millions):

	Total
Balance as of January 1, 2019	\$ 8,171
Goodwill related to current year acquisitions	34
Goodwill related to disposals	(11)
Goodwill related to prior year acquisitions	2
Foreign currency translation	(31)
Balance as of December 31, 2019	\$ 8,165
<hr/>	
Balance as of January 1, 2018	\$ 8,358
Goodwill related to current year acquisitions	38
Goodwill related to disposals	(2)
Goodwill related to prior year acquisitions	4
Foreign currency translation	(227)
Balance as of December 31, 2018	\$ 8,171



Other Intangible Assets

The changes in other intangible assets for the years ended December 31, 2019 and 2018 are as follows (in millions):

	Tradenames	Customer related and contract based	Technology and other	Software	Total
As of January 1, 2019	\$ 287	\$ 784	\$ 66	\$ 215	\$ 1,352
Additions	—	12	—	96	108
Acquisitions	—	22	—	—	22
Held for sale	—	(6)	(2)	(10)	(18)
Impairment	—	—	—	(13)	(13)
Amortization	(215)	(152)	(17)	(68)	(452)
Foreign currency translation and other	1	(6)	—	3	(2)
As of December 31, 2019	\$ 73	\$ 654	\$ 47	\$ 223	\$ 997
As of December 31, 2019					
Cost	\$ 1,029	\$ 2,264	\$ 382	\$ 780	\$ 4,455
Accumulated amortization	(956)	(1,610)	(335)	(557)	(3,458)
Closing net book amount	\$ 73	\$ 654	\$ 47	\$ 223	\$ 997
As of January 1, 2018					
As of January 1, 2018	\$ 514	\$ 1,135	\$ 84	\$ 218	\$ 1,951
Additions	—	—	—	74	74
Acquisitions	—	28	6	—	34
Disposals	(7)	(152)	(6)	(8)	(173)
Impairment	—	(13)	—	(6)	(19)
Amortization	(218)	(182)	(17)	(69)	(486)
Foreign currency translation and other	(2)	(32)	(1)	6	(29)
As of December 31, 2018	\$ 287	\$ 784	\$ 66	\$ 215	\$ 1,352
As of December 31, 2018					
Cost	\$ 1,027	\$ 2,240	\$ 391	\$ 725	\$ 4,383
Accumulated amortization	(740)	(1,456)	(325)	(510)	(3,031)
Closing net book amount	\$ 287	\$ 784	\$ 66	\$ 215	\$ 1,352

Amortization expense and impairment charges from finite lived intangible assets were \$471 million and \$681 million for the years ended December 31, 2019 and 2018, respectively.

Impairment Testing of Goodwill

Goodwill is allocated to the Commercial Risk, Health, and Data & Analytics (“CRH&A”), Reinsurance Solutions, Retirement Solutions CGUs for purposes of impairment testing. Goodwill by CGU is as follows (in millions):

As of	CRH&A	Reinsurance Solutions	Retirement Solutions	Total
December 31, 2019	\$ 5,551	\$ 1,425	\$ 1,189	\$ 8,165
December 31, 2018	\$ 5,539	\$ 1,431	\$ 1,201	\$ 8,171

During 2019, the Company conducted an impairment review of all material goodwill assets. No impairments were identified.

The recoverable amount of a CGU is determined based on value-in-use calculations, which utilize the Income and Market Approaches. IFRS describes fair value as a market-based measurement, not an entity-specific measurement. As such, when determining fair value, the assumptions used were consistent with those of a market participant. In quantifying the fair value under



the Income and Market Approaches, the Company utilized third party specialists that used a variety of market inputs, including historical industry performance, to determine key assumptions, such as the terminal growth and discount rates.

The key assumptions used for value-in-use calculations for each CGU with significant goodwill in comparison to the Company's total are shown below. The Company does not believe that a reasonably possible change in any of the assumptions could cause an impairment.

As of December 31, 2019	Commercial Risk, Health, and Data & Analytics	Reinsurance Solutions	Retirement Solutions
Long-term Growth Rate %	2.2%	2.5%	2.0%
Discount Rate %	9.4 - 10.4%	9.9 - 10.5%	10.6 - 11.3%

As of December 31, 2018	Commercial Risk, Health, and Data & Analytics	Reinsurance Solutions	Retirement Solutions
Long-term Growth Rate %	2.2%	2.5%	2.0%
Discount Rate %	9.4 - 10.3%	9.9 - 10.6%	10.7 - 11.3%

9. Debt

The following is a summary of outstanding debt (in millions):

As of December 31	2019	2018
Commercial paper	\$ 112	\$ 250
5.00% Senior Notes due September 2020	600	599
2.80% Senior Notes due March 2021	399	398
2.20% Senior Notes due November 2022	497	—
4.00% Senior Notes due November 2023	348	348
3.50% Senior Notes due June 2024	597	596
3.875% Senior Notes due December 2025	746	746
2.875% Senior Notes due May 2026 (EUR 500M)	550	562
8.205% Junior Subordinated Notes due January 2027	521	521
4.50% Senior Notes due December 2028	346	347
3.75% Senior Notes due May 2029	744	—
6.25% Senior Notes due September 2040	296	296
4.25% Senior Notes due December 2042	199	198
4.45% Senior Notes due May 2043	246	246
4.60% Senior Notes due June 2044	544	544
4.75% Senior Notes due May 2045	593	592
Other	1	1
Total debt	7,339	6,244
Less: Short-term debt and current portion of long-term debt	712	251
Total long-term debt	\$ 6,627	\$ 5,993

Notes

On November 15, 2019, Aon Corporation issued \$500 million 2.20% Senior Notes due November 2022. The Company used the net proceeds of the offering to pay down a portion of outstanding commercial paper and for general corporate purposes.

In September 2019, the Company's \$600 million 5.00% Senior Notes due September 2020 were classified as Short-term debt and current portion of long-term debt in the Consolidated Statement of Financial Position as the date of maturity is in less than one year.

On May 2, 2019, Aon Corporation issued \$750 million 3.75% Senior Notes due May 2029. The Company used the net proceeds of the offering to pay down a portion of outstanding commercial paper and for general corporate purposes.



On December 3, 2018, Aon Corporation issued \$350 million 4.50% Senior Notes due December 2028. The Company used the net proceeds of the offering to pay down a portion of outstanding commercial paper and for general corporate purposes.

Each of the notes issued by Aon plc is fully and unconditionally guaranteed by Aon Corporation, and each of the notes issued by Aon Corporation is fully and unconditionally guaranteed by Aon plc. Each of the notes described and identified in the table above contains customary representations, warranties, and covenants, and the Company was in compliance with all such covenants as of December 31, 2019.

Repayments of total debt are as follows (in millions):

2020	\$ 712
2021	400
2022	500
2023	350
2024	600
Thereafter	4,882
Total Repayments	\$ 7,444
Unamortized discounts, premiums, and debt issuance costs	(105)
Total Debt	\$ 7,339

Revolving Credit Facilities

As of December 31, 2019, Aon plc had two primary committed credit facilities outstanding: its \$900 million multi-currency U.S. credit facility expiring in February 2022 and its \$400 million multi-currency U.S. credit facility expiring in October 2023. On February 27, 2020, the Company entered into an agreement to increase the borrowing limit of the \$400 million credit facility to \$750 million. Refer to Note 23 "Subsequent Events" for additional details.

Each of these facilities includes customary representations, warranties, and covenants, including financial covenants that require Aon to maintain specified ratios of adjusted consolidated EBITDA to consolidated interest expense and consolidated debt to adjusted consolidated EBITDA, in each case, tested quarterly. At December 31, 2019, Aon did not have borrowings under either credit facility, and was in compliance with the financial covenants and all other covenants contained therein during the twelve months ended December 31, 2019.

Commercial Paper

Aon Corporation, a wholly owned subsidiary of Aon plc, has established a U.S. commercial paper program, and Aon plc has established a European multi-currency commercial paper program. Commercial paper may be issued in aggregate principal amounts of up to \$600 million under the U.S. program and €525 million under the European program, not to exceed the amount of the Company's committed credit, which was \$1.3 billion at December 31, 2019. The U.S. commercial paper program is fully and unconditionally guaranteed by Aon plc and the European multi-currency commercial paper program is fully and unconditionally guaranteed by Aon Corporation. On April 1, 2020, the borrowing limit under the Company's U.S. program was increased to \$900 million. Refer to Note 23 "Subsequent Events" for additional details.

Commercial paper outstanding, which is included in Short-term debt and current portion of long-term debt in the Company's Consolidated Statements of Financial Position, is as follows (in millions):

As of December 31,	2019	2018
Commercial paper outstanding	\$ 112	\$ 250

The weighted average commercial paper outstanding and its related interest rates are as follows (in millions, except percentages):

Years ended December 31,	2019	2018
Weighted average commercial paper outstanding	\$ 511	\$ 580
Weighted average interest rate of commercial paper outstanding	0.27%	0.84%



Changes in liabilities arising from financing activities

Liabilities arising from financing activities include commercial paper and term notes. A summary of the changes arising from cash flows and non-cash changes is shown below:

	Commercial Paper	Short Term Notes	Long Term Notes	Other	Total
As of January 1, 2018	\$ —	\$ —	\$ 5,963	\$ 3	\$ 5,966
Cash flows:					
Principal - issuances	5,400	—	350	4	5,754
Principal - repayments	(5,118)	—	(291)	(8)	(5,417)
Non-cash charges:					
Amortization of bond issue costs	—	—	1	—	1
Foreign exchange (gains) losses and other	(32)	—	(30)	2	(60)
As of December 31, 2018	250	—	5,993	1	6,244
Cash flows:					
Principal - issuances	4,812	—	1,240	—	6,052
Principal - repayments	(4,941)	—	—	—	(4,941)
Non-cash items:					
Reclassification of long term debt to short term	—	600	(600)	—	—
Amortization of bond issue costs	—	—	6	—	6
Foreign exchange (gains) losses and other	(9)	—	(13)	—	(22)
As of December 31, 2019	\$ 112	\$ 600	\$ 6,626	\$ 1	\$ 7,339

Capital and Liquidity Management

Refer to the Liquidity discussion on pages 28 to 33 within Aon's Strategic Report for information regarding the Company's capital management objectives and processes and liquidity risk.

10. Lease Commitments

Changes in the ROU assets, by asset class, were as follows (in millions):

	Real Estate Leases	Other Leases
Balance at January 1, 2019	\$ 887	\$ 129
Additions to ROU assets	66	67
Depreciation charge for ROU asset	(177)	(56)
Foreign currency translation	6	1
Balance at December 31, 2019	\$ 782	\$ 141

The components of lease costs are as follows (in millions):

Year Ended December 31	2019
Lease costs	
Depreciation of leased assets	\$ 233
Interest on lease liabilities	38
Variable lease cost	59
Short-term lease cost	5
Sublease income	(23)
Net lease cost	\$ 312



Other cash and non-cash related activities are as follows (in millions):

	Year Ended December 31, 2019
Cash paid for amounts included in the measurement of lease liabilities	
Operating cash flows from leases	\$ 38
Financing cash flows from leases	\$ 249
Non-cash related activities	
Lease ROU asset expense	\$ 233
Changes in Non-current liabilities	\$ (93)

Maturity analysis of leases as of December 31, 2019 are as follows (in millions):

Year Ended December 31, 2019	Rental commitments
2020	\$ 234
2021	228
2022	197
2023	159
2024	128
Thereafter	432
Total undiscounted future minimum lease payments	1,378
Less: Imputed interest	(148)
Present value of lease liabilities	\$ 1,230

At December 31, 2018, future minimum rental payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year are as follows (in millions):

Year Ended December 31, 2018	Gross rental commitments	Rentals from subleases	Net rental commitments
2019	\$ 303	\$ (34)	\$ 269
2020	253	(30)	223
2021	221	(30)	191
2022	182	(30)	152
2023	148	(12)	136
Thereafter	472	(5)	467
Total minimum payments required	\$ 1,579	\$ (141)	\$ 1,438



11. Income Taxes

The major components of income tax expense from continuing operations for the years ended December 31, 2019 and 2018 are:

Years ended December 31	2019	2018
Current income tax:		
Current income tax charge	\$ 492	\$ 412
Tax adjustments in respect of prior years	(88)	33
Total current	\$ 404	\$ 445
Deferred income tax:		
Origination and reversal of temporary differences	\$ (169)	\$ (233)
Tax rate changes	4	(5)
Tax adjustments in respect of prior years	92	(77)
Total deferred	\$ (73)	\$ (315)
Total income tax expense (benefit)	\$ 331	\$ 130

Income tax (charged) or credited directly to other comprehensive income (in millions):

Years ended December 31	2019	2018
Deferred income tax:		
Unrealized gain (loss) on available-for-sale financial assets	\$ —	\$ 1
Unrealized gain (loss) on derivatives/swaps	(2)	3
Unrealized gain (loss) on foreign exchanges	6	(3)
Foreign currency translation adjustment	1	6
Net gain (loss) on actuarial gains and losses	15	(70)
Total deferred	20	(63)
Current income tax:		
Net gain (loss) on actuarial gains and losses	20	38
Total income tax (charged) or credited directly to other comprehensive income	\$ 40	\$ (25)

The aggregate current and deferred tax relating to items that are (charged) or credited directly to equity, excluding other comprehensive income outlined above, is \$83 million and \$(135) million for years 2019 and 2018, respectively.

A reconciliation of the income tax provisions based on the Company's domicile and statutory rate at each reporting period is performed. The 2019 and 2018 reconciliations are based on the U.K. statutory corporate tax rate of 19.0% and 19.0%, respectively. Finance Act 2016 included a reduction of the U.K. corporate rate to 17% from April 1, 2020. In March 2020, the U.K. Government passed a resolution to reverse the planned rate reduction and to maintain the current rate of 19%. This resolution does not constitute substantive enactment at the balance sheet date, and therefore U.K. temporary differences at the balance sheet date continue to be measured at the enacted tax rate of 17%.



The reconciliation of total income tax expense and the pretax income multiplied by U.K.'s statutory tax rate is as follows

Years ended December 31	2019	2018
Pretax Income from continuing operations	\$ 1,821	\$ 1,160
At U.K. statutory tax rate of 19.0% (2018: 19.0%)	19.0 %	19.0 %
State income taxes, net of federal benefit	0.5 %	(0.7)%
Taxes on international operations ⁽¹⁾	(4.8)%	(7.3)%
Nondeductible Expenses	1.6 %	2.9 %
Adjustments to prior year tax requirements	0.1 %	1.2 %
Deferred taxes from changes in tax rates	0.2 %	(0.4)%
Deferred tax adjustments, international earnings	0.1 %	(0.3)%
Recognition of previously unrecognized deferred taxes	(0.1)%	(0.6)%
Uncertain tax positions	2.3 %	2.8 %
Tax Reform ⁽²⁾	(0.4)%	3.1 %
Loss on disposition	— %	(8.2)%
Other-net	(0.3)%	(0.3)%
Effective tax rate	18.2 %	11.2 %

- (1) The Company determines the adjustment for taxes on international operations based on the difference between the statutory tax rate applicable to earnings in each foreign jurisdiction and the enacted rate of 19.0% and 19.0% at December 31, 2019 and 2018 respectively. The benefit to the Company's effective income tax rate from taxes on international operations relates to benefits from lower-taxed global operations, primarily due to the use of global funding structures and a tax holiday in Singapore.
- (2) The impact of the Transition Tax as a result of the Tax Reform Act.

The components of the Company's deferred tax assets and liabilities are as follows (in millions):

As of December 31	Consolidated Statements of Financial Position		Consolidated Statements of Income	
	2019	2018	2019	2018
Pension & other employee benefit plans	\$ 496	\$ 433	\$ 14	\$ —
Net operating loss, capital loss, interest and tax credit carryforwards	248	393	(146)	139
Brokerage fee arrangements	—	—	—	(4)
Other accrued expenses	46	67	(3)	45
Investment basis differences	28	28	1	(3)
Leases	28	—	10	—
Tradename liability	—	—	—	(12)
Lease and service guarantees	3	5	(1)	(1)
Accrued interest	116	—	115	13
Intangibles and property, plant and equipment	(247)	(306)	64	108
Unremitted earnings	(28)	(30)	2	10
Deferred revenue	(104)	(113)	(1)	20
Unrealized foreign exchange gains	(19)	(26)	2	(3)
Other	22	20	16	2
Deferred tax income (expense)			\$ 73	\$ 314
Net deferred tax asset (liability)	\$ 589	\$ 471		



Deferred income taxes (assets and liabilities have been netted by jurisdiction) have been reflected in the Consolidated Statements of Financial Position as follows (in millions):

	2019	2018
Deferred tax assets - non-current	\$ 742	\$ 623
Deferred tax liabilities - non-current	(153)	(152)
Net deferred tax asset (liability)	\$ 589	\$ 471

Reconciliation of deferred tax assets and liabilities net (in millions):

	2019	2018
Opening balance as of January 1	\$ 471	\$ 399
Tax income (expense) recognized in profit or loss	73	314
Tax income (expense) recognized in other comprehensive income	20	(63)
Retained earnings	30	(179)
Other balance sheet accounts	—	—
Acquisition and disposal of subsidiaries	(5)	—
Closing balance as of December 31	\$ 589	\$ 471

Aon offsets tax assets with liabilities if and only if it has a legally enforceable right to set off current tax assets with current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

The Company has deferred tax assets relating to net operating loss, capital loss and interest carryforwards that have not been recognized in the balance sheet because it is not probable that future taxable profits will be available against which Aon can use the benefits. The U.K. has unrecognized operating loss, capital loss and interest carryforwards of \$97 million (2018: \$79 million) that have an indefinite carryforward. The U.S. has unrecognized federal capital loss carryforwards of \$26 million (2018: \$24 million) that expire in 2023, state capital loss carryforwards of \$7 million (2018: \$9 million) that expire in 2023, and state operating loss carryforwards of \$21 million (2018: \$17 million) that expire at various dates starting in 2020. In other jurisdictions, the Company has operating loss, capital loss and interest carryforwards of \$42 million (2018: \$42 million). The operating loss and capital losses begin to expire at various dates starting in 2020 and the interest carryforwards have an indefinite carryforward.

In 2019 and 2018, Aon recognized previously unrecognized tax losses of \$2 million and \$7 million, respectively, following changes in estimates of subsidiaries future results from operating activities. Management has determined that the recoverability of the remaining balance of losses is still in doubt because these losses relate to subsidiaries that have a history of losses or can only be utilized if capital gain is generated.

The Company generally intends to limit distributions from foreign subsidiaries to earnings previously taxed in the U.S., primarily as a result of the Transition Tax or GILTI. As of December 31, 2019, the Company has accrued \$28 million for local country income taxes, withholding taxes and state income taxes on those undistributed earnings that are not indefinitely reinvested. The Company has not provided for deferred taxes on outside basis differences in investments in its foreign subsidiaries that are unrelated to these accumulated undistributed earnings, as these outside basis differences are indefinitely reinvested. A determination of the unrecognized deferred taxes related to these other components of its outside basis differences is not practicable.

12. Shareholders' Equity

Distributable Reserves

As a company incorporated in England and Wales, Aon is required under U.K. law to have available "distributable reserves" to make share repurchases or pay dividends to shareholders. Distributable reserves are created through the earnings of the U.K. parent company and, among other methods, through a reduction in share capital approved by the High Court of Justice in England. Distributable reserves are not directly linked to an IFRS reported amount (e.g., retained earnings). As of December 31, 2019 and 2018, the Company had distributable reserves in excess of \$33.1 billion and \$2.2 billion, respectively. On July 16, 2019, we completed a reduction in share capital to create additional distributable reserves of \$31 billion to support the payment of possible future dividends or future share repurchases, if and to the extent declared by the directors in compliance with their duties under U.K. law.



Ordinary Shares

Aon has a share repurchase program authorized by the Company's Board of Directors. The Repurchase Program was established in April 2012 with \$5.0 billion in authorized repurchases, and was increased by \$5.0 billion in authorized repurchases in each of November 2014 and June 2017 for a total of \$15.0 billion in repurchase authorizations.

Under the Repurchase Program, Class A Ordinary Shares may be repurchased through the open market or in privately negotiated transactions, from time to time, based on prevailing market conditions, and will be funded from available capital.

The following table summarizes the Company's share repurchase activity (in millions, except per share data):

	Twelve months ended December 31	
	2019	2018
Shares repurchased	10.5	10.0
Average price per share	\$ 186.33	\$ 143.94
Costs recorded to retained earnings		
Total repurchase cost	\$ 1,950	\$ 1,447
Additional associated costs	10	7
Total costs recorded to retained earnings	\$ 1,960	\$ 1,454

At December 31, 2019, the remaining authorized amount for share repurchase under the Repurchase Program was approximately \$2.0 billion. Under the Repurchase Program, the Company has repurchased a total of 128.7 million shares for an aggregate cost of approximately \$13.0 billion.

Net Income Per Share

Weighted average ordinary shares outstanding are as follows (in millions):

Years ended December 31	2019	2018
Basic weighted average ordinary shares outstanding	238.7	245.4
Dilutive effect of potentially issuable shares	2.4	2.5
Diluted weighted average ordinary shares outstanding	241.1	247.9

Potentially issuable shares are not included in the computation of diluted net income per share if its inclusion would be antidilutive. There were no shares excluded from the calculation in any of the years presented.

Dividends

During 2019 and 2018, the Company paid dividends of \$410 million and \$382 million, respectively, to holders of its Class A Ordinary Shares. Dividends paid per Class A Ordinary Share were \$1.72 and \$1.56 for the years ended December 31, 2019 and 2018, respectively.

In January 2020, the Company declared a dividend to shareholders of \$0.44 per ordinary share. In February 2020, the Company paid those dividends in the amount of \$102.1 million.

Future dividends on Aon plc ordinary shares, if any, and the timing of declaration of any such dividends, will be at the discretion of the Board of Directors of Aon plc and will depend on, among other things, our results of operations, cash requirements and surplus, financial condition, contractual restrictions and other factors that the Board of Directors of Aon plc may deem relevant, as well as our ability to pay dividends in compliance with the Companies Act 2006.



Other Reserves

Changes in Other reserves by component, net of related tax, are as follows (in millions):

	Change in Fair Value of Financial Instruments ⁽¹⁾	Foreign Currency Translation Adjustments	Total Other Reserves
Balance at December 31, 2017	\$ 7	\$ (1,038)	\$ (1,031)
Adoption of new accounting guidance (2)	(1)	—	(1)
Balance at January 1, 2018	6	(1,038)	(1,032)
Fair value gains (losses)	1	—	1
Currency translation differences	—	(430)	(430)
Balance at December 31, 2018	7	(1,468)	(1,461)
Fair value gains (losses)	3	—	3
Currency translation differences	—	19	19
Balance at December 31, 2019	\$ 10	\$ (1,449)	\$ (1,439)

- (1) Reclassifications from this category included in Other reserves are recorded in Other income (expense).
 (2) Refer to Note 2 "Summary of Significant Accounting Principles and Practices" for further information.

13. Employee Benefits

Defined Contribution Savings Plans

Aon maintains defined contribution savings plans for the benefit of its employees. The expense recognized for these plans is included in Compensation and benefits in the Consolidated Statements of Income. The expense for the significant plans in the U.S, U.K., Netherlands and Canada is as follows (in millions):

Years ended December 31	2019	2018
U.S.	\$ 98	\$ 98
U.K.	41	45
Netherlands and Canada	25	25
Total	\$ 164	\$ 168

Pension and Other Postretirement Benefits

The Company sponsors defined benefit pension and postretirement health and welfare plans that provide retirement, medical, and life insurance benefits. The postretirement health care plans are contributory, with retiree contributions adjusted annually, and the life insurance and pension plans are generally noncontributory. The significant U.S., U.K., Netherlands, and Canada pension plans are closed to new entrants. Defined benefit plans are generally funded by Company contributions to a trust fund or insurance contract. Contributions are generally based on statutory requirements and local funding practices. In the U.S., the amount that Aon must contribute for a qualified plan is dictated by Employee Retirement Income Security Act ("ERISA") minimum funding standards and the risk/reward of investment performance lies with the Company, since the benefits the employee receives are unrelated to investment performance. In the U.K., minimum funding requirements are generally agreed with the trustees of the U.K. pension plans. Additional amounts may be agreed to with, or required by, the U.K. pension plan trustees. Most foreign jurisdictions have their own individual laws that dictate treatment/requirements of pension arrangements within their respective jurisdictions. The Company may make additional discretionary contributions. The significance of the Company's worldwide pension plans means that pension contributions and expense are comparatively sensitive to various market and demographic factors. These factors include equity and bond market returns, the assumed interest rates we use to discount our pension liabilities, foreign exchange rates, rates of inflation, mortality assumptions, potential regulatory and legal changes and counterparty exposure from various investments and derivative contracts, including annuities.



Pension Plans

The following tables provide a reconciliation of the changes in the projected benefit obligations and fair value of assets for the years ended December 31, 2019 and 2018 and a statement of the funded status as of December 31, 2019 and 2018, for Aon's significant U.K., U.S., and other major pension plans, which are located in the Netherlands and Canada. These plans represent approximately 90% of the Company's projected benefit obligations.

(millions)	U.K.		U.S.		Other	
	2019	2018	2019	2018	2019	2018
Change in projected benefit obligation						
At January 1	\$ 4,129	\$ 4,893	\$ 2,877	\$ 3,155	\$ 1,271	\$ 1,401
Service cost	—	—	—	—	—	—
Interest cost	109	113	108	99	27	27
Plan amendments	10	13	—	—	—	—
Settlements	—	(118)	—	—	—	—
Decrease in obligation from disposals	—	—	—	—	—	—
Benefit payments	(190)	(201)	(166)	(156)	(41)	(43)
Actuarial (gains)/losses due to changes in demographic assumptions	(60)	(85)	(29)	(8)	(1)	(8)
Actuarial losses due to changes in financial assumptions	654	(239)	402	(213)	177	(39)
Foreign currency impact	127	(247)	—	—	(8)	(67)
At December 31	\$ 4,779	\$ 4,129	\$ 3,192	\$ 2,877	\$ 1,425	\$ 1,271
Change in fair value of plan assets						
At January 1	\$ 5,225	\$ 5,906	\$ 1,811	\$ 1,958	\$ 1,155	\$ 1,256
Interest income on plan assets	139	137	68	61	24	23
Return on plan assets excluding amounts included in interest income	557	(252)	331	(171)	160	(39)
Employer contributions	78	97	38	135	19	20
Benefit payments	(190)	(201)	(166)	(156)	(41)	(43)
Actual Expenses	(9)	(10)	(16)	(16)	(2)	(2)
Settlements	—	(138)	—	—	—	—
Foreign currency impact	159	(314)	—	—	(12)	(60)
At December 31	\$ 5,959	\$ 5,225	\$ 2,066	\$ 1,811	\$ 1,303	\$ 1,155
Funded status	\$ 1,180	\$ 1,096	\$ (1,126)	\$ (1,066)	\$ (122)	\$ (116)

In September 2018, the Company made a cash contribution of \$100 million to the qualified U.S. pension plan, which allowed the pension contribution tax deduction to be taken at the 2017 federal tax rate of 35%.



Amounts recognized in the Consolidated Statements of Financial Position consist of (in millions):

	U.K.		U.S.		Other	
	2019	2018	2019	2018	2019	2018
Prepaid surpluses ⁽¹⁾	\$ 1,200	\$ 1,113	\$ —	\$ —	\$ —	\$ —
Pension deficit ⁽²⁾	(20)	(17)	(1,126)	(1,066)	(122)	(116)
Net amount recognized	\$ 1,180	\$ 1,096	\$ (1,126)	\$ (1,066)	\$ (122)	\$ (116)

(1) Included in Prepaid pension

(2) Included in Pension, other postretirement, and postemployment liabilities

The following table provides the components of net periodic benefit (income) cost for the plans (in millions):

	U.K.		U.S.		Other	
	2019	2018	2019	2018	2019	2018
Service cost	\$ 11	\$ 34	\$ —	\$ —	\$ —	\$ —
Net interest	(30)	(24)	40	37	3	4
Administration expenses	9	10	16	16	2	2
Net periodic cost (benefit)	\$ (10)	\$ 20	\$ 56	\$ 53	\$ 5	\$ 6

The Company uses a full-yield curve approach in the estimation of the service and interest cost components of net periodic pension and postretirement benefit cost for its major pension and other postretirement benefit plans. This estimation was obtained by applying the specific spot rates along the yield curve used in the determination of the benefit obligation to the relevant projected cash flows.

In March 2017, the Company approved a plan to offer a voluntary one-time lump sum payment option to certain eligible employees of the Company's U.K. pension plans that, if accepted, would settle the Company's pension obligations to them. The lump sum cash payment offer closed in 2018. As of December 31, 2018, lump sum payments from plan assets of £109 million (\$138 million using December 31, 2018 exchange rates) were paid. As a result of this settlement, the Company remeasured the assets and liabilities of the U.K. pension plan during the fourth quarter of 2018, which in aggregate resulted in a reduction to the projected benefit obligation of £93 million (\$118 million using December 31, 2018 exchange rates) as well as a non-cash settlement charge of £16 million (\$20 million using December 31, 2018 exchange rates).

The weighted-average assumptions used to determine benefit obligations are as follows:

	U.K.		U.S. ⁽¹⁾		Other	
	2019	2018	2019	2018	2019	2018
Discount rate	2.09%	2.95%	2.72 - 3.17%	3.92 - 4.26%	0.91 - 3.10%	1.89 - 3.88%
Rate of compensation increase	3.24 - 3.74%	3.73 - 4.23%	N/A	N/A	1.00 - 3.00%	1.00 - 3.00%
Underlying price inflation	1.78%	1.88%	N/A	N/A	2.00%	2.00%

(1) U.S. pension plans are frozen and therefore not impacted by compensation increases or price inflation.

The weighted-average assumptions used to determine the net periodic benefit cost are as follows:

	U.K.		U.S.		Other	
	2019	2018	2019	2018	2019	2018
Discount rate	2.95%	2.63%	3.92 - 4.26%	3.27 - 3.61%	1.89 - 3.88%	1.78 - 3.39%
Rate of compensation increase	3.73 - 4.23%	3.70 - 4.20%	N/A	N/A	1.00 - 3.00%	1.00 - 3.00%

The significant U.K., U.S., Netherlands and Canada pension plans are closed to new entrants. The Company has ceased crediting future benefits relating to salary and service for significant U.K., U.S., Netherlands and Canada plans. As a result, changes in these assumptions will not have a significant impact on pension obligations and pension expense.



Holding all other assumptions constant, the following table reflects what a twenty five basis point increase and decrease in the estimated discount rate would have on the projected benefit obligation and pension expense as of, or for the year ended December 31, 2019 (in millions):

Hypothetical 25 Basis Point Change in Discount Rate: ⁽¹⁾	U.K.		U.S.		Other	
	Change in obligation	Change in expense	Change in obligation	Change in expense	Change in obligation	Change in expense
Increase ⁽²⁾	\$(211)	\$(7)	\$(92)	\$—	\$(61)	\$(1)
Decrease	\$193	\$6	\$98	\$—	\$65	\$—

- (1) These sensitivities are hypothetical and should be used with caution. Favorable hypothetical changes in the assumptions result in decreased amounts, and unfavorable hypothetical changes in the assumptions result in increased amounts, of the obligations and expenses. Changes in amounts based on a 25 basis point variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in amounts may not be linear. Also, in this table, the effect of a variation in a particular assumption on the change in obligation or change in expense is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.
- (2) Increases to the projected benefit obligation reflect increases to our pension obligations, while decreases in the projected benefit obligation are recoveries toward fully funded status. A change in the discount rate has an inverse relationship to the projected benefit obligation.

Plan Assets

No plan assets are expected to be returned to the Company during 2020.

Fair value of plan assets

The Company determined the fair value of plan assets through numerous procedures based on the asset class and available information. Refer to Note 16 "Fair Value Measurements and Financial Instruments" for a description of the procedures performed to determine the fair value of the plan assets.

The fair values of the Company's U.S. pension plan assets at December 31, 2019 and December 31, 2018, by asset category, are as follows (in millions):

As of December 31	2019	2018
Cash and cash equivalents ⁽¹⁾	\$ 77	\$ 145
Equity investments:		
Equity securities	195	384
Equity derivatives	22	(14)
Pooled funds	583	285
Fixed income investments:		
Corporate bonds	128	111
Government and agency bonds	199	126
Asset-backed securities	3	2
Pooled funds	545	417
Other investments:		
Real estate and REITs ⁽²⁾	133	78
Alternative investments ⁽³⁾	181	277
Total	\$ 2,066	\$ 1,811

- (1) Consists of cash and institutional short-term investment funds.
 (2) Consists of property funds and trust holding direct real estate investments and exchange traded real estate investment trusts ("REITs").
 (3) Consists of limited partnerships, private equity, and hedge funds.



The fair values of the Company's major U.K. pension plan assets at December 31, 2019 and December 31, 2018, by asset category, are as follows (in millions):

As of December 31	2019	2018
Cash and cash equivalents ⁽¹⁾	\$ 81	\$ 96
Equity investments:		
Pooled funds	119	212
Fixed income investments:		
Derivatives ⁽²⁾	(1,205)	(949)
Corporate Bonds	—	367
Government and agency bonds	2,667	2,079
Annuities	1,849	1,688
Pooled funds	1,486	889
Other investments:		
Real estate ⁽³⁾	180	149
Alternative investments ⁽⁴⁾	782	694
Total	\$ 5,959	\$ 5,225

- (1) Consists of cash and institutional short-term investment funds.
(2) Consists of equity securities and equity derivatives, including repurchase agreements.
(3) Consists of property funds and trusts holding direct real estate investments.
(4) Consists of limited partnerships, private equity, and hedge funds.

The fair values of the Company's major other pension plan assets at December 31, 2019 and December 31, 2018, by asset category, are as follows (in millions):

As of December 31	2019	2018
Cash and cash equivalents ⁽¹⁾	\$ 5	\$ 10
Equity investments:		
Pooled funds	323	281
Fixed income investments:		
Derivatives	—	9
Pooled funds	907	782
Other investments:		
Alternative investments ⁽²⁾	62	63
Real estate ⁽³⁾	6	10
Total	\$ 1,303	\$ 1,155

- (1) Consists of cash and institutional short-term investment funds.
(2) Consists of limited partnerships, private equity, and hedge funds.
(3) Consists of property funds and trusts holding direct real estate investments.

Investment Policy and Strategy

The U.S. investment policy, as established by the Aon Retirement Plan Governance and Investment Committee ("RPGIC"), seeks reasonable asset growth at prudent risk levels within weighted average target allocations. At December 31, 2019, the weighted average targeted allocation for the U.S. plans was 50% for equity investments, 29% for fixed income investments, and 21% for other investments. Aon believes that plan assets are well-diversified and are of appropriate quality. The investment portfolio asset allocation is reviewed quarterly and re-balanced to be within policy target allocations. The investment policy is reviewed at least annually and revised, as deemed appropriate by the RPGIC. The investment policies for international plans are generally established by the local pension plan trustees and seek to maintain the plans' ability to meet liabilities and to comply with local minimum funding requirements. Plan assets are invested in diversified portfolios that provide adequate levels of return at an acceptable level of risk. The investment policies are reviewed at least annually and revised, as deemed appropriate to ensure that the objectives are being met. At December 31, 2019, the weighted average targeted allocation for the U.K. and non-U.S. plans was 8% for equity investments, 82% for fixed income investments, and 10% for other investments.



Cash Flows

Contributions

Based on current assumptions, in 2020, the Company expects to contribute approximately \$5 million, \$99 million, and \$19 million to its significant U.K., U.S., and other major pension plans, respectively.

Estimated Future Benefit Payments

Estimated future benefit payments for plans, not including voluntary one-time lump sum payments, are as follows at December 31, 2019 (in millions):

	U.K.	U.S.	Other
2020	\$ 164	\$ 186	\$ 43
2021	\$ 154	\$ 190	\$ 44
2022	\$ 160	\$ 192	\$ 46
2023	\$ 167	\$ 189	\$ 46
2024	\$ 172	\$ 181	\$ 47
2025 – 2029	\$ 913	\$ 887	\$ 252

Average Duration of Benefit Payments

The average duration of benefit payments for plans are as follows at December 31, 2019:

	U.K.	U.S.	Other
Average duration in years of the benefit payments	14 - 26	6 - 13	7 - 22

U.S. and Canadian Other Postretirement Benefits

The following table provides an overview of the accumulated projected benefit obligation, fair value of plan assets, funded status and net amount recognized as of December 31, 2019 and 2018 for the Company's other significant postretirement benefit plans located in the U.S. and Canada (in millions):

	2019	2018
Accumulated projected benefit obligation	\$ 103	\$ 91
Plan Assets:		
Fair value of plan assets	16	14
Unrecognized asset due to asset ceiling	(8)	(5)
Net plan assets	8	9
Net liability recognized in the Statement of Financial Position	\$ 95	\$ 82

Other information related to the Company's other postretirement benefit plans are as follows:

	2019	2018
Net periodic benefit cost recognized (millions)	\$5	\$5
Weighted-average discount rate used to determine future benefit obligations	2.93 - 3.25%	3.91 - 4.26%
Weighted-average discount rate used to determine net periodic benefit costs	3.91 - 4.26%	3.32 - 3.64%

Based on current assumptions, the Company expects:

- To contribute \$4 million to fund significant other postretirement benefit plans during 2020.
- Estimated future benefit payments will be approximately \$5 million each year for 2020 through 2024, and \$25 million in aggregate for 2025-2029.

The accumulated postretirement benefit obligation is increased by \$3 million and decreased by \$2 million by a respective 1% increase or decrease to the assumed health care trend rate. The service cost and interest cost components of net periodic benefits



cost is increased by \$0.1 million and decreased by \$0.1 million by a respective 1% increase or decrease to the assumed health care trend rate.

14. Share-Based Compensation Plans

The following table summarizes share-based compensation expense recognized in the Consolidated Statements of Income in Compensation and benefits (in millions):

Years ended December 31	2019	2018
Restricted share units ("RSUs")	\$ 194	\$ 188
Performance share awards ("PSAs")	107	145
Employee share purchase plans	10	9
Total share-based compensation expense	311	342
Tax benefit	63	75
Share-based compensation expense, net of tax	\$ 248	\$ 267

Restricted Share Units

RSUs generally vest between three and five years. The fair value of RSUs is based upon the market value of Aon plc ordinary shares at the date of grant. With certain limited exceptions, any break in continuous employment will cause the forfeiture of all non-vested awards. Compensation expense associated with RSUs is recognized on a straight-line basis over the requisite service period. Dividend equivalents are paid on certain RSUs, based on the initial grant amount.

The following table summarizes the status of the Company's RSUs, including shares related to the Divested Business (shares in thousands, except fair value):

Years ended December 31	2019		2018	
	Shares	Fair Value at Date of Grant ⁽¹⁾	Shares	Fair Value at Date of Grant ⁽¹⁾
Non-vested at beginning of year	4,208	\$ 120	4,849	\$ 104
Granted	1,306	\$ 175	1,500	\$ 141
Vested	(1,661)	\$ 113	(1,943)	\$ 97
Forfeited	(219)	\$ 131	(198)	\$ 114
Non-vested at end of year	3,634	\$ 143	4,208	\$ 120

(1) Represents per share weighted average fair value of award at date of grant.

The fair value of RSUs that vested during 2019 and 2018 was \$187 million and \$189 million, respectively.

Unamortized deferred compensation expense amounted to \$257 million as of December 31, 2019, with a remaining weighted-average amortization period of approximately 1.7 years.

Performance Share Awards

The vesting of PSAs is contingent upon meeting a cumulative level of earnings per share related performance over a three-year period. The actual issue of shares may range from 0-200% of the target number of PSAs granted, based on the terms of the plan and level of achievement of the related performance target. The grant date fair value of PSAs is based upon the market price of Aon plc ordinary shares at the date of grant. The performance conditions are not considered in the determination of the grant date fair value for these awards. Compensation expense is recognized over the performance period based on management's estimate of the number of units expected to vest. Management evaluates its estimate of the actual number of shares expected to be issued at the end of the programs on a quarterly basis. The cumulative effect of the change in estimate is recognized in the period of change as an adjustment to Compensation and benefits expense in the Consolidated Statements of Income, if necessary. Dividend equivalents are not paid on PSAs.



The following table summarizes the Company's target PSAs granted and shares that would be issued at current performance levels for PSAs granted during the years ended December 31, 2019 and 2018, respectively, is as follows (shares in thousands and dollars in millions, except fair value):

	2019	2018
Target PSAs granted during period	467	564
Weighted average fair value per share at date of grant	\$ 165	\$ 134
Number of shares that would be issued based on current performance levels	453	821
Unamortized expense, based on current performance levels	\$ 46	\$ 32

During 2019, the Company issued approximately 0.7 million shares in connection with performance achievements related to the 2016-2018 LPP cycle. During 2018, the Company issued approximately 1.0 million shares in connection with performance achievements related to the 2015-2017 LPP cycle.

15. Derivatives and Hedging

The Company is exposed to market risks, including changes in foreign currency exchange rates and interest rates. To manage the risk related to these exposures, the Company enters into various derivative instruments that reduce these risks by creating offsetting exposures. The Company does not enter into derivative transactions for trading or speculative purposes.

Foreign Exchange Risk Management

The Company is exposed to foreign exchange risk when it earns revenues, pays expenses, enters into monetary intercompany transfers or other transactions denominated in a currency that differs from its functional currency. The Company uses foreign exchange derivatives, typically forward contracts, options and cross-currency swaps, to reduce its overall exposure to the effects of currency fluctuations on cash flows. These exposures are hedged, on average, for less than two years. These derivatives are accounted for as hedges, and changes in fair value are recorded each period in Other comprehensive income (loss) in the Consolidated Statements of Comprehensive Income.

The Company also uses foreign exchange derivatives, typically forward contracts and options, to economically hedge the currency exposure of the Company's global liquidity profile, including monetary assets or liabilities that are denominated in a non-functional currency of an entity, typically on a rolling 30-day basis, but may be for up to 1 year in the future. These derivatives are not accounted for as hedges, and changes in fair value are recorded each period in Other income (expense) in the Consolidated Statements of Income.

The notional and fair values of derivative instruments are as follows (in millions):

As of December 31	Notional Amount		Net Amount of Derivative Assets Presented in the Statements of Financial Position ⁽¹⁾		Net Amount of Derivative Liabilities Presented in the Statements of Financial Position ⁽²⁾	
	2019	2018	2019	2018	2019	2018
Foreign exchange contracts						
Accounted for as hedges	\$ 515	\$ 576	\$ 16	\$ 17	\$ —	\$ —
Not accounted for as hedges	361	339	2	1	1	8
Total	\$ 876	\$ 915	\$ 18	\$ 18	\$ 1	\$ 8

- (1) Included within Other current assets (\$7 million in 2019 and \$3 million in 2018) or Other non-current assets (\$11 million in 2019 and \$15 million in 2018).
(2) Included within Other current liabilities (\$1 million in 2019 and \$5 million in 2018) or Other non-current liabilities (\$3 million in 2018).



The amounts of derivative gains (losses) recognized in the Consolidated Financial Statements are as follows (in millions):

Gain (Loss) recognized in Other reserves:	2019	2018
Cash flow hedges		
Foreign exchange contracts	\$ 6	\$ (16)

Gain reclassified from Other reserves into Other income (expense) - effective portion:	2019	2018
Cash flow hedges		
Foreign exchange contracts	\$ 1	\$ 2

The Company estimates that approximately \$4 million of pretax gains currently included within Accumulated other comprehensive loss will be reclassified into earnings in the next twelve months.

The amount of loss recognized in Other income (expense) on the ineffective portion of derivatives was \$16 million and \$6 million for 2019 and 2018, respectively.

The Company recorded a loss of \$16 million and \$29 million in Other income (expense) for foreign exchange derivatives not designated or qualifying as hedges for 2019 and 2018, respectively.

Net Investments in Foreign Operations Risk Management

The Company uses non-derivative financial instruments to protect the value of its investments in a number of foreign subsidiaries. The Company has designated a portion of its euro-denominated commercial paper issuances as a non-derivative hedge of the foreign currency exposure of a net investment in its European operations. The change in fair value of the designated portion of the euro-denominated commercial paper due to changes in foreign currency exchange rates is recorded in Foreign currency translation adjustment, a component of Accumulated other comprehensive loss, to the extent it is effective as a hedge. The foreign currency translation adjustment of the hedged net investments is also recorded in Accumulated other comprehensive loss. Ineffective portions of net investment hedges, if any, are reclassified from Accumulated other comprehensive loss into earnings during the period of change.

The Company had €101 million (\$112 million at December 31, 2019 exchange rates) and €220 million (\$250 million at December 31, 2018 exchange rates) of outstanding euro-denominated commercial paper at December 31, 2019 and 2018, respectively, designated as a hedge of the foreign currency exposure of its net investment in its European operations. The unrealized gain recognized in Accumulated other comprehensive loss related to the net investment non-derivative hedging instrument was \$29 million and \$21 million, as of December 31, 2019 and 2018, respectively.

The Company did not reclassify any deferred gains or losses related to net investment hedges from Accumulated other comprehensive loss to earnings for 2019 and 2018. In addition, the Company did not incur any ineffectiveness related to net investment hedges during 2019 and 2018.

16. Fair Value Measurements and Financial Instruments

Accounting standards establish a three tier fair value hierarchy that prioritizes the inputs used in measuring fair values as follows:

- Level 1 — observable inputs such as quoted prices for identical assets in active markets;
- Level 2 — inputs other than quoted prices for identical assets in active markets, that are observable either directly or indirectly; and
- Level 3 — unobservable inputs in which there is little or no market data which requires the use of valuation techniques and the development of assumptions.

The following methods and assumptions are used to estimate the fair values of the Company's financial instruments, including pension assets (refer to Note 13 "Employee Benefits"):

Money market funds consist of institutional prime, treasury, and government money market funds. The Company reviews treasury and government money market funds to obtain reasonable assurance that the fund net asset value is \$1 per share, and reviews the floating net asset value of institutional prime money market funds for reasonableness.

Cash and cash equivalents consist of cash and institutional short-term investment funds. The Company reviews the short-term investment funds to obtain reasonable assurance that the fund net asset value is \$1 per share.



Equity investments consist of equity securities and equity derivatives valued using the closing stock price on a national securities exchange. Over the counter equity derivatives are valued using observable inputs such as underlying prices of the underlying security and volatility. On a sample basis the Company reviews the listing of Level 1 equity securities in the portfolio and agrees the closing stock prices to a national securities exchange, and independently verifies the observable inputs for Level 2 equity derivatives and securities.

Fixed income investments consist of certain categories of bonds and derivatives. Corporate, government, and agency bonds are valued by pricing vendors who estimate fair value using recently executed transactions and proprietary models based on observable inputs, such as interest rate spreads, yield curves, and credit risk. Asset-backed securities are valued by pricing vendors who estimate fair value using discounted cash flow models utilizing observable inputs based on trade and quote activity of securities with similar features. Fixed income derivatives are valued by pricing vendors using observable inputs such as interest rates and yield curves. The Company obtains an understanding of the models, inputs, and assumptions used in developing prices provided by its vendors through discussions with the fund managers. The Company independently verifies the observable inputs, as well as assesses assumptions used for reasonableness based on relevant market conditions and internal Company guidelines. If an assumption is deemed unreasonable, based on the Company's guidelines, it is then reviewed by management and the fair value estimate provided by the vendor is adjusted, if deemed appropriate. These adjustments do not occur frequently and historically are not material to the fair value estimates used in the Consolidated Financial Statements.

Pooled funds consist of various equity, fixed income, commodity, and real estate mutual fund type investment vehicles. Pooled investment funds fair value is estimated based on the proportionate share ownership in the underlying net assets of the investment, which is based on the fair value of the underlying securities that trade on a national securities exchange. The Company gains an understanding of the investment guidelines and valuation policies of the fund and discusses fund performance with pooled fund managers. The Company obtains audited fund manager financial statements, when available. If the pooled fund is designed to replicate a publicly traded index, the Company compares the performance of the fund to the index to assess the reasonableness of the fair value measurement.

Alternative investments consist of limited partnerships, private equity, and hedge funds. Alternative investment fair value is generally estimated based on the proportionate share ownership in the underlying net assets of the investment as determined by the general partner or investment manager. The valuations are based on various factors depending on investment strategy, proprietary models, and specific financial data or projections. The Company obtains audited fund manager financial statements, when available. The Company obtains a detailed understanding of the models, inputs, and assumptions used in developing prices provided by the investment managers, or appropriate party, through regular discussions. The Company also obtains the investment manager's valuation policies and assesses the assumptions used for reasonableness based on relevant market conditions and internal Company guidelines. If an assumption is deemed unreasonable, based on the Company's guidelines, it is then reviewed by management and the fair value estimate provided by the vendor is adjusted, if deemed appropriate. These adjustments do not occur frequently and historically are not material to the fair value estimates in the Consolidated Financial Statements.

Derivatives are carried at fair value, based upon industry standard valuation techniques that use, where possible, current market-based or independently sourced pricing inputs, such as interest rates, currency exchange rates, or implied volatilities.

Annuity contracts consist of insurance group annuity contracts purchased to match the pension benefit payment stream owed to certain selected plan participant demographics within a few major U.K. defined benefit plans. Annuity contracts are valued using a discounted cash flow model utilizing assumptions such as discount rate, mortality, and inflation.

Real estate and REITs consist of publicly traded REITs and direct real estate investments. Level 1 REITs are valued using the closing stock price on a national securities exchange. Non-Level 1 values are based on the proportionate share of ownership in the underlying net asset value as determined by the investment manager. The Company independently reviews the listing of Level 1 REIT securities in the portfolio and agrees the closing stock prices to a national securities exchange. The Company gains an understanding of the investment guidelines and valuation policies of the non-Level 1 real estate funds and discusses performance with the fund managers. The Company obtains audited fund manager financial statements, when available. See the description of "Alternative investments" for further detail on valuation procedures surrounding non-Level 1 REITs.

Debt is carried at outstanding principal balance, less any unamortized issuance costs, discount or premium. Fair value is based on quoted market prices or estimates using discounted cash flow analyses based on current borrowing rates for similar types of borrowing arrangements.



The following tables present the categorization of the Company's assets and liabilities that are measured at fair value on a recurring basis at December 31, 2019 and December 31, 2018 (in millions):

	Balance at December 31, 2019	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets				
Money market funds ⁽¹⁾	\$ 2,007	\$ 2,007	\$ —	\$ —
Other investments				
Government bonds	\$ 1	\$ —	\$ 1	\$ —
Equity investments ⁽²⁾	\$ 23	\$ —	\$ 1	\$ 22
Derivatives ⁽³⁾				
Gross foreign exchange contracts	\$ 21	\$ —	\$ 21	\$ —
Liabilities				
Derivatives ⁽³⁾				
Gross foreign exchange contracts	\$ 4	\$ —	\$ 4	\$ —

- (1) Included within Fiduciary assets or Short-term investments or in the Consolidated Statements of Financial Position, depending on their nature and initial maturity.
- (2) Level 3 investments consists primarily of limited partnerships which are valued using net asset statements provided by independent third parties, and therefore alternative assumptions would not change the fair value significantly.
- (3) Refer to Note 15 "Derivatives and Hedging" for additional information regarding the Company's derivatives and hedging activity.

	Balance at December 31, 2018	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets				
Money market funds ⁽¹⁾	\$ 1,759	\$ 1,759	\$ —	\$ —
Other investments				
Government bonds	\$ 1	\$ —	\$ 1	\$ —
Equity investments ⁽²⁾	\$ 23	\$ —	\$ 2	\$ 21
Derivatives ⁽³⁾				
Gross foreign exchange contracts	\$ 21	\$ —	\$ 21	\$ —
Liabilities				
Derivatives ⁽³⁾				
Gross foreign exchange contracts	\$ 12	\$ —	\$ 12	\$ —

- (1) Included within Fiduciary assets or Short-term investments in the Consolidated Statements of Financial Position, depending on their nature and initial maturity.
- (2) Level 3 investments consists primarily of limited partnerships which are valued using net asset statements provided by independent third parties, and therefore alternative assumptions would not change the fair value significantly.
- (3) Refer to Note 15 "Derivatives and Hedging" for additional information regarding the Company's derivatives and hedging activity.



The following is a reconciliation of the beginning to the closing balances of the Company's Level 3 inputs (in millions):

	Measurement of Level 3 Inputs
Balance at January 1, 2018	\$ 31
Total gains and (losses) in fair value through profit or loss	(9)
Sales	(3)
Purchases	2
Balance at December 31, 2018	21
Total gains and (losses) in fair value through profit or loss	—
Sales	(2)
Purchases	3
Balance at December 31, 2019	\$ 22

There were no transfers of assets or liabilities between fair value hierarchy levels during 2019 or 2018. The Company recognized no realized losses in 2019 and \$2 million in 2018 in the Consolidated Statements of Income related to assets and liabilities measured at fair value using unobservable inputs.

The fair value of debt is classified as Level 2 of the fair value hierarchy. The following table provides the carrying value and fair value for the Company's term debt (in millions):

As of December 31	2019		2018	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Current portion of long-term debt	\$ 600	\$ 614	\$ —	\$ —
Long-term debt	\$ 6,627	\$ 7,442	\$ 5,993	\$ 6,159

Financial assets and liabilities

The Company classifies its financial assets and liabilities in accordance with categories prescribed under IFRS 9, except for derivatives which are in accordance with IAS 39, as follows:

Derivatives at fair value through profit or loss - Aon's instruments which qualify for fair value through profit and loss include derivatives not accounted for as hedges. The derivative assets not accounted for as hedges were \$2 million, and \$1 million, respectively, at December 31, 2019 and 2018. Derivative assets are classified as Other current and Other non-current assets on the Consolidated Statements of Financial Position.

Equity instruments at fair value through profit or loss - Aon's investments held for trading were \$23 million and \$22 million, respectively, at December 31, 2019 and 2018. Aon's remaining investments not held for trading were \$1 million and \$2 million, respectively, at December 31, 2019 and 2018. Investments are classified as Other non-current assets on the Consolidated Statements of Financial Position.

Derivatives used for hedging - Aon's derivative assets used for hedging were \$16 million and \$17 million, respectively, as of December 31, 2019 and 2018. Derivative assets are classified as Other current and Other non-current assets on the Consolidated Statements of Financial Position.

Debt instruments at amortized cost - Aon's financial assets which qualify for debt instruments at amortized cost include balances classified as Cash and cash equivalents, Short-term investments, Receivables, net, Fiduciary assets, and financial assets held in Other current and non-current assets on the Consolidated Statements of Financial Position.

Financial liabilities at fair value through profit or loss - Aon's derivative liabilities not accounted for as hedges were \$1 million and \$8 million, respectively, at December 31, 2019 and 2018. Derivative liabilities are classified as Other current and Other non-current liabilities on the Consolidated Statements of Financial Position.



Other financial liabilities at amortized cost - All other financial liabilities held by Aon outside of the derivative liabilities identified above are measured at amortized cost. Aon's financial liabilities included within this category under IFRS 9 include balances held in Fiduciary liabilities, Short-term debt and current portion of long-term debt, Long-term debt, Accounts payable and accrued liabilities, and financial liabilities classified as Other current and non-current liabilities on the Statements of Financial Position.

Financial assets and financial liabilities are offset in the Statement of financial position when the Company has a legally enforceable right to offset and has the intention to settle the asset and liability on a net basis. The following table present the balances that have been offset within Fiduciary assets and Fiduciary liabilities at December 31, 2019 and 2018.

	Gross Amounts of Recognized Assets and Liabilities	Gross Amounts Offset in the Statement of Financial Position	Net Amounts of Assets and Liabilities Presented in the Statement of Financial Position ⁽¹⁾
As of December 31, 2019			
Fiduciary assets and liabilities	\$ 14,069	\$ 2,235	\$ 11,834
As of December 31, 2018			
Fiduciary assets and liabilities	\$ 11,782	\$ 1,616	\$ 10,166

(1) Recorded within Fiduciary assets and Fiduciary liabilities on the Consolidated Statement of Financial Position. Refer to the Strategic Report for further information regarding the composition of fiduciary assets.

17. Provisions and Other Contingencies

Provisions

The changes in the Company's Current provisions and Non-current provisions for 2019 are as follows:

(millions)	Legal ⁽¹⁾	2017 Restructuring Plan	Other	Total
At January 1, 2019	\$ 224	\$ 204	\$ 114	\$ 542
Arising during the year	92	404	4	500
Utilized	(232)	(412)	(6)	(650)
Amended provisions	2	(4)	(16)	(18)
Foreign currency translation	2	—	(1)	1
At December 31, 2019	\$ 88	\$ 192	\$ 95	\$ 375

(1) Legal provisions are recorded gross of insurance receivables.

Legal

Aon and its subsidiaries are subject to numerous claims, tax assessments, lawsuits and proceedings that arise in the ordinary course of business, which frequently include E&O claims. The damages claimed in these matters are or may be substantial, including, in many instances, claims for punitive, treble, or extraordinary damages. While Aon maintains meaningful E&O insurance and other insurance programs to provide protection against certain losses that arise in such matters, Aon has exhausted or materially depleted its coverage under some of the policies that protect the Company and, consequently, is self-insured or materially self-insured for some claims. Accruals for these exposures, and related insurance receivables, when applicable, are included in the Consolidated Statements of Financial Position and have been recognized in Other general expense in the Consolidated Statements of Income to the extent that losses are deemed probable and are reasonably estimable. These amounts are adjusted from time to time as developments warrant. Matters that are not probable and reasonably estimable are not accrued for in the Consolidated Financial Statements.

The Company has included in the current matters described below certain matters in which (1) loss is probable, (2) loss is reasonably possible; that is, more than remote but not probable, or (3) there exists the reasonable possibility of loss greater than the accrued amount. In addition, the Company may from time to time disclose matters for which the probability of loss could be remote but the claim amounts associated with such matters are potentially significant. The reasonably possible range of loss for the matters described below for which loss is estimable, in excess of amounts that are deemed probable and estimable and therefore already accrued, is estimated to be between \$0 and \$0.1 billion, exclusive of any insurance coverage. These estimates are based on available information as of the date of this filing. As available information changes, the matters for which Aon is able to estimate may change, and the estimates themselves may change. In addition, many estimates involve significant judgment and uncertainty. For example, at the time of making an estimate, Aon may only have limited information about the facts underlying the claim and



predictions and assumptions about future court rulings and outcomes may prove to be inaccurate. Although management at present believes that the ultimate outcome of all matters described below, individually or in the aggregate, will not have a material adverse effect on the consolidated financial position of Aon, legal proceedings are subject to inherent uncertainties and unfavorable rulings or other events. Unfavorable resolutions could include substantial monetary or punitive damages imposed on Aon or its subsidiaries. If unfavorable outcomes of these matters were to occur, future results of operations or cash flows for any particular quarterly or annual period could be materially adversely affected.

Current Matters

On October 3, 2017, Christchurch City Council ("CCC") invoked arbitration to pursue a claim that it asserts against Aon New Zealand. Aon provided insurance broking services to CCC in relation to CCC's 2010-2011 material damage and business interruption program. In December 2015, CCC settled its property and business interruption claim for its losses arising from the 2010-2011 Canterbury earthquakes against the underwriter of its material damage and business interruption program and the reinsurers of that underwriter. CCC contends that acts and omissions by Aon caused CCC to recover less in that settlement than it otherwise would have. CCC claims damages of approximately NZD 528 million (\$352 million at December 31, 2019 exchange rates) plus interest and costs. Aon believes that it has meritorious defenses and intends to vigorously defend itself against these claims.

A retail insurance brokerage subsidiary of Aon was sued on September 6, 2018 in the United States District Court for the Southern District of New York by a client, Pilkington North America, Inc., that sustained damage from a tornado to its Ottawa, Illinois property. The lawsuit seeks between \$45 million and \$85 million in property and business interruption damages from either its insurer or Aon. The insurer contends that insurance proceeds were limited to \$15 million in coverage by a windstorm sub-limit purportedly contained in the policy procured by Aon for Pilkington. The insurer therefore has tendered \$15 million to Pilkington and denied coverage for the remainder of the loss. Pilkington sued the insurer and Aon seeking full coverage for the loss from the insurer or, in the alternative, seeking the same damages against Aon on various theories of professional liability if the court finds that the \$15 million sub-limit applies to the claim. Aon believes it has meritorious defenses and intends to vigorously defend itself against these claims.

In April 2017, the FCA announced an investigation relating to suspected competition law breaches in the aviation and aerospace broking industry, which, for Aon in 2016, represented less than \$100 million in global revenue. The European Commission has now assumed jurisdiction over the investigation in place of the FCA. Other antitrust agencies outside the E.U. are also conducting formal or informal investigations regarding these matters. Aon intends to work diligently with all antitrust agencies concerned to ensure they can carry out their work as efficiently as possible. At this time, in light of the uncertainties and many variables involved, Aon cannot estimate the ultimate impact on our company from these investigations or any related private litigation, nor any damages, penalties, or fines related to them. There can be no assurance that the ultimate resolution of these matters will not have a material adverse effect on the Company's consolidated financial position, results of operations, or liquidity.

Settled/Closed Matters

A pensions consulting and administration subsidiary of Aon provided advisory services to the Trustees of the Gleeds pension fund in the United Kingdom and, on occasion, to the relevant employer of the fund. In April 2014, the High Court, Chancery Division, London found that certain governing documents of the fund that sought to alter the fund's benefit structure and that had been drafted by Aon were procedurally defective and therefore invalid. No lawsuit naming Aon as a party was filed, although a tolling agreement was entered. The High Court decision said that the additional liabilities in the pension fund resulting from the alleged defect in governing documents amounted to approximately £45 million (\$58 million at December 31, 2019 exchange rates). In December 2014, the Court of Appeal granted the employer leave to appeal the High Court decision. At a hearing in October 2016, the Court of Appeal approved a settlement of the pending litigation. On October 31, 2016, the fund's trustees and employer sued Aon in the High Court, Chancery Division, London, alleging negligence and breach of duty in relation to the governing documents. The proceedings were served on Aon on December 20, 2016. The claimants sought damages of approximately £70 million (\$91 million at December 31, 2019 exchange rates) plus interest and costs. In February 2018, the claimants instructed new lawyers and added their previous lawyers as defendants to the Aon lawsuit. Claimants alleged that the previous lawyers were responsible for some of the losses sought from Aon because the lawyers gave negligent legal advice during the course of the High Court and Court of Appeal proceedings. In November 2019, the case was settled with no admission of liability by Aon. The terms of this settlement did not have a significant impact on Aon's results of operations or financial condition.

On June 29, 2015, Lyttelton Port Company Limited ("LPC") sued Aon New Zealand in the Christchurch Registry of the High Court of New Zealand. LPC alleges, among other things, that Aon was negligent and in breach of contract in arranging LPC's property insurance program for the period covering June 30, 2010, to June 30, 2011. LPC contended that acts and omissions by Aon caused LPC to recover less than it otherwise would have from insurers for losses suffered in the 2010 and 2011 Canterbury earthquakes. LPC claimed damages of approximately NZD \$184 million (\$123 million at December 31, 2019 exchange rates).



plus interest and costs. In April 2019, the case was settled with no admission of liability on the part of Aon. The terms of this settlement did not have a significant impact on Aon's results of operations or financial condition.

2017 Restructuring Plan

In 2017, Aon initiated the Restructuring Plan in connection with the sale of the Divested Business. The Restructuring Plan was intended to streamline operations across the organization and deliver greater efficiency, insight, and connectivity. The Company has incurred all remaining costs for the Restructuring Plan and the plan was closed in the fourth quarter of 2019.

The Restructuring Plan resulted in cumulative charges of \$1,428 million, consisting of \$616 million in workforce reduction, \$119 million in technology rationalization costs, \$66 million in lease consolidation costs, \$54 million in non-cash asset impairments, and \$573 million in other costs, including certain separation costs associated with the sale of the Divested Business. Refer to Note 6 "Restructuring" for further information surrounding the 2017 Restructuring Plan.

Other Provisions

Other provisions includes claims handling, policy cancellation, dilapidation, certain employment related items, former restructuring programs, and non-restructuring onerous contract reserves.

Guarantees and Indemnifications

The Company provides a variety of guarantees and indemnifications to its customers and others. The maximum potential amount of future payments represents the notional amounts that could become payable under the guarantees and indemnifications if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or other methods. These amounts may bear no relationship to the expected future payments, if any, for these guarantees and indemnifications. Any anticipated amounts payable are included in the Consolidated Financial Statements, and are recorded at fair value.

The Company expects that, as prudent business interests dictate, additional guarantees and indemnifications may be issued from time to time.

Redomestication

In connection with the Redomestication, the Company on April 2, 2012 entered into various agreements pursuant to which it agreed to guarantee the obligations of its subsidiaries arising under issued and outstanding debt securities. Those agreements included the (1) Amended and Restated Indenture, dated as of April 2, 2012, among Aon Corporation, Aon plc, and The Bank of New York Mellon Trust Company, N.A., as trustee (the "Trustee") (amending and restating the Indenture, dated as of September 10, 2010, between Aon Corporation and the Trustee), (2) Amended and Restated Indenture, dated as of April 2, 2012, among Aon Corporation, Aon plc and the Trustee (amending and restating the Indenture, dated as of December 16, 2002, between Aon Corporation and the Trustee), and (3) Amended and Restated Indenture, dated as of April 2, 2012, among Aon Corporation, Aon plc and the Trustee (amending and restating the Indenture, dated as of January 13, 1997, as supplemented by the First Supplemental Indenture, dated as of January 13, 1997).

Sale of the Divested Business

In connection with the sale of the Divested Business, the Company guaranteed future operating lease commitments related to certain facilities assumed by the Buyer. The Company is obligated to perform under the guarantees if the Divested Business defaults on the leases at any time during the remainder of the lease agreements, which expire on various dates through 2025. As of December 31, 2019, the undiscounted maximum potential future payments under the lease guarantee were \$70 million, with an estimated fair value of \$12 million. No cash payments were made in connection to the lease commitments during the year ended December 31, 2019.

Additionally, the Company is subject to performance guarantee requirements under certain client arrangements that were assumed by the Buyer. Should the Divested Business fail to perform as required by the terms of the arrangements, the Company would be required to fulfill the remaining contract terms, which expire on various dates through 2023. As of December 31, 2019, the undiscounted maximum potential future payments under the performance guarantees were \$151 million, with an estimated fair value of \$1 million. No cash payments were made in connection to the performance guarantees during the year ended December 31, 2019.



Letters of Credit

Aon has entered into a number of arrangements whereby the Company's performance on certain obligations is guaranteed by a third party through the issuance of LOCs. The Company had total LOCs outstanding of approximately \$73 million at December 31, 2019, compared to \$83 million at December 31, 2018. These LOCs cover the beneficiaries related to certain of Aon's U.S. and Canadian non-qualified pension plan schemes and secure deductible retentions for Aon's own workers compensation program. The Company has also obtained LOCs to cover contingent payments for taxes and other business obligations to third parties, and other guarantees for miscellaneous purposes at its international subsidiaries.

Premium Payments

The Company has certain contractual contingent guarantees for premium payments owed by clients to certain insurance companies. The maximum exposure with respect to such contractual contingent guarantees was approximately \$110 million at December 31, 2019, compared to \$103 million at December 31, 2018.

18. Segment Information

The Company operates as one segment that includes all of Aon's continuing operations, which as a global professional services firm provides advice and solutions to clients focused on risk, retirement, and health through five revenue lines which make up its principal products and services. The Chief Operating Decision Maker (the "CODM") assesses the performance of the Company and allocates resources based on one segment: Aon United.

The Company's reportable operating segment has been determined using a management approach, which is consistent with the basis and manner in which Aon's CODM uses financial information for the purposes of allocating resources and evaluating performance. The CODM assesses performance and allocates resources based on total Aon results against its key four metrics, including organic revenue growth, expense discipline, and collaborative behaviors that maximize value for Aon and its shareholders, regardless of which revenue line it benefits.

As Aon operates as one segment, segment profit or loss is consistent with consolidated reporting as disclosed on the Consolidated Statements of Income. Refer to Note 3 "Revenue from Contracts with Customers" for further information on revenue by principal service line.

Consolidated non-current assets, net by geographic area are as follows (in millions):

As of December 31, 2019	Total	United States	Americas other than U.S.	United Kingdom	Europe, Middle East, & Africa	Asia Pacific
Fixed assets, net	\$ 398	\$ 175	\$ 55	\$ 44	\$ 89	\$ 35
Goodwill and other intangible assets	9,162	5,006	524	898	2,299	435
Leases	923	388	77	161	222	75
Total	\$ 10,483	\$ 5,569	\$ 656	\$ 1,103	\$ 2,610	\$ 545

As of December 31, 2018	Total	United States	Americas other than U.S.	United Kingdom	Europe, Middle East, & Africa	Asia Pacific
Fixed assets, net	\$ 371	\$ 156	\$ 39	\$ 50	\$ 88	\$ 38
Goodwill and other intangible assets	9,523	5,281	539	929	2,326	448
Total	\$ 9,894	\$ 5,437	\$ 578	\$ 979	\$ 2,414	\$ 486

19. Directors' Emoluments

Information regarding the Non-Executive Directors' emoluments and further information on the emoluments for Mr. Case is incorporated herein by reference to the audited section of the Directors' Remuneration Report contained in this report.

Mr. Case serves as the Company's President and Chief Executive Officer, and receives his remuneration for serving in that role. Mr. Case is the Company's sole executive director.



His remuneration is as follows (in thousands):

Executive	Salary and Fees		Benefits		Annual Bonus		LPP Shares Delivered		Pension		Share Options		Total	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
Gregory C. Case	\$ 1,500	\$ 1,500	\$ 799	\$ 679	\$ 18	\$ 2,025	\$30,907	\$63,067	\$ 29	\$ 29	\$ —	\$ —	\$33,253	\$67,300

20. Auditors' Remuneration

The Company obtained the following services from the Company's auditor, Ernst & Young LLP, at costs as detailed in the tables below (in millions):

2019	Audit Fees	Audit Related Fees	Taxation Fees	All Other Fees	Total
Audit of the Group's financial statements	\$ 8.6	\$ —	\$ —	\$ —	\$ 8.6
Other Services:					
The auditing of accounts of any associate of the company	7.0	0.4	—	—	7.4
Audit-related assurance services	—	1.1	—	—	1.1
Taxation compliance services	—	—	0.1	—	0.1
All taxation advisory services	—	—	1.3	—	1.3
All assurance services	1.8	—	—	—	1.8
All non-audit services	—	—	—	0.2	0.2
Total	\$ 17.4	\$ 1.5	\$ 1.4	\$ 0.2	\$ 20.5

2018	Audit Fees	Audit Related Fees	Taxation Fees	All Other Fees	Total
Audit of the Group's financial statements	\$ 9.1	\$ —	\$ —	\$ —	\$ 9.1
Other Services:					
The auditing of accounts of any associate of the company	7.4	0.3	—	—	7.7
Audit-related assurance services	—	1.2	—	—	1.2
Taxation compliance services	—	—	0.2	—	0.2
All taxation advisory services	—	—	2.8	—	2.8
All assurance services	0.1	—	—	—	0.1
All non-audit services	—	—	—	0.4	0.4
Total	\$ 16.6	\$ 1.5	\$ 3.0	\$ 0.4	\$ 21.5

21. Employees

The average number of persons employed by the Company was 46,438 and 47,538 for 2019 and 2018, respectively.

Employee compensation and benefits were as follows (in millions):

	2019	2018
Wages and salaries	\$ 3,695	\$ 3,787
Social security costs	170	172
Share based compensation expense	311	342
Pension and postretirement expense	215	247
Workforce reduction	202	115
Other, primarily employee benefits	1,497	1,530
Total employee compensation and benefits	\$ 6,090	\$ 6,193

Refer to Note 3 "Employees" of the Parent Company financial statements for disclosures surrounding compensation for key management personnel.



22. Fixed Assets

<i>(millions)</i>	Leasehold improvements	Furniture, fixtures and equipment	Computer equipment	Other	Capital in progress	Total
Cost:						
Balance at January 1, 2019	\$ 334	\$ 228	\$ 279	\$ 45	\$ 121	\$ 1,007
Additions	13	9	15	3	86	126
Asset Impairments	1	(2)	(2)	—	—	(3)
Disposals	(41)	(19)	(49)	(10)	—	(119)
Foreign currency translation and other	51	9	6	(2)	(77)	(13)
Balance at December 31, 2019	\$ 358	\$ 225	\$ 250	\$ 36	\$ 130	\$ 999
Accumulated depreciation:						
Balance at January 1, 2019	\$ 241	\$ 173	\$ 203	\$ 19	\$ —	\$ 636
Charge for the year	32	18	34	4	—	88
Disposals	(40)	(19)	(49)	(3)	—	(111)
Foreign currency translation and other	(1)	(3)	(7)	(1)	—	(12)
Balance at December 31, 2019	\$ 232	\$ 169	\$ 181	\$ 19	\$ —	\$ 601
Net book value:						
As of December 31, 2019	\$ 126	\$ 56	\$ 69	\$ 17	\$ 130	\$ 398
As of January 1, 2019	\$ 93	\$ 55	\$ 76	\$ 26	\$ 121	\$ 371

<i>(millions)</i>	Leasehold improvements	Furniture, fixtures and equipment	Computer equipment	Other	Capital in progress	Total
Cost:						
Balance at January 1, 2018	\$ 349	\$ 239	\$ 295	\$ 90	\$ 45	\$ 1,018
Additions	13	11	22	5	122	173
Acquisitions	(15)	(8)	(5)	—	13	(15)
Asset Impairments	(21)	(14)	(41)	(45)	—	(121)
Disposals	8	—	8	(5)	(59)	(48)
Foreign currency translations and other	—	—	—	—	—	—
Balance at December 31, 2018	\$ 334	\$ 228	\$ 279	\$ 45	\$ 121	\$ 1,007
Accumulated Depreciation:						
Balance at January 1, 2018	\$ 242	\$ 174	\$ 213	\$ 45	\$ —	\$ 674
Charge for the year	27	18	36	5	—	86
Disposals	(22)	(13)	(39)	(28)	—	(102)
Foreign currency translation	(6)	(6)	(7)	(3)	—	(22)
Other	—	—	—	—	—	—
Balance at December 31, 2018	\$ 241	\$ 173	\$ 203	\$ 19	\$ —	\$ 636
Net book value:						
As of December 31, 2018	\$ 93	\$ 55	\$ 76	\$ 26	\$ 121	\$ 371
As of January 1, 2018	\$ 107	\$ 65	\$ 82	\$ 45	\$ 45	\$ 344



23. Subsequent Events

Dividends

In January 2020, the Company declared dividends of \$0.44 per share for a total cost of \$102.1 million. The dividends were paid in February, 2020. In April 2020, the Company declared dividends of \$0.44 per share. The dividends will be paid in May 2020.

Repurchase of Shares

During the period from January 1, 2020 to March 17, 2020, the Company repurchased 2.2 million shares at an average price per share of \$209.55 for a total cost of \$461 million. At March 17, 2020, the remaining authorized amount for share repurchase under the Share Repurchase Programs is \$1.6 billion. The amount of shares repurchased after this date and prior to authorization of the financial statements on April 30, 2020 was insignificant to the Consolidated Financial Statements.

Commercial Paper

On April 1, 2020, the Company entered into an agreement increasing the aggregate outstanding borrowings under its US commercial paper program by \$300 million, to an aggregate amount equal to \$900 million. The program remains fully backed by Aon's committed credit facilities.

As of April 29, 2020, the Company had €360 million (\$390 million at April 29, 2020 exchange rates) of commercial paper borrowings outstanding on the European commercial paper program and \$883 million outstanding on the US commercial paper program. The proceeds from the issuance of commercial paper will be used to fund short-term working capital needs. The amount of commercial paper borrowed after this date and prior to authorization of the financial statements on April 30, 2020 was insignificant to the Consolidated Financial Statements.

Revolving Credit Facilities

On February 27, 2020, the Company, Citibank, N.A., in its capacity as administrative agent, and the other parties thereto entered into an agreement with respect to the Five-Year Credit Agreement, dated October 19, 2017. The agreement increases the aggregate commitments available to be borrowed under the Five-Year Credit Agreement by \$350 million, to an aggregate amount equal to \$750 million. All other material terms and provisions of the Five-Year Credit Agreement remain substantially the same as the terms and provisions in place immediately prior to the effectiveness of the agreement.

Business Combination Agreement

On March 9, 2020, the Company and Willis Towers Watson Public Limited Company, an Irish public limited company ("WTW"), entered into a business combination agreement with respect to a combination of the parties. At the effective date of the combination, WTW shareholders will be entitled to receive 1.08 newly issued Class A ordinary shares, nominal value \$0.01 per share, of Aon Ireland in exchange for each ordinary share of WTW held by such holders. The combination is expected to be completed in the first half of 2021.

Ireland Reorganization

On April 1, 2020, the Reorganization of the corporate structure of the group of companies controlled by Aon plc as holding company of the Aon group was completed, pursuant to which the former parent entity, Aon plc ("UK plc") the former wholly-owned subsidiary, Aon Limited, became Aon plc ("Ireland plc"), the new the publicly-held parent company of the Aon group. This transaction is referred to as the Ireland Reorganization, where each issued and outstanding share of UK plc common stock held by stockholders of UK plc was converted into the right to receive one Class A Ordinary Share, nominal value \$0.01 per share, of Ireland plc. Likewise, equity incentive and compensation plans were assumed by the Ireland plc and amended to provide that those plans will now provide for the award and issuance of Class A Ordinary Shares instead of shares of common stock of UK plc, on a one-for-one basis.

The Share Repurchase Program, which related to common stock of the UK plc and preceded the Ireland Reorganization, extended to shares of Ireland plc.

Recent Developments

The recent outbreak of the coronavirus, COVID-19, which has been declared by the WHO to be a pandemic has spread across the globe and is impacting worldwide economic activity. As a result, the global stock markets have seen significant volatility, which has impacted the market capitalization of companies globally. While the ultimate health and economic impact of the COVID-19 pandemic is highly uncertain, we expect that business operations and results of operations, including net revenues, earnings and cash flows, will be adversely impacted, depending on the duration and severity of the downturn.



The Company's revenue can be generalized into two categories, including core and discretionary arrangements. Core revenues tend to be highly recurring and non-discretionary, where the services are typically regulated, required, or necessary costs of managing the risks of doing business. Discretionary revenues tend to include project-related services, where in an economic downturn, more immediate impacts of decreased revenue would be expected for discretionary arrangements and the Company has already started to see a modest impact in the first quarter of 2020. In a severe downturn, pieces of the Company's core business are likely to be negatively impacted as well.

The Company expects to have the ability to meet our cash needs for the next twelve months through the use of cash and cash equivalents, Short-term investments, cash flows from operations, and funds available under our Credit Facilities and commercial paper programs. Additionally, as described further within this note, the aggregate outstanding borrowings under the Company's US commercial paper program increased by \$300 million, to an aggregate amount equal to \$900 million. Short-term investments included in the Company's liquidity portfolio are expected to be highly liquid, with the ability to readily convert into cash, as deemed appropriate. Management believes they Company's liquidity position remains strong and will continue to closely monitor and protectively manage liquidity as economic conditions change.

COVID-19 is considered to represent a non-adjusting post-balance sheet event as of December 31, 2019. Refer to the Principal Risk and Uncertainties and Business Review sections within this report for additional information on the impact from COVID-19.

Colleague Compensatory Arrangements

On April 24, 2020, due to the COVID-19 pandemic and the resulting economic disruption and in support of a commitment to no layoffs of colleagues at this time, the Board of Directors of the Company determined to temporarily reduce the annual base salaries of the Company's named executive officers and the cash compensation of each of the Company's non-executive directors. Each of the named executive officer and non-executive directors have agreed to a temporary 50% reduction in his or her cash compensation from May 1, 2020 through December 31, 2020, or until such other date as decided by the Company.

Additionally, the Company determined to temporarily reduce the salary of its broader colleague base. It has set a floor in each country, meaning that approximately 30% of our colleagues will see no reduction. It is working with local leaders and planning for the remaining 70% of our colleagues to take a reduction of approximately 20% of salary, which will be implemented in accordance with local practices.

24. Group Undertakings

As of December 31, 2019, the Aon's worldwide Group undertakings were as follows:

Name of Company	Address	Country	Holding	% Holding
Aon Angola Corretores de Seguros Limitada	Condominio Belas Business Park, Edificio Cabinda, Porta 404, Piso 4, Talatona, Luanda, Angola	Angola	Ordinary Shares	70
Admisesg S.A.	Sarmiento 1239, Buenos Aires	Argentina	Ordinary Shares	100
Aon Affinity Argentina S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	96
Aon Benfield Argentina S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	100
Aon Risk Services Argentina S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	98
Aon Soluciones S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	98
Asevasa Argentina S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	100
Marinero Dundas S.A.	Av presidente Julio Roca 620, Buenos Aires	Argentina	Ordinary Shares	100
SN Re S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	73
Swire Blanch MSTC II S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	98
Swire Blanch MSTC S.A.	Emma de la barra 353 6 piso, Buenos Aires	Argentina	Ordinary Shares	98
Aon Aruba N.V.	Italiestraat 30 Oranjestad Aruba	Aruba	Ordinary Shares	100
Aon Captive Services Aruba N.V.	Italiestraat 30 Oranjestad Aruba	Aruba	Ordinary Shares	100
Affinity Risk Partners (Brokers) Pty Ltd	Level 1, 1265 Nepean Highway, Cheltenham, VIC 3192	Australia	Ordinary Shares	100
Aon Australia Group Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Australian Holdco 1 Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Australian Holdco 2 Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Australian Holdco 3 Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Aon Benfield Australia Limited	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares and Preference Shares	100
Aon Charitable Foundation Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Consolidated Group Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Corporation Australia Limited	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Group Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Hewitt Financial Advice Limited	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares and Preference Shares	100
Aon Hewitt Limited	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Holdings Australia Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares and Preference Shares	100
Aon Product Design & Development Australia Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Risk & Asset Management Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Risk Services Australia Limited	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Services Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Aon Superannuation Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Cut-e Australia Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	100
Hewitt Associates Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares and Preference Shares	100
HIA Insurance Services Pty Ltd	Level 33, 201 Kent Street, Sydney, NSW 2000	Australia	Ordinary Shares	50
One Underwriting Pty Ltd	Level 51, 80 Collins Street, Melbourne, VIC 3000	Australia	Ordinary Shares	100
Aon Austria GmbH	Schwarzenbergplatz 3, 1010 Wien	Austria	Ordinary Shares	100
Aon Holdings Austria GmbH	Schwarzenbergplatz 3, 1010 Wien	Austria	Ordinary Shares	100
Aon Jauch & Hübener Gesellschaft m.b.H.	Schwarzenbergplatz 3, 1010 Wien	Austria	Ordinary Shares	100
Aon Bahrain W.L.L.	BMMI Tower 12th Floor Road 2813 Seef District 428 PO Box 30125 Manama Kingdom of Bahrain	Bahrain	Ordinary Shares	100
Aon Insurance Managers (Barbados) Ltd.	"Sunrise House", Wildey Main Road, St. Michael	Barbados	Ordinary Shares	100
Agenion N.V./S.A.	Telecomlaan 5-7, B-1831 Diegem	Belgium	Ordinary Shares	100
Aon Belgium B.V.B.A.	Telecomlaan 5-7, B-1831 Diegem	Belgium	Ordinary Shares	100
Crion N.V.	Maaltemeers 84 B-9051 Sint-Denijs-Westrem	Belgium	Ordinary Shares	95
Probabilias N.V./S.A.	Tiensesteenweg 28 B-3001 Heverlee	Belgium	Ordinary Shares	100
Aon (Bermuda) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Benfield Group Limited (In liquidation)	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Bermuda QI Holdings Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Delta Bermuda Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Finance Bermuda 1 Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Finance Bermuda 2 Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Group (Bermuda) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Hewitt (Bermuda) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Insurance Managers (Bermuda) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Underwriting Managers (Bermuda) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Benfield Investment Holdings Limited	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Benfield Juniperus Holdings Limited	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
International Risk Management Group Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
White Rock Insurance (Americas) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
White Rock Insurance (SAC) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares and Preference Shares	100



Name of Company	Address	Country	Holding	% Holding
White Rock Services (Bermuda) Ltd.	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Bermuda	Ordinary Shares	100
Aon Bolivia S.A. Corredores de Seguros	Calle 10 de Calacoto 7812, Edificio Emporium, Piso 4 Oficinas 401 y 402, La Paz	Bolivia	Ordinary Shares	100
Aon Consulting Bolivia S.R.L.	Calle 10 de Calacoto 7812, Edificio Emporium, Piso 4 Oficinas 401 y 402, La Paz	Bolivia	Ordinary Shares	99
Aon Re Bolivia S.A. Corredores de Reaseguros	Calle 10 de Calacoto 7812, Edificio Emporium, Piso 4 Oficinas 401 y 402, La Paz	Bolivia	Ordinary Shares	100
Aon Commercial Risk & Reinsurance Solutions (Proprietary) Limited	Aon House Plot 50368 Gaborone Business Park Showgrounds P O Box 624 Gaborone Botswana	Botswana	Ordinary Shares	94
Aon Holdings Botswana (Pty) Ltd	Aon House Plot 50368 Gaborone Business Park Showgrounds P O Box 624 Gaborone Botswana	Botswana	Ordinary Shares	100
Aon Retirement Solutions Proprietary Limited	Aon House Plot 50368 Gaborone Business Park Showgrounds P O Box 624 Gaborone Botswana	Botswana	Ordinary Shares	100
Aon Risk Management (Pty) Ltd	Aon House Plot 50368 Gaborone Business Park Showgrounds P O Box 624 Gaborone Botswana	Botswana	Ordinary Shares	100
ADM Administradora de Beneficios Ltda.	Alameda Campinas 1070, 7th Floor, Jardim Paulista, Sao Paulo, SP 01404-200	Brazil	Ordinary Shares	100
Aon Affinity Administradora de Beneficios Ltda.	Alameda Campinas 1070, 2nd Floor, parte, Jardim Paulista, Sao Paulo, SP 01404-200	Brazil	Ordinary Shares	100
Aon Affinity do Brasil Servicos e Corretora de Seguros Ltda.	Alameda Campinas 1070, 2nd Floor, parte, Jardim Paulista, Sao Paulo, SP 01404-200	Brazil	Ordinary Shares	100
Aon Affinity Servicos e Participacoes Ltda.	Alameda Campinas 1070, 2nd Floor, parte, Jardim Paulista, Sao Paulo, SP 01404-200	Brazil	Ordinary Shares	100
Aon Benfield Brasil Corretora de Resseguros Ltda.	Rua Sao Bento, 18, sala 1302, Centro, CEP 20090-010, Rio de Janeiro/RJ	Brazil	Ordinary Shares	99
Aon Holdings Corretores de Seguros Ltda.	Alameda Campinas 1070, 1st to 13th floor, Jardim Paulista, 01404-200, Sao Paulo/SP	Brazil	Ordinary Shares	100
Associação Instituto Aon	Rua Dr. Eduardo de Souza Aranha, nº 153, 5º andar, sale 01, Itaim Bibi, São Paulo, SP, CEP: 04543-120	Brazil	Ordinary Shares	100
Farmaseg – Soluções, Assistência e Serviços Empresariais Ltda.	Avenida Tambore, 267, Suite 201B, Barueri, SP 06460-0000	Brazil	Ordinary Shares	100
Hewitt Associates Servicos de Recursos Humanos Ltda.	Alameda Campinas 1070, 9th floor, parte, Jardim Paulista, Sao Paulo/SP, 01404-200	Brazil	Ordinary Shares	100
6824625 Canada Ltd.	1200 Waterfront Centre, 200 Burrand St., Vancouver, BC V6C 3L6	Canada	Ordinary Shares	100
7193599 Canada Inc.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Aon Benfield Canada ULC	225 King Street West, Suite 1000, Toronto, Ontario M5V 3M2	Canada	Ordinary Shares	100
Aon Canada Holdings N.S. ULC	1959 Upper Water Street, Suite 900, Halifax, NS B3J 3N2	Canada	Ordinary Shares	100
Aon Canada Inc.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Aon Direct Group Inc.	2255 Sheppard Ave. East, Suite E400, Toronto, ON M2J 4Y1	Canada	Ordinary Shares	100
Aon Eaton Inc.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Aon Finance Canada 1 Corp.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Aon Finance Canada 2 Corp.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Aon Finance International N.S. ULC	1959 Upper Water Street, Suite 900, Halifax, NS B3J 3N2	Canada	Ordinary Shares	100
Aon Finance N.S. 1, ULC	1959 Upper Water Street, Purdy's Wharf, Tower II, Halifax, NSB3J 3R7	Canada	Ordinary Shares	100
Aon Finance N.S. 5, ULC	1959 Upper Water Street, Suite 900, Halifax, NS B3J 3N2	Canada	Ordinary Shares	100
Aon Finance N.S. 9, ULC	1001-1969 Upper Water Street, Halifax, NS B3J 3R7	Canada	Ordinary Shares	100
Aon Hewitt Inc.	1001-1969 Upper Water Street, Halifax, NS B3J 2X2	Canada	Ordinary Shares and Preference Shares	100
Aon Hewitt Investment Management Inc.	225 King Street West, Suite 1600, Toronto, Ontario M5V 3M2	Canada	Ordinary Shares	100
Aon Parizeau Inc.	700 de la Gauchetierre West, 16 and 17th Floors, Montreal, QC H3B 0A4	Canada	Ordinary Shares	100
Aon Reed Stenhouse Inc.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Aon Risk Services Canada Inc.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Aon Securities Investment Management Inc.	225 King Street West, Suite 1000, Toronto, Ontario M5V 3M2	Canada	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Coles Hewitt Partnership	1200 Waterfront Centre, 200 Burrard St., Vancouver, BC V6C 3L6	Canada	Ordinary Shares	100
Groupe-conseil Aon Inc.	700 de la Gauchetierre West, Suite 1900, Montreal, QC H3B 0A4	Canada	Ordinary Shares and Preference Shares	100
Hewitt Amalco 3 ULC	1001-1969 Upper Water Street, Halifax, NS B3J 3R7	Canada	Ordinary Shares	100
Hewitt Amalco 4 ULC	1001-1969 Upper Water Street, Halifax, NS B3J 3R7	Canada	Ordinary Shares	100
Hewitt Amalco 5 ULC	1001-1969 Upper Water Street, Halifax, NS B3J 3R7	Canada	Ordinary Shares	99
Hewitt Associates (a partnership)	22-5 King Street West, Suite 1600, Toronto, Ontario M5V 3M2	Canada	Ordinary Shares	99
Hewitt Associates Corp.	Suite 800, 1959 Upper Water Street, Halifax, NS B3J 3N2	Canada	Ordinary Shares and Preference Shares	100
Hewitt Holdings Canada Company	1959 Upper Water Street, Suite 900, Halifax, NS B3J 2X2	Canada	Ordinary Shares	100
Hewitt Management Ltd.	1200 Waterfront Centre, 200 Burrard St., Vancouver, BC V6C 3L6	Canada	Ordinary Shares and Preference Shares	100
Hewitt Western Management Amalco Inc.	1200 Waterfront Centre, 200 Burrard St., Vancouver, BC V6C 3L6	Canada	Ordinary Shares and Preference Shares	100
IAO Actuarial Consulting Services Canada Inc.	600 Alden Road, Suite 700, Markham, Ontario L3R 0E7	Canada	Ordinary Shares	100
J. Allan Brown Consultants, Inc.	1200 Waterfront Centre, 200 Burrard St., Vancouver, BC V6C 3L6	Canada	Ordinary Shares and Preference Shares	100
K & K Insurance Brokers, Inc. Canada	5800 Explorer Drive, Suite 305, Mississauga, ON L4W 5K9	Canada	Ordinary Shares and Preference Shares	100
Linx Underwriting Solutions Inc.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
Minet Inc.	700 de la Gauchetierre West, Suite 800, Montreal, QC H3B 0A5	Canada	Ordinary Shares and Preference Shares	100
Townsend (Global Real Estate) GP Ontario Inc.	20 Bay Street, Suite 2400, Toronto, ON M5J 2N9	Canada	Ordinary Shares	100
USLP Underwriting Solutions LP	1100-1st Street SE, 4th Floor, Calgary, AB T2G 181	Canada	Ordinary Shares	99
Aon Insurance Managers (Cayman) Ltd.	94 Solaris Avenue, 2nd Floor, Camana Bay, P.O. Box 69, Grand Cayman, KY1-1102, Cayman Islands	Cayman Islands	Ordinary Shares	100
Aon Risk Solutions (Cayman) Ltd.	94 Solaris Avenue, 2nd Floor, Camana Bay, P.O. Box 69, Grand Cayman, KY1-1102, Cayman Islands	Cayman Islands	Ordinary Shares	100
Harbourview West Lake Co-Invest (GP) LP	Conyers Corporate Services (Cayman) Limited, Cricket Square, Hutchins Drive, Grand Cayman, Cayman Islands, P.O. Box 2681	Cayman Islands	Ordinary Shares	100
Townsend HWL GP Ltd.	Conyers Corporate Services (Cayman) Limited, Cricket Square, Hutchins Drive, Grand Cayman, Cayman Islands, P.O. Box 2681	Cayman Islands	Ordinary Shares	100
Aon Affinity Chile Ltda.	Hendaya 60 Oficina 602, Santiago	Chile	Ordinary Shares	100
Aon Benfield (Chile) Corredores de Reaseguros Ltda.	Hendaya 60 Oficina 602, Santiago	Chile	Ordinary Shares	100
Aon Consulting (Chile) Limitada	Hendaya 60 Oficina 602, Santiago	Chile	Ordinary Shares	100
Aon Risk Services (Chile) Corredores de Seguros Limitada	Hendaya 60 Oficina 602, Santiago	Chile	Ordinary Shares	100
Aon Risk Services Holdings (Chile) Ltda.	Hendaya 60 Oficina 602, Santiago	Chile	Ordinary Shares	100
Benfield Corredores de Reaseguro Ltda.	Hendaya 60 Oficina 602, Santiago	Chile	Ordinary Shares	100
Inversiones Benfield Chile Ltda.	Hendaya 60 Oficina 602, Santiago	Chile	Ordinary Shares	100
Aon Hewitt Consulting (Shanghai) Co., Ltd.	36/F Shanghai Central Plaza, 381 Huai Hai Middle Road, Shanghai, China 200020	China	Ordinary Shares	100
Aon-COFCO Insurance Brokers Co., Ltd.	Room 4105-4106, 42F, Jinniao Tower 88 Century Boulevard, Pudong, Shanghai, China	China	Ordinary Shares	50
Shanghai Kayi Information Technology Co., Ltd	Unit 2507, 25F Central Plaza, 381 HuaHai Middle Rd, Shanghai	China	Ordinary Shares	100
Aon Affinity Colombia Ltda. Agencia de Seguros	Carrera 11 # 86-53, Bogotá, Colombia 110221	Colombia	Ordinary Shares	100
Aon Reinsurance Colombia Limitada Corredores de Reaseguros	Avenida Carrera 9 #113-52 Of. 505, Bogotá, Colombia	Colombia	Ordinary Shares	100
Aon Risk Services Colombia S.A. Corredores de Seguros	Carrera 11 # 86-53, Bogotá, Colombia 110221	Colombia	Ordinary Shares	99



Name of Company	Address	Country	Holding	% Holding
Salud, Riesgos y Recursos Humanos Consultores Ltda.	Carrera 11 # 86-53, Bogotá, Colombia 110221	Colombia	Ordinary Shares	100
Tecsefin, S.A. en liquidacion	Carrera 11 # 86-53, Bogotá, Colombia 110221	Colombia	Ordinary Shares	100
Alexander Insurance Managers (Netherlands Antilles) N.V.	p/a Prof Kernkampweg 1 Willemstad Curacao	Curacao	Ordinary Shares	100
Aon Antillen N.V.	Prof Kernkampweg 1 Willemstad Curacao	Curacao	Ordinary Shares	100
Aon Captive Services Antilles N.V.	Prof Kernkampweg 1 Willemstad Curacao	Curacao	Ordinary Shares	100
Aon Holdings Antillen N.V.	Prof Kernkampweg 1 Willemstad Curacao	Curacao	Ordinary Shares	100
Aon Insurance Managers (Antilles) N.V.	Prof Kernkampweg 1 Willemstad Curacao	Curacao	Ordinary Shares	100
Aon Cyprus Insurance Broker Company Limited	8 Kennedy Ave., Athienitis House, 4th floor, 1087 Nicosia, Cyprus	Cyprus	Ordinary Shares	100
Aon Central and Eastern Europe a.s.	Vaclavske namesti 19, 110 00 Praha 1	Czech Rep.	Ordinary Shares	100
ADIS A/S	Strandgade 4C, 1401 Copenhagen K	Denmark	Ordinary Shares	100
Aon Assessment Denmark A/S	Strandgade 4C, 1401 Copenhagen K	Denmark	Ordinary Shares	100
Aon Denmark A/S	Strandgade 4C, 1401 Copenhagen K	Denmark	Ordinary Shares	100
Aon Riskminder A/S	Voldbjergvej 16, 8240 Risskov	Denmark	Ordinary Shares	100
Optica Agency A/S	Voldbjergvej 16, 8240 Risskov	Denmark	Ordinary Shares	100
Aon Consulting Ecuador S.A.	Quito, Av. 12 de Octubre y Lincoln	Ecuador	Ordinary Shares	100
Aon Risk Services Ecuador S.A. Agencia Asesora Productora de Seguros	Quito, Av. 12 de Octubre N24-15 y Lincoln	Ecuador	Ordinary Shares	100
Riskikonsultatsioonid OÜ	Telliskivi 60 N- 63, 10412 Tallinn	Estonia	Ordinary Shares	100
Aon (Fiji) Pte Limited	Level 3, RB Jetpoint, Queens Road, Martintar Nadi	Fiji	Ordinary Shares	100
Aon Assessment (Finland) Oy	Mannerheimintie 18, 00100 Helsinki, Finland.	Finland	Ordinary Shares	100
Aon Finland Oy	Valimotie 1 A, FI-00380 Helsinki Finland	Finland	Ordinary Shares	100
Aon France	31-35 rue de la Fédération 75015 Paris	France	Ordinary Shares	100
Aon Holdings France SNC	31-35 rue de la Fédération 75015 Paris	France	Ordinary Shares	100
Aon Services S.à.r.l.	31-35 rue de la Fédération 75015 Paris	France	Ordinary Shares	100
Hewitt Associates SAS	31-35 rue de la Fédération 75015 Paris	France	Ordinary Shares	100
Aon Assessment GmbH	Großer Burstah 18-32, 20457 Hamburg	Germany	Ordinary Shares	100
Aon Beteiligungsmanagement Deutschland GmbH & Co. KG	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Aon Credit International Insurance Broker GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Aon Deutschland Beteiligungs GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Aon Hewitt GmbH	St.-Martin-Str. 60, 81541 München, Germany	Germany	Ordinary Shares	100
Aon Hewitt Trust Solutions GmbH	Luxemburger Allee 4, 45481 Mülheim, Germany	Germany	Ordinary Shares	100
Aon Holding Deutschland GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Aon Pensions Insurance Broker GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Aon Risiko- und Unternehmensberatungs GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Aon Versicherungsberatungs GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Aon Versicherungsmakler Deutschland GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Hamburger Gesellschaft zur Förderung des Versicherungswesens mbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Motor Service Pensions GmbH	Inselstrasse 26, 04103 Leipzig	Germany	Ordinary Shares	100
One Underwriting Agency GmbH	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
PRORÜCK Rückversicherungs-Aktiengesellschaft	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
SG IFFOXX Assekuranzmaklergesellschaft mbH	Galgenbergstraße 2c, 93053 Regensburg	Germany	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
UNIT Versicherungsmakler GmbH	Luxemburger Allee 4, 45481 Mülheim, Germany	Germany	Ordinary Shares	100
UnitedPensions Deutschland AG	Caffamacherreihe 16, 20355 Hamburg, Germany	Germany	Ordinary Shares	100
Wannet Sports Insurance GmbH	Springemarkt 1, 45894 Gelsenkirchen	Germany	Ordinary Shares	80
Aon Insurance Managers (Gibraltar) Limited	Suite 913 Europort, GX 11 1AA	Gibraltar	Ordinary Shares	100
White Rock Insurance (Gibraltar) PCC Limited	Suite 913 Europort, GX 11 1AA	Gibraltar	Ordinary Shares	100
Aon Greece S.A.	1-3, Tzavella & Ethnikis Antistaseos Str., Business Plaza, Building 1, 152 31 Halandri, Athens, Greece	Greece	Ordinary Shares	100
Aon Insurance Managers (Guernsey) Limited	PO Box 33 Dorey Court, Admiral Park, St Peter Port, Guernsey, GY1 4AT	Guernsey	Ordinary Shares	100
Aon Insurance Managers (Holdings) Limited	PO Box 33 Dorey Court, Admiral Park, St Peter Port, Guernsey, GY1 4AT	Guernsey	Ordinary Shares	100
Aon PMI International Limited	PO Box 33 Dorey Court Admiral Park St Peter Port Guernsey GY1 4AT	Guernsey	Ordinary Shares	100
Aon Services (Guernsey) Limited	PO Box 33 Dorey Court, Admiral Park, St Peter Port, Guernsey, GY1 4AT	Guernsey	Ordinary Shares	100
Lake Erie Real Estate General Partner Limited	P.O. Box 255 Trafalgar Court, Les Banques, St. Peter Port, Guernsey GY1 3QL	Guernsey	Ordinary Shares	100
Lincolnshire Insurance Company PCC Limited	PO Box 33 Dorey Court, Admiral Park, St Peter Port, Guernsey, GY1 4AT	Guernsey	Ordinary Shares	100
Lombard Trustee Company Limited	PO Box 33 Dorey Court, Admiral Park, St Peter Port, Guernsey, GY1 4AT	Guernsey	Ordinary Shares	100
Townsend Lake Constance GP Limited	P.O. Box 255 Trafalgar Court, Les Banques, St. Peter Port, Guernsey GY1 3QL	Guernsey	Ordinary Shares	100
White Rock Insurance (Guernsey) ICC Limited	PO Box 33 Dorey Court, Admiral Park, St Peter Port, Guernsey, GY1 4AT	Guernsey	Ordinary Shares	100
White Rock Insurance Company PCC Limited	PO Box 33 Dorey Court, Admiral Park, St Peter Port, Guernsey, GY1 4AT	Guernsey	Ordinary Shares and Preference Shares	100
Aon (CR) Insurance Agencies Company Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Agencies Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Assurance Agencies Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Benfield China Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Commercial Insurance Agencies Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Enterprise Insurance Agencies Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Hewitt Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Holdings Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Insurance Agencies (HK) Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Insurance Management Agencies (HK) Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Insurance Underwriting Agencies Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Product Risk Services Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Securities (Hong Kong) Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Services Hong Kong Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Underwriting Agencies (HK) Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Asian Reinsurance Underwriters Limited	Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong	Hong Kong	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Contingency Insurance Brokers Limited	Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong	Hong Kong	Ordinary Shares	51
Cut-e Assessment (Hong Kong) Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Essar Insurance Services Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
EW Blanch Limited	Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong	Hong Kong	Ordinary Shares	100
Stroz Friedberg (Asia) Limited	28/F, Tower 1, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong	Hong Kong	Ordinary Shares	100
Townsend Group Asia Limited	Room 2903, 29/F Two Exchange Square, Central District, Hong Kong	Hong Kong	Ordinary Shares	100
Aon Hungary Insurance Brokers Risk and Human Consulting LLC	Váci Greens building D, Váci str.121-127, Budapest 1138	Hungary	Ordinary Shares	100
Aon Consulting Private Limited	710, Ansal Chambers II, 6, Bhikaji Cama Place, New Delhi- 110066	India	Ordinary Shares	100
PT Aon Benfield Indonesia	Energy Building 25th Floor, SCBD Lot 11 A, Jenderal Sudirman Kav 52 - 53, Jakarta	Indonesia	Ordinary Shares	99
PT Aon Hewitt Indonesia	Energy Building 25th Floor, SCBD Lot 11 A, Jenderal Sudirman Kav 52 - 53, Jakarta	Indonesia	Ordinary Shares	100
PT Aon Indonesia	Energy Building 25th Floor, SCBD Lot 11 A, Jenderal Sudirman Kav 52 - 53, Jakarta	Indonesia	Ordinary Shares	50
Aeropeople Limited	2 Bride Street, Loughrea, Co Galway	Ireland	Ordinary Shares	100
Aon Assessment (Ireland) Limited	1 & 2 Bride Street, Loughrea, Co. Galway, Ireland	Ireland	Ordinary Shares	100
Aon Assessment Solutions Europe Limited	First Floor, 1 & 2 Bride Street, Loughrea, Co Galway, Ireland	Ireland	Ordinary Shares	100
Aon Broking Technology Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Aon Commercial Services and Operations Ireland Limited	The Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Aon Commercial Services Ireland Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Aon Global Risk Research Limited (in liquidation)	Aon House, 30 Woodbourne Avenue, Pembroke, Bermuda	Ireland	Ordinary Shares	100
Aon Hewitt (Ireland) Limited	5th Floor, Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland	Ireland	Ordinary Shares	100
Aon Hewitt Management Company Limited	33 Sir John Rogerson's Quay, Dublin 2, Ireland	Ireland	Ordinary Shares	100
Aon Insurance Managers (Dublin) Limited	Third Floor, Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Aon Insurance Managers (Shannon) Limited	Aon House, Block 2, Shaon Free Zone, Co Clare, Ireland	Ireland	Ordinary Shares	100
Aon Investment Holdings Ireland Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Aon Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Aon Randolph Ireland 2 Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Aon Treasury Ireland Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Bacon & Woodrow Partnerships (Ireland) Limited	5th Floor, Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland	Ireland	Ordinary Shares	100
Becketts (Trustees) Limited	Hibernian House, Building 5200, Cork Airport Business Park, Co Cork, Ireland	Ireland	Ordinary Shares	100
Becketts Limited	Hibernian House, Building 5200, Cork Airport Business Park, Co Cork, Ireland	Ireland	Ordinary Shares	100
Beech Hill Pension Trustees Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Benton Finance Ireland Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Cut-e Assessment Global Holdings Limited	1 & 2 Bride Street, Loughrea, Co. Galway, Ireland	Ireland	Ordinary Shares	100
Delany Bacon & Woodrow Partnership	Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland	Ireland	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
MacDonagh Boland Crotty MacRedmond Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Private Clients Trustees Limited	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares	100
Randolph Finance Unlimited Company	Metropolitan Building, James Joyce Street, Dublin 1, Ireland	Ireland	Ordinary Shares and Preference Shares	100
The Aon Ireland Master Trustee Limited	5th Floor, Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland	Ireland	ordinary Shares	100
Aon (Isle of Man) Limited	Third Floor, St George's Court, Upper Church Street, Douglas	Isle of Man	Ordinary Shares	100
Aon Corporate Services (Isle of Man) Limited	Third Floor, St George's Court, Upper Church Street, Douglas	Isle of Man	Ordinary Shares	100
Aon Holdings (Isle of Man) Limited	Third Floor, St George's Court, Upper Church Street, Douglas	Isle of Man	Ordinary Shares	100
Aon Insurance Managers (Isle of Man) Limited	Third Floor, St George's Court, Upper Church Street, Douglas	Isle of Man	Ordinary Shares	100
White Rock Insurance PCC (Isle of Man) Limited	Third Floor, St George's Court, Upper Church Street, Douglas	Isle of Man	Ordinary Shares	100
Aon Benfield Israel Ltd.	4 Berkovitch Street, Museum Building, 18th floor 64238 Tel Aviv	Israel	Ordinary Shares	100
Aon Holdings Israel Ltd.	12 Aba Hillel Silver St. Ramat Gan 52506. Israel	Israel	Ordinary Shares	100
Aon Israel Insurance Brokerage Ltd.	12 Aba Hillel Silver St. Ramat Gan 52506. Israel	Israel	Ordinary Shares	85
Delek Motors Insurance Agency (2003) Ltd.	12 Aba Hillel Silver St. Ramat Gan 52506. Israel	Israel	Ordinary Shares	50
I. Beck Insurance Agency (1994) Ltd.	12 Aba Hillel Silver St. Ramat Gan 52506. Israel	Israel	Ordinary Shares	100
National Insurance Office Ltd.	12 Aba Hillel Silver St. Ramat Gan 52506. Israel	Israel	Ordinary Shares	100
Ronnie Elementary Insurance Agency Ltd.	4 Berkovitch Street, Museum Building, 18th floor 64238 Tel Aviv	Israel	ordinary Shares	100
Aon Benfield Italia S.p.A.	Via Andrea Ponti, n.10, 20143 - MILANO	Italy	Ordinary Shares	100
Aon Hewitt Risk & Consulting S.r.l.	Via Andrea Ponti, n. 8/10, 20143 - MILANO	Italy	Ordinary Shares	100
Aon Italia S.r.l.	Via Andrea Ponti, n. 8/10, 20143 - MILANO	Italy	Ordinary Shares	100
Aon S.p.A. Insurance & Reinsurance Brokers	Via Andrea Ponti, n. 8/10, 20143 - MILANO	Italy	Ordinary Shares	100
Asscom Insurance Brokers S.r.l.	Via Camperio Manfredo, n. 9, 20123 - MILANO	Italy	Ordinary Shares	80
Coverall S.r.l. Insurance and Reinsurance Underwriting Agency	Via Albricci, n. 8, 20122 MILANO	Italy	Ordinary Shares	100
Global Safe Insurance Broker S.r.l.	Via Riva di Reno, n. 29/c 40121 BOLOGNA	Italy	Ordinary Shares	100
US Underwriting Solutions S.r.l.	Via Santa Radegonda, n. 11 20121 - MILANO	Italy	Ordinary Shares	100
Aon Benfield Japan Ltd.	Tokyu Capitol Tower 11F, 2-10-3, Nagatacho, Chiyoda-ku, Tokyo	Japan	Ordinary Shares	100
Aon Hewitt Japan Ltd.	Tokyu Capitol Tower 11F, 2-10-3, Nagatacho, Chiyoda-ku, Tokyo	Japan	Ordinary Shares	100
Aon Holdings Japan Ltd.	Tokyu Capitol Tower 11F, 2-10-3, Nagatacho, Chiyoda-ku, Tokyo	Japan	Ordinary Shares	100
Aon Japan Ltd.	Tokyu Capitol Tower 11F, 2-10-3, Nagatacho, Chiyoda-ku, Tokyo	Japan	Ordinary Shares	100
Townsend Re Global GP Limited	1 Waverly Place, Union Street, St. Helier, Jersey JE1 1SG	Jersey	Ordinary Shares	100
Aon Consulting Kazakhstan LLP	25, Samal-3, Almaty, Kazakhstan	Kazakhstan	Ordinary Shares	100
Insurance Broker Aon Kazakhstan LLP	25, Samal-3, Almaty, Kazakhstan	Kazakhstan	Ordinary Shares	55
Aon Hewitt Consulting Korea Inc.	29th Floor, Center 1 East Tower, 26 Eulji-ro 5-gil, Jung-Gu, Seoul, Korea, 04539	Korea	Ordinary Shares	100
Aon Korea Inc.	29th Floor, Center 1 East Tower, 26 Eulji-ro 5-gil, Jung-Gu, Seoul, Korea, 04539	Korea	Ordinary Shares	100
Aon Insurance Managers (Liechtenstein) AG	Erlenweg 3, LI-9495 Triesen	Liechtenstein	Ordinary Shares	100
One Underwriting UAB	Kęstučio str.59, LT - 08124 Vilnius	Lithuania	Ordinary Shares	100
UADBB Aon Baltic	Gostauro str. 40b, LT-03163, Vilnius	Lithuania	Ordinary Shares	100
Aon Finance Luxembourg S.à r.l.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Aon Global Operations S.à r.l.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100
Aon Global Risk Consulting Luxembourg S.à r.l.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100
Aon Holdings Luxembourg S.à r.l.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100
Aon Insurance Managers (Luxembourg) S.A.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100
Aon Neudorf Finance S.à r.l.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100
Aon Randolph Luxembourg S. à r.l.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100
Aon Re Canada Holdings S.à r.l.	534, Rue de Neudorf BP 593 L-2220 Luxembourg	Luxembourg	Ordinary Shares	100
TTG Cayuga Bavaria Intermediate 2 S.à r.l.	22, Rue Goethe, Luxembourg, Luxembourg 1637	Luxembourg	Ordinary Shares	100
Aon Benfield Malaysia Limited	Level 10, Tower 3, Avenue 7, The Horizon, Bangsar South, No 8 Jalan Kerinchi, Kuala Lumpur 59200	Malaysia	Ordinary Shares	100
Aon Hewitt Malaysia Sdn. Bhd.	Level 10, Tower 3, Avenue 7, The Horizon, Bangsar South, No 8 Jalan Kerinchi, Kuala Lumpur 59200	Malaysia	Ordinary Shares	100
Aon Insurance Managers (Malta) PCC Limited	Vision Exchange Building, Territorials Street, Mriehel BKR 3000, Malta	Malta	Ordinary Shares	100
Aon Services (Malta) Limited	Vision Exchange Building, Territorials Street, Mriehel BKR 3000, Malta	Malta	Ordinary Shares	100
White Rock Insurance (Europe) PCC Limited	Vision Exchange Building, Territorials Street, Mriehel BKR 3000, Malta	Malta	Ordinary Shares	100
White Rock Insurance (Netherlands) PCC Limited	Vision Exchange Building, Territorials Street, Mriehel BKR 3000, Malta	Malta	Ordinary Shares	100
Aon Hewitt Ltd.	4th floor Dias Pier, Le Caudan Waterfront, Port Louis	Mauritius	Ordinary Shares	67
Aon Mauritius Holdings	c/o Abax Corporate Services Ltd, 6th Floor, Tower A, 1 CyberCity, Ebene	Mauritius	Ordinary Shares	100
Aon Affinity Mexico Agente de Seguros y de Fianzas, S.A. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Aon Affinity Mexico, S.A. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Aon Benfield Mexico Intermediario de Reaseguro, S.A. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Aon Life, Agente de Seguros, S.A. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Aon Mexico Business Support, SA de CV	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Aon Mexico Holdings, S. de R.L. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Aon Risk Solutions Agente de Seguros y de Fianzas, S.A. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Asevasa Mexico, S.A. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Hewitt Associates, S.C.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Hewitt Beneficios Agente de Seguros y de Fianzas, S.A. de C.V.	Rio Lerma 232 Piso 28 Suite B, 29 y 30 Suite A, Col. Cuauhtemoc, Del. Cuauhtemoc, C.P. 06500, Mexico City	Mexico	Ordinary Shares	100
Aon Acore S.a.r.l.	179 boulevard Moulay Hassan 1er Casablanca	Morocco	Ordinary Shares	70
Casablanca Intermediation Company S.a.r.l.	179 boulevard Moulay Hassan 1er Casablanca	Morocco	Ordinary Shares	100
Alexander & Alexander Holding B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Americas Holdings B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon APAC Holdings B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon CANZ Holdings B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Cash Management B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Corporation EMEA B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Global Risk Consulting B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Groep Nederland B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Group Holdings International 1 B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Aon Group Holdings International 2 B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Group International N.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Hewitt Risk & Financial Management B.V.	Admiraliteitskade 62, 3062 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Holdings B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Holdings International B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Holdings Mid Europe B.V.	Admiraliteitskade 62, 3062 ED Rotterdam	Netherlands	Ordinary Shares and Preference Shares	100
Aon LATAM Holdings N.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Meeus Assurantiën B.V.	Eendrachtlaan 315, 3526 LB Utrecht	Netherlands	Ordinary Shares	100
Aon Nederland C.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Netherlands Operations B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Real Estate B.V.	Kemelstede 4, 4817 ST Breda	Netherlands	Ordinary Shares	100
Aon Risk Services EMEA B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Aon Trust Services B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
B.V. Assurantiëkantoor Langeveldt-Schroder	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Bekouw Mendes C.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
Celinvest Amsterdam B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	Ordinary Shares	100
One Underwriting B.V.	Admiraliteitskade 62, 3062 ED Rotterdam	Netherlands	Ordinary Shares	100
Sheppard Netherlands B.V.	Admiraliteitskade 62, 3063 ED Rotterdam	Netherlands	ordinary Shares	100
Aon Benfield New Zealand Limited	16th Floor, AMP Centre, 29 Customs Street West	New Zealand	Ordinary Shares	100
Aon Holdings New Zealand	16th Floor, AMP Centre, 29 Customs Street West	New Zealand	Ordinary Shares	100
Aon New Zealand	16th Floor, AMP Centre, 29 Customs Street West	New Zealand	Ordinary Shares	100
Aon New Zealand Group	16th Floor, AMP Centre, 29 Customs Street West	New Zealand	Ordinary Shares and Preference Shares	100
Aon Product Design and Development New Zealand Limited	Level 33, 201 Kent Street, Sydney	New Zealand	Ordinary Shares	100
Aon Saver Limited	16th Floor, AMP Centre, 29 Customs Street West	New Zealand	Ordinary Shares	100
Superannuation Management Nominees Limited	16th Floor, AMP Centre, 29 Customs Street West	New Zealand	Ordinary Shares	100
Aon Assessment Norway AS	St Olavs plass 3, 0165 Oslo	Norway	Ordinary Shares	100
Aon Norway AS	Stortingsgata 6, N-0161 Oslo	Norway	Ordinary Shares	100
Cut-e Nordic AS	St Olavs plass 3, 0165 Oslo	Norway	Ordinary Shares	100
Aon Benfield Panama S.A.	Ave. Samuel Lewis y Calle, 54 Olbarrio Torre Generali, Piso #27, Bella Vista, Panama	Panama	Ordinary Shares	100
Aon Broking Services S.A.	Swiss Bank Building, 16th Floor, 53rd Street, urbanizacion Obarrio- World Trade Center, Panama	Panama	Ordinary Shares	100
Aon Hewitt (PNG) Limited	Level 1, Aon Haus, Mcgregor Street	Papua new Guinea	Ordinary Shares	100
Aon Risk Services (PNG) Limited	Level 4 Aon Haus, MacGregor Street	Papua new Guinea	Ordinary Shares	100
Aon Superannuation (PNG) Limited	Level 1, Aon Haus, Mcgregor Street	Papua new Guinea	Ordinary Shares	100
Aon Benfield Peru Corredores de Reaseguros S.A.	Calle Dionisio Derteano 144, oficina 1001, San Isidro	Peru	Ordinary Shares	100
Aon Peru Corredores de Seguros S.A.	Calle Dionisio Derteano 144, oficina 1001, San Isidro	Peru	Ordinary Shares	100
Aon Soluciones S.A.C.	Calle Dionisio Derteano 144, oficina 1001, San Isidro	Peru	Ordinary Shares	100
Aon Insurance and Reinsurance Brokers Philippines Inc.	8F Ayala Nort Exchange Tower I, 6796 Ayala Avenue corner Salcedo St. Legaspi Village, Makati City, 1229 Metro Manila	Philippines	Ordinary Shares	99
Aon Polska Services Sp. z o.o.	Al. Jerozolimskie 96, 00-807 Warsaw	Poland	Ordinary Shares	100
Aon Polska Sp. z o.o.	Al. Jerozolimskie 96, 00-807 Warsaw	Poland	Ordinary Shares	100
Aon Sp. z o.o.	Al. Jerozolimskie 96, 00-807 Warsaw	Poland	Ordinary Shares	100
Aon Portugal - Consultores, Unipessoal, Lda.	Av. da Liberdade 249 - 2º Lisbon, 1250-143 Portugal	Portugal	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Aon Portugal, S.A.	Av. da Liberdade 249 - 2º Lisbon, 1250-143 Portugal	Portugal	Ordinary Shares	100
Aon Re Bertoldi - Corretagem de Resseguros, S.A.	Av. da Liberdade 249 - 2º Lisbon, 1250-143 Portugal	Portugal	Ordinary Shares	100
Inspiring Benefits Portugal, Unipessoal Lda	Av. da Liberdade 249 - 2º Lisbon, 1250-143 Portugal	Portugal	Ordinary Shares	100
Aon Qatar LLC	Office 203-C, 2nd Flr, Jaidah Square 63 Airport Road Umm Ghuwailina, Zone 27 P.O. Box 16456 Doha Qatar	Qatar	Ordinary Shares	51
Aon Consulting Romania SRL	Victoria Center - 145 Calea Victoriei St, Level 6, room 3, Bucharest, CP 010072	Romania	Ordinary Shares	100
Aon Romania Broker de Asigurare - Reasigurare SRL	Victoria Center - 145 Calea Victoriei St, Level 6, Bucharest, CP 010072	Romania	Ordinary Shares	100
Aon Rus Insurance Brokers LLC	4, 4th Lesnoy Lane, White Stone Business Center, Moscow, 125047, Russia	Russia	Ordinary Shares	100
Aon Rus LLC	4, 4th Lesnoy Lane, White Stone Business Center, Moscow, 125047, Russia	Russia	Ordinary Shares	100
Aon Sint Maarten N.V.	Unoun Road 88 Colebay Philipsburg Sint Maarten	Saint Martin	Ordinary Shares	100
Aon Hewitt Saudi Arabia LLC	The BusinessGate, Building 16, Zone B P. O. Box 61192 Riyadh 11565, Kingdom of Saudi Arabia	Saudi Arabia	Ordinary Shares	100
Aon Saudi Arabia LLC	The BusinessGate, Building 16, Zone B P. O. Box 61192 Riyadh 11565, Kingdom of Saudi Arabia	Saudi Arabia	Ordinary Shares	60
Alexander & Alexander (Asia) Holdings Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares and Preference Shares	100
Aon Benfield Asia Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Bermuda Holding Company Limited	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Hewitt Singapore Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Hewitt Wealth Management Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Insurance Agencies Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Insurance Managers (Singapore) Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Randolph Singapore Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Singapore (Broking Centre) Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Singapore Center for Innovation, Strategy and Management Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Aon Singapore Pte Ltd	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares	100
Stenhouse (South East Asia) Private Limited	2 Shenton Way #26-01 SGX Centre 1	Singapore	Ordinary Shares and Preference Shares	100
Aon Bratislava s.r.o.	Karadžičova 16, Bratislava, 821 08	Slovak Republic	Ordinary Shares	100
Aon Central and Eastern Europe, organizacna zlozka	Karadžičova 16, Bratislava, 821 08	Slovak Republic	Ordinary Shares	100
Aon Consulting South Africa (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	100
Aon Holdings Sub-Sahara Africa (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	100
Aon Limpopo (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	50
Aon Re Africa (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	70
Aon South Africa (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	75
Aon Worldaware (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	100
Claims Fulfillment Company (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	100
Mafile Risk and Insurance Consultants (Pty) Ltd	The Place, 1 Sandton Drive, Sandhurst, Sandton, 2196, Johannesburg, South Africa	South Africa	Ordinary Shares	51



Name of Company	Address	Country	Holding	% Holding
Aon Benfield Iberia Correduria de Reaseguros, S.A.U.	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Ordinary Shares	100
Aon Gil y Carvajal, S.A.U. Correduria de Seguros	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Ordinary Shares	100
Aon Management Solutions, S.A.U.	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Ordinary Shares	100
Aon Marketing Directo, S.A.U.	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Ordinary Shares	100
Aon Southern Europe y Cia, S.L.	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Preference Shares	100
Asevasa Asesoramiento y Valoraciones S.A.U.	Av. Manuel Siurot núm. 38, 41013 Sevilla	Spain	Ordinary Shares	100
Fundación Aon España	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Preference Shares	100
Grupo Innovac Sociedad Correduria de Seguros, S.A.	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Ordinary Shares	91
Inspiring Benefits, S.L.	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Ordinary Shares	100
One Underwriting Agencia de Suscripción, S.L.U.	Calle Rosario Pino núm. 14-16, 28020 Madrid	Spain	Ordinary Shares	100
Zalba Caldu Correduria de Seguros S.A.	Dinamarca 1, 50180 Utebo	Spain	Ordinary Shares	100
Aon Assessment (Sweden) AB	Valhallavägen 117H, PO Box 27093, S-102 51 Stockholm, Sweden	Sweden	Ordinary Shares	100
Aon Global Risk Consulting AB	Valhallavägen 117H, PO Box 27093, S-102 51 Stockholm, Sweden	Sweden	Ordinary Shares	100
Aon Hewitt AB	Valhallavägen 117H, PO Box 27093, S-102 51 Stockholm, Sweden	Sweden	Ordinary Shares	100
Aon Sweden AB	Valhallavägen 117H, PO Box 27093, S-102 51 Stockholm, Sweden	Sweden	Ordinary Shares	100
Aon Insurance Managers (Switzerland) AG	Baarerstrasse 14, CH 6300 Zug	Switzerland	Ordinary Shares	100
Aon Schweiz AG	Vulkanstrasse 106, 8048 Zürich	Switzerland	Ordinary Shares	100
Inpoint Switzerland GmbH	Elisabethenstrasse 15, 4051 Basel	Switzerland	Ordinary Shares	100
PWZ AG	Obstgartenstrasse 7, 8006 Zürich	Switzerland	Ordinary Shares	100
Stroz Friedberg GmbH	Schanzeneggstrasse 3, CH-8002 Zurich, Switzerland	Switzerland	Ordinary Shares	100
Aon Management Consulting Taiwan Ltd.	9/F, No.136, Section 3, Jen Ai Road, Taipei	Taiwan	Ordinary Shares	100
Aon Taiwan Ltd.	9/F, No.136, Section 3, Jen Ai Road, Taipei	Taiwan	Ordinary Shares	100
Aon Consulting (Thailand) Limited	18E Floor, Siam Tower Building, 989 Rama 1 Road, Kwang Patumwan, Khet Patumwan, Bangkok	Thailand	Ordinary Shares	80
Aon Hewitt (Thailand) Limited	12B Floor Unit A1 Floor, Siam Tower Building, 989 Rama 1 Road, Kwang Patumwan, Khet Patumwan, Bangkok	Thailand	Ordinary Shares	100
Aon Re (Thailand) Limited	1 Floor 11 Unit B1, Siam Tower Building, 989 Rama 1 Road, Kwang Patumwan, Khet Patumwan, Bangkok	Thailand	Ordinary Shares	80
Aon Risk Services (Thailand) Limited	18C Floor, Siam Tower Building, 989 Rama 1 Road, Kwang Patumwan, Khet Patumwan, Bangkok	Thailand	Ordinary Shares	80
A.B. Insurances Limited	119 Henry Street	Trinidad and Tobago	Ordinary Shares	100
AIB Services Limited	119 Henry Street	Trinidad and Tobago	Ordinary Shares	100
Aon Energy Caribbean Limited	#1 Murray Street, Woodvook	Trinidad and Tobago	Ordinary Shares	100
Cardea Health Solutions Limited	119 Henry Street	Trinidad and Tobago	Ordinary Shares	100
Aon Danismanlik Hizmetleri A.S.	Saray Mahallesi, Dr.Adnan Büyükdenez Caddesi, Akkom Ofis Park No:2 Kat:7 34768 Umraniye/ Istanbul/ Türkiye 34768	Turkey	Ordinary Shares	100
Aon Sigorta ve Reasurans Brokerligi ve A.S.	Saray Mahallesi, Dr.Adnan Büyükdenez Caddesi, Akkom Ofis Park No:2 Kat:7 - 8- 9 34768 Umraniye/ Istanbul/ Türkiye 34768	Turkey	Ordinary Shares	100
J.S. Johnson & Company (Turks & Caicos) Limited	Graceway Plaza, Leeward Highway, Providenciales	Turks & Caicos	Ordinary Shares	80
Acumen Credit Insurance Brokers Limited	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Affinity Group Insurance Services Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary Shares	100
Agility Credit Insurance Brokers Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary Shares	100
Alexander Clay	103, Waterloo Street, Glasgow, Scotland, G2 7BW	U.K.	Ordinary Shares	100
Aon Adjudication Services Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary Shares	100
Aon ANZ Holdings Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Assessment (UK) Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Benfield Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Consulting Financial Services Limited	Briarcliff House, Kingsmead, Farnborough, Hampshire, GU14 7TE	U.K.	Ordinary Shares	100
Aon Consulting Limited	Briarcliff House, Kingsmead, Farnborough, Hampshire, GU14 7TE	U.K.	Ordinary Shares	100
Aon DC Trustee Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Delta UK Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Finance UK 1 Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Global Holdings 1 Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon Global Holdings 2 Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon Global Holdings Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Global Operations plc	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Hewitt Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Hewitt US Holdings Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary Shares	100
Aon Holdings Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Overseas Holdings Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Pension Trustees Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Randolph UK Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Aon Risk Services (NI) Limited	8th Floor Victoria House, 15 - 17 Gloucester Street, Belfast	U.K.	Ordinary Shares and Preference Shares	100
Aon Securities Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon Southern Europe UK Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon Trust Corporation Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon UK Group Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon UK Holdings Intermediaries Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon UK Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon UK Trustees Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Aon US & International Holdings Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Bacon & Woodrow Partnerships Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Bain Hogg Group Limited (in liquidation)	Devonshire House, 60 Goswell Road, London, EC1M 7AD	U.K.	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Bankassure Insurance Services Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary Shares	100
Beaubien Finance Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Beaubien UK Finance Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Benton Finance Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Contractsure Limited	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary Shares	100
CoSec 2000 Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Denney O'Hara (Life & Pensions) Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary Shares	100
Doveland Services Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
E. W. Blanch Holdings Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
E. W. Blanch Investments Limited	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Gotham Digital Science Ltd	The Aon Centre, The Leadenhall Building, 122 Leadenhall Street, London EC3V 4AN	U.K.	Ordinary Shares	100
Hall Rhodes Holdings Limited (In liquidation wef 19 Dec 2019)	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary Shares	100
Hall Rhodes Limited (In liquidation wef 19 Dec 2019)	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary Shares	100
Henderson Corporate Insurance Brokers Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary Shares	100
Henderson Insurance Brokers Limited	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary shares	100
Henderson Risk Management Limited	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary Shares	100
Hewitt Associates Outsourcing Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary shares	100
Hewitt Risk Management Services Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Hogg Group Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
International Space Brokers Europe Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
International Space Brokers Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Jenner Fenton Slade Limited (in liquidation wef 19 Dec 2019)	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Krumlin Hall Limited (in liquidation wef 19 Dec 2019)	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary shares	100
McLagan (Aon) Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Minet Consultancy Services Limited (in liquidation wef 19 Dec 2019)	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Minet Group	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
NBS Nominees Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Optimum Risk Solutions Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary shares	100
P.G. Bradley & Co. Limited (In liquidation wef 19 Dec 2019)	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary shares	100
Portus Consulting (Leamington) Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Portus Consulting Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100
Portus Online LLP	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary Shares	100



Name of Company	Address	Country	Holding	% Holding
Rasini Vigano Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary shares	100
Richard Kiddle (Insurance Brokers) Limited (In liquidation)	55 Baker Street London W1U 7EU	U.K.	Ordinary shares	100
SLE Worldwide Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Stroz Friedberg Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
The Aon MasterTrustee Limited	The Aon Centre The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AN	U.K.	Ordinary shares	100
Townsend Group Europe Ltd	8th Floor 20 Farringdon Street, London, United Kingdom, EC4A 4AB	U.K.	Ordinary shares	100
UK Credit Insurance Specialists Limited (In liquidation wef 19 De 2019)	Trueman House, Capitol Park Tingley, Leeds, West Yorkshire, LS27 0TS	U.K.	Ordinary shares	100
Access Plans USA, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Affinity Insurance Services, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
AIS Affinity Insurance Agency, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
AIS Insurance Agency, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Alexander Reinsurance Intermediaries, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Allen Insurance Associates, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Alliance HealthCard of Florida, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Alliance HealthCard, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
American Insurance Services Corp.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
American Special Risk Insurance Company	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
AMXH, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Benefit Solutions Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Benfield Fac Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Benfield Global, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Benfield Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Benfield Puerto Rico Inc.	304 Ponce De Leon, Suite 1017, San Juan, PR 00918	U.S.	Ordinary shares	100
Aon Chile Holdings, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Consulting & Insurance Services	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Consulting, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Consulting, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Corporation	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Edge Insurance Agency, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary Shares	100
Aon Finance US 1, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Finance US 2, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Financial & Insurance Solutions, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Group, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Hewitt Health Market Insurance Solutions Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Hewitt Investment Consulting, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Insurance Agency LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Insurance Managers (Puerto Rico) Inc.	304 Ponce De Leon, Suite 1000, San Juan, PR 00918	U.S.	Ordinary shares	100
Aon Insurance Managers (USA) Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Insurance Managers (USVI) Inc.	5093 Dronningens Gade, St. Thomas, USVI 00802	U.S.	Ordinary shares	100
Aon International Holdings, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Life Agency of Texas, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100



Name of Company	Address	Country	Holding	% Holding
Aon Mexico Holdings, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Premium Finance, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Private Risk Management Agency, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Property Risk Consulting, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Realty Services, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Retirement Plan Advisors, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Consultants, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Insurance Services West, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services (Holdings) of Latin America, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services (Holdings) of the Americas, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services Central, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services Companies, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares and Preference shares	100
Aon Risk Services Northeast, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services South, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services Southwest, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services, Inc. of Florida	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services, Inc. of Hawaii	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services, Inc. of Maryland	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Services, Inc. of Washington, D.C.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Risk Solutions of Puerto Rico, Inc.	304 Ponce De Leon, Suite 1000, San Juan, PR 00918	U.S.	Ordinary shares	100
Aon Securities LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Service Corporation	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Services Group, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Special Risk Resources, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon TC Holdings, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Trust Company LLC	4 Overlook Point, Lincolnshire, IL 60069	U.S.	Ordinary shares	100
Aon Underwriting Managers, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon US Holdings 2, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon US Holdings, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Ward Financial Corporation	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon/Albert G. Ruben Insurance Services, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
ARM International Corp.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
ARM International Insurance Agency Corp.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
ARMRISK CORP.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares and Preference shares	100
AS Holdings, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
ASPN Insurance Agency, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Association of Rural and Small Town Americans	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Assurance Licensing Services, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
B E P International Corp.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Benefit Marketing Solutions, L.L.C.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Blanch Americas, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
BMS Insurance Agency, L.L.C.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Bowes & Company, Inc., of New York	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100



Name of Company	Address	Country	Holding	% Holding
Cammack Health LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Cananwill Corporation	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Cananwill, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Cananwill, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
CEREP III Secondary Manager, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
CFSSG Real Estate Partners I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
CFSSG Real Estate Partners II, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
CIF-H GP LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Citadel Insurance Managers, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Coalition for Benefits Equality and Choice	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Custom Benefit Programs, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
cut-e USA Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
E.W. Blanch International, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Elysium Digital, L.L.C.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Express Merger Sub, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Financial & Professional Risk Solutions, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Futurity Group, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Gotham Digital Science, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
GPE IV Korea Feeder General Partner, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Grant Park Capital, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
GTCR/AAM Blocker Corp.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Healthy Paws Pet Insurance LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Hewitt Insurance, Inc.	304 Ponce De Leon, Suite 1000, San Juan, PR 00918	U.S.	Ordinary shares	100
Hewitt International Holdings LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Hogg Robinson North America, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Huntington T. Block Insurance Agency, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Impact Forecasting, L.L.C.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
INPOINT, INC.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
International Risk Management (Americas), Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
International Space Brokers, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
IRM/GRC Holding Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
J H Minet Puerto Rico Inc.	304 Ponce De Leon, Suite 1000, San Juan, PR 00918	U.S.	Ordinary shares	100
JDPT Manager, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Johnson Rooney Welch, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
K & K Insurance Group, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
KVT GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Lake Tahoe II GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Lake Tahoe III GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Lake Tahoe IV GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
McLagan Partners Asia, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
McLagan Partners, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Membership Leasing Trust	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Minet Holdings Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Minet Re North America, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Modern Survey, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary Shares	100
Muirfield Underwriters, Ltd.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary Shares	100
Paragon Strategic Solutions Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100



Name of Company	Address	Country	Holding	% Holding
PathWise Solutions Group LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Penn Square I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	50
Penn Square II, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	50
Penn Square Manager I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Penn Square Manager II, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
PGOF I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	50
PGOF Manager I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Premier Auto Finance, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Private Equity Partnership Structures I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Protective Marketing Enterprises, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
SA Special Situations General Partner, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Scratch Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Specialty Benefits, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Strategic Manager-III, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Stroz Friedberg Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Stroz Friedberg Investigations LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Stroz Friedberg, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
The Key West Saxon Group, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
The Townsend Group, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Townsend Alpha Manager I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Townsend Alpha Manager II, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Townsend Alpha Manager III, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Townsend Great Lakes and Plains GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Townsend Group Advisors, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	51
Townsend Holdings LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Townsend REF GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Townsend Strategic Ventures GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
TownSquare Alpha Manager I-A, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	50
TTG Core Plus Investments, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
TTG German Investments I, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
TTG Manager, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Underwriters Marine Services, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Ward Financial Group, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
West Lake General Partner, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
West Lake II GP, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
White Rock (District of Columbia) PCC Ltd.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
White Rock USA Ltd.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Worldwide Integrated Services Company	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Wrapid Specialty, Inc.	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
WT Government Services, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
WT Technologies, LLC	200 E. Randolph St., Chicago, IL 60601	U.S.	Ordinary shares	100
Aon Ukraine LLC	M. Amosova, 12 03038 Kyiv	Ukraine	Ordinary shares	100
Aon (DIFC) Gulf Limited	DIFC, Currency House Tower 2, Level 5 Dubai, United Arab Emirates P.O. Box 506746	United Arab Emirates	Ordinary shares	100
Aon Hewitt Middle East Limited	DIFC, Currency House Tower 2, Level 5 Dubai, United Arab Emirates P.O. Box 10764	United Arab Emirates	Ordinary shares	100
Aon Management Services (Middle East) Limited	2468, 24th Floor, Al Sila Tower, Abu Dhabi Global Market Square, Al Maryah Island, Abu Dhabi, United Arab Emirates	United Arab Emirates	Ordinary shares	100



Name of Company	Address	Country	Holding	% Holding
Aon Retirement Solutions Limited	DIFC, Currency House Tower 2, Level 5 Dubai, United Arab Emirates P.O. Box 10764	United Arab Emirates	Ordinary shares	100
Cut-e Consult DMCC	Mayfair executive office #3703-04 37th floor Jumeira Business Centre 2, JLT, Dubai, UAE	United Arab Emirates	Ordinary shares	100
Stroz Friedberg Risk Management Limited	Unit 34, Level 3, Gate Village Building 10, Dubai International Financial Centre, PO Box 125115, Dubai, United Arab Emirates	United Arab Emirates	Ordinary Shares	100
Aon Benfield Middle East Limited	DIFC, Currency House Tower 2, Level 5 Dubai, United Arab Emirates P.O. Box 10764	United Arab Emirates	Ordinary shares	100
Aon Benfield Latin America SA	Juncal 1305, piso 21	Uruguay	Ordinary shares	100
Marinero Dundas SA	Juncal 1305, piso 21	Uruguay	Ordinary shares	95
Administradora Aon, C.A.	Avenida Luis Roches de Altamira con 3ra. Transversal de Los Palos Grandes, Edificio Seguros Nuevo Mundo, pisos 8 y 9, Urbanización Altamira, Caracas, Venezuela	Venezuela	Ordinary shares	100
Aon Group Venezuela, Corretaje de Reaseguros, C.A.	Avenida Principal del Bosque, Edificio Pichincha, Pent House, Chacaito, Caracas 1080, Venezuela	Venezuela	Ordinary shares	100
Aon Risk Services Venezuela, Corretaje de Seguros C.A.	Avenida Luis Roches de Altamira con 3ra. Transversal de Los Palos Grandes, Edificio Seguros Nuevo Mundo, pisos 8 y 9, Urbanización Altamira, Caracas, Venezuela	Venezuela	Ordinary shares	100
Aon Vietnam Limited	Unit 1201, 12th Floor, Hanoi Central Office Building, 44B Ly Thuong Kiet Street, Hoan Kiem District	Vietnam	Ordinary shares	100

(1) These entities are direct subsidiaries of Aon plc.

Aon consolidates all subsidiaries with ownership exceeding 50%, unless otherwise noted above.



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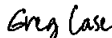
PARENT COMPANY STATEMENTS OF FINANCIAL POSITION

<i>(millions, except nominal value)</i>	<i>Notes</i>	<i>As of December 31,</i>	
		2019	2018
Assets			
Current assets			
Cash and cash equivalents ⁽¹⁾		\$ —	\$ 1
Intercompany receivables	7	235	146
Other current assets		6	47
Total current assets		241	194
Non-current assets			
Deferred tax assets	14	13	6
Intercompany notes receivable, net	10	811	347
Other non-current assets		—	1
Investments in subsidiaries	6	53,640	43,183
Total non-current Assets		54,464	43,537
Total assets		\$ 54,705	\$ 43,731
Liabilities and equity			
Liabilities			
Current liabilities			
Accounts payable and accrued liabilities	8	\$ 45	\$ 55
Short-term debt and current portion of long-term debt	9	2,218	467
Intercompany payables	8	241	219
Other current liabilities	8	—	1
Total current liabilities		2,504	742
Non-current liabilities			
Long-term debt	9	4,223	4,230
Other non-current liabilities		1	1
Total non-current liabilities		4,224	4,231
Total liabilities		6,728	4,973
Equity			
Ordinary shares - \$0.01 nominal value Authorized: 750 shares (issued: December 31, 2019 - 232.1; December 31, 2018 - 240.1)		2	2
Share premium reserve		524	472
Revaluation reserves		12,548	32,997
Retained earnings	12	34,903	5,287
Total equity		47,977	38,758
Total liabilities and equity		\$ 54,705	\$ 43,731

(1) Cash and cash equivalents were \$24 thousand at December 31, 2019 and \$567 thousand at December 31, 2018.

Profits for the Parent Company were \$773 million and \$1.6 billion at December 31, 2019 and 2018, respectively. The financial statements of Aon plc (registered number 07876075) were approved by the Board of Directors on April 30, 2020.

Signed on behalf of the Board

DocuSigned by:
/S/ 
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The notes on pages 142 to 152 form an integral part of these financial statements.



PARENT COMPANY STATEMENTS OF SHAREHOLDERS' EQUITY

<i>(millions)</i>	<i>Notes</i>	Ordinary shares	Share premium account	Revaluation reserves	Retained Earnings	Total
Balance at January 1, 2018		\$ 2	\$ 430	\$ 32,660	\$ 5,372	\$ 38,464
Adoption of new accounting guidance		—	—	—	(2)	(2)
Adjusted beginning balance		2	430	32,660	5,370	38,462
Net income		—	—	—	1,564	1,564
Shares issued - employee stock compensation plans		—	42	—	(190)	(148)
Shares purchased		—	—	—	(1,454)	(1,454)
Tax benefit - employee benefit plans		—	—	—	36	36
Revaluation reserves	6	—	—	337	—	337
Share-based compensation expense		—	—	—	343	343
Dividends to shareholders	13	—	—	—	(382)	(382)
Net purchases of shares from noncontrolling interests		—	—	—	—	—
Balance at December 31, 2018		\$ 2	\$ 472	\$ 32,997	\$ 5,287	\$ 38,758
Net income		—	—	—	773	773
Shares issued - employee stock compensation plans		—	52	—	(183)	(131)
Shares purchased		—	—	—	(1,960)	(1,960)
Tax benefit - employee benefit plans		—	—	—	85	85
Revaluation reserves	6	—	—	10,551	—	10,551
Issuance of D shares	13	31,000	—	(31,000)	—	—
Capital reduction of D shares	13	(31,000)	—	—	31,000	—
Share-based compensation expense		—	—	—	311	311
Dividends to shareholders	13	—	—	—	(410)	(410)
Balance at December 31, 2019		\$ 2	\$ 524	\$ 12,548	\$ 34,903	\$ 47,977

The notes on pages 142 to 152 form an integral part of these financial statements.



PARENT COMPANY STATEMENTS OF CASH FLOWS

(millions)	Notes	Years ended December 31	
		2019	2018
Cash flows from operating activities			
Net income		\$ 773	\$ 1,564
Adjustments to reconcile net income to cash provided by operating activities:			
Share-based compensation expense	3	29	45
Deferred income taxes	14	(6)	4
Change in assets and liabilities:			
Accounts payable and accrued liabilities		(10)	—
Current income taxes	14	(5)	(45)
Other assets and liabilities		(553)	(37)
Cash provided by operating activities		228	1,531
Cash flows from investing activities			
Proceeds from investments		402	355
Payments for investments		—	(13)
Cash provided by investing activities		402	342
Cash flows from financing activities			
Share repurchase	12	(1,960)	(1,470)
Advances from affiliates		58	96
Issuance of shares for employee benefit plans		(80)	(104)
Issuance of debt	9	4,629	1,723
Repayment of debt	9	(2,868)	(1,736)
Cash dividends to shareholders	13	(410)	(382)
Cash used for financing activities		(631)	(1,873)
Effect of exchange rates on cash and cash equivalents		—	—
Net increase in cash and cash equivalents		(1)	—
Cash and cash equivalents at beginning of period ⁽¹⁾		1	
Cash and cash equivalents at end of period ⁽¹⁾		\$ —	\$ 1

(1) \$24 thousand at December 31, 2019 and \$567 thousand at December 31, 2018.

The notes on pages 142 to 152 form an integral part of these financial statements.



NOTES TO PARENT COMPANY FINANCIAL STATEMENTS

1. Basis of Presentation

The financial statements of the Parent Company have been prepared in accordance with International Financial Reporting Standards ("IFRS") as endorsed by the European Union and the Companies Act of 2006 applicable to companies reporting under IFRS. The Parent Company Financial Statements have been prepared on a historical cost basis unless otherwise noted.

The Parent Company has also adopted the exemption of presenting the statement of income account as permitted by section 408 of the Companies Act 2006. The Parent Company's net income for the year ended December 31, 2019 and 2018 was \$773 million and \$1,564 million, respectively.

The Parent Company Financial Statements have been prepared on a going concern basis. The directors have considered the appropriateness of the going concern basis in the Report of the Directors on page 45.

The Parent Company Financial Statements and related notes have been prepared and presented in U.S. dollars ("USD"), being the Parent Company's functional and presentational currency.

Fair Value of Investment in Subsidiaries

For the year ended December 31, 2018, the Parent Company made a voluntary policy election to change the measurement of its investment in subsidiary balance from cost to fair value. Management believes as Aon plc is the top holding entity of a listed group, fair value provides a more accurate reflection of the Parent Company's underlying holdings as compared to the cost method. Aon has made the irrevocable election to measure its investment in subsidiary instruments as fair value through OCI, in accordance with IFRS 9.

2. Summary of Significant Accounting Principles and Practices

The Parent Company Financial Statements have been prepared using accounting policies, principals, practices, and critical accounting estimates and judgments consistent with the Consolidated Financials Statements, where relevant. Note 2 "Summary of Significant Accounting Principles and Practices" of the Notes to the Consolidated Financials Statements of the Company, should be read in addition to the intercompany accounting policies addressed below.

Investments in Subsidiaries

Investments in subsidiaries are stated at fair value and classified as Level 3 investments. Subsequent remeasurement of the fair value is adjusted through OCI.

Financial Assets and Liabilities

Intercompany financial assets and liabilities on the Parent Company Financial Statements are accounted for in accordance with IFRS 9 and primarily classified as amortized cost. These intercompany balances are included within Intercompany receivables, Intercompany notes receivables, net, and Intercompany payables on the Parent Company Statements of Financial Position.

The Parent Company will utilize an ECL approach to assess credit loss on its intercompany balances. To determine whether a financial instrument has low credit risk, the Parent Company will apply internal credit risk ratings or other methodologies that consider the risks and the type of financial instruments that are being assessed. Further, the Parent Company determines both external and internal factors to assess whether the financial instrument carries minimal risk of default whereas a market participant would have the same perspective when taking into account all of the terms and conditions of the financial instrument.

Refer to Note 2 "Summary of Significant Accounting Principles and Practices" to the Consolidated Financial Statements of the Company for the ECL approach utilized for third party receivables, which is consistent with the Parent Company's approach for assessing intercompany receivables.

At inception of a loan agreement, the Parent Company will determine the classification of credit risk for its counterparty utilizing various valuation techniques. At each reporting period subsequent to inception of the instrument, the Parent Company will assess whether there has been a significant change in the counterparty's credit risk and quantify the ECL using either a 12-month or lifetime loss approach in accordance with IFRS 9. An investment grade entity is considered low risk and Aon plc will apply the 12-month ECL. If the entity is below investment grade at inception of the instrument, but there is no significant change in the credit risk at the reporting date, the Parent Company will continue to apply a 12-month ECL approach. If the credit risk significantly increases subsequent to the inception of the loan, the Parent Company will calculate a lifetime ECL at the reporting date.



3. Employees

The Parent Company employed certain officers during the years ended December 31, 2019 and 2018. These officers are identified as Aon's key management personnel. Information regarding directors' remunerations, interests in stock, stock options, and pension benefits for consolidated Aon plc is included within the Directors' Remuneration Report contained in this report. Information regarding directors' remunerations for the Parent Company is included in Note 4 "Directors' Remuneration."

The number of persons employed by the Parent Company was 4 and 13 as of December 31, 2019 and 2018, respectively.

Employee costs were as follows (in millions):

Years ended December 31	2019	2018
Wages and salaries	\$ 3	\$ 6
Social security costs	6	9
Share based compensation expense ⁽¹⁾	29	45
Other, primarily employee benefits	7	12
Total employee costs	\$ 45	\$ 72

(1) Refer to Note 14 "Share-Based Compensation Plans" to the Consolidated Financial Statements of the Company for additional information regarding the Company's share-based compensation plans.

4. Directors' Remuneration

Gregory C. Case was the only director of the Parent Company during the period who was also a director or employee of other Group companies. Mr. Case, who is the Parent Company's sole executive director, serves as the Company's Chief Executive Officer, and receives his remuneration for serving in that role. Information regarding Mr. Case's remuneration is disclosed in Note 19 "Directors' Emoluments" to the Consolidated Financial Statements of the Company. Stock compensation expense for non-executive directors was \$2 million in both the years ended December 31, 2019 and 2018. Further information regarding the non-executive directors' remunerations is disclosed in audited section of the Directors' Remuneration Report contained in this report.

5. Auditor's Remuneration

The actual auditor's remuneration for the statutory audit is analysed as follows (in thousands):

Years ended December 31	2019	2018
Audit of the individual financial statements	\$ 256	\$ 253

Fees paid to the Company's auditor, Ernst & Young LLP and its associates, for services other than the statutory audit of the Company and other Group undertakings, are disclosed in Note 20 "Auditors' Remuneration" to the Consolidated Financial Statements of the Company.

6. Investments in Subsidiaries

Details of the Parent Company's direct subsidiaries are detailed as follows:

Name of company	Country of incorporation ⁽¹⁾	Holdings	Proportion of voting rights and shares held
Aon Bermuda Holding Company Limited	Bermuda	Ordinary shares	100%
Aon Group Holdings International 1 B.V.	Netherlands	Ordinary shares	100%
Aon U.S. & International Holdings Limited	U.K.	Ordinary shares	100%

(1) Refer to Note 24 "Group Undertakings" to the Consolidated Financial Statements of the Company for the registered addresses of these subsidiaries.

In December 2018, Aon plc obtained direct ownership in two subsidiaries, Aon U.S. & International Holdings Limited and Aon Bermuda Holding Company Limited, that were previously indirectly owned subsidiaries. Additionally, Aon plc transferred direct ownership of Aon Global Holdings Limited to Aon U.S. & International Holdings Limited.



Changes in investment in subsidiaries for the years ended are as follows (in millions):

	Total
As of January 1, 2018	\$ 42,904
Capital contributions	303
Returns of capital	(361)
Fair value adjustment	337
As of December 31, 2018	43,183
Capital contributions	314
Returns of capital	(408)
Fair value adjustment	10,551
As of December 31, 2019	\$ 53,640

The fair value of the Parent Company's direct subsidiaries as of December 31, 2019 and December 31, 2018, respectively, are as follows (in millions):

As of	December 31, 2019	December 31, 2018
Aon Group Holdings International I B.V.	\$ 25	\$ 21
Aon U.S. & International Holdings Limited	46,655	35,762
Aon Bermuda Holding Company Limited	6,960	7,400
Total	\$ 53,640	\$ 43,183

The Parent Company's investment in subsidiary balances are classified as Level 3 investments. The fair value estimation of the Parent Company's direct subsidiaries considered the Income, Market, and Cost Approaches. IFRS describes fair value as a market-based measurement, not an entity-specific measurement. As such, when determining fair value, the assumptions used were consistent with those of a market participant. In quantifying the fair value under the Income and Market Approaches, the Parent Company utilized third party specialists that used a variety of market inputs, including historical industry performance, to determine key assumptions, such as the terminal growth and discount rates. The Cost Approach, used for non-operating companies, adjusts the asset and liability balances on the investment entity's balance sheet to approximate their fair value.

Key assumptions used in estimating fair value under the Income Approach are shown below:

	Aon Group Holdings International I B.V.	Aon U.S. & International Holdings Limited
As of December 31, 2019		
Long-term Growth Rate %	1%	2.0 - 2.8%
Discount Rate %	12.5 - 13.5%	7.5 - 13.5%
As of December 31, 2018		
Long-term Growth Rate %	1%	2.0 - 2.8%
Discount Rate %	13.5 - 14.5%	8.0 - 14.5%

A hypothetical 25 to 50 basis point increase or decrease in the discount rate could change the fair value of the total investment by 5% or (5)%, respectively. A hypothetical 25 to 50 basis point increase or decrease in the long-term growth rate could change the fair value of the total investment balance by 3% or (3)%, respectively.

For a complete listing of all directly and indirectly-owned subsidiaries, see Note 24 "Group Undertakings" to the Consolidated Financial Statements.



7. Receivables

(millions)	As of December 31	
	2019	2018
Other intercompany receivables	\$ 201	\$ 141
Interest on intercompany notes receivable	34	5
Intercompany receivables	\$ 235	\$ 146

8. Payables

(millions)	As of December 31	
	2019	2018
Intercompany payables	\$ 241	\$ 219
Accounts payable and accrued liabilities	45	55
Other current liabilities	—	1
Total	\$ 286	\$ 275

9. Debt

The following is a summary of outstanding debt (in millions):

As of December 31	2019	2018
Commercial paper	\$ 112	\$ 250
Bank overdraft	2,106	217
2.80% Senior Notes due March 2021	399	398
4.00% Senior Notes due November 2023	348	348
3.50% Senior Notes due June 2024	597	596
3.875% Senior Notes due December 2025	746	746
2.875% Senior Notes due May 2026 (EUR 500M)	550	562
4.25% Senior Notes due December 2042	199	198
4.45% Senior Notes due May 2043	247	246
4.60% Senior Notes due June 2044	544	544
4.75% Senior Notes due May 2045	593	592
Total debt	6,441	4,697
Less: Short-term and current portion of long-term debt	2,218	467
Total long-term debt	\$ 4,223	\$ 4,230

Bank Overdraft

The bank overdraft arises in connection with the Group's multicurrency cash pools with third party banks, in which various Aon entities participate. Individual Aon entities are permitted to overdraw on their individual accounts, provided the overall balance does not fall below zero.

Revolving Credit Facilities

As of December 31, 2019, Aon plc had two primary committed credit facilities outstanding: its \$900 million multi-currency U.S. credit facility expiring in February 2022 and its \$400 million multi-currency U.S. credit facility expiring in October 2023. On February 27, 2020, the Company entered into an agreement to increase the borrowing limit of the \$400 million credit facility to \$750 million. Refer to Note 16 "Subsequent Events" for additional details.

Each of these facilities includes customary representations, warranties, and covenants, including financial covenants that require Aon to maintain specified ratios of adjusted consolidated EBITDA to consolidated interest expense and consolidated debt to adjusted consolidated EBITDA, in each case, tested quarterly. At December 31, 2019, Aon did not have borrowings under either credit facility, and was in compliance with the financial covenants and all other covenants contained therein during the twelve months ended December 31, 2019.



Commercial Paper

The Parent Company has established a European multi-currency commercial paper program which provides for commercial paper to be issued in an aggregate principal amount of up to €525 million. The European commercial paper program is fully and unconditionally guaranteed by Aon Corporation.

Commercial paper outstanding, which is included in Short-term debt and current portion of long-term debt in the Parent Company's Statement of Financial Position, is as follows (in millions):

As of December 31	2019	2018
Commercial paper outstanding	\$ 112	\$ 250

The weighted average commercial paper outstanding and its related interest rates are as follows:

Years ended December 31	2019	2018
Weighted average commercial paper outstanding	\$ 417	\$ 298
Weighted average interest rate of commercial paper outstanding	(0.28)%	(0.25)%

Repayments

Repayments of total debt are as follows (in millions):

As of December 31	2019	2018
Wholly repayable within five years	\$ 3,562	\$ 1,213
Not wholly repayable within five years	2,879	3,484
Total	\$ 6,441	\$ 4,697

Fair Value and Interest Rate Risk

The following table discloses the Parent Company's debt instruments where the carrying amounts and fair values differ (in millions):

As of December 31	2019		2018	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Long-term debt	\$ 4,223	\$ 4,671	\$ 4,230	\$ 4,211

A hypothetical 1% increase or decrease in interest rates would have the following impact upon the fair value of Aon plc's debt instruments:

As of December 31	2019		2018	
	+1%	-1%	+1%	-1%
Change in fair value	(8)%	9%	(8)%	9%



Changes in liabilities arising from financing activities

Liabilities arising from financing activities include commercial paper and term notes. A summary of the changes arising from cash flows and non-cash changes is shown below:

	Commercial Paper	Term Notes	Cash Pools	Total
As of January 1, 2018	\$ —	\$ 4,252	\$ 511	\$ 4,763
Cash flows:				
Principal - issuances	1,723	—	—	1,723
Principal - repayments	(1,441)	—	(295)	(1,736)
Non-cash charges:				
Amortization of bond issue costs	—	4	—	4
Foreign exchange (gains) losses and other	(32)	(26)	1	(57)
As of December 31, 2018	250	4,230	217	4,697
Cash flows:				
Principal - issuances	2,739	—	1,889	4,628
Principal - repayments	(2,868)	—	—	(2,868)
Non-cash charges:				
Amortization of bond issue costs	—	5	—	5
Foreign exchange (gains) losses and other	(9)	(12)	—	(21)
As of December 31, 2019	\$ 112	\$ 4,223	\$ 2,106	\$ 6,441

10. Intercompany Notes

(millions)	As of December 31,	
	2019	2018
2.95% Notes due May 2026	\$ 231	\$ 236
4.35% Notes due December 2042	112	111
6.5% Notes due September 2021	468	—
Total	\$ 811	\$ 347

On December 12, 2012, Aon Corporation borrowed \$166 million aggregate principal amount of 4.35% Notes due 2042 from Aon plc in connection with an exchange offer of its outstanding 8.205% external junior subordinated deferrable interest debentures due January 2027. In connection with this exchange, the Aon plc received a premium of \$59 million which will be amortized into intercompany interest income over the life of the new notes.

On December 14, 2017, a subsidiary of Aon plc early settled the €191 million (\$226 million at December 31, 2017 exchange rates) loan issued on June 14, 2014, which had an original maturity date of May 2026. Also on December 14, 2017, a subsidiary of Aon plc borrowed €209 (\$248 million at December 31, 2017 exchange rates) aggregate principal amount of 2.95% Notes due May 2026.

On October 9, 2019, a subsidiary of Aon plc distributed its \$470 million aggregate principal amount of 6.5% Notes due 2021 to Aon plc.

11. Guarantees

The Parent Company has entered into a series of agreements to guarantee certain debt instruments of Aon Corporation and its subsidiaries. The following debt instruments are guaranteed by the Parent Company:

- A \$900 million U.S. multi-currency revolving loan credit facility used by Aon plc, Aon Corporation, and certain of Aon Corporation's subsidiaries to fund operations. The facility expires in February 2022 and has a commitment fee of 12.5 basis points on the unused portion of the facility. The rate on borrowing from this facility varies based upon the prevalent market rate of several benchmarks plus a margin ranging from 0 to 100 basis points. There are no borrowings under this facility as of December 31, 2019.
- A \$400 million U.S. revolving credit facility used by Aon plc, Aon Corporation, and certain designated subsidiaries to fund



operations. This facility expires in October 2022 and has commitment fees of 12.5 basis points on the unused portion of the facility. The rate on borrowings from this facility varies based upon the prevalent market rate of several benchmarks plus a margin ranging from 0 to 100 basis points. There are no borrowings under this facility as of December 31, 2019.

- Commercial paper issued by Aon Corporation. There was no commercial paper issued by Aon Corporation at December 31, 2019.
- On March 19, 2019, the Parent Company entered into various agreements pursuant to which it agreed to guarantee certain intercompany debt obligations of an indirectly held subsidiary. The term of the underlying intercompany debt securities is 5 years.
- Six term loans issued by Aon Corporation.

The following table summarizes the remaining term loans that are guaranteed by the Parent Company and their respective balances at December 31, 2019:

Issue Type	Debt Outstanding (millions)	Coupon	Maturity
Sr. Unsecured Debt	\$350	4.50%	December 15, 2028
Sr. Unsecured Debt	\$600	5.00%	September 30, 2020
Jr. Sub Debt	\$521	8.21%	January 1, 2027
Sr. Unsecured Debt	\$300	6.25%	September 30, 2040
Sr. Unsecured Debt	\$750	3.75%	May 2, 2029
Sr. Unsecured Debt	\$500	2.20%	November 15, 2022

12. Ordinary Shares

(millions, except thousands of shares)	December 31,	
	2019	2018
<i>Allotted and called up and fully paid:</i>		
Class A Ordinary Shares of \$0.01 each (December 31, 2019 - 232,055; 2018 - 240,092) ⁽¹⁾	\$ 2	\$ 2
Class B Ordinary Shares of £0.40 each (December 31, 2019 - 125; 2018 - 125) ⁽²⁾	—	—
Total	\$ 2	\$ 2

(1) Per the Articles of Association, Class A Ordinary Shares have voting rights and rights to dividends or distributions.

During 2019, the Parent Company repurchased in the open market 10.5 million Class A Ordinary Shares having a nominal value of \$0.01 each in the Capital of the Parent Company for a total consideration of \$2.0 billion. Additionally, the Parent Company issued 2.4 million Class A Ordinary Shares having a nominal value of \$0.01 each in the Capital of the Parent Company for a total consideration of \$52 million related to employee benefit plans and employee compensation.

During 2018, the Parent Company repurchased in the open market 10.0 million Class A Ordinary Shares having a nominal value of \$0.01 each in the Capital of the Parent Company for a total consideration of \$1.4 billion. Additionally, the Parent Company issued 2.5 million Class A Ordinary Shares having a nominal value of \$0.01 each in the Capital of the Parent Company for a total consideration of \$42 million related to employee benefit plans and employee compensation.

(2) The Parent Company has outstanding 125,000 Class B Ordinary Shares of £0.40 each, held by Aon Corporation. The Class B Ordinary Shares have no voting rights or rights to dividends or distributions as they continue to be held by a subsidiary undertaking.

13. Shareholders' Equity

The Parent Company had distributable reserves in excess of \$33.1 billion and \$2.2 billion as at December 31, 2019 and 2018, respectively. In July 2019, the Parent Company issued 236.6 million shares having a nominal value of \$131.01 per share, each of since redeemable Class D Ordinary Shares to Aon Corporation as a fully paid bonus share, thereby capitalizing the revaluation reserve. On July 16, 2019 the Parent Company received approval from the High Courts of England and Wales to reduce its Share Capital. As a result of this approval, the ordinary shares of \$31 billion were cancelled and distributable reserves of \$31 billion were recognized. This process resulted in the cancellation of the Class D Ordinary Shares. This reduction in share capital to create additional distributable reserves of \$31 billion will support the payment of possible future dividends or future share repurchases, if and to the extent declared by the directors in compliance with their duties under U.K. law.

The Parent Company paid dividends on its ordinary shares of \$410 million and \$382 million for the years ended December 31, 2019 and 2018, respectively. Dividends paid per Class A Ordinary Share were \$1.72 and \$1.56 for the years ended December 31, 2019 and 2018, respectively.



Future dividends on Aon plc ordinary shares, if any, and the timing of declaration of any such dividends, will be at the discretion of the Board of Directors of Aon plc and will depend on, among other things, our results of operations, cash requirements and surplus, financial condition, contractual restrictions and other factors that the Board of Directors of Aon plc may deem relevant, as well as our ability to pay dividends in compliance with the Companies Act 2006.

14. Income Taxes

The tax expense (benefit) incurred on ordinary activities is comprised of (in millions):

Years ended December 31	2019	2018
Current tax	\$ (4)	\$ (47)
Deferred tax	(3)	3
Adjustment recognized for prior periods	(3)	3
Total	\$ (10)	\$ (41)

The tax charges for the years ended December 31, 2019 and 2018 were lower than those calculated using the U.K. standard rate of corporation tax of 19%. The differences are reconciled below (in millions):

Years ended December 31	2019	2018
Income before taxes	\$ 763	\$ 1,523
Tax at the statutory rate of 19%	\$ 145	\$ 289
Adjustment recognized for prior periods	(3)	3
Current year temporary differences not recognized	25	7
Expenses not deductible for tax purposes	7	1
Share-based payments	(1)	5
Income not taxable	(183)	(346)
Income tax (benefit)/expense	\$ (10)	\$ (41)

Amounts charged directly to equity with respect to share-based payments (in millions):

Years ended December 31	2019	2018
Deferred tax assets	\$ (1)	\$ 1
Current tax	(2)	(2)
Total	\$ (3)	\$ (1)

Change in Statutory Tax Rates

The headline rate of UK corporation tax is currently 19%. Finance Act 2016 included a reduction in the UK headline rate to 17% from April 1, 2020. Temporary differences at the balance sheet date have been measured using the enacted tax rates and reflected in these financial statements.

In, March 2020, the UK Government passed a resolution to reverse the planned rate reduction and to maintain the current rate of 19%. This resolution does not constitute substantive enactment at the balance sheet date and therefore the temporary differences at the balance sheet date continue to be measured at the enacted rate. Were the deferred tax position to be recalculated at 19%, this would result in an increase in the deferred tax asset in the balance sheet of \$1 million.

Deferred tax in the income statement (in millions):

Years ended December 31	2019	2018
Share-based payments	\$ 1	\$ 3
Unused interest expense	(7)	—
Other provisions	3	—
Total deferred tax movement	\$ (3)	\$ 3



Deferred tax assets are comprised of (in millions):

Years ended December 31	2019		2018	
Share-based payments	\$	6	\$	6
Unused interest expense		7		—
Other provisions		—		—
Deferred tax asset	\$	13	\$	6

Deferred tax movements are as follows (in millions):

Years ended December 31	2019		2018	
Opening balance	\$	6	\$	11
Credited (charged) to income statement		3		(3)
Credited (charged) to equity		1		(1)
Adjustment recognized for prior periods		3		(1)
Closing balance	\$	13	\$	6

The Parent Company has \$158 million (2018: \$48 million) of unused interest expense as of December 31, 2019 for which no deferred tax asset has been recognized.

15. Related-Party Transactions

Aon plc receives dividend and interest income from subsidiaries and pays interest to those subsidiaries in the normal course of business. These activities are reflected in the table below (in millions):

Years ended December 31	2019		2018	
Intercompany dividend income	\$	958	\$	1,800
Intercompany interest income		22		15
Intercompany other income (expense)		11		(49)
Total	\$	991	\$	1,766

Outstanding related party balances are comprised of the following:

Intercompany Receivables

For further information on Aon plc's Intercompany receivables, see Note 7 "Receivables" to the Parent Company Financial Statements.

Intercompany Payables

For further information on Aon plc's Intercompany payables, see Note 8 "Payables" to the Parent Company Financial Statements.

Guarantees

In connection with the Redomestication, Aon plc entered into various agreements pursuant to which it agreed to guarantee the obligations of Aon Corporation and other subsidiaries arising under issued and outstanding debt securities. See Note 11 "Guarantees" to the Parent Company Financial Statements for additional information. In addition, Aon plc entered into certain other financing arrangements as part of the normal course of business.

Incentives Program

As part of its ongoing effort to attract and retain top talent, Aon plc maintains a competitive incentive program, which includes share-based compensation, options, performance awards, and deferred cash. Aon plc issues awards on behalf of colleagues worldwide and is reimbursed by subsidiaries on an annual basis.



Key Management Personnel

See the Directors' Remuneration Report and Note 3 "Employees" to the Parent Company Financial Statements for additional information on the compensation of key management personnel.

Intercompany Derivatives

The Parent Company is exposed to changes in foreign currency exchange rates. To manage this risk, the Parent Company uses foreign exchange derivatives with Aon Overseas Holdings Limited to economically hedge the currency exposure of the Parent Company's liquidity profile, including monetary assets or liabilities that are denominated in a non-functional currencies. These derivatives are not accounted for as hedges, and changes in fair value are recorded each period in Intercompany other income (expense) in the Statements of Income. These contracts, typically forward contracts with a 90-day basis, are executed close to the last day of the period, thereby resulting in nominal fair values at the balance sheet date.

Investments in Subsidiaries

For further information on Aon plc's Investments in subsidiaries, see Note 6 "Investments in Subsidiaries" to the Parent Company Financial Statements.

Intercompany Loan Receivables

For further information on Aon plc's Intercompany loan receivables, see Note 10 "Intercompany Notes" to the Parent Company Financial Statements.

16. Subsequent Events

Dividends

In January, 2020, the Parent Company declared dividends of per share of \$0.44 for a total cost of \$102.1 million. The dividends were paid in February, 2020. In April 2020, the Company declared dividends of \$0.44 per share. The dividends will be paid in May 2020.

Repurchase of Shares

During the period from January 1, 2020 to March 17, 2020, the Parent Company repurchased 2.2 million shares at an average price per share of \$209.55 for a total cost of \$461 million. At March 17, 2020, the remaining authorized amount for share repurchase under the Share Repurchase Programs is \$1.6 billion. The amount of shares repurchased after this date and prior to authorization of the financial statements on April 30, 2020 was insignificant to the Parent Company Financial Statements.

Commercial Paper

As of April 29, 2020, the Parent Company had €360 million (\$390 million at April 29, 2020 exchange rates) of commercial paper borrowings outstanding on the European commercial paper program. The proceeds from the issuance of commercial paper will be used to fund short-term working capital needs. The amount of commercial paper borrowed after this date and prior to authorization of the financial statements on April 30, 2020 was insignificant to the Parent Company Financial Statements.

On February 27, 2020, the Company, Citibank, N.A., in its capacity as administrative agent, and the other parties thereto entered into an agreement with respect to the Five-Year Credit Agreement, dated October 19, 2017. The agreement increases the aggregate commitments available to be borrowed under the Five-Year Credit Agreement by \$350 million, to an aggregate amount equal to \$750 million. All other material terms and provisions of the Five-Year Credit Agreement remain substantially the same as the terms and provisions in place immediately prior to the effectiveness of the agreement.

Business Combination Agreement

On March 9, 2020, the Company and Willis Towers Watson Public Limited Company, an Irish public limited company ("WTW"), entered into a business combination agreement with respect to a combination of the parties. At the effective date of the combination, WTW shareholders will be entitled to receive 1.08 newly issued Class A ordinary shares, nominal value \$0.01 per share, of Aon Ireland in exchange for each ordinary share of WTW held by such holders. The combination is expected to be completed in the first half of 2021.

On April 2, 2020 and in connection with the Ireland Reorganization, the Parent Company entered into an assignment with Ireland plc whereby the Parent Company assigned all rights and obligations related to the business combination agreement to Ireland plc.



Changes to the Parent Entity Subsidiary Structure

On February 28, 2020, the Parent Company contributed \$450 million of cash and its intercompany note receivable due from Aon U.S. & International Holdings Limited ("AUIHL") of \$470 million to its direct subsidiary AUIHL, in exchange for additional shares.

On March 20, 2020 the Parent Company received, as a distribution in specie, an investment in Aon Global Holdings Limited ("AGHL"), a previously indirect subsidiary, from AUIHL for \$34.3 billion.

On March 23, 2020 the Parent Company received, as a distribution in specie, investments in Aon Global Operations S.a.r.l, Aon Holdings Isle of Man, and Aon Randolph Ireland 2 Limited from AGHL.

On March 25, 2020 the Parent Company received a dividend of \$451.5 million from Aon Bermuda Holdings Limited.

On March 30, 2020, the Parent Company received a dividend of \$1.1 billion from AGHL.

Recent Developments

The recent outbreak of the coronavirus, COVID-19, that began in January 2020 and was declared to be a pandemic in March 2020 by the World Health Organization, has spread across the globe and is impacting worldwide economic activity. As a result, the global stock markets have seen significant volatility, which has impacted the market capitalization of companies globally, including the Parent Company. This has had a corresponding negative impact on the valuation of companies worldwide, including the investments in subsidiaries held by the Parent Company. This reduction however, is a non-adjusting post-balance sheet event and therefore, the valuations in the balance sheet reflect the valuation as at December 31, 2019.



Til generalforsamlingen i Cut-E Nordic AS

Uavhengig revisors beretning

Uttalelse om revisjonen av årsregnskapet

Konklusjon

Vi har revidert Cut-E Nordic AS' årsregnskap som består av balanse per 31. desember 2019, resultatregnskap og kontantstrømpoppstilling for regnskapsåret avsluttet per denne datoen og noter til årsregnskapet, herunder et sammendrag av viktige regnskapsprinsipper.

Etter vår mening er det medfølgende årsregnskapet avgitt i samsvar med lov og forskrifter og gir et rettviseende bilde av selskapets finansielle stilling per 31. desember 2019, og av dets resultater og kontantstrømmer for regnskapsåret avsluttet per denne datoen i samsvar med regnskapslovens regler og god regnskapsskikk i Norge.

Grunnlag for konklusjonen

Vi har gjennomført revisjonen i samsvar med lov, forskrift og god revisjonsskikk i Norge, herunder de internasjonale revisjonsstandardene International Standards on Auditing (ISA-ene). Våre oppgaver og plikter i henhold til disse standardene er beskrevet i Revisors oppgaver og plikter ved revisjon av årsregnskapet. Vi er uavhengige av selskapet slik det kreves i lov og forskrift, og har overholdt våre øvrige etiske forpliktelser i samsvar med disse kravene. Etter vår oppfatning er innhentet revisjonsbevis tilstrekkelig og hensiktsmessig som grunnlag for vår konklusjon.

Øvrig informasjon

Ledelsen er ansvarlig for øvrig informasjon. Øvrig informasjon omfatter informasjon i årsrapporten bortsett fra årsregnskapet og den tilhørende revisjonsberetningen.

Vår uttalelse om revisjonen av årsregnskapet dekker ikke øvrig informasjon, og vi attesterer ikke den øvrige informasjonen.

I forbindelse med revisjonen av årsregnskapet er det vår oppgave å lese øvrig informasjon med det formål å vurdere hvorvidt det foreligger vesentlig inkonsistens mellom øvrig informasjon og årsregnskapet, kunnskap vi har opparbeidet oss under revisjonen, eller hvorvidt den tilsynelatende inneholder vesentlig feilinformasjon.

Dersom vi konkluderer med at den øvrige informasjonen inneholder vesentlig feilinformasjon er vi pålagt å rapportere det. Vi har ingenting å rapportere i så henseende.

Styrets og daglig leders ansvar for årsregnskapet

Styret og daglig leder (ledelsen) er ansvarlig for å utarbeide årsregnskapet i samsvar med lov og forskrifter, herunder for at det gir et rettviseende bilde i samsvar med regnskapslovens regler og god regnskapsskikk i Norge. Ledelsen er også ansvarlig for slik internkontroll som den finner nødvendig

*PricewaterhouseCoopers AS, Dronning Eufemias gate 71, Postboks 748 Sentrum, NO-0106 Oslo
T: 02316, org. no.: 987 009 713 MVA, www.pwc.no
Statsautoriserte revisorer, medlemmer av Den norske Revisorforening og autorisert regnskapsførerselskap*



Uavhengig revisors beretning - Cut-E Nordic AS

for å kunne utarbeide et årsregnskap som ikke inneholder vesentlig feilinformasjon, verken som følge av misligheter eller utilsiktede feil.

Ved utarbeidelsen av årsregnskapet må ledelsen ta standpunkt til selskapets evne til fortsatt drift og opplyse om forhold av betydning for fortsatt drift. Forutsetningen om fortsatt drift skal legges til grunn for årsregnskapet så lenge det ikke er sannsynlig at virksomheten vil bli avvirket.

Revisors oppgaver og plikter ved revisjonen av årsregnskapet

Vårt mål med revisjonen er å oppnå betryggende sikkerhet for at årsregnskapet som helhet ikke inneholder vesentlig feilinformasjon, verken som følge av misligheter eller utilsiktede feil, og å avgi en revisjonsberetning som inneholder vår konklusjon. Betryggende sikkerhet er en høy grad av sikkerhet, men ingen garanti for at en revisjon utført i samsvar med lov, forskrift og god revisjonsskikk i Norge, herunder ISA-ene, alltid vil avdekke vesentlig feilinformasjon som eksisterer. Feilinformasjon kan oppstå som følge av misligheter eller utilsiktede feil. Feilinformasjon blir vurdert som vesentlig dersom den enkeltvis eller samlet med rimelighet kan forventes å påvirke økonomiske beslutninger som brukerne foretar basert på årsregnskapet.

For videre beskrivelse av revisors oppgaver og plikter vises det til:
<https://revisorforeningen.no/revisjonsberetninger>

Uttalelse om andre lovmessige krav

Konklusjon om årsberetningen

Basert på vår revisjon av årsregnskapet som beskrevet ovenfor, mener vi at opplysningene i årsberetningen om årsregnskapet og forutsetningen om fortsatt drift er konsistente med årsregnskapet og i samsvar med lov og forskrifter.

Konklusjon om registrering og dokumentasjon

Basert på vår revisjon av årsregnskapet som beskrevet ovenfor, og kontrollhandlinger vi har funnet nødvendig i henhold til internasjonal standard for attestasjonsoppdrag (ISAE) 3000 «Attestasjonsoppdrag som ikke er revisjon eller forenklet revisorkontroll av historisk finansiell informasjon», mener vi at ledelsen har oppfylt sin plikt til å sørge for ordentlig og oversiktlig registrering og dokumentasjon av selskapets regnskapsopplysninger i samsvar med lov og god bokføringsskikk i Norge.

Oslo, 12. juni 2020
PricewaterhouseCoopers AS

Petter Walstad
Statsautorisert revisor
(elektronisk signert)

(2)



 Securely signed with Brevio

Revisjonsberetning

Signers:

<i>Name</i>	<i>Method</i>	<i>Date</i>
Walstad, Nils Petter	BANKID_MOBILE	2020-06-14 16:32

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Årsregnskap

2019

cut-e Nordic AS

Org.nr.:993 463 876



Årsberetning 2019 for cut-e Nordic AS

Virksomhetens art og lokalisering

cut-e Nordic AS' virksomhet omfatter investeringsvirksomhet samt salg av arbeidspsykologiske test- og kartleggingsverktøy til bruk innen seleksjon og utvikling av selskapers humankapital og konsulent- og kurstjenester knyttet til implementering av testverktøy, rekrutteringsprosesser, kartlegging- og evalueringsprosesser. Selskapet er lokalisert i Oslo kommune.

Rettsvisende oversikt over utviklingen, resultat og den finansielle stilling

Selskapet har i 2019 hatt omsetning på 3 664 873 mot 1 693 812 i 2018. Dette er en økning på 116,4 %. Hovedårsaken til økningen er mersalg til selskapets kunder. Det er ingen vesentlige endringer i markedsforhold eller produkter og tjenester som påvirker selskapet.

Selskapet har i 2019 årsresultat på kr 243 106 mot et årsresultat på kr 7 988 537 i 2018.

Selskapets egenkapitalprosent er 57,7 pr 31.12.2019. Likviditetsgrad 1 er på 0,18.

Pr 31.12.2019 er det avsatt et utbytte på kr 243 000. Det er etter styrets oppfatning forsvarlig egenkapital og likviditet igjen i selskapet etter utbytte. Vurderingen bygger på historisk gode resultater, god utvikling hittil i 2020 tatt Covid-19 i betraktning og positive fremtidsutsikter for konsernet cut-e Nordic AS.

Finansiell risiko

De arbeidspsykologiske test- og kartleggingsverktøy er teknologidrevet og utvikling i teknologi er således en markedsrisiko for selskapet. Det er ingen vesentlige endringer i denne markedsrisiko for 2019. Kredittrisiko er lav, dvs ingen usikre fordringer av vesentlig størrelse på balansedag og minimalt med historiske tap på fordringer. Likviditetsrisiko er lav, dvs det forventes fremtidige overskudd.

Forsknings- og utviklingsaktiviteter

Det har ikke vært noen forsknings- og utviklingsaktiviteter i selskapet i 2019.

Fortsatt drift

Årsregnskapet er utarbeidet under forutsetningen om fortsatt drift. Styret bekrefter at forutsetningen om fortsatt drift er til stede.

Arbeidsmiljø

Selskapet har ikke hatt ansatte i 2019.

Likestilling

Selskapet har i 2019 ikke hatt ansatte. Selskapets personalpolitikk anses for å være kjønnsnøytral på alle områder. Styret består av 2 personer, begge menn.


Ytre miljø

Selskapet driver ikke virksomhet som forurensar det ytre miljøet.

Oslo, 12.06.2020



Andreas Lohff
Styrets leder



Espen Skorstad
Styremedlem/Daglig leder





Resultatregnskap			
cut-e Nordic AS			
Driftsinntekter og driftskostnader	Note	2019	2018
Salgsinntekt		3 664 873	1 693 812
Sum driftsinntekter		<u>3 664 873</u>	<u>1 693 812</u>
Varekostnad		3 573 974	1 650 910
Annen driftskostnad	4	586 108	155 386
Sum driftskostnader		<u>4 160 082</u>	<u>1 806 295</u>
Driftsresultat		<u>-495 208</u>	<u>-112 483</u>
Finansinntekter og finanskostnader			
Inntekt på investering i datterselskap	7	1 105 440	8 546 859
Renteinntekt fra foretak i samme konsern		0	7 465
Annen renteinntekt		146	6 230
Annen finansinntekt		28 427	-94 233
Annen rentekostnad		61 611	21 154
Annen finanskostnad		391 178	241 459
Resultat av finansposter		<u>681 224</u>	<u>8 203 708</u>
Ordinært resultat før skattekostnad		<u>186 016</u>	<u>8 091 225</u>
Skattekostnad på ordinært resultat	9	-57 090	102 688
Ordinært resultat		<u>243 106</u>	<u>7 988 537</u>
Årsresultat		<u>243 106</u>	<u>7 988 537</u>
Overføringer			
Avsatt til utbytte		243 000	7 988 536
Avsatt til annen egenkapital		106	1
Sum overføringer	3	<u>243 106</u>	<u>7 988 537</u>



Balanse			
cut-e Nordic AS			
Eiendeler	Note	2019	2018
Anleggsmidler			
Utsatt skattefordel			
Sum immaterielle eiendeler	9	<u>57 090</u>	<u>0</u>
		<u>57 090</u>	<u>0</u>
Finansielle anleggsmidler			
Investeringer i datterselskap			
Sum finansielle anleggsmidler	7, 8	<u>29 959 799</u>	<u>22 332 034</u>
		<u>29 959 799</u>	<u>22 332 034</u>
Sum anleggsmidler		<u>30 016 889</u>	<u>22 332 034</u>
Omløpsmidler			
Fordringer			
Kundefordringer	10	992 941	167 999
Fordring på selskap i samme konsern	5	1 105 440	8 555 198
Sum fordringer		<u>2 098 381</u>	<u>8 723 197</u>
Bankinnskudd, kontanter o.l.	6	321 967	118 264
Sum omløpsmidler		<u>2 420 348</u>	<u>8 841 461</u>
Sum eiendeler		<u>32 437 237</u>	<u>31 173 495</u>


cut-e Nordic AS


Side 5



Balanse			
cut-e Nordic AS			
Egenkapital og gjeld	Note	2019	2018
Innskutt egenkapital			
Aksjekapital	2	141 799	141 799
Overkurs		18 577 611	18 577 611
Sum innskutt egenkapital		<u>18 719 410</u>	<u>18 719 410</u>
Opptjent egenkapital			
Annen egenkapital		350	244
Sum opptjent egenkapital		<u>350</u>	<u>244</u>
Sum egenkapital	3	<u>18 719 760</u>	<u>18 719 654</u>
Gjeld			
Annen langsiktig gjeld			
Kortsiktig gjeld			
Gjeld til kredittinstitusjoner		13 381 939	4 294 116
Leverandørgjeld	10	42 688	0
Betalbar skatt	9	0	102 688
Utbytte	3, 5	243 000	7 988 536
Annen kortsiktig gjeld		49 850	68 500
Sum kortsiktig gjeld		<u>13 717 477</u>	<u>12 453 841</u>
Sum gjeld		<u>13 717 477</u>	<u>12 453 841</u>
Sum egenkapital og gjeld		<u>32 437 237</u>	<u>31 173 495</u>

Oslo, 12.06.2020
Styret i cut-e Nordic AS


Andreas Lohff
Styrets leder


Espen Skorstad
Styremedlem/Daglig leder

cut-e Nordic AS

Side 6



KONTANTSTRØMOPPSTILLING

Indirekte modell			
cut-e Nordic AS			
Kontantstrøm fra operasjonelle aktiviteter	Noter	2019	2018
Resultat før skattekostnad		186 016	8 091 225
Periodens betalte skatt		-102 688	0
Gevinst/tap ved salg av anleggsmidler		0	0
Ordinære avskrivninger		0	0
Nedskrivning anleggsmidler		0	0
Endring i varelager		0	0
Endring i kundefordringer		0	0
Endring i leverandørgjeld		-824 942	1 501 702
Endring i forskjell mellom kostnadsført pensjon og inn-/utbetalinger i pensjonsordninger		42 688	-1 077 257
Effekt av valutakursendringer		0	0
Endring i andre tidsavgrensningsposter		0	0
Netto kontantstrøm fra operasjonelle aktiviteter		6 756 375	655 659
Kontantstrømmer fra investeringsaktiviteter		6 057 449	9 171 329
Innbetalinger ved salg av varige driftsmidler		0	0
Utbetalinger ved kjøp av varige driftsmidler		0	0
Innbetalinger ved salg av aksjer og andeler i andre foretak		0	0
Kapitaltilførsel i datterselskap		0	0
Innbetalinger ved salg av andre investeringer		-7 627 765	0
Utbetalinger ved kjøp av andre investeringer		0	0
Netto kontantstrøm fra investeringsaktiviteter		-7 627 765	0
Kontantstrømmer fra finansieringsaktiviteter			
Innbetalinger ved opptak av ny langsiktig gjeld		0	0
Innbetalinger ved opptak av ny kortsiktig gjeld		0	0
Utbetalinger ved nedbetaling av langsiktig gjeld		0	0
Utbetalinger ved nedbetaling av kortsiktig gjeld		0	0
Netto endring i kassakreditt		0	0
Innbetalinger av egenkapital		9 087 823	4 294 116
Tilbakebetalinger av egenkapital		0	0
Utbetalinger av utbytte		0	0
Innbetalinger av konsernbidrag		-7 988 536	-20 409 000
Utbetalinger av konsernbidrag		674 732	1 836 163
Netto kontantstrøm fra finansieringsaktiviteter		0	0
Effekt av valutakursendringer på kontanter og kontantekvivalenter		1 774 019	-14 278 721
Netto endring i kontanter og kontantekvivalenter		203 703	-5 107 392
Beholdning av kontanter og kontantekvivalenter pr 01.01.		118 264	5 225 656
Beholdning av kontanter og kontantekvivalenter pr 31.12.		321 967	118 264



Note 1 Regnskapsprinsipper

Årsregnskapet er satt opp i samsvar med regnskapsloven og god regnskapsskikk.

Inntekter og kostnader

Inntektsføring skjer etter opptjeningsprinsippet som normalt vil være når varen er levert eller tjenesten utført. Utbytte og konsernbidrag fra datterselskaper anses opptjent og inntektsføres når utbytte og konsernbidrag avsettes i datterselskapene. Kostnader medtas etter sammenstillingsprinsippet, dvs. at kostnader medtas i samme periode som tilhørende inntekter inntektsføres.

Hovedregel for vurdering og klassifisering av eiendeler og gjeld

Eiendeler bestemt til varig eie eller bruk er klassifisert som anleggsmidler. Andre eiendeler er klassifisert som omløpsmidler. Fordringer som skal tilbakebetales innen et år er uansett klassifisert som omløpsmidler. Ved klassifisering av kortsiktig og langsiktig gjeld er analoge kriterier lagt til grunn.

Anleggsmidler vurderes til anskaffelseskost, men nedskrives til virkelig verdi når verdifallet forventes ikke å være forbigående. Anleggsmidler med begrenset økonomisk levetid avskrives planmessig. Langsiktig gjeld balanseføres til nominelt mottatt beløp på etableringstidspunktet.

Omløpsmidler vurderes til laveste av anskaffelseskost og virkelig verdi. Kortsiktig gjeld balanseføres til nominelt mottatt beløp på etableringstidspunktet.

Valuta

Pengeposter i utenlandsk valuta omregnes til balansedagens kurs.

Aksjer i datterselskap

Investeringer i datterselskaper vurderes etter historisk kost-metoden.

Fordringer

Kundefordringer og andre fordringer oppføres til pålydende etter fradrag for avsetning til forventet tap. Avsetning til tap gjøres på grunnlag av en individuell vurdering av de enkelte fordringene. I tillegg gjøres det for øvrige kundefordringer en uspesifisert avsetning for å dekke antatt tap.

Skatt

Skattekostnaden i resultatregnskapet omfatter både periodens betalbare skatt og endring i utsatt skatt. Utsatt skatt er beregnet med gjeldende skattesats på grunnlag av de midlertidige forskjeller som eksisterer mellom regnskapsmessige og skattemessige verdier, samt ligningsmessig underskudd til fremføring ved utgangen av regnskapsåret. Skatteøkende og skattereduserende midlertidige forskjeller som reverserer eller kan reversere i samme periode er utlignet og nettoført.



Note 2 Aksjonærer

Aksjekapitalen i cut-e Nordic AS pr. 31.12 består av:

	Antall	Pålydende	Bokført
Ordinære aksjer	10 000	14,18	141 799
Sum	10 000		141 799

Eierstruktur

De største aksjonærene i % pr. 31.12 var:

	Ordinære	Eierandel	Stemmeandel
cut-e Assessment Global Holdings Ltd	10 000	100,0	100,0
Totalt antall aksjer	10 000	100,0	100,0

cut-e Assessment Global Holdings Limited eier alle aksjer i cut-e Nordic AS pr 31.12.2019.
Det er knyttet lik stemmerett til alle aksjer.

Note 3 Egenkapital

	Aksjekapital	Overkurs- fond	Annen egenkapital	Sum egenkapital
Pr. 01.01.2019	141 799	18 577 611	244	18 719 654
Årets resultat			243 106	243 106
Utbytte			-243 000	-243 000
Pr 31.12.2019	141 799	18 577 611	350	18 719 760



Note 4 Lønnskostnader, antall ansatte, godtgjørelser, lån til ansatte m.m.

Lønnskostnader	2019	2018
Lønninger	0	0
Arbeidsgiveravgift	0	0
Pensjonskostnader	0	210
Andre ytelser	0	776
Sum	0	986

Gjennomsnittlig antall årsverk: 0

Ytelser til ledende personer	Daglig leder	Styret
Lønn	0	0
Pensjonsutgifter	0	0
Annen godtgjørelse	0	0

Obligatorisk tjenstepensjon

Selskapet er ikke pliktig til å ha tjenstepensjonsordning etter lov om obligatorisk tjenstepensjon.

Revisjonshonorar

Kostnadsført revisjonshonorar for 2019 utgjør kr 85 600. Kr 69 850 vedrører lovpålagt revisjon mens resterende, kr 15 750, vedrører annen bistand. Beløpene er oppgitt eks MVA.

Note 5 Konsernmellomværende

Kortsiktige fordringer

Selskap	2019	2018
Aon Assessment (Norway) AS	275 174	855 189
Aon Assessment (Sweden) AB	0	4 506 005
Aon Assessment (Finland) Oy	830 266	3 185 665
Sum	1 105 440	8 546 859

Kortsiktig gjeld

Selskap	2019	2018
cut-e Assessments Global Holdings Ltd	243 000	7 988 536
Sum	243 000	7 988 536



Note 6 Bundne midler

Av selskapets bankinnskudd pr 31.12.2019 er kr 0 bundne midler.

Note 7 Inntekt på investering i datterselskap

	2019	2018
Utbytte Aon Assessment (Norway) AS	0	180 457
Mottatt konsernbidrag fra Aon Assessment (Norway) AS	275 174	674 732
Utbytte Aon Assessment (Sweden) AB	0	4 506 005
Utbytte Aon Assessment (Finland) Oy	830 266	3 185 665
Sum	1 105 440	8 546 859

Note 8 Investeringer i datterselskap

Firmanavn	Kontor	Eierandel	Stemmeandel	Bokført verdi	Egenkapital 100 %	Årsresultat 100 %
Aon Assessment (Norway) AS	Oslo	100 %	100 %	100 000	1 616 711	163 142
Aon Assessment (Sweden) AB	Stockholm	100 %	100 %	21 339 278	9 949 883	2 268 708
Aon Assessment (Finland) Oy	Helsinki	100 %	100 %	7 803 216	854 925	829 321
Aon Assessment Denmark A/S	København	100 %	100 %	717 305	-576 793	-741 737

**Note 9 Skatt**

<u>Årets skattekostnad</u>	<u>2019</u>	<u>2018</u>
Resultatført skatt på ordinært resultat:		
Betalbar skatt	0	102 688
Endring i utsatt skattefordel	-57 090	0
Skattekostnad ordinært resultat	<u>-57 090</u>	<u>102 688</u>
Skattepliktig inntekt:		
Ordinært resultat før skatt	186 016	8 091 225
Permanente forskjeller	-445 517	-7 644 755
Endring i midlertidige forskjeller	0	0
Skattepliktig inntekt	<u>-259 502</u>	<u>446 470</u>
Betalbar skatt i balansen:		
Betalbar skatt på årets resultat	-60 538	-52 500
Betalbar skatt på mottatt konsernbidrag	60 538	155 188
Sum betalbar skatt i balansen	<u>0</u>	<u>102 688</u>
Beregning av effektiv skattesats:		
Resultat før skatt	186 016	8 091 225
Beregnet skatt av resultat før skatt	40 923	1 860 982
Skatteeffekt av permanente forskjeller	-98 014	-1 758 294
Sum	<u>-57 090</u>	<u>102 688</u>
Effektiv skattesats	-30,7 %	1,3 %

Skatteeffekten av midlertidige forskjeller og underskudd til fremføring som har gitt opphav til utsatt skatt og utsatte skattefordeler, spesifisert på typer av midlertidige forskjeller:

	<u>2019</u>	<u>2018</u>	<u>Endring</u>
Akkumulert fremførbart underskudd	-259 502	0	259 502
Grunnlag for utsatt skattefordel / skatt	<u>-259 502</u>	<u>0</u>	<u>259 502</u>
Utsatt skattefordel / skatt (22 %)	-57 090	0	57 090
Effekt av endring av skattesats			

Note 10 Kundefordringer og leverandørgjeld i konsern

Ingen mellomværender pr 31.12.2019

Note 11 Hendelser etter balansedagen

Konsernet cut-e Nordic AS har hatt en god utvikling hittil i 2020 tatt Covid-19 i betraktning, og Covid-19 har ingen regnskapsmessig konsekvens for årsregnskapet 2019.