



ÅRSREGNSKAPET FOR REGNSKAPSÅRET 2023 - GENERELL INFORMASJON

Enheten

Organisasjonsnummer:	964 030 634
Organisasjonsform:	Aksjeselskap
Foretaksnavn:	COMMAXX AS
Forretningsadresse:	Fredrik Selmers vei 6 0663 OSLO

Regnskapsår

Årsregnskapets periode:	01.01.2023 - 31.12.2023
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Konsern

Morselskap i konsern:	Ja
Konsernregnskap lagt ved:	Nei

Regnskapsregler

Regler for små foretak benyttet:	Nei
Benyttet ved utarbeidelsen av årsregnskapet til selskapet:	Regnskapslovens alminnelige regler

Årsregnskapet fastsatt av kompetent organ

Bekreftet av representant for selskapet:	Geir-Rune Dyrseth
Dato for fastsettelse av årsregnskapet:	30.06.2024

Grunnlag for avgivelse

År 2023: Årsregnskapet er elektronisk innlevert
År 2022: Tall er hentet fra elektronisk innlevert årsregnskap fra 2023

Det er ikke krav til at årsregnskapet m.v. som sendes til Regnskapsregisteret er undertegnet. Kontrollen på at dette er utført ligger hos revisor/enhetens øverste organ. Sikkerheten ivaretas ved at innsender har rolle/rettighet for innsending av årsregnskapet via Altinn, og ved at det bekreftes at årsregnskapet er fastsatt av kompetent organ.

Brønnøysundregistrene, 29.07.2025



Resultatregnskap

Beløp i: NOK	Note	2023	2022
RESULTATREGNSKAP			
Inntekter			
Salgsinntekt	2	438 420 143	388 817 851
Andre driftsinntekter		2 147 813	6 741 914
Sum inntekter		440 567 956	395 559 765
Kostnader			
Vareforbruk		412 005 011	363 761 609
Lønn og sosiale kostnader	3, 4	11 151 296	10 798 740
Ordinære avskrivninger		773 293	318 352
Andre driftskostnader	3	5 506 954	4 769 737
Sum kostnader		429 436 554	379 648 437
Driftsresultat		11 131 402	15 911 328
Finansinntekter og finanskostnader			
Renteinntekt fra foretak i samme konsern	16	20 500	
Annen renteinntekt		1 631 869	349 336
Andre finansinntekter	5	11 400 934	10 200 084
Sum finansinntekter		13 053 303	10 549 421
Annen rentekostnad		174 877	455
Andre finanskostnader	5	11 008 025	9 703 801
Sum finanskostnader		11 182 902	9 704 256
Netto finans		1 870 401	845 165
Ordinært resultat før skattekostnad		13 001 803	16 756 493
Skattekostnad	6	2 952 432	2 570 376
Ordinært resultat etter skattekostnad		10 049 371	14 186 117
Årsresultat		10 049 371	14 186 117
Årsresultat etter minoritetsinteresser		10 049 371	14 186 117
Totalresultat		10 049 371	14 186 117



Resultatregnskap

Beløp i: NOK	Note	2023	2022
Overføringer og disponeringer			
Avsatt til annen egenkapital		10 049 371	14 186 117
Sum overføringer og disponeringer		10 049 371	14 186 117



Balanse

Beløp i: NOK	Note	2023	2022
BALANSE - EIENDELER			
Anleggsmidler			
Immaterielle eiendeler			
Programvare, lisenser	7, 15	1 537 594	1 114 985
Utsatt skattefordel	6	28 324	38 267
Sum immaterielle eiendeler		1 565 918	1 153 253
Varige driftsmidler			
Inventar og utstyr	8, 15	269 742	40 045
Sum varige driftsmidler		269 742	40 045
Finansielle anleggsmidler			
Investering i datterselskap	10	17 059 222	2 359 222
Andre fordringer	9	664 414	664 414
Sum finansielle anleggsmidler		17 723 635	3 023 635
Sum anleggsmidler		19 559 296	4 216 933
Omløpsmidler			
Varer			
Sum varer	11, 15		179 606
Fordringer			
Kundefordringer	12, 15, 16	93 994 386	57 202 522
Kundefordring konsernselskaper	12, 15	3 318 428	2 737 880
Fordring på konsernselskaper	16	17 148 470	
Andre kortsiktige fordringer		1 398 464	1 691 219
Sum fordringer		115 859 748	61 631 621
Bankinnskudd, kontanter og lignende			
Bankinnskudd og kontanter	3	22 173 354	28 130 055
Sum bankinnskudd, kontanter og lignende		22 173 354	28 130 055
Sum omløpsmidler		138 033 102	89 941 283



Balanse

Beløp i: NOK	Note	2023	2022
SUM EIENDELER		157 592 398	94 158 216
BALANSE - EGENKAPITAL OG GJELD			
Egenkapital			
Innskutt egenkapital			
Aksjekapital	13, 14	413 334	372 000
Overkurs		24 308 666	9 650 000
Sum innskutt egenkapital		24 722 000	10 022 000
Opptjent egenkapital			
Annen egenkapital	14	19 308 691	9 259 320
Udisponert resultat			
Sum opptjent egenkapital		19 308 691	9 259 320
Sum egenkapital		44 030 691	19 281 320
Gjeld			
Langsiktig gjeld			
Utsatt skatt	6		
Annen langsiktig gjeld			
Sum langsiktig gjeld		0	0
Kortsiktig gjeld			
Leverandørgjeld		74 997 016	48 350 427
Betalbar skatt	6	2 942 489	2 551 296
Skyldige offentlige avgifter	3	22 071 831	18 752 771
Annen kortsiktig gjeld		13 550 371	5 222 403
Sum kortsiktig gjeld		113 561 707	74 876 896
Sum gjeld		113 561 707	74 876 896
SUM EGENKAPITAL OG GJELD		157 592 398	94 158 216



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	2023	2022	2021	2020	2019
CONSOLIDATED INCOME STATEMENT (IN € MILLION)					
Net sales before PVA	11 118.0	12 562.7	12 394.4	11 898.4	10 692.7
Thereof Supply	6 748.2	8 100.3	8 551.9	8 423.3	7 533.5
Thereof Solutions	3 295.2	3 544.4	3 200.5	2 975.7	2 732.7
Thereof Service	1 074.6	918.0	642.0	499.4	426.5
Gross profit	695.0	713.4	683.4	639.4	601.2
EBITDA	247.3	280.0	257.2	227.5	196.7
EBIT	202.7	236.8	217.6	185.3	157.9
Profit before taxes (EBT)	174.5	207.9	201.1	167.7	134.8
Net profit Group	124.1	152.4	154.2	130.0	100.3

	31.12.2023	31.12.2022	31.12.2021	31.12.2020	31.12.2019
CONSOLIDATED STATEMENT OF FINANCIAL POSITION (IN € MILLION)					
Cash and cash equivalents	665.4	478.7	617.2	483.2	449.5
Other current assets	2 100.3	2 226.3	2 074.4	1 992.4	2 068.7
Non-current assets	464.2	448.5	392.9	406.5	415.4
Total assets	3 229.9	3 153.5	3 084.5	2 882.1	2 923.6
Current liabilities	2 021.7	1 831.1	1 854.2	1 688.4	1 643.0
Non-current liabilities	163.1	282.0	280.8	372.4	448.3
Equity	1 045.1	1 040.4	949.5	821.3	832.3
Total liabilities	3 229.9	3 153.5	3 084.5	2 882.1	2 923.6

Equity ratio	32.4%	33.0%	30.8%	28.5%	25.9%
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	2023	2022	2021	2020	2019
CONSOLIDATED STATEMENT OF CASH FLOWS (IN € MILLION)					
Free cash flow	347.2	79.3	242.6	226.6	239.5
Cash flow before changes working capital	153.4	173.5	197.7	163.2	139.2
Investments in property, plant and equipment	8.8	7.5	5.5	6.8	7.6

	2023	2022	2021	2020	2019
KEY FIGURES					
Gross margin as % of net sales	6.9%	5.7%	5.5%	5.4%	5.6%
Net profit Group as % of net sales	1.1%	1.2%	1.2%	1.1%	0.9%
Return on Capital Employed (ROCE)	25.7%	22.4%	26.3%	21.0%	15.5%
Net financial debt/EBITDA	-1.50	-0.56	-0.88	-0.17	0.75
Average headcount during the year ¹	4 048	4 233	4 082	4 081	3 952
EBITDA per employee in € 1 000	61.1	66.1	63.0	55.7	49.8

	2023	2022	2021	2020	2019
SHARES OF ALSO HOLDING AG					
Number of registered shares, nominal value CHF 1.00 per share	12 848 962	12 848 962	12 848 962	12 848 962	12 848 962
Dividend per registered share (in CHF)	4.80 ²	4.60	4.30	3.75	3.25
Earnings per share EPS (in CHF)	9.79	11.97	12.99	10.86	8.68
Equity per registered share (in CHF)	75.32	79.73	76.34	69.05	61.86
Market capitalization at December 31 (in Mio CHF)	3 225.1	2 174.0	3 854.7	3 250.8	2 999.5
Price-earnings ratio (P/E ratio)	25.6	14.1	23.1	23.3	18.8

¹ Basis: full-time equivalent positions excluding temporary employees

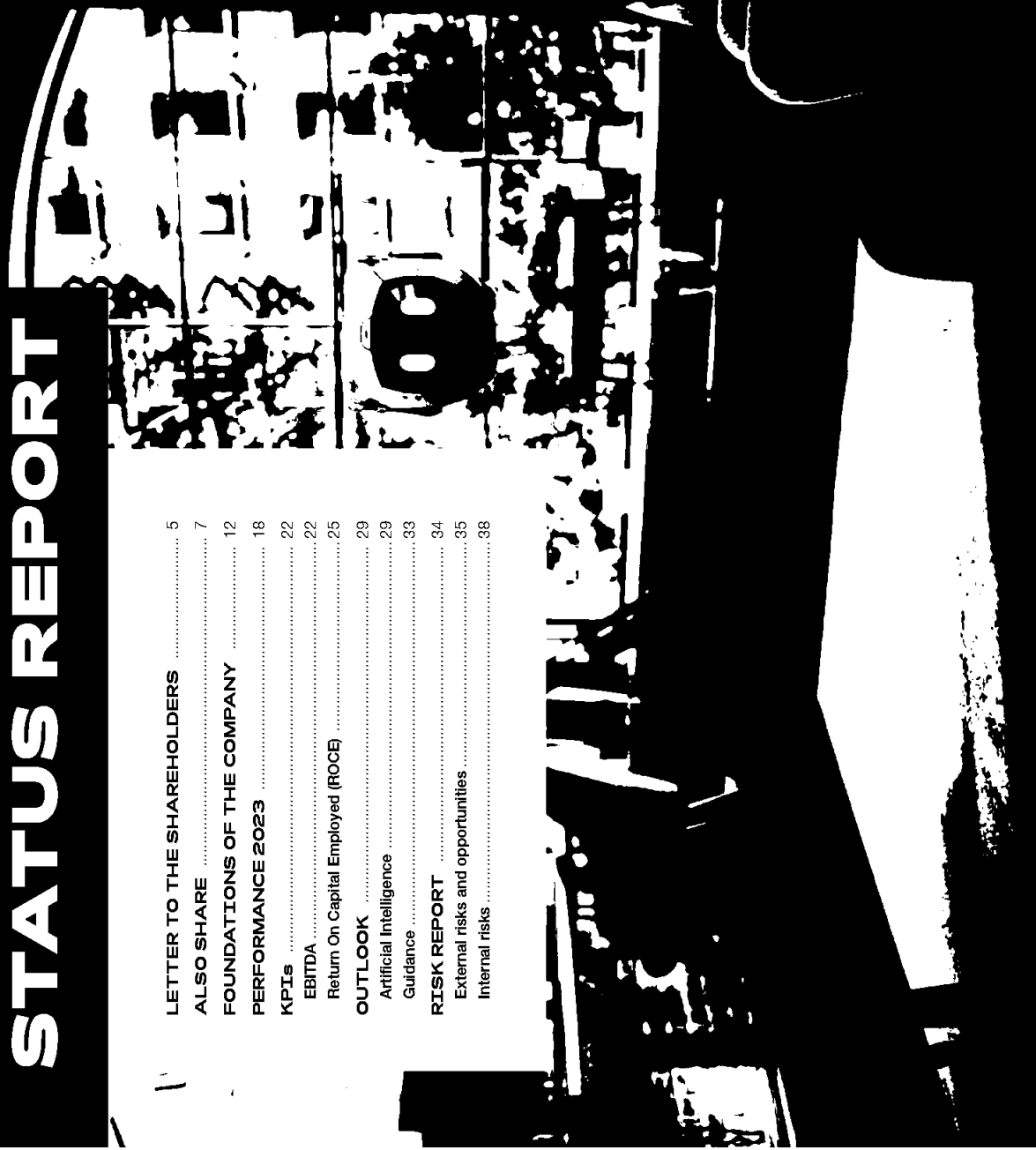
² Proposal of the Board of Directors



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Dear Shareholders

Today more than ever, the ICT sector is evolving rapidly, offering considerable potential for growth through the constant rise of new technologies.

Recognising opportunities at an early stage and consistently turning them into results — that is what sets ALSO apart. The foundation for it are the efficiency, flexibility and dynamism of our high-performance organisation, which has been continuously developed over the last thirteen years. These qualities pay off all the more in a market environment characterised by political and economic volatility. Corona, problems in the supply chain, wars and other geopolitical tensions — without constant market analyses and consistent action by the company and its employees, we would not be able to overcome these challenges so well.

In the second half of last year in particular, a reluctance to buy and invest among companies and consumers was noticeable due to the unstable geopolitical situation, the extent of which could not have been expected at the beginning of the year. The achieved EBITDA of 247 million euros is an excellent result in view of a decline in net sales of over 1.4 billion euros and demonstrates the company's resilience. In 2019, a year with comparable sales, the outcome was around 50 million euros lower and ROCE was 10 percent less than in 2023. Looking at the operating result, the previous year was even slightly exceeded. This was driven by

the further increase in operational excellence, growth in the cloud, the integration of acquired companies.

The active management of net working capital also had a positive effect, leading to an optimisation of free cash flow (347 million euros, +438 percent) and ROCE. At 25.7 percent, it increased significantly compared to the previous year.

Since the start of the share buyback programme, which began on 10 August 2022, we recorded an increase in value of around 1 billion Swiss francs for your company until 31 December 2023. For the shares held by the company, this means an increase in value of 44.6 million Swiss francs compared to the average buyback price per share.



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The constant new technological developments in our industry are forcing companies and consumers to invest in new devices and applications, whether to increase the quality and efficiency of production or to utilise all the possibilities of our digital world. This is the foundation of our industry's robust performance. At the same time, cloud-based digital platforms, the Internet of Things, virtualisation, cybersecurity and AI, offer opportunities for major incremental growth. Generative AI is just the latest example of this.

Due to these reasons, we consider EBITDA of between EUR 265 and 305 million and ROCE of over 25 percent to be achievable for 2024. For the medium term, i.e. a timescale of 3 to 5 years, we are increasing our targets and aim for EBITDA of between EUR 350 and 450 million and ROCE of over 30 percent.

2024 marks the beginning of a new era for the company. With a next generation of technologies, but also with a next generation of people who will shape the future of ALSO. It is a credit to the company that it has such a strong and qualified team of employees and managers. A team that will continue to successfully pursue the course of sustainable, profitable growth.

I would like to thank you all for your continued support and trust: our shareholders, vendors, customers and the financial institutions. But especially our employees and their families, without whom the success of the past 13 years would not have been possible. It has been an honour and a privilege to work for this company.

I am convinced that ALSO will continue to flourish under the operational leadership of the next generation and create value for its shareholders.

All the best

Gustavo Möller-Hergt
CEO and President of the Board of Directors of ALSO Holding AG

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ALSO SHARE

Share price development 2012 to 2023

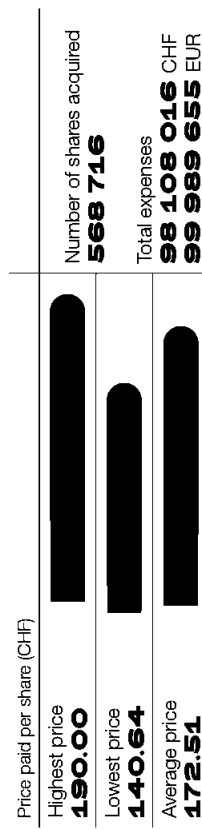
The Swiss capital market performed significantly better in 2023 than in 2022, with the SPI rising by around 3 percent and the SPI Extra, which serves as a benchmark for investments in small and medium-sized companies, also improving by 3.7 percent compared to the previous year.

The ALSO share closed at CHF 251.00 on 31 December 2023, representing an increase in value of 48.4 percent compared to the previous year's closing price of CHF 169.20.

As at 31 December 2023, the company's market capitalisation was CHF 3.23 billion (previous year: CHF 2.17 billion)

Overview share buy-back programme

Fig. 01



On 21 July 2023, the buyback programme for the purchase of treasury shares on the first trading line, which began on 10 August 2022, was completed. A total of 568 716 shares were repurchased at an average price of CHF 172.51. This corresponds to 4.4 percent of the share capital entered in the commercial register. At the closing price on 31 December 2023, this represents an increase in value of around CHF 1.0 billion for the company since the start of the share buyback programme. For ALSO's own account, the total amount of shares repurchased amounted to CHF 44.6 million compared to the average purchase price of CHF 172.51. The total buyback amount totaled € 99.99 million. **Fig. 01** The repurchase of shares will be used for own purposes, including financing potential and increasing liquidity and long-term incentives for the company's management.

Årsregnskap regnskapsåret 2023 for 964030634

Key figures of the ALSO share

	2023	2022	2021	2020
Number of registered shares with a nominal value of CHF 1.00 per share	12 848 962	12 848 962	12 848 962	12 848 962
Dividend per share (in CHF)	4.80 ¹	4.60	4.30	3.75
Earnings per share (in CHF)	9.79	11.97	12.99	10.86
Equity per share (in CHF)	75.32	79.73	76.34	69.05
Highest price (in CHF)	255.00	308.00	304.00	263.00
Lowest price (in CHF)	172.20	137.80	236.50	223.00
Market capitalisation as at 31 December (in CHF million)	3.23	2.17	3.86	3.25

¹ Motion of the Board of Directors



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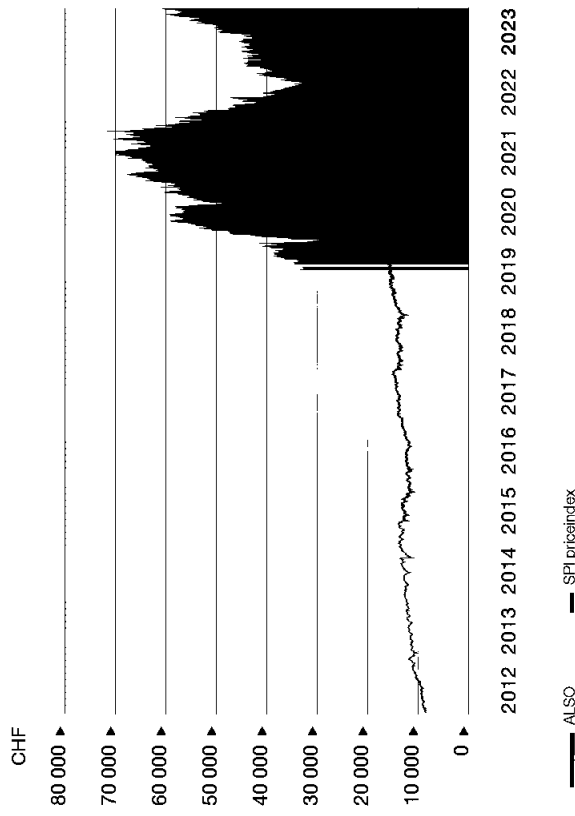
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The following chart shows the long-term performance of the ALSO share compared to the relevant indices (2012–2023).

Comparison of performance ALSO share and SPI
(Initial capital CHF 10 000)

Fig. 02



Listing

The shares of ALSO Holding AG have been listed on the SIX Swiss since 1986 (symbol: ALSN, security: 2 459 027, ISIN: CH00245900 included in the following indices, among others: SPI, SPI Select [SWX ID TECH, SPI ESG Wgt, SPI ESG and UBS 100.

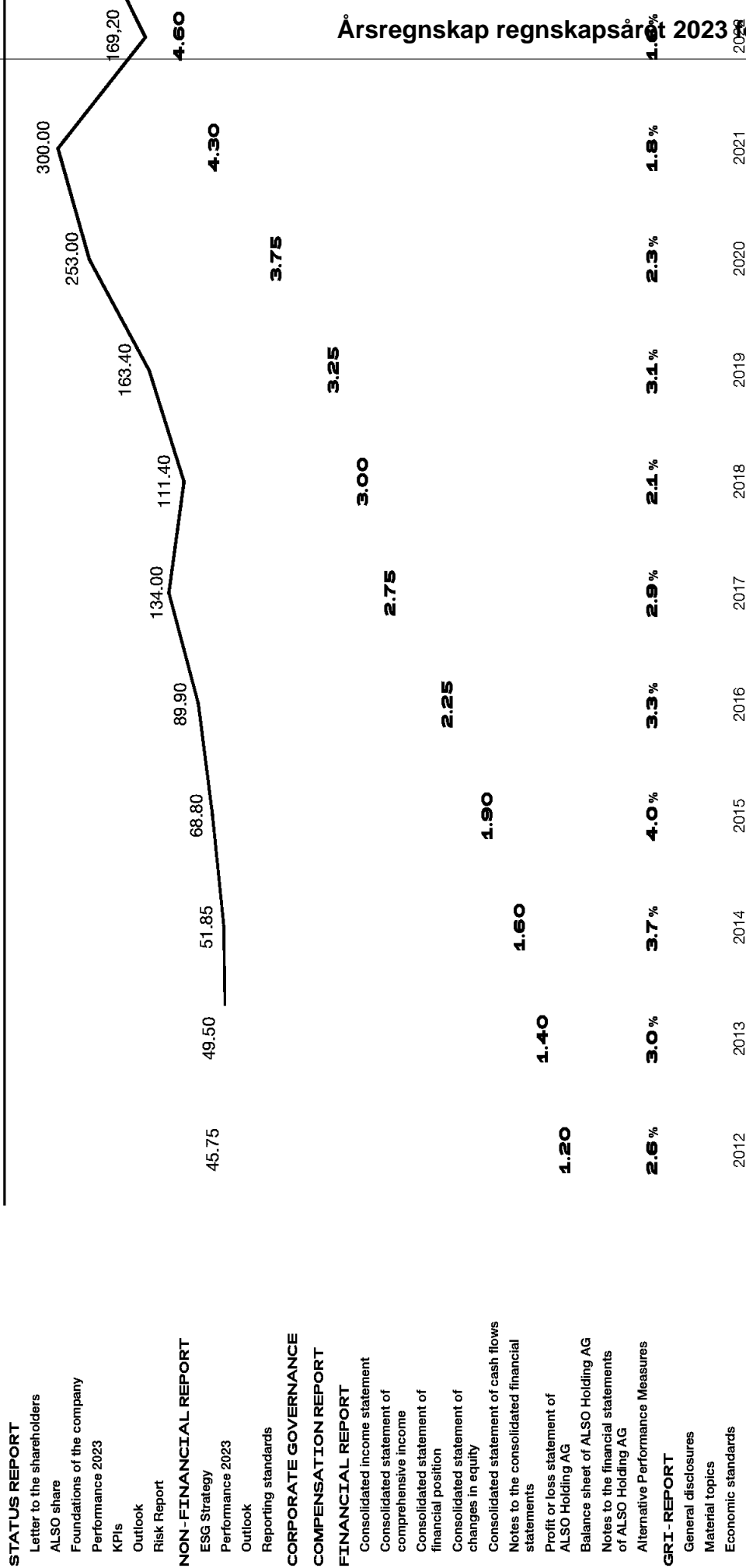
Dividend policy

ALSO Holding AG paid a dividend of CHF 4.60 per share in M **Fig. 03** The Board of Directors pursues a consistent dividend p

The current earnings and financial situation and the corresponding taken into account when determining the dividend each year. For 202 of Directors is proposing a dividend of CHF 4.80 per share. For the st This corresponds to a total dividend of CHF 58.8 million or 43.3 the net profit generated (converted at the closing rate of CHF/CHF 31 December 2023). The proposal will be submitted to the share approval at the Annual General Meeting on 21 March 2024.

1 As at 31 December 2023, 12 252 157 shares are entitled to dividends

Dividend per share and cumulative amount of payout



Dividend per share in CHF Dividend yield in % Share price in CHF

1 Proposal of the Board of Directors 2 Calculation based on the year-end exchange rate of EUR/CHF 0.9260

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Share capital and shareholder structure

As at 31 December 2023, the share capital of ALSO Holding AG amounted to CHF 12 848 962, consisting of 12 848 962 fully paid-in shares with a nominal value of CHF 1.00 each. There is only one class of shares, in which each share has the same voting rights and grants the same entitlement to dividends. ALSO has a broadly diversified, international and long-term oriented shareholder base with clear majority interests.

Special Distribution Holding GmbH, a Droege Group AG company based in Düsseldorf (Germany), is the majority shareholder with a 51.30 percent stake. The Droege Group is an independent investment and consultancy company and a specialist for tailor-made transformation programmes with the aim of increasing company value. As an industrial holding company, the Droege Group assembles a diversified portfolio and develops its entrepreneurial platforms in line with long-term megatrends.

ALSO had a total of 4961 shareholders from 39 countries, with a free float of 48.7 percent at the end of December 2023. The majority of shareholders are based in Switzerland, followed by Germany and the United Kingdom. As at the balance sheet date, ALSO Holding AG held 4.64 percent and J. Safra Sarasin Investmentfonds AG, Basel (Switzerland) held 3.01 percent of the shares.

Analysts' recommendation

The management of the ALSO Group informs covering analysts on a regular basis about the development of the Group in accordance with legal requirements. ALSO Holding AG is monitored and regularly evaluated by the following and financial institutions:

Baader Bank
Bank Vontobel AG
Mirabaud Wertpapiere
Research Partner
Stifel
M.M. Warburg & CO

At the end of December 2023, all analysts covering ALSO Holding AG recommended a buy share as a buy.



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Investor Relations

The company informs its shareholders and the capital market transparently, comprehensively and promptly about important events and developments. It ensures that all stakeholder groups are treated equally in terms of timing and content in periodic and ongoing reporting.

In addition to the detailed Annual Report, the Half-year Report and the ESG Report, ALSO keeps shareholders and market participants informed on an ongoing basis through media releases and events such as roadshows and investor days. The members of Group Management and other management representatives are also available to shareholders in person during the year at these events, the Annual Media Conference and the Annual General Meeting, as well as within the framework of legal requirements (e.g. closed periods).

Detailed information about the company is available at www.also.com. Current and previous reports, press releases and investor presentations can be found there. It is also possible to subscribe to [press releases](mailto:investor-relations@also.com). Investors and analysts can contact the company at any time via the central e-mail: investor-relations@also.com.

Financial calendar

Annual General Meeting

Publication half-year report

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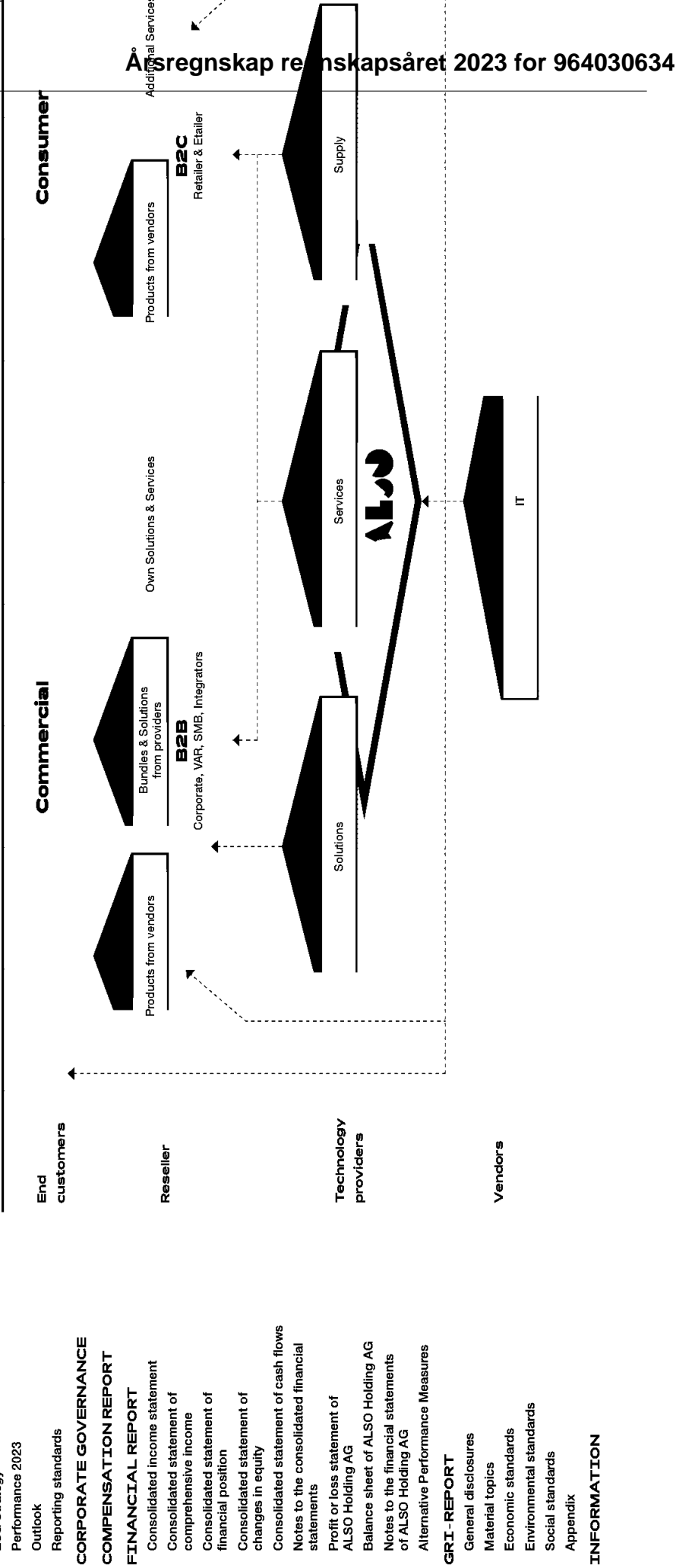
E-Mail: investor-relations@also.com

FOUNDATIONS OF THE COMPANY

With a current turnover of around € 1 000 billion and a share of around 5 percent of European economic output, the technology sector is a key economic driver. Further annual growth of over 5 percent is expected for the industry in the region until the end of the decade.

As a technology provider, ALSO is the link between vendors and end customers. The company offers devices and applications, IT landscapes and cloud-based as-a-service offerings and solutions based on digital products, for example for IoT, AI or cybersecurity.

The ICT market model



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THE ALSO ECOSYSTEM

Over the past thirteen years, ALSO has built and constantly expanded a robust and flexible ecosystem. The company is currently present in 30 European countries and potentially in 114 other countries worldwide via Platform-as-a-Service partners.  Fig. 05

The large number of customers within the ecosystem, on both the reseller side, their different technological specialisation and specific knowledge as well as the breadth and depth of the product category to the company's success. At the same time, this provides stable critical developments in an individual segment can be compensated and further developments in other areas and their scaling.

The ALSO Ecosystem

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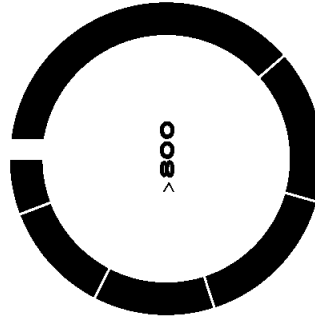
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~ 500 million Unique User

Vendors



Main product categories:

- 1: Computing
- 2: Software
- 3: Others
- 4: Server, Storage, Networking
- 5: Consumables
- 6: Components and Accessories

All numbers are approximate



Resellers



- 1: SMB-Resellers
- 2: Retailers
- 3: Etailers
- 4: Value Added Resellers
- 5: Corporate Resellers
- 6: Others



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STRATEGY: MORE

ALSO introduced the MORE strategy in 2011. The primary objective is to increase the value of the company and thus generate the most sustainable returns possible for shareholders. The balance between growth, capital structure and profitability is crucial to achieving this goal. ALSO stands for an increase in corporate success that is repeatable, scalable and profitable, as well as ethical and responsible towards current and future stakeholders.

ALSO is driving the company's development with four key activities:

Maintain stands for securing what has already been achieved, further expanding the ecosystem and, in developed markets, maintaining the dominant position.

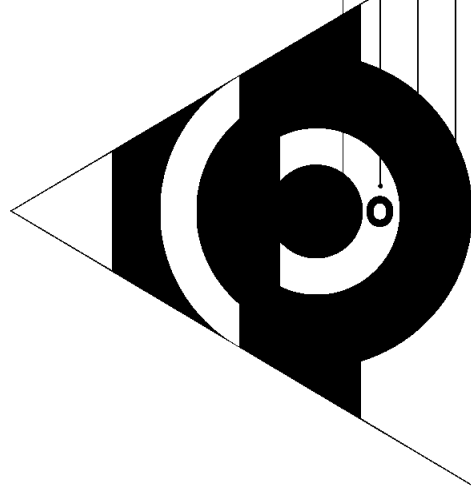
Optimize aims to continuously improve business models and processes to increase ALSO's operational excellence and financial success.

With **Reinvent**, the development of new offerings and platforms, ALSO will continuously increase the share of solution- and service-oriented business models in sales.

Enhance means strengthening through acquisitions, be it by establishing a presence in new countries, strengthening the position in existing markets or through acquisitions of new technologies. ALSO has developed its own programme, Transformative Integration, with enables it to integrate acquired companies quickly, effectively and efficiently into the existing ecosystem, while at the same time best practices from these companies are rolled out within the ALSO Group.

ALSO's MORE strategy

Sustainable Profitable Growth



Profitability

Capital Structure

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
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**BUSINESS MODELS: THE 3S
(SUPPLY, SOLUTIONS, SERVICE)**

With its three business models of Supply, Solutions and Service, ALSO serves the ICT sector in two routes to market: transactional, through the sale of IT components, and subscription-based (consumptional) with cloud-based as-a-service offerings, including possible hybrid solutions.  Fig. 07

Our business models: 3S

BUSINESS MODEL

Supply Mainly transactional

Solutions Hybrid

Service Mainly consumptional (subscription-based)

Revenue

EBITDA-Margin

Customer loyalty



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Supply: Sales in this business model include the wholesale of devices and applications for IT, consumer electronics and telecommunications.

Solutions: ALSO primarily supports small and medium-sized companies in IT architecture and IT planning topics, quickly translates requirements into specific configurations and monitors the status of projects. The second major area of activity is the marketing of specific solutions in the areas of IoT, Artificial Intelligence, virtualisation and cybersecurity.

Service/cloud and digital platforms: This business model comprises the "as-a-service" provisioning of all technological components required for a digital workplace ("unique user") as well as all digital platforms, i.e. Artificial Intelligence, IoT, cybersecurity and virtualisation/gaming. Services such as financing, maintenance, dimensioning or procurement and replacement of devices are also provided.

On top of this, ALSO offers logistics and marketing services:

Logistics Services includes supply chain solutions along the entire value chain.

Marketing Services comprises sales activities and marketing for vendors. ALSO as well offers resellers, especially SMB customers, a wide range of support in marketing matters.

The three business models complement each other. The development of projects in Solutions leads to sales in Supply and Service. All three areas benefit from the shift towards the Service model. IT-as-a-service generates recurring revenue with higher margins than the Supply business, while at the same time being highly scalable and benefiting from a lock-in effect. The benefit for Supply is the growing customer base and the device-based as-a-service offerings. Solutions is strengthened by the necessary consulting services for the optimal setup and the use of digital platforms, for example for IoT offerings.

SUCCESS FACTORS: THE 5 LEVERS

To continuously increase earnings the company has the following at its disposal:

Reseller mix: A balanced composition of the customer structure to the stability of the company, the increase of profitability and the of the capital employed.

Vendor mix: By securing and developing the vendor portfolio constantly offer new technologies, devices and applications. This company is focusing in particular on vendors that invest heavily in development.

Product category mix: One of the most important elements for the success of the company is the constant review of the product portfolio relevance for resellers as well as the establishment of separate business models for new technologies.

Business model mix: By driving forward the three business models can improve profitability, increase customer loyalty and stabilise the ALSO uses digitalisation to optimise existing business models and develop new approaches.

Operational excellence: The continuous optimisation of all its strategic processes, from the delivery of goods to the management of cash flow, is an indispensable part of actively managing the company's performance.

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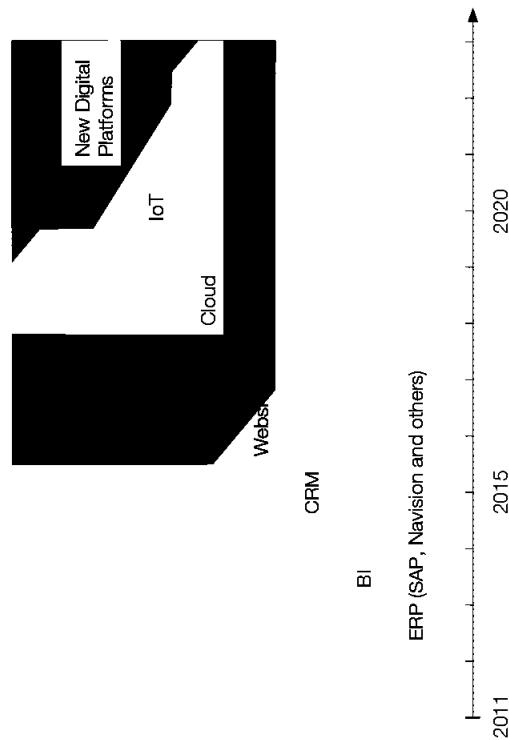
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MANAGEMENT OF THE ECOSYSTEM

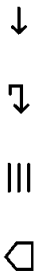
The use of harmonised ERP systems across all country organisations is the basis for utilising the company's digital management systems, from warehouse management systems (WMS) to business intelligence (BI), customer relationship management (CRM) and digital platforms. With their help, the analytical skills of the employees and the work of the company's data scientists, ALSO is constantly improving performance through automation, harmonisation and centralisation.

Fig. 08

Digital management systems at ALSO



The permanent expansion and adaptation of the ecosystem, the of all elements of the complex supply chain and the constant utilisation of the knowledge gained in day-to-day business — without development of all these factors for well over a decade, it would not to operate profitably on a sustainable basis. This is a competitive d for other market participants and a very high barrier of entry for competitors.



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PERFORMANCE 2023

The ICT market was very restrained in the reporting year. Inflationary pressure, high energy costs and the overall geopolitical situation dampened demand, particularly for devices in the consumer sector. These factors, together with higher interest rates, meant that many small and medium-sized companies were also forced to rigorously economise.

Based on the MORE strategy, ALSO used the 5 levers in 2023 to systematically expand the offerings and services in the three business areas while at the same time increasing the company's effectiveness and efficiency.

MORE 2023

Maintain

Maintaining the successes and results achieved to date

Optimize

Even better management of inventories and processes
Standardisation and optimisation of sales channels (web shop and ACMP)
Increase sales in the web shop, e.g. through support in online quotation and direct digital orders after approval, ordering service products via the web shop or searching and ordering stock in different ALSO countries
Planning rollout of a standardised IT system from ERP to WMS to HR in all countries

Reinvent

Development and expansion of the offering on the new digital platform
Development of solutions for additional verticals

Enhance

Integration Hungary, Italy and Portugal
Closing Purchase Commaxx (Nordics)
Acquisition TARGET, Austria, as well as SWS, SWS International
Czech Republic and Slovakia (all still subject to regulatory approval)
Launch of ALSO Cloud UK as a greenfield operation in Europe's cloud market.
Planning further expansion of own or jointly operated cloud local worldwide

5 LEVERS 2023

Reseller mix

Optimisations to reduce complexity and improve scalability
Increasing profitability by improving the customer base, expanding customer base, particularly with value-added resellers, reducing and very small resellers to improve ROCE
Further refinement of customer segmentation to address specific groups
Increase in the degree of automation of the credit scoring process

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Business model mix

Measures to maintain sales strength and stabilise earnings in Supply development and expansion of Solutions and Service

Supply:

Additional cost reduction through optimisation of warehouses
 Further improvement in the management of inventories and capital by increasing the turnover rate (DIO)

Solutions:

Development of the offering for verticals, e.g. solutions for a and medical technology
 Expansion of logistics and office services
 Strengthening international expertise in the solutions and cloud business, for instance through the acquisition of Citrixmaxx expert in Citrix-based applications
 Partner support in the development of Smart Solutions offerings by setting up a knowledge database that shows which processes different vendors are suitable for solving specific issues in different industries

Service:

Increase in Unique Users from 3.7 to 4.4 million
 Increase in monetisation from € 193 to € 198 per Unique User
 Integration of further business intelligence tools in the ACMP to analyse the usage structure of end customers and to enable monetisation by resellers
 Development of additional cybersecurity functions, e.g. Azure Protection and the Security Dashboard
 Integration of an e-pay portfolio into the SoraStream gaming for simple and fast in-app upgrades

Expansion of the customer base in the system integrator and value-added reseller segment

Acquiring new customers for the ACMP as one of the "best in class" marketplaces in terms of user-friendliness and security

Vendor mix

New vendors for all three business models, expansion of expertise in cooperation with existing suppliers

Distribution of AMD, one of the world's largest manufacturers of processors and graphics cards,

Libelium, specialist in connectivity for IoT products

Expansion of collaboration with ManageEngine, expert in IT management and security solutions, and Citrix

Expansion of expertise and customer support for existing vendors such as Cisco, Citrix and Veeam

ALSO Cloud Marketplace: Computing; Alibaba; Security; LastPass;

ProofPoint; Data protection: Long-term, strategic agreement to accelerate growth with Acronis; Meta (Smart Glasses)

Product category mix

Optimisation of product categories according to customer requirements

New product categories:

Components for regenerative electronics
 Chargers and infrastructure for electric vehicles
 Digital notebooks

Businessmodel - Mix Cloud

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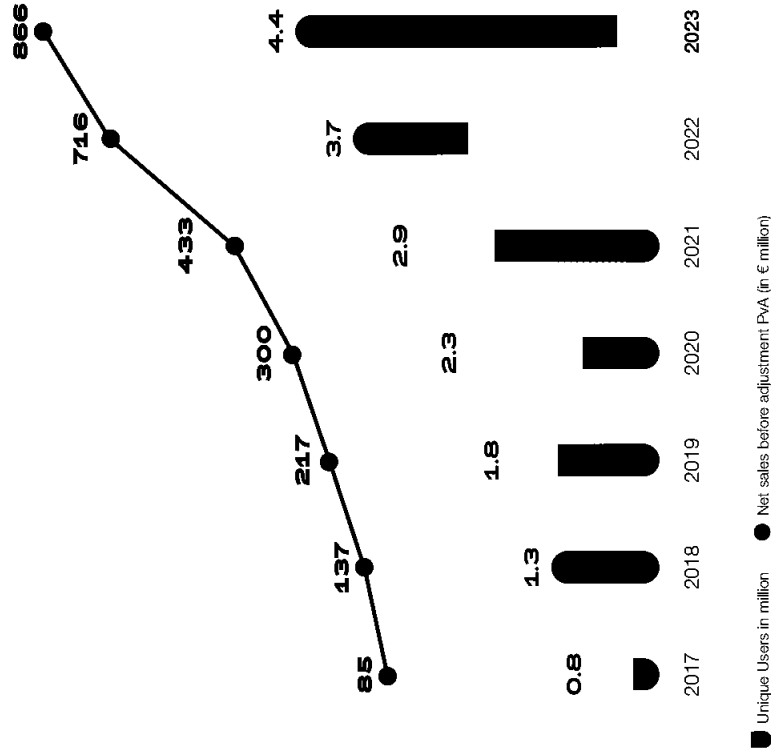
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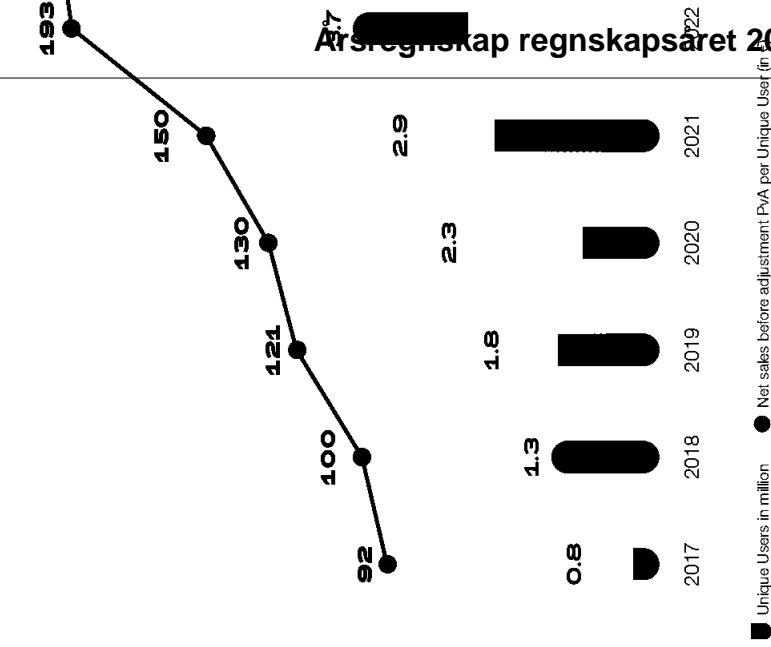
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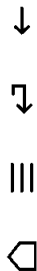
Development Unique Users and net sales before adjustment PVA



Development Unique Users and net sales before adjustment PVA per Unique User



The figures from 2017 to 2019 refer to Seats, the need for a "Unique User" concept only came up when the number of test and free licences significantly increased from 2020 onwards.



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Sales and marketing services continued to grow in 2023. In addition to services for vendors, training and sales support measures for our resellers are becoming increasingly important in the development of this area.

Logistics services, which are almost exclusively part of the Supply division, declined slightly, but still outperformed the overall division in relative terms.

OPERATIONAL EXCELLENCE

Further cost reduction through structural optimisation and redesign of the organisation, investments in HR and IT

Continuation of structural optimisations

Successful completion of the additional contingency plan

Regionalisation of the organisation to increase efficiency and improve the scaling of initiatives

Start of the implementation of a new, centralised HR system

Introduction of AI-supported software for targeted, long-term em development

Further training of staff taken on with the acquisition of new com

Strengthening the geographical resilience of the organisation

Start of the implementation of a centralised and harmonised IT la

covering all core areas of the company, from ERP to WMS to HF

Completion of the integration of three acquired companies and s

the infrastructure for the new operation in the UK

Establishment of an additional data centre to further optimise da

operational security

Expansion of robotic process automation by transferring create

including master data in all countries (around 51 000 materials),

1.35 million tasks and thus saving 20 000 hours

KPIS

EBITDA

EBITDA is a good indicator for measuring the liquidity achieved. This is an important performance indicator for ALSO, as it is a key factor in the payment of dividends and the financing of acquisitions and organic growth. In contrast to free cash flow, EBITDA is not affected by changes in net working capital as at the reporting date.

Development EBITDA

€ million

	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
2024	280.0	257.2	227.5	196.7	152.7	157.3	146.0	140.0	123.9	113.5	109.4

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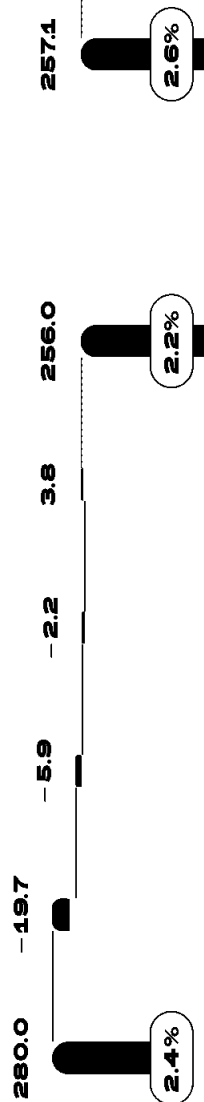
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EBITDA Bridge 2022 – 2023

■ in € million ○ EBITDA margin



Årsregnskap regnskapsåret 2023 for 964030634

2022 reported One-off effects Currency effects Acquisition effects Restructuring effects 2022 operational

2023 operational Currency effects Restructuring effects Acquisition effects

ALSO generated EBITDA of € 247.3 million in 2023. Taking into account special, foreign currency and acquisition effects in 2022 and 2023, operating EBITDA increased by 0.4 percent year-on-year from € 256.0 million to € 257.1 million. The operating EBITDA margin increased from 2.0 to 2.3 percent (+15 percent) compared to the previous year, due to the continuation of operational excellence in 2023.

Regarding personnel costs, ALSO continued its structural optimisation in 2023. As a result, savings of € 21.2 million were achieved. ALSO part of these savings in existing personnel, in personnel from the expansion of new business models. Investments in reducing the of the logistics infrastructure totaled € 4.4 million in 2023. Furthermore was invested in this context as part of material costs. Furthermore able to achieve significant savings by optimising transport, materials and insurance.



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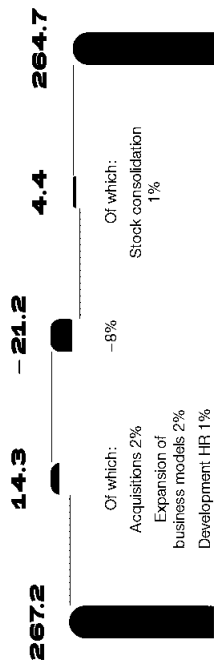
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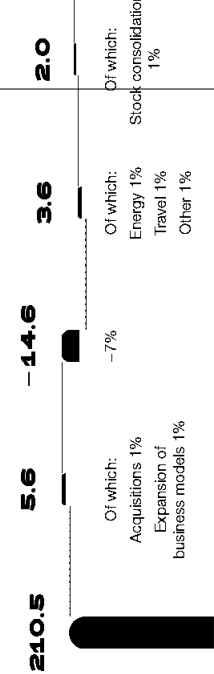
EBITDA Bridge Personnel and material costs 2022 – 2023

in € million

Personnel costs



Material costs





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RETURN ON CAPITAL EMPLOYED (ROCE)

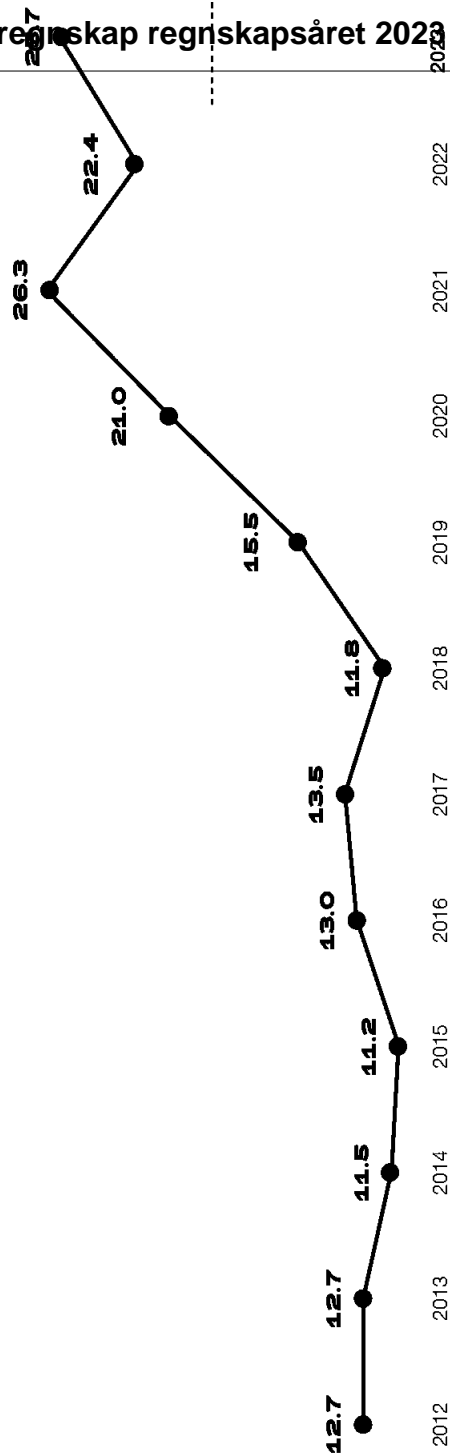
Profit or growth should not be achieved at the expense of changes in the capital structure. ROCE enables performance to be measured independently of the cost of capital and therefore increases comparability. ALSO uses ROCE to measure its success in managing net working capital in relation to the result achieved.

At 25.7 percent, ROCE remained within the company's target range in 2023.

The first component of ROCE is NOPAT, the net operating profit after income taxes. This is calculated from EBIT (earnings before interest and taxes) minus income taxes.

ROCE

● ROCE (in %) ---- Lower limit target corridor 2023



In high-tax countries, ROCE will therefore be correspondingly lower than in countries with a lower tax burden. In addition to increasing the operating margin through operational excellence, accelerating growth and Buy & Build therefore also constantly working on optimising the tax burden.

The second component of ROCE is capital employed (CE). It shows the net debt plus debt capital employed, i.e. the total capital employed employed according to the balance sheet.



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The amount of external funds required at ALSO is primarily influenced by the change in net working capital (NWC). The higher the requirement, the more external capital is needed. We are therefore working intensively on optimising the NWC. The options for optimising the required capital are, of course, influenced by market conditions, such as the availability of goods, and by EBITDA.

The most important lever for controlling the NWC at ALSO is inventory. In 2023, we succeeded in further optimising stock levels by constantly monitoring stock ranges per product category and vendor.

In the reporting year, ALSO was able to achieve a cash balance of around € 665 million, even though € 51 million was used to buy back own shares. Adjusted for this, net financial debt totaled € 422 million, which represents a significant increase of € 207 million compared to the previous year.

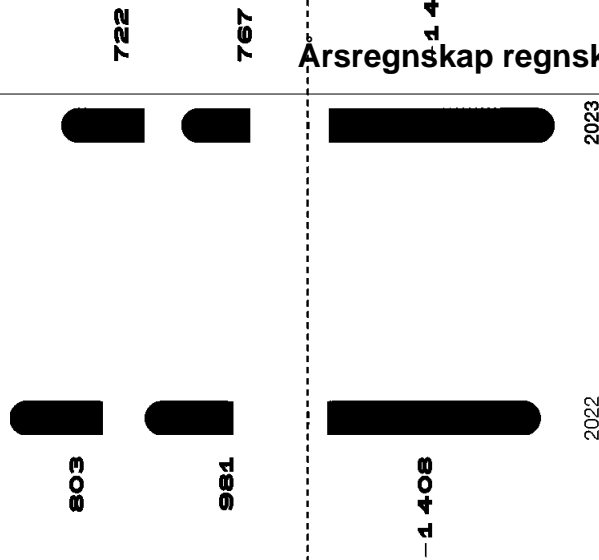
The two key figures EBITDA and ROCE are like two sides of the same page:

EBITDA shows the profitability of the company and thus the level of operational excellence.

ROCE shows the efficiency of the capital structure and thus the quality of management.

ROCE Net Working Capital

€ million



● A/R ● Inventories ● A/P



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SUSTAINABLE GROWTH RATE (SGR)

The company's goal is sustainable profitable growth. This is monitored and managed using the Sustainable Growth Rate (SGR).

The SGR is calculated using the following four financial ratios: Profitability rate¹, asset utilization rate², retention rate³ and total asset to equity ratio⁴. It is 7.3 percent and therefore within the defined target corridor adjusted to the current interest rate environment.

The Sustainable Growth Rate is ultimately nothing more than the corporate strategy MORE in financial ratios. It indicates the maximum sales growth that is possible without a deterioration in the financial structure. To calculate the SGR, the profit margin, retention rate, capital turnover ratio and equity ratio are multiplied.

Fig. 15 illustrates the dependence between the retention rate and profitability rate at a constant asset utilization ratio and total asset to equity ratio. If a target value is set for the sustainable growth rate with a stable capital structure, all possible values for the retention rate and profitability rate in this constellation lie approximately on a straight line. In the chart, the range between the target values of 7 percent to 9 percent SGR is marked in green. All combinations in this range enable growth of between 7 and 9 percent with a stable capital structure in 2023.

The chart shows that with a stable capital structure, higher profitability a higher payout ratio. As the capital structure improves, the target corridor moves upwards. The impact on this Group key figure is taken into account by developing new business areas or making acquisitions.

For investors, this means that there is no capital dilution while the debt ratio remains constant, and they can additionally benefit from the increase in value resulting from the targeted growth.

1 Profit margin: net profit/sales
 2 1 minus payout ratio
 3 Sales/total assets
 4 Total assets/equity



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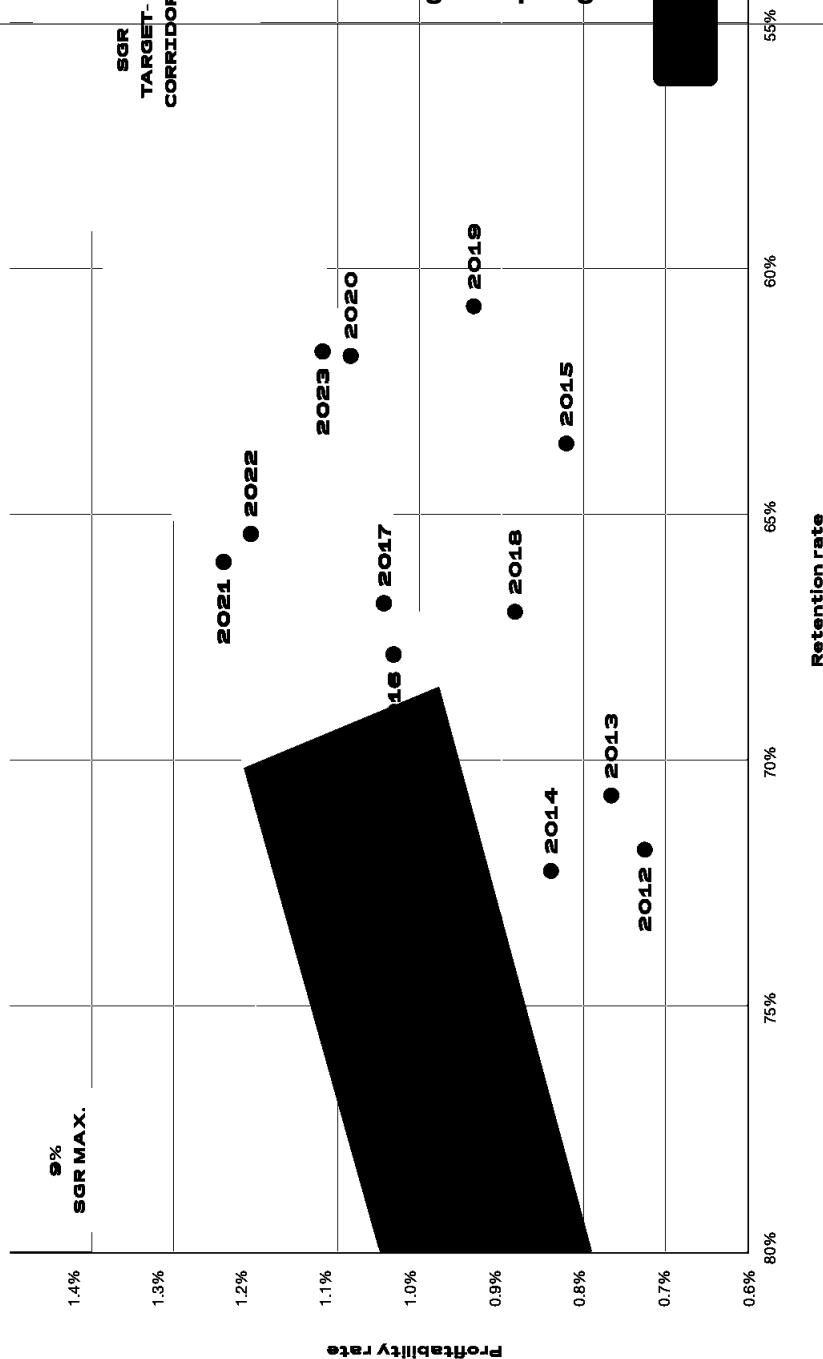
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Sustainable Growth Rate

Calculation: $P \times A \times R \times T$



Asset utilization rate and equity ratio are set as constants.
Representative presentation



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OUTLOOK

After a weak market, particularly in the retail and retail sectors, in 2023, all market research companies are forecasting high single-digit growth for the ICT sector in Europe in 2024. Software and IT services will continue to be the drivers with growth in the low double-digit range. Higher investments are expected in data centres in preparation for the increased use of AI. The PC business is also expected to be revitalised by the development of AI-enabled models.

These forecasts confirm the statement that investments in IT may be delayed but will ultimately still have to be made. The industry's constant innovations are not only driving the revenue generated by updating and upgrading existing devices, but are also the driver for the development of new, incremental growth areas. The Internet of Things, virtualisation and Artificial Intelligence are only at the beginning of their application and therefore monetisation opportunities.

ARTIFICIAL INTELLIGENCE

Looking at the development of the ICT industry over the past few decades, there has been a revolution in the business approximately every 15 years: from the development of the first Apple Macs to the use of the internet for commercial and private users to the introduction of the smartphone. The most recent leap is generative AI. Whether big data or machine learning — we have been working on and with Artificial Intelligence for years. The revolution enabled by generative AI is that now everybody can tap into the collected digital knowledge and simultaneously get newly generated content with the help of large language models (LLMs). This results in a multitude of new options for further utilisation.

The business opportunities for ALSO regarding Artificial Intelligence are divided into the following elements: the core, and thus the **first layer** is formed by applications for end users, the potential uses of which are virtually unlimited.

Analysing content and developing formulas: Generative AI can analyse and summarise content and conversations and create lists. This also applies to tables, for which context-related suggestions are made. The visual presentation of content is just as common as the creation of formulas for analysing the data shown.

Programming support: Gone are the days of C++ or Java. Python is the most widely used programming language, as developers can write, review and optimise code directly. Suggestions for code can also be generated based on the context of the client code.

Image generation and editing: Some generative AI can create images based on descriptions or edit existing images.

What all these applications have in common is that they increase the efficiency of the work performed.

The **second and third layer**, large-language and other models, are based on which these models are developed, are not within the core business but can be monetised by ALSO.

The **fourth layer** consists of cloud platforms. In the case of hybrid or multi-cloud, ALSO can generate growth across all three business models. The planning of the concept and setup is the core business. The solution is delivered by Supply and the necessary IT applications are either provided or transactionally via Supply.

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Requirements for Generative AI

The **fifth layer** concerns devices, data centres and infrastructure.

Many of the **computing services** take place online in the cloud. However, powerful desktops and laptops as well as routers are needed to work effectively and efficiently with generative AI and to enable fast data exchange.

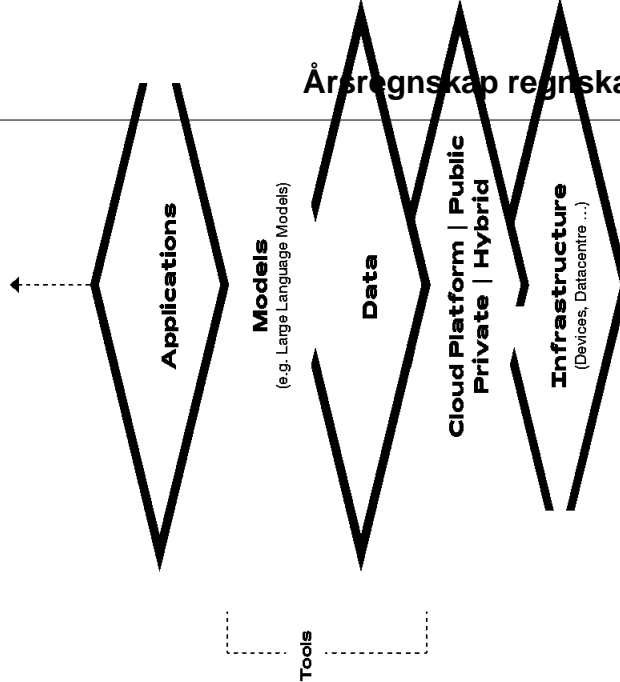
Storage requirements: Generative AI models require a large amount of storage capacity for the huge amounts of data needed for training. New hardware often offers more capacity and faster access.

Energy efficiency: Training AI models can be very energy intensive. New hardware is often more efficient, which reduces both the costs and the environmental footprint of AI training.

Using these applications is not viable without comprehensive cybersecurity. Generative AI will accelerate digitalisation even further, because only what is in the cloud is accessible and usable for LLMs. This not only increases the risk of cyber attacks, but also the risk of deep fakes. Comprehensive protection is becoming increasingly crucial. It has to both avert acute threats and proactively uncover potential vulnerabilities, enables the development of risk scenarios and thus offers the best possible security.

For all of these layers new companies with new product categories are constantly emerging. They range from highly efficient and powerful processors and the creation of AI-generated videos to generating royalty-free music or offers for verticals such as SEO optimisation for marketing.

Solutions for End Users





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It has to be noted that artificial intelligence creates additional, incremental growth that leads to an increase in monetisation per Unique User.

The costs per digital workplace, from software to hardware, backup, storage and security to the necessary IT infrastructure, vary greatly depending on the industry, region and company size. For an SMB workplace in Western Europe, the annual costs will increase from the current € 5,000 to around € 5,800 as a result of the new AI-related offerings.

Accordingly, the addressable potential for ALSO will increase from € 1 200 to € 2 000 per Unique User.

Unique User Potential

in €

Total potential
5 800

Addressable potent
2 000





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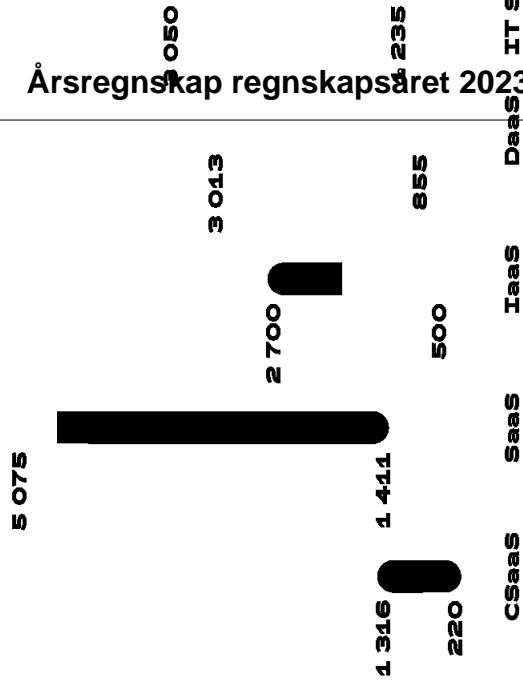
An ever-increasing proportion of these required elements are now purchased as a service. ALSO's offering for resellers covers the following areas:

- Cybersecurity as a Service (CSaaS)
- Software as a Service (SaaS)
- Infrastructure as a Service (IaaS)
- Device as a Service (Daas)
- IT service

The use of generative AI will also have a direct impact on the monetisation

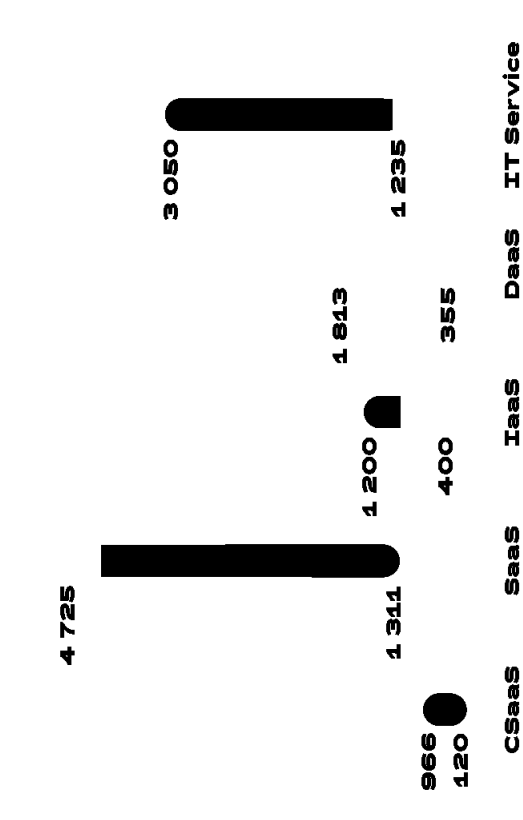
Monetisation potential for aaaS revenues per unique user with AI

p.a. in €



Monetisation potential for aaaS revenues per unique user without AI

p.a. in €



Minimum and maximum turnover per unique user

Minimum and maximum turnover per unique user



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Overall, the new technologies translate into an increase in demand in all three business models: from servers and routers to AI-optimised laptops: the devices come from ALSO. From the cloud infrastructure to the data centre: the solution is developed with ALSO. And from software to infrastructure-as-a-service and cybersecurity: the ALSO Cloud Marketplace is the central platform for resellers and end customers to utilise solutions and protect their data.

GUIDANCE

The company expects EBITDA of between € 265 million and € 305 million in 2024 with a ROCE of over 25 percent. The rapid development in the area of generative AI confirms our statement that constant innovation inevitably leads to investments in all areas of IT. In conjunction with the expertise, responsiveness and strength in execution of its employees, the company continues to see excellent growth opportunities.

The ALSO Group is therefore increasing the target corridor for medium-term EBITDA to between € 350 million and € 450 million, depending on potential acquisitions. The expectation for ROCE is over 30 percent.



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RISK REPORT

The Board of Directors appoints an Audit Committee consisting of three non-executive members of the Board of Directors. It conducts and reviews the internal and external audit and assesses the risks identified and the risk management measures taken.

The organisation of risk management at ALSO is the responsibility of Internal Audit. The principles of risk management are laid down in the ALSO Group's risk management manual. Risks are identified on the basis of analytical analyses or by reporting.

A defined group of risk owners (e.g. Group Management, Senior Vice Presidents, Chief Customer Officers, Centre of Competence Heads, functional managers) identifies and assesses risks and reports them to Internal Audit. Employees can also report identified risks to the department.

To identify risks, Internal Audit uses modern, technology-supported tools for analytical analyses that increase objectivity, effectiveness and efficiency:

Data analyses/data analytics: Data analyses both in individual internal audits and as part of continuous auditing activities. The data analyses are programmed by the internal audit department specifically for the risk-related issues. The internal audit department benefits greatly from the standardised ERP system, which is used to implement Group-wide analyses and considerations.

Process mining: Identifying and analysing actual processes on the basis of data. A standard tool is used here.

Robotic process automation: Automation of audit procedures and repetitive activities.

Internal Audit prepares an annual risk report for the Audit Committee summarising the individual risks and provides information at short notice. The Board of Directors is also informed annually about the risk structure.

The individual risks are assessed in terms of their potential impact or liquidity (low to destructive) and their probability of occurrence (low to high). The classification of the potential impact is determined on the basis of the consolidated net profit of the ALSO Group and the need to adjust the consolidated net profit. Risks are categorised as low, moderate, high and critical on the basis of their potential impact and probability of occurrence.

The management process for business opportunities is based on the strategy regarding management, the Mergers & Acquisitions department and the operating business units. Potential market opportunities are analysed and evaluated. Investment opportunities are examined and prioritised on the basis of their potential value contribution. If the identified opportunities are deemed to materialise, they are included in the business plans and short-term trends or events that could lead to positive business developments are presented below as opportunities.



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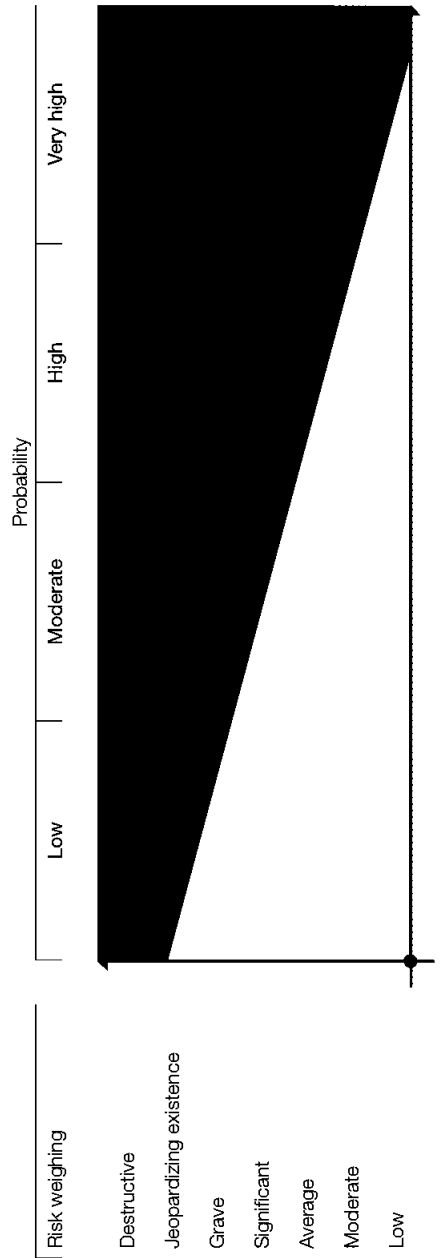
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Exemplary representation of the risk assessment method



EXTERNAL RISKS AND OPPORTUNITIES

Global crises and conflicts

The outbreak of globally perceptible pandemics, trade wars or armed conflicts, such as the Russian invasion of Ukraine, can affect ALSO at various points along the value chain. On the vendor side, the availability of hardware may be temporarily impaired if major manufacturers have to reduce their production capacities or if the transport of goods to ALSO countries is made impossible or delayed. In addition, increased protectionist and nationalist tendencies could lead to tensions in business relationships with individual vendors. In recent years, ALSO has systematically expanded its portfolio of vendors and is able to offer resellers alternative products

in the event of bottlenecks as part of its "vendor mix" lever. In addition, we use responsive analytics systems to recognise potential stock shortages in time and respond by placing advance orders with the relevant vendor at an early stage. Customs conflicts between the USA and China resulting from developments can also represent an opportunity for European IT corporations. On the reseller side, there may be a decline in demand in individual and product categories. This decline can be national, regional or depending on the scope of the crisis. Thanks to its diversified ecosystem, ALSO is able to offset shifts in some customer and product categories with developments in others.

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ALSO's operational processes may be impaired by the loss of a large number of employees, thus jeopardising ALSO's ability to deliver. In order to maintain business operations, ALSO continues to invest in its infrastructure in order to continuously expand the degree of hybrid and mobile work and in the Group-wide standardisation of processes. On the one hand, this enables working from everywhere, which reduces the risk of employee absences. On the other hand, staff absence can be compensated for by deploying teams to other locations. In the event of a pandemic, there are also centrally managed and locally implemented protection concepts. These include measures such as additional hygiene precautions, shift systems in the warehouses, remote work and support from external specialists.

The digitalisation push of recent years will have a lasting impact on the IT industry and therefore on ALSO as a technology provider. The cloud is the basis for hybrid and mobile working. This opens up ongoing opportunities for ALSO both for expanding the number of digital workplaces that are managed via the ACOMP and for monetising them in greater depth through IT-as-a-Service offerings, for example.

Cyberattacks

Cyberattacks are malicious attacks on computers, servers, mobile devices, electronic systems, networks and data. The consequences of targeted attacks (espionage, sabotage, phishing) and attacks on critical infrastructure could be serious for ALSO. The Cybersecurity department therefore carries out regular IT risk analyses and penetration tests of business-critical IT systems and processes and reports to the Board of Directors on a monthly basis. The risks are systematically limited by the controls and suitable practices defined in ISO standards 27001 and 27002. Protection is further increased through the use of new technologies. Backup and recovery plans with targets for recovery times and recovery points are in place for business-critical IT systems.

The increasing number of attacks on companies, often involving the use of ransomware data and sometimes very high ransom demands, have led to a significant increase in awareness of the importance of cybersecurity. This creates opportunities for ALSO in the marketing of the cybersecurity platform and related services, as comprehensive cyber risk analyses and the development of mitigating measures are in demand.

Risk related to deposits

ALSO is exposed to default risk through deposits with banks and receivables from factoring companies. This default risk is not covered by credit insurance and is minimised through diversification in the selection of financial institutions. The financial strength of each counterparty is continuously monitored and reported publicly available ratings and ad hoc reports. This enables ALSO to identify credit risks as a rule. During the many years of business relations with banks and factoring companies, no bad debt losses were recorded.

Interest rate risks

ALSO's interest rate risks mainly relate to current financial liabilities and interest rates. Interest rate fluctuations cause changes in the interest expense of interest-bearing assets and liabilities. ALSO is exposed to interest rate risks primarily in euros, Swiss francs, Danish kroner and Polish zloty. Interest rate risk management is centralised. Interest rate risks from current liabilities are hedged, which means that a significant proportion of interest-bearing liabilities remain exposed to interest rate fluctuations. Taking into account existing and planned debt structure, interest rate derivatives are used in order to comply with the bandwidths recommended by central banks and approved by management. As ALSO has both fixed and variable interest rate financial instruments, interest rate risks can result from both falling and rising interest rates on the market.



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Exchange rate risks

A material part of the cash flows of the operating companies occurs in currencies which are not the functional currencies of these subsidiaries. ALSO is therefore exposed to foreign currency risks. ALSO's objective is to minimise the impact of exchange rate fluctuations on its results through the process of buying and selling items. Risks from foreign currencies are only hedged to the extent that they affect the Group's cash flows. Exchange rate risks arising from the transfer of subsidiaries' income statements and balance sheets into the consolidated financial statements are not hedged. A certain amount of purchases from subsidiaries abroad is conducted in foreign currencies, in particular in euros (if not the functional currency) and USD. To hedge this exchange rate risk, the central treasury department hedges the purchasing volumes of the operating companies. Foreign currency risks arise from intra-Group loans between subsidiaries with different functional currencies. ALSO hedges most of these risks. Speculative borrowing or investments in foreign currencies are not permitted. Transaction-related foreign currency risks are calculated on a daily basis. The resulting net exposures per currency are consolidated at Group level. ALSO continuously reduces the exchange rate risk through the regular use of forward transactions.

Environmental, climate and safety risks

As an international technology provider, ALSO is exposed to risks from damage to people, goods and reputation. This includes physical risks by natural disasters. The targets based on the company's LESS strategy and training on environmental protection, occupational health and safety are designed to minimise these risks to people and the environment evaluated directly at sites and indirectly via enquiries to vendors in or the supply chain. ALSO complies with all rules of conduct and legal requirements related to environmental protection, human rights, and occupational safety. Regulatory risks that could arise from the requirements to reduce safety. Regulatory risks that could arise from the requirements to reduce the pricing of CO₂ through emissions trading systems, taxes or changing legislation. These risks are actively countered by taking measures at the company's energy and CO₂ management.

More information on ESG-related risks and opportunities can be found in the **Non-financial Report**, which is part of this publication.



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INTERNAL RISKS

Vendors

ALSO works with the main manufacturers of hardware and software, particularly in the Supply division. This results in cluster risks and dependencies. The company counters this with active market share management as part of the "vendor mix" lever. Product innovations are continuously monitored in the ICT market in order to become involved in areas with high potential at an early stage.

Due to various programmes to support sales (such as marketing programmes, bonuses, sales discounts, price protection), large receivables from vendors regularly arise. In order to enforce these claims, complete documentation of the basis for the claim is required at all times. ALSO counters this risk through sustainable and efficient process organisation of the corresponding business transactions.

Resellers

On the reseller side, risks can arise from dependence on a few large customers. By exercising continuous measures in the SMB customer segment, diversification increases the number of customers and thus reduces risks.

ALSO is exposed to default risks on customer receivables from its operating business. In order to limit the risk of losses on receivables, a credit check is performed on the customer as early as the quotation phase. Default risks are also limited by active receivables management. Active customer monitoring, balance sheet analyses, disclosures, insurance ratings and factoring programmes are among the key measures. A significant share of receivables is hedged by commercial credit insurance.

Information technology

Information security, IT availability and performance are essential prerequisites for successful business operations. IT systems are constantly monitored and optimised. The hybrid cloud architecture enables the rapid provision of services to meet new requirements.

Logistics and warehouse

ALSO's business model is highly dependent on the availability of efficient logistics structures, the security of inventories, and high-performance cost-effective external logistics partners. The logistics structures are subject to classic failure risks such as fire, flooding or theft, as well as price fluctuations for warehouse rental and transport. In addition, there are risks related to the competitiveness of our logistics structures.

Due to the relatively short product life cycles of IT products, ALSO's IT infrastructure is subject to depreciation risks. ALSO counters this risk through demand-orientated inventory planning with the aim of high availability and inventory turnover time, as well as through corresponding measures in the form of vendors (price protection, stock protection or stock rotation). Moreover, BI reports that are available online at any time provide the person responsible with detailed transparency on the age structure and value of the stock by product category, each vendor and each SKU (Stock Keeping Unit).



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Personnel

ALSO's further development depends to a large extent on the knowledge and dedication of its employees. The company deals with personnel risks and works with systematic personnel planning and qualification in order to deploy, promote and retain employees according to their abilities. Employee satisfaction is also actively monitored. Our personnel and management development is an important prerequisite for the forward-looking and reliable safeguarding of our personnel capacities. Despite all efforts, the shortage of skilled labour will remain a challenge. Internal development opportunities will therefore be further strengthened in order to qualify our own staff in the best possible way in the medium to long term and thus counteract the shortage of skilled workers. There are bottlenecks in the recruitment of appropriately certified employees, particularly in the Group companies with a focus on the Solutions business segment. In order to address a wide range of new potential employees, specialised recruiters search the international labour market for suitable talent for ALSO's growth areas using standardised catalogues of requirements. Recruitment is also carried out with the help of social media tools and the use of AI.

Law

As an internationally active Group, ALSO must comply with numerous legal, tax, competition and patent regulations. The large number and increasing complexity of the relevant regulations at local and international level increases the risk that ALSO may be exposed to significant legal and economic risks, such as fines or claims for damages, in the event of non-compliance. Identified legal risks are reported as part of risk management.

Existing and impending legal disputes are continuously recorded, analysed and assessed with regard to their legal and financial impact and taken into account accordingly in the ongoing risk management process.

Compliance

The legally and ethically impeccable conduct of employees in their business activities is ensured by a compliance management system without binding compliance rules for the entire ALSO Group, prevents in monitors compliance and sanctions offences.

The central document is the Code of Conduct, which is binding for a and managers at all levels of the Group. For the highest-risk compliance Group guidelines apply on the basis of the Code of Conduct, which issue in detail and in relation to typical circumstances in the business Group as a technology provider. This includes, in particular, topics such as and competition law, the handling of gifts and invitations, and the a conflicts of interest.

The compliance organisation is headed by the Group Compliance Officer who reports directly to the Audit Committee. He is supported by first compliance officers, who in turn coordinate the work of the local compliance officers in each country organisation. A Compliance Ombudsman is a to employees and third parties as an independent external point of reporting violations of the ALSO Code of Conduct, in particular criminal or agreements restricting competition. He also carries out random checks in the ALSO national companies. As an attorney-at-law, the is bound to professional secrecy and, if requested, follows up information naming names. In the case of acquisitions, he checks the compliance behaviour of the respective company before the takeover.



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The compliance management programme includes a comprehensive training programme for all employees. It begins with a Group-wide standardised basic training course for all new employees joining ALSO. This training is geared to ALSO's typical business needs and is available in the national languages of all ALSO companies. It is mandatory for all employees, with the exception of logistics and temporary employees, and must be successfully completed within four weeks of joining the company. This basic training is supplemented by two further compulsory training courses, which are designed to refresh and deepen knowledge. In the process, what has been learnt is reviewed using an e-learning platform. Follow-up training is also conducted at regular intervals.

Group managers are asked to submit a declaration of commitment once every six months, which reminds them of their existing compliance obligations and includes a statement on potential compliance-relevant issues from the previous six months.

Data protection

To ensure compliance with the applicable data protection regulations, in particular the European General Data Protection Regulation (GDPR) and the respective national data protection laws, ALSO has created a data protection organisation consisting of a Chief Data Protection Officer at Group level and Local Data Protection Officers in all national companies. On the basis of a Group Data Protection Policy, ALSO's business processes in all business areas are aligned with principles such as fairness and lawfulness, purpose limitation, transparency and data economy, and are reviewed by regular internal data protection audits. Data protection training with subsequent testing is mandatory for all employees once a year.

Liquidity risks

ALSO's central tasks include ensuring the Group's solvency at all times sufficient funds when needed, and safeguarding profitability by managing risks. Central liquidity risk management ensures that the Group is in a position to fulfil its payment obligations on time. Extensive planning sufficient financial resources are also available in the medium and long term in the area of financing, ALSO strongly diversifies its financial institutions to reduce dependence on individual financial institutions. ALSO was able to position itself to fulfil all its financial obligations in the 2023 financial year.

Tax risks

ALSO's operations are heavily networked and carried out across different countries. The associated service relationships harbour the risk that the underlying prices may not be recognised for tax purposes. To limit this risk, ALSO has designed the transfer pricing concept with specialised tax advisors to ensure that the transfer pricing documentation audited regularly. ALSO has also designed the transfer pricing concept with specialised tax advisors to ensure that some tax losses carried forward. There is a risk that these losses will expire unutilised due to time or other restrictions.

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ALSOS ESG STRATEGY: ACHIEVE MORE WITH LESS

Investors and customers, employees and society are increasingly demanding that companies adopt an approach to their management that takes into account their impact on the environment, society and the economy. Therefore, businesses are no longer solely judged by their financial bottom line. Accordingly, ALSO, as a multinational IT technology provider, understands this paradigm shift and has embraced an exhaustive sustainability strategy to strike a balance between good governance, economic, environmental, and social aspects in all its decisions.

To identify the social, economic, and environmental topics that are most relevant to our stakeholders and our long-term business success, we conducted an extensive double materiality analysis in 2023. **GRI 3 Material Topics** Participants of our survey ranked the top 10 topics regarding:

- the impact of ALSO on society from an economic, environmental, and social perspective (i.e., impact materiality), and
- the impact of society on ALSO's business value (i.e., financial materiality).

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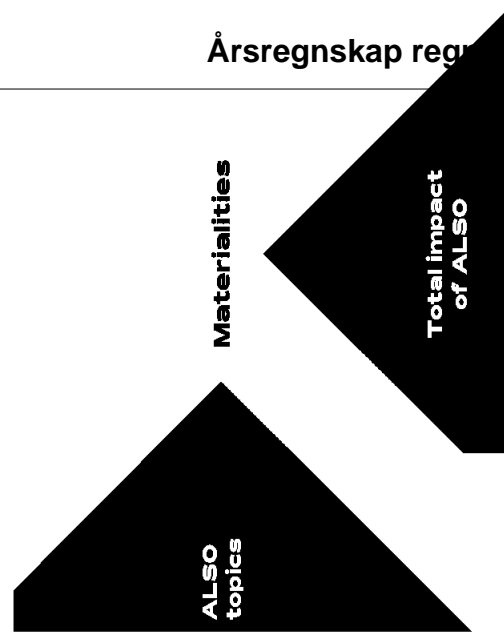
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Assessment process for Double Materiality



This led to the following list of topics most material for ALSO:

ALSO Materialities

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Total Impact of Society (Financial Materiality)

Total Impact of ALSO (Impact Materiality)

Total Combined

Circular Economy

GHG Emissions

Circular Economy

Customer Privacy, Data protection, Cybersecurity

IT-based innovations enabling companies to improve their ESG performance

GHG Emissions

Economic Growth and Decent Work

Circular Economy

IT-based innovations enabling companies to improve their ESG performance

IT-based innovations enabling companies to improve their ESG performance

Energy Consumption

Energy Consumption

Energy Consumption

Waste

Customer Privacy, Data protection, Cybersecurity

GHG Emissions

Customer Privacy, Data protection, Cybersecurity

Economic Growth and Decent Work

Climate Change

Transparent Business Practices

Climate Change

Job opportunities and training for young people

Partnerships with Business Partners to reach ESG Goals

Transparent Business Practices

Transparent Business Practices

Climate Change

Waste

Waste

Economic Growth and Decent Work

Job opportunities and training for young people

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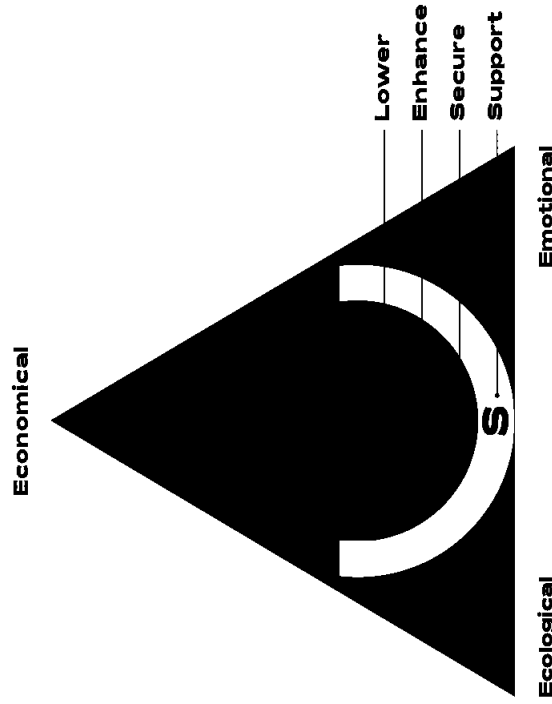
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All of these are reflected in our LESS strategy, which is an acronym of :

- Lower** emissions and consumption
- Enhance** engagement along the supply chain for a circular economy and Human Rights
- Secure** data privacy, good corporate governance and economic success
- Support** resource conservation through innovative IT solutions as well as families and communities

ALSOs LESS Strategie

Fig. 23



Lower

We reduce our environmental impact by cutting CO₂ equivalents, curbing energy use, optimizing waste management, gradually transitioning to sustainable sources, and implementing solutions that help us and our partners move towards a circular economy.

Enhance

Beyond our company scope we actively work with our partners in the supply chain, developing sustainable IT solutions to amplify the positive impact of IT on society and people's lives. In addition, we constantly invest in sustainability efforts by raising employee awareness associated with our products and opportunities around climate change and other ESG factors.

Secure

Data security, data protection and compliance are a priority for us. Cybersecurity is therefore of the utmost importance for both our own platform and our customers' service portfolios. In addition, our risk and opportunity management ensures the sustainable profitable growth of our company, the security of our employees' jobs and long-term, reliable partnerships with our customers.

Support

Promoting digital literacy, particularly among children, is an important part of our strategy. We also offer job training and career paths for all of our employees. We support businesses and society in resource conservation and digitalization through innovative IT solutions, leveraging technologies like AI and cloud computing.

For each of these topics we have defined 3 areas of action:

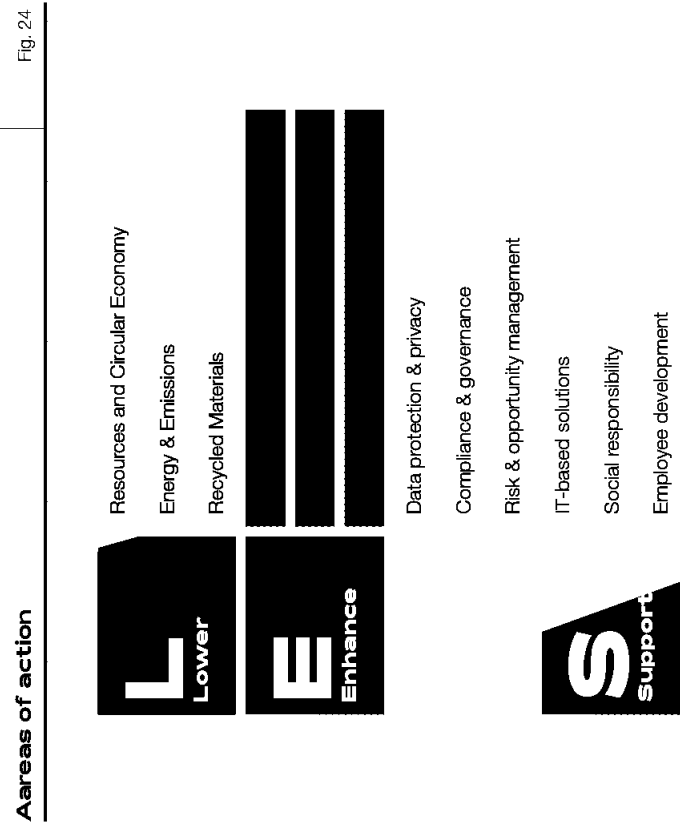


Fig. 24

ALSO's goal is to generate sustainable profitable growth. The ESG supplementing our business strategy MORE (Maintain achievement processes; Reinvent business models; Enhance reach through a Integrating MORE and LESS is the basis for the realization of both c and our ESG goals.

FIVE SUCCESS FACTORS IN OUR ESG PERFORMANCE

1. ESG Engagement Mix

We are committed to developing and implementing environmentally business practices. This includes reducing carbon emissions, conserve resources, and promoting sustainable supply chain practices.

Our social commitment includes enforcing respect for human rights supply chain and promoting diversity and inclusion within our c and beyond. Another key component of our work is clearly define governance practices, including transparent accounting, pro decision-making, and effective risk management. The ESG Comm an important role in managing and monitoring our engagement.

Årsregnskab

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2. Supply Chain Mix

We only collaborate with vendors and suppliers who share our ESG values and document this by committing to our Supplier Code of Conduct values. The regular assessment of our vendors' sustainable engagement are as important as our efforts to engage with our logistics partners and local suppliers. These actions ensure the respect for human rights and the promotion of sustainable production, transport, and services as standard practices, not exceptions.

3. Productcategory Mix

Developing our portfolio of products and services in line with ESG principles is both a necessity and a growth factor. We create sustainable solutions, offer circular economy options, and provide services that contribute positively to society and the environment.

In the marketing of our offerings, we communicate product life cycles, recyclability, and eco-friendly features through our Webshop.

4. Stakeholder Inclusion

We are constantly engaging with our investors, analysts, and financial partners to understand their ESG priorities and align our strategy with their expectations. On top of this, we carry out comprehensive stakeholder interviews.

Our employees play a crucial role in the implementation of our sustainability strategy.

Employee representatives are involved in all operational matters with possible framework. We offer training and development program ESG, involve employees in ESG initiatives, and value their feedback improve.

Understanding our customers' ESG requirements and incorporating our product and service offerings not only ensures a "greener IT" but us grow our business. Developing offers and marketing campaigns tailored to feature sustainable products is one example of how we this growth.

A further important aspect is engaging with the communities in which We offer jobs and apprenticeships in the countries where we are p we also support families through our **Oscar** platform helping the digital media safely and successfully.

5. Operational Excellence

Constantly optimizing our operations is key to minimizing environmental and lowering resource usage. Implementing energy-efficient technologies reducing waste, and using energy from renewable sources are of the measures we take. We will continue to invest in ESG-related optimization to continuously improve our operations and reduce adverse externalities.

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Assessment Article 964 of the Swiss Code of Obligations

This new regulation stipulates that companies must comply with due diligence and reporting obligations regarding minerals and metals from conflict-affected and high-risk areas as well as child labour. As a member of the UN Global Compact, ALSO is committed to the protection of human rights. Furthermore, it is not directly involved in the transport, processing or treatment of minerals or metals. All manufacturers with whom the company works and for whose products or production there could be corresponding risks have undertaken to comply with the OECD guidelines for conflict minerals and to respect human rights. This is ensured by active and documented enquiries with the manufacturers whose products ALSO Holding AG distributes, as well as by a Supplier Code of Conduct, which each supplier must either sign or provide evidence of a corresponding self-regulation.

Comprehensive Climate Change Risk and Opportunity Assessment

A comprehensive assessment of the risks and opportunities associated with climate change was conducted during the year. This assessment covered the company's business activities, as well as its activities in individual countries. By identifying potential risks, such as supply chain disruptions due to extreme weather events, and opportunities, such as investments in renewable energy, ALSO laid the foundation for a forward-looking risk and opportunity management.

☐ Risk report, ☐ TCFD report, ☐ GRI 3 Material Topics

Constant improvement of materiality assessment

In addition to a comprehensive analysis of the company's own product structured stakeholder interviews were conducted as a central component of the 360-degree analysis of the company. They aimed to gain valuable insights into the expectations and perspectives of diverse stakeholders: shareholders, vendors, resellers, employees and the communities we operate. By engaging in open and constructive dialogues with these stakeholders we can better understand their priorities and expectations regarding engagement and plan and act accordingly. ☐ GRI 3 Material Topics

Implementation of ESG Management System

In order to ensure standardized work on sustainability issues across the company an ESG management system was set up in 2023. This system is based on ISO 14001 and will be the basis for next year's certification in our Swiss entities. It outlines processes for emissions reduction, waste management, health and safety, diversity, equality, and inclusion. It also includes an assessment of the risks and opportunities associated with climate change. E-learning on ESG topics will be made available to all employees to ensure their understanding of and commitment to sustainability. In addition, ALSO can access sustainability performance figures to promote transparency.

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Responsible Management along the Supply Chain

To ensure sustainability across its supply chain, ALSO developed a questionnaire to assess vendors' performance in environmental, social, and governance aspects. Responses are evaluated using an automated process to eliminate bias. If a predefined threshold is not met, the company engages with the vendor to investigate the reasons and collaborate on improvements. This approach promotes responsible sourcing and encourages vendors to align with ALSO's sustainability goals. In 2023 the questionnaire has been sent to our 95 biggest vendors in terms of net sales, with responses from 56 so far. Unfortunately, 39 vendors have not yet responded, despite repeated requests. We have been in touch with all vendors that were classified as "high-risk" to discuss potential improvements and explore ways we can support them. In preparation for 2024, we have already begun identifying the persons responsible for ESG within more of our vendors.

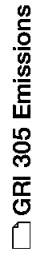
Sustainable Logistics with our Pan-European Logistics Network

ALSO is systematically working on building a pan-European logistics network to deliver goods faster and at the same time reduce emissions by bringing goods closer to customers in large quantities before delivery. In 2023, we opened a new warehouse in Poland and prepared the opening of a regional

hub in Slovakia. In this context, we also prepared the closure of a warehouse in Germany in close consultation with employee representatives. More of all employees were transferred to another location, which in fact where they live, while the remaining employees are being closely supported in their transition to new employment relationships or early retirement. By choosing a new logistics partner in Norway, Sweden and Denmark, the company has taken an important step towards reducing emissions. This strategic partnership not only optimizes the logistics network but also provides opportunities to minimize the carbon footprint associated with transportation. ALSO is further contributing to a more environmentally friendly supply chain by providing the option to consolidate deliveries in the webshop.

Downstream Emission Assessment

The company developed a method for assessing downstream emissions from the GHG protocol. With the help of a tool integrated into the ERP system, actual emissions generated by deliveries from our warehouses to our end consumers are calculated automatically. ALSO offers this free of charge to resellers in all countries on request. By providing this information, we help them to calculate their own ecological footprint and develop measures to reduce it.



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Innovative Packaging Automation

In Switzerland, ALSO Group introduced the “Autostrada” project, which revolutionizes packaging processes. This innovative system customizes packaging materials to fit the exact dimensions of the items being shipped. This not only reduces the amount of packaging material required but also eliminates the need for filler materials to prevent items from shifting during transit. Consequently, emissions are reduced as more goods can be transported per haulage, making the supply chain more efficient and eco-friendlier. In 2023, 11 percent of all packed parcels were packed automatically, saving about 400 kg of stuffing material. For 2024 the goal is to increase the amount to 41 percent of all parcels.

Implementation of DEI policy

The ALSO Group offers a diverse and inclusive working environment in which employees and partners feel equally valued and respected. We ensure equal opportunities for all, regardless of race, skin colour, religion, gender, sexual orientation, gender identity, national origin, age, disability or other legally protected characteristics. In 2023, we developed a DEI policy as part of the ESG management system to ensure full compliance with these rules throughout the organisation.

Participation in an EU study on the introduction of CSRD in companies

The EU adopted the Corporate Sustainability Reporting Directive a 2022. As one of the pioneers in dealing with the corresponding standard is a member of a study commissioned by the EU to analyse the effects of companies during the introduction.

The company demonstrated a steadfast commitment to sustainable climate action through a series of transformative initiatives. These efforts reduce the company’s environmental impact but also inspire positive changes across its supply chain, customer base and employees.

Sustainability-Focused Marketing Campaign

The Group’s commitment also extends to its marketing. We developed a dedicated campaign aimed at raising awareness among our customers about IT products which distinguish themselves through a good service performance, be it in production, packaging, or energy consumption. It is to encourage customers to make an environmentally conscious choice by promoting these products.

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There are three main reasons for this decline in emissions: the first one is the ongoing shift in our business models from Supply to Service. The second is changing our logistics partner in the Nordics; using an intermodal transport partner has reduced emissions in this region quite significantly. And last, the absolute decline in net sales did also play a small factor in the reduction.

Percentage of renewable vs. non-renewable energy used in ALSO's operations*2022: 36% renewable energy; 64% non-renewable energy**2023: 69% renewable energy; 31% non-renewable energy*

The increase of renewable energy is based on two facts: nearly all operations that can decide autonomously on the sort of energy used have switched to renewable energy sources by now. The second is that all companies have started discussions with the respective lessors on changing their contracts to renewable sources.

Percentage of waste diverted from disposal vs. directed to disposal*2022: 63% waste diverted from disposal; 37% waste directed to disposal**2023: 65% waste diverted from disposal; 35% waste directed to disposal*

By separating waste consistently and efficiently, we keep the proportion of recyclable packaging components at the warehouse facilities at a high level and

minimize non-recyclable waste throughout the Group. However, A is on the complete avoidance of waste. The packaging optimisation launched in the Swiss warehouse is an excellent example of our regard.

DEVELOPMENT SOCIAL KPIs 2023

Engagement for sustainability along the supply chain 59 vendors responded to our questionnaire on their commitment to sustainability. A high risk in the area of social responsibility was identified for 12 (20%) vendors. Discussions were initiated with all of these companies to support them in improving their performance.

Percentage of employees receiving IDPs (Individual Development Plans)

In 2023 in Austria and Switzerland 100 percent of all employees participate in this program had regular IDPs. Overall, in 25 percent of the companies more than 50 percent of the employees had IDPs, in 75 percent of the companies the average was below 50 percent. As the IDPs were only introduced in 2022, there are no comparative figures.

Number of accidents*2022: 27 work-related injuries**2023: 26 work-related injuries*

All of these accidents are classified as minor injuries. The basis for the low number, with well over 4 000 employees, is above all the regular training courses held.

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OUTLOOK

As part of its sustainability strategy, ALSO has set itself specific targets to reduce its potential negative impact of its business activities on the environment and to improve the quality of life of all people through IT.

LOWER

Area of action: Resources and Circular Ec

Establish offers for the refurbishment and recycling of used devices. Our primary focus in the DACH region and the Nordics until the end of 2026. Provisioning of second-hand devices for selected countries through the ALSO Webshop until the end of 2026

Area of action: Energy & Emissions

Scope 2:

Minus 15 % emissions until 2025 (see GRI 3.3). In the interim, we cannot disclose the source of the energy we require. The resources correspond to the above figure when fully realised. >50% of the energy used in our locations comes from renewable energy sources until 2025

1 Base year 2021, target year 2025 (end of year)

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Area of action: Green logistics

Assess emissions of ALSO's logistics partners and engage in about potential reduction strategies in 2024
Offer low-emission transport options for our customers until the end of 2026

Optimize materials used for transport packaging from a sustainability perspective (ongoing)

Area of action: Training and qualification

Introduce ALSO's DEI (Diversity, Equity, Inclusion) policy in 2024
Provide access to the ESG Knowledge Base for all employees during 2024

Develop ESG trainings for all employees; first training in 2024; Human Rights along the Supply Chain

SECURE

Area of action: Data protection and privacy

Attain ISO/IEC 27001 certification (information security management systems — ISMS) in the Nordics in 2024

Maintain initial response time to potential data breaches and cyber-attacks of under 24 hours in 2024

Develop privacy trainings tailored to specific business functions until 2025

Scope 3:

Account for 100 percent of ALSO's direct downstream emissions by 2025

Account for >70 percent of ALSO's direct upstream emissions by 2026

Area of action: Recycled Materials¹

>70 percent of all waste generated during ongoing operations is recycled or reused by 2025

ENHANCE

Area of action: Sustainable supply chain

Share the ALSO ESG questionnaire with 100 percent of our major manufacturing vendors to obtain comprehensive knowledge about the sustainable commitment of our manufacturers and thus fulfill our responsibility along the supply chain until 2025

Offer dedicated training regarding Human Rights for our vendor relations and procurement departments by then end of 2024

Display sustainability data (e.g. energy consumption, PCF) for products in the ALSO Webshop by the beginning of 2026

¹ Base year 2021, target year 2025 (end of year)



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Area of action: Compliance and governance

Enforce zero tolerance for illegal business practices
Hold mandatory compliance training for all ALSO staff on a regular and recurring basis
Review legal requirements, policies and processes for all countries on an annual basis

Area of action: Risk and opportunity management

Develop and implement guidelines for ESG management and define a plan for managing ESG contingencies until 2026
Assess areas of opportunity and develop roadmaps for offerings in the area of sustainability (ongoing)
Report challenges and opportunities to the Board of Directors twice a year

SUPPORT

Area of action: IT-based solutions

Develop and market IT-based solutions that have the potential to support companies in improving their ESG goals (ongoing)
Offer additional trainings for schools utilizing 3D printers and robotics for children in the DACH region in 2024

Area of action: Social responsibility

Leverage ALSO's www.oscar-scout.com platform to further develop awareness for children and their relatives to navigate and successfully through digital media; create 12 more articles in 2024
Actively support our resellers regarding ESG topics by sharing and being a sparring partner for their ESG departments

Area of action: Employee development

Provide feedback to our employees twice a year and support an Individual Development Plan in all countries in 2014
Encourage our employees to use more sustainable methods by offering tickets for public transport in cities, supporting the ("job bike") and travel policies that favour public over private transport whenever possible (ongoing)
Support our employees in their career development through internal training. The support can be financially and/or through leave of absence (ongoing)



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REPORTING STANDARDS

ALSO ensures maximum transparency, provides a comprehensive account of its sustainable engagement, and adheres to the most demanding reporting standards. We use the Global Reporting Initiative (GRI) as our primary framework, enabling comprehensive and comparable sustainability reporting. Complementing GRI, we report to the Carbon Disclosure Project (CDP) and EcoVadis, ensuring a broad disclosure of environmental impact and corporate social responsibility efforts.

As a member of the United Nations Global Compact (UNGC), ALSO aligns its strategy and activities with the universal principles on human rights, labour, the environment and anti-corruption. We report in accordance with the standards of the Task Force on Climate-related Financial Disclosures (TCFD) and are one of the first users of the Corporate Sustainability Reporting Directive (CSRD). The disclosures relating to this directive are incorporated directly into the **GRI report**. This emphasizes our proactive approach to comprehensive reporting in accordance with ESG criteria.

COMMUNICATION ON PROGRESS UN GLOBAL COMPACT

Human Rights

Principle 1:

Support and respect the protection of internationally proclaimed human rights in the company's own area of influence

When hiring employees and determining their assignment in the company, ALSO prioritizes qualifications appropriate to the task description. In accordance with their qualifications, the majority of the employees are paid well above the minimum wage range defined in each country. This

considerably reduces the risk of human rights violations. **approach employment**

In its Code of Conduct, the company commits to being an reliable, and fair business partner and employer. As a fair partner recognizes and complies with all relevant laws, directives, international recognized standards, and UN Guiding. All new employees receive on the Code of Conduct as part of their onboarding. **Conduct, GRI 2-24**

Compliance with the Code of Conduct is monitored Group-wide bi-annual report delivered to the Board of Directors. There were related to human rights in 2023. **GRI 2-24**

ALSO gives all employees as well as members of our suppliers opportunity to report irregularities anonymously through an online platform accessible in 31 languages. No cases were reported in 2023, and no cases were pending from the previous year.

Principle 2:

Make sure the company is not complicit in human rights abuses

With respect to human rights abuses, the greatest risk for ALSO vendors, who can be influenced only indirectly. ALSO attempts to mitigate this risk by making respect for human rights an integral part of our contract, which is concluded before beginning a business relationship. At the same time, the company requires business partners to comply with the standards of behaviour defined in the comprehensive Supplier Code of Conduct, which includes guidelines such as the UN Guiding Principles on Business and Human Rights, and the ILO core labour standards.

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the end of 2023, 57 vendors signed the Code of Conduct or submitted their own corresponding documents. 9 out of the 57 manufacturers who took part in a survey were assigned to the highest risk category defined by ALSO, which corresponds to almost 16 percent of all participants. All these manufacturers were contacted for further inquiry. We specifically addressed the issues which came up in the assessment and asked them to develop concrete actions plans to address these areas. **See Code of Conduct for Suppliers**, Management approach procurement.

Labour practices

Principle 3:

Uphold the freedom of association and the effective recognition of the right to collective bargaining

No rights with respect to exercising the freedom of association or collective bargaining as defined in the ILO core labour standards are subject to restriction at ALSO Group. This applied in 2023 as well as in previous years. **GRI 407**

Principle 4:

Uphold the elimination of all forms of forced and compulsory labour

Answers see Principle 5

Principle 5:

Uphold the effective abolition of child labour

The company's own exposure to forced or child labour is low due to its industry, business model and the countries in which it operates. In order to also manage the risks along the supply chain, the company has implemented its high Human Rights requirements as a standard commitment from the company's partners. **GRI 408**, **GRI 409**

ALSO categorically rejects all forms of forced and child labour of forced and compulsory or child labour were reported or revealed in the survey among vendors in 2023. The basic principles of the Code of Conduct for Suppliers expressly include compliance with the ILO core labour standards for the exclusion of forced or compulsory labour. **GRI 408**, **GRI 409**

Principle 6:

Uphold the elimination of discrimination in respect of employment and

The ALSO Code of Conduct clearly specifies how employees are expected to behave and how the company assumes responsibility as an employer to counteract discrimination in adherence with the ILO core labour standards. There were no cases of harassment or complaints concerning discrimination in the workplace in 2023. **GRI 406-1**

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ALSO's HR policy and recruitment practices do not differentiate between members of the local community and other applicants or employees, as we do not consider this appropriate in terms of equal opportunities. We are committed to ethnic equality and do not tolerate any form of discrimination.

☐ **GRI 406**

The principles of equality are part of the Code of Conduct. This includes prohibition of discrimination against any employee based on gender, sexual orientation, age, disability, or any other differentiating factor. Fair and equal pay for men and women is a matter of course at ALSO. The proportion of female employees at the end of 2023 was 38 percent; in management it was 26 percent. ☐ **GRI 405**, 🌐 **Code of Conduct**

Principle 7:

Support a precautionary approach to environmental challenges

Since 2012, ALSO Group has followed a long-term environmental strategy, committed to environmentally friendly, resource-efficient operations, and fostering the circular economy. Environmental criteria are considered in all decision-making processes. These include among others the product carbon footprint of the products we sell, a consistent reduction in our land requirements and the development of offerings to support the circular economy.

Another focus is on transparently documenting the emissions caused by the company's business activities by means of comprehensive CO₂e reporting for Scope 1, 2 and 3. ☐ **GRI 3.3**

In the reporting year, the calculation of CO₂e has been extended to downstream emissions, including offering the respective figures at cost to all customers on request.

Principle 8:

Undertake initiatives to promote greater environmental responsibility

Energy management measures and the reduction of emissions through saving energy, reducing logistics emissions, increasing the use of renewable energies, and collaborating with vendors and logistics providers on assessing and reducing both the product carbon footprint and emissions created when shipping goods. ☐ **GRI 302**

In 2023, ALSO started building an ESG management system. ALSO Group to outline processes for emissions reduction, waste management, health and safety, diversity, equality, and inclusion. This includes an assessment of climate change-related risks and opportunities. E-learnings on ESG topics are being made available to enhance their understanding and commitment to sustainability. The management can access sustainability performance figures transparently and accountably.

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Principle 9:

Encourage the development and diffusion of environmentally friendly technologies

ALSO promotes environmentally friendly technologies by distributing electronic components tailored for processing and storing solar energy. By providing access to these essential components, ALSO supports the spread of renewable energy solutions, making them more accessible and encouraging their adoption.

Through the development of Internet of Things applications focused on energy and water consumption monitoring and management, the company support users to make informed choices about their resource usage. The applications enable real-time data collection and analysis, fostering a culture of conservation and efficient resource utilization, which aligns with environmental sustainability goals.

ALSO offers cloud-based solutions to substitute in-person business meetings with virtual ones and reducing reliance on on-premises data centers. By embracing cloud technology, companies can not only lower energy consumption but also contribute to reducing travel-related emissions and their overall environmental impact.

Anti - corruption

Principle 10:

Work against corruption in all its forms, including extortion and bribery. ALSO Group is committed to the highest standards in combating corruption. In addition to the Code of Conduct, employees receive regular training in this area. **GRI 205**

Through the ALSO website, both internal and external whistleblowers have access to a multilingual platform to anonymously report any irregularities. This platform is operated by an external company with experience in this area and were reported in 2023. **GRI 2-16**

As a general principle, ALSO Group does not make any donations to political parties or politicians. **GRI 415-1**

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TCFD REPORTING

This is ALSO's first report on climate-related risks and opportunities following the TCFD (Task Force on Climate-related Financial Disclosures) guidelines. The report delves into governance, strategy, risk management, key performance indicators and goals. It explains how the company addresses and navigates both the physical and transitional risks and opportunities stemming from climate change, with a clear understanding of their potential financial implications.

ALSO's commitment to sustainability is grounded in responsible, long-term thinking and action, fostering its sustainable profitable growth. This means striking a balance between economic, environmental, and social aspects in all decision-making processes. The company has a high level of ESG awareness and is committed to environmentally friendly operations as well as the development of innovative, IT-based solutions which can help our customers achieve their sustainability goals. The management of climate change mitigation is an integral part of this. ALSO has the goal of making an active contribution towards climate change mitigation and consistently reducing energy consumption and CO₂e emissions — both inside the company and along its supply chain.

The company has actively addressed sustainability for more than a decade. Activities range from central level, where ESG commitment has been established as part of every vendor contract in 2016, to the countries, where, for example a heating concept based on geothermic energy was established in the new warehouse of the Finnish operation as early as 2016.

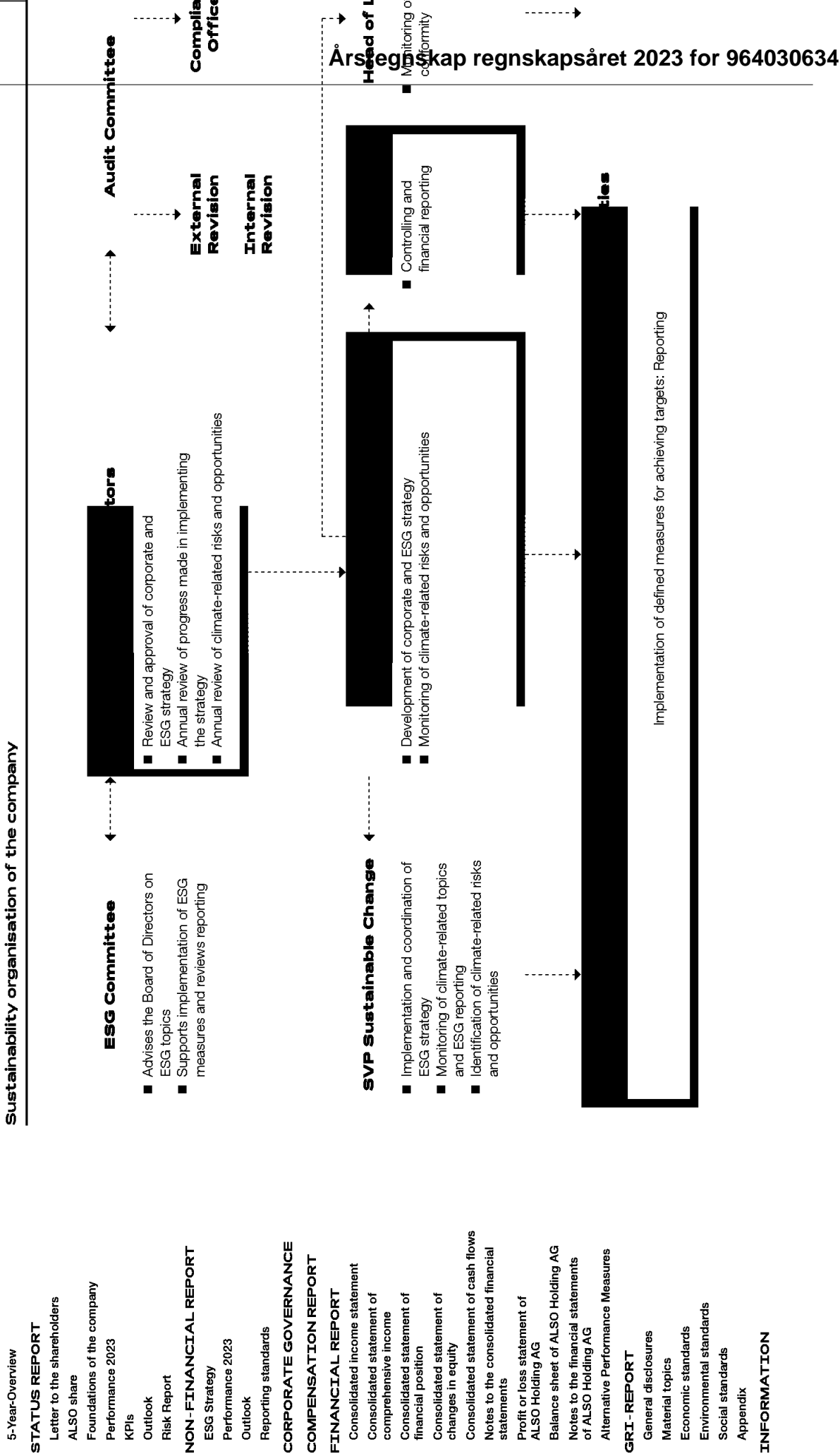
1. Governance

ALSO's corporate governance focuses on responsibility and future practices to ensure the resilience of its business model and long-term creation. Sustainability has been a core commitment for the company for more than a decade, starting with a reporting on both environmental and social aspects in the Annual Report and evolving into the GRI-based ESG report which was published since 2021. We continuously refine our holistic approach to address key sustainability issues.

The Board of Directors holds primary responsibility for managing climate-related risks and opportunities. As these have the potential of affecting ALSO's operations, they require to be overseen and controlled at the highest level.

Corporate strategy development is a collaborative effort between the Board of Directors and the Group Management Board. The Board of Directors is responsible for the development of the corporate strategy. **MORE**, which is focused on sustainable profitable growth is controlled by the Board of Directors. **LESS**, the sustainability strategy containing two main areas of action. These action areas encompass relevant topics related to climate change mitigation, such as reducing energy consumption and CO₂e emissions in operations and logistics, developing IT-based solutions which companies in their efforts to save resources, data protection and ensuring a sustainable supply chain.

Sustainability organisation of the company



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In 2022, the Annual General Meeting decided on establishing an ESG Committee. It consists of experts regarding environmental, social and governance topics from within the IT industry, academic circles, and shareholder representatives and is chaired by a member of the Board of Directors. It is independent in its activities and works closely with the Board of Directors. The Committee advises the company on corporate governance and sustainability topics and supports it in implementing ethical, social and environmental measures. The Committee contributes to the preparation of the annual ESG Report by reviewing it according to their respective expertise and providing feedback.

Implementation of the sustainability strategy is the responsibility of the Group Management Board. One of its members, the Senior Vice President for Sustainable Change, regularly reports and discusses essential developments with her colleagues. She ensures that sustainability-related considerations are incorporated into all board-level decisions where appropriate. Results and progress toward objectives are reported to the Board of Directors at least annually. The company consistently evolves its approach to ESG.

The planning and execution of measures outlined in the twelve modules of the sustainability strategy are the shared responsibility of individual business units and the ESG department. It utilizes the company's business reporting tools to integrate the regular collection of environmental data, with dashboards enabling the monitoring of climate-related metrics, allowing for regular reporting to the Group Executive Board and the respective managers. Detailed insights from the monitoring of climate-related matters are published annually in a comprehensive ESG Report in accordance with GRI Standards, covering sustainability strategy, key performance indicators, and various additional reporting standards such as SDG and UNGC. The same goes for TCFD and CSRD reporting. Additionally,

the ESG department is also responsible for reporting to both EcoVadis and Carbon Disclosure Project (CDP).

For further insights into the company's corporate governance structure, see the Corporate Governance report included in this publication. Furthermore, on the double materiality identification process and its result can be found in **Chapter 3 of the GRI report**.

2. Strategy

TCDF distinguishes between two types of climate change-related opportunities: physical and transitional risks and opportunities.

Physical risks are caused by changes in the weather. These can be weather events such as storms or long-term changes such as rising temperatures, rising sea levels or more periods of drought. These can cause damage to property, disrupt supply chains and/or affect the operations of companies. For example, higher temperatures mean that r is needed to cool data centers and workplaces in summer. If sea level rises, warehouses near the coast may need to be protected from flooding.

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Transitional risks and opportunities arise from changes in legislation, technology, economy and society due to climate change.

Changes in environmental legislation are leading to ever stricter rules for the use of energy and increasing costs at the same time. Such changes are increasing the demand for energy-efficient IT devices and cloud services. More and more vendors are producing such devices, which are distributed to the many SMBs in Europe with our services.

Businesses and society are becoming increasingly aware of the need to use resources efficiently and recycle more. This will also have an impact on the cloud business. More and more business processes will be shifted to the cloud, increasing the need for computing power and data centers — both business areas in which ALSO has a strong portfolio and a high level of expertise.

Increasing expectations regarding a circular economy are creating new opportunities for the refurbishment and recycling of IT devices. Companies that modernise their IT infrastructure can return their old devices and thus contribute to a more sustainable economy. At the same time, they can get new devices at a better price. So, ALSO can grow both in refurbishment and remarketing as well as in the sale of new devices.

Artificial intelligence (AI) and the Internet of Things (IoT) can make a significant contribution to environmental protection. AI can help to recognise patterns and trends in large amounts of data that can be used to improve energy efficiency and reduce resource consumption. IoT devices can provide real-time data on their operating status, enabling precise control and thus

more efficient utilisation. As a provider of these technologies benefit from the increasing demand for such intelligent and environmentally friendly solutions.

Integration in business processes

To minimize risks and exploit opportunities in the market, ALSO integrating the sustainability approach into its business processes include:

Systematic expansion of our vendor mix to mitigate availability climate-related incidents in the supply chain and to integrate new business areas

A product category mix that includes traditional IT as well as solutions that contribute to the more efficient use of resources or devices that use of energy from renewable sources

Ensuring compliance with the ESG requirements and standards by European law and international bodies

Switching to renewable energy sources in most countries where we decide on the source of energy itself and is not dependent on (landlords)



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Collaboration with our logistics partners, enabling us to offer our resellers access to low-carbon modes of transport

The implementation of solar systems on our own buildings when/where possible.

By consistently implementing the ESG strategy, ALSO is working to minimise the risks caused by climate change and to exploit the associated opportunities.

ALSO's sustainability strategy LESS

3. Risk management

The ALSO Group has a risk management system that is approved by the Board of Directors. The risk policy defines a structured process according to which the business risks, including sustainability and climate risks, are assessed and managed. In this process, the risks are identified, analysed, and assessed in terms of their probability of occurrence and extent, and measures are then defined to control the risks. The Group Management Board is responsible for controlling risk management on an operational level. In addition, responsible persons are designated in the company for significant individual risks; in the case of sustainability and climate risks, this is the SVP Sustainable Change. The responsible parties decide on specific actions for risk mitigation and monitor their implementation. The Internal Audit Department coordinates the risk management process and issues a risk report for the attention of the Audit Committee once a year. Significant risks are also discussed in the meetings of the Group Management Board and the Board of Directors, which take place on a regular basis.

The risk management process involves the following steps:

1. Risk identification and classification: Correct identification and of the significant risks. These are discussed in depth with the Directors.
2. Risk analysis: Assessment of specific business risks and an changes since the last survey. The former are assessed with the of Occurrence, on a scale of improbable (1) to frequent (5). To impact of a risk, a scale from insignificant (1) to very critical (5). The risks are classified based on the combined scores.
3. Risk management: measures and responsibilities are defined and checked at regular intervals.
4. Risk monitoring and reporting: Risk monitoring is part of regu to the Board of Directors.
5. Risks associated with climate change are part of the overall company and are therefore also taken into account in risk ass

Material risks that may arise from climate change and the financial are regularly reviewed and assessed as part of **risk management**

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Assessment of the risks and opportunities resulting from climate change

Risk	Exposure/Impact	Measures
Physical risks		
Extreme weather events, (storms, flooding or landslides)	Risk: Extreme weather events can affect both ALSO's operations and supply chain. Risk: Higher energy demand for the cooling of devices and workplaces in summer, and a possible reduction in energy demand for heating in winter.	Regular assessment of acute physical risks to warehouses at Expansion of ALSO's vendor portfolio and globalization in order to minimize supply chain risks. Mitigating risk: Rent buildings for warehouses and offices with a high energy efficiency
Longer-term effects of climate change (in-creasing average tem-peratures, rising sea levels, increasing peri-ods of drought)		
Transition risks		
Increased demands for energy efficiency and the use of renewable energy sources, plus increased CO ₂ taxes on fossil combustibles and fuels	Risk: Increased CO ₂ taxes on fossil combustibles and fuels lead to increased operating costs. These could be passed on thanks to the high price-setting power. The higher operating costs do not have a significant risk for ALSO. Opportunity: Customers will look for improved devices, energy-optimized data centres and IT landscapes. The increased need to monitor and control energy consumption means additional opportunities both for increased sales of energy-saving devices and for IoT solutions.	Mitigating risk: Further implementation of a comprehensive CO ₂ strategy: implement energy-saving measures increase the share of green electricity seek discussions with logistics providers regarding transport lowering CO ₂ CO ₂ -emissions Managing opportunities: Implement sustainability as a selection criterion in the Webshop Train sales experts to take energy efficiency into consideration planning IT Expand IoT solutions focusing on sustainability
Tighter regulations in terms of ESG reporting	Risk: Failure to meet environmental, social, and governance expectations. Reputational damage in case of not complying with new regulations may lead to lower customer and investor trust. Some required climate transition practices need significant investments. Opportunity: The European Green Deal leads to higher requirements when it comes to circular economy, which provides a new business opportunity to ALSO in the refurbishment and remarketing of devices.	Mitigating risk: The ESG Office is tasked with developing our ESG strategy and our performance. The Board of Directors has implemented a committee, which supports and consults on these efforts. Managing opportunities: Grow ALSO's refurbishment and remarketing facilities in Germany to establish a network of similar solutions across the EU.
Changes in customer requirements		
Violations of existing laws in the supply chain	Risk: Violation of existing ESG laws by partners along the supply chain might cause a range of negative impact: disruptions in the supply chain, reputational damage, or even legal action.	Mitigating risk: Regularly evaluate the supply chain for compliance with relevant regulations. Establish a robust due diligence process to identify and address violations of existing laws in the supply chain.

Physical risks are currently classified as low to moderate. Transitional risks and opportunities present not just dangers, but tangible chances for ALSO to increase net sales and gain market shares as a sustainability leader.

4. Key figures and goals

ALSO discloses comprehensive figures and goals on sustainability and emissions as part of its ESG reporting. The current version of the **GRI report** can be found in this publication.

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For the Content Index—Essentials Service, GRI Services reviewed that the GRI content index is clearly presented, in a manner consistent with the standards, and that the references for disclosures 2-1 to and 3-2 are aligned with the appropriate sections in the body of the report. The service was performed on the English version of the report.

GRI 1: Foundation 2021

ALSO Holding AG has reported in accordance with the GRI Standards for the period January 01, 2023 to December 31, 2023.

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				Requirement omitted	Reason
GENERAL DISCLOSURES					
GRI 2: General Disclosures 2021	2-1	Organizational details	201, 218		
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			BP-1 – General basis for preparation of the sustainability statements		
			BP-2 – Disclosures in relation to specific circumstances		
	2-5	External assurance	220		
	2-6	Activities, value chain and other business relationships	12 pp., 223		
	2-7	Employees	225		
	2-8	Workers who are not employees	226		
	2-9	Governance structure and composition	75 pp., 226		
			GOV-1 – The role of the administrative, management and supervisory bodies		
			SBM-2 – Interests and views of stakeholders		
	2-10	Nomination and selection of the highest governance body	85, 229		
	2-11	Chair of the highest governance body	78, 229		
2-12	Role of the highest governance body in overseeing the management of impacts	72 pp., 229			
2-13	Delegation of responsibility for managing impacts				
2-14	Role of the highest governance body in sustainability reporting	82 pp., 230			
2-15	Conflicts of interest	231			
		GOV-2 – Information provided to and sustainability matters addressed by the undertaking's administrative, management and supervisory bodies			

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STATUS REPORT	GRI 2: General Disclosures 2021	2-16 Communication of critical concerns		231		
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ALSO share		2-18 Evaluation of the performance of the highest governance body		98 pp., 232		
Foundations of the company		2-19 Remuneration policies	GOV-3 – Integration of sustainability-related performance in incentive schemes	98 pp., 232		
Performance 2023		2-20 Process to determine remuneration		98 pp., 234		
KPIs		2-21 Annual total compensation ratio	S1-16 – Compensation indicators	98 pp., 235		
Outlook		2-22 Statement on sustainable development strategy	SBM-1 – Market position, strategy, business model(s) and value chain	235		
Risk Report		2-23 Policy commitments	G1-1 – Corporate culture and business conduct policies S4-1 – Policies related to consumers and end-users	236, Code of Conduct 237		
NON-FINANCIAL REPORT		2-24 Embedding policy commitments				
ESG Strategy		2-25 Processes to remediate negative impacts	GOV-5 - Risk management and internal controls over sustainability reporting S1-3 – Processes to remediate negative impacts and channels for own workers to raise concerns	34 pp., 237		
Performance 2023	2-26 Mechanisms for seeking advice and raising concerns	S1-3 – Processes to remediate negative impacts and channels for own workers to raise concerns	39, 238			
Outlook	2-27 Compliance with laws and regulations					
Reporting standards	2-28 Membership associations					
CORPORATE GOVERNANCE	2-29 Approach to stakeholder engagement	S2-2 – Processes for engaging with value chain workers about impacts	239			
COMPENSATION REPORT	2-30 Collective bargaining agreements	S1-8 – Collective bargaining coverage and social dialogue	241			
FINANCIAL REPORT	MATERIAL TOPICS					
Consolidated income statement	GRI 3: Material Topics 2021	3-1 Process to determine material topics	SBM-2 – Interests and views of stakeholders IRO-1 – Description of the processes to identify and assess material impacts, risks and opportunities	242		
Consolidated statement of comprehensive income		3-2 List of material topics	IRO-2 – Disclosure Requirements in ESRS covered by the undertaking's sustainability statements	245		
Consolidated statement of financial position		3-3 Management of material topics	SBM-3 – Material impacts, risks, and opportunities and their interaction with strategy and business model(s) E1-1 – Transition plan for climate change mitigation and adaptation E1-2 – Policies related to climate change mitigation and adaptation E1-9 – Potential financial effects from material physical and transition risks and potential climate-related opportunities E5-1 – Policies related to resource use and circular economy	247		
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GRI 201: Economic Performance 2016	201-1 Direct economic value generated and distributed		114 p., 252		
	201-2 Financial implications and other risks and opportunities due to climate change		63, 253		
	201-3 Defined benefit plan obligations and other retirement plans	S1-11 – Social protection	103, 125 p., 254		
	201-4 Financial assistance received from government		255		
MARKET PRESENCE					
GRI 3: Material Topics 2021	3-3 Management of material topics		255		
GRI 202: Market Presence 2016	202-1 Ratios of standard entry level wage by gender compared to local minimum wage	S1-10 – Adequate wages	255		
	202-2 Proportion of senior management hired from the local community		255		
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GRI 3: Material Topics 2021	3-3 Management of material topics		34, 256		
GRI 203: Indirect Economic Impacts 2016	203-1 Infrastructure investments and services supported		154 p., 256		
	203-2 Significant indirect economic impacts		256		
PROCUREMENT PRACTICES					
GRI 3: Material Topics 2021	3-3 Management of material topics		257		
GRI 204: Procurement Practices 2016	204-1 Proportion of spending on local suppliers		257		
ANTI-CORRUPTION					
GRI 3: Material Topics 2021	3-3 Management of material topics	G1-3 – Prevention and detection of corruption or bribery	39, 258, Code of Conduct		
GRI 205: Anti-corruption 2016	205-1 Operations assessed for risks related to corruption	G1-3 – Prevention and detection of corruption or bribery	257		
	205-2 Communication and training about anti-corruption policies and procedures	G1-3 – Prevention and detection of corruption or bribery	257		
	205-3 Confirmed incidents of corruption and actions taken	G1-4 – Confirmed incidents of corruption or bribery	258		



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GRI 206: Anti-competitive Behavior 2016	206-1 Legal actions for anti-competitive behavior, anti-trust, and monopoly practices		258			
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GRI 3: Material Topics 2021	3-3 Management of material topics		40, 131, 259			
GRI 207: Tax 2019	207-1 Approach to tax		40, 131, 259			
	207-2 Tax governance, control, and risk management		40, 131, 259			
	207-3 Stakeholder engagement and management of concerns related to tax			Disclosure omitted	Confidentiality constraints	
	207-4 Country-by-country reporting			Disclosure omitted	Confidentiality constraints	
MATERIALS						
GRI 3: Material Topics 2021	3-3 Management of material topics		260			
GRI 301: Materials 2016	301-1 Materials used by weight or volume	ES-4 – Resource inflows	261			
	301-2 Recycled input materials used		262			
	301-3 Reclaimed products and their packaging materials			Disclosure omitted	Information incomplete	We define products by color
ENERGY						
GRI 3: Material Topics 2021	3-3 Management of material topics	E1-1 – Transition plan for climate change mitigation E1-2 – Policies related to climate change mitigation and adaptation E1-3 – Actions and resources in relation to climate change policies E1-4 – Targets related to climate change mitigation and adaptation E1-7 – GHG removals and GHG mitigation projects financed through carbon credits E1-8 – Internal carbon pricing	263			



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GRI 302: Energy 2016	302-1 Energy consumption within the organization	E1-5 – Energy consumption and mix	264		
	302-2 Energy consumption outside of the organization		267		
	302-3 Energy intensity	E1-5 – Energy consumption and mix – Energy intensity	268		
	302-4 Reduction of energy consumption		268		
	302-5 Reductions in energy requirements of products and services			Disclosure omitted	Information incomplete
WATER AND EFFLUENTS					
GRI 3: Material Topics 2021	3-3 Management of material topics		269		
	GRI 303: Water and Effluents 2018		269		
	303-1 Interactions with water as a shared resource	E3-1 – Policies related to water and marine resources	269		
	303-2 Management of water discharge-related impacts		270		
	303-3 Water withdrawal	E3-4 – Water consumption			
	303-4 Water discharge				
	303-5 Water consumption				
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GRI 3: Material Topics 2021	3-3 Management of material topics	E4-3 – Actions and resources related to biodiversity and ecosystems	272		
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GRI 3: Material Topics 2021	3-3 Management of material topics	E1-4 – Targets related to climate change mitigation and adaptation E2-4 – Pollution of air, water and soil E2-5 – Substances of concern and substances of very high concern	273		
	GRI 305: Emissions 2016		273		
	305-1 Direct (Scope 1) GHG emissions	E1-6 – Gross Scopes 1, 2, 3 and Total GHG emissions	274		
	305-2 Energy indirect (Scope 2) GHG emissions	E1-6 – Gross Scopes 1, 2, 3 and Total GHG emissions	275		
	305-3 Other indirect (Scope 3) GHG emissions	E1-6 – Gross Scopes 1, 2, 3 and Total GHG emissions	276		
	305-4 GHG emissions intensity	E1-6 – GHG Intensity based on net revenue	276		
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		GRI 305: Emissions 2016	305-6 Emissions of ozone-depleting substances (ODS)			Disclosure omitted	Not applicable
		305-7 Nitrogen oxides (NO _x), sulfur oxides (SO _x), and other significant air emissions			Disclosure omitted	Not applicable	
	WASTE						
	GRI 3: Material Topics 2021	3-3 Management of material topics	E1-4 – Targets related to climate change mitigation and adaptation E5-1 – Policies related to resource use and circular economy E5-2 – Actions and resources related to resource use and circular economy E5-3 – Targets related to resource use and circular economy	277			
	GRI 306: Waste 2020	306-1 Waste generation and significant waste-related impacts		277			
		306-2 Management of significant waste-related impacts		277			
		306-3 Waste generated		278			
		306-4 Waste diverted from disposal		279			
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	GRI 308: Supplier Environmental Assessment 2016	308-1 New suppliers that were screened using environmental criteria	G1-2 – Management of relationships with suppliers	280			
		308-2 Negative environmental impacts in the supply chain and actions taken		281			
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	GRI 3: Material Topics 2021	3-3 Management of material topics	S1-1 – Policies related to own workforce	39, 282			
	GRI 401: Employment 2016	401-1 New employee hires and employee turnover	S1-6 – Characteristics of the undertaking's employees	282			
		401-2 Benefits provided to full-time employees that are not provided to temporary or part-time employees	S1-11 – Social protection S1-7 – Characteristics of non-employee workers in the undertaking's own workforce	282			
		401-3 Parental leave	S1-11 – Social protection S1-15 – Work-life balance indicators	283			



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GRI 402: Labor/Management Relations 2016	402-1 Minimum notice periods regarding operational changes		285			
OCCUPATIONAL HEALTH AND SAFETY						
GRI 3: Material Topics 2021	3-3 Management of material topics	S1-15 – Work-life balance indicators S1-1 – Policies related to own workforce	285			
GRI 403: Occupational Health and Safety 2018	403-1 Occupational health and safety management system		286			
	403-2 Hazard identification, risk assessment, and incident investigation		287			
	403-3 Occupational health services		287			
	403-4 Worker participation, consultation, and communication on occupational health and safety		287			
	403-5 Worker training on occupational health and safety		287			
	403-6 Promotion of worker health		288			
	403-7 Prevention and mitigation of occupational health and safety impacts directly linked by business relationships		288			
	403-8 Workers covered by an occupational health and safety management system	S1-14 – Health and safety indicators	288			
	403-9 Work-related injuries	S1-14 – Health and safety indicators	289			
	403-10 Work-related ill health	S1-14 – Health and safety indicators	290			
TRAINING AND EDUCATION						
GRI 3: Material Topics 2021	3-3 Management of material topics	S1-1 – Policies related to own workforce	290			
GRI 404: Training and Education 2016	404-1 Average hours of training per year per employee	S1-13 – Training and skills development indicators	291			
	404-2 Programs for upgrading employee skills and transition assistance programs	S1-13 – Training and skills development indicators	291			
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DEIVERSITY AND EQUAL OPPORTUNITY						
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GRI 405: Diversity and Equal Opportunity 2016	405-1	Diversity of governance bodies and employees	S1-9 – Diversity indicators	293		
	405-2	Ratio of basic salary and remuneration of women to men	S1-6 – Characteristics of the undertaking's employees	294		
NON-DISCRIMINATION						
GRI 3: Material Topics 2021	3-3	Management of material topics	S1-1 – Policies related to own workforce	294, Code of Conduct		
GRI 406: Non-discrimination 2016	406-1	Incidents of discrimination and corrective actions taken	S1-17 – Incidents, complaints and severe human rights impacts and incidents	294		
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GRI 407: Freedom of Association and Collective Bargaining 2016	407-1	Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk		295		
CHILD LABOR						
GRI 3: Material Topics 2021	3-3	Management of material topics	S1-1 – Policies related to own workforce	295		
GRI 408: Child Labor 2016	408-1	Operations and suppliers at significant risk for incidents of child labor	S2-1 – Policies related to value chain workers	295		
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GRI 3: Material Topics 2021	3-3	Management of material topics	S1-1 – Policies related to own workforce	296		
GRI 409: Forced or Compulsory Labor 2016	409-1	Operations and suppliers at significant risk for incidents of forced or compulsory labor	S2-1 – Policies related to value chain workers	296		
SECURITY PRACTICES						
GRI 3: Material Topics 2021	3-3	Management of material topics		296		
GRI 410: Security Practices 2016	410-1	Security personnel trained in human rights policies or procedures		296		



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GRI 414: Supplier Social Assessment 2016	414-1 New suppliers that were screened using social criteria 414-2 Negative social impacts in the supply chain and actions taken	G1-2 – Management of relationships with suppliers	298 298		
PUBLIC POLICY					
GRI 3: Material Topics 2021	3-3 Management of material topics	G1-5 – Political influence and lobbying activities	299		
GRI 415: Public Policy 2016	415-1 Political contributions	G1-5 – Political influence and lobbying activities	299		
CUSTOMER HEALTH AND SAFETY					
GRI 3: Material Topics 2021	3-3 Management of material topics	S4-2 – Processes for engaging with consumers and end-users about impacts	299		
GRI 416: Customer Health and Safety 2016	416-1 Assessment of the health and safety impacts of product and service categories 416-2 Incidents of non-compliance concerning the health and safety impacts of products and services		299 299	Disclosure omitted	Not applicable
MARKETING AND LABELING					
GRI 3: Material Topics 2021	3-3 Management of material topics		300		
GRI 417: Marketing and Labeling 2016	417-1 Requirements for product and service information and labeling 417-2 Incidents of non-compliance concerning product and service information and labeling 417-3 Incidents of non-compliance concerning marketing communications		300 300 300		

GRI Standard/Other source	GRI Disclosure	CSRD Disclosure	Location	Omission Requirement omitted	Reason	Exp
CUSTOMER PRIVACY						
GRI 3: Material Topics 2021	3-3 Management of material topics	S4-2 – Processes for engaging with consumers and end-users about impacts	301			
GRI 418: Customer Privacy 2016	418-1 Substantiated complaints concerning breaches of customer privacy and losses of customer data		301			

Topics in the applicable GRI Sector Standards determined as not material

Topic	Explanation
GRI 304: Biodiversity 2016 Biodiversity	ALSO is a technology provider that does not own warehouses or deliver goods. While we recognize their importance, our limited resources do not allow us to report on topics that we consider non-material.
GRI 411: Rights of Indigenous Peoples 2016 Relationship with indigenous people	As our company currently operates solely within Europe and its business does not have any relevant impact on the Sámi, this topic is not relevant to our current situation.

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This Corporate Governance Report contains the information that is stipulated by the Directive on Information Relating to Corporate Governance of the SIX Swiss Exchange and follows its structure.

1. GROUP STRUCTURE AND SHAREHOLDERS

1.1. Group structure

ALSO Holding AG is the parent company of the ALSO Group, which directly or indirectly holds all other Group companies and associates. The shares of ALSO Holding AG have been listed on SIX Swiss Exchange since 1986 (symbol: ALSN, value symbol: 2 459 027, ISIN: CH0024590272). The market capitalization of the ALSO Group amounted to CHF 3 225 million as of December 31, 2023.

Please see [page 178](#) of the annual report for the list of the Group's subsidiaries and equity investments.

The ALSO Group has streamlined and efficient management structures at all levels. The operational Group structure as of December 31, 2023 is as follows: The Board of Directors of ALSO Holding AG is responsible for the highest level of management; see also [section 3](#) of this report. It defines the strategic, organizational, and financial goals of the Group. There are also three committees (Compensation and Nomination Committee, Board Committee, and Audit Committee; see also [section 3.4.2](#) of this report).

In addition to the Board of Directors, there is a five-person Group Management consisting of the Chief Executive Officer (CEO), Chief Financial Officer, Senior Vice President Legal and HR, and Chief Technology Officer. The Vice President Sustainable Change; see also [section 4](#) of this report. The Board of Directors has delegated the management of the day-to-day operations of the company to Group Management under the direction of the Group Management Committee. The Board Committee advises and supervises Group Management. Group Management defines the focal points of operating activities and business development on this basis. It pursues the strategic goals and other specifications and guidelines issued by the Board of Directors, doing so safeguards the interests of the entire ALSO Group as well as the interests of the Extended Group Management.

The Extended Group Management consists of the Chief Customer Officer (defined managing directors of the countries or regions), Senior Vice President (responsible for various functions such as IT, Webshop, Vendor Management, etc.) as well as those responsible for support (e.g. Customer Management or Business Intelligence).

1.2. Significant shareholders

Significant shareholders

	12.31.2023	12.31.2022
Special Distribution Holding GmbH, Dusseldorf (Germany) ¹	51.30%	51.30%
J. Safra Sarasin Investmentfonds AG, Basel (Switzerland)	3.01%	3.01%
ALSO Holding AG, Emmen (Switzerland)	4.64%	²

Source: Share register as of December 31, (without nominees)

¹ Controlling shareholder: Walter P.J. Droege through Droege Group AG

² Percentage of the voting rights is below disclosure threshold

Notifications made during the fiscal year in accordance with Art. 120 et seqq. Financial Market Infrastructure Act (FMIA) can be viewed on the website of SIX Exchange Regulation using the following [link](#).

As regards the value of the percentage voting rights shown, it should be noted that any changes in the percentage voting rights between the notifiable threshold values are not subject to disclosure requirements.

1.3. Cross - shareholdings

ALSO Holding AG has no cross-shareholdings exceeding 5 percent.

2. CAPITAL STRUCTURE

2.1. Ordinary share capital

The ordinary share capital amounts to CHF 12 848 962 as of December 31, 2023. It consists of 12 848 962 fully paid-up registered shares with a nominal value of CHF 1.00 per share. Subject to Art. 5 of the [Articles of Incorporation](#), registered share entitles the shareholder to one vote as well as to a proportionate share of the available earnings and liquidation proceeds.

The company has issued neither participation certificates nor preferential rights.

The company has not issued any profit-sharing certificates.

2.2. Authorized and conditional share capital

The company has conditional share capital of CHF 2 500 000 as of December 31, 2023. The amount of CHF 2 500 000 corresponds to 19 percent of the existing share capital. The newly issued shares are subject to the restrictions set out in Art. 5 of the [Articles of Incorporation](#).

The company's authorized share capital expired on 17 March 2022.

The Articles of Incorporation containing the precise wording of the terms of the conditional share capital issue in accordance with Art. 5 of the [Articles of Incorporation](#), specifically details regarding the beneficiaries and the conditions of the authorization as well as the conditions and forms of the authorization as a .pdf document at [Articles of Incorporation](#).

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2.3. Changes in capital during the last three years

There were no changes in share capital in the last three years.

2.4. Limitations of transferability and nominee registrations

The Board of Directors may refuse to register an acquirer of shares as a full shareholder (i.e. as a shareholder with voting rights) unless the acquirer expressly declares that they have acquired the shares in their own name and on their own account.

There are no specific rules regarding the registration of nominees in the share register.

Changes to the provisions relating to limitations on the transferability of shares require a resolution by the Annual General Meeting with two-thirds of the votes cast and an absolute majority of the nominal value of the share capital represented.

2.5. Convertible bonds and options

ALSO Holding AG had not issued any convertible bonds or options as of December 31, 2023.

3. BOARD OF DIRECTORS

3.1. Members of the Board of Directors activities, and vested interests

The Board of Directors, which may have a maximum of eight members has six members. Except for Gustavo Möller-Hergt, who has been of Group Management since 2011, and a member and Chairman of Directors since March 13, 2014, the Board of Directors is composed of non-executive members.

Members of the Board of Directors

Name	Nationality	Position
Gustavo Möller-Hergt	DE	Chairman
Walter P.J. Droege	DE	Vice Chairman
Frank Tanski	DE	Member
Peter Athanas	CH	Member
Ernest-W. Droege	DE	Member
Thomas Fürer	CH	Mitglied

As of December 31, 2023

None of the members of the Board of Directors, with the exception of Möller-Hergt, has been a member of the Group Management of ALSO AG or a subsidiary of the ALSO Group in the three fiscal years prior to year under review.

Walter P.J. Droege is the majority shareholder of Droege Group AG (Group). Please see **section 6.5** of the financial report for details on business relationships between the ALSO Group and the Droege Group. There are no other material business relationships between the members of Directors and ALSO Holding AG.

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Peter Athanas

Member of the Board of Directors of ALSO Holding AG since 2014 and Chairman of the Compensation and Nomination Committee.

Career milestones

Position/Function	Period
CEO of pa impact GmbH, Baden, Switzerland	2009 until today
Senior Executive Vice President Corporate Development of Schindler Holding AG	2013 until 2019
Member of the Board of Directors and of the Executive Committee of the Board of the Schindler Group	2010 until 2012
Chairman of the Board of Directors and CEO of Ernst & Young Switzerland	2002 until 2010
Member of the Global Executive Board and member of the Global Management Group of Ernst & Young Switzerland	2005 until 2012
CEO of Arthur Andersen Switzerland, and member of the Global Board	2001 until 2005
Partner in the Arthur Andersen organization	1990 until 2001

Education

Master's degree in Law and Economics and PhD in Economics from the University of St. Gallen, Switzerland

Other activities and vested interests

Member of the Board of Directors of KONITVIA AG, Zurich, Switzerland; Council member of Werner Siemens Foundation, Zug, Switzerland. Emeritus of National and International Tax at the University of St. Gallen, Switzerland. Member of the Foundation Board of the Swiss Foundation, Zurich, Switzerland.

Career milestones

Position/Function	Period
Founder and Director of Droege Group AG, Dusseldorf, Germany, which is wholly owned by the Walter P. J. Droege family	1987 until today

Education

Diploma in Business Management

Other activities and vested interests

Member of the Supervisory Boards or member of the Advisory Boards of various subsidiaries within the Droege Group AG, Dusseldorf, Germany; Member of the Supervisory Board of Trenkwalder Group AG and of Trenkwalder Beteiligungs GmbH, both in Vienna, Austria; Member of the Advisory Board of Weltbild D2C Group GmbH, Augsburg, Germany; Member of the Advisory Board of Coroplast Fritz Müller GmbH & Co.KG, Wuppertal, Germany.

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Ernest-W. Droege

Member of the Board of Directors of ALSO Holding AG since 2016.

Career milestones

Position/Function	Period
CEO of Droege Group AG (since 2018), prior in various positions with the Droege Group, Düsseldorf, Germany	2014 until today
Scientific assistant at RWTH Aachen, Germany	2012 until 2014
Investment Banking at Goldman Sachs AG, Frankfurt, Germany	2010 until 2012

Education

Studied business engineering in Karlsruhe and Zurich, doctorate in economics at RWTH Aachen

Other activities and vested interests

CEO or member of the Advisory Board of various subsidiaries within Droege Group AG, including Managing Director of Droege Group Unternehmer-Beratung GmbH, Düsseldorf, Germany; Chairman of the Supervisory Board of Trenkwalder Group AG, Trenkwalder Beteiligungs GmbH and Trenkwalder Personaldienste GmbH, all in Vienna, Austria; Deputy Chairman of the Supervisory Board of Trenkwalder Personaldienste GmbH, Munich, Germany; Chairman of the Advisory Board of Weltbild D2C Group GmbH, Augsburg, Germany; Member of the Supervisory Board of Innofact Aktiengesellschaft, Düsseldorf, Germany.



Gustavo Möller-Herbst

Member of the Board of Directors of ALSO Holding AG and Chairman since 2014; Chief Executive Officer of the ALSO Group and since 2011 a member of the Group Management.

Career milestones

Position/Function	Period
Chief Operating Officer ALSO Group	2011 until 2014
Chief Representative of the Droege Group	2008 until 2011
CEO and Chief Representative and previously in various positions with the Warsteiner Group	2002 until 2008
Member of the Supervisory Board of SIAC in Douala, Cameroon	1998 until 2002
Chairman of the Supervisory Board of CASA Isenbeck in Buenos Aires, Argentina	1993 until 2002

Education

Diploma in Engineering from the Technical University, Munich, Germany, and Graduate of Harvard Business School, Boston, USA. Doctorate from the Technical University, Berlin, Germany, he lectures on technical management.

Other activities and vested interests

Member of the Advisory Board of Deutsche Bank, Düsseldorf, Germany, and Trustee of the Bamberg Symphony Orchestra, Bamberg, Germany.

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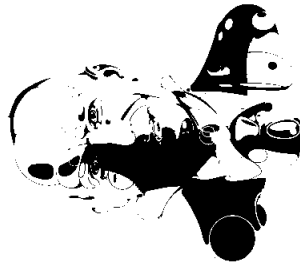
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Frank Tanski

Member of the Board of Directors of ALSO Holding AG since 2011.

Career milestones

Position/Function	Period
Managing Director of Droegge Capital GmbH, Germany	2008 until today
Employee of a major bank in Germany, most recently as Head of Division	1992 until 2008

Education

Diploma in Business Management



Thomas Furer

Member of the Board of Directors of ALSO Holding AG since 2022, Chairman of the Audit Committee and the Sustainability Committee.

Career milestones

Position/Function	Period
Group Head of Tax, Syngenta Group	2023 until today
Group Senior Vice President and Group Head of Tax of ABB Ltd	2009 until 2023
Group Vice President and Head of International Tax and Tax Accounting & Reporting of ABB Ltd	2001 until 2009
Various consulting roles within EY including Senior Audit Manager	1992 until 2001

Education

Swiss Certified Tax Expert and Swiss Certified Fiduciary Expert, Harvard PMU

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3.2. Number of permissible activities

Pursuant to Art. 24 of the Articles of Association and in accordance with Art. 626 of the Swiss Code of Obligations, a member of the Board of Directors may perform a maximum of ten other activities in a comparable function at other companies that pursue an economic purpose. The Board of Directors shall ensure that such activities do not conflict with the exercise of duties to the ALSO Group. Functions in various legal entities that are under joint control, or in entities in which this legal entity has a material (unconsolidated) interest, are counted as one function.

3.3. Election and term of office

The members of the Board of Directors are elected individually by the Annual General Meeting for a term of office of one year and can be re-elected. The Chairman of the Board of Directors is also elected by the Annual General Meeting for a period of office of one year. There is no limit on the term in office.

The Board of Directors has decided that, as a rule, members should retire at the Annual General Meeting held to approve the Annual Report for the fiscal year in which they reach the age of 70. In exceptional cases, the Board of Directors may decide to waive this rule.

For information on the first election of the members, please refer to [Note 3.1](#).

3.4. Internal organization

3.4.1. Division of roles within the Board of Directors working methods

The Board of Directors represents ALSO Holding AG towards third parties and delegates the representation powers to one or more of its members. The Chairman convenes meetings of the Board of Directors as the Group's business requires, but at least four times a year. The Chairman prepares the meetings, chairs them, and draws up their agenda. Chairman deputies for the Chairman in case the President is present are also attending. Any member of the Board can ask for a meeting to be convened for the inclusion of an item on the agenda.

For information on the Lead Director, please refer to [Note 3.7](#).

3.4.2. Committees

The Board of Directors may delegate the preparation and execution of decisions to committees or to its individual members. The Board has appointed three standing committees: the Board Committee (Board Committee), and the Compensation and Nomination Committee.

For each of the committees, the Board of Directors elects a Chairman and members of the Board of Directors. The period of office of all members is one year. The Board of Directors can dismiss any member of the committee at any time, except for the members of the Compensation and Nomination Committee, whose election and dismissal lie within the scope of the Annual General Meeting.

Assessments and proposals to the Board of Directors regarding capital increases or decreases and the issue of bonds by the company. Assessments and proposals to the Board of Directors regarding notification of the legal authorities in the event of over-indebtedness. Decisions on granting significant guarantees, sureties, collateral and other letters of comfort for the benefit of persons or companies within the Group. Consultation regarding the assumption of additional external board memberships and important political positions by the members of the Group Management. Consultation regarding contracts with major shareholders or members of the Board of Directors and Group Management and/or companies closely associated with them. Decisions regarding significant legal disputes. Reaching decisions on the necessity and the scope of financial restructuring of ALSO companies. Reaching decisions on significant increases or decreases in the capital of ALSO companies (except for ALSO Holding AG). Decisions on measures relating to the change of legal form of companies and the conclusion of profit and loss transfer and similar agreements. Consultation regarding the approval of the budget as well as the approval of half-year financial statements of ALSO Group as well as decisions regarding significant deviations from budget. Decisions regarding measures involving all or a substantial number of employees of ALSO companies or concerning consultations with the works council of individual ALSO companies with regard to restructuring measures.

3.4.2.1. Board Committee (BC)

The Board of Directors appoints a standing BC from among its members. Normally, the BC consists of three members of the Board of Directors who have solid knowledge and extensive experience in the wholesale, financial, corporate governance, and risk control areas.

The BC assists and supports the Board of Directors in the management of the ALSO Group at senior level and in the supervision of the individuals entrusted with running these companies.

The BC reports to the Board of Directors. The Chairman of the BC informs the Board of Directors about the BC's work and decisions at each ordinary board meeting. Exceptional events of major significance are communicated immediately to all members of the Board of Directors.

The BC has the following duties and responsibilities:

- Monitoring implementation of the Group strategy by Group Management
- Consultation regarding the definition and changes to the organizational structure (management organization chart) of the Group Management, country responsibilities and functional areas within the Group
- Consultation regarding the definition of the structure of the accounting system and the regulation and management of risk management
- Preparation and monitoring of Board of Directors decisions regarding investments, mergers and acquisitions, and other significant projects and transactions carried out by the ALSO Group

Ensuring supervision of the individuals entrusted with the executive management where this function is not performed by the Audit Committee

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The BC is entitled to delegate certain responsibilities to one of its members, to Group Management, to employees of the ALSO Group who hold an important line and/or staff position, or to third parties.

Composition of the Board Committee

Name	Function
Walter P.J. Droege	Chairman
Frank Tanski	Member
Peter Athanas	Member

As of December 31, 2023

The Audit Committee has the following responsibilities:

Monitoring and evaluation of the suitability and effectiveness of financial controls; monitoring of adjustments following significant changes in the risk profile

Evaluation of the audit strategy adopted by the statutory auditor and verification that shortcomings are corrected and recommendations implemented

Approval of the annual planning of Internal Audit and discussion of the results of Internal Audit and reporting to the Board of Directors

Evaluation of the performance and remuneration of statutory auditors and its independence

Evaluation of the collaboration between statutory auditor and Internal Audit

Evaluation of measures taken by Group Management to ensure appropriate risk management

Consultation on the adoption or amendment of the Code of Conduct, including the associated guidelines

Evaluation of the measures taken to ensure adherence to legal requirements and internal regulations (compliance) as well as associated supervisory measures

Analysis of financial reporting, evaluation of the accounting principles and assessment of the most important items

Discussion of the year-end closing and annual financial statements and the responsible bodies and submission of a recommendation to the Board of Directors

Consultation when concluding consultancy contracts with the statutory auditor on important auditing activities

3.4.2.2. Audit Committee

The Board of Directors appoints an Audit Committee. The Audit Committee generally consists of three members who possess the necessary financial, legal, and technical expertise.

The Audit Committee reports to the Board of Directors. The Chairman of the Audit Committee informs the Board of Directors about the Audit Committee's work and decisions at each ordinary board meeting. The Head of Internal Audit and the Chief Compliance Officer have the duty to inform the Chairman of the Audit Committee at any time about situations that are relevant to auditing or compliance. Exceptional events of major significance are communicated immediately to all members of the Board of Directors.

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In the fulfillment of its tasks, the Audit Committee may delegate assignments to other parties, in particular to Group Management, Internal Audit, the Group Compliance Officer, and the statutory auditor.

Composition of the Audit Committee

Name	Function
Thomas Furer	Chairman
Frank Tanski	Member
Peter Athanas	Member

As of December 31, 2023

3.4.2.3. Compensation and Nomination Committee

The members of the Compensation and Nomination Committee are elected individual annually by the Annual General Meeting. The Board of Directors appoints the Chairman.

The Compensation and Nomination Committee prepares all relevant decisions of the Board of Directors relating to the compensation of the members of the Board of Directors and Group Management, and submits proposals to the Board of Directors regarding the type and amount of the annual compensation of the members of the Board of Directors and Group Management, as well as their fringe benefits and the stipulations of their employment contracts. The Board of Directors has also delegated the following other duties to the Compensation and Nomination Committee:

Preparation of decisions of the Board of Directors regarding nomination of the Vice Chairman of the Board of Directors and pre-selection of potential candidates for the Board of Directors

Preparation of decisions of the Board of Directors regarding promotion, and dismissal of the members of Group Management Country Managing Directors of the ALSO Group
Preparation of decisions of the Board of Directors regarding the introduction and amendment of employee participation plans
Review of the succession planning and leadership qualification members of the Board of Directors and Group Management, the Managing Directors, and other individuals in the ALSO Group exercise central line and/or staff functions

The Board of Directors may delegate further tasks concerning human resources, and related areas to the Compensation and Committee.

Composition of the Compensation and Nomination Committee

Name

Peter Athanas

Walter P.J. Droege

Frank Tanski

As of December 31, 2023

3.4.3. Frequency of meetings of the Board of Directors and its Committees

The Board of Directors meets around every two months on average to full-day meetings, and usually meets with Group management on a joint strategy meeting. The task at these meetings is to analyze the of the ALSO Group in the light of current macro-economic and specific circumstances and to review, and if necessary to redefine, the

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3.5. Areas of responsibility

According to the law, the Board of Directors is responsible for management and supervision of the Group. It has the inalienable non-transferable responsibilities in accordance with Art. 716a, P of the Swiss Code of Obligations. It can also take decisions on all are not allocated to the Annual General Meeting by law or by the **Incorporation**.

In particular, the Board of Directors is required to approve, or make concerning:

The Group's objectives and strategy

The list of measures designed to prevent or mitigate potential damage associated with the main risks

Appointing the members of Group Management

Defining the organization and appointing those persons entrusted with the task of representing ALSO Holding AG

The proposals to the Annual General Meeting regarding the compensation of the Board of Directors and Group Management

The drafting of the retirement benefit plan for the members of Management

The Group's budget, plan, and forecast

The consolidated annual and interim financial statements of the and the annual financial statements of ALSO Holding AG

The Group's investment budget

Transactions that exceed certain financial amounts

Important mergers and acquisitions, joint ventures, and similar transactions

The annual report and the compensation report

orientation. The CFO and the Senior Vice President Legal and HR usually attend the meetings of the Board of Directors as guests and other members of the Group Management attend specific topics. In the reporting year, no external consultants were called in. The representatives of the company's auditor attended one meeting in the reporting year.

The Board of Directors met for a total of eight meetings, including one strategy meeting in 2023.

The BC meets as often as its business requires, normally every two months. In the year under review, one meeting was held. In addition, the topics typically discussed in the past by the BC in preparation for meetings of the Board of Directors were dealt with directly at meetings of the Board of Directors.

The Audit Committee meets as often as its business requires. The Audit Committee held two meetings with an average duration of two and a half hours relating to the year under review. The CFO, the Senior Vice President Legal and HR, Internal Audit, the compliance officers, and the auditors are usually present as guests at the meetings of the Audit Committee. They attended all meetings in the reporting year.

The Compensation and Nomination Committee meets as often as its business requires. The Compensation and Nomination Committee held one meeting with a duration of one hour relating to the year under review.

The agendas for the meetings are defined by their respective chairman. Minutes of the meetings and decisions are recorded. Members of Group Management or other individuals may attend meetings of the Board of Directors or its committees at the invitation of the respective chairman.

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In addition, the Board of Directors has delegated operational management of the company to Group Management. Operational management comprises the obligation to implement all necessary measures, particularly with regard to personnel- and product-related issues, market orientation, monitoring the competition, and planning for the future.

Group Management is responsible for ensuring that the Group achieves the targets set by the Board of Directors. In addition to its overall responsibility for operational management, Group Management has the following main tasks in particular:

Definition and changes to the organizational structure (management organization chart) at the level of country responsibility and functional areas of the ALSO Group

The pursuit of strategic objectives and enforcement of these objectives using action plans

Defining HR and compensation policy below Group Management level

Defining the product mix as well as the marketing and sales policy

Concluding and canceling agreements with manufacturers at Group level

Defining sourcing policy

Defining basic principles of transfer pricing

Defining logistical concepts and structures

Approving the budgets, financial results, and investments of the Group companies

Exercise of voting rights in subsidiaries and associated companies in the ALSO group

Defining the operational information and reporting systems

Defining communication policy and outward appearance

Regulating and performing risk management

Financial competence outside the budget or for Group investments, provided they do not fall within the competence of the Board of Directors or its committees

The CEO manages the ALSO Group with the members of Group Management reporting to him. He chairs Group Management meetings and supervises the implementation of their decisions. He evaluates the performance of the Central Europe and Northern/Eastern Europe market segments on his evaluation, he decides which resources — particularly financial resources — should be allocated to the individual business segments. The CEO is responsible for ensuring that the company develops in accordance with its defined business practices and strategies.

3.6. Information and control instrument vis-à-vis Group Management

The Board of Directors and its committees periodically receive information in the form of Group reports relevant to their needs. These reports are also in depth at regular meetings that take place with the committees in

The Board of Directors supervises Group Management and uses regular reporting processes to monitor its operating methods. The ALSO Group has available a comprehensive electronic management information system

As part of the MIS, the Board of Directors receives a monthly report on net sales, net profit, the consolidated statement of cash flows, capital, the financing structure, and exchange rate risks, among other things. This information is broken down by segment and compared with the budget and the prior-year figures.

At each of its meetings, the Board of Directors is informed by the other members of Group Management, of the current business and events. At these meetings, members of the Board of Directors and members of the Board of Directors or the CEO to provide information to the ALSO Group that they require in order to carry out their duties. All members of the Board of Directors are notified immediately of any exceptional

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The Internal Audit, compliance officers, and auditing bodies assist the Board of Directors in carrying out its controlling and supervisory duties. In addition, the BC and the Audit Committee monitor the performance of Group Management within the scope of their duties pursuant to [section 3.4.2.1](#) and [3.4.2.2](#) of this report. The scope of this remit is agreed with the Board of Directors of ALSO Holding AG.

ALSO pursues a coordinated and systematic approach to risk management and controlling in order to identify and evaluate risks affecting the Group as a whole and individual Group companies. Operational risks, market risks, financial risks, tax risks, and other risks are recorded separately and classified in terms of their probability of occurrence and potential impact. Based on the resulting risk matrix, Group Management develops a catalog of suitable measures for preventing and/or mitigating potential losses. The risk matrix is regularly presented to the Audit Committee and subsequently to the Board of Directors for assessment and approval, and the implementation of the measures is monitored by the Audit Committee.

In addition, the Board of Directors and the Audit Committee is supported by the ALSO Group Internal Audit. The Internal Audit has an unrestricted right to demand information and examine the records of all Group companies and departments. In addition, after consultation with the Audit Committee, Group Management may ask the Internal Audit to carry out special investigations above and beyond its usual remit. The annual plan for internal audit is approved by the Audit Committee. The Head of Internal Audit submits a report to the Audit Committee at half-yearly intervals. The Audit Committee discusses this with the Head of Internal Audit and takes any necessary measures or proposes them to the Board of Directors for approval. The head of Internal Audit attended two Audit Committee meetings in the year under review.

3.7. Gender guidelines

The Board of Directors is currently made up exclusively of male members, therefore does not currently meet the requirement of 30 percent in line with Art. 734f of the Swiss Code of Obligations, for which there is a period until January 1, 2026. The Board of Directors will consider female members to fill any vacancies. Nevertheless, diversity in the Board of Directors is not limited to gender. We have members of the Board of Directors from various Management with different cultural and socioeconomic backgrounds and value system, religions, generations, educational backgrounds and value systems.

3.8. Measures in accordance with the Swiss Code of Best Practice for Corporate Governance

At ALSO, the positions of Chairman of the Board of Directors and CEO are held jointly. The balance of influence between the Board of Directors and Management is safeguarded by three committees that have been set up, of which the Chairman of the Board of Directors is not a member. The membership of representatives of the main shareholders in the Board of Directors concept was introduced as part of an amendment to the Swiss Code of Best Practice Regulations. In particular, the Lead Director is responsible for the coordination of meetings of the Board of Directors — possibly only for single items on the agenda — in the event that the Chairman experiences a conflict of interest. He can convene meetings independently. The Vice Chairman of the Board of Directors, Walter P.J. Droege, serves as the Lead Director. The Board of Directors ensures a balance of influence between the Board of Directors and the Audit Committee, but also ensures the interests of the shareholders.

The Board of Directors conducts regularly a self-evaluation of its work and methods and efficiency.

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4. GROUP MANAGEMENT

4.1. Members of Group Management, activities and vested interests

In the reporting year, Ralf Retzko handed over the role of Chief Financial Officer (CFO) to Andreas Kuhn with effect from October 1, 2023. The members of the Group Management of ALSO Holding AG are as follows.

Members of Group Management

Name	Nationality	Function
Gustavo Möller-Hergt	DE	Chief Executive Officer (CEO)
Andreas Kuhn	CH	Chief Financial Officer (CFO)
Thomas Meyerhans	DE	Senior Vice President Legal und HR
Jan Bogdanovich	LV	Chief Technology Officer
Beate Flamm	DE	Senior Vice President Sustainable Change

As of December 31, 2023

4.2. Number of permissible activities

Pursuant to Art. 24 of the [Articles of Incorporation](#) and in accordance with Art. 626 of the Swiss Code of Obligations, a member of the Group Management may perform a maximum of ten other activities in a comparable other companies that pursue an economic purpose. The Board shall ensure that such activities do not conflict with the exercise of the Group's activities. Functions in various legal entities that are under joint control of the Group are counted as one function.

4.3. Management agreements

ALSO Holding AG has not entered into any management contracts with persons outside the Group for the delegation of executive management.

4.4. Gender guidelines

The Group Management is currently made up with 21 members and therefore fulfills the requirements of Art. 730 of the Swiss Code of Obligations. The Board of Directors will consider appointing female members to fill any vacancies. Nevertheless, diversity in the ALSO Group is not only a matter of gender. We have members of the Board of Directors and Group Management with different cultural and socioeconomic backgrounds and different generations, educational backgrounds and value systems.

MEMBERS OF GROUP MANAGEMENT

ACTIVITIES AND VESTED INTERESTS

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Gustavo Möller-Hergt

Member of the Board of Directors of ALSO Holding AG and Chairman since 2014. Chief Executive Officer of the ALSO Group and since 2011 a member of the Group Management.

Career milestones

Position/Function	Period
Chief Operating Officer ALSO Group	2011 until 2012
Chief Representative of the Droege Group	2008 until 2011
CEO and Chief Representative and previously in various positions with the Warsteiner Group	1992 until 2007
Member of the Supervisory Board of SIAC in Douala, Cameroon	1998 until 2007
Chairman of the Supervisory Board of CASA Isenbeck in Buenos Aires, Argentina	1993 until 2007

Education

Diploma in Engineering from the Technical University, Munich, Germany, and graduate of Harvard Business School, Boston, USA. Doctorate from the Technical University, Berlin, Germany, where he lectures on technical management.

Other activities and vested interests

Member of the Advisory Board of Deutsche Bank, Düsseldorf, Germany, and of the Board of Trustees of the Bamberg Symphony Orchestra, Bamberg, Germany.



Andreas Kuhn

Chief Financial Officer of the ALSO Group and since 2023 a member of the Group Management.

Career milestones

Position/Function	Period
Head of Group Reporting (since 2018) and previously in various positions within the ALSO Group	2012 until 2023
Certified public accountant with PwC, Lucerne, Switzerland	2006 until 11/2011

Education

Swiss certified public accountant
Studies of Business economics at Lucerne University of Applied Sciences and Arts, Switzerland

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Jan Bogdanovich

Chief Technology Officer and since 2020 a member of the Group Management.

Career milestones

Position/Function	Period
Chief Technology Officer (since 2022) and previously in various positions within the ALSO Group	2014 until to date
Responsible for the R&D center in Riga for Nervogrid, Hel-siniki, Finland	2011 until 2020
Responsible for business transformation at Hortus Digital, Riga, Latvia	2004 until 2010

Education

Studied computer science in Latvia.

Other activities and vested interests

Member of Information Security Audit and Control Association (ISACA).



Thomas Meyerhans

Senior Vice President Legal and Senior Vice President Human Resources and since 2020 a member of the Group Management.

Career milestones

Position/Function	Period
Senior Vice President Legal and Senior Vice President Human Resources (since 2019) of ALSO Group	2017 until today
Attorney at Law at Baker & McKenzie in Munich, Germany, San Francisco and Palo Alto, USA	2014 until 2017
Attorney at Law at Watson, Farley & Williams in Munich and Hamburg, Germany	2011 until 2014
Attorney at Law at Clifford Chance in Frankfurt am Main, Germany and New York, USA	2008 until 2010

Education

Studies of Law at University Heidelberg and Mainz, Germany and University Lausanne, Switzerland. Legal Traineeship at Higher State Court Frankfurt am Main, Germany with stages in Canberra, Australia and New York, USA.



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Beate Flamm

Senior Vice President Sustainable Change of the ALSO Group and since 2021 a member of the Group Management.

Career milestones

Position/Function	Period
Member of the Group Management Board and SVP Sustainable Change	2021 until today
Senior Vice President Communications of ALSO Group	2020 until 2021
Establishment and head of the Berlin office of Strichpunkt GmbH	2012 until 2020
Advising listed companies on their financial and sustainability reporting as a member of the management of Strich-punkt	2006 until 2020

Education

Studied English and political science in Tübingen and Bochum, Germany. Trained as a typographer.

5. COMPENSATION, SHAREHOLDINGS, AND LOANS

For information on the compensation and shareholdings of members of the Board of Directors and Group Management, and loans to the same, please see the [Compensation report](#).

6. SHAREHOLDERS' RIGHTS OF PARTICIPATION

6.1. Restrictions on voting rights and representation

Each share that is entered in the share register entitles the shareholder to one vote. The introduction or amendment of provisions in the Articles of Incorporation relating to the limitation of voting rights requires a resolution of the General Meeting of Shareholders representing at least two thirds of the votes and an absolute majority of the nominal value of the shares represented.

The rights of shareholders to participate in Annual General Meetings comply with legal requirements and the [Articles of Incorporation](#). Every shareholder may personally participate in the Annual General Meeting and cast his/her vote(s), or be represented by a proxy appointed in writing, which proxy need not be a shareholder, or be represented by the Independent Proxy.

Instead of attending in person or being represented by a third party, shareholders may issue their power of attorney and instructions to the Independent Proxy by post or electronically. The Independent Proxy is obliged to exercise the voting rights that are delegated to him by shareholders according to their instructions. Should he have received no instructions, he shall abstain from voting. Due to the above-mentioned exclusion of personal participation, shareholders were

able to exercise their rights at the Annual General Meeting on 18 August 2023 exclusively through the Independent Proxy.

On an annual basis, the Annual General Meeting elects the Independent Proxy with the right of substitution. His term of office terminates at the close of the next Annual General Meeting. Re-election is possible. Should there be no Independent Proxy, the Board of Directors shall appoint an Independent Proxy for the next Annual General Meeting.

6.2. Statutory quorum requirements

Unless a qualified majority is stipulated by law, the Annual General Meeting makes its decisions on the basis of the relative majority of valid votes cast. The number of shareholders present or shares represented. Abstentions and blank votes do not count as votes. In the case of electronic voting, the first voting is decided by the absolute majority and the second round by the relative majority. The Chairman has the casting vote in the event of a tie.

6.3. Convening the Annual General Meeting

Annual General Meetings are convened by the Board of Directors or, if requested by the auditors or other bodies in accordance with Art. 69 of the Swiss Code of Obligations. Shareholders who collectively represent at least 5 percent of the share capital may convene an Annual General Meeting. If they do so, they must indicate the matters to be discussed and the proposals.

Annual General Meetings are convened by publication in the Swiss Gazette of Commerce at least 20 days prior to the date of the meeting. Shareholders may also be informed in writing (by unregistered or electronic means).

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6.4. Definition of the agenda

The Board of Directors is responsible for specifying the agenda. Shareholders who together own at least 0.5 percent of the share capital may request that specific proposals be put on the agenda. The request, including the agenda item and the proposals, must be submitted in writing at least 60 days prior to the date of the Annual General Meeting.

6.5. Registration in the share register

Only shareholders who are registered in the share register as shareholders with voting rights at the closing date are entitled to attend an Annual General Meeting and to exercise their voting rights. The Board of Directors ensures that the closing date is set as close as possible to the date of the Annual General Meeting, i.e. not more than five to ten days prior to it. The closing date is published together with the invitation to the Annual General Meeting in the Swiss Official Gazette of Commerce. There are no exceptions to the rule regarding the closing date.

7. CHANGE OF CONTROL AND DEFENSE MEASURES

7.1. Duty to make an offer

The obligation to submit a public take-over offer pursuant to Art. 123 and paragraph 4 FMA (formerly Art. 32 and Art. 52 of the Swiss Exchanges and Securities Trading Act "SESTA") has been waived ("

7.2. Change of ownership clauses

There are no change-of-control provisions in favor of any member of Directors, Group Management and/or other management persons.

8. AUDITORS

8.1. Duration of the mandate and office of the auditor in charge

The auditors are elected annually at the Annual General Meeting upon proposal of the Board of Directors. When selecting the auditor of Directors takes various criteria into account, in particular the individual quality, reputation and costs of the auditors. Ernst & Young AG (EY) is the statutory auditors of ALSO Holding AG since 2020. The auditor has been responsible for auditing the individual financial statements of ALSO Holding AG as well as the consolidated financial statements of the ALSO Holding AG since fiscal year 2023. The auditor in charge is changed every year the latest as required by law.

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8.2. Fees

The fees charged by EY as the auditors of ALSO Holding AG and of the Group companies audited by them, and their fees for additional services, are as follows.

Fees	2023	2022
CHF 1 000		
Audit	1 078	1 188
Audit related services	47	74
Tax and other services	45	110
Total	1 170	1 372

8.3. Instruments providing information on the activities of the auditor

The Audit Committee and the auditors determine the content and scope of the audit each year. Any special duties of the Board of Directors are incorporated into the audit program. The results of the audit are recorded in a comprehensive report supplied to the Board of Directors.

Representatives for the auditor take part in individual meetings or individual agenda items of meetings of the Audit Committee, where they explain their activities and respond to questions. Representatives of the auditor attended two meetings of the Audit Committee in the reporting year. There is also regular contact between the auditors and the members of the Board of Directors, Group management and the Audit Committee of ALSO Holding AG outside meetings.

Each year, the Audit Committee assesses the auditor's performance and independence in addition to the audit strategy. It bases this assessment on criteria, including in particular technical competence, objectivity, the use of the resources used, the appropriateness of prioritization and the focus of the audit, the ability to communicate and coordinate with the Audit department, Group management and the Audit Committee, the quality of the recommendations and reports submitted. The Audit Committee subsequently reports to the Board of Directors on its assessment.

On the basis of the Audit Committee's assessment, the Board discusses and reviews the scope and quality of audits. Based on this, any adjustments or improvements. The Board of Directors held one meeting on the subject of the annual financial statements for fiscal year 2023.

Additional service or consulting assignments are delegated to the auditors if they are permitted by the auditors' code of independence.

9. INFORMATION POLICY

Detailed financial statements are published in the form of the annual reports. The published accounts comply with the requirements of company law, the listing rules of SIX Swiss Exchange, and the IFRS Standards.

The ALSO Group also presents its financial statements at its annual media conference and its Annual General Meeting.

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The ALSO Group reports in accordance with the disclosure requirements of Art. 124 FMIA and the ad-hoc publication requirements of Art. 53 of the listing rules of SIX Swiss Exchange. At <https://also.com/goto/subscribe>, interested parties can register for the free ALSO Holding AG e-mail distribution list in order to receive direct, up-to-date information that may be relevant to the share price (ad-hoc announcements). Ad-hoc announcements may be viewed at <https://also.com/goto/mediareleases> at the same time as notification to SIX Swiss Exchange and for two years thereafter.

In addition, media releases, presentations, and brochures are published as necessary. These documents are available to all electronically at also.com.

Announcements to the shareholders are made by way of unregistered letters or publication in the Swiss Official Gazette of Commerce (SHAB), unless otherwise stipulated in mandatory legal provisions or in the company's Articles of Incorporation. The invitation to the Annual General Meeting may also be sent by electronic means.

Financial calendar

Publication Annual Report	February 20, 2024
Annual results and media conference	February 20, 2024
Annual General Meeting	March 21, 2024
Publication half-year report	July 24, 2024

ALSO Holding AG
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Schweiz
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Email: info@also.com

10. TRADING BLACKOUT PERIOD

In the ALSO Group, the following general trading blackout periods a year:

from January 1 until the close of the next trading day on SIX for publication of ALSO's annual financial statements,
from July 1 until the close of the next trading day on SIX for publication of ALSO's half-year financial statements.

During the trading blackout periods, no trading may take place in ALSO Holding AG or in securities relating to ALSO Holding AG. F no quantitative information on the course of the financial year may be published during these periods. Likewise, no forward-looking statements may be published during these periods. In addition, no press activities with business media may take place during the trading blackout periods.

The trading blackout periods apply to members of the Board of Directors, members of Group Management, Chief Customer Officers, Senior Vice Presidents, those responsible for support, and employees who, by virtue of their activities, gain an in-depth insight into the financial situation of ALSO (i.e. Group Reporting, Group Legal Department, Group Internal Audit, Group Treasury, Group Credit Controlling, International Accounting, Group Communications etc.).

In the year under review, the following trading blackout periods were applied:

- January 1 to and including February 22, 2023
- July 1 up to and including July 27, 2023

In the year under review, no exceptions were granted within the trading blackout periods.

11. IMPORTANT CHANGES OCCURRING AFTER THE BALANCE SHEET DATE

No material changes have occurred since the end of the reporting period.

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This Compensation Report contains information on the compensation of the members of the Board of Directors and Group Management. The report was prepared in accordance with the provisions of the Swiss Code of Obligation (SCO). It satisfies the requirements of SIX Swiss Exchange for information on corporate governance and the standards stipulated in the "Swiss Code of Best Practice for Corporate Governance" of economiesuisse.

This Compensation Report will be presented to the next Annual General Meeting of ALSO Holding AG, which will be held on March 21, 2024, for a consultative vote.

1. PRINCIPLES

The success of the ALSO Group depends largely on the qualifications and commitment of its employees. The purpose of the Group's compensation policy is to attract, motivate, and retain qualified personnel. It is also intended to bring management interests in line with those of ALSO and its shareholders.

The compensation system is designed so that the compensation is performance-based and market-driven, and so that entrepreneurial thinking and action are encouraged. Compensation decisions should be fair, transparent and therefore understandable for the persons concerned.

The principles of compensation are set out in Art. 23 of the **Articles of Association**.

2. CHANGES IN THE REPORTING YEAR

Andreas Kuhn, Chief Financial Officer (CFO), was appointed to Management in October 2023, replacing the previous CFO Ralf Re

3. COMPENSATION SYSTEM

3.1. Board of Directors

The members of the Board of Directors receive a fixed fee for their a no performance-related payment.

The chairmen and members of committees of the Board of Director additional fixed fee for these functions.

3.2. Group Management

The members of Group Management receive compensation consisting of fixed and performance-related (variable) components. Statutory rules re principles of the performance-related (variable) components can Art. 23 Paragraph 3 of the **Articles of Association**.

The fixed components consist of a monthly salary and, in some cases, a vehicle allowance, a company car, or flat-rate representation expenses. Fringe benefits may also be paid.

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The variable compensation depends on the business success and is paid in the form of a cash bonus. Variable compensation generally includes a short-term and a long-term component and breaks down as follows:

Short-term, variable compensation: For the CEO and the former CFO, short-term, variable compensation (bonus) depends entirely on the combined target values of EBT and EBITDA that are defined by the Board of Directors. If the targets are attained, the bonus is calculated according to a progressively increasing percentage of the attained EBT, which is defined in advance by the Board of Directors.

For the CFO, the short-term variable compensation (bonus) is based entirely on combined EBITDA and ROCE targets set by the Board of Directors. The degree of target achievement is applied to an amount determined by the Board of Directors.

For a member of the Group Management, the short-term variable compensation depends entirely to predefined combined target values from Group and area EBT. If the targets are attained, the bonus is calculated according to a predefined, fixed percentage of the achieved area EBT.

For two other members of the Group Management, the bonus is dependent on the achievement of target values from Group EBT and predefined qualitative targets. If the targets are attained, the bonus is calculated according to a predefined, fixed percentage of the achieved Group EBT.

Long-term, variable compensation: In 2011 a long-term incentive was agreed with the members of the then Group Management, which the CEO and former CFO Ralf Retzko. The long-term incentive is designed in such a way that a one-time special premium is paid financial targets that are defined by the Board of Directors are attained successive years. These conditions were met as of December 2022. The special premium was disclosed in the Compensation Report for the fiscal year 2021. Payment was made in the fiscal year 2022.

A new long-term incentive is expected to be agreed with members of Group Management in the course of 2024. This was originally planned to be introduced in 2022.

In the case of exceptional non-recurring events (e.g. acquisitions) the responsibility of Group Management, the Board of Directors has the own discretion, adjust the parameters on which the calculation of compensation is based.

For exceptional performance, in addition to the target bonus, the Directors may, at its own discretion, award a special bonus, which is defined under "Cash bonus (gross)" in the Compensation Report.

3.3. Capital participation plan

In accordance with Art. 25 Paragraph 1 of the Articles of Association, participations, conversion rights or options are granted to members of Directors or Group Management.

4. RESPONSIBILITIES AND PROCEDURES FOR APPROVING AND SETTING COMPENSATION

4.3. General meeting

The Annual General Meeting each year approves the following amounts for the respective ongoing fiscal year with binding effect:

Maximum amount for fixed compensation for members of the Board of Directors
Maximum amount for fixed compensation for members of the Group Management
Maximum amount for variable compensation for members of the Board of Directors
Maximum amount for variable compensation for members of the Group Management

The Annual General Meeting can subsequently increase the amounts already approved at any time.

If the Annual General Meeting refuses its approval, the Board of Directors may submit new proposals at the same general meeting or a new general meeting yet to be convened.

The additional amount for the hiring of new members of Group Management approved by the Annual General Meeting is 30 percent of the total amount approved for the respective period per new member. Approval of the compensation by the Annual General Meeting is not required.

Responsibilities for compensation-related decisions are governed by the Articles of Association, the Organizational Regulations and the Regulations of the Compensation and Nomination Committee of ALSO Holding AG.

4.1. Compensation and nomination committee

The Compensation and Nomination Committee prepares all relevant decisions of the Board of Directors relating to the compensation of the members of the Board of Directors and Group Management, and submits proposals to the Board of Directors regarding the type and amount of the annual compensation of the members of the Board of Directors and Group Management, as well as their fringe benefits and the stipulations of their employment contracts.

The Compensation and Nomination Committee can also make proposals to the Board of Directors for amendments to the compensation system.

4.2. Board of Directors

Under and subject to the approval of the Annual General Meeting, the definitive compensation is determined by the Board of Directors. As a rule, the effective bonus is determined at the proposal of the Compensation and Nomination Committee in the first quarter of the following year. The executive members of the Board of Directors are excluded from voting rights when their compensation is determined. In the reporting year, no external consultants were called in.

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5. COMPENSATION FOR THE REPORTING YEAR

5.1. General

The disclosed compensation of the members of the Board of Directors and Group Management includes all compensation paid for the entire reporting year, subject to the following amplifications and restrictions:

The disclosed variable compensation elements comprise the accrued variable compensation elements attributable to the completed fiscal year. The compensation paid to new members of the Board of Directors and Group Management is reckoned from the date on which they take over the respective function.

If a member resigns from the Board of Directors or Group Management, the compensation up to the resignation date, plus any compensation in the reporting year in connection with these activities, are reported together.

In individual cases, members of Group Management may be entitled to a company car. Such benefits are reported under "Non-cash benefits".

Members of Group Management may receive certain fringe benefits in the form of discounts. Provided that such benefits do not exceed CHF 500 per case, and the total of such benefits does not exceed the aggregate value of CHF 20 000 per fiscal year, they are not reported. Any contributions to post-employment benefit plans, executive pension plans, or private insurances are reported as "Pension expense". The compensation of the members of Group Management was reported in cases borne directly by ALSO Holding AG and in other cases indirectly through subsidiaries through intercompany charging.

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5.2. Aggregate compensation – Board of Directors

At the Annual General Meeting on March 17, 2023, shareholders approved maximum fixed total compensation of CHF 0.9 million for fiscal year 2023.

The members of the Board of Directors do not receive any variable compensation for their activities.

CHF 1 000	Fixed, cash (gross)	Pension expenses
Gustavo Möller-Hergt, Chairman/executive member	163	–
Walter P.J. Droege, ^{1,3,4} Vice Chairman	348	–
Frank Tanski ^{1,2,3,7}	114	5
Peter Athanas ^{1,2,3,6}	160	–
Ernest-W. Droege ⁸	102	7
Thomas Fürer ^{2,5}	887	12
Total compensation		

Approved at the Annual General Meeting

Gustavo Möller-Hergt has been a member of Group Management since 2011 and a member and Chairman of the Board of Directors since March 13, 2014. For his compensation, please refer to the section on compensation of the members of Group Management. All other members of the Board of Directors are non-executive members.

- 1 Member of the Board Committee
- 2 Member of the Audit Committee
- 3 Member of the Compensation and Nomination Committee
- 4 Including compensation as Chairman of the Board Committee
- 5 Including compensation as Chairman of the Audit Committee
- 6 Including compensation as Chairman of the Compensation and Nomination Committee
- 7 Including an additional fixed amount of CHF 240 000 as compensation for additional expenses due to extraordinary activities beyond the Board of Directors mandate.
- 8 Including an additional fixed amount of CHF 70 000 as compensation for additional expenses due to extraordinary activities beyond the Board of Directors mandate.

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5.3. Aggregate compensation – Group Management

At the Annual General Meeting on March 17, 2023, shareholders approved maximum fixed total compensation of € 2.3 million and maximum variable total compensation of € 6.8 million for fiscal year 2023.

CHF 1 000	Fixed compensation			Variable compensation	
	Cash (gross)	Non-cash benefits/miscellaneous	Pension expenses	Cash bonus (gross)	
Group Management					
Total	1 405	27	513	1 945	6 069
Highest individual compensation					
Gustavo Möller-Hergt, CEO	486	14	265	765	2 449

Translated into CHF using average exchange rates 2023 (€/CHF 0.9719)

In the reporting period, cash bonus (including one-time special premium) for Gustavo Möller-Hergt was 80 percent (previous year: 79 percent) of his total compensation. For the members of Group Management, the average cash bonus was 76 percent (previous year: 73 percent).

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The Annual General Meeting approves the compensation of the members of Group Management in euros, since the compensation is paid out mostly in this currency. This allows for deviations between approved and effective compensation as a result of exchange rate changes to be avoided. For this reason, ALSO presents the compensation in CHF as well as in €.

	Fixed compensation			Variable compensation	
	Cash (gross)	Non-cash benefits/miscellaneous	Pension expenses	Cash bonus (gross)	
in € 1 000					
Group Management					
Total	1 446	28	528	6 245	2 001
Approved at the Annual General Meeting				6 800	2 300
Highest individual compensation					
Gustavo Möller-Hergt, CEO	500	14	273	840	787

6. COMPENSATION FOR THE PRIOR YEAR

6.1. General

The disclosed compensation of the members of the Board of Directors and Group Management includes all compensation paid for the entire fiscal year of 2022. The additions and restrictions in 5.1 also apply to compensation for the previous year.

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6.2. Aggregate compensation – Board of Directors

At the Annual General Meeting on March 18, 2022, shareholders approved maximum fixed total compensation of CHF 0.9 million for fiscal year 2022.

The members of the Board of Directors do not receive any variable compensation for their activities.

CHF 1 000	Fixed, cash (gross)	Pension expenses
Gustavo Möller-Hergt, Chairman/executive member	–	–
Walter P.J. Droege, ^{1,3,4} Vice Chairman	140	
Rudolf Marty ^{2,5,7}	23	1
Frank Tanski ^{1,2,3,9}	295	
Peter Athanas ^{1,2,3,6}	100	4
Ernest-W. Droege	80	
Thomas FÜRer ^{2,5,8}	68	4
Total compensation	706	9

Approved at the Annual General Meeting

Gustavo Möller-Hergt has been a member of Group Management since 2011 and a member and Chairman of the Board of Directors since March 13, 2014. For his compensation, please refer to the section on compensation of Group Management. All other members of the Board of Directors are non-executive members.

- 1 Member of the Board Committee
- 2 Member of the Audit Committee
- 3 Member of the Compensation and Nomination Committee
- 4 Including compensation as Chairman of the Board Committee
- 5 Including compensation as Chairman of the Audit Committee
- 6 Including compensation as Chairman of the Compensation and Nomination Committee
- 7 Rudolf Marty resigned at the date of the Annual General Meeting held on March 18, 2022. Compensation until the 2022 Annual General Meeting.
- 8 Thomas FÜRer was elected to the Board of Directors at the Annual General Meeting held on March 18, 2022. Compensation from the 2022 Annual General Meeting.
- 9 Including an additional fixed amount of CHF 200 000 as compensation for additional expenses due to extraordinary activities beyond the Board of Directors mandate.

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6.3. Aggregate compensation – Group Management

At the Annual General Meeting on March 18, 2022, shareholders approved maximum fixed total compensation of € 2.1 million and maximum variable total compensation of € 6.3 million for fiscal year 2022.

CHF 1 000	Fixed compensation			Fixed total compensation	Variable compensation	
	Cash (gross)	Non-cash benefits/miscellaneous	Pension expenses		Cash bonus (gross)	
Group Management						
Total	1 453	42	549	2 044		5 653
Highest individual compensation						
Gustavo Möller-Hergt, CEO	502	15	274	791		2 914
Translated into CHF using average exchange rates 2022 (€/CHF 1.0047)						
in € 1 000						
Group Management						
Total	1 446	42	546	2 034		5 627
Approved at the Annual General Meeting				2 100		6 300
Highest individual compensation						
Gustavo Möller-Hergt, CEO	500	15	273	788		2 900
Translated into CHF using average exchange rates 2022 (€/CHF 1.0047)						

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7. COMPENSATION PAID TO FORMER MEMBERS OF GOVERNING BODIES

In the reporting year, no compensation was paid to former members of the Board of Directors. An agreed benefit payment of CHF 71 455 was made to one former member of Group Management.

A benefit payment of CHF 73 874 was made to a former member of Group Management in the previous year.

8. COMPENSATION PAID TO RELATED PARTIES

Neither in the reporting year, nor in the prior year, was any compensation paid by ALSO Holding AG, or any other Group company, to any related parties of present or former members of the governing bodies.

9. LOANS AND BORROWING FACILITIES

9.1. Current and former members of governing bodies

In accordance with Art. 25 Paragraph 2 of the Articles of Association, the company does not grant loans or credits to members of the Board of Directors, or Group Management. Neither in the reporting year, nor in the prior year, were any loans or credits granted by ALSO Holding AG, or any other Group company, to any present or former members of the governing bodies, nor were any such loans or credits outstanding at December 31, 2023.

9.2. Related parties

Neither in the reporting year, nor in the prior year, were any loans or credits granted by ALSO Holding AG, or any other Group company, to any related parties of present or former members of the governing bodies, nor were any such loans or credits outstanding at December 31, 2023.

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10. PARTICIPATION RIGHTS AND OPTIONS ON SUCH SIGHTS

In accordance with Art. 25 of the Articles of Association, no participations, conversion rights or options are granted to members of the Board of Directors or Group Management.

Walter P.J. Droege of the Board of Directors holds 6 592 032 shares (previous year: 6 592 032) and Andreas Kuhn of the Group Management holds 200 shares (previous year: no member of the Group Management). The members of the Board of Directors and Group Management did not hold any conversion or option rights in either the reporting year or the previous year.

11. OTHER ACTIVITIES AND VESTED INTERESTS

11.1. Board of Directors

The members of the Board of Directors listed below have other activities and vested interests in other companies, which are disclosed in accordance with Art. 734e SCO.

Walter P.J. Droege: Founder and Director of Droege Group AG, Dusseldorf, Germany; Member of the Supervisory Boards or Advisory Boards of various subsidiaries within Droege Group AG, Dusseldorf, Germany; member of the Supervisory Board of Trenkwalder Group AG and of Trenkwalder Beteiligungs GmbH, both in Vienna, Austria; member of the Advisory Board of Weltbild D2C Group GmbH, Augsburg, Germany; member of the Advisory Board of Coroplast Fritz Müller GmbH & Co KG, Wuppertal, Germany.

Peter Athanas: CEO of pa impact GmbH, Baden, Switzerland; the Board of Directors of KONTIVA AG, Zurich, Switzerland; Member of the Werner Siemens Foundation, Zug, Switzerland; Emeritus c and International Tax Law at the University of St. Gallen, Switzerland; Member of the Foundation Board of the Swiss Study Foundation Switzerland.

Ernest-W. Droege: CEO of Droege Group AG, Dusseldorf, Germany; Managing director or member of the Advisory Board of various subsidiaries within Droege Group AG, including Managing Director Droege Group Unternehmer-Beratung GmbH, Dusseldorf, Germany; Chairman of the Supervisory Board of Trenkwalder Group AG, Trenkwalder Beteiligungs GmbH and Trenkwalder Personaldienstleistungen GmbH, all in Vienna, Austria; Deputy Chairman of the Supervisory Board of Trenkwalder Personaldienste GmbH, Munich, Germany. Chairman of the Advisory Board of Weltbild D2C Group GmbH, Augsburg, Germany; Member of the Supervisory Board of Innofact Aktiengesellschaft Dusseldorf, Germany.

Gustavo Möller-Hergt: Member of the Advisory Board of Deutsche AG, Dusseldorf, Germany, and member of the Board of Trustees of Bamberg Symphony Orchestra, Bamberg, Germany. Frank Tanski: Managing Director of Droege Capital GmbH, Germany. Thomas Furer: Group Head of Tax, Syngenta Group, Basel, Switzerland.

11.2. Group Management

The members of the Group Management listed below have other activities and vested interests in other companies, which are disclosed in accordance with Art. 734e SCO.

Jan Bogdanovic: Member of the Information Security Audit and Association (ISACA).



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Basis for opinion

We conducted our audit in accordance with Swiss law Standards on Auditing (SA-CH). Our responsibilities and provisions and standards are further described in the responsibilities for the audit of the compensation report our report. We are independent of the Company in accordance with the provisions of Swiss law and the requirements of the profession, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained and appropriate to provide a basis for our opinion.

Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the information included in paragraphs 5 to 11 on pages 102 to 109 of the consolidated financial statements, the stand-alone statements and our auditor's reports thereon.

Our opinion on the compensation report does not cover information and we do not express any form of assurance thereon.

To the General Meeting of
ALSO Holding AG, Emmen

Zürich, February 15, 2024

**REPORT OF THE STATUTORY AUDITOR ON THE
AUDIT OF THE COMPENSATION REPORT**

Opinion

We have audited the compensation report of ALSO Holding AG (the Company) for the year ended December 31, 2023. The audit was limited to the information pursuant to Art. 734a-734f of the Swiss Code of Obligations (CO) contained in paragraphs 5 to 11 on pages 102 to 109 of the compensation report.

In our opinion, the information pursuant to Art. 734a-734f CO in the compensation report (pages 102 to 109) complies with Swiss law and the Company's articles of incorporation.

In connection with our audit of the compensation report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the audited financial information in the compensation report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Board of Directors' responsibilities for the compensation report

The Board of Directors is responsible for the preparation of a compensation report in accordance with the provisions of Swiss law and the Company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of a compensation report that is free from material misstatement, whether due to fraud or error. It is also responsible for designing the compensation system and defining individual compensation packages.

Auditor's responsibilities for the audit of the compensation report

Our objectives are to obtain reasonable assurance about whether the information pursuant to Art. 734a-734f CO is free from material misstatement, whether due to fraud or error, and to issue an auditor's

report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and SA-CH will always detect a misstatement when it exists. Misstatements can arise from error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of this compensation report.

As part of an audit in accordance with Swiss law and SA-CH, we exercise professional judgment and maintain a skeptical mindset throughout the audit. We also:

- Identify and assess the risks of material misstatement in the financial statements, whether due to fraud or error, and perform audit procedures responsive to those risks to obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risks of not detecting a material misstatement resulting from fraud are higher for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are effective in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and disclosures made.

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Ernst & Young Ltd

Simon Zogg
Licensed audit expert
(Auditor in charge)

Marco Kessler
Licensed audit expert

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

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CONSOLIDATED INCOME STATEMENT

€ 1 000	Anhang	2023	2022
Total net sales	4.1	9 959 628	11 552 876
Cost of goods sold and services provided		-9 264 618	-10 839 468
Gross profit		695 010	713 408
Personnel expenses	4.2	-264 690	-267 230
Other operating expenses	4.4	-207 118	-210 482
Other operating income	4.4	24 105	44 312
EBITDA		247 307	280 008
Depreciation and amortization	5.5/5.6	-44 603	-43 177
Operating profit (EBIT)		202 704	236 831
Financial income	4.5	12 608	4 032
Financial expenses	4.5	-40 789	-32 922
Profit before tax (EBT)		174 523	207 941
Income taxes	4.6	-50 418	-55 574
Net profit Group		124 105	152 367
Atributable to shareholders of ALSO Holding AG		123 663	152 051
Atributable to non-controlling interests		442	316
Earnings per share in €¹			
Basic/diluted earnings per share	5.13	10.07	11.91

¹ Atributable to the shareholders of ALSO Holding AG

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CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	2023
€ 1 000	Anhang
Profit for the year recognized in the consolidated income statement	124 105
ITEMS THAT WILL NOT BE SUBSEQUENTLY RECLASSIFIED TO PROFIT OR LOSS	
Remeasurement of defined benefit plans	2 172
Tax effects thereof	-260
Subtotal	1 912
ITEMS THAT MAY BE SUBSEQUENTLY RECLASSIFIED TO PROFIT OR LOSS	
Exchange differences	7 416
Fair value adjustments on cash flow hedges	-24 365
Tax effects thereof	3 927
Subtotal	-13 022
Other comprehensive income	-11 105
Total comprehensive income	112 999
Attributable to shareholders of ALSO Holding AG	112 559
Attributable to non-controlling interests	440

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Assets

	Anhang	12.31.2023	12.31.2022
€ 1 000			
CURRENT ASSETS			
Cash and cash equivalents	5.1	663 369	478 718
Trade receivables	5.2	722 066	803 251
Inventories	5.3	767 194	981 396
Prepaid expenses, accrued income and other receivables	5.4	609 544	441 455
Derivative financial instruments	6.1	1 494	222
Total current assets		2 765 667	2 705 042
NON-CURRENT ASSETS			
Property, plant and equipment	5.5	145 569	139 325
Intangible assets	5.6	242 947	226 175
Financial assets	6.1	16 475	13 630
Derivative financial instruments	6.1	24 922	49 668
Deferred tax assets	4.6	19 434	18 420
Employee benefits	4.3	3 458	345
Prepaid expenses, accrued income and other receivables	5.4	11 401	912
Total non-current assets		464 206	448 475
Total assets		3 229 873	3 153 517

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CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

€ 1 000	Note	Share capital	Treasury shares	Other reserves	Retained earnings	Equity attributable to shareholders	Non-controlling interests	Total
January 1, 2022		9 960	-50 776	40 869	1 039 525	1 039 578	835	1 040 413
Net profit Group		0	0	0	123 663	123 663	442	124 105
Other comprehensive income		0	0	-11 110	0	-11 110	0	-11 110
Total comprehensive income		0	0	-11 110	123 663	112 553	442	112 995
Distributions to shareholders	5.13	0	0	0	-57 106	-57 106	0	-57 106
Acquisition of treasury shares	5.11	0	-51 219	0	0	-51 219	0	-51 219
December 31, 2022		9 960	-101 995	29 759	1 106 082	1 043 806	1 277	1 045 083
January 1, 2021		9 960	-1 822	-395	941 228	948 971	528	949 499
Net profit Group		0	0	0	152 051	152 051	316	152 367
Other comprehensive income		0	0	41 264	0	41 264	0	41 264
Total comprehensive income		0	0	41 264	152 051	193 315	316	193 631
Distributions to shareholders	5.13	0	0	0	-53 763	-53 763	0	-53 763
Changes in the scope of consolidation	2.5	0	0	0	9	9	-9	0
Acquisition of treasury shares	5.11	0	-48 954	0	0	-48 954	0	-48 954
December 31, 2021		9 960	-50 776	40 869	1 039 525	1 039 578	835	1 040 413

1 See Note 5.12

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CONSOLIDATED STATEMENT OF CASH FLOWS

	2023	2022
€ 1 000		
Net profit Group	124 105	152 367
Depreciation and amortization	44 603	43 177
Change of provisions and employee benefits	-1 388	-2 970
Gain from the sale of non-current assets	124	-19 339
Other non-cash items	-14 012	251
Subtotal	153 432	173 486
Change in trade receivables	126 084	-92 055
Change in receivables from factoring	-128 334	91 729
Change in inventories	231 295	-48 703
Change in prepaid expenses, accrued income and other receivables	-39 870	-649
Change in trade payables	16 341	-39 617
Change in accrued expenses, deferred income and other payables	25 812	3 917
Cash flow from operating activities	384 760	88 108
Net cash flow from acquisitions of subsidiaries (see Note 3)	-8 847	-24 942
Payment of contingent consideration from acquisitions of subsidiaries (see Note 3)	-3 992	-263
Additions to property, plant and equipment	-8 758	-7 494
Additions to intangible assets	-12 624	-7 457
Additions to financial assets	-3 815	-4 052
Disposals of property, plant and equipment	380	393
Disposals of intangible assets	8	266
Disposals of financial assets	39	3 691
Disposal of asset held for sale	0	31 069
Cash flow from investing activities	-37 609	-8 769
INCLUDED IN CASH FLOW FROM OPERATING ACTIVITIES		
Income taxes paid	49 571	49 123
Interest paid	1 123	1 123
Interest received	1 301	1 012
Cash and cash equivalents at January 1	478 718	186 651
Cash and cash equivalents at December 31	665 369	168 458

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1. CORPORATE INFORMATION

ALSO was founded in 1984 and has evolved into one of the leading technology providers in Europe over the last thirteen years. In the process, the business models have been systematically expanded from a traditional ICT distributor to an end-to-end service provider, with a broad portfolio of hard- and software as well as offerings for IT solutions, cloud, IoT, and other digital platforms. The Group has a portfolio of over 800 vendors, including all major global market leaders, in the product categories of hardware, software and IT services. ALSO offers vendors access to a large number of resellers, who, can access a wide range of other services, in addition to the traditional ICT wholesale offerings, including cloud and as-a-service, logistics, finance and IT services on a tailored basis. From the development of complex IT landscapes and the provision and maintenance of hard- and software to the return, recycling, and remarketing of IT hardware in the spirit of the circular economy, ALSO offers all services from a single source. With its three business models Supply, Solutions, and Service, ALSO serves the ICT industry in two marketing channels: transactional, via the purchase of hard- and software, and subscription-based (consumptional) with cloud-based as-a-service offerings, including possible hybrid solutions.

2. ACCOUNTING POLICIES

2.1. Basis of preparation

The ALSO Group's consolidated financial statements are prepared in accordance with the requirements of the Swiss Code of Obligations and the IFRS Standards, as well as the accounting and measurement principles set out below. The consolidated financial statements are prepared on the basis of a going concern. The consolidated financial statements are prepared on a historical cost basis, except for certain financial assets and liabilities measured at fair value. The financial statements are available in German, English, of which the German version is binding. These consolidated financial statements for the fiscal year 2023 of ALSO Holding AG (Meierstrasse 1, CH-6032 Emmen) are presented in € (reporting currency). Since the revenues are generated in the euro area. For clarity, all values are presented in thousands of euros (T€). The functional currency of the parent company is Swiss francs (CHF).

2.2. Significant changes in the accounting and measurement principles

The accounting policies adopted are consistent with those of the previous year except for those new and amended standards and interpretations that are mandatory for the consolidated financial statements of the company from January 1, 2023, which are listed below. A description of the nature and their impact on the consolidated financial statements is provided in the notes to the consolidated financial statements.

materially affect the financial position, performance, or cash flow situation of ALSO:

2.3. Published standards, interpretations, and amendments not yet applied

- IFRS 17 Insurance Contracts
- Disclosure of Accounting Policies (Amendments to IAS 1)
- Definition of Accounting Estimate (Amendments to IAS 8)
- Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (Amendments to IAS 12 Income Taxes)
- International tax reform – Pillar Two Model Rules (Amendments to IAS 12)

The following standards, interpretations, and amendments which issued but not yet applied by ALSO are being constantly analyzed their impact on the consolidated financial statements:

- Classification of liabilities as current or non-current (Amendments to IAS 1) – effective January 1, 2024
- Non-current Liabilities with Covenants (Amendments to IAS 1) – effective January 1, 2024
- Lease Liability in a Sale and Leaseback (Amendments to IFRS 16) – effective January 1, 2024
- Supplier Finance Arrangements (Amendments to IAS 7 and IFRS 7) – effective January 1, 2024
- Lack of Exchangeability (Amendments to IAS 21) – effective January 1, 2025
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) – Available for optional adoption/effective date postponed indefinitely

From today's perspective, the application of these changes will not have material effects on the financial position, performance, or cash flow of ALSO. ALSO applies the changes for the first time as from the date following the date stated in the standard.

Effects on disclosure

ALSO has shortened the descriptions of the accounting policies in order to implement the requirements of IAS 1 regarding significant accounting policies.

ALSO has also made additional disclosures in connection with the changes resulting from the international tax reform – Pillar Two Model Rules under [Note 4.6](#).

Otherwise, the application of these changes had no material impact on ALSO's net assets, financial position, results of operations or cash flows.

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2.4. Key assumptions and estimates

Preparation of the financial statements in accordance with IFRS requires management to make certain assumptions and estimates which influence the figures presented in this report. The necessary analyses and assessments are continuously reviewed and modified if necessary. However, the actual results may differ from these estimates. The main items whose amount and presentation materially depend on assumptions and estimates are as follows:

Vendor bonuses

The accruals of vendor receivables for bonuses contain estimates which are based on various factors such as sales volumes, quantities, stock levels, and other qualitative and quantitative targets. The amount recognized for the bonuses depends mainly on the attainment of the agreed targets. The bonus models vary between the vendors (see Note 5.4).

Impairment of goodwill

ALSO tests the capitalized goodwill at least once per year for impairment. This requires an assessment of the value in use of an underlying cash-generating unit or group of cash-generating units. The estimates of factors such as volumes, sales prices, sales growth, gross margin, operating expenses and investments, market conditions, balance sheet structure, and other economic factors, as well as parameters (e.g. discount rates) derived from external data, are based on assumptions that management considers reasonable (see Note 5.7).

Deferred tax assets

Deferred tax assets are determined on the basis of estimates. The that are made for this purpose cover a timeframe of several years interpretations of existing tax laws and ordinances as well as change rates (see Note 4.6).

Sale of trade receivables

In various countries, ALSO sells trade receivables to independent companies. The assessment of whether the contractual arrangement factoring programs result in a significant transfer of risk, and the derecognition of the receivables, has a significant influence on the balance of ALSO (see Note 6.7).

Employee benefits

In various countries there are defined benefit plans. The defined benefit is based partly on long-term actuarial assumptions which may differ in future developments. Determination of the discount rate, the future cost of salaries and pensions, and life expectancy are important components of actuarial measurement (see Note 4.3).

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INFORMATION**2.5. Scope of consolidation**

These consolidated financial statements include the annual financial statements as of December 31, 2023, of ALSO Holding AG and of the companies over which ALSO has control. Further, ALSO owns 9.9 percent of the voting rights of ALSO Financial Services GmbH. ALSO exercises significant influence on the entity and accounts for ALSO Financial Services GmbH using the equity method.

In 2022, the remaining shares in Pestinger GmbH were acquired and ALSO now controls the company without minority interests.

Group companies are listed in [□ Note 6.4](#).

Changes in 2023

The following companies were acquired by the ALSO Group in 2023 and were included in the scope of consolidation:

Country	Domicile	Company name	Voting interest
Norway	Oslo	Commaxx AS	100.00%
Sweden	Solna	Commaxx AB	100.00%
Denmark	Copenhagen	Commaxx Denmark A/S	100.00%

Changes in 2022

The following companies were acquired by the ALSO Group in 2022 included in the scope of consolidation:

Country	Domicile	Company name
Portugal	Porto	ALSO Portugal Unipessoal Lda.
Portugal	Lisbon	Integrated Inspiring Solutions Lda.
Hungary	Budapest	ALSO Ramiris Kft.

2.6. Intragroup transactions

All intragroup transactions (expenses, income, assets, and liabilities) as material unrealized gains from intragroup sales of assets, which have been sold to third parties, are eliminated.

2.7. Acquisitions

Acquisitions are accounted for using the acquisition method. If the cost of an acquisition exceeds the fair value of the identifiable intangible assets transferred for the acquisition of an entity exceeds the underlying net assets that are acquired, the excess represents goodwill. Goodwill is the identifiable net assets that are acquired, the excess represents the purpose of impairment testing, goodwill acquired in a business combination, from the acquisition date, allocated to the cash-generating units expected to benefit, or generate future cash flows, from the combination. Goodwill is recognized in the cash-generating unit's functional currency.

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Acquisition costs are recognized as expense and reported as other operating expenses.

The results of the acquired companies are recognized from the date on which the Group obtains control. When an entity leaves the scope of the consolidation, the difference between the consideration received and the net assets plus accumulated foreign exchange differences at the date on which the Group loses control of the entity is recognized in the financial result.

If the Group undertakes a business combination with put options that are held by shareholders of non-controlling interests and does not thereby obtain ownership, the non-controlling interests continue to be allocated a share in the profits. At the end of each reporting period, the allocation is recognized as a financial liability as if the acquisition had taken place at this date. Any excess over the reclassified amount, and all changes in the present value of the financial liability, are recognized in retained earnings.

A change in the ownership interest in a subsidiary without loss of control is recognized as an equity transaction.

2.8. Translation of foreign currency

Each entity of the Group determines its own functional currency. The functional currency of the Group companies is the normal currency of their local economic environment. Transactions in foreign currencies are translated into the respective functional currency at the spot rate that applies at the date of the transaction. All exchange gains and losses arising on transactions in foreign currencies, or on translation of monetary assets, are recognized in profit or loss.

Exchange gains on certain loans with equity-like nature are recognized in comprehensive income provided that repayment of the loan is not expected or intended in the near future. Such exchange gains are recognized in comprehensive income and only reclassified to the financial result control of the entity.

The annual financial statements of the foreign operations that have a functional currency different from the Group reporting currency are translated into Group reporting currency (€) as follows:

statement of financial position at year-end rates;

income statement and statement of comprehensive income at average annual rates;

statement of cash flows at average annual rates.

Exchange differences arising on the translation of financial statements whose functional currency is not the euro are recognized in the consolidated income and on eventual loss of control of the subsidiary are recognized in the financial result.

Exchange rates

to €		Year-end rate	
		2023	2022
USA	USD	1.1050	1.0666
Switzerland	CHF	0.9260	0.9847
Norway	NOK	11.2405	10.5138
Denmark	DKK	7.4529	7.4365
Sweden	SEK	11.0960	11.1218
Poland	PLN	4.3395	4.6808
			4.5420

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2.9. Total net sales

Total net sales comprise invoiced deliveries of goods and services (net of gross) and other sales-related revenue.

The presentation of net sales depends on whether ALSO acts as principal and obtains control over the promised good before it is transferred or as agent and accordingly does not obtain control over the good. In the case of the principal, net sales and the cost of materials are to be presented gross. In the case of the agent, a netting is performed and the net amount is recognized as net sales. The assessment of whether ALSO is the principal or the agent is based on the specific circumstances and may involve significant judgment.

In principle, ALSO acts as principal in its transactions, except for those explained below. ALSO acts as an agent for software license sales, unless these are sold in combination with hardware as a distinct bundle or are physically delivered to the customer.

Sales are recognized at a point of time when the control of the products or services has transferred to the customer and the performance obligation is fulfilled. The probability that the economic benefits associated with the transaction will flow to ALSO is taken into account. A customer has taken over control if he has the ability to direct the use of the product or service and obtains substantially all of the remaining benefits. An important indication of this is the transfer of risk and reward to the customer.

Both for the traditional transactional business models and for trading business with products that form part of comprehensive solutions, there is only a short interval between concluding the contract and performing the service/recognizing net sales. Services performed for customers on the basis of service contracts are of a transactional nature or are provided over short periods that form the basis for billing to customers. Thus, net sales are recognized at a specific date and not

over a period. In the subscription-based (consumptional) businesses sales are recognized at the time the service is provided. If the software are multi-year contracts, the net amount that will be charged over the term is therefore already recognized as sales when the contract is entered into. This results in contract assets. A portfolio approach is used to determine the consideration for amounts invoiced in the future. The transaction price in the contracts includes a variable consideration for which an expected value is determined that includes estimates of future cash flows.

Accruals for discounts and allowances granted to customers are recognized as a reduction in revenue at the time the related revenue is recognized. Revenue is calculated on the basis of the specific terms of the individual agreements and the underlying revenues.

2.10. Personnel expenses/employee benefit plans

In addition to the actual remuneration for services rendered (wages and bonuses), personnel expenses also include ancillary personnel expenses (social security contributions). Awards for years of service are also recognized as personnel expenses over the underlying period of service accordingly.

The companies of the ALSO Group operate various employee benefit plans according to the local conditions and practices in the respective countries.

Defined contribution plans are post-employment plans under which the employer pays fixed contributions into a separate fund and is neither legally nor contractually obliged to pay further contributions.

For defined benefit pension plans, the costs of providing benefits are determined by the required provisions are defined actuarially using the actuarial assumptions

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method. In the case of plans that provide higher benefit growth in later years (backloading), the benefits that can be acquired are assigned on the basis of the net liability excluding future employee-funded benefit components. The liabilities are to some extent backed with assets which are managed by autonomous separately funded benefit plans.

A surplus in a defined benefit plan is only recognized to the amount of the future economic benefits that are available in the form of reductions in contributions or repayments, taking into account the upper limit for the asset (asset ceiling). A defined benefit obligation is fully recognized as a provision.

2.14. Financial assets

Financial assets mainly comprise cash and cash equivalents, trade receivables, prepaid expenses, accrued income (☐ refer to Note 5.4), and other receivables as well as financial assets.

Financial assets are categorized as follows:

“Amortized costs”: Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest.

“At fair value through other comprehensive income”: Financial assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets’ cash flows represent solely payments of principal and interest.

All other financial assets are recorded “at fair value through profit or loss”. In addition, certain financial instruments may also be voluntarily allocated to this category if the relevant conditions are met.

The classification depends on the purpose for which the respective financial assets were acquired and on the contractual cash flows. Management

determines the classification of financial assets at their initial recognition and reassesses the classification at each reporting date. Financial assets are recognized at fair value plus transaction costs. Financial assets in the “fair value through profit or loss” are recognized exclusively at fair value and are recognized at transaction price. All purchases are recognized on the trade date.

After their initial recognition, financial assets are measured depending on category as follows:

“Amortized costs”: At amortized cost using the effective interest method (equal distribution of cashflows during the term resulting in a zero difference of net present value).

“At fair value through other comprehensive income”: At fair value, unrealized changes in value are recognized in other comprehensive income, except for interest that was calculated using the effective interest method, impairments and exchange rate fluctuations on borrowings and instruments. In the case of sale, or other disposal, the cumulative gain or loss that are recognized in equity are reclassified into the financial result (financial income, financial expense) of the current period.

“At fair value through profit or loss”: At fair value. If the fair value is readily available, it must be calculated using a recognized valuation model. Any changes in fair value are recognized in the income statement under net financial result (financial income or financial expense) of the goods sold for the respective reporting period.

In accordance with IFRS 9, ALSO recognizes impairment losses on financial assets based on expected losses. The application to “At fair value through profit or loss” is described in ☐ Note 2.13.

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Default risks on Prepaid expenses, accrued income and other receivables as well as on financial assets are estimated at a low level. In this case, IFRS 9 requires the recognition of those losses that are expected to occur within the next 12 months.

2.12. Hedge accounting

To hedge its interest and currency risks that result from its operating activities, financial transactions and investments, ALSO uses derivative financial instruments. The method used to recognize the resulting gain or loss on derivative financial instruments depends on whether the instrument is designed to hedge a specific risk and whether the hedge qualifies for hedge accounting.

ALSO uses derivative financial instruments to hedge foreseen transactions or fixed obligations. If the derivative financial instrument that is used qualifies as a cash flow hedge when the contract is entered into, changes in value of the effective component of this derivative are recognized in income statement. The ineffective component is recognized in profit or loss. At the date of initial recognition of the hedged asset or liability, or expense or income, the changes in value that were recognized in other comprehensive income are included in the respective hedged item.

The purpose of hedge accounting is to offset the changes in the hedged item and the hedging instrument in the statement of comprehensive income. To qualify as hedge accounting, the hedging relationship must meet the requirements regarding eligibility of the hedged item and hedging instrument, formal designation and documentation and effectiveness of the hedging relationship. Both at hedge inception and throughout the lifetime of the hedge, ALSO therefore documents its assessment of whether the hedge is highly effective in offsetting the risks of changes in fair values or cash flows resulting from changes in fair value of the hedging instrument.

Hedge accounting is especially not used for forward contracts, which are effective hedges both economically and within the Group strategy on the economic background, changes in the market values of the financial instruments are recognized in the income statement either margin (currency hedging) or the financial result (interest rate hedging).

2.13. Trade receivables

Trade receivables are recognized at transaction price less provision for impairment. The Expected Credit Loss model is used for this purpose based on historical experience, adjusted to forward looking information that is available at the reporting date. Forward looking information are offset against the contractually foreseen payment streams.

ALSO applies the simplified Expected Credit Loss model for its trade receivables, which provides for expected losses over all the remaining lifetime of the receivables at the recognition date of the receivables.

The impairment of trade receivables takes place indirectly through the impairment account. The impairment charged to the income statement in the reporting period is reported under other operating expenses. Should a trade receivable no longer be collectable, the receivable, along with any impairment that has already been charged, is derecognized. Should a payment be received, it is credited to other operating income.

2.14. Inventories

Inventories are recognized at the lower of purchase cost and net realizable value. The purchase costs contain all purchase and overhead costs incurred in bringing each product to its present location and condition. The inventories are valued using the weighted-average purchase price method. Value adjustments are made for slow-moving inventories or inventories with purchase cost higher than market value. Unsaleable inventories are written off in full.

2.16. Leases

Right-of-use assets and lease liabilities are recognized at the lease commencement date. The right-of-use asset is initially measured at cost, which includes the initial amount of the lease liability adjusted for any lease payments made before the commencement date, plus any initial direct costs incurred less incentives received. Right-of-use assets are presented in property, plant and equipment.

2.15. Property, plant and equipment

Property, plant and equipment is valued at acquisition cost minus economically necessary depreciation. Borrowing costs of qualified assets (which means project duration greater than 12 months) are capitalized. Maintenance and repair costs with no added value are not capitalized. Significant investments are broken down into their constituent parts if the estimated useful lives of the separate components differ.

Depreciation is calculated using the straight-line method over the estimated useful life of the asset. Impairments are recognized under depreciation and shown separately in the assets analysis. The depreciation method as well as the estimated residual values and useful lives are reviewed annually.

Land	Not depreciated
Buildings	Useful life 25 years
Equipment	Useful life 2 – 15 years
Other property, plant and equipment	Useful life 4 – 10 years

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2.18. Impairment

Goodwill is tested for impairment each year (see Note 5.7). Impairment is determined by assessing the recoverable amount of the cash-generating unit (CGU or group of CGUs) to which the goodwill relates. The recoverable amount of an asset or CGU is the higher of its fair value less costs of disposal and its value in use. To determine the value in use, the cash flows for the period are estimated based on detailed budgets; beyond that period, the growth rate is determined to forecast the future cash flows. The cash flows are then discounted at an appropriate discount rate. If the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized. An impairment loss that is recognized against goodwill cannot be reversed in subsequent reporting periods.

Other non-current assets are tested for impairment whenever there are indications that the carrying amount of the asset may be impaired. If the carrying amount of the asset exceeds the recoverable amount, the asset is written down to its recoverable amount. This special write-down (impairment) is reported separately in the financial statements. An impairment reversal is possible if, at a later date, the asset shows that the loss in value no longer exists.

2.17. Intangible assets

Intangible assets comprise goodwill and internally created software, as well as licenses, patents and similar rights, customer lists, brand names, and software, that are acquired from third parties. The amortization of all intangible assets with finite useful lives is calculated by the straight-line method over the expected useful life.

Goodwill is not normally amortized but tests for impairment are performed annually as well as whenever there is an indication that the goodwill may be impaired. Material borrowing costs relating to qualifying assets (project duration greater than 12 months) are additionally capitalized.

With the exception of goodwill, no intangible assets with indefinite useful lives are capitalized.

Software	Useful life 3 – 7 years
Customer lists	Useful life 3 – 5 years
Other intangible assets	Useful life 3 years

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2.19. Factoring

The ALSO Group has sold or assigned some of its trade receivables to finance companies (factors). The receivables are only derecognized when substantially all of the risks contained in the receivables have been transferred to the purchaser of the receivables. Based on current legal agreements relating to factoring, all or significant portions of the customer default risk are transferred to the receivables purchaser. The interest risk remains with the ALSO Group until the date at which the receivables are received by the purchaser of the receivables or until the contractually agreed latest date. Securitization reserves are reported under other receivables.

The credit risk of factoring partners is assessed using ratings from Standard & Poor's, Moody's or Fitch (☐ see **Note 6.6**). As the risks are considered to be low, those losses are recorded that are expected to occur in the next 12 months. Receivables from factoring partners and dilution reserves are reported in the category "amortized costs".

Remaining bad debt, interest, and currency risks are recognized as continuing involvement in trade accounts receivable. This continuing involvement is offset by a corresponding liability, which also takes into account the risk of its utilization.

Payment of the purchase price by the factoring company takes place either when the payment is received by the factoring company or with interest at the request of ALSO. The still outstanding part of the purchase price receivable is reported under other receivables.

Interest expense and administration fees resulting from the sale of receivables are recognized in the financial result.

ALSO participates in reverse factoring programs implemented by vendors. Amounts owed for the purchase of goods or services by reverse factoring are presented within "trade payables" because the function of the financial liability is not different from other trade payables.

2.20. Financial liabilities

Financial liabilities particularly include trade payables, liabilities to banks, liabilities, liabilities from leases, and derivative financial liabilities.

Financial liabilities are separated into two categories. They are classified as "at fair value through profit or loss", or as "amortized costs":

"At fair value through profit or loss": At their initial recognition and subsequently, these financial liabilities are measured at fair value. Transaction costs directly identifiable to the purchase of these liabilities are expensed. Derivatives with a negative replacement value are assigned to this category.

"Amortized costs": This category serves as the residual category and mainly comprises financial debt. Financial liabilities are measured at amortized cost using the effective interest method. In addition to interest payments, interest expense also includes annual amortization of interest and pro rata transaction costs.

2.23. Equity

The share capital represents the nominal capital of ALSO Holding ASA. The share capital is valued at the fair value of cash flow hedge reserve contains changes in the fair value of cash flow hedge reserve. Under remeasurement of defined benefit plans, all actuarial gains or losses resulting from the decisions of the consolidated entities are recognized. On the measurement of defined benefit plans are recognized. Under differences, all exchange differences are recognized that result from the financial statements of those Group companies whose functional currency is not the same as the reporting currency. Retained earnings comprise losses resulting from the decisions of the consolidated entities re application of earnings that are carried forward to the new accounting period. Includes the effects of the first-time adoption of new IFRS standards or losses resulting from the sale of treasury shares are also recognized retained earnings.

The share capital is translated at historical exchange rates. Dividends and other distributions to shareholders are charged to equity distributions at transactional exchange rates.

Treasury shares are recognized at cost as a negative position in equity at acquisition. Sales of treasury shares are valued using the weighted average cost method.

2.21. Provisions

Warranties in respect of products supplied or services rendered by ALSO give rise to legal or de facto obligations. Provisions for warranty-related costs are recognized at the date when the respective product is sold or service rendered. The amount of the necessary provision is based on historical experience and expected probabilities of future occurrence. The resulting expenses are normally limited to logistical processes for returning the defective products to the vendor. The cost of repair or replacement is borne by the vendor.

If the effect of the time-value of money is material, non-current provisions are discounted.

2.22. Taxes

Taxes on income are accrued in the same periods as the revenue and expenses to which they relate, and are reported as tax liabilities. Deferred taxes include the income tax effects of temporary differences between the Group's internal measurement criteria and the local tax measurement guidelines for assets and liabilities (comprehensive liability method). With this method, deferred taxes are created for temporary taxable differences. Deferred taxes are adjusted annually for any changes in local tax legislation. Tax-loss carry-forwards and deductible temporary differences are reported as deferred tax assets if it is sufficiently probable that future taxable profits will be adequate to utilize the respective deferred tax assets (see Note 4.6).

Taxes that would have to be paid in the event of a payout of retained earnings in the subsidiaries are not accrued unless this type of payout is expected to be made in the near future.

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Business combinations 2023

Akquisition Commaxx Gruppe

On December 8, 2023, the ALSO Group acquired 100 percent of the partners' shares of the Commaxx Group (consisting of Commaxx AS, Norway and its subsidiaries Commaxx AB, Sweden and Commaxx Denmark A/S, Denmark). Commaxx AS, based in Oslo, Norway, is an unlisted company. Together with its two subsidiaries, Commaxx Group is a specialist for IT-infrastructure and cybersecurity (Citrix) and with its extensive experience as a cloud service provider, the company fits perfectly into ALSO's growth strategy.

The consideration transferred for the assets and liabilities amounted to T€ 15 307. In the purchase price allocation, a fair value of the net assets of T€ 7 327 was identified. Goodwill of T€ 7 980 was recognized. The goodwill mainly reflects the expected synergy effects from expanding the market position. The reported goodwill is not tax-deductible.

Cash and cash equivalents amounting to T€ 3 660 were acquired. The fair value of trade receivables amounts to T€ 29 020.

Since information is still outstanding, the purchase price allocation that was performed and revised at the reporting date is provisional.

Of the purchase price of T€ 15 307, T€ 12 507 was paid out by December 31, 2023. The remaining purchase price is due in 2025.

If the acquisition had taken place at the beginning of the year, the of ALSO for the period would have been T€ 10 060 693 and T€ 126 445. This information is provided for illustrative purposes and necessarily indicative for the future results of the Group.

Purchase price payment AllThingsTalk NV

In 2023, a purchase price payment of T€ 263 was due for the acquisition of AllThingsTalk. The purchase price liability for 2023 was measured at T€ 263 as of December 31, 2022. The purchase price payment due T€ 263. These amounts had already been taken into account in the price allocation as of December 31, 2019. (refer to [Note 5.8](#)).

Payment of retention amount ALSO Portugal

In 2023, the retention amount of T€ 1 928 for the acquisition of ALSO was due. The amount was included in the purchase price allocation as of December 31, 2022.

Payment of retention amount ALSO Ramiris

In 2023, the retention amount of T€ 800 for the acquisition of ALSO was due. The amount was included in the purchase price allocation as of December 31, 2022.

Payment of retention amount Daquas

In 2023, the retention amount of T€ 1 000 for the acquisition of Daquas spol. S r.o. was due. The amount was included in the purchase price allocation as of December 31, 2021.

Assets and liabilities from business combinations 2023

	Fair values at the date of acquisition
€ 1 000	Commaxx ¹

CURRENT ASSETS

Cash and cash equivalents	3 660
Trade receivables	29 020
Inventories	4
Prepaid expenses, accrued income and other receivables	1 072
Total current assets	33 756

NON-CURRENT ASSETS

Property, plant and equipment	203
Intangible assets	2 703
Deferred tax assets	4
Total non-current assets	2 910
Total assets	36 666

CURRENT LIABILITIES

Financial liabilities	88
Trade payables	22 540
Accrued expenses, deferred income and other payables	522
Tax liabilities	5 539
Total current liabilities	28 689

Assets and liabilities from business combinations 2023

€ 1 000

NON-CURRENT LIABILITIES

Financial liabilities	
Deferred tax liabilities	
Total non-current liabilities	
Total liabilities	
Total net assets	
Net assets attributable to ALSO	
Goodwill	
Consideration transferred	
thereof purchase price paid	
thereof contingent consideration	

ANALYSIS OF CASH FLOWS FROM THE ACQUISITIONS

Cash acquired	
Cash paid	
Net cash outflow	

¹ Provisional amounts

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Business combinations 2022

Acquisition Portugal

On July 4, 2022, the ALSO Group acquired through its subsidiary ALSO Portugal, Unipessoal Lda, the assets and liabilities of the IT division of JP Sá Couto, in Porto, Portugal, in order to enter the Portuguese market.

On July 4, 2022, further ALSO Holding AG acquired 100 percent of the partners' shares in Integrated Inspiring Solutions, Lda., in Lisbon, Portugal.

Acquisition IT-Division Ramiris

On July 4, 2022, the ALSO Group acquired through its subsidiary ALSO Ramiris Kft. the net assets and liabilities of the IT division of Ramiris Europe Kft., in Budapest, Hungary, in order to further expand its presence in the Hungarian market.

The provisional purchase price allocations were completed in 2023. There was no change in the measurement of the acquired net assets.

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Assets and liabilities from business combinations 2022

	Fair values at the date of acquisition		
	ALSO Portugal Unipessoal Lda.	Integrated Inspiring Solutions Lda.	ALSO Ramiris Kft.
€ 1 000			
CURRENT ASSETS			
Cash and cash equivalents	-	193	-
Trade receivables	24 735	3 309	-
Inventories	23 674	1 305	5 234
Prepaid expenses, accrued income and other receivables	-	909	-
Total current assets	48 409	5 716	5 234
NON-CURRENT ASSETS			
Property, plant and equipment	17	267	241
Intangible assets	1 813	611	1 146
Financial assets	-	63	-
Deferred tax assets	-	31	-
Total non-current assets	1 830	972	1 387
Total assets	50 239	6 688	6 621

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	Fair values at the date of acquisition		
	ALSO Portugal Unipessoal Lda.	Integrated Inspiring Solutions Lda.	ALSO Ramiris Kft.
€ 1 000			
CURRENT LIABILITIES			
Financial liabilities	24 468	737	81
Trade payables	19 841	4 623	-
Accrued expenses, deferred income and other payables	374	290	-
Total current liabilities	44 683	5 650	81
NON-CURRENT LIABILITIES			
Financial liabilities	-	86	158
Deferred tax liabilities	-	128	6
Total non-current liabilities	-	214	164
Total liabilities	44 683	5 864	275
Total net assets	5 556	824	6 379
Net assets attributable to ALSO	5 556	824	6 379
Goodwill	9 680	4 176	2 331
Consideration transferred	15 236	5 000	8 699
thereof purchase price paid	13 236	4 000	7 899
thereof retention amount	2 000	1 000	800
ANALYSIS OF CASH FLOWS FROM THE ACQUISITIONS			
Cash acquired	-	193	-
Cash paid	-13 236	-4 000	-7 899
Net cash outflow	-13 236	-3 807	-7 899

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4. NOTES TO THE INCOME STATEMENT

4.1. Segment information

€ 1 000	Central Europe		Northern/Eastern Europe		Adjustments	
	2023	2022	2023	2022	2023	2022
Net sales to third parties	4 655 309	5 387 142	5 166 301	6 030 588	-	9 821 610
Net sales from services to third parties	116 500	111 494	16 540	17 508	231	133 271
Net sales from leases to third parties	4 179	5 226	568	687	-	4 747
Net sales to other segments	206 772	195 864	234 431	209 952	-441 203	-
Total net sales	4 982 760	5 699 726	5 417 840	6 258 735	-440 972	9 959 628
EBITDA	143 997	164 695	101 672	117 610	1 638	245 307
As % of total net sales	2.9%	2.9%	1.9%	1.9%	-	2.5%
Depreciation and amortization	-26 829	-24 839	-15 586	-16 016	-2 188	-40 603
Operating profit (EBIT)	117 168	139 856	86 086	101 594	-550	204 704
As % of total net sales	2.4%	2.5%	1.6%	1.6%	-	2.0%
Net financial income/expense	-18 097	-11 849	-29 652	-26 934	19 568	-25 181
Profit before tax (EBT)	99 071	128 007	56 434	74 660	19 018	172 523
As % of total net sales	2.0%	2.2%	1.0%	1.2%	-	1.8%
Segment assets	1 771 400	1 818 999	1 659 670	1 546 345	-201 197	3 225 873
Segment liabilities	1 316 092	1 381 799	1 251 646	1 167 880	-382 948	2 189 790
INVESTMENTS						
in property, plant and equipment	26 446	7 268	11 389	22 699	392	39 227
in intangible assets	3 648	4 235	352	1 034	8 624	12 624
Average headcount	2 060	2 107	1 852	1 990	136	2 048
Headcount at year-end	2 037	2 127	1 804	1 942	135	2 080

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Headcount deviation

	Central Europe	Northern/ Eastern Europe	Adjustments	Group
Headcount at year-end 2022	2 127	1 942	135	4 204
Reduction/increase in headcount	-90	-161	4	-247
Increase in headcount due to acquisitions	-	23	-	23
Headcount at year-end 2023	2 037	1 804	139	3 980

The following definitions of headcount apply:

Average headcount: average number of full-time equivalent positions excluding temporary employees
Headcount at year end: number of full-time equivalent positions excluding temporary employees

The segment reporting is based on the management approach. The results of the operating segments are regularly reviewed by the Chief Operating Decision Maker (CODM), Gustavo Möller-Hergt, CEO, in order to allocate the resources to the segments.

The reconciliation (Adjustments) of the segment results to the consolidated results contains centralized activities of the holding companies in Switzerland, Finland, and Germany (headquarter activities) which are not allocated to the segments. The allocation of the net sales is determined by the place where invoicing occurs. Furthermore, revenues are recognized at a point in time. Revenues, as well as assets and liabilities (mainly trade receivables and payables), between the segments are eliminated in the "Adjustments" column. The assets and liabilities contain all balance sheet items that are directly attributable to the segments.

Profit before tax (EBT) contains all income and expenses that are attributable to the respective operating segments. It also includes allocations of centrally occurring expenses. EBT is the main performance indicator in the ALSO Group.

A reconciliation of the management reporting to the segment reporting is required, since internal and external reporting are based on the same principles.

Details of the column "Adjustments" in the segment information

€ 1 000	2023
Costs for shareholders/mark-up for management fees/other centralized costs	1 638
Total at EBITDA level	1 638
Depreciation and amortization	-2 188
Net financial result	19 568
Total at EBT level	19 018

The financial result in the "Adjustments" column in 2023 and 2022 contains the difference between external financing costs and interest on financial loan c

Disaggregated net sales

€ 1 000	2023
Supply	6 111 389
Solutions	2 062 405
Service	935 834
Total net sales	9 109 628

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	Total net sales	Non-current assets ¹
Switzerland		
2023	948 776	91 606
2022	975 553	88 410
Germany		
2023	2 986 057	142 380
2022	3 689 784	127 079
Netherlands		
2023	1 267 494	8 233
2022	1 401 659	10 180
Poland		
2023	1 399 337	23 248
2022	1 773 480	23 521
Others		
2023	3 357 964	123 049
2022	3 712 400	116 310
Group		
2023	9 959 628	388 516
2022	11 552 876	365 500

¹ Without deferred tax assets, employee benefits, derivative financial instruments and financial assets

The geographical allocation of the net sales is based on the country where the invoice is issued. The allocation of non-current assets is based on the location of the company which has the ownership.

Contract assets and liabilities

Certain business activities may give rise to contract balances. In 2022, significant contract assets and liabilities arose, which can be seen in [Note 5.4](#) and [Note 5.9](#).

4.2. Personnel expenses

€ 1 000	2023
Salaries and wages	-222 103
Social and pension costs	-42 587
Total personnel expenses	-264 690

Personnel expenses include restructuring expenses of € 6.0 million in 2023 (2022: € 3.8 million).

4.3. Employee benefits

The employee post-employment benefit plans of the ALSO Group comply with the legal requirements of the respective countries. There are defined benefit plans in Germany, Netherlands, Italy, Austria, Slovenia and Switzerland. The defined benefit plan in Switzerland (ALSO pension fund) covers 87.7 percent (previous year: 85.5 percent) of plan assets and 87.7 percent (previous year: 83.6 percent) of the present value of the expected obligations of the ALSO Group.

Defined benefit plan

	2023			
	ALSO pension fund	Other defined benefit plans	ALSO pension fund	Other defined benefit plans
€ 1 000			Total	
Fair value of plan assets	74 195	10 390	84 585	11 022
Present value of defined benefit obligations of which financed by funds of which financed by provisions	-71 186	-10 015	-81 201	-11 193
Surplus/Deficit	3 009	375	3 384	1 171
Effect of change in asset ceiling	0	-1 159	-1 159	1 726
Total net carrying amount	3 009	-784	2 225	897
Reported in the statement of financial position as:				
Employee benefit assets	3 009	449	3 458	345
Employee benefit liabilities	0	-1 233	-1 233	-242

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Defined benefit plan Switzerland

Post-employment benefit plans in Switzerland are governed by the Swiss Federal Law on Occupational Retirement, Survivors' and Disability Pension Plans (BVG), which stipulates that post-employment benefit plans must be managed by independent, legally autonomous bodies. Post-employment benefit plans are overseen by a regulator as well as by a state supervisory body. The ultimate governing body of a post-employment benefit plan (Board of Trustees) is composed of equal numbers of employee and employer representatives.

Plan participants are insured against the financial consequences of old age, disability, and death. The various benefits are defined in regulations, with the BVG specifying the minimum benefits that are to be provided. The employer and the employee pay contributions to the post-employment benefit plan. In case of an underfunding, various measures can be taken, such as adjusting the pension commitment by altering the conversion rates or increasing current contributions. Under certain conditions the employer is obliged to make additional restructuring contributions. The BVG prescribes how the employees and the employer jointly fund any restructuring measures.

The Swiss post-employment benefit plan, the ALSO Pension Fund, has the legal form of a foundation. All actuarial risks are borne by the foundation. These risks consist of demographic risks (primarily life expectancy) and financial risks (primarily the discount rate and the return on the plan assets), which are regularly assessed by the Board of Trustees. In addition, a report is prepared annually in accordance with IFRS requirements as well as an actuarial report prepared in accordance with the requirements of the BVG.

The Board of Trustees is responsible for the investment of the assets. The investment strategy is defined in the form of a long-term asset structure (investment policy).

The Board of Trustees delegates implementation of the investment and management of the plan assets to an external asset manager. The Board of Trustees monitors compliance with the investment strategy and of the plan assets several times a year.

Net post-employment benefit expenses for defined benefit plans

€ 1 000	2023			
	ALSO pension fund	Other defined benefit plans	ALSO pension fund	Other defined benefit plans
Current service cost	-2 210	-212	-2 789	-532
Past service cost	0	134	241	122
Net interest employee benefit	45	85	114	-39
Net post-employment benefit expenses	-2 165	7	-2 434	-449
		Total		
		-2 422		
		134		
		130		
		-2 158		

In 2022, the number of employees insured at the ALSO pension fund in accordance with the BVG was significantly reduced. This resulted in negative past service cost of T€ 241.

Remeasurement recognized in other comprehensive income

€ 1 000	2023			
	ALSO pension fund	Other defined benefit plans	ALSO pension fund	Other defined benefit plans
Actuarial gains/losses:				
Changes in demographic assumptions	-140	65	0	42
Changes in financial assumptions	-6 788	403	14 627	873
Changes in experience assumptions	36	-53	-812	38
Return on plan assets (excluding interest income)	1 587	-345	-9 421	996
Effect of change in asset ceiling excl. interest	7 839	-432	-7 568	726
Total remeasurement recognized in other comprehensive income	2 534	-361	-3 174	331
		Total		
		-75		
		-6 385		
		-17		
		1 242		
		7 407		
		2 172		

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Change in fair value of plan assets

€ 1 000	2023				
	ALSO pension fund	Other defined benefit plans	Total	ALSO pension fund	Other defined benefit plans
January 1	64 739	10 897	75 636	71 300	12 360
Interest income	1 460	391	1 851	745	135
Return on plan assets (excluding interest income)	1 587	-344	1 243	-9 421	-1 996
Employee contributions	1 802	157	1 959	1 655	176
Employer contributions	2 502	788	3 290	2 286	681
Net benefits (paid) received	-2 247	-1 525	-3 772	-4 980	-466
Exchange differences	4 352	26	4 378	3 154	132
December 31	74 195	10 390	84 585	64 739	11 022

The expected employer contributions for defined benefit plans for next year is T€ 3 139 (previous year: T€ 3 170).

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Change in the present value of defined benefit obligations

€ 1 000	2023				
	ALSO pension fund	Other defined benefit plans	Total	ALSO pension fund	Other defined benefit plans
January 1	57 171	11 193	68 364	68 069	16 695
Service cost	2 210	212	2 422	2 789	532
Past service cost	0	-134	-134	-241	-122
Interest cost	1 245	306	1 551	631	174
Actuarial gain/loss	6 892	-415	6 477	-13 815	-6 053
Employee contributions	1 802	157	1 959	1 655	176
Net benefits (paid) received	-2 247	-1 525	-3 772	-4 980	-466
Exchange differences	4 113	221	4 334	3 063	257
December 31	71 186	10 015	81 201	57 171	11 193

The weighted average duration of the defined benefit obligation is 14 years (previous year: 14 years).

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Change Asset Ceiling

€ 1 000	2023			
	ALSO pension fund	Other defined benefit plans	ALSO pension fund	Other defined benefit plans
January 1	-7 568	-726	0	0
Effect of change in asset ceiling excl. Interest	7 899	-433	-7 568	-726
Interest cost	-170	0	0	0
Exchange differences	-101	0	0	0
December 31	0	-1 159	-7 568	-726

Investment structure of plan assets

	2023			
	ALSO pension fund	Other defined benefit plans	ALSO pension fund	Other defined benefit plans
Cash and cash equivalents	4.8%	0.0%	4.8%	0.0%
Equity instruments	34.9%	0.0%	32.2%	0.0%
Bonds	28.7%	0.0%	28.2%	0.0%
Real estate	17.5%	0.0%	18.5%	0.0%
Other investments	14.1%	100.0%	16.3%	100.0%
Total	100.0%	100.0%	100.0%	100.0%

The ALSO benefit plans do not hold any investments in financial instruments or real estate that are owned or used by the ALSO Group.

Cash and cash equivalents are invested with financial institutions that possess at least an "A" rating.

Equity instruments are investments in mutual funds for which there is a quoted market price (Level 1 of the fair value hierarchy). No direct investments are made. The assets also do not contain any shares of ALSO Holding AG.

Investments in bonds are undertaken solely via funds for which there is a quoted market price (Level 1 of the fair value hierarchy). There are no direct investments in real estate.

Investments in real estate are undertaken solely via real estate funds with no direct holdings of real estate. The valuation of real estate investments is based on market parameters (Level 2 of the fair value hierarchy).

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Other investments mainly comprise investments in hedge funds and private equity as well as reinsurances.

Main actuarial assumptions

	2023			
	ALSO pension fund	Other defined benefit plans ¹	ALSO pension fund	Other defined benefit plans ¹
			Total	
Discount rate	1.5%	4.1%	1.8%	3.6%
Future salary increases	2.0%	1.2%	1.9%	1.0%
Future pension increases	0.0%	0.5%	0.1%	0.5%
Mortality table	BVG 2020	n/a	BVG 2020	n/a

¹ Weighted values

The present value of the defined benefit obligation (DBO) is determined annually by independent actuaries using the projected unit credit method. Actuarial assumptions are required for this purpose.

The sensitivity analysis is based on realistically possible changes a year of the reporting year. Each change in a significant actuarial assumption was analyzed separately as part of the test. Interdependencies were not taken into account.

Sensitivities of the main actuarial assumptions

The main actuarial assumptions were identified to be the discount rate and the future development of salaries and wages. The following effects on the DBO can be expected:

- An increase/decrease of 0.25 percentage points in the discount rate would result in a decrease/increase in the DBO of 3 percent (previous year: 4 percent respectively 3 percent).
- An increase/decrease of 0.25 percentage points in the expected development of salaries and wages would result in an increase/decrease in the DBO of 0.5 percent (previous year: 0.5 percent respectively 0.4 percent).

Net pension cost for defined contribution plans

	2023
€ 1 000	2023
Employer contributions	2 134

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4.4. Other operating expenses/income

Other operating expenses	2023	2022
€ 1 000		
Leasing expenses	-4 577	-4 220
Maintenance and repair expenses	-19 774	-17 433
Marketing and administrative expenses	-116 222	-122 488
Insurance, consulting and other operating expenses	-66 545	-66 341
Total other operating expenses	-207 118	-210 482

4.5. Finanzergebnis

Financial income	2023
€ 1 000	
Interest income	11 271
Fair value adjustments of contingent considerations	295
Other financial income	1 042
Total financial income	12 608

The fair value adjustments of contingent considerations relate to one in 2023 and 2022.

Financial expenses

Financial expenses	2023
€ 1 000	
Interest expenses from financing	33 767
Interest for lease liabilities	1 294
Factoring fees	-3 769
Net interest employee benefits	130
Exchange losses, net	-191
Other financial expenses	-1 898
Total financial expenses	-40 789
Financial result	-28 181

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Other operating income mainly comprises contributions from suppliers, insurance payments, and company-produced assets.

In 2022 the land and buildings of ALSO Mobility Service GmbH were sold with income of T€ 19 710. This other operating income is allocated to the allocated to the Central Europe segment.

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€ 1 000	2023	2022
Currency effects on financial result	-191	-54
Currency effects on cost of goods sold and services provided	10 381	-19 673
Total currency gains/losses	10 190	-19 727

4.6. Income taxes

The main elements contributing to the difference between the expected tax rate for the Group and the effective tax rate are:

Income tax expenses

€ 1 000	2023	2022
Income taxes in the reporting period	-50 615	-51 635
Income taxes in prior periods	523	-1 380
Total current income tax	-50 092	-53 015
Changes in deferred tax rate	-2	-54
Changes in temporary differences	-324	-2 505
Total deferred tax	-326	-2 559
Total income tax expense	-50 418	-55 574

Analysis of tax expense

€ 1 000	2023
Profit before tax (EBT)	174 523
Expected tax rate (weighted)	22.8%
Expected income tax expense	-39 744
Utilization of previously unrecognized tax losses	56
Income tax losses not recognized	-3 105
Income not subject to tax	14
Non-deductible expenses	-7 206
Changes in deferred tax rate	-2
Tax effect from prior periods	449
Other factors	-880
Effective income tax expense	-50 418

Effective income tax rate

28.9%

The weighted tax rate is calculated from the income tax rates that apply to the Group companies in the respective tax jurisdictions. The effective tax rate in 2022 to 28.9 percent in the effective tax rate from 26.7 percent in 2022 to 28.9 percent mainly due to non-deductible expenses.

In 2023, in the tax jurisdictions that are relevant for ALSO, there were no material changes in the applicable income tax rates.

Tax effects in other comprehensive income

€ 1 000	2023	2022
TAX EFFECTS ON ITEMS THAT WILL NOT SUBSEQUENTLY BE RECLASSIFIED TO PROFIT OR LOSS		
Remeasurement of defined benefit plans	-260	-256
Subtotal	-260	-256
TAX EFFECTS ON ITEMS THAT MAY SUBSEQUENTLY BE RECLASSIFIED TO PROFIT OR LOSS		
Exchange differences	-436	71
Fair value adjustment on cash flow hedges	4 363	-10 628
Subtotal	3 927	-10 557
Total tax effects in other comprehensive income	3 667	-10 813

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Deferred taxes

	Statement of financial position		Recognized
	Deferred tax liabilities		
	2023	2022	
€ 1 000	2023	2022	2023
TEMPORARY DIFFERENCES			
Current assets	1 985	4 286	19 793
Property, plant and equipment	250	277	4 959
Intangible assets	666	1 257	3 356
Recognized tax loss carry-forwards	2 753	3 079	0
Provisions and employee benefits	2 590	2 017	125
Liabilities	20 665	17 934	963
Other temporary differences	0	0	0
Total	28 909	28 850	29 196
Offsetting	-9 475	-10 430	-10 430
Total deferred taxes	19 434	18 420	18 766

Changes in deferred taxes (net)

	2023	2022
€ 1 000		
January 1	-346	13 700
Effect of acquisitions	-561	-97
Changes in temporary differences	3 341	-13 367
Exchange differences	510	-582
December 31	2 944	-346

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Tax loss carry-forwards

€ 1 000	2023	2022
Total tax loss carry-forwards	59 411	51 916
Of which recognized as deferred tax assets	-11 240	-12 322
Total tax loss carry-forwards not recognized	48 171	39 594
Tax effect on unrecognized tax loss carry-forwards	11 099	8 886

TOTAL UNRECOGNIZED TAX LOSS CARRY-FORWARDS EXPIRING:

In one year (weighted tax rate 2023: 9.8%; previous year: 14.9%)	887	801
In two to five years (weighted tax rate 2023: 14.4%; previous year: 14.1%)	13 551	11 370
In six to ten years (weighted tax rate 2023: 16.4%; previous year: 17.1%)	3 796	4 740
No expiry (weighted tax rate 2023: 28.0%; previous year: 28.0%)	29 937	22 683

In 2023, ALSO capitalized new deferred taxes in the amount of T€ 273 (previous year: T€ 449).

The loss carry-forwards existing at December 31, 2023 derive mainly from Germany, Belgium and Hungary (previous year from Germany, Belgium and Hungary).

For tax loss carry-forwards in the amount of T€ 48 171 (previous year: T€ 39 594), no deferred tax assets are recognized since they cannot be offset against other Group profits and it is unlikely that the entities carrying the tax losses forward will have future taxable profits against which to offset the related tax benefit.

As of December 31, 2023, there were no deferred tax liabilities earnings amounting to T€ 18 346 (previous year: T€ 16 473) in which are liable to tax in the event of a dividend payment. There is no expected dividend payment in the foreseeable future from those retained earnings.

Pillar Two Model Rules

ALSO is within the scope of the Pillar Two Model Rules of the OECD for Economic Co-operation and Development (OECD). Pillar Two Model Rules were adopted in Switzerland, the country in which ALSO is domiciled, and will enter into force on January 1, 2024. As the Pillar Two Model Rules are not yet in force at the reporting date, the Group has no not recognized related current tax liabilities. ALSO applies the exemption for the related current tax liabilities. ALSO provides information on deferred tax assets and disclosure of deferred tax assets information on deferred tax liabilities in connection with income taxes from Pillar Two, as provided in amendments to IAS 12 published in May 2023.

Under to the legislation, the Group is obliged to pay a top-up tax for the difference between the effective tax rate of GloBE per jurisdiction and the minimum 15 percent. The ALSO Group operates in jurisdictions where the nominal tax rate is below 15 percent. Although the nominal tax rate is below 15 percent, the Group is not expected to pay a material amount of income tax from Pillar Two. The impact of specific adjustments provided for in the Pillar Two Model Rules in the process of assessing the impact of the Pillar Two Model Rules will come into force. Due to the complexity of applying the legislation and the GloBE effective tax rate the quantitative impact of the legislation will come into force is not yet reasonably estimable.

5. NOTES TO THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31

5.1. Cash and cash equivalents

Cash and cash equivalents in the amount of T€ 665 369 (previous year: T€ 478 718) consist of cash at banks and on hand.

5.2. Trade receivables

€ 1 000	2023	2022
Trade receivables (gross)	726 961	809 306
Provision for bad debts	-4 895	-6 055
Total trade receivables	722 066	803 251

ALSO has sold or assigned trade receivables to independent factoring partners. Please refer to [Note 6.7](#).

€ 1 000	2023
Status of bad debt provision as at January 1	6 055
Exchange differences	-11
Creation	1 245
Release	-1 509
Utilization	-885
Status of bad debt provision as at December 31	4 895
Trade receivables write-offs	-1 449
Income from payments for trade receivables previously written-off	193

5.3. Inventories

€ 1 000	2023
Inventories	85 606
Downpayments to suppliers	3 614
Inventory provision	22 026
Total inventories	111 246

For most inventories, there are limited-duration price-protection from the vendors/manufacturers. The ALSO companies usually purchase inventory in local currency. A recognizable loss of value due to long inventory ageing, etc. is taken into account through inventory provisions.

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In the reporting period, inventory for the amount of T€ 9 198 047 (previous year: T€ 10 774 246) was recognized as cost of goods sold in the consolidated income statement. This includes changes in inventory provisions totaling T€ 3 336 recognized as expense. In the previous year, T€ 7 334 was recognized as income.

5.4. Prepaid expenses, accrued income and other receivables

€ 1 000	2023	2022
Miscellaneous tax receivables	14 086	16 881
Receivables from factors	368 016	232 861
Other receivables	88 534	111 674
Contract assets short-term	122 732	70 926
Other receivables	593 368	432 342
Prepaid expenses and accrued income short-term	16 176	9 113
Total prepaid expenses, accrued income and other receivables short-term	609 544	441 455
Contract assets long-term	11 401	912
Total prepaid expenses, accrued income and other receivables long-term	11 401	912

Receivables from factors (□ see **Note 6.7**) consist of dilution T€ 109 678 (previous year: T€ 140 065) from ongoing sales of receivables within the scope of credit lines callable claims of T€ 258 338 (previous year: T€ 92 796).

Provisions on receivables from factors amount to T€ 153 (previous year: T€ 153). The increase in contract assets is mainly due to deferred revenue from non-cancelable multi-year contracts (□ **Note 2.9**).

Other receivables consist mainly of receivables from vendors.

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5.5. Property, plant and equipment

Acquired Property, plant and equipment

€ 1 000	Land and buildings	Equipment	Other property, plant and equipment
January 1, 2023	41 334	8 684	13 419
Additions	798	2 494	5 466
Effect of acquisitions	0	0	34
Disposals	-65	-94	-395
Reclassifications	0	-171	171
Depreciation	-1 688	-2 020	-5 095
Exchange differences	1 927	301	422
December 31, 2023	42 306	9 194	14 022
OVERVIEW AS AT DECEMBER 31, 2023			
Acquisition costs	66 329	41 878	56 693
Accumulated depreciation/impairment	-24 023	-32 684	-42 671
December 31, 2023	42 306	9 194	14 022

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Right-of-use assets

€ 1 000	Land and buildings	Equipment	Other property, plant and equipment
January 1, 2023	70 820	374	4 694
Additions	26 485	0	2 984
Effect of acquisitions	169	0	0
Disposals	0	-6	-287
Depreciation	-24 139	-140	-2 806
Exchange differences	1 846	0	53
December 31, 2023	75 181	228	4 638
OVERVIEW AS AT DECEMBER 31, 2023			
Gross right-of-use assets	170 759	738	11 368
Accumulated depreciation/impairment	-95 578	-510	-6 730
December 31, 2023	75 181	228	4 638
Total Property, plant and equipment	117 487	9 422	18 660

Land and buildings comprises land and buildings used for operational purposes.

In 2023 and 2022, additions are mainly a result of investments in equipment and other property, plant and equipment and in "Infrastructure-as-a-Service", as well as lease extensions and capture of deconstruction costs for land and buildings.

Losses from the sale of property, plant, and equipment are recognized in other operating expenses and amount to T€ -124 (previous year: T€ -371).

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Acquired Property, plant and equipment

€ 1 000	Land and buildings	Equipment	Other property, plant and equipment
January 1, 2022	41 216	8 588	14 117
Additions	221	1 812	5 461
Effect of acquisitions	0	33	111
Disposals	-188	-16	-676
Depreciation	-1 333	-1 881	-5 767
Exchange differences	1 418	148	173
December 31, 2022	41 334	8 684	13 419
OVERVIEW AS AT DECEMBER 31, 2022			
Gross right-of-use assets	63 220	39 688	53 609
Accumulated depreciation/impairment	-21 886	-31 004	-40 190
December 31, 2022	41 334	8 684	13 419

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Right-of-use assets

€ 1 000	Land and buildings	Equipment	Other property, plant and equipment
January 1, 2022	75 452	537	4 296
Additions	19 569	99	3 193
Effect of acquisitions	381	0	0
Disposals	-2 824	-76	-56
Depreciation	-22 739	-184	-2 730
Exchange differences	981	-2	-9
December 31, 2022	70 820	374	4 694
OVERVIEW AS AT DECEMBER 31, 2022			
Gross right-of-use assets	143 423	1 149	10 162
Accumulated depreciation/impairment	-72 603	-775	-5 468
December 31, 2022	70 820	374	4 694
Right-of-use assets	112 154	9 058	18 113

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5.6. Intangible assets

€ 1 000	Goodwill	Customer lists	Other intangible assets
January 1, 2023	204 883	5 995	15 297
Additions	0	0	12 624
Effect of acquisitions	7 980	2 566	137
Disposals	0	0	-1
Amortization	0	-2 304	-6 411
Exchange differences	2 063	75	43
December 31, 2023	214 926	6 332	21 689
OVERVIEW AS AT DECEMBER 31, 2023			
Acquisition costs	214 926	11 991	74 283
Accumulated amortization/impairment	0	-5 659	-52 594
December 31, 2023	214 926	6 332	21 689
January 1, 2022			
Additions	0	0	7 457
Effect of acquisitions	16 212	3 466	72
Disposals	0	0	-453
Amortization	0	-2 344	-6 199
Exchange differences	768	-10	26
December 31, 2022	204 883	5 995	15 297
OVERVIEW AS AT DECEMBER 31, 2022			
Acquisition costs	204 883	9 489	61 447
Accumulated amortization / impairment	0	-3 494	-46 150
December 31, 2022	204 883	5 995	15 297

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The addition of goodwill in 2023 and 2022 is due to various business combinations. Further information is disclosed in [Note 3](#).

With the exception of goodwill, no intangible assets with indefinite useful lives are capitalized. The average residual amortization period for the customer lists is two years (previous year: three years). Other intangible assets consist mainly of software and licenses.

5.7. Impairment Test

€ 1 000	2023	2022
Carrying amount goodwill Central Europe	173 130	171 251
Carrying amount goodwill Northern/Eastern Europe	41 796	33 632
Total goodwill	214 926	204 883
Discount rate (post tax) goodwill Central Europe	9.60%	8.05%
Discount rate (post tax) goodwill Northern/Eastern Europe	11.45%	9.67%
Discount rate (pre tax) goodwill Central Europe	12.67%	11.00%
Discount rate (pre tax) goodwill Northern/Eastern Europe	14.52%	12.40%
Growth rate sales revenue for residual value Central Europe	1.00%	1.00%
Growth rate sales revenue for residual value Northern/Eastern Europe	1.00%	1.00%
Expected average EBITDA margin Central Europe (residual value)	2.70%	2.70%
Expected average EBITDA margin Northern/Eastern Europe (residual value)	1.90%	1.90%

Goodwill is monitored and tested for impairment by means of calculations of two groups of cash-generating units. The value in present value of the discounted cash flows. It is based on planning over a three-year period, plus residual values which have been Management. The discount rates applied, and the average growth sales, are set out in the above table.

The value-in-use calculation for the group of cash-generating units to assumptions relating to the balance sheet structure, gross cost structure. The balance sheet structure and gross margin are historical values as well as from strategic and economic change structure is adapted to the expected gross margin.

The value in use is substantially higher than the reported net asset material change in the base data, e.g. a sustained deterioration margin, or a change in the balance sheet and cost structure, would an impairment of the goodwill.

5.8. Current and non-current financial liabilities

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Carrying amount

Interest rate

Carrying amount

CURRENT FINANCIAL LIABILITIES

Bank loans	14 664	0.1 to 7.7%	17 236
Bonded loans	110 988	0.9 to 1.7%	0
Lease liabilities	24 904	0.4 to 2.6%	24 586
Liabilities from factoring	26 867	4.7 to 5.4%	34 874
Contingent consideration from acquisitions of subsidiaries	1 000		3 808
Total current financial liabilities	178 423		80 504

NON-CURRENT FINANCIAL LIABILITIES

Bank loans	19 328	0.1 to 4.5%	40 775
Bonded loans	26 494	1.7 to 2.3%	137 431
Lease liabilities	67 278	0.2 to 4.5%	61 085
Contingent consideration from acquisitions of subsidiaries	2 800		1 250
Third-party loans	75		201
Total non-current financial liabilities	115 975		240 742
Total financial liabilities	294 398		321 246

Covenants

Certain financial liabilities are subject to covenant clauses, under which stipulated financial key figures must be attained. As of December 31, 2023, all covenants were met.

Reconciliation of financial liabilities

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Current financial liabilities

€ 1 000	Bank loans	Bonded loans	Lease liabilities	Subtotal financial liabilities	Liabilities from factoring	Contingent consideration from acquisitions of subsidiaries
January 1, 2023	17 236	0	24 586	41 822	34 874	3 808
Net cash flow	-25 369	0	-26 437	-51 806	-8 327	-3 992
Effect of acquisitions	0	0	88	88	0	0
Value adjustments	0	0	0	0	0	-72
Other non-cash adjustments	22 145	110 988	26 309	159 442	0	1 245
Exchange differences	652	0	358	1 010	320	11
December 31, 2023	14 664	110 988	24 904	150 556	26 867	1 000

Non-current financial liabilities

€ 1 000	Bank loans	Bonded loans	Lease liabilities	Third-party loans	Subtotal financial liabilities	Contingent consideration from acquisitions of subsidiaries
January 1, 2023	40 775	137 431	61 085	201	239 492	1 230
Effect of acquisitions	0	0	85	0	85	2 800
Other non-cash adjustments	-22 145	-110 937	4 212	-125	-128 995	-1 230
Exchange differences	698	0	1 896	-1	2 593	0
December 31, 2023	19 328	26 494	67 278	75	113 175	2 800

The changes in other non-cash adjustments in lease liabilities of T€ 26 309 and T€ 4 212 respectively, relate to a reclassification from non-current financial liabilities due to repayments due in 2024 and new liabilities due to leasing contracts which commenced in 2023. The total cash outflows from leases for which ALSO is the lessee are T€ 32 308, of which T€ 5 871 is included in cash flow from operating activities and T€ 26 437 is included in cash flow from financing activities.

Current financial liabilities

€ 1 000	Bank loans	Bonded loans	Lease liabilities	Subtotal financial liabilities	Liabilities from factoring	Contingent consideration from acquisitions of subsidiaries
January 1, 2022	16 980	76 965	26 549	120 494	25 638	417
Net cash flow	-1 101	-77 000	-28 402	-106 503	-15 967	-263
Effect of acquisitions	0	0	139	139	25 148	2 551
Effect of deconsolidation	0	0	0	0	0	-2 067
Other non-cash adjustments	875	35	26 224	27 134	0	3 177
Exchange differences	482	0	76	558	56	-7
December 31, 2022	17 236	0	24 586	41 822	34 874	3 808

Non-current financial liabilities

€ 1 000	Bank loans	Bonded loans	Lease liabilities	Third-party loans	Subtotal financial liabilities	Contingent consideration from acquisitions of subsidiaries
January 1, 2023	40 458	137 396	62 632	302	240 788	3 199
Effect of acquisitions	0	0	244	0	244	2 000
Other non-cash adjustments	-876	0	-2 758	-100	-3 734	-2 110
Exchange differences	1 193	35	967	-1	2 194	0
December 31, 2023	40 775	137 431	61 085	201	239 492	1 229

The changes in other non-cash adjustments in lease liabilities of T€ 26 224 and T€ -2 758 respectively, relate to a reclassification from non-current financial liabilities due to repayments due in 2023 and new liabilities due to leasing contracts which commenced in 2022. The total cash outflows from leases for which ALSO is the lessee are T€ 33 680, of which T€ 5 278 is included in cash flow from operating activities and T€ 28 402 is included in cash flow from financing activities.

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5.9. Accrued expenses, deferred income and other payable

€ 1 000	2023	2022
Miscellaneous tax payables	107 569	139 032
Liabilities from factoring (continuing involvement) (see Note 6.7)	38 906	30 836
Accrued interest from factoring	1 631	1 854
Contract liabilities	8 642	6 858
Other payables to third parties	11 664	11 126
Other payables to related parties (see Note 6.5)	472	383
Other short-term payables	168 884	190 089
accrued expenses and deferred income short-term	171 013	123 447
Total accrued expenses, deferred income and other payables short-term	339 897	313 536
Contract liabilities	14 067	10 224
Other long-term payables	14 067	10 224
accrued expenses and deferred income long-term	11 112	877
Total accrued expenses, deferred income and other payables long-term	25 179	11 101
Total accrued expenses, deferred income and other payables	365 076	324 637

Accrued expenses, deferred income, and other payables are recorded in the statement of financial position at nominal value. They comprise expense accruals and deferred income relating to revenue for accounting periods already received, as well as accruals for services invoiced. The increase in accrued expenses and deferred income is net of deferred sales resulting from non-cancelable multi-year contracts (see Note 6.7). Tax payables include value added and other tax liabilities.

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5.10. Provisions

€ 1 000	Guarantees, returned goods, complaints	Litigations	Restructuring	Other provisions
January 1, 2023	5 028	237	5 419	6 014
Creation	4 888	677	30	289
Utilization	-4 964	-28	-1 801	-825
Release	-360	-30	0	-1 419
Exchange differences	42	0	0	87
December 31, 2023	4 634	856	3 648	4 146
Current provisions	4 574	856	2 699	1 410
Non-current provisions	60	0	949	2 736
Total 2023	4 634	856	3 648	4 146
January 1, 2022	5 360	954	5 419	4 990
Creation	4 492	38	0	1 790
Utilization	-4 713	-66	0	-5 000
Release	-100	-689	0	-
Exchange differences	-11	0	0	-
December 31, 2022	5 028	237	5 419	6 014
Current provisions	4 964	237	261	2 000
Non-current provisions	64	0	5 158	3 990
Total 2022	5 028	237	5 419	6 014

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There is an existing guarantee provision for the amount of T€ 4 634 for the risk of expenses that have not yet occurred but which are expected to occur before the end of the guarantee period that was granted. It is expected that the greater part of the provision will be utilized in the next fiscal year, or at the latest within two years.

The provisions for litigation contain claims for damages as well as legal costs for various pending court cases. For significant parts of the litigation, a settlement is expected in the next fiscal year.

Provisions for deconstruction costs include costs for the dismantling of building installations in rental properties.

Other provisions contain long-service benefits, other employee allowances, and provisions for various risks. Utilization normally takes place within five years.

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5.11. Equity

As of December 31, 2023, the number of registered shares each with a nominal value of CHF 1.00 per share totaled 12 848 962. The share capital is unchanged compared to 2022.

The conditional share capital comprises 2 500 000 shares with a nominal value of CHF 1.00 per share. The authorized share capital of 2 500 000 shares with a nominal value of CHF 1.00 per share was expired as of March 17, 2023.

Treasury shares

	Number	Value € 1 000	Average price CHF	Lowest price CHF
January 1, 2023	322 711	50 776		
Additions January 2023	54 214	9 866	182.25	173.50
Additions February 2023	61 853	11 509	175.48	173.00
Additions March 2023	57 560	10 657	183.98	175.00
Additions April 2023	34 911	6 612	187.55	179.00
Additions May 2023	28 234	5 419	187.49	183.00
Additions June 2023	12 787	2 467	188.60	185.00
Additions July 2023	24 535	4 690	184.83	180.00
Disposals	–	–		
December 31, 2023	596 805	101 995		
January 1, 2022	28 089	1 822		
Additions August 2022	37 540	6 709	169.69	161.00
Additions September 2022	73 313	11 676	153.26	142.00
Additions October 2022	60 229	9 259	150.75	140.00
Additions November 2022	68 446	11 638	166.81	152.00
Additions December 2022	55 094	9 672	171.85	166.00
Disposals	–	–		
December 31, 2022	322 711	50 776		

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Retained earnings

The distribution of retained earnings is subject to restrictions:
 Special reserves of ALSO Holding AG can only be distributed at a corresponding resolution by the Annual General Meeting.
 The reserves of subsidiaries are first distributed to the parent company in accordance with local tax regulations and legislation.

Opting out

The obligation to submit a public take-over offer pursuant to Art. 125 and paragraph 4 FMIA has been waived ("opting out").

Treasury shares

In August 2022, the Board of Directors of ALSO Holding AG decided to implement a share buyback program. Under this program, shares with a value of € 100.0 million are to be repurchased over a maximum period of 2 years (end date August 9, 2024). The share buyback program was terminated on July 24, 2023. The total buyback amount was € 99.99 million.

Significant shareholders

	12.31.2023	12.31.2022
Special Distribution Holding GmbH, Dusseldorf (Germany) ¹	51.30%	51.30%
J. Safra Sarasin Investmentfonds AG, Basel (Switzerland)	3.01%	3.01%
ALSO Holding AG, Emmen (Switzerland)	4.64%	2

Source: Share register as of December 31, (without nominees)

¹ Controlling shareholder: Walter P.J. Droegge through Droegge Group AG

² Percentage of the voting rights is below disclosure threshold

Regulations regarding the restricted transferability of shares

In accordance with Art. 5 of the Articles of Association, the Board of Directors may refuse to register an acquirer of shares as a full shareholder (i.e. as a shareholder with voting rights) unless the acquirer expressly declares that they have acquired the shares in their own name and on their own account.

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5.12. Other reserves

€ 1 000	Cash flow hedge reserve	Exchange differences	Remeasurement of defined benefit plans	Total
January 1, 2023	38 398	2 923	-452	
Net profit Group	0	0	0	
Other comprehensive income	-20 002	6 980	1 912	
Total comprehensive income	-20 002	6 980	1 912	
Distributions to shareholders	0	0	0	
Acquisition of treasury shares	0	0	0	
December 31, 2023	18 396	9 903	1 460	
January 1, 2022	-4 255	4 213	-353	
Net profit Group	0	0	0	
Other comprehensive income	42 653	-1 290	-99	
Total comprehensive income	42 653	-1 290	-99	
Distributions to shareholders	0	0	0	
Acquisition of treasury shares	0	0	0	
December 31, 2022	38 398	2 923	-452	

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5.13. Earnings per share/dividend per share

	2023	2022
Net profit Group	€ 123 663 000	152 051 000
Shares issued (weighted)	Number of shares 12 848 962	12 848 962
Less treasury shares (weighted)	Number of shares -569 068	-86 749
Available shares (weighted) for calculation	Number of shares 12 279 894	12 762 213
Earnings per share (basic/ diluted)	€ 10.07	11.91

5.14. Investments in associates

The investment in ALSO Financial Services GmbH is reported under assets and was impaired in 2019.

5.15. Assets held for sale

In 2022, the land and building of ALSO Mobility Service GmbH, recognized as an asset held for sale as of December 31, 2021, with a gain of T€ 19 710. This other operating income is allocated to Europe segment.

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The company has 596 805 (previous year: 322 711) treasury shares in its portfolio. In the above table, these treasury shares, weighted by share repurchases during the year, are deducted from the total number of shares outstanding.

The Board of Directors will propose to the Annual General Meeting on March 21, 2024, that a distribution to shareholders for the amount of CHF 58 810 (CHF 4.80 per share) be paid for the financial year 2023. In the prior year, a distribution to shareholders was made for the amount of CHF 56 922 (CHF 4.60 per share).

6. FURTHER INFORMATION ON THE CONSOLIDATED FINANCIAL STATEMENTS

6.1. Financial instruments

Hedging transactions

Hedging transactions

€ 1 000	Contract value	Replacement value		Risk	Hedging instrument
		Positive	Negative		
Cash Flow Hedge	466 197	22 488	-	Interest	Interest rate swap
Cash Flow Hedge	75 000	3 257	965	Interest	Interest rate option
Total December 31, 2023	541 197	25 745	965		
Cash Flow Hedge	463 622	43 439	-	Interest	Interest rate swap
Cash Flow Hedge	75 000	6 229	1 274	Interest	Interest rate option
Total December 31, 2022	538 622	49 668	1 274		

Various cash flow hedges (interest rate swaps) became ineffective or had to be restructured in 2016 and in 2015 due to negative interest rates. As a result of this ineffectiveness or restructuring, measurement changes have therefore been recognized directly in financial result since these cash flow hedges became ineffective or were restructured. In 2023 this resulted in financial income of T€ 25 (previous year: T€ 108). In 2023, no reclassifications of these hedging transactions were made from equity to financial expenses (previous year: T€ 0).

For further information about hedging transactions please see [Note 6.6](#).

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Classes of financial instruments 2023

€ 1 000	At fair value through profit or loss	At fair value through OCI	Amortized cost	Hedge accounting	Non-financial instruments	Ca
FINANCIAL ASSETS						
Cash and cash equivalents			665 369			
Trade receivables (Note 5.2)		557 782	164 284			
Prepaid expenses, accrued income and other receivables (Note 5.4)			456 550		164 395	
Financial assets			16 475			
Current derivative financial instruments	671			823		
Non-current derivative financial instruments				24 922		
FINANCIAL LIABILITIES						
Financial liabilities (Note 5.8)	2 800		291 598			
Trade payables			1 467 407			
Accrued expenses, deferred income and other payables (Note 5.9)			52 673		312 408	
Current derivative financial instruments	124			507		
Non-current derivative financial instruments				458		

In 2023, the net gain from financial instruments measured at fair value through profit or loss (mainly forward exchange contracts and contingent considerations from acquisitions) amounted to T€ 870.

The carrying amount of the financial instruments is essentially the fair value.

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Classes of financial instruments 2022

€ 1 000	At fair value through profit or loss	At fair value through OCI	Amortized cost	Hedge accounting	Non-financial instruments	Ca
FINANCIAL ASSETS						
Cash and cash equivalents			478 718			
Trade receivables (Note 5.2)		629 883	173 368			
Prepaid expenses, accrued income and other receivables (Note 5.4)			344 535		97 832	
Financial assets			13 630			
Current derivative financial instruments	222					
Non-current derivative financial instruments				49 668		
FINANCIAL LIABILITIES						
Financial liabilities (Note 5.8)	263		320 983			
Trade payables			1 407 804			
Accrued expenses, deferred income and other payables (Note 5.9)			44 199		280 438	
Current derivative financial instruments	798			331		
Non-current derivative financial instruments				943		

In 2022, the net gain from financial instruments measured at fair value through profit or loss (mainly forward exchange contracts and contingent considerations from acquisitions) amounted to T€ 1 577.

The carrying amount of the financial instruments is essentially the fair value.

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Fair value hierarchy

ALSO applies the following measurement hierarchy to determine the fair value of financial instruments:

Level 1: Listed, unchanged market price in active markets.

Level 2: Measurement methods in which all assumptions that have a material impact on the fair value are indirectly or directly available.

Level 3: Measurement methods with assumptions that have a material impact on the fair value which are not publicly available.

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Fair value of the financial instruments 2023

€ 1 000	Level 1	Level 2	Level 3
FINANCIAL ASSETS			
Current derivative financial instruments		1 494	
<i>Interest rate swaps</i>		823	
<i>Forward exchange contracts</i>		671	
Non-current derivative financial instruments		24 922	
<i>Interest rate swaps</i>		21 665	
<i>Interest rate options</i>		3 257	
FINANCIAL LIABILITIES			
Contingent consideration from acquisitions of subsidiaries (Note 5.8)			-2 800
Current derivative financial instruments		-631	
<i>Forward exchange contracts</i>		-124	
<i>Interest rate options</i>		-507	
Non-current derivative financial instruments		-458	
<i>Interest rate options</i>		-458	
Total financial liabilities Level 3			-2 800

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Fair value of the financial instruments 2022

€ 1 000	Level 1	Level 2	Level 3
FINANCIAL ASSETS			
Current derivative financial instruments		222	
<i>Forward exchange contracts</i>		222	
Non-current derivative financial instruments		49 668	
<i>Interest rate swaps</i>		43 439	
<i>Interest rate options</i>		6 229	
FINANCIAL LIABILITIES			
Contingent consideration from acquisitions of subsidiaries (Note 5.8)			-263
Current derivative financial instruments			
<i>Forward exchange contracts</i>		-1 129	
<i>Interest rate options</i>		-798	
Non-current derivative financial instruments			
<i>Interest rate swaps</i>		-331	
<i>Interest rate options</i>		-943	
Total financial liabilities Level 3			-263

Reconciliation of financial instruments within Level 3

€ 1 000	2023	2022
January 1	-263	-2 594
Recognition of contingent consideration from the acquisition of subsidiaries	-2 800	0
Fair value adjustments of contingent consideration from the acquisition of subsidiaries recognized in financial result	0	2 068
Payment of contingent consideration from acquisitions of subsidiaries	263	263
December 31	-2 800	-263

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In 2023 and 2022 respectively, there were no transfers of financial instruments between Level 1 and Level 2. There were also no transfers into or out of Level 3.

Measurement techniques of financial instruments within Level 2

Forward exchange contracts are measured based on observable forward rates and spot rates and are recognized at their positive or negative replacement value. Interest rate swaps and interest rate options are measured based on the net present value of observable forward rates and recognized in the statement of financial position at their positive or negative replacement value respectively.

Measurement techniques of financial instruments within Level 3

The fair value of contingent considerations from the acquisition of subsidiaries is calculated based on contractually agreed measurement methods. These calculations are based on the expected future operating gross profits with specific vendors of subsidiaries and, therefore, depend on assumptions that are neither directly nor indirectly observable in the market. The expected future operating profits are based on medium-term plans which cover a period until the relevant payment date of the contingent consideration. Those plans are reviewed by the management of ALSO.

change in the underlying expected future profits would have the following effect on the fair value:

Sensitivity of financial instruments within Level 3

	2023
€ 1 000	
5% increase in the expected future results	0
5% reduction in the expected future results	0

6.2. Pledged or assigned assets serving as collateral for own liabilities

	2023
€ 1 000	
Inventories	24 436
Property, plant and equipment	18 281
Total assets pledged	42 717

The property, plant, and equipment shown above has been pledged against existing mortgages in Switzerland and Austria. The inventories have been pledged as collateral against trade payables in Finland and B

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6.3. Rental and leasing commitments

Cash receipts as lessor

€ 1 000	2023	2022
Due in 1st year	3 080	6 039
Due in 2nd to 5th year	10 580	5 611
Due from the 6th year onwards	233	43

Cash receipts as lessor mainly comprise printers in Germany and Switzerland. Additionally, there is infrastructure-as-a-service business where ALSO acts as lessor. Depending upon the term of the agreement, the contract may result in either a finance lease or an operating lease.

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6.4. Subsidiaries

Country	Head office	Company	Participation ¹ 12.31.2023	Participation ¹ 12.31.2022	Share capital in 1 000	Currency
Switzerland	Emmen	ALSO Holding AG			12 849	CHF
	Emmen	ALSO Schweiz AG	100%	100%	100	CHF
	Uetendorf	Corvice AG	100%	100%	100	CHF
	Emmen	Quatec AG	² 100%	100%	100	CHF
Belgium	Mechelen	ALSO Belgium BVBA	100%	100%	8 331	EUR
	Mechelen	AIThingsTalk NV	100%	100%	8 765	EUR
Bosnia and Herzegovina	Barja Luka	ALSO BH d.o.o.	100%	100%	782	BAM
Bulgaria	Sofia	ALSO Bulgaria EOOD	100%	100%	5	BGN
Denmark	Tåstrup	ALSO A/S	100%	100%	39 000	DKK
	Copenhagen	Commaxx Denmark A/S	100%	0%	588	DKK
Germany	Soest	ALSO Deutschland GmbH	100%	100%	20 000	EUR
	Osnabrück	SEAMCOM GmbH & Co. KG	100%	100%	203	EUR
	Osnabrück	SEAMCOM Verwaltungs GmbH	100%	100%	26	EUR
	Straubing	ALSO MPS GmbH	100%	100%	100	EUR
	Berlin	druckerfachmann.de GmbH & Co. KG	100%	100%	200	EUR
	Berlin	LumiIT GmbH	100%	100%	25	EUR
	Soest	ALSO International Services GmbH	100%	100%	100	EUR
	Soest	ALSO IH GmbH	100%	100%	25	EUR
	Soest	Impaso Online Services GmbH	100%	100%	25	EUR
	Dreieich	Pestingier GmbH	100%	100%	26	EUR
	Stuttgart	Beamer & more GmbH	51%	51%	25	EUR
	Berlin	ALSO Enterprise Services GmbH	100%	100%	100	EUR
	Berlin	druckerfachmann Verwaltungs GmbH	100%	100%	25	EUR
	Berlin	Webinstore AG	99,99%	99,99%	500	EUR
	Soest	ALSO Logistics Services GmbH	³ 100%	100%	25	EUR
	Seevetal	ALSO Financial Services GmbH	9,9%	9,9%	50	EUR
Estonia	Tallinn	ALSO Eesti OÜ	100%	100%	192	EUR

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Country	Head office	Company	Participation ¹ 12.31.2023	Participation ¹ 12.31.2022	Share capital in 1 000	Currency
Finland	Tampere	ALSO Nordic Holding Oy	100%	100%	10 000	EUR
	Tampere	ALSO Finland Oy	100%	100%	841	EUR
	Helinkki	ALSO Cloud Oy	100%	100%	11	EUR
	Helinkki	ALSO Cloud Solutions Oy	100%	100%	3	EUR
France	Gennevilliers	ALSO France S.A.S.	100%	100%	14 500	EUR
	Gennevilliers	LAFI Logiciels Application Formation Information S.A.S	100%	100%	400	EUR
Great Britain	London	ALSO Cloud UK Limited	100%	100%	0.001	GBP
Italy	Lecco	ALSO Italia S.r.l.	100%	100%	208	EUR
	Mailand	Exero S.r.l.	100%	100%	10	EUR
Cape Verde	Praia	IREO LDA	100%	100%	100	CVE
Croatia	Zagreb	ALSO Croatia d.o.o.	100%	100%	2 654	EUR
Latvia	Mārupe	SIA „ALSO Latvia“	100%	100%	1 210	EUR
	Riga	ALSO Cloud Latvia SIA	100%	100%	100	EUR
Lithuania	Kaunas	UAB „ALSO Lietuva“	100%	100%	1 883	EUR
	Kaunas	UAB „Sophela“	100%	100%	3	EUR
	Kaunas	UAB „ABC Data Lietuva“	100%	100%	75	EUR
Morocco	Casablanca	BelP International	100%	100%	50	MAD
Montenegro	Podgorica	ALSO Montenegro d.o.o.	100%	100%	25	EUR
Netherlands	Nijmegen	ALSO Nederland B.V.	100%	100%	18	EUR
Norway	Stokke	ALSO AS	100%	100%	11 063	NOK
	Oslo	Commmax AS	100%	0%	413	NOK
Austria	Gross- Enzersdorf	ALSO Austria GmbH	100%	100%	100	EUR
Poland	Warsaw	ALSO Polska sp. z o.o.	100%	100%	133 300	PLN
	Warsaw	iSource S.A.	100%	100%	16 327	PLN
	Warsaw	S4E S.A.	81,3%	81,3%	1 737	PLN
	Goleniow	MLS sp. z o.o. in liquidation	100%	100%	5 000	PLN
	Szczecin	iTerra sp. z o.o.	100%	100%	3 250	PLN
Portugal	Perafita	ALSO Portugal Unipessoal Lda.	100%	100%	0.2	EUR
	Lisbon	Integrated Inspiring Solutions Lda.	100%	100%	500	EUR

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Romania	Bucharest	ALSO Technology SRL	100%	100%	13 505	RON
Sweden	Kista	ALSO Sweden AB	100%	100%	1 000	SEK
	Solna	Commaxx AB	100%	0%	250	SEK
Serbia	Belgrade	ALSO Platform Development d.o.o.	100%	100%	0.1	RSD
	Novi Sad	ALSO Serbia d.o.o.	100%	100%	291	RSD
Slovakia	Bratislava	ALSO Slovakia s.r.o.	100%	100%	947	EUR
Slovenia	Ljubljana	ALSO Technology Ljubljana d.o.o.	100%	100%	1 710	EUR
	Ljubljana	VAD d.o.o.	100%	100%	50	EUR
Spain	Barcelona	ALSO Cloud Spain S.L.U.	100%	100%	3	EUR
	Madrid	IREO Soluciones y Servicios S.L.	100%	100%	80	EUR
Czech Republic	Prague	ALSO Czech Republic s.r.o.	100%	100%	13 010	CZK
	Prague	Daquas spol. s.r.o.	⁴	100%	100	CZK
Ukraine	Kiev	TOB Sophela	100%	100%	96	UAH
Hungary	Budapest	ALSO Hungary Kft.	100%	100%	1 000	HUF
	Budapest	ALSO Ramiris Kft.	⁵	100%	3 000	HUF
Belarus	Minsk	Sophela OOO	100%	100%	7	BYN

Codes: D = Distribution; S = Service/Holding company
 1 Participation equals ALSO Holding AG's direct or indirect voting interest in the company
 2 In 2023, Quatec AG was merged with Covice AG.
 3 In 2023, ALSO Logistics Services GmbH was liquidated.
 4 In 2023, Daquas spol. s.r.o. was merged with ALSO Czech Republic s.r.o.
 5 In 2023, ALSO Ramiris Kft. was merged with ALSO Hungary Kft.

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6.5. Transactions with related parties

Existing receivables and payables at the reporting date are unsecured. In 2023 and 2022 respectively, no impairments of receivables were necessary. There are no guarantees, pledges, or other contingent liabilities in favor of related parties. The following transactions and volumes took place with related parties.

	2023	2022
Net sales to Droege Group	66	332
Net sales to ALSO Financial Services GmbH	1 754	1 757
Operating expenses Droege Group	-3 515	-2 935
Interest income ALSO Financial Services	100	100
Trade receivables Droege Group	8	64
Trade receivables ALSO Financial Services GmbH	141	499
Loan to ALSO Financial Services GmbH	5 000	5 000
Other payables to related parties Droege Group (Note 5.9)	-472	-383
Sale of land and building to Droege Group	0	31 069

The distributions of T€ 30 226 to Droege that were decided at the General Meeting of March 17, 2023 were paid on March 23, 2023 (previous year: T€ 27 643).

Transactions with key management

	2023
Salaries ¹	8 773
Contributions to pension plans	137
Anniversary bonuses or other special payments	0
Retirement bonuses	0
Employee shares/options	0
Total compensation	8 910

¹ Fixed compensation (salaries and flat-rate expenses), bonuses, Board of Directors' fees, employer's social security, and other non-monetary benefits/reductions

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6.6. Financial risk management

Credit risk

Credit risk is the risk of economic loss resulting from a counterparty being unable or unwilling to fulfill its contractual payment obligations. Credit risk is not only the immediate default risk, but also the risk of a worse outcome along with the risk of concentration of individual risks.

In its operational business, as well as in some of its financing activities, the Group is exposed to a default risk. In the financial area, ALSO manages the default risk position by the diversification of financial institutions and by verifying the financial strength of each counterparty based on publicly available information, as well as on publicly available ad-hoc information about the financial

Principles of risk management

In relation to its financial assets and liabilities, ALSO is exposed to special risks arising from changes in exchange rates and interest rates. In addition to these market risks, there are also liquidity and credit risks. The objective of financial risk management is to control and limit these market risks by ongoing operational and financial activities. For this purpose, and depending on the estimated risk, selected hedging instruments are used. Derivative financial instruments are used exclusively as hedging instruments, i.e. they are not used for trading or speculative purposes. To minimize the default risk, the material hedging transactions are only entered into with leading financial institutions.

At regular intervals, the appropriateness of the risk management and the internal control system is reviewed by the Board of Directors and modified if necessary. This ensures that the Board of Directors and the Group Management are completely and promptly informed of material risks. In addition, monthly internal reports on the financial position of the company allow any risks arising from the ongoing business to be recognized as early as possible, and corresponding countermeasures to be initiated. For this purpose, Accounting and Controlling constantly adapt their reporting systems to changing conditions. For optimal cash management, the management of liquidity not required for ongoing operations and the long-term financing of the Group is centralized. The treasury function also records, monitors, and controls financial risks based on information provided by the Board of Directors and Group Management.

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Credit quality December 31, 2023

	Standard & Poor's	AAA	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	No rating
€ 1 000	Fitch	AAA	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	
Cash and cash equivalents (Note 5.1)		338	10 080	40 206	60 519	439 488	52 409	8 065	12 528	38 519	1 403	1 814
Receivables from factoring (Note 5.4)		0	0	0	7 719	312 455	2 396	28 989	0	16 457	0	0
		0.0%	1.0%	3.9%	6.6%	72.8%	5.3%	3.6%	1.2%	5.3%	0.1%	0.1%

Credit quality December 31, 2022

	Standard & Poor's	AAA	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	No rating
€ 1 000	Fitch	AAA	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	
Cash and cash equivalents (Note 5.1)		1 329	15 057	70 635	37 459	267 748	2 199	63 559	8 527	4 318	6 065	1 802
Receivables from factoring (Note 5.4)		0	0	0	11 365	167 534	0	44 945	0	9 017	0	0
		0.2%	2.1%	9.9%	6.9%	61.2%	0.3%	15.2%	1.2%	1.9%	0.9%	0.2%

The credit quality of financial institutions is displayed based on public ratings by Standard & Poor's, Moody's or Fitch. The rating code is a letter code that indicates the default risk of a debtor (country, company) and hence allows easy assessment of its creditworthiness. An independent, statistically determinable and validatable probability of default can be assigned to each rating code.

Receivables which have not been sold, are impaired in general and by individual amounts. Experience from the past indicates that this is considered to be low (☐ **see also Note 5.2**). The maximum credit risk derivative financial instruments with a positive market value) is represented by the carrying amounts of the financial assets. ALSO has not issued any guarantees in favor of third parties.

Liquidity risks

The central liquidity risk management system ensures that the Group is in a position to fulfill its payment obligations promptly. ALSO continuously monitors its liquidity with a detailed cash flow plan on a daily basis. Extensions of credit lines are sought where necessary to ensure that sufficient liquidity is available in the medium term.

ALSO's objective is to obtain liquidity corresponding to the needs of the Group. Since the main requirement for finance is to cover the operating activities, which are subject to large seasonal fluctuations, over the whole most of the sources of funds are short-term. The necessary liquidity is mainly obtained by selling existing receivables to factoring companies supplemented by bank lines of credit that are available as of the reporting date, the unutilized available credit lines with the banks amount to € 804 million (previous year: € 721 million).

AAA/Aaa Risk of default is virtually zero.
 AA/Aa Safe investment, with slight risk of default.
 A The investment is safe provided that no unforeseen eventualities impair the overall economy or the industry.
 BBB/Baa The investment is sufficient save but more dependent on economic developments than the above categories.
 <BBB/Baa Mainly investments for which no public rating exists.

Ratings may be modified by the addition of a plus (+) or minus (-) sign or by the number 1 to 3 to move the rating up or down within the rating group.

In the operational area, ALSO limits the default risk by constantly monitoring customers' credit ratings and setting credit limits based thereon. The operational companies of the Group have largely insured their open trade receivables by means of credit insurances. The credit insurances generally cover defaults for 85 to 95 percent of the insured amounts. The residual credit default risk on trade receivables is therefore considered by ALSO to be limited, particularly since it is further minimized by the large number of customers and their wide geographical distribution. In addition, to further reduce default risks, certain receivables were completely sold.

Resulting from this sale are receivables from factors amounting to T€ 368 016 (previous year: T€ 232 861) (☐ **see Note 5.4**), which are spread over several factoring partners. The largest receivable from a single factoring partner is for T€ 187 270 (previous year: T€ 84 682). During the long-standing business relationships with the factoring companies, no losses on receivables have occurred. The risk of loss on receivables from factoring partners is not insured with credit insurances. The default risk of loss is minimized by ALSO through regular evaluation of the factoring partners.

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The following table shows the financial liabilities of the Group by expiration date. The information is based on contractually agreed undiscounted interest and amortization payments. Forward purchases and sales of foreign currencies are not included in the financial derivatives. Since the forward transactions do not cause any net negative cash flow, they do not present a liquidity risk to ALSO.

Financial liabilities by expiration date 2023

€ 1 000	Carrying amount 12.31.2023	Total cash flow	Up to 1 year	1 to 5 years	More than 5 years
Trade payables	1 467 407	1 467 407	1 467 407	0	0
Other liabilities	52 673	52 673	52 673	0	0
Loans from banks and third parties and bonded loans	171 549	179 489	128 279	51 210	0
Liabilities from factoring	26 867	26 959	26 959	0	0
Contingent consideration from the acquisition of subsidiaries	3 800	4 114	1 000	3 114	0
Lease liabilities	92 182	95 944	26 273	62 371	7 299
Total	1 814 478	1 826 586	1 702 591	116 684	7 299

DERIVATIVE FINANCIAL INSTRUMENTS

Interest rate swaps (net)	-22 488	-52 111	-7 503	-30 608	0
Interest rate options (net)	-2 292	996	513	44	0

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Financial liabilities by expiration date 2022

€ 1 000	Carrying amount 12.31.2022	Total cash flow	Up to 1 year	1 to 5 years	Mo
Trade payables	1 407 804	1 407 804	1 407 804	0	
Other liabilities	44 199	44 199	44 199	0	
Loans from banks and third parties and bonded loans	195 643	203 580	20 155	183 425	
Liabilities from factoring	34 874	34 933	34 933	0	
Contingent consideration from the acquisition of subsidiaries	5 058	5 058	3 808	1 250	
Lease liabilities	85 671	89 382	25 582	52 801	
Total	1 773 249	1 784 956	1 536 481	237 476	

DERIVATIVE FINANCIAL INSTRUMENTS

Interest rate swaps (net)	-43 439	-18 710	-1 492	-9 324	
Interest rate options (net)	-4 955	1 327	331	996	

The table includes all instruments held on December 31, 2023 and 2022 respectively, for which payments had already been contractually agreed. Plan figures for future new liabilities are not included. Foreign currency amounts were translated at the year-end exchange rate. The variable interest payments from the financial instruments were calculated using the interest rates fixed at December 31, 2023 and 2022, respectively. Financial liabilities that can be repaid at any time are always assigned to the earliest maturity date, irrespective of the fact that the greater part of these financial liabilities is revolving.

Interest rate risks

ALSO's interest rate risks relate mainly to current financial liabilities with variable interest rates. Interest rate fluctuations cause changes in the interest income and expense of the interest-bearing assets and liabilities. ALSO is particularly exposed to interest rate risks in €, CHF, PLN and DKK.

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Sensitivity analysis

Interest rate risks are evaluated by means of sensitivity analyses. These sensitivity analyses demonstrate the effects of changes in market interest rates on unsecured variable interest expense and income, as well as on equity, when all other variables remain constant.

The change in the market interest rates affects the value and the effectiveness of the hedging instruments and therefore affects equity and the financial result. If the market interest rate on December 31, 2023 and 2022 respectively, had been 100 base points higher/lower, the effect would have been as follows:

Sensitivity of interest rates

€ 1 000	Effect on the financial result		Effect on the equity	
	2023	2022	2023	2022
Market interest rates +100 bps	-3 117	-6 371	23 094	26 131
Market interest rates -100 bps	2 108	6 833	-23 094	-24 559

The market interest rate level has risen into a positive range in 2022 and stayed in 2023. Due to the rising interest rate level, ALSO adjusted its hedging strategy in spring 2022 and concluded further hedging instruments in addition to the existing interest rate hedges in order to achieve a higher coverage of the portfolio against the risk of rising interest rates. ALSO already concluded hedging instruments in 2017 and in 2019 that took account of the negative interest rate environment at that time so as to rule out additional negative effects on the financial result. Amongst others, ALSO uses interest rate options to protect itself

against increasing interest rates in the mid-term. However, those do not have an impact on the financial result in the above disclosure of interest rates. The measurement of hedging instruments is purely an effect that does not result in any outflow of cash for ALSO.

This analysis is based on the assumption that the amount at the reporting date corresponds closely to the average amount utilized over the year.

Exchange rate risks

A material part of the cash flows of the operational companies are in currencies which are not the functional currencies of those subsidiaries. There is therefore exposure to foreign currency risks. Foreign currency risks are hedged if they affect the cash flow of the Group. Exchange rate risks arise in the consolidated financial statements through the translation of the statement and statements of financial position of subsidiaries into the reporting currency.

In the purchasing area, a certain amount is conducted in foreign currencies, especially € (where it is not the functional currency) and in USD. To hedge the exchange rate risk, Central Treasury hedges the purchasing volume of operating companies outside their functional currency.

Certain group-internal loans between subsidiaries with different functional currencies give rise to foreign currency risks. ALSO hedges most of these loans. Speculative borrowing or lending in foreign currencies is not permitted.

Transaction-related foreign currency risks are also monitored. Corresponding net exposures in the various currencies are calculated

By regular use of forward contracts, ALSO constantly reduces the exchange rate risk so that there is no material exchange rate risk to the Group. The table below shows the main unsecured net exposures of the Group at the end of 2023 and 2022 respectively. These usually reflect the open risks over the year.

Unhedged net exposure

€ 1 000	€/USD	€/CHF	€/PLN	€/DKK	€/NOK	€/HRK	€/HUF	€/BGN
December 31, 2023	97 506	31 711	65 190	12 876	18 086	–	16 959	7 831
December 31, 2022	54 606	29 224	51 945	15 486	381	13 481	5 830	2 605

Sensitivity analysis

If, on December 31, 2023 and 2022 respectively, the € had been 10 percent stronger/weaker relative to the reporting date balances in those currencies, and all other variables had remained unchanged, the income statement and shareholders' equity (net, after tax) would have been T€ 1 372 higher/lower (previous year: T€ 7 847). The disclosed net exposures are mainly offset by inventories which are held in foreign currencies. Those inventories will be sold within a short period of time and would therefore largely compensate the effects explained above on the income statement.

Exchange differences resulting from the translation of entities whose functional currency is not the Euro are not included in the sensitivity analysis.

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Capital management

The overriding objective of capital management at ALSO is to maintain an appropriate equity base in order to preserve the trust of investors, customers, and the market, and to support future developments in the core business. The internal target value for the ratio of equity to total assets has been defined as 25 to 35 percent.

The capital management serves to maintain an optimal Groupwide capital structure which not only gives ALSO sufficient financial flexibility, but also maintains a high credit rating.

The equity structure can be maintained or modified by means of the dividend policy, capital repayments, and, if necessary, capital increases.

The capital structure is monitored on the basis of the net financial debt and reported equity. Net financial debt comprises interest-bearing financial liabilities less cash and cash equivalents.

€ 1 000	12.31.2023	12.31.2022
Current financial liabilities	178 423	80 504
Non-current financial liabilities	115 975	240 742
Total financial liabilities (Note 5.8)	294 398	321 246
./. Cash and cash equivalents (Note 5.1)	-665 369	-478 718
Net financial debt	-370 971	-157 472
Reported equity	1 045 083	1 040 413
Equity and net financial debt	674 112	882 941
Total liabilities and equity	3 229 873	3 153 517
	100.0 %	100.0 %
	-11.0 %	-5.0 %
	32.0 %	33.0 %
	21.0 %	28.0 %

6.7. Factoring

ALSO has sold or assigned trade receivables to independent companies. To the extent that a significant transfer of risk takes place, transactions reduce the total receivables of the Group.

Receivables fully derecognized in the statement of financial position

If the sale of trade receivables transfers all material rewards and risks to the factoring company, under IFRS 9 these receivables are fully derecognized. A corresponding receivable from the factoring company is recognized (see Note 5.4).

Due to the contractual terms of the factoring program, ALSO is exposed to certain residual risks even after the trade receivables are sold. For the period between maturity and payment of the sold receivables, ALSO is obligated to the factoring company (interest risk for late payments).

Residual risks of fully derecognized receivables

€ 1 000	Carrying amount/theoretical value of loss	Theoretical value of loss
Interest risk for late payment	225 225	225 225
Total December 31, 2023	225 225	225 225
Interest risk for late payment	310 310	310 310
Total December 31, 2022	310 310	310 310

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Taking into account ongoing creditworthiness checks, the large number of customers, and their historical payment behavior, as well as the known time period between maturity and payment of the sold receivables, ALSO expects that interest of T€ 264 (previous year: T€ 310) for late payments will be due on sold receivables at December 31, 2023. Corresponding accruals for these amounts were therefore made at December 31, 2023 and 2022, respectively.

Should the theoretical case occur of default on payment of all receivables that have been sold, ALSO would have to pay interest to the factors for the time period between maturity of the sold receivables and a contractually agreed latest date. As of at December 31, 2023, the theoretical maximum value at risk from this loss was estimated at T€ 3 263 (previous year: T€ 3 336).

Receivables not fully derecognized in the statement of financial position

In some agreements, neither complete transfer nor complete retention of the rewards and risks of the receivables can be assumed. Under these agreements, the trade receivables are not fully derecognized, and a residual amount remains recognized in the statement of financial position. Under IFRS 9, this residual amount represents a so-called "continuing involvement".

The trade receivables of T€ 722 066 (previous year: T€ 803 251, [see Note 5.2](#)) therefore contain a continuing involvement for the amount of T€ 38 446 (previous year: T€ 30 365). This is composed of the residual interest risk for late payments of T€ 3 333 (previous year: T€ 2 081), the residual credit risk of T€ 35 113 (previous year: T€ 28 222), and the residual exchange rate risk of T€ 62 in the previous year.

Due to the continuing involvement, there is a corresponding obligation amount of T€ 38 642 (previous year: T€ 30 365), which is recognized as expenses, deferred income and other payables. In addition, there is for the amount of T€ 196 (previous year: T€ 161) for the fair value of risk of the continuing involvement. Only the change in the true value and interest risk is recognized through profit or loss.

Net obligation 2023

€ 1 000	Carrying amount
	Asset from continuing involvement
	Obligation from continuing involvement
	Net obligation at December 31, 2023

Net obligation 2022

€ 1 000	Carrying amount
	Asset from continuing involvement
	Obligation from continuing involvement
	Net obligation at December 31, 2022

At the reporting date, the gross amount of these sold receivables with involvement was T€ 351 050 (previous year: T€ 372 676)

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Liability from factoring 2023

€ 1 000	Fair value of the remaining risk	Obligation from continuing involvement	Total liability from factoring
Receivables fully derecognized	264	0	264
Receivables not fully derecognized	196	38 446	38 642
December 31, 2023 (Note 5.9)	460	38 446	38 906

Liability from factoring 2022

€ 1 000	Fair value of the remaining risk	Obligation from continuing involvement	Total liability from factoring
Receivables fully derecognized	310	0	310
Receivables not fully derecognized	161	30 365	30 526
December 31, 2022 (Note 5.9)	471	30 365	30 836

6.8. Events after the reporting period

On January 10, 2024, the ALSO Group acquired 100 percent of shares of Target Holding GmbH, based in Koblach, Austria. The cost for the shares and liabilities acquired amounted to T€ 7,750. The fair value of the assets and liabilities is approximately T€ 5 206 and acquired is approximately T€ 2 544.

6.9. Approval of the ALSO Group consolidated financial statements

These consolidated financial statements were released for public Board of Directors of ALSO Holding AG on February 15, 2024, submitted to the Annual General Meeting of March 21, 2024, for a

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To the General Meeting of
ALSO Holding AG, Emmen

Zürich, February 15, 2024

**REPORT OF THE STATUTORY AUDITOR
REPORT ON THE AUDIT OF THE CONSOLIDATED
FINANCIAL STATEMENTS**

Opinion

We have audited the consolidated financial statements of ALSO Holding AG and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2023, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the consolidated financial statements (p. 191) give a true and fair view of the consolidated financial performance and its consolidated cash flows then ended in accordance with IFRS Accounting Standards as applicable in Switzerland and in accordance with Swiss law.

Basis for opinion

We conducted our audit in accordance with Swiss law, the Swiss Standards on Auditing (ISA) and Swiss Standards on Auditing (SA-CH). Our responsibilities under those provisions are further described in the "Auditor's responsibilities for the consolidated financial statements" section of our report, which is independent of the Group in accordance with the requirements of the Swiss law, together with the requirements of the profession, as well as those of the International Ethics Board for Accountants' International Code of Ethics for Financial Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the consolidated financial statements.

Valuation of goodwill

Area of focus

Goodwill represents 7% of ALSO's total assets and 21% of the Group's total equity as at December 31, 2023. As stated in Note 2.4 and 2.18 to the consolidated financial statements, the carrying value of goodwill is tested at least annually for impairment. The Group's annual impairment test determined that there was no impairment. Key assumptions concerning the impairment test are disclosed in

Note 5.7 to the consolidated financial statements. In the fair value of Cash Generating Units as defined by Management, the Group must apply judgment in estimating — among other factors — cash flow projections based on the financial assumptions and the discount rate. Due to the significance of the carrying value of goodwill and the judgment involved in performing the impairment tests, this matter was considered significant to our audit.

Our audit response

We assessed the design of the Group's internal controls, performed annual impairment tests and key assumptions applied in Management's definition of Cash Generating Units. We engaged valuation specialists to assist in examining the Group's valuation model and analyzing the underlying key assumptions, including long-term growth and discount rates. We assessed the Group's historical accuracy of the Group's financial statements and considered its ability to produce accurate long-term forecasts. We evaluated the sensitivity in the valuation resulting from changes to the key assumptions applied and compared these assumptions to corroborating information, including expected market growth. Our audit procedures did not lead to any conclusions concerning the valuation of goodwill.

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Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements, the stand-alone financial statements, the compensation report and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Board of Directors' responsibilities for the consolidated financial statements

The Board of Directors is responsible for the preparation of the consolidated financial statements, which give a true and fair view in accordance with IFRS Accounting Standards and the provisions of Swiss law, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Directors is responsible for assessing the Group's ability as a going concern, disclosing, as applicable, matter going concern, and using the going concern basis of unless the Board of Directors either intends to liquidate or to cease operations, or has no realistic alternative but

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about the consolidated financial statements as a whole and material misstatement, whether due to fraud or error, and an auditor's report that includes our opinion. Reasonable is a high level of assurance, but is not a guarantee that conducted in accordance with Swiss law, ISA and SA-CH detect a material misstatement when it exists. Misstatements arise from fraud or error and are considered material if, or in the aggregate, they could reasonably be expected to the economic decisions of users taken on the basis consolidated financial statements.

A further description of our responsibilities for the consolidated financial statements is located on the website at: <https://www.expertsuisse.ch/en/audit-description> forms an integral part of our report.

Report on other legal and regulatory requirements

Ernst & Young Ltd

In accordance with Art. 728a para. 1 item 3 CO and PS-CH 890, we confirm that an internal control system exists, which has been designed for the preparation of the consolidated financial statements according to the instructions of the Board of Directors.

Simon Zogg
Licensed audit expert
(Auditor in charge)

Marco Kessler
Licensed audit expert

We recommend that the consolidated financial statements submitted to you be approved.

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PROFIT OR LOSS STATEMENT OF ALSO HOLDING AG

CHF 1 000	2023	2022
Service revenue	41 505	36 028
Investment revenue	78 085	41 261
Service expenses	-27 839	-24 671
Personnel expenses	-7 993	-6 877
Other operating expenses	-9 473	-8 852
Financial income	26 073	12 666
Financial expenses	-9 140	-17 318
Direct tax expenses	-2 207	-45
Net profit	89 011	32 192

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Assets

CHF 1 000	12.31.2023	12.31.2022
Cash	48 027	50 956
Other current receivables from Group companies	85 589	24 342
Prepaid expenses and accrued income	292	153
Total current assets	133 908	75 451
Loans to Group companies	153 841	173 539
Investments	596 951	597 485
Prepaid expenses and accrued income	1 384	656
Total non-current assets	752 176	771 680
Total assets	886 084	847 131

Liabilities and equity

CHF 1 000	12.31.2023
Liabilities to banks (interest-bearing)	102 787
Other current payables to third parties	1 461
to Group companies (interest-bearing)	125 510
Accrued expenses and deferred income	10 153
Total current liabilities	239 911
Liabilities to banks (interest-bearing)	39 216
Total non-current liabilities	39 216
Total liabilities	279 127
Share capital	1 0849
Legal capital reserves	
foreign capital contribution reserve	769
share-premium reserve	618
Legal reserves	
general reserve	100
Special reserve	9000
Retained earnings	
balance brought forward	515437
net profit	89011
Treasury shares	-9327
Total shareholders' equity	615957
Total liabilities and equity	895084

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GENERAL

The financial statements of ALSO Holding AG, with registered office in Emmen, Switzerland, comply with the requirements of the Swiss Code of Obligations (SCO).

BASIS OF PREPARATION

Assets are valued at no higher than acquisition cost. All changes in value are recognized in the profit or loss statement. Investments are tested for impairment once a year. Intangible assets are amortized over five years. Gains and losses from disposals of treasury shares, including transaction costs, are recognized directly in legal reserves. Liabilities are valued at nominal value.

All current assets and liabilities denominated in foreign currencies are translated according to the exchange rates applicable on the balance sheet date. For non-current assets and liabilities the imparity principle is applied. Income and expenses denominated in foreign currencies and all foreign exchange transactions are translated using the exchange rates as of the transaction dates. Resulting foreign exchange differences are recognized in the profit or loss statement.

Derivatives with positive replacement values are recognized at their cost. Derivatives with negative replacement values are recognized at their values.

Capital

	Total CHF 31.12.2023	Number of shares
Subscribed capital	12 848 962	12 848 962
Authorized capital increase (unclaimed)	–	2 500 000
Conditional capital increase (unclaimed)	2 500 000	2 500 000

The authorized capital expired on 17 March 2023. The remaining capital is unchanged compared to the

Treasury shares

	Number	Value in TCHF	Average price in CHF	Lowest price in CHF
January 1, 2022	28 089	1 540		
Additions August 2022	37 540	6 485	169.69	161.50
Additions September 2022	73 313	11 251	153.26	142.93
Additions October 2022	60 229	9 064	150.75	140.64
Additions November 2022	68 446	11 449	166.81	152.76
Additions December 2022	55 094	9 542	171.85	166.17
Disposals	–			
December 31, 2022	322 711	49 332		
Additions January 2023	54 214	9 826	182.25	173.32
Additions February 2023	61 853	11 385	175.48	173.08
Additions March 2023	57 560	10 539	183.98	173.57
Additions April 2023	34 911	6 505	187.55	179.58
Additions May 2023	28 234	5 288	187.49	183.07
Additions June 2023	12 787	2 408	188.60	185.25
Additions July 2023	24 535	4 545	184.83	189.25
Disposals	–			
December 31, 2023	596 805	99 827		

Treasury shares are measured at their historic cost.

In August 2022, the Board of Directors of ALSO Holding AG decided to implement a share buyback program. Under this program, shares with a value of € 100.0 million are to be repurchased over a maximum period of 2 years (end date August 9, 2024). The share buyback program was terminated on July 24, 2023. The total buy-back amount amounted to € 99.99 million.

Significant shareholders

	31.12.2023	31.12.2022
Special Distribution Holding GmbH, Dusseldorf (Germany) ¹	51.30%	51.30%
J. Safra Sarasin Investmentfonds AG, Basel (Switzerland)	3.01%	3.01%
ALSO Holding AG, Emmen (Switzerland)	4.64%	4.64%

Source: Share register as of December 31, (without nominees)

¹ Controlling shareholder: Walter P.J. Droege through Droege Group AG

² Percentage of the voting rights is below disclosure threshold

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Contingent liabilities

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Conditional liabilities towards third parties	1 056 002	1 176 171
Letters of comfort	p.m.	p.m.
Total	1 056 002	1 176 171

The contingent liabilities of ALSO Holding AG cover the conditional liabilities for bank guarantees, borrowing arrangements and delivery commitments of the Group companies.

Liabilities to defined benefit plans

€ 1 000	12.31.2023	12.31.2022
ALSO pension fund	-	-
Total	-	-

NUMBER OF FULL - TIME EQUIVALENT POSITIONS

In 2023, the average number of full-time equivalent positions was 7 (previous year: 7)

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Country	Head office	Company	Participation ¹ 12.31.2023	Participation ¹ 12.31.2022	Share capital in 1 000	Currency
Switzerland	Emmen	ALSO Schweiz AG	100%	100%	100	CHF
	Uetendorf	Corvice AG	100%	100%	100	CHF
	Emmen	Quatec AG	² 100%	100%	100	CHF
Belgium	Mechelen	ALSO Belgium BVBA	100%	100%	8 331	EUR
	Mechelen	AllThingsTalk NV	100%	100%	8 765	EUR
Bosnia and Herzegovina	Banja Luka	ALSO BH d.o.o.	100%	100%	782	BAM
Bulgaria	Sofia	ALSO Bulgaria EOOD	100%	100%	5	BGN
Denmark	Tåstrup	ALSO A/S	100%	100%	39 000	DKK
	Copenhagen	Commaxx Denmark AVS	100%	0%	588	DKK
Germany	Soest	ALSO Deutschland GmbH	100%	100%	20 000	EUR
	Osnabrück	SEAMCOM GmbH & Co. KG	100%	100%	203	EUR
	Osnabrück	SEAMCOM Verwaltungs GmbH	100%	100%	26	EUR
	Straubing	ALSO MPS GmbH	100%	100%	100	EUR
	Berlin	druckerfachmann.de GmbH & Co. KG	100%	100%	200	EUR
	Berlin	LumIT GmbH	100%	100%	25	EUR
	Soest	ALSO International Services GmbH	100%	100%	100	EUR
	Soest	ALSO IH GmbH	100%	100%	25	EUR
	Soest	Impaso Online Services GmbH	100%	100%	25	EUR
	Dreieich	Pestinger GmbH	100%	100%	26	EUR
	Stuttgart	Beamer & more GmbH	51%	51%	25	EUR
	Berlin	ALSO Enterprise Services GmbH	100%	100%	100	EUR
	Berlin	druckerfachmann Verwaltungs GmbH	100%	100%	25	EUR
	Berlin	Webinstore AG	99.99%	99.99%	500	EUR
	Soest	ALSO Logistics Services GmbH	³ 100%	100%	25	EUR
	Seevetal	ALSO Financial Services GmbH	9.9%	9.9%	50	EUR

Country	Head office	Company	Participation ¹ 12.31.2023	Participation ¹ 12.31.2022	Share capital in 1 000	Currency
Estonia	Tallinn	ALSO Eesti OÜ	100%	100%	192	EUR
Finland	Tampere	ALSO Nordic Holding Oy	100%	100%	10 000	EUR
	Tampere	ALSO Finland Oy	100%	100%	841	EUR
	Helinkki	ALSO Cloud Oy	100%	100%	11	EUR
	Helinkki	ALSO Cloud Solutions Oy	100%	100%	3	EUR
France	Gennevilliers	ALSO France S.A.S.	100%	100%	14 500	EUR
	Gennevilliers	LAFI Logiciels Application Formation Information S.A.S	100%	100%	400	EUR
Great Britain	London	ALSO Cloud UK Limited	100%	100%	0.001	GBP
Italy	Lecco	ALSO Italia S.r.l.	100%	100%	208	EUR
	Mailand	Exero S.r.l.	100%	100%	10	EUR
Cape Verde	Praia	IREO LDA	100%	100%	100	CVE
Croatia	Zagreb	ALSO Croatia d.o.o.	100%	100%	2 654	EUR
Latvia	Mārupe	SIA „ALSO Latvia”	100%	100%	1 210	EUR
	Riga	ALSO Cloud Latvia SIA	100%	100%	100	EUR
Lithuania	Kaunas	UAB „ALSO Lietuva”	100%	100%	1 883	EUR
	Kaunas	UAB „Sophela”	100%	100%	3	EUR
	Kaunas	UAB „ABC Data Lietuva”	100%	100%	75	EUR
Morocco	Casablanca	BelP International	100%	100%	50	MAD
Montenegro	Podgorica	ALSO Montenegro d.o.o.	100%	100%	25	EUR
Netherlands	Nijmegen	ALSO Nederland B.V.	100%	100%	18	EUR
Norway	Stokke	ALSO AS	100%	100%	11 063	NOK
	Oslo	Commmax AS	100%	0%	413	NOK
Austria	Gross- Enzersdorf	ALSO Austria GmbH	100%	100%	100	EUR
Poland	Warsaw	ALSO Polska sp. z o.o.	100%	100%	133 300	PLN
	Warsaw	iSource S.A.	100%	100%	16 327	PLN
	Warsaw	S4E S.A.	81.3%	81.3%	1 737	PLN
	Goleniow	MLS sp. z o.o. in liquidation	100%	100%	5 000	PLN
	Szczecin	iTerra sp. z o.o.	100%	100%	3 250	PLN

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Portugal	Perafita	ALSO Portugal Unipessoal Lda.	100%	100%	0.2	EUR
	Lisbon	Integrated Inspiring Solutions Lda.	100%	100%	500	EUR
Romania	Bucharest	ALSO Technology SRL	100%	100%	13 505	RON
Sweden	Kista	ALSO Sweden AB	100%	100%	1 000	SEK
	Solna	Commaxx AB	100%	0%	250	SEK
Serbia	Belgrade	ALSO Platform Development d.o.o.	100%	100%	0.1	RSD
	Novi Sad	ALSO Serbia d.o.o.	100%	100%	291	RSD
Slovakia	Bratislava	ALSO Slovakia s.r.o.	100%	100%	947	EUR
Slovenia	Ljubljana	ALSO Technology Ljubljana d.o.o.	100%	100%	1 710	EUR
	Ljubljana	VAD d.o.o.	100%	100%	50	EUR
Spain	Barcelona	ALSO Cloud Spain S.L.U.	100%	100%	3	EUR
	Madrid	IREO Soluciones y Servicios S.L.	100%	100%	80	EUR
Czech Republic	Prague	ALSO Czech Republic s.r.o.	100%	100%	13 010	CZK
	Prague	Daquas spol. s.r.o.	4	100%	100	CZK
Ukraine	Kiev	TOB Sophela	100%	100%	96	UAH
Hungary	Budapest	ALSO Hungary Kft.	100%	100%	1 098	HUF
	Budapest	ALSO Ramiris Kft.	5	100%	3 000	HUF
Belarus	Minsk	Sophela OOO	100%	100%	7	BYN

Codes: D = Distribution, S = Dienstleistungs-/Holdinggesellschaft
 1 Participation equals ALSO Holding AG's direct or indirect voting interest in the company
 2 In 2023, Quatec AG was merged with Corvise AG.
 3 In 2023, ALSO Logistics Services GmbH was liquidated.
 4 In 2023, Daquas spol. s.r.o. was merged with ALSO Czech Republic s.r.o.
 5 In 2023, ALSO Ramiris Kft. was merged with ALSO Hungary Kft.

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ADDITIONAL DISCLOSURES, STATEMENT OF CASH FLOWS AND STATUS REPORT

In accordance with Art. 961d, Paragraph 1, of the Swiss Code of Obligations, additional disclosures, the statement of cash flows and the status report are dispensed with, as the ALSO Holding AG prepares the consolidated financial statements in accordance with a generally accepted financial reporting standard.

EVENTS AFTER THE REPORTING PERIOD

These financial statements were released for publication by the Board of Directors of ALSO Holding AG on February 15, 2024, and will be submitted to the Annual General Meeting of March 21, 2024, for approval.

No material events occurred after the reporting period.

There are no further matters requiring disclosure according to the Swiss Code of Obligations (SCO) Art. 959c.

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PROPOSAL OF THE BOARD OF DIRECTORS TO THE ANNUAL GENERAL MEETING OF MARCH 21, 2024

Proposal of the Board of Directors to the Annual General Meeting

CHF 1 000	2023	2022
Balance brought forward, January 1	513 437	527 154
Net profit	89 011	32 192
Dissolution of foreign capital contribution reserve	0	11 013
Total available earnings	602 448	570 359
Disbursement of foreign capital contribution reserve	0	- 11 013
Disbursement of balance brought forward	-58 810	-45 909
Total Disbursement	-58 810	-56 922
Balance to be carried forward	543 638	513 437

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Basis for opinion

We conducted our audit in accordance with Swiss law Standards on Auditing (SA-CH). Our responsibilities and provisions and standards are further described in the responsibilities for the audit of the financial statements our report. We are independent of the Company in accordance with the provisions of Swiss law and the requirements of the profession, and we have fulfilled our other ethical responsibilities with these requirements.

We believe that the audit evidence we have obtained and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our judgment, were of most significance in our audit of the statements of the current period. These matters were a part of our audit of the financial statements as a whole, in forming our opinion thereon, and we do not provide an opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that

We have fulfilled the responsibilities described in the standards of professional accountants relating to our responsibilities for the audit of the financial statements and to our report, including in relation to these matters. Accordingly,

To the General Meeting of
ALSO Holding AG, Emmen
Zürich, February 15, 2024

**REPORT OF THE STATUTORY AUDITOR
REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS**

Opinion

We have audited the financial statements of ALSO Holding AG (the Company), which comprise the balance sheet as at December 31, 2023 and the profit or loss statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements (pages 196 to 204) comply with Swiss law and the Company's articles of incorporation.

audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the financial statements.

Valuation of investments

Area of focus

Investments represent 67% of ALSO Holding AG's total assets and 97% of the Company's total equity as at December 31, 2023. Corresponding disclosure can be found in Notes "Basis of preparation" and "information about directly or indirectly controlled investments" to the financial statements. The Company performed an annual impairment test of all significant investments as per year-end 2023. In determining the recoverability of the investments, the Company must apply judgment in estimating – amongst other factors – cash flow projections based on the budget as well as the discount rate. Due to the significance of the carrying values for investments and the judgment involved in performing the impairment tests, this matter was considered significant to our audit.

Our audit response

We involved valuation specialists to assist in examining the Company's valuation models. We assessed, among other things, underlying key assumptions, including long-term growth rates, future revenues and margins as well as the historic performance of the Company's financial budget and considered the accuracy of the investments for impairment and the presentation and requirements. Our audit procedures did not lead to any conclusions concerning the valuation of investments.

Other information

The Board of Directors is responsible for the other information included in the report, but does not include the consolidated financial statements, the stand-alone financial statements, the compensation reports or our auditor's reports thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, to consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the audit or otherwise appears to be materially misstated.

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If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Board of Directors' responsibilities for the financial statements

The Board of Directors is responsible for the preparation of the financial statements in accordance with the provisions of Swiss law and the Company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about the financial statements as a whole are free from misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that we will detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A further description of our responsibilities for the audit of the financial statements is located on EXPERTSuisse's website at <https://www.expertsuisse.ch/en/audit-report>. This report forms an integral part of our report.

Report on other legal and regulatory requirements

Ernst & Young AG

In accordance with Art. 728a para. 1 item 3 CO and PS-CH 890, we confirm that an internal control system exists, which has been designed for the preparation of the financial statements according to the instructions of the Board of Directors.

Simon Zogg
Licensed audit expert
(Auditor in charge)

Marco Kessler
Licensed audit expert

Furthermore, we confirm that the proposed appropriation of available earnings complies with Swiss law and the Company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

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ORGANIC GROWTH

The organic growth results from the change in the total net sales companies that were part of the ALSO Group at the beginning of the period. The change in total net sales of companies acquired in the period in the previous year is added to the inorganic growth.

€ million

Total net sales before PVA 2022

Organic growth

Inorganic growth

Total net sales before PVA 2023

Total net sales before PVA 2012

Organic growth

Inorganic growth

Total net sales before PVA 2023

NET REVENUE BEFORE PVA (PRINCIPAL VERSUS AGENT)

Net revenue before PVA describes the gross view of the net sales without the adjustment due to the change in the recognition of revenue from software licenses.

€ million	2023	2022	Deviation
Total net sales before PVA	11 118.0	12 562.7	-11.5%
thereof Supply	6 748.2	8 100.3	-16.7%
thereof Solutions	3 295.2	3 544.4	-7.0%
thereof Service	1 074.6	918.0	17.1%

**SUPPLY, SOLUTION AND SERVICE
NET SALES**

€ million	2023	2022	Deviation
Total net sales	9 959.6	11 552.9	-13.8%
thereof Supply	6 711.4	8 081.2	-17.0%
thereof Solutions	2 952.4	3 215.3	-8.2%
thereof Service	295.8	256.4	15.4%

SUSTAINABLE GROWTH RATE (SGR)

$$SGR = \left(\frac{\text{Net profit Group}}{\text{Total net sales}} \right) \times \left(\frac{\text{Total net sales}}{\text{Total assets}} \right) \times \left(\frac{\text{Net profit Group previous year} - \text{dividend}}{\text{Net profit Group previous year}} \right) \times \left(\frac{\text{Total assets}}{\text{Equity}} \right)$$

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
SGR	7.3%	9.6%	10.7%	9.8%	8.3%	8.0%	10.1%	10.0%	8.1%	9.7%	8.4%

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FOREIGN CURRENCY EFFECT

The foreign currency effect results from the following circumstances:

The foreign currency effect on total net sales: The sales price is calculated on the basis of the moving average of the inventories valued in a foreign currency calculated at the spot price. The difference between the moving average translated at the spot price on the reporting date and the moving average in the local currency is assessed as foreign currency impact in total net sales.

The foreign currency effect on cost of goods sold and services provided: The currency effects relate to currency valuations from open foreign currency liabilities, realized foreign currency effects with supplier payments, valuation of open forward exchange contracts and realized foreign currency effects from forward exchange contracts.

€ million	2023	2022
Foreign currency effect on total net sales	-11.2	18.8
Foreign currency effect on cost of goods sold and services provided	14.2	-12.9
Foreign currency effect	3.0	5.9

EBITDA WITHOUT EFFECT DUE TO IFRS 16 LEASES

EBITDA is impacted by the adoption of IFRS 16. Since January 1, 2023, recognizes assets and liabilities for virtually all leases. As a result, leases are no longer reported as part of operating expenses, but as depreciation financial expense below EBITDA. For that purpose depreciation of assets and the interest expenses on lease liabilities were deducted reported EBITDA.

€ million	2023
EBITDA as reported	247.3
IFRS 16 effect	28.3
EBITDA (without IFRS 16 effect)	219.0

Arsregnskap regnskapsåret 2023 for 964030634

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NET FINANCIAL DEBT WITHOUT EFFECT DUE TO IFRS 16 LEASES

NFD = current financial liabilities
+ non-current financial liabilities
– cash and cash equivalents

The net financial debt is corrected for lease liabilities:

€ million	2023	2022
Current financial liabilities	178.4	80.5
Non-current financial liabilities	116.0	240.7
Total financial liabilities	294.4	321.2
./. Cash and cash equivalents	-665.4	-478.7
Net financial debt as reported	-371.0	-157.5
IFRS 16 effect	-92.2	-85.7
Net financial debt (without IFRS 16 effect)	-463.2	-243.2

FREE CASH FLOW (FCF)

€ million	2023	2022	2021	2020	2019
Cash flow from operating activities	384.8	88.1	290.6	246.2	312.1
Cash flow from investing activities	-37.6	-8.8	-48.0	-19.6	-72.6
Free cash flow (FCF)	347.2	79.3	242.6	226.6	239.5

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RETURN ON CAPITAL EMPLOYED (ROCE)

$$\text{ROCE} = \frac{\text{NOPAT}}{\text{Capital Employed}}$$

$$\text{ROCE} = \frac{\text{Net profit Group} + \text{Financial expense} - \text{Financial income}}{\text{Equity} + \text{Provisions for employee benefits} + \text{Current and non-current financial liabilities} - \text{Cash and cash equivalents}}$$

ROCE is and will be adjusted for the effects of IFRS 16 in the components financial expenses and financial liabilities.

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
ROCE	25.7%	22.4%	26.3%	21.0%	15.5%	11.8%	13.5%	13.0%	11.2%	11.5%	12.7%

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DAYS INVENTORY OUTSTANDING (DIO), DAYS SALES OUTSTANDING (DSO) AND DAYS PAYABLES OUTSTANDING (DPO)

DIO, DSO resp. DPO = $\frac{\text{Inventories resp. trade receivables resp. trade payables}}{\text{Net sales of December}} \times 30$
as at 12.31.

The performance measures DIO, DSO and DPO are calculated based on the net sales in December, since a calculation with all-year values would be diluted by the seasonality.

	2023	2022
DIO	24	25
DSO	22	20
DPO	45	36
Cashday (DIO + DSO – DPO)	1	9

EARNINGS PER SHARE EPS (IN CHF)

EPS (in CHF) = EPS (in €) x €/CHF average rate

	2023
Earnings per share EPS (in EUR)	10.07
EUR/CHF average rate	0.9718
Earnings per share EPS (in CHF)	9.79

EQUITY PER REGISTERED SHARE (IN CHF)

Equity per registered share (in CHF) = $\frac{\text{Equity in €} \times \text{€/CHF rate as at 12.31.}}{\text{Numbers of registered shares}}$

	2023
Equity (€ million)	1 045.1
EUR/CHF rate as at 12.31.	0.926
Equity (CHF million)	967.76
Amount of registered shares	12 448 962
Equity per registered share in CHF	75.32

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PRICE - EARNINGS RATIO (P/E RATIO)

P/E ratio = $\frac{\text{Share price at year-end}}{\text{EPS in CHF}}$

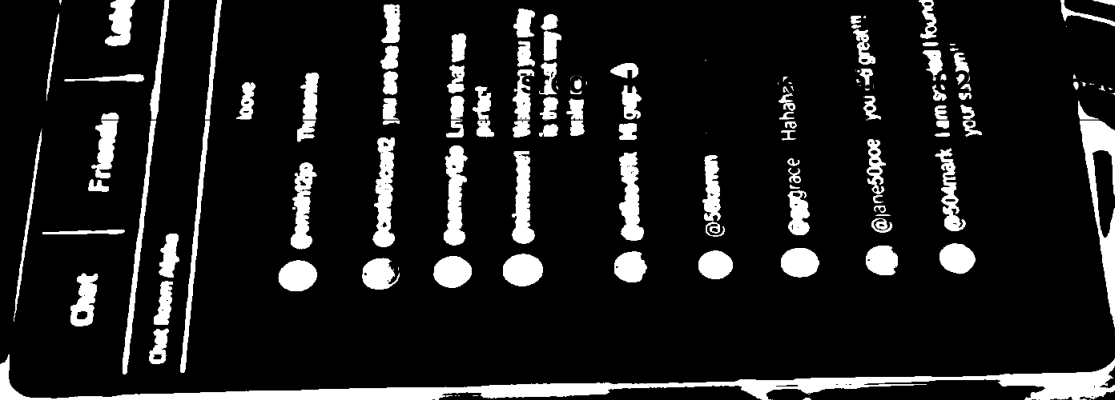
	2019	2020	2021	2022	2023
Price-earnings ratio (P/E ratio)	18.8	23.3	23.1	14.1	25.6

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GRI 2: GENERAL DISCLOSURES 2023

This report will also include CSRD disclosures. They will be highlighted throughout the document with the symbol **CSRD**.

1. The organization and its reporting practices

2-1: Organizational profile

The name of the organization is ALSO Holding AG. The headquarters are in Emmen, Switzerland.

ALSO Holding AG is the parent company of the ALSO Group, which directly or indirectly holds all other Group companies and associates. The shares of ALSO Holding AG have been listed on the SIX Swiss Exchange since 1986 (symbol: ALSN, valor symbol: 2 459 027, ISIN: CH0024590272). Its shareholders are private and institutional investors, including renowned pension funds. The principal shareholder is Special Distribution Holding GmbH (51.30 percent). We operate in 30 European countries with a physical presence and an additional 114 countries worldwide through our Platform-as-a-Service partners.

2-2: Entities included in the organization's sustainability reporting

This report contains information on the following entities: ALSO GmbH, ALSO Polska sp.z.o.o., ALSO Schweiz AG, ALSO Nederland A/S, Denmark, ALSO AS Norway, ALSO Sweden AB, ALSO Fra ALSO Finland Oy, ALSO Bulgaria EOOD, UAB ALSO Lietuva, ALSO SRL, SIA ALSO Latvia, ALSO Eesti OU, ALSO Croatia d.o.o. These entities started in 2020. In 2021 the following organization added: ALSO Austria GmbH, ALSO d.o.o. Slovenia, and ALSO S In the 2022 report, our newly acquired enterprise in Serbia and the operation of ALSO Cloud Spain were included; in 2023 ALSO Portugal are fully reporting for the first time. Companies acquired activities are included in the first full year of their membership of A Should any entities be disposed of their reporting will end with the date of their membership/existence.

Our **Financial report** includes financial statements of additional

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2-3: Reporting period, frequency, and contact point

The GRI reporting cycle is annual. Reporting periods for the financial and the sustainability reporting are the same. The content for this report ranges from 01.01.2023 to 31.12.2023, date of publication is 20. February 2024.

This is the second report submitted to GRI. Nevertheless, we had already included the vast majority of the GRI Disclosures in our previous reports.¹

If you have any questions regarding the sustainability reporting or the financial reporting, please contact:

ALSO Holding AG
 Beate Flamm
 Senior Vice President Sustainable Change
 📧 beate.flamm@also.com

2-4: Restatements of information

There have been no restatements of information report compared to last year's report.

CSRD BP-1 — General basis for preparation of the sustainability statements

ALSO Holding AG is committed to transparently communicating its sustainability performance through the preparation of sustainability statements. This information outlines the general basis for the preparation of these statements as per Disclosure Requirement BP-1.

(a) Consolidation Basis:

Our sustainability statements are prepared on a consolidated approach allows us to present a comprehensive overview of our sustainability performance by including the activities of all subsidiaries under the consolidation.

(b) Scope of Consolidation:

We confirm that the scope of consolidation for our sustainability statements is aligned with that of our financial statements. In certain cases, some subsidiaries may be exempted from the sustainability reporting, and such exemptions will be clearly communicated.

(c) Value Chain Coverage:

Our sustainability statements cover a great part of the value chain of ALSO Holding AG. This includes both upstream and downstream activities.

¹ https://www.also.com/sec/cms5/en_6000/6000_ir/reports-and-presentations/index.jsp

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(d) Use of Disclosure Exemptions:

We clarify whether we have opted to omit specific information related to intellectual property, know-how, or the results of innovation.

(e) Exemption from Impending Developments or Matters in Negotiation for undertakings in based in EU member states:

The undertaking is not based in an EU member state.

CSRD BP-2 – Disclosures in relation to specific circumstances

Time Horizons:

We adopt the definition of short-, medium-, and long-term time horizons as defined in ESRs 1, 6.4., 82.

Value Chain Estimation:

In cases where metrics include value chain data estimated using indirect sources, such as sector-average data or proxies, we identify the relevant metrics and explain the rationale and calculation method in the Annex section of the report.

Sources of Estimation and Outcome Uncertainty:

When significant estimation uncertainty or outcome uncertainty exists, we identify disclosed metrics with significant estimation uncertainty and disclose the estimation uncertainties, affecting factors, and assumptions.

Changes in Preparation or Presentation of Sustainability Information
In the event of changes compared to previous reporting periods, we disclose these changes, and provide reasons for them.

Reporting Errors in Prior Periods:

In the event of errors in prior periods, we will disclose a correction and information.

2 - 5: External assurance

CSRD GOV-4 – Statement on sustainability due diligence

An external audit of our sustainability reports has not been conducted.

We have, however, collaborated with the environmental consultant 'Circulant Future'. They have provided us with guidance on incorporating key metrics from the upcoming CSRD directive as part of an EU study.

In 2023 the ALSO Group was rated by Sustainalytics, ODN, and ERM for its ESG performance.

EcoVadis: Since its founding in 2007, EcoVadis has become the world's largest and most trusted provider of corporate sustainability assessments. ALSO Holding AG was awarded an EcoVadis commitment medal for our latest report.

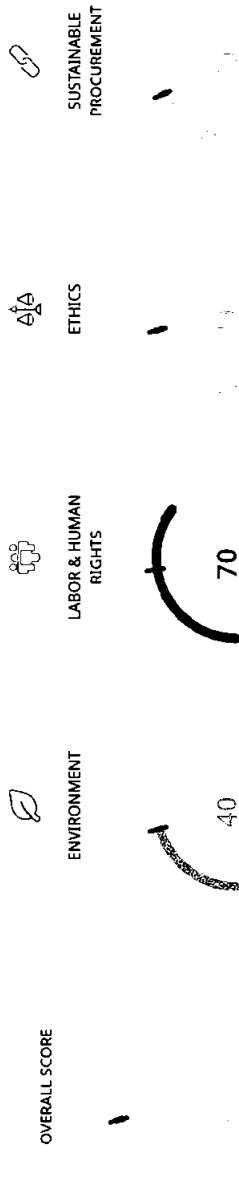
Rating EcoVadis

[View scorecard](#)

Scorecard Publication date: 11 Jan 2024



Congratulations!
Your company has been awarded a Commitment Badge in recognition of your sustainability achievement.
[Learn about the EcoVadis Medals Program](#)



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Carbon Disclosure Project: CDP is a not-for-profit charity running a global disclosure system focusing on environmental matters. ALSO received a C which is in the "Awareness" band. This corresponds to the average for the sector in which ALSO is mainly active.

Rating Carbon Disclosure Project

Fig. 27



Submitted

Non-publikt

2022

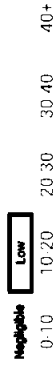
Climate Change 2022

Sustainalytics: Morningstar Sustainalytics is a leading independent corporate governance research, ratings, and analytics firm. ALSO Rating is 12.2, which means the company is exposed to "Low Risk" industry, ALSO performs at 91th of 653.

Rating Sustainalytics

ESG Risk Rating **CORE**

12.2 **LOW** **Risk**



Last Full Update: **Sep 26, 2023**

Last Update: **Sep 26, 2023**

Ranking

Industry Group (1st = lowest risk)

Technology Hardware

Universe

Global Universe

40+



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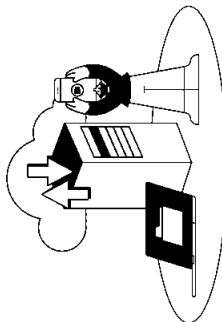
2. Activities and workers

2-6: Activities, value chain and other business relationships

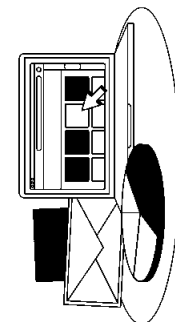
CSRD SBM-1 — Market position, strategy, business model(s) and value chain

After starting as a wholesaler of equipment for the ICT sector developed over the past thirteen years into a technology provider. We business models **Supply, Solutions** and **Service**, we cover the entire from the provisioning of hardware and software, consulting in arch installation of complex IT landscapes, IT-as-a-Service offerings via developing digital platforms e.g. for IoT, AI, or cybersecurity.

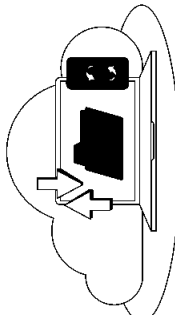
ALSO Services



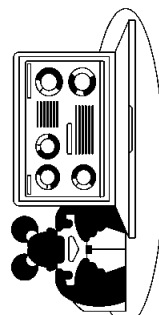
Delivery of Hard- and Software



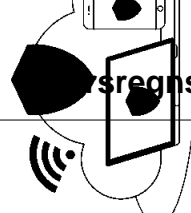
IT Solutions



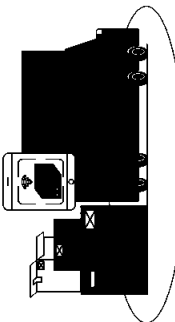
Cloud Marketplace



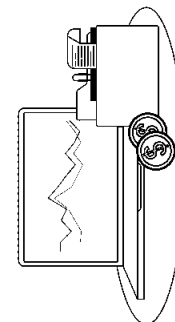
IoT, AI, Streaming, Gaming



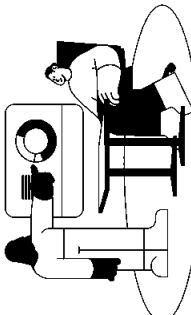
Cybersecurity



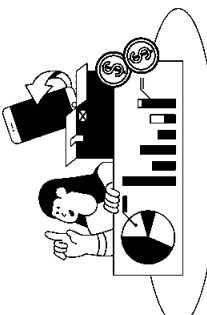
Logistical Services



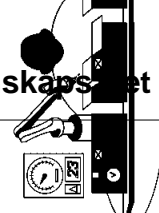
Financial Services



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As a technology provider, we sell and market about 244 000 stock-keeping units (SKUs) from more than 800 providers in about 1 540 product categories and sub-categories of hardware and software in approximately 14.5 million transactions each year.

The main upstream supply chain activities comprise the purchase of hardware, software, services, consumables, and equipment for use in operations or reselling to end customers, the purchase of parts for repairing and upgrading electronic equipment in our refurbishment business, the reverse logistics for products, transportation contracts, and collaboration with financial service providers and banks.

Our main downstream supply chain activities include sales and provisioning of hard- and software, as well as additional services. An increasingly large component of our activities, namely the cloud and platform business, takes the form of a 'virtual supply chain'.

We contractually commit our vendors to high standards of Corporate Social Responsibility, in particular to respect human rights (including a ban on forced and child labour and discrimination), environmental protection, and responsible sourcing of raw materials. They either sign our Supplier Code of Conduct or send us their own documentation showing their sustainable commitment.

We regularly audit our vendors on their sustainable commitment of production, compliance, sustainability, and human rights. In the period, we conducted an assessment of our Top 95 vendors (revealed by sending out a Supplier Code of Conduct and a questionnaire to an overview of their ESG engagement).

Changes in the supply chain: Both in the Supply area and in the digital platforms, ALSO has been able to attract several new vendors existing business relationships in 2023. The most important new AMD, META, Manage Engine, Alibaba, Libellium, and Iristick.

The established ecosystem enabled ALSO to provide hard- and software resellers throughout 2023 in all relevant product categories.

Further information can be found in the management report, which is published together with this publication.



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Region	2023			2022		
	Men	Women	Total	Men	Women	Total
Western Europe	1 447	857	2 304	1 344	827	2 171
Northern Europe	1 133	713	1 846	1 092	632	1 724

The figures shown do not match the figures in the annual report due to the different number of countries included.

2-7 b Number of employees by employment contract

Region	2023					
	Permanent			Temporary		
	Men	Women	Total	Men	Women	Total
Central Europe	1 373	808	2 181	74	49	123
Northern/Eastern Europe	1 067	672	1 739	66	41	107
			2 304			2 063
			1 846			1 582

The figures shown do not match the figures in the annual report due to the different number of countries included.

2-7 b Number of employees by employment type

Region	2023					
	Full time			Part time		
	Men	Women	Total	Men	Women	Total
Central Europe	1 318	577	1 895	129	280	409
Northern/Eastern Europe	1 028	594	1 622	105	119	224
			2 304			2 304
			1 846			1 531

The figures shown do not match the figures in the annual report due to the different number of countries included.

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The employee count is by head, values are taken from the company's HR system.

2 - 8: Workers who are not employees

CSRD S1-7 — Characteristics of non-employee workers in the undertaking's own workforce

There are areas, particularly in our warehouses, where due to large fluctuations in the volume of work additional workers are employed on a seasonal basis, for example during the back-to-school- or pre-Christmas sales. However, their share in relation to internal FTEs is only 12 percent on average. There were also no significant fluctuations in the breakdown of employees by employment contract, employment type, gender, and region.

The HR department uses a central ERP system on the basis of which the data was collected. In addition, local payroll systems were used as sources.

3. Governance

2 - 9: Governance structure and composition

CSRD GOV-1 — The role of the administrative, management and supervisory bodies

The **Board of Directors**, which may have a maximum of eight members, currently has six members. Except for Gustavo Möller-Hergt, who has been a member of Group Management since 2011, and a member and Chairman of the Board of Directors since March 13, 2014, the Board of Directors consists of non-executive members.

Board of Directors

Name	Nationality	Function	Member since
Gustavo Möller-Hergt	DE	President	2014
Walter P.J. Droege	DE	Vice President	2011
Frank Tanski	DE	Member	2011
Peter Athanas	CH	Member	2014
Ernest-W. Droege	DE	Member	2016
Thomas Fürer	CH	Member	2022

¹ 'Independence' refers to conditions that enable the members of the highest governance body to exercise judgment free from any external influence or conflicts of interest, which means a situation where an individual is not confronted with choosing between the requirements of their function in the organization and their other professional interests or responsibilities.

None of the members of the Board of Directors, except for Gustavo Möller-Hergt, has been part of the Group Management of ALSO Holding AG or of the ALSO Group in the three fiscal years preceding the year under review. A member of the Board of Directors may exercise a maximum of ten activities as a member of the highest management or directorial bodies of legal entities that are entered in the Commercial Register of the company of VegÜV to be so entered and are not controlled by the company. The duties of Directors shall ensure that such activities do not conflict with the duties to the ALSO Group. Functions in various legal entities that are controlled, or in entities in which this legal entity has a material (unconcerned) interest, are counted as one function.

The Board of Directors may delegate the preparation and execution of decisions to committees or to its individual members. The Board has appointed three standing committees: the Board Compensation Committee (BCC), the Board Nominations and Governance Committee (BNGC) and the Board Sustainability Committee (BSC).

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The Board of Directors appoints a standing BC from among its members. Normally, the BC consists of three members of the Board of Directors who have solid knowledge and extensive experience in the wholesale, financial, corporate governance, and risk control areas. The BC assists and supports the Board of Directors in the management of the ALSO Group at senior level and in the supervision of the individuals entrusted with running these companies.

The BC reports to the Board of Directors. The Chairman of the BC informs the Board of Directors about the BC's work and decisions at each ordinary board meeting. Exceptional events of major significance are communicated immediately to all members of the Board of Directors.

According to the law, the Board of Directors is responsible for the ultimate management and supervision of the Group. It has the inalienable and non-transferable responsibilities in accordance with Art. 716a, Paragraph 1, of the Swiss Code of Obligations. It can also take decisions on all matters that are not allocated to the Annual General Meeting by law or by the Articles of Incorporation.

In addition, the Board of Directors has delegated operational management of the company to Group Management. It is consisting of five persons: CEO, CFO, Senior Vice President Legal and HR, Chief Technology Officer, and Senior Vice President Sustainable Change. Operational management comprises the obligation to implement all necessary measures, particularly regarding personnel- and product-related issues, market orientation, monitoring the competition, sustainability, and planning for the future.

The Board of Directors and its committees periodically receive information in the form of Group reports relevant to their needs. These reports are also in depth at regular meetings that take place with the committees in

The Board Committee advises and supervises Group Management reporting and controlling processes to monitor its operating measures. ALSO Group has available a comprehensive electronic management information system (MIS).

External audit, internal audit and the compliance officers assist the Board of Directors in carrying out its controlling and supervisory duties.

Group Management defines the focal points of operating activities at business development on this basis. It pursues the strategic goals and other specifications and guidelines issued by the Board of Directors, doing so safeguards the interests of the entire ALSO Group as well as the interests of the Extended Group Management.

The Extended Group Management consists of the Chief Customer Officer (Managing Directors of the countries or regions), Senior Vice President (responsible for various functions such as IT, Consumption, Business Development, etc.) as well as those responsible for supporting the Customer Relationship Management or Business Intelligence). The Management Board actively participated in the development of the strategy and supported the preparation of this report. Sustainability measures are regularly discussed within the Extended Management Board to ensure cybersecurity, labour practices in the entities, and measures for efficient business practices.

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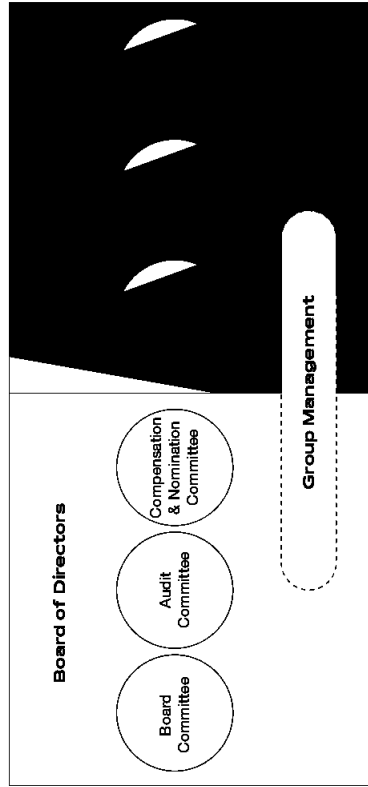
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Governance structure of the company

Fig. 30



Ernest-W. Droege: CEO or member of the Advisory Board of various subsidiaries within Droege Group AG, including Managing Director Droege Group Unternehmer-Beratung GmbH, Düsseldorf, Germany. Chairman of the Supervisory Board of Trenkwalder Group AG, Trenkwalder Beteiligungs GmbH and Trenkwalder Personalmanagement GmbH, all in Vienna, Austria; Deputy Chairman of the Supervisory Board of Trenkwalder Personaldienste GmbH, Munich, Germany. Chairman of the Advisory Board of Weltbild D2C Group GmbH, Augsburg, Germany. Member of the Supervisory Board of Innofact Aktiengesellschaft, Düsseldorf, Germany.

Gustavo Möller-Hergt: Member of the Advisory Board of Deutscher Musikverlag, Düsseldorf, Germany, and of the Board of Trustees of the Bamberg Symphony Orchestra, Bamberg, Germany.

Walter P.J. Droege is the majority shareholder of Droege Group AG (Group). Please see section 6.5 of the financial report for details on business relationships between the ALSO Group and the Droege Group. There are no other material business relationships between the members of Directors and ALSO Holding AG.

Currently, all members of the Board of Directors are male. 2023 Group Management and 26 percent of the Extended Group Management are female. Diversity is not limited to gender for us. Our board members have very different cultural and socio-economic backgrounds, including different generations, educations, and value systems. This is how we ensure diversity.

Should vacancies occur, the Board of Directors will consider candidates with female members, not least in view of future legal requirements for representation in the Board of Directors and Group Management. The main criterion for selection will be the professional suitability of the candidates. It was a joint and conscious decision to make the SVP Sustainable

Members of the Board of Directors with other significant positions:

Walter P. J. Droege: Member of the Supervisory Boards or member of the Advisory Boards of various subsidiaries within the Droege Group AG, Düsseldorf, Germany; Member of the Supervisory Board of Trenkwalder Group AG and of Trenkwalder Beteiligungs GmbH, both in Vienna, Austria; Member of the Advisory Board of Weltbild D2C Group GmbH, Augsburg, Germany; Member of the Advisory Board of Coroplast Fritz Müller GmbH & Co.KG, Wuppertal, Germany.

Peter Athanas: Member of the Board of Directors of KONITVA AG, Zurich, Switzerland; Council member of the Werner Siemens Foundation, Zug, Switzerland. Emeritus of National and International Tax Law at the University of St. Gallen, Switzerland. Member of the Foundation Board of the Swiss Study Foundation, Zurich, Switzerland.

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member of Group Management, as sustainable profitable growth is the most important strategic objective of the company.

ESRD SBM-2 – Interests and views of stakeholders

In 2022, the Annual General Meeting decided to implement an ESG Committee for Sustainability (ESGC). The ESGC is led by a member of the Board of Directors, all other members are external advisors. The Board selected ESG experts from among its main stakeholders. Current members are:

Virginie LeBarbu, Director Sustainability at Lenovo;

Keijo Tauliamäkki, Teliagroup;

Julia Wittenburg, Sustainability, Head of Active Ownership from Bank

J. Safra Sarasin Ltd. Zurich;

Prof. Dr. Sabrina Scheidler, Professor at FH Dortmund, Germany,

renowned expert in the area of Corporate Social Responsibility;

Henning Ohlsson, Director Sustainability Epsos Europe, Managing

Director Epsos Deutschland GmbH until 31.12.2023.

In addition, the SVP Sustainable Change is a member of the ESGC.

2-10: Nomination and selection of the highest governance body

The members of the Board of Directors are elected individually by the Annual General Meeting for a term of office of one year and can be re-elected. The Chairman of the Board of Directors is also elected by the Annual General Meeting for a period of office of one year. There is no limit on the term in office.

The Board of Directors has decided that, as a rule, members should retire at the Annual General Meeting held to approve the Annual Report for the fiscal year

in which they reach the age of 70. In exceptional cases, the Board may decide to waive this rule.

2-11: Chair of the highest governance body

At ALSO, the positions of Chairman of the Board of Directors and CEO jointly by Gustavo Möller-Hergt. The main reason for this is the difference between the tasks of the Board of Directors in Swiss Supervisory Board in Anglo-Saxon law. According to Swiss law of Directors is the top management body of a company. We act regulations of the country in which we are based. They cannot be as we see fit or, dubbed 'best practice', exported.

The balance of influence between the Board of Directors and Group Management is safeguarded by three committees that have been established. The Chairman of the Board of Directors is not a member and the members representatives of the main shareholder. In 2015, the "Lead Director" was introduced as part of an amendment of the Organizational Regulations. The Lead Director is responsible for chairing the meetings of the Directors – or, on a case-by-case basis, only individual board members – in the event of a conflict of interest of the Chairman. He may convene and chair the meetings independently.

2-12: Role of the highest governance body in overseeing the management of impacts

ALSO Group's purpose is to "improve the quality of life for all through This purpose has been developed in discussions held at the Board level. Based on the organization's purpose, its MORE (Maintain, Improve, Optimize) processes | Reinvent business models | Enhance reaction strategy has been established more than ten years ago and is in

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since. Its main goal is sustainable profitable growth, making sustainability an integral part of the company's development. The Chairman as well as Group Management were and are also actively involved in the development of the sustainability strategy LESS and the definition of goals and KPIs based on this strategy.

At ALSO organizing risk management is the responsibility of Internal Audit. The principles of the risk management system are defined in the risk management manual of ALSO Group. Risks are identified on the basis of analytical studies or by way of reports. A defined group of risk officers (e.g. Group Management, Senior Vice Presidents, Chief Customer Officers, Center of Competence Heads, employees with functional responsibility) identify and assess risks and report them to Internal Audit. Employees can also report identified risks to Internal Audit. To identify risks, Internal Audit uses modern technology-based tools for analytical studies, which increase objectivity, effectiveness, and efficiency.

Internal Audit prepares an annual report for the Audit Committee that contains a summary of the individual risks and provides information at short notice when necessary. The Board of Directors is also informed about the risk structure on an annual basis.

The ESG Committee, the implementation of which was an initiative of the Board of Directors, advises the Board of Directors on corporate governance and sustainability issues and supports it in implementing ethical, social, and environmental measures. The preparation of the annual ESG report is supported by the ESG Committee. Meetings are held as often as business requires. Possible recommendations are delivered to the Board of Directors via the chairman of the committee bi-annually, following its meetings.

The Board of Directors maintains continuous dialog with Group Management and the members of the Extended Group Management with regard to its values, and strategy. At an annual strategy meeting, held last in September, the company's goals, strategies, and their level of achievement are discussed by the Board of Directors and adjusted if necessary.

Regarding the economic side, budget is allocated in a bottom-up process. countries/functional managers are responsible for developing and presenting requirements, which are then evaluated with Group Management and approved in full by the Board of Directors.

Talks are held with all members of the Extended Group Management to review target attainment and set new targets.

2 - 13: Delegation of responsibility for managing risks

The Board of Directors has issued Organizational and Operational Rules. Responsibility is clearly regulated. On this basis, Group Management is responsible according Organizational and Operational Rules for each Group. For economic, environmental, and social topics as well as **governance**, responsibility lies with the managing directors of the companies as operating units.

Senior executives are in constant exchange with Group Management on ESG topics as well as the performance of the company. Group Management reports to the Board of Directors in all Board Meetings.

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2-14: Role of the highest governance body in sustainability reporting

CSRD **GOV-2 — Information provided to and sustainability matters addressed by the undertaking's administrative, management and supervisory bodies**

ESG is incorporated directly into the Group Management at ALSO. Overall responsibility for sustainability lies with the CEO and Chairman of the Board of Directors, the SVP Sustainable Change is also a member of the Group Management. Starting in 2024, the Sustainability Report is sent to the Chairman of the Board, the Group Management Board, and the Annual General Meeting for review and approval.

2-15: Conflicts of interest

At ALSO, the positions of Chairman of the Board of Directors and CEO are held jointly. The balance of influence between the Board of Directors and Group Management is safeguarded by three committees that have been established, of which the Chairman of the Board of Directors is not a member and the membership of representatives of the main shareholder. In 2015, the "Lead Director" concept was introduced as part of an amendment to the Organizational Regulations. The Lead Director is in particular responsible for chairing the meetings of the Board of Directors — or, on a case-by-case basis, only individual agenda items — in the event of a conflict of interest of the Chairman. He may convene meetings independently.

To avoid conflicts of interest with the main shareholder, all contracts with its associated companies require the prior approval of the Board of Directors, with the representatives of the main shareholder abstaining.

A member of the Board of Directors may exercise a maximum of ten activities as a member of the highest management or directorial bodies of legal entities that are entered in the Commercial Register or require of VegüV to be so entered, and are not controlled by the company of Directors shall ensure that such activities do not conflict with the duties to the ALSO Group. Functions in various legal entities that are controlled, or in entities in which this legal entity has a material (unclear) interest, are counted as one function.

There are no cross-shareholdings with suppliers or other stakeholders.

The principal shareholder is Special Distribution Holding GmbH (51.1%).

2-16: Communication of critical concerns

Any critical concerns in relation to ALSO's actions can be communicated to the Ombudsman at any time. His contact details are accessible via ombudsman@www.also.com. The Ombudsman is an independent external authority available for employees, customers, and the General Public to report to the ALSO Code of Conduct. The Ombudsman has a professional duty of confidentiality and will follow up tip-offs anonymously if desired. The Ombudsman is passed on to ALSO only after consultation with the main shareholder. At the same time, ALSO complies with the legal requirements applicable in the countries for whistleblower protection.

The legal and ethical conduct of the employees in day-to-day operations is ensured by way of a compliance management system. The establishment of a compliance regulations for the entire ALSO Group, help to prevent and monitor compliance, and sanctions violations.

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Any critical concerns are communicated to the Board of Directors during their regular meetings by the SVP Legal and HR on behalf of the Ombudsman.

During the reporting period, there had been no critical concerns which have been reported to the Ombudsman.

2-17: Collective knowledge of the highest governance body

ALSO's Board of Directors has a multitude of academic knowledge and degrees, which is an indicator of their general expertise including economic, environmental, and social topics. Group Management keeps the Board informed about the latest legislative requirements and/or stakeholder expectations on a bi-annual basis. Detailed information on the background of the Board of Directors can be found in the Corporate Governance Report, which is part of this publication.

2-18: Evaluation of the performance of the highest governance body

The Board of Directors regularly conducts self-evaluations of its working methods and efficiency. The Chair of the Board maintains regular contact with the Board members between meetings as part of the Board's work and its evaluation process. Among other things, this evaluation covers working methods, the working climate, wishes, and the main focus of the Board's work. It also addresses access to and the need for specialist expertise within the Board.

The evaluation of the company at the Annual General Meeting serves as the final authority for monitoring the Board of Directors' performance.

2-19: Remuneration policies

CSRD GOV-3 — Integration of sustainability-related performance incentive schemes

The members of the Board of Directors receive a fixed fee for their no performance-related payment.

The Chairman and members of committees of the Board of Directors receive an additional fixed fee for the performance of these functions.

The members of Group Management receive compensation consisting of fixed and performance-related (variable) components. Statutory rules govern the principles of the performance-related (variable) components can be found in Paragraph 3 of the **Articles of Incorporation**.

The fixed components consist of a monthly salary and, in some cases, a vehicle allowance, a company car, or flat-rate representation expenses. Fringe benefits may also be provided.

The variable compensation depends on business success and is paid as a cash bonus. Variable compensation includes a short-term and a long-term component and is structured as follows:

Short-term, variable compensation:

For the CEO and CFO, short-term, variable compensation (bonus) is determined entirely on the combined target values of EBT and EBITDA as defined in the Board of Directors. If the targets are met, the bonus is calculated as a progressively increasing percentage of the attained EBITDA, which is advanced by the Board of Directors.

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For a member of the Group Management, the short-term variable compensation depends entirely on predefined combined target values from Group and area EBT. If these targets are attained, the bonus is calculated according to a predefined, fixed percentage of the achieved area EBT.

For two other members of the Group Management, the bonus is dependent on the achievement of target values from Group EBT and predefined qualitative targets. If the targets are attained, the bonus is calculated according to a predefined, fixed percentage of the achieved Group EBT.

Long-term, variable compensation:

There was no long-term incentive in place during 2023. During the course of 2024, a new long-term incentive is expected to be agreed with members of Group Management.

In the case of exceptional non-recurring events (e.g. acquisitions) that are not the responsibility of Group Management, the Board of Directors may, at its own discretion, adjust the parameters on which the calculation of variable compensation is based.

For exceptional performance, in addition to the target bonus, the Board of Directors may, at its own discretion, award a special bonus, which is reported under "Cash bonus (gross)" in the Compensation Report.

As per art. 25 par. 1 of the Articles of Association, no equity securities, conversion rights, or options are allocated to members of the Board of Directors or Group Management.

In addition to the actual remuneration for services rendered, which includes wages, salaries, and bonuses, personnel expenses also include personnel costs and social security contributions. Premiums for years are also recognized as personnel expenses over the underlying period and accrued accordingly.

There are no retirement benefits paid to members of the Board of Directors.

The employee post-employment benefit plans of the ALSO Group are subject to the legal requirements of the respective countries. There are defined benefit plans in Germany, Netherlands, Italy, Austria, Slovenia, and Switzerland. The defined benefit plan in Switzerland (ALSO pension fund) covers 88.5 percent (previous year: 85.5 percent) of plan assets and 87.7 percent (previous year: 83.6 percent) of the present value of the expected obligations of the Group.

Defined contribution plans are post-employment plans under which the employer makes fixed contributions to a separate fund and is neither legally obliged to make further contributions.

In the case of defined benefit pension plans, the costs of providing the pension benefits, as well as the required provisions, are defined actuarially using the credit method. In the case of plans that provide higher benefits in later years (backloading), the benefits that can be acquired are allocated to net liability, excluding future employee-funded benefit components. The net liability is to some extent backed with assets that are managed by a funded benefit plans.

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A surplus in a defined benefit plan is only recognized to the amount of the future economic benefits that are available in the form of contribution reductions or repayments, taking into account the upper limit for the asset (asset ceiling). A defined benefit obligation is fully recognized as a provision.

Pension costs are composed of three elements:

Service costs, which are part of personnel expenses, consist of current service costs, past service costs, and gains/losses from plan settlements; Net interest, which is recorded in the financial result, is determined by applying the discount rate to the net defined benefit liability, or net defined benefit asset at the beginning of the year; Gains and losses resulting from actuarial remeasurement, which are immediately recognized in other comprehensive income as remeasurements of employee benefits. Remeasurements of employee benefits are not recycled through the income statement at any later point in time.

At the time of the reporting period, the performance of members of our administrative, management, and supervisory bodies is not assessed against specific sustainability-related targets or impacts. Sustainability-related performance metrics are not considered performance benchmarks or included in our remuneration policies.

2-20: Process to determine remuneration

Responsibilities for compensation-related decisions are governed by the **Articles of Incorporation**, the Organizational Regulations and the of the Compensation and Nomination Committee of ALSO Holding.

The Compensation and Nomination Committee prepares all relevant proposals of the Board of Directors related to the compensation of the members of the Board of Directors and Group Management. They also submit proposals to the Board of Directors regarding the type and amount of the annual compensation for the members of the Board of Directors and Group Management and their fringe benefits and the stipulations of their employment contracts.

Additionally, the Compensation and Nomination Committee can submit proposals to the Board of Directors for amendments to the compensation system.

The definitive compensation is determined by the Board of Directors to the approval of the Annual General Meeting. As a rule, the effective compensation is determined at the proposal of the Compensation and Nomination Committee in the first quarter of the following year. The executive members of the Board of Directors are excluded from voting rights when their compensation is determined. In the reporting year, no external consultants were engaged.

The ultimate governing body of the Company limited by shares is the Annual General Meeting of the shareholders. Their powers include approving the financial statements, deciding on the appropriation of the retained earnings, determining dividend and profit shares, and granting the approval of the compensation of the Board of Directors and Group Management.

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At the Annual General Meeting on March 17, 2023, shareholders approved a maximum fixed total compensation of CHF 0.9 million to the Board of Directors for the fiscal year 2023. A maximum fixed total compensation of EUR 2.3 million and a maximum variable total compensation of EUR 6.8 million were approved for the members of the Group Management Board.

2-21: Annual total compensation ratio

CSRD S1-16 – Compensation indicators

The ratio of the annual remuneration of the highest-paid of the highest-paid employee to the average of all employees is in line with the market in the respective countries but can vary considerably between countries depending on the market spread. Providing information at the level of individual countries is not possible. For more information please refer to the [Compensation report](#).

4. Strategy, policies, and practices

2-22: Statement on sustainable development strategy

CSRD SBM-1 – Market position, strategy, business model(s) and value chain

Statement from the CEO and Chairman of the Board of Directors:

Dear Stakeholders,

This is the fourth separate ESG report that we have published. And it shows that our original approach of integrating the achievements of our commitment to sustainability into the Annual Report was the right one.

Legislation in Switzerland now requires extensive reporting on the ESG. With this combined annual and sustainability report, we are returning to our original approach. With this combined annual and sustainability report, we are returning to our initial approach.

Our commitment to the UN Global Compact and the consistent application of the GRI standards are also evidence of our long-standing leadership in ESG.

The past year was characterised by significant progress in initiatives. The ALSO Group conducted a comprehensive climate risk and opportunity analysis to identify potential supply chain vulnerabilities and sustainable investment opportunities. This initiative is critical to our long-term strategic decisions.

Our ESG management system has been significantly improved to cover key areas such as emissions, waste management and social justice. A system is critical to continuously improving our sustainability performance. E-learning programmes on ESG topics have been developed and made available to all ALSO employees to increase their awareness and commitment.

In the area of supply chain management, we have refined our evaluation mechanisms to foster an environment in which we can ensure compliance with sustainability standards along the supply chain. And our partnership with one of the most sustainable logistics providers in the Nordics underlines our commitment to improving efficiency and reducing transport emissions.

In Switzerland, we have taken a major step in our packaging strategy by significantly reducing our material consumption and carbon emissions. Marketing initiatives have been restructured to emphasise the

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and benefits of sustainable IT products and steer resellers and consumers towards environmentally responsible choices.

The possibilities of Artificial Intelligence (AI) to support ecological change and transparency are far-reaching. AI offers the potential to optimise resource management, reduce waste and facilitate the transparent exchange of ESG metrics. Most importantly, AI can make work faster and more efficient, compensate for labour shortages and greatly reduce the workload of the existing workforce.

ALSO is at the forefront of harnessing AI ourselves and making it available to our resellers and end customers to increase efficiency and provide SMBs with the necessary tools and knowledge to democratise access to this transformative technology.

Yes, we are facing major challenges — but at the same time, IT technology is giving us more and more opportunities to meet these challenges. Improving the quality of life for all through technology — that is our purpose and that is the promise we make to all our stakeholders.

Gustavo Möller-Hergt
CEO and Chairman of the Board of Directors of ALSO Holding AG

2-23: Policy commitments

CSRD G1-1 — Corporate culture and business conduct policies

CSRD S4-1 — Policies related to consumers and end-users

Through the ALSO ecosystem, we have access to all market participants: vendors, resellers, retailers and e-tailers, value-add resellers, SMBs, and indirectly, end users. For us, responsible corporate management means

growing profitably, acting ethically, and improving people's quality of technology. This purpose is the foundation of our corporate ethics, and our commercial activities.

Furthermore, we consider it as our responsibility to ensure sound practices across our value chain. We acknowledge the complexity of supply chain and the shared risks we face. In this light and to our commitment to enhancing sustainable business practices in the industry, we have drafted a Code of Conduct for ALSO, which has been approved by the Board of Directors and is communicated in regular training courses. Accessible on [ALSO's website](#).

One important aspect of our commitment to human and labour membership in the UN Global Compact, which we joined in 2019, is constantly striving to improve our performance in this area. **progress**

Risk management in Corporate Governance:

ALSO pursues a coordinated and systematic approach to identify risks affecting both the Group as a whole and individual Group entities. We categorize operational risks, market risks, financial risks, tax risks, the supply chain, environmental risks, and other risks separately, based on their probability of occurrence and potential impact. The resulting risk matrix, Group Management develops a catalog of measures for preventing and/or mitigating potential losses. The risk matrix is regularly presented to the Audit Committee and subsequently to the Board of Directors for assessment and approval, with ongoing monitoring and implementation.

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Moreover, the Board of Directors and the Audit Committee are supported by the ALSO Group Internal Audit. The Internal Audit has an unrestricted right to demand information and examine the records of all Group companies and departments. It reports to the Audit Committee. In addition, after consultation with the Audit Committee, Group Management may ask the Internal Audit to carry out special investigations beyond its regular scope. The annual plan for internal audit is approved by the Audit Committee. The Head of Internal Audit submits a report to the Board of Directors for approval. The Head of Internal Audit discusses this with the Head of Internal Audit and takes any necessary measures or proposes them to the Board of Directors for approval. The Head of Internal Audit attended two Audit Committee meetings in the year under review.

Corporate Due Diligence Obligations in Supply Chains:

ALSO seeks not only to fulfill its legal obligations but also to raise awareness and promote sustainable change throughout the supply chain concerning human and labour rights and environmental issues. At ALSO, we have started to engage in a dialogue with our suppliers and customers for this purpose. A Supplier Code of Conduct has been developed and initially sent to our 95 most important vendors based on revenue, together with a comprehensive questionnaire covering all ESG aspects. The responses have been evaluated by ALSO's Sustainable Change department and followed up in individual discussions as required. In parallel, we have started to work with our resellers, providing them with our Ecovadis and CDP reports, answering their due diligence questions, and helping them obtain information on the environmental footprint at the product level (Product Carbon Footprint).

The newly established Sustainability Committee and its international experts also support us in ensuring due diligence and the appropriate management of ESG risks.

2-24: Embedding policy commitments

The Internal Audit has an unrestricted right to demand information and examine the records of all Group companies and departments. It reports to the Audit Committee. In addition, after consultation with the Audit Committee, Group Management may ask the Internal Audit to carry out special investigations beyond its regular scope. The annual plan for internal audit is approved by the Audit Committee. The Head of Internal Audit submits a report to the Board of Directors for approval. The Head of Internal Audit discusses this with the Head of Internal Audit and takes any necessary measures or proposes them to the Board of Directors for approval. The Head of Internal Audit attended two Audit Committee meetings in the year under review.

Additionally, our Code of Conduct is communicated in regular training courses.

Further explanations can be found under [2-25](#) and [2-26](#).

2-25: Processes to remediate negative impacts

CSRD **GOV-5 – Risk management and internal controls over sustainability reporting**

CSRD **S1-3 – Processes to remediate negative impacts and concerns own workers to raise concerns**

A risk analysis, including economic, environmental, and social issues continuously through data analytics, process mining, and robot automation. This practice has been in place since 2015. For recommendations of the Task Force on Climate-related Financial Disclosures (TCFD report).

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Risk management in corporate governance:

ALSO pursues a coordinated and systematic approach to risk management and controlling to identify and evaluate risks affecting the Group as a whole and individual Group companies. Operational risks, market risks, financial risks, tax risks, and other risks are recorded separately and classified based on their probability of occurrence and potential impact. Based on the resulting risk matrix, Group Management develops a catalog of suitable measures for preventing and/or mitigating potential losses. The risk matrix is regularly presented to the Audit Committee and subsequently to the Board of Directors for assessment and approval, with continued monitoring of the implementation of these measures.

All employees of the ALSO Group are entitled to a safe and equitable working environment where everyone is treated with respect and following our social values and commitment. We strongly encourage our employees and managers to follow our open-door policy and resolve work-related issues and disagreements through informal, open, and straightforward dialogue. At the same time, employees as well as all other stakeholders have the option to approach the Ombudsman regarding possible violations of human rights.

2-26: Mechanisms for seeking advice and raising concerns

CSRD S1-3 — Processes to remediate negative impacts and concerns for own workers to raise concerns

The legal and ethical conduct of the employees in day-to-day business through a compliance management system. This system establishes compliance regulations for the entire ALSO Group, helps prevent monitors compliance, and sanctions violations.

The central document for these regulations is the Code of Conduct binding for all employees and managers at all levels of the Group.

The Compliance organization is headed by the Group Compliance Officer who reports directly to the Audit Committee. He is assisted by five Local Compliance Officers, who, in turn, coordinate the work of the Local Officers in each national organization.

Any ethical concerns concerning ALSO's actions can be communicated to the Ombudsman at any time. Contact details for the ombudsman can be found on the website www.also.com. The Ombudsman is available as an external contact for employees and third parties to report violations of Code of Conduct. The Ombudsman has a professional duty of confidentiality and will follow up tip-offs anonymously if desired. The information provided to ALSO only after consultation with the whistleblower. At the same time, ALSO complies with the legal requirements applicable in each of the countries for whistleblower protection.



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2-27: Compliance with laws and regulations

There have been no instances of non-compliance with laws and regulations during the reporting period. If there are any risks arising from legal disputes and proceedings, we report on these in the [Risk report](#).

2-28: Membership associations

ALSO is a member of the German industry association Bitkom ("Bundesverband Informationswirtschaft, Telekommunikation und neue Medien") and the French "Syndicat des Grossistes Informatiques."

5. Stakeholder engagement

2-29: Approach to stakeholder engagement

CSRD S2-2 — Processes for engaging with value chain workers about impacts

Our stakeholders are the following:

- Shareholders and investors
- Vendors
- Resellers
- Employees
- Employee representatives
- Local communities and authorities
- Suppliers

We include all stakeholder groups with which we cooperate directly in the supply and value chain, as well as those that are directly affected by our business activities. With our most important vendors, for more than 80 percent of our business, we hold regular quarterly

During 2022 we established a procedure for reaching out to our vendors asking them to sign our Supplier's Code of Conduct and Sustainability Questionnaire based on the Responsible Business Alliance [questionnaire](#). In 2023 we developed a process for the automation and documentation of this questionnaire. It classified the vendors into risk categories according to their answers.

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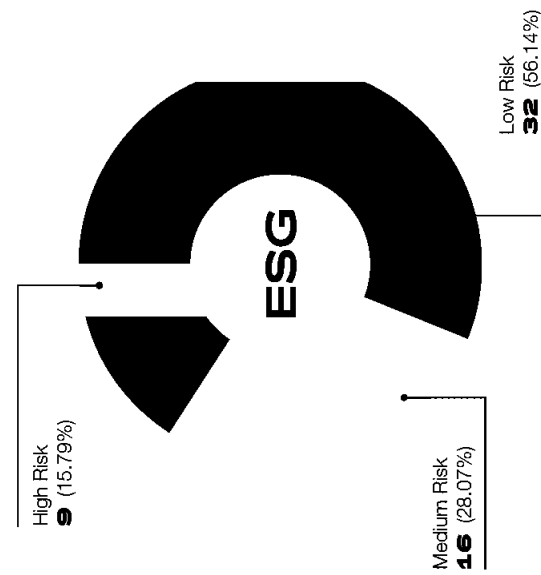
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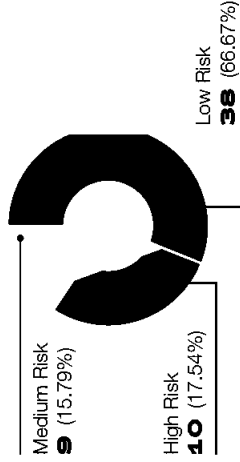
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2023 the questionnaire has been sent to 95 vendors, with responses received from 56. Unfortunately, 39 vendors have not responded despite repeated requests. The categorization of the responding vendors is as follows:

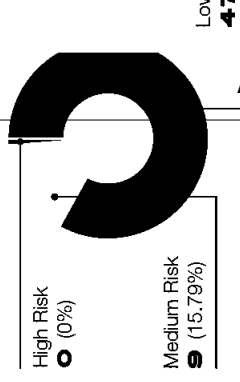
Risk Rating



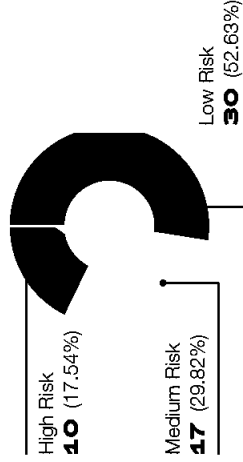
Social



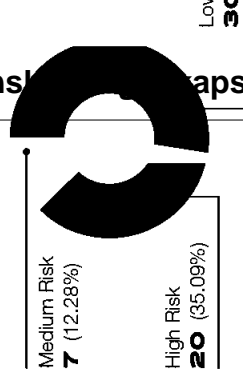
Governance



Environment



Sourcing



We have been in touch with all vendors that were classified as “high-risk” to discuss potential improvements and explore ways we can support them. In preparation for 2024, we have already begun identifying the persons responsible for ESG within more of our vendors’ organizations.

ALSO’s reports for the Carbon Disclosure Project and Ecovadis are available to all of our stakeholders on request.

Since late 2021 we have been an active member of the Lenovo 360 Circle, dedicated to improving sustainability within the ICT channel.

2 - 30: Collective bargaining agreements

ESRD S1-8 – Collective bargaining coverage and social dialogue

The Code of Conduct reaffirms the right to freedom of association and collective bargaining following applicable rights and regulations, both for all employees of ALSO and for our business partners.

None of our employees are covered by collective bargaining agreements, all contracts are negotiated individually with the employees based on the legal requirements of each respective country.

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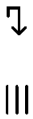
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Assessment process for Double Materiality

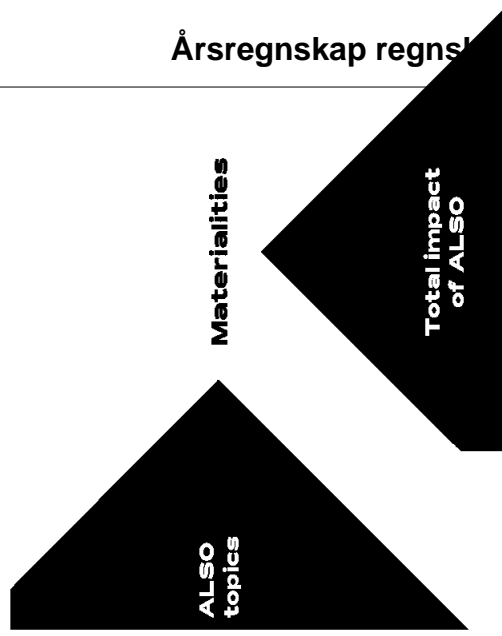
3-1: Verfahren zur Bestimmung wesentlicher Themen

CSRD SBM-2 — Interests and views of stakeholders

CSRD IRO-1 — Description of the processes to identify and assess material impacts, risks and opportunities

Our business activities impact the lives of many people, both professionally and personally. For this reason, dialog with our stakeholders is an important factor in developing and improving our sustainable performance. Our goal is to establish and permanently maintain trust.

To identify the social, economic, and environmental topics that are most relevant to our stakeholders and our long-term business success, we conducted an extensive double materiality analysis in 2023. We developed a questionnaire that asked our stakeholders for a prioritization of topics in the environmental, social, and governance areas, along with input on specific areas regarding Human Rights, Community Engagement, and other topics. This questionnaire was based on the ESRS list of sector-agnostic sustainability matters that organizations should consider in their materiality assessment as well as matters specific to ALSO and its business models. It requested stakeholders to evaluate the matters considered relevant in terms of both the impact the organization has on them as well as the risks and opportunities they present.





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These were the topics identified in this process:

ENVIRONMENTAL TOPICS

Climate Change: Long-term shifts in temperatures and weather patterns.

GHG Emissions: Group of gases contributing to global warming and climate change.

Energy Consumption: Amount of energy used by the organization.

Waste: Product or substance that is no longer suited for its intended use.

Pollution of Air, Water, Soil: Release of detrimental substances into the environment.

Water Consumption: Process of taking water from a source.

Biodiversity and Ecosystems: Variety of ecosystems and species in a particular habitat.

Circular Economy: System in which materials are never wasted, and nature is regenerated.

IT-based innovations enabling companies to improve their

ESG performance: IT with the potential to change the way we approach and address global challenges.

Conflict Minerals: Mining of minerals e.g. tin or tantalum in conflict areas.

SOCIAL TOPICS

Rights of Workers in the Value Chain: Impacts on value chain workers caused or contributed to by our company.

Employee Benefits: Added perks given to employees beyond their normal wages or salaries.

Employee Rights (Freedom of Association/Collective Bargaining): Freedom of workers to join or form labor unions and engage in bargaining.

Equality and Diversity: Fair treatment and opportunity for all. **Health & Safety:** Laws, rules, and principles that are intended to protect people safe from injury or disease at work.

Economic Growth and Decent Work: Increase of turnover of and services, accompanied by opportunities of employment that are free from, fairness, and security.

Job opportunities and training for young people: Training to promote sustainable enterprises and to create more and better jobs.

Collaboration with Communities: Collaboration, coordination and cooperation with local communities.

GOVERNANCE TOPICS

Transparent Business Practices: Visibility and accessibility of information, particularly related to business practices.

Customer Privacy, Data Protection, Cybersecurity: Protecting customer data and networks as well as on-prem or off-prem computer systems.

Partnerships with Business Partners to reach ESG Goals: Relationships and arrangements with parties external to our organization to reach ESG Goals.

Each of the following stakeholder groups contributed to the analysis, with at least two participants from each group being interviewed:

- Vendors
- Resellers (customers)
- Shareholders and analysts
- Financial Institutions
- Employees and members of the Workers' Council
- Local communities in which ALSO has a significant presence

Before commencing the interviews, we categorized each stakeholder of three groups based on the strength of our business relationship and their overall knowledge of ESG topics. This categorization was based on weighing their input in our analysis. Stakeholders with the highest business relationship with us and/or the most ESG knowledge had a weight of 3, while stakeholders with the least business relationship strength had a weight of 1. As the ranking of ALSO itself is a function of the knowledge received in the analysis, we have assigned it a weight of 4 to adequately reflect the company's perspective.

We requested them to rank the topics shown above by their relevance in relation to ALSO, with a ranking scale of 1 being the most relevant to 10 being the least relevant. Of the total of 21 topics, 11 fell below the predefined threshold for a topic to be considered material. Although we recognize the importance of all the topics listed, our limited resources do not allow us to focus on the eleven that were not rated.

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3-2 List of material topics

CSRD IRO-2 – Disclosure Requirements in ESRs covered by the undertaking’s sustainability statements

The aggregated results led to this list of material topics:

ALSO Materialities

Total Impact of Society (Financial Materiality)	Total Impact of ALSO (Impact Materiality)	Total Combined
Circular Economy	GHG Emissions	Circular Economy
Customer Privacy, Data protection, Cybersecurity	IT-based innovations enabling companies to improve their ESG performance	GHG Emissions
Economic Growth and Decent Work	Circular Economy	IT-based innovations enabling companies to improve their ESG performance
IT-based innovations enabling companies to improve their ESG performance	Energy Consumption	Energy Consumption
Energy Consumption	Waste	Customer Privacy, Data protection, Cybersecurity
GHG Emissions	Customer Privacy, Data protection, Cybersecurity	Economic Growth and Decent Work
Climate Change	Transparent Business Practices	Climate Change
Job opportunities and training for young people	Partnerships with Business Partners to reach ESG Goals	Transparent Business Practices
Transparent Business Practices	Climate Change	Waste
Waste	Economic Growth and Decent Work	Job opportunities and training for young people

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Topics that were not ranked as material, but on which we nevertheless report and take any necessary measures, are as follows:

- Water consumption
- Conflict Minerals
- Rights of workers in the value chain
- Employee benefits
- Employee rights
- Equality and diversity
- Health and Safety
- Collaboration with communities
- Partnership with business partners to reach ESG goals

The following topics are out of scope for ALSO and we do not report on them:

Biodiversity and ecosystems: While we acknowledge the impact of our operations on this topic, most of this impact is indirect.

Pollution of air, water, soil: Most of ALSO's negative impact is covered by GHG emissions.

Indigenous rights: ALSO is not active in any countries or regions where the rights of indigenous people are endangered.

Local communities: ALSO sites do not entail special risks for local communities or have adverse effects on the neighborhoods.

Politics: No support is given to political parties or politicians; we do not see this as an actionable topic.

Assessment of the health and safety impacts of product categories: There were no incidents, we don't see this as an actionable topic.

Incidents of non-compliance concerning the health and safety of products and services: There were no incidents, we don't see this as an actionable topic.

Incidents of non-compliance concerning product and service and labeling: There were no incidents, we don't see this as an actionable topic.

Incidents of non-compliance concerning marketing communication: There were no incidents, we don't see this as an actionable topic.

Taxes: As part of its reporting, ALSO Holding AG provides information on income taxes in its Annual Report. Further discussion on the topic is not considered to be material.

The relevant Sustainable Development Goals (SDGs) ALSO we are reporting on during earlier stakeholder dialogues.

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Sustainable Development Goals

3-3 Management of material topics

- CSRD SBM-3** — Material impacts, risks, and opportunities and their interaction with strategy and business model(s)
- CSRD E1-1** — Transition plan for climate change mitigation
- CSRD E1-2** — Policies related to climate change mitigation and adaptation
- CSRD E1-9** — Potential financial effects from material physical and transition risks and potential climate-related opportunities
- CSRD E5-1** — Policies related to resource use and circular economy

To effectively organize and manage the impact of ALSO, along with risks and opportunities, we have established an impact table. Actual impacts that have already occurred, while potential impacts are those that have not yet occurred. These impacts include both negative and positive impacts. Negative impacts include short-term and long-term consequences, intended and unintended, and reversible and irreversible effects.

More detailed information on ALSO's sustainability strategy LESS and an overview of the resulting areas of action can be found in the [Non-financial Report](#).



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Material topics	Actual impact		Risk	Potential impact	
	Opportunity	Risk		Opportunity	Risk
Circular Economy	Grow business by offering refurbishment and recycling	High initial investment, limited scalability; regulatory compliance	High initial investment, limited scalability; regulatory compliance	Positive impact on climate change	Loss of vendor contracts; less turnover of new products
GHG Emissions	-	Climate change	Climate change	Indirect savings due to lower energy consumption; offer of CO ₂ -neutral transport	Higher cost of transport
IT-based innovations enabling companies to improve ESG performance	Establishment of new product category; increase in turnover	High investment in development; higher personnel expenses; cybersecurity challenges	High investment in development; higher personnel expenses; cybersecurity challenges	Positive effect on climate change; higher operational efficiency	Lack of willingness to invest
Energy Consumption	Cost savings	Increased cost and cost volatility; higher demand of resources	Increased cost and cost volatility; higher demand of resources	Create additional turnover by new product categories	-
Customer Privacy, Data protection	Cybersecurity platform with significant growth	Cyberattacks; fraud; reputational and financial damage	Cyberattacks; fraud; reputational and financial damage	Foster move to the cloud	Breach of data protection; abuse of computing resources with substantial economic impact on customers
Economic Growth and Decent Work	Increase of dividend, employment, and taxes; high engagement and efficiency; low fluctuation	Higher emissions; high work-load	Higher emissions; high work-load	Development of new offers based on new technologies and digital platforms; create candidate database for quick recruitment; attract talents	Increase in instability of currency values and local risk factors; over-investing
Climate Change	-	Higher taxes for counter-measures; higher costs for insurance premiums; negative effects on business due to natural disasters	Higher taxes for counter-measures; higher costs for insurance premiums; negative effects on business due to natural disasters	Create solutions to stop climate change and potential effects	Negative effect on society
Transparent Business Practices	Create trust and secure good business relations	Fees for violations	Fees for violations	Get new contracts based on first-in-class behaviour	Reputational damage
Waste	-	Increased cost; more landfill	Increased cost; more landfill	Reduce footprint by using environmentally friendly materials in packaging	Higher demand of resources
Job opportunities and training for young people	Competent and motivated employees	Slightly increased risk of mistakes	Slightly increased risk of mistakes	Set path for lifelong learning; develop competent managers	-

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We recognize the need for proactive measures to mitigate climate change and align our operations with the global transition to a sustainable economy. To define the necessary steps, we are developing a transition plan based on the identified ESG risks and opportunities.

GHG Emission Reduction Targets: Our GHG emission reduction targets are as ambitious as possible given the nature of our business and operations. However, aligning these targets with the Paris Agreement and meeting them has been deemed unreachable, so we have opted for setting lower but realistic goals. We will mainly focus on lowering our emissions from transportation by working together with freight companies offering transportation from hybrid or electric vehicles. In alignment with the “Green logistics” action area of our LESS strategy, we have been defining concrete scientific measurement methods for reaching our goals. The biggest impact, as well as the biggest challenge we currently have, is the measurement of CO₂ emissions upstream. We have achieved a breakthrough in reporting our downstream emissions. Based on the information in our business systems on delivery data as well as the mode of transport, the weight of the actual products, and the weight of the freight packaging we are now able to automatically extract the CO₂ emissions for all of our customers on a delivery basis. On request, we provide all of them with their individual emission data.

Additionally, we actively work on using energy from renewable sources in as many of our operations as possible.

Decarbonization Levers and Key Actions: We have identified decarbonization levers and actions integral to our transition plan.

First of all, we will implement energy-efficient technologies across all operations and conduct regular internal audits to identify opportunities for optimization. Several energy technologies have already been implemented. Examples include climate control systems and thermal technologies applied such as the Netherlands, Lithuania, Latvia, and France.

Secondly, we will increase the utilization of renewable energy in our operations whenever possible and explore investment in on-site renewable energy generation. This practice has been implemented and will be driven forward in the coming years together with the search for optimization opportunities to reduce energy consumption.

Thirdly, we will collaborate with vendors and suppliers to reduce sustainable and low-carbon practices along the supply chain. We will prioritize partnerships with suppliers committed to reducing their carbon footprint. One example for this is the collaboration with provider Bring in Scandinavia, which enabled us to reduce emissions in the region by more than 50%.

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A further lever is to transform our product portfolio by assessing it based on the carbon footprint of devices and engaging with vendors that offer lower carbon footprint technologies and devices. We also help our customers getting comprehensive information on the sustainability aspect of products. One example for this is the implementation of a dedicated search for sustainable products (Energy Star) in our Webshop. We embrace new technologies that contribute to decarbonization such as advanced energy management systems and green infrastructure solutions.

It is also worth mentioning that we believe that change comes from within, so engaging our employees and educating them on ESG topics is key for our decarbonization efforts. We will implement training programs to raise awareness among employees about ESG topics and share information through a newly developed knowledge base.

During 2023, we established an internal ESG management system, which provides all the policies we have established, information, and links to trainings for sustainability-related topics as well as links to the Power-BI-based monitoring of our sustainability KPIs. This system is accessible to all managers for reference, offering guidance and recommendations for employees on an international level.

Assessment of locked-in GHG Emissions: We have conducted an assessment of potential locked-in GHG emissions associated with our services. This evaluation is essential for understanding our comparison with our emissions reduction targets.

Alignment with Business Strategy: Based on our sustainability LESS (**Non-financial report**), we are working to achieve between good corporate governance, and economic, environmental, social aspects in all our decisions. In order to integrate this strategy into our corporate strategy MORE, we have defined the following fields:

1. Integrate sustainability into decision-making processes: environmental, social, and economic impacts into our business decisions. We will increasingly include sustainability in our performance assessment and set specific sustainability targets of our business areas.
2. Leverage sustainable IT solutions: We develop and promote IT solutions that can help our customers achieve their sustainability goals. This includes IoT and AI-based solutions for energy and resource efficiency, and opportunities for the circular economy as well as the public cloud business and the as-a-Service model.
3. Promote sustainable practices in the supply chain: We work with our partners along the supply chain to make the supply chain more sustainable. This includes assessing supplier performance from environmental, social, and governance aspects and working with partners to reduce emissions.

Monitoring Progress:
 We keep reporting on the progress using established frameworks GRI and GDP.
 For each of the business areas, we will establish key performance indicators (KPIs) and track progress regularly.
 Engaging with stakeholders and getting input and feedback from a committee to incorporate their suggestions into the strategy is an important element of monitoring our progress.
 Detailed information on the progress achieved so far can be found in the relevant sectors of this report (GRI 2, 3 and 4)

4. Engage stakeholders: We analyze the ESG priorities of investors, analysts, financial partners, employees, and customers and take appropriate action. This includes offering ESG-related training and development programs, involving employees in ESG initiatives and developing marketing campaigns specifically tailored to sustainable products.
 5. Ensure transparency and accountability: We adhere to the highest reporting standards and provide a comprehensive account of our sustainability efforts. This includes utilizing frameworks such as the Global Reporting Initiative (GRI) and reporting to the Carbon Disclosure Project (CDP) and EcoVadis.

Progress and Timeline for Implementation:

Timeline:

Short-term (1 – 2 years): Expand efforts to promote sustainable supply chain practices and engage with stakeholders
Medium-term (3 – 5 years): Focus on integrating sustainability into decision-making processes and leveraging sustainable IT solutions.
Long-term (5+ years): Continue to ensure transparency and accountability, and regularly review and update the sustainability strategy to align with evolving stakeholder expectations.

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201: ECONOMIC PERFORMANCE 2016

3-3: Management Approach

Materiality Graph (Areas of sustainable engagement)

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201-1: Direct economic value generated and distributed

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201-2: Financial implications and other risks and opportunities due to climate change

Material risks and their financial significance are regularly reviewed and assessed by ALSO as part of risk management. According to TCFD guidelines, in the risk assessment a distinction is made between physical risks and transitional risks and opportunities.

Assessment of the risks and opportunities resulting from climate change

Risk	Exposure/Impact	Measures
<p>Physical risks</p> <p>Extreme weather events, (storms, flooding or landslides)</p> <p>Longer-term effects of climate change (in-cresing average tem-peratures, rising sea levels, increasing periods of drought)</p> <p>Transitional risks</p> <p>Increased demands for energy efficiency and the use of renewable energy sources, plus increased CO₂ taxes on fossil combustibles and fuels</p> <p>Tighter regulations in terms of ESG reporting</p> <p>Changes in customer requirements</p> <p>Violations of existing laws in the supply chain</p>	<p>Risk: Extreme weather events can affect both ALSO's operations and supply chain.</p> <p>Risk: Higher energy demand for the cooling of devices and workplaces in summer, and a possible reduction in energy demand for heating in winter.</p> <p>Risk: Increased CO₂ taxes on fossil combustibles and fuels lead to increased operating costs. These could be passed on thanks to the high price-setting power. The higher operating costs do not have a significant risk for ALSO.</p> <p>Opportunity: Customers will look for improved devices, energy-optimized data centres and IT landscapes. The increased need to monitor and control energy consumption means additional opportunities both for increased sales of energy-saving devices and for IoT solutions.</p> <p>Risk: Failure to meet environmental, social, and governance expectations. Reputational damage in case of not complying with new regulations may lead to lower customer and investor trust. Some required climate transition practices need significant investments.</p> <p>Opportunity: The European Green Deal leads to higher requirements when it comes to circular economy, which provides a new business opportunity to ALSO in the refurbishment and remarketing of devices.</p> <p>Risk: Violation of existing ESG laws by partners along the supply chain might cause a range of negative impact: disruptions in the supply chain, reputational damage, or even legal action.</p>	<p>Regular assessment of acute physical risks to warehouses and offices. Expansion of ALSO's vendor portfolio and globalization in order to minimize su</p> <p>Mitigating risk: Rent buildings for warehouses and offices with a high energy efficiency.</p> <p>Mitigating risk: The ESG Office is tasked with developing our ESG strategy and working our p Board of Directors has implemented an ESG committee, which supports and efforts.</p> <p>Managing opportunities: Implement sustainability as a selection criterion in the Webshop. Train sales experts to take energy efficiency into consideration when planning. Expand IoT solutions focusing on sustainability</p> <p>Mitigating risk: Further implementation of a comprehensive CO₂ strategy: implement energy-saving measures. Increase the share of green electricity</p> <p>Managing opportunities: seek discussions with logistics providers regarding transport solutions lowering</p> <p>Mitigating risk: Grow ALSO's refurbishment and remarketing facility in Germany and establish similar solutions across the EU.</p> <p>Mitigating risk: Regularly evaluate the supply chain for compliance with relevant laws and regulations. Establish a robust due diligence process to identify and address potential violations in the supply chain.</p>

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Physical risks are currently classified as low to moderate. Transitional risks and opportunities present not just dangers, but tangible chances for ALSO to increase net sales and gain market shares as a sustainability leader.

Integration in business processes

In order to minimize risks and utilize opportunities on the market, ALSO's overall strategic approach is of key importance: ALSO integrates the sustainability approach step by step in its business processes. The measures include:

- The increase of our vendor mix to be able to mitigate availability risks caused by climate-related incidents affecting the supply chain
- A product category mix that includes devices that enable the utilization of energy from renewable sources as well as particularly sustainable devices
- Ensuring that all vendors are following the ESG requirements and standards expected by European law and international bodies
- A switch to renewable energy sources in the majority of the countries where ALSO has an own presence
- Collaboration with our logistics partners, allowing us to offer our resellers access to low-carbon modes of transport
- The implementation of PV plants on buildings we own if/where possible

With the consistent implementation of its ESG strategy, ALSO is working on minimising risks caused by climate change and taking advantage of the associated opportunities.

201-3: Defined benefit plan obligations and other retirement plans

CSRD S1-11 — Social protection

In addition to the actual remuneration for services rendered (wages, bonuses), personnel expenses also include ancillary personnel costs (security contributions). Awards for years of service are recognized as expenses over the underlying period of service and accrued according to the local conditions and practices in the respective countries.

The companies of the ALSO Group operate various employee benefit plans according to the local conditions and practices in the respective countries.

Defined contribution plans are post-employment plans under which the employer pays fixed contributions into a separate fund and is neither legally obliged to pay further contributions.

For defined benefit pension plans, the costs of providing benefits are determined using the projected benefit method. In the case of plans that provide higher benefit growth in the long term (backloading), the benefits that can be acquired are assigned to the net liability excluding future employee-funded benefit contributions. These are to some extent backed with assets which are managed by a separate funded benefit plans.

A surplus in a defined benefit plan is only recognized to the extent of economic benefits that are available in the form of reductions in contributions or repayments, taking into account the upper limit for the asset (asset ceiling). A defined benefit obligation is fully recognized as a provision.



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Pension costs are composed of three elements:

Service costs, which are part of personnel expenses, and consist of current service costs, past service costs, and gains/losses from plan settlements.

Net interest, which is recorded in the financial result, and is determined by applying the discount rate to the net defined benefit liability, or net defined benefit asset, that exists at the beginning of the year.

Gains and losses resulting from actuarial remeasurement, which are immediately recognized in other comprehensive income as remeasurements of employee benefits. Remeasurements of employee benefits are not recycled through the income statement at any later point in time. **Notes to the consolidated financial statements**

2.10 Personnel expenses/employee benefit plans

4.3 Employee benefits

201-4: Financial assistance received from government

In 2023, we did not apply for or receive any significant financial support.

GRI 202: MARKET PRESENCE 2016

3 - 3: Management Approach

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202-1: Ratios of standard entry level wage by gender compared to local minimum wage

S1-10 — Adequate wages

For the vast majority of employees, the standard entry-level wage statutory minimum wage in the respective country.

No distinctions are made based on gender.

2.10 Personnel expenses

202-2: Proportion of senior management from the local community

The overwhelming majority of senior management, these being the department heads, and managing directors, is hired from the respective where the company operates.

Additionally, the opportunity to work in an international team in attractiveness as an employer.

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GRI 203: INDIRECT ECONOMIC IMPACTS 2016

3-3: Management Approach

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203-1: Infrastructure investments and services supported

☐ Acquired tangible assets

☐ Leased tangible assets

The acquisition and leasing of land and buildings are primarily utilized for operational purposes within our company.

In 2023, the management of ALSO Germany decided not to extend the contract for one of the three warehouses in the Soest region. A company agreement and redundancy plan were negotiated in close consultation with the workers' council. More than a third of all employees were transferred to another location, even closer to their place of residence, while the remaining employees are being supported in their transition to new employment or early retirement.

The lease for an office in Soest, which was also due to expire in 2024, was renegotiated and extended at the end of 2023. As an important economic factor and firmly rooted in the region, we saw it as our responsibility as a good corporate citizen to keep offering attractive jobs and apprenticeships as well as support the community.

Other additions primarily stem from investments in equipment, property, plant, and equipment, as well as in "Infrastructure-as-a-Service." These additions include lease extensions and the recognition of deconstruction costs and buildings.

Losses from the ☐ sale of property, plant, and equipment are recognized in other operating expenses, totaling T€ -124.

203-2: Significant indirect economic impacts

At several of its locations, such as Soest in Germany or Emmen in the Netherlands, ALSO is the largest employer, offering training opportunities for young people and sustaining livelihoods for families. It is also one of the highest tax-paying companies in the region, a significant impact on communal finances.

ALSO provides a wide range of customized services in Cloud and a range of services, such as logistics, finance, marketing, and IT services, as well as additional services to more than 135 000 resellers. These goods and services have an overall positive impact on the efficiency and economic development of companies. Our aim is to assist in the digitalization of processes, the optimization of processes, and the spread of new technologies.

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GRI 204: PROCUREMENT PRACTICES 2016

3-3: Management Approach


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204-1: Proportion of spending on local suppliers

We have three categories of local, i.e. national, suppliers: insurance companies, banks, and logistics companies. These categories account for 100 percent of the procurement budget for suppliers based in the local region.


GRI 205: ANTI - CORRUPTION 2016

3-3: Management Approach

 G1-3 — Prevention and detection of corruption or bribery

Corruption in any form is antithetical to our values and undermines the trust placed in us by our stakeholders. We firmly believe that conducting business with honesty, transparency, and fairness is not only the right thing to do but also essential for sustainable success. A central document for this topic is the  **Code of Conduct**.

205-1: Operations assessed for risks related to corruption


 G1-3 — Prevention and detection of corruption or bribery

A defined group of risk officers (e.g. Group Management, Senior Vice Chief Customer Officers, Center of Competence Heads, and employees with functional responsibility) identify and assess risks, subsequently report to Internal Audit. Employees can also report identified risks to Internal

All operations are included in the legally prescribed compliance risk assessments. Tips from whistleblowers are also followed up on and investigated through audits or external service providers.

No significant risks have been identified during the latest risk assessments.

205-2: Communication and training about anti-corruption policies and procedures

 G1-3 — Prevention and detection of corruption or bribery

The compliance management program includes comprehensive anti-corruption training for all employees. It starts with uniform basic training through the Group for all new employees who join ALSO. This training is tailored to typical business requirements and is held in the local languages of the companies. It is mandatory for all employees except those in temporary positions and must be successfully completed within 90 days of joining the company. Completion is actively monitored, and employees who have missed the training or not successfully finished it are notified and supported in successfully completing the training.

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GRI 206: ANTI-COMPETITIVE BEHAVIOR 2016

3-3: Management Approach

Compliance is not just one of our primary considerations; it's a top priority for us. As an international company, we uphold extremely stringent regulatory requirements and effective compliance management. However, for us, compliance goes beyond merely adhering to regulatory provisions. We are committed to acting in accordance with the principles outlined in our Code of Ethics. We firmly believe that profitability should be aligned with the highest standards at all times.

206-1: Legal actions for anti-competitive behavior, anti-trust, and monopoly practices

In 2023 no legal actions were pending in the reporting period.

This foundational training is complemented by two mandatory training courses to refresh and build on the first one. The information learned is tested using an e-learning platform. The refresher training is provided at regular intervals and actively monitored. The Group's managers are required to submit a declaration of commitment once a quarter that reminds them of the existing compliance obligations and includes a statement on potential compliance-related issues from the past quarter.

205-3: Confirmed incidents of corruption and actions taken

CSRD G1-4 – Confirmed incidents of corruption or bribery

In 2023 there were no cases of corruption.

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GRI 207: TAX 2019

3 - 3: Management Approach

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207-1: Approach to tax

Taxes on income are accrued in the same periods as the revenue and expenses to which they relate and are reported as tax liabilities. Deferred taxes include the income tax effects arising from temporary differences between the Group's internal measurement criteria and the local tax measurement guidelines for assets and liabilities (comprehensive liability method). With this method, deferred taxes are established for temporary taxable differences. Deferred taxes are adjusted annually for any changes in local tax legislation. Tax-loss carryforwards and deductible temporary differences are reported as deferred tax assets if it is sufficiently probable that future taxable profits will be adequate to utilize the respective deferred tax assets.

Taxes that would have to be paid in the event of a payout of retained earnings in the subsidiaries are not accrued unless this type of payout is expected to be made in the near future.

Since our operations are heavily networked and carried out across various locations, we work with specialized tax consultants to design the transfer pricing concept and have the underlying transfer pricing documentation audited at regular intervals. All the company's financial activities follow local tax regulations and legislation.

207-2 Tax governance, control, and risk management

ALSO always aims to be tax compliant and our tax policy reflects a focus on our business by ensuring a sustainable tax rate, mitigating tax risks in a cost-efficient way and complying with rules and regulations in the jurisdictions in which we operate. Over the years, we have applied a conservative tax policy. Total tax rate is a result of the reported profits of ALSO subsidiaries and the effective corporate tax rates in the respective jurisdictions are operating in.

The company complies with the OECD Transfer Pricing guidelines, which means that profits are allocated and taxed where the value is created. Taxes and charges are paid according to local laws and regulations and applies the IFRS Accounting Standards as adopted by the EU.

As a company that is fully aware of its obligations as a corporate citizen, we contribute to society through various taxes and charges such as corporate tax, duties, and social security contributions, as well as indirectly through VAT charged on goods sold to customers. **to the consolidated financial statements**

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GRI 301: MATERIALS 2016

3-3: Management Approach

The largest share of material consumption takes place in our warehouses. As a distributor, the majority of our consumed materials are utilized for shipping services as we don't manufacture goods, our procurement excludes raw materials. The potential for using recycled materials is mainly associated with shipping and the refurbishment of devices, though it is limited due to the nature of our Supply business model, that puts us in the middle of the value chain. In this model, we receive fully manufactured packaged goods from our suppliers.

We currently track the use of paper, cardboard, plastic, and wood. We actively monitor and optimize material and substance flows, ensure recycling and appropriate disposal, and avoid waste while adhering to environmental requirements.

By separating waste consistently and efficiently, we keep a high proportion of recyclable packaging components at the warehouse facilities, thus minimizing non-recyclable waste throughout the Group.



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301-1: Materials used by weight or volume

CSRD E5-4 – Resource inflows

in kg	2023										
	Renewable					Non-renewable					Total
	Paper	Cardboard	Wood	Plastic	Metal	Others	Paper	Cardboard	Wood	Others	
Germany	33 195	619 136	5 407 310	176 891		2 958	43 695	590 582	5 407 310		6 239 490
Poland	6 896	197 629	84 673	24 474			8 730	250 160	107 160		313 672
Switzerland	27 944	721 170	⊗	⊗			⊗	⊗	⊗		749 114
Netherlands	10 770	304 307	475 200	21 391			8 014	379 219	508 835		811 668
Denmark, Norway, Sweden	118 235	69 761	228 111	4 098			49 873	118 975	141 548		420 205
Denmark ¹	118 235	69 761	228 111	4 098			49 873	118 975	141 548		420 205
Norway ¹											-
Sweden ¹											-
France	4 494	114 960	98 232	21 112			5 912	146 251	117 243		238 798
Finland	-	73 635	20 088	5 816			2 412	86 543	73 460		99 539
Bulgaria	1 738	1 070	93 375	884			2 067	1 010	81 840		97 047
Lithuania	2 546	13 748	15 500	3 007	13		113	7 908	18 060		34 816
Romania	68	167 768	72 609	32 573			75	330 528	125 202		273 017
Latvia	203	9 180	42 108	3 509			775	7 292	40 012		55 000
Estonia	116	169 592	48 548	42 918			1 854	183 541	57 900		261 174
Croatia	3 200	6 650	21 400	2 650	1		4 804	35 826	22 100		33 901
Austria	150	38		175			150	38			363
Slovenia	2 050	6 402	52 632	821			2 926	11 500	60 800		61 905
Slovakia	2	5 339	8 992	1			2				14 334
Hungary	12 184	-	1 142	6 423							19 749
Czech Republic	309	7 931	35 888	4 897			306	1 042	15 504		49 025
Spain	13	12	-	1			26	15			26
Serbia	836	69 390	9 563	478			627	70 254	9 048		80 257
Italy	1 883	31 149	159 385	2 972							195 388
Portugal	500	24 880	25 956	8 235							59 571
Belgium	5										5
Total	227 339	2 613 748	6 900 702	363 305	14	2 958	132 360	2 240 686	6 836 031	10 108 066	10 108 066

1 Denmark, Norway & Sweden reported separately from 2021 onwards ⊗ no data available — no information accessible



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INFORMATION**301 - 2: Recycled input materials used**

in kg	Total amount of Recycled material used					Total amount of Recycled material used					Total material used	Paper	Cardboard
	Total material used	Paper	Cardboard	Wood	Plastic	Total	Total (%)	Total material used	Total (%)	Total material used			
Germany	6 239 490	31 429	537 419	168 498	7 060	744 406	12%	6 218 478	31 429	537 419	31 429	537 419	
Poland	313 672		197 629	67 738		265 367	85%	397 050		250 160		250 160	
Switzerland	749 114						0%						
Netherlands	811 666	370	273 851	230 100	489	504 810	62%	926 446	430	345 740	430	345 740	
Denmark, Norway, Sweden	420 205	118 235	68 761	153 363		341 359	81%	330 901	24 937	118 975	24 937	118 975	
Denmark ¹	420 205	118 235	68 761	153 363		341 359	81%	330 901	24 937	118 975	24 937	118 975	
Norway ¹													
Sweden ¹													
France	238 798		41 314	58 938	8 444	108 696	46%	295 118	0	52 560	0	52 560	
Finland	99 539		63 170	25 750	771	89 691	90%	179 707		74 244		74 244	
Bulgaria	97 047						0%	87 149	0	0	0	0	
Lithuania	34 816	2 548	13 748	15 500		31 796	91%	29 016	113	7 908	113	7 908	
Romania	273 017							503 732					
Latvia	55 000							49 801	0	0	0	0	
Estonia	261 174		169 592	48 548	42 918	261 058	100%	294 736	0	129 777	0	129 777	
Croatia	33 901		2 350	20 100	1 200	23 650	70%	65 532	4 804	10 335	4 804	10 335	
Austria	363					140	39%	314	41	11 500	41	11 500	
Slovenia	61 905		6 082	52 632		58 714	95%	79 856					
Slovakia	14 334	2	1 869	7 194		9 064	63%	3	2		2		
Hungary	19 749	7 412		1 142		8 564	43%	78 000		19 000		19 000	
Czech Republic	49 025	108	2 379	23 327		25 815	53%	21 481	107	313	107	313	
Spain	26	1				1	4%	41	1		1		
Serbia	80 257		34 685			34 695	43%	80 498	0	36 127	0	36 127	
Italy	195 385	1 010	4 704	159 385	328	165 426	85%						
Portugal	59 571												
Belgium	5												
Total		161 256	1 418 563	1 032 215	61 210	2 673 243			61 863	1 595 057	61 863	1 595 057	

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GRI 302: ENERGY 2016

3 - 3: Management Approach

CSRD E1-1 – Transition plan for climate change mitigation

CSRD E1-2 – Policies related to climate change mitigation and adaptation

CSRD E1-3 – Actions and resources in relation to climate change policies

CSRD E1-4 – Targets related to climate change mitigation and adaptation

CSRD E1-7 – GHG removals and GHG mitigation projects financed through carbon credits

CSRD E1-8 – Internal carbon pricing

Our efforts to mitigate our carbon footprint primarily focus on reducing our energy consumption and transitioning to sustainable energy sources wherever feasible. We actively monitor the energy sources across our sites and aim to increase the proportion of sustainable electricity, taking into account economic viability.

Where circumstances permit, we invest in internal projects that contribute to our transition plan. For instance, we optimize energy consumption by installing building insulation to minimize heat loss.

Given our presence in most European countries, employee travel has contributed significantly to our GHG emissions. To address this, we are reducing business trips, favoring climate-friendly options like train and increasingly transitioning to virtual meetings. Even after the COVID-19 remote working remains an option for eligible employees, further reducing emissions.

Moreover, our commitment to lowering energy consumption is supported by our customers in their efforts. We aim to expand our product range to facilitate energy efficiency, embracing new technologies to achieve this goal.

It's important to note that our current ESG strategy does not align with our long-term goals and GHG mitigation projects financed through carbon credits. However, we did not engage in such services during the reporting year, nor do we plan to, as our internal carbon pricing.

As part of our targets, we aim for over 50 percent of the energy used in our operations to come from renewable sources by 2025. This reflects our commitment to sustainable practices and reducing our environmental footprint.



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302-1: Energy consumption within the organization

CSRD E1-5 – Energy consumption and mix

in Gigajoules	2023							Total	
	Casoline	Diesel fuel	Natural Gas	Coal	Nuclear	Others	Casoline		Diesel fuel
Germany	2 215	2 449	19 581	2 347	190	78	836	6 046	15 082
Poland	762	120	5 227	4 502			417	116	16 289
Switzerland			3 557		3 218			0	4 805
Netherlands	1 791	126	1 730			11	1 021	217	2 270
Denmark, Norway, Sweden									
<i>Denmark¹</i>	261	1 078				7 664	241	1 094	
<i>Norway¹</i>		26						9	
<i>Sweden¹</i>	550				139	23	495	47	
France	1 953	1 520	1 670		1 774		740	1 082	3 884
Finland	827	170				34	518	318	
Bulgaria		190						255	
Lithuania	875	691	2 186				756	803	2 168
Romania	120	85	⊗	⊗	⊗	⊗	26	193	⊗
Latvia	833	875	1 623				673	711	1 567
Estonia	0	44	1 422				36	76	1 554
Croatia		89	154					171	308
Austria	162	235	1 283				144	214	1 770
Slovenia		66	428		632			143	1 772
Slovakia	6	34	14				37	42	21
Hungary	⊗	⊗	⊗	⊗	⊗	⊗	768	403	⊗
Czech Republic	162	56	1 890	42	38		112	76	39
Spain	99	2	17	7		37	90	2	17
Serbia	171	702	⊗	⊗	⊗	⊗	189	691	⊗
Italy		44	400	72	11	26			
Portugal			218	3	38				
Belgium	911	378			26	14			
Total	11 697	8 979	41 401	6 973	6 065	7 868	7 101	12 710	49 952

1 Denmark, Norway & Sweden reported separately from 2021 onwards ⊗ no data available — no information accessible

	2023										Total	
	Geothermal	Wind	Solar	Hydro	Bio	Others	Geothermal	Wind	Solar			
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Performance 2023	15	15	15	108	15	1 053	11.29	11.29	11.29	0	0	0
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	17	8 391	1 803	5 043	206	11 516	565	8 091	26 976	4 418		

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in Gigajoules	2023						Total
	Electricity	Heating	Cooling	Steam	Electricity	Heating	
Germany	14 987	16 627	8		16 631	15 541	31 621
Poland	4 659	5 226			5 643	15 819	9 885
Switzerland	6 562	3 557			9 798	4 365	10 119
Netherlands	2 496	1 730	107		2 462	2 270	4 333
Denmark, Norway, Sweden							
<i>Denmark¹</i>	2 349	7 664			2 490	4 858	10 013
<i>Norway¹</i>	508	545			524	617	1 053
<i>Sweden¹</i>	75	171	63		72	165	309
France	1 774	1 670			2 236	3 884	3 444
Finland	5 342				5 836	66	5 342
Bulgaria	377	70	38		220	116	485
Lithuania	965	2 186	95		1 177	2 168	3 266
Romania	0	0	0	0	0	0	0
Latvia	674	1 623			747	1 567	2 297
Estonia	341	1 081			362	1 192	1 422
Croatia	429	154			391	387	562
Austria	733	1 283			767	1 520	2 017
Slovenia	632	428			473	177	1 059
Slovakia	2	12			2	19	14
Hungary	0	0	0	0	0	0	0
Czech Republic	104	1 880			66	33	1 964
Spain	95						95
Serbia	0	0	0	0	0	0	0
Italy	763	147					930
Portugal	836						836
Belgium	40						40
Total	44 783	46 054	310	-	49 732	54 795	91 148
							381
							104 908

Årsregnskap regnskapsåret 2023 for 964030634

The electricity sold amounts to 37.08 GJ, sourced from solar energy generated by our operations in Portugal.

1 Denmark, Norway & Sweden reported separately from 2021 onwards 0 no data available - no information accessible

302-2: Energy consumption outside of the organization

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in Gigajoule	2023										Energy sold	Third-party warehouse	Freight	Third-party warehouse	Energy sold
	Freight	Third-party warehouse	Business travel			Total	Freight	Third-party warehouse	Energy sold						
			Air	Rail	Road										
Germany	61 100	-	131	85	5	61 322	73 490.4	0	0	0	0	0	0	0	0
Poland	9 467	-	81	16	881	10 445	11 982.96	0	0	0	0	0	0	0	0
Switzerland	0	-	0	0	485	485	9 298.01	0	0	0	0	0	0	0	0
Netherlands	1 226	-	245	0	388	1 858	16 355	0	0	0	0	0	0	0	0
Denmark, Norway, Sweden															
Denmark ¹	0	-	0	0	0	-	2 960	0	0	0	0	0	0	0	0.06
Norway ¹	0	-	0	0	114	114	4 234	0	0	0	0	0	0	0	0
Sweden ¹	0	-	93	0	0	93	4 061	0	0	0	0	0	0	0	0
France	24 330	-	0	0	0	24 330	22 801	0	0	0	0	0	0	0	0
Finland	6 896	-	60	37	286	7 279	5 998	0	0	0	0	0	0	0	0
Bulgaria	622	122	42	-	8	793	558	0	0	0	0	0	0	0	0
Lithuania	2 070	-	111	0	0	2 181	1 516	0	0	0	0	0	0	0	0
Romania	1 371	8	66	4	102	1 551	1 065	29	0	0	0	0	0	0	0
Latvia	2 001	-	100	-	0	2 102	1 493	0	0	0	0	0	0	0	0
Estonia	666	-	23	-	57	736	770	0	0	0	0	0	0	0	0
Croatia	978	-	6	-	80	1 064	1 167	0	0	0	0	0	0	0	0
Austria	0	-	34	2	29	65	0	0	0	0	0	0	0	0	0
Slovenia	2 184	-	0	0	110	2 294	2 411	0	0	0	0	0	0	0	0
Slovakia	0	-	0	0	4	4	0	0	0	0	0	0	0	0	0
Hungary	0	-	0	0	502	502	0	0	0	0	0	0	0	0	0
Czech Republic	583	-	0	0	0	583	517	0	0	0	0	0	0	0	0
Spain	81	-	16	9	136	243	81	0	0	0	0	0	0	0	0
Serbia	0	-	7	-	278	285	0	0	0	0	0	0	0	0	0
Italy	0	-	17	1	0	18	0	0	0	0	0	0	0	0	0
Portugal	0	-	28	4	234	303	0	0	0	0	0	0	0	0	0
Belgium	4	-	6	-	95	102	0	0	0	0	0	0	0	0	0
Total	113 565	130	1 066	158	3 795	118 752	160 817.88	29	0	0	0	0	0	0	0.06

1 Denmark, Norway & Sweden reported separately from 2021 onwards 0 no data available - no information accessible 2 via DK 3 via DE 4 via NL



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302-3: Energy intensity

CSRD E1-5 — Energy consumption and mix — Energy intensity

	2023		2022	
	Total inner energy consumption (GJ)	Energy intensity ratio by Net Sales (GJ/EUR)	Total inner energy consumption (GJ)	Energy intensity ratio by Net Sales (GJ/EUR)
Germany	38 815.41	0.01	35 212.35	0.01
Poland	17 371.84	0.01	10 766.53	0.01
Switzerland	14 162.81	0.01	9 323.92	0.01
Netherlands	4 823.27	0.00	6 231.03	0.00
Total	75 173	0.01	61 534	0.01

	2023		2022	
	Net Sales	Net Sales	Net Sales	Net Sales
Germany	3 689 784	2 986 057		
Poland	1 773 480	1 399 337		
Switzerland	975 553	948 776		
Netherlands	1 401 659	1 267 494		
Total	7 840 476	6 601 664		

302-4: Reduction of energy consumption

In 2023, the following energy reduction initiatives were implemented at locations:

Serbia: Replacing ordinary light bulbs with LED ones, implementing heating for buildings.

Netherlands: Transitioning to LED lights, optimizing building management systems, and enhancing climate control systems.

Lithuania: Optimizing air extraction functions, improving insulation particularly in warehouses.

Latvia: Decommissioning old servers, enhancing thermal insulation of office buildings.

Italy: Implementing basic energy-saving measures such as turning lights in unoccupied rooms, limiting lighting in warehouses to essential activities, powering down unnecessary electronic devices, and adjusting office temperatures and heating system operating hours to align with opening hours.

France: Installing motion sensor lights in warehouses to reduce usage, capping heating temperatures in offices, and moving desks from low-traffic areas.

Germany: Implementation of further energy-saving measures, and active control of temperature in offices.

Bulgaria: Implementing heating regulation measures in office spaces.

Austria: Implementing heating regulation measures in office spaces.



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GRI 303: WATER AND EFFLUENTS 2018

3 - 3: Management Approach

We are committed to using water responsibly and contributing to the safeguarding of water quality, accessibility, and availability, especially in areas with high water risk. According to our current materiality analysis, consumption and, consequently, ALSO's influence on reducing water consumption are primarily associated with employee use, building maintenance, and potential equipment operation and servicing. However, it is important to note that we recognize the significance of this topic.

303 -1: Interactions with water as a shared resource

CSRD E3-1 — Policies related to water and marine resources

Water consumption is limited to use by employees, maintenance of buildings, and possible operation and servicing of equipment. ALSO measures its overall water consumption. We request each employee to recognize the value of water as a natural resource and limit its use to essential levels.

303-2 Management of water discharge - related

As part of our annual sustainability assessment, we actively inquire of landlords and water providers regarding their water management practices and their approach to identifying water-related impacts. We ensure that we are up-to-date with country-specific regulations concerning water usage and management.

303-3: Water withdrawal

CSRD E3-4 — Water consumption

in ML	2023						Produced water
	Surface water	Groundwater	Seawater	Produced water	Third-party water	Total	
Germany				0.57	1.93	2,50	Produced water
Poland					5,14	5,14	Seawater
Switzerland		3,50				3,50	Groundwater
Netherlands		0,05			0,85	0,90	Groundwater
Denmark, Norway, Sweden						0,00005	Groundwater
Denmark ¹					0,59	0,59	Surface water
Norway ¹	0,36					0,36	Surface water
Sweden ¹					0,35	0,35	Surface water
France	0,78					0,78	Surface water
Finland	0,79	0,26				1,06	Surface water
Bulgaria		1,37			0,01	0,01	Surface water
Lithuania					0,01	1,38	Surface water
Romania	∅	∅	∅	∅	∅	∅	Surface water
Latvia					0,43	0,43	Surface water
Estonia					0,20	0,20	Surface water
Croatia					0,18	0,18	Surface water
Austria	∅	∅	∅	∅	∅	∅	Surface water
Slovenia		0,34				0,34	Surface water
Slovakia					0,005	0,005	Surface water
Hungary	∅	∅	∅	∅	∅	∅	Surface water
Czech Republic					0,001	0,001	Surface water
Spain					0,02	0,02	Surface water
Serbia					2,34	2,34	Surface water
Italy					0,17	0,17	Surface water
Portugal					0,55	0,55	Surface water
Belgium	∅	∅	∅	∅	∅	∅	Surface water
Total	1,93	5,52	-	0,57	12,76	20,79	3,01

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303-3 b Total water withdrawal from all areas with water stress
303-3 c A breakdown of total water withdrawal by freshwater and other water

in ML	2023			2022			Water stress total	Water stress level	Freshwater	Other water	Water stress total	Freshwater	Other water	Water stress total	Freshwater	Other
	Water stress total	Water stress level	Freshwater	Other water	Water stress total	Freshwater										
Germany	0.57	Medium-high	2.50				-	5.53	0.0003		-	9.44				
Poland		Low	5.14				-	3.51			-	3.23				
Switzerland		Low	3.50				-	1.57			-	3.59				
Netherlands		Low	0.90				-	0.84			-	5.16				
Denmark	0.59	Low-medium	0.59				0.95	0.95			0.96	0.96				
Norway		Low	0.36					0.49			0.43	0.43				
Sweden	0.28	Extremely high	0.28				0.17	0.17			0.28	0.28				
France	0.78	Low-medium	0.78				0.89	0.89			0.82	0.82				
Finland	1.06	Low-medium	1.06					1.12				1.02				
Bulgaria		Low	0.01	0.002				0.01	0.00			0.00				
Lithuania	1.38	Low-medium	1.37	0.01				1.34	0.01			0.01				
Romania	⊗	⊗	⊗	⊗			⊗	⊗	⊗		⊗	⊗				
Latvia	0.43	Medium-high	0.43					0.36				0.50				
Estonia	0.20	Low-medium	0.20				0.13	0.13				0.12				
Croatia		Low	0.17	0.004			0.38	0.38			1.67	0.44				
Austria	⊗	⊗	⊗	⊗			⊗	⊗	⊗		⊗	⊗				
Slovenia		Low	0.34					0.11				0.10				
Slovakia		Low	0.00					0.01				0.01				
Hungary	⊗	⊗	⊗	⊗			⊗	⊗	⊗			⊗				
Czech Republic		Low	0.00					0.001								
Spain	0.02	High	0.02				0.01	0.01								
Serbia	2.34	Medium	2.34				3.20	3.20								
Italy		Low	0.17													
Portugal	0.55	High	0.55													
Belgium	⊗	⊗	⊗	⊗												
Total	8,18	-	20,70	0,01			5,74	20,61	0,01		8,51	27,46				

⊗ no data available — no information accessible

GRI 304: BIODIVERSITY 2016

3 - 3 Management Approach

CSRD E4-3 — Actions and resources related to biodiversity and ecosystems

The ongoing loss of biodiversity is a systemic risk that threatens the future prosperity of our economies and the survival of humanity. Average wildlife populations have decreased by more than two-thirds in the past 50 years. Transformative change is needed to reverse this trend. ALSO can contribute to this change by offering solutions for a circular, regenerative economy. Our ambition is to have a positive impact on biodiversity by:

- Working to reduce our overall impact on the biodiversity and natural ecosystems touched by our value chain.
- Supporting the protection and restoration of biodiversity and natural ecosystems in line with scientific advice.

We will develop targets and actions to support this ambition, in line with the ARRRT (Avoid, Reduce, Restore & Regenerate, Transform) framework. This refers mainly to offering refurbishment for as many used devices as possible in as many countries as possible.

Please note that, currently, biodiversity is not considered a material topic for ALSO.

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GRI 305: EMISSIONS 2016

3 - 3: Management Approach

CSRD E1-4 — Targets related to climate change mitigation and adaptation

CSRD E2-4 — Pollution of air, water and soil

CSRD E2-5 — Substances of concern and substances of very high concern

Reducing energy consumption and emissions remains our top priority in fulfilling our environmental commitment. The majority of our greenhouse gas emissions originate from direct energy consumption within our operations. Given the nature of our business, Scope 3 emissions exceed the combined emissions of Scope 1 and 2. As we commission third parties for the transportation of goods, these emissions fall under Scope 3.

As outlined in [section 302-Energy](#), business trips significantly contribute to our emissions, although they have notably decreased since March 2020. To actively manage this area of business travel, we have established a management system for travel data in Germany and in some other countries. Our objective is to implement this system in other countries in the near future.

Furthermore, we monitor emissions of ozone-depleting substances and pollutants such as nitrogen oxides (NO_x), sulfur oxides (SO_x), and other air emissions. Across our internal operations, these emissions sum up to a minimal risk of generating them in the future. The only potential source of emissions lies in the use of rented cars, particularly those equipped with diesel engines. Some organizations, such as the Netherlands, Lithuania, and the Republic, utilize the diesel exhaust fluid AD Blue to mitigate NO_x emissions from diesel engines.

Our target for this area is to achieve a 15 percent reduction in Scope 3 emissions by 2025. Additionally, regarding Scope 3 emissions, we aim to reduce 100 percent of ALSO's direct downstream emissions by 2025 and 70 percent of ALSO's direct upstream emissions by 2026.

305-1: Direct GHG emissions (Scope 1)

CSRD E1-6 — Gross Scopes 1, 2, 3 and Total GHG emissions

Scope 1 emissions add up to 0 for all organizations in the reporting period.



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305-2: Energy indirect GHG emissions (Scope 2)

CSRD E1-6 – Gross Scopes 1, 2, 3 and Total GHG emissions

In Metric ton	2022										2023										
	Carbon Dioxide Equivalent CO ₂ e					Carbon Dioxide Equivalent CO ₂ e					Carbon Dioxide Equivalent CO ₂ e					Carbon Dioxide Equivalent CO ₂ e					
	Gasoline	Diesel fuel	Natural Gas	Coal	Total	Gasoline	Diesel fuel	Natural Gas	Coal	Total	Gasoline	Diesel fuel	Natural Gas	Coal	Total	Gasoline	Diesel fuel	Natural Gas	Coal	Total	
Germany	139.78	164.06	992.89	209.49	1 506.23	57.93	439.80	764.75		1 261.48											
Poland	48.06	8.03	265.02	401.86	722.96	33.23	9.40	878.72		1 240.11											
Switzerland			180.38		180.38																
Netherlands	113.06	8.42	87.74		209.21	70.74	15.75	122.65		243.65											
Denmark, Norway, Sweden																					
Denmark ¹	16.45	72.22			88.67	16.71	79.38			96.09											
Norway ¹		1.77			1.77		0.64			0.64											
Sweden ¹	34.71				34.71	34.29	3.39			37.68											
France	123.23	101.79	84.70		309.72	51.28	78.55	196.96		326.79											
Finland	52.17	11.39			63.55	35.87	23.08			58.96											
Bulgaria		12.71			12.71		18.53			18.53											
Lithuania	55.24	46.29	110.85		212.37	52.33	58.26	109.94		220.53											
Romania	7.57	5.70			13.27	1.77	14.04			15.82											
Latvia	52.56	58.62	82.28		193.47	46.64	51.63	79.44		177.71											
Estonia	0.01	2.96	72.11		75.08	2.87	6.16	78.81		87.84											
Croatia		5.98	7.80		13.77		11.84	15.63		28.73											
Austria	10.24	15.74	65.07		91.06	9.98	15.55	89.75		115.28											
Slovenia		4.39	21.69		26.08		10.36	8.98		19.34											
Slovakia	0.37	2.27	0.70		3.35	2.59	3.08	1.06		6.79											
Hungary																					
Czech Republic	10.20	3.78	95.82	3.71	113.52	7.77	5.51	2.08		17.90											
Spain	6.24	0.13	0.86	0.63	7.87	6.23	0.11	0.86		7.83											
Serbia	10.79	47.00			57.79	13.12	50.15			63.27											
Italy		2.96	20.26	6.43	29.65																
Portugal			11.06	0.27	11.33																
Belgium	57.49	25.29			82.78																
Total	786.18	601.49	2 099.24	622.39	4 061.30	496.57	923.44	2 593.29	323.19	4 336.49											

1 Denmark, Norway & Sweden reported separately from 2021 onwards. ∅ no data available — no information accessible



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305-3: Other indirect GHG emissions (Scope 3)

CSRD E1-6 – Gross Scopes 1, 2, 3 and Total GHG emissions

Carbon Dioxide CO ₂ e in Metric ton	Freight	Third-party warehouse	Energy sold	Air travel			Business Travel		Waste disposal	Purchased materials	Total
				Air travel	Rail travel	Road travel	Business Travel				
								Freight			
Germany	4 827.63	-	-	23.08	0.00	0.00	0.00	18.90	2 681.72	7 551.33	
Poland	687.05	-	-	9.48	1.56	61.45	5.76	5.76	237.76	1 003.07	
Switzerland	572.80	-	-	0	28.25	623.45	0.03	0.03	623.45	1 224.53	
Netherlands	1 159.76	-	-	26.85	0	26.86	6.42	6.42	401.02	1 622.72	
Denmark, Norway, Sweden											
Denmark ¹	301.09	-	-	19.97	0	32.30	0.67	0.67	191.08	545.11	
Norway ¹	18.42	-	-	34.87	0	5.94	50.02	50.02	2	109.26	
Sweden ¹	57.78	-	-	17.09	0.29	99.79	0.02	0.02	2	174.97	
France	1 629.76	-	-	0	0	0	1.38	1.38	172.97	1 804.10	
Finland	461.96	-	-	7.03	3.61	16.31	0.57	0.57	72.76	562.27	
Bulgaria	45.12	8.83	-	4.87	-	0.56	0.46	0.46	34.37	94.20	
Lithuania	136.65	-	-	13.05	0	0	33.64	33.64	22.95	208.29	
Romania	99.53	0.42	-	7.71	0.38	7.35	3.68	3.68	263.32	382.39	
Latvia	145.23	-	-	11.76	-	0	0.07	0.07	31.89	188.97	
Estonia	47.64	-	-	2.66	-	3.26	0.24	0.24	227.47	281.27	
Croatia	70.95	-	-	0.74	-	5.80	2.12	2.12	18.19	97.79	
Austria	157.84	-	-	3.96	0.20	1.98	25.05	25.05	0.69	31.87	
Slovenia	0	-	-	0	0	7.86	0.29	0.29	15.03	181.02	
Slovakia	0	-	-	0	0	0.32	0.00	0.00	5.60	5.92	
Hungary	0	-	-	0	0	36.14	0	0	30.01	66.15	
Czech Republic	39.06	-	-	0	0	0	0.06	0.06	28.40	67.51	
Spain	5.91	-	-	0.46	0	9.75	0.00	0.00	0.02	16.15	
Serbia	0	-	-	0.63	-	19.97	0.74	0.74	58.97	80.51	
Italy	0	-	-	2.04	0.05	0.02	0.31	0.31	53.86	56.28	
Portugal	0	-	-	3.25	0.43	16.21	0.43	0.43	54.86	75.17	
Belgium	0	-	-	0.74	-	6.60	0.01	0.01	0.00	7.36	
Total	10 466.20	9.25	-	192.22	6.54	386.73	150.85	150.85	5 226.42	16 438.22	

1 Denmark, Norway & Sweden reported separately from 2021 onwards 0 no data available - no information accessible 2 via DK 3 via DE 4 via NL

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CSRD E1-6 — Gross scopes 1, 2, 3 and total GHG emissions

in MT, Carbon Dioxide Equivalent: CO ₂ e	2023		2022		2021	
	Total	Total	Total	Total	Total	Total
Germany	9 057.55	9 769.11	9 769.11	8 239.45		
Poland	1 726.03	2 454.25	2 454.25	2 101.89		
Switzerland	1 404.91	1 046.86	1 046.86	1 091.32		
Netherlands	1 831.93	2 028.91	2 028.91	1 585.18		
Denmark	633.78	568.71	568.71	1 205.74		
Norway	111.03	333.27	333.27	1.09		
Sweden	209.68	351.57	351.57	48.31		
France	2 113.82	2 509.17	2 509.17	2 511.14		
Finland	625.82	690.16	690.16	793.84		
Bulgaria	106.90	98.73	98.73	50.42		
Lithuania	420.67	365.55	365.55	501.36		
Romania	395.66	591.82	591.82	109.14		
Latvia	382.43	315.19	315.19	369.83		
Estonia	356.35	414.40	414.40	185.17		
Croatia	111.56	159.51	159.51	132.16		
Austria	122.93	136.73	136.73	558.66		
Slovenia	207.10	226.23	226.23	227.27		
Slovakia	9.27	7.06	7.06	5.11		
Hungary	66.15	119.65	119.65			
Czech Republic	181.03	74.92	74.92			
Spain	24.01	20.92	20.92			
Serbia	138.31	143.86	143.86			
Italy	85.92					
Portugal	86.50					
Belgium	90.14					
Total	20 500	22 427	22 427	19 717		

305-4: GHG emissions intensity

CSRD E1-6 — GHG Intensity based on net revenue

	2023	
	Total GHG emissions (MT)	Emissions intensity ratio by Net Sales (MT/EUR)
Germany	9 057.55	0.0030
Poland	1 726.03	0.0012
Switzerland	1 404.91	0.0015
Netherlands	1 831.93	0.0014
Total	14 020	0.0021

305-5: Reduction of GHG emissions

The reduction of greenhouse gas emissions as a direct result of activities amounted to 183.31 MT CO₂e in 2022. As for 2023, the cannot yet be calculated due to new initiatives as these were only in towards the end of the year. The reduction achieved by the 2023 in be measured at the end of 2024.



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GRI 306: WASTE 2020

3 - 3: Management Approach

CSRD E1-4 — Targets related to climate change mitigation and adaptation

CSRD E5-1 — Policies related to resource use and circular economy

CSRD E5-2 — Actions and resources related to resource use and circular economy

CSRD E5-3 — Targets related to resource use and circular economy

We are dedicated to integrating circularity throughout our entire ecosystem by leveraging synergies and interconnections across all parts of our value chain.

Our focus lies on three interconnected areas:

Circular supply chain: Fueling systems that facilitate the circulation products and support circular production processes and material flows.

Circular offer: Developing trade-in and as-a-Service offerings that include refurbishment and remarketing of used products as an integral part.

Circular customer journey: Providing access to reusable, refurbished devices via the ALSO Webshop.

In addition to tracking and optimizing material and substance flows, we ensure recycling and appropriate disposal while adhering to environmental requirements. Through consistent and efficient waste separation practices, we maintain a high proportion of recyclable packaging components at our warehouse facilities, thereby minimizing non-recyclable waste throughout the Group. Furthermore, we implement a more detailed separation of materials to enhance recycling efforts.

Our targets in this area include establishing offers for the refurbishing and recycling of used devices, with a primary focus in the DACH region and Nordics by the end of 2026. Additionally, we aim to provide services for selected countries through the ALSO Webshop by the end of 2026. Furthermore, our goal is to recycle or reuse over 70 percent of generated waste during ongoing operations by 2025.

306-1: Waste generation and significant waste-related impacts

To proactively optimize resource use, we:

- adapt our supply chain to order and deliver to demand. With the support of our Business Intelligence, we are able to apply predictive analytics and artificial intelligence (AI) to streamline the supply chain, supporting our matching production with demand.
- Support resource-efficient production and packaging. We work together with our vendors to use resources as efficiently as possible.
- Increase recycling by expanding refurbishment and remarketing.

306-2: Management of significant waste-related impacts

In all reporting countries, the majority of waste management is outsourced to third-party providers. This practice is integral to our legal compliance with local waste management obligations.



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306-3: Waste generated

CSRD E5-5 – Resource outflows

in kg	Paper/Card-board	Electronic waste	Wood	Metal	Batteries	Organic	Glass	Plastic	Industrial waste	Hazardous waste	Others
Germany	626 050	14 822	47 376	10 910	6 657			57 861	5 050		160 757
Poland	193 000	9 700	40 000					28 000	–		
Switzerland	655	181	380	31				62	132		
Netherlands	253 343	5 662	13 920	1 060	3	4 200		16 309	25 100	112	10 872
Denmark	99 308		81 410	11 810		680		23 280			31 445
Norway	247 940	1 994 832	64 368		5 537			37 923			
Sweden	341	130	20	12			8	250			
France	53 890		41 930	8							64 780
Finland	101	3 785		1 027		2 958	506			588	17 652
Bulgaria	11 600	176	1 488			4 836		3 240		48	
Lithuania	198 707	1 260 854	25 406		11 670	27 456		53 277			3 501
Romania	105 392		29 159		16 205			22 057			
Latvia	6 426		–					3 509			19 200
Estonia	6 100	869	2 260					2 091			
Croatia	6 650	1 190	20 100					2 285	4 270		
Austria	216 742	826 052						28 183			2 931
Slovenia	8 438	470	450					4 328			
Slovakia	20				0.2	3		10			
Hungary	0	0	0	0	0	0	0	0	0	0	0
Czech Republic	421	2						2 182			
Spain	92			4		51		14	3	1	
Serbia	69 420		8 600			157		105			210
Italy	11 000	4				50		1 905			940
Portugal	10 320	771	2 322	480	3			5 090		1 028	
Belgium	250					150		100			
Total	2 126 197	4 119 700	379 188	25 361	143 678	40 541	514	292 060	34 555	1 777	312 288

⊘ no data available — no information accessible

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306-4: Waste diverted from disposal

306-5: Waste directed to disposal

CSRD E5-5 – Resource outflows

in kg											2023	
	Reuse	Recycling	Composting	Other recovery operations	Incineration with energy recovery	Incineration without energy recovery	Landfilling	Other disposal operations	Total	Reuse		
Germany	41 211	748 881			139 391					929 483	2 000	
Poland		270 700								270 700		
Switzerland		928			512					1 440		
Netherlands	29 300	291 651						9 650		330 801		
Denmark, Norway, Sweden												
Denmark ¹	216 468				31 445					247 933		
Norway ¹								2 350 600		2 350 600		
Sweden ¹		761								761		
France	95 818				64 780					160 598		
Finland		8 965			17 652					26 617	133 812	
Bulgaria								21 388		21 388		
Lithuania		1 027 170						553 701		1 580 871	55 466	
Romania		172 812								172 812	860 620	
Latvia	6 426	3 509					19 200			29 135	9 994	
Estonia		11 289			14				18	11 320		
Croatia	24 500	5 725					4 270			34 495	24 600	
Austria		677 788			58 977			440 187		1 176 951		
Slovenia		13 686								13 686		
Slovakia	3	27					3			33		
Hungary	0	0			0		0			0		
Czech Republic		2 603			2					2 605		
Spain		80							60	140		
Serbia	43 535	34 695			262					78 492		
Italy		13 629			630					14 459		
Portugal		20 014								20 014		
Belgium		350			150					500		
Total	457 281	3 303 264	-	2	314 012	60	23 491	3 375 726	7 475 834	1 066 495		

1 Denmark, Norway & Sweden reported separately from 2021 onwards 0 no data available - no information accessible

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GRI 308: SUPPLIER ENVIRONMENTAL ASSESSMENT 2016

3-3: Management Approach

CSRD G1-2 — Management of relationships with suppliers

With over 800 vendors and more than 135 000 resellers ALSO has a very diverse supply chain. Our activities in our Supply business model primarily relate to the purchase of technology such as hardware and software for resale and, to a much lesser extent, non-inventory purchases such as equipment, consumables, and corporate services.

On top of the vendors, our supply chain includes haulage services, facility management providers, financial institutions, waste disposal and recycling companies, and security services.

In order to systematically evaluate our suppliers' engagement, not just regarding their environmental, but also their social and governance performance, we have established a process which is based on a questionnaire covering all these areas. Its evaluation is fully automated to exclude any bias. Results are clustered according to pre-defined risk levels and any companies which show as high risk are directly approached for further inquiries and discussions on opportunities for improvement.

We have also been inquiring plans of our major haulers for reducing emissions in transport. The analysis of their answers will be finished in 2024.

308-1: New suppliers that were screened using environmental criteria

CSRD G1-2 — Management of relationships with suppliers

All new vendors are screened using environmental criteria. The ALSO's Supplier Code of Conduct and ESG-compliant behavior contracts signed with them.

308-2: Negative environmental impacts in the supply chain and actions taken

One of our key objectives in supplier management is ensuring compliance with fundamental environmental standards. To achieve this, we conduct regular evaluations of our suppliers through a managed process as outlined above.

Furthermore, ALSO is actively exploring the potential for establishing a green IT channel with our major suppliers. As part of this initiative, we are engaged in discussions with partners such as Lenovo, with a focus on providing a Product Carbon Footprint for all devices. This initiative also includes accounting for Scope 3 emissions, reducing packaging, and addressing other environmental considerations.

Simultaneously, we are committed to providing our customers with comprehensive insights into the greenhouse gas emissions associated with their orders. Through initiatives like "Order Collect" available in our Webshop, we offer approaches to reduce the total number of consignments and minimize environmental impact.

In 2023, we implemented an enhanced European delivery system designed to reduce the distance between our warehouses and customers, particularly in Central Europe. This strategic move aligns with our commitment to environmental sustainability and underscores our efforts to optimize logistics operations for reduced carbon footprint.

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GRI 401-1: New employee hires and employee turnover

CSRD S1-6 — Characteristics of the undertaking's employees

Total number of new positions:

Total number of new employees by gender

	Central Europe	Northern/ Eastern Europe	Total
Men	163	138	301
Women	107	112	219
Total	270	250	520

Total number of restaffed positions: In 2023, a total of 20 positions were restaffed after becoming vacant due to employee departures and 25 were newly created positions and 25 were newly acquired through acquisitions.

At ALSO, we prioritize the well-being and professional development of our employees. We support them in pursuing career paths that align with their individual ambitions, skills, and talents. By fostering a culture of continuous learning and growth, we empower them to reach their full potential.

To sustain our success and drive innovation, we are committed to attracting talent that can play a critical role in shaping the necessary transformation of our company.

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4O1-2: Benefits provided to full-time employees that are not provided to temporary or part-time employees

CSRD S1-11 — Social protection

CSRD S1-7 — Characteristics of non-employee workers in the undertaking's own workforce

Due to the country-specific legal regulations, which ALSO respects, there is no difference in benefits between full-time and part-time employees, as such differentiation would be considered discriminatory.

Employees are entitled to benefits after successfully completing a probationary period with the company.

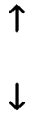
Differentiation in treatment is only based on the type or purpose of the employment. Some cash or non-cash benefits may not be extended to temporary employees, external contract workers, apprentices, interns, working students, and minimally employed workers.

4O1-3: Parental leave

CSRD S1-11 — Social protection

CSRD S1-15 — Work-life balance indicators

ALSO allows all employees to take parental leave and supports them with work, recognizing their acquired knowledge as an asset. This practice with our goal to be a supportive employer, offering employees the opportunity to raise a family while remaining a valuable part of their team at ALSO. The overwhelming majority of employees return to work at the company after their parental leave period is over.



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401 - 3 b Number of employees on parental leave

Region	2023			2022		
	Men	Women	Total	Men	Women	Total
Central Europe	35	80	113	31	64	95
Northern Europe	28	45	73	23	54	77

401 - 3 e Number of employees due to return after parental leave

Region	2023			2022		
	Men	Women	Total	Men	Women	Total
Central Europe	31	49	80	28	57	85
Northern Europe	19	20	39	21	33	54

401 - 3 c Number of employees returning after parental leave

Region	2023			2022		
	Men	Women	Total	Men	Women	Total
Central Europe	30	46	76	23	46	69
Northern Europe	25	21	46	21	27	48

401 - 3 d Number of employees returning after parental leave, still employed after exactly 12 months

Region	2023			2022		
	Men	Women	Total	Men	Women	Total
Central Europe	36	33	69	25	41	66
Northern Europe	21	16	37	18	20	38

401 - 3 e Number of employees due to return after parental leave – Return to work rate

Region	2023			2022		
	Men	Women	Total	Men	Women	Total
Central Europe	97	94	94	94	88	91
Northern Europe	100	100	100	100	100	100

401 - 3 e Number of employees due to return after parental leave – Retention rate

Region	2023			2022		
	Men	Women	Total	Men	Women	Total
Central Europe	100	77	77	77	77	77
Northern Europe	84	76	76	76	76	76

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GRI 402: LABOUR/MANAGEMENT RELATIONS 2016

3-3: Management Approach

CSRD S1-2 — Processes for engaging with own workers

As a technology provider, we always seek new ideas and solutions, constantly striving to enhance our employees' engagement. Motivated and curious employees are key to our ability to innovate and perform. We also foster a corporate culture that challenges our employees and expands their knowledge and skills, one that creates opportunities to grow. Open feedback from everyone is paramount to our continuous improvement efforts.

We ensure that our employees stay informed of relevant developments within the company via our local intranets, Teams groups, emails, and virtual townhall meetings; every press release is sent to all employees at the time of its publication via the CEO mailbox. The Workers' Councils have full access to both the local intranets and the Teams groups to communicate their information.

402-1: Minimum notice periods regarding operational changes

The regulations regarding notice periods vary for each country. We comply with all regulations that are relevant on a local level. This applies to both notice periods for individual employees and for employee representatives.

GRI 403: OCCUPATIONAL HEALTH AND SAFETY 2018

3-3: Management Approach

CSRD S1-15 — Work-life balance indicators
CSRD S1-1 — Policies related to own workforce

When it comes to the health and safety of our employees, we take our responsibility very seriously, doing everything in our power to safeguard against work-related illnesses and accidents. Commitment to the safety of our employees is part of our goal to be a responsible employer. Our priorities comprise topics such as stress prevention, avoiding postural and mobility issues; we help our employees prevent acute or chronic issues through steps that are easy to integrate into their daily work.

Preventing accidents and promoting health
We seek to promote the health of our employees and to maintain to perform long term, for which a safe workplace is paramount. Group-wide objectives is to enhance our safety culture, with the goal to keep our lost time injury frequency rate below 2.6 and the lost severity rate at the current low level of 0.01. At all our sites, we conduct assessments to minimize or eliminate any potential safety risks to our employees. Furthermore, we are striving to make workplace health management a bigger part of our corporate culture and leadership.

Our health projects are tailored to the needs of our employees. We focus on work in the warehouses, hybrid work, mental stress, and ergonomics, and we also continue to closely monitor any COVID-19 related incidents and swiftly draw up appropriate measures. We regularly evaluate the success of our efforts.

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Managing health and safety:

HR is responsible for managing our health and safety efforts and reports to the SVP HR, who is a member of ALSO's Group Management Board. HR sets objectives, oversees initiatives, and conducts internal audits, while local managers ensure that each individual site adheres to occupational safety laws and regulations.

We collect workplace accident data from our sites on a monthly basis. Every entity is required to immediately report relevant accidents to HR, where cases are investigated and assessed. If necessary, we implement additional safety measures at our sites.

If employees are concerned about their health or safety, they are encouraged to talk to their managers or to HR directly.

On top of their usual tasks, some of our warehouse employees are also responsible for health matters on their respective sites.

Clear rules of conduct

Experience shows that most workplace accidents can be prevented by proper conduct. We are working to educate our employees about dangers in the workplace and provide them with rules of conduct that help to keep them safe. It is mandatory for all employees to participate in a Health and Safety training including knowledge checks for their private evaluation on a yearly basis.

Workplace health offers

We offer a variety of health-related measures, such as yoga courses held twice a week for 30 minutes each, and the Jobbike ("Jobrad") program in Germany. Additionally, during the winter period, hand sanitizers, masks, and in some countries, COVID-19 tests are available to employees free of cost.

403-1: Occupational health and safety management system

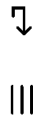
Per our Code of Conduct, we assume responsibility for the health and safety of our employees. We implement precautions and provide training to prevent work-related illnesses and accidents, emphasizing preventive measures that can easily be integrated into everyday working life and support with structuring and prioritizing work. We rely on measures that help our employees avoid both short-term and long-lasting health issues.

Our commitment is to support our employees' health and maintain their performance ability in the long term. As previously mentioned, based on our experience, we believe that most workplace accidents can be prevented by following the right procedures. Therefore, we raise awareness among employees to recognize and avoid risks at their workplaces by providing them with suitable rules of conduct.

In addition, we continuously enhance the occupational health management system. Our health projects are geared toward the needs of our staff, with initiatives focusing on shift work, flexible work both off- and on-site, preventing stress, an ageing workforce, and the development of corresponding measures to address these challenges.

In addition, we continuously enhance the occupational health management system. Our health projects are geared toward the needs of our staff, with initiatives focusing on shift work, flexible work both off- and on-site, preventing stress, an ageing workforce, and the development of corresponding measures to address these challenges.

1 Also Code of Conduct, p.6.



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403-3: Occupational health services

At our largest operation, employees have access to a dedicated doctor, while at other locations, there are company paramedics, fire employees with comparable training available. In the event of injury employees can also use occupational health services outside the any time. If necessary, we arrange transport to local hospitals for examined and treated. Additionally, we adhere to all applicable court regulations regarding the protection of our employees' medical data

403-4: Worker participation, consultation, and communication on occupational health and safety

The employee representatives are also consulted on certain measures the extent stipulated by the legal requirements for occupational addition, they are informed of all workplace accidents.

403-5: Worker training on occupational health and safety

Not only are the employee representatives involved in occupational safety, but each individual employee also plays a crucial role in a safe work environment. As part of the employee onboarding process, hires receive documents regarding this topic. To enhance their knowledge, participate in fire drills; some are trained as fire safety assistants, lead use fire extinguishers and transport disabled persons. Fire aiders regular refreshment training and work alongside safety officers to availability of first-aid supplies and their quick accessibility.

403-2: Hazard identification, risk assessment, and incident investigation

We employ various methods for the identification of risks and hazards:

Safety checks at a location level enable us to identify new or previously unknown risks and hazards. Additionally, supervisors conduct regular inspections of their respective areas.

Our Facility Management team continuously monitors compliance with all legally prescribed safety standards in our buildings.

Employees can report work-related hazards and dangerous situations to the respective safety employees, their direct supervisors, or the HR department. This initiates documentation of the incident and, if necessary, an investigation, including an analysis of the causes and a plan for corrective actions. Our policies prioritize the best interests of the employees; therefore, they protect the workers who report incidents.

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In the logistics area, workers receive safety instructions and training tailored to their roles. Some, such as facility managers and forklift operators, must undergo health checks or other suitability tests.

It is mandatory for all to participate in an annual Health and Safety trainings. Information regarding health and safety is available in offices and warehouses, and employees and visitors are expected to adhere to these guidelines at all times.

403-6: Promotion of worker health

In some cases, ALSO supplements the general healthcare benefits with additional benefits such as company health insurance, depending on the location of the operation. We also encourage employees to participate in initiatives by local health service providers and organize courses to prevent health problems where possible.

We follow all obligations regarding the payment of statutory health insurance contributions by the employer in every ALSO Group entity.

Every employee of ALSO Germany has the option of an individual increase in insurance coverage at particularly favourable conditions. Family members can be co-insured and receive improved conditions as well. This program will be extended to other countries in the future.¹

Additionally, we encourage employees to participate in initiatives by local health service providers and organize courses on the prevention of health problems where possible. In 2023, a free of cost virtual yoga class was offered twice a week internationally for all our employees.

¹ Group-wide Health Coverage of Employees document.

Further examples are the Jobbike ("Jobrad") initiative in Germany, in which the use of a bike for employee commuting, and the year-round "Run" in which employees from German offices cycle, run, walk, or swim to win a competition.

403-7: Prevention and mitigation of occupational health and safety impacts directly linked by business relationships

At ALSO, we recognize the importance of health and safety, not only for our workforce but also for seasonal external workers and other visitors. We provide guidelines on behavior within our premises and ensure that health and safety personnel are present at all times.

403-8: Workers covered by an occupational health and safety management system

CSRD S1-14 – Health and safety indicators

We currently do not have an occupational health and safety management system in place. However, the guidelines implemented in our offices and warehouses are comparable to those of a formal management system. Additionally, we refer to all country-specific regulations regarding occupational health and safety.

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403-9: Work-related injuries

CSRD S1-14 — Health and safety indicators

In 2020, 2021, 2022 and 2023 there were no fatal accidents in the Group. All 26 work-related injuries that occurred across the group can be categorized as minor injuries. The injuries and lost days account to an average Lost Time Injury Frequency Rate of 2.69, while our average Lost Time Injury Severity Rate is as low as 0.01. The Lost Time Injury Rate was calculated based on 1 000 000 hours worked. The weekly working time amounts to 40 hours. The data to execute injury calculations comes from each organization's HR database.

403-9 a Work-related injuries — Number of injuries in the workplace

Region	2023						Total accidents	Fatal accidents	Working inability > 3 days	Working inability 1 – 3 days	Working inability > 3 days	Days lost due to accidents
	Working inability 1 – 3 days	Working inability > 3 days	Fatal accidents	Total accidents	Days lost due to accidents	Working hours per week						
Central Europe	3	17	0	20	699	996	17	0	2	15	0	177
Northern Europe	4	6	0	10	197	1 032	10	0	2	8	0	100

403-9 a Work-related injuries — Lost time injury frequency rate

Region	2023		2022	
	Lost time injury frequency rate	Lost time injury frequency rate	Lost time injury frequency rate	Lost time injury frequency rate
Central Europe	4.17	3.76		
Northern Europe	2.60	2.79		

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403-10: Work-related ill health

CSRD S1-14 — Health and safety indicators

There were no fatalities for the Group due to work-related ill health. Generally, due to data protection reasons and to protect our employees' privacy, we do not collect any data on this.

GRI 404: TRAINING AND EDUCATION 2016

3 - 3: Management Approach

CSRD S1-1 — Policies related to own workforce

In times of fast digital transformation, the requirements for employees are constantly changing. This is why ALSO pursues a holistic strategy for improving its employees' skills. We offer a wide range of trainings on various platforms, enabling employees to develop their skills and qualifications. Offering the opportunity to get internal and external trainings is part of our commitment to being a responsible employer.

It is paramount to ensure that the company and its employees meet requirements. For this reason, we offer e-learning courses with self-evaluation for topics such as:

- Code of Conduct
- Compliance policies
- GDPR
- Occupational Health and Safety
- Legally prescribed instructions, and others

Furthermore, training is delivered either in group training sessions, courses, or through e-learning, sometimes in-house and sometimes with help of external service providers. In addition to these methods, ALSO has set up a virtual academy where knowledge is imparted on various topics.

- BI systems
- Microsoft Office suite
- CRM systems
- Rules of corporate communication
- "New Work"
- Management of virtual organisations
- Financial KPIs
- Visual arts, and more

Moreover, we will introduce courses on sustainability practices. Through a management development program, ALSO trains its own managers and prepares them for future leadership roles. This programme aims to increase the understanding of leadership and staff management, as well as business

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Furthermore, ALSO maintains relationships with universities, particularly in the field of project and process management, and offers relevant courses of study to its employees. This collaboration ensures that our workforce remains equipped with the latest knowledge and skills necessary to drive success in their roles.

4.04-1: Average hours of training per year per employee

CSRD S1-13 — Training and skills development indicators

In 2023 at the major operations, employees participated in an average of 35.5 hours per year of trainings on the above-mentioned topics. One focus was on digital training measures, where the higher degree of individualization allows the learning goal to be achieved with fewer hours of training.

There are a large number of management courses, subsidized additional training programs, and certifications. Training for the works councils is also facilitated by the company. We employed a total of 128 apprentices at the major operations in the reporting period.

4.04-2: Programs for upgrading employee skills and transition assistance programs

CSRD S1-13 — Training and skills development indicators

Each year, we offer workshops and training programs tailored to our varying levels of experience and specific areas of responsibility. The cover a range of topics, including ALSO's employment contracts and Code of Obligations, contract negotiations techniques, and the measurement methods and tools relevant to their roles. Another relates to leadership behaviour and effective communication with The program is rounded off by courses on project management, management, lean management, Scrum, and other topics.

We continually train all employees on the use of digital platforms such as whiteboards, and on virtual moderation. The company supports all who proactively seek to complete recognized further training. In educational leave, they can also expect financial support.

If an employment relationship is ended, whether by ALSO or due to the upcoming retirement, the company aims to find a socially acceptable each individual case. Our commitment extends beyond the professional to ensure the well-being of all employees, even during times of transition.

Portugal	45%
Finland	72%
Denmark	35%
Norway	69%
Sweden	33%
France	30%
Spain	5%
UK	0% ¹
Austria	100%
Germany	36%
Italy	25%
Netherlands	56%
Switzerland	100%
HR	21%
BA	0%
RS	33%
ME	0%
SI	22%
HU	10%
RO	61%
BG	21%
UA	19%
LV	75%
LT	17%
EE	0% ²
SK	0%
CZ	3%
PL	0% ²
BY	0%

¹ Start of operation in April 2023, probation review held in September/October with 100% of all employees
² No data available

4O4 - 3: Percentage of employees receiving regular performance and career development reviews

CSRD S1-13 — Training and skills development indicators

The first and second management level, comprising all of the CCOs, SVPs, and business unit leads, receive an annual review of their performance and career development. In addition, feedback meetings are held in different forms depending on the country and team.

In 2022 a group-wide “Individual Development Plan” (IDP) was established, reflecting on the development and setting goals for each participant. The IDP is reviewed twice a year. In 2023 only in Austria and Switzerland 100 percent of all employees entitled to participate in this program had regular IDPs, in the other countries there is still room for improvement.

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GRI 405: DIVERSITY AND EQUAL OPPORTUNITY 2016

3-3: Management Approach

CSRD S1-12 – Persons with disabilities

CSRD S1-1 – Policies related to own workforce

Diversity and inclusion are relevant topics for us and for our stakeholders. It is important to us to clarify that diversity does not only relate to gender, but also to categories such as sexual identity, sexual orientation, disability, ethnicity, age, religion, or pregnancy. This also includes culture, perspective, experience, and many other factors that make us what we are. Inclusion relates to efforts to encourage individuals to be authentic and feel comfortable sharing their perspectives. The goal is to promote respect, engagement, and understanding of our differences. Diversity also is an important factor in being a good employer.

We promote initiatives for diversity and inclusion within the company and encourage our employees to get involved. For employees with mobile disabilities, we are taking all measures needed to give them autonomous access to appropriate work- and recreation-space.

We do not tolerate discrimination at our company. This is mandated in our Code of Conduct. If employees feel that they are being discriminated against, various options are available for them to report this. The first point of contact is the managers responsible. Alternatively, they can contact the Ombudsman.

Our company prides itself of becoming increasingly diverse: people from more than 75 different countries work for us, with 20 nationalities represented in the Extended Group Management alone.

405-1: Diversity of governance bodies and employees

CSRD S1-9 – Diversity indicators

CSRD S1-6 – Characteristics of the undertaking's employees

Diversity covers more than just gender. As previously mentioned, it includes a wide range of different factors such as religion, ethnicity, age, sexual orientation, and sexual orientation. We take account of these factors in the recruitment and development of employees at all levels of the company, for example. This is why we have a wide variety of nationalities, professions, and personalities at ALSO.

Around 38 percent of our employees are female. The ratio of women in the Extended Group Management is 20 percent, while in the Extended Group Management it is 26 percent.

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According to most sources, still only 30 percent of employees in the tech industry are female, which is why we are putting effort into recruiting women, especially for management positions.

There are various initiatives within the ALSO Group to promote diversity and inclusion. As an example, we would like to highlight a specific program from Switzerland that focuses on the (re-)integration of people into the job market in the logistics sector. Choosing the right career and finding an apprenticeship can sometimes be difficult, and ALSO supports this process by offering internships. With us, individuals can find out about the career of a logistics specialist and gain exposure to various departments. They are supervised and supported by trained practical instructors and a person with primary responsibility in logistics. With this offering, we want to help young people find a suitable apprenticeship and gain a foothold in the world of work. Unfortunately, in 2023 only one intern took advantage of this offer.

4.05 - 2: Ratio of basic salary and remuneration of women to men

CSRD S1-16 – Compensation indicators

The salaries at our company are based on job descriptions and are tied to these. Within the functions there are predefined and fixed salary ranges and remuneration tables, which are identical for men and women.

GRI 406: NON-DISCRIMINATION 2

3 - 3: Policies related to own workforce

CSRD S1-1 – Policies related to own workforce

The **Code of Conduct** reaffirms that no type of discrimination will be it in terms of cultural background, age, ethnicity, gender, sexual religion, or other.

4.06 - 1: Incidents of discrimination and corrective actions taken

CSRD S1-17 – Incidents, complaints and severe human rights and incidents

There were no incidents of discrimination reported in 2023. If a customer, business partner, or other stakeholder feels discriminated they can contact the Ombudsman at any time. Possible cases of discrimination are examined carefully and reported to Group Management and Directors. Disciplinary measures will be initiated if necessary.

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GRI 407: FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING 2016

3-3: Management Approach

CSRD S1-1 — Policies related to own workforce

At ALSO, employees have the right to join labour unions, workers' councils, or other collective bargaining organizations.

407-1: Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk

Alle Mitarbeitenden haben das Recht, sich zu versammeln oder Tarifverhandlungen zu führen, so dass an unseren Standorten keine Gefahr besteht, dass diese Rechte verletzt werden.

All employees are entitled to exercise freedom of association or collective bargaining, hence, none of these rights are at risk of being violated at our operational sites.

Members of the work council have access to the company's internal communication channels (Intranet, Teams, black boards) and can autonomously post information. By signing the Supplier Code of Conduct, our suppliers undertake to comply with human and labour rights. These topics are also covered in our annual survey.¹

¹ ESG Self-Assessment Questionnaire for ALSO Suppliers.

GRI 408: CHILD LABOR 2016

3-3: Management Approach

CSRD S1-1 — Policies related to own workforce

Based on the countries and the sector in which we operate, we do not have any internal risk of incidents of child labor.

Our labor and human rights policies prohibit the employment of very young employees, except in the case of internships and apprenticeships in preparation for a career. Additionally, our Code of Conduct prohibits the use of child labor, and we explicitly assess vendors on this before entering into a business relationship. In turn, many of our business partners expect us to exercise due diligence regarding human rights at our operational sites, and we have findings with plans for corrective actions, and introduce checks to prevent recurrence.¹

408-1: Operations and suppliers at significant risk for incidents of child labor

CSRD S2-1 — Policies related to value chain workers

Our current assessment indicates an insignificant risk of child labor at any of our operations. Our Code of Conduct and the Supplier Code of Conduct prohibit the use of child labor, and we explicitly ask vendors about whether they are entering a business relationship. We also ask suppliers in our annual survey whether they comply with ILO Conventions No. 138(8) and No. 182(9), Child Labour Guidance Tool for Business, the OECD Due Diligence Guidance for Responsible Business of 30 May 2018 or the UN Guiding Principles on Business and Human Rights. If we get a negative answer, we follow up on this and address the issue directly.

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GRI 409: FORCED OR COMPULSORY LABOUR 2016

3-3: Management Approach

CSRD S1-1 — Policies related to own workforce

Based on the countries and the sectors in which we operate, we do not see any internal risk of incidents of forced or compulsory labour.

409-1: Operations and suppliers at significant risk for incidents of forced or compulsory labour

CSRD S2-1 — Policies related to value chain workers

Our current assessment indicates an insignificant risk of forced or compulsory labour incidents at any of our operations. Our Code of Conduct as well as the Supplier Code of Conduct prohibits the use of forced and compulsory labor, and we explicitly ask vendors about this before entering a business relationship. We also ask suppliers in our annual assessment whether they comply with ILO Conventions No. 138(8) und 182(9), the ILO-IOE Child Labour Guidance Tool for Business, the OECD Due Diligence Guidance for Responsible Business of 30 May 2018 or the UN Guiding Principles on Business and Human Rights. If we get a negative answer, we follow up on this vendor to address the issue directly.

GRI 410: SECURITY PRACTICES 2016

3-3: Management Approach

Our commitment to society places the security of all our stakeholders online and in person — as one of our central drivers. From our work in the ALSO Cloud Marketplace, security plays a leading role in the overall outline of more information can be found under **GRI 403: Occupational Health and Safety**.

410-1: Sicherheitspersonal, das in Menschenrechten und -verfahren geschult wurde

Compliance with human rights is a mandatory element in all contracts with ALSO and its employees, vendors, and suppliers. In warehouses, buses, and other facilities, security personnel receive full training on health and safety, which is the element of human rights. More information on this topic can be found under **GRI 403: Occupational Health and Safety**.

Regarding data security, our information security team receives continuous training from state-of-the-art companies on safeguarding our customers' data, which is also relevant to preserving human rights.

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GRI 413: LOCAL COMMUNITIES 2016

3 - 3: Management Approach

ALSO is deeply committed to its locations, particularly at more extensive sites such as those in Emmen, Switzerland, and the Soest region in Germany. In those locations, we are a relevant employer and contribute to the local economy. When selecting service providers and suppliers outside the core business, we strongly incline towards working with regional providers. The company and many employees are involved in social community initiatives, focusing on digitalization, data protection, and cybersecurity, as well as supporting young people and education — always with a close connection to our core business and expertise.

4.13 -1: Operations with local community engagement, impact assessments, and development programs

Where possible, we support local and regional initiatives. For example, since 2015 ALSO has been providing employment opportunities in Switzerland in the field of material disposal and sorting to the Dock Group, a company that creates jobs for long-term unemployed people.

Additionally, bulk food procured for the offices comes from local produce. This practice ensures quality products, lowers GHG emissions, and supports regional economies.

In 2021 we started www.oscar-scout.com, an initiative with the aim of enabling children to use the opportunities of modern technology and understand the risks. It offers constructive, practical tips for every day, a way that both children and parents can enjoy. This is not a one-time initiative, but it is meant as a support for families everywhere. Children have 21 articles and videos on the page in both German and English. Regular promotions and over 10.000 visitors have been on the site.



In late 2023, two meetings were held in the Soest region of Germany with representatives of the South Westphalia University of Applied Sciences. The meetings significantly deepened and expanded the existing collaboration. Through internships, support for bachelor's and master's theses, lectures, seminars, and free licences for AI applications for students, ALSO employees, and students will take part in certificate programmes offered at one of the university campuses.

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4.1.3-2: Operations with significant actual and potential negative impacts on local communities

In 2023, the management of ALSO Germany decided not to extend the contract for one of the three warehouses in the Soest region. A company agreement and redundancy plan were negotiated in close consultation with the workers' council. More than a third of all employees were transferred to another location, even closer to their place of residence, while the remaining employees are being supported in their transition to new employment or early retirement.

The lease for an office in Soest, which was also due to expire in 2024, was renegotiated and extended at the end of 2023. As an important economic factor and firmly rooted in the region, we saw it as our responsibility as a good corporate citizen to keep offering attractive jobs and apprenticeships as well as support the local community.

GRI 414: SUPPLIER SOCIAL ASSESSMENT 2016

3-3: Management Approach

CSRD G1-2 – Management of relationships with suppliers

Vendors' conduct concerning human rights can have a substantial impact on the overall sustainability performance of the companies that commission them. In worst-case scenarios, violations in the supply chain lead to indirect responsibilities of ALSO as well as reputational damage.

Hence, we adhere to established social and environmental standards in procurement and purchasing processes, which include human rights and work practices for a sustainable supplier relationship. Assessments at our suppliers was an explicit goal in the development of the contract we sent out in 2023.¹

4.1.4-1: New suppliers that were screened using social criteria

CSRD G1-2 – Management of relationships with suppliers

All new vendors are screened using social criteria. ESG-compliant part of all contracts signed with them. They also get the ALSO Supplier Code of Conduct to sign or send their own Code of Conduct to check alignment.

Additionally, an ESG self-assessment¹ is required to be answered. The questionnaire includes the topics of human rights, forced or compulsory labor, general working conditions, wages and benefits, discrimination, freedom of association, collective bargaining, health and safety, and anti-corruption.

4.1.4-2: Negative social impacts in the supply chain and actions taken

To the best of our knowledge, no significant actual or potential negative social impacts in our supply chain occurred during the reporting year.

¹ ESG Self-Assessment Questionnaire for ALSO Suppliers.

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GRI 415: PUBLIC POLICY 2016

3 - 3: Management Approach

CSRD G1-5 — Political influence and lobbying activities

To remain fully transparent, we do not support any political causes or parties — either directly or indirectly — in any of our organizations. Please note that currently, this is not considered a material topic for ALSO.

415-1: Political contributions

CSRD G1-5 — Political influence and lobbying activities

As a company, we do not have a political mandate and refrain from any political statements or activities. We do not make donations to political parties or associated organizations, nor do we offer them any other financial assets or services.

GRI 416: CUSTOMER HEALTH AND SAFETY 2016

3 - 3: Management Approach

CSRD S4-2 — Processes for engaging with consumers and end-users about impacts

As a technology provider, ALSO acts as an intermediary between IT manufacturers and users. Within our supply business, we have limited to no contact with end-users. We work with the best IT manufacturers in the industry, especially international product health and safety measures.

416-1: Assessment of the health and safety impacts of product and service categories

Please note that, currently, this is not considered a material topic for ALSO, especially as we are not a manufacturer of devices.

416-2: Incidents of non-compliance of products and services concerning health and safety impacts

There have been no instances of non-compliance concerning the safety impacts of products and services in the organization. Please note that currently, this is not considered a material topic for ALSO.

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GRI 417: MARKETING AND LABELING 2016

3-3: Management Approach

Communicating openly and honestly about our business is vital for building meaningful relationships with colleagues, customers, investors, and others. Each communication has two main goals:

Empowering informed choices. Giving resellers information on product and business sustainability so they can make informed decisions aligned with their values. Encouraging customers to adopt more sustainable behaviours by enabling and inspiring more sustainable procurement promoting circular economy. We are actively engaging with the main provider of data for our webshop to integrate ecological KPIs, for example information about the Product Carbon Footprint (PCF), so we can provide our customers with a better level of information.

Accelerating sustainable change. Increasing transparency and traceability across our value chain to give us greater oversight and control of our impacts. Sharing accurate data on our performance to identify areas for improvement and create accountability and comparability within our industry.

As we continuously improve our data systems to help reach our ambition of a fully traceable and transparent supply chain, we're mindful of the ethical considerations around collecting and using data. We see the need for shared guidance on responsible data handling from policy makers and the development of strong public governance procedures.

417-1: Requirements for product and service information and labeling

In our webshop we provide information about the content of our products as well as recommendations for safe use and disposal, as are known to us. Please note that currently, this is not considered a topic for ALSO.

417-2: Incidents of non-compliance concerning product and service information and labeling

There were no violations in connection with information on products and their labeling.

417-3: Incidents of non-compliance concerning marketing communications

There were no incidents of non-compliance regarding marketing communications.



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GRI 418: CUSTOMER PRIVACY 2016

3 - 3: Management Approach

CSRD S4-2 — Processes for engaging with consumers and end-users about impacts

The company has set up its own data protection organization headed by the Chief Data Protection Officer with Group-wide responsibility. This organization includes data protection officers in all national organizations, collectively ensuring ongoing compliance with all legal provisions.

Additionally, a “Cybersecurity Incident Response Plan” has been implemented, outlining a clearly defined protocol for dealing with potential issues. The security of ALSO’s internal data as well as its customer data is constantly challenged and monitored by an external company specialized in cybersecurity intelligence, ensuring the highest possible level of security.

In the event of security breaches and data leaks, we reach out to our resellers directly via our automated email system and public posts on the systems affected (webshop or ALSO Cloud Marketplace) if applicable. Should end-customer data be involved, they will be informed additionally through the communication channels of our resellers.

418-1: Substantiated complaints concerning breaches of customer privacy and losses of customer data

ALSO has not received any complaints concerning breaches of customer privacy or losses of customer data. Inquiries regarding data subject rights – in the EU GDPR – were reviewed, processed, and documented.

Internal reporting of Information security incidents per incident type

Incidents	2023
Malware on computers	10
Malware on servers	0
Phishing — mass campaigns	6
Phishing — targeted attacks	16
User accounts compromise (Office 365, Azure AD)	7
Hacking attacks at ALSO Servers and computers	0
eCommerce, ACMP security incidents and frauds	10
Computer software misuse	2
Other	9
Total:	60

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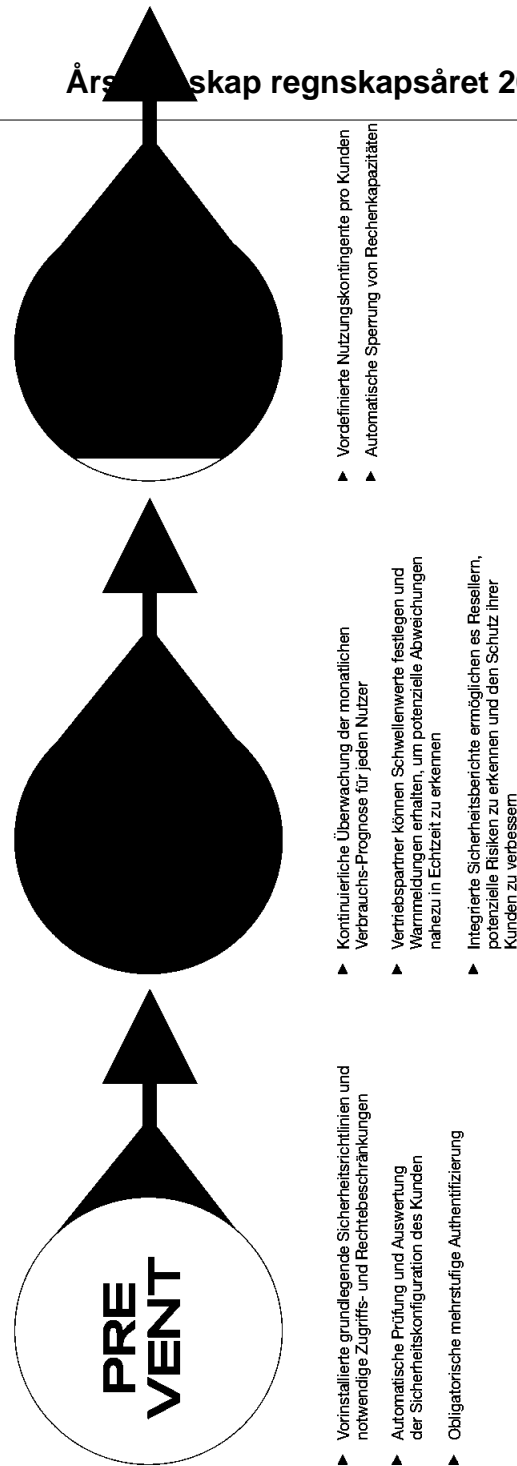
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All incidents regarding information security were solved. There was no incident that may be considered as having had the potential to lead to security breaches in ALSO IT/business processes (one in 2021 and another in 2022). Any breaches would be dealt with according to the protocol defined in our "Cybersecurity Incident Response Plan".¹

There is a special area where customer data needs protection: when it comes to so called "crypto-hacking". This involves cloud computing subscriptions

being used to mine cryptocurrencies or operate botnets. The result is subscribers' consumption costs skyrocket. Especially for smaller companies this can quickly threaten their existence. In 2022 a breakthrough in this area was achieved through the introduction of the ACMP customers against these attacks with the introduction of the automated "Fraud Protection" application. For ALSO services it is a multi-layered system to protect channel partners and customers.

ALSO Fraud Protection



¹ Group-wide Information Security Incidents document.

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CALCULATION AND DATA DESCRIPTION GRI

Country organization division

Additional countries reporting starting 2021: Austria, Slovenia, Slovakia
 Additional countries reporting starting 2022: Hungary, Czech Republic, Spain, Serbia.
 Additional countries reporting starting 2023: Italy, Portugal, Belgium.
 Data from Also International Services integrated to Netherlands figure since both organizations merged.

301-1 Materials used by weight or volume

a. *Materials used to produce and package primary products and services*
 Relevant formulas:

$$\text{Paper (kg)} = \text{Paper (m}^3\text{)} \times 1\ 201$$

$$\text{Cardboard (kg)} = \text{Cardboard (m}^3\text{)} \times 689$$

Starting 2023, materials are weighed either by our suppliers or in-house, with no conversions made based on the density of materials to ensure a more accurate figure.

This point contains almost exclusively warehouse packing materials and office supplies. Pallets are considered to be made out of wood and are counted under renewable materials.

Envelopes containing bubble wrap or other types of plastic, are considered to be half paper and half plastic.

For 2020, 75% of pallets in Germany are assumed to be change-pallets while the 25% are assumed to be one-way-pallets. This percentages are based on 2021 figure Germany.

For 2021 and 2022, Norway and Sweden use no printouts in their offices as part "paperless office policy". Packaging materials for both countries are reported under Danish figure.

For 2021 and 2022, figures for Slovakia only include office consumption.

For 2023, Switzerland's paper consumption is an approximation based on 75% of consumption.

301-2 Recycled input materials used

a. *Percentage of recycled input materials used to manufacture primary products and services:*

Relevant formulas:

$$\text{Recycled materials (\%)} = \frac{\text{Total materials (kg)}}{\text{Recycled materials (kg)}} \times 100$$

Total materials stem from the total of 301-1 a.



302-1 Energy consumption within the organization

a. Total fuel consumption within the organization from non-renewable sources

Relevant formulas¹:

$$\text{Gigajoules} = \text{MWh} \times 3.6$$

$$\text{MWh} = 1\,000 \text{ kWh}$$

$$\text{m}^3 = 1\,000 \text{ l}$$

$$\text{Diesel (GJ)} = \text{Diesel (l)} \times 9.79 \text{ (kWh/l)} \div 1\,000 \text{ (MWh / kWh)} \times 3.6 \text{ (GJ/MWh)}$$

$$\text{Gasoline (GJ)} = \text{Gasoline (l)} \times 8.67 \text{ (kWh/l)} \div 1\,000 \text{ (MWh/kWh)} \times 3.6 \text{ (GJ/MWh)}$$

$$\text{Natural gas (GJ)} = 0.0373 \times \text{Natural gas (m}^3\text{)}$$

Almost all energy is bought, ALSO usually does not self-generate, or sell energy. Only the Finnish, the Danish and the Portuguese organizations produced energy. The Portuguese organization sold energy in 2023.

Non-specified non-renewable and renewable energy will be counted under "others".

For calculations for cars controlled by the company, leasing contracts show that each one is meant to travel 15,000 km per year. Our assumption is an average consumption of 8.5 Liters per 100 km.

The Netherlands leases 30 company cars, 5 of which consume diesel and 25 gasoline. France has leased 32 cars from 2018 until 2020, all of which are gasoline driven. In 2021 France leased 28 cars which used mobile diesel and 22 cars which used gasoline.

$$\text{Fuel (l)} = \text{company cars} \times 8.5 \text{ (l/100 km)} \times \text{km}/100^3$$

Starting 2021, the real value of company car mileage was reported for France.

Starting 2022, the real mileage was reported from most organizations.

The consumed "fuel" for electrical cars is reported under "others".

Relevant formula:

$$\text{Electric car} = 15 \text{ kWh}/100 \text{ km}^4$$

Figures of Romania are low since the organization does not dispose of its own warehouse and has no office for the time being.

For the Spanish organization, high-efficiency cogeneration is classified under other non-renewable energy sources, as at present, the primary source of this energy is natural gas⁵.

1 <https://www.energie-gedanken.ch/umrechnungsfaktoren/>

2 Natural Gas: Eine Fibel (nrcan.gc.ca)

3 Die Division durch 100 sollte nur einmal durchgeführt werden.

4 Wie viel Strom verbraucht ein Elektroauto? – Energieguide.

5 <https://www.acogen.es/que-es-la-cogeneracion/>

b. Total fuel consumption within the organization from renewable sources
Relevant formula:

$$\text{Gigajoules} = \text{MWh} \times 3.6^6$$

Wind energy for Finland includes Also Cloud Solution Datacenter energy consumption

c. Electricity, heating, cooling, steam consumption

Energy from mobile diesel and gasoline will not be included in this category since any sub-category.

Starting 2021, Figures of Romania are low since the organization does not dispose warehouse and has no office for the time being.

In 2022 and 2023, the Spanish organization could not differentiate between the placed all consumption under electricity.

d. Electricity, heating, cooling, steam sold

Since 2022, the Danish organization started producing and selling its self-generated stemming from solar panels. The Portuguese organization sold energy in 2023.

e. Total energy consumption within the organization

Obtained by the sum of total fuel consumption from non-renewable sources (302) renewable sources (302-1 b).

f. Standards, methodologies, assumptions, and/or calculation tools used.

See above.

g. Source of the conversion factors used

<https://www.energie-gedanken.ch/umrechnungsfaktoren/>

Natural Gas: A Primer (nrcan.gc.ca)

6 <https://www.energie-gedanken.ch/umrechnungsfaktoren/>

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302-2 Energy consumption outside of the organization

a. Energy consumption outside of the organization

In 2021, freight carriers, third-party warehouse figures and sold energy were reported.

In 2022, business travel was added to the disclosed consumption values.

Values from France, Poland, Denmark and Lithuania for 2021 are assumed to be from diesel, just like the past years.

Austria's freight figure for 2021 is based on its total shipments compared to the ones from Germany. While Austria's third-party warehouse figure for 2021 is based on its total units kept in the German warehouse compared to Germany's total units in its warehouse.

For organizations that did not specify the fuel of their freight carriers or cars, it was assumed to be diesel.

Air travel figures have been introduced in 2022, the basis of this calculation is approximate km.

Relevant formula:

$$\text{Aviation gasoline (GJ)} = \text{Aviation gasoline (l)} \div 1\,000 \text{ (GJ/MJ)} \times 30.81 \text{ (MJ/l)}^7$$

Assumption that flights were medium-haul (480–3 700 km) and the airplanes flown were Airbus A320neo that consumed 2.25 L per 100km:

$$\text{Aviation gasoline (L)} = \text{Aviation gasoline (km)} \div 100 \times 2.25^8$$

Calculation for CO₂ emission for one liter of fuel goes as follows⁹: Gasoline has a content per gallon of 2 421 grams, and Diesel one of 2 778 grams per gallon.¹⁰ A factor is necessary to apply to the carbon content in order to account for a small fuel that is not oxidized into CO₂, this factor will be 0.99 (99% of the carbon is oxidized).¹¹ The value 44/12 accounts for the ratio of molecular weight of CO₂ to weight of carbon.

$$\text{CO}_2 \text{ emissions from a gallon of gasoline}^{12} = 2.421 \text{ Gramm} \times 0.99 \times (44/12) = 1$$

$$\text{CO}_2 \text{ emissions from a gallon of gasoline} = 2.778 \text{ Gramm} \times 0.99 \times (44/12) = 1$$

$$1 \text{ gallon} = 3.785 \text{ l}$$

Resulting in the relevant formulas:

$$2.664 \text{ CO}_2 \text{ (kg)/Diesel (l)}^{13}$$

$$2.322 \text{ CO}_2 \text{ (kg)/ Gasoline (l)}^{14}$$

$$\text{Diesel CO}_2 \text{e emissions (kg)} = 1.072 \times \text{Diesel CO}_2 \text{ emissions (kg)}$$

Figures for Romania include electricity and heating from a warehouse operated by

$$\text{Diesel} = 0.832 \text{ kg/litre}$$

$$\text{Diesel} = 832 \text{ kg/m}^3$$

Figures for train travel were introduced in 2023, it is assumed that the average EU

train has been used for business travels.

b. Standards, methodologies, assumptions, and/or calculation tools used

See above.

c. Source of the conversion factors used

Specific carbon dioxide emissions of various fuels (volker-quaschnig.de)

VR-CO₂_Spezial_2011_Juni.pdf (verkehrsundschau.de)¹⁶

IPCC: Intergovernmental Panel on Climate Change.

⁹ One of the entities given requires a calculation to transform a CO₂ e emission to a GJ value.

¹⁰ <https://nepis.epa.gov>

¹¹ IPCC: Intergovernmental Panel on Climate Change.

¹² Motor gasoline.

¹³ From calculation, Ecoscore.

¹⁴ From calculation.

¹⁵ From Dachtser.

¹⁶ https://mediat.verkehrsundschau.de/m/73576/VR-CO2_Spezial_2011_Juni.pdf

⁷ Wayback Machine (archive.org), S. 7

⁸ EPA Emission factors sheet

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302-3 Energy intensity

a. *Energy intensity ratio for the organization*

Total energy consumption from inside the organization is used, stemming from point 302-2 a., it is the base for all intensity ratios.

b. *Organization-specific metric (the denominator) chosen to calculate the ratio*

FTE only considers internal employees.

302-4 Reduction of energy consumption

b. *Gases included in the calculation*

The gases included in the calculation are CO₂, CH₄ and N₂O.

c. *Base year or baseline, including the rationale for choosing it*

The base year for the calculations is 2021, since the initiatives were implemented in 2022.

d. *Scopes in which reductions took place*

All initiatives reduce scope 2 emissions.

e. *Standards, methodologies, assumptions, and/or calculation tools used*

See above.

303-3 Water withdrawal

a. *Total water withdrawal from all areas*

Relevant conversions:

ML = 1 000 000 l
1 m³ = 1 000 l

For France, only warehouse water consumption is included, the rent of the offices water consumption.

The Estonian figure for 2020 is a calculation based on the 10-month consumption that it stays constant for the missing months.

The Romanian figure adds up to 0 in 2021 since all the water is consumed in the controlled warehouse.

In 2022 and 2023, the Spanish organization IREO did not report water figures.

b. *Total water withdrawal from all areas with water stress*

Only areas with at least low-medium water stress are counted towards the value consumption in water stress areas.

d. *Standards, methodologies, assumptions, and/or calculation tools used*

For France only water from the warehouse is reported.

303-4 Water discharge

a. *Total water discharge to all areas*

For France, only water from the warehouse is reported.

e. *Standards, methodologies, assumptions, and/or calculation tools used*

Assumption that 95% of withdrawn water is discharged, unless a country has reported water discharge figures, which is only the case for Germany in 2018 and 2019.

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303-5 Water consumption

a. Total water consumption from all areas

Difference between totals of water withdrawal (303-3 a.) and water discharge (303-4 a.).

d. Standards, methodologies, assumptions, and/or calculation tools used

Assumption: 5% of water withdrawn is not discharged.

305-1 Direct (Scope 1) GHG emissions

a. Gross direct (Scope 1) GHG emissions

No Scope 1 emissions from the company.

305-2 Energy indirect (Scope 2) GHG emissions

a. Gross location-based energy indirect (Scope 2) GHG emissions

Relevant formulas:

$\text{Diesel CO}_2\text{e emissions (kg)} = 1.072 \times \text{Diesel CO}_2\text{ emissions (kg)}$ ¹⁷
 $\text{Gasoline CO}_2\text{e emissions (kg)} = 1.072 \times \text{Gasoline CO}_2\text{ emissions (kg)}$ ¹⁸
 $\text{Natural gas CO}_2\text{e emissions (kg)} = 1.022 \times \text{Natural gas CO}_2\text{ emissions (kg)}$ ¹⁹
 $\text{Coal CO}_2\text{e emissions (kg)} = 1.0001 \times \text{Kohle CO}_2\text{ emissions (kg)}$ ²⁰

$\text{Diesel (l)} = 2.664 \text{ CO}_2\text{ (kg)}$ ²¹
 $\text{Gasoline (l)} = 2.322 \text{ CO}_2\text{ (kg)}$ ²²
 $\text{Natural gas (kWh)} \times 0.22 = \text{CO}_2\text{ (kg)}$ ²³
 $\text{Natural gas (m}^3\text{)} = 2 \text{ CO}_2\text{ (kg)}$ ²⁴
 $\text{Kohle CO}_2\text{ emissions (kg)} = 94.6 \times \text{Kohle (GJ)}$ ²⁵

Reporting of direct GHG emissions only.

Uncategorized fuels are not included in this section.

¹⁷ From Dachser.

¹⁸ VR-CO2_Spezial_2011_Juni.pdf (verkehrsrundschau.de)

¹⁹ Ibid.

²⁰ EPA Climate Leadership — Emission Factors November 2015

²¹ From calculation.

²² From calculation.

²³ CO2-Rechner | CO2-Emissionen berechnen (klimaneutral-handeln.de). New: Greenhouse Gases Equivalencies Calculator — Calculations and References | US EPA

²⁴ Natural Gas: A Primer (ircan.gc.ca)

²⁵ Specific carbon dioxide emissions of various fuels (volker-quaschnig.de)

Environment — U.S. Energy Information Administration (EIA) — U.S. Energy Information Administration (EIA)

c. Gases included in the calculation

Gases included in the calculation are CO₂, CH₄ and N₂O.

e. Source of the emission factors

VR-CO₂_Spezial_2011_Juni.pdf (verkehrsrundschau.de)

EPA Climate Leadership — Emission Factors November 2015

Specific carbon dioxide emissions of various fuels (volker-quaschnig.de)

g. Standards, methodologies, assumptions, and/or calculation tools used

See above.

305-3 Other indirect (Scope 3) GHG emissions

a. Gross other indirect (Scope 3) GHG emissions

Starting 2022, emissions of third-party warehouses, waste disposal, purchased and distinction of business travel added.

Relevant formulas:

1. Business Travel:

$\text{AVGas CO}_2\text{ emissions (kg)} = \text{AVGas (km)} \div 1.60934$ ¹⁶
 $\text{CO}_2\text{e emissions (Metric Ton)} = \frac{\text{CO}_2\text{ emissions (kg)} \times 0.129}{\text{haul flight distance (km)} \div 1.000 \times 0.08117}$
 $\text{CO}_2\text{e emissions (Metric Ton)} = \frac{\text{Rail distance (km)} \div 1.000 \times 0.035}{\text{CO}_2\text{e emissions (Metric Ton)} = \frac{\text{Regular taxi distance (km)} \div 1.000 \times 0.000 \times 8.000}{1.000 \times 21.1}}$

2. Waste Disposal:

General formula for Open-loop and closed-loop recycling:

CO₂e emissions (Metric Ton) = Material weight (tonnes) ÷ 1.000 × 21.1

General formula for composting and landfill:

CO₂e emissions (Metric Ton) = Material weight (tonnes) ÷ 1.000 × 8.000

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FINANCIAL CALENDAR

Annual General Meeting	March 21, 2024
Publication half-year report	July 24, 2024

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IMPRINT

For further information please contact
 ALSO Holding AG
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 🌐 WWW.ALSO.COM

The original German language version is binding.

Editing/Concept and Text
 ALSO Holding AG, Emmen, Switzerland

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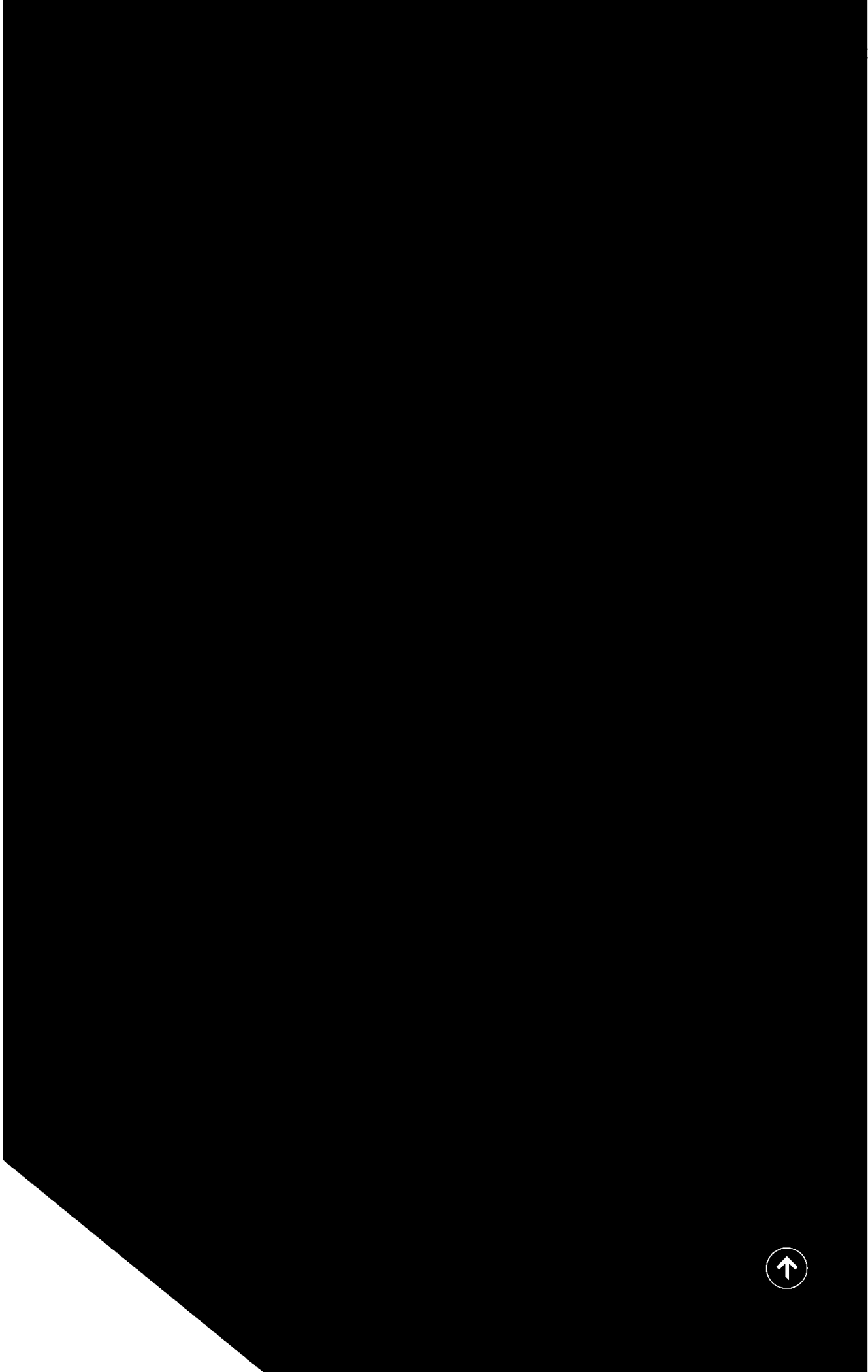
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MYRDAHL OG SVEEN
STATSAUTORISERTE REVISORER

Myrdahl og Sveen AS
Støperiveien 26, postboks 123
2011 Strømmen, Norway
Telefon: +47 63 89 46 60
E-post: post@myrdahl-sveen.no
www.myrdahl-sveen.no
Foretaksregisteret
Org.nr. NO 942 254 962 MVA

Til generalforsamlingen i Commaxx AS

Uavhengig revisors beretning

Konklusjon

Vi har revidert årsregnskapet for Commaxx AS som viser et overskudd på kr 10 049 371. Årsregnskapet består av balanse per 31. desember 2023, resultatregnskap og kontantstrømoppstilling for regnskapsåret avsluttet per denne datoen og noter til årsregnskapet, herunder et sammendrag av viktige regnskapsprinsipper.

Etter vår mening

- oppfyller årsregnskapet gjeldende lovkrav, og
- gir årsregnskapet et rettviseende bilde av selskapets finansielle stilling per 31. desember 2023 og av dets resultater og kontantstrømmer for regnskapsåret avsluttet per denne datoen i samsvar med regnskapslovens regler og god regnskapsskikk i Norge.

Grunnlag for konklusjonen

Vi har gjennomført revisjonen i samsvar med International Standards on Auditing (ISA-ene). Våre oppgaver og plikter i henhold til disse standardene er beskrevet nedenfor under Revisors oppgaver og plikter ved revisjonen av årsregnskapet. Vi er uavhengige av selskapet samsvar med kravene i relevante lover og forskrifter i Norge og International Code of Ethics for Professional Accountants (inkludert internasjonale uavhengighetsstandarder) utstedt av International Ethics Standards Board for Accountants (IESBA-reglene), og vi har overholdt våre øvrige etiske forpliktelser i samsvar med disse kravene. Innhentet revisjonsbevis er etter vår vurdering tilstrekkelig og hensiktsmessig som grunnlag for vår konklusjon.

Øvrig informasjon

Styret og daglig leder (ledelsen) er ansvarlig for informasjonen i årsberetningen. Vår konklusjon om årsregnskapet ovenfor dekker ikke informasjonen i årsberetningen.

I forbindelse med revisjonen av årsregnskapet er det vår oppgave å lese årsberetningen. Formålet er å vurdere hvorvidt det foreligger vesentlig inkonsistens mellom årsberetningen og årsregnskapet og den kunnskap vi har opparbeidet oss under revisjonen av årsregnskapet, eller hvorvidt informasjon i årsberetningen ellers fremstår som vesentlig feil. Vi har plikt til å rapportere dersom årsberetningen fremstår som vesentlig feil. Vi har ingenting å rapportere i så henseende.

Basert på kunnskapen vi har opparbeidet oss i revisjonen, mener vi at årsberetningen

- er konsistent med årsregnskapet og
- inneholder de opplysninger som skal gis i henhold til gjeldende lovkrav.

Ledelsens ansvar for årsregnskapet

Ledelsen er ansvarlig for å utarbeide årsregnskapet og for at det gir et rettviseende bilde i samsvar med regnskapslovens regler og god regnskapsskikk i Norge. Ledelsen er også ansvarlig for slik intern kontroll som den finner nødvendig for å kunne utarbeide et årsregnskap som ikke inneholder vesentlig feilinformasjon, verken som følge av misligheter eller utilsiktede feil.

 **Revisorgruppen**
Assosiert medlem

Medlem av Den norske Revisorforening

Dette dokumentet er signert med PAdES-formatet (PDF Advanced Electronic Signatures) av Signicat. Dette sikrer dokumentet og dets vedlegg mot endringer etter signering.

SIGNICAT



MYRDAHL OG SVEEN
STATSAUTORISERTE REVISORER

Revisors beretning 2023
Commaxx AS

Ved utarbeidelsen av årsregnskapet må ledelsen ta standpunkt til selskapets evne til fortsatt drift og opplyse om forhold av betydning for fortsatt drift. Forutsetningen om fortsatt drift skal legges til grunn for årsregnskapet så lenge det ikke er sannsynlig at virksomheten vil bli avviklet.

Revisors oppgaver og plikter ved revisjonen av årsregnskapet

Vårt mål er å oppnå betryggende sikkerhet for at årsregnskapet som helhet ikke inneholder vesentlig feilinformasjon, verken som følge av misligheter eller utilsiktede feil, og å avgi en revisjonsberetning som inneholder vår konklusjon. Betryggende sikkerhet er en høy grad av sikkerhet, men ingen garanti for at en revisjon utført i samsvar med ISA-ene, alltid vil avdekke vesentlig feilinformasjon. Feilinformasjon kan oppstå som følge av misligheter eller utilsiktede feil. Feilinformasjon er å anse som vesentlig dersom den enkeltvis eller samlet med rimelighet kan forventes å påvirke de økonomiske beslutningene som brukerne foretar, på grunnlag av årsregnskapet.

For videre beskrivelse av revisors oppgaver og plikter vises det til:
<https://revisorforeningen.no/revisjonsberetninger>

Strømmen, 29. juni 2024
Myrdahl og Sveen AS

Tom-Morten Myrdahl
statsautorisert revisor
(elektronisk signert)



Elektronisk signatur

Signert av

MYRDAHL, TOM MORTEN

Norwegian Buypass

Dato og tid

(UTC+01:00) Central European Time (Berlin)

07/01/2024 18:11:44

Dette dokumentet er signert med elektronisk signatur. En elektronisk signatur er juridisk forpliktende på samme måte som en håndskrevet signatur på papir. Denne siden er lagt til dokumentet for å vise grunnleggende informasjon om signaturen(e), og på de foregående sidene kan du lese dokumentet som er signert. Vedlagt finnes også en PDF med signatordetaljer, og en XML-fil med innholdet i den elektroniske signaturen(e). Vedleggene kan brukes for å verifisere gyldigheten av dokumentets signatur ved behov.



ÅRSBERETNING 2023

COMMAXX AS

Org.nr. 964 030 634

VIRKSOMHETENS ART

Commaxx AS distribuerer programvare og maskinvare til norske forhandlere. Produktene benyttes av både privat og offentlig sektor. Selskapet er lokalisert i Oslo.

Datterselskapet Commaxx Danmark A/S distribuerer de samme produktene og er lokalisert i København og Aalborg.

Datterselskapet Commaxx AB distribuerer de samme produktene og er lokalisert i Stockholm og Gøteborg.

Konsernspiss er Also Holding AG hvor Commaxx AS og datterselskaper inngår i konsolidering se forøvrig note 1 til regnskapet.

FORTSATT DRIFT

I samsvar med regnskapsloven § 3-3a bekreftes det at forutsetningene om fortsatt drift er til stede. Til grunn for antagelsen ligger resultatprognoser for år 2024 og selskapets langsiktige strategiske prognoser for årene fremover. Commaxx AS er i en sunn økonomisk og finansiell stilling.

ARBEIDSMILJØ / PERSONALE OG LIKESTILLING

Sykefraværet var lavt i selskapet i 2023. Det er ikke frem kommet eller blitt rapportert alvorlige arbeidsuhell eller ulykker i løpet av året, som har resultert i store materielle skader eller personskader. Arbeidsmiljøet betraktes som godt og det iverksettes løpende tiltak for forbedringer.

Selskapet har som mål å være en arbeidsplass der det råder full likestilling mellom kvinner og menn. Commaxx AS har i sin policy innarbeidet bestemmelser som tar sikte på at det ikke forekommer forskjellsbehandling grunnet kjønn i saker som for eksempel lønn, avansement og rekruttering. Selskapet har tradisjonelt rekruttert fra miljøer hvor antall kvinner og menn har vært ujevnt representert.

Av selskapets 11 ansatte var 4 kvinner. Kvinnelige ansatte er følgelig godt representert i høytlønnte stillinger, og det eksisterer ingen lønnsforskjeller mellom kvinner og menn.

DISKRIMINERING

Diskrimineringslovens formål er å fremme likestilling, sikre like muligheter og rettigheter og å hindre diskriminering på grunn av etnisitet, nasjonal opprinnelse, avstamning, hudfarge, språk, religion og livssyn. Selskapet arbeider aktivt, målrettet og planmessig for å fremme lovens formål innenfor vår virksomhet. Aktivitetene omfatter blant annet rekruttering, lønns- og arbeidsvilkår, fremmelse, utviklingsmuligheter og beskyttelse mot trakassering.



Selskapet har som mål å være en arbeidsplass hvor det ikke forekommer diskriminering på grunn av nedsatt funksjonsevne. Konsernet arbeider aktivt og målrettet for å utforme og tilrettelegge de fysiske forholdene slik at virksomhetens ulike funksjoner kan benyttes av flest mulig. For arbeidstakere eller arbeidssøkere med nedsatt funksjonsevne vil det bli foretatt individuell tilrettelegging av arbeidsplass og arbeidsoppgaver.

MILJØRAPPORTERING

Virksomhetens bransje medfører verken forurensing eller utslipp som kan være til skade for det ytre miljø.

ÅPENHETSLOVEN

Commaxx AS er omfattet av åpenhetsloven og redegjørelse vedr. åpenhetsloven kan gis ved henvendelse til selskapets ledelse.

STYREANSVARSFORSIKRING

Det er ikke tegnet styreansvarsforsikring

RETTVISENDE OVERSIKT

2023 ble et år med ytterligere sterk teknologisk utvikling i bransjen. Commaxx har gjort tilpasninger i form av å utvikle organisasjonen og gjort nye investeringer for å møte dette. Etter et år med sterk vekst gikk salget i Norge opp med 11,4 %.

Det forventes at arbeidet som er i gang med å møte den nye teknologien vil gi en fremtidig god økonomisk utvikling.

RESULTAT, INVESTERINGER, FINANSIERING OG LIKVIDITET

Omsetningen i selskapet i 2023 var kr. 438 420 143,- med et resultat på kr.10 049 371,- etter skatter mot kr. 14 186 117,- i 2022.

Selskapets evne til egenfinansiering av investeringer vurderes å være tilfredsstillende.

Selskapet egenkapital på kr 44 mill. som gir en egenkapitalandel på 27,9 % av totalkapitalen per 31.12.23.

ÅRSRESULTAT OG DISPONERINGER

Styret foreslår følgende disponering av årsoverskuddet:

Avsatt til annen egenkapital	kr. 10 049 371,-
Totalt disponert	kr. 10 049 371,-

Oslo, den 26.06.2024

Geir Rune Dyrseth
Styreleder/ adm.dir.
(elektronisk signert)

Ida Dyrseth
Styremedlem
(elektronisk signert)



Elektronisk signatur

Signert av

Dyrseth, Ida

Norwegian BankID

Dato og tid

(UTC+01:00) Central European Time (Berlin)

06/28/2024 07:45:37

Dyrseth, Geir-Rune

Norwegian BankID

06/29/2024 03:04:45

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Årsregnskap Commaxx AS

Org.nr.: 964 030 634



Commaxx AS			
RESULTATREGNSKAP			
	Note	2023	2022
Driftsinntekter			
Salgsinntekt	2	438 420 143	388 817 851
Andre driftsinntekter		2 147 813	6 741 914
Sum driftsinntekter		440 567 956	395 559 765
Driftskostnader			
Vareforbruk		412 005 011	363 761 609
Lønn og sosiale kostnader	3, 4	11 151 296	10 798 740
Ordinære avskrivninger		773 293	318 352
Andre driftskostnader	3	5 506 954	4 769 737
Sum driftskostnader		429 436 554	379 648 437
Driftsresultat		11 131 402	15 911 328
Finansinntekter og finanskostnader			
Renteinntekt fra konsernselskap	16	20 500	0
Renteinntekter		1 631 869	349 336
Andre finansinntekter	5	11 400 934	10 200 084
Rentekostnader		174 877	455
Andre finanskostnader	5	11 008 025	9 703 801
Resultat av finansposter		1 870 401	845 165
Resultat før skattekostnad		13 001 803	16 756 493
Skattekostnad	6	2 952 432	2 570 376
Årets resultat		10 049 371	14 186 117
Overføringer			
Avsatt til annen egenkapital		10 049 371	14 186 117
Sum overføringer		10 049 371	14 186 117
Organisasjonsnummer 964 030 634			



Commaxx AS			
BALANSE			
	Note	2023	2022
EIENDELER			
Anleggsmidler			
Programvare, lisenser	7, 15	1 537 594	1 114 985
Utsatt skattefordel	6	28 324	38 267
Inventar og utstyr	8, 15	269 742	40 045
Aksjer i datterselskap	10	17 059 222	2 359 222
Andre fordringer	9	664 414	664 414
Sum anleggsmidler		19 559 296	4 216 933
Omløpsmidler			
Varelager	11, 15	0	179 606
Kundefordringer	12, 15, 16	93 994 386	57 202 522
Kundefordring konsernselskaper	12, 15	3 318 428	2 737 880
Fordring på konsernselskaper	16	17 148 470	0
Andre kortsiktige fordringer		1 398 464	1 691 219
Bankinnskudd og kontanter	3	22 173 354	28 130 055
Sum omløpsmidler		138 033 102	89 941 283
Sum eiendeler		157 592 398	94 158 216
Organisasjonsnummer 964 030 634			



Commaxx AS			
BALANSE			
	Note	2023	2022
EGENKAPITAL OG GJELD			
Egenkapital			
Innskutt egenkapital			
Aksjekapital	13, 14	413 334	372 000
Overkurs		24 308 666	9 650 000
Opptjent egenkapital			
Annen egenkapital	14	19 308 691	9 259 320
Sum egenkapital		44 030 691	19 281 320
Gjeld			
Kortsiktig gjeld			
Leverandørgjeld		74 997 016	48 350 427
Betalbar skatt	6	2 942 489	2 551 296
Skyldige offentlige avgifter	3	22 071 831	18 752 771
Annen kortsiktig gjeld		13 550 371	5 222 403
Sum kortsiktig gjeld		113 561 707	74 876 896
Sum egenkapital og gjeld		157 592 398	94 158 216
Oslo, 26.06.2024			
_____ Geir-Rune Dyrseth styreleder/daglig leder		_____ Ida Dyrseth styremedlem	
Organisasjonsnummer 964 030 634			



Kontantstrøm Commaxx AS

	2023	2022
Kontantstrøm fra operasjonelle aktiviteter		
Ordinært resultat før skattekostnad	13 001 804	16 756 491
Betalte skatter	-2 551 296	-1 619 003
Av- og nedskrivninger	730 189	318 352
Endring i varelager	179 606	1 038 394
Endring i kundefordringer	-36 973 302	2 040 549
Endring i leverandører	26 646 589	834 838
Endring i andre tidsavgrensningsposter	11 583 781	6 302 147
Netto kontantstrøm fra operasjonelle aktiviteter	12 617 371	25 671 768
Kontantstrøm fra investeringsaktiviteter		
Kjøp/salg av varige driftsmidler	-1 425 602	-647 383
Kjøp/salg aksjer	-14 700 000	0
Netto kontantstrøm fra investeringsaktiviteter	-16 125 602	-647 383
Kontantstrøm fra finansieringsaktiviteter		
Lån til konsernselskap	-17 148 470	0
Lån fra aksjonær/morselskap	0	-282 745
Kapitalendringer/ utbytte	14 700 000	-14 000 000
Netto kontantstrøm fra finansieringsaktiviteter	-2 448 470	-14 282 745
Netto endring i kontanter og kont.ekvivalenter	-5 956 701	10 741 640
Beholdning av kontanter ved periodens begynnelse	28 130 055	17 388 415
Beholdning av kontanter ved periodens slutt	22 173 354	28 130 056
Ubenyttet kassekreditt pr 31.12.	10 000 000	10 000 000
Tilgj. likviditet pr 31.12. inkl ubenyttet kassekreditt	32 173 354	38 130 056



Commaxx AS Noter til årsregnskapet 2023

Note 1 Regnskapsprinsipper

Årsregnskapet er satt opp i samsvar med regnskapslovens bestemmelser og god regnskapsskikk.

Konsolidering

Det er ikke utarbeidet konsernregnskap for Commaxx AS, Commaxx AB og Commaxx Danmark A/S i 2023. Disse selskapene er konsolidert inn i Also Holding AG og er tilgjengelig på also.com - Also investor relation.

Salgsinntekter

Inntekter fra salg av varer resultatføres når levering har funnet sted og det vesentligste av risiko og avkastning er overført.

Tjenester inntektføres etter hvert som de leveres.

Andre inntekter resultatføres på opptjeningstidspunktet.

Kostnadsføringstidspunkt/sammenstilling

Utgifter sammenstilles med og kostnadsføres samtidig med de inntekter utgiftene kan henføres til. Utgifter som ikke kan hjenføres direkte til inntekter, kostnadsføres når de påløper.

Skatt

Skattekostnad består av betalbar skatt og endring i utsatt skatt. Utsatt skatt/skattefordel er beregnet på alle forskjeller mellom regnskapsmessig og skattemessig verdi på eiendeler og gjeld. Utsatt skatt er beregnet med 22 % på grunnlag av de midlertidige forskjeller som eksisterer mellom regnskapsmessige og skattemessige verdier, samt skattemessig underskudd til fremføring ved utgangen av regnskapsåret. Netto utsatt skattefordel balanseføres i den grad det er sannsynlig at denne kan bli utnyttet.

Valuta

Transaksjoner i utenlandsk valuta omregnes til kursen på transaksjonstidspunktet. Pengeposter i utenlandsk valuta omregnes til norske kroner ved å benytte balansedagens kurs. Valutakursendringer resultatføres løpende i regnskapsperioden under andre finansposter.

Klassifisering og vurdering av balanseposter

Omløpsmidler og kortsiktig gjeld omfatter poster som forfaller til betaling innen ett år etter anskaffelsestidspunktet, samt poster som knytter seg til varekretsløpet. Øvrige poster er klassifisert som anleggsmiddel/langsiktig gjeld.

Omløpsmidler vurderes til laveste av anskaffelseskost og virkelig verdi. Kortsiktig gjeld balanseføres til nominelt beløp på opptakstidspunktet. Anleggsmidler vurderes til anskaffelseskost, fratrukket av- og nedskrivninger. Langsiktig gjeld balanseføres til nominelt beløp på etableringstidspunktet.

Utviklingskostnader

Utgifter til utvikling balanseføres i den grad det kan identifiseres en fremtidig økonomisk fordel knyttet til utvikling av en identifiserbar immaterielle eiendel og utgiftene kan måles pålitelig. I motsatt fall kostnadsføres slike utgifter løpende. Balanseført utvikling avskrives lineært over økonomisk levetid. Utgifter til forskning kostnadsføres løpende.



Commaxx AS Noter til årsregnskapet 2023

Note 1 Regnskapsprinsipper forts.

Varige driftsmidler

Varige driftsmidler balanseføres og avskrives lineært over driftsmidlets forventede levetid. Direkte vedlikehold av driftsmidler kostnadsføres løpende under driftskostnader, mens påkostninger eller forbedringer tillegges driftsmidlets kostpris og avskrives i takt med driftsmidlet. Dersom gjenvinnbart beløp av driftsmiddelet er lavere enn balanseført verdi foretas nedskrivning til gjenvinnbart beløp. Gjenvinnbart beløp er det høyeste av netto salgsverdi og verdi i bruk. Verdi i bruk er nåverdien av de fremtidige kontantstrømmene som eiendelen forventes å generere.

Datterselskap

Datterselskaper vurderes etter kostmetoden i selskapsregnskapet. Investeringen er vurdert til anskaffelseskost for aksjene med mindre nedskrivning har vært nødvendig. Det er foretatt nedskrivning til virkelig verdi når verdifall skyldes årsaker som ikke kan antas å være forbigående og det må anses nødvendig etter god regnskapsskikk. Nedskrivninger er reversert når grunnlaget for nedskrivning ikke lenger er til stede.

Utbytte, konsernbidrag og andre utdelinger fra datterselskap er inntektsført samme år som det er avsatt i givers regnskap.

Overstiger utbyttet / konsernbidraget andel av opptjent resultat etter anskaffelsestidspunktet, representerer den overskytende del tilbakebetaling av investert kapital, og utdelingene er fratrukket investeringens verdi i balansen til morselskapet.

Fordringer

Kundefordringer og andre fordringer er oppført i balansen til pålydende etter fradrag for avsetning til forventet tap. Avsetning til tap gjøres på grunnlag av individuelle vurderinger av de enkelte fordringene. I tillegg gjøres det for øvrige kundefordringer en uspesifisert avsetning for å dekke antatt tap på krav.

Pensjon

Selskapet har en innskuddsbasert pensjonsordning. En innskuddsbasert ordning er en pensjonsordning hvor selskapet betaler faste innskudd til en egen juridisk enhet. Selskapet har ingen juridisk eller annen forpliktelse til å betale ytterligere bidrag dersom enheten ikke har tilstrekkelige midler til å betale alle ansatteytelser knyttet til opptjenning i inneværende og tidligere perioder. Innskuddene renskapsføres som lønnskostnader.

Kontantstrømoppstilling

Kontantstrømoppstillingen er utarbeidet etter den indirekte metode. Kontanter og kontantekvivalenter omfatter kontanter, bankinnskudd og andre kortsiktige, likvide plasseringer.

Note 2 Salgsinntekter

Virksomhetsområde	2023	2022
Salg varer	1 265 187	9 239 175
Salg kurs	-	154 800
Salg tjenester	437 154 956	379 423 876
Sum	438 420 143	388 817 851

Geografisk fordeling	2023	2022
Norge	437 803 450	387 973 876
Sverige	616 693	655 895
Danmark	-	188 080
Sum	438 420 143	388 817 851



Commaxx AS
Noter til årsregnskapet 2023

Note 3 Lønnskostnader og ytelser til ledende ansatte mv

Lønnskostnader	2023	2022
Lønninger	8 501 128	8 669 168
Arbeidsgiveravgift	1 521 573	1 332 527
Pensjonskostnader	376 444	345 226
Andre ytelser	752 150	451 818
Sum	11 151 296	10 798 740
Gjennomsnittlig antall årsverk	11	11

Det er ikke utbetalt styrehonorar i regnskapsåret.

Daglig leder i Commaxx AS er ikke ansatt i selskapet, men er ansatt i tidligere søsterselskap. Commaxx AS blir belastet for hans arbeidsinnsats i selskapet. Det er ikke belastet noe i 2023.

Bundne midler vedrørende skattetrekk utgjør kr 474 764.
Skyldig skattetrekk pr 31.12. utgjør kr 341 802.

Revisjonshonorar	2023	2022
Revisjon	263 000	124 000
Andre tjenester	234 400	79 000
Sum	497 400	203 000

Note 4 Tjenestepensjonsordning

Selskapet er pliktig til å ha tjenestepensjonsordning etter lov om obligatorisk tjenestepensjon. Det er avtalt en innskuddsbasert ordning som tilfredstiller kravene i lovgivningen. Pr 31.12 var det 11 medlemmer i ordningen.

	2023	2022
Kostnadsført forsikringspremie	376 444	345 226

Note 5 Finansiell markedsrisiko

Valutarisiko

Selskapene benytter seg av valutaterminer i forbindelse med styring av finansiell markedsrisiko.

En stor andel av innkjøp blir sikret med valutaterminer.

Pr 31.12.23 foreligger det valutaterminer gjennom selskapets bankforbindelse. Dette er for sikring av leverandørgjeld i utenlandsk valuta.

Valutaendring er hensyntatt i omregning av leverandørgjeld på balansetidspunktet.

Pr 31.12.22 forelå det tilsvarende sikring for selskapets leverandørgjeld i utenlandsk valuta.

De urealiserte gevinstene og tapene blir innregnet i resultatet som en finanspost.

Renterisiko

Commaxx AS har gjeld med flytende rente i bank.

Innkjøpspriserisiko

Risiko for svinginger i innkjøpspriser sikres gjennom strategiske avtaler med leverandører og andre aktører i markedet.

Kredittrisiko

Det er avsatt kr 30 918 for tap på kundefordringer pr 31.12.23.

Det var ingen tilsvarende tapsavsetninger i regnskapet pr 31.12.22.

Det er ikke inngått avtaler om motregning eller andre finansielle instrumenter som minimerer kredittrisikoen.

Likviditetsrisiko

Likviditeten i selskapet er vurdert som bra, men det foretas løpende vurderinger av eventuelle tiltak for å redusere potensiell likviditetsrisiko.



Commaxx AS
Noter til årsregnskapet 2023

Note 6 Skatt

Beregning av årets skattegrunnlag:	2023	2022
Resultat før skattekostnad	13 001 803	16 756 493
Permanente forskjeller utbytte datter		-5 114 003
Øvrige permanente forskjeller	418 345	41 033
Endring i midlertidige forskjeller	-45 198	-86 725
Årets skattegrunnlag	13 374 950	11 596 798

Årets skattekostnad fordeler seg på:	2023	2022
Betalbar skatt	2 942 489	2 551 296
Endring i utsatt skatt	9 944	19 079
Skatt fra tidligere år	-	-
Sum skattekostnad	2 952 432	2 570 375

Betalbar skatt i balansen	2023	2022
Betalbar skatt	2 942 489	2 551 296
Sum	2 942 489	2 551 296

Oversikt over midlertidige forskjeller:	2023	2022
Omløpsmidler	-30 918	-16 771
Anleggsmidler	-97 826	-157 170
Sum	-128 744	-173 941

Utsatt skatt / skattefordel	-28 324	-38 267
------------------------------------	----------------	----------------

Herav bokført utsatt skatt	-	-
Herav bokført utsatt skattefordel	-28 324	-38 267
Ikke bokført utsatt skattefordel	-	-

Note 7 Immaterielle eiendeler

	Programvare og lisenser	Sum
Anskaffelseskost pr 01.01.	4 014 361	4 014 361
Tilgang	1 131 256	1 131 256
Anskaffelseskost 31.12.	5 145 617	5 145 617
Akk. Avskrivninger 31.12.	3 608 024	3 608 024
Balanseført verdi pr. 31.12.	1 537 594	1 537 593
Årets avskrivninger	708 647	
Økonomisk levetid	3-5 år	
Avskrivningsplan	Lineær	



Commaxx AS
Noter til årsregnskapet 2023

Note 8 Varige driftsmidler

	Driftsløsøre	Sum
Anskaffelseskost pr 01.01.	40 045	40 045
Tilgang kjøpte driftsmidler	294 346	294 346
Anskaffelseskost 31.12.	334 391	334 391
Akkumulerte avskrivninger 31.12.	64 648	64 648
Balanseført verdi pr. 31.12.	269 742	269 741
Årets avskrivninger	64 648	64 648
Økonomisk levetid	3-5 år	
Avskrivningsplan	Lineær	

Note 9 Datterselskap

Commaxx AS hadde per 31.12 følgende aksjer i datterselskaper:

Selskap	Forr.sted	Eierandel	Resultat 2023	Egenkapital 31.12	Bokført verdi
Commaxx Danmark AS	Danmark	100 %	8 896 804	17 460 652	2 210 804
Commaxx AB	Sverige	100 %	7 784 170	15 471 925	14 848 418
				<u>Sum</u>	<u>17 059 222</u>

Commaxx AS har i 2023 kjøpt de resterende 30 % av aksjene i Commaxx AB, og eier nå 100 % av selskapet. Oppgitt resultat og egenkapital er omregnet til NOK basert på gj.snittkurs 2023 og kurs 31.12.

Note 10 Langsiktige fordringer

Fordringer med forfall senere enn 1 år:	2023	2022
Andre langsiktige fordringer	664 414	664 414

Andre langsiktige fordringer knytter seg til depositum leiekontrakter.

Note 11 Varer

Varelager består av:	2023	2022
Handelsvarer	-	179 606



Commaxx AS
Noter til årsregnskapet 2023

Note 12 Kundefordringer

	2023	2022
Utesstående fordringer til pålydende	97 343 732	59 940 402
Avsatt til dekning av tap	-30 918	-
Netto bokført	97 312 814	59 940 402

	2023	2022
Årets tap på fordringer	-	-
Endring tapsavsetning	30 918	-
Bokført tap på fordringer	30 918	-

Note 13 Aksjekapital og aksjonærinformasjon

Aksjekapitalen består av:	Antall	Pålydende	Balanseført
Ordinære aksjer	413 334	1	413 334

Selskapets aksjonærer er:	Antall	Eierandel	Stemmeandel
ALSO IH GmbH	413 334	100 %	100 %
Totalt	413 334	100 %	100 %

Note 14 Egenkapital

	Aksjekapital	Overkurs	Annen EK	Sum
Egenkapital pr 31.12.2022	372 000	9 650 000	9 259 320	19 281 320
Gjeldskonvertering	41 334	14 658 666		14 700 000
Årets resultat			10 049 371	10 049 371
Egenkapital pr 31.12.2023	413 334	24 308 666	19 308 691	44 030 690



Commaxx AS
Noter til årsregnskapet 2023

Note 15 Gjeld og pantsattelser

Gjeld sikret med pant	2023	2022
Kassekreditt *)	-	-
Factoring	-	-
Sum	-	-

Balansført verdi pantsatte eiendeler	2023	2022
Fordringer **)	115 859 748	60 189 512
Varelager **)	-	179 606
Driftsmidler **)	269 742	40 045
Sum	116 129 490	60 409 163

*

Trekkramme kassekreditt pr 31.12 er 10 MNOK. Det er ikke trukket noe pr 31.12.

**

Registrert pant er begrenset til 60 MNOK i fordringer, 30 MNOK i varelager og 5 MNOK i driftsmidler.

Commaxx AS har gitt garantier for datterselskap Commaxx Danmark AS for all gjeld de har til en av sine hovedleverandører.

Commaxx AS har ingen gjeld som forfaller senere enn 5 år.

Note 16 Mellomværende og transaksjoner med selskap i samme konsern

Fordringer	2023	2022
Kundefordringer	3 318 428	2 737 880
Andre fordringer	17 148 470	836 460
Sum	20 466 898	3 574 340
Herav fordringer som forfaller > 1 år	-	-

Gjeld	2023	2022
Leverandørgjeld	-	-
Annen kortsiktig gjeld	-	-
Sum	-	-

Alle transaksjoner med nærstående parter gjennomføres til normale forretningsmessige vilkår. Det er beregnet renter på lån til nærstående med kr 20 500 i 2023.

Varekjøp fra datterselskap Commaxx AB og Commaxx Danmark AS utgjør kr 6 552 i 2023.

Datterselskaper er fakturert for royalty totalt kr 2 147 813 og direkte driftskostnader totalt kr 1 170 615.

Note 17 Nærstående parter

Oversikt nærstående parter og tilknytninger

Nærstående part	Tilknytning	Eierandel
ALSO Holding AG	Konsernspiss	
ASLO IH GmbH	Morselskap	100 %
Commaxx Danmark AS	Datterselskap	100 %
Commaxx AB	Datterselskap	100 %
Geir-Rune Dyrseth	Styrets leder/daglig leder	
Ida Dyrseth	Styremedlem	



Elektronisk signatur

Signert av

Dyrseth, Geir-Rune
Norwegian BankID

Dato og tid

(UTC+01:00) Central European Time (Berlin)

06/28/2024 04:30:59

Dyrseth, Ida

Norwegian BankID

06/28/2024 07:47:08

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